



**FRP HOLDINGS, INC.**

# **2024 ANNUAL REPORT**







**CONSOLIDATED FINANCIAL HIGHLIGHTS**

Years ended December 31

(Amounts in thousands except per share amounts)

	<u>2024</u>	<u>2023</u>	<u>% Change</u>
Revenues .....	\$ 41,774	41,506	0.6
Operating profit .....	\$ 11,704	11,700	—
Net investment income .....	\$ 11,112	10,897	2.0
Interest Expense .....	\$ (3,150)	(4,315)	(27.0)
Equity in loss of joint ventures .....	\$ (11,359)	(11,937)	(4.8)
Gain on sale of real estate and other income .....	\$ 182	53	243.4
Gain (loss) attributable to noncontrolling interest .....	\$ 75	(420)	(117.9)
Net income attributable to the Company .....	\$ 6,385	5,302	20.4
Per common share:			
Net income attributable to the Company:			
Basic .....	\$ 0.34	0.28	21.4
Diluted .....	\$ 0.34	0.28	21.4
Total Assets .....	\$ 728,485	709,166	2.7
Total Debt .....	\$ 178,853	178,705	—
Shareholders' Equity .....	\$ 423,103	414,520	2.1
Common Shares Outstanding .....	19,047	18,968	.4
Book Value Per Common Share .....	\$ 22.21	21.85	1.6

**BUSINESS.** FRP Holdings, Inc. is a holding company engaged in the real estate business, namely (i) real property acquisition, entitlement, development and construction primarily for apartment, retail, warehouse, and office, (ii) leasing and management of commercial properties owned by the Company, (iii) leasing and management of mining royalty land owned by the Company, (iv) leasing and management of residential apartment buildings. The Company's operating subsidiaries are FRP Development Corp. and Florida Rock Properties, Inc.

**STRATEGY.** Our strategy consists of the re-deployment of cash from asset sales, real estate operations, and mining royalties, into new assets that allow management to exploit its knowledge and expertise. The asset classes of choice are mixed-use, industrial, raw land and existing

buildings. We invest in these assets on our own or through repeatable strategic partnerships with a focus on core markets with growth potential. Emphasis will be placed on generating returns through opportunistic disposition, as well as cash-flow and long-term appreciation.

**OBJECTIVE.** We strive to improve shareholder value through (1) active engagement with properties and partners to grow asset value, (2) contributing our operating expertise and connections to maximize value and NOI growth, and (3) manage our capital structure in an efficient and responsible manner, with a watchful eye on projected future market conditions and trends to facilitate timely disposition of selected assets, (4) diligent, sustainable growth.

Take yourself back to December 31, 2021. As you no doubt remember, the country was still very much in the middle of the societal and financial problems of the COVID era. Beyond that, the Chiefs had taken a break from winning Super Bowls though not from beating the Bills in dramatic fashion, Juan Soto still lived at Dock 79, and probably most importantly, this Company began tracking pro rata Net Operating Income (NOI). In the three year span following that date we have increased occupancy by 811 units of multifamily product in four different projects, completed 100% industrial occupancy of 247,340 square feet in three new warehouses, and purchased land for another 1,281,420 square feet. We have earned over \$16 million in net income, returned \$2 million to shareholders in the form of share repurchases and most remarkably, we have grown NOI from \$17.6 million to \$38.1 million for a compound annual growth rate of almost 30%, including a 26.2% improvement in NOI in 2024 over 2023. We were able to accomplish all of this while only reducing our cash on hand from \$161.5 million at the end of 2021 to \$148.6 million at the end of 2024. We made mention of this previously, but that level of growth, while remarkable, is also unsustainable.

Due to the timing of construction, delivery, and investment, we expect NOI in 2025 to remain flat if not slightly off of 2024. In the Industrial and Commercial Segment, 53% of the platform will be vacant and up for renewal. These vacancies at Cranberry and at our new Chelsea building will take time to lease-up and will have operating expenses that will eat into 2025 NOI when compared to 2024. The lease-up of three different projects (Verge, Bryant Street, and .408 Jackson) in our Multifamily segment was a huge driver of 2024 NOI growth. The rapid NOI growth we experienced with the lease-ups will give way in 2025 to more organic growth as we grow rents on already stabilized assets, a particular challenge for the DC assets which will be competing with a glut of new projects. Mining royalties should remain strong in 2025, though from an NOI perspective, it will be difficult to keep pace with 2024, simply for the fact that we received a considerable back dated minimum payment at one location, which we can't replicate for obvious reasons. However, the idea that we are simply catching our breath in 2025 after several years of rapid growth would be inaccurate. Our development segment should disabuse anyone of that delusion. In 2025, we will begin construction on our two industrial joint ventures in Florida. These projects will increase our industrial footprint by 49% to over 1.1 million square feet and add an anticipated \$5.3 million (\$4.4 million pro rata) in NOI when they are fully leased and occupied in 2027. In Maryland, we will continue to entitle our industrial pipeline

and have our Crouse and Mechanics Valley sites shovel ready by 2026, while simultaneously pursuing a new land purchase, industrial joint venture, or possibly both. This is essentially "year zero" for our industrial growth strategy, where through both in-house development and JV's we plan to build three new industrial projects every two years for the foreseeable future and look to double the size of our industrial platform over the next five years. We anticipate moving forward with two multifamily projects outside the DC area, one in South Carolina and the other in Florida. Assuming these projects meet our return thresholds, they will add 810 units and an anticipated \$6 million in pro rata NOI upon stabilization. While our core focus is industrial development, we believe that putting our money to work in these types of assets in growth markets is both a good use of capital and an effective way to hedge our aggressive industrial strategy through assets classes and partners we understand and believe in. In short, if you judge 2025 solely on the NOI it produces relative to 2024, and the level of growth we've achieved since 2021, you are going to be disappointed. But in terms of setting the stage for future growth, we believe that 2025 is going to be anything but a disappointment.

Aggressive capital deployment along the lines of the \$71 million we anticipate putting into new projects in 2025 is not a prospect we take lightly. In our capital planning, we have set strict thresholds to never dip below \$40 million of cash on hand, and on top of that we will keep additional capital available through our revolving credit facility. We have jealously guarded our cash and our assets in the past, and we are not about to put at risk the decades of work that both represent. This remains your Company and as seriously as management takes its responsibility as stewards of your capital, we are equally excited to put that capital to work.

Sincerely,

A handwritten signature in black ink, appearing to read "John D. Baker III". The signature is fluid and cursive, with a large loop at the beginning and a distinct "III" at the end.

John D. Baker III  
Chief Executive Officer



Certain matters discussed in this report contain forward-looking statements, including without limitation relating to the Company's plans, strategies, objectives, expectations, intentions, capital expenditures, future liquidity, and plans and timetables for completion of pending development projects. The words or phrases "anticipate," "estimate," "believe," "budget," "continue," "could," "intend," "may," "plan," "potential," "predict," "seek," "should," "will," "would," "expect," "objective," "projection," "forecast," "goal," "guidance," "outlook," "effort," "target" and similar expressions identify forward-looking statements. The following factors and others discussed in the Company's periodic reports and filings with the Securities and Exchange Commission are among the principal factors that could cause actual results to differ materially from the forward-looking statements: levels of construction activity in the markets served by our mining properties; availability and terms of financing; competition; interest

rates, inflation and general economic conditions; demand for flexible warehouse/office facilities in the MidAtlantic and Florida; multifamily demand in Washington D.C. and Greenville, South Carolina; and ability to obtain zoning and entitlements necessary for property development. However, this list is not a complete statement of all potential risks or uncertainties.

These forward-looking statements are made as of the date hereof based on management's current expectations, and the Company does not undertake an obligation to update such statements, whether as a result of new information, future events or otherwise. Additional information regarding these and other risk factors may be found in the Company's other filings made from time to time with the Securities and Exchange Commission.

## Operating Properties

The Company owns (predominately in fee simple but also through ownership of interests in joint ventures) approximately 21,500 acres of land in Florida, Georgia, Maryland, Virginia, South Carolina, and the District of Columbia. This land is generally held by the Company in four distinct segments: (i) Industrial and Commercial Segment (land owned and operated as income producing rental properties in the form of commercial properties), (ii) Mining Royalty Lands Segment (land owned and leased to mining companies for royalties or rents), (iii) Development Segment (land owned or joint ventures held for investment to be further developed for future income production or sales to third parties), and (iv) Multifamily Segment (ownership, leasing and management of buildings through joint ventures).

**Industrial and Commercial Segment.** As of December 31, 2024, the Industrial and Commercial Segment includes nine buildings at four commercial properties owned by the Company in fee simple as follows:

- 1) 34 Loveton Circle in suburban Baltimore County, MD consists of one office building totaling 33,708 square feet which is 90.8% occupied (16% of the space is occupied by the Company for use as our Baltimore headquarters). The property is subject to commercial leases with various tenants.
- 2) 155 E. 21st Street in Duval County, FL was an office building property that remains under lease through March 2026. We permitted the tenant to demolish all structures on the property during 2018.
- 3) Cranberry Run Business Park in Harford County, MD consists of five industrial buildings totaling 267,737 square feet which are 92.1% leased and occupied. The property is subject to commercial leases with various tenants.
- 4) Hollander 95 Business Park in Baltimore City, MD consists of three industrial buildings totaling 247,340 square feet that are 100.0% leased occupied.

**Mining Royalty Lands Segment – Mining Properties.** The Company owns a fee simple interest in 14 open pit aggregates quarries located in Florida, Georgia and Virginia, which comprise approximately 16,648 total acres. The Company's quarries are subject to mining leases with various tenants, including Vulcan Materials, Martin Marietta, Cemex, Argos, and The Concrete Company. Aggregates consist of crushed stone, sand, gravel, fill dirt, limestone and calcium and are used primarily in construction applications.

Nine of the Company's quarries (located in Grandin, FL, Fort Myers, FL, Keuka, FL, Newberry, FL, Astatula, FL, Columbus, GA, Macon, GA, Tyrone, GA, and Manassas, VA; totaling 13,870 acres) are currently being mined, and five of the Company's quarries (located in Marion County, FL, Lake Louisa, FL, Astatula, FL, Lake Sand, FL and Forest Park, GA; totaling 2,778 acres) are leased but are not currently being mined. Our typical mining lease requires the tenant to pay the Company a royalty based on the number of tons of mined materials sold from our mining property during a given fiscal year multiplied by a percentage of the average annual sales price per ton sold. In certain locations, typically where the sand and stone deposits on the property have been depleted but the tenant still has a need for the leased land, we collect a minimum annual rental amount. In the fiscal years ended December 31, 2024, 2023 and 2022, aggregate tons sold with respect to the Company's mining properties were approximately 9,351,000, 9,569,000 and 9,525,000, respectively.

**Mining Royalty Lands Segment - Brooksville Joint Venture.** In 2006, a subsidiary of the Company entered into a joint venture agreement with Vulcan Materials Company to jointly own and develop approximately 4,280 acres of land near Brooksville, Florida as a mixed-use community. In April 2011, the Florida Department of Community Affairs issued its final order approving the development of the project consisting of 5,800 residential dwelling units and over 600,000 square feet of commercial and 850,000 of light industrial uses. Zoning for the project was approved by the County in August 2012. Vulcan Materials still mines on the property and the Company receives 100% of the

royalty on all tons sold at the Brooksville property. In the fiscal years ended December 31, 2024, 2023, and 2022, aggregate tons sold were approximately 203,000, 239,000 and 228,000, respectively.

**Mining Royalty Lands Segment - Other Properties.** The segment also owns an additional 36 acres of investment property in Brooksville, Florida.

**Development Segment – Industrial and Commercial Land.** At December 31, 2024, this segment owned the following future development parcels:

- 1) 54 acres of land that will be capable of supporting over 635,000 square feet of industrial product located at 1001 Old Philadelphia Road in Aberdeen, MD (Crouse land adjacent to Cranberry Business Park).
- 2) 17 acres of land in Harford County, MD with a 258,000 square feet speculative warehouse project on Chelsea Road under construction due to be complete in the second quarter of 2025.
- 3) 170 acres of land Cecil County, MD that can accommodate 900,000 square feet of industrial development.

