

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立的有限公司)

Stock Code股份代號:2168

# **中國領先的城市綜合服務運營商**

Enter

2024 INTERIM REPORT 中報

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# **CORPORATE INFORMATION** 公司資料

#### **EXECUTIVE DIRECTORS**

Mr. KWOK Ying Shing (Chairman) (Appointed as executive director on 16 April 2024 and appointed as chairman on 20 May 2024)

Mr. LIAO Chuanqiang (Chief executive officer) (Appointed as chief executive officer on 20 May 2024)
Mr. LI Haiming
Mr. KWOK Hiu Kwan
Mr. ZHAO Jianhua
Ms. MOU Zhaohui (Resigned as chief executive officer on 20 May 2024)
Mr. XIE Binhong (Resigned on 16 April 2024)

#### **INDEPENDENT NON-EXECUTIVE DIRECTORS**

Mr. LIU Hongbai Ms. MA Xiumin Mr. CHEN Bin

#### AUDIT COMMITTEE

Mr. CHEN Bin *(Chairman)* Ms. MA Xiumin Mr. LIU Hongbai

#### **REMUNERATION COMMITTEE**

Mr. LIU Hongbai *(Chairman)* Mr. LIAO Chuanqiang Ms. MA Xiumin Mr. CHEN Bin

#### **NOMINATION COMMITTEE**

Mr. KWOK Ying Shing *(Chairman) (Appointed on 20 May 2024)* Mr. LIU Hongbai Ms. MA Xiumin Mr. CHEN Bin

#### AUTHORISED REPRESENTATIVES

Mr. LIAO Chuanqiang Mr. YU Kwok Leung

#### **COMPANY SECRETARY**

Mr. YU Kwok Leung

#### **REGISTERED OFFICE**

Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman, KY1-1111 Cayman Islands

#### **HEADQUARTERS IN THE PRC**

Room 507, Block A, Kaisa Center 66 Nanyuan Road Futian Shenzhen PRC

#### 執行董事

郭英成先生(主席)(於2024年4月16日 獲委任為執行董事,並於2024年5月20日 獲委任為主席) 廖傳強先生(行政總裁) (於2024年5月20日獲委任為行政總裁) 李海鳴先生 郭曉群先生 趙建華先生 牟朝輝女士(於2024年5月20日辭任行政總裁) 謝斌鴻先生(於2024年4月16日辭任)

#### 獨立非執行董事

劉洪柏先生 馬秀敏女士 陳斌先生

#### 審核委員會

陳斌先生(*主席)* 馬秀敏女士 劉洪柏先生

#### 薪酬委員會

劉洪柏先生(*主席)* 廖傳強先生 馬秀敏女士 陳斌先生

#### 提名委員會

郭英成先生(*主席)(於2024年5月20日獲委任)* 劉洪柏先生 馬秀敏女士 陳斌先生

#### 授權代表

廖傳強先生 余國良先生

#### 公司秘書

余國良先生

#### 註冊辦事處

Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman, KY1-1111 Cayman Islands

#### 中國總部

中國 深圳市 福田區 南園路66號 佳兆業中心A座507室 Corporate Information (continued) 公司資料(續)

#### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 1901, 19/F Lee Garden One 33 Hysan Avenue Causeway Bay Hong Kong

#### THE CAYMAN ISLANDS PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Conyers Trust Company (Cayman) Limited Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

#### HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong

#### **PRINCIPAL BANKERS**

Huaxia Bank, Nanyuan Branch China Merchants Bank, Tianhe Branch Industrial and Commercial Bank of China, Youyi Branch Industrial and Commercial Bank of China, Huizhou Branch

#### LEGAL ADVISERS

As to Hong Kong law: Sidley Austin

As to PRC law: King & Wood Mallesons

As to Cayman Islands law: Conyers Dill & Pearman

AUDITOR Elite Partners CPA Limited

**STOCK CODE** 2168.HK

#### **COMPANY'S WEBSITE**

http://www.jzywy.com

#### 香港主要營業地點

香港 銅鑼灣 希慎道33號 利園一期 19樓1901室

#### 開曼群島股份過戶登記總處

Conyers Trust Company (Cayman) Limited Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

#### 香港證券登記處

香港中央證券登記有限公司 香港灣仔 皇后大道東183號 合和中心17樓 1712-1716室

#### 主要往來銀行

華夏銀行南園分行 招商銀行天河分行 中國工商銀行友誼分行 中國工商銀行惠州分行

法律顧問 香港法律:

盛德律師事務所

**中國法律:** 金杜律師事務所

開曼群島法律: Conyers Dill & Pearman

<mark>核數師</mark> 開元信德會計師事務所有限公司

<mark>股份代號</mark> 2168.HK

<mark>公司網站</mark> http://www.jzywy.com

## CHAIRMAN'S STATEMENT 主席報告

Dear Shareholders,

On behalf of Kaisa Prosperity Holdings Limited ("**Kaisa Prosperity**" or the "**Company**", together with its subsidiaries, the "**Group**"), I hereby present to you the unaudited consolidated results of the Group for the six months ended 30 June 2024 the ("**Reporting Period**").

#### **BUSINESS REVIEW AND PROSPECTS**

In the first half of 2024, under the strong leadership of the Central Committee of the Communist Party of China with General Secretary Xi Jinping at the core, all regions and authorities pragmatically implemented the decisions and arrangements of the Central Committee of the Communist Party of China and the State Council by adhering to the principle of striving for progress while maintaining stability, promoting stabilization with progress, and building the new before discarding the old, and effectively implemented various macro policies. According to preliminary statistics, the gross domestic product of China in the first half of 2024 amounted to RMB61,683.6 billion, representing a year-on-year increase of 5.0%. The national economy was generally stable while progressing steadily, with new drivers of growth gaining pace and new progress being made in high-quality development.

In the first half of 2024, the central government and relevant authorities repeatedly emphasized the importance of the real estate industry, and at the beginning of the year, ascertained its policy direction for the real estate market of stabilizing the market, preventing risks and promoting transformation. On 30 April 2024, the meeting of the Political Bureau of the Central Committee of the Communist Party of China further reset the tone towards the real estate market, with policies focusing on "Stabilizing the market" and "Destocking". At the local level, in the first half of 2024, the strength of policy optimization in different regions increased. On 17 May 2024, the People's Bank of China issued a number of notices to remove the lower limit of mortgage interest rates at the national level, lower the down payment ratio of mortgage loans and provident fund loan interest rates, and launch the relending loan facility for affordable housing. After the launch of these new policies, many regions promptly implemented the reduction of down payment ratio, abolished the lower limit of commercial loan interest rates, and reduced the provident fund loan interest rates, which significantly boosted the market sentiment and unleashed the demand for home purchase.

尊敬的各位股東:

本人謹代表佳兆業美好集團有限公司(「**佳兆** 業美好」或「本公司」),及其附屬公司(統稱 「本集團」),提呈本集團截至2024年6月30日 止六個月(「報告期間」)未經審計的綜合業績。

#### 業務回顧及前景

2024年上半年,在以習近平總書記為核心的 黨中央堅強領導下,各地區各部門認真貫徹 落實黨中央、國務院決策部署,堅持穩中求 進、以進促穩、先立後破,有效落實各項宏 觀政策。初步核算,2024年上半年國內生產 總值616,836億元人民幣,同比增長5.0%;國 民經濟運行總體平穩,穩中有進,新動能加 快成長,高質量發展取得新進展。

2024年上半年,中央政府及相關部門多次 強調房地產行業的重要性,年初明確樓市穩 市場、防風險、促轉型政策方向。2024年4 月30日,中央政治局會議進一步定調樓市, 政策著力「穩市場」、「去庫存」。地方層面, 2024年上半年各地政策優化力度增強。2024 年5月17日,中國人民銀行發佈多項通知, 明確取消全國層面房貸利率下限、下調房貸 首付比例和公積金貸款利率,推出保障性住 房再貸款。新政後,多地快速落實降低首付 比例、取消商貸利率下限、降低公積金貸款 利率等,明顯提振了市場情緒,帶動購房需 求釋放。

In the first half of 2024, although favorable policies for the real estate industry were frequently introduced, the real estate development market still continued to contract gradually, and the amount of investment in real estate development, floor area of new construction and sales area of commercial properties continued to decline significantly year-on-year, and the growth potential in scale of property management enterprises faced challenges.

The development of the real estate industry has a profound impact on the property management industry, as it is the upstream of the property management industry. Despite the challenges, the property management industry has also ushered in new development opportunities. On 27 December 2023, the National Development and Reform Commission issued the "Guidance Catalogue for Industrial Structure Adjustment (2024 Edition)" [《產業結構調整指導目錄(2024年本)》], which came into effect on 1 February 2024. Property management services have been included in the "Encouraged Category - Commercial Services Industry", and after this update, the positioning of property management services is officially categorized from "Encouraged Category - Other Services" to "Encouraged Category - Commercial Services Industry", which not only reflects the continuous support from national policies on the property management industry, but also explicitly includes non-residential properties in the category of encouraged development for the first time. The central government has also issued relevant policies and encouraged property management service companies to extend to sectors such as elderly care, childcare, housekeeping, community meals and courier pick-up and delivery, and encouraged property management service companies to lead a green lifestyle and realize energy-saving operation of system equipment through the use of the Internet of Things, the Internet, big data and other scientific and technological means, so as to conserve resources, protect the environment, reduce pollution and lower the intensity of carbon emissions.

The development model of the property management industry of "Stock + Increment" and features such as light assets and abundant cash flow remained in place. Although the "Incremental portion" was growing at a slower rate, the overall trend is still growing. This indicates that the fundamentals of the property management industry remain solid even when the pace of development in the real estate market decelerates.

2024年上半年,僅管房地產行業的利好政策 頻出,但房地產開發市場仍在逐步收縮,房 地產開發投資金額、新開工面積和商品房銷 售面積仍同比大幅度下降,物業管理企業的 規模增長潛力面臨著挑戰。

房地產行業作為物業管理行業的上游,其發 展對物業管理行業有著深遠的影響。儘管面 臨挑戰,物業管理行業也迎來了新的發展機 遇。2023年12月27日,國家發改委發佈《產 業結構調整指導目錄(2024年本)》,自2024 年2月1日起施行。物業管理服務納入了「鼓勵 類一商務服務業1,經過此次更新,物業管理 服務定位正式從「鼓勵類-其他服務」歸屬於 「鼓勵類-商務服務業」,不僅體現了國家對 物業管理行業的持續支持,更首次明確將非 住宅物業納入鼓勵發展範疇。國家還出台了 相關政策,鼓勵物業管理服務企業向養老、 託幼、家政、社區助餐、快遞收發等領域延 伸;鼓勵物業管理服務企業引導綠色生活方 式,通過利用物聯網、互聯網、大數據等科 技手段實現系統設備低能耗運行,節約資 源、保護環境、減少污染、降低碳排放強度。

物業管理行業的「存量+增量」發展模式、輕資 產和豐富的現金流等特徵依然保持,儘管「增 量部分」的增長速度有所下降,但整體仍呈增 長趨勢。這表明,即使房地產市場的開發速 度降速,物業管理行業的基本面依然穩固。

As one of the leading comprehensive urban service providers in China, Kaisa Prosperity has always taken "Prosperity is underway" (美好正在發 生) as its guide and implemented the service concept of "With all one's heart and mind" (用心力•全心意) to integrate the pursuit of quality into the entire process of property management, and refined various aspects of property management in a more scientific and effective manner by means of intelligent technology. To ensure the long-term stability of our operations, we have established the quality approach of "sincerity, rigour, pragmatism and efficiency as well as continuous improvement" [至臻至誠,嚴謹規範,務實高效,持續改進] to continuously improve the quality of our services, which has gained the trust and recognition of our customers, and the value of our brand has also gradually gained recognition from the market.

In the first half of 2024, in the face of a complex and severe macroeconomic situation, Kaisa Prosperity implemented the business approach of "Improving quality and efficiency, being practical and dedicated". Through the dual-wheel drive of "Organic growth + Independent expansion", its management scale has steadily increased, with the GFA under management increasing to approximately 104.5 million square meters, establishing presence in 77 cities in 21 provinces with 732 projects under management. The Group for the first time established presence in Jiangxi Province and entered the market in Ji'an and Ganzhou, with its business territory continuing to expand.

Through unremitting efforts, the Group was awarded 2024 Top 100 Property Service Companies in China, 2024 China Leading Property Management Companies in Terms of Characteristic Services – Diversified Smart Businesses, 2024 Property Service Companies with Excellent Performance, 2024 Property Service Companies with Excellent Performance in Terms of Innovative Capability, 2024 China Top 100 Property Service Companies in Terms of Service Capability, 2024 China Top 20 Residential Property Service Companies, 2024 Leading Property Service Companies in Terms of Service Quality, 2024 Leading Company of China in Property Service Satisfaction and 2024 Leading Property Service Companies in Terms of ESG Sustainability.

We are well-prepared for the significant changes in the economic environment and the new pattern of development of the property management industry, and will continue to uphold the development vision of "Serving Beautiful China" to embrace the opportunities and challenges of the future. 作為全國領先的綜合物業管理服務運營商之 一,佳兆業美好始終以「美好正在發生」為引 領,推行「用心力 • 全心意」的服務理念,將 對品質的追求貫穿於物業管理整個過程中, 並結合智能科技手段,更科學有效的細化物 業管理的各個環節。為確保長期持續穩健經 營,我們始終確立「至臻至誠,嚴謹規範,務 實高效,持續改進」的質量方針,不斷提升服 務品質,獲得客戶的相信與認可,品牌價值 也逐漸獲得市場認可。

2024年上半年,面對複雜嚴峻的宏觀經濟形 勢,佳兆業美好執行「提質增效、實幹篤行」 的經營方針,透過「內生增長+獨立拓展」雙輪 驅動,管理規模穩步提升,在管面積增長至 約104.5百萬平方米,在管項目達到732個, 累計進駐21個省份77座城市。本集團首次進 駐江西省,進入吉安、贛州市場,業務版圖 持續擴張。

通過不懈努力,本集團獲選為「2024中國物 業服務百強企業」、「2024中國特色物業服務 領先企業-多元智慧業態」、「2024物業服務 企業卓越表現」、「2024物業服務企業創新能 力卓越表現」、「2024中國物業服務力百強 企業」、「2024中國住宅物業服務力TOP20企 業」、「2024中國物業服務質量領先企業」、 「2024中國物業服務滿意度領先企業」、 「2024中國物業ESG可持續發展領先企業」。

面對經濟環境的風雲變化及物業管理行業發 展新格局。我們會做好充分準備,持續秉承 「服務•美麗中國」的發展願景,迎接未來的 機遇與挑戰。

#### **FINANCIAL SUMMARY**

For the six months ended 30 June 2024, the Group's revenue increased by approximately RMB18.0 million to RMB898.0 million, representing an increase of approximately 2.0% as compared with the corresponding period in 2023. In particular, revenue from property management services amounted to RMB707.3 million; revenue from value-added services to property owners amounted to RMB84.8 million; and revenue from valueadded services to non-property owners amounted to RMB105.9 million.

For the six months ended 30 June 2024, the Group's gross profit increased by approximately 4.1% to approximately RMB255.4 million from approximately RMB245.3 million for the six months ended 30 June 2023.

For the six months ended 30 June 2024, the Group's profit and total comprehensive income was approximately RMB50.7 million as compared with the loss and total comprehensive expense of approximately RMB96.9 million of the corresponding period in 2023.

#### ENRICHMENT OF SERVICE PORTFOLIOS AND MAINTENANCE OF FOUNDATIONAL SERVICES

During the Reporting Period, the Group continued to focus on the "Whole portfolio and Whole cycle" (全業態、全周期) high-quality service scenarios, and vertically extended the depth of research on services and horizontally expanded the breadth of services. As we had been constantly enriching our property portfolios, we made new upgrades and released new service system contents such as the "Kaisa Prosperity Service Five-star "1+3+5", Ten Scenarios, Three Windows Standardization Manual" [《佳服五星 "1+3+5"、十大場景、三個窗口標準化手冊》]. Our property service portfolios covered 9 property types, namely residential, commercial, office buildings, recreational stadium, schools, high-end sales offices, hospitals, urban public buildings and cultural tourism.

In 2024, with the community culture service slogan of "Enjoy a Prosperity FUN Life" (樂享美好生活FUN), we provided wonderful community cultural experience and based on the four major service systems of FUN Life, FUN Neighborhood, FUN Charity, FUN Sharing (樂活 FUN, 樂鄰FUN, 樂善 FUN, 樂享FUN), organized community cultural activities such as "Kaisa's Neighbors" (佳鄰•佳親), provided five major kinds of free services and ten kinds of convenient services, launched the charitable Firefly Program, advocated "Guided by party building – Red property" [黨建引領•紅色 物業") to create a community culture brand with the Group's unique characteristics.

#### 財務摘要

截至2024年6月30日止六個月,本集團營 業收益增長約人民幣18.0百萬元至人民幣 898.0百萬元,較2023年同期營業收益增幅約 2.0%;其中物業管理服務收益為人民幣707.3 百萬元,業主增值服務收益為人民幣84.8百 萬元,非業主增值服務收益為人民幣105.9百 萬元。

截至2024年6月30日止六個月,本集團的毛 利由截至2023年6月30日止六個月約人民幣 245.3百萬元增長約4.1%至約人民幣255.4百 萬元。

截至2024年6月30日止六個月,本集團的溢 利及全面收益總額為約人民幣50.7百萬元, 而2023年同期則為虧損及全面開支總額約人 民幣96.9百萬元。

#### 豐富服務體系,夯實基礎服務

報告期內,本集團持續圍繞「全業態、全周 期」的高品質服務場景,縱向精研服務的深 度,橫向拓展服務的邊界,不斷豐富物業業 態體系,新升級發佈《佳服五星「1+3+5」、十 大場景、三個窗口標準化手冊》等服務體系內 容,物業服務體系已覆蓋住宅、商業、寫字 樓、文體場館、學校、高端案場、醫院、城 市公建、文旅等9大業態產品體系。

2024年以「樂享美好生活FUN」為社區文化服務口號,提供美好的社區文化體驗,圍繞「樂 活FUN」、「樂鄰FUN」、「樂善FUN」、「樂享 FUN」為四大服務體系,組織「佳鄰•佳親」社 區文化活動、提供五大免費十項便民服務、 開展螢火蟲公益計劃、倡導「黨建引領•紅色 物業」,打造具有佳兆業特色的社區文化品 牌。

In respect of community building and community cultural activities, through the creation of service systems including the "Prosperity Convention" (美好公約), "Firefly Program" (螢火蟲計劃), "Kaisa's Neighbors" (佳鄰佳親) and "Starry Shining Community" [閃亮紅星特色 社區), Kaisa Prosperity actively carried out community cultural activities, and advocated the concept of providing fun for the children and security for the elderly and awakening the passion of the youth (幼有所樂,老有所頤,青年有熱愛). Kaisa Prosperity took practical actions to care for the elderly and care about the growth of teenagers and build a community service system with Kaisa Prosperity's own distinctive characteristics, thereby building a beautiful community with harmonious neighborhood, and enhancing the happiness of property owners.

In respect of the foundational service quality and service experience, the Group took "Strengthening Foundation, Reducing Cost and Increasing Revenue" as the main operation principles to maintain service guality while strictly control risks and bring new experience. The Group launched special campaigns such as "Jiarun Campaign" (佳潤行動) and "Jiafen Campaign" [佳分行動] to improve its customer services. The Group also launched a series of quality enhancing campaigns, such as "Spring Breeze in Kaisa 2.0" (春風沐佳2.0), "Construction with Sincerity 2.0" (精誠 築佳2.0), "Rejuvenating with Quality" (品質煥新) and "the Most Beautiful Garden" (最美園林) for projects under management, centering on the "walking trails" and "driveways". We maintained and beautified the landscaping of the community, renovated, repaired and upgraded the equipment and facilities of the community, carried out comprehensive check-ups of old communities aged more than 10 years, and streamlined and optimized customer key contact positions and corresponding service standards, so as to continuously improve the living environment and customer experience.

In respect of building a safe and secured community, Kaisa Prosperity launched special campaigns such as "Training in Spring" (春季練兵), "100 Days of Safety" (百日安全) and "Project Offensive and Defensive Battle" (項目攻防戰). Through firefighting and emergency drills, the campaigns effectively improved the professional skills and risk prevention and handling ability of employees regarding fire safety and the fire safety awareness and emergency avoidance ability of property owners and residents. We continued to undertake a "3+2+1" patrol mode, adopting an intelligent patrol mode and using two-wheeled electric scooters to carry out on-site patrols in the community. By leveraging a technologyempowered "eagle eye system", service personnel can realise onsite connection through the mobile phone at any time. To ensure safety at night, we established a city patrol team, equipped with police electromobile, shoulder flash lights, reflective vests for patrolling, to safeguard the safety of property owners and residents. 在社群營造、社區文化活動方面,佳兆業美 好通過打造「美好公約」、「螢火蟲計劃」、「佳 鄰佳親」和「閃亮紅星特色社區」服務體系,積 極開展社區文化活動,倡導幼有所樂,老有 所頤,青年有熱愛。以實際行動關愛老人, 關心青少年成長,打造佳兆業美好特色社區 服務體系,創造敦親睦鄰的美好社區,提升 業主的幸福指數。

在基礎服務品質和服務體驗方面,本集團以 「強本固基,降本增收」為業務主綫,堅守品 質,嚴控風險,體驗煥新。開展「佳潤行動」 及「佳分行動」對客服務提升專項行動;以及 圍繞「人行動綫」和「車行動綫」對在管項目開 展了「春風沐佳2.0」、「精誠築佳2.0」、「品質 煥新」、「最美園林」等一系列服務體驗提升行 動;對社區的園林綠化進行養護、美化;對 社區的設備設施進行翻新、修繕、升級;對 樓齡10年以上的「大齡」小區全面體檢;對客 戶關鍵觸點崗位及對應的服務標準進行梳理 和優化;持續提升人居環境及客戶體驗。

在打造安全、安心社區方面,佳兆業美好 開展「春季練兵」、「百日安全」、「項目攻防 戰」專項行動,通過開展消防、應急等演練 活動,有效提高員工的消防安全專業技能和 風險防範處置能力及業主、住戶的消防安全 意識與應急避險能力;持續開展「3+2+1」巡 邏模式,園區採取智能巡邏方式,使用雙輪 平衡車開展現場巡邏;利用科技賦能「鷹眼 系統」,服務人員通過手機隨時與現場保持 聯動;為保障夜間安全,成立城市巡防隊, 配備警用電瓶車、肩閃燈、反光馬甲進行巡 視,為業主、住戶的安全保駕護航。

With love for residents and love for life, Kaisa Prosperity has equipped some projects in Shenzhen, Guangzhou, Huizhou, Jiangyin and Huludao with AED first-aid equipment, and assisted customers to complete multiple emergency rescues through conducting operational trainings and emergency drills with employees as well as improving contingent rescue plans to reduce unnatural deaths in the service space. In respect of technological operation, we continued to iterate and optimize the "K Service Technological Product Operation and Control" platform, enriching the functions of the elevator management module, realizing the "threein-one" closed-loop management of elevators covering accounts, maintenance and repair, and enhancing the safety standard of elevator operation. We optimized daily quality inspections and enhanced inspection efficiency to help improve quality etc.

