

# **EARNINGS RELEASE**

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# Weyerhaeuser Reports Fourth Quarter, Full Year Results

Generated full year net earnings of \$396 million and Adjusted EBITDA of \$1.3 billion

- Returned \$735 million in total cash back to shareholders based on 2024 results and actions, including \$153 million of share repurchase completed in 2024
- Delivered a significant year-over-year increase in Natural Climate Solutions results
- Received approval for company's second forest carbon project and monetized approximately 50,000 credits in the fourth quarter
- Announced strategic investment to build new engineered wood products facility in Arkansas
- Enhanced company's Southern Timberlands portfolio with strategic transactions in Alabama totaling approximately \$244 million in 2024

**SEATTLE**, January 30, 2025 – Weyerhaeuser Company (NYSE: WY) today reported fourth quarter net earnings of \$81 million, or 11 cents per diluted share, on net sales of \$1.7 billion. This compares with net earnings of \$219 million, or 30 cents per diluted share, on net sales of \$1.8 billion for the same period last year and net earnings of \$28 million for third quarter 2024. There were no special items in fourth quarter 2024. Net earnings before special items was \$121 million for the same period last year and \$35 million for third quarter 2024. Adjusted EBITDA for fourth quarter 2024 was \$294 million, compared with \$321 million for the same period last year and \$236 million for third quarter 2024.

For full year 2024, Weyerhaeuser reported net earnings of \$396 million, or 54 cents per diluted share, on net sales of \$7.1 billion. This compares with net earnings of \$839 million on net sales of \$7.7 billion for full year 2023. Full year 2024 includes a total after-tax benefit of \$12 million for special items. Excluding these items, the company reported net earnings of \$384 million, or 53 cents per diluted share. This compares with net earnings before special items of \$749 million for full year 2023. Adjusted EBITDA for full year 2024 was \$1.3 billion, compared with \$1.7 billion for full year 2023.

In 2024, the company delivered strong results from its Natural Climate Solutions business, generating \$55 million of operating income. Adjusted EBITDA was \$84 million, a 79 percent increase compared to 2023. The company is encouraged by continued market development and demand for its climate solutions offerings and remains on track to reach \$100 million of Adjusted EBITDA by year end 2025.

"Our performance in 2024 reflects solid execution against a challenging market backdrop," said Devin W. Stockfish, president and chief executive officer. "Our teams drove meaningful improvements across each of the value levers of our investment thesis in 2024, and we continued to demonstrate the durability of our portfolio and the flexibility of our capital allocation framework across market cycles. Notably, we grew our timberlands through strategic acquisitions in Alabama, announced an investment to expand our EWP portfolio, advanced our Natural Climate Solutions business and captured additional operational excellence improvements. We also increased our base dividend by 5.3 percent and repurchased \$153 million of our shares. Entering 2025, our balance sheet is strong, and we are well positioned to capitalize as market conditions improve. We remain focused on achieving our multi-year targets, serving our customers and driving long-term value for our shareholders."

WEYERHAEUSER FINANCIAL HIGHLIGHTS	2024	2024	2023		2024		2023
(millions, except per share data)	 Q3	Q4	Q4	Fι	ıll Year	Fι	ıll Year
Net sales	\$ 1,681	\$ 1,708	\$ 1,774	\$	7,124	\$	7,674
Net earnings	\$ 28	\$ 81	\$ 219	\$	396	\$	839
Net earnings per diluted share	\$ 0.04	\$ 0.11	\$ 0.30	\$	0.54	\$	1.15
Weighted average shares outstanding, diluted	728	728	731		729		732
Net earnings before special items <sup>(1)(2)</sup>	\$ 35	\$ 81	\$ 121	\$	384	\$	749
Net earnings per diluted share before special items <sup>(1)</sup>	\$ 0.05	\$ 0.11	\$ 0.16	\$	0.53	\$	1.02
Adjusted EBITDA <sup>(1)</sup>	\$ 236	\$ 294	\$ 321	\$	1,292	\$	1,694
Net cash from operations	\$ 234	\$ 218	\$ 288	\$	1,008	\$	1,433
Adjusted FAD <sup>(3)</sup>	\$ 137	\$ 69	\$ 92	\$	567	\$	986

- (1) Net earnings before special items is a non-GAAP measure that management believes provides helpful context in understanding the company's earnings performance. Additionally, Adjusted EBITDA is a non-GAAP measure that management uses to evaluate the performance of the company. Adjusted EBITDA, as we define it, is operating income adjusted for depreciation, depletion, amortization, basis of real estate sold and special items. Net earnings before special items and Adjusted EBITDA should not be considered in isolation from, and are not intended to represent an alternative to, our GAAP results. Reconciliations of net earnings before special items and Adjusted EBITDA to GAAP earnings are included within this release.
- (2) Special items for prior periods presented are included in the reconciliation tables within this release.
- (3) Adjusted Funds Available for Distribution (Adjusted FAD) is a non-GAAP measure that management uses to evaluate the company's liquidity. Adjusted FAD, as we define it, is net cash from operations adjusted for capital expenditures and significant non-recurring items. Adjusted FAD measures cash generated during the period (net of capital expenditures and significant non-recurring items) that is available for dividends, repurchases of common shares, debt reduction, acquisitions and other discretionary and nondiscretionary capital allocation activities. Adjusted FAD should not be considered in isolation from, and is not intended to represent an alternative to, our GAAP results. A reconciliation of Adjusted FAD to net cash from operations is included within this release.

#### **TIMBERLANDS**

FINANCIAL HIGHLIGHTS	2024	2024	
(millions)	 Q3	Q4	Change
Net sales	\$ 493	\$ 497	\$ 4
Net contribution to pretax earnings	\$ 57	\$ 62	\$ 5
Adjusted EBITDA	\$ 122	\$ 126	\$ 4

**Q4 2024 Performance –** In the West, fee harvest volumes were slightly lower than the third quarter. Domestic sales volumes were moderately higher and export volumes were lower as the company shifted volumes from China to domestic customers. Sales realizations were slightly lower due to mix, per unit log and haul costs were comparable, and forestry and road costs were seasonally lower. In the South, fee harvest volumes and forestry and road costs were higher as operating activities in certain regions shifted from the prior quarter due to wet weather conditions. Sales realizations were slightly higher due to mix, while per unit log and haul costs were comparable.

**Q1 2025 Outlook** – Weyerhaeuser anticipates first quarter earnings before special items and Adjusted EBITDA will be approximately \$20 million higher than the fourth quarter. In the West, the company expects fee harvest volumes and per unit log and haul costs to be slightly higher. Sales volumes and realizations are expected to be moderately higher, primarily for domestic logs. Forestry and road costs are expected to be seasonally lower. In the South, the company expects fee harvest volumes, sales realizations and forestry and road costs to be comparable. Per unit log and haul costs are expected to be slightly higher.

