### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

### FORM 10-Q

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

### For the quarterly period ended March 31, 2022

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 333-86453

### **UNITED BANCSHARES, INC.**

(Exact name of Registrant as specified in its charter)

Ohio

(State or other jurisdiction of incorporation or organization)

**105 Progressive Drive, Columbus Grove, Ohio** (Address of principal executive offices)

34-1516518

(I.R.S. Employer Identification Number)

45830

(Zip Code)

(419) 659-2141

(Registrant's telephone number, including area code)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of Each Exchange
Common Stock, No Par Value	UBOH	NASDAQ Global Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T ( $\S$ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filerAccelerated filerNon-accelerated filerSmaller Reporting CompanyEmerging growth company $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of March 31, 2022: 3,279,238.

This document contains 39 pages. The Exhibit Index is on page 38 immediately preceding the filed exhibits.

# UNITED BANCSHARES, INC.

### Table of Contents

	<u>Page</u>
Part I – Financial Information	
Item 1 – Financial Statements	<u>3</u>
Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>26</u>
Item 3 – Quantitative and Qualitative Disclosures about Market Risk	<u>35</u>
Item 4 – Controls and Procedures	<u>36</u>
Part II – Other Information	
Item 1 – Legal Proceedings	<u>37</u>
Item 1A – Risk Factors	<u>37</u>
Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds	<u>37</u>
Item 3 – Defaults Upon Senior Securities	<u>37</u>
Item 4 – Mine Safety Disclosures	<u>38</u>
Item 5 – Other Information	<u>38</u>
Item 6 – Exhibits	<u>38</u>

### PART 1 - FINANCIAL INFORMATION ITEM 1 - FINANCIAL STATEMENTS

## United Bancshares, Inc. and Subsidiaries

Consolidated Balance Sheets

March 31, 2022 (unaudited) and December 31, 2021

	(in thousands ex March 31, 2022	hare data) ecember 31, 2021
ASSETS		
CASH AND CASH EQUIVALENTS		
Cash and due from banks	\$ 17,772	\$ 11,654
Interest-bearing deposits in other banks	 47,789	 63,548
Total cash and cash equivalents	 65,561	 75,202
SECURITIES, available-for-sale	296,649	307,642
FEDERAL HOME LOAN BANK STOCK, at cost	5,129	5,129
LOANS HELD FOR SALE	10,480	9,146
LOANS AND LEASES	614,204	609,559
Less allowance for loan and lease losses	10,360	10,355
Net loans and leases	603,844	599,204
PREMISES AND EQUIPMENT, net	 22,738	 21,840
GOODWILL	28,616	28,616
CORE DEPOSIT INTANGIBLE ASSETS, net	464	499
CASH SURRENDER VALUE OF LIFE INSURANCE	19,474	19,383
OTHER ASSETS, including accrued interest receivable	16,403	9,895
TOTAL ASSETS	\$ 1,069,358	\$ 1,076,556
LIABILITIES AND SHAREHOLDERS' EQUITY	 	 
LIABILITIES		
Deposits:		
Non-interest-bearing	\$ 199,591	\$ 195,374
Interest-bearing	745,241	735,039
Total deposits	 944,832	 930,413
Other borrowings	 6,750	 7,012
Junior subordinated deferrable interest debentures	12,984	12,976
Other liabilities	5,426	7,060
Total liabilities	 969,992	 957,461
SHAREHOLDERS' EQUITY	 ,	 ,
Common stock, stated value \$1.00, authorized 10,000,000 shares; issued 3,760,557 shares	3,813	3,794
Surplus	16.780	16,305
Retained earnings	105,735	103,903
Accumulated other comprehensive (loss) income	(17,609)	3,993
Treasury stock, at cost, 481,319 shares at March 31, 2022 and 487,972 shares at December 31, 2021	(9,353)	(8,900)
Total shareholders' equity	 99,366	 119,095
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 1,069,358	\$ 1,076,556

The accompanying notes are an integral part of the consolidated financial statements.

Condensed Consolidated Statements of Income Three months ended March 31, 2022 and 2021 (unaudited)

		ousands except s e months ended l	
	2022	2	2021
INTEREST INCOME			
Loans and leases, including fees	\$	7,135 \$	8,407
Securities:			
Taxable		727	414
Tax-exempt		853	617
Other		50	52
Total interest income		8,765	9,490
INTEREST EXPENSE			
Deposits		385	632
Other borrowings		178	203
Total interest expense		563	835
Net interest income		8,202	8,655
PROVISION FOR LOAN AND LEASE LOSSES		-	300
Net interest income after provision for loan and lease losses		8,202	8,355
NON-INTEREST INCOME			
Gain on sale of loans		577	4,576
Net securities losses		(46)	(5)
Other non-interest income		2,550	1,170
Total non-interest income		3,081	5,741
NON-INTEREST EXPENSES		8,399	9,106
INCOME BEFORE INCOME TAXES		2,884	4,990
PROVISION FOR INCOME TAXES		364	873
NET INCOME	\$	2,520 \$	4,117
NET INCOME PER SHARE			
Basic	\$	0.77 \$	1.26
Diluted	\$	0.76 \$	1.24
Weighted average common shares outstanding (basic)	3	,278,044	3,277,744
Weighted average common shares outstanding (diluted)	3	,335,498	3,311,260

The accompanying notes are an integral part of the consolidated financial statements.

Consolidated Statements of Comprehensive (Loss) Income Three months ended March 31, 2022 and 2021 (unaudited)

		(in thousands) Three months ended March 31,						
	2022			2021				
NET INCOME	\$	2,520	\$	4,117				
OTHER COMPREHENSIVE LOSS								
Unrealized gain on securities:								
Unrealized holding losses during period		(27,391)		(4,138)				
Reclassification adjustments for losses included in net income		46		5				
Other comprehensive loss, before income taxes		(27,345)		(4,133)				
Income tax benefit related to items of other comprehensive loss		(5,743)		(868)				
Other comprehensive loss		(21,602)		(3,265)				
COMPREHENSIVE INCOME (LOSS) INCOME	\$	(19,082)	\$	852				

The accompanying notes are an integral part of the consolidated financial statements.

Consolidated Statements of Shareholders' Equity

(in thousands except share data)

# Three months ended March 31, 2022 and 2021 (unaudited)

	 ommon stock	S	Surplus	Retained earnings	con	cumulated other pprehensive come (loss)	T	Freasury stock	Total
BALANCE AT DECEMBER 31, 2021	\$ 3,794	\$	16,305	\$ 103,903	\$	3,993	\$	(8,900)	\$ 119,095
Comprehensive loss:									
Net income	-		-	2,520		-		-	2,520
Other comprehensive loss	-		-	-		(21,602)		-	(21,602)
4,502 shares issued from treasury in connection with the									
Corporation's Employee Stock Purchase Plan	-		41	-		-		84	125
Stock option expense	-		56	-		-		-	56
Stock option exercise	19		378	-		-		(537)	(140)
Cash dividends declared, \$0.21 per share	-		-	(688)		-		-	(688)
BALANCE AT MARCH 31, 2022	\$ 3,813	\$	16,780	\$ 105,735	\$	(17,609)	\$	(9,353)	\$ 99,366
BALANCE AT DECEMBER 31, 2020	\$ 3,761	\$	15,438	\$ 92,716	\$	7,355	\$	(7,671)	\$ 111,599
Comprehensive income:									
Net income	-		-	4,117		-		-	4,117
Other comprehensive loss	-		-	-		(3,265)		-	(3,265)
6,805 shares issued from treasury in connection with the									
Corporation's Employee Stock Purchase Plan	-		4	-		-		107	111
Stock option expense	-		45	-		-		-	45
Stock option exercise	-		(11)	-		-		-	(11)
Cash dividends declared, \$0.16 per share	 -		-	 (525)		-		-	 (525)
BALANCE AT MARCH 31, 2021	\$ 3,761	\$	15,476	\$ 96,308	\$	4,090	\$	(7,564)	\$ 112,071

The accompanying notes are an integral part of the consolidated financial statements.

Condensed Consolidated Statement of Cash Flows Three months ended March 31, 2022 and 2021 (unaudited)

	(in thou Three months e 2022	arch 31, 2021
CASH FLOWS FROM OPERATING ACTIVITIES	\$ (1,713)	\$ 3,527
CASH FLOWS FROM INVESTING ACTIVITIES	<b>5</b> (05	10.001
Proceeds from sales, calls and maturities of available-for-sale securities	7,607	10,001
Purchases of available-for-sale securities	(24,243)	(20,186)
Net increase in loans and leases	(4,683)	(1,876)
Purchases of premises and equipment	 (61)	 (125)
Net cash used in investing activities	 (21,380)	 (12,186)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net increase in deposits	14,417	50,175
Repayments of other borrowings	(262)	(250)
Proceeds from sale of treasury shares	125	111
Purchase of Treasury Shares	(140)	-
Cash dividends paid	(688)	(525)
Net cash provided by financing activities	13,452	49,511
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	 (9,641)	 40,852
CASH AND CASH EQUIVALENTS		
At beginning of period	75,202	57,034
At end of period	\$ 65,561	\$ 97,886
SUPPLEMENTAL CASH FLOW DISCLOSURES	 	
Cash paid during the period for:		
Interest	\$ 567	\$ 875
Federal income taxes	\$ -	\$ -
Non-cash investing activities:		
Change in net unrealized gain or loss on available-for-sale securities	\$ (27,345)	\$ (4,133)

The accompanying notes are an integral part of the consolidated financial statements.

