

Diales Group Plc

("Diales" or the "Company" or the "Group")

H1 FY25 trading update

Diales Group Plc (AIM: DIAL), the global specialist dispute avoidance and dispute resolution consultancy, today announces the following trading update for the six-month period ended 31 March 2025 (the "Period"). The Company expects to report its interim results for the Period on 10 June 2025.

The Board expects to report revenue and *underlying Group profit before tax for the Period similar to H1 FY24 and, on the basis of current trading, expects to deliver FY25 results in-line with current market expectations.

Trading performance

After returning to profitability in the financial year to 30 September 2023, the Group has continued to trade profitably since then and is performing well across its key markets in the UK, Europe and the Middle East. The Group's Canadian operations returned to profitability during the Period. As announced on 29 October 2024, the Group's USA operations are in the process of being closed down and, as such, treated as discontinued operations.

The implementation of the Company's four-year transformation strategy, launched in December 2023, continues to deliver efficiency gains and enhanced competitiveness and remains a key area of focus. The Company's key priorities include the acquisition of new talent to strengthen the services Diales offer, to deliver growth and expand in the markets served.

Financial position

The Group had a net cash balance of £2.3 million as at 31 March 2025 (FY24: £4.3 million, H1 FY24: £3.6 million). The movement is due mainly to £400,000 of dividends paid in the Period, £165,000 under the Company's ongoing share buyback programme, tax payments and a net increase in trade receivables which we expect to receive in Q3. The current net cash balance is c. £3.0 million post a further £400,000 of dividends paid on 10 April 2025.

The Group has recently put in place with Barclays Bank an overdraft facility of £1 million which is unutilised.

Mark Wheeler, Chief Executive Officer of Diales Group, commented:

"Q2 FY25 delivered increased momentum with the Group now busy across all areas, sectors and regions. With so much current turmoil in global markets, the Group is uniquely placed to assist with the impacts of tariffs, providing strategic guidance on supply chain challenges and cost escalation claims in the built environment. In this way, we can help our clients to navigate these issues and deliver growth to our business. I believe the Group is therefore well positioned to continue this momentum into H2 and deliver full year results in line with market expectations."

**Underlying Group profit before tax is stated before share-based payment cost, discontinued operations and non-recurring costs*

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