In respect of energy conservation and emission reduction, in 2024, Kaisa Prosperity continued to implement the system and standards including the Guidelines on Management and Control of Energy Saving (《能源節 能管控操作指引》) and the Assessment Method for Control of Energy Consumption (《能耗管控情况考核辦法》). By adopting a multi-pronged approach underpinning "management + technology + policy" as well as energy trusteeship and diversified cooperation, the Group utilized energy-saving renovation technologies with regard to lighting, water pumps, air conditioners and atomized micro-spray for greening irrigation etc. and refined daily green operation management.

#### EXPLORATION OF CONVENIENT LIVING AND CREATION OF A NEIGHBORHOOD LIVING SERVICE CIRCLE

Kaisa Prosperity insists on creating sustainable value-added businesses with good foundational services as the fulcrum. Focusing on the operation of community assets, we carried out diversified value-added services to continuously meet the local living needs of property owners. We actively developed community space, community retailing, community beauty home, community rental and sale, and recreation and home management services, providing high-quality products and attentive services to realize the upgrade of the supporting facilities and operations of the community living space. 愛佳人,愛生命。佳兆業美好已在深圳、廣 州、惠州、江陰、葫蘆島等城市的部分項目 配備AED急救設施,通過對員工進行操作培 訓、應急演練,以及完善應急援助方案,協 助客戶實現多次緊急救助,減少服務空間內 非正常死亡。在科技化運營方面,持續迭代 優化「K服務科技化產品運營管控」平台:豐 富電梯管理模塊功能,實現電梯台賬、維 修、保養「三位一體」的閉環管理,提升電梯 運行安全水平;優化日常品質巡檢操作,提 升巡檢效率,助力品質提升等。

在節能減排方面,佳兆業美好在2024年繼續 執行《能源節能管控操作指引》、《能耗管控 情況考核辦法》等制度標準,「管理+技術+政 策」能源託管及多元合作,多管齊下,利用照 明、水泵、空調、綠化灌溉霧化微噴等節能 改造技術,及日常精細化綠色運營管理。

#### 探索便民生活,打造鄰里生活服 務圈

佳兆業美好堅持以良好的基礎服務為支點, 創造可持續增長的增值業務,圍繞社區資產 運營,開展多元化增值服務,不斷滿足業主 的本地生活需求,積極開展社區空間、社區 零售、社區美居、社區租售及康養家政服務 等業務,提供高質量的產品和貼心服務,實 現社區生活空間配套及運營的升級。

As at 30 June 2024, Kaisa Prosperity opened six stores under the name of "K Series Living Exhibition Hall" (小K生活展示館). At present, the offline experience hall covers 9 cities including Guangzhou, Shenzhen, Shanghai, Chengdu, Chongqing, Dongguan, Foshan, Huizhou and Zhuhai. Catering to the immediate needs of customers and focusing on user experience, we strive to create accurate professional value-added services. Kaisa Prosperity is accelerating the exploration of a community neighborhood living service circle. Through business integration and development, we have realized a comprehensive upgrade of product system and comprehensively enhanced community space operation and service capability.

Kaisa Prosperity's neighborhood service ecology, with K Series Living Exhibition Hall and K Series Living platform as the carrier, gathered national and local advantageous supply chain resources, and created a 1+N service system through a "One Strategy for One City" approach, focusing on local living needs such as community group buying, delivery service, house renovation, house rental and sales, community leisure, catering and cultural tourism. At the same time, Kaisa Prosperity has independently developed information technology tools such as community sharing platforms and service ordering platforms to make local life more carefree, comfortable and secure.

With China entering the aging society, the "9073" elderly care pattern has been formed, i.e 90% of the elderly living at home and being cared for by family members, 7% of the elderly receiving community elderly care through professional community services, and 3% of the elderly living in elderly care institutions. In order to enable the elderly to maintain independence and self-reliance in a familiar environment, while getting the necessary care and support, Kaisa Prosperity focused on the development of community healthcare and housekeeping business and by leveraging the advantages of community space and users and combining local policy support and convenience services, undertook pilot incubation of the "Property service + Elderly care" service model to build a "friendly Kaisa community for all ages".

Value-added services to property owners, as a key support point for the Company to break through growth and profit bottlenecks, have become increasingly important. Kaisa Prosperity has actively explored and continuously leveraged its "Last mile" advantage, enriching its product categories while continuing to integrate and develop to create a neighborhood living service circle. 截至2024年6月30日,佳兆業美好「小K生活 展示館」6店齊開,目前綫下體驗館已覆蓋 廣州、深圳、上海、成都、重慶、東莞、佛 山、惠州、珠海9大城市,立足客戶切身需 求,聚焦用戶體驗,致力打造精準專業的增 值服務。佳兆業美好正加速探索社區鄰里生 活服務圈。通過業務融合發展,實現產品體 系的全面升級,全面提升社區空間運營服務 能力。

佳兆業美好鄰里服務生態,以小K生活展示 館及小K生活平台為載體,集合全國及本地 優勢供應鏈資源,一城一策打造1+N服務體 系,聚焦社區團購、到家服務、家裝煥新、 房屋租售、社區閒置、餐飲文旅等本地生活 需求。同時,佳兆業美好自主開發社區共享 平台、服務報單平台等信息化工具,讓本地 生活更省心、舒心、安心。

伴隨著我國步入老齡社會,「9073」養老格局 形成,即90%的老年人通過自我照料實現居 家養老,7%的老年人通過社區專業化服務實 現社區養老,3%的老年人入住養老機構集 中養老。為讓老年人能夠在熟悉環境中保持 獨立和自主,同時得到必要的照顧和支持, 佳兆業美好重點發展社區康養家政業務,利 用社區空間及用戶優勢,結合當地政策支持 與便民服務,試點孵化「物業+養老」服務模 式,構建「全齡友好佳社區」。

業主增值服務作為公司突破增長瓶頸、盈利 瓶頸的關鍵支撐點,發展重要性持續提升, 佳兆業美好積極探索,持續發揮「最後一公 里」優勢,在豐富細分品類同時持續融合發 展,打造鄰里生活服務圈。

#### **OUTLOOK**

As an industry that derives from the real estate development business, the property management industry has the exclusive characteristics of "Rigid demand + Long cycle" and is also the most frequent contact point for customers. Property management almost penetrates into the entire aftersales market of the real estate industry, which is of great development potential.

Kaisa Prosperity is poised to confront the challenges of the industry, closely align with national policies, and explore and nurture opportunities for business transformation and upgrading, while continuously taking quality services and quality expansion as the anchor to promote the orderly, quality and steady expansion of its management scale. We will continuously extend and broaden the value-added service chain to create a second growth curve and continuously optimize brand influence. We will continue to consolidate our fundamentals and sharpen our increments, so as to achieve all-round and high-quality development with continuous efforts.

#### ACKNOWLEDGEMENT

On behalf of the Board, I would like to extend my wholehearted gratitude to all of our staff members for their dedication and contribution, as well as our business partners for their full support.

Chairman Kwok Ying Shing

Hong Kong, 23 August 2024

#### 未來展望

作為伴隨房地產開發業務而生的物業服務行 業,具備「剛需+長周期」的專屬特徵,也是與 客戶交互最頻繁的觸點。物業服務幾乎貫穿 整個房地產後服務市場,具有巨大發展潛力。

佳兆業美好將直面行業挑戰,緊跟國家政策 方向,探索、培育業務轉型和升級的機會, 持續以高品質服務、高質量拓展為支撐,促 進管理規模有序、有質、穩步擴張;持續延 伸、拓寬增值服務鏈條,打造第二增長曲 綫;持續強化品牌影響力。我們將繼續鞏固 「基本盤」,打造「增量盤」,為實現全面高質 量發展而不斷努力。

#### 致謝

我謹代表董事會衷心致謝,全體員工的辛勤 奉獻及業務夥伴的全力支持。

*主席* **郭英成** 

香港,2024年8月23日

## MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

#### **BUSINESS REVIEW**

As one of the leading comprehensive property management service providers in China, the Group specializes in providing comprehensive urban integrated services to mid-to-high-end properties and focuses on the metropolitan cluster regions that are supported by the national macro-strategic policies and have high economic development vitality. The Group has been providing property management services for more than 25 years since 1999, and since then has established a strong footprint in the Guangdong-Hong Kong-Macau Bay Area, Yangtze River Delta, Bohai Economic Rim, Western and Central China with enormous potential for economic growth, covering a wide range of properties and providing property owners and residents with tailored quality services through the one-stop service platform to enhance their quality of life and satisfaction.

The Group's three main business lines, namely, property management services, value-added services to property owners and value-added services to non-property owners, form an integrated service spectrum encompassing the upstream and downstream segments and covering the entire value chain of property management.

#### **PROPERTY MANAGEMENT SERVICES**

As of 30 June 2024, the Group's property management services covered 77 cities across 21 provinces, municipalities and autonomous regions in China, with a total GFA under management reaching 104.5 million sq.m. and a total of 732 managed properties, comprising 336 residential communities and 396 non-residential properties, showing strong momentum in market expansion and diversified property portfolio. We aim to accelerate development of public urban services and transform into a holistic management services provider.

The table below sets forth (i) the contracted GFA, (ii) the GFA under management, and (iii) the number of managed properties of the Group, as of the dates indicated:

#### 業務回顧

本集團作為全國領先的綜合物業管理服務供 應商之一,專門為中高端物業提供全面的城 市綜合服務,並專注於受國家宏觀戰略政策 支持並具有高經濟發展活力的大都市區。自 1999年起,本集團提供物業管理服務已逾25 年,在具備強大經濟增長潛力的粵港澳大灣 區、長三角地區、環渤海經濟圈、華西及華 中已建立起相當規模的業務版圖,所服務的 項目涵蓋了多種物業業態,並通過一站式服 務平台為業主及住戶提供量身定製的優質服 務,以提升客戶的生活質量和滿意度。

本集團現有的三大業務線包括物業管理服務、業主增值服務及非業主増值服務,全面 涵蓋了整個物業管理價值鏈,形成貫通上下 游的整合服務範疇。

#### 物業管理服務

於2024年6月30日,本集團物業管理服務已 覆蓋中國21個省份、直轄市及自治區的77個 城市,總在管建築面積達104.5百萬平方米, 總在管物業數目為732個,當中包括336個住 宅社區及396項非住宅物業,市場拓展勢頭 強勁,物業種類多元化,並旨在加快發展公 共城市服務,轉型為全域管理服務提供商。

下表載列本集團於所示日期的[i]合同建築面 積;[ii]在管建築面積;及[iii]在管物業數目:

		As of 30 June 2024 於2024年 6月30日	As of 31 December 2023 於2023年 12月31日
Contracted GFA ('000 sq.m.)	合同建築面積(千平方米)	132,320	132,103
GFA under management ('000 sq.m.)	在管建築面積(千平方米)	104,533	102,294
Number of managed properties	在管物業數目(個)	732	720

#### **Geographic Coverage**

The map below illustrates the geographic coverage of our managed properties as of 30 June 2024:

#### 地理覆蓋範圍

以下地圖顯示於2024年6月30日我們的在管 物業的地理覆蓋範圍:



The table below sets forth the breakdowns of (i) the total GFA under management, and (ii) the number of managed properties by geographic region as of the dates indicated:

下表載列於所示日期的(i)總在管建築面積; 及(ii)按地區劃分的在管物業數目明細:

		As of 30 Ju 於2024年			
		GFA under	Number of		Number of
		management	properties		properties
		在管			
		建築面積	項目數目	建築面積	項目數目
		('000 sq.m.)			
		(千平方米)	(個)		(個)
Guangdong-Hong Kong-Macau Bay Area	粵港澳大灣區	24,052	146	22,769	141
Yangtze River Delta	長三角地區	59,371	475	58,797	474
Bohai Economic Rim	環渤海經濟圈	5,798	39	5,937	38
Western China	華西	9,505	44	9,127	41
Central China	華中	5,807	28	5,664	26
Total	總計	104,533	732	102,294	720

Set out below are the changes in (i) the total GFA under management and (ii) the number of managed properties of the Group as of the indicated date:

下表載列本集團於所示日期(i)總在管建築面 積;及(ii)在管物業數目的變動:

		As of 30 Ju 於2024年 GFA under management 在管 建築面積 ('000 sq.m.) (千平方米)		As of 31 Dece 於2023年1 GFA under management 在管 建築面積 ('000 sq.m.) (千平方米)	
As of 1 January New engagement Termination	1月1日 新委聘 終止	102,294 4,910 (2,671)	720 53 (41)	94,518 18,625 (10,849)	673 152 (105)
Total	總計	104,533	732	102,294	720

#### **Types of Properties Managed**

The Group managed a diversified portfolio of properties covering midto-high-end residential communities and non-residential properties, including commercial properties, office buildings, hospitals, schools, arenas and stadiums, government buildings, public facilities and industrial parks and culture and tourism facilities etc.. Starting from Guangxi, Handan, Yancheng, Yangzhou and Jiaxing, we expanded the cooperation with government platforms and our urban services business. Regarding the property management services, the Group adopted two revenue models under which property management fees are charged on either a lump-sum basis or commission basis. For lump-sum basis, the Group recorded all the fees as revenue and all the expenses incurred in connection with providing the property management services as cost of services. For commission basis, the Group essentially acted as the agent of the property owners and therefore records only a pre-determined percentage of the property management fees or cost of services as set out in the property management service contracts as revenue. By adopting these two revenue models, the Group recovered the expenses incurred in connection with providing property management services.

The table below sets forth the breakdowns of (i) the total GFA under management, and (ii) the number of managed properties by type of properties of the Group as of the dates indicated:

#### 在管物業種類

本集團所管理的多元化物業類型涵蓋了中至 高端住宅社區及非住宅物業,包括商用物 業、寫字樓、醫院、學校、表演場地和體育 館、政府建築物、公共設施及工業園以及文 化及旅遊設施等業態。我們以廣西、邯鄲、 鹽城、揚州及嘉興為起點,擴大與政府平台 的合作及服務業務。在物業管理服務方面, 本集團採用包幹制或酬金制兩種收益模式收 取物業管理費。其中包幹制是指,本集團將 所有收取的費用記錄為收益,而所有就提供 物業管理服務而招致的開支則記錄為服務成 本;酬金制是指,本集團實質上擔任業主的 代理,因此僅記錄載述於物業管理服務合同 上的預先釐定物業管理費或服務成本的百分 比作收益。通過採用這兩種收費模式,本集 團可補足提供物業管理服務所招致的開支。

下表載列本集團於所示日期按物業種類劃分 的(i)總在管建築面積;及(ii)在管物業數目明 細:

			As of 30 June 2024 於2024年6月30日			As of 31 December 2023 於2023年12月31日			
		GFA under		Number of	GFA under		Number of		
		management	Percentage	properties	management				
		在管			在管				
		建築面積	佔比	項目數目	建築面積		項目數目		
		('000 sq.m.)			('000 sq.m.)				
		(千平方米)	%	(個)	(千平方米)				
Residential communities	住宅社區	60,717	58.1	336	60,259	58.9	342		
Non-residential properties	非住宅物業	43,816	41.9	396	42,035	41.1	378		
Total	總計	104,533	100.0	732	102,294	100.0	720		

The table below sets forth the breakdowns of (i) the total GFA under management; and (ii) the number of managed properties by revenue models of the Group as of the dates indicated:

下表載列本集團於所示日期按收益模式劃分 的[i]總在管建築面積;及[ii]在管物業數目明 細:

		As of 30 June 2024 於2024年6月30日					
		GFA under		Number of			Number of
		management	Percentage	properties			properties
		在管					
		建築面積	佔比	項目數目	建築面積		項目數目
		('000 sq.m.)					
		(千平方米)	%	(個)			(個)
Property management services	物業管理服務(包幹制)						
(lump-sum basis)		80.807	77.3	620	77.276	75.5	610
Property management services	物業管理服務(酬金制)				111210	, 010	010
(commission basis)		23,726	22.7	112	25,018	24.5	110
Total	總計	104,533	100.0	732	102,294	100.0	720

It is important to note that under a commission basis, the Group recorded only a pre-determined percentage, typically 10%, of the property management fees or cost of services as set out in the property management service contracts as revenue, while all the property management fees are recorded as revenue under lump-sum basis.

The properties under the Group's management comprise of properties developed by Kaisa Group, together with its joint ventures and associates and independent third-party property developers. During the six months ended 30 June 2024, the Group won all the public tenders with respect to properties developed by the Kaisa Group for which the Group bid, and continued to explore the properties developed by independent third-party property developers. We further increased the expansion efforts towards independent third-party property developers in the first half of 2024. As of 30 June 2024, the Group managed approximately 61.6 million sq.m. of GFA of properties developed by independent third-party property developers, representing an increase of approximately 2.0% from approximately 60.4 million sq.m. as of 31 December 2023. With a reasonable layout of the property industry, the Group has been able to undertake engagement of a wide range of property projects and provide competitive services and products. The overall development of property management services of the Group is promising.

需特別留意的是,就酬金制而言,我們僅記 錄載述於物業管理服務合同上的預先釐定物 業管理費或服務成本的百分比(一般為10%) 作收益。就包幹制而言,我們將所有物業管 理費記錄為收益。

本集團在管的物業項目包括佳兆業集團連同 其合營企業及聯營公司及獨立第三方物業開 發商開發的物業。於截至2024年6月30日止 六個月,本集團亦投得由佳兆業集團所開發 的物業的所有公開招標,並持續深耕由獨立 第三方物業開發商開發的物業市場。於2024 年上半年,我們進一步加大對獨立第三方物 業開發商的拓展力度。本集團於2024年6月 30日管理由獨立第三方物業開發商開發的物 業建築面積約為61.6百萬平方米,較2023年 12月31日的約60.4百萬平方米,較2023年 12月31日的約60.4百萬平方米增加約2.0%。 憑藉對房地產行業的合理佈局,本集團能夠 承接各類型物業業態,並提供有競爭力的服 務和產品。本集團物業管理服務的整體發展 前景良好。

The table below sets forth the breakdowns of (i) the total GFA under management, and (ii) the number of managed properties by type of property developers of the Group as of the dates indicated:

下表載列本集團於所示日期按物業開發商類 別劃分的(i)總在管建築面積;及(ii)在管物業 數目明細:

			s of 30 June 2024 於2024年6月30日		As o ர்		
		GFA under management 在管	Percentage	Number of properties	GFA under management 在管		Number of properties
		建築面積 ('000 sq.m.)	佔比	項目數目	建築面積 ('000 sq.m.)		項目數目
		(千平方米)	%	(個)	(千平方米)	%	(個)
Properties developed by the Kaisa Group, together with its joint ventures and associates Properties developed by independent third-party	由佳兆業集團連同其 合營企業及聯營公司 開發的物業 由獨立第三方物業 開發商開發的物業	42,971	41.1	216	41,891	41.0	213
property developers	而短向而短时初本	61,562	58.9	516	60,403	59.0	507
Total	總計	104,533	100.0	732	102,294	100.0	720

#### VALUE-ADDED SERVICES TO PROPERTY OWNERS

As an extension of its property management services, the Group's valueadded services to property owners aim to address the life style and daily needs of the property owners (including individual property owners and institutional property owners) and residents, provide various products and services, improve customer satisfaction, and provide a more healthy and convenient life style for the property owners and residents.

#### 業主增值服務

作為物業管理服務的延伸,本集團的業主增 值服務旨在切合業主(包括個人業主及機構業 主)和住戶的生活及日常所需,提供各式各樣 的產品及服務,提升客戶滿意度,並為業主 和住戶提供更加健康及便捷的生活方式。

The Group provides diversified products and services to the property owners and residents through K Series Living to meet their everchanging daily needs. As a value-added service brand under the Group, K Series Living has been adhering to the service concept of "Fast, Highquality, Value-added and Colorful life" since its launch, covering various business types such as residential and commercial buildings, office buildings, stadiums, and public facilities. After continuous optimization and development, K Series Living currently can be mainly divided into four major segments: (1) K-Space (小K空間), (2) K-Retail (小K零售), (3) K-Lease & Sale (小K租售), and (4) K-Decoration (小K美居). K-Retail has been further refined and divided into various sub-unit product series: (a) K-Commercial and Office Buildings (小K商寫), (b) K-Charging (小K 充電), (c) K-Choice Goods (小K優選), (d) K-Group Buying (小K團購), (e) K-Delivery (小K到家) and (f) K-Cultural Tourism (小K文旅). By leveraging the advantages of integrated fundamental property services, diversified supply chains and distributed mini warehouse, we continued to improve our value-added service capabilities, provide high-quality products and convenient services, and build a standardized and full-lifecycle service and product system.

As at 30 June 2024, Kaisa Prosperity opened six stores under the name of "K Series Living Exhibition Hall" (小K生活展示館). At present, the offline experience hall covers 9 cities including Guangzhou, Shenzhen, Shanghai, Chengdu, Chongqing, Dongguan, Foshan, Huizhou and Zhuhai. Catering to the immediate needs of customers and focusing on user experience, we strive to create accurate professional value-added services. Kaisa Prosperity is accelerating the exploration of a community neighborhood living service circle. Through business integration and development, we have realized a comprehensive upgrade of product system and comprehensively enhanced community space operation and service capability.