### United Bancshares, Inc. and Subsidiaries Notes to Consolidated Financial Statements (Unaudited) March 31, 2022

### NOTE 1 – CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements of United Bancshares, Inc. and subsidiaries (the "Corporation") have been prepared without audit and in the opinion of management reflect all adjustments (which include normal recurring adjustments) necessary to present fairly such information for the periods and dates indicated. Since the unaudited financial statements have been prepared in accordance with the instructions to Form 10-Q, they do not contain all information and footnotes typically included in consolidated financial statements prepared in conformity with generally accepted accounting principles. Operating results for the three months ended March 31, 2022 are not necessarily indicative of the results that may be expected for the year ending December 31, 2022. The balance sheet as of December 31, 2021 is derived from completed audited consolidated financial statements with footnotes, which are included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2021.

The consolidated financial statements include the accounts of the Corporation and its wholly-owned subsidiary, The Union Bank Company (the "Bank"). The Bank has formed a wholly-owned subsidiary, UBC Investments, Inc. ("UBC"), to hold and manage its securities portfolio. The operations of UBC are located in Wilmington, Delaware. The Bank has also formed a wholly-owned subsidiary, UBC Property, Inc. ("UBC Property"), to hold and manage certain property. All significant intercompany balances and transactions have been eliminated in consolidation. The accounting and reporting policies of the Corporation conform to generally accepted practices within the banking industry. The Corporation considers all of its principal activities to be banking related.

### NOTE 2 – NEW ACCOUNTING PRONOUNCEMENTS

In June 2016, the Financial Accounting Standards Board (FASB) issued ASU 2016-13, Financial Instruments Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. The ASU requires an organization to measure all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. Many of the loss estimation techniques applied today will still be permitted, although the inputs to those techniques will change to reflect the full amount of expected credit losses. Organizations will continue to use judgment to determine which loss estimation method is appropriate for their circumstances. Additionally, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. Management has developed four different models for calculating the allowance for loan losses under the requirements of ASU 2016-13 and has been running them parallel to the Bank's existing methodology. Management has not yet determined the expected impact the adoption of ASU 2016-13 will have on the consolidated financial statements. For public companies, this update was to be effective for interim and annual periods beginning after December 15, 2019. On July 17, 2019, the FASB voted to issue a proposal for public comment that would potentially result in a postponement of the required implementation date for ASU 2016-13. On October 16, 2019, the FASB extended the implementation deadline until the fiscal year and interim periods beginning after December 15, 2022.

In March 2020, the FASB issued ASU 2020-04, Reference Rate Reform (Topic 848), which provides optional guidance for a limited period of time to ease the potential burden in accounting for reference rate reform on financial reporting. The amendments in this Update provide optional expedients and exceptions for applying generally accepted accounting principles (GAAP) to contracts, hedging relationships, and other transactions that reference LIBOR or another reference rate expected to be discontinued because of reference rate reform. The amendments are effective for all entities as of March 12, 2020 through December 31, 2022. The Corporation does not expect this guidance to have a material impact on its consolidated financial statements.

In January 2021, the FASB issued ASU 2021-01, Reference Rate Reform (Topic 848): Scope, which is in response to stakeholder concerns related to reference rate reform. The amendments in this Update are elective and apply to all entities that have derivative instruments that use an interest rate for managing, discounting, or contract price alignment that is modified as a result of reference rate reform. The amendments in this Update are effective immediately for all entities. The Corporation is currently reviewing the amendments in this Update, but does not expect this guidance to have a material impact on its consolidated financial statements.

# **NOTE 3 - SECURITIES**

The amortized cost, unrealized gains and losses, and fair value of available-for-sale securities as of March 31, 2022 and December 31, 2021 are as follows:

	(in thousands)										
March 31, 2022	A	mortized cost	un	Gross realized gains		Gross nrealized losses	F	air value			
Available-for-sale:				<u> </u>							
Obligations of states and political subdivisions	\$	149,431	\$	1,108	\$	12,872	\$	137,667			
Mortgage-backed		164,675		72		10,450		154,297			
Agency		2,500		-		148		2,352			
Other		2,333		-		-		2,333			
Total	\$	318,939	\$	1,180	\$	23,470	\$	296,649			

		(in thousands)								
December 31, 2021		Aı	mortized cost	u	Gross nrealized gains	ı	Gross unrealized losses	F	air value	
Available-for-sale:										
Obligations of states and political subdivisions		\$	145,775	\$	5,494	\$	485	\$	150,784	
Mortgage-backed			152,507		1,248		1,185		152,570	
Agency			2,500		-		17		2,483	
Other			1,805		-		-		1,805	
Total		\$	302,587	\$	6,742	\$	1,687	\$	307,642	
	9									

# NOTE 4 – LOANS AND LEASES

The following tables present the activity in the allowance for loan and lease losses by portfolio segment for the three month periods ended March 31, 2022 and 2021:

		idential 1 – amily real		Commercial and multi- family real	,	n thousands)		6		
Balance at December 31, 2021	¢	<b>estate</b> 1,719	\$	<b>estate</b> 7,121	\$	<b>Commercial</b> 1,414	\$	Consumer 101	\$	<b>Total</b> 10,355
Provision charged to expenses	¢	(25)	φ	119	Φ	(86)	φ	(8)	Φ	- 10,555
Losses charged off		-		-		-		-		-
Recoveries		2		1		-		2		5
Balance at March 31, 2022	\$	1,696	\$	7,241	\$	1,328	\$	95	\$	10,360
Balance at December 31, 2020	\$	1,683	\$	6,664	\$	1,515	\$	132	\$	9,994
Provision charged to expenses		40		239		26		(5)		300
Losses charged off		-		-		-		(2)		(2)
Recoveries		-		9		-		-		9
Balance at March 31, 2021	\$	1,723	\$	6,912	\$	1,541	\$	125	\$	10,301
		10								

The following tables present the balance in the allowance for loan and lease losses and the recorded investment in loans and leases by portfolio segment and based on impairment method as of March 31, 2022 and December 31, 2021:

March 31, 2022	4 fa	dential 1 – amily real estate	a	mmercial 1d multi- mily real estate	X	housands) mmercial	C	onsumer		Total
Allowance for loan and lease losses:	_	estate		estate	0	millerciai		Jiisuinei		Iotai
Attributable to loans and leases individually evaluated for										
impairment	\$	-	\$	-	\$	-	\$	-	\$	-
Collectively evaluated for impairment	-	1,696		7,241	•	1,328		95	•	10,360
Total allowance for loan and lease losses	\$	1,696	\$	7,241	\$	1,328	\$	95	\$	10,360
Loans and leases:										
Individually evaluated for impairment	\$	-	\$	648	\$	1,263	\$	-	\$	1,911
Acquired with deteriorated credit quality		76	•	121	·	-		-	·	197
Collectively evaluated for impairment		111,964		416,607		78,171		5,354		612,096
Total ending loans and leases balance	\$	112,040	\$	417,376	\$	79,434	\$	5,354	\$	614,204
December 31, 2021	4 fa	dential 1 – amily real estate	a	mmercial 1d multi- mily real estate	Co	mmercial	Co	onsumer		Total
Allowance for loan and lease losses:										
Attributable to loans and leases individually evaluated for										
impairment	\$	-	\$	-	\$	-	\$	-	\$	-
Collectively evaluated for impairment	<u>_</u>	1,719	<u>_</u>	7,121	<i>ф</i>	1,414	<b></b>	101	<u>_</u>	10,355
Total allowance for loan and lease losses	\$	1,719	\$	7,121	\$	1,414	\$	101	\$	10,355
Loans and leases:										
Individually evaluated for impairment	\$	-	\$	676	\$	1,272	\$	-	\$	1,948
Acquired with deteriorated credit quality		76		96		-		-		172
Collectively evaluated for impairment		112,120		404,192		85,562		5,565		607,439
Total ending loans and leases balance	\$	112,196	\$	404,964	\$	86,834	\$	5,565	\$	609,559
		11								

The average recorded investment in impaired loans and leases (excluding loans and leases acquired with deteriorated credit quality) for the three month period ended March 31, 2022 was \$1,930,000 compared to \$2,948,000 for the three month period ended March 31, 2021. There was no allowance for loan and lease losses specifically reserved as of March 31, 2022 or December 31, 2021. Additionally, there was approximately \$31,000 in interest income recognized by the Corporation on impaired loans and leases on an accrual or cash basis for the three month period ended March 31, 2022 and \$6,000 for the three month period ended March 31, 2021.

The following table presents the recorded investment in nonaccrual loans and leases, loans and leases past due over 90 days still on accrual and troubled debt restructurings by class of loans as of March 31, 2022 and December 31, 2021. Nonaccrual loans primarily consist of smaller dollar homogenous loans that are collectively evaluated for impairment.

March 31, 2022	Nonaccrual	(in thousands) Loans and leases past due over 90 days still accruing	ing Troubled Debt tructurings
Residential 1-4 family real estate	\$ 193	\$ -	\$ 103
Commercial and multi-family real estate	153	-	12
Agricultural real estate	-	-	-
Commercial	-	1,072	766
Agriculture	-	-	-
Consumer	-	-	-
Total	\$ 346	\$ 1,072	\$ 881
December 31, 2021			
Residential 1-4 family real estate	\$ 184	\$-	\$ 139
Commercial and multi-family real estate	136	-	14
Agricultural real estate	-	-	-
Commercial	-	-	767
Agriculture	-	-	-
Consumer	-	-	-
Total	\$ 320	\$	\$ 920

There were \$1,072,000 in commercial loans over 90 days but still accruing at March 31, 2022. These loans were originated through the PPP program and are pending a determination of forgiveness from the SBA.

