

7 June 2024

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Zenova Group PLC

("Zenova", the "Company" or the "Group")

Annual Results for the period ended 30 November 2023

Zenova Group PLC (AIM: ZED), the innovative fire suppression and interdiction company, today announces its results for the year ended 30 November 2023. In addition, the Company gives notices of its annual general meeting ("AGM") and the publication of its annual report and accounts.

Highlights For The Year Ended 2023

- Sales of £278k for the year ended 30 November 2023 (2022 - £175k), an increase of 59% over the prior year of £175k. Sales were impacted by delays in gaining key product certifications required to enter strategic market segments. These issues have now all been resolved and the Company anticipates significant revenue growth in the near term.
- Loss after taxation for the year of £1,687k, a decrease of 17% from the prior year (2022 - 2,032k) mainly arising from R&D tax credits, costs of research and development, testing and certification, staff costs, and professional fees.
- Multiple, significant testing and certification commendations including BRE steel testing confirming the effectiveness of Zenova FP fire retardant paint, Liverpool John Moores University validation for the Zenova IP thermal insulation paint, certification (Classes A, B, F and Electrical) for the FX500 aerosol fire extinguishers to BS6165 fire standard, and European EN3-7 testing and certification for the Company's larger FX 6L and 9L extinguishers confirming Classes A, B, and F, as well as Electrical classification.
- Successful launch of all major Zenova products from the FP fire retardant coatings, IP insulation coating and IR insulation render comprising its paint-related offering, to its extinguisher suite of products which include the smaller FX500 aerosol, and the larger 6 and 9 Litre all-in-one extinguishers, all of which are effective on all types of fire, as well as the FX fluid, a certified extinguishing agent for any type of fire and finally, the WB, eco-friendly, nontoxic wildfire barrier.
- Sales prospects enhanced significantly through concentrating on direct B2B accounts across multiple sectors and through appointing sub-distributors and sales agents both in the UK and internationally. Several of the latter agreements include annual minimum purchase quantities by value guarantees in order to maintain Zenova product exclusivity.
- New customers and leading distributors engaged in fiscal year 2023 included Dulux, Rawlins Paints, Kensington and Chelsea local authority, Melin Homes, Pinewood Studios, the NHS, Enfield City Council, Together Housing, Southdown Housing Association, Ukraine Military, Omnis (USA), Zensafe Ltd and Clastrom (Germany).
- Sales prospects were further enhanced through a successful demonstration of the leading-edge capabilities of Zenova's entire FX range of extinguishers to leading UK Government officials and Fire Industry Experts at the Fire Service College, Moreton-in-Marsh, in November 2023.
- Zenova strengthened its supply chain by signing manufacturing partners across the UK, Europe, and North America for all Zenova products, improving our preparedness to meet the demands of growing order book projections.
- Board realigned and strengthened through the elevation of Fiona Rodford to Executive Vice-Chairperson, with Don Nicolson reverting back to the role of Non-Executive Chairman. Thomas Melchior was appointed Interim Chief Executive Officer, with Tony Crawley assuming the non-board role of Sales Project Director, while Farakh Farid was appointed to the non-board role of Chief Financial Officer.
- In May 2023, the Company successfully raised gross proceeds of £500,000 through a placing at 4 pence per share. In addition, participating investors were granted a warrant carrying an exercise price of 10 pence per share and expiring three years from the date of issue.

Post Year End Highlights

- Zenova expanded and deepened its partnership with Gracewood/Drips and Sparks/Zensafe with a £2.4 million order over two years for FP paint. (April 2024). Early returns from this order are beginning to be realised as the construction season gets underway.
- The Zenova FX extinguisher range earned further major accreditations, notably the UK Kitemark, and MED (Marine Equipment Directive) certifications, both in 2024, establishing the Zenova extinguishers as the premier certified choice for comprehensive fire protection across any fire type.
- Zenova expanded its efforts to bring its products closer to international customers through successful client demonstrations in Mallorca, Spain (March 2024) and Albania (May 2024).
- Zenova global sales footprint expanded to Latin America (2024), India (2024) and Romania (2024).
- Fiona Rodford assumed the role of Non-Executive Chair of the Company, replacing Don Nicolson. (March 2024).
- To fund its growth efforts, Zenova successfully raised gross proceeds of £677,500 through a subscription, earmarked to

strengthening working capital. (March 2024).

- Zenova appointed a new broker, Peterhouse Capital, and a new auditor, Gravita. (April 2024).
- Zenova discontinued director working capital loan facility of £350,000 (May 2024).

Outlook

We foresee the promising convergence of positive macro tailwinds in the fire interdiction markets, continued, recognised certification separation between the Zenova product range and the competition, and further exploitation of the Group's growing distributor relationships, which will drive accelerating sales growth for Zenova through the rest of 2024 and beyond.

Thomas Melchior, Chief Executive of Zenova Group PLC commented: *"It has been another challenging year for Zenova as delays to product certifications slowed somewhat the rollout of our B2B strategy internationally. These issues are now largely behind us as the recent Drips and Sparks/Gracewood/Zensafe multi-year, multi-million-pound order demonstrates. We are entering 2024 focused on execution: delivering on existing business, opening new markets and client relationships, and serving our growing customer base as they upgrade their fire protection and thermal insulation needs."*

Notice of AGM and Publication of Annual Report

The Company gives notice that its AGM will be held at 10.00am BST on 2nd July 2024 at the offices of Zenova Group Plc, 172 Arlington Road, London NW1 7HL.

The Notice of AGM, along with the Company's annual report and accounts for the year ended 30 November 2023 (together, the "Documents"), have been published on the Company's website at: <https://zenovagroup.com/reports-documents/>. The Documents, along with a form of proxy, will be posted to those shareholders who have elected to receive physical copies today.

For further information please contact:

Zenova Group PLC

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Chair's Statement

Dear Shareholders,

Zenova was founded to develop innovative, sustainable solutions within the fire safety and heat management industry. Since our IPO in 2021, we have developed, tested, certified, and launched a suite of fire safety and temperature management products and solutions.

Through innovative development, and a refined formulation and development process, Zenova provides industry-leading solutions across a range of fire protection and temperature management problems, comprising fire retardant paints, insulating paints and render, fire extinguishing fluid, and a range of fire extinguishers.

Over the past year, Zenova's products have been rigorously tested and certified by independent, industry experts and testing houses:

- BRE steel testing confirmed the effectiveness of our fire-retardant paint.
- Liverpool John Moores University validated the efficiency of our thermal insulation paint, which can deflect, absorb and dissipate heat and reduce temperatures by up to 45% and therefore save costs, and reduce thermal conductivity.
- Zenova FX fire extinguishers are now tested and certified to the highest standards, including EU EN3-7, and post period also achieved UK Kitemark and MED certification. We believe we now have the best all-in-one fire extinguishing fluid, capable of extinguishing any type of fire.

Zenova has strengthened its supply chain and now has scalable, outsourced manufacturing in the UK, Europe and in North America with reliable manufacturing partners ready to scale production.

Our global sales and delivery capabilities have been further enhanced through the appointment of sales and sub-distribution partners. Our global sales footprint now covers all major markets, including the USA, Latin America (2024) and the UK with expanded distribution partners such as Rawlins, Dulux. Our international expansion into promising markets like Germany, India (2024) and Romania (2024) further extends our sales and distribution network.

Zenova products have been specified for use in construction projects, renovations, film productions and production site safety by local government bodies, commercial entities, and social housing projects.

by local government bodies, commercial entities, and social housing projects.

Our sales and marketing strategy, including effective product demonstrations in the USA, UK, Palma (2024) and Albania (2024) is further supporting our sales efforts.

