

31 March 2025

Cirata plc
("Cirata" or the "Company")

2m Multiyear Data Automation Contract win with leading retailer

Growth contract leveraging enterprise-wide agreement

Cirata plc (LSE: CRTA) is pleased to announce a 2m, 3 Year contract win with a leading UK retailer. This growth contract represents an expansion of value and scope and a deepening strategic relationship with this customer.

The retailer plans to leverage the power of hybrid cloud and deploy Cirata enterprise wide at scale as the standard to make data available for analytics, GenAI and for the innovation of edge use cases.

The enterprise-wide licence agreement enables data automation at petabyte scale, allowing for migration from multiple sources to multiple targets (on-premise to and from the cloud).

For this innovative customer, Cirata will support the implementation of open table formats (such as Apache Iceberg) to enable platform interoperability and avoid vendor lock-in. Apache Iceberg has emerged as a leading standard for an "open table format," offering a streamlined and scalable framework for organizing data and metadata. This structure enhances data interoperability across computing platforms.

In addition, this important strategic relationship will provide an environment for collaboration on future Cirata data orchestration platform functionality.

Stephen Kelly, Chief Executive Officer, commented:

"This enterprise-wide licence agreement with one of the world's leading retailers is a strong endorsement of Cirata's strategy. The ability to leverage the open table format to avoid vendor lock-in was a critical factor for the selection of Cirata. This customer is an innovator in data modernization, and the contract recognizes Cirata as a strategic partner, driven by their strong alignment with our technology roadmap. Cirata provides a clear vision for data orchestration within the enterprise."

"As we signalled in January, FY25 represents a growth year built on solid foundations and this customer contract marks another step in the right direction. The validation from a leading UK retailer is a strong endorsement that customers are seeking petabyte-scale data automation with the freedom from vendor lock-in."

This announcement contains inside information under the UK Market Abuse Regulation. The person responsible for arranging the release of this announcement on behalf of Cirata is Larry Webster, Company Secretary.

For further information, please contact:

Cirata

Stephen Kelly, Chief Executive Officer
Ricardo Moura, Chief Financial Officer (Interim)
Dan Hayes, Investor Relations

Via FTI Consulting

FTI Consulting
Matt Dixon / Kwaku Aning / Usama Ali

+44 (0) 20 3727 1137

Stifel (Nomad and Joint Broker)
Fred Walsh / Brough Ransom / Ben Good

+44 (0) 20 7710 7600

Panmure Liberum (Joint Broker)
Max Jones / John More

+44 (0) 20 3100 2000

This information is provided by RNS, the news service of the London Stock Exchange. RNS is approved by the Financial Conduct Authority to act as a Primary Information Provider in the United Kingdom. Terms and conditions relating to the use and distribution of this information may apply. For further information, please contact ms@lse.com or visit www.ms.com.

RNS may use your IP address to confirm compliance with the terms and conditions, to analyse how you engage with the information contained in this communication, and to share such analysis on an anonymised basis with others as part of our commercial services. For further information about how RNS and the London Stock Exchange use the personal data you provide us, please see our [Privacy Policy](#).

END

CNTPKKBNOKDCNN