The following table presents the aging of the recorded investment in past due loans and leases as of March 31, 2022 and December 31, 2021 by class of loans and leases:

						(in tho	isands	)				
March 31, 2022		59 days st due		– 89 days past due	-	eater than days past due	Tota	al past due		oans and ses not past due		Total
Residential 1-4 family real estate	\$	440	\$	-	\$	48	\$	488	\$	111,552	\$	112,040
Commercial and multi-family real estate		452		-		1		453		363,392		363,845
Agricultural real estate		-		-		-		-		53,531		53,531
Commercial		198		300		1,072		1,570		70,448		72,018
Agriculture		-		-		-		-		7,416		7,416
Consumer		4		-		-		4		5,350		5,354
Total	\$	1,094	\$	300	\$	1,121	\$	2,515	\$	611,689	\$	614,204
December 31, 2021												
Residential 1-4 family real estate	\$	425	\$	-	\$	48	\$	473	\$	111,723	\$	112,196
Commercial and multi-family real estate	ψ	153	φ		ψ	2	ψ	155	ψ	351,824	ψ	351,979
Agricultural real estate		155				-		155		52,985		52,985
Commercial		1,170		1,082		-		2,252		76,071		78,323
Agriculture		1,170		1,082		-		2,232		8,511		8,511
		5		-		-		5				
Consumer	<u>ф</u>	-	<u>ф</u>	-	¢.	-	<u>Ф</u>	-	<u>ф</u>	5,560	0	5,565
Total	\$	1,753	\$	1,082	\$	50	\$	2,885	\$	606,674	\$	609,559
				13								

#### Credit Quality Indicators:

The Corporation categorizes loans and leases into risk categories based on relevant information about the ability of borrowers to service their debt, such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Corporation analyzes loans and leases individually by classifying the loans and leases as to the credit risk. This analysis generally includes non-homogenous loans and leases, such as commercial and commercial real estate loans and leases. The Corporation uses the following definitions for risk ratings:

- Pass: Loans and leases not meeting the previous criteria that are analyzed individually as part of the above described process are considered to be pass rated loans and leases.
- Special Mention: Loans and leases which possess some credit deficiency or potential weakness which deserves close attention, but which do not yet warrant substandard classification. Such loans and leases pose unwarranted financial risk that, if not corrected, could weaken the loan or lease and increase risk in the future. The key distinctions of a Special Mention classification are that (1) it is indicative of an unwarranted level of risk, and (2) weaknesses are considered "potential", versus "defined", impairments to the primary source of loan repayment.
- Substandard: These loans and leases are inadequately protected by the current sound net worth and paying ability of the borrower. Loans and leases of this type will generally display negative financial trends such as poor or negative net worth, earnings or cash flow. These loans and leases may also have historic and/or severe delinquency problems, and Corporation management may depend on secondary repayment sources to liquidate these loans and leases. The Corporation could sustain some degree of loss in these loans and leases if the weaknesses remain uncorrected.
- **Doubtful:** Loans and leases in this category display a high degree of loss, although the amount of actual loss at the time of classification is undeterminable. This should be a temporary category until such time that actual loss can be identified, or improvements made to reduce the seriousness of the classification.

The following table provides a summary of the loan portfolio risk grades, as applicable, based on the most recent analysis performed, as of March 31, 2022 and December 31, 2021. The Corporation risk rates all commercial and commercial real estate loans with the exception of PPP loans.

			(ir	n thousands)		
		Special				
March 31, 2022	Pass	Mention	Su	ıbstandard	Doubtful	Not rated
Residential 1 - 4 family	\$ 2,404	\$ -	\$	-	\$ -	\$ 109,636
Commercial and multi-family real estate	394,029	9,058		13,487	-	802
Commercial	73,946	240		1,541	-	3,707
Consumer	 -	 -		-	 -	 5,354
Total	\$ 470,379	\$ 9,298	\$	15,028	\$ -	\$ 119,499
December 31, 2021						
Residential 1 - 4 family	\$ 2,479	\$ -	\$	-	\$ -	\$ 109,717
Commercial and multi-family real estate	380,936	10,080		13,823	-	125
Commercial	77,772	228		2,272	-	6,562
Consumer	-	-		-	-	5,565
Total	\$ 461,187	\$ 10,308	\$	16,095	\$ -	\$ 121,969
	14					

The Corporation considers the performance of the loan and lease portfolio and its impact on the allowance for loan and lease losses. For all loan classes that are not rated, the Corporation also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. Generally, all loans and leases not rated that are 90 days past due or are classified as nonaccrual and collectively evaluated for impairment, are considered nonperforming. The following table presents the recorded investment in all loans and leases that are not risk rated, based on payment activity as of March 31, 2022 and December 31, 2021:

March 31, 2022	idential 1-4 family	Commercial and multi- family real estate	thousands) mmercial	 Consumer	 Total
Performing	\$ 109,588	\$ 802	\$ 2,635	\$ 5,354	\$ 118,379
Nonperforming	48	-	1,072	-	1,120
Total	\$ 109,636	\$ 802	\$ 3,707	\$ 5,354	\$ 119,499
December 31, 2021					
Performing	\$ 109,669	\$ 125	\$ 6,562	\$ 5,565	\$ 121,921
Nonperforming	48	-	-	 -	 48
Total	\$ 109,717	\$ 125	\$ 6,562	\$ 5,565	\$ 121,969

Modifications:

The Corporation's loan and lease portfolio also includes certain loans and leases that have been modified in a Troubled Debt Restructuring (TDR), where economic concessions have been granted to borrowers who have experienced or are expected to experience financial difficulties. These concessions typically result from the Corporation's loss mitigation activities and could include reductions in the interest rate, payment extensions, forgiveness of principal, forbearance or other actions. All TDRs are also classified as impaired loans and leases.

When the Corporation modifies a loan or lease, management evaluates any possible concession based on the present value of expected future cash flows, discounted at the contractual interest rate of the original loan or lease agreement, except when the sole (remaining) source of repayment for the loan or lease is the operation or liquidation of the collateral. In these cases, management uses the current fair value of the collateral, less selling costs, instead of discounted cash flows. If management determines that the value of the modified loan or lease is less than the recorded investment in the loan or lease (net of previous charge-offs, deferred loan fees or costs and unamortized premium or discount), an impairment is recognized through a specific reserve in the allowance or a direct write down of the loan or lease balance if collection is not expected.

There were no modifications for TDR loans and leases for which there was a payment default during the three month period ended March 31, 2022. As a result of the COVID-19 pandemic, payment deferrals and interest only payment options for consumer, small business, and commercial customers for up to 90 days were offered. Payment extensions of up to 90 days for mortgage customers were also offered. At March 31, 2022, 110 loans were modified or extended, approximating \$38.3 million. These modifications and extensions were made under the CARES act and are not considered TDR's.

The Corporation acquired The Ohio State Bank ("OSB") in November 2014 and Benchmark Bank in September 2017. As a result of these acquisitions, the Corporation has loans and leases, for which there was at acquisition, evidence of deterioration of credit quality since origination and for which it was probable at acquisition, that all contractually required payments would not be collected.

The following is information related to loans and leases acquired in these transactions, including purchased impaired loans:

	The Ohio State Bank (in thousands) Contractual						
	Principal Receivable			Accretable Difference		Carrying Amount	
Purchased Performing Loans and Leases							
Balance at December 31, 2021	\$	7,024	\$	(190)	\$	6,834	
Change due to payments received		(301)		12		(289)	
Balance at March 31, 2022	\$	6,723	\$	(178)	\$	6,545	
Purchased Impaired Loans and Leases							
Balance at December 31, 2021	\$	59	\$	(9)	\$	50	
Change due to payments received		23		2		25	
Balance at March 31, 2022	\$	82	\$	(7)	\$	75	

# Benchmark Bank

	(in thousands)					
	Contractual Principal Accretable Receivable Difference				Carrying Amount	
Purchased Performing Loans and Leases						
Balance at December 31, 2021	\$ 22,233	\$	(328)	\$	21,905	
Change due to payments received	(545)		19		(526)	
Balance at March 31, 2022	\$ 21,688	\$	(309)	\$	21,379	
Purchased Impaired Loans and Leases						
Balance at December 31, 2021	\$ 260	\$	(138)	\$	122	
Change due to payments received	(10)		10		-	
Balance at March 31, 2022	\$ 251	\$	(128)	\$	122	

# NOTE 5 – OTHER BORROWINGS

Other borrowings consists of the following at March 31, 2022 and December 31, 2021:

		(in thousands)				
	Ν	1arch 31, 2022	I	December 31, 2021		
United Bankers Bank						
Federal Funds purchased	\$	-	\$	12		
Note payable, with interest at 4.00% and \$250,000 principal payments payable quarterly with any remaining						
unpaid principal, due December 1, 2028. All Union Bank stock is held as collateral.		6,750		7,000		
Total other borrowings	\$	6,750	\$	7,012		

Future maturities of other borrowings are as follows: 2022, \$750,000; 2023, \$1,000,000; 2024, \$1,000,000; 2025 \$1,000,000; 2026 \$1,000,000; 2027 \$1,000,000; 2028 \$1,000,000.

The Corporation had \$157,792,000 of borrowing availability under various line-of-credit agreements with the Federal Home Loan Bank and other financial institutions at March 31, 2022.

### NOTE 6 – JUNIOR SUBORDINATED DEFERRABLE INTEREST DEBENTURES

The Corporation has formed and invested \$300,000 in a business trust, United (OH) Statutory Trust ("United Trust") which is not consolidated by the Corporation. United Trust issued \$10,000,000 of trust preferred securities, which are guaranteed by the Corporation, and are subject to mandatory redemption upon payment of the debentures. United Trust used the proceeds from the issuance of the trust preferred securities, as well as the Corporation's capital investment, to purchase \$10,300,000 of junior subordinated deferrable interest debentures issued by the Corporation. The debentures have a stated maturity date of March 26, 2033. As of March 26, 2008, and quarterly thereafter, the debentures may be shortened at the Corporation's option. Interest is payable quarterly at a floating rate adjustable quarterly and equal to 315 basis points over the 3-month LIBOR, amounting to 4.12% at March 31, 2022 and 3.37% at December 31, 2021. The Corporation has the right, subject to events in default, to defer payments of interest on the debentures by extending the interest payment period for a period not exceeding 20 consecutive quarterly periods.

