

23 August 2024



Corero Network Security plc
("Corero" or the "Company")

New Partnership Agreements in Latin America

New channel partnerships extend Latin American sales footprint, generating first new customer win

[Corero \(AIM: CNS\)\(OTCQB: DDOSE\)](#) the distributed denial of service ("DDoS") protection specialists, today announced the signing of three new strategic partner agreements in Chile with NovaRed, Vista Group International Ltd (VGL), and GreyMatter. These partnerships mark a significant milestone in Corero's continued expansion and commitment to strengthening its presence in the Latin American market.

In addition, the Company is pleased to announce it has already secured a new contract with Netline, a leading Chilean telecommunications service provider through its collaboration with GreyMatter.

About the Partnerships

- Agreement with NovaRed, a leading cybersecurity company based in Latin America which has a robust presence across several countries in the region. Specialising in comprehensive cybersecurity services and solutions, NovaRed is dedicated to protecting organisations from digital threats.
- Partnership with VGL, a global leader in software solutions for the film industry. The partnership further extends Corero's reach into the media and entertainment sector, supporting robust cybersecurity measures within this highly dynamic industry.
- Agreement with GreyMatter, a Chilean technology company specialising in digital transformation and software development, including custom software and mobile app development. In partnership with GreyMatter, Corero has immediately achieved a new customer win, securing a deal with leading Chilean telecommunications service provider Netline which has selected Corero's SmartWall ONE[™] software solution to enhance its DDoS protection and resilience in a rapidly evolving technological landscape.

Carl Herberger, Chief Executive Officer at Corero, commented:

"We are excited to welcome NovaRed, VGL, and GreyMatter as our partners in Chile and are delighted to have already secured a contract with Netline, which further expands our client base in the region. These new Partnerships, in addition to our existing alliance with TechEnabler in Brazil, underscores our commitment to aggressively expanding our Latin American presence, alongside providing world-class DDoS protection and secure connectivity solutions across the region."

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About Corero Network Security

Corero Network Security is a leading provider of DDoS protection solutions, specializing in automatic detection and protection solutions with network visibility, analytics, and reporting tools. Corero's technology protects against external and internal DDoS threats in complex edge and subscriber environments, ensuring internet service availability. With operational centres in Marlborough, Massachusetts, USA, and Edinburgh, UK, Corero is headquartered in London and listed on the London Stock Exchange's AIM market (ticker: CNS) and the US OTCQB market (OTCQB: DDOSF).

For more information, visit www.corero.com, and follow us on [LinkedIn](#) and [X](#).

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