



ELEVATING OUR COMMITMENT TO INNOVATION AND GROWTH, DELIVERING OUTSTANDING VALUE TO OUR CUSTOMERS, COMMUNITIES AND SHAREHOLDERS.

NASDAQ: BFC | bankfirst.com

# 2023 HIGHLIGHTS

TOTAL DEPOSITS \$3.43 BILLION

total loans \$3.34 billion

7,241 EMPLOYEE VOLUNTEER HOURS

379+ EMPLOYEES total assets \$4.22 BILLION

NET PROMOTER SCORE 78

26 LOCATIONS

• Madison Creen Bay

Milwaukee



### PROFILE

Bank First Corporation (BFC) provides financial services through our subsidiary, Bank First, N.A., incorporated in 1894. We offer loan, deposit, and treasury management products at our 26 banking locations across Wisconsin. Our bank has grown organically, through acquisitions, and through de novo branch expansion.

As of December 31, 2023, we employed approximately 379 full-time equivalent staff and had assets of approximately \$4.2 billion. Our bond with Ansay & Associates, LLC makes insurance services available. Trust, investment advisory, and other financial services are offered in collaboration with several regional partners.



bankfirst.com

## LOCATIONS

APPLETON 4201 W. Wisconsin Avenue Appleton, WI 54913

BELLEVUE 2747 Manitowoc Road Green Bay, WI 54311

CAMBRIDGE 221 W. Main Street Cambridge, WI 53523

CEDARBURG W61 N529 Washington Avenue Cedarburg, WI 53012

CLINTONVILLE 135 S. Main Street Clintonville, WI 54929

DENMARK 103 E. Main Street Denmark, WI 54208

FOND DU LAC 245 N. Peters Avenue Fond du Lac, WI 54935

HOWARD 1951 Shawano Avenue Howard, WI 54303

IOLA 295 E. State Street Iola, WI 54945

KIEL 110 Fremont Street Kiel, WI 53042

MANITOWOC 2915 Custer Street Manitowoc, WI 54220

MANITOWOC 402 N. Eighth Street Manitowoc, WI 54220

MISHICOT 110 Baugniet Street Mishicot, WI 54228 OSHKOSH 1159 N. Koeller Street Oshkosh, WI 54902

PARDEEVILLE 512 S. Main Street Pardeeville, WI 53954

PLYMOUTH 2700 Eastern Avenue Plymouth, WI 53073

POYNETTE 105 S. Main Street Poynette, WI 53955

REEDSVILLE 100 Mill Street Reedsville, WI 54230

SHAWANO 835 E. Green Bay Street Shawano, WI 54166

SHEBOYGAN 2600 Kohler Memorial Drive Sheboygan, WI 53081

TOMAH 110 W. Veterans Street Tomah, WI 54660

TWO RIVERS 1703 Lake Street Two Rivers, WI 54241

VALDERS 167 Lincoln Street Valders, WI 54245

WATERTOWN 104 W. Main Street Watertown, WI 53094

WAUPACA 111 Jefferson Street Waupaca, WI 54981

WAUTOMA 105 Plaza Road Wautoma, WI 54982

### A letter from the Chairman and CEO



MIKE MOLEPSKE Chairman and CEO

Dear Shareholders,

Looking back over the past year, I am grateful for Bank First Corporation's growth and achievements. The successful acquisition of Hometown Bank marks a significant milestone in our expansion efforts, seamlessly integrating their employees and customers into the Bank First family. This strategic move has broadened our reach and strengthened our community ties, reinforcing our mission to provide innovative, relationship-based banking solutions to the communities we serve throughout Wisconsin.

This past year, we celebrated several key developments that further our commitment to community and sustainability. The opening of our new office on Shawano Avenue in Green Bay reaffirms our dedication to state-of-the-art facilities that elevate customer service, provide a safe and comfortable work environment for our team, and incorporate recycled, environmentally friendly materials. Simultaneously, the renovation and move into our new branch location in Reedsville enhances our brand's visibility. Additionally, we've

completed an extensive renovation of our Shawano office, ensuring it meets our high standards for employee work environment and customer experience. We are also excited about our plans to construct a new location on the North side of Sturgeon Bay in 2025 to expand our Northeast Wisconsin presence into Door County.

The addition of Tim McFarlane as President of Bank First has been pivotal in allowing us to refine our operational focus and strategic direction. His proven leadership and shared commitment to our core values have enhanced the employee experience and delivered value-driven solutions to the communities we serve.

