



# 中梁控股集团

ZHONGLIANG HOLDINGS GROUP

ZHONGLIANG HOLDINGS GROUP COMPANY LIMITED

中梁控股集团有限公司

(Incorporated in the Cayman Islands with limited liability)

(於開曼群島註冊成立之有限公司)

(Stock Code 股份代號 : 2772)

# 2023

**Environmental, Social and  
Governance Report**

**環境、社會及管治報告**



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# 關於本報告

## About this report

### 概覽

本報告是中梁控股集團有限公司發佈的第五份《環境、社會及管治報告》(以下簡稱「ESG」報告)，面向公司各持份者，重點披露本集團在環境、社會及管治(ESG)方面的管理、實踐與績效。

### 報告周期

本報告覆蓋的周期為2023年1月1日至2023年12月31日(即報告期內)，部分內容涵蓋2024年第一季度。

### 報告範圍

本報告覆蓋中梁控股集團有限公司(以下簡稱「本公司」)及其附屬公司(以下簡稱「本集團」「中梁控股」或「我們」)。

### 編製依據

本報告編製遵循香港聯合交易所有限公司(以下簡稱「聯交所」)《證券上市規則》(上市規則)附錄C2所載的《環境、社會及管治報告指引》(「環境、社會及管治報告指引」)進行編製。本公司已遵守環境、社會及管治報告指引C部分所載「不遵守就解釋」條文。

本報告按照識別和排列重要的持份者及ESG相關重要議題、決定ESG報告的界限、收集相關材料和數據、根據資料編製報告和對報告中的資料進行檢視等步驟進行釐定，以確保報告內容的完整性、實質性、真實性和平衡性。

### OVERVIEW

This report is the fifth Environmental, Social and Governance Report (hereinafter referred to as the “ESG Report”) issued by Zhongliang Holdings Group Company Limited to its stakeholders for the purpose of disclosing, particularly, the management, practice and performance of the Group in terms of environment, society and governance (“ESG”).

### REPORTING PERIOD

The period covered by this report is from 1 January 2023 to 31 December 2023 (the “Reporting Period”), with partial coverage of the first quarter of 2024.

### SCOPE OF THE REPORT

This report covers Zhongliang Holdings Group Company Limited (hereinafter referred to as the “Company”) and its subsidiaries (hereinafter collectively referred to as the “Group”, “Zhongliang Holdings”, “we” or “us”).

### BASIS OF PREPARATION

This report is prepared in accordance with the Environmental, Social and Governance Reporting Guide (the “ESG Reporting Guide”) in Appendix C2 to the Rules Governing the Listing of Securities (the “Listing Rules”) on The Stock Exchange of Hong Kong Limited (hereinafter referred to as the “Stock Exchange” or “HKEX”). The Company has complied with the “comply or explain” provisions set out in Part C of the ESG Reporting Guide.

This report is prepared through steps such as identifying and prioritising major stakeholders and relevant major ESG issues, determination of ESG reporting boundary, collection of relevant materials and data, preparation of report based on materials and review of the reporting information, in order to ensure the content of this report is complete, substantial, true and balanced.

## 關於本報告 About this report

### 資料來源

本報告披露的信息和數據來源於本集團統計報告和內部文件，並通過相關部門審核。本報告的最後一章有完整的內容索引，以便讀者快速查詢。本集團承諾本報告不存在任何虛假記載或誤導性陳述，並對內容真實性、準確性和完整性負責。

### 報告語言及發佈形式

本報告設有中文和英文版兩個版本，並以電子版形式發佈。您可訪問集團官方網站<http://www.zldcgroup.com>或聯交所披露易網站[www.hkexnews.hk](http://www.hkexnews.hk)獲取本報告的而電子文稿。如您對本集團的環境、社會及管治表現有任何意見或建議，歡迎電郵 [ir@zldcgroup.com](mailto:ir@zldcgroup.com)。

### 報告編製流程

本報告經過工作小組組建、持份者訪談、持份者問卷調研、資料收集、框架確定、報告編寫、報告設計、部門於高層審核等環節完成編製。

### 審閱及批准

本報告已獲得本公司董事會的審閱及批准，予以發佈。

### SOURCES OF DATA

The information and data disclosed in this report are sourced from the statistics reports and internal documents of the Group and have been reviewed by relevant departments. A complete content index is appended to the last section hereof for quick reference. The Group undertakes that there was no false record or misleading statements, and takes responsibility for its truthfulness, accuracy and completeness of the contents.

### REPORTING LANGUAGE AND FORM OF ISSUE

This report is available in Chinese and English, which are issued in electronic versions. You can visit the websites of the Group (<http://www.zldcgroup.com>) and HKEX News of the Stock Exchange ([www.hkexnews.hk](http://www.hkexnews.hk)) for obtaining the electronic version of this report. If you have any comments or suggestions concerning the ESG performance of the Group, you are welcome to contact us via email at [ir@zldcgroup.com](mailto:ir@zldcgroup.com).

### REPORT PREPARATION PROCESS

This report is a product after going through sections including working group establishment, stakeholder interview, stakeholder questionnaire, information collection, framework determination, report preparation, report design and review by departments and senior management.

### REVIEW AND APPROVAL

This report has been reviewed and approved for issue by the Board of the Company.

## 管理層致辭

### Message from the Management

回顧2023年，在複雜多變的市場環境下，中梁控股展現出堅定的信念和頑強的毅力，堅守「平穩交樓、守好底線」，積極將社會責任融入企業發展，取得了來之不易的累累碩果。

在穩步發展的進程中，中梁控股始終牢記初心與使命、服務社會，堅持走可持續發展之路。過去一年，我們以務實的態度，踐行精益發展、完善ESG管治、推進環境保護、關愛員工成長、躬行公益慈善，持續服務美好生活。

**合規管治。**穩健運營是高質量發展的基礎。我們持續夯實治理根基，嚴格履行上市公司應盡的責任和義務，深化合規管理，防範經營風險，深化可持續發展理念與企業治理的融合，為股東創造長遠價值。

**品質與服務。**「品質交付」是我們的首要任務。我們牢牢把握安全質量底線，以匠心為尺，用心鑄造品質人居，致力以卓越的產品和服務，堅定兌現「美好交付」承諾。

Looking back 2023, despite the complex and changing market environment, Zhongliang Holdings stuck to its principle of delivery on schedule and held its bottom line with steadfast belief and undaunted willpower, proactively fulfilling its social responsibility in corporate development, and thus reaped bountiful harvest.

During the stable advance of development, bearing its aspiration, mission, and social responsibility in mind, Zhongliang Holdings adhered to the sustainable development. Over the past year, we pursued high-quality development, improved ESG governance, promoted environmental protection, cared for the employees' growth and participated into public welfare and charity in a pragmatic manner, continuously contributing to a better life.

**Compliance and Governance.** Sound operation is the cornerstone of high-quality development. We continue to strengthen our governance and strictly fulfill the responsibility and obligation of a listed company. In particular, we further enhanced compliance management to prevent operation risks and deepened the application of sustainability ideology in corporate governance, so as to create long-term value for shareholders.

**Quality and Service.** "Quality delivery" is our top priority and the bottom line for safety and quality is unassailable. We commit to build houses with craftsmanship and thus to provide excellent product and service, fulfilling our commitment for satisfied delivery.

## 管理層致辭

### Message from the Management

**綠色共建。**綠色是企業可持續發展的底色。我們善待環境，從綠色設計、綠色建造、綠色運營等環節多措並舉，擁抱和諧綠色生活。

**人力資源管理。**人才是企業的核心競爭力。我們心繫員工成長，關愛員工健康，致力為員工創造充滿活力和幸福感的 work 環境。

**供應鏈管理。**共贏，才能行穩致遠。我們努力打造可持續的供應鏈，積極參與行業交流與合作，攜手合作夥伴共創價值，共享發展。

**社會責任。**公益事業是企業社會責任的重要體現。我們主動投身教育、鄉村發展等公益事業，並號召員工參與志願活動，匯聚善的力量，反哺社會。展望未來，中梁控股將以更加開放合作的姿態，迎接市場的機遇與挑戰，打造更高品質的產品，創造更美好的未來，努力成為一家中國領先的綜合性房地產開發商，共創價值，讓四季心情綻放。

**Green Development.** There is no foothold for corporate sustainable development leaving environment protection unconsidered. We practice the good for environment and embed such awareness into our design, construction and operation to build a harmonious life in nature.

**Human Resources Management.** Talents are the core competitiveness of the Company. We care about the employees' growth and health, striving to create an energetic and a well-being working environment for their well-being.

**Supply Chain Management.** We can only achieve stable and long-term development by win-win. We make efforts to build a sustainable supply chain and actively exchange views and cooperate with industrial partners, thus to create values and share growth.

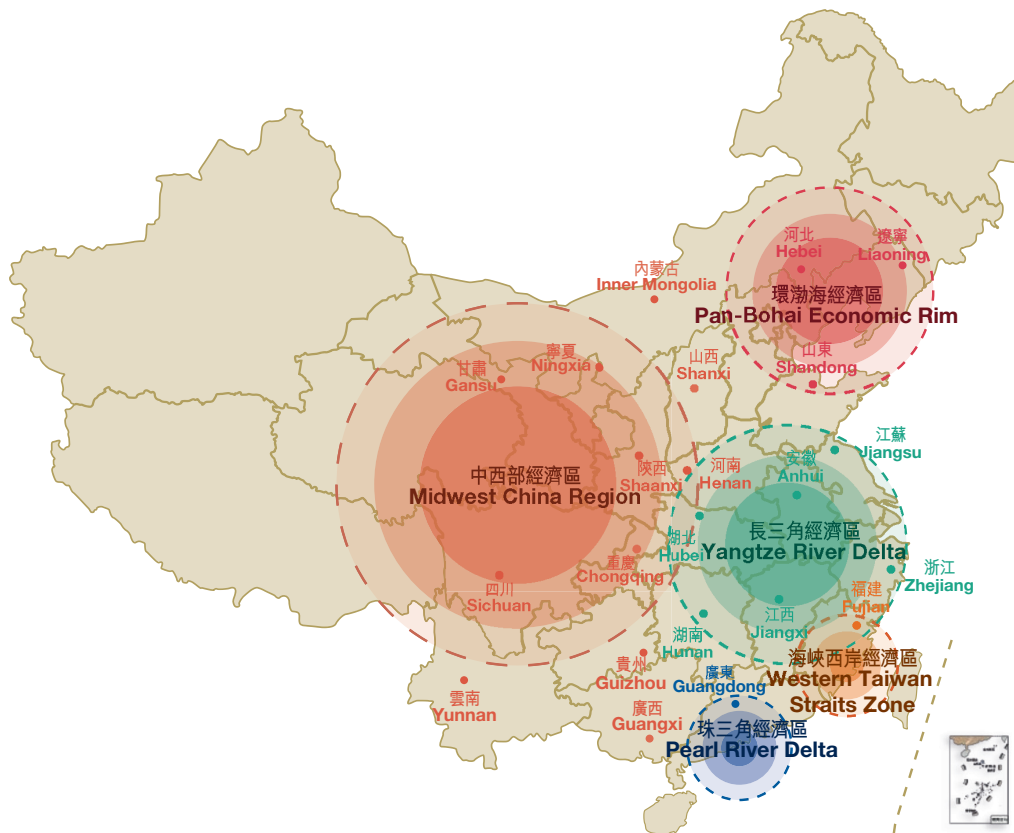
**Social Responsibility.** Public welfare is a mirror of fulfilling social responsibility by corporate. We proactively engage in public welfare such as education and rural development, and encourage our employees to participate in voluntary activities to serve the society. Looking forward to the future, Zhongliang Holdings will grasp opportunities and cope with challenges emerging in the market in a more cooperative manner, and deliver products with higher quality for a better future, aiming to become a leading comprehensive real estate developer in China with corporate mission of "Create Value for a Better Life".

# 走進中梁

## About Zhongliang

中梁控股是一家全國性的中國房地產開發企業，於2019年在香港聯交所上市(股份代號：2772.HK)。本集團憑藉在中國房地產行業的多年經驗，在區域擴展策略的指引下，拓展項目輻射長三角、中西部、環渤海、海峽兩岸及珠三角五大核心經濟區域的25個省份及直轄市的128個城市(地級行政單位)。截至2023年12月31日，本集團擁有土地儲備建築面積約為2,970萬平方米<sup>1</sup>。

Zhongliang Holdings is a nation-wide comprehensive real estate developer in China, whose shares were listed on the Hong Kong Stock Exchange (Stock Code: 2772.HK) in 2019. Leveraging its experience in real estate industry in China for years and under the guidance of regional expansion strategy, the Group's projects have covered 128 cities (prefecture-level administrative units) in 25 provinces and municipalities across five key economic zones, namely the Yangtze River Delta, the Midwest China Region, the Pan-Bohai Economic Rim, the Western Taiwan Straits Zone and the Pearl River Delta. As of 31 December 2023, the Group had a land bank with gross floor area (GFA) of approximately 29.7 million square meter<sup>1</sup>.



中梁控股業務佈局  
Business Footprints of Zhongliang Holdings

<sup>1</sup> 土地儲備總量等於(i)已完工可供銷售總建築面積/可出租總建築面積；及(ii)開發中及持作未來開發的總建築面積的總和，惟並不按本集團就其合營企業或聯營公司持有的項目所持有的股權作出調整。

<sup>1</sup> Total land bank equals to the sum of (i) total completed GFA available for sale/leasable GFA; and (ii) total GFA under development and held for future development, without adjusting the equity interest held by the Group in respect of the projects held by the Group's joint ventures or associates.

## 走進中梁 About Zhongliang

中梁控股始終堅持「以客戶為本」的初心，不斷提升產品與服務質量，持續夯實核心競爭力與可持續發展能力。本集團秉承「開放、開拓、開創、共識、共擔、共享」的價值觀，以「公開、公平、公正、簡單、務實、有效」的組織文化為基礎，在貫徹「保交樓、保民生、保穩定」的同時，以過硬的開發能力、真誠的服務態度與對社會發展的積極投入，贏得來自市場和業界的認可與獎項。

By staying true to its “customer-oriented” aspiration, Zhongliang Holdings has continuously improved its quality of products and services and continued to strengthen its core competitiveness and sustainability. Adhering to the values of “Openness, Development, Innovation; Consensus, Undertaking, Sharing” and on the basis of the corporate culture of “Transparency, Fairness, Justice, Simplicity, Pragmatism, Effectiveness”, the Group had followed the call of “ensuring housing project delivery, safeguarding people’s livelihood and securing stability” on one hand and proactively made contributions to social development with its excellent development capability and sincere service attitude on the other, receiving recognition and award from market and industry.

### 2023年我們戮力同心

### We worked together as one in 2023

#### 榮譽獎項 Award

#### 頒發機構

#### Awarding institution

2023年樓盤交付典範企業  
2023 Model Enterprise on Delivery of Buildings

樂居控股有限公司－樂居財經研究院  
Leju Holdings Limited — Leju Financial Research Institute

2023上海民營企業100強第15位  
2023 Shanghai Top 100 Private Enterprises  
(Rank: 15)

上海市企業聯合會、上海市企業家協會  
Enterprise Management Association of Shanghai,  
Shanghai Entrepreneur Association

2023上海企業100強第50位  
2023 Shanghai Top 100 Enterprises (Rank: 50)

上海市經濟團體聯合會  
Shanghai Federation of Economic Organization

2023上海服務業企業100強第29位  
2023 Shanghai Top 100 Service Industry Enterprises  
(Rank: 29)

解放日報社  
Jiefang Daily

2023長三角服務業企業100強第58位  
2023 Yangtze River Delta Top 100 Service Industry  
Enterprises (Rank: 58)

上海市企業聯合會、江蘇省企業聯合會、浙江省企業  
聯合會、安徽省企業聯合會共同發佈

2023長三角民營服務業企業100強第22位  
2023 Yangtze River Delta Top 100 Private Service  
Industry Enterprises (Rank: 22)

Jointly issued by Enterprise Management Association of  
Shanghai, Enterprise Management Association of Jiangsu,  
Enterprise Management Association of Zhejiang,  
Enterprise Management Association of Anhui

2023年房企ESG特別案例－中梁地產足球隊  
2023 ESG Special Case of Real Estate Enterprise  
－ Zhongliang Real Estate Football Team

樂居控股有限公司－樂居財經研究院  
Leju Holdings Limited — Leju Financial Research Institute



2023年樓盤交付典範企業  
2023 Model Enterprise on Delivery of Buildings



2023年房企ESG特別案例  
2023 ESG Special Case of Real Estate Enterprise



# 一、合規管治

## I. Compliance and Governance

良好的管治水平是企業實現穩健經營與高質量發展的基本保障。中梁控股持續夯實企業管治基礎，致力於高標準的企業治理，踐行精益發展責任。本集團在現有管治架構的基礎之上，不斷完善企業管治體系，深化內部控制、合規管理、風險管理一體化建設，進一步強化企業依法經營意識、促進合規經營、提高防範風險能力、保障企業穩健發展，致力打造廉潔健康的商業環境，與社會各界在可持續發展的道路共同砥礪奮進、共享發展成果。

### 1.1 ESG 管治

中梁控股始終秉持可持續發展理念，將 ESG 管理工作充分融入本集團的運營過程中。我們通過持續完善 ESG 管治架構，搭建多元化持份者溝通渠道，聆聽各方對本集團 ESG 方面的建議及期望，以確保我們的戰略方向和行動計劃與持份者期望和需求保持一致，為持份者創造長遠價值，提高中梁控股業務可持續性與競爭力。

#### ESG 管治架構

中梁控股建立了自上而下、權責分明的 ESG 管治架構，有效落實各層級 ESG 工作。本集團持續深化董事會在 ESG 事務中的參與程度，作為最高決策機構負責審議及批准 ESG 管理策略，領導和監督本集團 ESG 工作的開展。董事會下設的 ESG 委員會負責 ESG 各項事宜的統籌及推進，並向董事會定期匯報工作成果。ESG 工作小組作為協調和執行機構，負責 ESG 各項事宜相關政策及行動計劃的具體制定及執行。

Good corporate governance is fundamental to achieving healthy and steady operation and high-quality development for a corporate. Zhongliang Holdings continuously enhances corporate governance with the aim of reaching high-standard corporate governance and maintaining excellent development. Based on existing governance structure, the Group continues to improve corporate governance system, strengthen integration process of internal control, compliance management and risk management, and further enhance legal operation awareness, facilitate compliance operation, increase risk prevention capacity to secure healthy and steady development. Besides, the Group strives to create an corruption-free and health business atmosphere, forges ahead on the path of sustainable development and shares fruits with all sectors of society.

### 1.1 ESG GOVERNANCE

Upholding the philosophy of sustainable development, Zhongliang Holdings incorporates ESG management into the operation of the Group. Through continuous improvement on ESG governance structure and building diverse communication channels for stakeholders, we collect ESG recommendations and expectations from all parties to the Group so as to ensure our strategy indirection and implementation plans be in alignment with expectations and needs of stakeholders, create long-term values for stakeholders and reinforce business sustainability and competitiveness of Zhongliang Holdings.

#### ESG Governance Structure

By establishing a top-down ESG governance structure with specified responsibilities, Zhongliang Holdings effectively implemented ESG works in all levels. The Group has continuously strengthened the involvement in ESG related matters of the Board, which is responsible for reviewing and approving ESG management strategy and playing a leadership and supervisory role in the implementation, as the highest decision-making body. The ESG committee of the Board is responsible for coordinating and promoting ESG related matters and reports to the Board on a regular basis. As coordination and implementation body, ESG working group is responsible for the specific arrangement and implementation of ESG related strategies and action plans.

## 一、合規管治

### I. Compliance and Governance



中梁控股ESG管治架構

ESG Governance Structure of Zhongliang Holdings

## 一、合規管治

### I. Compliance and Governance

#### 董事會聲明

#### Statement of the Board

##### 董事會職責

##### Responsibility of the Board

- 董事會作為中梁控股ESG管治的最高決策機構始終肩負引領及指導中梁控股ESG發展的重任。董事會負責審議與批准ESG策略及政策，承擔與ESG事宜相關工作的整體監察、指導及檢討責任。董事會授權ESG委員會制定ESG管理政策，監督並檢討ESG目標達成情況，定期識別並管理ESG相關風險。  
As the highest decision-making body on ESG governance of Zhongliang Holdings, the Board always plays a leadership and guidance role in the ESG development of Zhongliang Holdings. The Board is responsible for reviewing and approving ESG strategies and policies, and the overall monitoring, guiding and reviewing of ESG matters. The Board authorizes the ESG Committee to formulate ESG management policies, monitor and review the ESG goals progress, and identify and manage ESG related risks on a regular basis.

##### 風險管理

##### Risk management

- 中梁控股定期針對可持續發展風險開展識別及重大性評估工作，並由ESG委員會向董事會就相關風險的管控提出策略性建議。董事會負責審議本集團日常運營中相關風險及重要性，並對風險管理工作開展情況及成果進行監督，確保公司的內部控制及風險得到有效的管控。  
Zhongliang Holdings regularly identifies and assesses the materiality of sustainability risks, and the ESG Committee makes strategic recommendations to the Board on the management and control of relevant risks. The Board is responsible for reviewing the risks and materiality in daily operation of the Group, and supervising the implementation and results of risk management to ensure effective control on internal controls and risks of the Company.

##### ESG事務執行

##### Implementation of ESG matters

- ESG委員會通過每年定期召開會議，對ESG相關目標、績效及工作進展進行審閱、檢討及指導，並接受董事會的審議。如遇需要決議的重要事項，ESG委員會主席有權要求召開臨時會議。ESG工作小組負責全面推動公司ESG策略和項目的實施與落地，確保各項工作得到有效執行，提高公司整體ESG績效表現。  
The ESG Committee meets regularly every year to consider, review and guide ESG related goals, performance and working progress, and is subject to the Board's review. The chairman of the ESG Committee has the right to convene an extraordinary meeting on its request in the event of important matters to be determined. ESG Working Group is responsible for comprehensively promoting the implementation of ESG strategies and projects of the Company, ensuring all work is effectively implemented, and improving overall ESG performance of the Company.

##### 重要ESG議題

##### Important ESG issues

- 中梁控股定期對內外部持份者在ESG方面的議題進行識別、評估及優先級排序。我們與持份者建立了穩定、透明的溝通渠道和反饋機制，並定期舉辦內外部活動與持份者緊密溝通。報告期內，我們通過開展政策及行業趨勢分析，並結合自身運營情況對ESG議題的重要性進行全面評估和排序，最終確定中梁控股2023年的ESG重要議題。  
Zhongliang Holdings regularly identifies, evaluates and prioritizes ESG issues from internal and external stakeholders. We have established stable and transparent communication channels and feedback mechanisms with our stakeholders, and regularly organise internal and external activities to communicate closely with our stakeholders. During the Reporting Period, we have identified material ESG issues for Zhongliang Holdings in 2023, through analysing policies and industrial trends and comprehensively assessing and prioritising the importance of ESG issues based on its own operation.

## 一、合規管治

### I. Compliance and Governance

#### 持份者溝通

中梁控股高度重視與持份者的溝通交流，通過設立可行有效的溝通渠道來了解各方訴求和期望，務求保持溝通順暢。本集團的主要持份者包括員工、客戶／業主、投資者／股東、合作夥伴／供應商、社區、政府及監管機構。我們定期匯總各持份者關切的問題，並將其充分納入集團ESG策略，融入制度更新、業務流程檢審和改善、風險識別及應對等各環節。

下表列出報告期內不同持份者組別所關注的議題以及我們的溝通回應方式：

#### Communication with Stakeholders

Zhongliang Holdings attaches great importance to communication with stakeholders, setting up effective communication channels to understand demands and expectations of all parties and ensure smooth communication. The Group's main stakeholders include: employees, customers/property owners, investors/shareholders, partners/suppliers, communities, government and regulators. We collect concerns of stakeholders on a regular basis and fully incorporate them into the Group's ESG strategy, reflecting in system updates, business process review and improvement and risk identification and response.

The following table sets out the issues of concern of different groups of stakeholders during the Reporting Period as well as our communication and response methods:

持份者組別	關注議題	溝通渠道／反饋方式
Group of stakeholders	Issues of concern	Communication channels/feedback methods
員工	勞工準則 員工健康與安全 員工培訓與晉升體系 員工關愛與溝通 薪酬與福利	各類員工活動 內部刊物(報紙、雜誌) 員工績效考核
Employees	Labour standards Employees' health and safety Employee training and promotion system Employee care and communication Compensation and benefits	Various employee activities Internal journals (newspaper, magazine) Employee performance appraisal
客戶／業主	產品質量與客戶服務 客戶滿意度及投訴處理 保護消費者信息安全及隱私	客戶滿意度調查 客戶專線 官方媒體平台
Customers/property owners	Product quality and customer service Customer satisfaction and complaint handling Protection of consumers' information security and privacy	Customer satisfaction survey Customer service hotline Official media platform

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持份者組別	關注議題	溝通渠道／反饋方式
Group of stakeholders	Issues of concern	Communication channels/feedback methods
投資者／股東	反貪腐管控 反不正當競爭 業務發展 經濟績效	股東大會／特別股東大會 投資者、分析師會議 新聞稿／公告
Investors/shareholders	Anti-corruption regulation Anti-unfair competition Business development Economic performance	General meeting/extraordinary general meeting Investors and analysts meetings Press release/announcement
合作夥伴／供應商	供應商管理 反貪腐管控 綠色供應鏈建設	供應商資質審核 供應商交流大會
Partners/suppliers	Supplier management Anti-corruption regulation Construction of green supply chain	Supplier qualification review Supplier forum
社區	社區發展及社會公益	新聞稿／公告 各類公益事業
Communities	Community development and social charity	Press release/announcement Various public welfare undertakings
政府及監管機構	合理合規營銷 反貪腐管控	現場調研 會談
Governments and regulators	Legitimate and reasonable marketing Anti-corruption regulation	On-site investigation Meetings

## 一、合規管治 I. Compliance and Governance

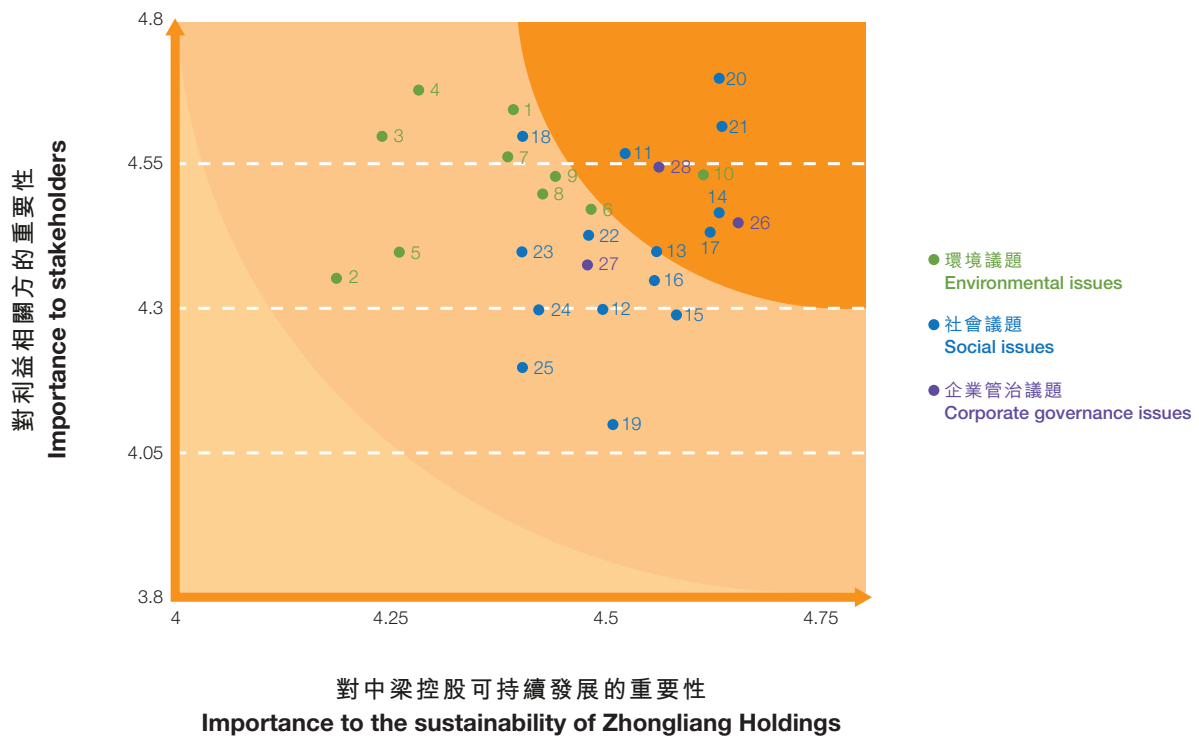
### 重大性議題

報告期內，根據本集團業務佈局和運營發展情況，結合國家政策、行業發展趨勢並綜合各持份者的期待及訴求，對可持續發展議題進行識別和評估，形成中梁控股重大性議題矩陣，最終確定包含8項高度重要性議題、20項中度重要性議題在內的共28項重大性議題。我們向董事會匯報已識別的重大性議題，進行檢討和評估本集團可持續發展風險，並就重大性議題的最終判定結果提出建議。

### Materiality Issues

During the Reporting Period, based on the Group's business footprints and operational development, taking into account the national policies, industry development trends, and the expectations and demands of various stakeholders, sustainability issues were identified and evaluated to form a materiality matrix of issues of Zhongliang Holdings, a total of 28 major issues including 8 issues of high importance and 20 issues of medium importance were finalized. We report the identified materiality issues to the Board for reviewing and assessing the risks of the Group's sustainability and to make recommendations on the final determination of materiality issues.

中梁控股2023年ESG重大議題矩陣  
Materiality matrix of ESG Issues of Zhongliang Holdings in 2023



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#### 序號 重大性議題

#### No. Materiality Issues

##### 環境議題

##### Environmental issues

- 1 能源管理  
Energy management
- 2 溫室氣體排放  
Greenhouse gas emissions
- 3 污水排放  
Sewage discharge
- 4 廢棄物管理  
Waste management
- 5 水資源管理  
Water resources management
- 6 物料消耗  
Material consumption
- 7 對環境及天然資源的影響  
Impact on the environmental and natural resources
- 8 綠色建築  
Green building
- 9 為適應氣候變化所採取措施  
Measures taken to adapt to climate change
- 10 考慮氣候變化對業務影響  
**Considering the impact of climate change on business**

#### 社會議題

#### Social Issues

- 11 勞工準則  
**Labour standards**
- 12 員工健康與安全  
Employees' health and safety
- 13 員工關愛  
Caring for employees
- 14 員工培訓與晉升體系  
**Employee training and promotion system**
- 15 薪酬與福利  
Compensation and benefits
- 16 員工多元化  
Diversity in employees
- 17 供應商管理  
**Suppliers management**
- 18 綠色供應鏈建設  
Construction of green supply chain
- 19 研發創新  
Research and development and innovation
- 20 產品質量與客戶服務  
**Product quality and customer services**
- 21 客戶滿意度及投訴處理  
**Customer satisfaction and complaint handling**
- 22 保護消費者信息安全及隱私  
Protection of consumers' information security and privacy
- 23 尊重和保護知識產權  
Respect and protect intellectual property rights
- 24 社區發展及社會公益  
Community development and social charity
- 25 行業貢獻  
Industry contribution

#### 企業管治議題

#### Corporate governance issues

- 26 反貪腐管控  
**Anti-corruption regulation**
- 27 反不正當競爭  
Anti-unfair competition
- 28 合規合理營銷  
**Legitimate and reasonable marketing**

## 一、合規管治

### I. Compliance and Governance

#### 1.2 風險管控

中梁控股高度重視風險管理工作，通過建立完善的風險防控體系、科學的風險管理流程，不斷優化風險應對策略，提高風險防範和化解能力，確保公司穩健發展。與此同時，我們亦面向員工組織開展風險防控培訓，建設合規文化，進一步提升全員合規意識水平，鞏固中梁控股持續健康發展的根基。

##### 體系建設

我們深知建立健全的風險防控體系是企業長期穩定經營的基本保障。中梁控股通過建立「前台」與「後台」協作配合的風險管理架構，並明確規定風險管理具體職責。基於權責分明的風險管理架構，我們定期對內外部風險進行系統性識別及評估，有效幫助集團規避經營風險、管理缺陷等問題。報告期內，為進一步加強「後台」風險防範能力，我們增加工商變更模塊，圍繞投資、融資、工程、營銷、項目造價等業務開展前置風險審查，將風險管理的各項要求有機地融入企業管理和業務流程中，有效提升集團風險防控水平及管理能力。

#### 1.2 RISK MANAGEMENT AND CONTROL

Zhongliang Holdings attaches great importance to risk management. By establishing a complete risk prevention and control system and scientific risk management processes, we continuously optimize risk response strategies, improve risk prevention and resolution capabilities, and ensure steady development of the Company. Additionally, we also organize risk prevention and control training for employees, and foster a compliance culture to further enhance the compliance awareness of all employees, and consolidate the foundation for the sustainable and healthy development of Zhongliang Holdings.

