

**Totally plc**

**("Totally", "the Company" or "the Group")**

**Multiple new contracts and contract extensions valued at c. £4 million**

*Includes further new contract for insourcing in Ireland valued at c. £1 million and new contract for physiotherapy valued at c. £0.25 million*

Totally plc (AIM: TLY), a leading provider of frontline healthcare services, corporate fitness and wellbeing services across the UK and Ireland has secured multiple new contracts and contract extensions for urgent and elective care services in England and Ireland.

The new insourcing contract for the delivery of ophthalmology outpatient clinics on behalf of Saolta Group of Hospitals (the "Saolta Group") will target the clinical assessment of patients at University Hospital Galway (UHG) and Sligo University Hospital (SUH) with all clinics delivered during weekends when hospital facilities are not otherwise in use. The contract was awarded following a full competitive tender process and is valued at c. £1 million for services delivered during 2024. Following this initial period, the contract may be extended to accommodate the assessment of further patients in 2025 subject to ongoing demand and budget availability.

**Wendy Lawrence, Totally CEO stated:** "Totally has worked with the Saolta Group since 2021, delivering services to around 8,000 patients each year as part of ongoing contracts. This further new contract, the largest with Saolta Group to date, enables us to strengthen this relationship further whilst expanding the support we can give for the reduction of waiting lists in Ireland."

In addition to this new contract, Totally has secured a further new contract and two extensions totalling c. £3 million including a new contract for the provision of direct access MSK physiotherapy services in the South East, and contract extensions for the delivery of GP OOH in the North East and the provision of dermatology clinics in the North west of England.

**For further information please contact:**

<b>Totally plc</b>	020 3866 3330
Wendy Lawrence, Chief Executive Officer Simon Stilwell, Chair	
<b>Canaccord Genuity Limited (Nominated Adviser &amp; Corporate Broker)</b>	020 7523 8000
Bobbie Hilliam / Harry Rees	

**Notes to editors**

**About Totally**

Totally is a leading provider of healthcare and wellbeing services across the UK and Ireland, working in partnership with the NHS, other healthcare providers and corporate customers to help address the challenges of increased demand for healthcare services.

The Company is committed to pursuing a progressive buy-and-build consolidation strategy within the fragmented healthcare market and looks to capitalise on the attractive opportunities that its disruptive service model offers to generate value to shareholders.

Totally helps healthcare commissioners and hospitals ensure patients can access the most appropriate care quickly and efficiently by delivering quality urgent care services, such as NHS 111 and urgent treatment centres, elective care services

including insourcing, outsourcing and elective care delivered via 'Any Qualified provider', as well as community dermatology clinics; and therapy servicing including first contact practitioner and a full physiotherapy and podiatry offering. Our corporate customer services also play a role in reducing reliance on healthcare by promoting healthy lifestyles and physical and mental health.

#### **Healthcare services**

**Urgent Care:** Totally's urgent care services are delivered under the Totally Urgent Care brand, by Vocare and Greenbrook Healthcare. Both businesses have a strong heritage and have been delivering quality urgent care services including NHS 111, GP Out of Hours and Urgent Treatment centres on behalf of the NHS for more than 25 years and 15 years respectively.

**Elective care:** Totally's elective care services are delivered by Pioneer Healthcare, About Health and Premier Physical Healthcare.

- Pioneer Healthcare was established in 2007 and delivers a wide range of acute services to NHS patients, in partnership with independent healthcare sector private hospitals across England, to help the NHS reduce waiting lists whilst maintaining patient care and quality. Pioneer offer services through insourcing and outsourcing agreements and through its Any Qualified Provider status.
- About Health has been delivering community-based specialist care with a focus on delivering prompt assessment and treatment across the country since 2008.
- Premier Physical Healthcare was established in 2007 and provides physiotherapy and podiatry services to NHS patients, often within a community GP practice, and to the prison service.

#### **Corporate Wellbeing Services**

**Energy Fitness Professionals ("EFP"):** EFP is a corporate fitness provider established in 1990 to address a gap in the market for workplace fitness, which has grown to offer a range of services covering workplace wellbeing. EFP manages 62 gyms on behalf of its corporate customers, with more than 13,000 members.

For more information visit [www.totallyplc.com](http://www.totallyplc.com)

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