RNS Number: 2733S B.P. Marsh & Partners PLC 06 January 2025

6 January 2025

B.P. Marsh & Partners Plc ("B.P. Marsh" or the "Company")

PDMR and Director Dealings

B.P. Marsh (AIM: BPM), the specialist investor in early-stage financial services businesses, has been notified of the sale of Ordinary Shares of 10p each in the Company ("Ordinary Shares") on 3 January 2025 at the open market price of 741.25p per share by Ms. Alice Foulk, Managing Director, Mr. Dan Topping, Chief Investment Officer and Ms. Francesca Chappell, Chief Finance Officer. The Ordinary Shares sold were held under the B.P. Marsh Joint Share Ownership Plan (the "JSOP") ("JSOP Shares").

The JSOP was established on 13 June 2018 and announced by the Company on the same date. On this date the Employee Participants entered into individual Joint Ownership Agreements ("JOAs") with JTC Employer Solutions Trustee Limited (formerly RBC Cees Trustee Limited) (the "EBT") as part of the Company's remuneration and staff incentive arrangements.

The beneficial interests in the JSOP Shares are jointly held between the relevant employee and the EBT. The terms of the JOAs included a minimum vesting period of three years and, subject to the Employee Participant remaining employed for this duration, state that upon sale of the vested shares the proceeds of sale will be divided between the joint owners so that the EBT receives 312.6p per share (which represents the Initial Threshold Value of 281p plus a hurdle amount of 3.75% per annum during the vesting period) and the Employee Participant is entitled to the balance of 428.65p per share. The JOAs matured as fully vested on 13 June 2021 and Ms. Foulk, Mr. Topping and Ms. Chappell have now exercised their right to sell 56,250 JSOP Shares in aggregate.

Alice Foulk has sold 18,750 Ordinary Shares for a price of 741.25p per share. As a result of the transaction, Alice's beneficial interest in the Company is as follows:

Ordinary Shares held under SOP ⁽¹⁾	260,000
Ordinary Shares held under JSOP	61,665
Ordinary Shares held directly	23,428
Ordinary Shares held under SIP ⁽²⁾	15,362
Total	360,455
Shareholding Percentage	0.97%

Dan Topping has also sold 18,750 Ordinary Shares for a price of 741.25p per share. As a result of the transaction, Dan's beneficial interest in the Company is as follows:

Shareholding Percentage	1.39%
Total	516,945
Ordinary Shares held under SIP ⁽²⁾	15,949
Ordinary Shares held directly*	142,281
Ordinary Shares held under JSOP	138,715
Ordinary Shares held under SOP ⁽¹⁾	220,000

^{*} including 11,434 shares owned by his wife Claire Cronin and 1,758 shares owned by his daughter Felicity Topping

Francesca Chappell has also sold 18,750 Ordinary Shares for a price of 741.25p per share. As a result of the transaction, Francesca's beneficial interest in the Company is as follows:

Ordinary Shares held under SOP ⁽¹⁾	137,500
Ordinary Shares held under JSOP	57,354
Ordinary Shares held under SIP ⁽²⁾	15,362
Ordinary Shares held directly	587
Total	210,803
Shareholding Percentage	0.57%

Notes:

- (1) The Company established a Share Option Plan ("SOP") for certain employees and directors, as announced on 20 November 2023.
- (2) The Company also established an HMRC approved Share Incentive Plan ("SIP") during the year to 31 January 2017.

The information below, set out in accordance with the requirements of the EU Market Abuse Regulation, provides further detail.

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| 1  | Details of the person discharging managerial responsibilities / person closely associated                                                                                                         |                                      |  |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|--|
| a) | Name                                                                                                                                                                                              | Alice Foulk                          |  |
| 2  | Reason for notification                                                                                                                                                                           |                                      |  |
| a) | Position / status                                                                                                                                                                                 | Managing Director, PDMR              |  |
| b) | Initial notification / amendment                                                                                                                                                                  | Initial                              |  |
| 3  | Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor                                                                                     |                                      |  |
| a) | Name                                                                                                                                                                                              | B.P. Marsh & Partners Plc            |  |
| b) | LEI                                                                                                                                                                                               | 2138008G8EPE3HAHEM13                 |  |
| 4  | Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted |                                      |  |
| a) | Description of the financial instrument, type of instrument                                                                                                                                       | Ordinary shares of 10 pence each     |  |
|    | Identification code                                                                                                                                                                               | ISIN: GB00B0XLRJ79                   |  |
| b) | Nature of the transaction                                                                                                                                                                         | Sale of Ordinary Shares              |  |
| c) | Price(s) and volumes(s)                                                                                                                                                                           | Price(s) Volume(s)<br>£7.4125 18,750 |  |
| d) | Aggregated information                                                                                                                                                                            | N/A                                  |  |
| e) | Date of the transaction                                                                                                                                                                           | 25.01.03                             |  |
| f) | Place of the transaction                                                                                                                                                                          | London Stock Exchange, AIM (XLON)    |  |