## **REAL ESTATE, ENERGY & NATURAL RESOURCES**

FINANCIAL HIGHLIGHTS	2024	2024	
(millions)	 Q3	Q4_	Change
Net sales	\$ 89	\$ 86	\$ (3)
Net contribution to pretax earnings	\$ 51	\$ 46	\$ (5)
Adjusted EBITDA	\$ 77	\$ 76	\$ (1)

**Q4 2024 Performance** – Earnings decreased from the third quarter, while Adjusted EBITDA was comparable. The number of acres sold increased due to the timing of transactions. The average price per acre was comparable and the average basis as a percentage of real estate sales was higher due to the mix of properties sold.

**Q1 2025 Outlook –** Weyerhaeuser anticipates first quarter earnings before special items and Adjusted EBITDA will be comparable to the fourth quarter due to the timing and mix of real estate sales. The company expects full year 2025 Adjusted EBITDA for the segment will be approximately \$350 million.

#### WOOD PRODUCTS

FINANCIAL HIGHLIGHTS	2024	2024	
(millions)	 Q3	Q4	Change
Net sales	\$ 1,235	\$ 1,263	\$ 28
Net contribution to pretax earnings	\$ 27	\$ 106	\$ 79
Pretax charge for special items	\$ 10	\$ _	\$ (10)
Net contribution to pretax earnings before special items	\$ 37	\$ 106	\$ 69
Adjusted EBITDA	\$ 91	\$ 161	\$ 70

**Q4 2024 Performance –** Sales realizations for lumber and oriented strand board increased 9 percent and 5 percent, respectively, compared with third quarter averages. Production volumes for lumber were moderately higher as the company returned to a more normal operating posture. Sales volumes and unit manufacturing costs were comparable, and log costs were slightly lower. For oriented strand board, production and sales volumes were higher, and unit manufacturing costs were moderately lower, given less downtime for planned annual maintenance. Fiber costs were comparable. For engineered wood products, sales realizations were moderately lower for solid section and I-joist products and slightly higher for plywood. Sales volumes were slightly higher, primarily for solid section products. Raw material and unit manufacturing costs were slightly lower. Distribution results were lower than the third quarter due to seasonally lower sales volumes.

**Q1 2025 Outlook –** Weyerhaeuser anticipates first quarter earnings before special items and Adjusted EBITDA will be slightly higher than the fourth quarter, excluding the effect of changes in average sales realizations for lumber and oriented strand board. For lumber, the company expects higher sales volumes, slightly higher log costs, and lower unit manufacturing costs. For oriented strand board, the company anticipates moderately higher sales volumes and slightly higher fiber and unit manufacturing costs. For engineered wood products, the company expects slightly higher sales volumes, comparable sales realizations, and slightly higher raw material costs, primarily for oriented strand board webstock. For distribution, the company anticipates slightly higher results compared to the fourth quarter.

#### **ABOUT WEYERHAEUSER**

Weyerhaeuser Company, one of the world's largest private owners of timberlands, began operations in 1900 and today owns or controls approximately 10.4 million acres of timberlands in the U.S., as well as additional public timberlands managed under long-term licenses in Canada. Weyerhaeuser has been a global leader in sustainability for more than a century and manages 100 percent of its timberlands on a fully sustainable basis in compliance with internationally recognized sustainable forestry standards. Weyerhaeuser is also one of the largest manufacturers of wood products in North America and operates additional business lines around product distribution, climate solutions, real estate, and energy and natural resources, among others. In 2024, the company generated \$7.1 billion in net sales and employed approximately 9,400 people who serve customers worldwide. Operated as a real estate investment trust, Weyerhaeuser's common stock trades on the New York Stock Exchange under the symbol WY. Learn more at www.weyerhaeuser.com.

#### **EARNINGS CALL INFORMATION**

Weyerhaeuser will hold a live conference call at 7 a.m. Pacific (10 a.m. Eastern) on January 31, 2025, to discuss fourth quarter results.

To access the live webcast and presentation online, go to the Investor Relations section on www.weyerhaeuser.com on January 31, 2025.

To join the conference call from within North America, dial 1-877-407-0792 (access code: 13748393) at least 15 minutes prior to the call. Those calling from outside North America should dial 201-689-8263 (access code: 13748393). Replays will be available for two weeks at 1-844-512-2921 (access code: 13748393) from within North America, and at 1-412-317-6671 (access code: 13748393) from outside North America.

#### FORWARD-LOOKING STATEMENTS

This earnings release contains statements concerning the company's future results and performance that are forwardlooking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, with respect to our outlook and expectations concerning the following: our future operating performance and delivery of long-term shareholder value and returns; achievement of multi-year goal targets; completion of a new engineered wood products facility; earnings before special items and Adjusted EBITDA for our Timberlands, Real Estate, Energy & Natural Resources and Wood Products segments; fee harvest volumes, sales volumes, sales realizations, per unit log and haul costs and forestry and road costs for our Timberlands segment; the timing and mix of real estate sales for our Real Estate, Energy & Natural Resources segment; sales volumes, log costs and unit manufacturing costs for our lumber business; sales volumes, fiber costs and unit manufacturing costs for our oriented strand board business; sales volumes, sales realizations and raw material costs for our engineered wood products business; results for our distribution business; and our 2025 goal for annual Adjusted EBITDA in our Natural Climate Solutions business. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often involve use of words and expressions such as "anticipate," "expect," "will" and similar words and expressions or reference events to occur in a future time period. They may use the positive, negative or another variation of those and similar words and expressions. These forward-looking statements are based on our current expectations and assumptions and are not guarantees of future events or performance. The realization of our expectations and the accuracy of our assumptions are subject to a number of risks and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. These risks and uncertainties include, but are not limited to:

- the effect of general economic conditions, including employment rates, interest rates, inflation rates, housing starts, general availability and cost of financing for home mortgages and the relative strength of the U.S. dollar;
- market demand for the company's products, including market demand for our timberland properties with higher and better uses, which is related to, among other factors, the strength of the various U.S. business segments and U.S. and international economic conditions;
- changes in currency exchange rates, particularly the relative value of the U.S. dollar to the Japanese yen, the Chinese yuan and the Canadian dollar, and the relative value of the euro to the yen;
- restrictions on international trade and tariffs imposed on imports or exports;

