



05 February 2025

Dillistone Group Plc
("Dillistone", the "Company" or the "Group")
Trading Update & Notice of Results

Dillistone Group Plc, the AIM quoted supplier of software and services for recruiters, provides a trading update for the 12 months ended 31 December 2024.

Trading Update:

The Board is pleased to report that it expects its 2024 results to show continuing progress for the Group, with profit measures comfortably in line with expectations, and a significant improvement in operating results against the prior year.

These unaudited results have been delivered despite a challenging climate for our recruitment clients which has directly impacted the size and scale of our client base. Despite this ongoing environment, the Board is pleased to report a notable improvement in a number of internal performance indicators in Q4.

This improvement was led by our Talentis executive search software product (<https://www.talentis.global/recruitment-software/>), which saw a significant increase in demand in the final weeks of the year. Going into 2025, we have received migration contracts from executive search firms in the Americas, Europe, Africa and Asia Pacific. These migrations will see clients port to Talentis from a number of other products, including both competitor and our own FileFinder systems. These add to an already global userbase for the platform.

On the contingency front, we are pleased to announce that our new Mid Office Timesheet Platform (<https://www.voyagersoftware.com/online-timesheets/>) entered Beta on 3 February 2025. This follows the successful launch of our Infinity onboarding portal launched in December 2024, and which has already generated its first revenue.

In addition, we are pleased to report that our new AI driven Interview Simulation platform (<https://www.talentis.global/interview-coaching-simulation/>), having been launched in November 2024, has also generated revenue.

During 2024, the Group was again operationally cash generative and continued to paydown its Covid era CBIL loan in line with schedule.

Trading in January 2025 has been in line with management expectations.

Notice of Results:

The Board expects to release final results for the 12 months to 31 December 2024 by early May.

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This announcement contains inside information for the purposes of Article 7 of the UK version of Regulation (EU) No 596/2014 which is part of UK law by virtue of the European Union (Withdrawal) Act 2018, as amended ("MAR"). Upon the publication of this announcement via a Regulatory Information Service, this inside information is now considered to be in the public domain.

The person responsible for arranging the release of this announcement on behalf of the Company is Ian Mackin, Finance Director of the Company.

Notes to Editors:

Dillistone Group Plc is a leader in the supply and support of software and services to the recruitment industry. Dillistone operates through the Ikiru People (www.IkiruPeople.com) brand.

The Group develops, markets and supports the Talentis, FileFinder, Infinity, Mid-Office, ISV and GatedTalent products.

Dillistone was admitted to AIM, a market operated by the London Stock Exchange plc, in June 2006.

Learn about our products:

Talentis Software: <https://www.talentis.global/recruitment-software/>

Voyager Software: <https://www.voyagersoftware.com>

GatedTalent Executive Jobs: <https://www.talentis.global/all-jobs>

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