Our commitment to employee development and well-being is fundamental to our success. This past year, we enhanced our culture of service excellence and professional growth by hiring a Corporate Training & Development Officer and investing in additional frontline trainers to ensure we consistently deliver Bank First level customer service at every interaction. Moreover, we've broadened our benefits package with meaningful additions such as extended parental leave and comprehensive well-being support, demonstrating our dedication to the success of our team members.

Our financial strategy centers on robust growth in Earnings Per Share (EPS) as it is our most important measure of success and deliverable of shareholder value. I am pleased to share that our team has achieved consistent and robust growth in EPS over the past three, five, and ten years, compounding at rates of 12.8%, 13.8% and 15.1%, respectively. This impressive growth has led to a premium valuation of our stock and enables us to consistently increase our dividend payout over time.

The past year's achievements, which reflect the collective effort of our dedicated team of bankers and the strength of our relationships, would not have been possible without your steadfast support as shareholders. Your trust and confidence in us have been instrumental in our success.

Best regards,

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Mike Molepske, Chairman and CEO

## A letter from the President

Dear Shareholders,

As the President of Bank First, coming into this role following our merger with Hometown Bancorp, Ltd., I'm excited about what the future holds for us. This merger was a strategic decision that brought together two like-minded banks committed to serving their communities through personalized, innovative banking.

The combination of our resources has already begun to show benefits, one of which is an enhanced ability to support the financial needs of our business customers. While not the sole focus of our growth strategy, this increased lending power is essential in helping local businesses thrive and contributing to our communities' overall prosperity.



TIM MCFARLANE President

Beyond lending, our merger has expanded our reach and strengthened our commitment to the communities we serve. By joining forces, we have

broadened our geographic presence and deepened our capacity to offer innovative solutions and services tailored to our customers' evolving needs.

In my tenure as President, my focus has been on ensuring that the integration of our teams and operations amplifies our shared values. We are harnessing technology to enhance our banking services, seizing opportunities for growth in both familiar and new markets, and nurturing a culture that values our team's professional and personal development. Our people are the core of our success, and their dedication is reflected in the quality and depth of the relationships we build with our customers.

Looking ahead, Bank First's prospects are bright. The foundation laid through our mergers with Hometown and Denmark State Bank positions us for sustained growth and service excellence. I am committed to building on this momentum, ensuring that Bank First continues to be a source of strength and support for our shareholders, customers, and the communities we serve.

Thank you for your continued trust and partnership. Together, we are poised for a future that holds great promise. We are ready to face new challenges and embrace opportunities while staying true to the principles of community banking.

Warmest regards,

Tim McFarlane, President





# **BOARD OF DIRECTORS**





Founder and Principal, Gregorski Development, LLC



Financial Consultant, Kohler Co.



CRA Officer, Bank First, N.A.

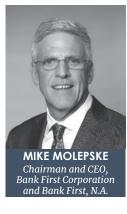


LAURA KOHLER Chief Sustainable Living Officer, Kohler Co.