Kaisa Prosperity's neighborhood service ecology, with K Series Living Exhibition Hall and K Series Living platform as the carrier, gathered national and local advantageous supply chain resources, and created a "1+N" service system through a "One Strategy for One City" approach, focusing on local living needs such as community group buying, delivery service, house renovation, house rental and sales, community leisure, catering and cultural tourism. At the same time, Kaisa Prosperity has independently developed information technology tools such as community sharing platforms and service ordering platforms to make local life more carefree, comfortable and secure. 本集團通過小K生活為業主和住戶提供多元 化的產品及服務,以滿足他們不斷變化的 日常生活需求。作為本集團旗下增值服務品 牌,小K生活推出以來,始終秉承「快捷高 質,增值多彩生活」的服務理念,覆蓋住宅、 商業、寫字樓、場館、公建等多種業態。經 過不斷優化與發展,目前小K生活可主要分 為[1]小K空間、[2]小K零售、[3]小K租售、[4] 小K美居四大板塊,在小K零售板塊下進一步 細化推出[a]小K商寫、[b]小K充電、[c]小K優 選、[d]小K團購、[e]小K到家、[f]小K文旅等 多個子單元產品體系。通過融合物業基礎服 務、多元強供應鏈、前置倉等優勢,不斷提 升增值服務力,以優質的產品和便捷的服務 為生活添彩,打造用戶全生命周期的服務及 產品標準化體系。

截至2024年6月30日,佳兆業美好「小K生活 展示館」6店齊開,目前綫下體驗館已覆蓋 廣州、深圳、上海、成都、重慶、東莞、佛 山、惠州、珠海9大城市,立足客戶切身需 求,聚焦用戶體驗,致力打造精準專業的增 值服務。佳兆業美好正加速探索社區鄰里生 活服務圈。通過業務融合發展,實現產品體 系的全面升級,全面提升社區空間運營服務 能力。

佳兆業美好鄰里服務生態,以小K生活展示 館及小K生活平台為載體,集合全國及本地 優勢供應鏈資源,一城一策打造1+N服務體 系,聚焦社區團購、到家服務、家裝煥新、 房屋租售、社區閑置、餐飲文旅等本地生活 需求。同時,佳兆業美好自主開發社區共享 平台、服務報單平台等信息化工具,讓本地 生活更省心、舒心、安心。

During the six months ended 30 June 2024, the total revenue of valueadded services to property owners was approximately RMB84.8 million, representing a decrease of approximately 8.7% period to period. Such decrease was primarily due to the market environment of downturn in resident consumption and intensifying industry competition. 截至2024年6月30日止六個月,業主增值服 務總收入約為人民幣84.8百萬元,同比減少 約8.7%。該減少主要由於居民消費低迷、行 業競爭加劇的市場環境。

#### VALUE-ADDED SERVICES TO NON-PROPERTY 非業主 OWNERS

Leveraging on the Group's relevant expertise, the Group provides a wide range of value-added services to non-property owners (mainly property developers), which include: (i) construction sites management services; (ii) display units and property sales venues management services; (iii) property management consulting services; and (iv) smart solution services, etc..

**Construction sites management services.** The Group provided primarily security services and to a lesser extent management services, such as cleaning and maintenance services, for the construction sites of property development projects.

**Display units and property sales venues management services.** The Group deployed personnel onsite to assist property developers with their property marketing and selling activities. The Group also assisted property developers with responding to general enquiries at front desks and maintaining order at property sales venues.

**Consulting Services.** The Group provided general daily property management consulting services to other property management companies.

**Smart solution services.** The Group provided comprehensive integrated solution including design, self-developed products, engineering construction and operation and maintenance services to different kinds of property developers.

During the six months ended 30 June 2024, the total revenue of valueadded services to non-property owners was approximately RMB105.9 million, representing a decrease of approximately 23.3% period to period. Such decrease was primarily due to the impact of national macro policies, market conditions in the real estate industry during the period, where the demand for relevant services by real estate developers decreased.

Save for the above mentioned, during the six months ended 30 June 2024, there have been no material changes in the business development activities of the Group.

#### 非業主增值服務

本集團憑藉相關專業知識向非業主(主要為物 業開發商)提供多項增值服務,包括:[i]建築 工地管理服務;[ii]示範單位及物業銷售場地 管理服務;[iii]物業管理顧問服務;及[iv]智能 解決方案服務等。

建築工地管理服務。本集團主要為物業開發 項目的建築工地提供秩序維護服務,亦會在 少數情況下提供管理服務,如清潔及維護服 務。

示範單位及物業銷售場地管理服務。本集團 派遣駐場人員協助物業開發商進行物業推廣 及銷售活動。本集團亦協助物業開發商回應 前臺的諮詢及維持物業銷售會場的秩序。

**顧問服務。**本集團向其他物業管理公司提供 一般日常物業管理顧問服務。

智能解決方案服務。本集團向不同物業開發 商提供全面綜合方案,包括設計、自主研發 產品、工程建設及運營維護服務。

截至2024年6月30日止六個月,非業主增值 服務總收益約人民幣105.9百萬元,同比減少 約23.3%。該減少主要由於期內國家宏觀政 策、房地產行業市況的影響,導致房地產開 發商對相關服務的需求減少。

除上述者外,截至2024年6月30日止六個 月,本集團的業務發展活動概無重大變動。

#### FINANCIAL REVIEW Revenue

The Group derived its revenue from: (i) property management services; (ii) value-added services to property owners; and (iii) value-added services to non-property owners. The management of the Company has represented the type of services to concur with its current business strategic. Value-added services to property owners mainly focus on providing service for individual property owners and institutional property owner and residents. Value-added services to non-property owners mainly focus on property developers, which included: (i) construction sites management services; (ii) display units and property sales venues management services; (iii) property management consulting services; and (iv) smart solution services. Revenue increased by approximately 2.0% from approximately RMB880.0 million for the six months ended 30 June 2023 to approximately RMB898.0 million for the six months ended 30 June 2024.

The revenue contribution by each business segment of the Group for the periods indicated is set forth in the table below:

財務	顧
收益	

本集團收益主要來自:(i)物業管理服務;(ii) 業主增值服務;及(iii)非業主增值服務。本 公司管理層已重新呈列服務類別,以與其目 前的業務策略保持一致。業主增值服務主要 專注於為個人業主及機構業主以及住戶提供 服務。非業主增值服務主要專注於物業開發 商,包括:(i)建築工地管理服務;(ii)示範單 位及物業銷售場地管理服務;(iii)物業管理顧 問服務;及(iv)智能解決方案服務。收益由截 至2023年6月30日止六個月約人民幣880.0百 萬元增加至截至2024年6月30日止六個月約 人民幣898.0百萬元,增幅約2.0%。

下表載列本集團於所示期間各業務分部的收 益貢獻:

			(未經 x months e	idited) 「審核) nded 30 June 日止六個月			
		2024 2024年 RMB'000 人民幣千元	<b>%</b> 百分比	20 RMB <sup>-</sup> 000 人民幣千元	023 23年 6分比 (Represented) (重新呈列)	Change 變動 RMB'000 人民幣千元	
Property management services Value-added services to property owners Value-added services to non- property owners	物業管理服務 業主増值服務 非業主増值服務	707,257 84,843 105,897	78.8 9.4 11.8	648,910 92,952 138,146	73.7 10.6 15.7	58,347 (8,109) (32,249)	9.0 (8.7) (23.3)
Total	總計	897,997	100.0	880,008	100.0	17,989	2.0

Revenue from property management services, which primarily include property management fees for providing security, cleaning and gardening and property repair and maintenance services to residential communities, commercial properties and public facilities, increased by approximately 9.0% from approximately RMB648.9 million for the six months ended 30 June 2023 to approximately RMB707.3 million for the six months ended 30 June 2024. Such increase was primarily attributable to the increase in the total GFA under management resulting from the business expansion.

Revenue from value-added services to property owners, which primarily include income generated from the car parking, space leasing, retailing, house leasing and sales, housing decoration and renovation and other value-added services through both offline and online channels, decreased by approximately 8.7% from approximately RMB93.0 million for the six months ended 30 June 2023 to approximately RMB84.8 million for the six months ended 30 June 2024. Such decrease was primarily due to the market environment of downturn in resident consumption and intensifying industry competition.

Revenue from value-added services to non-property owners, which primarily include fees for construction sites management, display units and property sales venues management and consulting services and installation and maintenance services, decreased by approximately 23.3% from approximately RMB138.1 million for the six months ended 30 June 2023 to approximately RMB105.9 million for the six months ended 30 June 2024. Such decrease was primarily due to the impact of national macro policies, market conditions in the real estate industry during the period, where the demand for relevant services by real estate developers decreased.

#### **Direct operating expenses**

The direct operating expenses of the Group primarily comprises staff costs, subcontracting costs, construction costs, carpark leasing expenses, utility expenses, office expenses, community cultural expenses, other taxes and others. The direct operating expenses increased by approximately 1.2% from approximately RMB634.7 million for the six months ended 30 June 2023 to approximately RMB642.6 million for the six months ended 30 June 2024. Such increase was primarily attributable to the increase in the total GFA under management resulting from the business expansion of property management service.

物業管理服務收益,主要包括為住宅小區、 商業物業及公共設施提供的秩序維護、清潔 及園藝以及物業維修及維護服務的物業管理 費,收益由截至2023年6月30日止六個月約 人民幣648.9百萬元增加至截至2024年6月30 日止六個月約人民幣707.3百萬元,增幅約 9.0%,該增加主要由於業務拓展導致總在管 建築面積增加所致。

業主增值服務收益,主要包括綫下及在綫渠 道提供停車場、空間租賃、零售、房屋租賃 及銷售、房屋裝修和翻新及其他增值服務產 生的收入,收益由截至2023年6月30日止六 個月約人民幣93.0百萬元減少至截至2024年 6月30日止六個月約人民幣84.8百萬元,減幅 約8.7%,該減少主要由於居民消費低迷、行 業競爭加劇的市場環境。

非業主增值服務收益,主要包括建築工地管 理、示範單位及物業銷售場所管理及顧問服 務以及安裝及維護服務的費用,收益由截至 2023年6月30日止六個月約人民幣138.1百萬 元減少至截至2024年6月30日止六個月約人 民幣105.9百萬元,減幅約23.3%,該減少主 要由於期內國家宏觀政策、房地產行業市況 的影響,導致房地產開發商對相關服務的需 求減少。

#### 直接經營開支

本集團的直接經營開支主要包括員工成本、 分包成本、建築成本、停車場租賃開支、水 電開支、辦公室開支、社區文化開支、其他 税項及其他。直接經營開支由截至2023年6 月30日止六個月約人民幣634.7百萬元增加至 截至2024年6月30日止六個月約人民幣642.6 百萬元,增幅約1.2%。該增加主要是由於物 業管理服務業務拓展導致總在管建築面積增 加所致。

#### **Gross Profit and Gross Profit Margin**

The overall gross profit of the Group increased by approximately 4.1% from approximately RMB245.3 million for the six months ended 30 June 2023 to approximately RMB255.4 million for the six months ended 30 June 2024. The overall gross profit margin of the Group increased by approximately 0.5 percentage points from approximately 27.9% for the six months ended 30 June 2023 to approximately 28.4% for the six months ended 30 June 2024. The table below sets forth the Group's gross profit and gross profit margin by business segment for the periods indicated:

#### 毛利及毛利率

本集團的整體毛利由截至2023年6月30日止 六個月約人民幣245.3百萬元增加至截至2024 年6月30日止六個月約人民幣255.4百萬元, 增幅約4.1%,本集團截至2024年6月30日 止六個月的整體毛利率約為28.4%,與截至 2023年6月30日止六個月約27.9%相比上升約 0.5個百分點。下表載列本集團於所示期間按 各業務分部劃分的毛利及毛利率:

			(未經 Six months e	idited) 審核) nded 30 June 日止六個月			
		2024 2024		2023 2023年		Change 變動	S
		Gross					
		Gross	Profit	Gross			
		Profit	Margin	Profit			
		毛利	毛利率	毛利			
		RMB'000		RMB'000			
		人民幣千元	%	人民幣千元			%
				(Represented) (重新呈列)	(Represented) (重新呈列)		
Property management services	物業管理服務	171,012	24.2	155,019	23.9	15,993	10.3
– Lump-sum basis	一包幹制	143,640	21.1	128,594	20.7	15,046	11.7
– Commission basis	一酬金制	27,372	100.0	26,425	100.0	947	3.6
Value-added services to property	業主増值服務						
owners		54,870	64.7	49,055	52.8	5,815	11.9
Value-added services to non-	非業主增值服務						
property owners		29,545	27.9	41,245	29.9	(11,700)	(28.4)
Total	總計	255,427	28.4	245,319	27.9	10,108	4.1

#### 1) Property management services

Gross profit margin of the Group's property management services increased by approximately 0.3 percentage points from approximately 23.9% for the six months ended 30 June 2023 to approximately 24.2% for the six months ended 30 June 2024. The increase was primarily due to the various cost saving initiatives implemented by the Group to proactively manage the Group's costs on property management services.

2) Value-added services to property owners

Gross profit margin of the Group's value-added services to property owners increased by approximately 11.9 percentage points from approximately 52.8% for the six months ended 30 June 2023 to approximately 64.7% for the six months ended 30 June 2024. The increase was primarily due to the increase in the proportion of revenue contribution from some value-added services which have higher gross profit margin.

3) Value-added services to non-property owners Gross profit margin of the Group's value-added services to nonproperty owners decreased by approximately 2.0 percentage points from approximately 29.9% for the six months ended 30 June 2023 to approximately 27.9% for the six months ended 30 June 2024. The decrease was primarily due to the proportion of revenue contributed from projects with higher gross profit margins decreased.

#### Selling and Marketing Expenses

Selling and marketing expenses of the Group decreased by approximately 13.5% from approximately RMB5.2 million for the six months ended 30 June 2023 to approximately RMB4.5 million for the six months ended 30 June 2024. The decrease was primarily due to less marketing activities conducted for the six months ended 30 June 2024.

#### **Administrative Expenses**

Administrative expenses of the Group decreased by approximately 10.0% from approximately RMB99.2 million for the six months ended 30 June 2023 to approximately RMB89.3 million for the six months ended 30 June 2024.

#### Income Tax (expense)/credit

The Group recorded an income tax expense of approximately RMB14.7 million for the six months ended 30 June 2024 as compared to the income tax credit of approximately RMB33.0 million for the six months ended 30 June 2023 as the Group has generated profit for the current Reporting Period.

- 1) 物業管理服務 本集團的物業管理服務毛利率由截至 2023年6月30日止六個月約23.9%上升 約0.3個百分點至截至2024年6月30日 止六個月約24.2%,上升乃主要由於 本集團實施各種成本節約舉措,主動 管理本集團的物業管理服務成本。
- 2) 業主增值服務 本集團的業主增值服務毛利率由截至 2023年6月30日止六個月約52.8%上升 約11.9個百分點至截至2024年6月30 日止六個月約64.7%。上升乃主要由 於部分毛利率較高的增值服務貢獻的 收益佔比上升。
- 3] 非業主增值服務 本集團非業主增值服務的毛利率由截 至2023年6月30日止六個月約29.9% 跌至截至2024年6月30日止六個月約 27.9%,下跌約2.0個百分點。下跌乃 主要由於毛利率較高的項目貢獻的收 益佔比下降。

#### 銷售及市場推廣開支

本集團的銷售及市場推廣開支由截至2023年 6月30日止六個月約人民幣5.2百萬元減少約 13.5%至截至2024年6月30日止六個月約人民 幣4.5百萬元。減少主要由於截至2024年6月 30日止六個月進行較少市場推廣活動。

#### 行政開支

本集團的行政開支由截至2023年6月30日止 六個月約人民幣99.2百萬元減少約10.0%至截 至2024年6月30日止六個月約人民幣89.3百萬 元。

#### 所得税(開支)/抵免

截至2024年6月30日止六個月,本集團錄得 所得税開支約人民幣14.7百萬元,而截至 2023年6月30日止六個月的所得税抵免約為 人民幣33.0百萬元,乃由於本集團於本報告 期內產生溢利。

# Profit/(Loss) and Total Comprehensive Income/(Expense) for the Period

The Group's profit and total comprehensive income for the six months ended 30 June 2024 amounted to approximately RMB50.7 million as compared to a loss and total comprehensive expense of approximately RMB96.9 million for the six months ended 30 June 2023. The improvement in performance was mainly attributable to the substantial reduction in the provision for loss allowance on trade receivables from related parties during the six months ended 30 June 2024, as compared to that for the corresponding period in 2023.

#### Liquidity, Capital Structure and Financial Resources

As of 30 June 2024, the Group's cash and cash equivalents was approximately RMB238.7 million, represented a decrease of approximately RMB48.1 million from approximately RMB286.8 million as of 31 December 2023, primarily due to the slow recovery of trade receivables and settlement of consideration payable related to acquisition of subsidiaries made in prior years.

As of 30 June 2024, the net current assets of the Group was approximately RMB109.4 million (31 December 2023: approximately RMB35.3 million). As of 30 June 2024, the Group's current ratio (current assets/current liabilities) was approximately 1.13 (31 December 2023: approximately 1.04).

As of 30 June 2024, the Group did not have any other loans or borrowings (31 December 2023: nil).

#### Goodwill

As of 30 June 2024, the Group recorded goodwill of approximately RMB160.8 million [31 December 2023: RMB160.8 million], as a result of the completion of the acquisitions of Jiaxing Dashu Property Management Company Limited\* (嘉興大樹物業管理有限公司) and Jiangsu Hengyuan Property Management Company Limited\* (江蘇恒源物業管理有限公司) in 2019, Ningbo Langtong Property Management Company Limited\* (寧波朗 通物業服務有限公司) in 2020 and Zhejiang Ruiyuan Property Management Company Limited\* (浙江瑞源物業管理有限公司) in 2021. According to the impairment assessment made by the management of the Company, there was no indication of any impairment of goodwill and hence no impairment provision is required for the six months ended 30 June 2024.

#### 期內溢利/(虧損)及全面收益/(開 支)總額

截至2024年6月30日止六個月,本集團溢利 及全面收益總額約為人民幣50.7百萬元,而 截至2023年6月30日止六個月虧損及全面開 支總額約為人民幣96.9百萬元。業績改善乃 主要源於截至2024年6月30日止六個月,來 自關連方的應收貿易賬款虧損準備撥備相比 2023年同期大幅減少。

#### 流動資金、資本結構及財務資源

於2024年6月30日,本集團的現金及現金等 價物約人民幣238.7百萬元,較2023年12月31 日的約人民幣286.8百萬元減少約人民幣48.1 百萬元,主要由於應收貿易賬款回收進展緩 慢及結付與過往年度收購附屬公司有關的應 付代價。

於2024年6月30日,本集團的流動資產淨值 約為人民幣109.4百萬元(2023年12月31日: 約人民幣35.3百萬元)。於2024年6月30日, 本集團的流動比率(流動資產/流動負債)約 1.13倍(2023年12月31日:約1.04倍)。

於2024年6月30日,本集團不存在任何其他 貸款或借貸(2023年12月31日:無)。

#### 商譽

於2024年6月30日,本集團錄得約人民幣 160.8百萬元的商譽(2023年12月31日:人民 幣160.8百萬元),乃由於於2019年完成收購 嘉興大樹物業管理有限公司及江蘇恒源物業 管理有限公司、於2020年完成收購寧波朗通 物業服務有限公司及於2021年完成收購浙江 瑞源物業管理有限公司所致。根據本公司管 理層作出的減值評估,概無跡象顯示出現任 何有關商譽的減值,故毋須就截至2024年6 月30日止六個月計提減值撥備。

#### **Right-of-Use Assets**

As of 30 June 2024, the Group recorded right-of-use assets of approximately RMB173.5 million (31 December 2023: RMB184.0 million) which are mainly used by the Group to provide property management services and sublease the non-residential properties for rental income.

#### **Trade and Other Receivables**

Trade receivables mainly arise from property management fees and value-added services fees to non-property owners. Trade receivables of the Group increased by approximately RMB75.4 million from approximately RMB393.6 million as of 31 December 2023 to approximately RMB469.0 million as of 30 June 2024, primarily due to (i) the increase in trade receivables from property management services as a result of the expansion of the total GFA under management; and (ii) the slow recovery of trade receivables from real estate developers due to the impact of national macro policies, market conditions in the real estate industry.

Other receivables mainly consist of deposits, prepayments, payments on behalf of staff and payments on behalf of residents under lump-sum basis. Other receivables of the Group increased slightly by approximately RMB5.2 million from approximately RMB75.2 million as of 31 December 2023 to approximately RMB80.4 million as of 30 June 2024. Such increase was primarily attributable to the increase in the total GFA under management resulting from business expansion.

#### Payments on behalf of Residents Under Commission Basis

The Group made payments on behalf of residents of the managed residential communities under commission basis. Payments on behalf of residents represent working capital expenditures paid by the Group on behalf of the residential communities. The Group's payments on behalf of residents under commission basis increased by approximately RMB15.6 million from approximately RMB95.1 million as of 31 December 2023 to approximately RMB110.7 million as of 30 June 2024, primarily due to the slowdown of collection of such payments.

#### **Trade and Other Payables**

Trade payables mainly represent the obligations to pay suppliers for procurements in the ordinary course of business. Trade payables of the Group slightly increased by approximately RMB7.9 million from approximately RMB194.0 million as of 31 December 2023 to approximately RMB201.9 million as of 30 June 2024, primarily due to the expansion of the GFA under management of the Group and increase in the scale of subcontracting to independent third-party service providers.

#### 使用權資產

於2024年6月30日,本集團錄得使用權資產 約人民幣173.5百萬元(2023年12月31日:人 民幣184.0百萬元),本集團主要用於提供物 業管理服務及分租非住宅物業以收取租金。

#### 應收貿易賬款及其他應收款項

應收貿易賬款主要來自物業管理費及非業主 增值服務費。於2024年6月30日,本集團的 應收貿易賬款約人民幣469.0百萬元,較2023 年12月31日約人民幣393.6百萬元增加約人民 幣75.4百萬元,主要由於(i)總在管建築面積 擴張導致來自物業管理服務的應收貿易賬款 增加;及(ii)應收房地產開發商貿易賬款回收 進展緩慢,原因是國家宏觀政策及房地產行 業市況的影響所致。

其他應收款項主要包括按金、預付款項、代 表員工付款及按包幹制代表住戶付款。於 2024年6月30日,本集團的其他應收款項約 人民幣80.4百萬元,較2023年12月31日約人 民幣75.2百萬元輕微增加約人民幣5.2百萬 元。增加主要由於擴展業務導致總在管建築 面積增加所致。

#### 按酬金制代表住戶付款

代表住戶付款為本集團按酬金制代表在管住 宅小區的住戶付款。代表住戶付款指本集團 代表住宅小區支付的營運資金開支。於2024 年6月30日,本集團按酬金制代表住戶付款 約人民幣110.7百萬元,較2023年12月31日 約人民幣95.1百萬元增加約人民幣15.6百萬 元,主要原因為收取該等付款的速度放緩。

#### 應付貿易賬款及其他應付款項

應付貿易賬款主要指日常業務過程中向供 貨商作出的採購付款責任。於2024年6月30 日,本集團的應付貿易賬款約人民幣201.9百 萬元,較2023年12月31日約人民幣194.0百萬 元輕微增加約人民幣7.9百萬元,主要原因是 本集團總在管建築面積擴張及分包予獨立第 三方服務供應商的規模擴大所致。

Other payables mainly consist of accrued staff costs, deposits received and receipt on behalf of residents. The accrued staff costs relate to the employees' salary and related expenditure. The deposits received primarily relate to the deposits the Group received from property owners in the managed properties charged on a lump-sum basis for any additional repairs and maintenance expense the Group might incur due to their property decoration. Receipt on behalf of residents relates to the remaining property management fees the Group received in the managed properties charged on a commission basis and the Group managed such fees collectively in its headquarters. Other payables of the Group decreased by approximately RMB45.4 million from approximately RMB365.4 million as of 31 December 2023 to approximately RMB320.0 million as of 30 June 2024 primarily due to settlement of consideration payables for acquisition of subsidiaries and receipt on behalf of residents.