The Zenova Group has achieved much in 2023, but sales growth has been lower than expected with Zenova recording £278k in the year ended 30 November 2023, which was a significant improvement over 2022, but nevertheless short of our expectations. Sales were impacted by delays in key product certifications required to enter key market segments. These issues have now all be resolved, and the Board expects significant revenues growth in 2024. This belief is underlined with the recent £2.4m Gracewood order and the significant sales prospect pipeline.

The Board believes that Zenova is well positioned for significant revenue growth in this fiscal year, benefiting from our hard work and achievements in securing the highest levels of certification and closing major sales agreements over the past years.

Alongside this we are committed to a programme of rigorous cost management, with monthly budget reviews at the Board level to ensure sufficient working capital during this growth period. We also expect Research and Development costs to decrease significantly as we move into the next phase of our strategy.

Zenova raised £500k gross through a placing of shares combined with three-year warrants with an exercise price of 10 pence per share in May 2023 as well as an additional £678k gross in March 2024 through a subscription, earmarked for bolstering working capital.

We also made some personnel changes to allow us to strengthen our deliver focus by moving Tony Crawley, Chief Executive Officer, to the role of Sales Project Director. Thomas Melchior, previously Chief Financial Officer, was appointed as interim Chief Executive Officer and I was appointed as Executive Vice Chair. In March 2024, I assumed the role of Non-Executive Chair of the Company.

I wish to thank Don Nicolson, the previous Chairman of Zenova since the IPO, for his active guidance and wisdom of steering the company successfully.

Our goal is to establish Zenova as the trusted provider of fire safety and thermal management solutions and products across multiple sectors and geographies. We are very confident in the effectiveness of our products, which have now been established through rigorous testing, certification, trials, and backed by customer trials and experience.

As always, a business depends on the goodwill of its people, and I wish to express my gratitude to our dedicated employees, loyal customers, and supportive shareholders. Together, we are well-positioned for continued success and profitable growth. We believe that Zenova and its products have a bright future and look forward to updating the market with further developments.

Fiona Rodford

Chair
Zenova Group PLC
6th of June, 2024

Strategic Report by the Chief Executive

Introduction

Zenova Group, through Zenova Ltd, is the holder of intellectual property that underpins a suite of fire safety and temperature management products and technology. The product range is applicable to industrial, commercial, and residential markets. The Group's products include fire retardant paints, insulating paints and render, fire extinguishing fluid and fire extinguishers. Through innovative development, and a refined formulation and development process, Zenova provides industry leading solutions across a range of fire protection and temperature management problems.

The founders of Zenova Group leveraged their extensive experience in the fire safety and insulation industry and began their research and development in 2017. A significant motivation for forming Zenova Group was the perceived stagnation in technological advancements within the fire safety sector. For over fifty years, the field had seen minimal innovation, leaving firefighters worldwide reliant on outdated technology that is resource-intensive and often produces harmful by-products.

Recognizing a significant market gap, the founding team developed innovative fire deterrence methods, starting with fire extinguishing fluid and associated hardware systems. Encouraged by positive test results, the founders expanded their product development to include paints and renders. By using innovative formulations and refining the development process, the team produced industry-leading solutions for various fire protection and temperature management challenges.

Zenova Ltd was established on January 20, 2020, to commercialize the intellectual property created by the founders. On July 22, 2021, Zenova Group Plc was admitted to AIM, raising £4.5 million before costs.

Research and Development, Testing and Certification

Zenova Group is committed to continuously developing and improving its products in order to maintain its competitive advantage.

Zenova has a small research and development team, as well as industry leading partners engaged under consulting agreements. Their task is product development, testing and refining the formulas and processes used for to create the Zenova intellectual property. In addition to the development of products, Zenova's R&D efforts also focus on rigorous and continuous testing, trials and certification.

- BRE steel testing confirmed the effectiveness of our Zenova FP, fire-retardant paint, thus expanding market potential for our Zenova FP intumescent coating.
- Liverpool John Moores University validated the efficiency of our Zenova IP thermal insulation paint and successfully demonstrated that just 1mm of Zenova IP can move a building's EPC rating from E to D, reducing heat energy consumption by over 25% thus lowering fuel bills by improving the U-value by 35%. Liverpool John Moores University our thermal insulation paint, which can deflect, absorb and dissipate heat and reduce temperatures by up to 45% and therefore save thermal management energy costs.
- Certification test results for the Zenova FX500 aerosol fire extinguisher by international testing house CNBOP, an international testing house confirming Classes A, B, F and Electrical classification to the BS 6165 fire standard.
- Zenova's FX extinguisher range passes EN3-7 testing and certification for the Zenova FX 6L & Zenova FX 9L extinguishers by MPA Dresden Fire in Germany, confirming Class A, B, F and Electrical classification to the latest EN3 standard.

Post period updates

- The Zenova FX extinguisher range further passed UK Kitemark, and MED (Marine Equipment Directive) certifications, both in 2024, establishing the Zenova extinguishers as premier certified choice for comprehensive fire protection across any fire type.

Products & Solutions

Zenova has developed a range of products providing fire safety and heat management solutions for a wide range of sectors and environments.

Zenova FP, fire protection paint

A water based, fire protection paint (also known as a 'thermofoaming' or 'intumescent' paint), which can be used on any surface and colour matched to any colour. When exposed to heat or flames, the paint expands and creates a solid foam-like crust which will not burn and insulates the surface to which it is applied. This prevents surfaces from catching fire and stops fire spreading.

Zenova IP, thermal insulation paint

A thermal insulation paint embeds the most modern insulating technology in a thermos-like ultra-thin layer. It saves energy by increasing the thermal insulation level in commercial and residential buildings. Zenova IP has been independently tested and validated to deflect, absorb and dissipate up to 75% of this heat, thereby reducing the inside temperature by up to 45%. Suitable for both exterior and interior surfaces, on any type of surface.

Zenova IR, thermal insulation render

Zenova IR is a ready mixed insulation render that can be applied to internal and external walls in commercial and residential buildings to provide immediate insulation benefits and can be colour matched to any colour.

Zenova FX, fire extinguishers

A fire extinguisher like no other. Zenova FX extinguishers are PFAS compliant, effective and safe to use on all types of fires. Fully tested to European EN3-7 as well as British standards, the Zenova FX extinguishers are certified for class A, B and F as well as being safe for use on electrical fires. Available in 6 and 9 litre sizes.

Zenova FX500, aerosol fire extinguisher

The Zenova FX500 is a high-performance handheld fire extinguisher that is tested by independent experts and adheres to the highest industry standards. Safe for use on any type of fire, the Zenova FX500 reduces the risk of reignition. The Zenova FX 500 is quick, easy and safe to operate and has been fire tested to BS6165 standard.

Zenova WB, wildfire barrier

A wildfire barrier fluid (applied via spray wands or aerial drops), which provides a virtual barrier where fire simply will not burn. Repeated tests by the Wildfire Laboratory at Exeter University on a variety of extremely dry wildfire fuels (grasses, hays, brush) confirms the incredible fire resistance Zenova WB provides, while remaining viable after application for 30+ days in dry conditions.

Sales

Zenova sales strategy is currently concentrated on large business-to-business accounts in sectors such as construction, manufacturing, industrial and public sector bodies. Zenova targets sales to the end user, by appointing sub-distributors and sales agents on a national and international level.

Zenova focuses on product demonstrations and trials with key clients to leverage the networks and accredited industry specific consultants to penetrate large businesses, and public sector bodies.

Sales routes:

- Key account sales
- Direct sales
- Sales agents
- Sub distributors for paint sales and distribution
- Fire management experts and advisors
- International sub distributors

Product demonstrations

A key sales tool for the Company is in-person demonstration of the Zenova product range capabilities for potential clients, fire risk management experts and key purchasing decision makers.