- the availability and cost of shipping and transportation;
- economic activity in Asia, especially Japan and China;
- performance of our manufacturing operations, including maintenance and capital requirements;
- potential disruptions in our manufacturing operations;
- the level of competition from domestic and foreign producers;
- the successful execution of our internal plans and strategic initiatives, including restructuring and cost reduction initiatives:
- our ability to hire and retain capable employees;
- the successful and timely execution and integration of our strategic acquisitions, including our ability to realize
  expected benefits and synergies, and the successful and timely execution of our strategic divestitures, each of
  which is subject to a number of risks and conditions beyond our control including, but not limited to, timing and
  required regulatory approvals or the occurrence of any event, change or other circumstances that could give
  rise to a termination of any acquisition or divestiture transaction under the terms of the governing transaction
  agreements;
- raw material availability and prices;
- the effect of weather;
- changes in global or regional climate conditions and governmental response to such changes;
- the risk of loss from fires, floods, windstorms, hurricanes, pest infestation and other natural disasters;
- the effects of significant geopolitical conditions or developments such as significant international trade disputes or domestic or foreign terrorist attacks, armed conflict and political unrest;
- the occurrence of regional or global health epidemics and their potential effects on our business, results of operations, cash flows, financial condition and future prospects;
- energy prices;
- transportation and labor availability and costs;
- federal tax policies;
- the effect of forestry, land use, environmental and other governmental regulations;
- legal proceedings;
- performance of pension fund investments and related derivatives;
- the effect of timing of employee retirements as it relates to the cost of pension benefits and changes in the market price of our common stock on charges for share-based compensation;
- the accuracy of our estimates of costs and expenses related to contingent liabilities and the accuracy of our estimates of charges related to casualty losses;
- · changes in accounting principles; and
- other risks and uncertainties identified in our 2023 Annual Report on Form 10-K, as well as those set forth
  from time to time in our other public statements, reports, registration statements, prospectuses, information
  statements and other filings with the SEC.

It is not possible to predict or identify all risks and uncertainties that might affect the accuracy of our forward-looking statements and, consequently, our descriptions of such risks and uncertainties should not be considered exhaustive. There is no guarantee that any of the events anticipated by these forward-looking statements will occur, and if any of the events do occur, there is no guarantee what effect they will have on the company's business, results of operations, cash flows, financial condition and future prospects.

Forward-looking statements speak only as of the date they are made, and we undertake no obligation to publicly update or revise any forward-looking statements, whether because of new information, future events, or otherwise.

#### RECONCILIATION OF ADJUSTED EBITDA TO NET EARNINGS

We reconcile Adjusted EBITDA to net earnings for the consolidated company and to operating income (loss) for the business segments, as those are the most directly comparable U.S. GAAP measures for each.

The table below reconciles Adjusted EBITDA for the year ended December 31, 2024:

				Re	al Estate	٧	Vood	Uı	nallocated	
(mi	llions)	Timbo	erlands		& ENR	Pr	oducts		Items	Total
Adj	usted EBITDA by Segment:									
ı	Net earnings									\$ 396
	nterest expense, net of capitalized nterest									269
ı	ncome taxes									31
ı	Net contribution (charge) to earnings	\$	280	\$	216	\$	457	\$	(257)	\$ 696
	Non-operating pension and other post- employment benefit costs		_		_		_		42	42
I	nterest income and other		(1)		_		_		(52)	(53)
(	Operating income (loss)		279		216		457		(267)	685
I	Depreciation, depletion and amortization		260		13		219		10	502
I	Basis of real estate sold		_		120		_		<del>_</del>	120
	Special items included in operating ncome (loss) <sup>(1)</sup>		_		_		(15)		_	(15)
	Adjusted EBITDA	\$	539	\$	349	\$	661	\$	(257)	\$ 1,292
					<u> </u>		·	_		

<sup>(1)</sup> Operating income (loss) for Wood Products includes pretax special items consisting of a \$25 million product remediation recovery and a \$10 million noncash impairment charge related to the indefinite curtailment of our New Bern lumber mill.

The table below reconciles Adjusted EBITDA for the year ended December 31, 2023:

(millions) Adjusted EBITDA by Segment:	Timberlands		eal Estate & ENR	 ood ducts	Uı	nallocated Items		Total
Net earnings							\$	839
Interest expense, net of capitalized interest								280
Income taxes								98
Net contribution (charge) to earnings	\$ 488	\$	211	\$ 709	\$	(191)	\$	1,217
Non-operating pension and other post- employment benefit costs	_	-	_	_		45		45
Interest income and other		-	_	_		(76)		(76)
Operating income (loss)	488	3	211	709		(222)	-	1,186
Depreciation, depletion and amortization	267	,	16	210		7		500
Basis of real estate sold	_	-	93	_		_		93
Special items included in operating income (loss) <sup>(1)(2)(3)</sup>	(109	9)		(14)		38		(85)
Adjusted EBITDA	\$ 646	\$	320	\$ 905	\$	(177)	\$	1,694

<sup>(1)</sup> Operating income (loss) for Timberlands includes pretax special items consisting of an \$84 million gain on the sale of timberlands and a \$25 million legal benefit.

<sup>(2)</sup> Operating income (loss) for Wood Products includes a pretax special item consisting of a \$14 million insurance recovery.

<sup>(3)</sup> Operating income (loss) for Unallocated Items includes pretax special items consisting of an \$11 million noncash environmental remediation charge and \$27 million of legal expense.

The table below reconciles Adjusted EBITDA for the quarter ended December 31, 2024:

(millions)	Timberlands	Real Estate & ENR	Wood Products	Unallocated Items	Total
Adjusted EBITDA by Segment:					
Net earnings					\$ 81
Interest expense, net of capitalized interest					66
Income taxes					(7)
Net contribution (charge) to earnings	\$ 62	\$ 46	\$ 106	\$ (74)	\$ 140
Non-operating pension and other post- employment benefit costs	_	_	_	11	11
Interest income and other				(10)	(10)
Operating income (loss)	62	46	106	(73)	141
Depreciation, depletion and amortization	64	3	55	4	126
Basis of real estate sold	<del>_</del>	27	_	<del>_</del>	27
Adjusted EBITDA	\$ 126	\$ 76	\$ 161	\$ (69)	\$ 294

The table below reconciles Adjusted EBITDA for the quarter ended September 30, 2024:

(millions) Adjusted EBITDA by Segment:	Timberlands	Real Estate & ENR	Wood Products	Unallocated Items	Total
Net earnings					\$ 28
Interest expense, net of capitalized interest					69
Income taxes					(15)
Net contribution (charge) to earnings	\$ 57	\$ 51	\$ 27	\$ (53)	\$ 82
Non-operating pension and other post- employment benefit costs	_	_	_	10	10
Interest income and other	_	_	_	(14)	(14)
Operating income (loss)	57	51	27	(57)	78
Depreciation, depletion and amortization	65	3	54	3	125
Basis of real estate sold	_	23	_	_	23
Special items included in operating income (loss) <sup>(1)</sup>	_	_	10	_	10
Adjusted EBITDA	\$ 122	\$ 77	\$ 91	\$ (54)	\$ 236

<sup>(1)</sup> Operating income (loss) for Wood Products includes a pretax special item consisting of a \$10 million noncash impairment charge related to the indefinite curtailment of our New Bern lumber mill.