#### **Capital Commitments**

As of 30 June 2024, the Group did not have any material capital commitment (31 December 2023: nil).

#### **Pledge of Assets**

As of 30 June 2024, none of the assets of the Group were pledged (31 December 2023: nil).

# Significant Investments, Material Acquisitions and Disposal of Assets and Future Plans

The Group did not have any significant investments, material acquisitions or disposal of assets for the six months ended 30 June 2024 (2023: nil). The Group did not have any special plans on significant investments, major acquisitions or disposal of assets.

#### **Gearing Ratio**

Gearing ratio is calculated by dividing the total interest-bearing borrowings by total equity at the end of the respective period/year. The gearing ratio of the Group was nil and nil as of 30 June 2024 and 31 December 2023 respectively, as there were no interest-bearing borrowings.

#### **Contingent Liabilities**

As of 30 June 2024, the Group did not have any contingent liabilities (31 December 2023: nil).

#### Foreign Exchange Risk

The Group primarily conducts its business in the PRC and in Renminbi. As of 30 June 2024, cash and cash equivalents denominated in Hong Kong dollar ("**HKD**") and United States Dollar ("**USD**") were approximately RMB0.8 million, which are subject to foreign exchange exposure. 其他應付款項主要包括應計員工成本、已收 按金及代表住戶收款。應計員工成本乃關於 僱員薪金及相關開支。已收按金主要關於本 集團向包幹制在管物業業主收取的按金,收 取該等按金是為應付本集團在物業裝修方面 可能產生的任何額外維修及保養開支。代表 住戶收款乃關於本集團按酬金制就在管物業 收取的餘下物業管理費,本集團在總部層面 統一管理該等資金。於2024年6月30日,本 集團的其他應付款項約為人民幣320.0百萬 元,較2023年12月31日約人民幣365.4百萬元 減少約人民幣45.4百萬元,主要由於結付收 購附屬公司的應付代價及代表住戶收款。

#### 資本承擔

於2024年6月30日,本集團概無任何重大資 本承擔(2023年12月31日:無)。

#### 資產抵押

於2024年6月30日,概無本集團資產作抵押 (2023年12月31日:無)。

#### 重大投資、重大資產收購及出售及未 來計劃

截至2024年6月30日止六個月本集團並無 任何重大投資、重大資產收購或出售(2023 年:無)。本集團並無任何有關重大投資、重 大資產收購或出售的特別計劃。

#### 資產負債比率

資產負債比率以於相關期/年末計息借款總 額除以權益總值計算。於2024年6月30日及 2023年12月31日,本集團的資產負債比率分 別為零及零,原因是概無計息借款。

#### 或然負債

於2024年6月30日,本集團並未有任何或然 負債(2023年12月31日:無)。

#### 外匯風險

本集團主要集中於中國經營業務,業務以人 民幣進行。於2024年6月30日,以港幣(「**港** 幣」)及美元(「美元」)計值的現金及現金等價 物為約人民幣0.8百萬元,該等款項須承受外 匯風險。

The Group currently does not hedge its foreign exchange risk, but continuously monitors its foreign exchange exposure. The management will consider hedging the foreign exchange exposure where there is a material impact on the Group.

#### **Employees and Benefits Policies**

As of 30 June 2024, the Group had 12,440 employees (31 December 2023: 12,713 employees). Employee's remuneration is determined based on the employee's performance, skills, knowledge, experience and market trends. The Group regularly reviews its compensation policies and programs, and will make necessary adjustments in order to align with remuneration levels to the industry norm. In addition to basic salaries, employees may be granted with discretionary bonus based on individual performance. The Group offers training to its employees so as to enable them to acquire basic skills to perform their duties and to upgrade or improve their production techniques. Furthermore, on 18 June 2019, the Company adopted a share option scheme (the "Share Option Scheme"). Details of the Share Option Scheme are set out in the circular of the Company dated 29 April 2019.

#### Subsequent events

There were no other significant subsequent events since the end of the reporting period up to the date of this report.

本集團目前並無對沖外匯風險,但會持續監 察外匯風險。管理層將於本集團受到重大影 響時考慮對沖外匯風險。

#### 僱員及福利政策

於2024年6月30日,本集團聘用12,440名僱員(2023年12月31日:12,713名僱員)。僱員 薪酬乃基於僱員的表現、技能、知識、經驗 及市場趨勢所得出。本集團定期檢討其薪酬 政策及方案,並會作出必要調整以使其與行 業薪酬水平相符。除基本薪金外,僱員可能 會按個別表現獲授酌情花紅。本集團為其僱 員提供培訓,以令新僱員掌握基本技能以履 行彼等的職責,及提升或改進彼等的生產技 術。此外,於2019年6月18日,本公司採納 一項購股權計劃(「**購股權計劃**」)。購股權計 劃詳情載於本公司日期為2019年4月29日的 通函。

#### 期後事項

自報告期末起直至本報告日期,概無任何其 他重大期後事項。

# CORPORATE GOVERNANCE AND OTHER INFORMATION 企業管治及其他資料

# COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Board believes that high corporate governance standards are essential in providing a framework for the Group to safeguard the interests of shareholders of the Company (the "**Shareholders**"), enhance corporate value, formulate its business strategies and policies, and enhance its transparency and accountability.

The Company has adopted the principles and code provisions as set out in the Corporate Governance Code (the "**CG Code**") contained in Appendix C1 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Listing Rules**") and complied with all the applicable code provisions during the review period of this interim report.

#### **AUDIT COMMITTEE**

The Audit Committee is primarily responsible for, among other things, the review and supervision of the Group's financial reporting process, internal controls and review of the Company's financial statements. Their written terms of reference are in line with the provisions under the CG Code and explains the role and the authority delegated to the Audit Committee by the Board.

The Audit Committee consists of three members, all of whom are independent non-executive Directors.

#### **Review of Interim Results**

The Audit Committee has reviewed the accounting policies adopted by the Group and the unaudited condensed consolidated interim financial statements of the Group for the six months ended 30 June 2024, and discussed matters related to auditing, risk management, internal control with the management team.

# Compliance with the Model Code for Directors' Securities Transactions

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") as set out in Appendix C3 of the Listing Rules as the standard for securities transactions by the Directors. The Company has made specific enquiries of all the Directors and all the Directors confirmed that they have complied with the required standards set out in the Model Code during the six months ended 30 June 2024.

The Company has also established written guidelines on no less exacting terms than the Model Code for the relevant employees of the Group, who are likely to be in possession of inside information of the Company.

#### 遵守企業管治守則

董事會認為,高水平的企業管治標準對於為 本集團提供框架以保障本公司股東(「**股東**」) 權益、提升企業價值、制定業務策略和政策 以及提升透明度及問責性而言實屬重要。

本公司一直採納香港聯合交易所有限公司證 券上市規則(「上市規則」)附錄C1所載的企業 管治守則(「企業管治守則」)的原則及守則條 文,並於本中期報告回顧期間一直遵從所有 適用的守則條文。

#### 審核委員會

審核委員會的主要職責為(其中包括)審閲及 監督本集團的財務匯報程序、內部監控制度 及審閲本公司財務報表。其書面職權範圍符 合企業管治守則的條文,並解釋了審核委員 會的角色及董事會向其轉授的權力。

審核委員會由三名成員組成,全部均為獨立 非執行董事。

#### 中期業績審閲

審核委員會已審閲本集團採納的會計政策以 及本集團截至2024年6月30日止六個月的未 經審核簡明綜合中期財務報表,並與管理團 隊商討有關審核、風險管理及內部控制的事 宜。

#### 遵守董事進行證券交易之標準守則

本公司已採納上市規則附錄C3所載之上市發 行人董事進行證券交易的標準守則(「標準守 則」),作為董事進行證券交易的準則。本公 司已向全體董事作出特定查詢,而全體董事 均已確認,彼等於截至2024年6月30日止六 個月已遵守標準守則所載之規定標準。

本公司亦已就可能擁有本公司內幕消息之本 集團有關僱員,訂立其條款不低於標準守則 的書面指引。 Corporate Governance and Other Information (continued) 企業管治及其他資料(續)

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the six months ended 30 June 2024, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities (including the sale of treasury shares).

As of 30 June 2024, the Company did not have any treasure shares.

#### **INTERIM DIVIDEND**

The Board has resolved not to recommend the payment of any interim dividend for the six months ended 30 June 2024 (30 June 2023: nil).

#### **CHANGES IN COMPOSITION OF THE BOARD**

The changes in information of the Directors since the date of the Company's 2023 annual report are set out below:

- 1. Mr. Kwok Ying Shing has been appointed as an executive director and the chairman with effect from 16 April 2024 and 20 May 2024 respectively.
- 2. Mr. Xie Binhong has resigned as an executive director with effect from 16 April 2024.
- 3. Mr. Liao Chuanqiang has resigned as the chairman and has been appointed as chief executive officer with effect from 20 May 2024.
- Ms. Mou Zhaohui has resigned as chief executive officer with effect 4. from 20 May 2024.

#### 購買、出售或贖回本公司上市 證券

截至2024年6月30日止六個月,本公司或其 任何附屬公司概無購買、出售或贖回本公司 任何上市證券(包括出售庫存股份)。

截至2024年6月30日,本公司並無任何庫存 股份。

#### 中期股息

3.

董事會已議決不建議派付截至2024年6月30 日止六個月的中期股息(2023年6月30日: 無)。

#### 董事會的組成變更

自本公司2023年年報日期起的董事資料變更 如下:

- 郭英成先生已獲委任為執行董事兼主 席,分別自2024年4月16日及2024年5 月20日起生效。
- 謝斌鴻先生已辭任執行董事,自2024 年4月16日起生效。
  - 廖傳強先生已辭任主席,並已獲委任 為行政總裁,自2024年5月20日起生 效。
  - 牟朝輝女士已辭任行政總裁,自2024 年5月20日起生效。

#### THE SHARE OPTION SCHEME

The Company adopted a Share Option Scheme by the written resolutions of the shareholders of the Company passed on 18 June 2019 (the "**Adoption Date**"). A summary of the principal terms of the Share Option Scheme is set out as follows:

#### (1) Purpose of the Share Option Scheme

The purpose of the Share Option Scheme is to enable the Company to grant options to Eligible Participants (as defined below) with the view to achieving the following objectives.

- (i) motivate the Eligible Participants to optimise their performance efficiency for the benefit of the Group; and
- attract and retain or otherwise maintain an on-going business relationship with the Eligible Participants whose contributions are or will be beneficial to the long-term growth of the Group.

#### (2) Participants of the Share Option Scheme

Participants of the Share Option Scheme include any full-time or parttime employees, executives, officers or directors (including non-executive directors and independent non-executive directors) of the Group who, in the sole opinion of the Board, will contribute or have contributed to the Group (the "**Eligible Participants**").

# (3) Total number of Shares available for issue under the Share Option Scheme

The maximum number of Shares in respect of which options may be granted under the Share Option Scheme and options under the other schemes of the Company is 10% ("**Scheme Limit**") of the total number of Shares in issue on the Adoption Date, unless approval has been obtained from the shareholders of the Company. Any increase in the Scheme Limit shall in no event result in the number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and options under other schemes of the Company exceeding 30% of the Shares in issue from time to time.

The total number of shares that may fall to be allotted and issued under the Share Option Scheme would be 14,000,000 shares, representing 10% of the total number of 140,000,000 shares in issue on the Adoption Date and approximately 9.09% of the total number of 154,110,000 shares in issue as at the date of this Report.

As at 1 January 2024 and 30 June 2024, the maximum number of the Shares that may fall to be alloted and issued under the Share Option Scheme was 11,620,000 Shares and 11,620,000 Shares respectively, represents approximately 7.5% and 7.5% of the issued share capital of the Company as at the date of the report. During the six months ended 30 June 2024, no options were granted under the Share Option Scheme.

#### 購股權計劃

本公司已透過於2019年6月18日(「採納日 期」)通過的本公司股東書面決議案採納一項 購股權計劃。購股權計劃的主要條款概要載 列如下:

#### (1) 購股權計劃的目的

購股權計劃旨在使本公司向合資格參與者(如 下文定義)授出購股權,以達至以下目標。

- (i) 激勵合資格參與者為本集團的利益而 優化其表現效率;及
- (ii) 吸引及挽留合資格參與者或與合資格 參與者保持持續的業務關係,而該等 合資格參與者的貢獻,乃對或將對本 集團的長遠發展有利。

#### (2) 購股權計劃的參與者

購股權計劃的參與者包括董事會全權認為將 會或已經對本集團作出貢獻的本集團任何全 職或兼職僱員、行政人員、高級職員或董事 (包括非執行董事及獨立非執行董事)(「**合資** 格參與者」)。

#### (3) 根據購股權計劃可供發行的股份 總數

除非本公司股東批准,否則就可能根據購股 權計劃予以授出的購股權及本公司其他計劃 項下的購股權的最多股份數目為採納日期已 發行股份總數的10%(「計劃上限」)。若提高 計劃限額,在任何情況下均不得導致於行使 根據購股權計劃及本公司其他計劃已授出但 有待行使的全部尚未行使購股權時可予發行 之股份數目超過不時已發行股份之30%。

根據購股權計劃可予配發及發行的股份總數 為14,000,000股,分別佔於採納日期的已發 行股份總數140,000,000股的10%及於本報告 日期的已發行股份總數154,110,000股的約 9.09%。

於2024年1月1日及2024年6月30日,根據購 股權計劃可予配發及發行的最多股份數目分 別為11,620,000股及11,620,000股,分別佔 本公司於報告日期的已發行股本約7.5%及 7.5%。於截至2024年6月30日止六個月,概 無根據購股權計劃授出購股權。

#### (4) Maximum entitlement of each Participant

Unless approved by the shareholders of the Company, the maximum number of Shares in respect of which options may be granted under the Share Option Scheme to any Eligible Participant shall not, when aggregated with: (a) any Shares issued upon exercise of options granted under the Share Option Scheme or options under the other schemes which have been granted to that Eligible Participant, (b) any Shares which would be issued upon the exercise of outstanding options granted under the Share Option Scheme or options under the other schemes granted to that Eligible Participant, and (c) any cancelled shares which were the subject of options granted under the Share Option Scheme or options under the other schemes which had been granted to and accepted by that Eligible Participant, in any 12-month period up to the Offer Date (as defined below) exceed 1% of the number of Shares in issue.

# (5) Period within which the securities must be taken up under an option

The period within which the options must be exercised will be specified by the Company at the time of grant, provided that such period of time shall not exceed a period of ten years commencing on the date on which the share option is deemed to be granted and accepted.

Vesting of the Share Options on a particular vesting date is conditional upon achievement of certain performance targets by the Grantee(s) unless otherwise waived by any one of the Directors.

#### (6) Payment on acceptance of option offer

HK\$1.00 is payable by the Eligible Participant of the Share Option Scheme to the Company upon acceptance of the option offered as consideration for the grant. None of the considerations for the grant from Eligible Participants was received by the Company as at the date of this interim report.

#### (7) Basis of determining the exercise price

The exercise price per Share under the Share Option Scheme is determined by the Board in its absolute discretion but in any event must be at least the higher of: (i) the official closing price of the Shares as stated in the daily quotation sheets of the Stock Exchange on the date of on which such option is offered in writing (the "Offer Date"); (ii) the average of the official closing price of the Shares as stated in the daily quotation sheets of the Stock Exchange for the five business days immediately preceding the Offer Date; and (iii) the nominal value of a Share, provided that for the purpose of determining the exercise price where the Shares have been listed on the Stock Exchange for less than five business days preceding the Offer Date, the issue price of the Shares in connection with such listing shall be deemed to be the closing price of the Shares for each business day falling within the period before the listing of the Shares on the Stock Exchange.

#### (4) 各參與者可獲得的最高配額

除非本公司股東批准,否則在截至提呈日期 (定義見下文)止任何12個月期間,因根據購 股權計劃向合資格參與者授出的購股權有關 的股份數目上限與:(a)根據購股權計劃授出 的購股權或授予合資格參與者的其他計劃 下的購股權就授予合資格參與者的其他計劃項 下的購股權計劃授出的未行使購股權或授予 資格參與者的其他計劃項下的購股權 就時股權就授予並獲合資格參與者接納的 其他計劃項下的購股權涉及的已註銷股份合 併計算時不得超逾已發行股份數目的1%。

#### (5) 根據購股權須認購證券的期限

購股權行使期由本公司於授出購股權時釐 定,惟該段期間不得超過自購股權被視為已 授出及接納當日起計十年期間。

除非獲任何一名董事豁免,否則於特定歸屬 日期歸屬購股權須待承授人達成若干表現目 標後,方可作實。

#### (6) 接納購股權要約的付款

購股權計劃合資格參與者於接納所提呈的購 股權時應向本公司支付1.00港元作為授出代 價。於本中期報告日期,本公司概無自合資 格參與者收取授出代價。

#### (7) 釐定行使價的基準

根據購股權計劃,每股行使價由董事會全權 酌情釐定,惟無論如何不得低於以下三者的 最高者:(i)股份於書面提呈購股權日期(「提 呈日期」)於聯交所的每日報價表所報的正式 收市價:(ii)股份於緊接提呈日期前五個營業 日於聯交所的每日報價表所報的平均正式收 市價:及(iii)股份的面值,惟就釐定行使價而 言,倘提呈日期前股份於聯交所上市不足五 個營業日,則有關該上市的股份發行價應被 視作股份於聯交所上市前期間內的各營業日 的股份收市價。

#### (8) Remaining life of the Share Option Scheme

The Share Option Scheme will remain valid until 18 June 2029 after which no further options shall be offered. However, the provisions of the Share Option Scheme shall in all other respects remain in full force and effect to the extent necessary to give effect to the exercise of any options granted prior thereto or otherwise as may be required in accordance with the provisions of this Share Option Scheme and the options granted prior thereto but not yet exercised shall continue to be valid and exercisable in accordance with the Share Option Scheme. The summary below sets out the details of options movement for the six-month period ended 30 June 2024 pursuant to the Share Option Scheme:

#### (8) 購股權計劃剩餘年期

購股權計劃有效期直至2029年6月18日,此 後不得再授出任何購股權。然而,購股權計 劃條文在所有其他方面仍然具有十足效力及 作用,以在必要時行使之前授出的任何購股 權或根據購股權計劃的條文可能要求行使的 其他權利,而之前已授出但尚未行使的購股 權應繼續有效並可按照購股權計劃行使。以 下概要載列根據購股權計劃於截至2024年6 月30日止六個月期間的購股權變動詳情:

Grantee 承授人	Date of grant 授出日期	Closing price of the securities immediately before the date on which the options were granted 於緊接該等 購股權 授出日期前 證券收市價 (HKD per share) (每股港元)	Exercise Period 行使期	Exercise Price 行使價 (HKD) (港元)	Outstanding options balance as at 1 January 2024 於 2024年 1月1日 的尚未行使 購股權結餘	Granted during the six months ended 30 June 2024 截至 2024年 6月30日 止六個月內 授出	Exercised during the six months ended 30 June 2024 截至 2024年 6月30日 止六個月內 行使	Cancelled/ forfeited/ lapsed during the six months ended 30 June 2024 截至 2024年 6月30日 止六個月內 註銷/沒收/ 失效	Outstanding options balance as at 30 June 2024 於 2024年 6月30日 的尚未行饒 購股權結餘
Directors of Kaisa F 佳兆業美好董事	Prosperity								
LIAO Chuanqiang 廖傳強	19 July 2019 (b) 2019年7月19日(b)	15.36	19 July 2020 to 18 July 2029 2020年7月19日至2029年7月18日	15.70	400,000	-	-	-	400,000
		15.36	19 July 2021 to 18 July 2029 2021年7月19日至2029年7月18日	15.70	400,000	-	-	-	400,000
		15.36	19 July 2022 to 18 July 2029 2022年7月19日至2029年7月18日	15.70	400,000	-	-	-	400,000
		15.36	19 July 2023 to 18 July 2029 2023年7月19日至2029年7月18日	15.70	800,000	-	-	-	800,000

Grantee 承授人	Date of grant 授出日期	Closing price of the securities immediately before the date on which the options were granted 於緊接該等 購股相 提出日期前 證券收市價	Exercise Period 行使期	Exercise Price 行使價	Outstanding options balance as at 1 January 2024 於 2024年 1月1日 的尚未行使 購股權結餘	Granted during the six months ended 30 June 2024 截至 2024年 6月30日 止六個月內 授出	Exercised during the six months ended 30 June 2024 截至 2024年 6月30日 止六個月內 行使	Cancelled/ forfeited/ lapsed during the six months ended 30 June 2024 截至 2024年 6月30日 止六個月內 註銷/沒收/ 失效	Outstanding options balance as at 30 June 2024 於 2024年 6月30日 的尚未行使 購股權結餘
MA Xiumin 馬秀敏	19 July 2019 2019年7月19日	15.36	19 July 2020 to 18 July 2029 2020年7月19日至2029年7月18日	15.70	10,000	-	-	-	10,000
		15.36	19 July 2021 to 18 July 2029 2021年7月19日至2029年7月18日	15.70	10,000	-	-	-	10,000
		15.36	19 July 2022 to 18 July 2029 2022年7月19日至2029年7月18日	15.70	10,000	-	-	-	10,000
		15.36	19 July 2023 to 18 July 2029 2023年7月19日至2029年7月18日	15.70	20,000	-	-	-	20,000
LIU Hongbai 劉洪柏	19 July 2019 2019年7月19日	15.36	19 July 2020 to 18 July 2029 2020年7月19日至2029年7月18日	15.70	10,000	-	-	-	10,000
2)// II	2017 - 77317 - 4	15.36	19 July 2021 to 18 July 2029 2021年7月19日至2029年7月18日	15.70	10,000	-	-	-	10,000
		15.36	19 July 2022 to 18 July 2029 2022年7月19日至2029年7月18日	15.70	10,000	-	-	-	10,000
		15.36	19 July 2023 to 18 July 2029 2023年7月19日至2029年7月18日	15.70	20,000	-	-	-	20,000
CHEN Bin 陳斌	19 July 2019 2019年7月19日	15.36	19 July 2020 to 18 July 2029 2020年7月19日至2029年7月18日	15.70	10,000	-	-	-	10,000
የጽ ላይ	2017年7月17日	15.36	2020年7月19日至2029年7月18日 19 July 2021 to 18 July 2029 2021年7月19日至2029年7月18日	15.70	10,000	-	-	-	10,000
		15.36	2021年7月17日至2027年7月18日 19 July 2022 to 18 July 2029 2022年7月19日至2029年7月18日	15.70	10,000	-	-	-	10,000
		15.36	2022年7月19日至2029年7月18日 19 July 2023 to 18 July 2029 2023年7月19日至2029年7月18日	15.70	20,000	-	-	-	20,000

Grantee	Date of grant	Closing price of the securities immediately before the date on which the options were granted	Exercise Period	Exercise Price	Outstanding options balance as at 1 January 2024 於	Granted during the six months ended 30 June 2024 截至	Exercised during the six months ended 30 June 2024 截至	Cancelled/ forfeited/ lapsed during the six months ended 30 June 2024 截至 2024年	Outstanding options balance as at 30 June 2024 於
承授人	授出日期	於緊接該等 購股權 授出日期前 證券收市價 (HKD per share) (每股港元)	行使期	<b>行使價</b> (HKD) (港元)	2024年 1月1日 的尚未行使 購股權結餘	2024年 6月30日 止六個月內 授出	2024年 6月30日 止六個月內 行使	6月30日 止六個月內 註銷/沒收/ 失效	2024年 6月30日 的尚未行使 購股權結餘
Other Employees 其他僱員	19 July 2019 2019年7月19日	15.36	19 July 2020 to 18 July 2029 2020年7月19日至2029年7月18日	15.70	1,580,000	-	-	-	1,580,000
		15.36	19 July 2021 to 18 July 2029 2021年7月19日至2029年7月18日	15.70	1,580,000	-	-	-	1,580,000
		15.36	19 July 2022 to 18 July 2029 2022年7月19日至2029年7月18日	15.70	1,520,000	-	-	-	1,520,000
		15.36	19 July 2023 to 18 July 2029 2023年7月19日至2029年7月18日	15.70	2,240,000	-	-	-	2,240,000
Total 總計					9,070,000	-	-	-	9,070,000

As at 30 June 2024, 9,070,000 options were exercisable, representing approximately 5.9% of the total number of 154,110,000 Shares.

