# FEDERAL DEPOSIT INSURANCE CORPORATION

Washington, DC 20429

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 27, 2011

# FIRST REPUBLIC BANK

(Exact name of registrant as specified in its charter)

California (State or other jurisdiction of incorporation) 80-0513856 (IRS Employer Identification No.)

111 Pine Street, 2nd Floor San Francisco, CA 94111 (Address, including zip code, of principal executive office)

Registrant's telephone number, including area code: (415) 392-1400

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- □ Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02 Results of Operations and Financial Condition

Attached as Exhibit 99.1 and incorporated into this item by reference is a press release issued by the Registrant on January 27, 2011 regarding its financial results for the quarter ended December 31, 2010. The information furnished by the Registrant pursuant to this item shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

# Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit 99.1 Press Release, dated January 27, 2011, with respect to the Registrant's financial results for the quarter ended December 31, 2010

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: January 27, 2011.

First Republic Bank

By:/s/ Willis H. Newton, Jr.Name:Willis H. Newton, Jr.Title:Executive Vice President and<br/>Chief Financial Officer

# EXHIBIT INDEX

# Exhibit <u>Number</u> <u>Description</u>

Exhibit 99.1 Press Release, dated January 27, 2011, with respect to the Registrant's financial results for the quarter ended December 31, 2010

Exhibit 99.1



**Press Release** FOR IMMEDIATE RELEASE

# FIRST REPUBLIC BANK REPORTS SOLID FOURTH QUARTER RESULTS

San Francisco, California, January 27, 2011 – First Republic Bank ("First Republic") (NYSE:FRC) today announced financial results for the quarter and six months ended December 31, 2010.

Net income was \$76.0 million for the fourth quarter of 2010 compared with \$66.4 million for the prior quarter. Diluted earnings per share ("EPS") were \$0.60 for the fourth quarter of 2010 compared to \$0.53 for the prior quarter. In connection with First Republic's initial public offering ("IPO"), certain stock options became vested, resulting in additional compensation expense of \$5.1 million after-tax, or \$0.04 per share, during the fourth quarter.

Net income for the six months ended December 31, 2010 was \$142.4 million and diluted EPS were \$1.12 per share. During the six months ended December 31, 2010, one-time after-tax divestiture-related costs of \$8.0 million and stock option expense items related to the IPO of \$5.1 million reduced results by \$0.10 per share.

"Results for the fourth quarter of 2010 reflect continued growth as we expand loans, deposits and assets under management. Credit quality remains strong, we are well capitalized and our net interest margin has improved," said Jim Herbert, Chairman and Chief Executive Officer.

# **Financial Highlights**

- Bank assets grew to \$22.4 billion at December 31, 2010, up 12% year over year.
- Deposits grew to \$19.2 billion at December 31, 2010, up 12% year over year.
- Net interest margin was 4.90% for the fourth quarter of 2010, compared with 4.54% for the prior quarter. Net interest margin, excluding the impact of purchase accounting accretion and amortization, was 3.50% for the fourth quarter of 2010 compared to 3.31% for the third quarter.<sup>(1)</sup>
- Wealth Management assets were \$17.8 billion at December 31, 2010, up 21% year over year.

-MORE-

<sup>&</sup>lt;sup>(1)</sup> See non-GAAP reconciliation under section "Use of Non-GAAP Financial Measures" beginning on page 13.

San Francisco Palo Alto Los Angeles Santa Barbara Newport Beach San Diego Portland Boston Greenwich New York 111 PINE STREET, SAN FRANCISCO, CALIFORNIA 94111, TEL (415) 392-1400

- Loan originations were \$6.5 billion during 2010, a 22% increase over the prior year.
- Loan originations were \$2.3 billion during the fourth quarter of 2010, up 24% over the prior quarter.
- The efficiency ratio was 50.4% for the fourth quarter of 2010, compared with 53.4% for the prior quarter. Excluding the purchase accounting adjustments, one-time divestiture costs and stock option costs related to the IPO, the efficiency ratio was 59.4% for the fourth quarter of 2010.<sup>(1)</sup>

# Asset Quality Remains Strong

The Bank's credit quality remains strong. At December 31, 2010, nonperforming assets were \$19.0 million, or only 0.08% of total assets.

For the fourth quarter of 2010, the Bank recorded a provision for loan losses of \$14.3 million as compared to \$4.5 million for the third quarter. Following its reestablishment as an independent institution on July 1, 2010, the Bank provides for loan losses on newly originated loans. The increase in the provision for loan losses was due to an increase in the outstanding balances of loans originated since July 1, 2010. The Bank's allowance for loan losses was \$18.8 million at December 31, 2010, or 0.64% of the \$3.0 billion of loans outstanding that have been originated since July 1, 2010.

