# STRATEGIC DIVESTMENT OF SHPL & FOCUS ON ANTIBODY-TARGETED THERAPY CONJUGATE (ATTC) PLATFORM

NON-CORE JOINT VENTURE DIVESTMENT TRANSACTION SUMMARY

January 2025

Nasdaq/AIM:HCM | HKEX:13





## Safe harbor statement & disclaimer



# The performance and results of operations of the HUTCHMED Group contained within this presentation are historical in nature, and past performance is no guarantee of future results.

This presentation contains forward looking statements within the meaning of the "safe harbor" provisions of the US Private Securities Litigation Reform Act of 1995. These forward looking statements reflect HUTCHMED's current expectations regarding future events, including, without limitation, statements concerning: HUTCHMED's future plans and prospects, its expectations as to the anticipated amount of proceeds, the intended use of proceeds, the anticipated closing date of the proposed transactions, and the therapeutic potential and clinical development of its R&D programs as well as the safety, efficacy, tolerability, scalability or combinability of all candidates under such programs. Forward looking statements involve risks and uncertainties. Such risks and uncertainties include, among other things, assumptions regarding the amount and timely receipt of the considerations, satisfaction of the conditions precedent to the consummation of the proposed transactions (including the ability of the parties to secure regulatory approvals on the terms expected, at all or in a timely manner), the ability of the parties to complete the proposed transaction, the continued sufficiency of preclinical and clinical data to support development and approval of the R&D programs in China, in the United States and in other jurisdictions, their potential to gain clinical trial approvals from regulatory authorities, the safety profile of the R&D programs, HUTCHMED ability to fund, implement and complete its further clinical development and commercialization plans for the R&D programs, the timing of these events; actions of regulatory agencies, which may affect the initiation, timing and progress of clinical trials or the regulatory pathway for the ATTC programs; and HUTCHMED's ability to successfully develop and commercialize the R&D programs. In addition, when or if used herein, the words and phrases "aims," "anticipates," "believes," "continue," "estimates," "expects," "intends," "may," "on track," "predicts," "plans," "potential," "promising," "should," "to be," "will," and similar expressions and their variants, as they relate to the Company may identify forward-looking statements. Forwardlooking statements are neither historical facts nor assurances of future performance. Although HUTCHMED believes the expectations reflected in such forward-looking statements are reasonable, HUTCHMED can give no assurance that such expectations will prove to be correct. Readers are cautioned that actual results, levels of activity, safety, performance or events and circumstances could differ materially from those expressed or implied HUTCHMED's forward-looking statements due to a variety of risks and uncertainties, which include, without limitation, assumptions regarding the safety, efficacy, supply, continued regulatory approval of these therapeutics, and in some cases connected to the risks of the use of other drug products as combination therapeutics. Forward-looking statements are neither historical facts nor assurances of future performance. Existing and prospective investors are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they were made and are based on management's assumptions and estimates as of such date. For further discussion of these and other risks, see HUTCHMED's filings with the US Securities and Exchange Commission, The Stock Exchange of Hong Kong Limited and on AIM. HUTCHMED undertakes no obligation to update or revise the information contained in this presentation, whether as a result of new information, future events or circumstances or otherwise.

This presentation is intended for investors only. Information concerning pharmaceuticals (including compounds under development) contained within this material is not intended as advertising or medical advice.

Nothing in this presentation or in any accompanying management discussion of this presentation constitutes, nor is it intended to constitute or form any part of: (i) an invitation or inducement to engage in any investment activity, whether in the United States, the United Kingdom, Hong Kong or in any other jurisdiction; (ii) any recommendation or advice in respect of any securities of HUTCHMED; or (iii) any offer or an invitation to induce an offer by any person for the sale, purchase or subscription of any securities of HUTCHMED. Information concerning pharmaceuticals (including compounds under development) contained within this material is not intended as advertising or medical advice.

No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained herein. Neither HUTCHMED, nor any of HUTCHMED's advisors or representatives shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially.