**Development Segment – Land Held for Development or Sale.** At December 31, 2024, this segment was invested in the following development parcels:

1) Riverfront on the Anacostia: The Riverfront on the Anacostia property is a 5.8-acre parcel of real estate in Washington, D.C. that fronts the Anacostia River and is adjacent to the Washington Nationals Baseball Park. A revised Planned Unit Development (PUD) plan was approved in 2012 and permitted the Company to develop, in four phases, a four-building, mixed-use project, containing approximately 1,161,050 square feet. The approved development includes numerous publicly accessible open spaces and a waterfront esplanade along the Anacostia River. The first phase (now known as Dock 79), was completed through a joint venture with MRP Realty (MRP), and consisted of a single building with residential and retail uses. Upon stabilization in July 2017, this building was the first in our fourth business segment now known as the Multifamily Segment. The second phase (The Maren), also completed through a joint venture with MRP, consists of a single building with residential and retail uses, and was added to the Multifamily Segment effective March 31, 2021. The final two phases, Phase 3 and Phase 4 remain under a first-stage PUD approval expiring April 5, 2025, permitting 599,545. square feet of hotel and office development with first floor retail. FRP is in the process of modifying, amending, and extending the existing PUD to allow for residential development with first floor retail.

2) Hampstead Trade Center: The Hampstead Trade Center property in Carroll County, MD is a 118-acre parcel located adjacent to the State Route 30 bypass. The parcel was previously zoned for industrial use, but our request for rezoning for residential use was approved in December 2018. Management believes this to be a higher and better use of the property. We are fully engaged in the formal process of seeking PUD entitlements for this tract, which is now known as “Hampstead Overlook”.

3) Square 664E: The Company’s Square 664E property is approximately two acres situated on the Anacostia River at the base of South Capitol Street less than half a mile down river from our Riverfront on the Anacostia property. This property is currently under lease to Vulcan Materials for use as a concrete batch plant through 2026. In March 2017, reconstruction of the bulkhead was completed at a cost of \$4.2 million in anticipation of future high-rise development

4) Windlass Run: In March 2016, the Company entered into an agreement with St. Johns Properties Inc., a Baltimore development

company, to jointly develop the remaining lands of our Windlass Run Business Park, located in Middle River, MD, into a multi-building business park consisting of approximately 329,000 square feet of single-story office and retail space. The project will take place in several phases. Construction of the first phase, which includes two office buildings and two retail buildings totaling 100,030-square-feet (inclusive of 27,950 retail), commenced in the fourth quarter of 2017 and was completed in January 2019. At December 31, 2024 Phase I was 78.6% leased and occupied, the subsequent phases will follow as each phase is stabilized. In 2024, the partnership agreed to spend up to \$1.0 million dollars to amend and modify 218,620 square feet of office and retail development for 153 for rent residential units, up to four (4) one-acre retail lots for ground lease opportunities, and maintain the flexibility to construct a single-story office building totaling 21,760 square feet.

5) Estero: In August 2022, the Company invested \$3.6 million for a 16% interest in a joint venture with Woodfield Development to purchase and develop 46 acres in Estero, FL into a mixed-use project with 596 multifamily units, 60,000 square feet of commercial space, 20,000 square feet of office space and a boutique 170-key hotel. While the joint venture attempts to rezone the property, the Company will receive a preferred return of 8% with an option to roll its investment into equity in the vertical development or exit at that point. Vertical construction is expected to commence in 2025.

6) Buzzard Point: In November 2022, the Company entered into a contribution agreement with MRP and Steuart Investment Company (SIC) regarding potential development of an estimated 1,200 multifamily units in four phases on land owned by SIC. The Company entered into a separate agreement with MRP to perform pre-development obligations for the contribution agreement. The Company owns 50% of the partnership with MRP.

7) Woven: In August 2023, the Company entered into an agreement with Woodfield Development for the acquisition and development of a mixed-use project known as “Woven” in Greenville, SC, to consist of an estimated 214 multifamily units and 10,000 square feet of retail space. The joint venture is in the pre-development and pre-closing phase in pursuit of vertical construction closing conditions. The Company owns 50% at this time with final ownership to be determined based upon contributions by the partners, land contributors, and other investors. Vertical construction is expected to commence in 2025.

8) Altman: We entered into two new joint venture agreements in early 2024 with Altman Logistics Properties (formerly doing business as BBX Logistics). The first joint venture is a 200,000 square-foot warehouse development project in Lakeland, FL, and the second joint venture is a 182,000 square-foot warehouse redevelopment project in Broward County, FL. We anticipate construction to start on both projects in the second quarter of 2025.

**Multifamily Segment.** At December 31, 2024, this segment was invested in the following stabilized multifamily joint ventures:

1) Dock 79: In 2014, approximately 2.1 acres (Phase I) of the total 5.8-acres was contributed to a joint venture owned by the Company (77%) and our partner, MRP Realty (23%), and construction commenced in October 2014 on a 305-unit residential apartment building with approximately 14,430 square feet of first floor retail space. Lease-up commenced in May 2016 and rent stabilization of the residential units of 90% occupied was achieved in the third quarter of 2017. The attainment of stabilization resulted in a change of control for accounting purposes as the veto rights of the minority shareholder lapsed and the Company became the primary beneficiary. As such, beginning July 1, 2017, the Company consolidated the assets (at current fair value based on a third-party opinion), liabilities and operating results of the joint venture. This consolidation resulted in a gain on remeasurement of investment

in real estate partnership of \$60,196,000 of which \$20,469,000 was attributed to the noncontrolling interest. The Company used the fair value amount to calculate adjusted ownership under the Conversion election. As such for financial reporting purposes effective July 1, 2017 the Company ownership is based upon this substantive profit-sharing arrangement and is 66.0% on a prospective basis. During fourth quarter 2022, as part of our new partnership with SIC and MRP, we sold a 20% interest in a tenancy-in-common of Dock 79 where FRP Holdings, Inc. is the majority partner with a 52.8% ownership.

2) The Maren: On May 4, 2018, the Company and MRP Realty formed a Joint Venture to develop the second phase only of the four-phase master development known as Riverfront on the Anacostia in Washington, D.C. The purpose of the Joint Venture is to develop and own a 250,000-square-foot mixed-use development which supports 264 residential units and 6,758 square feet of retail. Lease-up commenced in March 2020 and rent stabilization of the residential units of 90% occupied was achieved in March 2021. Reaching stabilization results in a change of control for accounting purposes as the veto rights of the minority shareholder lapsed and the Company became the primary beneficiary. As such, beginning March 31, 2021, the Company consolidated the assets (at fair value), liabilities and operating results of the joint venture. This consolidation resulted in a gain on remeasurement of investment in real estate partnership of \$51,139,000 of which \$13,965,000 was attributed to the noncontrolling interest. In accordance with the terms of the Joint Venture agreements, the Company used the fair value amount at date of conversion and calculated an adjusted ownership under the Conversion election. As such for financial reporting purposes effective March 31, 2021 the Company ownership is based upon this substantive profit-sharing arrangement and is 70.41% on a prospective basis as agreed to by FRP and MRP. During fourth quarter 2022, as part of our new partnership with SIC and MRP, we sold a 20% interest in a tenancy-in-common of The Maren where FRP Holdings, Inc. is the majority partner with a 56.3% ownership.

3) Riverside: On December 23, 2019 the Company and Woodfield formed a joint venture to develop a 200-unit residential apartment project located at 1430 Hampton Avenue, Greenville, SC. The project is located in an Opportunity Zone, which provides tax benefits in the new communities' development program as established by Congress in the Tax Cuts and Jobs Act of 2017. The Company contributed \$6.2 million in exchange for a 40% ownership in the joint venture.

4) Bryant Street: On December 24, 2018 the Company and MRP Realty formed four partnerships to purchase and develop approximately five acres of land in an Opportunity Zone at 500 Rhode Island Ave NE, Washington, D.C. This first phase is a mixed-use development which supports 487 residential units and 91,520 square feet of first floor and stand-alone retail on approximately five acres of the roughly 12-acre site. The Company converted its preferred equity to common on January 1, 2024 increasing its ownership to 72.1%.

5) .408 Jackson: In December 2019, the Company entered into a joint venture with a new partner, Woodfield Development, for the acquisition and development of a mixed-use project known as ".408 Jackson" in an Opportunity Zone in Greenville, SC. Woodfield specializes in Class-A multifamily, mixed-use developments primarily in the Carolinas and DC. The project is located across the street from Greenville's minor league baseball stadium and holds 227 multifamily units and 4,539 square feet of retail space. The Company owns 40% of the development.

6) The Verge: On December 20, 2019 the Company and MRP formed a joint venture to acquire and develop a mixed-use project located in a Opportunity Zone at 1800 Half Street, Washington, D.C. This property is located in the Buzzard Point area of Washington, DC, less than half a mile downriver from Dock 79 and The Maren. It lies directly between our two acres on the Anacostia currently under lease by Vulcan and Audi Field, the home stadium of the DC United. The eleven-story structure has 344 apartments and 8,536 square feet of ground floor retail. The Company owns 61.37% of the partnership.

## Five Year Summary

(Amounts in thousands except per share amounts)

	Years Ended December 31,				
	2024	2023	2022	2021	2020
<b>Summary of Operations:</b>					
Revenues .....	\$ 41,774	\$ 41,506	\$ 37,481	\$ 31,220	\$ 23,583
Operating profit .....	\$ 11,704	\$ 11,700	\$ 7,996	\$ 2,274	\$ 5,134
Interest expense .....	\$ (3,150)	\$ (4,315)	\$ (3,045)	\$ (2,304)	\$ (1,100)
Net income .....	\$ 6,460	\$ 4,882	\$ 4,047	\$ 40,094	\$ 11,722
Income (loss) attributable to noncontrolling interest .....	\$ 75	\$ (420)	\$ (518)	\$ 11,879	\$ (993)
Net income attributable to the Company .....	\$ 6,385	\$ 5,302	\$ 4,565	\$ 28,215	\$ 12,715
<b>Per Common Share:</b>					
Basic .....	\$ 0.34	\$ 0.28	\$ 0.24	\$ 1.51	\$ 0.66
Diluted .....	\$ 0.34	\$ 0.28	\$ 0.24	\$ 1.50	\$ 0.66
<b>Financial Summary:</b>					
Property and equipment, net .....	\$ 407,439	\$ 367,320	\$ 367,158	\$ 350,665	\$ 203,140
Total assets .....	\$ 728,485	\$ 709,166	\$ 701,084	\$ 678,190	\$ 536,360
Long-term debt .....	\$ 178,853	\$ 178,705	\$ 178,557	\$ 178,409	\$ 89,964
Shareholders' equity .....	\$ 423,103	\$ 414,520	\$ 407,145	\$ 396,423	\$ 367,654
Net Book Value per common share .....	\$ 22.21	\$ 21.85	\$ 21.52	\$ 21.06	\$ 19.63
<b>Other Data:</b>					
Weighted average common shares - basic .....	18,882	18,840	18,772	18,710	19,161
Weighted average common shares - diluted ....	18,970	18,922	18,870	18,794	19,219
Number of employees .....	19	15	13	14	13

(Dollars in thousands except per share amounts)

		<u>For the Quarter Ended</u>				
		March 31,	June 30,	Sept. 30,	Dec. 31,	Total Fiscal Year 2024
		<u>2024</u>	<u>2024</u>	<u>2024</u>	<u>2024</u>	
Revenues.....	\$	10,133	10,477	10,633	10,531	41,774
Operating profit.....	\$	2,882	2,820	3,083	2,919	11,704
Net Income.....	\$	1,335	2,059	1,379	1,687	6,460
Net income attributable to the Company.....	\$	1,301	2,044	1,361	1,679	6,385
Earnings per common share (a):						
Net income attributable to the Company-						
Basic.....	\$	0.07	0.11	0.07	0.09	0.34
Diluted .....	\$	0.07	0.11	0.07	0.09	0.34
Market price per common share (b):						
High.....	\$	31.78	31.07	30.48	32.48	32.48
Low.....	\$	28.64	29.01	27.48	29.00	27.48

		<u>For the Quarter Ended</u>				
		March 31,	June 30,	Sept. 30,	Dec. 31,	Total Fiscal Year 2023
		<u>2023</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>	
Revenues.....	\$	10,114	10,696	10,591	10,105	41,506
Operating profit.....	\$	2,854	2,767	2,896	3,183	11,700
Net Income.....	\$	406	492	1,099	2,885	4,882
Net income attributable to the Company.....	\$	565	598	1,259	2,880	5,302
Earnings per common share (a):						
Net income attributable to the Company-						
Basic.....	\$	0.03	0.03	0.13	0.15	0.28
Diluted .....	\$	0.03	0.03	0.13	0.15	0.28
Market price per common share (b):						
High.....	\$	29.50	30.52	29.34	32.34	32.34
Low.....	\$	26.89	26.41	26.99	26.60	26.41

(a) Earnings per share of common stock is computed independently for each quarter presented. The sum of the quarterly net earnings per share of common stock for a year may not equal the total for the year due to rounding differences.

