

Form A  
表格甲

IMPORTANT  
重要提示

Please staple  
your payment  
here  
請將股款  
緊釘在此

Reference is made to the prospectus issued by Shui On Land Limited (the "Company") dated 26 April 2013 (the "Rights Issue Prospectus") in relation to the Rights Issue. Terms defined in the Rights Issue Prospectus shall bear the same meanings when used herein unless the context otherwise requires.

本公司證券、未繳股款供股權及供股股份之買賣可通過中央結算系統進行交易。閣下應諮詢閣下之持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問，以了解該等結算安排詳情以及有關安排可能如何影響閣下之權利及權益。



瑞安房地產  
SHUI ON LAND  
Shui On Land Limited  
瑞安房地產有限公司\*  
(Incorporated in the Cayman Islands with limited liability)  
(於開曼群島註冊成立之有限責任公司)

Branch Share Registrar in Hong Kong:  
Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor, Hopewell Centre  
183 Queen's Road East  
Wanchai  
Hong Kong  
香港股份過戶登記分處:  
香港中央證券登記有限公司  
香港  
灣仔  
皇后大道東183號  
合和中心17樓1712-1716室

Registered Office:  
註冊辦事處:  
190 Elgin Avenue  
George Town  
Grand Cayman KY1-9005  
Cayman Islands  
Head office in the PRC:  
中國總辦事處:  
26/F, Shui On Plaza  
333 Huai Hai Zhong Road  
Shanghai, PRC  
中國上海市  
淮海中路333號  
瑞安廣場26樓  
Principal place of business in Hong Kong:  
香港主要營業地點:  
34/F, Shui On Centre  
6-8 Harbour Road  
Wanchai  
Hong Kong  
香港  
灣仔  
港灣道6至8號  
瑞安中心34樓

ON THE BASIS OF ONE RIGHTS SHARE  
FOR EVERY THREE EXISTING SHARES HELD ON THE RECORD DATE  
AT HK\$1.84 PER RIGHTS SHARE

按記錄日期  
每持有三股現有股份獲發一股供股股份之基準  
以每股供股股份1.84港元進行供股

PAYABLE IN FULL ON ACCEPTANCE  
BY NOT LATER THAN 4:00 P.M. ON MONDAY, 13 MAY 2013  
股款須不遲於2013年5月13日(星期一)下午4時正接納時全數繳足

PROVISIONAL ALLOTMENT LETTER  
暫定配額通知書

Provisional Allotment Letter number  
暫定配額通知書編號

Name(s) and address of the Qualifying Shareholder(s)  
合資格股東姓名及地址

Blank space for shareholder name and address.

Identifier  
識別號

Form fields for bank name, cheque/banker's order number, and contact telephone number.

Form fields for shareholder name, BOX A/B/C, and HKS currency.

A copy of this form, together with a copy of the Rights Issue Prospectus and a copy of the Excess Application Form have been registered by the Registrar of Companies in Hong Kong as required under Section 342C of Companies Ordinance.

The Rights Issue Documents have not been and will not be registered or filed under the applicable securities or equivalent legislation of any jurisdictions other than Hong Kong.

任何人士在香港以外任何地區或司法權區之適用證券法例或證券法例註冊或存案，本公司並無採取任何行動，以批准在香港境外任何地區呈報或提供未繳股款供股權及/或供股股份之詳情。

本公司及本集團之董事、經理、顧問、律師、專業會計師及其他專業顧問，均不保證或擔保本通知書之準確性或完整性，亦不發表任何聲明，並明確表示，概不對因本文件全部或任何部份內容或產生或可能引致之任何損失承擔任何責任。

本通知書供股東參考，其內容概不構成任何法律建議。閣下應諮詢閣下之持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問，以了解該等結算安排詳情以及有關安排可能如何影響閣下之權利及權益。

\* For identification purposes only  
\* 備供識別

IN THE EVENT OF TRANSFER OF THE RIGHT(S) TO SUBSCRIBE FOR RIGHTS SHARE(S) REPRESENTED BY THIS DOCUMENT, AD VALOREM STAMP DUTY IS PAYABLE ON EACH SALE AND EACH PURCHASE. A GIFT OR TRANSFER OF BENEFICIAL INTEREST OTHER THAN BY WAY OF SALE IS ALSO LIABLE TO AD VALOREM STAMP DUTY. EVIDENCE OF PAYMENT OF AD VALOREM STAMP DUTY WILL BE REQUIRED BEFORE REGISTRATION OF ANY TRANSFER OF THE RIGHT(S) TO SUBSCRIBE FOR THE RIGHTS SHARE(S) REPRESENTED BY THIS DOCUMENT.