於2024年6月30日,9,070,000份購股權可予 行使,約佔154,110,000股股份總數的5.9%。

#### Notes:

(a) The above Share Options shall be vested in four tranches in accordance with the following dates: (i) up to 20% of the Share Options granted to each grantee at any time after the expiration of 12 months from the date of grant, i.e. 18 July 2020; (ii) up to 40% of the Share Options granted to each grantee at any time after the expiration of 24 months from the date of grant, i.e. 18 July 2021; (iii) up to 60% of the Share Options granted to each grantee at any time after the expiration of 36 months from the date of grant, i.e. 18 July 2022; and (iv) all the remaining Share Options granted to each grantee at any time after the expiration of 48 months from the date of grant, i.e. 18 July 2023. The Shares Options are exercisable within a period of ten years from the date of grant, i.e. 18 July 2029, subject to the vesting schedule. Vesting of the Share Options on a particular vesting date is conditional upon achievement of certain performance targets by the Grantee(s) unless otherwise waived by any one of the Directors.

- (b) The grant became effective upon approvals by the Shareholders of the Company and Kaisa Holding on 16 June 2020 and 15 June 2020 respectively.
- (c) During the six months ended 30 June 2024, no options were exercised and no options were forfeited.

The total number of shares issued and which may fall to be issued upon exercise of the options granted under the Share Option Scheme to each Eligible Participant in any 12-month period exceeding 1% of the issued share capital of the Company from the date of grant shall be subject to the shareholders' approval. No such grant was made during the sixmonth period ended 30 June 2024. 附註:

- (a) 該等購股權將分四批於以下日期歸屬: [i]授予各承授人之購股權中最多20%可自 授出日期起計滿12個月起止任何時間(即 2020年7月18日)歸屬;[ii]授予各承授人之 購股權中最多40%可自授出日期起計滿24 個月起止任何時間(即2021年7月18日)歸 屬; [iii]授予各承授人之購股權中最多60% 可自授出日期起計滿36個月起止任何時間 (即2022年7月18日)歸屬;及[iv]餘下全部 授予各承授人之購股權自授出日期起計滿 48個月起止任何時間(即2023年7月18日) 歸屬。在歸屬時間表之規限下,自授予日 期起計十年期間內(即2029年7月18日), 購股權可予行使。除非獲任何一名董事豁 免,否則於特定歸屬日期歸屬購股權須待 承授人達成若干表現目標後,方可作實。
- (b) 該授出在本公司及佳兆業控股的股東分別 於2020年6月16日及2020年6月15日批准後 生效。
- (c) 截至2024年6月30日止六個月,概無購股 權獲行使,及概無概股權被沒失。

自授出日期起的任何十二個月期間內,因根 據購股權計劃向各合資格參與者授出的購股 權獲行使而發行或可能將予發行的股份總數 超逾本公司已發行股本的1%,則須經股東批 准後,方可作實。截至2024年6月30日止六 個月期間概無相關授出。
Disclosure of Interests (continued) 權益披露(續)

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS IN 董事及主要行政人員的證券權益 SECURITIES

#### **Directors' and Chief Executive's Interests in Securities**

As of 30 June 2024, the interests and short positions of Directors and chief executive of the Company in the Shares, underlying Shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "**SFO**")) which (a) were required to be notified to the Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO); or (b) were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) were required, pursuant to the Model Code to be notified to the Company and the Hong Kong Stock Exchange were as follows:

#### 董事及主要行政人員的證券權益

於2024年6月30日,本公司董事及主要行政 人員於本公司及其相聯法團(定義見證券及 期貨條例(「證券及期貨條例」)第XV部)的股 份、相關股份及債券中擁有(a)須根據證券及 期貨條例第XV部第7及第8分部通知本公司及 香港聯交所的權益及淡倉(包括根據證券及期 貨條例有關條文被當作或視為由彼等擁有的 權益及淡倉);或(b)根據證券及期貨條例第 352條須記入該條所指的登記冊內的權益及 淡倉;或[c)根據標準守則規定須通知本公司 及香港聯交所的權益及淡倉如下:

*i.* Long position in shares of the Company ("Shares")

#### i. 於本公司股份(「**股份**」)的好倉

Name of Director/Chief Executive	Nature of interest	Number of Shares held	Number of underlying shares in which the Directors hold under the Share Option Scheme <sup>(1)</sup> 董事根據購股權 計劃持有之	Approximate percentage of issued share capital <sup>(2)</sup> 已發行股本
董事/主要行政人員姓名	權益性質	所持股份數目	相關股份數目 <sup>⑴</sup>	概約百分比 <sup>[2]</sup>
LIAO Chuanqiang	Beneficial	-	2,000,000	1.30%
廖傳強	實益			
MA Xiumin	Beneficial	-	50,000	0.03%
馬秀敏	實益			
LIU Hongbai	Beneficial	-	50,000	0.03%
劉洪柏	實益			
CHEN Bin	Beneficial	-	50,000	0.03%
陳斌	實益			

#### Notes:

#### 附註:

[1]

[2]

- <sup>(1)</sup> The details of underlying shares in which the Directors hold under the Share Option Scheme are detailed in "The Share Option Scheme" section.
- <sup>(2)</sup> The percentages were calculated based on 154,110,000 Shares in issue as at 30 June 2024.
- 董事根據購股權計劃持有之相關股份詳情 詳述於「購股權計劃」一節。
- 百分比乃根據截至2024年6月30日已發行 的154,110,000股股份計算。

Disclosure of Interests (continued) 權益披露(續)

#### *ii.* Interest in associated corporation

#### ii. 於相聯法團的權益

Name of Director/ Chief Executive	Nature of interest	Name of associated corporation	Number of underlying shares interested <sup>(3)</sup>	Approximate percentage of issued share of associated corporation <sup>(4)</sup>
董事/主要 行政人員姓名	權益性質	相聯法團名稱	所擁有權益的 相關股份數目 <sup>[3]</sup>	相聯法團已發行 股份的概約 百分比 <sup>(4)</sup>
LIAO Chuanqiang 廖傳強	Beneficial 實益	Kaisa Group Holdings Ltd. 佳兆業集團控股有限公司	4,129,708 (L)	0.06%
LI Haiming 李海鳴	Beneficial 實益	Kaisa Group Holdings Ltd. 佳兆業集團控股有限公司	7,226,990 (L)	0.10%

Save for those disclosed above, as of 30 June 2024, none of the Directors or chief executive had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO, or as otherwise notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code.

- <sup>(3)</sup> Each of the Directors is deemed to be interested in the underlying shares of Kaisa Group Holdings Ltd. (1638.HK) within the meaning of Part XV of the SFO in respect of the outstanding share options granted to him.
- <sup>[4]</sup> The percentages were calculated based on 7,015,468,487 shares in issue of Kaisa Group Holdings Ltd. as at 30 June 2024, and assuming the outstanding options granted to the relevant persons have been exercised.

### DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS OF SIGNIFICANCE

Other than as disclosed in note 24 to the condensed consolidated financial information, no transaction, arrangements or contract of significance to which the Company, its holding company or their subsidiaries was a party and in which a Director or his/her connected entity had a material interest, whether directly or indirectly, subsisting at the end of the year or at any time during the six months ended 30 June 2024.

除上文披露者外,於2024年6月30日,董事 或主要行政人員概無於本公司或其任何相聯 法團(定義見證券及期貨條例第XV部)的股 份、相關股份及債券中擁有根據證券及期貨 條例第352條須記入該條所指的登記冊內的 權益或淡倉,或根據標準守則規定須通知本 公司及香港聯交所的權益或淡倉。

- 3 就授予其的未行使購股權而言,各董事 均被視為於佳兆業集團控股有限公司 (1638.HK)相關股份中擁有權益(定義見證 券及期貨條例第XV部)。
- (4) 百分比乃根據佳兆業集團控股有限公司於 2024年6月30日已發行的7,015,468,487股 股份計算,並假設授予相關人士的未行使 購股權已獲行使。

### 董事之交易、安排及重大合約權 益

除於簡明綜合財務資料附註24披露者外,董 事或其關連實體概無於本公司、其控股公司 或其附屬公司訂立且於年終或截至2024年 6月30日止六個月內任何時間仍然生效之交 易、安排或重大合約中,直接或間接擁有任 何重大權益。

#### SUBSTANTIAL SHAREHOLDERS

As of 30 June 2024, so far as the Directors were aware, persons (other than the Directors or chief executive of the Company) or corporations, who had interests or short positions in the Shares or underlying Shares of the Company which were required to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or as recorded in the register required to be kept under section 336 of the SFO, or as otherwise notified to the Company and the Hong Kong Stock Exchange are set out as follows:

#### 主要股東

於2024年6月30日,就董事所知,下列人士 (除本公司董事或主要行政人員外)或法團擁 有須根據證券及期貨條例第XV部第2及3分部 的條文向本公司披露的權益或淡倉,或記錄 於根據證券及期貨條例第336條規定存置的 登記冊或須根據其他規定通知本公司及香港 聯交所的本公司股份或相關股份權益或淡倉:

	ne of substantial shareholder 更股東名稱	Capacity 身份		Number of Shares held 所持股份數目 (Note 1) (附註1)	Approximate percentage of the issued share capital of the Company 佔本公司已發行 股本概約百分比 [Note 3] (附註3)
Kais	sa Group Holdings Ltd. (" <b>Kaisa Holdings</b> ")	Interest in contr	rolled	103,530,000 (L) (Note 2)	67.18%
Paramount Access Investments Limited (" <b>Paramount</b> Access")		corporation 受控法團權益 Interest in conti corporation 受控法團權益	rolled	(Note 2) (附註2) 103,530,000 (L) (Note 2) (附註2)	67.18%
Ye (	Chang Investment Company Limited (" <b>Ye Chang</b> ")	Beneficial owne	er	103,530,000 (L) (Note 2)	67.18%
葉目	書投資有限公司(「 <b>葉昌</b> 」)	實益擁有人		(附註2)	
Notes			附註	:	
1.	The letter "L" denotes the person's long position in the Sh	nares.	1.	「L」代表其股份好倉	0
2.	Ye Chang is beneficially wholly-owned by Paramount Ac turn wholly-owned by Kaisa Holdings (1638.HK). By virtue of Kaisa Holdings and Paramount Access is deemed to be same number of Shares which Ye Chang is interested in.	e of the SFO, each	2.	有而 Paramount Ac (1638.HK)全資擁有 例,佳兆業控股及Pa	Access 實 益 全 資 擁 cess 由 佳 兆 業 控 股 。根據證券及期貨條 aramount Access各自 ·權益的相同數目股份
	As at 30 June 2024, 103,530,000 Shares have been pledg Limited, a wholly-owned subsidiary of China Shandong Limited. China Shandong Hi-Speed Capital Limited is subsidiary of Shandong Hi-Speed Holdings Group Limited as China Shandong Hi-Speed Financial Group Limited), th are listed on the Main Board of the Stock Exchange (Stock	Hi-Speed Capital a wholly-owned d (formerly known e shares of which		抵押予中國山東高速 附屬公司Safe Castl 高速資本有限公司為 司(前稱中國山東高)	103,530,000股股份已 資本有限公司的全資 e Limited。中國山東 山高控股集團有限公 速金融集團有限公司) 者的股份於聯交所主 12)。
3.	The percentages were calculated based on 154,110,000 S at 30 June 2024.	Shares in issue as	3.	百分比乃根據截至2 的154,110,000股股份	024年6月30日已發行 計算。
Direc positi requi 2 and to be	for those disclosed above, as of 30 June 2024, to ctors' knowledge, no other persons had any inte ions in the Shares or underlying Shares of the Comp red to be disclosed to the Company under the provis d 3 of Part XV of the SFO, or as recorded in the re kept under section 336 of the SFO, or as otherwise pany and the Hong Kong Stock Exchange.	erests or short any which were sions of Division gister required	事貨 露 修 他 規	文披露者外,於202 知,概無其他人士擁 例第XV部第2及3分剖 權益或淡倉,或記錄 第336條規定存置的 定通知本公司及香港 相關股份權益或淡倉	有須根據證券及期 3的條文向本公司披 於根據證券及期貨 登記冊或須根據其 5聯交所的本公司股

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME 簡明綜合損益及其他全面收益表

For the six months ended 30 June 2024 截至2024年6月30日止六個月

			(Unauditu (未經審标 Six months ende 截至6月30日」	亥) ed 30 June
		Notes 附註	2024 2024年 RMB <sup>*</sup> 000 人民幣千元	2023 2023年 RMB <sup>-</sup> 000 人民幣千元
<b>Revenue</b> Direct operating expenses	<b>收益</b> 直接經營開支	6	897,997 (642,570)	880,008 (634,689)
<b>Gross profit</b> Selling and marketing expenses Administrative expenses Provision for loss allowance on	<b>毛利</b> 銷售及市場推廣開支 行政開支 金融資產虧損準備撥備		255,427 (4,475) (89,259)	245,319 (5,242) (99,158)
financial assets Other gains, net	其他收益淨額	7	(58,014) 808	(263,360) 4,185
Operating profit/(loss)	經營溢利/(虧損)		104,487	(118,256)
Fair value loss on financial assets at fair value through profit or loss Share of results of associates Finance cost, net	按公平值經損益入賬的 金融資產公平值虧損 應佔聯營公司業績 融資成本淨額		(42,706) 3,829 (192)	(15,079) 3,634 (179)
Profit/(Loss) before income tax Income tax (expense)/credit	<b>除所得税前溢利/(虧損)</b> 所得税(開支)/抵免	8 9	65,418 (14,714)	(129,880) 32,950
Profit/(Loss) and total comprehensive income/(expense) for the period	期內溢利/(虧損)及 全面收益/(開支)總額		50,704	(96,930)
Profit/(Loss) and total comprehensive income/(expense) for the period attributable to: Owners of the Company Non-controlling interests	<b>以下人士應佔期內 溢利/(虧損)及全面 收益/(開支)總額:</b> 本公司擁有人 非控股權益		44,346 6,358	(101,410) 4,480
			50,704	(96,930)
Earnings/(Loss) per share attributable to owners of the Company (expressed in RMB)	本公司擁有人應佔每股 盈利/(虧損) (以人民幣元列示)			
Basic Diluted	基本 攤薄	10(a) 10(b)	0.29 0.29	(0.66) (0.66)

The notes on pages 44 to 80 are an integral part of these condensed 第44至第80頁的附註為本簡明中期綜合財務 interim consolidated financial statements.

報表的組成部分。

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION 簡明綜合財務狀況表

As at 30 June 2024 於2024年6月30日

		Notes 附註	(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	[Audited] (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>000</sup> 人民幣千元
ASSETS AND LIABILITIES	資產及負債			
Non-current assets Property, plant and equipment Intangible assets Goodwill Right-of-use assets Financial assets Investment in associates Other receivables Deferred tax assets	<b>非流動資產</b> 物業、廠房及設備 無形資產 商譽 使用權資產 金融資產 於聯營公司之投資 其他應收款項 遞延税項資產	12 13 14 15	19,446 23,225 160,828 173,518 141,600 33,054 8,981 335,045	19,250 25,969 160,828 184,041 184,306 34,292 8,495 309,865
<b>Current assets</b> Trade receivables Other receivables Payments on behalf of residents Contract assets Amounts due from related parties Restricted cash Cash and cash equivalents	流動資產 應收貿易賬款 其他應收款項 代表住戶付款 合約資產 應收關連人士款項 受限制現金 現金及現金等值項目	15 15 16 17 18	895,697 469,000 71,440 110,748 53,885 7,899 1,348 238,660	927,046 393,552 66,670 95,107 52,460 6,697 450 286,774
<b>Current liabilities</b> Trade payables Other payables Contract liabilities Amounts due to related parties Lease liabilities Income tax payable	<b>流動負債</b> 應付貿易賬款 其他應付款項 合約負債 應付關連人士款項 租賃負債 應付所得税	19 19 17 20	952,980 201,857 315,185 235,256 5,803 4,901 80,559 843,561	901,710 194,032 359,556 221,268 4,081 5,636 81,857 866,430
Net current assets	流動資產淨值		109,419	35,280
Total assets less current liabilities	資產總值減流動負債		1,005,116	962,326

Condensed consolidated statement of financial position (continued) 簡明綜合財務狀況表(續)

As at 30 June 2024 於2024年6月30日

		Notes 附註	(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>*</sup> 000 人民幣千元
<b>Non-current liabilities</b> Other payables Lease liabilities Deferred tax liabilities	<b>非流動負債</b> 其他應付款項 租賃負債 遞延税項負債	19	4,810 2,159 9,781	5,876 6,425 10,492
			16,750	22,793
Net assets	資產淨值		988,366	939,533
<b>EQUITY</b> Share capital Reserves	<b>權益</b> 股本 儲備	21	1,361 906,339	1,361 867,561
Equity attributable to owners of	本公司擁有人應佔權益			
the Company Non-controlling interests	非控股權益		907,700 80,666	868,922 70,611
Total equity	權益總額		988,366	939,533

Approved and authorised for issue by the Board of Directors on 23 August 2024.

已由董事會於2024年8月23日批准及授權刊 發。

Liao Chuanqiang	Mou Zhaohui
廖傳強	牟朝輝
Director	Director
董事	董事

The notes on pages 44 to 80 are an integral part of these condensed 第44至第80頁的附註為本簡明綜合中期財務 consolidated interim financial statements.

報表的組成部分。

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY 簡明綜合權益變動表

For the six months ended 30 June 2024 截至2024年6月30日止六個月

		Equity attributable to owners of the Company 本公司擁有人應佔權益									
		Share capital 股本 RMB'000 人民幣千元 (note 21) (附註21)	Share premium 股份溢價 RMB'000 人民幣千元	Other reserves 其他儲備 RMB'000 人民幣千元	Share option reserve 購股權儲備 RMB'000 人民幣千元	Contribution reserve 供款儲備 RMB'000 人民幣千元	Statutory reserve 法定儲備 RMB'000 人民幣千元	Retained earnings 保留盈利 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元	Non- controlling interests 非控股權益 RMB'000 人民幣千元	Total equity 權益總額 RMB'000 人民幣千元
As at 1 January 2023 (audited) Loss and total comprehensive expense for the period Capital injection by non-	於2023年1月1日 (經審核) 期內虧損及全面開支 總額 非控股權益注資	1,361 -	524,211	76,071 -	58,401	8,501	200,592	465,014 (101,410)	1,334,151 (101,410)	62,611 4,480	1,396,762 (96,930)
controlling interests Recognition of equity-settled share-based payment transactions (note 22)	確認以股權結算股份 支付的交易 (附註22)	-	-	-	1,090	-	-	-	- 1,090	200	200 1,090
As at 30 June 2023 (unaudited)	於2023年6月30日 (未經審核)	1,361	524,211	76,071	59,491	8,501	200,592	363,604	1,233,831	67,291	1,301,122
As at 1 January 2024 (audited) Loss and total comprehensive expense for the period	於2024年1月1日 (經審核) 期內虧損及全面開支 總額	1,361 -	519,847 -	64,821	58,770	8,501	218,520	(2,898) 44,346	868,922 44,346	70,611 6,358	939,533 50,704
Capital deduction by non- controlling interest Capital injection by non-	非控股權益減資 非控股權益注資	-	-	-	-	-	-	-	-	(1,040)	(1,040)
controlling interests Dividend paid to non- controlling interest of subsidiaries	已支付予附屬公司 非控股權益的股息	-	- (1,081)	(4,487)	-				(4,487) (1,081)	5,815 (1,078)	1,328 (2,159)
As at 30 June 2024 (unaudited)	於 <b>2024年6月30</b> 日 (未經審核)	1,361	518,766	60,334	58,770	8,501	218,520	41,448	907,700	80,666	988,366

The notes on pages 44 to 80 are an integral part of these condensed consolidated interim financial statements.

第44至第80頁的附註為本簡明綜合中期財務 報表的組成部分。

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS 簡明綜合現金流量表

For the six months ended 30 June 2024 截至2024年6月30日止六個月

		(Unaudited) (未經審核) Six months ended 30 June 截至6月30日止六個月	
		2024 2024年 RMB'000 人民幣千元	2023 2023年 RMB <sup>-</sup> 000 人民幣千元
<b>Cash flows from operating activities</b> Cash generated from operations Income tax paid	<b>經營活動所得現金流量</b> 經營所得現金 已付所得税	6,925 (41,903)	36,227 (38,764)
Net cash used in operating activities	經營活動所用現金淨額	(34,978)	(2,537)
Cash flow from investing activities Payment for consideration payable related to acquisition of subsidiaries in prior years Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipment Interest received Dividend received from associate	<b>投資活動所得現金流量</b> 支付與過往年度收購附屬 公司有關的應付代價 購買物業、廠房及設備 出售物業、廠房及設備 所得款項 已收利息 從聯營公司收取的股息	(10,771) (3,880) 792 278 5,067	(10,770) (996) 1,083 32 –
Net cash used in investing activities	投資活動所用現金淨額	(8,514)	(10,651)
<b>Cash flows from financing activities</b> Capital injection by non-controlling interests Capital deduction by non-controlling interest Repayment of lease liabilities Interest paid Dividend paid to non-controlling interests	<b>融資活動所得現金流量</b> 非控股權益注資 非控股權益減資 償還租賃負債 已付利息 支付予非控股權益的股息	1,328 (1,040) (2,559) (192) (2,159)	200 _ (2,915) (211) _
Net cash used in financing activities	融資活動所用現金淨額	(4,622)	(2,926)
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the period	<b>現金及現金等值項目 減少淨額</b> 期初的現金及現金等值 項目	(48,114) 286,774	(16,114) 247,320
Cash and cash equivalents at the end of the period, represented by cash and bank balances	期終現金及現金等值 項目(以現金及銀行 結餘列示)	238,660	231,206

The notes on pages 44 to 80 are an integral part of these condensed 第44至第80頁的附註為本簡明綜合中期財務 interim consolidated financial statements.

