RNS Number: 2110E Personal Group Holdings PLC

09 April 2025

9 April 2025

## **Personal Group Holdings Plc**

("the Company" or "the Group")

#### **Grant of LTIP**

Personal Group Holdings Plc (AIM: PGH), the workforce benefits and health insurance provider, announces the grant of options under the Company's Long-Term Incentive Plan (the "LTIP") as detailed below.

## LTIP Awards

A total of 446,751 share awards have been granted under the LTIP. These are in the form of an option over ordinary shares in the Company and vest subject to the achievement of certain performance criteria and have a nominal value exercise price of £0.05 per share (the "LTIP Awards").

The vesting of the LTIP Awards is subject to the satisfaction of performance conditions assessed over the three financial years ending 31 December 2027. Once vested, the options may be exercised at any time until the tenth anniversary of the award date. The LTIP Awards are subject to claw back and malus provisions.

## **Performance conditions**

The LTIP Awards are subject to performance hurdles on two targets, as below:

Attainment Target	% of LTIP Awards subject to Attainment Target	Measurement Period	Number of LTIP Awards that vest if Attainment Target is satisfied
Total Shareholder Return ("TSR") <sup>1</sup>	50%	1 January 2025 to 31 December 2027	12.5% of the LTIP Awards will vest at achievement of the threshold target with 50.0% vesting at maximum target and a linear sliding scale between 12.5% - 50.0%.
Adjusted EBITDA <sup>2</sup>	50%	1 January 2025 to 31 December 2027	12.5% of the LTIP Awards will vest at achievement of the threshold target with 50.0% vesting at maximum target and a linear sliding scale between 5.0% - 50.0%

<sup>1</sup> Total Shareholder Return = ((Average Closing Share Price - Average Opening Share Price) + cash dividends paid in the Performance Period) divided  $by the \, Average \, Opening \, Share \, Price, \, with \, the \, resultant \, growth \, rate \, expressed \, as \, an \, annual \, compound \, growth \, rate.$ 

The core performance measures underpinning the LTIP Awards are the delivery of:

- at least 14.9% per annum cumulative TSR growth up to a maximum of 26.6% for full vesting; and
- a minimum of a 55% increase in EBITDA per share in 2027 in comparison to the 2024 value. The maximum threshold is achieved with an 80% increase in EBITDA per share in 2027 in comparison to 2024.

On 08 April 2025 the LTIP Awards were granted to the following PDMRs:

PDMR	Number of options over ordinary shares subject to Award
Paula Constant - Chief Executive Officer	151,134
Sarah Mace - Chief Financial Officer	94,976
	E0 00E

<sup>&</sup>lt;sup>2</sup> Adjusted EBITDA is defined as earnings before interest, tax, depreciation, amortisation of intangible assets, goodwill impairment, share-based payment expenses, profit or loss on disposal of subsidiaries, corporate acquisition costs and restructuring costs.

Hywel Phillips - Chief Operating Officer	50,835
Helen Tinnelly - Chief Commercial Officer	37,795
Arianne Riddell - Chief Sales Officer	37,795
Karen Thornley - Chief Product and Partnerships Officer	31,738
Other senior staff members (non-PDMR)	42,478

Further detail is provided below in accordance with Article 19.3 of the EU Market Abuse Regulation.

1	Details of the person discharging	g managerial responsibilitie	s / person closely associated
a)	Name	Paula Constant	
2	Reason for the notification		
a)	Position/status	Chief Executive	
b)	Initial notification /Amendment	Initial	
3	Details of the issuer, emission a auctioneer or auction monitor	llowance market participant	t, auction platform,
a)	Name	Personal Group Holdings Plc	
b)	LEI	213800TN8BH2YYWAH345	
4	Details of the transaction(s): sec each type of transaction; (iii) eac been conducted		
a)	Description of the financial instrument, type of instrument	Options over ordinary shall ISIN: GB0002760279	res of 5p each
b)	Nature of the transaction	Grant of options	
	Price(s) and volume(s)	Price(s)	Volume(s)
c)		Nil	151,134
d)	Aggregated information		
	- Aggregated volume	N/A	
0,	- Price	8 April 2025	
e)	Date of the transaction		
f)	Place of the transaction	Outside a trading venue	

1	Details of the person discharging managerial responsibilities / person closely associated	
a)	Name	Sarah Mace

2	Reason for the notification	•	
a)	Position/status	Chief Financial Officer	
b)	Initial notification /Amendment	Initial	
3	Details of the issuer, emission a auctioneer or auction monitor	llowance market participan	t, auction platform,
a)	Name	Personal Group Holdings Plc	
b)	LEI	213800TN8BH2YYWAH345	
4	Details of the transaction(s): sec each type of transaction; (iii) eac been conducted		
a)	Description of the financial instrument, type of instrument	Options over ordinary sha	res of 5p each
b)	Nature of the transaction	Grant of options	
c)	Price(s) and volume(s)	Price(s)	94,976
d)	Aggregated information - Aggregated volume	N/A	
	- Price		
e)	Date of the transaction	8 April 2025	
f)	Place of the transaction	Outside a trading venue	
1	Details of the person discharging	managerial responsibilitie	s / nerson closely associated

