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Eagle Eye Solutions Group PLC

03 July 2023

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### **Eagle Eye Solutions Group plc**

("Eagle Eye", the "Group", or the "Company")

## Eagle Eye wins five-year contract with Morrisons for loyalty and promotion services

New contract with a leading UK supermarket underlines Eagle Eye's position as a leader in digital engagement for tier-1 retail

Eagle Eye, a leading SaaS technology company, powering real-time, omnichannel and personalised consumer marketing activities, has secured a five-year contract with Morrisons Supermarket Ltd, one of the largest supermarket chains in the UK, to further develop its loyalty and promotional offering.

Eagle Eye's AIR platform will enhance Morrisons loyalty programme, which allows customers to benefit from exclusive prices and earn points on selected products in store, online and on fuel. The new offering will create more ways of engaging with customers, and help the supermarket scale the number of broadcast and targeted offers available, giving customers more reasons to shop at Morrisons.

The scheme will be rolled out to all 499 stores nationwide and is expected to go live later in 2023.

The delivery of an enhanced digital loyalty and promotion solution will enable Morrisons to continue to innovate its in-store and online customer experience to drive incremental sales and to become more personalised, at scale.

Eagle Eye will provide an update on trading for the year ended 30 June 2023 in mid-July.

Rachel Eyre, Morrisons Chief Customer & Marketing Officer said: "This has been a transformational year for our More Card loyalty scheme, and we are very pleased to be working with Eagle Eye, who are an acknowledged leader in this field, as we implement our plans to develop the scheme still further for our customers."

Tim Mason, CEO of Eagle Eye, said "We are excited to have won this multi-year contract with Morrisons, one of the UK's leading supermarkets, and look forward to supporting their commitment to helping customers make every penny go further, saving them money on the everyday items they want and need. We are proud that our platform is supporting the exciting pace of innovation taking place across the retail sector, at a time when providing value for consumers has never been more important."

# **Enquiries:**

**Eagle Eye Solutions Group plc** 

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#### **About Eagle Eye**

Eagle Eye is a leading SaaS technology company enabling retail, travel and hospitality brands to earn the loyalty of their end customers by powering their real-time, omnichannel and personalised consumer marketing activities.

Eagle Eye AIR is a cloud-based platform, which provides the most flexible and scalable loyalty and promotions capability in the world. More than 750 million personalised offers are executed via the platform every week, and it currently hosts over 100 million individual loyalty members for businesses all over the world. We are trusted to deliver a secure service at hundreds of thousands of physical POS destinations worldwide, enabling the real-time issuance and redemption of promotional coupons, loyalty offers, gift cards, subscription benefits and more.

The Eagle Eye AIR platform is currently powering loyalty and customer engagement solutions for enterprise businesses all over the world, including Asda, Tesco, Morrisons, Waitrose and John Lewis & Partners, JD Sports, Pret a Manager, Loblaws, Southeastern Grocers, Giant Eagle and the Woolworths Group.

In January 2023, the Group acquired France-based Untie Nots, an Al-powered personalised promotions business, adding Carrefour, E. Leclerc, Auchan and other leading brands to its European customer base.

Web - www.eagleeye.com

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