The Corporation assumed \$3,093,000 of trust preferred securities through the OSB acquisition with \$3,000,000 of the liability guaranteed by the Corporation and the remaining \$93,000 secured by an investment in the trust preferred securities. The trust preferred securities carrying value as of March 31, 2022 and December 31, 2021 was \$2,683,000 and \$2,676,000, respectively. The difference between the principal owed and the carrying value is due to the below-market interest rate on the debentures. The debentures have a stated maturity date of April 23, 2034. Interest is at a floating rate adjustable quarterly and equal to 285 basis points over the 3-month LIBOR, amounting to 3.11% at March 31, 2022 and 2.97% at December 31, 2021.

Each issue of the trust preferred securities carries an interest rate identical to that of the related debenture. The securities have been structured to qualify as Tier I capital for regulatory purposes and the dividends paid on such are tax deductible. However, under Federal Reserve Board guidelines, the securities cannot be used to constitute more than 25% of the Corporation's core Tier I capital inclusive of these securities.

Interest expense on the debentures amounted to \$109,000 and \$108,000 for the three month periods ended March 31, 2022 and 2021, respectively, and is included in other borrowings interest expense in the accompanying consolidated statements of income.

### NOTE 7 - FAIR VALUE MEASUREMENTS

ASC 820-10 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are independent, knowledgeable, and both able and willing to transact.

ASC 820-10 requires the use of valuation techniques that are consistent with the market approach, the income approach, and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable or unobservable. Observable inputs reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources. Unobservable inputs reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, ASC 820-10 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

*Level 3* – Unobservable inputs for the asset or liability for which there is little, if any, market activity at the measurement date. Unobservable inputs reflect the Corporation's own assumptions about what market participants would use to price the asset or liability. The inputs are developed based on the best information available in the circumstances, which might include the Corporation's own financial data such as internally developed pricing models, discounted cash flow methodologies, as well as instruments for which the fair value determination requires significant management judgment.

Financial assets (there were no financial liabilities) measured at fair value on a recurring basis at March 31, 2022 and December 31, 2021 include availablefor-sale securities, which are valued using Level 1 and Level 2 inputs, as well as mortgage servicing rights, amounting to \$2,180,000 at March 31, 2022 and \$1,868,000 at December 31, 2021, which are valued using Level 3 inputs.

There were no financial instruments measured at fair value that moved to a lower level in the fair value hierarchy during the period ended March 31, 2022, due to the lack of observable quotes in inactive markets for those instruments at March 31, 2022.

The tables below present a reconciliation and income statement classification of gains and losses for mortgage servicing rights, which are measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three month period ended March 31, 2022 and for the year ended December 31, 2021:

		(in thousands)				
	_	March 31, 2022	1	December 31, 2021		
Mortgage Servicing Rights						
Balance at beginning of period	\$	1,868	\$	1,132		
Gains or losses, including realized and unrealized:						
Purchases, issuances, and settlements		64		628		
Disposals - amortization based on loan payments and payoffs		(44)		(187)		
Changes in fair value		292		295		
Balance at end of period	\$	2,180	\$	1,868		

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, and disclosure of unobservable inputs follows.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality, the Corporation's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Corporation's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Corporation's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

#### Securities Available-for-Sale

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities would typically include government bonds and exchange traded equities. If quoted market prices are not available, then fair values are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. Examples of such instruments, which would generally be classified within Level 2 of the valuation hierarchy, include U.S. Government and agencies securities, municipal bonds, mortgage-backed securities, and asset-backed securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy.

#### Impaired Loans

The Corporation does not record impaired loans at fair value on a recurring basis. However, periodically, a loan is considered impaired and is reported at the fair value of the underlying collateral less estimated cost to sell, if repayment is expected solely from collateral. Collateral values are estimated using Level 2 inputs, including recent appraisals or evaluations as well as Level 3 inputs based on customized discounting criteria such as additional appraisal adjustments to consider deterioration of value subsequent to appraisal date and estimated cost to sell. Additional appraisal adjustments range between 15% and 35% of appraised value, and estimated selling cost ranges between 10% and 20% of the adjusted appraised value. Due to the significance of the Level 3 inputs, impaired loans fair values have been classified as Level 3.

#### Mortgage Servicing Rights

The Corporation records mortgage servicing rights at estimated fair value based on a discounted cash flow model which includes discount rates between 8% and 10%, in addition to prepayment, internal rate of return, servicing costs, inflation rate of servicing costs and earnings rate assumptions that are considered to be unobservable inputs. Due to the significance of the Level 3 inputs, mortgage servicing rights have been classified as Level 3.

Certain other financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances, for example, when there is evidence of impairment. Financial assets and financial liabilities, excluding impaired loans and other real estate owned, measured at fair value on a nonrecurring basis were not significant at March 31, 2022 and December 31, 2021.

### NOTE 8 – FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts and estimated fair values of recognized financial instruments at March 31, 2022 and December 31, 2021 were as follows:

	(in thousands)								
		March 3	31, 20	22		Decembe	r 31,	2021	
		Carrying amount	F	Estimated value		Carrying amount		Estimated value	Input Level
FINANCIAL ASSETS									
Cash and cash equivalents	\$	65,561	\$	65,561	\$	75,202	\$	75,202	1
Securities, including FHLB stock		301,778		301,778		312,771		312,771	2,3
Loans held for sale		10,480		10,480		9,146		9,146	3
Net loans and leases		603,844		603,671		599,204		600,512	3
Mortgage servicing rights		2,180		2,180		1,868		1,868	3
Hedging assets		949		949		922		922	3
Total Financial Assets	\$	984,792	\$	984,619	\$	999,113	\$	1,000,421	
FINANCIAL LIABILITIES									
Deposits									
Maturity	\$	125,436	\$	123,689	\$	129,447	\$	129,196	3
Non-maturity		819,396		819,396		800,966		800,966	1
Other borrowings		6,750		6,750		7,012		7,012	3
Junior subordinated deferrable interest debentures		12,984		10,667		12,976		10,931	3
Hedging liabilities		-		-		46		46	3
Total Financial Liabilities	\$	964,566	\$	960,502	\$	950,447	\$	948,151	

The above summary does not include accrued interest receivable or cash surrender value of life insurance, which are also considered financial instruments. The estimated fair value of such items is considered to be their carrying amounts.

There are also unrecognized financial instruments at March 31, 2022 and December 31, 2021 which relate to commitments to extend credit and letters of credit. The contract amount of such financial instruments amounted to \$203,705,000 at March 31, 2022 and \$198,681,000 at December 31, 2021. Such amounts are also considered to be the estimated fair values.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments shown above:

Cash and cash equivalents:

Fair value is determined to be the carrying amount for these items (which include cash on hand, due from banks, and federal funds sold) because they represent cash or mature in 90 days or less, and do not represent unanticipated credit concerns.

### Securities:

The fair value of securities is determined based on quoted market prices of the individual securities; if not available, estimated fair value is obtained by comparison to other known securities with similar risk and maturity characteristics. Such value does not consider possible tax ramifications or estimated transaction costs.

Loans held for sale:

The fair value of loans held for sale is determined based on the sales price of similar loans. Loan held for sale are typically held for 60 days or less.



#### Loans and leases:

Fair value for loans and leases was estimated for portfolios of loans and leases with similar financial characteristics. For adjustable rate loans, which re-price at least annually and generally possess low risk characteristics, the carrying amount is believed to be a reasonable estimate of fair value. For fixed rate loans, the fair value is estimated based on a discounted cash flow analysis, considering weighted average rates and terms of the portfolio, adjusted for credit and interest rate risk inherent in the loans. Fair value for nonperforming loans is based on recent appraisals or estimated discounted cash flows. The fair value disclosures for both fixed and adjustable rate loans were adjusted to reflect the exit price amount anticipated to be received from the sale of the loans in an open market transaction.

#### Mortgage servicing rights:

The fair value for mortgage servicing rights is determined based on an analysis of the portfolio by an independent third party.

#### Derivative assets and liabilities:

The fair value of derivative assets and liabilities are evaluated monthly based on derivative valuation models using quoted prices for similar assets adjusted for specific attributes of the commitments and other observable market data at the valuation date.

#### Deposit liabilities:

The fair value of core deposits, including demand deposits, savings accounts, and certain money market deposits, is the amount payable on demand. The fair value of fixed-maturity certificates of deposit is estimated using the rates offered at quarter end for deposits of similar remaining maturities. The estimated fair value does not include the benefit that results from the low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the marketplace. The fair value disclosures for all of the deposits were adjusted to reflect the exit price amount anticipated to be received from sale of the deposits in an open market transaction.

### Other borrowings and junior subordinated deferrable interest debentures:

The fair value of other borrowings and junior subordinated deferrable interest debentures are determined using the net present value of discounted cash flows based on current borrowing rates for similar types of borrowing arrangements, and are obtained from an independent third party.

#### Other financial instruments:

The fair value of commitments to extend credit and letters of credit is determined to be the contract amount, since these financial instruments generally represent commitments at existing rates. The fair value of other borrowings is determined based on a discounted cash flow analysis using current interest rates. The fair value of other liabilities is generally considered to be carrying value except for the deferred compensation agreement. The fair value of the contract is determined based on a discounted cash flow analysis using a current interest rate for a similar instrument.

The fair value estimates of financial instruments are made at a specific point in time based on relevant market information. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings of a particular financial instrument over the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Since no ready market exists for a significant portion of the financial instruments, fair value estimates are largely based on judgments after considering such factors as future expected credit losses, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect these estimates.

### **NOTE 9 – STOCK OPTIONS**

The United Bancshares, Inc. 2016 Stock Option Plan (the "Plan") permits the Corporation to award non-qualified stock options to eligible participants. A total of 250,000 shares are available for issuance pursuant to the Plan.