The table below reconciles Adjusted EBITDA for the quarter ended December 31, 2023:

(millions)	Timborlon	40	Real Estate		_	Wood Products		Unallocated		Total
(millions)	<u>Timberlan</u>	as		& ENR	_ <u>Pr</u>	oducts	_	Items		Total
Adjusted EBITDA by Segment:										
Net earnings									\$	219
Interest expense, net of capitalized interest										72
Income taxes										(3)
Net contribution (charge) to earnings	\$ 1	86	\$	50	\$	119	\$	(67)	\$	288
Non-operating pension and other post- employment benefit costs		_		_		_		12		12
Interest income and other				_				(22)		(22)
Operating income (loss)	1	86		50		119		(77)		278
Depreciation, depletion and amortization		66		4		54		2		126
Basis of real estate sold		_		13		_		_		13
Special items included in operating income (loss) <sup>(1)(2)(3)</sup>	(1	09)		_		(14)		27		(96)
Adjusted EBITDA	\$ 1	43	\$	67	\$	159	\$	(48)	\$	321

- (1) Operating income (loss) for Timberlands includes pretax special items consisting of an \$84 million gain on the sale of timberlands and a \$25 million legal benefit.
- (2) Operating income (loss) for Wood Products includes a pretax special item consisting of a \$14 million insurance recovery.
- (3) Operating income (loss) for Unallocated includes a pretax special item consisting of \$27 million of legal expense.

The table below reconciles Natural Climate Solutions Adjusted EBITDA for the year ended December 31, 2024:

	2024
(millions)	 Full Year
Operating income	\$ 55
Depreciation, depletion and amortization	1
Basis of real estate sold	 28
Adjusted EBITDA	\$ 84

We have not provided a reconciliation of forecasted Adjusted EBITDA related to Natural Climate Solutions to the most comparable GAAP measure because Adjusted EBITDA excludes the impact of certain items described in the definition included on page 2 of this release and management cannot estimate the impact these items will have on Adjusted EBITDA without unreasonable effort. We believe that the probable significance of providing this forward-looking non-GAAP financial measure without a reconciliation to operating income is that investors and analysts will have certain information that we believe is useful and meaningful regarding our Natural Climate Solutions business, but they will not have that information on a GAAP basis. As a result, investors and analysts may be unable to accurately compare the expected impact to our historical results or the results or expected results of other companies that may have treated such matters differently. Management believes that, given the inherent uncertainty of forward-looking statements, investors and analysts will be able to understand and appropriately take into account the limitations in the information we have provided. Investors are cautioned that we cannot predict the occurrence, timing or amount of all non-GAAP items that we exclude from Adjusted EBITDA. Accordingly, the actual effect of these items, when determined, could potentially be significant to the calculation of Adjusted EBITDA over the medium-term.

# RECONCILIATION OF NET EARNINGS BEFORE SPECIAL ITEMS TO NET EARNINGS (INCOME TAX AFFECTED)

We reconcile net earnings before special items to net earnings and net earnings per diluted share before special items to net earnings per diluted share, as those are the most directly comparable U.S. GAAP measures. We believe the measures provide meaningful supplemental information for investors about our operating performance, better facilitate period to period comparisons and are widely used by analysts, lenders, rating agencies and other interested parties.

The table below reconciles net earnings before special items to net earnings:

(millions)	 2024 Q3	2024 Q4	2023 Q4	Ful	2024 Il Year	Ful	2023 I Year
Net earnings	\$ 28	\$ 81	\$ 219	\$	396	\$	839
Environmental remediation charge	_	_	_		_		8
Gain on sale of timberlands	_	_	(83)		_		(83)
Insurance recovery	_	_	(10)		_		(10)
Legal benefit	_	_	(25)		_		(25)
Legal expense	_	_	20		_		20
Product remediation recovery	_	_	_		(19)		_
Restructuring, impairments and other charges	7	_			7		
Net earnings before special items	\$ 35	\$ 81	\$ 121	\$	384	\$	749

The table below reconciles net earnings per diluted share before special items to net earnings per diluted share:

	2024 Q3	2024 Q4	2023 Q4	Ful	2024 I Year	Ful	2023 II Year
Net earnings per diluted share	\$ 0.04	\$ 0.11	\$ 0.30	\$	0.54	\$	1.15
Environmental remediation charge	_	_	_		_		0.01
Gain on sale of timberlands	_	_	(0.12)		_		(0.12)
Insurance recovery	_	_	(0.01)		_		(0.01)
Legal benefit	_	_	(0.03)		_		(0.03)
Legal expense	_	_	0.02		_		0.02
Product remediation recovery	_	_	_		(0.02)		_
Restructuring, impairments and other charges	0.01	_	_		0.01		_
Net earnings per diluted share before special items	\$ 0.05	\$ 0.11	\$ 0.16	\$	0.53	\$	1.02

# RECONCILIATION OF ADJUSTED FAD TO NET CASH FROM OPERATIONS

We reconcile Adjusted FAD to net cash from operations, as that is the most directly comparable U.S. GAAP measure. We believe the measure provides meaningful supplemental information for investors about our liquidity.

The table below reconciles Adjusted FAD to net cash from operations:

	2024	2024	2023		2024		2023
(millions)	 Q3_	Q4_	Q4	Fυ	ıll Year	Fu	II Year
Net cash from operations	\$ 234	\$ 218	\$ 288	\$	1,008	\$	1,433
Capital expenditures	(97)	(149)	(196)		(416)		(447)
Adjustments to FAD <sup>(1)</sup>	 	 	 		(25)		_
Adjusted FAD	\$ 137	\$ 69	\$ 92	\$	567	\$	986

<sup>(1)</sup> Adjustments to FAD include a \$25 million product remediation recovery received in second quarter 2024.

Weyerhaeuser Company Exhibit 99.2

## Q4.2024 Analyst Package

Preliminary results (unaudited)

#### **Consolidated Statement of Operations**

	Q1	Q2		Q3	Q	4		Year-to	-Da	te
in millions	rch 31, 2024	ine 30, 2024	S	ept 30, 2024	ec 31, 2024		ec 31, 2023	ec 31, 2024		ec 31, 2023
Net sales	\$ 1,796	\$ 1,939	\$	1,681	\$ 1,708	\$	1,774	\$ 7,124	\$	7,674
Costs of sales	1,441	1,535		1,431	1,404		1,432	5,811		5,992
Gross margin	355	404		250	304		342	1,313		1,682
Selling expenses	22	22		22	22		21	88		87
General and administrative expenses	120	116		122	122		115	480		431
Gain on sale of timberlands	_	_		_	_		(84)	_		(84)
Other operating costs (income), net	 17	(4)		28	 19		12	60		62
Operating income	196	270		78	141		278	685		1,186
Non-operating pension and other post-employment benefit costs	(11)	(10)		(10)	(11)		(12)	(42)		(45)
Interest income and other	16	13		14	10		22	53		76
Interest expense, net of capitalized interest	(67)	(67)		(69)	(66)		(72)	(269)		(280)
Earnings before income taxes	134	206		13	74		216	427		937
Income taxes	(20)	(33)		15	7		3	(31)		(98)
Net earnings	\$ 114	\$ 173	\$	28	\$ 81	\$	219	\$ 396	\$	839