- Emergency Services Showcase in Birmingham, UK
- [Disasters Expo](#) USA in Anaheim, USA (Sep 2023)
- The Fire Service College, Moreton-in-Marsh, UK (Nov 2023)
- Palma, Mallorca (March 2024)
- Albania, (May 2024)

Customer trials

Zenova is following a strategy of customer trials with key customers. As a result of these the company currently has invoiced and supplied multiple trial orders to key segments which are expected to lead to large follow up orders.

Post period update:

Customer trials of Zenova FP coatings on steel with Gracewood Construction Ltd through their sprayers Drips and Sparks Ltd and our sub-distributor Zensafe Ltd led to a two-year order for 200,000 litres for Zenova FP coating. The order is worth £2.4million to the Company over 2 years which will be payable against monthly deliveries to sites specified in the previous

Post period update.

- Fiona Rodford assumed the role of Non-Executive Chair of the Company, following Don Nicolson's resignation. Fiona's primary focus is on accelerating business growth and leveraging expanding market expansion through sales and distribution arrangements. (March 2024)

Financing

- Directors Don Nicolson, Thomas Melchior, Etrur Albani, and Fiona Rodford entered into a working capital loan with the Company, making up to £350,000 of cash resources available if needed. None of the Working Capital Loan has been utilised. The participating directors are to be rewarded for creating this facility.
- The Company successfully raised gross proceeds of £500,000 through a placing at 4 pence a share. In addition to receiving placing shares, investors participating in the placing were granted a warrant in the ratio of one warrant for each placing share carrying an exercise price of 10 pence per share and expiring in three years from the date of issue. Additionally, one investor has entered into a deferred subscription agreement with Zenova pursuant to which it has the right to subscribe for up to an aggregate of 3,750,000 ordinary shares at 10 pence per ordinary shares within three years from the date of issue. (June 2023)

Post period updates

- Zenova appointed a new broker, Peterhouse Capital, and appointed Gravita as its new auditing firm. (April 2024)
- To fuel its expansion efforts, Zenova successfully raised gross proceeds of £677,500 through a subscription, earmarked to strengthen working capital. (March 2024)
- With robust projected cash flows and recent funding initiatives, Zenova discontinued the director working capital loan of £350,000, as it is not been drawn down and was no longer deemed necessary. (May 2023)

The Future

We anticipate that the next twelve months will be focussed on sales order book growth and order execution with a close focus on working capital management.

Zenova is already seeing a significant increase in qualified sales leads and quotations and expects conversion to orders will grow at an increasing pace as its sales and distribution channels gear up.

In the meantime, the Group has implemented strict cost controls to ensure it has the working capital to navigate this period of growth.

Finally, I would like to thank our dedicated employees, our Board colleagues for their support, our loyal and growing customer base for their trust in our products and our supportive shareholders for our continued success.

Thomas Melchior
Chief Executive Officer
Zenova Group PLC
6 June 2024

Dividends

The Company has not declared or paid cash dividends on the existing ordinary shares during the current period or subsequently.

The payment of any future dividends on the ordinary shares will depend on the future earnings of the Company. The Board has no current intention of paying a cash dividend to Shareholders as the Board currently intends to invest the Company's cash reserves and any cash generated into driving business growth but will consider declaring a dividend only when prudent to do so and in the context of the cash generated by the business.

Consolidated Statement of Comprehensive Income

		Year ended 30 November 2023 £'000	Year ended 30 November 2022 £'000
Revenue	Note	278	175
Cost of sales	5	(216)	(67)
Gross profit		62	108
Administrative expenses	5&6	(2,107)	(2,130)
Operating loss		(2,045)	(2,022)
Finance cost	5	(18)	(10)
Loss before taxation		(2,063)	(2,032)

Taxation	7	376	-
Loss after taxation		(1,687)	(2,032)
Basic loss per share	8	(1.69p)	(4.79p)
Diluted loss per share	8	(1.69p)	(4.79p)

Consolidated Statement of Financial Position

Company Number: 13403221	Note	30 November 2023 £'000	30 November 2022 £'000
ASSETS			
NON-CURRENT ASSETS			
Goodwill	9	2,346	2,346
Property, plant & equipment	10	6	9
Right of use asset	11	89	119
TOTAL NON-CURRENT ASSETS		2,441	2,474
CURRENT ASSETS			
Inventory	12	155	51
Trade and other receivables	13	153	292
Cash and cash equivalents	18	98	782
TOTAL CURRENT ASSETS		406	1,125
TOTAL ASSETS		2,847	3,599
LIABILITIES			
NON-CURRENT LIABILITIES			
Payables: Amounts falling due after one year	14	28	39
Lease Liability	15	93	121
TOTAL NON-CURRENT LIABILITIES		121	160
CURRENT LIABILITIES			
Payables: Amounts falling due within one year	14	668	194
		668	194
TOTAL LIABILITIES		789	354
NET ASSETS		2,058	3,245
EQUITY			
Share capital	16	106	94
Share premium	16	6,798	6,310
Other reserves		(68)	(68)
Share based payment reserve	17	73	161
Retained earnings		(4,851)	(3,252)
TOTAL EQUITY		2,058	3,245

Consolidated Statement of Cash Flows

	Year ended 30 November 2023 £'000	Year ended 30 November 2022 £'000
CASH FLOWS USED IN OPERATING ACTIVITIES		
Loss for the period after tax	(1,687)	(2,032)
Adjustment for :		
Finance costs	18	10
Depreciation	33	34
Adjustments for changes in working capital		
Inventory	(105)	(51)
Trade and other receivables	139	(119)
Rights of use asset	-	30
Trade and other payables	464	(51)
Lease Liability	(27)	27
Interest paid	(18)	-

NET CASH FLOW USED IN OPERATING ACTIVITIES	<u>(1,183)</u>	<u>(2,152)</u>
CASH FLOW USED IN INVESTING ACTIVITIES		
Additions to property, plant and equipment	<u>(1)</u>	<u>(1)</u>
NET CASH FLOW USED IN INVESTING ACTIVITIES	<u>(1)</u>	<u>(1)</u>
CASH FLOW FROM FINANCING ACTIVITIES		
Issue of share capital	<u>500</u>	<u>-</u>
NET CASH FLOW FROM FINANCING ACTIVITIES	<u>500</u>	<u>-</u>
(DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS	<u>(684)</u>	<u>(2,153)</u>
CASH AND CASH EQUIVALENTS AT THE START OF YEAR/PERIOD	<u>782</u>	<u>2,936</u>
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR/PERIOD	<u>98</u>	<u>782</u>

Consolidated Statement of Changes in Equity

	Share Capital	Share Premium	Share Based Payment Reserve	Other Reserve	Accumulated Losses	Total Equity
	£'000	£'000	£'000	£'000	£'000	£'000
Balance at 30 November 2021	94	6,310	161	(68)	(1,218)	5,279
Loss and total comprehensive loss for the period	-	-	-	-	(2,032)	(2,032)
Balance at 30 November 2022	94	6,310	161	(68)	(3,252)	3,245
Transfer arising from warrants exercised	-	-	(88)	-	88	-
Share Issue	12	488	-	-	-	500
Loss and total comprehensive loss for the period	-	-	-	-	(1,687)	(1,687)
Balance at 30 November 2023	106	6,798	73	(68)	(4,851)	2,058