All references to "HUTCHMED" as used throughout this presentation refer to HUTCHMED (China) Limited and its consolidated subsidiaries and joint ventures unless otherwise stated or indicated by context. This presentation should be read in conjunction with HUTCHMED's results for the period ended June 30, 2024 and HUTCHMED's other SEC filings and announcements published in accordance with the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited copies of which are available on HUTCHMED's website (www.hutch-med.com).

Use of Non-GAAP Financial Measures - This presentation may include certain non-GAAP financial measures. Please see the section of the HUTCHMED results announcement titled "Use of Non-GAAP Financial Measures and Reconciliation" for further information relevant to the interpretation of these financial measures and reconciliations of these financial measures to the most comparable GAAP measures.

Company names and logos are trademarks of their respective holders.



**US\$608m Divestment of Non-Core Joint Venture** 

## **Transactions Highlights\***



Divesting 45% interest in SHPL for **US\$608 million** (RMB4.5bn), retaining 5% stake after transaction



### **Strategic divestment:**

Maximize shareholders' value & monetize our assets

#### SHPL: a non-core 50:50 JV

- Focused on own-brand MUSKARDIA (麝香保心丸) for cardiovascular disease
- >25% market share among oral cardiovascular TCM
- Profitable business; US\$370+ million cumulative dividends received last two decades
- 2023 net earnings to HUTCHMED = US\$47 million

### **Attractive valuation:**

- Divest 45% interest in SHPL for ~US\$608 million in cash
- Pre-tax disposal gain of ~US\$477 million to be recognized



## **Use of proceeds:**

Accelerate global innovation & advance strategic development

# Next-generation antibody-targeted therapy conjugate platform (ATTCs)

- Preclinical data: robust anti-tumor activity, durable response, stronger activity than Mab + targeted therapy
- First clinical trials expected in H2 2025

### **Strong cash position to support**

- Concurrent overseas and China innovative medicines development
- Global strategic BD opportunities

## **Transactions Details\***



All considerations in Renminbi (RMB); US dollar (US\$) figures based on US\$1:RMB7.36

Shanghai Hutchison Pharmaceuticals Limited ("SHPL") ownership	<ul> <li>50% owned by HUTCHMED</li> <li>50% owned by Shanghai Pharmaceuticals Holding Co. Ltd ("SPH")</li> <li>No existing relationship with GP Health Service Capital ("GPHS")</li> </ul>
Structure of 45% divestment	<ul> <li>35% to be acquired by GPHS, with right to designate up to 10% to a 3<sup>rd</sup> party</li> <li>SPH to acquire 10%, for a total ownership of 60% at Closing</li> </ul>
Proceeds	<ul> <li>RMB3,483 million (~US\$473m) in cash from GPHS</li> <li>RMB995 million (~US\$135m) in cash from SPH</li> </ul>
Disposal gain	<ul> <li>~US\$477m before taxation</li> </ul>
3-Year Transition	<ul> <li>HUTCHMED proposes General Manager of SHPL</li> <li>Guarantees to GPHS a minimum net profit (~5% growth)[1]</li> </ul>
Closing Conditions	<ul> <li>Approval of the transactions by HUTCHMED's shareholders</li> <li>Regulatory approvals for the transactions obtained by the relevant parties</li> <li>Simultaneous closing</li> </ul>
Extraordinary General Meeting	<ul> <li>An EGM will be convened for approval – a Circular will be issued with details</li> <li>EGM expected to be held on or around February 2025</li> </ul>

## **Expected Timeline**

- Jan 2025:

   Extraordinary
   General Meeting
   (EGM) Circular issued
- Feb 2025: EGM vote
- By end of Q1 2025: Closing



Our Next-generation
Antibody-Targeted Therapy Conjugate (ATTC)
Platform

## HUTCHMED

## **HUTCHMED ATTCs design objectives**

Target specific drivers, alleviate chemo-based toxicities, enable combination with frontline chemo-based SOCs



## **Key considerations and challenges for ATTC**

- Antibody selection for max synergy with small molecule inhibitors (SMI)
- Linker optimization to accommodate the physicochemical properties of SMI
- Potency crucial for SMI

## **Better Efficacy**

- Antibody-small molecule inhibitor (SMI) combo synergy
- Overcome resistance
- More readily combine with chemo for frontline use vs. toxin-based ADCs