#### Per Share Information

		Q1		Q2		Q3		Q	<b>(</b> 4			Year-t	o-Da	te
		rch 31, 2024		ne 30, 2024		ept 30, 2024		ec 31, 2024		ec 31, 2023		ec 31, 2024		ec 31, 2023
Earnings per share, basic and diluted	\$	0.16	\$	0.24	\$	0.04	\$	0.11	\$	0.30	\$	0.54	\$	1.15
Dividends paid per common share	\$			0.20	\$	0.20	\$	0.20	\$	0.19	\$	0.94	\$	1.66
Weighted average shares outstanding (in thousands):		\$ 0.34 \$												
Basic	7	30,043	7	29,026	7	27,621	72	26,927	7:	30,422	7:	28,398	73	31,654
Diluted	7	30,558	7	29,341	7	28,180	72	27,776	7:	31,277	7:	28,957	73	32,222
Common shares outstanding at end of period (in thousands)	7	29,141	7	27,519	7	26,758	72	25,845	7:	29,753	7:	25,845	72	29,753

## Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization (Adjusted EBITDA)

	Q1	Q2		(	23		Q	4		Year-to	-Da	te
in millions	rch 31, 2024	June 3 2024	-,		ot 30, 024	Dec 202	- ,		c 31, 023	ec 31, 2024		ec 31, 2023
Net earnings	\$ 114	\$ 1	73	\$	28	\$	81	\$	219	\$ 396	\$	839
Non-operating pension and other post-employment benefit costs	11	,	10		10		11		12	42		45
Interest income and other	(16)	(	13)		(14)		(10)		(22)	(53)		(76)
Interest expense, net of capitalized interest	67		37		69		66		72	269		280
Income taxes	20	;	33		(15)		(7)		(3)	31		98
Operating income	 196	2	70		78		141		278	685		1,186
Depreciation, depletion and amortization	125	12	26		125		126		126	502		500
Basis of real estate sold	31	;	39		23		27		13	120		93
Special items included in operating income	_	(2	25)		10		_		(96)	(15)		(85)
Adjusted EBITDA <sup>(1)</sup>	\$ 352	\$ 4	10	\$	236	\$	294	\$	321	\$ 1,292	\$	1,694

<sup>(1)</sup> Adjusted EBITDA is a non-GAAP measure that management uses to evaluate the performance of the company. Adjusted EBITDA, as we define it, is operating income adjusted for depreciation, depletion, amortization, basis of real estate sold and special items. Our definition of Adjusted EBITDA may be different from similarly titled measures reported by other companies. Adjusted EBITDA should not be considered in isolation from, and is not intended to represent an alternative to, our GAAP results.

Weyerhaeuser Company Total Company Statistics

# Q4.2024 Analyst Package

Preliminary results (unaudited)

## Special Items Included in Net Earnings (Income Tax Affected)

	Q1	Q2	Q3	Q	4		Year-to	o-Dat	:e
in millions	ch 31, 2024	ne 30, 2024	pt 30, 2024	31, )24		c 31, 023	c 31, 024		c 31, 023
Net earnings	\$ 114	\$ 173	\$ 28	\$ 81	\$	219	\$ 396	\$	839
Environmental remediation charge	_	_	_	_		_	_		8
Gain on sale of timberlands	_	_	_	_		(83)	_		(83)
Insurance recovery	_	_	_	_		(10)	_		(10)
Legal benefit	_	_	_	_		(25)	_		(25)
Legal expense	_	_	_	_		20	_		20
Product remediation recovery	_	(19)	_	_		_	(19)		_
Restructuring, impairments and other charges	_	_	7	_			7		
Net earnings before special items <sup>(1)</sup>	\$ 114	\$ 154	\$ 35	\$ 81	\$	121	\$ 384	\$	749

	Q1	Q2	Q3	Q	4		Year-to	o-Da	te
	rch 31, 2024	ne 30, 2024	ept 30, 2024	ec 31, 2024		ec 31, 2023	ec 31, 024		ec 31, 2023
Net earnings per diluted share	\$ 0.16	\$ 0.24	\$ 0.04	\$ 0.11	\$	0.30	\$ 0.54	\$	1.15
Environmental remediation charge	_	_	_	_		_	_		0.01
Gain on sale of timberlands	_	_	_	_		(0.12)	_		(0.12)
Insurance recovery	_	_	_	_		(0.01)	_		(0.01)
Legal benefit	_	_	_	_		(0.03)	_		(0.03)
Legal expense	_	_	_	_		0.02	_		0.02
Product remediation recovery	_	(0.03)	_	_		_	(0.02)		_
Restructuring, impairments and other charges	_	_	0.01	_		_	0.01		_
Net earnings per diluted share before special items <sup>(1)</sup>	\$ 0.16	\$ 0.21	\$ 0.05	\$ 0.11	\$	0.16	\$ 0.53	\$	1.02

<sup>(1)</sup> Net earnings before special items is a non-GAAP measure that management believes provides helpful context in understanding the company's earnings performance. Net earnings before special items should not be considered in isolation from, and is not intended to represent an alternative to, our GAAP results.

# **Selected Total Company Items**

	C	21	(	Q2	(	<b>Q</b> 3		Q	4			Year-to	o-Date	Э
		ch 31,		ne 30,		ot 30,		c 31,		c 31,		c 31,		c 31,
in millions	2(	024	2	024	2	024	2	024	20	023	20	024	2(	023
Pension and post-employment costs:														
Pension and post-employment service costs	\$	5	\$	5	\$	5	\$	6	\$	6	\$	21	\$	23
Non-operating pension and other post-employment benefit costs		11		10		10		11		12		42		45
Total company pension and post-employment costs	\$	16	\$	15	\$	15	\$	17	\$	18	\$	63	\$	68

# Weyerhaeuser Company

# Q4.2024 Analyst Package

Preliminary results (unaudited)

# **Condensed Consolidated Balance Sheet**

in millions	M	arch 31, 2024		June 30, 2024	Se	ptember 30, 2024	De	cember 31, 2024	De	cember 31, 2023
ASSETS										
Current assets:										
Cash and cash equivalents	\$	871	\$	997	\$	877	\$	684	\$	1,164
Receivables, net		405		410		373		306		354
Receivables for taxes		13		10		10		9		10
Inventories		630		614		592		607		566
Prepaid expenses and other current assets		192		152		142		142		219
Total current assets		2,111		2,183		1,994		1,748		2,313
Property and equipment, net		2,283		2,240		2,247		2,329		2,269
Construction in progress		243		303		316		287		270
Timber and timberlands at cost, less depletion		11,481		11,475		11,502		11,551		11,528
Minerals and mineral rights, less depletion		198		194		192		189		200
Deferred tax assets		14		13		13		24		15
Other assets		426		392		404		408		388
Total assets	\$	16,756	\$	16,800	\$	16,668	\$	16,536	\$	16,983
LIABILITIES AND EQUITY										
Current liabilities:										
Current maturities of long-term debt	\$	210	\$	210	\$	210	\$	210	\$	_
Accounts payable		310		281		275		255		287
Accrued liabilities		424		504		507		512		501
Total current liabilities		944		995		992		977		788
Long-term debt, net		4,861		4,862		4,864		4,866		5,069
Deferred tax liabilities		84		87		78		26		81
Deferred pension and other post-employment benefits		460		460		462		596		461
Other liabilities		353		351		345		350		348
Total liabilities		6,702		6,755		6,741		6,815		6,747
Total equity		10,054		10,045		9,927		9,721		10,236
Total liabilities and equity	\$	16,756	\$	16,800	\$	16,668	\$	16,536	\$	16,983
, ,			_		-	, :-	_	•	-	, -