##### System building

We understand establishing a sound risk prevention and control system is the fundamental guarantee for the long-term stable operation of the Company. Zhongliang Holdings has established a risk management structure with collaboration between “front office” and “back office” and clearly defines specific responsibilities for risk management. Based on a risk management structure with clear accountability, we systematically identify and assess internal and external risks on a regular basis to effectively help the Group in mitigating operational risks, management deficiencies and other issues. During the Reporting Period, to further strengthen the “back office” risk prevention capabilities, we introduced an industrial and commercial change module, conducted pre-risk reviews on investment, financing, engineering, marketing, project cost and other businesses, organically integrating various risk management requirements into corporate management and business processes and effectively enhancing the Group’s risk prevention and control capabilities and management capacity.



## 一、合規管治

### I. Compliance and Governance

#### 前台—為公司經營止損及挽損

##### Front office — stop loss and recover loss for the Company's operation

- 與各區域公司對接，指導法務工作開展  
Matchmaking with regional companies and guide the implementation of legal work
- 對重大案件進行及時跟進  
Timely follow-ups on major cases
- 處理重大非訴訟業務  
Handling major non-litigation business

#### 後台—以預防風險為首要任務

##### Back office — take risk prevention as a top priority

- 新增工商變更管理模塊，強化項目抗風險能力  
Introduced new industrial and commercial change management module to strengthen project risk resistance
- 統一專業條線對外信息輸出標準  
Unifying external output standards for professional lines
- 制定完善的模式模板，對審核流程嚴格把關  
Developing a proper model and template to strictly check the process review
- 開展專項檢查監督，對專項業務提供支持  
Carrying out special inspection and supervision and providing support for special business

#### 風險管理架構

#### Risk Management Framework

## 一、合規管治

### I. Compliance and Governance

#### 流程管理

報告期內，我們基於中梁控股風險防控體系，制定了完善的內部風險防控管理制度，並不斷優化和規範風險管理流程，建立了囊括項目開發、經營管理和訴訟處理在內的全方位、閉環式的風險識別流程，使我們能夠及時有效地識別、預防和控制風險，妥善處理涉及業務到融資各環節的糾紛，確保公司保持穩健的財務狀況的同時，全面提高中梁控股風險管理水平。

#### Process Management

During the Reporting Period, in line with the risk prevention and control system of Zhongliang Holdings, we have formulated a sound internal risk prevention and control management system so as to continuously optimize and standardize the risk management process. We have built comprehensive and closed-loop systems for risk identification embracing project development, operation management and complaint handling, which enables us to identify, prevent and control risk in a timely manner, properly resolve the disputes in all aspects from business to financing. Therefore, we can not only ensure the Company to maintain steady financial position, but also comprehensively improve the risk control and management level of Zhongliang Holdings.

#### 風控管理系統 Risk control management system

- 針對項目開發過程中可能出現的風險事項，進行實時監測，並採取相應的措施進行預防應對  
Monitor the risk matters that may be involved in the process of project development in real time, and take appropriate measures to prevent and respond to them
- 系統對各類事項風險和風險追責進行預先判定，高風險則觸發業務流程管理(BPM)機制，達到信息及時上報、風險追蹤及有效閉環  
The system pre-determines the risk of various matters and risk recovery, and triggers the business process management (BPM) mechanism for high risk, so as to achieve timely information reporting, risk tracking and effective closed-loop

#### 不良信息系統 Negative information system

- 針對經營管理活動中存在違反法律法規的負面信息，法務風控中心定期通過內部網絡平台通報各單位的不良信用信息數量、影響程度及處理情況，督促各區域閉合不良信用信息風險，減少後續不良信用信息事件發生  
For the purpose of the negative information on violation of laws and regulations during the operation and management activities, the legal risk control center periodically reports the quantity, degree of impact, and handling of negative credit information of each unit through internal network platforms, urging all regions to eliminate the risk of negative credit information and reducing subsequent occurrences of negative credit information

#### 訴訟系統 Litigation system

- 對訴訟案件進行台賬管理，由各區域法務人員在收到案件後三日內填報  
Conduct ledger management for litigation cases, which shall be filled in and reported by legal personnel in each region within three days after receiving such cases
- 即時達到信息對稱、訴訟相關數據整合分析作用，將訴訟案件檔案電子化存檔  
Achieve information symmetry, integration and analysis of litigation-related data, and electronically archive litigation case files

#### 風險識別三大系統

#### Three Major Systems for Risk Identification

## 一、合規管治

### I. Compliance and Governance

為預防高風險事項所導致的重大性風險案件，中梁控股已制定《及時移交訴訟及仲裁資料的通知》，並明確前研討機制及全流程訴訟應對方案，對從案件資料接收到判決生效後的款項支付全程跟進，進一步強化重大訴訟案件各階段應對指導方法。在訴訟完結後，通過及時複盤總結，全面提升本集團應對重大風險案件的能力。

In order to prevent major risk cases caused by high risks, Zhongliang Holdings formulated the *Notice of Timely Transfer of Litigation and Arbitration Materials*, and clarified a discussion mechanism before litigation and a whole-process litigation response solution from the receipt of case materials to the follow-up of the payment under effective judgments, further enhancing response guideline for major litigation cases in each stage. Subsequent to the end of litigation, we conducted timely review and summary to comprehensively enhance the Group's ability to deal with major risk cases.

#### 規範案件材料接收

##### Standardize the receipt of case materials

- 下發《關於及時移交訴訟及仲裁資料的通知》，明確規定各部門人員在收到案件資料後，須在當日或次日內將資料轉交至法務部門，並按照規定進行信息登記，以確保應訴時間的準確性

In order to ensure an accurate response time, the Group distributed the *Notice of Timely Transfer of Litigation and Arbitration Materials*, clarifying that personnel of various departments must transfer the materials to the legal department on the same day or the next day and register the information as required

#### 訴訟案件信息對稱及業務決策

##### Information symmetry and business decision-making for litigation cases

- 對於重大訴訟案件，各區域法務人員需在第一時間通過釘釘或微信建立聯繫渠道，確保信息及時互通，推動案件解決

In terms of major litigation cases, each regional in-house counsel shall be connected through DingTalk or WeChat at the first time, to ensure information symmetry and decision-making in a timely manner

#### 訴前研討機制

##### Pre-litigation discussion mechanism

- 涉及重大案件調查時，業務部門需確保提供必要的支持和協助，相關負責人需在訴訟案件舉證期限屆滿前召開溝通研討會，制定明確的應對方案和推進重點

For major cases under investigation, business units shall provide necessary support and assistance, and the relevant responsible personnel shall hold a communication seminar before the expiration of the time limit for presenting evidence in litigation cases to clarify the response plan and priorities for implementation

#### 訴訟費用支付

##### Payment of litigation costs

- 為確保生效判決的有效履行，需明確相關費用的歸口管理部門及支付部門，訴訟仲裁、律師費等相關費用應單獨列支、專款專用，不得納入預算考核，旨在促使費用承擔主體及時支付，確保費用的合理使用和管理

Aiming to ensure the performance of effective judgments, the related expenses shall be clearly assigned to the management department and payment department, and related expenses such as litigation and arbitration, lawyer fees shall be separately expensed and paid by special funds, and relevant expenses shall not be included in the budget assessment, so as to facilitate timely payment by the cost-bearing entity and ensure the reasonable utilization and management of such expenses

## 一、合規管治

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#### 複盤總結

#### Review and summary

- 針對投資、融資、營銷、工程、勞動等常見案件類型，通過正反面案例分析，提煉出優質的訴訟方案，並定期組織會議宣貫和專項培訓複盤，確保相關人員對訴訟方案的理解和掌握，提高應對各類案件的能力

In terms of the common case types such as investment, financing, marketing, engineering and labor, refine high-quality litigation proposals through positive and negative case analysis, and regularly hold meetings for publicity and conduct special training on case review, ensuring relevant personnel to understand and master the litigation solution, as well as improve their capabilities for handling various cases

#### 重大案件全流程應對機制

#### Responding Mechanism for the Whole Process of Major Cases

此外，基於明確重大案件全流程應對機制，在應對總包不配合竣工備案的案件時，我們採取政法雙線並行的策略。在取得政府支持的同時，於法律層面上完善證據支撐，旨在推動法院做出先予執行的裁定，從而降低因訴訟程序過長而導致的逾期交付等客戶投訴風險。我們通過發送函件和緊急情況書面說明等方式，不斷加強與政府、政法委、住建局和法院的溝通，並全力爭取法院對解除總包合同、移交場地、配合竣工備案、提交竣工驗收備案相關資料等訴訟請求的先予執行<sup>2</sup>。2023年，本集團共有2例成功獲得法院先予執行裁定的案件。

Besides, for clarifying the responding mechanism for the whole process of major cases, we adopted the parallel political and legal lines to deal with the risk of general contractor not cooperating with the completion of the project, and improved the legal evidence support while obtaining government support, striving to make the court prioritize to enforce the ruling, thereby reducing the risk of customer complaints such as late deliveries due to lengthy litigation procedures. Zhongliang Holdings continuously strengthened the communication with the government, the politics and law committee, the Housing and Urban-Rural Development Bureau as well as the court by explaining through written documents such as letters and emergency statements, striving to make the court prioritize to enforce<sup>2</sup> the claims for termination of the general contract, handover of the site, cooperation with the completion filing and submission of materials related to the completion and acceptance filing. In 2023, the Group had a total of 2 cases in which it successfully obtained a court ruling on advanced execution.

<sup>2</sup> 先予執行，是指人民法院在受理案件後、終審判決作出之前，根據一方當事人的申請，裁定對方當事人向申請一方當事人給付一定數額的金錢或其他財物，或者實施或停止某種行為，並立即付諸執行的一種程序。

<sup>2</sup> Advanced execution refers to a procedure whereby a people's court, upon accepting a case and before a final judgement is rendered, on the basis of an application by a party, rules that the other party shall pay a certain amount of money or other property to the party making the application or shall carry out or cease a certain act, and shall immediately put it into execution.

## 一、合規管治

### I. Compliance and Governance

#### 風控培訓

中梁控股通過組織各層級風控合規宣貫及培訓活動，增強全員風險控制意識，推動企業風控合規工作有效協同推進。為確保對集團所有風險進行全流程管理以提高決策層對風控的全面把控能力，報告期內，本集團累計在月度高管會上進行法務風控合規宣貫12場次，覆蓋各層級高管人數超300人，培訓內容涵蓋訴訟應對、交付風險、營銷風險、非訴糾紛應對等內容。

同時，本集團不僅將培訓融入每月固定的法務條線工作總結會議中，並將典型案例匯編成冊共計37篇，作為線下培訓材料，使員工可以更好地理解風險管理的重要性，掌握風險應對的方法和技巧，從而確保項目能夠順利推進。

#### 1.3 商業道德管理

中梁控股致力於打造誠信合規的商業環境和道德文化，杜絕一切賄賂、利益沖突、不正當競爭等行為，倡導建立互相信任的合規夥伴關係，共同營造陽光透明的商業生態。我們恪守《中華人民共和國反不正當競爭法》《關於禁止商業賄賂行為的暫行規定》《中華人民共和國刑法》《中華人民共和國刑事訴訟法》《中華人民共和國民法典》《中華人民共和國公司法》等國家法律法規，並於內部制定《中梁廉潔自律八項禁令》《中梁控股集團火爐法則(2020版)》《任期審計管理辦法》《董事會審計管理辦法》等廉潔運營相關規章制度，積極建設廉潔誠信文化，提升廉潔從業能力，強化覆蓋全體員工的商業道德培訓。

#### Risk Control Training

By organizing risk control compliance publicity events and training activities at all levels, Zhongliang Holdings has increased the risk control awareness of all staff and effectively advanced the corporate risk control compliance in a coordinated manner. In order to ensure whole-process management of all risks of the Group to enhance decision-makers' ability in comprehensive control on the risk control, during the Reporting Period, the Group conducted a total of 12 publicity events on legal risk control and compliance at the monthly executive meetings, covering more than 300 senior executives at all levels, and the training content covered litigation response, delivery risks, marketing risks and alternative dispute resolution response.

At the same time, the Group not only included trainings in regular monthly summary meeting of legal line, and also compiled a total of 37 typical cases into a book for offline training materials, which enabled the staff to better understand the importance of risk management and master methods and skills of risk management, thus ensuring the smooth progress of the projects.

#### 1.3 BUSINESS ETHICS MANAGEMENT

Zhongliang Holdings is committed to creating an honest and compliant business environment and moral culture which eliminates all bribery, conflict of interest and improper competition, and proposes to establish mutually trusting and compliant partnerships to build an open and transparent business ecosystem. We strictly complied with the requirements of national laws and regulations such as *Anti-Unfair Competition Law of the People's Republic of China*, *Interim Provisions on Banning Commercial Bribery*, *Criminal Law of the People's Republic of China*, *Criminal Procedure Law of the People's Republic of China*, *Civil Code of the People's Republic of China*, *Company Law of the People's Republic of China*. And we lay down internal rules and regulations related to integrity such as the *Zhongliang's Eight Prohibitions for Integrity and Self-discipline*, *Furnace Rules of Zhongliang Holdings Group (Version 2020)*, *Administrative Measures for Term Audit* and *Administrative Measures for Board Audit*. By doing so, we strive to build a culture of integrity and honesty, enhance our ability to engage in honest business practices, and strengthen business ethics training for all employees.

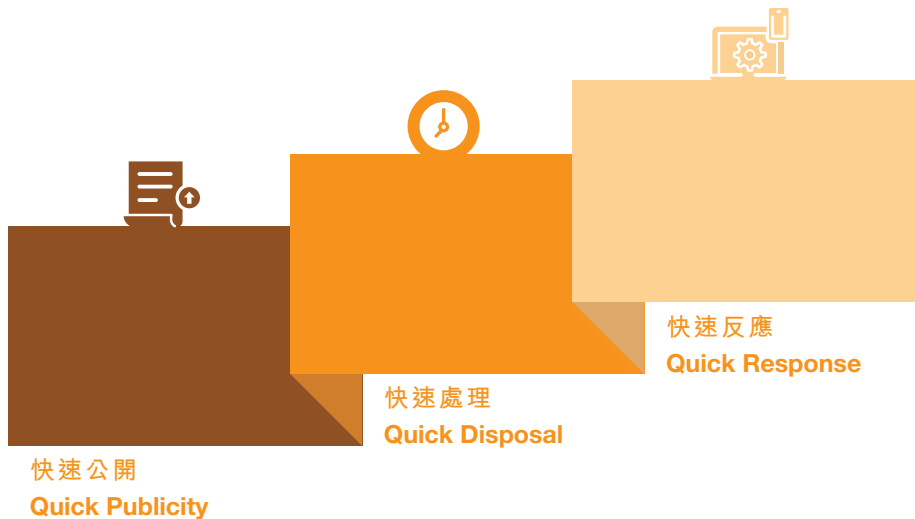
## 一、合規管治 I. Compliance and Governance

### 廉潔管理

中梁控股始終踐行陽光文化，嚴格禁止任何形式的貪腐、賄賂、勒索、欺詐等不法行為，秉承「快速反應、快速處理、快速公開」的「三快」原則，要求所有員工在日常業務過程中遵紀守法，堅守誠信道德底線。一旦發現涉嫌嚴重違規或廉潔舞弊問題，即刻上報相關部門啟動分析調查，及時採取補救措施，在最短時間內將舞弊案件可能造成的影響降至最低。報告期內，本集團已審結2宗貪腐訴訟案件，已移送司法機關依法懲處，並通過內部公式以次為警示，進一步加強廉政制度建設及風險管控。

### Integrity management

Zhongliang Holdings has always practiced the transparent corporate culture, and strictly prohibits any form of corruption, bribery, extortion, fraud and other illegal behaviours. By adhering to the principle of “Three Quickness” (Quick Response, Quick Disposal and Quick Publicity), we require all employees to observe laws and disciplines in their daily business processes and firmly abide by the bottom line of integrity and morality. Suspected serious violations or corruptions found shall be immediately reported to the relevant departments for analysis and investigation, and remedial measures shall be taken in a timely manner to minimize the possible impact of the fraud case as soon as possible. During the Reporting Period, the Group has concluded 2 corruption litigation cases, which have been transferred to the judicial authorities for punishment according to laws, and have been publicized internally as a warning to further strengthen the construction of the integrity system and risk control.



「三快」原則  
Principle of “Three Quickness”

## 一、合規管治

### I. Compliance and Governance

2023年，本集團繼續遵循《關於修訂離職離崗審計範圍的通知》，明確人員離職離崗審計範圍、報備流程和審計流程，並根據《離任審計管理辦法》開展離職離崗人員的自查自檢工作。

In 2023, the Group continued to follow the *Notice on Revision of the Scope of Off-office Audit*, to clarify the audit scope, reporting process and audit process of off-office, and conduct self-check and self-inspection for the resigned staff in accordance with the *Administrative Measures for Resignation Audit*.

#### 離職離崗備案及必審範圍

##### Filing and scope of mandatory review for resignation

- 地產集團總部各中心負責人及以上  
Heads of each center of the real estate group headquarter and above
- 地產集團總部各專項組組長  
Leaders of the special teams of the real estate group headquarter
- 區域公司董事長、常務副總、營銷副總  
Chairman, executive vice president and vice president of marketing of regional companies

#### 離職離崗備案及選審範圍

##### Filing and scope of selective review for resignation

- 地產集團總部各二級部門負責人  
Heads of secondary departments of the real estate group headquarter
- 區域公司平台部門負責人及以上  
Heads of platform department of regional companies and above
- 區域公司事業部總經理  
General manager of business department of regional companies

#### 離職離崗審計範圍

##### Audit Scope for Resignation

#### 舉報機制

檢舉舉報是反貪腐工作的重要一環，我們秉持「規範、統一、開放、暢通」原則不斷完善反貪腐事件舉報機制，通過本集團官方網站、辦公自動化平台(OA, Office Automation)內部公示，以及「廉潔中梁」微信公眾號、郵箱、電話、信函等多種舉報渠道，鼓勵所有持份者針對發現的貪腐違規行為進行實名或匿名投訴舉報，以零容忍的態度懲治違紀、舞弊、貪腐等問題，糾正一切損害企業利益的不正之風。我們堅持「四不」準則對一切舉報問題進行徹查，持續強化「不敢、不能、不想」的高壓態勢，助力各級組織促進經營管控閉環，著力減少舞弊機會和舞弊條件。

#### Reporting mechanism

Reporting is an important part of anti-corruption work. On the principle of “standardized, unified, open and smooth”, we continue to improve the mechanism for reporting anti-corruption incidents. Through the official website of the Group, OA (Office Automation) internal publicity, and the WeChat official account of Integrity Zhongliang, mailboxes, telephone calls, letters and other reporting channels, all stakeholders are encouraged to make real-name or anonymous complaints and reports on corruption and malpractices detected, and we take a zero-tolerance approach in punishing disciplinary offences, malpractices and corruption, so as to rectify any irregularities detrimental to the interests of the Company. We adhere to the principle of “Four Never” for thorough investigation of all reported issues, and continue to strengthen the high-pressure situation of “Don’t Dare, Can Not and Don’t Want”, which will assist organizations at all levels to promote closed loop management and control, and effectively reduce the opportunities and conditions for fraud.

## 一、合規管治 I. Compliance and Governance



### 「四不」準則 Principle of “Four Never”

受理部門	Acceptance Department	中梁地產集團審計監察部 Audit & Supervision Department of Zhongliang Real Estate Group
舉報郵箱	Email	sjjc@zldcgroup.com
舉報微信	WeChat	ZL13122770858
舉報電話	Telephone	13122770858
信函渠道	Postal Address	上海市普陀區雲嶺東路235號長風跨國採購會展中心3號樓16層王先生收 16/F, No.3 Shanghai Convention & Exhibition Center of International Sourcing, 235 Yunling East Road, Putuo District, Shanghai, attention of Mr. Wang

中梁控股依據《投訴舉報管理辦法》，對舉報人信息和舉報內容進行嚴格保密，同時針對舉報線索，本集團指派專人負責對舉報信息進行記錄、匯總與匯報，所有提交的信息都將以保密方式處理且都將受到嚴肅對待，堅決杜絕因舉報而導致員工遭受威脅或負面影響的行為事件，一旦發現任何針對舉報人的威脅報復行為，我們將保留採取適當行動的權利，充分保障舉報人免於遭受不公對待。

Zhongliang Holdings keeps strict confidentiality of the whistleblower’s information and report contents in accordance with the *Administrative Measures for Complaints and Reports*. In addition, for the reported clues, the Group has assigned a special person responsible for recording, summarizing and reporting the reported information, and all the information submitted will be handled in a confidential manner and will be treated seriously, resolutely eliminating any incidents of behaviour that may lead to threats or negative impacts on employees as a result of the report. We reserve the right to take appropriate action if we become aware of any retaliatory threats against the whistleblower, in order to fully protect the whistleblower from unfair treatment.



## 一、合規管治

### I. Compliance and Governance

#### 舉報人保護舉措 Protection Measures for Whistleblowers

投訴舉報信息由指定專人記錄、匯總與匯報，嚴防泄露舉報內容或遺失舉報材料  
A designated person responsible for recording, summarizing and reporting complaints and reports, and strictly prevent the disclosure of reported content or loss of reported materials

應在保密、封閉場所接受當面舉報，由專人接待並詳細記錄，無關人員不得旁聽或詢問

In-person reporting should be carried out in a confidential and closed place by a designated person for record in detail. Irrelevant personnel are not allowed to listen or ask questions

專人負責舉報信件的收發、拆閱，需詳細記錄匯總，設立追責到人制度，嚴防舉報信件丟失

It is necessary to arrange a designated person to be responsible for the sending, receiving, opening and reading of the report letter, and make detailed records and summary with the tracking responsibility for the letter vested to a person, to prevent the loss of the report letter

通過微信、電話、電子郵件等渠道接收的舉報內容，平台指定專人負責詳細記錄匯總，嚴防信息泄露

For the reported content received through WeChat, telephone, email and other channels, the platform designates a person to be responsible for the detailed record and summary to prevent information leakage

監察組進入調查程序時，嚴禁向該監察組外其他人員泄露舉報內容，其他人員嚴禁探聽、討論

When the monitoring team enters the investigation process, it is strictly forbidden to disclose the reported content to other persons outside the monitoring team, and other persons are strictly prohibited from inquiring and discussing

#### 舉報人保護舉措

#### Protection Measures for Whistleblowers

本集團繼續遵循《關於進一步調整舉報獎勵標準的通知》政策，秉持舉報保密、實名優先、查實有獎的原則，對實名舉報、投訴有功者給予精神獎勵及物資獎勵，獎勵對象涵蓋中梁控股內部員工及外部合作夥伴、客戶等相關知情者，積極營造日常監督的廉潔氛圍。

The Group continued to comply with the policy of the *Notice on Further Adjustment of Reporting Award Standards*, uphold the principles of confidentiality of reporting, priority given to real-name reporting, and reward for verification, and give spiritual and material rewards to those who make real-name reports and complaints. The object of rewards includes employees of Zhongliang Holdings and persons in the know, such as external partners and customers. The Group aims to actively create an environment for integrity and honesty through daily supervision.

## 一、合規管治

### I. Compliance and Governance

#### 獎勵對象 Object of Reward

- 對提供重要線索或證據的實名舉報者，將給予精神鼓勵和物質獎勵  
Spiritual and material rewards shall be given to those who make real-name reports and provide important investigation clues or evidence
- 對匿名舉報原則上不予獎勵，但本人申請經核實後，可酌情發放  
Those make anonymous reports shall not be rewarded in principle, but they may receive rewards if thought fit after their applications have been reviewed
- 獎勵對象涵蓋中梁內部員工、外部合作夥伴、客戶等相關知情者  
The object of rewards shall include employees of Zhongliang Holdings and persons in the know, such as external partners and customers

#### 獎勵標準 Reward Standards

- 經查實存在舞弊行為的舉報線索提供者，根據最終結案認定挽損金額給予一定比例的稅後現金獎勵  
If the reporting clue is verified to have fraudulent behavior, a certain percentage of after-tax cash reward will be given to the providers according to the amount of loss recognized in the final settlement of the case
- 獎勵比例不低於10%，實際獎勵比例在10%基礎上，依照提供證據情況及配合程度適時調整增加10%比例  
The reward ratio shall be no less than 10%, and the actual reward ratio shall be adjusted, on the basis of such 10%, within the increase of 10% in due course according to the evidence provided and the cooperation situation
- 對舉報人員應得獎勵於挽損到賬後7日內予以兌付，如涉及司法移送類，以司法判決生效且挽損到賬後7日內予以兌付  
The reward to whistleblowers shall be paid within 7 days after the receipt of the loss retrieved; if the judicial transfer is involved, the reward shall be paid within 7 days after the judicial judgment coming into effect and the receipt of the loss retrieved

#### 舉報獎勵機制

#### Reward Mechanism of Reporting

## 一、合規管治

### I. Compliance and Governance

#### 廉潔宣貫

為提高員工的反貪腐意識，加強員工對商業行為準則和反腐敗制度的認識和理解，我們於報告期內面向區域董事長、事業總、營銷總、新棟梁等各職級重點人群，涵蓋地產集團營銷、招採、工程、成本、財務等多個條線，組織線下專題廉正宣貫65場，其中向董事及管理人員提供反貪污培訓24次，參與培訓人數89名，向員工提供的反貪腐培訓56次，參與培訓的員工為3,162人。

#### Integrity publicity

In order to raise employees' awareness of anti-corruption and enhance their recognition and understanding of the business code of conduct and anti-corruption system, during the Reporting Period, we arranged 65 sessions of special offline promotion under the topic of integrity for key groups of regional chairmen, heads of business units, heads of marketing units, new pillars and other ranks, covering the marketing, bidding and sourcing, engineering, cost, finance and other lines of Real Estate Group, among which 24 sessions of anti-corruption training were provided to Directors and management personnel with participation of 89 persons, and 56 sessions of anti-corruption training were provided to employees with participation of 3,162 persons.

#### 廉潔合規意識宣貫

##### Awareness Promotion of Integrity and Compliance

中梁控股以案例解析形式，在每月月底通過郵件發送給全體員工進行廉潔合規提醒，傳遞企業正能量，構築陽光透明、公平公開、廉潔自律的企業氛圍。2023年審計監察部共計發送12份廉潔合規提醒郵件，解析廉潔舞弊類案例24例，合規經營類案例24例，涵蓋營銷、工程、成本、招採等業務條線，有效提升廉潔合規意識。

In the form of case analysis, Zhongliang Holdings reminds all employees of integrity and compliance by email at the end of each month to convey positivity of the enterprise, so as to cultivate a sunny, transparent, fair, open, honest and self-disciplined environment. In 2023, the Audit & Supervision Department sent 12 emails reminding employees of integrity and compliance, and analyzed 24 cases of fraud and 24 cases of compliance operation, covering marketing, engineering, cost, bidding and sourcing and other business lines, effectively raising employees' awareness of integrity and compliance.

## 二、品質與服務

### II. Quality and Service

面對市場波動與嚴峻的行業形勢，中梁控股以「品質交付」為首要任務，堅守「保交樓」的工作底線，竭盡全力攻堅克難、全方位落實各項產品與服務質量保障措施，責任到人，堅定兌現項目保交付承諾，切實履行企業責任。

中梁控股嚴格遵守《中華人民共和國民法總則》《中華人民共和國物權法》《中華人民共和國合同法》《中華人民共和國城市房地產管理法》《城市房地產開發經營管理條例》和《城市危險房屋管理規定》等法律法規，將產品與服務的品質放在首位，以匠心為尺，用心鑄造品質人居。從前期項目策劃到品質交樓，中梁控股一直牢牢把握安全質量底線，保障項目全周期的質量與可持續性，確保交付的一磚一瓦皆能滿足用戶對家的期盼。

#### 2.1 產品設計

中梁控股始終堅持長期主義，一如既往地秉承匠心精神，聚焦過程與工藝，嚴格對待每一處細節，從園林環境、工程進度、工藝工法等多個維度，規範產品設計管理體系，致力為用戶構築理想栖息地，為中梁家人呈上兌現幸福的歸家之旅。

##### 設計管理

中梁控股依據《中梁地產集團「全景二展體驗區」管控指導手冊》《中梁項目二展案例實操手冊》《鑒金是怎樣煉成的》白皮書等文件，在產品設計的過程中充分考量用戶使用需求，深度打磨優質產品。同時，通過把控設計圖紙與設計施工現場情況考察，從設計方案落實的角度考核產品完成質量，以匠心作品做好品牌口碑。

In the face of market fluctuations and severe industry situation, Zhongliang Holdings put “quality delivery” as a priority and adhered to its operating bottom line of “ensuring housing project delivery”. It also spared no efforts to overcome difficulties, fully implemented quality guarantee measures for all products and services and specified the responsible persons. All of these are to firmly fulfill our commitment to ensuring project delivery and effectively assume our corporate responsibilities.

Zhongliang Holdings strictly abides by the *General Rules of the Civil Law of the People's Republic of China*, the *Property Law of the People's Republic of China*, the *Urban Real Estate Administration Law of the PRC*, the *Law of the People's Republic of China on the Administration of the Urban Real Estate* and the *Regulations on Urban Dangerous Housing Management*. We prioritize the quality of products and services and create quality works with our ingenuity. From preliminary project planning to quality product delivery, Zhongliang Holdings has been sticking to the bottom line of safety and quality to ensure the quality and sustainability in the whole project development cycle, and to ensure that every details of the products we delivered can meet users' expectations.

#### 2.1 PRODUCT DESIGN

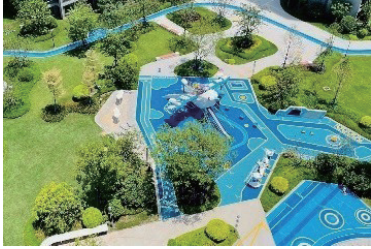
Zhongliang Holdings always pursues long-term development. We, as always, adhere to the spirit of ingenuity, focus on the process and technology, and took every detail seriously. We regulate product design management system from multiple dimensions, such as landscape environment, progress of works, processes and technologies, in a bid to build an ideal home for users and provide our client with happy inspection and acceptance course.

##### Design Management

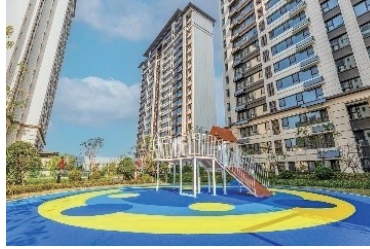
Based on the documents such as the *Guide Book for Control of Panoramic Preview Experience Zone of Zhongliang Real Estate Group*, the *Zhongliang Project Second Exhibition Case Practical Manual* and the white paper *How the Metropolis Series is Created*, Zhongliang Holdings is committed to delivering high-quality products by fully considering users' needs in the process of product design. Meanwhile, Zhongliang Holdings controls the design drawings and inspects the design and construction site to assess the quality of completed products from the perspective of the design plan implementation, so as to establish a good brand reputation with ingeniously crafted work.