(b) All prices represent high and low daily closing prices as reported by The Nasdaq Stock Market.

## Management Analysis

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion includes a non-GAAP financial measure within the meaning of Regulation G promulgated by the Securities and Exchange Commission to supplement the financial results as reported in accordance with GAAP. The non-GAAP financial measure discussed is pro-rata net operating income (NOI). The Company uses this metric to analyze its continuing operations and to monitor, assess, and identify meaningful trends in its operating and financial performance. This measure is not, and should not be viewed as, a substitute for GAAP financial measures. Refer to "Non-GAAP Financial Measure" below in this annual report for a more detailed discussion, including reconciliations of this non-GAAP financial measure to its most directly comparable GAAP financial measure.

**Executive Overview.** FRP Holdings, Inc. ("FRP" or the "Company") is a real estate development, asset management and operating company businesses. Our properties are located in the Mid-Atlantic and southeastern United States and consist of:

Residential/mixed-use apartments in Washington, D.C., Greenville, SC, and Florida;

Warehouse or office properties in Maryland and Florida either existing or under development;

Mining royalty lands, some of which will have second lives as development properties;

Properties held for sale.



We believe our present capital structure, liquidity and land provide us with years of opportunities to increase recurring revenue and long-term value for our shareholders. We intend to focus on our core business activity of real estate development, asset management and operations. We are developing a broad range of asset types that we believe will provide acceptable rates of return, grow recurring revenues and support future growth. Capital commitments will be funded with cash proceeds from completed projects, existing cash, owned-land, partner capital and financing arrangements. Timing of projects may be subject to delays caused by factors beyond our control.

**Reportable Segments.** We conduct all of our business in the following four reportable segments: (1) multifamily (2) industrial and commercial (3) mining royalty lands and (4) development. For more information regarding our reportable segments, see Note 10. Business Segments of our consolidated financial statements included in this annual report.

**Multifamily Segment.** As of December 31, 2024 the Multifamily segment included six stabilized joint ventures which own and manage apartment buildings and any associated retail. These assets create revenue and cash flows through tenant rental payments and reimbursements for building operating costs. The Company's residential units typically lease for 12 - 15-month lease terms. If no notice to move out or renew is made, then the leases go month-to-month until notification of termination or renewal is received. Renewal terms are typically 9 - 12 months. The Company also leases retail spaces at apartment/mixed-use properties. The retail leases are typically 10 - 15-year leases with options to renew for another five years. Retail leases at these properties also include percentage rents which collect on average 3-6% of annual sales when a tenant exceeds a breakpoint stipulated by each individual lease. All base rent revenue is recognized on a straight-line basis. The major cash outlays incurred in this segment are for property taxes, full service maintenance, property management, utilities and marketing. The six multifamily properties are as follows:

Property and Occupancy	JV Partners	Method of Accounting	% Ownership
<b>Dock 79, Washington, D.C.,</b> 305 apartment units and 14,430 square feet of retail	MRP Realty & Stuart Investment Company	Consolidated	52.8%
<b>The Maren, Washington, D.C.,</b> 264 residential units and 6,811 square feet of retail	MRP Realty & Stuart Investment Company	Consolidated	56.33%
<b>The Verge, Washington, D.C.,</b> 344 apartment units and 8,536 square feet of retail	MRP Realty	Equity Method	61.3%
<b>Riverside, Greenville, SC,</b> 200 apartment units	Woodfield Development	Equity Method	40%
<b>Bryant Street, Washington D.C.,</b> 487 apartment units and 91,520 square feet of retail	MRP Realty	Equity Method	72.10%
<b>.408 Jackson, Greenville, SC,</b> 227 apartment units and 4,539 square feet of retail.	Woodfield Development	Equity Method	40%

**Industrial and Commercial Segment.** The Industrial and Commercial segment owns, leases and manages commercial properties. These assets create revenue and cash flows through tenant rental payments, lease management fees and reimbursements for building operating costs. The Company's industrial warehouses typically lease for terms ranging from 3 - 10 years often with one or two renewal options. All base rent revenue is recognized on a straight-lined basis. All of the commercial warehouse leases are triple net and common area maintenance costs (CAM Revenue) are billed monthly, and insurance and real estate taxes are billed annually. Office leases are also recognized on a straightlined basis. The major cash outlays incurred in this segment are for operating expenses, real estate taxes, building repairs, lease commissions and other lease closing costs, construction of tenant improvements, capital to acquire existing operating buildings and closing costs related thereto and personnel costs of our property management team.

As of December 31, 2024, the Industrial and Commercial Segment includes nine buildings at four commercial properties owned by the Company in fee simple as follows:

- 1) 34 Loveton Circle in suburban Baltimore County, MD consists of one office building totaling 33,708 square feet which is 90.8% occupied (16% of the space is occupied by the Company for use as our Baltimore headquarters). The property is subject to commercial leases with various tenants.
- 2) 155 E. 21st Street in Duval County, FL was an office building property that remains under lease through March 2026. We permitted the tenant to demolish all structures on the property during 2018.
- 3) Cranberry Run Business Park in Harford County, MD consists of five industrial buildings totaling 267,737 square feet which are 92.1% leased and occupied. The property is subject to commercial leases with various tenants.
- 4) Hollander 95 Business Park in Baltimore City, MD consists of three industrial buildings totaling 247,340 square feet that are 100.0% leased and occupied.

Management focuses on several factors to measure our success on a comparative basis in this segment. The major factors we focus on are (1) net operating income growth, (2) growth in occupancy, (3) average annual occupancy rate (defined as the occupied square feet at the end of each month during a fiscal year divided by the number of months to date in that fiscal year as a percentage of the average number of square feet in the portfolio over that same time period), (4) tenant retention success rate (as a percentage of total square feet to be renewed), (5) building and refurbishing assets to meet Class A and Class B institutional grade classifications, and (6) reducing complexities and deferred capital expenditures to maximize sale price.

**Mining Royalty Lands Segment.** Our Mining Royalty Lands segment owns several properties comprising approximately 16,648 acres currently under lease for mining rents or royalties (excluding the 4,280 acres owned by our Brooksville joint venture with

Vulcan Materials). Other than one location in Virginia, all of these properties are located in Florida and Georgia. The Company leases land under long-term leases that grant the lessee the right to mine and sell sand and stone deposits from our property in exchange for royalty payments. A typical lease has an option to extend the lease for additional terms. The typical lease in this segment requires the tenant to pay us a royalty based on the number of tons of mined materials sold from our property during a given fiscal year multiplied by a percentage of the average annual sales price per ton sold. As a result of this royalty payment structure, we do not bear the cost risks associated with the mining operations, however, we are subject to the cyclical nature of the construction markets in these states as both volumes and prices tend to fluctuate through those cycles. In certain locations, typically where the sand and stone deposits on our property have been depleted but the tenant still has a need for the leased land, we collect a minimum annual rental amount. In the year ended December 31, 2024, aggregate royalty tons sold were 9.6 million.

The major expenses in this segment are comprised of collection and accounting for royalties, management's oversight of the mining leases, land entitlement for post-mining uses and property taxes at our non-leased locations and at our Grandin location which, unlike our other leased mining locations, are not entirely paid by the tenant. As such, our costs in this business are very low as a percentage of revenue, are relatively stable and are not affected by increases in production at our locations. Our current mining tenants are Vulcan Materials, Martin Marietta, Cemex, Summit Materials and The Concrete Company.

Additionally, these locations provide us with opportunities for valuable "second lives" for these assets through proper land planning and entitlement.

#### Significant "2nd life" Mining Lands:

<u>Location</u>	<u>Acreage</u>	<u>Status</u>
Brooksville, FL	4,280 +/-	Development of Regional of Impact and County Land Use and Master Zoning in place for 5,800 residential unit, mixed-use development.
Ft. Myers, FL	1,907 +/-	Approval in place for 105, one-acre, waterfront residential lots after mining completed
<b>Total</b>	<b>6,187 +/-</b>	

**Development Segment.** Through our Development segment, we own and are continuously monitoring for their "highest and best use" several parcels of land that are in various stages of development. Our overall strategy in this segment is to convert all our non-income producing lands into income production through (i) an orderly process of constructing new commercial and residential buildings for us to own and operate or (ii) a sale to, or joint venture with, third parties. Additionally, our Development segment will purchase land or form joint ventures on new developments of land not previously owned by the Company.

Revenues in this segment are generated predominately from land sales and interim property rents. The significant cash outlays incurred in this segment are for land acquisition costs, entitlement

costs, property taxes, design and permitting, the personnel costs of our in-house management team and horizontal and vertical construction costs.

#### Development Segment – Industrial and Commercial Land.

At December 31, 2024, this segment owned the following future development parcels:

1) 54 acres of land that will be capable of supporting 635,000 square feet of industrial product located at 1001 Old Philadelphia Road in Aberdeen, MD (Crouse land adjacent to Cranberry Business Park).

2) 17 acres of land in Harford County, MD that can accommodate 258,000 square foot speculative warehouse project on Chelsea Road under construction due to be complete in the second quarter of 2025.

3) 170 acres of land located at 765 Mechanics Valley Road in Cecil County, MD that can accommodate 900,000 square feet of industrial development.

We also have three properties that were either spun-off to us from Florida Rock Industries in 1986 or acquired by us from unrelated third parties. These properties are being prepared for their highest and best use and will either be sold or contributed as equity in a joint venture. We are often able to lease these properties on an interim basis for an income stream while we wait for the development market to mature.