# Weyerhaeuser Company

# Q4.2024 Analyst Package

Preliminary results (unaudited)

# **Consolidated Statement of Cash Flows**

		Q1		Q2		Q3		Q.	4			Year-to	-Da	te
in millions		rch 31, 2024		ne 30, 2024		pt 30, 2024		ec 31, 2024		ec 31, 2023		ec 31, 2024		ec 31, 2023
Cash flows from operations:	_	2024		2024		2024		1024	_	2023		2024		2023
Net earnings	\$	114	\$	173	\$	28	\$	81	\$	219	\$	396	\$	839
Noncash charges (credits) to earnings:	Ψ	114	Ψ	173	Ψ	20	Ψ	01	Ψ	213	Ψ	330	Ψ	000
Depreciation, depletion and amortization		125		126		125		126		126		502		500
Basis of real estate sold		31		39		23		27		13		120		93
Deferred income taxes, net				4		(13)		(31)		(15)		(40)		(5)
Pension and other post-employment benefits		16		15		15		17		18		63		68
Share-based compensation expense		10		12		10		11		10		43		36
Net gain on sale of timberlands		- 10		12		- 10		- 11		(84)				(84)
Other		1		(1)		6		(4)		13		2		(1)
Change in:		'		(1)		U		(4)		13		2		(1)
Receivables, net		(53)		(4)		36		66		81		45		4
Receivables and payables for taxes		(3)		16		(16)		2		(10)		(1)		41
Inventories		(68)		15		22		(24)		(36)		(55)		(13)
Prepaid expenses and other current assets		17		16		(13)		(1)		(8)		19		(13)
Accounts payable and accrued liabilities		(51)		37		13		(22)		(8)		(23)		35
Pension and post-employment benefit contributions												(23)		33
and payments		(4)		(5)		(3)		(6)		(4)		(18)		(20)
Other		(11)		(11)		1		(24)		(27)		(45)		(47)
Net cash from operations	\$	124	\$	432	\$	234	\$	218	\$	288	\$	1,008	\$	1,433
•	Ψ	124	Ψ	432	Ψ	234	Ψ	210	Ψ_	200	Ψ	1,000	<u> </u>	1,433
Cash flows from investing activities:	_	, ,	_		_	/ \	_		_		_	()	_	()
Capital expenditures for property and equipment	\$	(57)	\$	(82)	\$	(89)	\$	(136)	\$	(181)	\$	(364)	\$	(390)
Capital expenditures for timberlands reforestation		(22)		(9)		(8)		(13)		(15)		(52)		(57)
Acquisitions of timberlands		_		(53)		(82)		(116)		(163)		(251)		(233)
Proceeds from sale of timberlands		_		_		_		_		166		_		166
Purchase of short-term investments		_		_		_		_				_		(664)
Maturities of short-term investments		_		_		_		_		664		_		664
Other		2		1_		18		10	_	3		31	_	6
Net cash from investing activities	\$	(77)	\$	(143)	\$	(161)	\$	(255)	\$	474	\$	(636)	\$	(508)
Cash flows from financing activities:														
Cash dividends on common shares	\$	(248)	\$	(146)	\$	(145)	\$	(145)	\$	(140)	\$	(684)	\$	(1,216)
Net proceeds from issuance of long-term debt		_		_		_		_		249		_		992
Payments on long-term debt				_		_		_		(860)		_		(978)
Repurchases of common shares		(50)		(49)		(27)		(28)		(22)		(154)		(131)
Other		(10)				1		(5)		2		(14)		(9)
Net cash from financing activities	\$	(308)	\$	(195)	\$	(171)	\$	(178)	\$	(771)	\$	(852)	\$	(1,342)
Net change in cash, cash equivalents and restricted	¢.	(004.)	ф	0.4	Φ	(00.)	Φ	(045)	Φ.	(0)	ф	(400)	Φ	(447)
cash	\$	(261)	\$	94	\$	(98)	\$	(215)	\$	(9)	\$	(480)	\$	(417)
Cash, cash equivalents and restricted cash at		4 404		000		007		000		4 470		4.404		4 504
beginning of period		1,164		903		997		899		1,173		1,164		1,581
Cash, cash equivalents and restricted cash at end	\$	903	\$	007	¢.	899	\$	684	\$	1 164	\$	684	\$	1 164
of period	Þ	903	Ф	997	\$	099	Ф	004	Ф	1,164	Ф	084	ф	1,164
Cash paid during the period for:														
Interest, net of amounts capitalized	\$	57	\$	69	\$	63	\$	70	\$	93	\$	259	\$	283
Income taxes, net of refunds	\$	23	\$	15	\$	13	\$	9	\$	23	\$	60	\$	63
·														

Weyerhaeuser Company Timberlands Segment

## Q4.2024 Analyst Package

Preliminary results (unaudited)

#### **Segment Statement of Operations**

in millions	Q1.	2024	Q2	.2024	Q3	.2024	Q4.	2024	Q4	.2023	ΥT	D.2024	ΥTΙ	D.2023
Sales to unaffiliated customers	\$	387	\$	409	\$	357	\$	359	\$	395	\$	1,512	\$	1,654
Intersegment sales		134		146		136		138		139		554		572
Total net sales		521		555		493		497		534		2,066		2,226
Costs of sales		415		450		410		411		429		1,686		1,746
Gross margin		106		105		83		86		105		380		480
Selling expenses		_		_		1		_		_		1		1
General and administrative expenses		25		25		24		26		26		100		100
Gain on sale of timberlands		_		_		_		_		(84)		_		(84)
Other operating costs (income), net		1		_		1		(2)		(23)		_		(25)
Operating income		80		80		57		62		186		279		488
Interest income and other		_		1		_		_		_		1		_
Net contribution to earnings	\$	80	\$	81	\$	57	\$	62	\$	186	\$	280	\$	488

#### Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization<sup>(1)</sup>

in millions	Q1.	2024	Q2.	.2024	Q3.	2024	Q4.	2024	Q4	.2023	YTE	0.2024	YTE	0.2023
Operating income	\$	80	\$	80	\$	57	\$	62	\$	186	\$	279	\$	488
Depreciation, depletion and amortization		64		67		65		64		66		260		267
Special items		_		_				_		(109)				(109)
Adjusted EBITDA <sup>(1)</sup>	\$	144	\$	147	\$	122	\$	126	\$	143	\$	539	\$	646

