

04 November 2025

Vianet Group plc

("Vianet", the "Company" or the "Group")

Trading Update, Notice of Results and Proposed Dividend

VIANET, an international provider of actionable data, business insights and payment solutions through an integrated ecosystem of connected hardware devices, software platforms and smart insights portals, is pleased to provide a positive trading update for the half year ending 30 September 2025, and confirms that the Company's half-year results for the six months ended 30 September 2025 will be published on Tuesday, 2 December 2025.

Financial and Operational Update

The Group delivered a solid H1 2026 performance, reflecting the strength of its resilient business model. Recurring revenues accounted for 84% of total income, supported by healthy gross margins. EBITDA increased by 11.6% to £1.73 million (H1 2025: £1.55 million), in line with expectations, despite a £0.14 million strategic investment in Beverage Metrics in the U.S., reinforcing our commitment to growth and diversification.

Both divisions performed well against a backdrop of general UK economic uncertainty ahead of the November Budget and had notable success in expanding existing customer contracts and winning new clients. We are pleased with this solid performance and it provides the Group with a strong base of recurring income and a healthy pipeline, but as ever the timing of new project starts and rate of deployment continues to be influenced by our customers' current cautious approach to investment.

Financial Highlights

- **Revenue resilience:** H1 2026 revenue of **£7.67m** (H1 2025: £7.69).
- **High recurring revenue:** **£6.44m** representing over **84%** of total revenue, maintained from last year.
- **Improved Gross Margin:** **68%** (H1 2025: 67%) reflecting continued operational efficiency.
- **Operating Profit Growth:** Up **10.4%** to **£1.58m** (H1 2025: £1.43m), before exceptional items and share-based payments, reinforcing robust underlying performance.
- **Strong Cash Generation:** Operating cash flow after working capital of **£1.7m**, equating to around **100% of EBITDA**.
- **Lower Net Debt:** Debt reduced to **£0.5m** (H1 2025: £1.0m), with cash balances rising to **£2.5m** (H1 2025: £2.25m) after **£0.25m of share buybacks** and an **increased dividend payment of £0.29m** (H1 2025: £0.22m).
- **Proposed Interim Dividend Increase:** Up **33%** to **0.4p** (H1 2025: 0.3p)

James Dickson, Chair & CEO of Vianet commented:

"I'm pleased with the progress the business has made in the first half, particularly given the broader economic backdrop. The continued growth in recurring revenues and cash generation, driven by the expansion of existing customer contracts and the addition of new clients, highlights the quality of our business. We remain confident in the Group's outlook for the remainder of the year."

- Ends -

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About Vianet

Vianet Group is a leading provider of actionable management information and business insight created through combining data from our smart Internet of Things (IoT) solutions and external

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Since Admission to AIM in 2006, the Group has grown from its core beer monitoring business both organically and through strategic acquisitions to widen its offering and develop new businesses, especially in vending telemetry and contactless payment solutions particularly for the premium coffee sector.

Servicing over three hundred customers across the world and rendering live data to our IOT platform from over 250,000 connected machines daily, Vianet is one of the largest business to business (b2b) connected solutions providers in Europe with established long-term relationships with blue chip customers and growing recurring revenues which are over 85% of our total revenues.

In our **Smart Machines** division, we connect a single data gathering device with its own on-board communication capability to a customer's asset or system. The device then sends data back via our IOT platform to cloud based servers. The technology was originally developed for automated retailing machines; however, the flexibility and functionality of the device means the technology can be applied to any machine which has the capability to output data. The device is also used to connect our contactless payment solution and communicate payment terms to our cloud-based payment services providers where that application is also required.

The **Smart Zones** division is where we connect multiple data gathering devices into one or more systems or assets with the data from those devices being communicated back to our IOT platform and cloud-based servers via a single 3G communications hub. The technology was originally developed for flow monitoring devices, temperature sensors, and asset management in drinks retailing but any data gathering device with a digital output could be connected to the communications hub where required such as gaming machines, utilities management and EPOS.

For further information, please visit www.vianetplc.com

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