報表的組成部分。

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS 簡明綜合中期財務報表附註

For the six months ended 30 June 2024 截至2024年6月30日止六個月

### 1. CORPORATE INFORMATION

Kaisa Prosperity Holdings Limited (the "**Company**") was incorporated in the Cayman Islands on 13 October 2017 as an exempted company with limited liability under the Companies Act. The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands. The address of its principal place of business is Room 507, Block A, Kaisa Center, 66 Nanyuan Road, Futian, Shenzhen, the People's Republic of China (the "**PRC**"). The Company's shares were listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") on 6 December 2018.

The Company's immediate holding company is Ye Chang Investment Company Limited ("**Ye Chang Investment**"), an investment company incorporated in the British Virgin Islands ("**BVI**"), whereas the directors of the Company regard Kaisa Group Holdings Ltd. ("**Kaisa Holdings**"), a company incorporated in the Cayman Islands with its shares listed on the Main Board of The Stock Exchange as the Company's ultimate holding company.

The Company and its subsidiaries (together, the "**Group**") engage in the provision of property management services, which includes management of properties, maintenance and repair of buildings and ancillary facilities, community security management, car-park management, equipment installation, and property consulting services.

The unaudited condensed consolidated interim financial information is presented in Renminbi ("**RMB**"), unless otherwise stated, and was authorised for issue by the Board of Directors on 23 August 2024.

### 2. BASIS OF PREPARATION

These unaudited condensed consolidated interim financial information for the six months ended 30 June 2024 have been prepared in accordance with the applicable disclosure requirements of the Rules Governing the Listing of Securities on the Stock Exchange and the Hong Kong Accounting Standard ("**HKAS**") 34, "**Interim Financial Reporting**" issued by the Hong Kong Institute of Certified Public Accountants (the "**HKICPA**"). The unaudited condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2023, which have been prepared in accordance with the Hong Kong Financial Reporting Standards ("**HKFRSs**") issued by the HKICPA.

# 1. 公司資料

佳兆業美好集團有限公司(「本公司」)於2017 年10月13日在開曼群島根據公司法註冊成 立為獲豁免有限公司。其註冊辦事處地址 為 Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands。其主要營業地點地址為中華人民共 和國(「中國」)深圳市福田區南園路66號佳兆 業中心A座507室。本公司股份於2018年12月 6日於香港聯合交易所有限公司(「聯交所」)主 板上市。

本公司的直接控股公司為葉昌投資有限公司 (「葉昌投資」),其為在英屬處女群島(「英屬 處女群島」)註冊成立的投資公司,而本公司 董事視佳兆業集團控股有限公司(「佳兆業控 股」)(一家於開曼群島註冊成立的公司,其股 份於聯交所主板上市)為本公司的最終控股公 司。

本公司及其附屬公司(統稱「**本集團**」)從事提 供物業管理服務,包括物業管理、大廈及輔 助設施維護及維修、社區秩序維護管理、停 車場管理、設備安裝及物業顧問服務。

除另有説明外,本未經審核簡明綜合中期財 務資料乃以人民幣(「**人民幣**」)呈列,並已於 2024年8月23日獲董事會批准刊發。

#### 2. 編製基準

截至2024年6月30日止六個月的未經審核簡 明綜合中期財務資料已按照聯交所證券上市 規則的適用披露規定及香港會計師公會(「**香 港會計師公會**」)頒佈的香港會計準則(「**香港** 會計準則」)第34號「中期財務報告」編製。未 經審核簡明綜合中期財務資料應與截至2023 年12月31日止年度的年度財務報表一併閲 覽,有關財務報表乃根據香港會計師公會頒 佈的香港財務報告準則(「**香港財務報告準** 則))編製。 Notes to the Condensed Consolidated Interim Financial Statements (continued) 簡明綜合中期財務報表附註(續) For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### **APPLICATION OF AMENDMENTS TO HKFRSs** 3.

#### Amendments to HKFRSs that are mandatorily effective for annual periods beginning or after 1 January 2024

The condensed consolidated interim financial statements for the six months ended 30 June 2024 have been prepared in accordance with the accounting policies adopted in the Group's annual financial statements for the year ended 31 December 2023, except for the adoption of the following amendments to HKFRSs which are effective as of 1 January 2024. The Group has not early adopted any other standards, interpretation or amendment that has been issued but is not yet effective.

Amendments to HKAS 7	Supplier Finance Arrangement	香港會
and HKFRS 7		及香浴
		則第2
Amendments to HKAS 1	Classification of Liabilities as	香港會
	Current or Non-current and	(修訂
	related amendments to Hong Kong	
	Interpretation 5 (2020)	
Amendments to HKAS 1	Non-current liabilities with covenants	香港會
		(修訂
Amendments to HKFRS 16	Lease liability in a sale and leaseback	香港財務
		第16

The adoption of the amendments to HKFRSs had no material impact on how the results and financial position of the Group for the current and prior periods have been prepared and presented.

#### 應用香港財務報告準則的修 3. 訂本

#### 於2024年1月1日或之後開始的年度期 間強制生效的香港財務報告準則的修 訂本

截至2024年6月30日止六個月的簡明綜合中 期財務報表乃按本集團截至2023年12月31 日止年度的年度財務報表所採用的會計政策 編製,惟採納下列於2024年1月1日生效的香 港財務報告準則的修訂本除外。本集團並無 提前採納任何已獲頒佈但尚未生效的其他準 則、詮釋或修訂。

香港會計準則第7號 及香港財務報告準 則第7號(修訂本)	供應商融資安排
香港會計準則第1號	將負債分類為流動或
(修訂本)	非流動以及對香港
	詮釋第5號(2020年)
	的相關修訂
香港會計準則第1號	具有契約的非流動
(修訂本)	負債
香港財務報告準則	銷售及售後租回的
第16號(修訂本)	合約負債

採納香港財務報告準則的修訂本對本期間及 過往期間編製及呈列的本集團業績及財務狀 況並無產生重大影響。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 4. FINANCIAL RISK MANAGEMENT

#### 4.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: interest rate risk, credit risk, liquidity risk, foreign currency risk and other price risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

The condensed consolidated interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 31 December 2023.

There have been no material changes in the risk management policies of the Group since the year ended 31 December 2023. During the six months ended 30 June 2024, an expected credit loss of RMB58,014,000 was recognised on the Group's trade and other receivables and contract assets. Details are disclosed in notes 15 & 17 to the condensed consolidated interim financial statements.

#### 4.2 Fair value estimation

Financial instruments carried at fair value, by level of the inputs to valuation techniques used to measure fair value. The three levels of fair value hierarchy are defined based on the observability and significance of inputs to the measurements as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices), and not using significant unobservable inputs (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, significant unobservable inputs) (level 3).

# 4. 財務風險管理 4.1 財務風險因素

本集團業務面臨多種財務風險:利率風險、 信貸風險、流動性風險、外匯風險及其他價 格風險。本集團的整體風險管理計劃注重金 融市場的不可預測性,並尋求盡量降低對本 集團財務表現的潛在影響。

簡明綜合中期財務報表並不包括年度財務報 表規定的所有財務風險管理資料及披露,並 須與本集團截至2023年12月31日止年度的年 度財務報表一併閱讀。

自截至2023年12月31日止年度起,本集團的 風險管理政策概無重大變動。截至2024年6 月30日止六個月,本集團就應收貿易賬款及 其他應收款項以及合約資產確認預期信貸虧 損人民幣58,014,000元。詳情披露於簡明綜 合中期財務報表附註15及17。

#### 4.2 公平值估計

金融工具按計量公平值時所用估值技術的輸 入數據層級按公平值列賬。公平值層級的三 個層級乃基於計量的輸入數據的可觀察及重 要程度界定如下:

- 相同資產或負債在活躍市場的報價 (未經調整)(第1層級)。
- 除第1層級的報價外資產或負債的可 觀察輸入數據,為直接(即價格)或間 接(即源自價格)且並不使用重大不可 觀察輸入數據(第2層級)。
- 資產或負債並非可依據可觀察市場數 據的輸入數據(即重大不可觀察輸入 數據)(第3層級)。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# **FINANCIAL RISK MANAGEMENT** (continued) **Fair value hierarchy**

The Group makes estimates and assumptions concerning the future. The following table presents the Group's financial assets that are measured at fair value as at 30 June 2024 and 31 December 2023.

# **財務風險管理**(續) 公平值層級

本集團對未來作出估計及假設。下表呈列於 2024年6月30日及2023年12月31日本集團按 公平值計量的金融資產。

		Level 1 第1層級 RMB'000 人民幣千元	Level 2 第2層級 RMB'000 人民幣千元	Level 3 第3層級 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
<b>As at 30 June 2024</b> Financial assets at FVTPL	<b>於2024年6月30日</b> 按公平值經損益入賬的 金融資產	-	_	141,600	141,600
As at 31 December 2023 Financial assets at FVTPL	於2023年12月31日 按公平值經損益入賬的 金融資產			184,306	184,306

During the six months ended 30 June 2024, there were no transfers between level 1, 2 and 3. The Group's policy is to recognise transfers between levels of fair value hierarchy as at the reporting date in which they occur.

#### Fair value measurements of financial instruments

In estimating the fair value, the Group uses market-observable data to the extent it is available. For the Group's financial instruments with fair value measurement that are categorised under Level 1, the Group reference to the quoted market price in active markets for identified assets. For instruments with significant unobservable inputs, the fair value measurement are categorised under Level 3. The following table gives information about how the fair values of these financial assets are determined. 於截至2024年6月30日止六個月,期內第1、 第2及第3層級之間概無轉移。本集團的政策 是於公平值層級之間的轉換發生的報告日期 當日予以確認。

#### 金融工具的公平值計量

於估計公平值時,本集團盡可能使用可觀察 市場數據。就本集團按公平值計量分類為第1 層級的金融工具而言,本集團會參考相同資 產在活躍市場的報價。就有重大不可觀察輸 入數據的工具而言,公平值計量分類為第3層 級。下表提供有關如何釐定該等金融資產的 公平值的資料。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 4. **FINANCIAL RISK MANAGEMENT** (continued)

### **4.3** Fair value hierarchy (continued)

*Fair value measurements of financial instruments (continued)* 

4. 財務風險管理(續)
4.3 公平值層級(續)

金融工具的公平值計量(續)

Description 描述			Valuation technique 估值技術	Significant unobservable inputs 重大不可觀察輸入數據	Relationship of unobservable inputs to fair value 不可觀察輸入數據與 公平值的關係
	30 June 2024 2024年 6月30日 RMB'000 人民幣千元	31 December 2023 2023年 12月31日 RMB'000 人民幣千元			
Financial asset at FVTPL	141,600	184,306	Income approach – Discount cash flow method was used to capture the present value of the expected future economic benefits to be derived from the asset with	Estimation selling price with expected growth rate for non- residential properties by 0% (2023: 2%), p.a. taking into account the management's	Higher the selling price growth rate would increase the fair value of the financial assets
按公平值經損益入賬的 金融資產			suitable discount rate. 收入法一使用折現現金流量法獲得 根據合適折現率將自此資產取得 的預期未來經濟利益的現值。	experience. 非住宅物業按每年0%(2023年: 2%)的預期增長率估計售價,當 中計及管理層的經驗。	售價增長率越高, 金融資產公平值越高
				Discount rate of 13.5% (2023: 12%), taking into account weighted average cost of capital determined using a Capital Asset Pricing Model.	Lower the discount rate would increase the fair value of the financial assets
				折現率13.5%(2023年:12%),當 中計及採用資本資產定價模型釐 定的加權平均資本成本。	折現率越低, 金融資產公平值越高

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 4. **FINANCIAL RISK MANAGEMENT** (continued)

# 4.4 Fair value of financial assets and financial liabilities at other than fair value

The carrying amounts of the Group's financial instruments carried at amortised cost are not materially different from their fair values as at 30 June 2024 and 31 December 2023.

# 5. CRITICAL ACCOUNTING ESTIMATES AND 5 JUDGEMENTS

The preparation of interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. In preparing the condensed consolidated interim financial information, significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 December 2023.

#### 6. REVENUE AND SEGMENT INFORMATION

#### 6.1 Revenue

(a)

Revenue mainly comprises of proceeds from provision of property management services, value-added services to property owners and value-added services to non-property owners (e.g. property developers). The management of the Company has represented the type of services to concur with its current business strategy. Value-added services to property owners mainly focus on providing services to individual property owners and institutional property owner and residents. Value-added services to non-property owners mainly focus on providing service to property developers, which included: (i) construction sites management services; (iii) display units and property sales venues management services; (iii) property management consulting services; and (iv) smart solution services.

#### **4. 財務風險管理**(續)

**4.4** 並非按公平值入賬的金融資產及 金融負債的公平值

本集團按攤銷成本列賬的金融工具賬面值與 其於2024年6月30日及2023年12月31日公平 值並無重大差別。

# 5. 重大會計估計及判斷

編製中期財務資料要求管理層作出影響應用 會計政策、資產及負債的呈報金額及收支的 判斷、估計及假設。實際業績可能有別於該 等估計。於編製簡明綜合中期財務資料時, 管理層於應用本集團的會計政策時作出的重 大判斷及估計不確定因素的關鍵來源與截至 2023年12月31日止年度的綜合財務報表所適 用者相同。

# 6. 收益及分部資料 6.1 收益

[a]

收益主要包括提供物業管理服務、業 主增值服務及非業主(例如物業開發 商)增值服務的所得款項。本公司管 理層已重新呈列服務類別,以與其目 前的業務策略保持一致。業主增值服 務主要專注於為個人業主及機構業主 以及住戶提供服務。非業主增值服務 主要專注於向物業開發商提供服務, 包括:[i]建築工地管理服務;[ii]示範 單位及物業銷售場地管理服務;[ii]物 業管理顧問服務;及[iv]智能解決方案 服務。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 6. **REVENUE AND SEGMENT INFORMATION** (continued)

# 6.1 **Revenue** (continued)

(a) (continued)

An analysis of the Group's revenue for the six months ended 30 June 2024 and 2023 are as follows:

# 6. 收益及分部資料(續)

- 6.1 收益(續)
- (a) (續)

本集團於截至2024年及2023年6月30日止六 個月的收益分析如下:

#### (Unaudited) (未經審核) Six months ended 30 June 截至6月30日止六個月

			截至0/100		
		202 202			)23 23年
			Direct		
		Revenue	expenses 直接	Revenue	expenses 直接
		收益 RMB'000	經營開支 RMB'000	收益 RMB'000	經營開支 RMB'000
		人民幣千元	人民幣千元	人民幣千元 (Represented) (重新呈列)	人民幣千元 (Represented) (重新呈列)
Type of services	服務類別				
Property management services Value-added services to	物業管理服務 業主増值服務	707,257	536,245	648,910	493,891
property owners Value-added services to	非業主增值服務	84,843	29,973	92,952	43,897
non-property owners		105,897	76,352	138,146	96,901
		897,997	642,570	880,008	634,689

## (Unaudited) (未經審核) Six months ended 30 June

		截至6月30	日止六個月
		2024 2024年 RMB'000 人民幣千元	2023 2023年 RMB <sup>-</sup> 000 人民幣千元
<b>Timing of revenue recognition</b> Over time At point in time	<b>收益確認時間</b> 隨時間 某一時間點	884,627 13,370	853,570 26,438
		897,997	880,008

For the six months ended 30 June 2024 截至2024年6月30日止六個月

### 6. **REVENUE AND SEGMENT INFORMATION** (continued)

#### 6.1 **Revenue** (continued)

#### (a) (continued)

For the six months ended 30 June 2024, revenue from Kaisa Holdings and its subsidiaries (the "**Kaisa Group**"), its joint ventures and associates contributed to approximately 12.2% (30 June 2023: 14.0%) of the Group's revenue. Other than the transactions with Kaisa Group, its joint ventures and associates, the Group had a large number of customers and none of whom contributed to 10% or more of the Group's revenue for the six months ended 30 June 2024 and 2023, respectively.

#### (b) Unsatisfied performance obligations

For property management services and pre-delivery and consulting services, being value-added services to non-property owners, the Group recognises revenue in the amount that equals to the right to invoice which corresponds directly with the value to the customer of the Group's performance to date. The Group has elected the practical expedient for not to disclose the remaining performance obligations for these types of contracts.

For value-added services to property owners, they are rendered in a short period of time and there is no unsatisfied performance obligation at the end of the period.

For smart solution services, being value-added services to non-property owners, the transaction price allocated to the remaining unsatisfied or partially satisfied performance obligations as at 30 June 2024 and 31 December 2023 are as follows:

# 6. 收益及分部資料(續)

# **6.1** 收益(續)

(a) (續)

截至2024年6月30日止六個月,從佳兆業控 股及其附屬公司(「**佳兆業集團**」)、其合營企 業及聯營公司所產生收益佔本集團收益約 12.2%(2023年6月30日:14.0%)。除與佳兆 業集團、其合營企業及聯營公司的交易外, 本集團擁有大量客戶而彼等概無佔本集團於 截至2024年及2023年6月30日止六個月收益 10%或以上。

#### (b) 未達成的履約責任

就物業管理服務及交付前及顧問服務(即非業 主增值服務)而言,在有權開具發票的金額 與本集團至今表現對於客戶的價值直接對應 時,本集團將收益確認為相等於有權開具發 票的金額。作為實際權宜方法,本集團已選 擇不披露該等類型合約之剩餘履約責任。

就業主增值服務而言,彼等於短時間內提 供,且於期末並無尚未履行的履約責任。

就智能解決方案服務(即非業主增值服務)而 言,於2024年6月30日及2023年12月31日, 分配至餘下尚未履約或已部分履約義務的交 易價格如下:

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>*</sup> 000 人民幣千元
Within one year More than one year	一年內 超過一年	89,564 85,466 175,030	97,482 94,920 192,402

These amounts disclosed above do not include transaction price allocated to performance obligations which have been satisfied but not yet recognised due to variable consideration constraints. 上文披露的該等金額不包括已分配至履約義 務的交易價格,該等交易價格已經履約但由 於可變代價限制尚未確認。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 6. REVENUE AND SEGMENT INFORMATION (continued)6.2 Segment information

Management has determined the operating segments based on the reports reviewed by the chief operating decision-maker ("**CODM**"). The CODM, who is responsible for allocating resources and assessing performance of the operating segment, has been identified as the executive directors of the Company.

For the six months ended 30 June 2024 and 2023, the Group engaged mainly in the provision of property management services, value-added services to property owners and value-added services to non-property owners in the PRC. Management reviews the operating results of the business as one operating segment to make decisions about resources allocation and performance evaluation. Therefore, the CODM of the Company regards that there is only one segment which is used to make strategic decisions.

The major operating entity of the Group is domiciled in the PRC. Accordingly, all the Group's revenue were derived in the PRC for the six months ended 30 June 2024 and 2023.

As at 30 June 2024 and 31 December 2023, all of the non-current assets were located in the PRC.

# 7. OTHER GAINS, NET

# 6. 收益及分部資料(續)6.2 分部資料

管理層已根據主要營運決策人(「主要營運決 策人」)已審閱的報告釐定經營分部。本公司 的執行董事已被認定為負責分配資源及評估 經營分部表現的主要營運決策人。

截至2024年及2023年6月30日止六個月,本 集團主要在中國從事提供物業管理服務、業 主增值服務及非業主增值服務。管理層作出 資源分配及表現評估決策方面,視業務為單 一經營分部來檢視其經營業績。因此,本公 司的主要營運決策人認為用以作出決策的業 務分部僅有一個。

本集團的主要經營實體位於中國。因此,本 集團於截至2024年及2023年6月30日止六個 月的所有收益均來自中國。

於2024年6月30日及2023年12月31日,所有 非流動資產位於中國。

# 7. 其他收益淨額

		(Unau (未經 Six months er 截至6月30	審核) nded 30 June
		2024 2024年 RMB'000 人民幣千元	2023 2023年 RMB <sup>-</sup> 000 人民幣千元
Unconditional government subsidy income (note) Net gains/(losses) on disposal of property, plant and equipment (Written-off of)/recovery of written-off of	無條件政府補貼收入(附註) 出售物業、廠房及 設備收益/(虧損)淨額 (撇銷)/收回已撇銷之	1,315 37	2,791 (670)
uncollectible receivables Exchange (losses)/gains, net Others	不可收回應收款項 外匯(虧損)/收益淨額 其他	(627) (10) 93	1,523 872 (331)
		808	4,185

Note: The amount represented the subsidy received from the local government bureau in the PRC. There was no unfulfilled conditions and other contingencies attached to the receipt of subsidy.

附註: 該金額指收取來自中國地方政府部門的補 貼。概無就收取該補貼而附有尚未達成的 條件及其他或然事項。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 8. PROFIT/(LOSS) BEFORE INCOME TAX

# 8. 除所得税前溢利/(虧損)

		(Unaudited) (未經審核) Six months ended 30 June 截至6月30日止六個月	
		2024 2024年 RMB'000 人民幣千元	2023 2023年 RMB <sup>-</sup> 000 人民幣千元
Profit/(loss) before income tax has been arrived at after charging/(crediting): Amortisation of intangible assets Auditor's remuneration Depreciation	除所得税前溢利/(虧損)經扣除/ (計入)下列各項後達致: 無形資產的攤銷 核數師酬金 折舊	2,744 544	2,744 555
<ul> <li>Property, plant and equipment</li> <li>Right-of-use assets</li> <li>Lease charges on short term leases</li> <li>Provision for loss allowance</li> <li>Trade receivables</li> </ul>	<ul> <li>-物業、廠房及設備</li> <li>-使用權資產</li> <li>短期租賃的租賃費用</li> <li>虧損準備撥備</li> <li>-應收貿易賬款</li> </ul>	2,929 9,265 7,074 45,167	2,597 9,575 14,230 243,546
<ul> <li>Deposits, other receivables and payments on behalf of residents (excluding prepayments)</li> <li>Contract assets</li> <li>Staff costs – including directors' emoluments</li> <li>Wages, salaries, bonus and other benefits</li> </ul>	<ul> <li>按金、其他應收款項及 代表住戶付款 (不包括預付款項)</li> <li>合約資產 員工成本-包括董事酬金</li> <li>工資、薪金、獎金及其他福利</li> </ul>	9,808 3,039 362,468	4,497 15,317 353,378
<ul> <li>Contributions to retirement benefit scheme</li> <li>Equity-settled share-based payment expenses (note 22)</li> </ul>	<ul> <li>- 退休福利計劃供款</li> <li>- 以股權結算股份支付的開支</li> <li>(附註22)</li> </ul>	40,624	33,868
Total staff costs Written-off of/(recovery of written-off of) uncollectible receivables	員工成本總額 撤銷/(收回已撤銷)之 不可收回應收款項	403,092 627	388,336

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 9. INCOME TAX EXPENSE/(CREDIT)

# 9. 所得税開支/(抵免)

		(Unaud (未經 Six months er 截至6月30日	審核) nded 30 June
		2024 2024年 RMB'000 人民幣千元	2023 2023年 RMB <sup>-</sup> 000 人民幣千元
<b>Current income tax</b> PRC Corporate Income Tax	<b>即期所得税</b> 中國企業所得税	40,605	37,346
<b>Deferred tax credit</b> Origination and reversal of temporary differences	<b>遞延税項抵免</b> 暫時性差額的產生及撥回	(25,891)	(70,296)
		14,714	(32,950)

#### **PRC Corporate Income Tax**

Income tax provision of the Group in respect of operations in Mainland China has been calculated at the applicable tax rate on the estimated assessable profits for the six months ended 30 June 2024 and 2023, based on the existing legislation, interpretations and practices in respect thereof.