# **Capital Strength**

The Bank's tier 1 leverage ratio was 9.24% at December 31, 2010. The Bank's total riskbased capital ratio was 14.61% at December 31, 2010. The Bank continues to exceed all regulatory guidelines required to be considered well-capitalized. Capital ratios increased from the third quarter due primarily to retained earnings and proceeds from the Bank's IPO, which raised approximately \$109.6 million of equity.

## **Book Value Growth**

Book value and tangible book value per common share were \$16.59 and \$15.18, respectively, at December 31, 2010.

# **Continued Franchise Development**

## **Deposits**

Total deposits increased to \$19.2 billion at December 31, 2010 from \$17.2 billion at December 31, 2009, or 12%. Since July 1, 2010, total deposits have increased \$1.3 billion, or an annualized rate of 15%.

At December 31, 2010, balances in business and personal checking accounts were \$5.8 billion, or 30% of total deposits. Total liquid accounts, consisting of checking, money market and passbook accounts were 70% of total deposits at December 31, 2010 and have increased 19% in the past year. The contractual rate paid on deposits averaged 0.86% during the fourth quarter.

## <u>Assets</u>

Total assets at December 31, 2010 were \$22.4 billion, a 12% increase as compared to the prior year end. The increase in total assets during the year was primarily due to increased cash balances as a result of growth in deposits, equity capital raised on July 1, 2010 as part of the reestablishment of the Bank as an independent institution, and the Bank's IPO.

Loans outstanding were \$19.2 billion at December 31, 2010 compared to \$19.5 billion at December 31, 2009. However, excluding the loans retained by Bank of America, loans outstanding increased \$2.0 billion since December 31, 2009, or 12%. Loans outstanding have increased \$1.2 billion since July 1, 2010, or a 13% annualized growth rate.

The Bank has begun to establish an investment portfolio since July 1, 2010. Investment securities were \$1.1 billion at December 31, 2010, representing 5% of total assets. The Bank has invested cash in investment securities, loans and bank-owned life insurance since July 1, 2010. Cash and equivalents were \$1.5 billion, or 7% of total assets at December 31, 2010.

In addition to loans in its portfolio, the Bank sells loans to third parties and retains the related servicing. Serviced loans totaled \$3.8 billion at December 31, 2010, up from \$3.7 billion at September 30, 2010.

## Wealth Management

Wealth management assets are managed or administered by the Bank's wealth management businesses, First Republic Securities Company ("FRSC"), First Republic Trust Company and First Republic Investment Management ("FRIM"). Such assets totaled \$17.8 billion at December 31, 2010 compared with \$14.8 billion a year ago, a 21% increase.

The Bank offers investment management services for individuals and institutions in equities, fixed income and balanced accounts through FRIM. At December 31, 2010, clients had \$6.5 billion of assets under management, a 22% increase from the prior year. In the fourth quarter of 2010, investment advisory fees were \$9.3 million, up 11% compared with the third quarter.

The Bank offers money market mutual funds and conducts its clients' brokerage activities through FRSC, a broker-dealer subsidiary. Clients' assets were \$7.2 billion at December 31, 2010, a 24% increase compared with the prior year. In the fourth quarter of 2010, fees from brokerage activities were \$3.0 million, up 39% compared with the third quarter.

The Bank offers personal trust and custody services through First Republic Trust Company. At December 31, 2010, we administered \$4.1 billion of trust and custody assets, a 14% increase compared with the prior year. Fees from trust services were \$1.8 million in the fourth quarter, a 40% increase from the third quarter.

# **Earnings Summary**

## Net interest income

Net interest income was \$256.6 million for the fourth quarter of 2010, an increase of 9% compared with the third quarter. The increase was primarily related to the higher average balance of loans and investments and an increase of \$10.3 million in purchase accounting accretion and amortization due to increased payoffs of loans acquired on July 1, 2010.

The Bank's net interest margin was 4.90% for the fourth quarter of 2010 compared with 4.54% for the third quarter of 2010. The contractual net interest margin, which excludes the impact of purchase accounting accretion of loan discounts and amortization of liability premiums, was 3.50% for the fourth quarter of 2010 compared to 3.31% for the prior quarter.<sup>(1)</sup> The increase in the contractual net interest margin during the current quarter was due to the continued investing of cash balances in investment securities and loans as well as lower deposits costs, partially offset by lower loan yields.

## Noninterest income

Noninterest income for the fourth quarter of 2010 was \$27.4 million, an increase of \$8.4 million, or 44%, compared to the prior quarter. The increase was due to a \$2.3 million increase in investment advisory, brokerage and investment and trust fees as assets under management grew due to market conditions and assets from new clients. Also, we invested in bank-owned life insurance near the end of the third quarter of 2010 and recorded an increase in income on such investments of \$2.4 million during the fourth quarter. Gain on sales of loans also increased by \$2.8 million during the fourth quarter due to higher loan sale volumes and improved pricing.

## Noninterest expense

Noninterest expense for the fourth quarter of 2010 was \$143.0 million, including approximately \$9.0 million of one-time expense for stock options that became vested as a result of the Bank's IPO. Noninterest expense for the third quarter of 2010 was \$136.2 million, including \$13.8 million of one-time divestiture-related costs.