Statement of Financial Position of the Parent Company

Company Number: 13403221	Notes	30 November 2023 £'000	30 November 2022 £'000
ASSETS			
NON-CURRENT ASSETS			
Investments	20	2,776	2,776
Property, plant and equipment		2	2
TOTAL NON-CURRENT ASSETS		2,778	2,778
CURRENT ASSETS			
Trade and other receivables	13	2,838	2,058
Cash and cash equivalents	18	45	692
TOTAL CURRENT ASSETS		2,883	2,750
TOTAL ASSETS		5,661	5,528
LIABILITIES			
CURRENT LIABILITIES			
Payables: Amounts falling due within one year	14	390	141
TOTAL LIABILITIES		390	141
NET ASSETS		5,271	5,387
EQUITY			
Share capital	16	106	94
Share premium	16	6,798	6,310
Share based payment reserve	17	73	161
Retained earnings		(1,706)	(1,178)
TOTAL EQUITY		5,271	5,387

Statement of changes in Equity of the Parent Company

Share	Share	Share based	Accumulated
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	Capital	Premium	payment reserve	losses	Total equity
	£'000	£'000	£'000	£'000	£'000
Balance at 30 November 2021	94	6,310	161	(536)	6,029
Loss and total comprehensive loss for the period	-	-	-	(642)	(642)
Balance at 30 November 2022	94	6,310	161	(1,178)	5,387
Transfer arising from warrants exercised	-	-	(88)	88	-
Share issue	12	488	-	-	500
Loss and total comprehensive loss for the period	-	-	-	(616)	(616)
Balance at 30 November 2023	106	6,798	73	(1,706)	5,271

Notes to consolidated and parent company financial statements

1. General Information

The principal activity of Zenova Group plc and its subsidiary and associate companies (collectively "Zenova Group" or "Group") is development, manufacture, and sale of fire-retardant systems.

Zenova Group plc is the Group's ultimate Parent Company ("the parent company"). It is incorporated in England and Wales and domiciled in England. The address of its registered office is 172 Arlington Road London NW1 7HL. Zenova Group plc shares are admitted to trading on the London Stock Exchange's AIM market. Zenova Group Plc is a public limited company, limited by shares.

2. Basis of Preparation

The functional and presentation currency is the Pound Sterling.

Consolidated Financial Statements

These consolidated financial statements have been prepared in accordance with UK-adopted international accounting standards. IFRS includes Interpretations issued by the IFRS Interpretations Committee.

The consolidated financial statements have been prepared under the historical cost convention, apart from financial assets and financial liabilities are recorded at fair value through the profit and loss.

The preparation of financial statements in compliance with UK-adopted IFRS requires the use of certain critical accounting estimates. It also requires the Directors to exercise judgement in applying the Zenova's accounting policies. The areas where significant judgements and estimates have been made in preparing the financial statements are disclosed in more detail and the critical accounting judgements are described in Note 3.

Parent Company Financial Statements

The parent company financial statements of Zenova Group plc have been prepared in accordance with Financial Reporting Standard 101, 'Reduced Disclosure Framework' (FRS 101). The financial statements have been prepared under the historical cost convention, and in accordance with the Companies Act 2006, as applicable to Companies using FRS 101.

The preparation of the parent company's financial statements in conformity with FRS 101 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed within the associated accounting policy in Note 3.

The following exemptions from the requirements of IFRS have been applied in the preparation of the parent company financial statements, in accordance with FRS 101:

- Paragraphs 45(b) and 46 to 52 of IFRS 2, 'Share-based payment' (details of the number and weighted-average exercise prices of share options, and how the fair value of goods or services received was determined).
- IFRS 7, 'Financial Instruments: Disclosures'.
- Paragraph 38 of IAS 1, 'Presentation of financial statements' comparative information requirements in respect of: (i) paragraph 79(a)(iv) of IAS 1; (ii) paragraph 73(e) of IAS 16 Property, plant and equipment; (iii) paragraph 118(e) of IAS 38 Intangible assets (reconciliations between the carrying amount at the beginning and end of the period)
- The following paragraphs of IAS 1, 'Presentation of financial statements': 10(d), (statement of cash flows) 16 (statement of compliance with all IFRS), 38A (requirement for minimum of two primary statements, including cash flow statements), 38B-D (additional comparative information), 111 (cash flow statement information), and 134-136 (capital management disclosures)
- IAS 7, 'Statement of cash flows'
- The requirements in IAS 24, 'Related party disclosures' to disclose related party transactions entered between two or more members of the Group, provided that any subsidiary which is party to the transaction is wholly owned.

- The requirements of paragraph 17 of IAS 24, 'related party transactions'

The accounting policies set out below have been applied consistently across the Group and to all periods presented in these financial statements.

3. Significant accounting policies

Summary of significant accounting policies and key accounting estimates

The principal accounting policies adopted in preparation of these financial statements are set out below. These policies have been consistently applied to all periods, unless otherwise stated.

Going concern

In the year to 30 November 2023 the Group reported a loss after taxation of £1.69m. Net current liabilities at 30 November 2023 were £0.26m.

The Group assesses at each reporting date whether it is a going concern for a period of at least 12 months. In making this assessment management considers:

- (a) the current working capital position and operational requirements;
- (b) the timing of expected sales receipts and completion of existing orders;
- (c) the sensitivities of forecast sales figures over the going concern review period;
- (d) the timing and magnitude of planned expenditure; and
- (e) the level of indebtedness of the Group and timing of when such liabilities may fall due, and accordingly the working capital position over the next 12 months.

Management considers in detail the going concern assessment, including the underlying assumptions, risks and mitigating actions to support the assessment. The assessment is subject to estimation uncertainty and there is judgement in determining underlying assumptions.

There are several scenarios which management have considered that could impact the financial performance of the Group. These include:

- (a) Disruption of the supply chain, and any delays in the supply of raw material that may impact the ability of the Group to produce its products.
- (b) Delays in testing and certification required for geographical and sector specific expansion.
- (c) Failure of the sales contracts to be realised and expected sales growth to fall below expectations.
- (d) Changes in legislation that may increase lead times in production or testing.
- (e) Intellectual property on which the Group may be reliant to keep its competitive advantage could be challenged.
- (f) Significant negative market events or changes in investor appetite which could delay or hinder any planned capital raising.

In performing the going concern assessment, management have prepared five scenarios ranging from an upside scenario to a severe but plausible downside scenario. The scenarios make varying assumptions about the speed at which the Group will secure new orders based on probabilities assigned to the current sales pipeline. In the scenario considered to reflect a severe but plausible downside, the Directors have profiled cash balances over the coming 12 months on the basis that sales continue at levels achieved in FY23 and that new contracts are not won or are delayed.

If the cash receipts from sales are lower than anticipated the Group has identified that it has available to it a number of contingent actions, that it can take to mitigate the impact of a downside scenario. In a severe but plausible downside scenario the Group will be required to draw on one or more of these mitigating actions to meet the Group's projected cash requirements in the going concern review period.

These mitigating measures include seeking additional fundraising through the issue of new shares, obtaining cash credits in respect of R&D expenditure and through achieving further cost savings.

In respect of any potential fundraising, after consulting the Company's brokers the Directors are confident of raising sufficient net proceeds to cover the projected working capital requirements during the review period.

In respect of R&D tax credits, the Board notes the cash recovered during the year in respect of R&D claims relating to the years ended 30 November 2021 and 30 November 2022. Whilst any future R&D claim is subject to review and approval by HMRC, the Directors are confident of the merits of a future R&D claim in respect of expenditure incurred in the year to 30 November 2023.

The key element of cost saving mitigations is in respect of Director remuneration. Since December 2022, all Directors as well as certain employees and consultants have agreed to defer 50% of their contractual salaries until such time as the Group achieves a set level of monthly revenue sufficient to enable it to make full or partial repayment. The Company has received confirmations from all Directors that they are willing to defer 100% of their salaries if necessary to support the Group's cash requirements during the going concern review period.