#### Development Segment - Significant Investment Lands Inventory:

<u>Location</u>	<u>Approx. Acreage</u>	<u>Status</u>	<u>NBV</u>
Riverfront on the Anacostia Phases III-IV	2.3	Conceptual design program ongoing	\$ 7,533,000
Hampstead Trade Center, MD	118	Seeking PUD in preparation for sale	\$ 11,856,000
Square 664E, on the Anacostia River in DC	2	Under lease to Vulcan Materials as a concrete batch plant through 2026	\$ 7,194,000
<b>Total</b>	<b>122.4</b>		<b>\$ 26,583,000</b>

**Development Segment - Investments in Joint Ventures.** The third leg of our Development Segment consists of investments in joint ventures for properties in development. The Company has investments in joint ventures, primarily with other real estate developers which are summarized below:

Property	JV Partners	Status	% Ownership
<b>Brooksville Quarry, LLC</b> near Brooksville, FL	Vulcan Materials Company	Future planned residential development of 4,280 acres which are currently subject to mining lease	50%
<b>BC FRP Realty, LLC</b> for 35 acres in Maryland	St John Properties	329,000 square-foot, multi-building business park 78.6% leased. Pre-development for 153 single family rental homes, four retail lots, and an office building	50%
<b>Aberdeen Overlook</b> residential development in Harford County, MD		\$31.1 million in exchange for an interest rate of 10% and a 20% preferred return after which the Company is also entitled to a portion of proceeds from sale	Financing
<b>Estero, FL</b>	Woodfield Development	Pre-development activities for a mixed-use project with 596 multifamily units, 60,000 square feet of commercial space, 20,000 square feet of office space and a boutique 170-key hotel. Construction is expected to commence in 2025	16%
<b>FRP/MRP Buzzard Point Sponsor, LLC</b>	MRP Realty	Pre-development activities for first phase of property owned by Steuart Investment Company (SIC) under a Contribution and Pre-Development Agreement between this partnership and SIC	50%
<b>Woven property in Greenville, SC</b>	Woodfield Development	Pre-development activities for a mixed-use project with approximately 214 multifamily units and 10,000 square feet of retail space. Vertical construction is expected to commence in 2025	50%
<b>Lakeland, FL</b>	Altman Logistics Properties (formerly doing business as BBX Logistics)	Pre-development activities for a 200,000 square foot class A warehouse. We plan to commence construction in the second quarter of 2025 at which time the Company's ownership increases to 90%.	50%
<b>Broward County, FL</b>	Altman Logistics Properties (formerly doing business as BBX Logistics)	Pre-development activities for 182,000 square feet of industrial product. We plan to commence construction in the second quarter of 2025 at which time the Company's ownership increases to 80%.	50%

Joint ventures where FRP is not the primary beneficiary (including those in the Multifamily Segment) are reflected in the line "Investment in joint ventures" on the balance sheet and "Equity in loss of joint ventures" on the income statement. The following table summarizes the Company's investments in unconsolidated joint ventures (in thousands):

	FRP Ownership	The Company's Total Investment in Partnership	The Company's Share of Assets of the Partnership	The Company's Share of Debt of the Partnership	The Company's Share of Profit (Loss) Of the Partnership (1)
<u>As of December 31, 2024</u>					
Brooksville Quarry, LLC	50.00%	\$ 7,579	7,249	—	(44)
BC FRP Realty, LLC	50.00%	5,722	10,965	5,158	(332)
Buzzard Point Sponsor, LLC	50.00%	2,446	2,446	—	—
Bryant Street Partnerships	72.10%	65,248	140,155	77,929	(6,721)
Lending ventures	100%	26,164	16,007	(5,079)	—
Estero Partnership	16.00%	3,711	6,615	2,560	—
The Verge Partnership	61.37%	37,148	77,571	41,880	(3,102)
Greenville Partnerships	40.00%	5,881	39,031	31,932	(1,160)
Total		<u>\$ 153,899</u>	<u>300,039</u>	<u>154,380</u>	<u>(11,359)</u>

The major classes of assets, liabilities and equity of the Company's unconsolidated joint ventures as of December 31, 2024 are summarized in the following two tables (in thousands):

	<u>As of December 31, 2024</u>					
	Buzzard Point Sponsor LLC	Bryant Street Partnership	Estero Partnership	Verge Partnership	Greenville Partnership	Total Multifamily
Investments in real estate, net .....	\$ 0	180,928	40,733	124,010	94,020	\$ 439,691
Cash and restricted cash .....	0	5,348	613	2,001	3,104	11,066
Unrealized rents & receivables .....	0	6,708	0	250	258	7,216
Deferred costs .....	4,892	1,406	0	138	195	6,631
Total Assets .....	<u>\$ 4,892</u>	<u>194,390</u>	<u>41,346</u>	<u>126,399</u>	<u>97,577</u>	<u>\$ 464,604</u>
Secured notes payable .....	\$ 0	108,084	16,000	68,242	79,829	\$ 272,155
Other liabilities .....	0	3,126	856	1,209	2,158	7,349
Capital - FRP .....	2,446	63,241	3,600	34,874	4,870	109,031
Capital - Third Parties .....	2,446	19,939	20,890	22,074	10,720	76,069
Total Liabilities and Capital .....	<u>\$ 4,892</u>	<u>194,390</u>	<u>41,346</u>	<u>126,399</u>	<u>97,577</u>	<u>\$ 464,604</u>

	<u>As of December 31, 2024</u>				
	Brooksville Quarry, LLC	BC FRP Realty, LLC	Lending Ventures	Total Multifamily	Grand Total
Investments in real estate, net .....	\$ 14,354	20,956	16,007	439,691	\$ 491,008
Cash and restricted cash .....	143	144	0	11,066	11,353
Unrealized rents & receivables .....	0	517	0	7,216	7,733
Deferred costs .....	1	313	0	6,631	6,945
Total Assets .....	<u>\$ 14,498</u>	<u>21,930</u>	<u>16,007</u>	<u>464,604</u>	<u>\$ 517,039</u>
Secured notes payable .....	\$ 0	10,315	(10,157)	272,155	\$ 272,313
Other liabilities .....	0	285	0	7,349	7,634
Capital - FRP .....	7,579	5,665	26,164	109,031	148,439
Capital - Third Parties .....	6,919	5,665	0	76,069	88,653
Total Liabilities and Capital .....	<u>\$ 14,498</u>	<u>21,930</u>	<u>16,007</u>	<u>464,604</u>	<u>\$ 517,039</u>



The following table presents the calculation of the Company's pro rata share of certain balance sheet items by segment as of December 31, 2024:

Pro rata balance sheet  
(in thousands)

	Multifamily	Industrial & Commercial	Mining Royalty Lands	Development	Corporate	Total
Consolidated assets .....	\$ 347,172	37,527	47,527	144,832	151,427	\$ 728,485
Investments in unconsolidated joint ventures .....	(108,277)		(7,579)	(38,043)		\$ (153,899)
Company's share of assets in unconsolidated joint ventures .....	256,757		7,249	36,033		300,039
Noncontrolling interest in consolidated assets .....	(109,374)			(15,728)	(2,336)	(127,438)
Pro rata assets .....	<u>\$ 386,278</u>	<u>37,527</u>	<u>47,197</u>	<u>127,094</u>	<u>149,091</u>	<u>\$ 747,187</u>
Consolidated Secured notes payable .....	\$ 178,853					\$ 178,853
Company's share of debt in unconsolidated joint ventures .....	151,741			2,639		154,380
Noncontrolling interest in consolidated debt .....	(81,340)					(81,340)
Pro rata debt .....	<u>\$ 249,254</u>	<u></u>	<u>-</u>	<u>2,639</u>	<u>-</u>	<u>\$ 251,893</u>
Pro rata assets less debt .....	<u>\$ 137,024</u>	<u>37,527</u>	<u>47,197</u>	<u>124,455</u>	<u>149,091</u>	<u>\$ 495,294</u>
Deferred income taxes .....						(67,688)
Other liabilities and noncontrolling interest adjustment .....						(4,503)
Consolidated shareholder's equity .....						\$ 423,103

**Executive Summary and Analysis** – In the fourth quarter, the Company saw a 21% improvement in pro rata NOI compared to the same period last year, and for the year ended December 31 2024 saw a 26% increase in pro rata NOI (\$38.1 million vs \$30.2 million) compared to 2023. This is consistent with the almost 30% compound annual growth rate at which we have grown pro rata NOI since 2021. We experienced meaningful NOI growth across all segments in 2024 compared to last year including a 17% improvement (\$649,000) in Industrial and Commercial NOI; a 23% increase (\$2.7 million) in Mining Royalty lands NOI; and a 34% increase (\$4.6 million) in Multifamily NOI. While we are proud of this level of growth, as we have mentioned in the past and highlight in our shareholder letter, it is also a pace we cannot possibly sustain, and do not expect to match in 2025. For a number of reasons, we expect 2025 NOI to be flat if not slightly less than 2024. In the Industrial Segment, we have vacancies at Cranberry and our new Chelsea building that will take time to lease up and will have operating expenses that will negatively impact NOI compared to 2024. The lease-up of three different projects (Verge, Bryant Street, and .408 Jackson) in our Multifamily segment had a

profound impact in the growth of our NOI over the last 12 months. In 2025, these lease-ups will give way to more organic growth as we attempt to improve rents on already stabilized assets, a particular challenge for the DC assets which will be competing with a glut of new projects. Mining royalty revenue and earnings should remain strong in 2025, though from an NOI perspective, it will be difficult to keep pace with 2024, simply for the fact that we received a \$1.9 million one-time minimum payment at one location, which we cannot replicate for obvious reasons.

The flip side of this coin is that while we anticipate our NOI growth to stall in 2025, the driver of most of our future NOI growth will also come in 2025 through an estimated \$71 million in equity capital investment. In 2025, we will begin construction on our two industrial joint ventures in Florida, continue to entitle our existing industrial pipeline in Maryland to have the land shovel ready in 2026, and look to augment our existing pipeline through a land purchase, industrial joint venture, or possibly both. This is where the rubber hits the road on our pivot to industrial development, and sets the course for our stated goal of delivering three new industrial assets every two years as we look to double the size of this segment over the next five years.

While our core focus is industrial, we will continue to partner on multifamily projects that meet our return thresholds. We believe these are an effective hedge of our aggressive industrial strategy. We will always try to exploit our competitive advantage in the asset class we have the most experience in, but real estate can be cyclical and there will almost certainly come a day where the state of the industrial market will make us glad we continued to pursue multifamily development. In 2025, we anticipate moving forward with two multifamily projects outside the DC area, one in South Carolina and the other in southwest Florida, which will add 810 units and \$6 million in pro rata NOI upon stabilization.

#### Highlights of the year ending 12/31/24.

- 20% increase in Net Income (\$6.4 million vs \$5.3 million)
- 26% increase in pro rata NOI (\$38.1 million vs \$30.2 million)
- The Mining Royalty Lands Segment's pro rata NOI includes a \$2.2 million increase in unrealized revenues primarily due to a one-time, \$1.9 million minimum royalty payment that applies to the prior twenty-four months as the tenant failed to meet a production requirement contained in the lease. This revenue was straight-lined over the estimated remaining 20 year life of the lease.
- 34% increase in the Multifamily segment's pro rata NOI primarily due to lease up of Bryant St., 408 Jackson, and The Verge. This comparison includes the results for these three projects from the same period last year (when these projects were still in our Development segment).
- Industrial and Commercial revenue increased 5%, and segment NOI increased 17%

## COMPARATIVE RESULTS OF OPERATIONS

### Consolidated Results

(dollars in thousands)

	Twelve Months Ended December 31,			
	2024	2023	Change	%
<b>Revenues:</b>				
Lease revenue	\$ 28,922	28,979	\$ (57)	-2%
Mining royalty and rents	<u>12,852</u>	<u>12,527</u>	<u>325</u>	<u>2.6%</u>
Total revenues	41,774	41,506	268	.6%
<b>Cost of operations:</b>				
Depreciation, depletion, and amortization	10,187	10,821	(634)	-5.9%
Operating expenses	7,170	7,364	(194)	-2.6%
Property taxes	3,437	3,650	(213)	-5.8%
General and administrative	<u>9,276</u>	<u>7,971</u>	<u>1,305</u>	<u>16.4%</u>
Total cost of operations	30,070	29,806	264	.9%
<b>Total operating profit</b>	11,704	11,700	4	—%
Net investment income	11,112	10,897	215	2.0%
Interest expense	(3,150)	(4,315)	1,165	-27.0%
Equity in loss of joint ventures	(11,359)	(11,937)	578	-4.8%
(Loss) gain on sale of real estate	<u>182</u>	<u>53</u>	<u>129</u>	<u>243.4%</u>
Income before income taxes	8,489	6,398	2,091	32.7%
Provision for income taxes	<u>2,029</u>	<u>1,516</u>	<u>513</u>	<u>33.8%</u>
Net income	6,460	4,882	1,578	32.3%
Income (loss) attributable to noncontrolling interest	<u>75</u>	<u>(420)</u>	<u>495</u>	<u>-117.9%</u>
<b>Net income attributable to the Company</b>	<u>\$ 6,385</u>	<u>\$ 5,302</u>	<u>\$ 1,083</u>	<u>20.4%</u>

Net income for 2024 was \$6,385,000 or \$.34 per share versus \$5,302,000 or \$.28 per share last year. Pro rata NOI for 2024 was \$38,139,000 versus \$30,240,000 last year.

- Pro rata NOI includes a one-time, minimum royalty payment of \$1,853,000 that applies to the prior twenty-four months as the tenant failed to meet a production requirement contained in the lease. This revenue was straight-lined over the estimated remaining 20 year life of the lease.

- General and administrative expense increased \$1,305,000 over the same period last year due primarily to the implementation of our executive succession and transition plan that commenced in May, 2024.