As a result of being reestablished as an independent and now public company, certain operating expenses have increased, such as information systems and personnel costs related to new technology projects and initiatives. Additionally, in the fourth quarter, higher costs were recorded in connection with loan and deposit growth, new hires and insurance.

The Bank's operating efficiency ratio, or noninterest expense as a percentage of net interest income and noninterest income, was 50.4% for the fourth quarter of 2010 compared with 53.4% for the third quarter of 2010.

Excluding the purchase accounting accretion and amortization, and the one-time costs related to divestiture and acceleration of stock option expense due to the IPO, the efficiency ratio was 59.4% and 59.0% for the fourth and third quarters of 2010, respectively.<sup>(1)</sup>

## Income Taxes

The effective tax rate for the fourth quarter of 2010 was 39.1% compared to 41.0% for the third quarter of 2010. The lower tax rate in the current quarter reflects an increased level of tax-exempt income and tax credits that resulted from investments.

# About First Republic Bank

First Republic Bank and its subsidiaries provide private banking, private business banking and private wealth management. Founded in 1985, First Republic specializes in exceptional, relationship-based service offered through preferred banking or primary wealth management offices in San Francisco, Palo Alto, Los Angeles, Santa Barbara, Newport Beach, San Diego, Portland, Boston, Greenwich and New York City. First Republic offers a complete line of banking products for individuals and businesses, including deposit services, as well as residential, commercial and personal loans. More information is available on the Bank's website at http://www.firstrepublic.com.

# **Corporate History and Reestablishment of First Republic as an Independent Entity**

From 1985 until 2007, First Republic operated as an independent financial institution which was publicly traded for over 20 years. Following its merger with a banking subsidiary of Merrill Lynch & Co. in September 2007, First Republic operated as a separate division of Merrill Lynch Bank and Trust Company, F.S.B. and subsequently of Bank of America, N.A. following Bank of America's acquisition of Merrill Lynch & Co. As a separate division of these entities, First Republic continued to maintain its own market identity, office network, management team, operated its own systems and offered banking products and wealth management services to clients under the First Republic brand.

In October 2009, the current First Republic Bank entered into an agreement with Bank of America, N.A. to reestablish First Republic as an independent business entity with the same business model, management team, employee and client bases ("the Transaction"). Following receipt of necessary regulatory approvals, the Transaction was completed upon the close of business on June 30, 2010, at which time the current First Republic acquired substantially all the operations and assets and assumed substantially all of the liabilities of the First Republic division and received a capital contribution of \$1.86 billion from a management-led investor group.

As a result of the Transaction, all assets and liabilities of First Republic were measured at fair value in accordance with generally accepted accounting principles. Intangible assets and goodwill were recorded at initial amounts of \$194 million. In addition, significant loan discounts and liability premiums were established due to the low interest rate environment and other market conditions; the majority of these discounts and premiums will be accreted or amortized over the life of the instruments, resulting in an increase to future net interest income. Instead of retaining an allowance for loan losses on the loans acquired in the Transaction, a portion of the loan discounts have been assigned to protect against credit exposures for specific loans. The level of loan discount accretion into interest income is substantially dependent on the repayment rate of the loans acquired in the Transaction.

## **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Statements in this press release that are not historical facts are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934. Any statements about our expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing," "expects," "intends" and similar words or phrases. Accordingly, these statements are only predictions and involve estimates, known and unknown risks, assumptions and uncertainties that could cause actual results to differ materially from those expressed in them. Factors that could cause actual results to differ from those discussed in the forwardlooking statements include, but are not limited to: our ability to compete for banking and wealth management customers; earthquakes and other natural disasters; changes in interest rates; the interests of our significant investors; our ability to maintain high underwriting standards; our ability to maintain our reputation and customer satisfaction; economic conditions in our markets; regulatory restrictions on our operations; conditions in financial markets and economic conditions generally; legal action by our customers; terrorist attacks in our markets; the effects of the Dodd-Frank Wall Street Reform and Consumer Protection Act; our ability to manage our growth; the loss of larger customers; conditions in the commercial real estate and construction markets; our ability to sell loans in the secondary market; our increased lending to businesses; management's selection of accounting methods and assumptions and estimates; the adequacy of our allowance for loan losses; our ability to attract and retain key personnel; the soundness of other financial institutions; the reliability of our vendors, internal control systems, and information systems; the accuracy and completeness of information about our clients and counterparties; our liquidity position; the review of our tax strategies or filing positions; the qualification of certain of our subsidiaries as real estate investment trusts; future legislative or regulatory changes affecting the banking and investment management industries; and increases in Federal Deposit Insurance Corporation (FDIC) insurance premiums. For a discussion of these and other risks and uncertainties, see First Republic's FDIC filings, including, but not limited to, the risk factors in First Republic's Registration Statement on Form 10. These filings are available in the Investor Relations section of our website. All forward-looking statements are necessarily only estimates of future results, and there can be no assurance that actual results will not differ materially from expectations, and, therefore, you are cautioned not to place undue reliance on such statements. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events.