| 1  | Details of the person discharging managerial responsibilities / person closely associated                                                                                                         |                                   |  |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|--|
| a) | Name                                                                                                                                                                                              | Daniel Topping                    |  |
| 2  | Reason for notification                                                                                                                                                                           |                                   |  |
| a) | Position / status                                                                                                                                                                                 | Chief Investment Officer, PDMR    |  |
| b) | Initial notification / amendment                                                                                                                                                                  | Initial                           |  |
| 3  | Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor                                                                                     |                                   |  |
| a) | Name                                                                                                                                                                                              | B.P. Marsh & Partners Plc         |  |
| b) | LEI                                                                                                                                                                                               | 2138008G8EPE3HAHEM13              |  |
| 4  | Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted |                                   |  |
| a) | Description of the financial instrument, type of instrument                                                                                                                                       | Ordinary shares of 10 pence each  |  |
|    | Identification code                                                                                                                                                                               | ISIN: GB00B0XLRJ79                |  |
| b) | Nature of the transaction                                                                                                                                                                         | Sale of Ordinary Shares           |  |
| c) | Price(s) and volumes(s)                                                                                                                                                                           | Price(s) Volume(s) £7.4125 18,750 |  |
| d) | Aggregated information                                                                                                                                                                            | N/A                               |  |
| e) | Date of the transaction                                                                                                                                                                           | 25.01.03                          |  |
| f) | Place of the transaction                                                                                                                                                                          | London Stock Exchange, AIM (XLON) |  |

| 1  | Details of the person discharging managerial responsibilities / person closely associated                                                                                                         |                                      |  |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|--|
| a) | Name                                                                                                                                                                                              | Francesca Chappell                   |  |
| 2  | Reason for notification                                                                                                                                                                           |                                      |  |
| a) | Position / status                                                                                                                                                                                 | Chief Finance Officer, PDMR          |  |
| b) | Initial notification / amendment                                                                                                                                                                  | Initial                              |  |
| 3  | Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor                                                                                     |                                      |  |
| a) | Name                                                                                                                                                                                              | B.P. Marsh & Partners Plc            |  |
| b) | LEI                                                                                                                                                                                               | 2138008G8EPE3HAHEM13                 |  |
| 4  | Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted |                                      |  |
| a) | Description of the financial instrument, type of instrument                                                                                                                                       | Ordinary shares of 10 pence each     |  |
|    | Identification code                                                                                                                                                                               | ISIN: GB00B0XLRJ79                   |  |
| b) | Nature of the transaction                                                                                                                                                                         | Sale of Ordinary Shares              |  |
| c) | Price(s) and volumes(s)                                                                                                                                                                           | Price(s) Volume(s)<br>£7.4125 18,750 |  |
| d) | Aggregated information                                                                                                                                                                            | N/A                                  |  |
| e) | Date of the transaction                                                                                                                                                                           | 25.01.03                             |  |
| f) | Place of the transaction                                                                                                                                                                          | London Stock Exchange, AIM (XLON)    |  |

For further information, please visit <a href="www.bpmarsh.co.uk">www.bpmarsh.co.uk</a> or contact:

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Simon Hudson / Katie Hopkins

## **Notes to Editors:**

B.P. Marsh's current portfolio contains seventeen companies. More detailed descriptions of the portfolio can be found at <a href="https://www.bpmarsh.co.uk">www.bpmarsh.co.uk</a>.

Since formation over 30 years ago, the Company has assembled a management team with considerable experience both in the financial services sector and in managing private equity investments. Many of the directors have worked with each other in previous roles, and all have worked with each other for over ten years.

- Ends -

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