- Net investment income increased \$215,000 due to increased earnings on cash equivalents (\$1,321,000) and increased income from our lending ventures (\$1,059,000), partially offset by

decreased preferred interest (\$2,165,000) due to the conversion of FRP preferred equity to common equity at Bryant Street.

- Interest expense decreased \$1,165,000 compared to the same period last year as we capitalized \$1,296,000 more interest, partially offset by increased costs related to the increase in our line of credit with Wells Fargo. More interest was capitalized due to increased in-house and joint venture projects under development this quarter compared to last year.

- Equity in loss of Joint Ventures improved \$578,000 due to improved results at our unconsolidated joint ventures. Results improved at The Verge (\$2,445,000) and .408 Jackson (\$259,000) but that improvement was mostly offset by a \$2,255,000 increase in loan guarantee expense. The Company recorded a gain on loan guarantee of \$1,886,000 in December 2023 as the guarantee liability was relieved upon the refinancing of the Bryant Street debt versus an expense of \$496,000 in 2024 stemming from the guarantee of the new Bryant Street loan.

### Multifamily Segment (pro rata consolidated and pro rata unconsolidated)

For ease of comparison all the figures in the tables below include the results for Bryant Street, .408 Jackson, and The Verge from the prior period (when these projects were still in our Development segment).

(dollars in thousands)

	Twelve Months Ended December 31,					
	2024	%	2023	%	Change	%
Lease revenue	\$ 32,377	100.0%	26,592	100.0%	5,785	21.8%
Depreciation and amortization	13,309	41.1%	12,847	48.3%	462	3.6%
Operating expenses	10,740	33.2%	9,649	36.3%	1,091	11.3%
Property taxes	<u>3,578</u>	<u>11.1%</u>	<u>3,207</u>	<u>12.1%</u>	<u>371</u>	<u>11.6%</u>
Cost of operations	<u>27,627</u>	<u>85.3%</u>	<u>25,703</u>	<u>96.7%</u>	<u>1,924</u>	<u>7.5%</u>
Operating profit before G&A	<u>4,750</u>	<u>14.7%</u>	<u>889</u>	<u>3.3%</u>	<u>3,861</u>	<u>434.3%</u>
Depreciation and amortization	13,309		12,847		462	
Unrealized rents & other	<u>118</u>		<u>(193)</u>		<u>311</u>	
Net operating income	<u>\$ 18,177</u>	<u>56.1%</u>	<u>13,543</u>	<u>50.9%</u>	<u>4,634</u>	<u>34.2%</u>

The combined consolidated and unconsolidated pro rata net operating income this year for this segment was \$18,177,000, up \$4,634,000 or 34% compared to \$13,543,000 last year. Most of this increase was from the lease up of Bryant Street, .408 Jackson, and The Verge. These three projects contributed \$9,740,000 of pro rata NOI to this segment compared to \$5,466,000 in the Development segment last year, an increase of \$4,274,000. Same store NOI (Dock, Maren & Riverside) increased \$360,000 or 4.5%.

		Pro rata NOI	Pro rata NOI	Avg. Occupancy	Avg. Occupancy	Renewal Success Rate YTD	Renewal % increase
Apartment Building	Units	2024	2023	2024	2023	2024	2024
Dock 79 Anacostia DC	305	\$ 3,800,000	\$ 3,711,000	94.2%	94.4%	67.6%	3.4%
Maren Anacostia DC	264	\$ 3,776,000	\$ 3,566,000	94.3%	95.6%	57.1%	2.6%
Riverside Greenville	200	\$ 861,000	\$ 800,000	93.3%	94.5%	58.0%	3.1%
Bryant Street DC	487	\$ 5,793,000	\$ 4,849,000	91.3%	92.9%	58.1%	2.7%
.408 Jackson Greenville	227	\$ 1,298,000	\$ 577,000	95.0%	59.9%	56.4%	4.7%
Verge Anacostia DC	344	\$ 2,649,000	\$ 40,000	90.0%	46.7%	68.8%	3.2%
Multifamily Segment	1,827	\$ 18,177,000	\$ 13,543,000	92.8%	84.5%		

### Multifamily Segment (Consolidated - Dock & Maren)

(dollars in thousands)

	Twelve Months Ended December 31,					
	2024	%	2023	%	Change	%
Lease revenue	\$ 22,096	100.0%	21,824	100.0%	272	1.2%
Depreciation and amortization	7,936	35.8%	8,768	40.2%	(832)	-9.5%
Operating expenses	6,047	27.4%	6,285	28.8%	(238)	-3.8%
Property taxes	2,288	10.4%	2,231	10.2%	57	2.6%
Cost of operations	16,271	73.6%	17,284	79.2%	(1,013)	-5.9%
Operating profit before G&A	\$ 5,825	26.4%	4,540	20.8%	1,285	28.3%

Total revenues for our two consolidated joint ventures (Dock & Maren) were \$22,096,000, an increase of \$272,000 versus \$21,824,000 last year. Total operating profit before G&A for the consolidated joint ventures was \$5,825,000, an increase of \$1,285,000, or 28% versus \$4,540,000 last year primarily due to lower depreciation and operating expense. Depreciation decreased as some of the assets became fully depreciated. Operating expenses decreased due to lower maintenance, utilities, insurance and marketing costs.

### Multifamily Segment (Pro rata unconsolidated)

(dollars in thousands)

	Twelve Months Ended December 31,					
	2024	%	2023	%	Change	%
Lease revenue	\$ 20,335	100.0%	14,700	100.0%	5,635	38.3
Depreciation and amortization	8,960	44.1%	8,055	54.8%	905	11.2%
Operating expenses	7,431	36.5%	6,194	42.1%	1,237	20.0%
Property taxes	2,335	11.5%	1,993	13.6%	342	17.2%
Cost of operations	18,726	92.1%	16,242	110.5%	2,484	15.3%
Operating profit before G&A	\$ 1,609	7.9%	(1,542)	(10.5%)	3,151	

For our four unconsolidated joint ventures, pro rata revenues were \$20,335,000, an increase of \$5,635,000 or 38% compared to \$14,700,000 in the same period last year. Pro rata operating profit before G&A was \$1,609,000 versus a loss of \$1,542,000 last year, an increase of \$3,151,000.

### Industrial and Commercial Segment

(dollars in thousands)

	Twelve Months Ended December 31,					
	2024	%	2023	%	Change	%
Lease revenue	\$ 5,621	100.0%	5,354	100.0%	267	5.0%
Depreciation and amortization	1,444	25.7%	1,374	25.7%	70	5.1%
Operating expenses	803	14.3%	653	12.2%	150	23.0%
Property taxes	264	4.7%	247	4.6%	17	6.9%
Cost of operations	2,511	44.7%	2,274	42.5%	237	10.4%
Operating profit before G&A	3,110	55.3%	3,080	57.5%	30	1%
Depreciation and amortization	1,444		1,374		70	
Unrealized revenues	(7)		(556)		549	
Net operating income	\$ 4,547	80.9%	3,898	72.8%	\$ 649	16.6%

Total revenues in this segment were \$5,621,000, up \$267,000 or 5%, over last year. Operating profit before G&A was \$3,110,000, up \$30,000 or 1% from \$3,080,000 last year. Revenues and operating profit are up because of full occupancy at 1841 62nd Street (which had only \$11,000 of revenue in the first quarter last year) and the addition of 1941 62nd Street to this segment in March 2023 less \$222,000 of allowance for uncollectible revenue on one tenant in the process of eviction. We were 95.6% leased and occupied during 2024 inclusive of the uncollectable space leased. Net operating income in this segment was \$4,547,000, up \$649,000 or 17% compared to last year partially due to \$549,000 more unrealized rental revenue in the prior year due to rent abatements that expired in 2023.



### Mining Royalty Lands Segment Results

(dollars in thousands)

	Twelve Months Ended December 31,					
	2024	%	2023	%	Change	%
Mining royalty and rent revenue	\$ 12,852	100.0%	12,527	100.0%	325	2.6%
Depreciation, depletion, and amortization	636	5.0%	497	4.0%	139	28.0%
Operating expenses	69	0.5%	68	0.5%	1	1.5%
Property taxes	294	2.3%	428	3.4%	(134)	-31.3%
Cost of operations	999	7.8%	993	7.9%	6	0.6%
Operating profit before G&A	11,853	92.2%	11,534	92.1%	319	2.8%
Depreciation and amortization	636		497		139	
Unrealized revenues	1,907		(311)		2,218	
Net operating income	\$ 14,396	112.0%	\$ 11,720	93.6%	\$2,676	22.8%

Total revenues in this segment were \$12,852,000, an increase of \$325,000 or 3% versus \$12,527,000 last year despite a 3% decrease in royalty tons sold compared to 2023. Royalty revenues were impacted by the deduction of royalties to resolve an \$842,000 overpayment. During the year, the tenant withheld \$619,000 in royalties otherwise due to the Company with the remainder (\$223,000) withheld in the fourth quarter of 2023. There are no further amounts to be withheld moving forward. Total operating profit before G&A in this segment was \$11,853,000, an increase of \$319,000 versus \$11,534,000 last year. Net operating income in this segment was \$14,396,000, up \$2,676,000 or 23% compared to last year mostly due to a one-time, minimum royalty payment at one location which is straight-lined across the estimated remaining 20 year life of the lease for GAAP revenue purposes.

### Development Segment Results

(dollars in thousands)

	Twelve months ended December 31		
	2024	2023	Change
Lease revenue	\$ 1,205	1,801	(596)
Depreciation, depletion and amortization	171	182	(11)
Operating expenses	251	358	(107)
Property taxes	591	744	(153)
Cost of operations	1,013	1,284	(271)
Operating profit before G&A	\$ 192	517	(325)

With respect to ongoing Development Segment projects:

- We entered into two new joint venture agreements in early 2024 with Altman Logistics Properties (formerly doing business as BBX Logistics). The first joint venture is a 200,000 square-foot warehouse development project in Lakeland, FL, and the second joint venture is a 182,000 square-foot warehouse redevelopment project in Broward County, FL. We anticipate construction to start on both projects in the second quarter of 2025.

- Last summer we broke ground on a new speculative warehouse project in Aberdeen, MD on Chelsea Road. This Class A, 258,000 square foot building is due to be completed in the 2nd quarter of 2025.

- We are the principal capital source to develop 344 residential lots on 110 acres in Harford County, MD. We have funded \$26.5 million of our \$31.1 million total commitment. A national homebuilder is under contract to purchase all 222 townhome lots and 122 single family lots. At year end, 100 lots have been sold and \$15.3 million of preferred interest and principal has been returned to the Company of which \$4.0 million was booked as profit to the Company.

**Liquidity and Capital Resources.** The growth of the Company's businesses requires significant cash needs to acquire and develop land or operating buildings and to construct new buildings and tenant improvements. As of December 31, 2024, we had \$148,620,000 of cash and cash equivalents. As of December 31, 2024 we had no debt borrowed under our \$35 million Wells Fargo revolver, \$548,000 outstanding under letters of credit and \$34,452,000 available to borrow under the revolver. On March 19, 2021, the Company refinanced Dock 79 and The Maren projects pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing.

**Cash Flows —** The following table summarizes our cash flows from operating, investing and financing activities for each of the periods presented (in thousands of dollars):

	Twelve months ended December 31	
	2024	2023
Total cash provided by (used for):		
Operating activities	\$ 28,986	32,971
Investing activities	(50,621)	(48,747)
Financing activities	12,700	(4,166)
Increase (decrease) in cash and cash equivalents	\$ (8,935)	(19,942)
Outstanding debt at the beginning of the period	178,705	178,557
Outstanding debt at the end of the period	178,853	178,705

**Operating Activities —** Net cash provided by operating activities for the year ended December 31, 2024 was \$28,986,000 versus \$32,971,000 last year. Income and NOI increased substantially but net cash provided by operating activities of the Company excludes the unconsolidated joint ventures where much of the increase occurred. In addition, income tax payments increased \$1,863,000 and accounts payable and accrued liabilities in the prior year increased \$3,028,000 primarily due to the phase of construction of our latest warehouse.