## 二、品質與服務

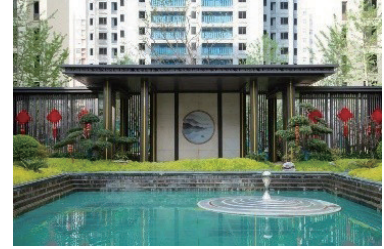
### II. Quality and Service



宜人的綠化環境  
Pleasant  
green environment



完善的休閒設施  
Comprehensive  
recreation facilities



融入本地特色的設計  
Design incorporated  
local style

作為一家負責任的企業，中梁控股牢記「品質交付」的工作重心與「保交樓」的底線，進一步加強項目質量追蹤，實時跟進項目施工進度，並通過落實台賬機制實現實時監控督辦與及時閉環。

As a responsible enterprise, Zhongliang Holdings bears in mind the priority of “quality delivery” and the bottom line of “ensuring housing project delivery” to further strengthen the project quality tracking and follow up the project construction progress promptly, and realise real-time monitoring, supervising and handling as well as closed loop by implementing ledger mechanism.

#### 優化典型案例

##### Optimizing typical cases

更新各屬地標準做法，完善設計優化典型案例

Updating standard practices in each territory and improving design and optimization of typical cases

#### 升級適配標準

##### Upgrading adaptation standards

固化適配標準，迭代標準適配6.0

Standardising adaptation criteria and iterating adaptation standard 6.0

#### 製作產品管理手冊

##### Preparing product management manuals

發佈《PM管理手冊》，為非專業設計人員提供指導，不遺漏涉及資料，不缺少管控節點，從而實現較好的實景呈現

Publishing the *PM Management Manual* to provide guidance for non-specialized designers without omission of the information involved and without lack of control points, and thus achieving a better presentation of the actual scene

#### 產品設計優化措施

##### Product Design and Optimization Measures

## 二、品質與服務

### II. Quality and Service

同時，中梁控股主動適應市場變化，通過開展市場調查，及時掌握市場動態，以市場為導向優化產品線。2023年，面對整體市場形勢下行，我們開展了一系列的降本增效措施，助力業務經營穩健前行，具體如下：

At the same time, Zhongliang Holdings took the initiative to adapt to market changes by conducting market surveys to keep abreast of market dynamics and optimize its product lines in a market-oriented manner. In 2023, in face of the overall downward market situation, we carried out a series of cost reduction and efficiency improvement measures to help our business operations move forward in a steady manner, as described below:

#### 完善市場調研

##### Improving market research

- 結合市場情況及競品「現狀」進行適配和建造做法再排摸、再探底  
Re-investigating and re-exploring of adaptation and construction practices in relation to the market conditions and the “current state” of the competing products
- 結合市場動態，持續挖掘政策突破項  
Constantly discovering policy breakthroughs based on market dynamics

#### 選用新材料代替

##### Selecting new alternative materials

- 在確保設計的安全性、耐久性和工程質量的前提下，使用價格具有優勢、功能滿足要求的新材料進行代替，以達到降本目的  
Using new alternative materials with price advantages and functions to meet the requirements while ensuring the safety, durability and engineering quality of the design, in order to achieve the purpose of cost reduction

#### 優化施工工藝

##### Optimizing construction processes

- 全面系統梳理項目施工工藝，細化優化施工工藝，在滿足使用功能、安全的前提下，優化一些非關鍵工藝，如永臨結合、材料周轉等  
Sorting out the project construction process in a comprehensive and systematic way, refining and optimizing the construction process, and optimizing certain non-critical processes such as temporary and permanent process and material turnover while satisfying the functionality and safety.

#### 降本增效措施

##### Cost Reduction and Efficiency Improvement Measures

## 二、品質與服務

### II. Quality and Service

#### 知識產權管理

中梁控股高度重視知識產權保護，嚴格依據《中華人民共和國商標法》《中華人民共和國著作權法》《中華人民共和國專利法》等法律法規要求，更新優化《商標管理制度》，進一步規範商標使用與知識產權保護力度。在充分尊重合作方及他人知識產權的前提下，我們積極採取措施保護自身的合法權益，致力攜手各方共同構築公平競爭、協同合作的健康市場環境。

截至2023年12月31日，中梁控股共擁有商標140件。

#### 2.2 質量

中梁控股深知品質交付是「美好交樓」的內核所在。我們制定了嚴格的質量控制體系，全方位、全周期把控項目交付質量，不斷提升服務力和交付力，為業主營造安心交付體驗。

#### 質量管理

中梁控股持續優化工程質量管理架構，以高標準的質量管理要求，為品質保駕護航。2023年，本集團本著「精總部，強管控」的原則，將工程管理架構調整為「1個後台+6個專項組+1個重點項目管理辦公室」，進一步壓實工程質量管理責任。後台負責完善制度體系、維護內部運營等，為前台和區域賦能；專項組分佈在北方、浙閩粵、山東、中部、西部、江蘇等區域並各自下設工程運營部，管控具體業務；重點項目管理辦公室主要負責重難點項目攻堅。

#### Intellectual Property Rights Management

Zhongliang Holdings attaches great importance to the protection of intellectual property rights. In strict accordance with laws and regulations such as the *Trademark Law of the People's Republic of China*, the *Copyright Law of the People's Republic of China* and the *Patent Law of the People's Republic of China*, Zhongliang Holdings has updated and optimized the *Trademark Management System* to further regulate the use of trademarks and the protection of intellectual property rights. We actively take measures to protect our own legitimate rights and interests while fully respecting the intellectual property rights of our partners and others, committing to working with all parties to build a healthy market environment for fair competition and cooperation.

As of 31 December 2023, Zhongliang Holdings owned a total of 140 trademarks.

#### 2.2 QUALITY

Zhongliang Holdings recognizes that quality delivery is the core of “good delivery”. We have formulated a strict quality control system to control the quality of project delivery in an all-round and full-cycle manner, and continuously improve our service and delivery capabilities to create a reassuring delivery experience for owners.

#### Quality Management

Zhongliang Holdings continues to optimize the engineering quality management structure and protects the quality with high standard quality management requirements. In 2023, on the basis of the principle of “refining headquarters, strengthening control”, the Group adjusted the quality management structure as “1 back office + 6 special teams + 1 key project management office” to further strengthen the responsibility for project quality management. In particular, the back office is responsible for improving the system, maintaining internal operation and empowering the front office and the regions. The special teams are distributed in Northern China, Zhejiang-Fujian-Guangdong, Shandong, Central China, Western China, Jiangsu and other regions with their own engineering operation departments to control specific operations. The key project management office is mainly responsible for the key and difficult projects.

## 二、品質與服務 II. Quality and Service

### 1個後台

#### 1 Back office

- 負責制度體系搭建、模式模板制定  
Responsible for system construction and model template development
- 組織開展工程評估  
Organizing engineering assessment
- 進行條線考核、業務培訓  
Conducting business line assessment and operation training
- 升級、維護信息化系統  
Upgrading and maintaining information system

### 6個專項

#### 6 Special projects

- 下設的工程運營部主要負責下轄區域及項目的具體業務管控  
The engineering operation department under the Group is mainly responsible for the specific business control of projects in the area under its management

### 1個重點項目管理辦公室

#### 1 Key project management office

- 負責重難點項目的建設與交付工作  
Responsible for the construction and delivery of key and difficult projects

### 工程管理架構 Engineering Management Structure



## 二、品質與服務

### II. Quality and Service

為更好地滿足公司業務發展需求，報告期內，我們修訂了《中梁地產集團第三方工程過程評估管理辦法》《中梁地產集團工程條線考核管理辦法》等質量管理制度和管理辦法，優化工程過程評估、明確項目考核目標，強化項目質量風險管控力度。

In order to better satisfy the needs of the Company's business development, during the Reporting Period, we amended our quality management system and management measures such as the *Management Measure on Evaluation of Construction by Third Party of Zhongliang Real Estate Group* and the *Administrative Measures for the Assessment on Engineering Related Departments of Zhongliang Real Estate Group*, with a view to optimize the engineering process evaluation, clarify the project assessment objectives and make more efforts on project quality risk management and control.

#### 《中梁地產集團第三方工程過程評估管理辦法》修訂內容

##### **Amendments to the *Management Measures for the Third-party Engineering Process Evaluation of Zhongliang Real Estate Group***

在工程第三方評估方面，將精裝修評估納入到過程評估，依據實際情況弱化實測實量，強化強控項及完善評估細則，以防範項目重大質量與安全風險作為評估導向

In terms of third-party engineering evaluation, the refined decoration has been included into the process evaluation, in which the actual measurement will be less emphasized based on the actual situation, while more emphasis will be put on major item control and the detailed rules of evaluation will be improved, with prevention of major quality and safety risks of projects as the direction of evaluation

#### 《中梁地產集團工程條線考核管理辦法》修訂內容

##### **Amendments to the *Management Measures for the Engineering Line Assessment of Zhongliang Real Estate Group***

明確「業務指標+加分指標+扣分指標」的考核維度，考核目標聚焦項目質量風險，增加項目管理團隊的主觀能動性；通過設置扣分紅線，牢固項目管理團隊的底線思維

Clarifying the assessment dimension of “business indicators + bonus points indicators + points deduction indicators”, with the assessment target focusing on project quality risk and increasing the subjective initiative of the project management team; enhancing the bottom-line thinking of the project management team through stipulating points deduction indicators

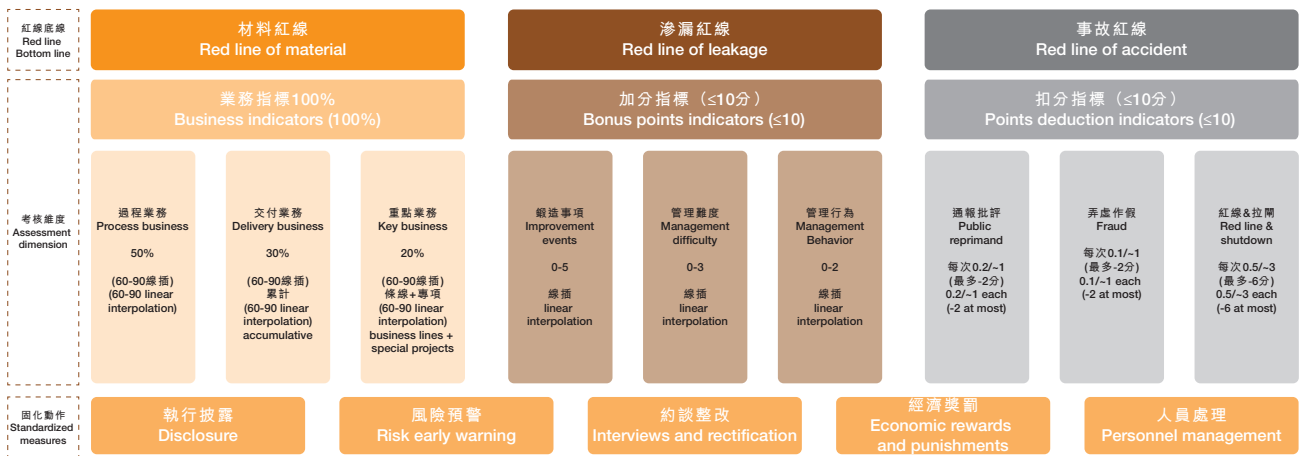
#### 質量管理制度和管理辦法修訂內容

##### **Amendments to the Quality Management System and Management Measures**

## 二、品質與服務 II. Quality and Service

在考核方面，中梁控股以業務需求為出發點，在守好材料、滲漏、事故三道質量紅線的前提下，優化工程質量管理部考核框架，通過簡化業務、加分、扣分三項考核指標，激發一線人員活力。同時，本集團持續落實執行披露、風險預警、約談整改、經濟獎罰和人員處理五項固化工作，確保項目的品質交付。

In terms of assessment, Zhongliang Holdings takes business needs as the starting point. The Group optimizes the assessment framework of the engineering quality management department while keeping the three quality red lines of material, leakage and accident. Also, it stimulates the vitality of frontline personnel by simplifying the three assessment indicators of business, bonus points and deduction points. Meanwhile, the Group continues to implement five standardized measures of disclosure, risk early warning, interviews and rectification, economic rewards and punishments and personnel management to ensure the high-quality delivery of projects.



### 工程考核框架 Engineering Assessment Framework

#### 品質保障

中梁控股堅守「質量為本」，致力於「保進度、保品質、保交付」，堅持以精工品質踐諾家的美好。報告期內，本集團進一步完善項目質量問題應對機制，實現項目質量問題高效閉環管理，用實際行動和卓越的服務，給予業主信心和保障。

#### Quality Assurance

Zhongliang Holdings adheres to the principle of “quality-oriented” and is committed to “ensuring progress, quality and delivery”, insisting on the practice of the beauty of home with the quality of fine work. During the Reporting Period, the Group has further improved responding mechanism for project quality issues and implemented an efficient closed-loop management of project quality issues, with practical measures and excellent services to provide confidence and guarantee to owners.

## 二、品質與服務

### II. Quality and Service

<p>信息上浮 Information floating</p>	<p>及時決策 Timely decision-making</p>	<p>快速閉合 Rapid closure</p>
<p>通過信息化系統、第三方評估檢查、以及常規項目巡檢，及時了解項目詳細情況並反饋至總部；同時，中梁控股建立了常態化的項目巡檢小組，該小組由各專業人員組成，負責項目問題的全面審查。</p> <p>The Group timely understands the details of the project and reports to the headquarters through the information system, third-party assessment and regular project inspection. Meanwhile, Zhongliang Holdings has established a regular project patrol inspection task force which consists of professionals from various disciplines and is responsible for the comprehensive review of project issues.</p>	<p>集團通過巡檢督辦系統，對於較為嚴重的質量問題進行嚴格監督。通過巡檢督辦系統，直接與項目負責人對接，要求其限期整改完畢，同時將相關信息推送至各層級負責人，協同推進決策。</p> <p>The Group strictly monitors the serious quality problems through the inspection and supervision system. Zhongliang Holdings will directly communicate with the person in charge of the project through the inspection and supervision system, and require such person to complete the rectification within a fixed period. At that time, such information will be synchronized to the leaders at all levels to promote decision-making.</p>	<p>通過多層級的協同，區域和集團持續跟蹤項目問題整改情況。若項目負責人未能在規定時間內銷項完畢，則予以條線考核扣分處理。</p> <p>The rectification of project is followed by regional companies and the Group on a continuous basis through multi-level coordination. The person in charge of the project who fails to complete the rectification within a fixed period will be deducted points in the business line appraisal.</p>

#### 項目質量問題應對機制 Responding Mechanism for Project Quality Issues

在項目質量安全風險監管方面，中梁控股延續往年的督辦邏輯，參照質量安全風險清單，通過項目巡檢、第三方檢查等方式摸排項目質量安全風險。對於排查發現的質量安全風險事項，實施全面或局部停工，並按照項目質量問題應對機制開展整改。

同時，我們充分利用信息化的優勢，不斷更新、優化、迭代質量信息管理系統，通過分類清晰的智能化管控，全方位、高效率、系統化地對工程質量進行嚴格監管，將質量管理責任精準落到各區域、各層級，穩步推進項目工程建設與交付。

In terms of supervision of project quality and safety risk, Zhongliang Holdings continues the supervision logics of previous year. It intends to identify the project quality and safety risks through the project patrol inspection, third-party inspection and other ways with reference to the list of quality and safety risk. For matters of quality and safety risks identified in the investigation, we implement overall or partial shutdown and carry out rectification in accordance with the Responding Mechanism for Project Quality Issues.

At the same time, through making full use of the advantages of information technology, we constantly update, optimise and iterate the quality information management system. We strictly supervise the project quality in a comprehensive, efficient and systematic manner through clearly classified and intelligent control, so as to precisely assign the responsibility of quality management to all regions and levels, and steadily promote the engineering construction and delivery of project works.

## 二、品質與服務

### II. Quality and Service

#### 工程管理移動平台

##### Mobile platform for project management

通過新增區域自查功能，為區域自查提供信息化工具，助力區域巡檢成果上線與成果共享，進一步發揮信息化對工程管理的作用。

To provide information technology tools for regional self-inspection by adding a new regional self-inspection function, which helps to put regional inspection results go live and share results, and to further play the role of information technology in project management.

#### 數據管理平台

##### Data management platform

進一步優化數據管理平台的信息化邏輯，賦予平台系統化和自定義的雙重功能，使得工程數據更加符合項目實際情況，提高工程大表使用率，充分發揮數據管理平台的價值。

To further optimize the information logic of the data management platform, equip the platform with the dual functions of systematic and self-defined, so as to make the engineering data more in line with the actual situation of the project, improve the utilization rate of the engineering large table, and fully bring out the value of the data management platform.

#### 風險督辦系統

##### Risk supervision system

由於原有的風險督辦系統存在底層邏輯限制，集團將線上督辦流程改為線下督辦，提高風險督辦效率，實現「管一級，控一級」，強化區域管控作用，確保質量問題整改及時、到位。

Due to the basic logical limitations of the original risk supervision system, the Group has changed the online supervision process to offline supervision in order to improve the efficiency of risk supervision, achieve hierarchical management and control, strengthen the control of regional roles, and ensure that quality issues are resolved in a timely and appropriate manner.

### 質量安全管理信息化體系

#### Quality and Safety Management Information System

#### 質量評估

中梁控股通過過程評估、材料飛檢與交付項目評估，加強質量監督力度。報告期內，本集團持續開展過程評估、材料飛檢，並按照交付專項需求開展交付項目評估。我們明確要求過程評估與材料飛檢的抽查比例需達到50%，覆蓋率均達100%。2023年，各類型評估成績均值穩步提升。

#### Quality Evaluation

Zhongliang Holdings strengthens its quality supervision through process assessment, material flight inspection, and delivery project assessment. During the Reporting Period, the Group carried out continuous process evaluation, material flight inspection, and delivery project assessment in accordance with the needs of special delivery. We specify that the inspection ratio for both process assessment and material flight inspection needs to reach to 50% with the coverage rate of 100%. In 2023, the results of various assessments have been steadily improved.

## 二、品質與服務

### II. Quality and Service

針對項目評估結果，我們通過複盤分析、優化評估體系等措施，為產品質量安全建立多重保障。

According to the assessment results, we have established multiple guarantees for product quality and safety through measures such as comprehensive analysis and optimization and adjustment to the assessment system.

對每輪的過程評估、材料飛檢結果進行全集團公告，對於表現較佳的組織予以表揚，表現不佳的組織予以批評。  
For each round of process assessment and material flight inspection, the assessment results will be announced throughout the Group. The organization with good performance will be praised, and the organization with poor performance will be criticized.

在工程條線會上對季度評估工作進行總結，對於評估中發現的短板與問題提出改進建議，表現良好的項目開展經驗分享，待改進的項目進行複盤分析。  
We summarize the assessment work of the quarter in the engineering line meeting, give improvement suggestions for the relevant weaknesses and problems found in the assessment, share the experience of the projects with good performance, and make a comprehensive analysis of the projects that need to be improved.

要求區域公司針對本組織的實際情況，開展針對性的分析，制定措施，揚長避短。  
The regional companies are required to carry out targeted analysis and formulate measures according to the actual situation of the organization, so as to maximize the advantages and avoid the disadvantages.

分析整個集團的評估數據，適時優化調整評估體系(頻率為每年一次，每季度亦會進行局部調整)，以此為牽引，持續改善系統性、多發性的問題。  
The overall assessment data of the Group is analyzed to make appropriate optimization and adjustment to the assessment system (annually, with partial adjustments on a quarterly basis), and thereby continuously improving systemic and repeated issues.

#### 質量改進舉措

#### Quality Improvement Measures

此外，中梁控股持續開展常態化工程培訓，提升工程管理人員、項目管理人員及合作施工單位相關人員的質量、安全與環境保護意識等。在集團層面，我們定期面向工程管理人員開展線上培訓，培訓主題聚焦項目質量、安全與保交付等內容。在區域和項目層面，我們圍繞施工安全、文明作業、環境保護、關鍵工序質量等內容，面向項目管理人員和合作施工單位開展線下培訓。報告期內，集團層面開展工程培訓共35次。

In addition, Zhongliang Holdings continues to conduct regular engineering training to raise the awareness of quality, safety and environmental protection of engineering management personnel, project management personnel and relevant personnel of cooperative construction units. At the Group level, our online training for project management personnel is conducted regularly, with topics focused on project quality, safety and guaranteed delivery. At the regional and project levels, we conduct offline training for project management personnel and cooperative construction units based on construction safety, the civilized operation, environmental protection, and the quality of key processes. During the Reporting Period, a total of 35 engineering trainings were conducted from the Group level.

## 二、品質與服務 II. Quality and Service

### 品質項目

住房是生活中最大的「安全感」來源。安置房建設事關百姓切身利益，參與保障性安置房工程建設是房企的社會責任和使命。高質量的安置房交付亦是夯實房企品牌聲譽的重要方式。中梁控股牢記自身的責任擔當，持續參與安置房代建工程，解決群眾住房需求，以實際行動兌現「為美好生活創造價值」的承諾。

報告期內，本集團已交付安置房項目共計11項，建築面積超57.6萬平方米，覆蓋安徽、山東、江蘇、浙江、京津冀等地區。

2023年，中梁控股憑借高質量的交付，獲得了「樓盤交付典範企業」、2022年度莆田市「媽祖杯」優質工程獎等獎項。

### Quality Projects

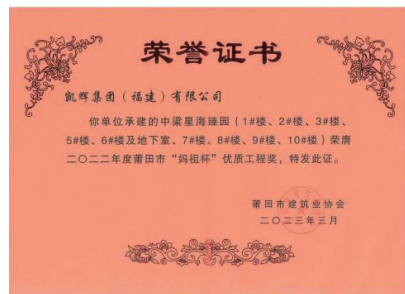
Housing is the greatest source of “security” in our life. The construction of relocation housing is a matter of great interest to the people, and it is the social responsibilities and mission of the real estate enterprises to participate in the construction of the government-subsidized housing projects. It is also an important way for the real estate enterprises to consolidate high-quality brand through high-quality relocation housing delivery. With a sense of responsibility, Zhongliang Holdings has continued to participate in relocation housing projects to meet the housing needs of the public and to fulfill its commitment of “creating value for a better life” with practical actions.

During the Reporting Period, the Group participated in a total of 11 relocation housing projects in Anhui, Shandong, Jiangsu, Zhejiang, Beijing, Tianjin and Hebei and other regions, with a construction area of more than 576,000 square meter.

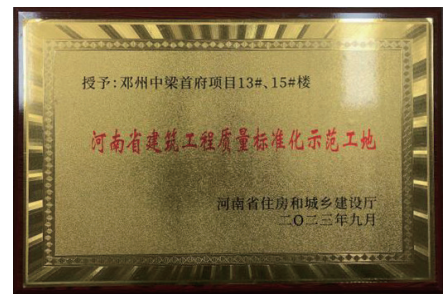
In 2023, Zhongliang Holdings won awards such as the “Model Enterprise on Delivery of Buildings” and 2022 Putian “Mazu Cup” Quality Project Award for its high-quality delivery.



中梁控股榮膺樂居財經研究院「2023年樓盤交付典範企業」  
Zhongliang Holdings was awarded “2023 Model Enterprise on Delivery of Buildings” by Leju Financial Research Institute



中梁控股旗下項目榮膺2022年度莆田市「媽祖杯」優質工程獎  
Zhongliang Holdings' projects won the 2022 Putian “Mazu Cup” Quality Project Award



中梁控股旗下項目榮膺河南省建築工程質量標準化示範工地  
Zhongliang Holdings' project won the Model for the Standardization of Construction Site Quality in Henan Province

## 二、品質與服務

### II. Quality and Service

#### 2.3 客戶增信

中梁控股秉承「以客戶為本」的初心，在保質保量交付的同時，著力提高服務質量，為客戶和業主提供全面、專業、卓越的服務。我們深入踐行「美好生活，用心服務」的理念，基於對客戶品質服務需求的洞察，不斷迭新服務標準和水平，讓高端、貼心的品質服務深入客戶內心。

##### 客戶服務

為規範和統一客戶服務標準，中梁控股嚴格落實《銷售前客戶風險檢查作業指引》《客戶投訴處理實施作業指引》《中梁地產房修業務作業指引》等客戶服務管理流程，不斷提升客戶服務管理水平，為客戶帶來更好的服務體驗。

#### 2.3 CUSTOMER TRUST

Adhering to the aspiration of “customer-oriented”, Zhongliang Holdings is committed to improving the quality of service while maintaining quality and quantity of deliveries, so as to provide comprehensive, professional and excellent services to customers and property owners. We are constantly updating our service standards and levels based on our insights into the quality service needs of our customers, so that we can provide high-end, caring and quality services to satisfy the needs of our customers, which demonstrates our commitment to the concept of “Better Life, Service with Heart”.

##### Customer Service

In order to standardise and unify customer service standards, Zhongliang Holdings has strictly implemented customer service management procedures such as the *Guidelines for Presale Customer Risk Checking*, *Guidelines for Customer Complaint Handling* and *Operation Guidelines for Zhongliang Real Estate Maintenance and Repair Practice*, so as to continuously improve the management level of its services and to bring better service experience to its customers.

## 二、品質與服務 II. Quality and Service

中梁控股致力推動客戶合理訴求的解決，提高客訴的響應與處理效率。我們在已有的客訴督辦規則的基礎上，進一步明確不同處理等級的督辦部門，推進客訴閉環管理，保障客訴問題的有效解決。具體情況如下：

Zhongliang Holdings is committed to better dealing with customers' reasonable requests and improving the response and processing efficiency of customer complaints. On the basis of the existing supervision rules on customer complaints, we have further clarified the supervisory departments responsible for processing different levels of complaints to promote the closed-loop management of customer complaints and effectively deal with customer complaints. The details are set out below:

處理等級 Processing level	處理等級判定標準 Criteria for determining the level of processing	處理負責人 Responsible person	督辦部門 The supervisory department
<b>A級 Level A</b>	超期30天以上一般客訴 超期15天以上重要投訴 General complaints overdue for more than 30 days Important complaints overdue for more than 15 days	對客溝通：區域客服負責人 協調處理/方案制定：區域常務副總 Contact person with customers: regional customer service principal Coordination/solution-making: regional executive vice president	集團客戶關係部 the Group customer relations department
<b>B級 Level B</b>	超期一般客訴重要投訴 General and important overdue complaints	對客溝通：項目客服負責人 協調處理/方案制定：相關條線負責人 Contact person with customers: project customer service principal Coordination/solution-making: business line principal	區域客戶關係部 Regional customer relations department
<b>C級 Level C</b>	一般客訴 General complaints	對客溝通：項目客服 協調處理/方案制定：相關條線人員 Contact person with customers: project customer service staff Coordination/solution-making: business line staff	—

### 客訴處理機制

### Customer Complaint Processing Mechanism

備註：

A級，集團客戶關係部每月通過內部聯繫單形式向區域發送督辦單：

B級，集團客戶關係部牽頭建立超期督辦工作群，每周發送超期清單由區域客關發起督辦

Notes:

For Level A, the Group customer relations department sends monthly supervision orders to regions in the form of internal contact sheets;

For Level B, the Group customer relations department takes the lead in establishing an overdue supervision work group, which sends the overdue list for supervision by regional customer relations staff every week.

為提升客戶維修需求的處理效率，提高客戶服務滿意度，2023年，中梁控股編製並發佈《第三方施工單位使用操作指引》，對於工程質保期內第三方維修單位的使用進行了明確的規定，確保房修委派事項合理與程序合規。該指引明確了項目可啟用第三方維修單位的場景、啟用程序以及履約過程，並配套相應模式模板，進一步規範項目維修服務管理。

In order to enhance the efficiency of processing customers' maintenance needs and improve customer service satisfaction, in 2023, Zhongliang Holdings compiled and issued the *Operating Guidelines on Engaging Third Party Construction Units*, which clearly stipulates the engagement of third-party maintenance units during the warranty period of the projects to ensure that the matters of housing maintenance assignment are reasonable and the procedures are in compliance. The Guidelines specify the conditions under which third-party maintenance units can be engaged, the procedures for engagement, and the process of contract compliance, and are accompanied by corresponding model templates to further standardise the management of maintenance services for the project.



## 二、品質與服務

### II. Quality and Service

中梁控股持續通過在建項目工地、銷售案場及已交付小區官方渠道等多樣化的場景開展推廣，並在客戶主要動線設置了客戶報事渠道推廣物料，增強「蒼生活」公眾服務號、企業微信等客戶服務平台的普及度，提升客戶溝通渠道的知曉度與使用率，推進客戶訴求的及時反饋與處理。2023年，我們共發佈11篇公眾號文章。

Zhongliang Holdings continuously conducted promotions through a variety of occasions, such as construction sites of projects under construction, sales sites and official channels of delivered small districts, and set up promotional materials for customer reporting channels in the main routes of customer action to enhance the popularity of customer service platforms such as the “Hui Life” WeChat official account and Enterprise WeChat to increase the exposure and utilisation rate of the customer communication channels, and to promote the timely feedback and processing of customers’ requests. In 2023, we published a total of 11 articles on our WeChat official account.



客戶報事渠道推廣物料  
Promotional Materials of Customer Reporting Channels

報告期內，中梁控股共接收投訴總量17,512件，其中，服務類投訴量15,673件，產品類投訴量1,839件，累計投訴閉合率達98%，及時投訴閉合率達79%。

During the Reporting Period, Zhongliang Holdings received a total of 17,512 complaints, including 15,673 service complaints and 1,839 product complaints, with a cumulative complaint closure rate of 98% and a timely complaint closure rate of 79%.

#### 隱私保護

中梁控股嚴格遵守《中華人民共和國網絡安全法》《通用數據保護條例(GDPR)》和《中華人民共和國個人信息保護法》等法律法規，制定並實施《客戶信息安全管理制度》《銷售前客戶風險檢查作業指引》等內部管理制度，覆蓋所有涉及數據安全與個人信息合規的人員、供貨商及第三方等數據安全及隱私保護規範，全方位做好客戶隱私保護工作，提升信息安全保護水平。

#### Privacy Protection

Zhongliang Holdings strictly abides by the *Cybersecurity Law of the People's Republic of China*, the *General Data Protection Regulation (GDPR)*, the *Personal Information Protection Law of the People's Republic of China* and other laws and regulations, and has formulated and implemented the *Customer Information Security Management System*, the *Guidelines for Presale Customer Risk Checking Guide* and other internal management systems, which are applicable to all personnel, suppliers, third parties and others involved in data security and personal information compliance, to protect customers’ privacy in all aspects and to enhance the level of information security protection.

## 二、品質與服務

### II. Quality and Service

我們通過夯實客戶信息使用管理規範、推動隱私保護數字化技術應用、提升後台數據庫安全性等管理舉措，最大程度降低客戶隱私泄露風險。

We minimise the risk of customer privacy leakage through management initiatives such as optimizing regulations on the use of customer information, promoting the application of digital technology for privacy protection, and enhancing the security of back-end databases.

#### 管理規範

##### Management regulations

規範客戶信息採集、使用、處理流程、訪問權限，以及承載客戶信息的環境，降低客戶信息被違法使用和傳播的風險

Regulating the collection, use, processing and access permissions of customer information and the environment in which customer information is stored, to reduce the risk of illegal use and dissemination of customer information

#### 數字化技術應用

##### Digital Technology Applications

開發無感鑰匙系統、智能手推車等數字化工具，採用鑰匙與房間號匹配的信息處理手段無需採集任何用戶自身的數據信息即可通過物理方式遠程開門，提高用戶隱私安全性

Developing digital tools such as digital key system and intelligent trolley, and adopting information processing means through which keys and room numbers can be matched so that doors can be opened remotely by physical means without collecting any of the users' own data information to enhance users' privacy security

#### 後台保障

##### Back Office Protection

通過對建設防火牆等有效措施保障數據庫的安全性，有效預防外界攻擊和數據泄露

Constructing firewalls to protect database security and prevent external attacks and data leakage effectively

#### 客戶隱私保護措施

##### Measures for customer privacy protection

2023年，本集團未發生個人信息泄露等重大信息安全事故。

In 2023, the Group had no major information security incidents such as leakage of personal information.

## 2.4 營銷

一直以來，中梁控股將產品和品牌作為公司的核心競爭力，在堅守品質的同時，致力打造負責任、有擔當的品牌形象，積極適應市場環境變化，破浪前行，不斷優化營銷管理策略，激發市場活力，提升品牌的信譽與市場認可度。

## 2.4 MARKETING

Zhongliang Holdings has always regarded its products and brand as the core competitiveness of the company. While maintaining quality, Zhongliang Holdings is committed to building a responsible and committed brand image by actively adapting to changes in the market environment, overcoming challenges and continuously optimising its marketing and management strategies to stimulate market vitality, and thereby enhancing the brand's credibility and market recognition.

