

ROBINSON

Robinson plc

23 December 2025

YEAR END TRADING STATEMENT & SURPLUS PROPERTY UPDATE

Robinson plc ("Robinson", the "Company" or the "Group" stock code: RBN), the custom manufacturer of plastic and paperboard packaging based in Chesterfield, is pleased to issue the following trading statement and surplus property update, prior to the announcement of its final results for the year ended 31 December 2025.

Revenue for 2025 is anticipated to be in the region of £56m, which is in line with 2024. Underlying operating profit* is expected to be ahead of 2024 and in line with current market expectations.

Sales volumes in the UK continue to exceed the prior year due to new projects won and implemented in the previous 24 months. In Plastics, market regulation is driving significant demand for PET bottles, and in Paperbox we have seen significant growth with two new customers which commenced in 2024.

This growth has been largely offset by a reduction in volume in our Denmark operation, where we have seen significantly lower and more volatile demand from our larger customers and the loss of some contracts with smaller customers. Overall, trading conditions in that territory remain challenging.

Whilst volumes were only slightly reduced in 2025, we are also starting to see some challenges emerge in our Polish business as customers are under severe pressure from retailers to reduce their costs.

Property

In line with our Surplus Property Update on 7 August 2025, the sale of the final of the three properties previously referred to as sold subject-to-contract, Hipper House, is expected to exchange and complete in January 2026. The cash consideration payable at completion is expected to be £760,000, which will be used to reduce current bank debt. The property is partially occupied by a tenant with annual rental income of £25,224, and the book value was £316,519 as at 31 December 2024.

The Company has also recently agreed, subject to contract, to sell two other surplus properties in Chesterfield with an aggregate consideration of £2,125,000. Exchange and completion of these is expected in the next few months. The properties recently generated annual income of £181,237 and the aggregate book value was £610,055 as at 31 December 2024. The proceeds will be payable in cash, over up to twelve months post completion, and the monies will be used by the Company to reduce bank debt.

The intention of the Group remains, over time, to realise value from the disposal of surplus properties and use the proceeds to reduce indebtedness and develop our packaging business.

2026 Outlook

We expect further progress in revenue and profits in our two UK business in 2026 due to the effect of known new customer projects, but conditions in Poland and Denmark are expected to remain challenging.

Notwithstanding an anticipated overall increase in revenue, the Company expects underlying operating profit* in 2026 to be slightly lower than 2025, due to:

- Higher operating costs as we invest in the resources and capabilities necessary to deliver the refreshed Group strategy and growth in revenues and operating profits in 2027 and beyond, and
- Lower rental income following the disposal of surplus properties.

Reported profit before tax in 2026 is expected to benefit materially from property disposals.

* Operating profit before other items. Excludes any profits from property disposals

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About Robinson:

Being a purpose-led business, Robinson specialises in custom packaging with technical and value-added solutions for food and consumer product hygiene, safety, protection, and convenience; going above and beyond to create a sustainable future for our people and our planet. Its main activity is in injection and blow moulded plastic packaging and rigid paperboard luxury packaging, operating within the food and beverage, homecare, personal care and beauty, and luxury gift sectors. Robinson provides products and services to major players in the fast-moving consumer goods market including Procter & Gamble, Reckitt Benckiser, SC Johnson and Unilever.

Headquartered in Chesterfield, UK, Robinson has plants in the UK, Poland and Denmark. Robinson was formerly a family business with its origins dating back to 1839, currently employing nearly 400 people. The Group has an ongoing disposal programme for its substantial property portfolio with development potential.

The information contained within this announcement is deemed to constitute inside information as stipulated under the Market Abuse Regulations (EU No. 596/2014) which is part of UK law by virtue of the European Union (Withdrawal) Act 2018. Upon the publication of this announcement, this inside information is now considered to be in the public domain.

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