# **Conference Call Details**

First Republic Bank's fourth quarter 2010 earnings conference call is scheduled for January 27, 2011 at 11:00 AM PST / 2:00 PM EST. Investors may listen to the conference call live on the Bank's website at <u>www.firstrepublic.com</u>. To listen to the live webcast, please visit the site at least 15 minutes prior to the start of the call in order to register, download and install any necessary audio software. A replay of the call with also be available for ninety days on the web site. A replay of the conference call will also be available beginning on January 27, 2011 at 2 p.m. PST / 5 p.m. EST, through February 3, 2011, at 8:59 p.m. PST / 11:59 p.m. EST. To access the replay, dial (877) 870-5176 (U.S.) and (858) 384-5517 for international participants. The conference ID number for both is #4397132. The Bank's press releases are available after release on the Bank's website at www.firstrepublic.com.

#### **CONSOLIDATED STATEMENT OF INCOME**

(in thousands, except per share amounts)	2010           275,069           6,372           1,538           282,979           21,730           4,035           584           26,349           256,630           14,309           242,321           9,270           2,977           1,750           3,636	$ \begin{array}{r} 1,7\\ 263,8\\ 23,3\\ 3,6\\ 5\\ 27,5\\ 236,2\\ 4,5\\ 231,7\\ 8,3\\ \end{array} $	2010           176         \$ 535,2           039         8,3           713         3,2           328         546,8           386         45,1           513         7,7           588         535,5           240         492,8           500         18,8           740         474,0
Interest income: Interest on real estate and other loans Interest on investments Interest on cash equivalents Total interest income Interest expense: Interest on customer deposits Interest on subordinated notes Total interest expense Net interest income Provision for credit losses Net interest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	275,069 6,372 1,538 282,979 21,730 4,035 584 26,349 256,630 14,309 242,321 9,270 2,977 1,750 3,636	\$ 260,1 1,9 1,7 263,8 23,3 3,6 5 27,5 236,2 4,5 231,7 8,3	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
Interest on real estate and other loans \$ Interest on investments Interest on cash equivalents Total interest income Interest expense: Interest on customer deposits Interest on subordinated notes Total interest expense Net interest income Provision for credit losses Net interest income after provision for credit losses Noninterest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	6,372 1,538 282,979 21,730 4,035 584 26,349 256,630 14,309 242,321 9,270 2,977 1,750 3,636	$ \begin{array}{r} 1,9\\ 1,7\\ 263,8\\ 23,3\\ 3,6\\ 5\\ 27,5\\ 236,2\\ 4,5\\ 231,7\\ 8,3\\ \end{array} $	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
Interest on investments Interest on cash equivalents Total interest income Interest expense: Interest on customer deposits Interest on FHLB advances and other borrowings Interest on subordinated notes Total interest expense Net interest income Provision for credit losses Net interest income after provision for credit losses Net interest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	6,372 1,538 282,979 21,730 4,035 584 26,349 256,630 14,309 242,321 9,270 2,977 1,750 3,636	$ \begin{array}{r} 1,9\\ 1,7\\ 263,8\\ 23,3\\ 3,6\\ 5\\ 27,5\\ 236,2\\ 4,5\\ 231,7\\ 8,3\\ \end{array} $	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
Interest on cash equivalents Total interest income Interest expense: Interest on customer deposits Interest on FHLB advances and other borrowings Interest on subordinated notes Total interest expense Net interest income Provision for credit losses Net interest income after provision for credit losses Net interest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	1,538 282,979 21,730 4,035 584 26,349 256,630 14,309 242,321 9,270 2,977 1,750 3,636	1,7 263,8 23,3 3,6 27,5 27,5 236,2 4,5 231,7 8,3	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
Total interest income Interest expense: Interest on customer deposits Interest on FHLB advances and other borrowings Interest on subordinated notes Total interest expense Net interest income Provision for credit losses Net interest income after provision for credit losses Noninterest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	282,979 21,730 4,035 584 26,349 256,630 14,309 242,321 9,270 2,977 1,750 3,636	263,8 23,3 3,6 5 27,5 236,2 4,5 231,7 8,3	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