## 二、品質與服務

### II. Quality and Service

#### 合規營銷

中梁控股嚴格按照《中華人民共和國消費者權益保護法》《中華人民共和國廣告法》等法律法規要求，對《首付分期政策操作指引》《案場物業費管控指引》《項目包銷業務管理辦法》《項目團購業務管理辦法》等政策進行了更新與修訂，並根據一線業務的實際情況，優化部分考核制度及管理辦法，確保案場銷售管理、項目銷售業務管理等方面工作均符合規定。

本集團持續以營銷管理中心為抓手，落實各項負責任營銷管理工作。2023年，我們進一步優化營銷合同檔案管理，加強對營銷前線人員的監督，確保及時發現風險並進行整改，保證營銷工作的合規性、規範性。

#### Compliance Marketing

In strict compliance with *the Law of the People's Republic of China on the Protection of the Rights and Interests of Consumers*, the *Advertising Law of the People's Republic of China* and other laws and regulations, Zhongliang Holdings has implemented updates and amendments on policies, such as *Operating Guidelines on Down Payment and Installment Policy*, *the Guidelines for Site Property Fees Control*, *the Administrative Measures for Project Underwriting Business*, and *the Administrative Measures for Project Group Purchase Business*. It has also optimised part of assessment systems and management methods according to the actual situation of the frontline business to ensure the compliance with the requirements in respect of the sales management at sales sites and the business management of project sales.

The Group has continued to implement each matter in respect of the Management for Responsible Marketing through the Marketing Management Centre. In 2023, we further optimised the file management of marketing contracts and strengthened the supervision of frontline marketing personnel to ensure timely identification and rectification of risks, which ensured the compliance and regularity of our marketing work.

#### 合同檔案管理

##### Contract File Management

- 進一步優化補充建立檔案管理制度，建立「中梁地產集團－區域公司－事業部」三級的檔案管理機構，完善合同檔案的及時接收，準確歸檔，登記錄入，以及合同檔案的領取、借用和相關登記。  
Further optimise and supplement the establishment of file management system by setting up a three-tier file management organisation, namely “Zhongliang Real Estate Group — Regional Companies — Business Divisions”, to improve the timely receipt, accurate filing and registration of contract files, as well as the collection, borrowing and relevant registration of contract files.
- 建立案場撤場項目移交清單銷項制，宣貫至各區域，每季度對已撤場項目合同檔案移交情況進行統一覆核，核驗《檔案移交清單》。  
Establish the cancellation system of transferring the list of projects withdrawn from the sales sites, disseminate it to all regions, and conduct a standardised review of transferring contract files of withdrawn projects quarterly to verify the “File Transfer List”.
- 每半年開展一次項目合同檔案材料歸檔情況抽檢，對身份證明文件、交易類相關文件進行重點核對檢查，確保交付資料清晰完整。  
Random checks on the filing of project contract file materials every six months, with a focus on verification checks on identification documents and transaction-related documents, to ensure the clarity and completeness of delivery information.

## 二、品質與服務 II. Quality and Service

### 日常巡查

#### Daily Inspection

- 增加日常巡查頻次，集團營銷管理中心業務前台組下沉管理，每月進行重點項目巡查，重點針對案場接待、營銷體驗、策略落地、銷售政策等工作進行管理，信息及時上浮總部，政策快速決策閉合，提高業務決策效率，確保集團指令落實到位，避免動作變形。

Enhance the frequency of daily inspection. The front office of marketing management centre business of the Group permeates its management to lower levels and inspects key projects monthly while attaching great importance to sales sites reception, marketing experience, strategy implementation, sales policy and other work management. Information is reported to the headquarter in a timely manner to achieve rapid policy-making and closed-loop decision-making, thereby improving the efficiency of business decision-making, ensuring the Group's directives are implemented, and avoiding the deviation during execution.

### 月度披露及違規處罰

#### Monthly Disclosure and Penalties for Non-compliance

- 通過月度營銷條線會議對業務違規行為進行披露，針對重大違規事件開展專項調研，聯合財務、審計等部門拉通審查，根據違規事件的嚴重程度，實行通報批評、實物處罰、崗位調整等處罰。

Disclose business non-compliance through monthly meeting of marketing lines, carry out special investigations for major non-compliance events, together with financial, audit and other departments, and circulate a notice of criticism, implement in-kind penalties, post adjustment and other penalties according to the seriousness of the non-compliance event.

### 負責任營銷管理舉措

#### Responsible Marketing Management Measures



月度營銷條線會議

#### Monthly Meetings of Marketing Lines

為避免不恰當的輸出對品牌造成的不良影響，本集團持續踐行「16禁」原則，嚴禁虛假宣傳、侵權以及違規承諾和營銷傳播相關法律法規等行為，通過將合規宣傳條款納入供應商合同、業績合規管理、定期披露與處罰等措施，全方位對宣傳內容的真實性、合法性與準確性進行把關。

To avoid the adverse impact of inappropriate output on the brand, the Group continues to implement the “16 Prohibitions” principle featured by prohibiting false publicity, infringement of rights and non-compliant commitments, as well as non-compliance with laws and regulations in respect of marketing and publicity. Through the inclusion of compliance publicity clauses in the supplier contracts, compliance management of performance, and regular disclosure and penalties, the Group fully continues the authenticity, legitimacy and accuracy of the publicity content.

## 二、品質與服務

### II. Quality and Service

同時，本集團建立了「預防－監管－警示」三重管理要求，持續加大銷售風控管理力度，嚴厲打擊營銷腐敗行為。我們通過定期組織開展巡盤檢查，加強營銷費用使用管控、強化非標業務風險閉合、強力監管營銷政策落地，多措並舉踐行廉潔營銷。

At the same time, the Group has established a triple management system of “prevention, supervision and warning”, to constantly intensify the management of sales risk control and crack down on marketing corruption. Through regular inspection, we strengthen the control on the utilisation of marketing expenses, enhance the inclusion of the non-standard business risk, and strongly monitor the implementation of marketing policies, with such measures to achieve clean marketing.

#### 前端：加強培訓宣貫

#### Front End: Training and Publicity Enhancement

對在集團月度高管會、營銷條線月度會議、專項培訓會等會議上開展廉潔宣貫，並要求區域及項目落實一線宣貫，預防腐敗風險。

We have conducted integrity publicity at monthly executive meeting, monthly marketing line meetings, special training meetings, and other meetings of the Group, and require the implementation of frontline promotion in terms of regions and projects to prevent corruption risks.

#### 過程：加強監管力度

#### Process: More Regulatory Endeavors

針對非標銷售政策、非標業務、有資金往來的重點業務上收至集團管控；

For non-standard sales policy, non-standard business, key business with capital transactions, the Group has controlled them;

針對渠道分銷進行專項管理，落實全鏈條風控，要求分銷商簽署「廉潔協議」，並聯合客服對業務進行語音回訪，避免內客外導；

For channel distribution, the Group has conducted special management, implemented the whole chain of risk control, required distributors to sign the Integrity Agreement, and jointed customer service on the business of the voice callback, to avoid the internal customers outside the guide;

針對有風險的業務，報備審計部門進行專項審計。

For the risky business, the Group report to the auditing department to conduct a special audit.

#### 後端：開展案例警示

#### Back End: Case Warning Organization

在營銷月度會議上邀請審計部門，對近期高發營銷腐敗案件開展宣貫，警示一線營銷人員。

The audit department has been invited to the monthly marketing meeting to publicise the recent high incidence of marketing corruption cases and warn the frontline marketing staff.

#### 廉潔營銷管理舉措

#### Integrity Marketing Management Initiatives

## 二、品質與服務 II. Quality and Service

2023年，中梁控股地針對負責任營銷開展了專項審計行動，主要針對房源狀態及收據管理、車位貨值盤點開展專項審計。本年度審計專項行動，主要針對貨值管理，確保集團貨值錄入系統，實現監管，避免貨值游離在外，線下私自銷售等情況。

In 2023, Zhongliang Holdings conducted specific audit based on responsible marketing, primarily focusing on the status of properties, receipt management, and the inventory of parking spaces. With goods value management as a priority, the specific action during the year ensured that the Group's goods value was recorded in the system to achieve monitoring and to avoid the goods value being left outside and goods sold privately offline.

### 房源狀態及收據管理

#### Property Status and Receipt Management

**審計內容：**針對部分項目可能存在車位、儲藏室、物業用房、售樓處等未錄入銷售系統或進行私下銷售的情況開展專項審計活動。

**Audit content:** Conduct special audit focus on possible parking spaces, storerooms, property housing, sales offices, etc., in some projects which have not been recorded in the sales system or are being sold privately.

**開展情況：**要求區域公司組織項目進行自查，針對系統外貨值及時錄入系統，保證數據的完整性、準確性、真實性，並由審計部門在定期陽光巡視過程中進行核實反查。

**Development:** Regional companies are required to organise self-checks on projects, record the value of goods outside the system in a timely manner, ensure the completeness, accuracy and authenticity of the data, and accept verification and counter-checks by the audit department during regular sunshine inspections.

### 車位活動盤點

#### Parking Space Inventory Checking

**審計內容：**針對部分項目在施工過程中因設計變更、政府政策要求等情況下造成的車位數量及可售貨值與銷售系統不一致的情況進行巡查。

**Audit:** Inspect the inconsistency between the number of parking spaces and the saleable value of goods and the sales system caused by design changes and government policy requirements during the construction of some projects.

**開展情況：**集團建立專項小組，提前進行線上會議盤點，摸排區域車位情況，再根據摸排結果針對重點項目進行實地巡查，並閉合線上流程，保障系統數據與實際情況一致。

**Development:** The Group has set up a special team to conduct an online meeting and inventory checking in advance to identify the situation of parking spaces in each region, and then carry out on-site inspections for key projects according to the identification results, and combine with the online process to ensure that the system data is consistent with the actual situation.

### 負責任營銷專項審計行動 Specific Audit Based on the Responsible Marketing

## 二、品質與服務 II. Quality and Service

### 品牌傳播

在打造高品質產品的同時，中梁控股不斷推動自身品牌價值升級，提升自身的品牌影響力。在品牌傳播層面，中梁控股一如既往地錨定「優美好善」的工作方向，圍繞交付力與服務力等消費者關注重點，開展宣傳推廣工作，向消費者傳遞中梁的服務理念，提振市場信心。

### Brand promotion

While developing high-quality products, Zhongliang Holdings keeps improving its brand value to enhance its brand influence. In terms of brand promotion, focusing on consumer concerns such as delivery and service capability, Zhongliang Holdings aims at providing “Beautiful and Excellent (優美好善)” service in the course of conducting promotion work, so as to convey Zhongliang’s service concept to consumers and boost market confidence.



品牌宣傳圖  
Pictures of Brand Promotion

## 二、品質與服務 II. Quality and Service

在產品推廣層面，本集團持續落實節點營銷管控，通過線上線下相結合的方式，利用直播、短視頻等新媒體傳播渠道，開展專項營銷工作，提升營銷效率及產品知名度。我們結合春節、元宵節、五一勞動節、「618」大促、「818薈鄰生活節」、中秋節、國慶節、現房節等節點以及政策方向，制定了統一的宣傳畫面以及宣傳推廣要求，規範線下動作管控，提升營銷策略落地速度，以良好的營銷質量及營銷效果，提升品牌的知名度與形象。

For product promotion, the Group continues to implement node marketing controls. Leveraging on new media channels such as live broadcasting and short videos, we launched specialized marketing campaigns through a combination of online and offline means, so as to enhance the efficiency of marketing and the popularity of our products. Focusing on special days such as the Spring Festival, Lantern Festival, May Day, “618” promotion, “818 Huilin Life Festival”, Mid-Autumn Festival, National Day, and Existing Homes Festival as well as policy directions, we have developed unified promotional images and marketing requirements to regulate the offline promotions and implement marketing strategies at a faster pace, with a view to enhancing the brand reputation and image with good marketing quality and effects.



元宵節推廣畫面  
Lantern Festival promotion



五一勞動節推廣畫面  
May Day promotion



中梁交付節推廣畫面  
Zhongliang Delivery Festival promotion



中梁年中薈房節推廣畫面  
Zhongliang Mid-year House Bargaining Festival promotion



## 二、品質與服務

### II. Quality and Service

2023年春節期間，中梁控股通過前置宣傳及統一動作等充足的前期營銷佈局準備，推進營銷活動落地412場、現場直播630場，來訪量環比提升24%，有效促進業績增長。在中秋節、國慶節雙節期間，我們進一步加大活動力度，共開展486場營銷活動、590場線上直播，實現業績突破，以品牌優勢及營銷策略相配合，顯著提升項目的市場競爭力。

在銷售策略方面，中梁控股本著「全項目、全環節、全結構、全手段」的四全原則，對項目實施分類管理，應用「一盤一策」的銷售策略，靈活應對市場需求變化。同時，我們切實提升案場服務品質，通過加強案場來訪管控，打造良好的示範區展示效果，給客戶帶來舒適的到訪體驗，傳遞中梁式美好服務氛圍，強化品牌價值輸出。2023年，中梁控股實現了約341億年度合約銷售簽約額。

針對業主對項目交付的擔憂，中梁控股亦積極進行採取措施增強客戶信心。我們通過工地開放、工地直播、公眾號視頻、線下溝通等方式，定期向業主展示項目進展，同時提前釋放項目風險，降低業主預期，將矛盾在前期暴露並解決，確保後期項目順利按期交付，提高客戶滿意度。

在公眾號及媒體端傳播方面，我們聚焦「保交樓、客戶服務、榮譽」等方面開展傳播推廣工作，通過高頻次、高質量的輸出，為用戶提供豐富、有價值的信息。2023年全年微信傳播文章100餘篇，年閱讀量達42.3萬次，用戶分享超1.8萬次。

During the Spring Festival of 2023, Zhongliang Holdings promoted marketing activities through sufficient preparations for the pre-marketing such as 412 marketing activities and 630 live broadcasts were launched, with visitor arrivals up by 24% period-on-period, which effectively contributed to the growth in results. During the Mid-Autumn Festival and National Day, we further increased our activities by launching a total of 486 marketing campaigns and 590 live broadcasts, breaking the record of our results. Building upon our brand strength together with marketing strategy, we significantly enhanced the market competitiveness of the projects.

In respect of sales strategy, based on the four-principle of “all projects, all processes, full structure and all means”, Zhongliang Holdings has implemented classification management for its projects, applying the sales strategy of “one tactic for each project” to flexibly respond to changes in market demand. At the same time, we practically improve the quality of service on the project sites by strengthening the control of visits to project sites to create a good display effect in demonstration areas. Such initiatives have brought customers a comfortable visiting experience, conveying Zhongliang’s good service, and strengthening the delivery of its brand value. In 2023, Zhongliang Holdings realized an annual contracted sales amount of approximately RMB34.1 billion.

In response to property owners’ concerns about the delivery of the project, Zhongliang Holdings also takes active measures to enhance customers’ confidence. Through site opening, site live broadcast, videos on official accounts and offline communication, we regularly demonstrate the progress of the project to property owners while releasing the risks of the project in advance to lower the expectations of property owners. By exposing and addressing problems at the early stage, we strive to ensure the smooth and timely delivery of the project at the later stage to enhance customer satisfaction.

In terms of official account and media terminal communication, we focus on the publicity and promotion of “guaranteeing delivery, customer service and awards” to offer abundant and valuable information to users through frequent and high quality post. More than 100 articles on Wechat were issued, with 423,000 readers and over 18,000 shares throughout 2023.

## 三、綠色共建

### III. Green Development

生態環境不僅是萬物生存的基礎，也是人類社會發展的源泉。中梁控股始終踐行綠色、低碳的發展理念，積極應對氣候變化，佈局低碳產業發展。我們綜合考量綠色設計、綠色建設和綠色運營等各環節的環境影響，積極採取雨水回用、材料循環利用等行動舉措，以最大努力減輕業務發展對環境的影響，共享和諧綠色生活。

The ecological environment serves not only as the foundation for the survival of all living things, but also the source of the development of human society. Being committed to green and low-carbon development, Zhongliang Holdings actively responds to climate change and invests in the development of low-carbon industries. We actively take actions such as rainwater reuse and material recycling with reference to the environmental impact of green design, green construction and green operation, with a view to minimizing the impact of business development on the environment to share a harmonious and green life.

#### 3.1 環境管理

在「十四五」綠色生態發展綱領的引領下，中梁控股將環境保護視作可持續發展的重要支柱，積極承擔環境責任，扎實推進將節能、減碳及增效工作，將綠色低碳發展理念融入日常運營及管理。

#### 3.1 ENVIRONMENTAL MANAGEMENT

Guided by the green development principle under the 14th Five-Year Plan, Zhongliang Holdings regards environmental protection as an important underpinning of sustainable development. Therefore, it actively assumes environmental responsibilities by solidly implementing energy saving, carbon reduction and efficiency enhancement to incorporate green and low-carbon development concept into its daily operations and management.

中梁控股遵守《中華人民共和國環境保護法》《中華人民共和國清潔生產促進法》等環境相關法律法規，持續搭建、完善我們在房地產開發、物業管理和商業營運等業務中的環境管理體系。報告期內，本集團無因違反當地環境法律及法規而被處以重大罰款或遭受處罰。

Zhongliang Holdings strictly complies with the *Environmental Protection Law of the People's Republic of China*, the *Law of the People's Republic of China on Promoting Clean Production* and other laws and regulations in relation to environment. Furthermore, we continue to develop and improve our environmental management systems in terms of real estate development, property management and business operations. During the Reporting Period, the Group was not subject to major fines or penalties for violating local environmental laws and regulations.

為進一步提升中梁控股環境管理水平，我們從綠色建築、環境評估、碳排放管理以及環境影響四大維度建立環境目標，並建立以目標為導向的環境管理機制，並積極追蹤目標達成情況。

Aiming to further improve environmental management of Zhongliang Holdings, we have set up environmental objectives covering four dimensions, namely green building, environment assessment, carbon emission management and environmental impact and established an objective-oriented managing system to monitor whether such objectives have been achieved.

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#### III. Green Development

對集團開發的項目進行國內外綠色建築標準對標及認證，逐年提高二星及以上的認證比例，並優先考慮獲得綠色建築國際認證。至2023年，新建建築項目90%達到國家《綠色建築評價標準》一星或以上標準。

To comply with and obtain certification of domestic and international green building standards for projects developed by the Group, increase the proportion of new construction projects with two-star or above green building certification year by year and give priority to obtaining international green building certification where possible. By 2023, 90% of new construction projects will attain 1-star or above level of the national *Evaluation Standard for Green Building*.

定期對公司的環保表現和實踐進行評估和檢討，並推動持續的改進優化，逐年減少單位碳排放強度。

To regularly assess and review the Company's environmental performance and practices, and initiate continuous improvement and optimization to reduce carbon emission intensity per unit year by year.

嚴格遵循國家和地方的政策要求，致力於節能減排、降低建築能耗和溫室氣體排放。為減少對環境及自然資源的負面影響，我們推廣項目土建裝修一體化設計，避免單獨裝修時對現有建築材料的浪費。

To strictly implement requirements of national and local policies on energy saving and emission reduction and reducing building energy consumption and greenhouse gas emissions, and promote the integrated design of the projects' civil construction and decoration, whereby avoiding waste of existing building materials when the decoration is designed separately.

定期對集團的水資源與廢棄物表現和實踐進行評估和檢討，並推動持續的改進優化。

To regularly evaluate and review the Group's water and waste performance and practices, and to promote continuous improvement and optimization.

#### 中梁控股環境目標／承諾

#### Environmental Goals/Commitments of Zhongliang Holdings

報告期內，中梁控股90%的新建建築項目達到國家《綠色建築評價標準》一星及以上標準，達成了2022年制定的環境目標。

During the Reporting Period, 90% of new construction projects of Zhongliang Holdings attained 1-star or above level of the national *Evaluation Standard for Green Building*, achieving the environmental goals set in 2022.

#### 綠色建築

中梁控股嚴格遵循《綠色建築評價標準》GB/T 50378-2019、《民用建築節水設計標準》GB 50555和《室內空氣質量標準》GB/T 18883等要求，積極探索內部綠色建築相關標準指引的制定及完善，穩步推進綠色建築建設，致力於提升綠色建築標識認證率。

#### Green Building

In strict compliance with the *Assessment Standard for Green Building GB/T 50378-2019, Standard for Water Saving Design in Civil Building GB 50555, Indoor Air Quality Standard GB/T 18883* and other relevant regulations, Zhongliang Holdings actively explores the formulation and improvement of relevant standards and guidelines for internal green buildings and steadily promotes the construction of green buildings to enhance the certification rate of green building label.

## 三、綠色共建

### III. Green Development

在建築設計階段，我們實施有效的能源使用策略，以最大程度地減少建築本身的能耗。我們通過合理的空間佈局和自然風的充分利用，採用變頻調節控制技術，有效降低建築耗能

During the design phase of buildings, we have implemented effective energy use strategies to minimize the energy consumption of the building itself. Also, we effectively reduced the building's energy consumption by rationalizing the spatial design, making full use of natural wind, and utilizing variable frequency control technology

在綠色建材的選擇上，我們嚴格選用符合國家現行綠色產品標準，確保將有害物質控制在限定範圍之內

In selecting green building materials, we strictly selected building materials in line with the current national green product standards, so as to ensure that harmful substances are controlled within a limited range

#### 綠色建築設計

#### Green Building Design

截至報告期末，中梁控股已累計開發超過350個綠建項目（包括已獲得綠色建築認證或評級的項目），累計綠色建築的總面積超過5,000萬平方米。

As of the end of Reporting Period, Zhongliang Holdings has developed a total of more than 350 green buildings projects (including those which have obtained green building certification or rating), with a total accumulated green building gross floor area of more than 50 million square meters.

#### 綠色金融

在「雙碳」的背景下，綠色金融的助力將促進綠色地產市場的迅速擴張，未來綠色低碳建築的發展有望駛入快車道。在這一趨勢中，擁有良好的ESG表現的企業，將在綠色融資領域擁有更大的優勢。

#### Green Finance

Against the backdrop of “carbon neutrality and carbon peaking”, green finance will facilitate the rapid expansion of the green real estate market, and the development of green and low-carbon buildings is expected to accelerate in the future. In this trend, the companies with good ESG performance will have a greater advantage in green finance.

中梁控股堅決貫徹綠色發展的先進理念，努力推進綠色地產品牌建設，借助良好的ESG業績指標，鑄就企業核心競爭優勢。中梁控股已獲得知名ESG評估機構Sustainalytics基於《2018年綠色債券原則》《2020年綠色貸款原則》的《中梁控股集團可持續融資框架》專業意見。

Adhering to the advanced concept of green development, Zhongliang Holdings strives to promote the construction of green property brand and establishes its core competitiveness with good ESG performance indicators. Zhongliang Holdings has received professional advice from Sustainalytics, a well-known ESG rating agency, regarding the *Sustainable Financing Framework of Zhongliang Holdings Group* based on the *Green Bond Principles 2018* and the *Green Loan Principles 2020*.

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我們结合自身業務和發展，圍繞質量、綠色、人文以及社會責任等方面不斷優化管理，積極開展持份者溝通，持續強化公司管治，努力實現經濟、社會及環境的協調發展。未來，中梁控股將持續滿足公司投資項目中各持份者對ESG的要求、推動土地的良好開發、防止生態破壞，並參照市場環境、經濟情況，結合本集團融資需求，對綠色債券作出規劃。

In light of our business and development, we continuously optimize our management around quality, green, cultural and social responsibility, Zhongliang Holdings actively communicates with stakeholders and continues to improve corporate governance, with the aim of achieving a harmonious development of economy, society and environment. In the future, Zhongliang Holdings will continue to satisfy the ESG requirements of various stakeholders in the Company's investment projects, promote the healthy development of land, prevent ecological damage, and make plans for green bonds in light of market conditions, economic conditions and the Group's financing needs.

#### 3.2 應對氣候變化

近年來，隨著溫室氣體排放量的持續增長，氣候變化已成為人類面臨的重大全球性挑戰之一。中梁控股密切關注全球溫室氣體排放趨勢，積極地對氣候變化帶來的風險及機遇進行識別，開展切實有效的減排行動，助力國家順利實現雙碳目標。

#### 3.2 RESPONSE TO CLIMATE CHANGE

In recent years, climate change has become one of the major global challenges of mankind as greenhouse gas (GHG) emissions continue to grow. Zhongliang Holdings pays close attention to the trend of global GHG emissions, actively identifies the risks and opportunities arising from climate change and carries out effective emission reduction actions, so as to help the country achieve the dual-carbon goal.

##### 治理策略

中梁控股已經構建完備的氣候變化風險管理體系。其中，董事會負責對氣候變化相關風險及其重要性進行審計，監督和檢討氣候變化相關政策、管理和業績以及相關目標的進展情況。ESG工作小組則負責收集和整理氣候變化風險相關信息，識別潛在風險，制定相應的行動計劃，全面推進集團氣候戰略與氣候風險管理相關工作的落地。

##### Governance Strategies

Zhongliang Holdings has established a sound climate change risk management system. The Board is responsible for auditing the relevant risks and significance of climate change, overseeing and reviewing the progress of climate change related policies, management, performance and related targets. The ESG working group is responsible for collecting and collating climate change risk related information, identifying potential risks, formulating relevant action plans and comprehensively promoting the implementation of the Group's climate strategies and climate risk management tasks.

##### 風險識別

報告期內，我們參考氣候相關財務信息披露工作組(TCFD)的披露方法和建議，同時結合監管機構、資本市場評級機構以及國際報告標準機構所關注的氣候變化風險議題，選定溫州、杭州、寧波、金華這四個主要運營地，對中梁控股氣候變化風險及機遇開展識別工作，並不斷探索並踐行低碳減排行動計劃，在全球氣候變化中承擔起企業公民責任。

##### Risk Identification

During the Reporting Period, with reference to the disclosure methods and recommendations of the Task Force on Climate-related Financial Disclosures (TCFD) and the climate change risk issues concerned regulators, capital market rating agencies and international reporting standards bodies, Zhongliang Holdings selected four major operating locations, namely Wenzhou, Hangzhou, Ningbo and Jinhua, to identify climate change risks and opportunities. We also continue to explore and implement low-carbon emission reduction action plans and assume corporate citizenship in the global climate change.

### 三、綠色共建 III. Green Development

風險類別 Risk category	風險子類別 Risk sub-category	風險名稱 Risk name	風險描述 Risk description	緩解及適應舉措 Mitigation and adaptation measures
實體風險 Physical risks	急性風險 Acute risk	洪水 Floods	<p>洪水、極端降雨等極端氣候條件致使工程停工/工期延誤，導致成本上升；極端天氣還可能造成土地等相關資產受到破壞，導致資產成本增加、維修成本上升</p> <p>Extreme climate conditions (i.e., floods, heavy rains, etc.) caused project suspension/delays, resulting in increased costs; extreme weather may also cause damage to land and other related assets, resulting in higher asset costs and maintenance costs</p>	<ul style="list-style-type: none"> <li>• 實施常規監測，以追蹤降雨量變化和應對極端天氣事件 Routine monitoring to track change in rainfall and respond to extreme weather events</li> <li>• 項目設計階段，充分考慮極端天氣對公司運營地的影響，提前規避相關地區的項目建設或增強建築物的自身抵禦能力 At the architectural design stage, we fully take into account the impact of extreme weather on the Company's operation, and avoid the construction of projects in relevant regions in advance or improve the building's ability to withstand extreme weather events</li> <li>• 制定極端天氣(如颱風、洪水等)應急預案，積極開展應急演練，提高安全應急處置能力 Formulate emergency plans for extreme weather (i.e., typhoons, floods, etc.), and actively conduct emergency drills to improve safety and emergency response capabilities</li> <li>• 進行安全隱患大排查，及時閉合風險，將惡劣天氣的影響降至最低 Carry out safety hazards screening to eliminate risks in a timely manner and minimize the impact of severe weather</li> </ul>
	急性風險 Acute risk	乾旱 Drought	<p>乾旱可能會造成供水量緊缺，導致用水費用增加，甚至水資源供應不足，增加成本</p> <p>Droughts may cause water shortages, resulting in higher water bills, or even insufficient water supplies, increasing costs</p>	<ul style="list-style-type: none"> <li>• 強化水資源回用舉措，採取雨水回用，用作混凝土養護、沖洗道路、車輛清洗、沖洗廁所等工作的水資源應用 Enhance water reuse initiatives by reusing rainwater for concrete maintenance, road washing, vehicle washing, toilet flushing, etc.</li> <li>• 制定應急預案以應對突發天氣事件對施工的影響 Formulate emergency plans in response to impacts of emergency weather events on construction</li> </ul>

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風險類別 Risk category	風險子類別 Risk sub-category	風險名稱 Risk name	風險描述 Risk description	緩解及適應舉措 Mitigation and adaptation measures
	急性風險 Acute risk	極熱 Extreme heat	<p>極熱天氣通常指至少持續兩到三天的高溫度和高濕度，一般為溫度超過35攝氏度的天氣情況。極熱天氣事件會影響工作人員的安全，影響勞動力管理和規劃</p> <p>Extreme heat usually refers to a period of high temperature and humidity lasting at least two to three days, typically with temperature exceeding 35°C. Extreme weather events could impact workforce safety and affect work force management and planning</p>	<ul style="list-style-type: none"> <li>強化員工的職業安全防護措施 Strengthen occupational safety and security measures for staff</li> <li>對公司一線員工及合作供應商進行夏日送清涼慰問活動 Carry out summer cooling and condolence activities for the Company's front-line employees and cooperative suppliers</li> </ul>
	慢性風險 Chronic risk	海平面上升 Sea level rise	<p>海平面上升威脅著企業部分運營地位與中國沿海省份，海平面上升可能會導致建築及基礎設施損毀，資產減值，並增加維護成本</p> <p>Sea level rise threatens some places of our operation and the coastal provinces in China, potentially causing damage to buildings and infrastructure, asset impairment and higher maintenance costs</p>	<ul style="list-style-type: none"> <li>評估運營地周邊的海平面變化數據、氣象數據、地質數據 Evaluate the sea level change data, meteorological data and geological data around the operation site</li> <li>在項目開展前，把此風險納入選址的重要因素，避免在低窪地區或沿海地區建設 Before a project commences, this risk should be included as an important factor in site selection, and construction in low-lying or coastal regions should be avoided</li> <li>對於已經建成的項目，公司加強管理，定期進行巡查和維護，監測當地海平面變化情況 For completed projects, the Company strengthens management and conducts regular inspections and maintenance to monitor local sea level changes</li> </ul>

#### 氣候變化實體風險與應對措施

### Climate Change Physical Risks and Countermeasures

### 三、綠色共建

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中梁控股針對已識別的氣候實體風險，採取了相應的措施以降低其影響。對於洪水、颱風等極端天氣，我們及時發佈《關於加強在建項目自然災害風險防範工作的通知》等相關通知，要求項目在惡劣天氣來臨前進行安全檢查和預防，確保風險降至最低。

在2023年，為了應對節假日以及諸如雨雪、颱風等惡劣天氣的挑戰，全集團鄭重發文，強調各項目必須嚴格執行安全大檢查。我們的目標是徹底排查並消除安全隱患，確保風險得到及時有效的控制，從而將惡劣天氣對項目的影響降至最低限度。在報告期內，台紹區域公司台州溫嶺天宸苑項目，區域負責人員到施工現場開展安全大檢查，重點排查施工安全、用電安全、洪澇安全、抗颱風安全。負責人交底項目部，做好颱風來臨前的檢查和準備工作，施工用電線路檢查，排水通道檢查等，對於存在安全隱患的，要求項目部當天整改完畢。

Zhongliang Holdings has taken corresponding measures to reduce the impact of identified climate physical risks. For extreme weather such as flood and typhoon, we have timely issued the *Notice on Strengthening the Prevention of Natural Disaster Risks for Projects under Construction* and other relevant notices, requiring safety inspection and prevention carried out for projects before severe weather to ensure that risks are minimized.