The general corporate income tax rate in the PRC is 25%. Provision for the PRC Corporate Income Tax for Kaisa Property Management (Chengdu) Co., Ltd.\* (成都市佳兆業物業管理有限公司), Kaisa Property Management (Chongqing) Co., Ltd.\* (重慶市佳兆業物業管理有限公司) and Kaisa Property Management (Liuzhou) Co., Ltd.\* (柳州佳兆業物業管理有限公司) are calculated at 15% of the estimated assessable profits for the six months ended 30 June 2024 and 2023. Those companies are qualified as the company under the development strategy of the PRC's western region and were able to enjoy a preferential income tax rate of 15%.

Shenzhen Jiake Intelligence Technology Co., Ltd.\* (深圳市佳科智能科 技有限公司) has obtained the certificate of "High and New Technology Enterprise" ("**HNTE**") with effective from 15 November 2023 and was registered with the local tax authority to be eligible for a concessionary tax rate of 15% for three tax years from 2023 to 2025.

#### 中國企業所得税

本集團就中國內地業務的所得税撥備,乃根 據當地現行法例、詮釋及慣例,就截至2024 年及2023年6月30日止六個月估計應課税溢 利按適用税率計算。

中國企業所得税的税率一般為25%。成都市 佳兆業物業管理有限公司、重慶市佳兆業物 業管理有限公司及柳州佳兆業物業管理有限 公司於截至2024年及2023年6月30日止六個 月的企業所得税撥備乃按照估計應課税溢利 之15%計算。該等公司符合中國西部大開發 下的合資格公司,可享優惠所得税率15%。

深圳市佳科智能科技有限公司自2023年11月 15日起取得高新技術企業(「高新技術企業」) 證書,並已向地方税務機關登記,合資格獲 2023年至2025年三個税務年度享有優惠税率 15%。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 9. INCOME TAX EXPENSE/(CREDIT) (continued)

#### PRC Corporate Income Tax (continued)

For certain group entities engaged in property management services ("**The PM Entities**"), pursuant to relevant local tax regulations in the PRC, the Group has elected to file consolidated tax return for the PM Entities incorporating assessable profit and tax losses attributable to the PM Entities as well as certain communities which are managed by the PM Entities under commission basis. As a result of such arrangement, the Group is able to temporarily utilise tax losses of loss making communities, resulting in deferral of payment of certain provision.

#### **PRC Withholding Income Tax**

According to the new Corporate Income Law of the PRC, starting from 1 January 2008, a withholding tax of 10% will be received on the immediate holding companies outside the PRC where their PRC subsidiaries declare dividend of profits earned after 1 January 2008. A lower 5% withholding tax rate can be applied to the immediate holding company of the PRC subsidiaries, which is incorporated in Hong Kong, according to the tax treaty arrangements between the PRC and Hong Kong.

The Company's subsidiary, Profit Victor Investments (Hong Kong) Limited, is able to apply for the 5% withholding tax rate during the six months ended 30 June 2024 and 2023.

#### Hong Kong Profit Tax

No Hong Kong Profit Tax has been provided for the six months ended 30 June 2024 and 2023 as the Group has no assessable profits arising in or derived from Hong Kong for the six months ended 30 June 2024 and 2023.

#### **Overseas income tax**

The Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Company Law of Cayman Islands and, accordingly, is exempted from payment of Cayman Islands income tax. The group companies incorporated in the BVI were under the International Business Companies Act of the British Virgin Islands and, accordingly, exempted from British Virgin Islands income tax.

\* The English translation of the name of the company established in the PRC is for reference only. The official name of this company is in Chinese.

# **9. 所得税開支/(抵免)**(續) 中國企業所得税(續)

就若干從事物業管理服務的集團實體(「**物業** 管理實體」)而言,根據中國相關地方税收法 規,本集團已選擇就物業管理實體提交綜合 報税表,將與物業管理實體及若干由物業管 理實體按酬金制管理的社區應佔的應課税溢 利及税務虧損併入。由於進行有關安排,本 集團可暫時動用虧損社區的税務虧損,導致 遞延支付若干税項撥備。

#### 中國預扣税

根據新訂中國企業所得税法,自2008年1月1 日起,倘中國附屬公司於2008年1月1日以後 從賺取的盈利中宣派股息,中國境外直接控 股公司會被徵收10%預扣税。根據中國與香 港的税務條約安排,倘中國附屬公司的直接 控股公司在香港成立,則可能適用較低的5% 預扣税率。

於截至2024年及2023年6月30日止六個月, 本公司附屬公司益勝投資(香港)有限公司可 應用5%預扣税率。

#### 香港利得税

截至2024年及2023年6月30日止六個月,並 無計提香港利得税,因為本集團於截至2024 年及2023年6月30日止六個月並無來自或源 自香港的應課税溢利。

#### 境外所得税

本公司為根據開曼群島公司法於開曼群島註 冊成立的獲豁免有限公司,故獲豁免繳納開 曼群島所得税。根據英屬處女群島國際商業 公司法於英屬處女群島註冊成立的集團公司 因此獲豁免繳納英屬處女群島所得税。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 10. EARNINGS/(LOSS) PER SHARE

# (a) Basic earnings/(loss) per share

Basic earnings/(loss) per share is calculated by dividing the profit/(loss) for the period attributable to owners of the Company by the weighted average number of ordinary shares in issue for the six months ended 30 June 2024 and 2023.

# 10. 每股盈利/(虧損)(a) 每股基本盈利/(虧損)

每股基本盈利/(虧損)乃按截至2024年及 2023年6月30日止六個月本公司擁有人應佔 期內溢利/(虧損)除以已發行普通股加權平 均數計算。

#### **(Unaudited)** (未經審核)

Six months ended 30 June

		截至6月 <b>30</b>	截至6月30日止六個月		
		2024 2024年	2023 2023年		
Profit/(loss) for the period attributable to owners of the Company (in RMB'000) Weighted average number of ordinary share in issue	本公司擁有人應佔期內 溢利/(虧損)(人民幣千元) 已發行普通股加權平均數	44,346 154,110,000	(101,410) 154,110,000		
Basic earnings/(loss) per share (in RMB)	每股基本盈利/(虧損)(人民幣元)	0.29	(0.66)		

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 10. EARNINGS/(LOSS) PER SHARE (continued) (b) Diluted earnings/(loss) per share

### **10.** 每股盈利/(虧損)(續) (b) 每股攤薄盈利/(虧損)

		(Unau (未經 Six months e 截至6月30	審核) nded 30 June
		2024 2024年	2023 2023年
Weighted average number of ordinary share in issue Effect of issue of shares under adjustment for Share Option Scheme (note)	已發行普通股加權平均數 就購股權計劃作出調整發行 股份的影響(附註)	154,110,000	154,110,000
Weighted average number of ordinary shares for the purpose of calculating diluted earnings/(loss) per share	就計算每股攤薄盈利/(虧損)的 普通股的加權平均數	154,110,000	154,110,000
Diluted earnings/(loss) per share (in RMB)	每股攤薄盈利/(虧損)(人民幣元)	0.29	(0.66)

Note:

The computation of diluted earnings per share for the six months ended 30 June 2024 does not assume the conversion of the Company's outstanding share options granted on 19 July 2019 because the average market price of the shares is lower than the adjusted exercise price of those share options.

The computation of diluted loss per share for the six months ended 30 June 2023 did not assume the exercise of outstanding share options of the Company since their assumed conversion would result in a decrease in loss per share.

附註:

計算截至2024年6月30日止六個月每股攤薄盈利時,並無假設本公司於2019年7月19日授出之未行 使購股權已獲轉換,此乃由於股份的平均市價低 於該等購股權之經調整行使價。

計算截至2023年6月30日止六個月的每股攤薄虧損時,並無假設本公司未行使購股權獲行使,此乃 由於假設該等購股權被轉換將會減少每股虧損。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 11. DIVIDEND

The Board does not recommend the payment of an interim dividend for the six months ended 30 June 2024 (30 June 2023: nil).

#### 12. PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 June 2024, the Group has an addition of items of property, plant and equipment with a cost of RMB3,880,000 (30 June 2023: RMB996,000).

Items of property, plant and equipment with a net book value of RMB755,000 (30 June 2023: RMB1,753,000) were disposed of during the six months ended 30 June 2024, resulting in a gain on disposal of RMB37,000 (30 June 2023: loss on disposal of RMB670,000).

### 13. RIGHT-OF-USE ASSETS

During the six months ended 30 June 2024, the Group entered into 7 (30 June 2023: 4) new lease agreements for office premises and staff quarters for one to four years, and therefore recognised the additions to right-of-use assets and lease liabilities of RMB4,715,000 (30 June 2023: RMB4,515,000) at the lease commencement date.

# 11. 股息

董事會並不建議派付截至2024年6月30日止 六個月的中期股息(2023年6月30日:無)。

# 12. 物業、廠房及設備

截至2024年6月30日止六個月,本集團有新 增成本為人民幣3,880,000元(2023年6月30 日:人民幣996,000元)的物業、廠房及設備 項目。

截至2024年6月30日止六個月,出售賬面淨 值為人民幣755,000元(2023年6月30日:人民 幣1,753,000元)的物業、廠房及設備項目, 產生出售收益人民幣37,000元(2023年6月30 日:出售虧損人民幣670,000元)。

### 13. 使用權資產

截至2024年6月30日止六個月,本集團訂立7 份(2023年6月30日:4份)新辦公場所及員工 宿舍租賃協議,為期一至四年,並因此於租 賃開始日期確認使用權資產及租賃負債增加 人民幣4,715,000元(2023年6月30日:人民幣 4,515,000元)。 Notes to the Condensed Consolidated Interim Financial Statements (continued) 簡明綜合中期財務報表附註(續) For the six months ended 30 June 2024

截至2024年6月30日止六個月

# **14. FINANCIAL ASSETS**

# 14. 金融資產

					Financial assets at fair value through profit or loss 按公平值經 損益入賬的 金融資產 RMB'000 人民幣千元
Non	<b>0 June 2024 (Unaudited) -current</b> er financial assets (Note (a))	<b>於2024年6月30日(未經審核</b> ) <b>非流動</b> 其他金融資產(附註[a])	)		141,600
Non	1 December 2023 (Audited) -current er financial assets (Note (a))	於2023年12月31日(經審核) 非流動 其他金融資產(附註[a])			184,306
Note:			附註:		
(a)	The amount represents consideration certain non-residential properties in the year period since December 2021. Put arrangements, a subsidiary of the Comp of the selling price over the agreed min to the contractual arrangements. The receive rental income arising from the F sold. The Directors of the Company con the abovementioned exclusive right nar form part of the Group's ordinary course	e PRC (the " <b>Properties</b> ") for a five- rsuant to the relevant contractual bany is entitled to 70% of the excess imum price with the counterparties e subsidiary also has the right to Properties before the Properties are nsidered that the operations under nely, the provision of sale services,	(a)	該金額為就位於中國 (「 <b>物業</b> 」)的獨家權利 年12月起為期五年。 本公司附屬公司有權 安排的交易對手協定 70%。附屬公司於物 物業的租金收入。本 家權利下的業務(即提 集團一般業務一部分。	支付的代價,自2021 根據相關合約安排, 分佔售價超過與合約 的最低價格的部分的 業售出前亦有權收取 公司董事認為上述獨 2代銷售服務)構成本
	The amount paid by the Group in prior shortfall as stipulated in details in the re			誠如相關合約安排所言 額,本集團於過往年 退還。	
	Since the contractual arrangements giv receive cash which are variable as descr as a financial asset at fair value throug approximately RMB42,706,000 has beer ended 30 June 2024 (30 June 2023: ap fair value measurement is classified described in note 4.3.	ribed above, the asset is considered h profit or loss. A fair value loss of n recognised during the six months oproximately RMB15,079,000). The		由於合約安排賦予本 金的合約權利,該資源 損益入賬的金融資產 日止六個月已確認公 42,706,000元(2023年, 15,079,000元)。如附請 量分類為第3級公平值	<ul> <li>▲ 截至2024年6月30</li> <li>○ 截至2024年6月30</li> <li>○ 平值虧損約人民幣</li> <li>6月30日:約人民幣</li> <li>注4.3所述,公平值計</li> </ul>

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 15. TRADE AND OTHER RECEIVABLES

**15.** 應收貿易賬款及其他應收款 項

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	[Audited] (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>*</sup> 000 人民幣千元
<b>Trade receivables</b> - Third parties - Related parties (note 18) Less: loss allowance for trade receivables	<b>應收貿易賬款</b> -第三方 -關連人士(附註18) 減:應收貿易賬款虧損準備	506,233 901,325 1,407,558 (938,558) 469,000	426,310 860,633 1,286,943 (893,391) 393,552
Other receivables Other deposits Prepayments Payments on behalf of staff Payments on behalf of residents under lump-sum basis Others Less: loss allowance for other receivables	<b>其他應收款項</b> 其他按金 預付款項 代表員工付款 按包幹制代表住戶付款 其他 減:其他應收款項虧損準備	22,449 19,048 14,763 29,177 6,127 (11,143)	23,538 19,060 15,076 21,018 4,197 (7,724)
Total other receivables Less: other receivables under non-current portion	其他應收款項總額 減:非流動部分的 其他應收款項	(8,981)	(7,724)
Current portion	流動部分	71,440	66,670

For the six months ended 30 June 2024 截至2024年6月30日止六個月

### **15. TRADE AND OTHER RECEIVABLES** (continued)

#### Notes:

- (a) Property management services income is recognised in accordance with the terms of the relevant service agreements and due for payment upon the issuance of demand note. Value-added services to non-property owners are recognised in accordance with the terms of the relevant service agreements, and the Group normally allows an average credit period ranged from 0 days to 90 days to its customers.
- (b) The ageing analysis of the trade receivables before loss allowances based (b) on the invoice date is as follows:

# **15. 應收貿易賬款及其他應收款** 項(續)

附註:

- (a) 物業管理服務收入乃根據相關服務協議的 條款確認,並於發出付款通知書時到期支 付。非業主增值服務乃根據相關服務協議 的條款確認,而本集團一般向客戶授予的 平均信用期介乎0天至90天。
  - 應收貿易賬款(計提虧損準備前)按發票日 期的賬齡分析如下:

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB'000 人民幣千元
Within 180 days 181-365 days 1-2 years 2-3 years Over 3 years	180日內 181至365日 1至2年 2至3年 3年以上	508,681 232,768 254,119 341,011 70,979 1,407,558	495,049 196,907 302,794 261,294 30,899 1,286,943

(c) The ageing analysis of the trade receivables, net of loss allowances, based
 (c) on the invoice date is as follows:

應收貿易賬款(扣除計提虧損準備)按發票 日期的賬齡分析如下:

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	
Within 180 days 181-365 days 1-2 years 2-3 years Over 3 years	180日內 181至365日 1至2年 2至3年 3年以上	262,696 89,357 48,870 44,787 23,290 469,000	232,529 72,043 48,173 31,222 9,585 393,552

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# **15. TRADE AND OTHER RECEIVABLES** (continued)

#### Notes: (continued)

# **15.** 應收貿易賬款及其他應收款 項(續)

附註:*(續)* 

(d)

- (d) As at 30 June 2024 and 31 December 2023, the loss allowance provision was determined as follows:
- 於2024年6月30日及2023年12月31日,虧 損準備撥備釐定如下:

			(Unaud (未經署		(Audit (經審		
				As at 30 June 2024 於2024年6月30日			
		Expected loss rate 預期 虧損率	Gross carrying amount 賬面總值 RMB'000 人民幣千元	Loss allowance provision 虧損 準備撥備 RMB'000 人民幣千元		Loss allowance provision 虧損 準備撥備 RMB'000 人民幣千元	
Trade receivables (excluding trade receivables from related parties)	應收貿易賬款 (不包括應收關連人 士貿易賬款)						
Neither past due nor impaired	並無逾期亦無減值	0%/0%	9,621	_	8,072	-	
Overdue within 1 year	逾期一年內	5%/5%	369,146	18,457	301,022	15,051	
Overdue 1 to 2 years	逾期一至兩年	25%/25%	68,394	17,099	55,150	13,788	
Overdue 2 to 3 years	逾期兩至三年	35%/35%	35,917	12,570	38,613	13,515	
Overdue over 3 years	逾期超過三年	60%/60%	23,155	13,893	23,453	14,072	
			506,233	62,019	426,310	56,426	
Trade receivables (related parties)	應收貿易賬款 (關連人士)						
Neither past due nor impaired	並無逾期亦無減值	0%/0%	-	-	-	-	
Overdue within 1 year	逾期一年內	97.25%/97.25%	381,429	370,940	382,862	372,333	
Overdue 1 to 2 years	逾期一至兩年	97.25%/97.25%	193,470	188,150	247,644	240,834	
Overdue 2 to 3 years	逾期兩至三年	97.25%/97.25%	291,674	283,653	222,681	216,557	
Overdue over 3 years	逾期超過三年	97.25%/97.25%	34,752	33,796	7,446	7,241	
			901,325	876,539	860,633	836,965	
Total	總計		1,407,558	938,558	1,286,943	893,391	

Notes to the Condensed Consolidated Interim Financial Statements (continued) 簡明綜合中期財務報表附註(續) For the six months ended 30 June 2024

截至2024年6月30日止六個月

# **16. PAYMENTS ON BEHALF OF RESIDENTS**

# 16. 代表住戶付款

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>*</sup> 000 人民幣千元
Payments on behalf of residents Less: allowance for impairment of payments on behalf of residents	代表住戶付款 減:代表住戶付款減值撥備	134,377 (23,629)	112,347 (17,240)
		110,748	95,107

The balances with the property management offices of residential communities managed by the Group under the terms of commission basis represents expenditures paid by the Group on behalf of the residential community in excess of the property management fees collected from the residents of that residential community. 與本集團按酬金制管理住宅社區的物業管理 辦事處的結餘指本集團代表住宅社區支付的 開支超過自該住宅社區住戶收取物業管理費 的部分。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# **17. CONTRACT ASSETS/LIABILITIES**

17. 合約資產/負債

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB'000 人民幣千元
<b>Contract assets</b> Contract assets related to value-added services to non-property owners Less: loss allowance for contract assets	<b>合約資產</b> 與非業主増值服務有關的 合約資產 減:合約資產虧損準備	140,672 (86,787) 53,885	136,208 (83,748) 52,460
<b>Contract liabilities</b> Contract liabilities related to value-added services to non-property owners Contract liabilities related to property management services, value-added services to property owners	<b>合約負債</b> 與非業主增值服務有關的 合約負債 與物業管理服務及業主增值服務 有關的合約負債	(37,985) (197,271)	(38,759) (182,509)
		(235,256)	(221,268)

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### **17. CONTRACT ASSETS/LIABILITIES** (continued)

The contract assets primarily relate to the Group's rights to consideration for work completed but not billed at the reporting date. The contract assets are transferred to receivables when the rights become unconditional. The contract liabilities primarily relate to the advanced consideration received from customers while the underlying services are yet to be provided. Such assets and liabilities increased as a result of the growth of the Group's business.

The following table shows how much of the revenue recognised in the current reporting period relates to carried-forward contract liabilities:

# 17. 合約資產/負債(續)

合約資產主要與本集團有權享有於報告日期 尚未計價的已完成工程的代價有關。合約 資產於有關權利成為無條件時轉撥至應收款 項。合約負債主要與尚未提供相關服務而預 收客戶代價有關。有關資產及負債因本集團 業務增長而增加。

下表列示於本報告期間確認的收益與結轉合 約負債的相關性:

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>*</sup> 000 人民幣千元
Revenue recognised that was included in the contract liabilities balance at the beginning of the period	期初計入合約負債結餘的 已確認收益	117,906	129,355

All contract assets and liabilities are expected to be recovered/settled 預期所有合within one to two years. 回/結付。

預期所有合約資產及負債將於一至兩年內收 回/結付。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>.</sup> 000 人民幣千元
<b>Amounts due from fellow subsidiaries</b> – Trade nature – Non-trade nature	<b>應收同系附屬公司款項</b> 一貿易性質 一非貿易性質	566,701 5,697	534,204 4,604
Amounts due from joint ventures of fellow subsidiaries – Trade nature – Non-trade nature	<b>應收同系附屬公司的合營 企業款項</b> 一貿易性質 一非貿易性質	572,398 227,736 2,170	538,808 229,812 2,060
Amounts due from associates of ultimate holding company – Trade nature – Non-trade nature	<b>應收最終控股公司的聯營 公司款項</b> 一貿易性質 一非貿易性質	229,906 106,888 32	231,872 96,617 32
Less: loss allowance for trade nature balance	減:貿易性質結餘的虧損準備	106,920 909,224 (876,539) 32,685	96,649 867,329 (836,965) 30,364

# **18. AMOUNTS DUE FROM RELATED PARTIES**

18. 應收關連人士款項

Notes to the Condensed Consolidated Interim Financial Statements (continued) 簡明綜合中期財務報表附註(續) For the six months ended 30 June 2024 截至2024年6月30日止六個月

# **18. AMOUNTS DUE FROM RELATED PARTIES** (continued)

The following is the ageing analysis of amounts due from related parties (trade nature) before impairment loss based on invoice date presented at each of the reporting dates.

# 18. 應收關連人士款項(續)

下表載列於各報告日期按發票日期所呈列計 提虧損準備前的應收關連人士款項(貿易性 質)的賬齡分析。

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>-</sup> 000 人民幣千元
Within 180 days 181-365 days 1-2 years 2-3 years Over 3 years	180日內 181至365日 1至2年 2至3年 3年以上	238,710 142,720 193,470 291,674 34,751 901,325	258,079 124,783 247,644 222,681 7,446 860,633

The non-trade nature of amounts due from fellow subsidiaries and joint ventures of fellow subsidiaries are unsecured, interest-free and repayable on demand.