The Corporation issued 21,958 options during 2021 at an exercise price of \$34.60, 63,858 options during 2020 at an exercise price of \$19.83, and 33,853 options during 2019 at an average exercise price of \$22.97 under the Plan. Following is a summary of activity for stock options for the three month periods ended March 31, 2022 and March 31, 2021:

	Ν	/arch 31, 2022	March 31, 2021
Outstanding, beginning of period		133,792	157,817
Granted		-	-
Exercised		(19,396)	(2,520)
Forfeited		-	-
Outstanding, end of period		114,396	155,297
Weighted average exercise price at end of quarter	\$	22.58	\$ 19.80

Options vest over a three-year period on the anniversary of the date of grant. At March 31, 2022, 53,914 options were vested compared to 65,749 options vested at March 31, 2021 and outstanding options had a weighted average remaining contractual term of 7.8 years.

The fair value of options granted is estimated at the date of grant using the Black Scholes option pricing model. Following are assumptions used in calculating the fair value of the options granted that are still vesting:

	2021		2020	20	19
Weighted-average fair value of options granted	\$	11.19 \$	4.83	\$	7.77
Average dividend yield		2.23%	2.93%		2.26%
Expected volatility		40.00%	40.00%		40.00%
Risk-free interest rate		1.00%	0.49%		1.93%
Expected term (years)		7	7		7

Total compensation expense related to the stock options granted in 2021, net of forfeitures, is expected to be \$246,000 and is being recognized ratably over the 36 month period beginning July 1, 2021. Total compensation expense related to the stock options granted in 2020, net of forfeitures, is expected to be \$255,000 and is being recognized ratably over the 36 month period beginning July 1, 2020. Total compensation expense related to the stock options granted in 2019, net of forfeitures, is expected to be \$214,000 and is being recognized ratably over the 36 month period beginning July 1, 2020. Total compensation expense related to the stock options granted in 2019, net of forfeitures, is expected to be \$214,000 and is being recognized ratably over the 36 month period beginning July 1, 2019. Stock option expense for outstanding awards amounted to \$56,000 for the three months ended March 31, 2022 and \$45,000 for the three months ended March 31, 2021.



### NOTE 10 – NON-INTEREST INCOME

The Corporation's revenue from contracts with customers within the scope of ASC 606 is recognized in non-interest income. The material groups of non-interest income are defined as follows:

#### Service charges on deposit accounts:

Service charges on deposit accounts primarily consist of account analysis fees, monthly maintenance fees, overdraft fees, and other deposit account related fees. Overdraft fees and certain service charges are fixed and the performance obligation is typically satisfied at the time of the related transaction. The consideration for analysis fees and monthly maintenance fees are variable as the fee can be reduced if the customer meets certain qualifying metrics. The Corporation's performance obligations are satisfied at the time of the transaction or over the course of a month.

#### Interchange fee income:

The Corporation earns interchange fees from debit and credit cardholder transactions conducted through the MasterCard payment network. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized concurrently with the transaction processing services provided to the cardholder.

#### Wealth management income:

The Corporation earns wealth management and investment brokerage fees from its services with customers to manage assets for investment, to provide advisory services, and for account transactions. Fees are based on the market value of the assets under management and are recognized monthly as the Corporation's performance obligations are met. Commissions on transactions are recognized on a trade-date basis as the performance obligation is satisfied at the point in time in which the trade is processed. Other related services are based on a fixed fee schedule and the revenue is recognized when the services are rendered, which is when the Corporation has satisfied its performance obligation.

The following table presents the Corporation's non-interest income for the three months ended March 31, 2022 and 2021. Items outside the scope of ASC 606 are noted as such.

	Г	Three Months ended March 31,				
		2022		2021		
Service charges on deposit accounts	\$	294	\$	241		
Gain on sale of loans (1)		577		4,576		
Net securities losses (1)		(46)		(5)		
Change in fair value of mortgage servicing rights (1)		292		340		
Increase in cash surrender value of life insurance (1)		91		118		
Other						
Credit and debit card interchange fees		429		430		
Wealth management		137		99		
Net loan servicing fees (1)		142		121		
Other non-interest income		1,165		(179)		
Total non-interest income	\$	3,081	\$	5,741		

(1) Not within the scope of ASC 606

### NOTE 11 – SUBSEQUENT EVENTS

Management evaluated subsequent events through the date the consolidated financial statements were issued. Events or transactions occurring after March 31, 2022 but prior to when the consolidated financial statements were issued, that provided additional evidence about conditions that existed at March 31, 2022 have been recognized in the consolidated financial statements for the period ended March 31, 2022. Events or transactions that provided evidence about conditions that did not exist at March 31, 2022 but arose before the financial statements were issued have not been recognized in the consolidated financial statements for the period ended March 31, 2022.

On April 19, 2022, the Corporation's Board of Directors approved a cash dividend of \$0.21 per common share payable June 15, 2022 to shareholders of record at the close of business on May 31, 2022.

### ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### SELECTED FINANCIAL DATA

The following data should be read in conjunction with the unaudited consolidated financial statements and management's discussion and analysis that follows:

	As of o	As of or for the three months ender March 31,		
	202	22	2021	
SIGNIFICANT RATIOS (Unaudited)				
Net income to:				
Average assets (a)		0.94%	1.66%	
Average tangible shareholders' equity (non-GAAP) (a)		11.96%	19.94%	
Net interest margin (a)		3.42%	3.85%	
Efficiency ratio (a)		72.95%	62.51%	
Average shareholders' equity to average assets		10.59%	11.25%	
Loans to deposits (end of period)		65.01%	71.62%	
Allowance for loan losses to loans (end of period)		1.69%	1.62%	
Book value per share	\$	30.30 \$	34.18	

(a) Some of the financial measures included in this table are not measures of financial performance recognized by U.S. Generally Accepted Accounting Principles, or GAAP. These non-GAAP financial measures include tangible book value, return on average tangible equity, net interest margin (tax-equivalent), and the efficiency ratio. Management uses these non-GAAP financial measures in its analysis of its performance, and believes financial analysts and investors frequently use these measures, and other similar measures, to evaluate capital adequacy. Reconciliations of non-GAAP disclosures used in this table to the comparable GAAP measures are provided in the accompanying table. Management, as well as regulators, financial analysts and other investors may use these measures in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations with significant amounts of goodwill or other intangible assets, which typically stem from the use of the purchase accounting method of accounting for mergers and acquisitions.

These non-GAAP financial measures should not be considered in isolation or as a substitute for total shareholders' equity, total assets, book value per share, return on average assets, return on average equity, or any other measure calculated in accordance with GAAP. Moreover, the manner in which we calculate these non-GAAP financial measures may differ from that of other companies reporting measures with similar names.

Reconciliation of common shareholders' equity to tangible common equity	Mar	March 31, 2022		March 31, 2021	
Shareholders' equity	\$	99,365	\$	112,071	
Less goodwill and other intangibles		29,080		29,224	
Tangible common equity	\$	70,285	\$	82,847	
Average shareholders' equity	\$	113,396	\$	111,839	
Less average goodwill and other intangibles		29,092		29,236	
Average tangible common equity	\$	84,304	\$	82,603	
Tangible Book Value per Common Share					
Tangible common equity (a)	\$	70,285	\$	82,847	
Total common shares issued and outstanding (b)		3,279,238		3,278,789	
Tangible book value per common share (a)/(b)	\$	21.43	\$	25.27	
Return on Average Tangible Equity					
Net income, annualized ( c )	\$	10,080	\$	16,468	
Average tangible common equity (d)	\$	84,304	\$	82,603	
Return on average tangible common equity (c/d)		11.96%		19.94%	
Net Interest Margin, Tax- Equivalent	¢	22 808	¢	24 (20	
Net interest income, annualized	\$	32,808 924	\$	34,620 684	
Tax-equivalent adjustment, annualized	\$	33,732	\$	35,304	
Tax-equivalent net interest income, annualized (e) Average earning assets (f)	\$	986,711	¢ ¢	916,214	
Net interest margin, tax equivalent (e)/(f)	Φ	3.42%	φ	3.85%	
		5.4270		5.6570	
Efficiency Ratio, Tax-Equivalent					
Non-interest expense (g)	\$	33,596	\$	36,424	
Tax-equivalent net interest income, annualized		33,732		35,304	
Non-interest income		12,324		22,964	

Total revenue (h)		\$ 46,056 \$	58,268
Efficiency ratio (g)/(h)		72.95%	62.51%
	26		

### **Forward-Looking Statements**

When used in this document, the words or phrases "will likely result," "are expected to," "will continue," "is anticipated," "estimated," "projected" or similar expressions are intended to identify "forward looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, which statements are subject to numerous assumptions, risks, and uncertainties. Actual results could differ materially from those contained or implied by such statements for a variety of factors, including: changes in economic conditions; movements in interest rates; competitive pressures on product pricing and services; success and timing of business strategies; the nature, extent, and timing of government actions and reforms; and extended disruption of vital infrastructure and the impact of the COVID-19 pandemic. Significant progress has been made to combat the outbreak of COVID-19, and while it appears that the epidemiological and macroeconomic conditions are trending in a positive direction as of March 31, 2022, if there is a resurgence in the virus, United Bancshares, Inc. (the "Corporation") could experience further adverse effects on its business, financial condition, results of operations and cash flows.

The Corporation cautions readers not to place undue reliance on any such forward looking statements, which speak only as of the date made. The Corporation does not undertake, and specifically disclaims any obligation, to update any forward looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

#### Introduction

The Corporation is a registered financial holding company incorporated under Ohio law and is subject to regulation by the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"). The Corporation was incorporated and organized in 1985. The executive offices of the Corporation are located at 105 Progressive Drive, Columbus Grove, Ohio 45830. The Corporation is a one-bank holding company, as that term is defined by the Federal Reserve Board.

