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17 July 2025

Transense Technologies plc

("Transense" or "the Company")

Year-end trading update

Transense Technologies plc, the provider of specialist sensor technology and measurement solutions, is pleased to issue a trading update for its financial year ended 30 June 2025 ("FY25") based on unaudited management information. The Company is continuing its growth trajectory and delivering on its strategic plan.

Financial highlights

Total revenue for the year increased by 33% to £5.6m (FY24: £4.2m), as follows:

- SAWsense revenue^[1&3] up 120% to £1.1m (FY24: £0.5m)
- Translogik revenue up 18% to £1.3m (FY24: £1.1m)
- Bridgestone iTrack royalty income^[3] up 19% to £3.1m (FY24: £2.6m)

SAWsense and Translogik combined revenue in the second half of the financial year was up 67% on the first half (FY25H2: £1.5m, FY25H1: £0.9m), demonstrating increasing traction and accelerating revenue growth within these product lines.

Adjusted PBT^[2] for the year is expected to be approximately £1.6m; an increase of 8% on prior year (FY24: £1.4m), in line with market expectations.

Net cash at 30 June 2025 was £1.1m (30 June 2024: £1.3m), with a fourth quarter royalty receivable of approximately £0.8m^[3] (30 June 2024: £0.7m) at the end of July.

Commercial and operational highlights

SAWsense

- Deepening customer relationships in aerospace, motorsport and eDrives sectors contributed to increased revenue
- Development projects underway with two leading global companies and a niche manufacturer in robotics
- Healthy pipeline of opportunities from both existing and new customers in focus markets
- Investment in next generation components and in-house production capabilities progressing on time and within budget
- Further strengthening of operational, technical, and business development teams to position the business for sustained expansion

Translogik

- New customer relationships and routes to market delivered overall sales growth, despite some headwinds in established premium commercial vehicle tyre market
- Established new distribution channels in the USA, Southeast Asia and South America
- Completed first software reseller agreement and closed initial contracts under subscription business model
- Reorganised business development activities to better align with future growth plan

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- Development projects well underway for next generation product range and opening of new market sectors

Bridgestone iTrack royalty income

- Volume increase in installed base significantly ahead of expectation
- Royalty growth constrained by weakening US dollar in H2, partially mitigated by credit to opex from gains on FX hedging instruments
- Planned 40% reduction in unit royalty rate applies from July 2025 as per original agreement

Outlook and audited results

The directors are confident that both of the Company's operating businesses are well placed to deliver further growth in the upcoming financial year, and remain positive regarding future prospects.

Final audited results for the year ended 30 June 2025, together with a more detailed update on trading and outlook, are expected to be announced towards the end of September 2025.

Nigel Rogers, Executive Chairman commented:

"The increased traction within in our core product lines is demonstrated by our accelerating revenue growth and shows that our strategy is delivering. Going into the new financial year, we have strong pipeline giving management confidence in meeting market expectations for FY26 and remain excited about the opportunity to significantly scale the business over the coming years."

[1] SAWsense revenue includes grant income of £0.38m (FY24: £0.05m).

[2] Net Profit Before Taxation before deduction of Share Based Payments charge

[3] Bridgestone iTrack royalty income and year end receivable are based on rates of foreign exchange prevailing at the year end. Actual rates may differ at the date of receipt.

For further information please visit www.transense.com or contact:

Transense Technologies plc

Nigel Rogers (Executive Chairman)
Ryan Maughan (Managing Director)
Melvyn Segal (Chief Financial Officer)

Via Investor Relations
(see below)

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Notes to Editors:

Transense is headquartered in Oxfordshire, UK and its shares are traded on AIM, a market operated by the London Stock Exchange (AIM: TRT). The Company develops and supplies advanced sensor technology and measurement solutions used by some of the world's leading companies to improve performance, efficiency, and safety in demanding, mission critical applications. Transense currently operates through two active business segments:

SAWsense - designs, supplies and licences advanced sensor solutions based on proven, patent protected Surface Acoustic Wave (SAW) technology to world leading companies in aerospace, automotive, and industrial machinery (including robotics), enabling improved efficiency and performance of their products. Key customers include GE Aerospace, Parker Meggitt, McLaren Applied, Airbus and several other confidential Tier One automotive, aerospace and industrial machinery suppliers.

Transeloxik - develops smart, connected commercial vehicle tyre inspection equipment to many of the world's leading tyre

Translogik - develops smart, connected commercial vehicle tyre inspection equipment to many of the world's leading tyre suppliers, fleet operators and service centres. Enabling accurate measurement and digital capture of safety-critical tyre condition data, used to reduce operating costs, improve safety and provide audit records for regulatory compliance. Key customers include Bridgestone, Goodyear, Continental and Prometeon (Pirelli), and leading independent providers of vehicle fleet maintenance management software, and a growing list of international territory distribution partners.

In addition, Transense earns residual royalty income from Bridgestone iTrack - a tyre monitoring system for off-highway vehicles that was developed by Translogik. The associated sales, support and development infrastructure were sold to Bridgestone Corporation, the world's largest tyre producer, in June 2020, and the intellectual property was licensed exclusively to Bridgestone under a ten-year deal expiring in 2030.

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