In 2023, in order to cope with the challenges of holidays and severe weather such as rain, snow and typhoon, the Group as a whole solemnly issued a document to emphasize that all projects must strictly implement safety overhaul. Our goal is thorough identification and elimination of safety hazards to ensure that risks are controlled in a timely and effective manner, thereby minimizing the impact of severe weather on projects. During the Reporting Period, the responsible personnel for the region of Shaoxing-Taizhou regional company carried out safety overhaul for the construction site of Tianchen Court project in Wenling, Taizhou, with focus on construction safety, electricity safety, flood safety, and typhoon resistance safety. The responsible personnel required the project department to conduct inspection and preparation work before typhoon, line inspection for construction electricity and drainage channel checking, etc. For the potential safety hazards, the project department was required to complete the rectification on the same day.



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風險類別 Risk category	風險子類別 Risk sub-category	風險名稱 Risk name	風險描述 Risk description	緩解及適應舉措 Mitigation and adaptation measures
轉型風險 Transition risks	政策、法律及法規 Policies, laws and regulations	現有產品和服務的要求與監管 Requirements and regulations for existing products and services	國家和地區的相關政策將對中梁控股在各地區的運營有更加嚴格的要求和監管，若中梁未及時按照出台的相關法律法規、政策規定披露相應的環境信息，將導致集團面臨合規風險 Relevant national and regional policies will impose stricter requirements and regulations on the operations of Zhongliang Holdings in various regions. Zhongliang will be subject to compliance risks when failing to timely disclose corresponding environmental information in accordance with relevant laws, regulations and policies introduced	<ul style="list-style-type: none"> <li>全面識別運營風險，確保運營合規 Comprehensively identify operational risks and ensure operational compliance</li> <li>積極研究相關政策法規，加強與各監管部門以及持份者的溝通 Actively study relevant policies and regulations, strengthen communication with various regulatory authorities and stakeholders</li> <li>加速推進低碳轉型戰略，形成可持續發展的新局面 Accelerating the low carbon transition to a new sustainable development</li> </ul>
	政策、法律及法規 Policies, laws and regulations	強化排放量報告義務 Strengthened obligations of emissions	隨著碳排放、碳交易等管理措施的完善及實施，國內外均對中梁控股的排放報告提出了更高的要求。同時，隨著香港交易所對新的ESG報告規定出台，對溫室氣體排放、減少排放的措施和運營對環境的影響的報告有了更高的要求 The improvement and implementation of regulatory measures such as carbon emissions and carbon trading have brought higher domestic and international requirements for Zhongliang Holdings' emissions reporting. Meanwhile, with the introduction of the HKEX's new ESG reporting requirements, there are more stringent requirements for reporting on greenhouse gas emissions, measures to reduce emissions and the environmental impact of operations.	<ul style="list-style-type: none"> <li>中梁控股加強對環境數據的管理，統計數據收集口徑，定期收集並審查環境數據，做好碳核查工作，並按照要求披露數據 Zhongliang Holdings strengthens the management on environmental data, statistics collection scope, collects and reviews environmental data regularly to perform proper carbon verification and discloses the data as required</li> <li>中梁控股依據實際情況，結合制定的排放目標和能源使用計劃，調整運營計劃 Zhongliang Holdings adjusts its operating plan in accordance with the actual situation, taking into account the emission targets and energy use plans</li> </ul>

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風險類別 Risk category	風險子類別 Risk sub-category	風險名稱 Risk name	風險描述 Risk description	緩解及適應舉措 Mitigation and adaptation measures
技術風險 Technology risks	低碳排放技術轉型的前端費用 The upfront expense of the transition to low carbon technologies	國家不斷提高低能耗、近零能耗的綠色低碳技術要求，同時，各省市相繼出台對綠色建築認證的比例要求，且呈上升趨勢，若中梁未及時研究、應用綠色建築新技術，將導致集團面臨合規風險，以及增加用於綠色技術研發、設計、開發的額外建築成本 China continues to impose higher green and low-carbon technology requirements of low energy consumption and nearly zero energy consumption. At the same time, various provinces and cities have issued the proportion requirements for green building certification, and the trend is on the rise. If Zhongliang fails to timely research and apply new green building technologies, the Group will face compliance risks, as well as an increase in the additional construction costs for green technology R&D, design and development	<ul style="list-style-type: none"> <li>• 加快創新環保科技的研發和應用，減少綠色建築技術採購成本 Accelerate the R&amp;D and application of innovative environmental protection technologies and reduce the procurement cost of green building technologies</li> <li>• 建立綠色建築技術的激勵機制，推廣綠色建築新技術的廣泛應用，並積極提升綠建標識的認證等級及覆蓋比例 Establish an incentive mechanism for green building technology, promote the wide application of new green building technologies, and actively improve the certification level and coverage ratio of green building identification</li> </ul>	
市場風險 Market risks	客戶偏好轉變 The change of customer's preference	隨著社會公眾對於低碳消費偏好的轉變，若中梁控股未能有效降低生產運營過程中的碳排放，將直接導致客戶降低對中梁相關產品及服務的需求，造成營業收入的下降 With the change of the public's preference for low-carbon consumption, if Zhongliang Holdings fails to effectively reduce carbon emissions during the process of production and operation, it will directly suffer from the reduction of customers' demand for related products and services of Zhongliang, resulting in the decline of operating income	<ul style="list-style-type: none"> <li>• 加強與客戶以及投資者等持份者溝通，積極展示低碳環保、節能減排的企業形象 Strengthen communication with customers, investors and other stakeholders, and actively show the corporate image of low-carbon, environmental protection, energy conservation and emission reduction</li> <li>• 持續關注並參與政府對綠色建築的扶持項目 Continuously pay attention to and participate in government support projects for green buildings</li> <li>• 持續將節能減排理念納入產品設計及研發的過程中 Continuously incorporate the concept of energy saving and emission reduction into the process of product design and R&amp;D</li> <li>• 選用的裝飾裝修材料滿足國家現行綠色產品評價標準中對有害物質限量的要求 The selected decorative materials comply with the requirements of the current national green product evaluation standards on the limits of harmful substances</li> </ul>	

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風險類別 Risk category	風險子類別 Risk sub-category	風險名稱 Risk name	風險描述 Risk description	緩解及適應舉措 Mitigation and adaptation measures
		原材料成本上漲 Rise in cost of raw materials	業界廣泛使用環保型材料，導致原材料價格上漲，採購成本增加 The industry's growing adoption of eco-friendly materials has resulted in higher prices for raw materials and an increase in procurement costs	<ul style="list-style-type: none"> <li>採用多元化採購策略，積極擴充供應商庫，持續打造可持續採購 Adopt diversified procurement strategy, and continuously build sustainable procurement by actively expanding its supplier base</li> <li>分析原材料價格變化趨勢，通過與供應商交流及資源整合，加強成本管理和控制 Analyse trends in raw material prices and strengthen the cost management and control through communication with suppliers and resource consolidation</li> <li>建立長期穩定的供應鏈關係，與可靠、ESG表現良好的供應商建立長期合作關係 Establish long-term and stable supply chain relationships, and develop long-term cooperative relationships with reliable suppliers with good ESG performance</li> </ul>
	聲譽風險 Reputation risks	持份者對負面反饋日益關切 Increasing concern of stakeholders on the negative feedback	<p>若環境績效和披露不充分，那麼投資者和客戶可能會選擇我們的競爭對手，導致我們的收入減少 Inadequate environmental performance and disclosure may lead investors and customers to choose our competitors, thereby reducing our revenues</p> <p>客戶和投資者對環保表現越來越感興趣。如果環境績效表現不佳，可能會失去合同和投資 As customers and investors increasingly prioritize environmental performance, poor environmental performance may result in the loss of contracts and investments</p>	<ul style="list-style-type: none"> <li>持續加強集團環境績效的披露水平，積極提升ESG相關評級結果 Continuously improve the disclosure level of the Group's environmental performance, and actively enhance ESG-related rating results</li> <li>確保合規的同時，優化企業社會責任對外傳播渠道 Optimize external CSR communication channels while ensuring compliance</li> <li>持續關注並參與認可度高或適用性強的國際和國內綠色環保活動，提升行業競爭力字體 Continuously pay attention to and participate in well-recognized or applicable international and domestic eco-friendly activities to enhance the competitiveness in the industry</li> </ul>

#### 氣候變化轉型風險與應對措施

#### Climate Change Transition Risks and Countermeasures

針對已識別的轉型風險，我們從能源及溫室氣體管理方面，積極推進節能減排項目，減少生產過程的溫室氣體排放，為減緩氣候變化的做出貢獻。

As for the identified transition risks, we actively promote energy conservation and emission reduction projects from the perspective of energy and greenhouse gas management, to reduce greenhouse gas emissions during the process of production, and contribute to the mitigation of climate change.

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### 能源管理

中梁控股始終恪守《中華人民共和國環境保護法》《中華人民共和國環境影響評價法》《中華人民共和國節約能源法》等多項法律法規的要求，支持低碳能源發展，以推動綠色低碳運營模式的全面實現。

我們始終秉持「人與自然和諧共生」的核心理念，在日常運營中倡導高效用能及綠色出行，營造低碳環保的綠色辦公氛圍。

### Energy management

Zhongliang Holdings always abides by the requirements of various laws and regulations, including the *Environmental Protection Law of the People's Republic of China*, the *Law of the People's Republic of China on Environmental Impact of Assessment* and the *Energy Conservation Law of the People's Republic of China*, to support the development of low-carbon energy and promote the comprehensive realization of green and low-carbon operation mode.

We have always adhered to the core concept of "Human and Nature Coexist Harmoniously", advocating efficient consumption of energy and eco-friendly travel in our daily operations to foster a low-carbon and environmentally friendly green office atmosphere.

#### 高效用能 Efficient consumption of energy

- 提醒員工合理開閉和使用計算機、打印機等用電設備  
Remind employees to reasonably use electrical equipment such as computers and printers and power off after use
- 總裁辦落實每日至19:30分的值班制度，檢查各樓層是否及時關閉照明燈，杜絕能源浪費的情況  
The Office of the President practice the daily duty mechanism to check the lighting status of each floor to eliminate energy wastage until 19:30
- 在工作日物業空調集中開放時，嚴禁各辦公區域另行開啟辦公室的獨立空調  
Separate office air conditioning shall be powered off during the central air conditioning of the property operating on the business day

#### 綠色出行 Eco-friendly travel

- 《出差管理辦法》已修訂，以規範差旅並減少非必要出差  
Revised the *Management Methods for Business Trips* to standardize travel management practices and avoid unnecessary business trips
- 強化公務車能耗管理，分析公務車出行油耗，進行優化管理  
Strengthen the management of energy consumption of official vehicles, analyse the fuel consumption of official vehicle trips to optimize their management
- 鼓勵員工出差時首選公共交通工具，促進環保節約  
Encourage staff to use public transport where possible for business trips to promote environmental protection and energy saving

### 綠色辦公舉措 Initiatives for Green Offices

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中梁控股在施工建設方面採取外包模式。因此，該部分碳排放量並未納入本公司的統計範疇中。但是在工程項目招標時，我們明確要求施工單位在能源節約、施工效率提高等方面採取有效措施，並要求在投標文件中予以回應。在實施過程中，基於節能減排及降本增效的原則，在計劃鋪排、方案制定、進場驗收、過程監控、人員治理、風險控制、整改閉環等方面嚴格管控。以施工機械設備管控為例：

As the construction of Zhongliang Holdings' projects are outsourced, the carbon emissions of the construction are not counted as part of the Group's scope. However, we explicitly requested the construction unit to adopt effective measures in terms of energy saving and construction efficiency enhancement when tendering for the projects, and requested it to provide corresponding solutions in the tender documents. During the construction, we strictly control the planning, plan formulation, site inspection and acceptance, process monitoring, personnel management, risk control and closed-loop rectification based on the principles of energy saving, cost reduction and efficiency enhancement. Taking the control of construction machinery and equipment as an example:



施工機械設備管控  
Control of construction machinery and equipment

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2023年溫室氣體排放及能源消耗	單位	辦公營運 Office operation	工程建設 <sup>3</sup> Project construction <sup>3</sup>
2023 GHG emissions and energy consumption	Unit	operation	construction <sup>3</sup>
<b>間接能源消耗量</b>			
<b>Indirect energy consumption</b>			
外購電力	兆瓦時	1,808.20	22,132.50
Purchased electricity	MWh		
<b>直接能源消耗量</b>			
<b>Direct energy consumption</b>			
液化石油氣	噸	/	545.16
Liquefied petroleum gas (LPG)	tonnes		
汽油	升	19,100.00	13,123.20
Petrol	litres		
綜合能源消耗量 <sup>4</sup>	兆瓦時	1,973.99	29,850.72
Comprehensive energy consumption <sup>4</sup>	MWh		
<b>溫室氣體排放</b>			
<b>GHG emissions</b>			
範疇1：直接溫室氣體排放量(辦公運營) <sup>5</sup>	噸二氧化碳當量		40.50
Scope 1: Direct GHG emissions (Office Operation) <sup>5</sup>	tonnes of CO <sub>2</sub> equivalent		
範疇2：間接溫室氣體排放量(辦公運營) <sup>6</sup>	噸二氧化碳當量		1,031.22
Scope 2: Indirect GHG emissions (Office Operation) <sup>6</sup>	tonnes of CO <sub>2</sub> equivalent		
工程建設溫室氣體排放量	噸二氧化碳當量		14,340.72
GHG emissions from project construction	tonnes of CO <sub>2</sub> equivalent		

<sup>3</sup> 中梁控股工程建設項目主要能源消耗來自前期土建主體階段大型機械設備的使用，2023年中梁控股在建項目大部分處於建設中後期，故電力等能源消耗量有大幅下降。

<sup>4</sup> 綜合能耗計算參考了GB/T 2589-2020《綜合能耗計算通則》。

<sup>5</sup> 本報告溫室氣體核算按二氧化碳當量呈列，並依據國家發展改革委員會發佈的《公共建築運營企業溫室氣體排放核算方法與報告指南》進行核算。

<sup>6</sup> 溫室氣體排放量(範疇二)：公司實際運營的主體通過使用外購電力使用所產生的溫室氣體排放。溫室氣體核算按二氧化碳當量呈列，並依據生態環境部發佈的《企業溫室氣體排放核算方法與報告指南發電設施(2022年修訂版)》進行核算與編製。

<sup>3</sup> The major energy consumption of Zhongliang Holdings' construction projects is mainly due to the use of large machinery and equipment in the early stage of construction. In 2023, most of Zhongliang Holdings' construction projects are in the mid-to-late stage of construction, so the energy consumption of electricity and other energy sources has decreased significantly.

<sup>4</sup> The calculation of comprehensive energy consumption was made with reference to *GB/T 2589-2020 General Principles for Calculation of Comprehensive Energy Consumption*.

<sup>5</sup> GHG calculation in this report is presented in CO<sub>2</sub> equivalent and in accordance with the *Guide of Accounting and Report of Greenhouse Gas Emissions for Public Construction Operation Enterprises issued by the National Development and Reform Commission*.

<sup>6</sup> GHG emissions (Scope 2): GHG emissions generated by the entity actually operating the Company through the use of purchased electricity. GHG calculation is presented in CO<sub>2</sub> equivalent and is calculated and prepared in accordance with the *Guidelines on Enterprises' Greenhouse Gas Emissions Accounting and Reporting — Power Generating Equipment (2022 Revision)* issued by the Ministry of Ecology and Environment of People's Republic of China.

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溫室氣體排放及資源消耗連年對比 (辦公運營)	單位	2021	2022	2023
Year-on-year comparison of GHG emissions and resource consumption (office operation)	Unit			
每平方米辦公面積溫室氣體排放 <sup>7</sup> (辦公運營) GHG emissions/m <sup>2</sup> under office area <sup>7</sup> (office operation)	千克二氧化碳當量/ 平方米(辦公面積) kilograms CO <sub>2</sub> equivalent/m <sup>2</sup> (office area)	28.96	25.86	39.26
每平方米辦公面積綜合能源消耗量 <sup>8</sup> (含辦公運營) Comprehensive energy consumption/m <sup>2</sup> under office area <sup>8</sup> (including office operation)	千瓦時/平方米 (辦公面積) kWh/m <sup>2</sup> (office area)	54.67	47.18	72.30

溫室氣體排放及資源消耗連年對比 (含辦公運營及工程建設)	單位	2021	2022	2023
Year-on-year comparison of GHG emissions and resource consumption (including office operation and project construction)	Unit			
每平方米在建項目溫室氣體排放 (含辦公運營及工程建設) GHG emissions/m <sup>2</sup> under construction (including office operation and project construction)	千克二氧化碳當量/ 平方米(在建面積) kilograms CO <sub>2</sub> equivalent/m <sup>2</sup> under construction	1.10	1.94	0.80
每平方米在建面積綜合能源消耗量 (含辦公運營及工程建設) Comprehensive energy consumption/m <sup>2</sup> under construction (including office operation and project construction)	千瓦時/平方米 (在建面積) KWh/m <sup>2</sup> under construction	2.25	3.63	1.66

<sup>7</sup> 2023年，由於辦公空間優化，辦公樓層減少等原因，公司每平方米辦公面積溫室氣體排放較往年有所上升。

<sup>8</sup> 2023年，由於辦公空間優化，辦公樓層減少等原因，公司每平方米辦公面積綜合能源消耗量較往年有所上升。

<sup>7</sup> GHG emissions/m<sup>2</sup> of the Company's office space increased in 2023 compared to previous years due to optimisation of office space, reduction of office floors, etc.

<sup>8</sup> Comprehensive energy consumption/m<sup>2</sup> of the Company's office space increased in 2023 compared to previous years due to optimisation of office space, reduction of office floors, etc.

## 三、綠色共建 III. Green Development

### 3.3 綠色運營

中梁控股恪守《中華人民共和國環境保護法》《中華人民共和國環境影響評價法》《中華人民共和國水污染防治法》等法律法規，堅持綠色發展，並注重水資源高效利用和減少污染物排放。我們將環保理念融入日常運營與施工過程中，採用雨水回用以及多種污染控制技術，推進綠色運營管理建設。

#### 水資源管理

中梁控股注重水資源管理，針對不同項目類型造成的水資源浪費，制定響應的水資源管理措施。報告期內，我們採取了源頭管理、資源循環和節水宣貫三管齊下的策略，全面提升水資源使用效率，減少水資源浪費，提升用水效益。本集團的用水主要來自市政供水和雨水回用，不涉及求取水源。

### 3.3 GREEN OPERATIONS

Abiding by the *Environmental Protection Law of the People's Republic of China*, the *Environmental Impact Assessment Law of the People's Republic of China*, the *Water Pollution Prevention and Control Law of the People's Republic of China* and other laws and regulations, Zhongliang Holdings upholds green development and focuses on the efficient utilisation of water resources and the reduction of pollutant emissions. We incorporate environmental protection concepts into our daily operations and construction processes, adopting rainwater reuse and a variety of pollution control technologies to promote the construction of green operations and management.

#### Water resources management

Zhongliang Holdings attaches importance to the management of water resources and has formulated corresponding water resources management measures to address the wastage of water resources caused by different types of projects. During the Reporting Period, we adopted a three-pronged strategy (i.e. source management, resource recycling and promotion of water saving) to comprehensively enhance the efficiency of water resources utilisation, reduce wastage of water resources and improve the effectiveness of water use. The Group's water mainly comes from municipal water supply and rainwater reuse, and does not involve sourcing water.

#### 源頭管理 Water management at source

- 強化水資源管理，確保施工作業結束後斷水  
Strengthen water management to ensure water is switched off at the end of the work
- 使用達到中國水效標識達到2級及以上的節水衛生器具，減少水資源使用  
Use water-saving sanitary appliances that meet the China Water Efficiency Level 2 or above to reduce water resource usage
- 管道安裝報警設施避免故障導致的水浪費  
Installation of alarms to prevent water waste due to equipment failure

#### 資源循環 Resource recycling

- 安裝收集雨水收集裝置，通過收集建築屋面雨水和路面雨水，經處理後用於混凝土養護、沖洗道路、車輛清洗等，提升水資源回用率  
Install rainwater collection devices to collect rainwater from building roofs and roads. The rainwater after treatment will be used for concrete maintenance, road flushing, vehicle cleaning to improve the reuse of water resources

#### 節水宣貫 Water conservation promotion

- 在辦公區域張貼節水提示宣傳標識，提升員工節水意識  
Post water-saving reminders in the office to enhance employees' awareness of water conservation

#### 節水管理舉措

#### Water Conservation Management Initiatives



### 三、綠色共建

#### III. Green Development

水資源消耗量 Water consumption	單位 Unit	2023		
水資源消耗總量 Total water consumption	噸 tonnes	2,012,391.19		
辦公運營 Office Operation	噸 tonnes	19,000.00		
工程建設 Project construction	噸 tonnes	1,993,391.19		

水資源消耗強度(包括辦公運營) Water consumption intensity (including office operation)	單位 Unit	2021	2022	2023
每平方米辦公面積水資源消耗量 <sup>9</sup> Water consumption/m <sup>2</sup> of office area <sup>9</sup>	噸/平方米(辦公面積) tonnes/m <sup>2</sup> (office area)	0.56	0.36	0.70

水資源消耗強度(包括辦公運營和工程建設) Water consumption intensity (including office operation and project construction)	單位 Unit	2021	2022	2023
每平方米在建面積水資源消耗量 Water consumption/m <sup>2</sup> under construction	噸/平方米(在建面積) tonnes/m <sup>2</sup> (areas under construction)	0.16	0.17	0.10

#### 合規排放

中梁控股遵循《中華人民共和國固體廢物污染環境防治法》《中華人民共和國水污染防治法》《中華人民共和國大氣污染防治法》等法律法規，採取了一系列嚴格、高效的措施，持續加強對自身生產運營過程中產生的廢水、廢氣、廢棄物的精細化管理，致力於減少三廢的產生。同時，積極推動集團向綠色發展方向邁進。

#### Compliant Emission

In compliance with laws and regulations such as the *Law of the People's Republic of China on the Prevention and Control of Environmental Pollution by Solid Waste*, the *Law of the People's Republic of China on the Prevention and Control of Water Pollution* and the *Law of the People's Republic of China on the Prevention and Control of Atmospheric Pollution*, Zhongliang Holdings has taken a series of strict and efficient measures to continuously strengthen the refined management on waste water, waste gas and waste generated from operation, and was committed to reducing the discharge of waste water, waste gas and wastes, while actively promoting the Group towards to green development.

<sup>9</sup> 2023年，由於辦公空間優化，辦公樓層減少等原因，公司每平方米辦公面積水資源消耗量較往年有所上升。

<sup>9</sup> Water consumption/m<sup>2</sup> of the Company's office space increased in 2023 compared to previous years due to optimisation of office space, reduction of office floors, etc.

## 三、綠色共建

### III. Green Development

在廢水管理方面，我們根據項目所在地政府的環保法規，及時辦理污水排放許可證，確保施工污水的合法合規處置。在建築工地，我們設置了封閉式洗車設備等，通過該設施有效防止了洗車過程中污水的飛濺。此外，在臨時生活區，我們也對生活污水進行深度處理，以滿足環保要求。

In terms of waste water, the Group has applied for waste water discharge permits in accordance with the environmental regulations of the local government where the project is located, ensuring the legal and compliant disposal of waste water. At the construction site, enclosed car washing facilities and other facilities are set to effectively prevent splashing of sewage. In addition, in the temporary living area, the Group also carry out advanced treatment of domestic sewage to meet environmental protection requirements.

在廢氣管理方面，我們實行了不定期巡檢制度，以全面評估各項目的排放狀況。針對存在潛在風險的施工場地，我們堅決進行整改，並確保整改措施形成閉環，有效消除隱患。

In terms of waste gas, the Group has implemented an irregular inspection system to comprehensively evaluate the emission of projects. The Group will resolutely carry out rectification measures for construction sites with potential risks to ensure that the rectification measures are in place to effectively eliminate hidden dangers.

在廢棄物管理方面，本集團始終遵循相關政策要求，將建築垃圾和生活垃圾分類清運、統一處理。對於燈管、電池等危險廢棄物交由專業第三方處理或回收。同時大力推行施工材料的循環利用，從源頭上減少廢棄物的產生。

For waste management, the Group adheres to the requirement of relevant policies to classify and transport construction waste and household waste for unified treatment. Hazardous waste such as lamps and batteries will be delivered by the Group to or collected by professional third parties. In addition, the Group vigorously promotes cyclic utilization of construction materials to reduce the generation of waste from the source.

- 項目需對廢舊鋼筋和型鋼進行統一收集，之後交付給專業的鋼材回收處理公司進行處理  
Discarded steel bars and shapes of projects are collected in a unified manner, and then deliver them to a professional steel recycling company for processing

- 針對木材資源，項目需根據實際需求進行合理調整與再利用。例如，在模板支撐系統中，木方應盡可能實現周轉使用，以延長其使用壽命  
We make reasonable adjustment and reuse for wood resources according to the actual demand. For example, in the template support system, wood should be recycled as much as possible to extend its service life

- 不可周轉的材料，通過修整後再根據需要另做他用。對於過期的水泥、砂石、廢棄建築垃圾等，在滿足要求的前提下，用作回填、臨時道路路基建設等  
For non-recyclable materials, we reuse them as required after trimming. For expired cement, sand and gravel, construction waste, etc., on the premise of meeting the requirements, used as backfill, temporary road subgrade construction, etc

#### 施工材料的循環利用

#### Recycling Measures of Construction Materials

### 三、綠色共建

#### III. Green Development

此外，中梁控股切實關注文明施工的重要性，我們積極採取多項舉措對施工過程中的噪聲、揚塵、水土污染等問題加強管理，盡最大可能減少對周邊環境、社區居民生活的影響。

In addition, by recognizing the importance of civilized construction, Zhongliang Holdings takes active measures to manage noise, dust, soil and water pollution during the construction process, for the purpose of minimizing the impact on the surrounding environment and community residents.

##### 噪聲控制 Noise Control

- 晝間施工保持噪聲在限制內  
Daytime construction shall keep the decibels within the required band
- 夜間施工則需經過多重審批  
Night construction must be approved before implementation
- 實施施工場地封閉管理，有效減少外界噪聲影響  
The construction site shall be well closed to effectively reduce the impact on the outside environment

##### 揚塵控制 Dust Control

- 設置智慧揚塵管控設施  
Launching smart dust control facilities
- 嚴格要求車輛出工地前清洗，以減少揚塵產生  
Strictly require vehicles to be washed before leaving sites to reduce dust
- 嚴禁帶泥、超載、未封閉的車輛上路，並設置人員檢查  
Strictly prohibited the vehicles that attached with mud or the overloaded or unsealed vehicles being driven on the road, and personnel should be set up for inspection

##### 水土污染控制 Soil and Water Pollution Control

- 在關鍵區域增設防滲漏墊層並設立收集裝置，以防止汽油、柴油等泄漏引發污染  
To prevent pollution caused by leakage of petrol and diesel, anti-leak bedding and collection devices shall be installed in key areas
- 對施工場地水土情況進行定期監測，確保施工活動不對當地水土環境造成不良影響  
Regular monitoring of the soil and water conditions at the construction site to ensure that construction activities do not have adverse effects on the local soil and water environment

#### 噪聲、揚塵、水土污染管理舉措 Measures to Manage Noise, Dust, Soil and Water Pollution

### 三、綠色共建 III. Green Development

廢棄物排放 Emission of waste	單位 Unit	2023
<b>無害廢棄物產生量</b> The total amount of non-hazardous waste produced		
<b>工程建設</b> Project construction		
廚餘垃圾 <sup>10</sup> Kitchen waste <sup>10</sup>	噸 tonnes	12,016.38
土方廢料 <sup>11</sup> Earthwork waste <sup>11</sup>	立方米 m <sup>3</sup>	240,593.24
其他廢棄物 <sup>12</sup> Other building waste <sup>12</sup>	噸 tonnes	22,999.11
<b>辦公運營</b> <sup>13</sup> Office Operation <sup>13</sup>		
辦公廢棄物 Office waste	噸 tonnes	20.26
可回收物 <sup>14</sup> Recyclables <sup>14</sup>	噸 tonnes	20.00
其他廢棄物 <sup>15</sup> Other wastes <sup>15</sup>	噸 tonnes	0.26

<b>有害廢棄物產生量</b> The total amount of hazardous waste produced		
<b>辦公運營</b> <sup>16</sup> Office Operation <sup>16</sup>		
廢硒鼓墨盒 Used toner cartridge and drum cartridge	噸 tonnes	0
廢日光燈或節能燈管 Used fluorescent lamps or power-saving fluorescent lamps	根 pieces	150

<sup>10</sup> 2023年中梁控股交付項目數量較往年大幅提升，創歷史新高，項目一線人員較2022年有所增加，故廚餘垃圾產生量有所提升。

<sup>11</sup> 項目產生土方廢料主要產生於項目基坑開挖階段，2023年在建項目主要處於主體及以後階段，土方廢料產生量較上一年度大幅下降。

<sup>12</sup> 2023年工程建設其他廢棄物包括其他廢棄物及在建項目建築垃圾總量。

<sup>13</sup> 2023年，由於辦公空間優化，辦公樓層減少等原因，辦公運營產生的無害廢棄物較2022年有大幅減少。

<sup>14</sup> 辦公運營產生的可回收物為快遞包裝。

<sup>15</sup> 其他廢棄物包括餐廚/廚餘垃圾以及未被回收利用的其他廢棄物。

<sup>16</sup> 同無害廢棄物，2023年，由於辦公空間優化，辦公樓層減少等原因，故辦公運營產生的有害廢棄物較2022年有大幅減少。

<sup>10</sup> In 2023, Zhongliang Holdings delivered more projects than in previous years, and the number of frontline staff for these projects increased compared to 2022. As a result, there was an increase in the amount of kitchen waste.

<sup>11</sup> Earthwork waste generated from the projects mainly occurs during the excavation phase of the projects. As the projects under construction in 2023 are mainly in the main construction stage or beyond, the amount of earthwork waste generated has decreased significantly compared to the previous year.

<sup>12</sup> Other waste generated from project construction in 2023 includes other waste and total amount of construction waste generated from projects under construction.

<sup>13</sup> Non-hazardous waste generated by office operations in 2023 is significantly reduced compared to 2022 due to optimisation of office space, reduction of office floors, etc.

<sup>14</sup> Recyclables generated from office operation represented logistic package materials.

<sup>15</sup> Other wastes included kitchen waste and other un-recycled wastes.

<sup>16</sup> Same as the non-hazardous waste, hazardous waste generated by office operations in 2023 is significantly reduced compared to 2022 due to optimisation of office space, reduction of office floors, etc.

### 三、綠色共建

#### III. Green Development

辦公運營無害廢棄物強度 Intensity of non-hazardous waste in office operation	單位 Unit	2021	2022	2023
每平方米辦公運營無害廢棄物強度 <sup>17</sup> Intensity of non-hazardous waste/ m <sup>2</sup> in office operation <sup>17</sup>	千克/平方米 kg/m <sup>2</sup>	5.56	4.01	0.74
廢水排放量 Sewage emission	單位 Unit	2021	2022	2023
<b>工程建設</b> Project construction				
廢水排放總量 The total amount of sewage emission	噸 tonnes	2,907,339	2,617,872	1,594,712
每平方米在建面積廢水排放總量 The total amount of sewage emission/ m <sup>2</sup> under construction	噸/平方米(在建面積) tonnes/m <sup>2</sup> (areas under construction)	0.12	0.14	0.08

<sup>17</sup> 2023年，由於辦公空間優化，辦公樓層減少等原因，公司每平方米辦公運營無害廢棄物強度較往年有所上升。

<sup>17</sup> Intensity of non-hazardous waste/m<sup>2</sup> of the Company's office space increased in 2023 compared to previous years due to optimisation of office space, reduction of office floors, etc.

## 四、人力資源管理

### IV. Human Resources Management

基於「先人後勢」的人才發展理念，中梁控股持續完善員工招聘僱傭管理制度體系，時刻關注保障員工的合法權益，構建多元化發展的員工培訓體系，拓寬員工發展通道，為人才茁壯成長提供豐沃的土壤。同時，本集團關愛員工身心健康，積極提升職業安全管理水平，務求為員工提供一個健康、安全的工作環境。

With the talent development philosophy of “people first, then strategies”, Zhongliang Holdings continues to improve the employee recruitment and employment management system, always pays attention to protecting the legitimate rights and interests of employees, builds a diversified employee training system and broadens the development channels of employees, so as to provide abundant opportunities for talents to grow. In the meantime, the Group cares about the mental and physical health of each employee and actively improves the level of occupational safety management, thereby providing a healthy and safe working environment for employees.