## **Improved Safety**

- Reduce on-target/off tumor and offtarget tox associated with SMI
- Less myelo-suppression than ADCs and better QoL
- long-term use possible

### **Pharmacokinetics**

- Oral bioavailability no longer an issue
- Lower risk of DDI
- Deliver high molecular weight SMIs, such as PPI, PROTAC, etc possible

## **Traditional ADCs vs. HUTCHMED ATTCs**





# Traditional Antibody-Drug Conjugates (ADCs)



# HUTCHMED Antibody Targeted-Therapy Conjugates (ATTCs)

How it works

Cytotoxin payload

 Target rapidly dividing cells (mostly cancer cells)

- Target proteins required for cancer growth
- Synergistic combination effect with antibody
- Ability to combine with IO/chemo-based frontline SOC or other target therapy
- Overcome chemo resistance
- Can be dosed long term

Side effects

Antibody based toxicities

Cytotoxin-related key toxicities<sup>[1]</sup>

- Hematological toxicity
- Hepatotoxicity
- Gastrointestinal toxicity
- Neurotoxicity, ocular toxicity
- Interstitial lung disease

Antibody based toxicities

Targeted therapy (TT) payload based

- Low on-target and off-tumor toxicity
- Low compound base toxicity such as liver, QT, etc
- Non-genotoxic, low myelotox, amenable for long term use

Limitation

Resistance to chemotherapy, not specific

Resistance to target therapy?

Predictive biomarker / Sensitive population

No/Not clear

Patients with genetic drivers do worse

Clear

Patients with genetic drivers should benefit most



Pipeline updates

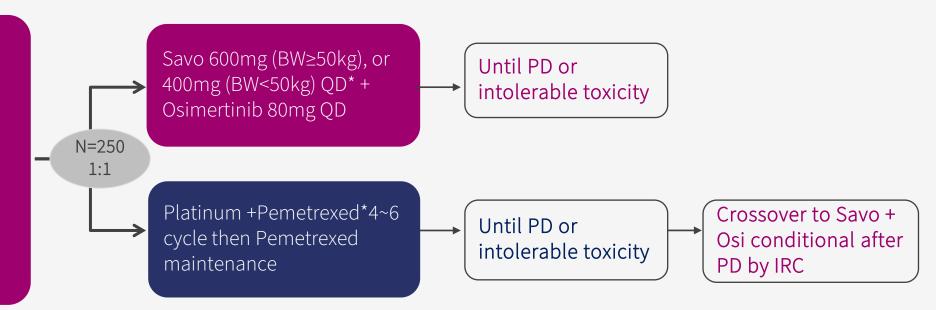
## **SACHI:** savolitinib + TAGRISSO® phase III registration study



Jan 2025: NDA acceptance in China with priority review status

Dec 2024: Breakthrough therapy designation

- Unresectable or metastatic NSCLC
- EGFR+, Progression on first line EGFR-TKI
  - o 1<sup>st</sup>/2<sup>nd</sup> G:T790M(-), MET amp;
  - o 3<sup>rd</sup> G: MET amp
- MET amp(FISH+) confirmed by central lab
- PS 0-1



### **Stratification factor:**

- Brain metastasis: (yes or no)
- **Prior 3rd generation TKI**: (yes or no)
- **EGFR mutation**: (ex19del vs. L858R vs. others)

- Primacy endpoint: PFS by INV with hierarchical testing:
  - First in 3G EGFR TKI naïve population, then in ITT
- **Secondary endpoints**: PFS by IRC, ORR, DoR, DCR, PFS, OS, Safety

## Savolitinib: global and China progress driving future growth

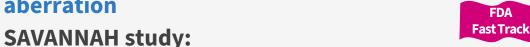


7 registrational studies 3 global & 4 in China: advancing multiple indications and market opportunities

AACR 2023

## Global WCLC 2022

2/3L TAGRISSO® refractory NSCLC w/ MET aberration



On 16 Oct 2024, registrational study demonstrated a high, clinically meaningful and durable ORR

