

## **OTCQB** Certification

I, Ronald P Erickson, Chairman and Interim Chief Financial Officer of Know Labs, Inc. ("the Company"), certify that:

| a.   | The Company is registered or required to file periodic reporting with the SEC or is exempt from SEC registration as indicated below (mark the box below that applies with an "X"):                                                                                                                                                                                                                                                                                                                                                                                |
|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|      | <ul> <li>Company is registered under Section 12(g) of the Exchange Act</li> <li>Company is relying on Exchange Act Rule 12g3-2(b)</li> <li>Company is a bank that reports to a Bank Regulator under Section 12(i) of the Exchange Act</li> <li>Company is a bank that is non-SEC reporting but is current in its reporting to a Banking Regulator</li> <li>[X] Company is reporting under Section 15(d) of the Exchange Act.</li> <li>☐ Company is reporting under the Alternative Reporting Company Disclosure Guidelines</li> <li>☐ Other (describe)</li> </ul> |
| qua  | The Company is current in its reporting obligations as of the most recent fiscal year end and any subsequent urters, and such information has been posted either on the SEC's EDGAR system or the OTC Disclosure & ws Service, as applicable.                                                                                                                                                                                                                                                                                                                     |
|      | The Company Profile displayed on <a href="https://www.otcmarkets.com">www.otcmarkets.com</a> is current and complete as of <a href="https://www.otcmarkets.com">January 7, 2019</a> and udes the total shares outstanding, authorized, and in the public float as of that date.                                                                                                                                                                                                                                                                                   |
| d. F | Please provide the following information as of the latest practicable date:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|      | i. Number of Beneficial Owners holding at least 100 shares: 2,300 as of September 30, 2018                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|      | ("Beneficial Owner" shall mean any person who, directly or indirectly has or shares voting power of such security or investment power, which includes the power to dispose, or to direct the disposition of, such security.)                                                                                                                                                                                                                                                                                                                                      |
|      | ii. Number of shares in the Public Float: 17,531,502 as of September 30, 2018                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|      | ("Public Float" shall mean the total number of unrestricted shares not held directly or indirectly by an officer director, any person who is the beneficial owner of more than 10 percent of the total shares outstanding, or any Affiliates thereof, or any Immediate Family Members of officers, directors and control persons.)                                                                                                                                                                                                                                |
|      | The company is duly organized, validly existing and in good standing under the laws of <u>State of Nevada</u> in which Company is organized or does business.                                                                                                                                                                                                                                                                                                                                                                                                     |
| rec  | lentify any law firm and attorney(s) that acted as the Company's primary legal counsel in preparing its most ent annual report. Include the firm and attorney(s) name if outside counsel, or name and title if internal counsel, to attorney assisted in putting together the disclosure, the Company must identify the person or persons who                                                                                                                                                                                                                     |

## Horwitz Armstrong

etc.

g. The following is a complete list of third party providers, including names and addresses, engaged by the Company, its officers, directors or controlling shareholders, during the period from the Company's prior fiscal year end to the date of this OTCQB Certification, to provide investor relations services, public relations services, marketing, brand awareness, consulting, stock promotion, or any other related services to the Company.

prepared the disclosure and their relationship to the company.) Please also identify any other attorney, if different than the primary legal counsel, that assisted the company during the prior fiscal year on any matter including but not limited to, preparation of disclosure, press releases, consulting services, corporate action or merger assistance,

## Financial Genetics LLC

h. The following is a complete list of Officers, Directors and Control Persons (control persons are beneficial owners of more than five percent (5%) of any class of the issuer's equity securities), including name, address, and number of shares owned. Options and warrants that can be converted into common shares within the next 60 days should be included in the shareholdings listed below. If any of the beneficial shareholders are corporate entities, provide the name and address of the person(s) owning or controlling such corporate entities.

| Name              | Address (City and State only) | Number of Shares Owned             |
|-------------------|-------------------------------|------------------------------------|
| Ronald P Erickson | Seattle, WA                   | 7,889,015*                         |
|                   | ,                             | * Reflects 1,258,085 shares of     |
|                   |                               | shares of common stock             |
|                   |                               | beneficially owned by Ronald P.    |
|                   |                               | Erickson or entities controlled by |
|                   |                               | Mr. Erickson and warrants to       |
|                   |                               | purchase 1,894,666 shares of       |
|                   |                               | our common stock that are          |
|                   |                               | exercisable within 60 days, and    |
|                   |                               | also includes 4,736,264 shares     |
|                   |                               | of our common stock related to     |
|                   |                               | convertible debt that are          |
|                   |                               | exercisable within 60 days.        |
| Phillip Bosua     | Seattle, WA                   | 2,917,500**                        |
| Trimp Booda       | Coattie, W/Y                  | ** Reflects 2,855,000 shares of    |
|                   |                               | shares of common stock             |
|                   |                               | beneficially owned by Phillip A.   |
|                   |                               | Bosua and vested stock option      |
|                   |                               | grants to purchase 62,500          |
|                   |                               | shares of our common stock that    |
|                   |                               | are exercisable within 60 days.    |
| Jon Pepper        | Northampton, MA               | 238,000***                         |
| Jon Реррег<br>    | Northampton, MA               | *** Reflects 238,000 shares of     |
|                   |                               | shares of common stock             |
|                   |                               |                                    |
|                   |                               | beneficially owned by Jon          |
| Ichiro Takesako   | Tolaro Jones                  | Pepper.<br>150,000****             |
| ichiro rakesako   | Tokyo, Japan                  |                                    |
|                   |                               | **** Reflects 150,000 shares of    |
|                   |                               | shares of common stock             |
|                   |                               | beneficially owned Ichiro          |
| Marie             | 12'11'- 1 10/0                | Takesako.                          |
| William Owens     | Kirkland, WA                  | 650,000*****                       |
|                   |                               | ***** Reflects 450,000 shares of   |
|                   |                               | shares of common stock             |
|                   |                               | beneficially owned by William A.   |
|                   |                               | Owens and warrants to purchase     |
|                   |                               | 1,894,666 shares of our common     |
|                   |                               | stock that are exercisable within  |
|                   |                               | 60 days.                           |
| Dale Broadrick    | Nashville, TN                 | 2,226,036*****                     |
|                   |                               | ****** Reflects the shares         |
|                   |                               | beneficially owned by Dale         |
|                   |                               | Broadrick. This total includes     |
|                   |                               | 1,113,018 shares and a total of    |
|                   |                               | 1,113,018 warrants to purchase     |
|                   |                               | shares of our common stock that    |
|                   |                               | are exercisable within 60 days.    |

OTC Markets Group Inc.

March 14, 2018

| Clayton Struve | Chicago, IL | 16,763,790*******  ********Blocker at 4.99%. Reflects 800,000 shares beneficially owned by Clayton A. Struve. This total also includes 6,785,719 warrants to purchase shares of our common stock, 4,894,071 shares related to the conversion of preferred stock into our common stock and 4,284,000 shares related to the conversion of debt into our common stock. |
|----------------|-------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                |             |                                                                                                                                                                                                                                                                                                                                                                     |
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Date: <u>January 7, 2019</u>

Name of Certifying CEO or CFO: Ronald P. Erickson

Title: Interim Chief Financial Officer

Signature: <u>/s/ Ronald P Erickson</u> (Digital Signatures should appear as "/s/ [OFFICER NAME]")

OTC Markets Group Inc. March 14, 2018