Interest expense: Interest on customer deposits Interest on FHLB advances and other borrowings Interest on subordinated notes Total interest expense Net interest income Provision for credit losses Net interest income after provision for credit losses Noninterest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	21,730 4,035 584 26,349 256,630 14,309 242,321 9,270 2,977 1,750 3,636	23,3 3,6 5 27,5 236,2 4,5 231,7 8,3	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Interest on customer deposits Interest on FHLB advances and other borrowings Interest on subordinated notes Total interest expense Net interest income Provision for credit losses Net interest income after provision for credit losses Noninterest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	4,035 584 26,349 256,630 14,309 242,321 9,270 2,977 1,750 3,636	3,6 5 27,5 236,2 4,5 231,7 8,3	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Interest on FHLB advances and other borrowings Interest on subordinated notes Total interest expense Net interest income Provision for credit losses Net interest income after provision for credit losses Net interest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income	4,035 584 26,349 256,630 14,309 242,321 9,270 2,977 1,750 3,636	3,6 5 27,5 236,2 4,5 231,7 8,3	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Interest on subordinated notes Total interest expense Net interest income Provision for credit losses Net interest income after provision for credit losses Noninterest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	584 26,349 256,630 14,309 242,321 9,270 2,977 1,750 3,636	5 27,5 236,2 4,5 231,7 8,3	589         1,1           588         53,5           240         492,6           500         18,6           740         474,0
Total interest expense         Net interest income         Provision for credit losses         Net interest income after provision for credit losses         Noninterest income:         Investment advisory fees         Brokerage and investment fees         Trust fees         Deposit customer fees         Loan servicing fees, net         Loan and related fees         Gain on sale of loans         Income from investments in life insurance         Other income         Total noninterest income         Noninterest expense:         Salaries and related benefits         Occupancy         Information systems         Advertising and marketing         Professional fees	26,349 256,630 14,309 242,321 9,270 2,977 1,750 3,636	27,5 236,2 4,5 231,7 8,3	588         53,5           240         492,8           500         18,8           740         474,0
Net interest income Provision for credit losses Net interest income after provision for credit losses Noninterest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	256,630 14,309 242,321 9,270 2,977 1,750 3,636	236,2 4,5 231,7 8,3	240 492,5 500 18,5 740 474,0
Provision for credit losses Net interest income after provision for credit losses Noninterest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	14,309 242,321 9,270 2,977 1,750 3,636	4,5 231,7 8,3	500         18,8           740         474,0
Net interest income after provision for credit losses Noninterest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	9,270 2,977 1,750 3,636	231,7	740 474,0
Noninterest income: Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	9,270 2,977 1,750 3,636	8,3	
Investment advisory fees Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	2,977 1,750 3,636	,	
Brokerage and investment fees Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	2,977 1,750 3,636	,	
Trust fees Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	1,750 3,636	0.1	339 17,6
Deposit customer fees Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	3,636	2,1	149 5,1
Loan servicing fees, net Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees		1,2	249 2,9
Loan and related fees Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees		3,6	571 7,3
Gain on sale of loans Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	(823)	(8	363) (1,6
Income from investments in life insurance Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	849	7	715 1,5
Other income Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	3,800	1,0	)33 4,8
Total noninterest income Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	3,233	8	338 4,0
Noninterest expense: Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	2,720	1,8	397 4,6
Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees	27,412	19,0	028 46,4
Salaries and related benefits Occupancy Information systems Advertising and marketing Professional fees			
Information systems Advertising and marketing Professional fees	71,734	59,0	130,7
Advertising and marketing Professional fees	15,383	15,1	186 30,5
Professional fees	11,568	9,1	147 20,7
	5,716	5,8	372 11,5
EDIC and athen done at	5,493	5,7	11,2
FDIC and other deposit assessments	8,439	8,2	205 16,6
Amortization of intangibles	6,073	6,2	230 12,3
Divestiture-related expenses	-	13,7	768 13,7
Other expenses	18,627	13,0	005 31,6
Total noninterest expense	143,033	136,2	203 279,2
Income before provision for income taxes	126,700	114,5	565 241,2
Provision for income taxes	49,535	46,9	
Net income before noncontrolling interests	77,165	67,5	
Less: Net income from noncontrolling interests	1,198	1,1	198 2,3
First Republic Bank Net Income \$	75,967	\$ 66,3	<u>\$ 142,3</u>
Basic earnings per common share \$	0.61	\$ 0.	.53 \$ 1
Diluted earnings per common share	0.60		.53 \$ 1
Weighted average shares - basic		124,1	
Weighted average shares - diluted	125,109		358 124,0

