16 July 2025

Vianet Group plc

("Vianet" or the "Group")

AGM Statement

Vianet Group plc (AIM: VNET), a leader in delivering actionable data and business insights through an integrated ecosystem of hardware devices, software platforms, and smart insights portals, will be holding its Annual General Meeting ("AGM") today at 11.30 a.m. at the offices of Vianet Group plc, One Surtees Way, Surtees Business Park, Stockton on Tees, TS18 3HR.

James Dickson, Chair, will provide the following trading update at today's meeting:

"The positive momentum reported across both divisions at the time of our Full Year results has continued, with the business making further progress in line with management's growth expectations.

Our strategic initiatives and partnerships, together with ongoing investment in our solutions, people and technology, continue to strengthen our customer proposition, enabling the team to reinforce existing relationships, successfully attract new customers, and expand our range of services.

Our already secured long-term contracts provide strong recurring revenue visibility whilst also presenting a robust sales pipeline for our execution. The Group is strongly positioned for continued growth as we deliver on our long-term strategic plan and explore future strategic opportunities for Vianet."

- Ends -

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About Vianet

Vianet Group is a leading provider of actionable management information and business insight created through combining data from our smart Internet of Things ('IOT') solutions and external information sources.

Since Admission to AIM in 2006, the Group has grown from its core beer monitoring business both organically and through strategic acquisitions to widen its offering and develop new businesses, especially in vending telemetry and contactless payment solutions particularly for the premium coffee sector.

Servicing over three hundred customers across the world and rendering live data to our IOT platform from over 250,000 connected machines daily, Vianet is a significant business to business (b2b) connected solutions provider in Europe with established long-term relationships with blue chip customers and growing recurring revenues which are over 85% of our total revenues.

In our **Smart Machines** Unattended retail division, we connect a single data gathering device with its own on-board communication capability to a customer's asset or system. The device then sends data back via our IOT platform to cloud

based servers. The technology was originally developed for automated retailing machines; however, the flexibility and functionality of the device means the technology can be applied to any machine which has the capability to output data. The device is also used to connect our contactless payment solution and communicate payment terms to our cloud-based payment services providers where that application is also required.

The **Smart Zones** Hospitality division is where we connect multiple data gathering devices into one or more systems or assets with the data from those devices being communicated back to our IOT platform and cloud-based servers via a single 4G LTE communications hub. The technology was originally developed for flow monitoring devices, temperature sensors, and asset management in drinks retailing but any data gathering device with a digital output could be connected to the communications hub where required such as gaming machines, utilities management and EPOS.

For further information, please visit www.vianetplc.com

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