RNS Number : 1671F
ZIGUP PLC
21 May 2026

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("ZIGUP" or the "Group" or the "Company")

Pre-close Trading Update

FY2026 performance at top of market expectations,
Steady State Cashflow passed inflexion point

The FY2026 financial year has ended strongly, supported by VoH growth in both Spain and UK&I, and good progress in Claims & Services. As a result, we expect the Group's financial outturn for the year to be at the top of market expectations*.

As previously noted, we are now well into the later stages of our fleet replacement programme, with investment returning to more normalised levels. As a result, Steady State Cash generation has inflected in FY2026, and we expect an upward trajectory over the coming years. Leverage was steady at 1.9x (H1 2026: 1.9x), in line with guidance.

We have made good progress with the UK&I simplification programme, delivering early successes in supply chain improvements, alongside the launch of our new Northgate Mobility brand. At the same time, we have added capacity across the Group - in fleet, infrastructure and technical capabilities.

Martin Ward, CEO commented:

'Customers are clearly seeing significant value in our service-led offering, and I am very pleased with the contributions from across our divisions this year. Average VoH is up 4.9% for the year and we have secured a number of valued contract wins and renewals, underpinning this good momentum; Steady State Cash generation has stepped up materially and supports our ambition for further growth'.

**Consensus range for FY2026 adjusted PBT of £154.5-159.3m.*
FY2026 results will be released on 8 July 2026.

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Notes to Editors:

About ZIGUP

ZIGUP is the leading integrated mobility solutions provider, with a platform providing services across the vehicle lifecycle to help people keep on the move, smarter. The Group offers mobility solutions to businesses, fleet operators, insurers, OEMs and other customers across a broad range of areas from vehicle rental and fleet management to accident management, vehicle repairs, service and maintenance.

The mobility landscape is changing, becoming ever more connected and ZIGUP uses its knowledge and expertise to guide customers through the transformation, whether that is more digitally connected solutions or supporting the transition to lower carbon mobility through providing EVs and fleet consultancy.

The Group's core purpose is to keep its customers mobile, smarter - through meeting their regular mobility needs or by servicing and supporting them when unforeseen events occur. With our considerable scale and reach, ZIGUP's mission is to offer an imaginative, market-leading customer proposition and drive enhanced returns for shareholders by creating value through sustainable compounding growth. The Group seeks to achieve this through the delivery of its strategic framework of Enable, Deliver and Grow.

ZIGUP supports its customers through a network and diversified fleet of over 135,000 owned and leased vehicles, supporting over 1 million managed vehicles, with over 180 branches across the UK, Ireland and Spain and a specialist team of over 7,500 employees. We are a trusted partner to many of the leading insurance and leasing companies, blue chip corporates and a broad range of businesses across a diverse range of sectors. Our strength comes not only from our breadth of our award-winning solutions, but from our extensive network reach, our wealth of experience and continual focus on delivering an exceptional customer experience. Further information regarding ZIGUP plc can be found on the Company's website: www.zigup.com

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