The Union Bank Company (the "Bank"), a wholly-owned subsidiary of the Corporation, is a full service community bank offering a full range of commercial and consumer banking services. The Bank is an Ohio state-chartered bank, which serves Allen, Delaware, Franklin, Hancock, Huron, Marion, Paulding, Putnam, Sandusky, Van Wert and Wood counties in Ohio, with office locations in Bowling Green, Columbus Grove, Delaware, Delphos, Findlay, Gahanna, Gibsonburg, Kalida, Leipsic, Lima, Marion, Ottawa, Paulding, Pemberville, Plymouth, Westerville and Worthington, Ohio.

Deposit services include checking accounts, savings and money market accounts; certificates of deposit and individual retirement accounts. Additional supportive services include online banking, bill pay, mobile banking, Zelle payment service, ATM's and safe deposit box rentals. Treasury management and remote deposit capture products are also available to commercial deposit customers. Deposits of Union Bank are insured up to applicable limits by the Deposit Insurance Fund, which is administered by the Federal Deposit Insurance Corporation.

Loan products offered include commercial and residential real estate loans, agricultural loans, commercial and industrial loans, home equity loans, various types of consumer loans and small business administration loans. Union Bank's residential loan activities consist primarily of loans for purchasing or refinancing personal residences. The majority of these loans are sold to the secondary market.

Wealth management services are offered by Union Bank through an arrangement with LPL Financial LLC, a registered broker/dealer. Licensed representatives offer a full range of investment services and products, including financial needs analysis, mutual funds, securities trading, annuities and life insurance.

Union Bank has two subsidiaries: UBC Investments, Inc. ("UBC"), an entity formed to hold its securities portfolio, and UBC Property, Inc. ("UBC Property"), an entity formed to hold and manage certain property that is acquired in lieu of foreclosure.

The Corporation is registered as a Securities Exchange Act of 1934 reporting company.

The following discussion and analysis of the consolidated financial statements of the Corporation is presented to provide insight into management's assessment of the financial results.

#### **Economic Environment**

The U.S. economy continued its recovery during the first quarter of 2022 despite pressures from higher inflation and rising energy prices as well as concerns over the Russia-Ukraine war and the continued economic uncertainty caused by the COVID-19 pandemic. Inflation remains elevated, reflecting supply and demand imbalances related to the pandemic and higher energy prices as well as other broader price pressures, and exceeded an annual rate of 8.0% in the first quarter of 2022, well above the FRB's target inflation rate. In addition, the Russia-Ukraine war and related events are likely to create additional upward pressure on inflation and weigh on economic activity. As previously discussed, the COVID-19 pandemic has resulted in disruption to business and economic activity. While the Omicron variant took COVID-19 infection rates to a new high in January 2022, COVID-19 cases declined by the end of the first quarter. However, the duration of the pandemic, including the emergence of new variants, and the ultimate repercussions continue to remain unclear. U.S. Gross Domestic Product ("GDP") is declined slightly in the first quarter of 2022, however the total unemployment rate fell to 3.6 percent at March 2022 as compared with 3.9 percent at December 2021. In March 2022, the FRB increased short-term interest rates by 25 basis points and indicated that ongoing increases in short-term interest rates will occur in 2022 in order to fight inflation.

Although the U.S. economy continued to grow during the first quarter of 2022, the impacts of higher inflation, rising energy prices and the Russia-Ukraine war, in addition to the continuing impact of the COVID-19 pandemic on economic conditions both in the United States and abroad, have created significant uncertainty about the future economic environment which will continue to evolve and impact our business in future periods. Concerns over interest rate levels, energy prices, domestic, and global policy issues, trade policy in the U.S. and geopolitical events, as well as the implications of those events on the markets in general, further add to the global uncertainty. Interest rate levels and energy prices, in combination with global economic conditions, fiscal and monetary policy and the level of regulatory and government scrutiny of financial institutions will continue to impact our results in 2022 and beyond.

Our credit administration continues to closely monitor and analyze the higher risk segments within the loan portfolio, tracking loan payment deferrals, customer liquidity and providing timely reports to senior management and the board of directors. Based on the Company's capital levels, prudent underwriting policies, loan concentration diversification and our geographic footprint, senior management is cautiously optimistic that the Company is positioned to continue managing the impact of the varied set of risks and uncertainties currently impacting the global economy and remain adequately capitalized. However, the Company may be required to make additional loan loss provisions as warranted by the extremely fluid global economic condition.

### **RESULTS OF OPERATIONS**

#### **Overview of the Income Statement**

For the quarter ended March 31, 2022, the Corporation reported net income of \$2,520,000, or \$0.77 basic earnings per share. This compares to the first quarter of 2021 net income of \$4,117,000, or \$1.26 basic earnings per share. The decrease in operating results for the first quarter of 2022 as compared to the same period in 2021 was primarily attributable to a decrease in non-interest income of \$2,660,000 (46.3%) and a decrease in net interest income of \$453,000 (5.2%). These were offset by a decrease in non-interest expenses of \$707,000 (7.8%), a decrease in the provision for income taxes of \$509,000 (58.3%), and a decrease in the provision for loan losses of \$300,000 (100.0%).

#### **Net Interest Income**

Net interest income is the amount by which income from interest-earning assets exceeds interest incurred on interest-bearing liabilities. Interest-earning assets consist principally of loans and investment securities while interest-bearing liabilities include interest-bearing deposit accounts and borrowed funds. Net interest income remains the primary source of revenue for the Corporation. Changes in market interest rates, as well as changes in the mix and volume of interest-bearing assets and interest-bearing liabilities impact net interest income. Net interest income was \$8,202,000 for the first quarter of 2022, compared to \$8,655,000 for the same period of 2021, a decrease of \$453,000.

The decrease of \$453,000 in net interest income for the three months ended March 31, 2022 is attributable to a decrease in interest income of \$725,000 (7.6%) offset by a \$272,000 (32.3%) decrease in interest expense.

The \$725,000 decrease in interest income for the three months ended March 31, 2022 was due to \$1.3 million decrease in loan interest income offset by a \$549,000 increase in securities income. The decrease in loan interest income was due to a \$712,000 reduction in the loan fee income generated through PPP loans as well as a \$402,000 decrease in mortgage loan origination fee income due to reduced origination volumes. Approximately 98% of the loan balances generated through the PPP loan program have been forgiven as of March 31, 2022. There are \$71,000 of fees received from the SBA remaining that have been deferred and are being amortized into interest income over the life of the loans.

The yield on average earning assets was 3.65% for the three months ended March 31, 2022 compared to 4.22% for the same period of 2021. This is due to the decrease in PPP and mortgage origination fees and a shifting mix of earning assets. The average interest-bearing cash, securities, and loan balances were \$49.6 million, \$313.3 million and \$623.8 million for the three months ended March 31, 2022, respectively compared to \$64.7 million, \$199.4 million and \$652.0 million for the three months ended March 31, 2021, respectively. The average loan balance decreased \$28.2 million between the periods. The average balance of PPP loans decreased approximately \$86.2 million and was offset by approximately \$58.0 million in new commercial and commercial real estate loan growth.

The decline in interest expense of \$272,000 from March 31, 2021 to March 31, 2022 is due to a declining cost of funds, primarily in certificates of deposit. The cost of average interest bearing liabilities was 0.30% for the three months ended March 31, 2022 compared to 0.48% for the same period of 2021. This decrease more than offset the \$63.5 million increase in average interest bearing liabilities to \$757.6 million for the period ended March 31, 2022 compared to \$694.8 million the period ended March 31, 2021.

Net interest margin is calculated by dividing net interest income (adjusted to reflect tax-exempt interest income on a taxable equivalent basis) by average interest-earning assets. The resulting percentage serves as a measurement for the Corporation in comparing its results with those of past periods as well as those of peer institutions. For the three months ended March 31, 2022 the net interest margin (on a taxable equivalent basis) was 3.42% compared with 3.85% for the same period in 2021. Loans and leases comprised 63.7% of interest-earning assets at March 31, 2022 compared to 68.5% of interest-earning assets at March 31, 2021. Interest-bearing deposits comprised 97.4% of average interest-bearing liabilities at March 31, 2022, compared to 97.2% for the same period in 2021.

As a result of the recognition of the majority of deferred loan fees from the SBA for PPP loan financing, as well as the impact of the COVID-19 pandemic and related future loan charge-offs and increases in non-accrual loans which may occur, we expect that our net interest income and net interest margin will continue to decrease throughout the remainder of 2022.



#### **Provision for Loan Losses**

The Corporation's provision for loan losses is determined based upon management's calculation of the allowance for loan losses and is reflective of management's assessment of the quality of the portfolio and overall management of the inherent credit risk of the loan portfolio. Changes in the provision for loan losses are dependent, among other things, on loan delinquencies, collateral position, portfolio risks and general economic conditions in the Corporation's lending markets. In assessing the adequacy of the allowance, management considers the size and quality of the loan portfolio measured against prevailing economic conditions, regulatory guidelines, and historical loan loss experience. However, there is no assurance that loan credit losses will not exceed the allowance, and any growth in the loan portfolio and the uncertainty of the general economy may require additional provisions in future periods.

Due to a general stabilization of uncertainties related to COVID-19 in the regional and broader U.S. economy, as well as the current status of the Bank's loan portfolio, there was no provision for loan losses recognized during the three month period ended March 31, 2022, compared to a \$300,000 provision for the three months ended March 31, 2021. The allowance for loan losses at March 31, 2022 is 1.69% of total loans compared to 1.62% of total loans at March 31, 2021.