#### 4.1 人才保障

中梁控股始終嚴格遵守《中華人民共和國勞動法》《中華人民共和國勞動合同法》《禁止使用童工規定》等相關法律法規，積極踐行公平、公正、公開的招聘原則，持續完善《招聘管理原則》等內部管理制度，全面保障員工各方面合法權益。中梁控股嚴格禁止僱傭童工及強制勞動，承諾不以種族、宗教、性別等因素進行差別化對待，為員工打造多元化和包容的工作場所，創造平等共融的工作氛圍。

#### 4.1 TALENT PROTECTION

By strictly complying with the *Labor Law of the People's Republic of China*, the *Labor Contract Law of the People's Republic of China* and the *Regulations on Prohibition of Child Labor* and other relevant laws and regulations, Zhongliang Holdings actively implements the principles of fair, just and open recruitment, continuously improves internal management systems such as the *Recruitment Management Principles*, and protects the legitimate rights and interests of employees in all aspects. Zhongliang Holdings strictly prohibits employment of child labor and forced labor, and promises not to discriminate against factors such as race, religion, gender, etc., so as to create a diverse and inclusive workplace as well as an equal and inclusive working atmosphere for employees.

在員工入職前，我們對所有候選人的背景信息進行嚴格審核，確保滿足法定工作年齡，若發現違規僱傭行為將及時上報有關部門，並依據法規嚴肅處理。員工亦可通過郵件、公開投訴電話等多個渠道進行申訴及舉報。在收到舉報後，內部審計部門將對舉報內容獨立開展調查，並由管理層負責跟蹤及監督整改措施，全力保障員工合法權益。報告期內，本集團業務開展過程中未發生僱傭童工、強制勞工等違法僱傭現象。

We strictly verify the background information of all candidates before they join our Group to ensure that they meet the legal working age. If any illegal employment practices are found, they will be reported to the relevant departments in a timely manner and will be dealt with seriously in accordance with laws and regulations. Employees can also make complaints and reports through several channels such as email and public complaint hotlines. After receiving a report, the internal audit department will independently investigate the content of the report, and the management will be responsible for tracking and supervising the rectification measures to fully protect the legitimate rights and interests of employees. During the Reporting Period, there were no illegal employment practices such as child labor and forced labor in the course of the Group's business operations.

## 四、人力資源管理 IV. Human Resources Management

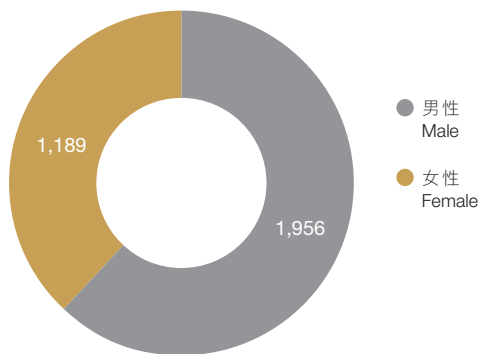
### 多元化招聘

本集團積極做好人才庫的開發和儲備工作，積極引進契合公司理念、符合公司未來發展需求的複合型專業人才。我們在招聘過程中，秉持「精準招聘」原則，優先內部人才向上涌動，結構性進行外招補缺。截至2023年12月31日，本集團共有全職員工3,145人，員工流失率為36%，具體數據如下：

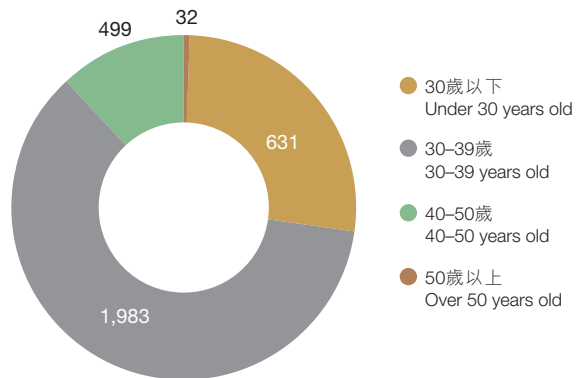
### Diverse recruitment

The Group actively develops and reserves the talent pool by positively introducing compound professionals who fit the Company's philosophy and meet the needs of the Company's future development. We follow the "precise recruitment" principle in the recruitment process, giving priority to the promotion of internal talents, and structurally carrying out external recruitment to fill the gaps. As of 31 December 2023, the Group had a total of 3,145 full-time employees with a turnover rate of 36%, the details of which are as follows:

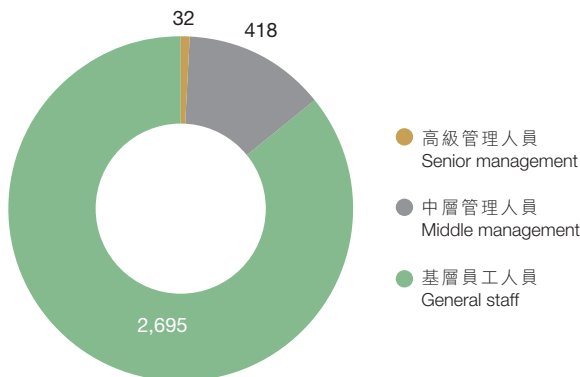
按性別劃分的員工總數  
Total number of employees by gender



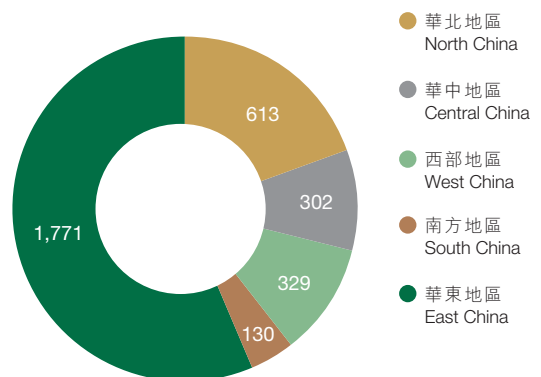
按年齡劃分的員工總數  
Total number of employees by age



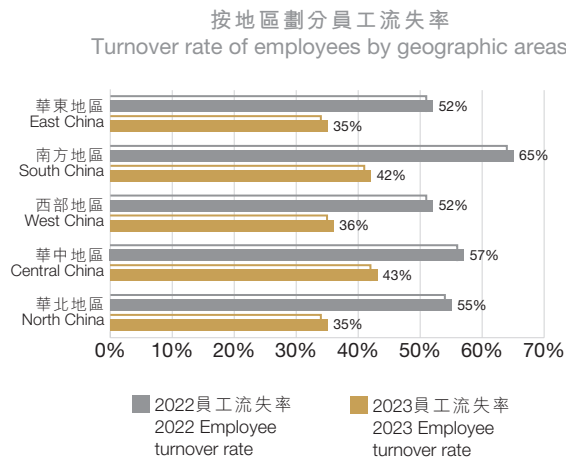
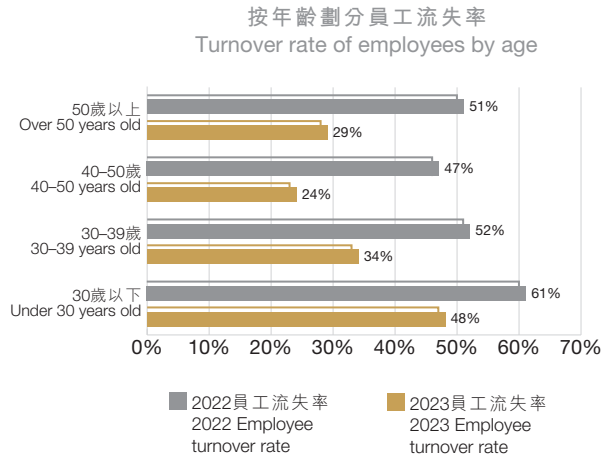
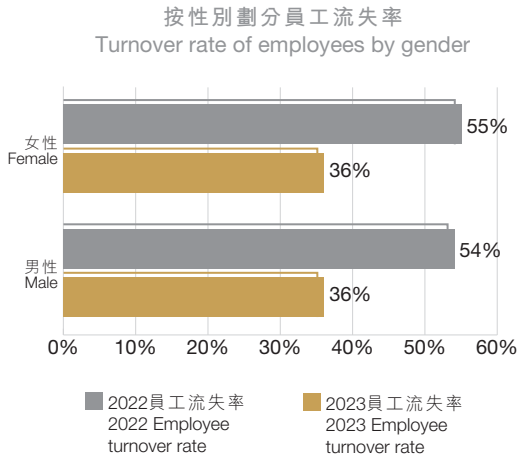
按職級劃分的員工總數  
Total number of employees by employment type



按地區劃分的員工總數  
Total number of employees by geographic areas



## 四、人力資源管理 IV. Human Resources Management





## 四、人力資源管理 IV. Human Resources Management

### 績效考核及薪酬福利

在績效管理方面，本集團進一步細化績效考核辦法，設定「工作業績和價值觀／能力」「考核結果和行為」雙維度考核標準，並將考核結果分為A、B、C三個等級，從項目表現、工作技能、團隊合作精神、價值觀等多個方面設定考核要素，持續優化員工績效管理體系，實現公司整體戰略與組織架構發展、員工個人職業發展的共贏。

同時，中梁控股建立了完備合理的薪酬福利管理體系，切實落實《薪酬福利管理制度》及《考勤休假管辦法》等內部管理制度，為員工提供有競爭力的薪資福利和獎勵機制。此外，本集團注重人文關懷，開展形式多樣的年會團建、年度評優等活動，豐富員工工作與生活，增強員工間的溝通交流，提升團隊凝聚力。

### Performance Appraisal and Remuneration and Benefits

In respect of performance management, the Group has further refined its measures on the performance appraisal by adopting a two-dimensional appraisal standard of “performance and values/competence” and “appraisal results and behavior”, and dividing appraisal results into three grades of A, B and C. The appraisal elements were set from various aspects such as project performance, work skills, teamwork spirit and values, etc., so as to continuously optimise the employee performance management system and achieve a win-win situation for the Company’s overall strategy, organisational structure development and the career development of individual employees.

Meanwhile, a comprehensive and reasonable remuneration and benefits management system has been established by Zhongliang Holdings to implement internal management systems such as the *Compensation and Welfare Management System* and the *Administrative Measures for Attendance and Leave*, so as to provide employees with competitive remuneration and benefits and incentive mechanisms. In addition, the Group attaches great importance to humanistic care, and has carried out various forms of annual meeting and team-building and annual evaluation activities to enrich the work and life of its employees, improve communication and exchanges among employees, and enhance team cohesion.



中梁控股員工福利  
Employee Benefits of Zhongliang Holdings

## 四、人力資源管理

### IV. Human Resources Management

#### 4.2 人才保育

中梁控股注重員工的職業生涯規劃，不斷完善人才培養體系，針對不同層級和工作場景的員工規劃了晉升路線和培訓方向，暢通內部調動輪崗、橫向豎向流動等職業生涯發展通道，致力於為員工提供學習、發展和成長的空間。此外，本集團也致力於為員工創造個人成長與學習發展的機會，幫助員工提升職業技能水平、陪伴員工探索專業知識深度，讓員工於公司攜手同行。

##### 員工晉升

中梁控股持續完善人才晉升標準和路徑，秉持「七分成熟、大膽任用」的原則，一方面關注員工的多元化發展，為所有員工提供平等的發展及輪崗機會；另一方面，切實做好核心崗位保留、主幹人才儲備的計劃工作，持續激發人才活力，從而實現幹部內生化。

為不斷增強組織內部的韌性和穩定性，本集團通過明確職業發展通道來推動學習型組織建設，並通過崗職定位、內部流動的閉環管理的方式構造有利於員工持續成長的空間機制。報告期內，本集團著力培養關鍵崗位幹部和新棟梁計劃人員，晉升新任命幹部74人，零星關鍵崗位人員47人，新棟梁計劃90人，共計晉升211人，全年內部晉升比例6%，核心幹部內部晉升率達到97%。

#### 4.2 TALENT RETAINMENT

Zhongliang Holdings pays close attention to the career planning of employees and is committed to continuously improving its talent cultivation system. The Group has planned promotion paths and training specialities for employees at different levels and in different workplaces, as well as facilitated career development paths such as internal transfer and rotation, horizontal and vertical mobility, etc., in order to provide employees with room for learning, development and growth. In addition, the Group also endeavors to create personal growth and learning opportunities for employees, helping them to upgrade their vocational skills and accompanying them in exploring professional knowledge, so as to enable them to walk hand in hand with the Company.

##### Employee Promotion

Zhongliang Holdings continues to improve its talent promotion standards and paths, upholding the principle of “bold appointments”. On the one hand, it pays attention to the diverse development of its staff and provides all staff with equal opportunities for development and rotation; on the other hand, it makes proper planning on retaining core positions and reserving cadre talents, so as to continue to stimulate the vitality of talents, thereby realising the internalisation of cadres.

In order to continuously enhance the internal resilience and stability of the organisation, the Group promotes the construction of a learning organisation through the identification of career development paths, and creates a spatial mechanism conducive to the continuous growth of employees through the closed-loop management of job positioning and internal mobility. During the Reporting Period, the Group focused its efforts on cultivating cadres in key positions and new pillars. A total of 211 employees, including 74 newly appointed cadres, 47 staff in rare key positions and 90 new pillars, were promoted respectively, representing an internal promotion ratio of 6% for the whole year, and an internal promotion rate for core cadres of 97%.

## 四、人力資源管理 IV. Human Resources Management

### 培訓體系

中梁控股始終堅持「資源萃取、賦能突破」的育人原則，建立以「中梁學院」為核心、線上移動學習平台「中梁E學堂」為鏈接橋梁的培養體系，為不同層級、不同場景的員工打造定製化的培養計劃，持續踐行「一個核心、兩大方向、三項策略、四維提升」的培訓戰略，人才培養與梯隊建設雙線並行，多維度促進員工領導能力、專業業務能力以及職場軟技能提升，促進員工全方位成長的同時推動公司高質量發展。

### Training system

Zhongliang Holdings has always adhered to the principle of “resource extraction and empowerment breakthrough” in nurturing people, and has established a training system with Zhongliang Academy as the core and Zhongliang E Academy, an online mobile learning platform, as the bridge, to create customised training plans for employees at different levels and in different scenarios, and continued to implement the training strategy of “one core, two directions, three strategies and four dimensions of enhancement”. The parallel operation of talent cultivation and team building has promoted the enhancement of employees’ leadership ability, professional business ability and soft skills in the workplace in many aspects, thus enabling the all-round growth of employees and the high quality development of the Company at the same time.



### 中梁控股培訓發展戰略

#### Training Development Strategy of Zhongliang Holdings

報告期內，本集團圍繞「管理團隊建設、專業業務賦能、後備人才培養、文化場域落地」四大培養方向打造培訓計劃，根據員工不同場景下的工作需求和個人成長需求，規劃開展多維培訓項目，為各層級的員工提供學習與發展機會，打造更加多元化、專業化、高素質的人才團隊。

During the Reporting Period, the Group formulated training programs around the four training directions of “management team building, professional business empowerment, reserve talents cultivation and cultural field landing”, planned and launched multi-dimensional training programs according to the work requirements and personal growth needs of employees in different scenarios, so as to provide employees at all levels with opportunities for learning and development and to build a more diversified, professional and high-quality talent team.

## 四、人力資源管理 IV. Human Resources Management

<p><b>管理團隊建設</b> Management Team Building</p>	<ul style="list-style-type: none"> <li>• 高管學習會 Executive learning sessions</li> <li>• 總計匯報複盤 Review of summarized report</li> <li>• 主題專項培訓 Theme-specific training</li> </ul>
<p><b>專業業務賦能</b> Professional Business Empowerment</p>	<ul style="list-style-type: none"> <li>• 營銷夜課堂 Marketing night class</li> <li>• 賦能大練兵 Empowerment training</li> <li>• 稅務專項培訓 Taxation training</li> </ul>
<p><b>後備人才培養</b> Reserve Talents Cultivation</p>	<ul style="list-style-type: none"> <li>• 新棟梁計劃 New pillar plan</li> <li>• 常態化培訓 Recurrent training</li> <li>• 中梁故事 Zhongliang history</li> </ul>
<p><b>文化場域落地</b> Cultural Field Landing</p>	<ul style="list-style-type: none"> <li>• 中梁學習匯 Zhongliang Learning Exchange</li> <li>• 中梁文化報 Zhongliang Culture Journal</li> <li>• 中梁E學堂 Zhongliang E Academy</li> </ul>

### 2023年中梁控股重點培訓項目 Key Training Programs of Zhongliang Holdings in 2023

#### 管理團隊能力強化

中梁控股高度重視管理團隊的培養，重點提升其領導力、溝通技巧、策略性思維及管理工作表現，協助管理人員拓展事業。報告期內，本集團堅持「兩降一保」核心目標導向，以降成本、降負債和保資產為三大抓手，持續跟蹤核心業務情況，及時對稱管控政策，營造場域助推集團經營。本集團圍繞營銷突破、核心業務、監察審計、重要事項對稱四個方面組織召開了33場高管學習會，共開展了224個議題匯報，營銷工作分享和複盤46次、區域核心業務總結匯報35次，保交付工作專項匯報30次、監察審計和重要事項對稱各12次和15次。同時，為更好地應對當前行業下行現狀，本集團針對性地開展主題專項培訓活動，提升管理團隊的風險管控意識。

#### Strengthening the capability of the management team

Zhongliang Holdings attaches great importance to the development of the management team and focuses on enhancing their leadership, communication skills, strategic mindset and management performance, and assisting managers to expand their careers. During the Reporting Period, the Group adhered to the core objective of “cost reduction, debt reduction and asset protection”, and continued to monitor the performance of core business and aligned management policies in a timely manner based on the objective, thus creating a field to boost its operation. The Group organized 33 executive learning sessions centering on four aspects of marketing breakthrough, core business, supervision and audit, and symmetry of important issues, at which 224 topic reports, including 46 sharing and review on marketing work, 35 summary reports on regional core business, 30 special reports on ensuring housing project delivery, 12 supervision and audits and 15 symmetries of important issues, were made. Besides, to better cope with the current downturn of the industry, the Group carried out thematic training activities to enhance the risk control awareness of the management team.

## 四、人力資源管理 IV. Human Resources Management

### 2023年主題專項培訓活動 Thematic Training Activities in 2023



2023年「冲刺保交樓」主題專項培訓  
Special Training on Ensuring Housing Project  
Delivery in 2023

面對當前交付項目卡點問題，為確保本集團的穩定運營與周期過度，中梁控股針對性地開展2023年地產集團「冲刺保交樓」主題專項培訓，賦能至各個區域公司的28位常務副總以及83個事業部總，採取線下集中培訓和線上視頻培訓結合的方式，成功強化了各區域管理團隊的保交樓和風險管控意識，全面提升了全集團項目經營及平穩交付能力。

Facing the current delivery difficulties of projects, to ensure stable operation and cyclical transition, Zhongliang Holdings carried out a special training on ensuring housing project delivery for Zhongliang Real Estate Group in 2023, empowering 28 executive vice presidents and 83 business division heads of regional companies. Through offline centralized training and online video training, the training successfully strengthened the awareness of regional management teams for ensuring housing project delivery and risk control, and comprehensively enhanced the project operation and smooth delivery capability of the Group.



2023年半年度「兩降一保」  
主題專項培訓  
Special Training on Cost Reduction, Debt  
Reduction and Asset Protection in mid-2023

經過過去嚴峻的市場考驗，當前房地產行業依舊在困境中艱難前行，為提升區域管理團隊的全周期競爭力，促進經驗和組織智慧沉澱，本集團特此開展2023年地產集團「兩降一保」主題專項培訓，參與人員為所有區域公司的26位常務副總，通過及時的政策宣貫和業務培訓，成功解決一線重難點問題，縱向打通賦能，切實做好兩降一保工作，助力區域高效穩定運營，更好地穿越房地產行業周期性動盪。

After undergoing the severe market test in the past, the current real estate industry remains struggling in hardships. To enhance the full-cycle competitiveness of regional management teams and exchange experience and organizational wisdom, the Group held a special training on cost reduction, debt reduction and asset protection for Zhongliang Real Estate Group in 2023, with 26 executive vice presidents of all regional companies attended. Through prompt policy publicity and business training, we successfully solved major and difficult problems at the front line and effectively promoted the work on cost reduction, debt reduction and asset protection, hence contributing to the efficient and stable operation of regional companies and helping them better traverse the cyclical turbulence of the real estate industry.

## 四、人力資源管理

### IV. Human Resources Management

#### 專業業務賦能

報告期內，中梁控股籌劃了一系列專業業務培訓提升活動，致力營造有利於員工培能的工作環境，著力提升團隊素質能力，更好地適應當前市場變化。本集團重點著眼於營銷、法務、稅務三個核心業務部門，面向全體營銷條線1,300名員工推出6次營銷夜課堂專項培訓，針對全集團63名法務人員開展了為期兩天的春季賦能大練兵行動，對財務條線和聯盟專項組的660名人員進行了房地產項目全周期稅金管控專項培訓，不斷提升員工職業技能，拓寬員工視野與思維，更好地面對當前市場下行現狀，做好相應風險把控。

#### Professional business empowerment

During the Reporting Period, Zhongliang Holdings organized a series of professional business training activities and strived to create a working environment conducive to employee training, so as to improve the quality and ability of the team and better adapt to the current market changes. With a focus on marketing, legal and tax departments, our core business departments, the Group held 6 special training sessions on marketing at night for all 1,300 employees engaged in marketing work, carried out a two-day spring empowerment training activity for 63 legal affairs employees, and organized a special training on full-cycle tax control over real estate projects for 660 personnel in charge of financial affairs and coming from the alliance team. Through these trainings, our employees' occupational skills were improved and their horizons and mindsets were broadened. Therefore, they can better respond to the current market downturn and control relevant risks.

#### 「營銷夜課堂」專項培訓

#### Special Training on Marketing at Night

為更好地營造學習型組織氛圍，主動適應市場形勢的轉變，中梁控股推出營銷夜課堂專項培訓，著力培養營銷團隊的狼性思維，針對營銷卡點、堵點問題、獲客體系、營銷轉型等主題開展重點培訓，提高了營銷核心團隊的決策力和一線營銷人員的執行力，從而保障銷售回款，提升集團現金流安全性和平穩經營能力。

In order to create a better learning atmosphere and adapt to market changes, Zhongliang Holdings held a special training on marketing at night, striving to cultivate the wolf mindset of the marketing team. We carried out key training sessions on topics such as marketing difficulties, pain points, customer acquisition system and marketing transformation, which reinforced the decision-making capability of our core marketing team and the executive capability of front-line marketing personnel, thereby ensuring sales collection and improving the Group's liquidity safety and operation stability.



營銷夜課堂培訓海報  
Poster of Marketing Training

## 四、人力資源管理

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#### 春季賦能大練兵行動

#### Spring Empowerment Training Activity

面對當前房地產市場糾紛數量不斷增長的背景，為了保障公司長遠穩健發展和從源頭上防控各類風險，本集團於2023年3月3日和4日，組織法務團隊開展有關解決當前法務風險管理痛點的春季賦能大練兵行動，以提高法務團隊處理疑難複雜問題的能力，提升團隊整體實戰管理水平。

As the current real estate disputes grow, to ensure the long-term steady development of the Company and prevent risks from the source, the Group organized the legal team to carry out the spring empowerment training activity on addressing the pain points of the current legal risk management on 3 and 4 March 2023, aiming to enhance the ability of the legal team to deal with difficult and complex problems and strengthen the overall management of the team.



春季賦能大練兵行動  
Spring Empowerment Training Activity

#### 後備人才培養

中梁控股致力於打造「為命運而戰」的高素質經營人才，秉持「不主動優化、不降職降薪、不否定打擊、不放任不管」的原則，持續關注管培生的培養，著力打造「新棟梁」與「非凡生」兩個管理培訓生品牌項目，建立了包括培訓前置、集訓融入、雙向輪崗、導師帶教、年度述職的兩年期閉環培養體系，開展新員工培訓、個人成長規劃、專業提升課程、管理提升班等系列活動，將企業內部鍛煉與外派學習相結合，為人才的成長提供更多的學習培訓機會，不斷加強集團後備梯隊建設和內部人才涌動。

#### Reserve talent training

Zhongliang Holdings is committed to cultivating high-quality management talents who “fight for fate”. Adhering to the principle of “no active optimization, no demotion and salary reduction, no negation of the blow, and no letting go”, we continuously paid attention to the training of management trainees and focused on creating two management trainee brand projects of “new pillars” and “extraordinary trainees”. We established a two-year closed-loop training system including pre-training, integration of intensive training, two-way job rotation, tutor teaching and annual work reporting, and carried out a series of activities such as new employee training, personal growth planning, professional promotion courses and management enhancement classes. By combining internal trainings with external studies, we strived to provide more learning and training opportunities for the growth of talents and constantly strengthen the reserve echelon construction and internal talent flow of the Group.

## 四、人力資源管理

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#### 管理培訓生集中述職

#### Collective Work Reporting by Management Trainees

為了更好地落實完善管培生長效生態培養體系，賦能「新棟梁、非凡生」的成長，中梁控股開展了年度述職答辯活動。管培生結合個人工作情況，從文化價值觀的理解與踐行、工作業績的價值與貢獻、個人成長的複盤及規劃等多個維度進行相關答辯，同台PK業務技能。同時評委也會給予針對性的建議，以幫助管培生進行自我剖析，明確未來職業發展規劃，發掘自身潛力、加速個人成長。

To better implement and improve the long-term ecological training system for management trainees and empower the growth of “new pillars and extraordinary trainees”, Zhongliang Holdings carried out the annual work reporting and defense activity. Management trainees reported their work from multiple dimensions such as the understanding and practice of cultural values, the value and contribution of work performance, and the review and planning of personal growth, based on their own work realities, and competed for business skills. Meanwhile, the judges also gave targeted suggestions to help them make self-analysis, clarify future career development plans, explore their own potential and accelerate personal growth.

#### 文化場域落地

中梁控股堅持「擰成一股繩，合成一股力」的理念，持續推動文化協同、組織提效，以文化激發動力，各職能部門將文化融入工作標準和行為規範中，並通過年度評優、「奮鬥中梁人」系列活動、中梁文化報、中梁故事等方式，宣傳標杆人物，更好發揮榜樣作用，帶動整個團隊的凝聚力和向心力，為每一位員工打造更好的文化場域。

#### Cultural field development

Upholding the concept of “integrating as a whole and working together”, Zhongliang Holdings continuously promotes cultural coordination, improves organizational efficiency, and stimulates motivation with culture. Our functional departments integrate culture into work standards and codes of conduct, and publicize benchmark figures through various ways such as annual evaluation, “The Striver” activities, Zhongliang Culture Express and Zhongliang Stories to better play the role of role models, in a bid to reinforce the cohesion and centripetal force of the entire team and create a better cultural field for every employee.



## 四、人力資源管理

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#### 五月「奮鬥中梁人」系列活動 “The Striver” Activities in May

為做好本集團典型宣傳工作，積極弘揚「為命運而戰」的經營人才理念，提升團隊凝聚力，中梁控股啟動五月「奮鬥中梁人」系列活動，評選出集團各區域公司長期堅持奮鬥的幹部、員工和新棟梁人才，突顯關鍵時間、關鍵時刻、關鍵中梁人的奮鬥故事，樹立集團內部標杆，不僅使員工學有目標、行有方向，同時激發了其他員工培養愛崗敬業精神和主人翁意識。

Zhongliang Holdings launched “The Striver” activities in May for the purpose of promoting its typical publicity work, advocating the management talent concept of “fight for fate” and enhancing team cohesion. The activities selected cadres, employees and new pillars in regional companies of the Group who have been striving for a long time, and highlighted the fighting stories of key Zhongliang strivers at critical time and critical moment, with an aim to establish an internal benchmark within the Group. Through these activities, employees found their goal and direction of learning and action, and fostered the spirit of dedication and sense of ownership.



五月「奮鬥中梁人」系列活動  
“The Striver” Activities in May

報告期內，本集團通過中梁學習匯公眾號平台持續向員工分享集團發展訊息、文化資訊，圍繞穩健經營、文化活動、區域之聲、奮鬥中梁人、警鐘長鳴等主題推出三期中梁文化報，並開設「中梁故事」板塊分享6名往屆優秀新棟梁人才的成長軌跡以及優秀業績，給全集團管培生樹立了良好的榜樣。

During the Reporting Period, the Group continued to share its development news and cultural information with its employees on the official account of Zhongliang Learning Exchange. Three issues of Zhongliang Culture Express were published around the themes of sound operation, cultural activities, regional voices, strivers in Zhongliang and warning bells. Moreover, the “Stories of Zhongliang” section was set up to share the growth process and excellent achievements of 6 new outstanding talents in the past, which set good examples for all the Group’s management trainees.

## 四、人力資源管理 IV. Human Resources Management

### 中梁文化報

#### Zhongliang Culture Express

企業報是企業員工的精神食糧，是最貼近員工的信息載體，是貫徹企業方針、政策，反映職工呼聲的有效途徑，也是企業文化活動的最佳陣地。報告期內，中梁控股集團共推出三期中梁文化報，內容涵蓋公司經營重大事項、員工慰問行動、區域交付經驗分享等。同時開設「奮鬥中梁人」故事板塊，分享優秀員工的職業發展經歷，充分發揮企業報的輿論導向、教育引導作用，引導職工形成共同的目標、共同的願望、共同的理想、共同的信念。

Enterprise newspaper is the spiritual nourishment of our employees, the information carrier closest to employees, an effective way to implement corporate policies and reflect the voices of our employees, as well as the best venue for corporate cultural activities. During the Reporting Period, Zhongliang Holdings Group published three issues of Zhongliang Culture Express, covering major business issues of the Company, condolences to employees, and sharing of delivery experience in regional business. At the same time, the story section of “The Striver” was set up to share the career development experiences of outstanding employees, and gave full play to the role of the enterprise newspaper in guiding public opinion and education, so as to guide our employees to shape a common goal, a common aspiration, and a common ideal and a common belief.



中梁文化報系列宣傳內容

A Series of publicity campaigns of Zhongliang Culture Express

此外，中梁控股緊跟時代發展步伐，擁抱「互聯網+」思潮，持續加強和推進中梁知識共享體系的構建，不斷完善「中梁E學堂」線上移動學習平台，對全集團的各類知識資源進行收集、整理、儲存、傳播、應用及創新，與集團全體員工共創知識、共享智慧。報告期內，中梁E學堂平台持續更新各模塊專業課程，上線課程總數達9,446門，在線學習人次累計達94萬餘次，培訓講師總計460人。

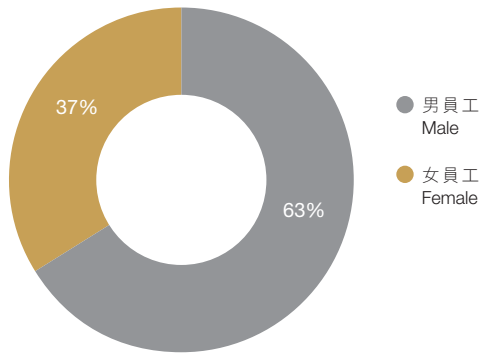
In addition, Zhongliang Holdings keeps pace with the development of the times by embracing the trend of “Internet Plus”. It has continuously strengthened and promoted the construction of knowledge-sharing system of Zhongliang, and constantly improved the “Zhongliang E-school”, an online mobile learning platform, by collecting, organizing, storing, disseminating, applying and innovating various knowledge resources of the entire Group, to create knowledge and share wisdom with all employees of the Group. During the Reporting Period, Zhongliang E-school platform continued to update its professional courses in various modules, and a total of 9,446 courses were launched, with more than 940,000 online learning person-times, and a total of 460 lecturers trained.