Partner, Michael Best & Friedrich LLP







Founder and CEO, pvsfintechgroup



\*Nominee

# SENIOR MANAGEMENT









**JASON KREPLINE** Executive Vice President, Chief Lending Officer



Executive Vice President, Chief Financial Officer



President



Chief Executive Officer



**KRISTEEN PELOT** Senior Vice President, Operations



Senior Vice President, Human Resources





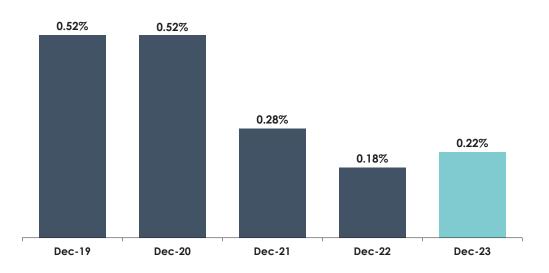
Chief Retail Officer



## FINANCIAL HIGHLIGHTS



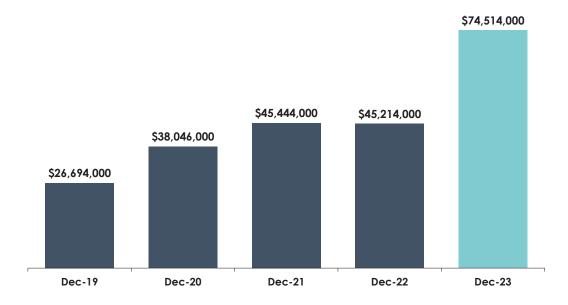
NON-PERFORMING ASSETS/TOTAL ASSETS





## FINANCIAL HIGHLIGHTS

#### CONSOLIDATED YTD NET INCOME



#### CONSOLIDATED YTD EARNINGS PER SHARE

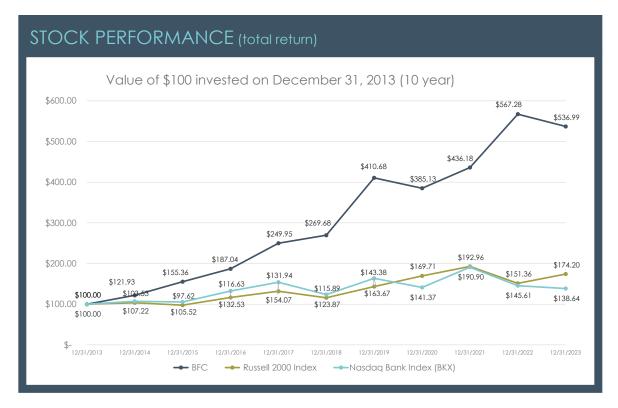






# FINANCIAL HIGHLIGHTS

The following graph compares the yearly percentage change in cumulative shareholder return on Bank First stock with the cumulative total return of the Russell 2000 Index and the Nasdaq Bank Index for the last ten fiscal years (assuming a \$100 investment on December 31, 2013 and reinvestment of all dividends).



The above performance graph and related information are neither "soliciting material" nor "filed" with the SEC, nor shall such information be incorporated by reference into any future filings under the Securities Act or the Exchange Act, except to the extent the Company specifically incorporates it by reference into such filing.



### #changemakers

Bank First is deeply committed to enhancing our community's well-being. We believe that collaboration can spark significant change and foster a brighter future for the coming generations.

Our culture centers on community engagement, and we encourage our team to give back and actively participate in causes that are meaningful to them. We proudly offer paid time off for volunteerism and hold employee community service events throughout the year.

In the past year, we donated over **\$943,000** to support **594** local events and charities. In addition, our employees volunteered more than **7,200** hours of their time to their communities.



Greater Green









In October 2023, we consolidated our Whitelaw and Reedsville branches into a renovated space at 100 Mill Street in Reedsville. Situated strategically along Highway 10, this move increases our brand visibility and showcases our modern space.



## SHAWANO

In January 2024, Bank First unveiled its newly remodeled office in Shawano at 835 East Green Bay Street. The updated space offers a modern, welcoming environment for employees and customers alike.



Our newest branch opened in Green Bay in January 2024 and represents our commitment to excellence, offering a comfortable, efficient banking environment that prioritizes customer satisfaction and environmental responsibility.

# GREEN BAY



### Annual Shareholder Meeting

Monday, June 17, 2024 4:00 p.m. Central Daylight Time Capitol Civic Centre, 913 South Eighth Street, Manitowoc, WI 54220

### Shareholder Services Contact Information

Bank First Corporation 402 North Eighth Street P.O. Box 10 Manitowoc, WI 54221-0010 Phone: 920-652-3360 Email: shareholderservices@bankfirst.com

LORI SISEL - Shareholder Services Officer Phone: 920-863-1028 Email: lsisel@bankfirst.com

KELLY DVORAK - Chief Legal Counsel Phone: 920-652-3244 Email: kdvorak@bankfirst.com

### Transfer Agent

Computershare Phone: 781-575-3100 or Toll Free 800-736-3001 Email inquiries: web.queries@computershare.com

Written requests: Computershare P.O. Box 43006 Providence, RI 02940-3006

CAUTIONARY DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS & WEBSITE DISCLAIMER: All forward-looking information in this report should be read with, and is qualified in its entirety by, the Cautionary Disclosure Regarding Forward-Looking Statements and the Risk Factors disclosures set forth in the introduction and Item 1A, respectively, of the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

#### OUR PROMISE

We are a relationship-based bank focused on providing innovative solutions that are value driven to the communities we serve.

#### OUR CULTURE

Bank First's culture celebrates diversity, creativity, and responsiveness, with the highest ethical standards. We support and encourage employees to develop their careers. They are empowered with the tools to be successful and are held accountable for the results they deliver to our customers and shareholders. We maintain a strong credit culture as a foundation of sound asset quality.

#### OUR VISION

We will sustain our independence by remaining the top-performing provider of financial services in Wisconsin. Our team will strive to create value for our customers and shareholders by forging strong relationships and offering personalized and innovative solutions.

### CORPORATE RESPONSIBILITY STATEMENT

Bank First is dedicated to sustainable banking practices, prioritizing environmental stewardship, social well-being, and strong governance. By integrating corporate responsibility factors into our decision-making, we aim to minimize our ecological footprint, promote community development, and ensure transparent and responsible business practices. Bank First strives to make a positive impact in the communities we serve and deliver long-term value to our stakeholders.