There is a possibility that the provision for loan losses could further increase in future periods based on the significant potential for the credit quality of our loan portfolio to decline and loan defaults to increase as a result of economic conditions created by the COVID-19 pandemic. See "Allowance for Loan Losses" under Financial Condition for further discussion relating to the provision for loan and lease losses.

### Non-Interest Income

The Corporation's non-interest income is largely generated from activities related to the origination, servicing and gain on sales of fixed rate mortgage loans; customer deposit account fees; earnings on life insurance policies; income arising from sales of investment products to customers; and occasional security sale transactions. Income related to customer deposit accounts and life insurance policies provides a relatively steady flow of income while the other sources are more volume or transaction related and consequently can vary from quarter to quarter.

For the quarter ended March 31, 2022, non-interest income was \$3,081,000, compared to \$5,741,000 for the first quarter of 2021, a \$2,660,000 (46.3%) decrease, which was attributable to decreases in gain on sales of loans of \$3,999,000 (87.4%), and an increase in loss on securities of \$41,000, offset by an increase in other non-interest income of \$1,380,000 (118.0%).

The significant decrease in gain on sale of loans was attributable to a decrease in loan activity by the residential mortgage operations, along with a decrease in the net gain on sale, expressed as a percentage of loan balances sold. During the quarter ended March 31, 2022, there were 192 loans sold totaling \$55.3 million, compared to 460 loans sold totaling \$117.6 million during the same period of 2021. The net gain on sale was 0.86% for the first quarter of 2022 compared to 3.70% for the same period of 2021.

Other non-interest income was \$2,550,000 for the quarter ended March 31, 2022 compared to \$1,170,000 for the comparable period in 2021, an increase of \$1,380,000. The increase was primarily related to a \$1,247,000 increase in income from the Corporation's loan hedging program.

A fair value write-down of securities resulted in a loss of \$46,000 for the quarter ended March 31, 2022, compared to a loss of \$5,000 quarter ended March 31, 2021.

#### Non-Interest Expenses

For the quarter ended March 31, 2022 non-interest expenses were \$8,399,000, compared to \$9,106,000 for the first quarter of 2021, a \$707,000 (7.8%) decrease. The significant quarter-over-quarter decreases include salaries and benefits of \$472,000 (9.1%), loan fees of \$264,000 (57.4%), and miscellaneous expense of \$87,000 (90.1%). The decrease in salaries and benefits is primarily related to a reduction in commissions paid based on loan activity by the residential mortgage operations.

Maintaining acceptable levels of non-interest expenses and operating efficiency are key performance indicators for the Corporation in its strategic initiatives. The financial services industry uses the efficiency ratio (total non-interest expense as a percentage of the aggregate of fully-tax equivalent net interest income and non-interest income) as a key indicator of performance. For the quarter ended March 31, 2022, the Corporation's efficiency ratio was 72.95%, compared to 62.51% for the same period of 2021. A lower efficiency ratio generally indicates that a bank is spending less to generate every dollar of income.

#### **Provision for Income Taxes**

The provision for income taxes for the quarter ended March 31, 2022 was \$364,000 (effective rate of 12.6%), compared to \$873,000 (effective rate of 17.5%) for the comparable 2021 period. The decrease in the effective tax rate was largely due to tax-exempt securities comprising 29.6% of pre-tax income for the quarter ended March 31, 2022 compared to 12.4% for the comparable period in 2021.

### FINANCIAL CONDITION

#### **Overview of Balance Sheet**

Total assets amounted to \$1.07 billion at March 31, 2022 compared to \$1.08 billion at December 31, 2021, a decrease of \$7.2 million (0.67%). The decrease in total assets was primarily the result of decreases of \$9.6 million (12.8%) in cash and cash equivalents, and \$11.0 million (3.6%) in securities available-for-sale, offset by a \$4.6 million (0.1%) increase in net loans. Deposits totaled \$944.8 million at March 31, 2022, compared to \$930.4 million at December 31, 2021, an increase of \$14.4 million (1.6%).

Shareholders' equity decreased \$19.7 million (16.6%) from \$119.1 million at December 31, 2021 to \$99.4 million at March 31, 2022. This was the result of an increase in unrealized securities losses, net of tax of \$21.6 million and dividends paid of \$688,000 offset by net income of \$2,520,000. The increase in unrealized securities losses from December 31, 2021 to March 31, 2022 was attributable to increasing long term treasury yields. Net unrealized gains and losses on securities are reported as accumulated other comprehensive (loss) income in the consolidated balance sheets.

### **Cash and Cash Equivalents**

Cash and cash equivalents totaled \$65.6 million at March 31, 2022 and \$75.2 million at December 31, 2021, including interest-bearing deposits in other banks of \$47.8 million at March 31, 2022 and \$63.5 million at December 31, 2021. Management believes the current level of cash and cash equivalents is sufficient to meet the Corporation's present liquidity and performance needs especially considering the availability of other funding sources, as described below. Total cash and cash equivalents fluctuate on a daily basis due to transactions in process and corresponding liquidity sources and uses. Management believes the Corporation's liquidity needs in the near term will be satisfied by the current level of cash and cash equivalents, readily available access to traditional and non-traditional funding sources, and the portions of the investment and loan portfolios that will mature within one year. These sources of funds should enable the Corporation to meet cash obligations and off-balance sheet commitments as they come due. In addition, the Corporation has access to various sources of additional borrowings by virtue of long-term assets that can be used as collateral for such borrowings.

#### Securities

Management monitors the earnings performance and liquidity of the securities portfolio on a regular basis through Asset/Liability Committee (ALCO) meetings. As a result, all securities, except FHLB stock, have been designated as available-for-sale and may be sold if needed for liquidity, asset-liability management or other reasons. Such securities are reported at fair value, with any net unrealized gains or losses reported as a separate component of shareholders' equity, net of related incomes taxes.

The amortized cost and fair value of available-for-sale securities as of March 31, 2022 totaled \$318.9 million and \$296.6 million, respectively, resulting in net unrealized loss before tax of \$22.3 million and a corresponding after-tax decrease in shareholders' equity of \$17.6 million.

#### Loans and Leases

The Corporation's primary lending areas are Northwestern, West Central, and Central Ohio. Gross loans and leases totaled \$614.2 million at March 31, 2022, compared to \$609.6 million at December 31, 2021, an increase of \$4.6 million (0.8%). As compared to December 31, 2021, commercial and multi-family real estate loans increased \$12.4 million, commercial loans decreased \$7.4 million, consumer loans decreased \$211,000 and residential 1-4 family real estate loan decreased 156,000. Loans originated through the PPP program are included in the Commercial segment and had an outstanding balance of \$3.4 million as of March 31, 2022 and \$6.6 million at December 31, 2021. Excluding the impact of PPP loans forgiven, loans and leases increased \$7.8 million at March 31, 2022 as compared to December 31, 2021.

There are also unrecognized financial instruments at March 31, 2022 and December 31, 2021 which relate to commitments to extend credit and letters of credit. The contract amount of such financial instruments approximated \$203.7 million at March 31, 2022 and \$198.7 million at December 31, 2021.

Loan demand has strengthened in the first three months of 2022, however it is possible that uncertainties in economic conditions in our market areas may lead to reductions in the growth of our commercial and industrial loan, commercial real estate loan, residential real estate loan and consumer loan portfolios.

#### Allowance for Loan and Lease Losses

The following table presents a summary of activity in the allowance for loan and lease losses for the three month periods ended March 31, 2022 and 2021:

	- -	(in thousands) Three months ended March 31,		
		2022		2021
Balance, beginning of period	\$	10,355	\$	9,994
Provision for loan and lease losses		-		300
Charge offs		-		(2)
Recoveries		5		9
Net recoveries		5		7
Balance, end of period	\$	10,360	\$	10,301

The allowance for loan and lease losses as a percentage of gross loans and leases was 1.69% at March 31, 2022, 1.70% at December 31, 2021, and 1.62% at March 31, 2021. Excluding PPP loans and the related allocation of allowance, the allowance for loan losses as a percentage of gross loans and leases was 1.70% at March 31, 2022, 1.72% at December 31, 2021, and 1.90% at March 31, 2021. Based on current economic indicators, the Corporation increased the economic factors within the allowance for loan losses evaluation.

Regular provisions are made in amounts sufficient to maintain the balance in the allowance for loan and lease losses at a level considered by management to be adequate for losses within the portfolio. Even though management uses all available information to assess possible loan and lease losses, future additions or reductions to the allowance may be required as changes occur in economic conditions and specific borrower circumstances. The regulatory agencies that periodically review the Corporation's allowance for loan and lease losses may also require additions to the allowance or the charge-off of specific loans and leases based upon the information available to them at the time of their examinations.

Loans and leases on non-accrual status amounted to \$346,000 at March 31, 2022 and \$320,000 at December 31, 2021. Non-accrual loans and leases as a percentage of outstanding loans amounted to 0.006% at March 31, 2022 and 0.005% at December 31, 2021.

There were \$1,072,000 in commercial loan over 90 days but still accruing at March 31, 2022. These loans were originated through the PPP program and are pending a determination of forgiveness from the SBA.

The Corporation considers a loan or lease to be impaired when it becomes probable that the Corporation will be unable to collect under the contractual terms of the loan or lease, as the case may be, based on current information and events. The Corporation had \$1,911,000 at March 31, 2022 and \$1,948,000 at December 31, 2021, all with no reserve.

In addition to impaired loans the Corporation had other potential problem credits, consisting of loans graded substandard or special mention, as well as loans over 90 days past due, loans on non-accrual, and TDR loans, amounting to \$23.7 million at March 31, 2022 and \$24.7 million at December 31, 2021. The Corporation's credit administration department continues to closely monitor these credits.

As of March 31, 2022 the Corporation has 110 loans, approximating \$38.3 million that were modified or extended in response to the COVID-19 pandemic. As indicated above, the CARES Act and guidance issued by the Federal Bank Regulatory agencies provides relief from classifying COVID-19 related loan modifications as TDR loans.