**Investing Activities —** Net cash used in investing activities for the year ended December 31, 2024 was \$50,621,000 versus \$48,747,000 in the same period last year. The \$1.9 million increase was primarily due to a \$40.0 million increase in property due to \$31.7 million invested by the Company and Altman Logistics Properties (formerly doing business as BBX Logistics) in the consolidated warehouse joint ventures and active Company warehouse construction mostly offset by a \$30.3 million decrease

in investments in joint ventures due to lower capital calls and lending activity, and an \$8.0 million increase in return of capital from joint ventures due to permanent financing at .408 Jackson and higher lending venture returns.

**Financing Activities** — Net cash provided by financing activities was \$12,700,000 versus \$4,166,000 required in the same period last year primarily due to \$15.7 million of contributions from Altman Logistics Properties (formerly doing business as BBX Logistics) toward our consolidated partnerships versus the same period last year including \$2.0 million repurchase of stock partially offset by the exercise of employee stock options.

**Credit Facilities** — On December 22, 2023, the Company entered into a 2023 Amended and Restated Credit Agreement (the “Credit Agreement”) with Wells Fargo Bank, N.A. (“Wells Fargo”). The Credit Agreement modifies the Company’s prior \$20 million Credit Agreement with Wells Fargo, dated January 30, 2015. The Credit Agreement establishes a three-year revolving credit facility with a maximum facility amount of \$35 million. The interest rate under the Credit Agreement will be 2.25% over Daily Simple SOFR. A commitment fee of 0.35% per annum is payable quarterly on the unused portion of the commitment. The credit agreement contains certain conditions and financial covenants, including a minimum tangible net worth and dividend restriction. As of December 31, 2024, these covenants would have limited our ability to pay dividends to a maximum of \$105 million combined.

On March 19, 2021, the Company refinanced Dock 79 and The Maren projects pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing. The loans are separately secured by the Dock 79 and The Maren real property and improvements, bear a fixed interest rate of 3.03% per annum, and require monthly payments of interest only with the principal in full due April 1, 2033. Either loan may be prepaid subject to yield maintenance premiums. Either loan may be transferred to a qualified buyer as part of a one-time sale subject to a 60% loan to value, minimum of 7.5% debt yield and a 0.75% transfer fee.

On July 25, 2022 the Greenville partnership at Riverside secured a \$32,000,000 loan with a fixed rate of 4.92% from Synovus Bank, replacing the \$22,800,000 loan with Truist Bank. It is an eight year loan maturing July 25, 2030. The term coincides with when the Opportunity Zone holding period lapses in 2030, when a sale could take place and the tax on gain is forgiven.

On December 4, 2023 the Bryant Street partnership secured a \$110,000,000 loan with a floating rate equal to SOFR plus 2.9% from Rialto Capital Management, replacing the \$132,000,000 loan with Capital One. It is a three year loan with two one-year

extensions. A SOFR rate cap was secured at 5.35% from Chatham Financial creating an effective interest rate ceiling of 8.25%. The loan has a floor interest rate of 6.90%. FRP will look to secure a fixed permanent loan in the future when interest rates are more favorable.

On January 30, 2024 the Greenville partnership at .408 Jackson secured a \$49,450,000 loan with a fixed rate of 5.59% from Fannie Mae, replacing the \$36,000,000 loan with First National Bank. It is a seven year loan maturing February 1, 2031. The interest rate was favorable given the current market conditions and the term coincides with when the Opportunity Zone holding period lapses in 2030, when a sale could take place and the tax on gain is forgiven. As a result of refinancing, the Company received a \$5 million return of capital.

On April 25, 2024 the Verge partnership secured a \$68,862,000 loan with a fixed rate of 5.72% from Fannie Mae, replacing the \$72,823,000 loan with Truist Bank. It is a seven year loan maturing May 1, 2031. The Opportunity Zone holding period lapses in 2030, when a sale could take place and the tax on gain is forgiven.

**Cash Requirements** — The Company expects to invest \$62 million into our existing real estate holdings and joint ventures during 2025 and \$153 million beyond 2025 for projects currently in our pipeline, with such capital being funded from cash and investments on hand, cash generated from operations, property sales, distributions from joint ventures, or borrowings through credit facilities.

#### NON-GAAP FINANCIAL MEASURES.

To supplement the financial results presented in accordance with GAAP, FRP presents certain non-GAAP financial measures within the meaning of Regulation G promulgated by the Securities and Exchange Commission. We believe these non-GAAP measures provide useful information to our Board of Directors, management and investors regarding certain trends relating to our financial condition and results of operations. Our management uses these non-GAAP measures to compare our performance to that of prior periods for trend analyses, purposes of determining management incentive compensation and budgeting, forecasting and planning purposes. We provide pro rata net operating income (NOI) because we believe it assists investors and analysts in estimating our economic interest in our consolidated and unconsolidated partnerships, when read in conjunction with our reported results under GAAP. This measure is not, and should not be viewed as, a substitute for GAAP financial measures. For ease of comparison all the figures in the tables below include the results for Bryant Street, .408 Jackson, and The Verge in the Multifamily segment for all periods shown.

Pro-Rata Net Operating Income Reconciliation  
Twelve months ended 12/31/24 (in thousands)

	Industrial and Commercial Segment	Development Segment	Multifamily Segment	Mining Royalties Segment	Unallocated Corporate Expenses	FRP Holdings Totals
Net Income (loss) .....	\$ 1,459	(3,098)	(5,708)	8,219	5,588	6,460
Income tax allocation .....	448	(952)	(1,764)	2,525	1,772	2,029
Income (loss) before income taxes .....	1,907	(4,050)	(7,472)	10,744	7,360	8,489
Less:						
Unrealized rents .....	7	—	—	—	—	7
Gain on sale of real estate .....	—	—	—	182	—	182
Interest income .....	—	3,574	—	—	7,538	11,112
Plus:						
Unrealized rents .....	—	—	10	1,907	—	1,917
Professional fees .....	—	—	85	—	—	85
Equity in loss of joint ventures .....	—	2,049	9,266	44	—	11,359
Interest expense .....	—	—	2,972	—	178	3,150
Depreciation/amortization .....	1,444	171	7,936	636	—	10,187
General and administrative .....	1,203	5,767	1,059	1,247	—	9,276
Net Operating Income .....	4,547	363	13,856	14,396	—	33,162
NOI of noncontrolling interest .....	—	—	(6,326)	—	—	(6,326)
Pro rata NOI from unconsolidated joint ventures .....	—	656	10,647	—	—	11,303
Pro rate net operating income .....	\$ 4,547	1,019	18,177	14,396	—	38,139

Net Operating Income Reconciliation  
Twelve months ended 12/31/23 (in thousands)

	Industrial/ Commercial Segment	Development Segment	Multifamily Segment	Mining Royalties Segment	Unallocated Corporate Expenses	FRP Holdings Totals
Net Income (loss) .....	\$ 1,285	(8,043)	(848)	7,682	4,806	4,882
Income Tax Allocation .....	477	(2,983)	(158)	2,848	1,332	1,516
Income (loss) before income taxes .....	1,762	(11,026)	(1,006)	10,530	6,138	6,398
Less:						
Unrealized rents .....	556	—	10	311	—	877
Gain on sale of real estate and other income .....	—	—	46	10	—	56
Interest income .....	—	4,712	—	—	6,185	10,897
Plus:						
Loss on sale of real estate .....	2	—	1	—	—	3
Equity in loss of Joint Ventures .....	—	11,397	500	40	—	11,937
Professional fees - other .....	—	—	60	—	—	60
Interest Expense .....	—	—	4,268	—	47	4,315
Depreciation/Amortization .....	1,374	182	8,768	497	—	10,821
Management Co. Indirect .....	529	2,471	444	525	—	3,969
Allocated Corporate Expenses .....	787	2,387	379	449	—	4,002
Net Operating Income (loss) .....	3,898	699	13,358	11,720	—	29,675
NOI of noncontrolling interest .....	—	—	(6,081)	—	—	(6,081)
Pro-rata NOI from unconsolidated joint ventures .....	—	5,846	800	—	—	6,646
Pro rate net operating income .....	\$ 3,898	6,545	8,077	11,720	—	30,240



**OFF-BALANCE SHEET ARRANGEMENTS**

The Company has outstanding letters of credit described above under “Liquidity and Capital Resources.” The Company has guaranteed debt as described in Note 12 Contingent Liabilities. The Company’s unconsolidated Joint Ventures have debt as scheduled under “Investments in Joint Ventures”. The Company does not have any other off-balance sheet arrangements that either have, or are reasonably likely to have, a current or future material effect on its financial condition.

**CRITICAL ACCOUNTING POLICIES**

Management of the Company considers the following accounting policies critical to the reported operations of the Company:

**Accounts Receivable and Unrealized Rents Valuation.** The Company is subject to customer credit risk that could affect the collection of outstanding accounts receivable and unrealized rents, that is rents recorded on a straight-lined basis. To mitigate these risks, the Company performs credit reviews on all new customers and periodic credit reviews on existing customers. A detailed analysis of late and slow pay customers is prepared monthly and reviewed by senior management. The overall collectability of outstanding receivables and straightlined rents is evaluated and allowances are recorded as appropriate. Significant changes in customer credit could require increased allowances and affect cash flows.

**Net Real Estate Investments and Impairment of Assets.** Net real estate investments are recorded at cost less accumulated depreciation and depletion. Depletion expense of is computed on the basis of units of production in relation to estimated sand and stone deposits. Provision for depreciation of Net real estate investments is computed using the straight-line method based on the following estimated useful lives:

	<u>Years</u>
Buildings and improvements	3-39

The Company periodically reviews net real estate investments for potential impairment whenever events or circumstances indicate the carrying amount of a long-lived asset may not be recoverable. This review consists of comparing cap rates on recent cash flows and market value estimates to the carrying values of each asset group. If this review indicates the carrying value might exceed fair value then an estimate of future cash flows for the remaining useful life of each property is prepared considering anticipated vacancy, lease rates, and any future capital expenditures. Changes in estimates or assumptions could have an impact on the Company’s financials.

All direct and indirect costs, including interest and real estate taxes, associated with the development, construction, leasing or expansion of real estate investments are capitalized as a development cost of the property. Included in indirect costs is an estimate of internal costs associated with development and rental of real estate investments. Changes in estimates or assumptions could have an impact on the Company’s financials.

**Accounting for Real Estate Investments.** The Company accounts for its real estate investments which are not wholly owned using either the cost method, the equity method or by consolidation with related non-controlling interest. Consolidation is required if the Company controls an investment and is the primary beneficiary. Equity method is required when the Company has significant influence over the operating and financial policies of the investment but is not in control or not the primary beneficiary. Cost method applies when the Company does not have significant influence of the operating and financial policies. Significant judgment is required and regular review as the facts change.

**Income Taxes.** The Company accounts for income taxes under the asset-and-liability method. Deferred tax assets and liabilities represent items that will result in taxable income or a tax deduction in future years for which the related tax expense or benefit has already been recorded in our statement of earnings. Deferred tax accounts arise as a result of timing differences between when items are recognized in the Consolidated Financial Statements compared with when they are recognized in the tax returns. The Company assesses the likelihood that deferred tax assets will be recovered from future taxable income. To the extent recovery is not probable, a valuation allowance is established and included as an expense as part of our income tax provision. No valuation allowance was recorded at December 31, 2024, as all deferred tax assets are considered more likely than not to be realized. Significant judgment is required in determining and assessing the impact of complex tax laws and certain tax-related contingencies on the provision for income taxes. As part of the calculation of the provision for income taxes, we assess whether the benefits of our tax positions are at least more likely than not of being sustained upon audit based on the technical merits of the tax position. For tax positions that are more likely than not of being sustained upon audit, we accrue the largest amount of the benefit that is more likely than not of being sustained in our consolidated financial statements. Such accruals require estimates and judgments, whereby actual results could vary materially from these estimates. Further, a number of years may elapse before a particular matter, for which an established accrual was made, is audited and resolved.

**INFLATION**

Most of the Company’s operating expenses are inflation-sensitive, with inflation generally producing increased costs of operations. Substantially all of the Company’s royalty agreements are based on a percentage of the sales price of the related mined items. Substantially all lease agreements provide escalation provisions.