## 四、人力資源管理 IV. Human Resources Management

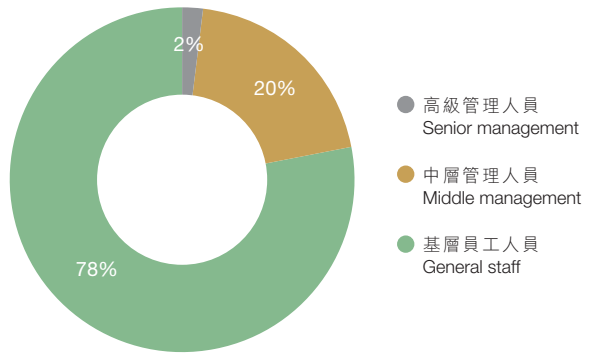
2023年，中梁控股員工培訓工作成效顯著，受訓總人數達2,052，佔員工總數的65%，總培訓時長達71,735小時，具體分佈情況如下：

In 2023, Zhongliang Holdings achieved notable results in employee training, with total number of trained employees of 2,052, representing 65% of the total number of employees. Total training time was 71,735 hours, the details of which are set out below:

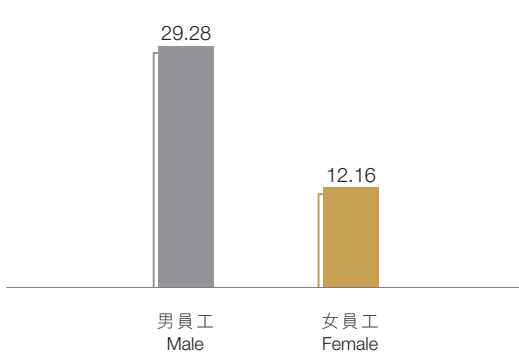
按性別劃分受訓僱員百分比  
Percentage of trained employees by gender



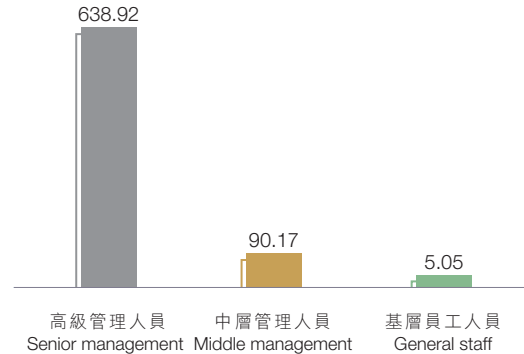
按職級劃分受訓僱員百分比  
Percentage of trained employees by rank



按性別劃分平均受訓時數(小時)  
Average training hours by gender (hour)



按職級劃分平均受訓時數(小時)  
Average training hours by rank (hour)



## 四、人力資源管理 IV. Human Resources Management

### 4.3 職場關懷

中梁控股注重人文關懷，倡導多元化溝通氛圍，積極搭建員工溝通渠道，充分傾聽員工訴求及對於公司發展的建議，同時定期開展組織氛圍調查和關懷行動，深入了解員工內心想法，做到真實聆聽，切實改變，讓員工和集團在輕鬆、平等的環境中共同成長。

本集團搭建內部網絡平台，提供公平、高效、平等的申訴處理機制，以便及時了解員工訴求，掌握公司管理中存在的問題。除此之外，本集團通過在各區域積極開展員工敬業度調查，不斷發現和解決問題，有效提升員工滿意度。同時，中梁控股引導員工以健康、可持續發展的方式追求美好生活，從物質、精神、文化等多個方面出發，關注每一位員工的身心幸福，定期組織關懷慰問活動，構建員工慰問體系，增強員工凝聚力與歸屬感。

### 4.3 WORKPLACE CARE

Zhongliang Holdings highly values humanistic care and advocates a diversified communication atmosphere. It actively establishes communication channels for employees to carefully listen to their demands and suggestions on the development of the Company, while also regularly conducting surveys on organizational atmosphere and caring actions to gain a deeper understanding of their inner thoughts, so as to truly listen and make practical changes to enable the employees and the Group to grow together in a relaxed and equal environment.

The Group has established an internal network platform to provide a fair, efficient and equal mechanism for handling complaints, so as to promptly understand employees' demands and grasp the problems in the management of the Company. In addition, the Group has actively conducted surveys on employee engagement in various regions to identify and resolve problems, effectively enhancing employee satisfaction. At the same time, Zhongliang Holdings guides employees to pursue a better life in a healthy and sustainable manner, and is concerned about the physical and mental well-being of each employee from material, spiritual and cultural perspectives. Furthermore, we organized care and condolence activities on a regular basis to create a system of employee consolation and enhance the cohesion of the employees and their sense of belonging.



中秋、國慶各區域開展一線走訪慰問活動  
Frontline visit and condolence activities in each region  
during the Mid-Autumn Festival and National Day holiday

## 四、人力資源管理

### IV. Human Resources Management

#### 4.4 職業健康與安全

中梁控股積極倡導「生命至上、安全第一」的價值觀，將健康與安全置於企業核心位置。本集團不斷優化安全管理架構和相關制度，切實落實安全管理責任，定期開展安全意識培訓活動，為員工營造安全、健康、舒適的工作環境。

##### 安全管理體系

中梁控股嚴格遵守《中華人民共和國安全生產法》《中華人民共和國建築法》《建設工程安全生產管理條例》《生產安全事故報告和調查處理條例》《建築施工安全檢查標準》等法律法規，並於報告期內修訂了《中梁地產集團第三方工程過程評估管理辦法》《中梁地產集團工程條線考核管理辦法》等內部管理制度，引入項目巡檢、第三方檢查等途徑摸排項目質量安全風險，對各個階段進行全周期安全管理及績效管理，明確各區域項目人員、監理、總承包單位等主體的責任、義務及獎懲措施。本集團始終將員工安全放在首要位置，我們積極構建集團層面及區域層面的安全管理體系，持續優化安全風險督辦流程，將安全管理責任層層落實至對應的管理機構，保障職業健康安全工作得到妥善管理。

#### 4.4 OCCUPATIONAL HEALTH AND SAFETY

By actively advocating to the concept of “Priceless Lives, Safety First”, Zhongliang Holdings places health and safety as the core of the enterprise. With continuously optimization of the safety management structure and related systems, the Group fulfills safety management responsibilities and conducts safety awareness training activities on a regular basis, so as to create a safe, healthy and comfortable working environment for employees.

##### Safety management system

Zhongliang Holdings strictly abides by relevant laws and regulations including the *Production Safety Law of the People's Republic of China*, the *Construction Law of the People's Republic of China*, the *Administrative Regulations on the Work Safety of Construction Projects*, the *Regulations on the Reporting, Investigation and Disposition of Work Safety Accidents* and the *Standard of construction safety inspection*. In addition, Zhongliang Holdings amended the *Administrative Measures on Third-Party Engineering Process Evaluation of Zhongliang Real Estate Group*, the *Administrative Measures on the Assessment of Engineering Lines of Zhongliang Real Estate Group* and other internal management systems during the Reporting Period by introducing the project patrol inspection, third-party inspection and other methods, to identify the project quality and safety risks. In addition, full-cycle safety management and performance management are carried out at all stages to clearly define the responsibilities, obligations, rewards and penalties of project personnel, supervisors, general contractors and other entities in each region. The Group has always given top priority to the safety of its employees. We have proactively constructed a safety management system at the group and regional levels, continuously optimized the safety risk supervision process, and implemented the safety management responsibilities to the corresponding management organizations, so as to ensure that occupational health and safety work is properly managed.

## 四、人力資源管理 IV. Human Resources Management



中梁控股風險督辦流程  
Risk supervision process of Zhongliang Holdings

此外，本集團對於合作承包商和供應商提出員工職業安全管理要求。我們在與其簽署的合同中明確項目健康安全標準，並要求合作方自主提報ISO45001職業健康安全管理体系認證，對於安全風險事項要及時進行上報和合規處理。在合作過程中，集團內部審計監察中心對合作方健康安全工作進行持續監督，審計條線同時根據安全事故的上報和處罰情況開展有效幹預與監督工作，實現閉環管理。

### 安全保障

中梁控股始終堅持「零死亡、零火災」的承諾，致力於在消除或緩解所有業務營運的安全危害。報告期內，本集團持續完善各項安全保障措施，採取第三方工程巡檢、季度安全檢查等措施進行監管，對安全管理制度指引及底線標準進行拉通，針對階段性安全痛點問題進行定期分析，不斷迭代安全管理措施。2023年中梁控股工程安全達成「零」死亡事故目標，因工傷損失工作日數為180天，過往4年未發生工亡事故。

In addition, the Group imposes requirements of employee occupational safety management on its partner contractors and suppliers. We specify the health and safety standards of the projects in the contracts entered into with them, and require the partners to submit the ISO45001 occupational health and safety management system certification on their own, report and handle safety risks in a timely and compliant manner. In the course of the cooperation, the internal audit and supervision center of the Group continuously supervises the health and safety work, and carries out effective intervention and supervision based on the reporting of safety incidents and penalties until closed-loop management is achieved.

### Safety and Security

Zhongliang Holdings always adhered to the commitment of “zero fatalities and zero conflagrations”, and committed to eliminating or mitigating all safety hazards in business operations. During the Reporting Period, the Group continued to improve various safety measures and implement third-party engineering inspections, quarterly safety checks and other measures for supervision. It also reviewed the safety management system guidelines and baseline standards, conducted regular analysis of stage-specific safety issues, therefore continuously improving safety management measures. In 2023, Zhongliang Holdings achieved the goal of “zero” fatalities in engineering safety, with 180 lost days due to work injury, and no work-related fatalities in the past 4 years.

## 四、人力資源管理 IV. Human Resources Management

<p>第三方評估 Third-party assessment</p>	<ul style="list-style-type: none"> <li>將原有的安全專項評估納入過程評估，開展常態化的安全第三方評估 Incorporate the original safety special assessment into the process assessment, and carry out regular third-party assessment for safety</li> </ul>
<p>事故分析會 Accident analysis meeting</p>	<ul style="list-style-type: none"> <li>針對社會上發生的典型工程安全事故，結合現場實際及政府主管部門要求，開展自查自糾，舉一反三，避免事故隱患。 In view of the typical engineering safety accidents occurring in the society, with combination with the actual situation on the site and the requirements of the competent government departments, self-examination and self-correction are carried out to avoid hidden dangers of accidents.</li> </ul>
<p>安全大檢查 Safety inspection</p>	<ul style="list-style-type: none"> <li>原則上每季度開展一次 To carry out safety inspection every quarter in principle</li> <li>特殊情況如節假日、災害天氣等，檢查結果備案至集團總部，集團和區域均開展跟蹤檢查，安排整改銷項 In special cases such as holidays, disaster weather, etc., the inspection results will be filed with the group headquarters, and the Group and the regional companies will carry out follow-up inspection and arrange for rectification</li> </ul>
<p>晨會制度 Morning meeting system</p>	<ul style="list-style-type: none"> <li>要求各個事業部落實安全晨會制度，集團抽查落實情況，並納入考核 Each business unit is required to implement the safety morning meeting system, and the Group conducts random checks on the implementation and includes it in the assessment</li> </ul>

### 中梁控股安全保障舉措 Safety Measures of Zhongliang Holdings

此外，中梁控股集團不斷強化員工安全文化的建設工作，確保安全意識深入人心。在集團總部層面，我們針對全集團工程人員，聚焦於項目質量、安全與保交付工作開展培訓。在區域和項目層面，不定期開展各類型培訓活動，如安全晨會、周培訓、月度培訓、季度培訓等，覆蓋項目管理人員及合作施工單位，培訓主題重點聚焦於施工安全、文明作業、環境保護、施工作業交底、隱蔽工程驗收、關鍵工序質量要求等方面，全國方位提升內外部安全防範意識。2023年，本集團累計組織35次培訓，合計開展45項課程，讓員工真正重視每一項安全工作的細節，充分發揮員工在安全工作中的主動性與積極性。

Furthermore, Zhongliang Holdings Group continues to strengthen the construction of a safety culture among employees to ensure that safety awareness is deeply rooted. At the group headquarters level, we provide training for all engineering management personnel of the Group with emphasis on project quality, safety and delivery. At the regional and project levels, various types of training activities are regularly conducted, including safety morning meetings, weekly training, monthly training, quarterly training, covering project management personnel and cooperative construction units. Training topics focus on construction safety, civilized operations, environmental protection, construction operation briefing, concealed engineering acceptance, key process quality requirements and other aspects, which enhances internal and external safety awareness nationwide. In 2023, the Group organized a total of 35 training sessions and conducted a total of 45 courses, enabling employees to truly value the details of each safety work and fully demonstrate their initiative and enthusiasm in safety work.

## 五、供應鏈管理

### V. Supply Chain Management

中梁控股始終堅持互助共贏的理念，不斷完善供應商管理體系，嚴格區分前後台的管理職責，對供應商執行從准入、評估與退出的全生命周期管理流程。我們將環境及社會因素納入供應鏈得評價與考量環節，有效識別風險，減少環境、社會及安全隱患，持續踐行可持續發展的採購理念。

#### 5.1 供應鏈管理

中梁控股致力於打造合作、開放、共贏的供應鏈平台。我們持續優化供應鏈管理體系，報告期內我們對《招標採購管理制度V2.0》《供方管理制度V4.0》《戰集採操作指引V3.0》《供方全過程管理操作指引V2.0》等內部管理制度進行優化，要求各層級嚴格落實供應商資質審核、考察、入庫、入圍等程序，並對供應商審核與評價作出詳細的制度規定，確保供應鏈管理權環節、全流程的高效、穩定和公平。同時，為進一步拓展屬地化優質資源，中梁控股我們新增並發佈了《總包工程V2.4》《土石方工程V1.2》等14個品類標準清單，有序地開展優質供貨商引進及管理工作。

我們不斷優化供應鏈管理架構，明確前後台職能分工及協同配合，並加強後台部門招標採購全過程的嚴格監管，實施全面審批介入，以確保供應鏈採購管理的合規性，從而有效降低後期合作中可能出現的履約風險。

Adhering to the concept of mutual assistance and win-win cooperation, Zhongliang Holdings continuously improves its supplier management system, strictly distinguishes management responsibilities between front and back offices, and implements a full life cycle management process for suppliers from admission, evaluation to exit. We incorporate environmental and social factors into the evaluation and consideration of the supply chain, which allows to effectively identify risks, reduce environmental, social and safety hazards, and continue to implement the concept of sustainable procurement.

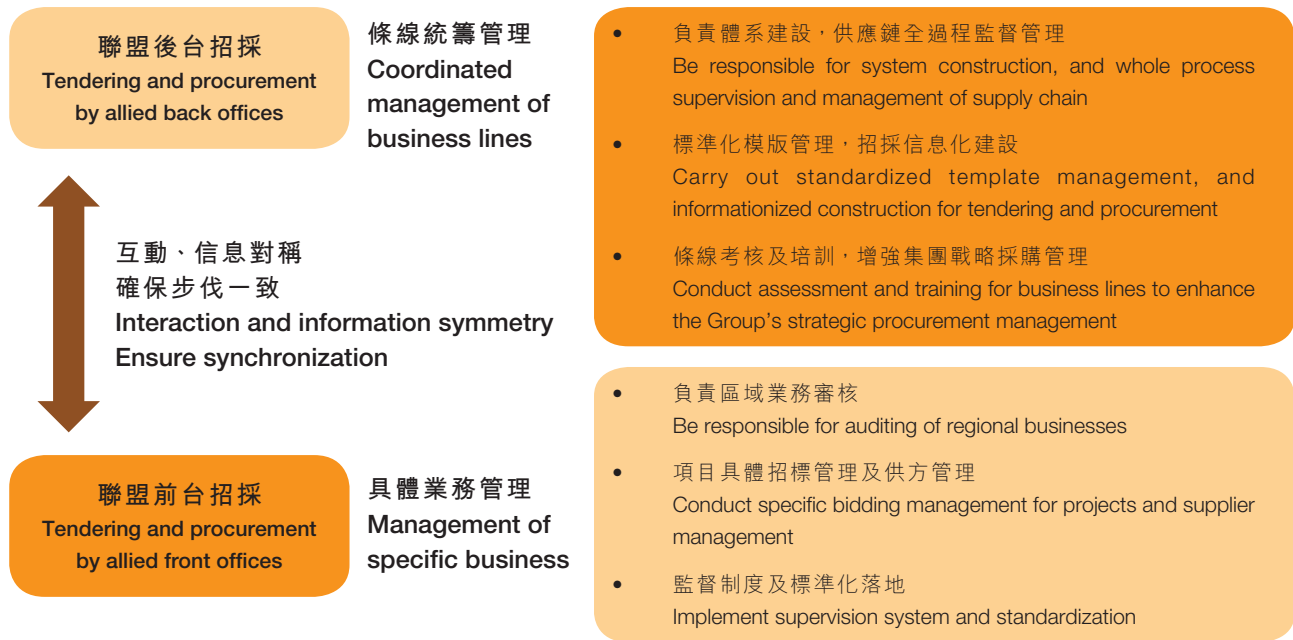
#### 5.1 SUPPLY CHAIN MANAGEMENT

Zhongliang Holdings strives to establish a supply chain platform characterized by cooperation, openness and win-win. We continuously optimize the supply chain management system. During the Reporting Period, we optimized internal management systems such as the *Tendering and Procurement Management System V2.0*, the *Supplier Management System V4.0*, the *Strategic Centralized Procurement Operation Guidelines V3.0*, and the *Operational Guidelines for the Management of Suppliers in the Entire Process V2.0*. We require strict implementation of supplier qualification review, inspection, admission and short-listing procedures at all levels, and provide detailed system regulations for review and evaluation on suppliers to ensure the efficiency, stability and fairness of each part and the entire process of supply chain management. Meanwhile, to further expand localized high-quality resources, we have newly released 14 category standard lists, such as the *General Contracting Project V2.4* and the *Earthwork Engineering V1.2*, to carry out the introduction and management of high-quality suppliers in an orderly manner.

We implemented comprehensive approval intervention by continuously optimizing the supply chain management framework, clarifying the division of functions between front and back offices and enhancing their collaboration, and strengthening the strict supervision of the entire process of tendering and procurement by back-office departments, to ensure the compliance of supply chain procurement management, thereby effectively reducing the performance risks that may arise in later cooperation.



## 五、供應鏈管理 V. Supply Chain Management



### 招採前後台管理職能

#### Management Functions of Front and Back Offices for Tendering and Procurement

中梁控股構建了覆蓋供應商需求匹配、入庫、評估、出庫、關係維護等環節的供應商全生命周期管理體系，通過風險評估，分類、分級管理的策略，篩選有意願、有能力、有產品、有服務的供應商加大合作力度，形成價值鏈共進的良性循環。

Zhongliang Holdings has established a complete supplier management system covering the management for the entire life cycle of suppliers from supplier demand matching, entry, evaluation, removal to relationship maintenance. Through risk assessment, strategy of classification and graded management, we strengthened cooperation with suppliers who have the willingness, ability, products, and services, forming a virtuous cycle of value chain collaboration.

## 五、供應鏈管理 V. Supply Chain Management



供應商全生命周期管理流程  
Entire Life Cycle Management Process for Suppliers

## 五、供應鏈管理 V. Supply Chain Management

2023年，中梁控股為加強戰略供應商的管理與評估，建立了戰略採購單位合作情況信息監測系統，通過數字化平台實時動態監測戰略供應商的履約進度和效果，及時識別履約過程中的潛在風險，從而有助於提前採取相關應對措施，確保供應商管理的有效性。同時，我們建立了履約過程管理考核機制，要求供應商及時上報反饋履約風險，對於未上報履約風險或解決問題的供應商，予以考核扣分，嚴重者將實施退出機制。

報告期內，我們有序開展工程類供應商、營銷類供應商履約評估工作，其中：

In 2023, Zhongliang Holdings established an information monitoring system for cooperation with strategic procurement unit to strengthen the management and evaluation of strategic suppliers. The performance progress and effectiveness of strategic suppliers were under real-time monitoring on a digital platform, so that the potential risks in the performance process shall be identified promptly, which was conducive to taking relevant response measures in advance and thus ensuring the effectiveness of supplier management. Besides, we established a performance management assessment mechanism, requiring suppliers to timely report feedback on performance risks. Suppliers who fail to report or handle such issues, will suffer a deduction of scores, and in serious cases, will trigger the exit mechanism against them.

During the Reporting Period, we carried out the performance assessment of engineering suppliers and marketing suppliers in an orderly manner, including:



### 工程類供應商、營銷類供應商履約評估結果 Performance Assessment Results of Engineering Suppliers and Marketing Suppliers

為加強供應鏈數字化管理，優化招採系統，中梁控股招採管理部門定期組織與法務、審計、成本、工程進行有效部門聯動，對招採管理過程中存在的問題進行信息對稱，對發現的問題提出解決方案，並通過系統優化實現查漏補缺。報告期內，我們進行了三次招採系統的優化升級。這些改進覆蓋了招標流程、供應商管理、合同及補充協議管理等多個關鍵環節，從而顯著降低了管理風險。

In order to strengthen the digital management of the supply chain and optimize the tendering and procurement system, the tendering and procurement management department of Zhongliang Holdings regularly interacts with the legal, audit, cost, and engineering departments to align information about issues emerging in the tendering and procurement management process, and propose solutions to the identified issues, as well as achieve weakness detection and improvement through system optimization. During the Reporting Period, we carried out three rounds of optimization and upgrades for the tendering and procurement system, involving key aspects such as the bidding process, supplier management, contract and supplemental agreement management, which significantly reduced management risks.

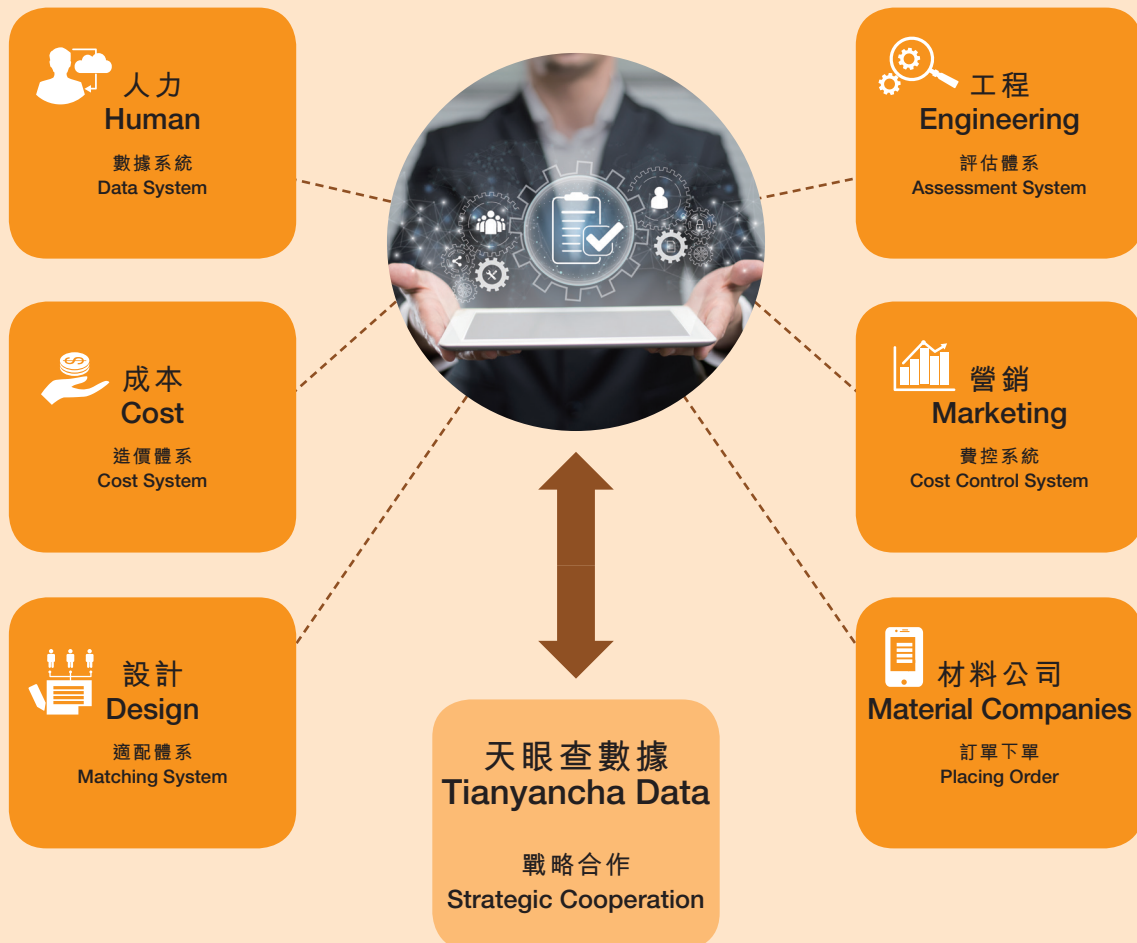
## 五、供應鍊管理 V. Supply Chain Management

### 招採管理平台2.0

#### Tendering and Procurement Management Platform 2.0

中梁控股在報告期內依據《線上招採系統及線下資料管理操作指引》，升級了中梁招採信息化2.0系統以提升招採業務的管理效率、強化流程監控並減少採購風險。該系統現已整合人力、成本、設計、工程、營銷、材料公司等部門，並與天眼查數據系統連接，實現了高效的線上辦公和資源節約。供應商的全流程管理，包括准入、採購、結算和評估，均可通過該系統完成，從而減少了人為幹預，降低了合規風險。

During the Reporting Period, Zhongliang Holdings upgraded the Zhongliang Tendering and Procurement Information System 2.0 in accordance with the *Online Tendering and Procurement System and Offline Data Management Operation Guidelines* to enhance the management efficiency of the tendering and procurement business, strengthen process monitoring, and reduce procurement risks. The system had incorporated departments managing human resources, cost, design, engineering, marketing, and material companies and connected to the data system of Tianyancha, thus enabling efficient online office and resource savings. The entire process management of suppliers, including admission, procurement, settlement, and evaluation, can all be handled on this system, thereby reducing human intervention and lowering compliance risks.



## 五、供應鏈管理

### V. Supply Chain Management

#### 供應商溝通

本集團將常態化的供應商溝通作為良好合作的基礎，通過定期開展「高層互訪」、公開舉報在及交流渠道等方式，我們積極拓寬與供應商的交流渠道，幫助供應商共同解決日常合作中質量、安全、進度相關問題，建立互惠共贏的供應鏈合作關係。

#### Supplier Communication

The Group takes normalized communication with suppliers as the foundation for good cooperation. Through regular “senior-level visits”, public reporting and communication channels and other means, we actively expand communication channels with suppliers, to help them solve quality, safety, and progress related issues in daily cooperation, and establish a supply chain cooperation relationship for mutual benefit.

#### 溝通渠道 Communication channels

- 事前進行信息收集工作  
Information collection in advance
- 事中進行面對面的溝通談判  
Face-to-face communication and negotiation in the process
- 事後進行跟蹤工作，解決相關問題  
Follow-up work after the event to solve relevant issues

#### 溝通頻率 Communication frequency

- 根據項目需求進行「事前、事中、事後」三步走的溝通  
Three-step communication based on project requirements, namely “in advance, in the process and after the event”

#### 溝通內容 Communication content

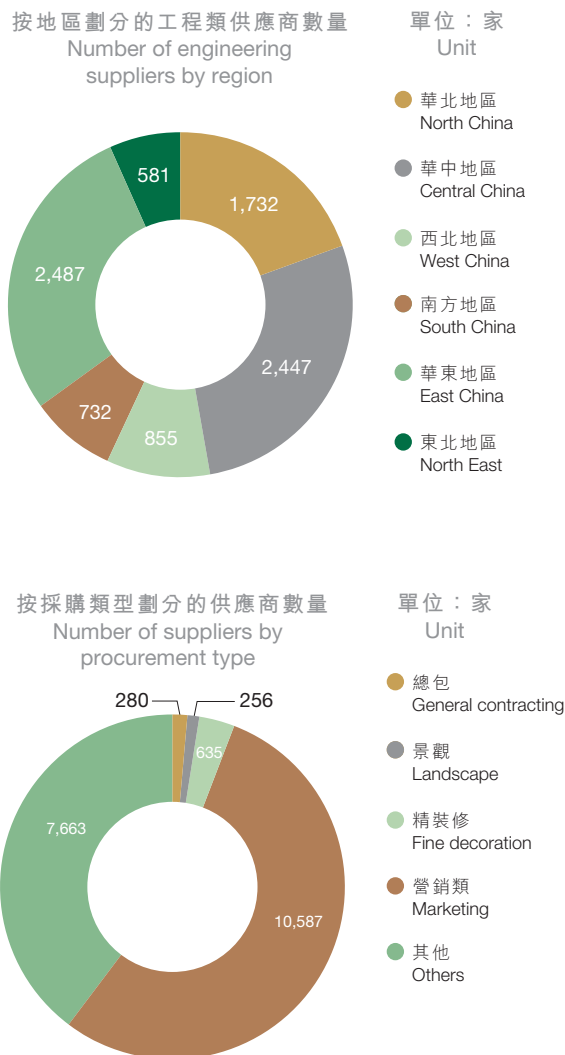
- 重點針對工程質量、安全、進度及合作過程中出現的問題進行溝通  
Focusing on issues related to project quality, safety, progress, and cooperation

#### 供應商溝通與問題處理機制 Supplier Communication and Problem Handling Mechanism

## 五、供應鏈管理 V. Supply Chain Management

報告期內，中梁控股共有供應商19,421家，按供應商服務類型可分為工程類供應商8,834家和營銷類供應商10,587家。我們於報告期內對全部工程類供應商開展審查。按地區以及採購類型劃分的具體供應商數目如下：

During the Reporting Period, Zhongliang Holdings had 19,421 suppliers in total, which can be divided into 8,834 engineering suppliers and 10,587 marketing suppliers by the service types of suppliers. During the Reporting Period, we conducted inspections on all engineering suppliers. The details of the number of suppliers by region and procurement type are as follows:



## 五、供應鏈管理

### V. Supply Chain Management

#### 5.2 可持續供應鏈

中梁控股致力於打造公平、公正、攜手共贏的供應鏈合作夥伴關係。我們高度重視價值鏈中涉及的环境及社會議題，致力於打造負責任及可持續發展的供應鏈。我們將供應商環境及社會相關指標納入供應商准入及供應商評估的考察範圍，優先選擇在環境保護、污染防治、職業健康與安全、反貪腐與商業道德等維度表現良好的供應商，降低採購過程中的各類風險。

##### 陽光採購

中梁控股始終將誠實守信作為企業經營的準則，對採購過程中的營私舞弊行為堅決秉持零容忍態度。我們要求供應商遵守廉潔規定，共同維護公平、公正、透明的市場環境，發現存在廉潔問題的供應商，我們將按照規定進行出庫處理，終止合作。在公司內部，中梁控股致力於培養員工的廉潔意識，通過宣揚廉政企業文化，確保每位員工都能堅守廉潔底線，為公司的誠信經營奠定堅實的基礎。

#### 5.2 SUSTAINABLE SUPPLY CHAIN

Zhongliang Holdings is committed to building a supply chain partnership based on the principles of fairness, impartiality and mutual benefit. We attach great importance to the environmental and social issues involved in the value chain, and committed to building a responsible and sustainable supply chain. We include environmental and social indicators of suppliers into the consideration of supplier admission and evaluation, and give priority to suppliers who perform well in environmental protection, pollution prevention and control, occupational health and safety, anti-corruption, and business ethics to reduce various risks in the procurement process.

##### Transparent Procurement

Zhongliang Holdings always regarded honesty and trustworthiness as the principle of business operation, and firmly upholds a zero tolerance attitude towards corrupt practices during the procurement process. We require suppliers to comply with integrity regulations and jointly maintain a fair, impartial, and transparent market environment. For suppliers discovered with integrity issues, we will remove them from the approved list and terminate the cooperation in accordance with regulations. Internally, Zhongliang Holdings is committed to cultivating employees' awareness of integrity, and by promoting a corporate culture of integrity, ensuring that every employee can adhere to the bottom line of integrity, thereby laying a solid foundation for the Company's honest operation.