1	Details of the person discharging managerial responsibilities / person closely associated	
a)	Name	Hywel Phillips
2	Reason for the notification	
a)	Position/status	Chief Operating Officer
b)	Initial notification /Amendment	Initial
3	Details of the issuer, emission al auctioneer or auction monitor	lowance market participant, auction platform,
a)	Name	Personal Group Holdings Plc
b)	LEI	213800TN8BH2YYWAH345
4		tion to be repeated for (i) each type of instrument; (ii) ch date; and (iv) each place where transactions have

a)	Description of the financial instrument, type of	Options over ordin	ary shares of 5p each	
	instrument Identification code	ISIN: GB0002760279	e	
b)	Nature of the transaction	Grant of options		
	Price(s) and volume(s)	Price(s)	Volume(s)	
c)	rince(s) and voidine(s)	Nil	50,836	
d)	Aggregated information			
	- Aggregated volume	N/A		
	- Price			
e)	Date of the transaction	8 April 2025		
f)	Place of the transaction	Outside a trading ver	nue	

1	Details of the person discharging	ng managerial responsibilitie	es / person closely associated
a)	Name	Karen Thornley	
2	Reason for the notification	1	
a)	Position/status	Chief Product and Partnershi	ps Officer
b)	Initial notification	Initial	
,	/Amendment		
3	Details of the issuer, emission a	allowance market participan	t, auction platform,
	auctioneer or auction monitor		•
a)	Name	Personal Group Holdings Plc	
b)	LEI	213800TN8BH2YYWAH345	
,			
4	Details of the transaction(s): se	iction to be repeated for (i) e	each type of instrument: (ii)
	each type of transaction; (iii) ea	•	
	been conducted		
a)	Description of the financial	Options over ordinary sha	res of 5p each
	instrument, type of		
	instrument	ISIN: GB0002760279	
	Identification code	131N. GB0002700279	
I- \	Natura of the transportion	Grant of options	
b)	Nature of the transaction	Grant of options	
			1
	Price(s) and volume(s)	Price(s)	Volume(s)
c)	rice(s) and volume(s)	Nil	31,738
-,			
٩/	Aggregated information	N/A	
d)	Aggregated information	N/A	

	- Aggregated volume	
	- Price	
e)	Date of the transaction	8 April 2025
f)	Place of the transaction	Outside a trading venue

1 Details of the person discharging managerial responsibilities / person closely associated  a) Name Helen Tinnelly  2 Reason for the notification  a) Position/status Chief Commercial Officer  b) Initial notification / Amendment  3 Details of the issuer, emission allowance market participant, auction platform, auctioner or auction monitor  a) Name Personal Group Holdings Pic  b) LEI 213800TN8BH2YYWAH345  4 Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted  a) Description of the financial instrument, type of instrument Identification code  b) Nature of the transaction Grant of options  C) Price(s) and volume(s)  d) Aggregated information - Aggregated volume N/A - Price  e) Date of the transaction Outside a trading venue					
2 Reason for the notification a) Position/status Chief Commercial Officer b) Initial notification /Amendment Initial /Amendment  3 Details of the issuer, emission allowance market participant, auction platform, auctioneer or auction monitor  a) Name Personal Group Holdings Plc b) LEI 213800TN8BH2YYWAH345  4 Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted  a) Description of the financial instrument, type of instrument; (III) each financial instrument Identification code  b) Nature of the transaction Grant of options  C) Price(s) and volume(s)  Aggregated information -Aggregated volume N/A  - Price e) Date of the transaction 8 April 2025	1	Details of the person discharging	g managerial responsibilitie	s / person closely associated	d
a) Position/status   Chief Commercial Officer   b) Initial notification	a)	Name	Helen Tinnelly		
b) Initial notification /Amendment	2	Reason for the notification			
Amendment   Amendment   Amendment	a)	Position/status	Chief Commercial Officer		
a) Name Personal Group Holdings PIc  b) LEI 213800TN8BH2YYWAH345  4 Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted  a) Description of the financial instrument, type of instrument ISIN: GB0002760279  b) Nature of the transaction Grant of options  C) Price(s) and volume(s)  d) Aggregated information  - Aggregated volume  N/A  - Price  e) Date of the transaction 8 April 2025	b)		Initial		
b) LEI 213800TN8BH2YYWAH345  4 Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted  a) Description of the financial instrument, type of instrument ISIN: GB0002760279  b) Nature of the transaction Grant of options  C) Price(s) and volume(s)  Aggregated information  - Aggregated volume  N/A  - Price  e) Date of the transaction 8 April 2025	3		llowance market participant	, auction platform,	
4 Details of the transaction(s): section to be repeated for (i) each type of instrument; (ii) each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted  a) Description of the financial instrument, type of instrument ISIN: GB0002760279  b) Nature of the transaction  Grant of options  Price(s) Volume(s)  Nil 37,795  d) Aggregated information  - Aggregated volume  N/A  - Price  e) Date of the transaction 8 April 2025	a)	Name	Personal Group Holdings Plc		
each type of transaction; (iii) each date; and (iv) each place where transactions have been conducted  a) Description of the financial instrument, type of instrument Identification code  b) Nature of the transaction  Grant of options  Price(s) Volume(s)  Nil 37,795  d) Aggregated information - Aggregated volume - Price  e) Date of the transaction 8 April 2025	b)	LEI	213800TN8BH2YYWAH345		
instrument ISIN: GB0002760279    Identification code	4	each type of transaction; (iii) each			
Identification code	a)	instrument, type of		es of 5p each	
Price(s) and volume(s)  Aggregated information - Aggregated volume  N/A  - Price  Date of the transaction  8 April 2025		Identification code	151N: GB0002760279		
c) Price(s) and volume(s)  Nil 37,795  d) Aggregated information - Aggregated volume  N/A  - Price  e) Date of the transaction  8 April 2025	b)	Nature of the transaction	Grant of options		
- Aggregated volume N/A  - Price e) Date of the transaction 8 April 2025	c)	Price(s) and volume(s)	. ,		
- Price e) Date of the transaction 8 April 2025	d)	Aggregated information			
e) Date of the transaction 8 April 2025			N/A		
f) Place of the transaction Outside a trading venue	e)		8 April 2025		
	f)	Place of the transaction	Outside a trading venue		