## **CONSOLIDATED BALANCE SHEET**

				As of			
		ecember 31,	Se	ptember 30,	July 1,		
(\$ in thousands)		2010		2010		2010	
ASSETS	٩	1 500 075	٩	0.461.076	¢	2 207 020	
Cash and cash equivalents	\$	1,528,075	\$	2,461,276	\$	2,297,920	
Investment securities available-for-sale		75,602		89,028		-	
Investment securities held-to-maturity		1,017,402		434,840		3,562	
Loans:							
Single family (1-4 units)		11,493,879		11,195,085		10,904,427	
Home equity credit lines		1,755,556		1,743,803		1,718,805	
Commercial real estate		2,175,256		2,147,625		2,076,411	
Multifamily (5+ units) mtgs		1,993,317		1,858,842		1,830,358	
Multifamily/commercial construction		115,169		126,079		162,765	
Single family construction		168,336		167,322		182,045	
Commercial business loans		1,220,863		882,715		845,681	
Other secured		167,354		166,344		179,578	
Unsecured loans and lines of credit		113,773		126,069		102,001	
Stock secured		24,612		31,039		25,367	
Total unpaid principal balance		19,228,115		18,444,923		18,027,438	
Net unaccreted discount		(679,050)		(726,561)		(763,322)	
Net deferred fees and costs		1,435		1,644		-	
Allowance for loan losses		(18,809)		(4,500)		-	
Loans, net		18,531,691		17,715,506		17,264,116	
Loans held for sale		51,126		139,330		27,732	
Investments in life insurance		391,750		378,448		2,540	
Prepaid expenses and other assets		400,999		354,243		274,754	
Premises, equipment and leasehold improvements, net		97,051		98,315		97,197	
Deferred tax assets		79,771		72,764		67,406	
Goodwill		24,604		24,604		24,604	
Other intangible assets		157,297		163,370		169,600	
Mortgage servicing rights		21,640		21,677		23,371	
Other real estate owned	<u>_</u>	625	<b></b>	667	<u>_</u>	930	
Total Assets	\$	22,377,633	\$	21,954,068	\$	20,253,732	
LIABILITIES AND EQUITY							
Liabilities:							
Customer deposits:							
Non-interest bearing accounts	\$	3,056,515	\$	2,707,234	\$	2,485,052	
NOW checking accounts		2,757,319		2,417,718		2,108,723	
Money Market (MM) checking accounts		2,767,826		2,665,983		2,557,304	
MM savings and passbooks		4,821,262		5,029,553		4,630,745	
Certificates of deposit		5,832,827		6,144,275		6,134,202	
Total customer deposits		19,235,749		18,964,763		17,916,026	
Federal Home Loan Bank (FHLB) advances		600,000		600,000		130,823	
Subordinated notes		68,374		69,026		69,672	
Debt related to variable interest entity		25,471		25,528		32,684	
Other liabilities		223,283		274,012		161,963	
Total Liabilities		20,152,877		19,933,329		18,311,168	
Equity:							
First Republic Bank stockholders' equity:							
Common stock		1,289		1,241		1,241	
Additional paid-in capital		1,994,457		1,868,021		1,859,921	
Retained earnings		142,362		66,395		(5,168)	
Accumulated other comprehensive income (loss), net		78		(1,488)		-	
Total First Republic Bank stockholders' equity		2,138,186		1,934,169		1,855,994	
Noncontrolling interests		86,570		86,570		86,570	
Total Equity		2,224,756		2,020,739		1,942,564	
Total Liabilities and Equity	\$	22,377,633	\$	21,954,068	\$	20,253,732	

		Three Mor	Six Month Ended			
(\$ in thousands)	December 31, 2010		September 30, 2010		De	ecember 31, 2010
<b>Operating Information</b> <sup>(1)</sup>						
Loans originated	\$	2,282,762	\$	1,835,573	\$	4,118,335
Loans sold	\$	405,159	\$	200,018	\$	605,177
Net income to average assets		1.35%		1.22%		1.29%
Net income to average common equity		14.99%		13.78%		14.40%
Efficiency ratio		50.4%		53.4%		51.8%
Efficiency ratio (non-GAAP) <sup>(2)</sup>		59.4%		59.0%		59.2%
<u>Yields/Rates</u> <sup>(1)</sup>						
Cash equivalents		0.28%		0.24%		0.25%
Investment securities		5.29%		4.05%		4.94%
Loans		6.03%		5.89%		5.96%
Total interest-earning assets		5.40%		5.08%		5.24%
Customer deposits		0.45%		0.50%		0.47%
Borrowings		2.64%		2.60%		2.62%
Total interest-bearing liabilities		0.53%		0.57%		0.55%
Net interest spread		4.87%		4.51%		4.69%
Net interest margin		4.90%		4.54%		4.72%
Net interest margin (non-GAAP) <sup>(2)</sup>		3.50%		3.31%		3.41%

<sup>(1)</sup> Three and six-month data is annualized.

<sup>(2)</sup> For a reconciliation of these ratios to the equivalent GAAP ratios, see "Use of Non-GAAP Financial Measures" beginning on page 13.

	Composition of Loan Portfolio						
(\$ in thousands)	Loans acquired on July 1, 2010			ns originated nce July 1, 2010		otal loans at ecember 31, 2010	
Single family (1-4 units)	\$	9,661,987	\$	1,831,892	\$	11,493,879	
Home equity credit lines		1,602,238		153,318		1,755,556	
Commercial real estate		1,971,206		204,050		2,175,256	
Multifamily (5+ units) mtgs		1,737,047		256,270		1,993,317	
Multifamily/commercial construction		100,303		14,866		115,169	
Single family construction		135,628		32,708		168,336	
Commercial business loans		807,675		413,188		1,220,863	
Other secured		153,365		13,989		167,354	
Unsecured loans and lines of credit		84,210		29,563		113,773	
Stock secured		17,417		7,195		24,612	
Total unpaid principal balance		16,271,076		2,957,039		19,228,115	
Net unaccreted discount		(677,792)		(1,258)		(679,050)	
Net deferred fees and costs		(2,178)		3,613		1,435	
Allowance for loan losses		-		(18,809)		(18,809)	
Loans, net	\$	15,591,106	\$	2,940,585	\$	18,531,691	