<sup>(1)</sup> See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

#### Segment Special Items Included in Net Contribution to Earnings (Pretax)

in millions	Q1.2	024	Q2.2	2024	Q3.	2024	Q4.2	2024	Q4.	2023	YTD	.2024	YTD	.2023
Gain on sale of timberlands	\$		\$		\$		\$		\$	(84)	\$		\$	(84)
Legal benefit	\$	_	\$	_	\$	_	\$	_	\$	(25)	\$	_	\$	(25)

## **Selected Segment Items**

in millions	Q1.	2024	Q2	.2024	Q3.	.2024	Q4.	2024	Q4	.2023	ΥT	D.2024	YTI	D.2023	
Total decrease (increase) in working capital <sup>(2)</sup>	\$	8	\$	32	\$		\$	(12)	\$	(45)	\$	28	\$	5	
Cash spent for capital expenditures(3)	\$	(31)	\$	(21)	\$	(22)	\$	(31)	\$	(37)	\$	(105)	\$	(111)	

<sup>(2)</sup> Represents the change in prepaid assets, accounts receivable, accounts payable, accrued liabilities and log inventory for the Timberlands and Real Estate & ENR segments combined.

## Segment Statistics(4)

		Q	1.2024	C	2.2024	C	3.2024	Q4.2024	Q	4.2023	Υ٦	D.2024	Y٦	D.2023
Third Party	Delivered logs:													
Net Sales	West	\$	176	\$	205	\$	158	\$ 154	\$	183	\$	693	\$	794
(millions)	South		151		153		149	150		158		603		643
	North	_	13		9	_	11	 13_	_	13	_	46	_	48
	Total delivered logs		340		367		318	317		354		1,342		1,485
	Stumpage and pay-as-cut timber		11		13		14	13		13		51		56
	Recreational and other lease revenue		19		19		19	20		20		77		74
	Other revenue		17		10		6	9		8		42		39
	Total	\$	387	\$	409	\$	357	\$ 359	\$	395	\$	1,512	\$	1,654
Delivered Logs	West	\$	121.06	\$	123.15	\$	114.01	\$ 110.32	\$	126.58	\$	117.45	\$	126.82
Third Party Sales	South	\$	36.93	\$	36.89	\$	36.68	\$ 37.26	\$	37.15	\$	36.94	\$	37.46
Realizations (per ton)	North	\$	73.58	\$	76.55	\$	69.96	\$ 69.22	\$	69.92	\$	71.96	\$	76.03
Delivered Logs	West		1,452		1,668		1,379	1,402		1,445		5,901		6,259
Third Party Sales	South		4,089		4,154		4,062	4,012		4,266		16,317		17,173
Volumes (tons, thousands)	North		175		118		160	184		179		637		629
Fee Harvest Volumes	West		2,214		2,355		2,184	2,149		2,079		8,902		8,753
(tons, thousands)	South		5,990		6,293		6,070	6,161		6,169		24,514		25,177
	North		239		190		247	264		259		940		942

<sup>(4)</sup> Western logs are primarily transacted in MBF but are converted to ton equivalents for external reporting purposes.

<sup>(3)</sup> Does not include cash spent for the acquisition of timberlands.

## Weyerhaeuser Company

# Q4.2024 Analyst Package

Preliminary results (unaudited)

# **Segment Statement of Operations**

in millions	Q1	.2024	Q2.	2024	Q3.	2024	Q4.2	2024	Q4.	2023	YTD	.2024	YTD	0.2023
Net sales	\$	107	\$	109	\$	89	\$	86	\$	77	\$	391	\$	363
Costs of sales		41		46		31		34		21		152		126
Gross margin		66		63		58		52		56		239		237
General and administrative expenses		6		8		6		6		6		26		26
Other operating (income) costs, net		_		(4)		1		_		_		(3)		_
Operating income and Net contribution to earnings	\$	60	\$	59	\$	51	\$	46	\$	50	\$	216	\$	211

# Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization(1)

in millions	Q1.	2024	Q2.	2024	Q3.	2024	Q4.2	2024	Q4.	2023	YTE	0.2024	YTE	0.2023
Operating income	\$	60	\$	59	\$	51	\$	46	\$	50	\$	216	\$	211
Depreciation, depletion and amortization		3		4		3		3		4		13		16
Basis of real estate sold		31		39		23		27		13		120		93
Adjusted EBITDA <sup>(1)</sup>	\$	94	\$	102	\$	77	\$	76	\$	67	\$	349	\$	320

<sup>(1)</sup> See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

# **Segment Statistics**

		Q1	.2024	Q2	.2024	Q3	.2024	Q4	.2024	Q	4.2023	Y'	ΓD.2024	Y	ΓD.2023
Net Sales	Real Estate	\$	83	\$	78	\$	59	\$	60	\$	39	\$	280	\$	237
(millions)	Energy and Natural Resources		24		31		30		26		38		111		126
	Total	\$	107	\$	109	\$	89	\$	86	\$	77	\$	391	\$	363
Acres Sold	Real Estate	_	19,774	3	7,665	1	7,441	2	0,028		7,187		94,908		62,942
Price per Acre	Real Estate	\$	3,629	\$	2,062	\$	2,808	\$	2,806	\$	4,202	\$	2,682	\$	3,494
Basis as a Percent of Real Estate Net Sales	Real Estate		37%		50%		39%		45%		33%		43%		39%

Weyerhaeuser Company Wood Products Segment

## Q4.2024 Analyst Package

Preliminary results (unaudited)

#### **Segment Statement of Operations**

in millions	Q.	1.2024	Q	2.2024	Q:	3.2024	Q4.	.2024	Q4	4.2023	ΥT	D.2024	YTI	D.2023
Net sales	\$	1,302	\$	1,421	\$	1,235	\$	1,263	\$	1,302	\$	5,221	\$	5,657
Costs of sales		1,107		1,185		1,132		1,092		1,127		4,516		4,699
Gross margin		195		236		103		171		175		705		958
Selling expenses		21		22		21		21		21		85		84
General and administrative expenses		40		37		41		37		38		155		149
Other operating costs (income), net		6		(19)		14		7		(3)		8		16
Operating income and Net contribution to earnings	\$	128	\$	196	\$	27	\$	106	\$	119	\$	457	\$	709

#### Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization(1)

in millions	Q1.	2024	Q2.	2024	Q3.	2024	Q4.	2024	Q4	.2023	YTE	0.2024	YTE	0.2023
Operating income	\$	128	\$	196	\$	27	\$	106	\$	119	\$	457	\$	709
Depreciation, depletion and amortization		56		54		54		55		54		219		210
Special items		_		(25)		10		_		(14)		(15)		(14)
Adjusted EBITDA <sup>(1)</sup>	\$	184	\$	225	\$	91	\$	161	\$	159	\$	661	\$	905