在轉讓認購本文件所指之供股股份之權利時，每宗買賣雙方均須繳付從價印花稅。以饋贈或非出售方式轉讓實益權益亦須繳付從價印花稅。在登記任何轉讓認購本文件所指之供股股份之權利前，須出示已繳付從價印花稅之證明。

**Form B**  
**表格乙**

**FORM OF TRANSFER**  
**轉讓表格**

(To be completed and signed by the Qualifying Shareholder(s) who wish(es) to transfer all of his/her/its/their right(s) to subscribe for the Rights Shares comprised herein and the person(s) to whom the right(s) to subscribe for the Rights Share(s) are being transferred)  
(供有意轉讓其於本表格所列全數供股股份之權利之合資格股東及已獲轉讓可認購供股股份之權利之人士填寫及簽署)

To the Directors,  
**Shiu On Land Limited**  
**致：瑞安房地產有限公司**  
列位董事 台照

Dear Sirs,  
I/We\*, as the Qualifying Shareholder(s) hereby transfer all of my/our\* rights to subscribe for the Rights Shares comprised in this Provisional Allotment Letter to the person(s) accepting the same and request you to register the number of Rights Shares mentioned in Box B of Form A in the name(s) of the transferee(s). The transferee(s) agree(s) to accept the same on the terms set out in this Provisional Allotment Letter and the accompanying Rights Issue Prospectus and subject to the memorandum and articles of association of the Company.

敬啟者：  
本人／吾等\*，作為合資格股東謹將本暫定配額通知書所列本人／吾等\*認購供股股份之全部權利轉讓予接受此權利之人士並請閣下將表格甲中乙欄所列數目之供股股份登記於承讓人名下。承讓人同意按照本暫定配額通知書及隨附之供股章程所載之條款，並在貴公司之組織章程大綱及細則之規限下接納此等股份。

Existing Shareholder(s) please mark "X" in this box 現有股東請在欄內填上「X」號			<input type="checkbox"/>
To be completed in block letters in English. Joint transferees should give the address of the first named transferee only. 請用英文大楷填寫。聯名承讓人僅須填寫排名首位之承讓人之地址。			
Name of transferee in English 承讓人英文姓名	Family name 姓氏	Other name(s) 名字	Name in Chinese 中文姓名
Name(s) of joint transferees in English (if applicable) 聯名承讓人英文姓名 (如適用)			
Address in English (Joint transferees should give the address of the first named transferee only) 英文地址(聯名承讓人僅須填寫排名 首位之承讓人之地址)			
Occupation 職業			Tel. No. 電話號碼
Dividend instructions 派息指示			
Name and address of bank 銀行名稱及地址			Bank account no. 銀行戶口號碼

Signature(s) of Qualifying Shareholder(s)  
(all joint Shareholders must sign)

合資格股東簽署(所有聯名股東均須簽署)

1. \_\_\_\_\_  
2. \_\_\_\_\_  
3. \_\_\_\_\_  
4. \_\_\_\_\_

Signature(s) of transferee(s)  
(all joint transferee(s) must sign)

承讓人簽署(所有聯名承讓人均須簽署)

1. \_\_\_\_\_  
2. \_\_\_\_\_  
3. \_\_\_\_\_  
4. \_\_\_\_\_

Date 日期：\_\_\_\_\_

**Ad valorem stamp duty is payable by the transferor(s) and the transferee(s) if this form is completed.**

**如已填妥本表格，轉讓人及承讓人須繳納從價印花稅。**

\* Delete as appropriate

\* 刪去不適用者