非貿易性質的應收同系附屬公司及同系附屬 公司的合營企業款項為無抵押、免息並須按 要求償還。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# **19. TRADE AND OTHER PAYABLES**

**19.** 應付貿易賬款及其他應付款 項

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB'000 人民幣千元
Trade payables	應付貿易賬款		
– Third parties	一第三方	190,633	180,002
– Related parties (note 20)	- 關連人士(附註20)	11,224	14,030
		201,857	194,032
Other payables	其他應付款項		
Consideration payables for acquisition of	過往年度收購附屬公司		
subsidiaries in prior years	應付代價	5,400	16,171
Accrued staff costs	應計員工成本	84,650	87,264
Other tax payables	其他應付税項	7,355	8,843
Deposits received	已收按金	85,930	83,217
Receipt on behalf of residents	代表住戶收款	112,470	138,557
Others payables and accruals	其他應付款項及應計費用	24,190	31,380
Total other payables	其他應付款項總額	319,995	365,432
Less: non-current portion	減:非流動部分		
Other payables	其他應付款項	(4,810)	(5,876)
Current portion	流動部分	315,185	359,556

Notes to the Condensed Consolidated Interim Financial Statements (continued) 簡明綜合中期財務報表附註(續) For the six months ended 30 June 2024 截至2024年6月30日止六個月

# **19. TRADE AND OTHER PAYABLES** (continued)

Included in trade payables were amounts due to the Group's suppliers. The outstanding balances were trading in nature and credit periods ranging from 30-180 days were granted.

Based on the invoice dates, the ageing analysis of the trade payables is as follows:

## **19.** 應付貿易賬款及其他應付款 項(續)

應付貿易賬款包括應付本集團供應商款項。 未償還結餘為貿易性質,信貸期介乎30至 180日。

根據發票日期,應付貿易賬款的賬齡分析如 下:

		<b>(Unaudited)</b> (未經審核)	(Audited) (經審核)
		(小腔曲板) As at	As at
		30 June	31 December
		2024	2023
		於2024年	於2023年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Within 90 days	90日內	88,302	96,456
91-180 days	91至180日	41,451	39,497
181-270 days	181至270日	28,428	16,921
271-365 days	271至365日	13,569	12,019
Over 365 days	超過365日	30,107	29,139
		201,857	194,032

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 20. AMOUNTS DUE TO RELATED PARTIES

# 20. 應付關連人士款項

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>*</sup> 000 人民幣千元
<b>Amounts due to related parties</b>	<b>應付關連人士款項</b>	11,224	14,030
– Trade nature	一貿易性質	5,803	4,081
– Non-trade nature	一非貿易性質	17,027	18,111

The following is the aging analysis of amounts due to related parties (trade nature) based on invoice date presented at the end of the reporting period:

下表載列於報告期末按發票日期所呈列的應 付關連人士款項(貿易性質)賬齡分析:

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>*</sup> 000 人民幣千元
Within 90 days 91-180 days 181-270 days 271-365 days Over 365 days	90日內 91至180日 181至270日 271至365日 超過365日	1,572 338 1,072 793 7,449 11,224	3,205 1,766 2,053 2,094 4,912 14,030

The amounts due to related parties (non-trade nature) are unsecured, interest-free and repayable on demand.

應付關連人士款項(非貿易性質)為無抵押、 免息並須按要求償還。 Notes to the Condensed Consolidated Interim Financial Statements (continued) 簡明綜合中期財務報表附註(續) For the six months ended 30 June 2024

截至2024年6月30日止六個月

# 21. SHARE CAPITAL

# 21. 股本

		No. of shares 股份數目	<b>RMB'000</b> 人民幣千元
<b>Authorised:</b> Ordinary shares of HK\$0.01 each At 1 January 2023, at 31 December 2023 (audited) and 30 June 2024 (unaudited)	<b>法定:</b> 每股0.01港元的普通股 於2023年1月1日、於2023年 12月31日(經審核)及2024年 6月30日(未經審核)	500,000,000	4,400
Issued and fully paid: At 1 January 2023, at 31 December 2023 (audited) and 30 June 2024 (unaudited)	已發行及繳足: 於2023年1月1日、2023年 12月31日(經審核)及2024年 6月30日(未經審核)	154,110,000	1,361

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# 22. EQUITY-SETTLED SHARE-BASED PAYMENT 22. 以股材 TRANSACTIONS

#### (a) Share Option Scheme granted by the Company

Pursuant to the shareholders' resolution passed on 18 June 2019, a Share Option Scheme was conditionally adopted. Pursuant to the terms of the Share Option Scheme, the Company may grant options at its discretion, to any eligible person (including directors, employees, officers of any member of the Group, advisers, consultants, suppliers, agents and customers of any members of the Group). The maximum number of shares which may be issued upon exercise of all options granted and yet to be exercised under the Share Option Scheme or any other share option schemes adopted by the Company must not exceed 30% of the Company's shares in issue from time to time.

No options may be granted under the Share Option Scheme after 10 years since the adoption. The vesting periods, exercise periods and vesting conditions may be specified by the Company at the time of the grant, and the options expire no later than 10 years from the relevant date of grant.

The exercise price of the option under the Share Option Scheme shall be no less than the highest of (i) the official closing price of the Company's shares as stated in the daily quotation sheet issued by the Stock Exchange on the date of grant; (ii) the average of the official closing price of the Company's shares as stated in the daily quotation sheets issued by the Stock Exchange for the five Stock Exchange business days immediately preceding the date of grant; (iii) the nominal value of a share of the Company.

Details of the movement of the share options under Share Option Scheme are as follows:

# **22.** 以股權結算股份支付的交易

#### (a) 本公司授出的購股權計劃

根據股東於2019年6月18日通過的決議案, 一項購股權計劃獲有條件採納。根據購股權 計劃之條款,本公司可酌情向任何合資格人 士(包括本集團任何成員公司的董事、僱員、 高級職員、顧問、諮詢人、供應商、代理人 及客戶)授出購股權。因行使根據購股權計劃 或本公司採納之任何其他購股權計劃已授出 及未獲行使的所有購股權而可能發行的股份 最多不得超過本公司不時之已發行股份30%。

概不得於採納購股權計劃起計10年後根據購 股權計劃授出購股權。歸屬期、行使期及歸 屬條件可由本公司於授出時指定,而購股權 將不遲於相關授出日期後10年屆滿。

購股權計劃項下之購股權之行使價不得低於 以下之最高者:(i)本公司之股份於授出日期 於聯交所發出之每日報價表所報之正式收市 價:(ii)本公司之股份於緊接授出日期前五個 聯交所營業日於聯交所發出之每日報價表所 報之平均正式收市價:(iii)本公司股份之面 值。

購股權計劃項下之購股權變動詳情如下:

		202 2024 Weighted average exercise price in HK\$ per share 每股加權 平均行使價 (以港元列示)		202 2023 Weighted average exercise price in HK\$ per share 每股加權 平均行使價 (以港元列示)	
As at 1 January (audited) Forfeited during the period	於1月1日(經審核) 期內沒收	15.7 -	9,070,000 -	15.7 15.7	9,470,000 (80,000)
As at 30 June (unaudited)	於6月30日(未經審核)	15.7	9,070,000	15.7	9,390,000

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following data and assumptions:

### 22. EQUITY-SETTLED SHARE-BASED PAYMENT **TRANSACTIONS** (continued)

(a) Share Option Scheme granted by the Company (continued) On 19 July 2019, the Company offered to grant to the directors of the Company and certain employees of the Company and its subsidiaries (the "July 2019 Grant") of 2,750,000 and 8,700,000 share options respectively, of HK\$0.01 each in the capital of the Company. The closing price of the shares immediately before the date of grant was HK\$15.36. The 8,700,000 share options granted to the employees and 2,750,000 share options granted to the directors of the Company have a fair value under the binomial model of HK\$62,564,000 and HK\$22,241,000, respectively.

The valuations were based on the Binomial Option Pricing Model with the

#### 以股權結算股份支付的交易 22. (續)

#### 本公司授出的購股權計劃(續) (a)

於2019年7月19日,本公司向本公司董事及 本公司及其附屬公司若干僱員分別提呈授出 (「2019年7月授出」)2.750.000份及8.700.000 份本公司股本中每股面值0.01港元股份的購 股權。緊接授出日期前的股份收市價為15.36 港元。授予僱員之8,700,000份購股權及授 予本公司董事之2,750,000份購股權在二項 式模式下的公平值分別為62,564,000港元及 22,241,000港元。

估值乃根據二項式期權定價模式以下列數據 及假設作出:

		19 July 2019 2019年7月19日 Grant 授出
Fair value under binomial model	二項式模式下的公平值	HK\$84,805,000港元
Closing share price at grant date	授出日期的股份收市價	HK\$15.70港元
Exercise price	行使價	HK\$15.70港元
Annual risk free interest rate	年度無風險利率	1.87%
Expected volatility	預期波幅	50.86%
Expected option life	預期購股權期限	10 years年
Expected dividend yield	預期股息回報	1.15%

Expected volatility was determined by using the historical volatility of the Company's share price from the listing date to the grant date. The risk free interest rate is equal to Hong Kong dollar swap rate over the exercise period at the grant date.

The Binomial Option Pricing Model has been used to estimate the fair value of the options. The variables and assumptions used in computing the fair value of the share options are based on the Directors' best estimate. The value of an option varies with different variables of certain subjective assumptions. Expected dividend yield are based on historical data.

預期波幅乃以本公司股價於上市日期至授出 日期之歷史波幅而釐定。無風險利率相等於 授出日期可行使期間港元掉期利率。

二項式期權定價模式已用於估計購股權之公 平值。計算購股權公平值所用之可變因素及 假設乃按董事之最佳估計得出。購股權之價 值因若干主觀假設之不同可變因素而有所改 變。預期股息回報乃根據歷史數據釐定。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

## 22. EQUITY-SETTLED SHARE-BASED PAYMENT 22. TRANSACTIONS (continued)

(a) Share Option Scheme granted by the Company (continued) In total, RMB Nil of employee compensation expense has been recognised in profit or loss for the six months ended 30 June 2024 (30 June 2023: RMB1,090,000) and the corresponding amount of which has been credited to "Share option reserve". No liabilities were recognised for the sharebased payment transactions.

After vesting date, when the vested share options are later forfeited or are still not exercised at the expiry date, the amount previously recognised in "Share option reserve" will be transferred to "Retained earnings".

As at 30 June 2024, 9,070,000 (unaudited) of the outstanding options granted under the Share Option Scheme were exercisable (30 June 2023: 5,970,000 (unaudited)).

#### Note: Terms of share options at the reporting date were as follows:

# **2.** 以股權結算股份支付的交易 (續)

(a) 本公司授出的購股權計劃(續) 於截至2024年6月30日止六個月,合共人民 幣零元僱員補償開支已於損益確認(2023年6 月30日:人民幣1,090,000元),而其相應金 額已計入「購股權儲備」。概無因股份支付交 易而確認任何負債。

歸屬日期後,當已歸屬的購股權隨後被沒收 或於到期日仍未行使時,過往於「購股權儲 備」中確認的金額將轉入「保留盈利」。

於2024年6月30日,9,070,000份(未經審核) 購股權計劃項下授出的尚未行使購股權可予 行使(2023年6月30日:5,970,000份(未經審 核))。

附註: 於報告日期的購股權條款如下:

#### Number of share options 購股權數目

		<b>第</b> 版作数日		
Exercise period	行使期	Exercise price per share 每股行使價 HK\$ 港元	30 June 2024 2024年6月30日	30 June 2023 2023年6月30日
19/7/2020-18/7/2029 19/7/2021-18/7/2029 19/7/2022-18/7/2029 19/7/2023-18/7/2029	2020年7月19日至2029年7月18日 2021年7月19日至2029年7月18日 2022年7月19日至2029年7月18日 2023年7月19日至2029年7月18日	15.7 15.7 15.7 15.7	2,010,000 2,010,000 1,950,000 3,100,000	2,010,000 2,010,000 1,950,000 3,420,000
			9,070,000	9,390,000

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 22. EQUITY-SETTLED SHARE-BASED PAYMENT 2 TRANSACTIONS (continued)

# (b) Share option scheme granted by the ultimate holding company

Pursuant to the shareholder's resolution passed on 14 June 2019, a post-IPO share option scheme is terminated and the new share option scheme is adopted with effective from 14 June 2019. Pursuant to the terms of the share option scheme, the board of directors of Kaisa Holdings may, at its discretion, grant options to any eligible person (including directors, employees, officers of any member of the Kaisa Holdings, advisers, consultants, suppliers, agents and customers of any member of Kaisa Holdings).

The vesting periods, exercise periods and vesting conditions may be specified by Kaisa Holdings at the time of the grant, and the options expire no later than 10 years from the relevant date of grant. The exercise price of the option under the Share Option Scheme shall be no less than the highest of (i) the official closing price of Kaisa Holdings' shares as stated in the daily quotation sheet issued by the Stock Exchange on the date of grant; (ii) the average of the official closing price of Kaisa Holdings' shares as stated in the daily quotation sheets issued by the Stock Exchange for the five Stock Exchange business days immediately preceding the date of grant; (iii) the nominal value of a share of Kaisa Holdings.

Details of the movement of the share options under Share Option Scheme are as follows:

# 22. 以股權結算股份支付的交易 (續) (b) 最終控股公司授出的購股權計劃

根據2019年6月14日通過的股東決議案,一 項首次公開發售後購股權計劃已被終止,而 新購股權計劃自2019年6月14日起獲採納。 根據購股權計劃之條款,佳兆業控股董事會 可酌情向任何合資格人士(包括佳兆業控股 任何成員公司的董事、僱員、高級職員、顧 問、諮詢人、供應商、代理人及客戶)授出購 股權。

歸屬期、行使期及歸屬條件可由佳兆業控股 於授出時指定,而購股權將不遲於相關授出 日期後10年屆滿。購股權計劃項下之購股權 之行使價不得低於以下之最高者:[i]佳兆業 控股之股份於授出日期於聯交所發出之每日 報價表所報之正式收市價;[ii]佳兆業控股之 股份於緊接授出日期前五個聯交所營業日於 聯交所發出之每日報價表所報之平均正式收 市價;[iii]佳兆業控股股份之面值。

購股權計劃項下之購股權變動詳情如下:

			2024 2024年		} 年
		Weighted		Weighted	
		average		average	
		exercise		exercise	
		price in HK\$		price in HK\$	
		per share	Number	per share	Number
		每股加權		每股加權	
		平均行使價		平均行使價	
		(以港元列示)	數目	(以港元列示)	數目
At 1 January (audited)	於1月1日(經審核)	3.44	4,129,708	3.44	4,129,708
Cancelled/lapsed during the period	期內註銷/失效	-	-	-	-
At 30 June (unaudited)	於6月30日(未經審核)	3.44	4,129,708	3.44	4,129,708

For the six months ended 30 June 2024 截至2024年6月30日止六個月

### 22. EQUITY-SETTLED SHARE-BASED PAYMENT TRANSACTIONS (continued)

# (b) Share option scheme granted by the ultimate holding company (continued)

The Binomial Option Pricing Model has been used to estimate the fair value of the options. The variables and assumptions used in computing the fair value of the share options are based on the directors' best estimate. The value of an option varies with different variables of certain subjective assumptions.

As at 30 June 2024, 4,129,708 (unaudited) (30 June 2023: 4,129,708 (unaudited)) outstanding options granted under the Share Option Scheme were exercisable (note).

# **22.** 以股權結算股份支付的交易 (續)

#### (b) 最終控股公司授出的購股權計劃 (續)

二項式期權定價模式已用於估計購股權之公 平值。計算購股權公平值所用之可變因素及 假設乃按董事之最佳估計得出。購股權之價 值因若干主觀假設之不同可變因素而有所改 變。

於2024年6月30日,4,129,708份(未經審核) (2023年6月30日:4,129,708份(未經審核)) 購股權計劃項下授出的尚未行使購股權可予 行使(附註)。

Number of share options

Note: Terms of share options at the reporting date were as follows:

附註: 於報告日期的購股權條款如下:

		購及權數目		
Exercise period	行使期	Exercise price per share 每股行使價 HK\$ 港元	30 June 2024 2024年6月30日	30 June 2023 2023年6月30日
19/7/2018-18/7/2027 19/7/2019-18/7/2027 19/7/2020-18/7/2027 19/7/2021-18/7/2027	2018年7月19日至2027年7月18日 2019年7月19日至2027年7月18日 2020年7月19日至2027年7月18日 2021年7月19日至2027年7月18日	3.44* 3.44* 3.44* 3.44*	825,942 825,942 825,942 1,651,882	825,942 825,942 825,942 1,651,882
			4,129,708	4,129,708

No share option expense has been recognised during the six months ended 30 June 2024 and 2023.

本集團於截至2024年及2023年6月30日止六 個月並無確認購股權開支。

- The number of options and exercise price was adjusted upon the ultimate\*購股權數目holding company's completion of rights issue on 7 May 2021.2021年5月7日
- 購股權數目及行使價於最終控股公司於 2021年5月7日完成供股後予以調整。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 23. LEASE COMMITMENTS

# The Group as lessee

At the reporting date, the lease commitments for short-term leases are as 於報告日期,短期租賃的租賃承擔如下: follows:

#### 23. 租賃承擔 本集團為承租人

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>*</sup> 000 人民幣千元
Within one year	不超過一年	3,111	1,272

As at 30 June 2024 and 31 December 2023, the Group leases staff 於2024年6月30日及2023年12月31日,本集 quarters and offices with a lease period of one to twelve months.

團租用的員工宿舍及辦公室的租約為期一至 十二個月。

For the six months ended 30 June 2024 截至2024年6月30日止六個月

#### 23. LEASE COMMITMENTS (continued) The Group as lessor

At the reporting date, the Group had future aggregate minimum lease receipts under non-cancellable operating leases in respect of buildings as follows:

### **23. 租賃承擔**(續) 本集團為出租人

於報告日期,本集團根據不可撤銷經營租賃 就樓宇收取之未來最低租金總額如下:

		(Unaudited) (未經審核) As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元	(Audited) (經審核) As at 31 December 2023 於2023年 12月31日 RMB <sup>*</sup> 000 人民幣千元
Within one year In the second to fifth years	不超過一年 第二至五年	7,478 3,968 11,446	2,142 1,350 3,492

The leases run for an initial period of one to five years, with an option to renew the lease and renegotiate the terms at the expiry date or at dates mutually agreed between the Group and respective tenants. None of the leases include contingent rentals. 租約初步為期一至五年,並於屆滿日期或本 集團與各租戶相互協定的日期可選擇重續租 約並重新磋商條款。租約概不包含或然租金。

# 24. RELATED PARTY TRANSACTIONS

Except as disclosed in elsewhere, the related party transactions are summarised as follows:

### (a) Key management compensation

#### 24. 關連人士交易

除其他章節所披露者外,關連人士交易概述 如下:

(a) 主要管理層薪酬

	(Unaudited) (未經審核) Six months ended 30 June 截至6月30日止六個月	
	2024         2023           2024年         2023年           RMB'000         RMB'000           人民幣千元         人民幣千元	
Salaries and other short-term employee benefits 薪金及其他短期僱員福利 Contributions to retirement benefit scheme 退休福利計劃供款 Equity-settled share-based payment expenses 以股權結算股份支付的開支	3,366 305 -	4,400 433 1,148
	3,671	5,981

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 24. RELATED PARTY TRANSACTIONS (continued) (b) Transactions with related parties

# 24. 關連人士交易(續) (b) 與關連人士的交易

		(Unaudited) (未經審核) Six months ended 30 June 截至6月30日止六個月		
		Notes 附註	2024 2024年 RMB'000 人民幣千元	2023 2023年 RMB <sup>-</sup> 000 人民幣千元
Provision of property management services	提供物業管理服務			
Fellow subsidiaries of the Group Joint ventures of fellow subsidiaries Associate of the ultimate holding	本集團的同系附屬公司 同系附屬公司的合營企業 最終控股公司的聯營公司	(i), (ii) (i), (ii)	28,573 10,390	22,841 4,049
company		(i), (ii)	2,401	3,253
Provision of value-added services to property owners	提供業主增值服務			
Fellow subsidiaries of the Group Joint venture of a fellow subsidiary	本集團的同系附屬公司 同系附屬公司的合營企業	(i), (ii) (i), (ii)	110 149	1,729
Provision of value-added services to non-property owners	提供非業主增值服務			
Fellow subsidiaries of the Group Joint venture of a fellow subsidiary Associate of the ultimate holding	本集團的同系附屬公司 同系附屬公司的合營企業 最終控股公司的聯營公司	(i), (ii) (i), (ii)	40,129 19,034	46,548 35.569
company		(i), (ii)	9,060	9,601
<b>Lease expenses</b> Fellow subsidiaries of the Group	<b>租賃開支</b> 本集團的同系附屬公司	(i), (ii)	2,367	8,640
<b>Staff welfare expenses</b> Fellow subsidiaries of the Group	<b>員工福利開支</b> 本集團的同系附屬公司	(iii)	137	24

For the six months ended 30 June 2024 截至2024年6月30日止六個月

# 24. RELATED PARTY TRANSACTIONS (continued)

# (b) Transactions with related parties (continued)

Notes:

- Property management income, value-added services to non-property owners and rental expenses for car parks and office are charged at prices and terms no less favourable than those charged to and contracted with other third parties of the Group.
- (ii) These related party transactions constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules and are subject to reporting, annual review, announcement and/ or independent non-executive director or shareholder's approval (where applicable) requirements under Chapter 14A of the Listing Rules.
- (iii) These related party transactions constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules. However, those transactions are exempt from the disclosure, reporting, annual review, announcement and/or independent non-executive director's approval requirements under Rule 14A.76 of Chapter 14A of the Listing Rules.

# 24. 關連人士交易(續)

(b) 與關連人士的交易(續) 附註:

- (i) 物業管理收入、非業主增值服務及停車場及辦公室租金開支以不遜於本集團向其他 第三方所收取的及訂約的價格及條款收取。
- [ii] 該等關連人士交易構成上市規則第14A章 所界定的關連交易或持續關連交易,並須 遵守上市規則第14A章項下的申報、年度 審閱、公告及/或獨立非執行董事或股東 批准(倘適用)規定。
- [iii] 該等關連人士交易構成上市規則14A章所 界定的關連交易或持續關連交易。然而, 該等交易獲豁免遵守上市規則第14A章第 14A.76條項下的披露、申報、年度審閲、 公告及/或獨立非執行董事批准規定。

# 佳兆業美好集團有限公司 KAISA PROSPERITY HOLDINGS LIMITED

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