	December 31,	September 30,	July 1,
	2010	2010	2010
(in thousands, except per share amounts)			
Book Value			
Number of shares of common stock outstanding	128,858	124,133	124,133
Book value per common share	\$ 16.59	\$ 15.58	\$ 14.95
Tangible book value per common share	\$ 15.18	\$ 14.07	\$ 13.39
Capital Ratios			
Tangible common equity ratio	8.81%	8.02%	8.28%
Tier 1 leverage ratio	9.24%	8.58%	8.71%
Tier 1 risk-based capital ratio	14.38%	13.60%	13.56%
Total risk-based capital ratio	14.61%	13.73%	13.76%

	As of							
	Dec	ember 31,	Sept	ember 30,	December 31,			
(\$ in millions)	2010		2010		2009			
Assets Under Management (Net of Bank Assets Managed)								
Assets managed by First Republic Investment Management	\$	6,516	\$	5,743	\$	5,335		
Assets in brokerage accounts and money market mutual funds		7,167		6,802		5,786		
Assets administered by First Republic Trust Company		4,132		4,621		3,630		
Total Wealth Management assets		17,815		17,166		14,751		
Loans serviced for investors		3,781		3,670		3,999		
Total fee-based assets	\$	21,596	\$	20,836	\$	18,750		

	As of				
	December 31, 2010			ember 30,	
(\$ in thousands)				2010	
Asset Quality Information					
Nonperforming assets:					
Nonaccrual loans	\$	18,343	\$	15,465	
Other real estate owned		625		667	
Total nonperforming assets	\$	18,968	\$	16,132	
Nonperforming assets to total assets		0.08%		0.07%	
Accruing loans 90 days or more past due	\$	-	\$	5,059	
Restructured performing loans	\$	1,669	\$	1,484	

		heet			
			Six Months		
		onths Ended	Ended		
	December 31,	September 30,	December 31,		
(\$ in thousands)	2010	2010	2010		
Assets:					
Cash equivalents	\$ 2,212,101	\$ 2,871,154	\$ 2,541,627		
Investment securities	757,700	299,848	528,774		
Loans	18,079,552	17,532,619	17,806,085		
Total interest-earning assets	21,049,353	20,703,621	20,876,486		
Noninterest-earning assets	1,231,614	867,662	1,049,639		
Total Assets	\$ 22,280,967	\$ 21,571,283	\$ 21,926,125		
Liabilities and Equity:	<b>* - - - - - - - - - -</b>	¢ / 0/0 202			
Checking accounts	\$ 5,365,900	\$ 4,910,205	\$ 5,138,053		
Other liquid deposits	7,819,659	7,649,015	7,734,336		
Certificates of deposits	6,028,134	6,159,855	6,093,995		
Total deposits	19,213,693	18,719,075	18,966,384		
FHLB advances	600,000	542,816	571,408		
Subordinated notes	68,691	69,342	69,017		
Debt related to variable interest entity	25,498	31,035	28,266		
Total borrowings	694,189	643,193	668,691		
Total interest-bearing liabilities	19,907,882	19,362,268	19,635,075		
Noninterest-bearing liabilities	276,029	211,522	243,776		
Equity before noncontrolling interests	2,010,486	1,910,923	1,960,704		
Noncontrolling interests	86,570	86,570	86,570		
Total Liabilities and Equity	\$ 22,280,967	\$ 21,571,283	\$ 21,926,125		

# **Purchase Accounting Accretion and Amortization**

The following table presents the amount of purchase accounting loan discount accretion and liability premium amortization, which increased net interest income, as well as the amortization of intangible assets, which increased noninterest expense, included in our income statement for the periods indicated:

		Three Mo	Six Months Ended				
	Dece	ember 31,	Sept	ember 30,	Dec	ember 31,	
(\$ in thousands)		2010		2010	2010		
Accretion/amortization to net interest income:							
Loans	\$	48,233	\$	36,000	\$	84,233	
Deposits		19,540		21,520		41,060	
Borrowings		652		646		1,298	
Total	\$	68,425	\$	58,166	\$	126,591	
Amortization to noninterest expense: Intangible assets	\$	6,073	\$	6,230	\$	12,303	

#### **Use of Non-GAAP Financial Measures**

Our accounting and reporting policies conform to generally accepted accounting principles (GAAP) and the prevailing practices in the banking industry. However, due to the application of purchase accounting recorded in connection with the Transaction, certain costs incurred with respect to the reestablishment of First Republic as an independent institution and costs associated with the Bank's IPO, management uses certain non-GAAP measures and ratios which exclude these items to evaluate our performance including net income, earnings per share, net interest margin and the efficiency ratio.