The Directors are confident that the Group will be able to meet its ongoing working capital requirements from new orders, but also consider that in a severe but plausible downside scenario there are sufficient options to enable the Group to continue to meet its cash requirements should that scenario arise.

In conclusion, having regard to the existing and future working capital position and projected sales the Directors are of the opinion that the application of the going concern basis is appropriate, however for the reasons noted above, they acknowledge the existence of a material uncertainty which may cast significant doubt over the Group's and Company's ability to continue in operation.

Critical accounting estimates and judgements

Critical accounting estimates and judgements

The Group makes certain estimates and assumptions in the preparation of financial statements. Estimates and judgements are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable that best reflects the conditions and circumstances that exist and the reporting date.

The principal estimates are judgements that could have effect upon the Group's financial results are the valuation of investments, goodwill impairment and recoverability of receivables including loans to subsidiaries. Further details of these estimates and judgements are set out in the related accounting policies for these items.

Revenue recognition

The Group recognises revenue on the transfer of goods and services in accordance with the contractual terms entered into with clients.

The revenue recognition policy is that revenue is recognised when goods are received by the customer. Typical payment terms provide for payment are 30 days after delivery.

Segment reporting

IFRS 8 requires that an entity disclose financial and descriptive information about its reportable segments, which are operating segments or aggregations of operating segments. Operating segments are identified on the basis of internal reports that are regularly reviewed by the Board to allocate resources and to assess performance. Using the Group's internal management reporting as a starting point the single reporting segment set out in Note 4 has been identified.

Foreign currency transaction and balances

In preparing the financial statements of the Group, transactions in currencies other than the Group's functional currency (foreign currencies) are recorded at the rates of exchange prevailing on the dates of the transaction. At each reporting date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items are included in statement of total comprehensive income for the period in operation expenses.

Tax

The tax expenses for the period represents the sum of the tax currently payable and the deferred tax charge.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

The carrying amount of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled, or the asset is realised.

Deferred tax assets and liabilities are offset where there is a legally enforceable right to set off current tax assets against current tax liabilities and when the relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

Goodwill

The Group's goodwill relates entirely to the acquisition of Zenova Distribution Limited

Goodwill arising on the acquisition of an entity represents the excess of the cost of acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the entity recognised at the date of acquisition. Goodwill is initially recognised as an asset at cost and is subsequently measured at cost less any accumulated impairment losses. Goodwill is not subject to amortisation but is tested for impairment annually or whenever there is evidence that it may be impaired. Goodwill is denominated in the currency of the acquired entity and revalued to the closing exchange rate at each reporting period date.

Details of significant judgements applied in the goodwill impairment test are given in Note 9.

Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant, and equipment, and where the cost of the item can be measured reliably, the expenditure is capitalised as an additional cost of that asset or as a replacement.

Depreciation of items of property, plant and equipment, is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life.

The estimated useful lives of property, plant and equipment are as follows:

- Office equipment - 3-5 years

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value. Such investments are those with original maturities of three months or less.

Inventories

Inventories are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price for inventories less all estimated cost of completion and costs necessary to make the sale. The First In First Out (FIFO) cost method is used by the Group.

Leases

The Group recognises a right-of-use asset and corresponding liability at the date at which a leased asset is made available for use by the Group, except for short-term leases (defined as leases with a lease term of 12 months or less)

and leases of low-value assets. For these leases, the Group recognises the lease payments as an operating expense on a straight-line basis over the term of the lease.

Lease liabilities are measured at the present value of the future lease payments, excluding any payments relating to non-lease components. Future lease payments include fixed payments, in-substance fixed payments, and variable lease payments that are based on an index or a rate, less any lease incentives receivable. Lease liabilities also take into account amounts payable under residual value guarantees and payments to exercise options to the extent that it is reasonably certain that such payments will be made.

The payments are discounted at the rate implicit in the lease or, where that cannot be readily determined, at an incremental borrowing rate.

Right-of-use assets are measured initially at cost based on the value of the associate lease liability, adjusted for any payments made before inception, initial direct costs and an estimate of the dismantling, removal and restoration costs required in the terms of the lease.

The Group presents right-of-use assets in 'non-current assets' in the consolidated statement of financial position. Subsequent to initial recognition, the lease liability is reduced for payments made and increased to reflect interest on the lease liability (using the effective interest method).

The related right-of-use asset is depreciated over the term of the lease or, if shorter, the useful economic life of the leased asset. The lease term shall include the period of an extension option where it is reasonably certain that the option will be exercised. Where the lease contains a purchase option the asset is written off over the useful life of the asset when it is reasonably certain that the purchase option will be exercised.

The Group remeasures the lease liability and makes a corresponding adjustment to the related right-of-use asset whenever:

- The lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.
- The lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using the initial discount rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used).
- A lease contract is modified, and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.

Investments in subsidiaries

Investments in subsidiaries are held at cost less accumulated impairment. Investments are reviewed for impairment at the balance sheet date in addition to whenever events or circumstances indicate that the carrying amount may not be recoverable.

Financial instruments

Financial assets, including trade and other receivables and cash and bank balances are initially recognized at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Such assets are subsequently carried at amortised cost using the effective interest method. At the end of each reporting period financial assets measured at amortised cost are assessed for lifetime expected credit losses based on past and forward-looking information. If an asset is impaired the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in the Statement of Comprehensive Income. If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been had the impairment not previously been recognised. The impairment reversal is recognized in the Statement of Comprehensive Income.

Financial assets are derecognised when (a) the contractual rights to the cash flows from the asset expire or are settled, or (b) substantially all the risks and rewards of the ownership of the asset are transferred to another party or (c) despite having retained some significant risks and rewards of ownership, control of the asset has been transferred to another party who has the practical ability to unilaterally sell the asset to an unrelated third party without imposing additional restrictions.

Basic financial liabilities, including trade and other payables, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method. Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged, cancelled or expires.

Reserves

- **Share capital**
Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments.
- **Share premium**
Share premium represents the premium over nominal value at which shares are issued less costs associated with the issue of shares.
- **Other reserves**
Other reserves represent the merger reserve created on acquisition of Zenova Limited as part of the share

reorganisation.

- **Retained earnings**
Retained earnings represents the company's profits and losses which have accumulated year on year since the Company began trading.
- **Share based payment reserve**
The share based payment reserve reflects fair value of share based payments in scope of IFRS 2 in respect of instruments which have not expired, lapsed or been exercised at the reporting date.

Equity settled transactions

The Group has entered into equity settled share-based payments as consideration for services received. Equity settled share-based payments are measured at fair value at the date of grant.

The Group has measured the fair value by reference to the equity instruments issued as it is not possible to measure reliably the fair value of the services received.

The fair value of share options and warrants are recognised in the profit and loss over the vesting period by reference to the expected number of instruments expected to vest at the reporting date.

Basis of consolidation

The Group financial statements consolidate those of Zenova Group Plc (the "Company") and its subsidiaries. The parent company financial statements present information about the Company as a separate entity and not about its group.

The consolidated financial statements incorporate the financial information of Zenova Group Plc and its subsidiaries Zenova Limited and Zenova Distribution Limited.

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and can affect those returns through its power over the entity. Further to this, subsidiaries are entities for which the Group has the power to govern the financial and operating policies and consistent accounting policies have been adopted across the Group. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases. The acquisition method of accounting is used to account for business combinations by the Group.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated, unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The impact of new IFRSs adopted during the year

During the year the Group adopted the following IFRS amendments and standards for the first time:

- Onerous contracts (Amendments to IAS 37)
- Property, plant and equipment (Amendments to IAS 16)
- Annual Improvements 2018-2020 cycle (IFRS 1, IFRS 9, IFRS 16 and IAS 41), and
- References to Conceptual Framework (Amendments to IFRS 3)

New standards, interpretations and amendments not yet effective

The following IFRSs and amendments have been issued by the IASB but are not effective until a future period.