### China

### **MET Exon14 skipping NSCLC**



**Confirmatory Phase IIIb study:** 

- 2L full approval in Jan 2025
- **1L** NDA accepted in Mar 2024

#### China

**2L EGFR TKI refractory NSCLC w/ MET** 

amplification

China Breakthrough Designation **Priority Review** 

**SACHI study:** 

- NDA accepted ahead of schedule in Jan 2025
- Potential for earlier line treatment
- Savolitinib + TAGRISSO® Phase III registration study

### **Ongoing enrollment**

2/3L TAGRISSO® refractory NSCLC w/ MET aberration Global

**SAFFRON study:** 

Savolitinib + TAGRISSO® Phase III registration study

Global MET-driven Papillary Renal Cell Carcinoma (PRCC)

**SAMETA study:** 

Savolitinib + IMFINZI® vs. SUTENT® monotherapy vs. IMFINZI® monotherapy Phase III registration study

China 1L EGFRm+ NSCLC w/ MET overexpression

**SANOVO study:** 

Savolitinib + TAGRISSO® Phase III registration study

China Gastric cancer w/ MET amplification

Single arm study with potential for registration

Registration cohort FPI Mar 2023

China Breakthrough Designation

## Sovleplenib ESLIM-01 extension study update



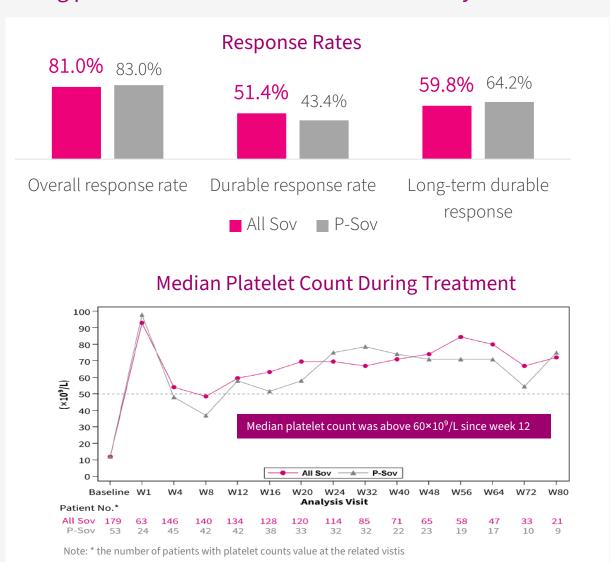
Long-term treatment was effective in increasing and maintaining platelet count with well tolerated safety [1]



A Follow-on, open-label sub-study

(Total N=179: 126 initial + 53 P-Sov crossover)

- Overall response: 81.0%; durable response: 51.4% ESLIM-01 at EHA: overall response 70.6%; durable response 48.0%
- Median cumulative duration of platelet count ≥50×10<sup>9</sup>/L: 38.9 weeks
- Use of rescue therapy: 22.9%
- Well tolerated, with a safety profile consistent with previous studies and no new safety signals were identified



## The path of a self-sustaining business

HUTCHMED medium-term & longer-term plan\*

## **Sustaining Growth**

- 6-7 products in China and 2-3 globally
- New wave of novel candidates into registration trials
- ATTCs proof-of-concept in global clinical trials



Surufatinib 1L

PDAC China launch

HUTCHMED

#### **AMBITION**

to mature and grow as a profitable biopharma

## HUTCHMED

### **VISION**

discovering, developing & bringing new innovative medicines to patients worldwide

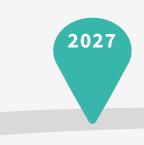
Fruquintinib EMC

China launch

2025

HMPL-453 IHCC

China launch



Savolitinib 3L GC

HMPI -760 21 DI CBI China launch 2029 Tazemetostat 2L FL China launch

Sovleplenib wAIHA China launch

Savolitinib 2L NSCLC global launch

Fruquintinib 2L RCC



Savolitinib 2L NSCLC

China launch



### **Accelerating Growth**

Launch of new products, new indications and in new territories

Savolitinib 1L Met Exon14+ **NSCLC China launch** 



Savolitinib 2L NSCLC **US** launch



China launch

Sovleplenib ITP China launch



Tazemetostat 3L FL China launch



## **Thank you**



www.hutch-med.com