# Consolidated Statements of Income

FRP Holdings, Inc.

Years ended December 31  
(in thousands, except per share amounts)

	Year ended December 31 2024	Year ended December 31 2023	Year ended December 31 2022
<b>Revenues:</b>			
Lease revenue .....	\$ 28,922	28,979	26,798
Mining Royalty and rents .....	12,852	12,527	10,683
Total Revenues .....	41,774	41,506	37,481
<b>Cost of operations:</b>			
Depreciation, depletion and amortization.....	10,187	10,821	11,217
Operating expenses .....	7,170	7,364	7,065
Property taxes .....	3,437	3,650	4,125
General and administrative.....	9,276	7,971	7,078
Total cost of operations.....	30,070	29,806	29,485
<b>Total operating profit.....</b>	<b>11,704</b>	<b>11,700</b>	<b>7,996</b>
Net investment income .....	11,112	10,897	5,473
Interest expense.....	(3,150)	(4,315)	(3,045)
Equity in loss of joint ventures.....	(11,359)	(11,937)	(5,721)
Gain on sale of real estate and other income .....	182	53	874
Income before income taxes .....	8,489	6,398	5,577
Provision for income taxes .....	2,029	1,516	1,530
Net income.....	6,460	4,882	4,047
Loss (gain) attributable to noncontrolling interest.....	75	(420)	(518)
<b>Net income attributable to the Company.....</b>	<b>\$ 6,385</b>	<b>5,302</b>	<b>4,565</b>
<b>Earnings per common share:</b>			
Net Income attributable to the Company			
Basic .....	\$ 0.34	0.28	0.24
Diluted .....	\$ 0.34	0.28	0.24
<b>Number of shares (in thousands) used in computing:</b>			
-basic earnings per common share .....	18,882	18,840	18,772
-diluted earnings per common share.....	18,970	18,922	18,870

See accompanying notes.

# Consolidated Statements of Comprehensive Income

FRP Holdings, Inc.

Years ended December 31  
(in thousands)

	Year ended December 31 2024	Year ended December 31 2023	Year ended December 31 2022
Net income.....	\$ 6,460	4,882	4,047
Other comprehensive income (loss) net of tax:			
Unrealized gain (loss) on investments, net of income tax effect of \$49, \$563 and \$(504).....	52	1,341	(1,358)
Minimum pension liability, net of income tax effect of \$(10), \$(12) and \$(11).....	(32)	(30)	(31)
Comprehensive income.....	\$ 6,480	6,193	2,658
Less comp. income (loss) attributable to noncontrolling interest .....	75	(420)	(518)
Comprehensive income attributable to the Company.....	\$ 6,405	6,613	3,176

See accompanying notes.



# Consolidated Balance Sheets

FRP Holdings, Inc.

As of December 31  
(in thousands, except share data)

	Year ended December 31 2024	Year ended December 31 2023
<b>Assets:</b>		
Real estate investments at cost:		
Land .....	\$ 168,943	141,602
Buildings and improvements .....	283,421	282,631
Projects under construction .....	32,770	10,845
Total investments in properties .....	485,134	435,078
Less accumulated depreciation and depletion .....	77,695	67,758
Net investments in properties .....	407,439	367,320
Real estate held for investment, at cost .....	11,722	10,662
Investment in joint ventures .....	153,899	166,066
Net real estate investments .....	573,060	544,048
Cash and cash equivalents .....	148,620	157,555
Cash held in escrow .....	1,315	860
Accounts receivable, net .....	1,352	1,046
Federal and state income taxes receivable .....	—	337
Unrealized rents .....	1,380	1,640
Deferred Costs .....	2,136	3,091
Other assets .....	622	589
Total assets .....	\$ 728,485	709,166
<b>Liabilities:</b>		
Secured notes payable .....	178,853	178,705
Accounts payable accrued liabilities .....	6,026	8,333
Other liabilities .....	1,487	1,487
Federal and state income taxes payable .....	611	—
Deferred revenue .....	2,437	925
Deferred income taxes .....	67,688	69,456
Deferred compensation .....	1,465	1,409
Tenant security deposits .....	805	875
Total liabilities .....	259,372	261,190
Commitments and contingencies		
<b>Equity:</b>		
Common stock, \$.10 par value; 25,000,000 shares authorized, 19,046,894 and 18,968,448 shares issued and outstanding, respectively .....	1,905	1,897
Capital in excess of par value .....	68,876	66,706
Retained earnings .....	352,267	345,882
Accumulated other comprehensive income, net .....	55	35
Total shareholders' equity .....	423,103	414,520
Noncontrolling interests .....	46,010	33,456
Total equity .....	469,113	447,976
Total liabilities and equity .....	\$ 728,485	709,166

See accompanying notes.

# Consolidated Statements of Cash Flows

FRP Holdings, Inc.

Years ended December 31  
(in thousands)

	Year ended December 31 2024	Year ended December 31 2023	Year ended December 31 2022
<b>Cash flows from operating activities:</b>			
Net income.....	\$ 6,460	4,882	4,047
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation, depletion and amortization.....	10,390	10,975	11,462
Deferred income taxes .....	(1,768)	1,496	1,813
Equity in loss of joint ventures.....	11,359	11,937	5,721
Gain on sale of equipment and property.....	(209)	(14)	(904)
Stock-based compensation.....	1,957	1,738	1,569
Net changes in operating assets and liabilities:			
Accounts receivable.....	(306)	120	(373)
Deferred costs and other assets.....	964	(499)	(1,972)
Accounts payable and accrued liabilities.....	(795)	3,028	(276)
Income taxes payable and receivable.....	948	(355)	1,121
Other long-term liabilities.....	(14)	(337)	130
Net cash provided by operating activities.....	<u>28,986</u>	<u>32,971</u>	<u>22,338</u>
<b>Cash flows from investing activities:</b>			
Investments in properties.....	(51,194)	(11,217)	(27,615)
Investments in joint ventures.....	(16,372)	(46,693)	(21,578)
Return of capital from investments in joint ventures .....	17,176	9,210	20,770
Proceeds from sales of investments available for sale.....	—	—	4,317
Cash held in escrow .....	(455)	(63)	(45)
Proceeds from sale of assets.....	224	16	955
Net cash (used in) provided by investing activities.....	<u>(50,621)</u>	<u>(48,747)</u>	<u>(23,196)</u>
<b>Cash flows from financing activities:</b>			
Contribution from noncontrolling interest.....	15,706	—	27,894
Distribution to noncontrolling interest .....	(3,227)	(3,190)	(11,472)
Repurchase of Company stock .....	—	(2,000)	—
Exercise of employee stock options.....	221	1,024	412
Net cash (used in) provided by financing activities .....	<u>12,700</u>	<u>(4,166)</u>	<u>16,834</u>
<b>Net (decrease) increase in cash and cash equivalents.....</b>	<b>(8,935)</b>	<b>(19,942)</b>	<b>15,976</b>
Cash and cash equivalents at beginning of year.....	157,555	177,497	161,521
Cash and cash equivalents at end of the year.....	<u>\$ 148,620</u>	<u>157,555</u>	<u>177,497</u>
<b>Supplemental disclosure of cash flow information:</b>			
Cash paid (received) during the year for:			
Interest.....	\$ 2,971	4,165	2,893
Income taxes .....	\$ 2,790	927	(1,761)

See accompanying notes.

# Consolidated Statements of Shareholders' Equity

FRP Holdings, Inc.

(In thousands, except share amounts)

	Common Stock Shared	Amount	Capital in Excess of Par Value	Retained Earnings	Accumulated Other Compre- hensive Income, net of tax	Total Share Holders' Equity	Non- Controlling Interest	Total Equity
Balance at January 1, 2022.....	18,822,056	\$ 1,882	\$ 56,676	\$ 337,752	\$ 113	\$ 396,423	\$ 28,827	\$ 425,250
Exercise of stock options.....	32,920	3	409	—	—	412	—	412
Stock option grant								
compensation.....	—	—	69	—	—	69	—	69
Restricted stock compensation.....	—	—	800	—	—	800	—	800
Shares granted to Employee .....	1,730	—	50	—	—	50	—	50
Shares granted to Directors.....	22,464	3	647	—	—	650	—	650
Restricted stock award .....	42,928	4	(4)	—	—	—	—	—
Forfeiture of restricted stock								
award .....	(2,726)	—	—	—	—	—	—	—
Net income .....	—	—	—	4,565	—	4,565	(518)	4,047
Contributions from partners.....	—	—	—	—	—	—	27,894	27,894
Reallocation of partners'								
interest .....	—	—	7,665	—	—	7,665	(7,665)	—
Reallocation income tax								
expense .....	—	—	(2,100)	—	—	(2,100)	—	(2,100)
Distributions to partners.....	—	—	—	—	—	—	(11,472)	(11,472)
Minimum pension liability, net.....	—	—	—	—	(31)	(31)	—	(31)
Unrealized loss on								
investment, net.....	—	—	—	—	(1,358)	(1,358)	—	(1,358)
Balance at December 31, 2022....	18,919,372	\$ 1,892	\$ 64,212	\$ 342,317	\$ (1,276)	\$ 407,145	\$ 37,066	\$ 444,211
Exercise of stock options.....	49,710	5	1,019	—	—	1,024	—	1,024
Stock option grant								
compensation.....	—	—	60	—	—	60	—	60
Restricted stock compensation ....	—	—	1,028	—	—	1,028	—	1,028
Shares granted to Employee .....	1,856	—	50	—	—	50	—	50
Shares granted to Directors .....	20,760	2	598	—	—	600	—	600
Restricted stock award .....	50,568	5	(5)	—	—	—	—	—
Shares purchased and								
cancelled .....	(73,818)	(7)	(256)	(1,737)	—	(2,000)	—	(2,000)
Net income .....	—	—	—	5,302	—	5,302	(420)	4,882
Distributions to partners .....	—	—	—	—	—	—	(3,190)	(3,190)
Minimum pension liability, net .....	—	—	—	—	(30)	(30)	—	(30)
Unrealized gains on								
investment, net.....	—	—	—	—	1,341	1,341	—	1,341
Balance at December 31, 2023....	18,968,448	\$ 1,897	\$ 66,706	\$ 345,882	\$ 35	\$ 414,520	\$ 33,456	\$ 447,976
Exercise of stock options.....	16,420	2	219	—	—	221	—	221
Stock option grant								
compensation.....	—	—	78	—	—	78	—	78
Restricted stock compensation.....	—	—	1,279	—	—	1,279	—	1,279
Shares granted to Directors .....	19,356	2	598	—	—	600	—	600
Restricted stock award .....	42,670	4	(4)	—	—	—	—	—
Net income .....	—	—	—	6,385	—	6,385	75	6,460
Contributions from partner .....	—	—	—	—	—	—	15,706	15,706
Distributions to partners .....	—	—	—	—	—	—	(3,227)	(3,227)
Minimum pension liability, net .....	—	—	—	—	(32)	(32)	—	(32)
Unrealized gains on investment, net								
investment, net.....	—	—	—	—	52	52	—	52
Balance at December 31, 2023....	19,046,894	\$ 1,905	\$ 68,876	\$ 352,267	\$ 55	\$ 423,103	\$ 46,010	\$ 469,113

**1. Accounting Policies.**

**ORGANIZATION** - FRP Holdings, Inc. (the "Company" or "FRP") was incorporated on April 22, 2014 in connection with a corporate reorganization that preceded the Spin-off of Patriot Transportation Holding, Inc. The Company's predecessor issuer was formed on July 20, 1988. FRP is a holding company engaged in various real estate businesses. The segments of the Company include: (i) leasing and management of industrial and commercial properties (the "Industrial and Commercial Segment"), (ii) leasing and management of mining royalty land owned by the Company (the "Mining Royalty Lands Segment"), (iii) real property acquisition, entitlement, development and construction primarily for apartment, retail, industrial, and office (the "Development Segment"), (iv) management of mixed-use residential/retail properties owned through our joint ventures (the "Multifamily Segment"). Our investments in real estate partnerships not wholly owned by FRP which are conducted through limited liability corporations ("LLC") are also referred to as joint ventures.