Our net income, earnings per share, net interest margin and efficiency ratio are significantly impacted by accretion and amortization of the fair value adjustments recorded in purchase accounting in the Transaction on July 1, 2010. The subsequent accretion and amortization affect our net income, earnings per share and certain operating ratios as we accrete loan discounts to interest income; amortize premiums on liabilities such as CDs, FHLB advances and subordinated debt to interest expense; and amortize intangible assets created in the Transaction to noninterest expense.

Also, in connection with the reestablishment of First Republic as an independent institution, we recorded \$13.8 million of one-time divestiture-related costs in the third quarter of 2010. As part of the Bank's initial public offering in December 2010, certain stock options became fully vested, resulting in an acceleration of compensation cost of \$9.0 million in the fourth quarter of 2010.

We believe these non-GAAP measures and ratios, when taken together with the corresponding GAAP measures and ratios, provide meaningful supplemental information regarding our performance. Our management uses, and believes that investors benefit from referring to, these non-GAAP measures and ratios in assessing our current operating results and related trends, and when planning and forecasting future periods. However, these non-GAAP measures and ratios prepared in accordance with GAAP. In the financial tables below, we have provided a reconciliation of, where applicable, the most comparable GAAP financial measures and ratios to the non-GAAP financial measures and ratios used in this press release, or a reconciliation of the financial measure.

		Three Mor	the Fr	adad		x Months Ended
Non-GAAP earnings	December 31, 2010		September 30, 2010		-	cember 31, 2010
(in thousands, except per share amounts)						
Net income	\$	75,967	\$	66,395	\$	142,362
Accretion / amortization added to net interest income		(68,425)		(58,166)		(126,591)
Amortization of intangible assets		6,073		6,230		12,303
Stock option costs related to IPO		8,950		-		8,950
Divestiture-related costs		-		13,768		13,768
Add back tax impact of the above items		22,696		16,307		39,003
Non-GAAP net income	\$	45,261	\$	44,534	\$	89,795
GAAP earnings per share-diluted	\$	0.60	\$	0.53	\$	1.12
Impact of purchase accounting, net of tax	\$	(0.29)	\$	(0.24)	\$	(0.51)
Impact of stock option costs related to IPO, net of tax	\$	0.04	\$	-	\$	0.04
Impact of divestiture-related costs, net of tax	\$	-	\$	0.06	\$	0.06
Non-GAAP earnings per share-diluted	\$	0.35	\$	0.35	\$	0.71
Weighted average diluted common shares outstanding		127,546		125,858		126,776

		Three Mor	S	Six Months Ended			
	D	ecember 31,	Se	ptember 30,	December 31		
Net interest margin	2010			2010		2010	
(\$ in thousands)							
Net interest income	\$	256,630	\$	236,240	\$	492,870	
Less: Accretion / amortization		(68,425)		(58,166)		(126,591)	
Adjusted net interest income (non-GAAP)	\$	188,205	\$	178,074	\$	366,279	
Average interest earning assets	\$	21,049,353	\$	20,703,621	\$	20,876,486	
Add: Average unamortized loan discounts		713,593		745,836		729,714	
Adjusted average earning assets	\$	21,762,946	\$	21,449,457	\$	21,606,200	
Net interest margin – reported		4.90%		4.54%		4.72%	
Adjusted net interest margin (non-GAAP)		3.50%		3.31%		3.41%	

		Six Months Ended				
	December 31,			tember 30,	De	cember 31,
Efficiency ratio	2010			2010		2010
(\$ in thousands)						
Net interest income	\$	256,630	\$	236,240	\$	492,870
Less: Accretion / amortization		(68,425)		(58,166)		(126,591)
Adjusted net interest income (non-GAAP)	\$	188,205	\$	178,074	\$	366,279
Noninterest income	\$	27,412	\$	19,028	\$	46,440
Total revenue	\$	284,042	\$	255,268	\$	539,310
Total revenue (non-GAAP)	\$	215,617	\$	197,102	\$	412,719
Noninterest expense	\$	143,033	\$	136,203	\$	279,236
Less: Intangible amortization		(6,073)		(6,230)		(12,303)
Stock option costs related to IPO		(8,950)		-		(8,950)
Divestiture-related costs		-		(13,768)		(13,768)
Adjusted noninterest expense (non-GAAP)	\$	128,010	\$	116,205	\$	244,215
Efficiency ratio		50.4%		53.4%		51.8%
Efficiency ratio (non-GAAP)		59.4%		59.0%		59.2%

#### **Investor Contact:**

Andrew Greenebaum / Andrew Blazier Addo Communications andrewg@addocommunications.com andrewb@addocommunications.com (310) 829-5400

#### Media Contact:

Greg Berardi Blue Marlin Partners (415) 239-7826 greg@bluemarlinpartners.com