<sup>(1)</sup> See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

## Segment Special Items Included in Net Contribution to Earnings (Pretax)

in millions	Q1.2	024	Q2.	2024	Q3.	2024	Q4.2	2024	Q4.	2023	YTD	.2024	YTD	0.2023
Insurance recovery	\$		\$		\$		\$		\$	(14)	\$		\$	(14)
Product remediation recovery	\$	_	\$	(25)	\$	_	\$	_	\$	_	\$	(25)	\$	_
Restructuring, impairments and other charges	\$	_	\$	_	\$	10	\$	_	\$	_	\$	10	\$	

#### **Selected Segment Items**

in millions	Q1	.2024	Q2	.2024	Q3	.2024	Q4	1.2024	Q4	.2023	ΥT	D.2024	YTI	<b>J.2023</b>
Total (increase) decrease in working capital(2)	\$	(174)	\$	34	\$	79	\$	26	\$	61	\$	(35)	\$	26
Cash spent for capital expenditures	\$	(42)	\$	(63)	\$	(72)	\$	(117)	\$	(155)	\$	(294)	\$	(323)

<sup>(2)</sup> Represents the change in prepaid assets, accounts receivable, accounts payable, accrued liabilities and inventory for the Wood Products segment.

## Segment Statistics(3)

in millions, except for th	ird party sales realizations	Q	1.2024	Q	2.2024	Q	3.2024	Q	4.2024	Q	4.2023	YT	D.2024	YT	D.2023
Structural Lumber	Third party net sales	\$	464	\$	499	\$	451	\$	492	\$	465	\$	1,906	\$	2,123
(volumes presented	Third party sales realizations	\$	429	\$	419	\$	404	\$	442	\$	413	\$	423	\$	457
in board feet)	Third party sales volumes		1,080		1,190		1,116		1,114		1,125		4,500		4,649
	Production volumes		1,085		1,163		1,046		1,110		1,091		4,404		4,572
Oriented Strand	Third party net sales	\$	255	\$	288	\$	206	\$	230	\$	237	\$	979	\$	944
Board	Third party sales realizations	\$	359	\$	407	\$	305	\$	321	\$	344	\$	348	\$	330
(volumes presented	Third party sales volumes		710		708		675		717		688		2,810		2,864
in square feet 3/8")	Production volumes		735		744		683		758		721		2,920		2,933
Engineered Solid	Third party net sales	\$	177	\$	191	\$	175	\$	165	\$	183	\$	708	\$	783
Section	Third party sales realizations	\$	3,212	\$	3,239	\$	3,251	\$	2,996	\$	3,385	\$	3,175	\$	3,509
(volumes presented	Third party sales volumes		5.4		6.0		5.4		5.5		5.4		22.3		22.3
in cubic feet)	Production volumes		5.7		6.1		5.0		5.5		5.8		22.3		21.9
Engineered	Third party net sales	\$	99	\$	107	\$	95	\$	89	\$	112	\$	390	\$	447
I-joists	Third party sales realizations	\$	2,648	\$	2,645	\$	2,644	\$	2,508	\$	2,766	\$	2,613	\$	2,902
(volumes presented	Third party sales volumes		37		41		36		35		41		149		154
in lineal feet)	Production volumes		43		41		31		32		42		147		147
Softwood Plywood	Third party net sales	\$	41	\$	42	\$	38	\$	37	\$	39	\$	158	\$	166
(volumes presented	Third party sales realizations	\$	508	\$	464	\$	433	\$	450	\$	495	\$	463	\$	486
in square feet 3/8")	Third party sales volumes		81		90		88		83		79		342		342
	Production volumes		72		82		81		79		75		314		310
Medium Density	Third party net sales	\$	39	\$	42	\$	42	\$	36	\$	35	\$	159	\$	155
Fiberboard	Third party sales realizations	\$	1,183	\$	1,186	\$	1,173	\$	1,163	\$	1,191	\$	1,177	\$	1,272
(volumes presented	Third party sales volumes		33		36		35		31		29		135		122
in square feet 3/4")	Production volumes		34		34		37		33		31		138		132

<sup>(3)</sup> Third party net sales, third party sales realizations and third party sales volumes include sales of internally produced products and products purchased for resale primarily through our distribution business.

Weyerhaeuser Company Unallocated Items

## Q4.2024 Analyst Package

Preliminary results (unaudited)

Unallocated items are gains or charges not related to, or allocated to, an individual operating segment. They include all or a portion of items such as share-based compensation, pension and post-employment costs, elimination of intersegment profit in inventory and LIFO, foreign exchange transaction gains and losses and interest income and other.

## **Net Charge to Earnings**

in millions	Q1.	2024	Q2.	.2024	Q3	.2024	Q4.2	2024	Q4.	2023	YTD	.2024	YTE	0.2023
Unallocated corporate function and variable compensation expense	\$	(38)	\$	(37)	\$	(32)	\$	(47)	\$	(35)	\$	(154)	\$	(127)
Liability classified share-based compensation		(1)		3		(2)		2		(2)		2		(2)
Foreign exchange (loss) gain		(1)		_		1		1		_		1		1
Elimination of intersegment profit in inventory and LIFO		(6)		6		5		(1)		3		4		11
Other, net		(26)		(37)		(29)		(28)		(43)		(120)		(105)
Operating loss		(72)		(65)		(57)		(73)		(77)		(267)		(222)
Non-operating pension and other post-employment benefit costs		(11)		(10)		(10)		(11)		(12)		(42)		(45)
Interest income and other		16		12		14		10		22		52		76
Net charge to earnings	\$	(67)	\$	(63)	\$	(53)	\$	(74)	\$	(67)	\$	(257)	\$	(191)

#### Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization(1)

in millions	Q1.	2024	Q2.	.2024	Q3	.2024	Q4.	2024	Q4	.2023	ΥT	D.2024	YTI	0.2023
Operating loss	\$	(72)	\$	(65)	\$	(57)	\$	(73)	\$	(77)	\$	(267)	\$	(222)
Depreciation, depletion and amortization		2		1		3		4		2		10		7
Special items										27				38
Adjusted EBITDA <sup>(1)</sup>	\$	(70)	\$	(64)	\$	(54)	\$	(69)	\$	(48)	\$	(257)	\$	(177)

<sup>(1)</sup> See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

#### Unallocated Special Items Included in Net Charge to Earnings (Pretax)

in millions	Q1.2024		Q2.2024		Q3.2024		Q4.2024		Q4.2023		YTD.2024		YTD.2023	
Environmental remediation charge	\$		\$	_	\$		\$	_	\$		\$		\$	11
Legal expense		_		_		_		_		27		_		27
Special items included in operating loss and net charge to earnings	\$	_	\$	_	\$	_	\$	_	\$	27	\$	_	\$	38

## **Unallocated Selected Items**

in millions	Q1.20	Q1.2024		Q2.2024		Q3.2024		Q4.2024		Q4.2023		YTD.2024		YTD.2023	
Cash spent for capital expenditures	\$	(6)	\$	(7)	\$	(3)	\$	(1)	\$	(4)	\$	(17)	\$	(13)	