1	Details of the person discharging	g managerial responsibilities / person closely associated
a)	Name	Arianne Riddell
2	Reason for the notification	

<u> </u>		1		
a)	Position/status	Chief Sales Officer		
b)	Initial notification	al notification Initial		
	/Amendment			
3	Details of the issuer, emission allowance market participant, auction platform,			
	auctioneer or auction monitor			
a)	Name	Personal Group Holdings Plc		
′				
b)	LEI	213800TN8BH2YYWAH345		
וט		E13000 MODILETT WATER		
<u> </u>	5 . 11 . 611			
4	Details of the transaction(s): section to be repeated for (i) each type of instrument; (each type of transaction; (iii) each date; and (iv) each place where transactions have			
	each type of transaction; (III) each date; and (IV) each place where transactions have been conducted			
۵۱	Description of the financial	Ontions over ordinary shares of En each		
a)	Description of the financial instrument, type of	Options over ordinary shares of 5p each		
	instrument			
		ISIN: GB0002760279		
	Identification code			
b)	Nature of the transaction	Grant of options		
5,	reactive of the transaction			
		Price(s)	Volume(s)	
c)	Price(s) and volume(s)	riice(s)	vorume(s)	
		Nil	37,795	
-,			,	
-1\	A			
d)	Aggregated information	N/A		
	- Aggregated volume			
	0000			
	- Price			
e)	Date of the transaction	8 April 2025		
f)	Place of the transaction	Outside a trading venue		
<u> </u>		]		

- ENDS -

For more information please contact:

Personal Group Holdings Plc

Paula Constant (CEO) / Sarah Mace (CFO)

Via Alma

Canaccord Genuity Limited (Nominated Adviser & Broker)

Max Hartley / Harry Rees +44 (0)20 7523 8000

Alma Strategic Communications +44 (0)20 3405 0205

Caroline Forde / Kinvara Verdon / Rose Docherty personalgroup@almastrategic.com

# Notes to Editors

Personal Group Holdings Plc (AIM: PGH) is a workforce benefits and health insurance provider. Its vision is to be the champion of affordable and accessible insurance and benefits, keeping businesses and their employees happy, healthy and protected. The Group is proud to support the health and wellbeing of c. 1.25 million UK employees.

The Group's insurance provides employees with access to affordable, individual policies for hospital, recovery and death benefit plans. The Group's award-winning benefits platform, Hapi, brings together extensive employee benefits, discounts and rewards, in one responsive platform. As well as being sold direct to employers, the Hapi platform supports Sage's Employee Benefits offerings for SMEs.

This comprehensive range of offerings, powerful platform and unique sales model of face-to-face, one-to-one engagement with employees, provides Personal Group with a strong market position from which to grow.

The formal design when the control has been a control to the control of the contr

Head-quartered in Milton Keynes, the Group has built an extensive blue-chip customer list over its 40-year history, including Airtanker, B & Q, Barchester Healthcare, British Transport Police, British Airways, Merseyrail, Office of National Statistics, Randstad, Royal Mail Group, The Royal Mint, Stagecoach Group plc, and The University of York.

For further information on the Group please see www.personalgroup.com

This information is provided by RNS, the news service of the London Stock Exchange. RNS is approved by the Financial Conduct Authority to act as a Primary Information Provider in the United Kingdom. Terms and conditions relating to the use and distribution of this information may apply. For further information, please contact <a href="mailto:msc.com">msc.com</a>.

RNS may use your IP address to confirm compliance with the terms and conditions, to analyse how you engage with the information contained in this communication, and to share such analysis on an anonymised basis with others as part of our commercial services. For further information about how RNS and the London Stock Exchange use the personal data you provide us, please see our Privacy Policy.

**END** 

**DSHUPUBUCUPAGBR**