## Totally plc

# ("Totally", "the Company" or "the Group")

## Further contract extensions for urgent care and new corporate wellbeing contract

Totally plc (AIM: TLY), a leading provider of frontline healthcare services, corporate fitness and wellbeing services across the UK and Ireland, announces a further two contract extensions and a new contract for corporate wellbeing services, collectively valued at c.£1.5 million.

Extensions for the delivery of two urgent care contracts in the North of England and Yorkshire are collectively valued at £1.05 million, securing further in year urgent care revenues.

Within corporate wellbeing, Energy Fitness Professionals ("EFP") has secured a contract at a prestigious new development in London to oversee its comprehensive fitness and wellbeing facilities which include a cutting-edge gym, a versatile studio, a Peloton suite, and luxurious treatment rooms. EFP will also curate and manage wellness events tailored to the building's dynamic population, enhancing the overall experience for tenants and visitors. The contract will commence in September 2024, and is valued at £500,000 over three years.

Wendy Lawrence, Totally CEO said "We are seeing momentum build as the market continues to ease, and commissioners take positive action to ensure continuity in the delivery of core services. The new corporate wellbeing contract demonstrates recognition of the increasing importance of wellbeing as part of an employee proposition and EFPs ability to deliver high-quality services."

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### Notes to editors

Bobbie Hilliam / Harry Rees

#### **About Totally**

Totally is a leading provider of healthcare and wellbeing services across the UK and Ireland, working in partnership with the NHS, other healthcare providers and corporate customers to help address the challenges of increased demand for healthcare services.

The Company is committed to pursuing a progressive buy-and-build consolidation strategy within the fragmented healthcare market and looks to capitalise on the attractive opportunities that its disruptive service model offers to generate value to shareholders.

Totally helps healthcare commissioners and hospitals ensure patients can access the most appropriate care quickly and efficiently by delivering quality urgent care services, such as NHS 111 and urgent treatment centres, elective care services including insourcing, outsourcing and elective care delivered via 'Any Qualified provider', as well as community dermatology clinics; and therapy servicing including first contact practitioner and a full physiotherapy and podiatry offering. Our corporate customer services also play a role in reducing reliance on healthcare by promoting healthy lifestyles and physical and mental health.

# Healthcare services

**Urgent Care:** Totally's urgent care services are delivered under the Totally Urgent Care brand, by Vocare and Greenbrook Healthcare. Both businesses have a strong heritage and have been delivering quality urgent care services including NHS 111, GP Out of Hours and Urgent Treatment centres on behalf of the NHS for more than 25 years and 15 years respectively.

Elective care: Totally's elective care services are delivered by Pioneer Healthcare, About Health and Premier Physical Healthcare.

- Pioneer Healthcare was established in 2007 and delivers a wide range of acute services to NHS patients, in
  partnership with independent healthcare sector private hospitals across England, to help the NHS reduce waiting
  lists whilst maintaining patient care and quality. Pioneer offer services through insourcing and outsourcing
  agreements and through its Any Qualified Provider status.
- About Health has been delivering community-based specialist care with a focus on delivering prompt assessment and treatment across the country since 2008.
- Premier Physical Healthcare was established in 2007 and provides physiotherapy and podiatry services to NHS patients, often within a community GP practice, and to the prison service.

### **Corporate Wellbeing Services**

Energy Fitness Professionals ("EFP"): EFP is a corporate fitness provider established in 1990 to address a gap in the market

for workplace fitness, which has grown to offer a range of services covering workplace wellbeing. EFP manages 61 gyms on behalf of its corporate customers, with more than 14,000 members.

For more information visit <u>www.totallyplc.com</u>

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