- IFRS 17 Insurance Contracts and Initial Application of IFRS 17 and IFRS 9, Comparative Information (Amendments to IFRS 17)
- Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)
- Definition of Accounting Estimates (Amendments to IAS 8)
- Deferred Tax Relating to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12)
- IFRS 16 Leases (Amendment, Liability in a Sale and Leaseback) (not yet endorsed by the UK Endorsement Board)
- IAS 1 Presentation of Financial Statements (Amendments to Classification of Liabilities as Current or Non-current) (not yet endorsed by the UK Endorsement Board)
- IAS 1 Presentation of Financial Statements (Amendment to Non-current liabilities with covenants).

The Board are currently assessing the impact of these new amendments on the group's financial reporting for future periods. However, the Board does not expect any of the above to have a material impact future results.

4. Segment information

At present the Group is considered to have only one segment being the sale and distribution of fire safety products.

Revenue

The revenue for the year ended 30 of November was £278k (2022: £175k).

Revenue analysed by geographical market:

Revenue analysed per geographical market	Year ended 30 November 2023	Year ended 30 November 2022
	£'000	£'000
UK	108	175
Europe	115	-

Rest of the world	55	-
Total Revenue	278	175

There were 5 customers (2022: 4 customers) individually that comprised more than 10% of the revenue. These customers contributed revenue of £238k (2022: £147k)

5. Expenses by nature

Group	Year ended 30 November 2023 £'000	Year ended 30 November 2022 £'000
Operating loss is stated after charging/(crediting):		
Cost of materials sold	216	67
Fees payable to Company's auditors	30	59
Professional fees	211	209
Admin Expenses	41	54
Other costs	94	6
Consultancy fees	274	235
Travel & entertainment	62	79
Staff Costs	621	795
IT, Telephones and Communication	42	17
Marketing & Material	54	153
Rent & Rates	56	65
R&D	505	398
Depreciation	33	34
Other staff costs	84	26
Finance cost	18	10
Cost of sales, administrative and operational expenses	2,341	2,207

The analysis of auditors' remunerations is as follows:

Group	Year ended 30 November 2023 £'000	Year ended 30 November 2022 £'000
Fees payable to the Company's auditors for services to the group:		
Audit of the group and parent financial statements	30	44
Total audit services	30	44

6. Directors and employees

The Employee benefit expenses during the year were as follows:

Group	Year ended 30 November 2023 £'000	Year ended 30 November 2022 £'000
Wages and salaries	577	709
National insurance	37	78
Pension contributions	7	8
	621	795

The monthly average number employed during the year were as follows:

Group	Year ended 30 November 2023	Year ended 30 November 2022
Directors	5	5
Employees	6	3
	11	5

Company	Year ended 30 November 2022	Period ended 30 November 2022
Directors	5	5
Employees	1	1
	6	6

Key management personnel, as defined by IAS 24 "Related party disclosures" have been identified as the Board of Directors. Detailed disclosures of Directors remuneration, Directors' transactions, and Directors interests and share options for those Directors who served during the year are set out below:

options for those Directors who served during the year are set out below.

Group	Year ended 30 November 2023 £'000	Year ended 30 November 2022 £'000
Salary	284	372
Consultancy Fees	164	40
Aggregate emoluments payable to directors	448	412

The highest paid director's emoluments were as follows:

Group	Year ended 30 November 2023 £'000	Year ended 30 November 2022 £'000
Salary	103	125
Total amount of emoluments payable	103	125

Remuneration in respect of the Directors was as follows:

Year ended 30 November 2023	Salary £'000	Consultancy Fees £'000	Benefits £'000	Share Options £'000	Total £'000
Executive Directors					
Tony Crawley	102	-	1	-	103
Thomas Melchior	-	99	-	-	99
Don Nicolson	72	-	-	-	72
	174	99	1	-	274
Non-Executive Directors					
Alain Gottesman	35	-	-	-	35
Fiona Rodford	39	-	-	-	39
Etrur Albani	35	65	-	-	100
	109	65	-	-	174
Total	283	164	1	-	448

Benefits represents pension contributions. The number of directors to whom pension benefits accrued in the year was 1 (2022: 1).

Year ended 30 November 2022	Salary £'000	Consultancy Fees £'000	Benefits £'000	Share Options £'000	Total £'000
Executive Directors					
Tony Crawley	125	-	-	-	125
Thomas Melchior	-	40	-	-	40
Don Nicolson	80	-	-	-	80
	205	40	-	-	245
Non-Executive Directors					
Alain Gottesman	35	-	-	-	35
Fiona Rodford	35	-	-	-	35
Etrur Albani	97	-	-	-	97
	167	-	-	-	167
Total	372	40	-	-	412

During the year, and continuing as at date of approval of these financial statements, certain directors have agreed to defer salaries at a rate of 50% until such time as the Group has sufficient cash to repay outstanding balances and resume full salary payment by referenced to an agreed revenue target. In May 2024 the Directors undertook to defer 100% of future salary payments if the Group so requires as part of the Group's cash preservation strategy. At the year end £158,767 (2022: Nil) was payable to persons who are directors at the balance sheet date in respect of deferred salaries. At that date £91,459 (2022: Nil) was payable to former directors in respect of deferred salaries.

No share options were awarded to directors in the year (2022: none) and no directors exercised share options in the year (2022: none).

7. Taxation

The tax on the Group's loss before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to losses of the Group as follows:

	Year ended 30 November 2023 £'000	Year ended 30 November 2022 £'000
Reconciliation of effective tax rate		
Loss before income tax	2,063	2,032
Tax calculated at applicable tax rates of 19%	309	386
Tax effect of expenses that are not deductible in determining taxable profit	-	-
Deferred tax asset not recognised in respect of losses	(309)	(386)
R&D and Corporate tax credits received during the year	(376)	-
Total tax charged / (credit) for the year	(376)	-

With effect from 1 March 2023 the headline rate of UK tax rose to 25%, with a small profits rate of 19% and marginal relief in between. As the company has not yet reported a profit, the small profits rate has been applied for purpose of the tax reconciliation. Accordingly, the Company's losses for this accounting year are taxed at an effective rate of 19% (2022 - 19%).

As at 30 November 2023, the group had estimated tax losses of £3.9m (2022: £3.3m) in respect of which a deferred tax asset of £1m (2022: £0.8m) has not been recognised due to uncertainty over the availability and timing of future taxable profits. The losses have no expiry date.

8. Earnings per share

	Year ended 30 November 2023 £'000	Year ended 30 November 2022 £'000
Loss for the year used for the calculation of basic EPS	1,687	2,032
Number of shares		
Weighted average number of ordinary shares for the purpose of basic EPS	99,847,978	42,408,348
Effect of potentially dilutive ordinary shares	-	-
Weighted average number of ordinary shares for the purpose of diluted EPS	99,847,978	42,408,348
Loss per share		
Basic	(1.69p)	(4.79p)
Diluted	(1.69p)	(4.79p)

Basic earnings per share is calculated by dividing the loss attributable to owners of the Group by the weighted average number of ordinary shares in issue during the year.