## 五、供應鏈管理

### V. Supply Chain Management

#### 外部 Externally

- 在供應商交底時開展廉潔宣貫  
Carry out integrity publicity in supplier's delivery
- 向供應商公開舉報渠道和信息以督促自身的廉潔行為  
Disclose reporting channels and information to suppliers to promote their own integrity behavior
- 要求所有的供應商均需簽署《供應商廉潔協議》以確保採購的透明性  
All suppliers are required to sign the *Supplier Integrity Agreement* to ensure the transparency of procurement

#### 內部 Internally

- 制定並完善了《廉潔自律及招採檢查管理辦法V4.0》《供方全過程管理操作指引V2.0》《供方履約管理操作指引V2.0》  
Developed and improved the *Measures for Integrity and Self-Discipline in Bidding and Procurement Inspection (Version 4.0)*, the *Operational Guidelines for the Management of Suppliers in the Entire Process (Version 2.0)*, and the *Operational Guidelines for the Performance Management of Suppliers (Version 2.0)*
- 加入了房地產供應鏈反黑聯盟  
Join the Anti-fraud Alliance of Real Estate Supply Chain
- 開招採條線每個月組織條線會議，都會邀請監審部門進行全員廉政宣貫，2023年共宣貫12次，宣貫參加人數948人。  
Monthly meeting of bidding and procurement business line is held for integrity publicity with all personnel in the supervisory and auditing department being invited. In 2023, a total of 12 sessions were held, with 948 participants.

#### 內外部陽光採購舉措 Internal and External Measures for Transparent Procurement



## 五、供應鏈管理

### V. Supply Chain Management

#### 綠色採購

中梁控股大力倡導綠色採購理念，我們將環境保護、資源節約、安全健康等因素充分融入招採過程，定期評估供應商存在的經營情況、安全質量、環境及社會風險，優先選擇ESG表現優異的供應商。

在供應商准入階段，我們堅決排除存在ESG風險的供應商。同時，我們進一步加強了對供應商履約情況的評估，對於那些在ESG方面有負面影響的供應商，合作履約表現不佳的供應商，我們將開展供應商問詢和評估，嚴重者將被淘汰。

中梁控股在採購過程中，優先選取綠色低碳的原材料。對於地板等產品的採購，我們嚴格篩選行業排名前十的品牌廠家，確保其產品能耗與不良氣體排放符合國家規範與標準。同時，在採購高能耗材料如水泥、鋼筋時，我們選擇與積極承擔社會責任感的企業合作，以最小化採購活動對生態環境的影響。

#### 5.3 行業交流

中梁控股積極參與行業交流與產學研合作，通過參與地產行業高峰論壇，加入產業協會等方式，持續引領地產行業技術革新，共進行業新生態。

#### Green Procurement

Zhongliang Holdings vigorously advocates the concept of green procurement. We fully integrate environmental protection, resource conservation, safety and health factors into the bidding and procurement process, regularly evaluate the business situation, safety and quality, environmental and social risks of suppliers, and give priority to suppliers with excellent ESG performance.

In the supplier admission stage, we firmly exclude suppliers with ESG risks. At the same time, we have further strengthened the evaluation of supplier performance. For suppliers who have negative ESG impact and poor cooperative performance, we will conduct inquiry and evaluation on them, and the serious ones will be eliminated.

During the procurement process, Zhongliang Holdings prefers green and low-carbon raw materials. For the procurement of flooring products, we strictly select the top ten brand manufacturers in the industry to ensure that the energy consumption and harmful gas emission of their products comply with national regulations and standards. At the same time, when purchasing high-energy consumption materials such as cement and steel bars, we choose to cooperate with enterprises that actively assume social responsibility to minimize the impact of procurement activities on the ecological environment.

#### 5.3 INDUSTRY ENGAGEMENT

Zhongliang Holdings actively participates in industry exchanges and industry-university-research cooperation, continuously leading technological innovation in the real estate industry and jointly building a new ecosystem for industry development by attending the real estate industry summit forums and joining industry associations.

## 五、供應鏈管理 V. Supply Chain Management

### 中國房地產產業鏈新合作高峰論壇(華東站)

#### China Real Estate Industry Chain Innovation Cooperation Summit (East China Station)

中梁控股2023年7月21日受邀參加「第十二屆中國房地產產業鏈創新合作高峰論壇(華東站)」，本次發展峰會以「協同·融合·共建·共享」為主題，為房地產產業鏈發展提供新思路。

On 21 July 2023, Zhongliang Holdings was invited to participate in the 12th China Real Estate Industry Chain Innovation Cooperation Summit Forum (East China Station). The forum, with a theme of “Collaboration, Integration, Co-construction, and Sharing”, provided new ideas for the development of the real estate industry chain.



## 五、供應鏈管理

### V. Supply Chain Management

#### 2023房地產產業鏈戰略創新大會

#### 2023 Real Estate Industry Chain Strategic Innovation Conference

中梁控股2023年12月16日受邀參加了「2023房地產產業鏈戰略創新大會」，本次大會以「以質取勝，跨越周期」為主題，聚焦行業當下熱點、痛點、難點，為2024年房地產產業鏈面臨的新周期開辟「新路徑」。

On 16 December 2023, Zhongliang Holdings was invited to participate in the 2023 Real Estate Industry Chain Strategic Innovation Conference. The conference, with the theme of “winning with quality and crossing the cycles”, focused on the current hotspots, pain points, and difficulties in the industry, and opened up a “new path” for the new cycle faced by the real estate industry chain in 2024.



## 六、社會責任

### VI. Social Responsibility

中梁控股始終相信點滴之水可以積成海洋、善意之舉能夠匯聚溫暖。我們通過積極開展公益慈善活動弘揚慈善傳統美德，將社會責任融入企業發展當中，以自身的力量呼籲社會共同成為愛心貢獻的行動者。報告期內，中梁控股慈善捐贈達200餘萬元，其中包括捐贈宋慶齡早期兒童研究中心，攜手肯德基開啟暖心公益行動，為環衛工人、公交司機、醫生護士送上早餐或下午茶關懷。

#### 教育扶持

中梁控股堅持投身於社會公益事業，通過發起捐贈和開展公益幫扶等方式積極回饋社會、彰顯企業擔當。我們的「書香中梁」公益項目自2017年發起以來，跨越了17個省市自治區，捐贈了百餘所愛心圖書室、50萬餘冊圖書，同時還通過設立幫困助學金、改善教學設施等措施助力公益夢想。

報告期內，本集團向上海宋慶齡早期兒童研究中心捐贈200萬元，積極支持上海宋慶齡早期兒童研究中心確立的「科研+培養+服務」工作模式，為0-6歲托幼一體化的全年齡段教育研究和實踐提供支持，助力國家學前教育發展。除此之外，我們還為偏遠地區學校捐贈圖書，著力推進教育平等，為莘莘學子插上築夢翅膀。

Zhongliang Holdings has always believed that every drop of water can accumulate into an ocean and acts of kindness can bring warmth. We promote the traditional virtues of charity by actively carrying out public welfare and charity activities, integrate social responsibility into enterprise development, and call on the public to take part in caring activities and contribution with our own strengths. During the Reporting Period, Zhongliang Holdings made charitable donations of more than RMB 2 million, including donating to Soong Ching Ling Early Childhood Research Center, and launching heart-warming public welfare actions with KFC to provide breakfasts or afternoon teas for sanitation workers, bus drivers, doctors and nurses.

#### Education support

Insisting on devoting itself to social welfare undertakings, Zhongliang Holdings actively gives back to society and demonstrates its commitment to corporate responsibility by initiating donations and carrying out public welfare assistance. Since its launched in 2017, our “Scholarly Zhongliang” public welfare project has covered 17 provinces, municipalities and autonomous regions, donated more than 500,000 books to more than 100 love libraries, and also helped fulfilling public welfare dreams by measures such as setting up grants to help the needy and improving teaching facilities.

During the Reporting Period, by donating RMB 2 million to the Shanghai Soong Ching Ling Early Childhood Research Center, the Group actively supported the “scientific research + training + service” work model established by the Center and the research and practice of all-age integrated education for 0-6 year-old children, with an aim to contribute to the development of national preschool education. In addition, we also donated books to schools in remote areas to promote equality in education and help students improve themselves to pursue dreams.

## 六、社會責任

### VI. Social Responsibility

#### 湘江區域 — 上饒鎏金天宸項目公益捐書活動

#### The charity book donation activity of Xiangjiang area - Shangrao Gilded Tianchen project

為滿足學子們日益增長的獲取知識的需要，充實學子們圖書館的藏書資源，提高科學文化素養，養成閱讀的良好氛圍。2月21日，中梁控股東投鎏金天宸在上饒市第三中學開展「鎏金天宸，閱享美好」公益捐書活動。鎏金天宸向上饒三中免費捐贈各類書籍200餘冊，包含科普、歷史、文學、畫冊、輔導讀物、音像資料等。活動結束後，鎏金天宸工作人員與上饒三中的工作人員一同對捐獻書目進行歸檔整理，充實學校圖書館。未來，鎏金天宸將繼續履行傳播科學思想、提高科學素質、普及科學知識的職能，用文化力量啟智潤心。

In order to meet the growing needs of students to acquire knowledge, enrich the library resources of students, improve scientific and cultural literacy, and develop a good atmosphere for reading, Zhongliang Holdings' Dongtou Gilded Tianchen project launched the "Gilded Tianchen, Reading and Enjoying Beauty" charity book donation activity in Shangrao No. 3 Middle School on 21 February. Gilded Tianchen donated more than 200 books to Shangrao No. 3 Middle School, covering popular science, history, literature, picture albums, tutorial readings, audio-visual materials, etc. After the activity, the staff of Gilded Tianchen and Shangrao No. 3 Middle School together filed and sorted out the donated books to enrich the school's library. In the future, Gilded Tianchen will continue to play the role of spreading scientific thoughts, improving scientific quality and popularizing scientific knowledge, so as to enlighten the mind and nourish the heart with the power of culture.

## 六、社會責任

### VI. Social Responsibility

#### 公益行動

中梁控股始終堅信，公益事業是企業社會責任的重要體現。我們致力於通過公益行動，匯聚社會各界的愛心力量，傳遞溫暖與關愛，為默默奉獻、辛勤耕耘的城市工作者送去我們的敬意與感激。同時，我們也積極倡導並踐行志願服務精神，致力於用公益行動來匯聚一股力量、傳遞一份關愛、溫暖一個群體。

#### Public welfare actions

Zhongliang Holdings always firmly believes that public welfare undertaking is an important embodiment of corporate social responsibility. Through public welfare actions, we are committed to gathering the power of love from all walks of life, conveying warmth and care, and sending our respect and gratitude to city workers who silently contribute their hard work. At the same time, we also actively advocate and practice the spirit of volunteer services, and devote to gathering a force to convey care and warm a group through public welfare actions.

#### 中梁攜手肯德基開啟暖心公益行動

#### Zhongliang joined hands with KFC to launch heart-warming public welfare actions

2023年4月至5月，為向城市一線崗位工作人員送去關懷和溫暖，感激他們的辛勤付出，中梁攜手肯德基開啟暖心公益行動，為環衛工人、公交司機、醫生護士等城市奮鬥者送上早餐、下午茶關懷，傳播城市溫暖，呈現如同晨曦般溫暖的美好一幕。

From April to May 2023, in order to send care and warmth to front-line workers in the city and thank them for their hard work, Zhongliang launched heart-warming public welfare actions with KFC to provide breakfasts and afternoon teas to city strugglers such as sanitation workers, bus drivers, doctors and nurses, which spread the warmth of the city and presented beautiful scenes as warm as the morning sun.



為城市奮鬥者送關懷  
Sending care to city strugglers

## 附錄一：法律法規及內部政策清單

### Appendix I: List of Laws and Regulations and Internal Policies

適用的主要外部法律法規	Applicable major external laws and regulations
1 《中華人民共和國公司法》	Company Law of the People's Republic of China
2 《中華人民共和國反不正當競爭法》	Anti-Unfair Competition Law of the People's Republic of China
3 《關於禁止商業賄賂行為的暫行規定》	Interim Provisions on Banning Commercial Bribery
4 《中華人民共和國刑法》	Criminal Law of the People's Republic of China
5 《中華人民共和國刑事訴訟法》	Criminal Procedure Law of the People's Republic of China
6 《中華人民共和國民法典》	Civil Code of the People's Republic of China
7 《中華人民共和國產品質量法》	Product Quality Law of the People's Republic of China
8 《中華人民共和國民法總則》	General Rules of the Civil Law of the People's Republic of China
9 《中華人民共和國物權法》	Property Law of the People's Republic of China
10 《中華人民共和國合同法》	Contract Law of the People's Republic of China
11 《中華人民共和國城市房地產管理法》	Law of the People's Republic of China on the Administration of the Urban Real Estate
12 《城市房地產開發經營管理條例》	Regulations on Urban Real Estate Development and Management Control
13 《城市危險房屋管理規定》	Regulations on Urban Dangerous Housing Management
14 《中華人民共和國商標法》	Trademark Law of the People's Republic of China
15 《中華人民共和國著作權法》	Copyright Law of the People's Republic of China
16 《中華人民共和國專利法》	Patent Law of the People's Republic of China
17 《中華人民共和國網絡安全法》	Cybersecurity Law of the People's Republic of China
18 《通用數據保護條例(GDPR)》	General Data Protection Regulation (GDPR)
19 《中華人民共和國個人信息保護法》	Personal Information Protection Law of the People's Republic of China
20 《中華人民共和國消費者權益保護法》	Law of the People's Republic of China on the Protection of the Rights and Interests of Consumers
21 《中華人民共和國廣告法》	Advertising Law of the People's Republic of China
22 《中華人民共和國環境保護法》	Environmental Protection Law of the People's Republic of China
23 《中華人民共和國環境影響評價法》	Law of the People's Republic of China on Environmental Impact of Assessment
24 《中華人民共和國大氣污染防治法》	Law of the People's Republic of China on the Prevention and Control of Atmospheric Pollution
25 《中華人民共和國水污染防治法》	Law of the People's Republic of China on the Prevention and Control of Water Pollution
26 《中華人民共和國固體廢物污染防治法》	Law of the People's Republic of China on the Prevention and Control of Environmental Pollution by Solid Waste
27 《建設項目環境保護管理條例》	Law of the Regulations on Environmental Protection and Management of Construction Projects
28 《中華人民共和國勞動法》	Labor Law of the People's Republic of China

## 附錄一：法律法規及內部政策清單

### Appendix I: List of Laws and Regulations and Internal Policies

適用的主要外部法律法規	Applicable major external laws and regulations
29 《中華人民共和國勞動合同法》	Labor Contract Law of the People's Republic of China
30 《中華人民共和國未成年人保護法》	Law of the People's Republic of China on Protection of Minors
31 《中華人民共和國安全生產法》	Production Safety Law of the People's Republic of China
32 《中華人民共和國消防法》	Fire Protection Law of the People's Republic of China
33 《中華人民共和國職業病防治法》	Law of the People's Republic of China on Prevention and Control of Occupational Disease
34 《國家危險廢物名錄》	National Catalogue of Hazardous Wastes
內部政策	Internal Policies
1 《風險清單》	Risk List
2 《中梁控股集團火爐法則(2020版)》	Furnace Rules of Zhongliang Holdings Group (Version 2020)
3 《客戶信息安全管理制度》	Customer Information Security Management System
4 《中梁廉潔自律八項禁令》	Zhongliang's Eight Prohibitions for Integrity and Self-Discipline
5 《任期審計管理辦法》	Administrative Measures for Term Audit
6 《董事會審計管理辦法》	Administrative Measures for Board Audit
7 《關於修訂離職離崗審計範圍的通知》	Notice on Revision of the Scope of Off-office Audit
8 《離任審計管理辦法》	Administrative Measures for Resignation Audit
9 《投訴舉報管理辦法》	Administrative Measures for Complaints and Reports
10 《關於進一步調整舉報獎勵標準的通知》	Notice on Further Adjustment of Reporting Award Standards
11 《區域集團駐地審計管理辦法》	Administrative Measures for Regional Business Group Residence Audit
12 《舉報渠道告知函》	Notification Letter of Reporting Channels
13 《招採廉潔自律辦法》	Measures for Tendering and Procurement of Integrity and Self-Discipline
14 《供應商廉潔協議(2020版)》	Supplier Integrity Agreement (2020)
15 《及時移交訴訟及仲裁資料的通知》	Notice of Timely Transfer of Litigation and Arbitration Materials
16 《關於防範新型冠狀病毒引起相關風險的通知》	Notice on Prevention of Relevant Risks Arising from the COVID-19
17 《營銷合法合規管理辦法》	Measures on Managing Compliance with Laws and Regulations on Marketing
18 《項目銷售宣傳物料製作管理操作指引》	Operating Guidelines on Managing Production of Materials for Sales and Promotion for Projects
19 《招聘管理制度》	Recruitment Management System
20 《中梁地產集團「全景二展體驗區」管控指導手冊》	Guide Book for Control of Panoramic Preview Experience Zone of Zhongliang Real Estate Group
21 《中梁項目二展案例實操手冊》	Zhongliang Project Second Exhibition Case Practical Manual
22 《中梁地產集團第三方工程過程評估管理辦法》	Management Measure on Evaluation of Construction by Third Party of Zhongliang Real Estate Group



## 附錄一：法律法規及內部政策清單

### Appendix I: List of Laws and Regulations and Internal Policies

內部政策	Internal Policies
23 《中梁地產集團工程條線考核管理辦法》	Administrative Measures for the Assessment on Engineering-Related Departments of Zhongliang Real Estate Group
24 《銷售前客戶風險檢查作業指引》	Guidelines for Presale Customer Risk Checking
25 《客戶投訴處理實施作業指引》	Guidelines for Customer Complaint Handling
26 《中梁地產房修業務作業指引》	Operation Guidelines for Zhongliang Real Estate Maintenance and Repair Practice
27 《第三方施工單位使用操作指引》	Operating Guidelines on Engaging Third Party Construction Units
28 《客戶信息安全管理制度》	Customer Information Security Management System
29 《首付分期政策操作指引》	Operating Guidelines on Down Payment and Installment Policy
30 《案場物業費管控指引》	Guidelines for Site Property Fees Control
31 《項目包銷業務管理辦法》	Administrative Measures for Project Underwriting Business
32 《項目團購業務管理辦法》	Administrative Measures for Project Group Purchase Business
33 《招聘管理原則》	Recruitment Management Principles
34 《薪酬福利管理制度》	Compensation and Welfare Management System
35 《考勤休假管辦法》	Administrative Measures for Attendance and Leave

## 附錄二：香港聯交所《環境、社會及管治報告指引》內容索引

### Appendix II: HKEX ESG Reporting Guide Content Index

主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs		披露段落 Disclosure Paragraph
<b>A. 環境</b> <b>A. Environmental</b>		
<b>層面A1</b> <b>Aspect A1</b>	<b>排放物</b> <b>Emissions</b>	
一般披露 General Disclosure	有關廢氣及溫室氣體排放、向水及土地的排污、有害及無害廢棄物的產生等的： (a) 政策；及 (b) 遵守對發行人有重大影響的相關法律及規例的資料。 Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste.	3.綠色共建 3. Green Development
關鍵績效指標A1.1 KPI A1.1	排放物種類及相關排放數據。 The types of emissions and respective emissions data.	3.3綠色運營 3.3 Green Operations
關鍵績效指標A1.2 KPI A1.2	溫室氣體總排放量(以噸計算)及(如適用)密度(如以每產量單位、每項設施計算)。 Greenhouse gas emissions in total (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility).	3.2應對氣候變化 3.2 Response to Climate Change
關鍵績效指標A1.3 KPI A1.3	所產生有害廢棄物總量(以噸計算)及(如適用)密度(如以每產量單位、每項設施計算)。 Total hazardous waste produced (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility).	3.3綠色運營 3.3 Green Operations
關鍵績效指標A1.4 KPI A1.4	所產生無害廢棄物總量(以噸計算)及(如適用)密度(如以每產量單位、每項設施計算)。 Total non-hazardous waste produced (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility).	3.3綠色運營 3.3 Green Operations
關鍵績效指標A1.5 KPI A1.5	描述所訂立的排放量目標及為達到這些目標所採取的步驟。 Description of emission target(s) set and steps taken to achieve them.	3.3綠色運營 3.3 Green Operations
關鍵績效指標A1.6 KPI A1.6	描述處理有害及無害廢棄物的方法，及描述所訂立的減廢目標及為達到這些目標所採取的步驟。 Description of how hazardous and non-hazardous wastes are handled, and a description of reduction target(s) set and steps taken to achieve them.	3.3綠色運營 3.3 Green Operations

## 附錄二：香港聯交所《環境、社會及管治報告指引》內容索引

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主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs		披露段落 Disclosure Paragraph
<b>層面A2 Aspect A2</b>	<b>資源使用 Use of Resources</b>	
一般披露 General Disclosure	有效使用資源(包括能源、水及其他原材料)的政策。資源可用於生產、儲存、運輸、樓宇、電子設備等。 Policies on the efficient use of resources, including energy, water and other raw materials. Resources can be used for production, storage, transportation, buildings, electronic devices, etc.	3.3綠色運營 3.3 Green Operations
關鍵績效指標A2.1 KPI A2.1	按類型劃分的直接及/或間接能源(如電、氣或油)總耗量(以千個千瓦時計算)及密度(如以每產量單位、每項設施計算)。 Direct and/or indirect energy consumption by type (e.g. electricity, gas or oil) in total (kWh in '000s) and intensity (e.g. per unit of production volume, per facility).	3.2應對氣候變化 3.2 Response to Climate Change
關鍵績效指標A2.2 KPI A2.2	總耗水量及密度(如以每產量單位、每項設施計算)。 Water consumption in total and intensity (e.g. per unit of production volume, per facility).	3.3綠色運營 3.3 Green Operations
關鍵績效指標A2.3 KPI A2.3	描述所訂立的能源使用效益目標及為達到這些目標所採取的步驟。 Description of energy use efficiency target(s) set and steps taken to achieve them.	3.2應對氣候變化 3.2 Response to Climate Change
關鍵績效指標A2.4 KPI A2.4	描述求取適用水源上可有任何問題，以及所訂立的用水效益目標及為達到這些目標所採取的步驟。 Description of whether there is any issue in sourcing water that is fit for purpose, water efficiency target(s) set and steps taken to achieve them.	3.3綠色運營 3.3 Green Operations
關鍵績效指標A2.5 KPI A2.5	製成品所用包裝材料的總量(以噸計算)及(如適用)每生產單位估量。 Total packaging material used for finished products (in tonnes) and, where appropriate, per unit produced.	本集團業務不涉及包裝材料 The business of the Group does not involve the use of packaging material
<b>層面A3 Aspect A3</b>	<b>環境及天然資源 The Environment and Natural Resources</b>	
一般披露 General Disclosure	減低發行人對環境及天然資源造成重大影響的政策。 Policies on minimising the issuer's significant impact on the environment and natural resources.	3.1環境管理 3.1 Environmental Management
關鍵績效指標A3.1 KPI A3.1	描述業務活動對環境及天然資源的重大影響及已採取管理有關影響的行動。 Description of the significant impacts of business activities on the environment and natural resources and the actions taken to manage them.	3.1環境管理 3.1 Environmental Management

## 附錄二：香港聯交所《環境、社會及管治報告指引》內容索引

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主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs		披露段落 Disclosure Paragraph
<b>層面A4 Aspect A4</b>	<b>氣候變化 Climate Change</b>	
一般披露 General Disclosure	識別及應對已經及可能會對發行人產生影響的重大氣候相關事宜的政策。 Policies on identification and mitigation of significant climate-related issues which have impacted, and those which may impact, the issuer.	3.2應對氣候變化 3.2 Response to Climate Change
關鍵績效指標A4.1 KPI A4.1	描述已經及可能會對發行人產生影響的重大氣候相關事宜，及應對行動。 Description of the significant climate-related issues which have impacted, and those which may impact, the issuer, the actions taken to manage them.	3.2應對氣候變化 3.2 Response to Climate Change
<b>層面B1 Aspect B1</b>	<b>僱傭 Employment</b>	
一般披露 General Disclosure	有關薪酬及解僱、招聘及晉升、工作時數、假期、平等機會、多元化、反歧視以及其他待遇及福利的： (a) 政策；及 (b) 對發行人有重大影響的相關法律及規例的資料。 Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare.	4.1人才保障 4.2人才保育 4.3職場關懷 4.1 Talent Protection 4.2 Talent Retainment 4.3 Employee Care
關鍵績效指標B1.1 KPI B1.1	按性別、僱傭類型、年齡組別及地區劃分的僱員總數。 Total workforce by gender, employment type, age group and geographical region.	4.1員工管理 4.1 Employee Management
關鍵績效指標B1.2 KPI B1.2	按性別、年齡組別及地區劃分的僱員流失比率。 Employee turnover rate by gender, age group and geographical region.	4.1員工管理 4.1 Employee Management
<b>層面B2 Aspect B2</b>	<b>健康與安全 Health and Safety</b>	
一般披露 General Disclosure	有關提供安全工作環境及保障僱員避免職業性危害的： (a) 政策；及 (b) 遵守對發行人有重大影響的相關法律及規例的資料。 Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to providing a safe working environment and protecting employees from occupational hazards.	4.4職業安全與健康 4.4 Occupational Health and Safety

## 附錄二：香港聯交所《環境、社會及管治報告指引》內容索引

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主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs		披露段落 Disclosure Paragraph
關鍵績效指標B2.1	過去三年(包括匯報年度)每年因工亡故的人數及比率。	4.4職業安全與健康
KPI B2.1	Number and rate of work-related fatalities occurred in each of the past three years including the reporting year.	4.4 Occupational Health and Safety
關鍵績效指標B2.2	因工傷損失工作日數。	4.4職業安全與健康
KPI B2.2	Lost days due to work injury.	4.4 Occupational Health and Safety
關鍵績效指標B2.3	描述所採納的職業健康與安全措施，以及相關執行及監察方法。	4.4職業安全與健康
KPI B2.3	Description of occupational health and safety measures adopted, and how they are implemented and monitored.	4.4 Occupational Health and Safety
<b>層面B3 Aspect B3</b>	<b>發展及培訓 Development and Training</b>	
一般披露	有關提升僱員履行工作職責的知識及技能的政策。描述培訓活動。培訓指職業培訓，可包括由僱主付費的內外部課程。	4.2人才保育
General Disclosure	Policies on improving employees' knowledge and skills for discharging duties at work. Description of training activities. Training refers to vocational training. It may include internal and external courses paid by the employer.	4.2 Talent Retainment
關鍵績效指標B3.1	按性別及僱員類別(如高級管理層、中級管理層等)劃分的受訓僱員百分比。	4.2人才保育
KPI B3.1	The percentage of employees trained by gender and employee category (e.g. senior management, middle management).	4.2 Talent Retainment
關鍵績效指標B3.2	按性別及僱員類別劃分，每名僱員完成受訓的平均時數。	4.2人才保育
KPI B3.2	The average training hours completed per employee by gender and employee category.	4.2 Talent Retainment
<b>層面B4 Aspect B4</b>	<b>勞工準則 Labour Standards</b>	
一般披露	有關防止童工或強制勞工的： (a) 政策；及 (b) 遵守對發行人有重大影響的相關法律及規例的資料。	4.1人才保障
General Disclosure	Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to preventing child and forced labour.	4.1 Talent Protection
關鍵績效指標B4.1	描述檢討招聘慣例的措施以避免童工及強制勞工。	4.1人才保障
KPI B4.1	Description of measures to review employment practices to avoid child and forced labour.	4.1 Talent Protection
關鍵績效指標B4.2	描述在發現違規情況時消除有關情況所採取的步驟。	4.1人才保障
KPI B4.2	Description of steps taken to eliminate such practices when discovered.	4.1 Talent Protection

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主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs		披露段落 Disclosure Paragraph
<b>層面 B5</b> <b>Aspect B5</b>	<b>供應鏈管理</b> <b>Supply Chain Management</b>	
一般披露 General Disclosure	管理供應鏈的環境及社會風險政策。 Policies on managing environmental and social risks of the supply chain.	5. 供應鏈管理 5. Supply Chain Management
關鍵績效指標 B5.1 KPI B5.1	按地區劃分的供應商數目。 Number of suppliers by geographical region.	5.1 供應鏈管理 5.1 Supply Chain Management
關鍵績效指標 B5.2 KPI B5.2	描述有關聘用供應商的慣例，向其執行有關慣例的供應商數目、以及有關慣例的執行及監察方法。 Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, and how they are implemented and monitored.	5.1 供應鏈管理 5.1 Supply Chain Management
關鍵績效指標 B5.3 KPI B5.3	描述有關識別供應鏈每個環節的環境及社會風險的慣例，以及相關執行及監察方法。 Description of practices used to identify environmental and social risks along the supply chain, and how they are implemented and monitored.	5.1 供應鏈管理 5.1 Supply Chain Management
關鍵績效指標 B5.4 KPI B5.4	描述在揀選供貨商時促使多用環保產品及服務的慣例，以及相關執行及監察方法。 Description of practices used to promote environmentally preferable products and services when selecting suppliers, and how they are implemented and monitored.	5.2 可持續供應鏈 5.2 Sustainable Supply Chain
<b>層面 B6</b> <b>Aspect B6</b>	<b>產品責任</b> <b>Product Responsibility</b>	
一般披露 General Disclosure	有關所提供產品和服務的健康與安全、廣告、標籤、私隱事宜以及補救方法的： (a) 政策；及 (b) 遵守對發行人有重大影響的相關法律及規例的資料。 Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to health and safety, advertising, labelling and privacy matters relating to products and services provided and methods of redress.	2. 品質與服務 2. Quality and Service
關鍵績效指標 B6.1 KPI B6.1	已售或已運送產品總數中因安全與健康理由而須回收的百分比。 Percentage of total products sold or shipped subject to recalls for safety and health reasons.	本集團業務不涉及產品回收 The business of the Group does not involve product recall

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主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs		披露段落 Disclosure Paragraph
關鍵績效指標B6.2 KPI B6.2	接獲關於產品及服務的投訴數目以及應對方法。 Number of products and service related complaints received and how they are dealt with.	2.3客戶增信 2.3 Customer Trust
關鍵績效指標B6.3 KPI B6.3	描述與維護及保障知識產權有關的慣例。 Description of practices relating to observing and protecting intellectual property rights.	2.1產品設計 2.1 Product Design
關鍵績效指標B6.4 KPI B6.4	描述質量檢定過程及產品回收程序。 Description of quality assurance process and recall procedures.	2.2質量 2.2 Quality
關鍵績效指標B6.5 KPI B6.5	描述消費者數據保障及私隱政策，以及相關執行及監察方法。 Description of consumer data protection and privacy policies, and how they are implemented and monitored.	2.3客戶增信 2.3 Customer Trust
<b>層面B7 Aspect B7</b>	<b>反貪污 Anti-corruption</b>	
一般披露 General Disclosure	有關防止賄賂、勒索、欺詐及洗黑錢的： (a) 政策；及 (b) 遵守對發行人有重大影響的相關法律及規例的資料。 Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to bribery, extortion, fraud and money laundering.	1.合規管治 1. Compliance and Governance
關鍵績效指標B7.1 KPI B7.1	於匯報期內對發行人或其僱員提出並已審結的貪污訴訟案件的數目及訴訟結果。 Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the Reporting Period and the outcomes of the cases.	1.3商業道德管理 1.3 Business Ethics Management
關鍵績效指標B7.2 KPI B7.2	描述防範措施及舉報程序，以及相關執行及監察方法。 Description of preventive measures and whistle-blowing procedures, how they are implemented and monitored.	1.3商業道德管理 1.3 Business Ethics Management
關鍵績效指標B7.3 KPI B7.3	描述向董事及員工提供的反貪污培訓。 Description of anti-corruption training provided to directors and staff.	1.3商業道德管理 1.3 Business Ethics Management
<b>層面B8 Aspect B8</b>	<b>社區投資 Community Investment</b>	
一般披露 General Disclosure	有關以參與來了解營運所在社區需要和確保其業務活動會考慮社區利益的政策。 Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities take into consideration the communities' interests.	6.社會責任 6. Social Responsibilities

## 附錄二：香港聯交所《環境、社會及管治報告指引》內容索引

### Appendix II: HKEX ESG Reporting Guide Content Index

主要範疇、層面、一般披露及關鍵績效指標 Subject Areas, Aspects, General Disclosures and KPIs		披露段落 Disclosure Paragraph
關鍵績效指標B8.1 KPI B8.1	專注貢獻範疇(如教育、環境事宜、勞工需求、健康、文化、體育)。 Focus areas of contribution (e.g. education, environmental concerns, labour needs, health, culture, sport).	6. 社會責任 6. Social Responsibilities
關鍵績效指標B8.2 KPI B8.2	在專注範疇所動用資源(如金錢或時間)。 Resources contributed (e.g. money or time) to the focus area.	6. 社會責任 6. Social Responsibilities



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