The Corporation provides pooled reserves for potential problem loans and leases using loss rates calculated considering historic net loan charge-off experience, as well as other environmental and qualitative factors. The Corporation experienced no loan charge-offs during the first three months of 2022 compared to \$2,000 during the first three months of 2021. The Corporation also provides pooled general reserves for the remaining portion of its loan portfolio not considered to be problem or potential problem loans. These general reserves are also calculated considering, among other things, the historic net charge-off experience for the related loan type.

#### **Funding Sources**

The Corporation considers a number of alternatives, including but not limited to, deposits, as well as short-term and long-term borrowings when evaluating funding sources. Deposits, including customer deposits, brokered certificates of deposit, and public funds deposits continue to be the most significant source of funds for the Corporation, totaling \$944.8 million, or 97.4% of the Corporation's outstanding funding sources at March 31, 2022, compared to \$930.4 million at December 31, 2021.

Non-interest bearing deposits comprised 21.1% of total deposits at March 31, 2022 and 21.0% at December 31, 2021.

In addition to traditional deposits, the Corporation maintains both short-term and long-term borrowing arrangements. Other borrowings consisted of \$6,750,000 and \$7,012,000 of a term borrowing from the United Bankers' Bank (UBB) at March 31, 2022 and December 31, 2021, respectively. The Corporation also has outstanding junior subordinated deferrable interest debentures of \$12,984,000 and \$12,976,000 at March 31, 2022 and December 31, 2021, respectively. Management plans to maintain access to various borrowing alternatives as an appropriate funding source.

#### **Regulatory Capital**

The Corporation and Bank met all regulatory capital requirements as of March 31, 2022, and the Bank is considered "well capitalized" under regulatory and industry standards of risk-based capital.

#### **Cash Flow from Operations**

As part of the Bank's hedging program, loans held for sale are accumulated into larger blocks before being sold. Depending on the timing of the sales of these blocks, there could be a positive or negative impact to net income and cash flow from operations. As of March 31, 2022, loans held for sale amounted to \$10,480,000 compared to \$9,146,000 as of December 31, 2021 resulting in a negative impact to cash flow from operations for the three month period ended March 31, 2022 of \$1,334,000. There was a positive impact on cash flow from operations for the three month period ended March 31, 2021 of \$554,000 from a decrease in loans held for sale. Excluding these changes in loans held for sale, cash flow from operations for the three months ended March 31, 2022 and 2021 would have been a negative \$379,000 and a positive \$2,973,000, respectively.

#### Liquidity and Interest Rate Sensitivity

The objective of the Corporation's asset/liability management function is to maintain consistent growth in net interest income through management of the Corporation's balance sheet liquidity and interest rate exposure based on changes in economic conditions, interest rate levels, and customer preferences.

The Corporation manages interest rate risk to minimize the impact of fluctuating interest rates on earnings. The Corporation uses simulation techniques that attempt to measure the volatility of changes in the level of interest rates, basic banking interest rate spreads, the shape of the yield curve, and the impact of changing product growth patterns. The primary method of measuring the sensitivity of earnings of changing market interest rates is to simulate expected cash flows using varying assumed interest rates while also adjusting the timing and magnitude of non-contractual deposit re-pricing to more accurately reflect anticipated pricing behavior. These simulations include adjustments for the lag in prime loan re-pricing and the spread and volume elasticity of interest-bearing deposit accounts, regular savings and money market deposit accounts.

The principal function of interest rate risk management is to maintain an appropriate relationship between those assets and liabilities that are sensitive to changing market interest rates. The Corporation closely monitors the sensitivity of its assets and liabilities on an ongoing basis and projects the effect of various interest rate changes on its net interest margin. Interest sensitive assets and liabilities are defined as those assets or liabilities that mature or re-price within a designated time frame.

Management believes the Corporation's current mix of assets and liabilities provides a reasonable level of risk related to significant fluctuations in net interest income and the resulting volatility of the Corporation's earning base. The Corporation's management reviews interest rate risk in relation to its effect on net interest income, net interest margin, and the volatility of the earnings base of the Corporation.

#### **Effects of Inflation on Financial Statements**

All of the Corporation's assets relate to commercial banking operations and are generally monetary in nature. Therefore, they are not impacted by inflation to the same degree as companies in capital-intensive industries in a replacement cost environment. During a period of rising prices, a net monetary asset position results in loss of purchasing power and conversely a net monetary liability position results in an increase in purchasing power. In the commercial banking industry, monetary assets typically exceed monetary liabilities. The Corporation has not experienced a significant level of inflation or deflation during the three month period ended March 31, 2022. Management continues to closely monitor interest rate sensitivity trends through the Corporation's asset liability management program and in calculating the allowance for loan and lease losses.

# ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable to Smaller Reporting Companies.

### **ITEM 4 - CONTROLS AND PROCEDURES**

### **Evaluation of Controls and Procedures.**

With the participation of our management, including our chief executive officer, who is also serving as our interim chief financial officer, we have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this Quarterly Report on Form 10-Q.

Based on that evaluation, the Corporation's management, including the Chief Executive Officer, who is also serving as our Chief Financial Officer, concluded that the Corporation's disclosure controls and procedures were effective as of March 31, 2022.

### Changes in Internal Control over Financial Reporting.

There were no significant changes during the period covered by this Quarterly Report on Form 10-Q in our internal control over financial reporting (as defined in Rules 13a-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### PART II – Other Information

### Item 1: Legal Proceedings.

There are no pending legal proceedings to which the Corporation or its subsidiaries are a party or to which any of their property is subject except routine legal proceedings to which the Corporation or its subsidiaries are a party incident to the banking business. None of such proceedings are considered by the Corporation to be material.

### Item 1A: Risk Factors

There have been no material changes in the discussion pertaining to risk factors that was provided in the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2021.

### Item 2: Unregistered Sales of Equity Securities and Use of Proceeds.

The Corporation has not sold any of its securities which were not registered under the Securities Act during the period covered by this report. The table below includes certain information regarding the Corporation's purchase of United Bancshares, Inc. common stock during the quarterly period ended March 31, 2022:

	Total number of shares	Weighted Average price		v		Total number of shares purchased as part of a publicly announced plan	Maximum number of shares that may yet be purchased under the plan
Period	purchased (b)	paid	per share	or program (a)	or program (a)		
01/01/22 - 01/31/22	1,117	\$	32.86	4,213	382,582		
02/01/22 - 02/28/22	-	\$	-	289	382,293		
03/01/22 - 03/31/22	1,668	\$	34.32	-	382,293		

(a) A stock repurchase program ("Plan") was adopted by the Corporation's Board of Directors and originally announced on July 29, 2005. The Plan, which was subsequently amended on December 23, 2005, March 20, 2007, December 17, 2013, and November 18, 2021, authorizes the Corporation to repurchase up to 800,000 of the Corporation's common shares from time to time in a program of market purchases or in privately negotiated transactions as the securities laws and market conditions permit.

(b) Includes shares repurchased by the Company in connection with the cashless exercise of stock option awards under the 2016 Stock Option Plan.

### Item 3: Defaults upon Senior Securities.

None

# Item 4: Mine Safety Disclosures

Not applicable

# Item 5: Other Information.

None

## Item 6: Exhibits

Exhibit		
Number	Description	Exhibit Location
3.1	Amended and Restated Articles of Incorporation	Incorporated herein by reference to the Corporation's Form 10Q
		for the quarter ended June 30, 2006.
3.2	Amended and Restated Code of Regulations	Incorporated herein by reference to the Corporation's Form 10Q
		for the quarter ended June 30, 2007.
4	Description of Registrant's Common Stock	Incorporated herein by reference to the Corporation's Form 10K
		for the year ended December 31, 2019
31.1	Rule 13a-14(a)/15d-14(a) Certification of CEO	Filed herewith
32.1	Section 1350 CEO's Certification	Filed herewith
101.INS	Inline XBRL Instance Document	Filed herewith
101.SCH	Inline XBRL Taxonomy Extension Schema	Filed herewith
101.CAL	Inline XBRL Taxonomy Extension Calculation	Filed herewith
101.DEF	Inline XBRL Taxonomy Extension Definition	Filed herewith
101.LAB	Inline XBRL Taxonomy Extension Label	Filed herewith
101.PRE	Inline XBRL Taxonomy Extension Presentation	Filed herewith
104	Cover Page Interactive Data File (formatted as Inline XBRL and	
	contained in Exhibit 101)	

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 6, 2022

### UNITED BANCSHARES, INC.

By: <u>/s/ Brian D. Young</u> Brian D. Young Chief Executive Officer and Interim Chief Financial Officer

### Exhibit 31.1

### Rule 13a-14(a)/15d-14(a) CERTIFICATION

I, Brian D. Young, President and Chief Executive Officer of United Bancshares, Inc., certify, that:

(1) I have reviewed this Quarterly Report on Form 10-Q of United Bancshares, Inc.;

(2) Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

(3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this report;

(4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:

a. Designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

(5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and

b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

<u>(s/ Brian D. Young</u> Brian D. Young Chief Executive Officer and Interim Chief Financial Officer May 6, 2022

### SECTION 1350 CERTIFICATION

In connection with the Quarterly Report of United Bancshares, Inc. (the "Company") on Form 10-Q for the quarterly period ended March 31, 2022, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Brian D. Young, Chief Executive Officer, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>/s/ Brian D. Young</u> Brian D. Young Chief Executive Officer and Interim Chief Financial Officer

Date: May 6, 2022

\*This certification is being furnished as required by Rule 13a –14(b) under the Securities Exchange Act of 1934 (the "Exchange Act") and Section 1350 of Chapter 63 of Title 18 of the United States Code, and shall not be deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that section. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act, except as otherwise stated in such filing.