9. Goodwill

Group	Goodwill £'000
Net Book Value	
At 1 December 2021	2,346
Additions	-
At 30 November 2022	2,346
Additions	-
At 30 November 2023	2,346

Goodwill represents the access to new distribution networks arising from the group's acquisition of Zenova Distribution Limited. Goodwill is allocated to a single cash generating unite which is the entire Zenova group. The directors performed an impairment test by reference to value in use, using a discounted cash flow model. In performing this assessment, the directors have made certain assumptions about the ability of the group to win new orders and grow its distribution channels. The impairment test assumes a strong growth in revenues and profits in excess of growth achieved during the year. Based on the signing of new distribution agreements, the award of additional certifications and the signing of new orders, as well as review of the group's sales pipeline and marketing strategy, the Board are satisfied that the assumptions used are reasonable and achievable. The Board have also had regard to the size of the global market for its products and the nature of the group's competitive advantages. The Board's forecasts cover a period of 5 years and apply a discount rate of 14% which is derived discount rates applied by companies with similar risk profiles. The Board are conscious that if sales do not grow as anticipated, future goodwill impairment might result in impairments being recorded. The impairment test resulted in significant headroom above the carrying value of the assets tested.

10. Property Plant and Equipment

Group	Office Equipment £'000	Total Property, Plant and Equipment £'000
Cost		
At 1 December 2021	9	9
Additions	4	4
At 30 November 2022	13	13
Additions	1	1
At 30 November 2023	14	14
Depreciation		
At 1 December 2021	1	1
Charge for the year	3	3
At 30 November 2022	4	4
Charge for the year	4	4
At 30 November 2023	8	8
Net book value		
At 1 December 2021	8	8
At 30 November 2022	9	9
At 30 November 2023	6	6

11. Right of use asset

Group	As at 30 November 2023 £'000	As at 30 November 2022 £'000
Cost	157	157
Depreciation		
Opening balance	38	8
Charge for the year	30	30
Closing balance	68	38
Net book value	149	119

12. Inventory

Group	As at 30 November 2023 £'000	As at 30 November 2022 £'000
Inventory	155	51

The cost of inventories recognised as expense in the year was £67,393 (2022: £216,583).

13. Trade and other receivables

Group	As at 30 November 2023 £'000	As at 30 November 2022 £'000
Current assets		
Trade receivable	165	12
Less: provision for credit loss on receivables	99	6
Trade receivables (net)	66	6
VAT Recoverable	-	14
Other receivables	87	272
Total current receivables	153	292

Company	As at 30 November 2023 £'000	As at 30 November 2022 £'000
Current assets		
Amounts due from group companies (Note 21)	2,817	2,029
VAT recoverable	-	10
Other	21	19

2,838

2,058

Information about the impairment of trade receivables and the Group's exposure to credit risk, foreign currency risk and liquidity risk can be found in Note 18.

Trade receivables are disclosed net of a provision for bad and doubtful debts. The provision for bad and doubtful debts is based on specific risk assessment and reference to past default experience. Further details are included in Note 18.

The Board have assessed the recoverability of the Company's investment in subsidiaries as well as loans receivable. As the same projected cash flows are used to perform the group goodwill impairment test, the Board consider that the disclosure in Note 9 applies similarly to their assessment of impairment on intercompany net investments.

14. Trade and other payables

Group	As at 30 November	As at 30 November
	2023	2022
	£'000	£'000
Amounts falling due after one year		
Bank Loan	28	39
	28	39
Amounts falling due within one year		
Trade Payables	379	75
Accruals	39	75
Other payables	250	44
	668	194

Company	As at 30 November	As at 30 November
	2023	2022
	£'000	£'000
Trade Payables	217	51
Accruals	39	67
Other Payable	134	23
	390	141

All trade and other payables are GBP denominated. All foreign currency denominated payables have been translated to GBP at the exchange rate prevailing at 30 November 2023 and 2022.

The group holds a Bounce Bank Loan on which interest of 2.5% accrues and which is repaid in monthly instalments over 72 months from receipt.

The directors consider that the carrying amount of trade and other payables approximates their fair value.

15. Leases

Set out below are the carrying amount of the lease liabilities and the movements in the period.

Group	As at 30 November	As at 30 November
	2023	2022
	£'000	£'000
At start of the period	121	148
Additions	-	-
Interest expense	90	11
Rent payments made in year	(38)	(38)
At 30 November	93	121

As at 30 November 2023	Carrying amount	Contractual cash flows	6 months or less	6-12 months	1-2 years	2-5 years
	£'000	£'000	£'000	£'000	£'000	£'000
Lease liability	93	114	19	19	38	38

As at 30 November 2022	Carrying amount	Contractual cash flows	6 months or less	6-12 months	1-2 years	2-5 years
	£'000	£'000	£'000	£'000	£'000	£'000
Lease liability	119	152	19	19	38	76

16. Share capital

Group and Company	2023 Number	2022 Number	Share capital 2023	Share capital 2022	Share premium 2023	Share premium 2022
			£'000	£'000	£'000	£'000
Issued called up and fully paid ordinary shares of £0.001 each						
At 1 December	93,384,053	93,384,053	94	94	6,310	6,310
Issued in the year	12,966,920	-	12	-	488	-
At 30 November	106,350,973	93,384,053	106	94	6,798	6,310

17. Share based payment reserve

During the periods presented, the Group had in issue two classes of share-based payments being warrants issued to

investors on a one-for-one bases as part of a subscription for shares in placings, and warrants issued to advisors in exchange for services related to the Group's Initial Public Offering ('IPO').

No share options or warrants have been issued to Directors or employees as remuneration for their services as Directors or Employees.

All share payments in issue are therefore termed as 'warrants'.

Where warrants are issued to investors as part on an issue of shares, the Board consider that no services are received in exchange and therefore such warrants are outside the scope of IFRS 2. No fair value is assigned to these warrants as they are considered as incidental to a purchase of a share.

Where warrants were issued to advisors at the time of the Group's IPO, the fair value of those services was determined by reference to the Black-Scholes model and the fair value was recorded in profit or loss over the vesting period. All warrants vested immediately other than those issued to Don Nicolson which vest over 3 years.

The fair value of share options and warrants are recognized in profit or loss over the vesting period by reference to the expected number of instruments expected to vest at the reporting date. All warrants in issue are equity-settled at a fixed exercise price. All warrants have a fixed expiry date.

Where warrants are exercised, lapse or expire, the Group's policy is to transfer the fair value of those warrants from the share-based payment reserve to accumulated losses.

Group and Company	As at 30 November 2023 £'000	As at 30 November 2022 £'000
At 1 December	161	161
Transferred to retained earnings in respect of exercised warrants	(88)	-
At 30 November	73	161

Group and Company	As at 30 November 2023		As at 30 November 2022	
	Average exercise price £	Number of options	Average exercise price £	Number of options
At 1 December	£0.09	19,094,794	£0.001	9,338,405
Issued	£0.10	12,500,000	£0.181	9,756,389
Exercised	£0.001	(466,920)	-	-
Lapsed	£0.19	(7,578,944)	-	-
At 30 November	£0.07	23,548,930	£0.093	19,094,794

Of the 23,548,930 outstanding warrants and options (2022: 19,094,794 options), 23,548,930 options (2022: 11,097,240) were exercisable.

466,920 share options were exercised in the period 2023 (2022 - nil). 7,578,944 options lapsed or were not exercised in the year 2023 (2022 - nil).

Share options and warrants outstanding at the end of the period have the following expiry dates and exercise prices:

Warrant Holder	Number of shares	Exercise Price	Date of issue	Expiry date
Rockmasters Ltd	9,338,405	£0.001	18/09/2020	18/09/2027
Don Nicolson	526,315	£0.19	04/03/2021	04/03/2024
Brandon Hill Capital Limited	1,184,210	£0.19	22/07/2021	22/07/2024
Anthony Laughton	250,000	£0.10	14/06/2023	14/06/2026
Landquest Group International	375,000	£0.10	14/06/2023	14/06/2026
Gervaise Heddle	1,250,000	£0.10	14/06/2023	14/06/2026
Christopher Shrubbs	625,000	£0.10	14/06/2023	14/06/2026
Christopher Wilson	250,000	£0.10	14/06/2023	14/06/2026
Ssas Johnson Fellowes	250,000	£0.10	14/06/2023	14/06/2026
Vanessa Bennett	125,000	£0.10	14/06/2023	14/06/2026
Matthew Pactat	250,000	£0.10	14/06/2023	14/06/2026
Timothy Pay	125,000	£0.10	14/06/2023	14/06/2026
Big Island Holdings Limited	1,250,000	£0.10	14/06/2023	14/06/2026
SI Capital	75,000	£0.10	14/06/2023	14/06/2026
Clive Roberts	375,000	£0.10	14/06/2023	14/06/2026
Adrian Hargrave	250,000	£0.10	14/06/2023	14/06/2026
GIS	550,000	£0.10	14/06/2023	14/06/2026
Andy Muir	2,500,000	£0.10	14/06/2023	14/06/2026
Hobart Capital Markets	250,000	£0.10	14/06/2023	14/06/2026

Subtotal	19,798,930
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Deferred subscription agreement	Number of shares	Exercise Price	Date of issue	Expiry date
Amati Global Investors	3,750,000	£0.10	14/06/2023	14/06/2026
Subtotal	3,750,000			

Grand total	23,548,930
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The warrants issued in the period were considered outside the scope of IFRS 2 as no services were received.

18. Capital and Financial risk management

Capital risk management

The group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The capital structure of the Group consists of equity attributable to equity holders comprising issued share capital, reserves and retained earnings as disclosed in the Statement of Changes in Equity.

In order to maintain or adjust the capital structure, the group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Group monitors capital based on the gearing ratio and net debt/cash. This ratio is calculated as total borrowings divided by total capital. Net debt is calculated as total borrowings less cash and cash equivalents. Total capital is calculated as 'equity' as shown in the consolidated statement of financial position plus total borrowings.

The gearing ratios at 30 November 2023 and 30 November 2022 are as follows:

Group	As at 30 November 2023 £'000	As at 30 November 2022 £'000
Cash and cash equivalents	98	782
Net cash	98	782
Loan	28	39
Total equity	2,058	3,245
Total capital	2,058	3,245
Gearing ratio	0,0136	0,0123

Company	As at 30 November 2023 £'000	As at 30 November 2022 £'000
Cash and cash equivalents	45	692
Net cash	45	692
Total equity	5,271	5,387
Total capital	5,271	5,387
Gearing ratio	-	-

Financial risk management

The Group is exposed to several financial risks through its normal operations, the most significant of which are credit, foreign exchange and liquidity risks.

The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise the potential adverse effects on the Group's financial performance. Risk management is carried out by the board of directors. The Board has established policies and principles for overall risk management covering specific areas such as foreign exchange risk, credit risk and investment of excess liquidity.

Credit risk

Credit risk is managed on a group basis. The Group is responsible for managing and analysing the credit risk for each of their new clients before standard payment and delivery terms and conditions are offered. Credit risk arises from cash and cash equivalents, and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions. For banks and financial institutions, only independently rated parties with a minimum rating of 'A' are accepted. If wholesale customers are independently rated, these ratings are used. If there is no independent rating, risk control assesses the credit quality of the customer, considering its financial position, past experience and other factors. Sales to retail customers are settled in cash. For payment terms that are not met the Board raises credit loss provisions reflective of the assessed exposure to credit risk.

The carrying amount of financial assets represents the maximum exposure. The maximum exposure to credit risk at the reporting date was £142k (2022 - £1074k). Financial assets are assessed for impairment annually and a provision for bad debt of £99k has been recognised in 2023 (2022-nil).

The Group has two types of financial assets that are subject to the expected credit loss model:

- trade receivables for sales of inventory

- cash and cash equivalents

While cash and cash equivalents are subject to the impairment requirements of IFRS 9, the identified impairment loss was immaterial.

The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables.

Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the group, and a failure to make contractual payments for a period of greater than 120 days past due.

Impairment losses on trade receivables are presented as net impairment losses within operating profit. Subsequent recoveries of amounts previously written off are credited against the same line item.

The Group mitigates banking sector credit risk through the use of banks with no lower than a single A rating.

No credit loss provision has been raised by the company in respect of its loans to subsidiaries as a result of the assessment described in Note 9. Intercompany loans are interest free and repayable on demand, but the parent has undertaken not to recall such loans until the subsidiary is in a position to repay without affecting the ability of the subsidiary to meet its projected working capital requirements.

Foreign exchange risk

The Group operates primarily in the United Kingdom and is only exposed to very limited amounts of foreign exchange risk arising from various currency exposures.

There is no cash denominated in non-GBP currency as at 30 November 2023 or 2022.

Liquidity risk

Cash flow forecasting is performed in the operating entities of the group and aggregated by group finance. Group finance monitors rolling forecasts of the Group's liquidity requirements to ensure it has sufficient cash to meet operational needs.

Surplus cash held by the operating entities over and above the balance required for working capital management is transferred to the group treasury.

The table below analyses the Group's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date.

The following are the contractual maturities of financial liabilities for the Group as at 30 November 2023 and 30 November 2022 based upon contractual cash flows:

As at 30 November 2023	Carrying amount	Contractual cash flows	6 months or less	6-12 months	1-2 years	2-5 years
	£'000	£'000	£'000	£'000	£'000	£'000
Trade and other payables	696	696	668	-	28	-
	696	696	668	-	28	-
As at 30 November 2022	Carrying amount	Contractual cash flows	6 months or less	6-12 months	1-2 years	2-5 years
	£'000	£'000	£'000	£'000	£'000	£'000
Trade and other payables	233	233	194	-	39	-
	233	233	194	-	39	-

Ultimate responsibility for liquidity risk management rests with the board of directors, which has established an appropriate liquidity risk management framework for the management of the Group's short-, medium-, long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cashflows, and by matching the maturity profiles of financial assets and liabilities.

Fair Values

The directors have reviewed the financial statements and have concluded that, there are no significant differences between the book values and the fair values of the financial assets and financial liabilities of the Group and Company as at 30 November 2023 and 30 November 2022.

19. Interests in other undertakings

	Ownership	Date incorporated	Registered office	Place of incorporation	Principal Activity
Zenova Limited	100%	20 Jan 2020	172 Arlington Road, London, England, NW1 7HL	England and Wales	Operating Company
Zenova Distribution Limited	100%	16 Sep 2020	172 Arlington Road, London, England, NW1 7HL	England and Wales	Distribution Company

20. Investments

Company	As at 30 November	As at 30 November
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	2023 £'000	2022 £'000
Shares in subsidiary undertakings	2,776	2,776
	2,776	2,776

21. Related party transactions

The executive directors are also considered key management as defined by IAS 24 'Related Party Disclosures'. The remuneration of key management is considered in Note 6.

The Company financial statements of Zenova Group Plc include amounts receivable from its subsidiary undertakings Zenova Limited and Zenova Distribution Limited of £2,892k (2022 - £2,029k) and amounts payable of £75k (2022 - £Nil). Amounts provided to Zenova Limited and to Zenova Distribution Limited relate to the provision of funding for operations and capital expenditure. All intercompany loans are interest free, unsecured and repayable on demand.

22. Contingent liabilities

At the year end, the company is the party to an active legal claim and has identified a further potential claim arising under a historic contract. In respect of both matters, the Board considers that the timing and amount of any outflow is uncertain and so represents a contingent liability at the year end.

23. Controlling parties

In the opinion of the Directors, there is no single ultimate controlling party.

24. Post Balance Sheet Events

On 15 March 2024 the Group issued 33,875,000 new ordinary shares at 2p per share raising gross proceeds of £677,500 gross through a subscription, earmarked for bolstering working capital.

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