**COMMON STOCK SPLIT** - On April 12, 2024, the Company effected a 2-for-1 forward split of its common stock in the nature of a dividend. All share and per share information, including share-based compensation, throughout this report have been retroactively adjusted to reflect the stock split. The shares of common stock retain a par value of \$.10 per share. Accordingly, an amount equal to the par value of the increased shares resulting from the stock split was reclassified from capital in excess of par value to common stock.

**CONSOLIDATION** - The accompanying consolidated financial statements include the accounts of FRP Holdings, Inc. inclusive of our wholly owned operating real estate subsidiaries, FRP Development Corp., Florida Rock Properties, Inc., and consolidated partnerships Riverfront Investment Partners I, LLC, Riverfront Investment Partners II, LLC, Lakeland Logistics Park Venture, LLC, and Davie Logistics Park Venture, LLC. Investments in real estate joint ventures not controlled by the Company are accounted for under the equity or cost method of accounting as appropriate (See Note 2). All significant intercompany balances and transactions are eliminated in the consolidated financial statements.

The Company consolidates properties that are wholly-owned and joint ventures where it owns less than 100% but has control over the activities most important to the overall success of the partnership. Control is determined using an evaluation based on accounting standards related to the consolidation of Variable Interest Entities ("VIEs") and voting interest entities. For joint ventures that are determined to be a VIE, the Company consolidates the entity where it is deemed to be the primary beneficiary. Determination of the primary beneficiary is based on whether an entity has (1) the power to direct the activities of the VIE that most significantly impact the entity's economic performance, and (2) the obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE. The ownership of our partners in the

joint ventures that the Company consolidates is accounted for as noncontrolling interests on the consolidated financial statements.

Our investments accounted for under the equity method of accounting are detailed in Note 2. Our ownership of Riverfront Investment Partners I, LLC, Riverfront Investment Partners II, LLC, Lakeland Logistics Park Venture, LLC, and Davie Logistics Park Venture, LLC includes a non-controlling interest representing the ownership of our partners.

**CASH AND CASH EQUIVALENTS** - The Company considers all Treasury bills available for sale regardless of maturity and other highly liquid debt instruments with maturities of three months or less at time of purchase to be cash equivalents. Bank overdrafts consist of outstanding checks not yet presented to a bank for settlement, net of cash held in accounts with right of offset.

**INVESTMENTS AVAILABLE FOR SALE** - The Company determines the appropriate classification of its investments in debt securities at the time of purchase and reevaluates such determinations at each balance sheet date. Debt securities are classified as held to maturity when the Company has the positive intent and ability to hold the securities to maturity. Marketable securities that are bought and held principally for the purpose of selling them in the near term are classified as trading securities and are reported at fair value, with unrealized gains and losses recognized in earnings. Debt securities not classified as held to maturity or as trading, are classified as available-for-sale, and are carried at fair value, with the unrealized gains and losses, net of tax, included in the determination of comprehensive income and reported in the Consolidated Statements of Comprehensive Income. The fair value of securities is determined using quoted market prices. At December 31, 2024 and 2023, no investments were held for trading purposes or classified as held to maturity.

**REVENUE AND EXPENSE RECOGNITION** - Lease revenues are generally recognized when earned under the leases and are considered collectable. Rental income from leases with scheduled increases or other incentives during their term is recognized on a straight-line basis over the term of the lease. Reimbursements of expenses, when provided in the lease, are recognized in the period that the expenses are incurred.

Mining royalty revenues are recognized when the performance obligation is satisfied which is when the sand or stone mined and processed by the lessee is sold and removed from the property. Our typical mining lease requires the tenant to pay the Company a monthly royalty in arrears based on the number of tons of mined materials sold from our mining property multiplied by a percentage of the average annual sales price per ton sold from the prior fiscal year. In certain locations, typically where the sand and stone deposits on the property have been depleted but the tenant still has a need for the leased land, we collect a minimum annual rental amount but this is not the predominant component of mining royalties revenues. As such both mining royalty revenues and minimum annual rents are recognized as revenues from contracts with customers. Mining royalty revenues accounts receivable were \$647,000,



\$465,000 and \$618,000 at December 31, 2024, 2023 and 2022 respectively and there were no receivables from minimum rents. Mining royalties deferred revenue liabilities were \$1,908,000, \$325,000 and \$47,000 at December 31, 2024, 2023 and 2022 respectively.

Sales of real estate are recognized when the collection of the sales price is reasonably assured and when the Company has fulfilled substantially all of its obligations, which are typically as of the closing date.

Accounts receivable are recorded net of discounts and provisions for estimated allowances. We estimate allowances on an ongoing basis by considering historical and current trends. We record estimated bad debts expense as a reduction of lease revenue. We estimate the net collectibility of our accounts receivable and establish an allowance for doubtful accounts based upon this assessment. Specifically, we analyze the aging of accounts receivable balances, historical bad debts, customer concentrations, customer credit-worthiness, current economic trends and changes in customer payment terms.

**PROPERTY AND EQUIPMENT** - Property and equipment is recorded at cost less accumulated depreciation and depletion. Provision for depreciation of property, plant and equipment is computed using the straight-line method based on the following estimated useful lives:

	<u>Years</u>
Building and improvements	3-39

Depletion expense is computed on the basis of units of production in relation to estimated sand and stone deposits. Remaining sand and stone deposit estimates are periodically adjusted based upon surveys.

The Company recorded depreciation and depletion expenses for fiscal year 2024, 2023 and 2022, of \$10,004,000, \$10,668,000 and \$10,618,000, respectively.

All direct and indirect costs, including interest and real estate taxes, associated with the development, construction, leasing or expansion of real estate investments are capitalized as a cost of the property. Included in indirect costs is an allocation of internal costs associated with development of real estate investments. The cost of routine repairs and maintenance to property and equipment is expensed as incurred.

The Company reviews its long-lived assets, which include property and equipment and purchased intangible assets subject to amortization for potential impairment annually or whenever events or circumstances indicate the carrying amount of a long-lived asset may not be recoverable. This review consists of comparing cap rates on recent cash flows and market value estimates to the carrying values of each asset group. If this review indicates the carrying value might exceed fair value then an estimate of future cash flows for the remaining useful life of each property is prepared considering anticipated vacancy, lease rates, and any future capital expenditures.

**DEVELOPED PROPERTY RENTALS PURCHASE ACCOUNTING** - Acquisitions of rental property, including any associated intangible assets, are measured at fair value at the date of acquisition. Any liabilities assumed or incurred are recorded at their fair value at the time of acquisition. The fair value of the acquired property is allocated between land and building (on an as-if vacant basis) based on management's estimate of the fair value of those components for each type of property and to tenant improvements based on the depreciated replacement cost of the tenant improvements, which approximates their fair value. The fair value of the in-place leases is recorded as follows:

- the fair value of leases in-place on the date of acquisition is based on absorption costs for the estimated lease-up period in which vacancy and foregone revenue are avoided due to the presence of the acquired leases;
- the fair value of above and below-market in-place leases based on the present value (using a discount rate that reflects the risks associated with the acquired leases) of the difference between contractual rent amounts to be paid under the assumed lease and the estimated market lease rates for the corresponding spaces over the remaining non-cancelable terms of the related leases; and
- the fair value of intangible tenant or customer relationships.

The Company's determination of these fair values requires it to estimate market rents for each of the leases and make certain other assumptions. These estimates and assumptions affect the rental revenue, and depreciation and amortization expense recognized for these leases and associated intangible assets and liabilities.

**INVESTMENTS IN JOINT VENTURES** - The Company uses the equity method to account for its investments in Brooksville, BC FRP Realty, Estero, FRP/MRP Buzzard Point Sponsor, and Greenville/Woodfield, in which it has a voting interest of 50% or less and has significant influence but does not have control. The Company uses the equity method to account for its investment in the Bryant Street Partnerships and The Verge at 1800 Half Street, in which it has a voting interest in excess of 50% because all major decisions are shared equally. Under the equity method, the investment is originally recorded at cost and adjusted to recognize the Company's share of net earnings or losses of the investee, limited to the extent of the Company's investment in and advances to the investee and financial guarantees on behalf of the investee that create additional basis. The Company regularly monitors and evaluates the realizable value of its investments. When assessing an investment for an other-than-temporary decline in value, the Company considers such factors as, the performance of the asset in relation to its own operating targets and its business plan, the investee's revenue and cost trends, as well as liquidity and cash position, and the outlook for the overall industry in which the investee operates. From time to time, the Company may consider third party evaluations or valuation reports. If events and circumstances indicate that a decline in the value of these assets has occurred and is other-than-temporary, the Company records a charge to investment income (expense).

**INCOME TAXES** - Deferred tax assets and liabilities are recognized based on differences between financial statement and tax bases of assets and liabilities using presently enacted tax rates. Deferred income taxes result from temporary differences between pre-tax income reported in the financial statements and taxable income. The Company recognizes liabilities for uncertain tax positions based on a two-step process. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit. The second step is to estimate and measure the tax benefit as the largest amount that is more than 50% likely to be realized upon ultimate settlement. It is inherently difficult and subjective to estimate such amounts, as the amounts rely upon the determination of the probability of various possible outcomes. The Company reevaluates these uncertain tax positions on a quarterly basis. This evaluation is based on factors including, but not limited to, changes in facts or circumstances, changes in tax law and expiration of statutes of limitations, effectively settled issues under audit, and audit activity. Such a change in recognition or measurement would result in the recognition of a tax benefit or an additional charge to the tax provision. It is the Company's policy to recognize as additional income tax expense the items of interest paid and penalties directly related to income taxes.

**STOCK BASED COMPENSATION** - The Company accounts for compensation related to share based plans by recognizing the grant date fair value of stock options and other equity-based compensation issued to employees in its income statement over the requisite employee service period using the straight-line attribution model. In addition, compensation expense must be recognized for the change in fair value of any awards modified, repurchased or cancelled after the grant date. The fair value of each grant is estimated on the date of grant using the Black-Scholes option-pricing model. The assumptions used in the model and current year impact are discussed in Note 7.

**DEFERRED COMPENSATION PLAN** - The Company has a deferred compensation plan, the Management Security Plan (MSP) for our former President. The accruals for future benefits are based upon actuarial assumptions.

**EARNINGS PER COMMON SHARE** - Basic earnings per common share are based on the weighted average number of common shares outstanding during the periods. Diluted earnings per common share are based on the weighted average number of common shares and potential dilution of securities that could share in earnings. The differences between basic and diluted shares used for the calculation are the effect of employee and director stock options and restricted stock.

**USE OF ESTIMATES** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Certain accounting policies and estimates are of more significance in the financial statement preparation process than others. The most critical accounting policies and estimates include the economic useful lives of our estimated remaining sand and stone deposits, property and equipment, provisions for uncollectible accounts receivable and collectibility of unrealized rents, accounting for real estate investments, estimates of exposures related to our insurance claims plans and environmental liabilities, and estimates for taxes. To the extent that actual, final outcomes are different than these estimates, or that additional facts and circumstances result in a revision to these estimates, earnings during that accounting period will be affected.

**ENVIRONMENTAL** - Environmental expenditures that benefit future periods are capitalized. Expenditures that relate to an existing condition caused by past operations, and which do not contribute to current or future revenue generation, are expensed. Liabilities are recorded for the estimated amount of expected environmental assessments and/or remedial efforts. Estimation of such liabilities includes an assessment of engineering estimates, continually evolving governmental laws and standards, and potential involvement of other potentially responsible parties.

**COMPREHENSIVE INCOME** - Comprehensive income consists of net income and other comprehensive income (loss). Other comprehensive income (loss) refers to expenses, gains, and losses that are not included in net income, but rather are recorded directly in shareholders' equity.

**RECENTLY ISSUED ACCOUNTING STANDARDS** - In November 2023, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2023 - 07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures," which requires disclosure of the significant segment expense categories that are regularly provided to the chief operating decision maker (CODM) and disclosure of the individual or committee identified as the CODM beginning with our 10-K for 2024. We adopted this ASU retrospectively on December 31, 2024. Refer to Note 10, Business Segments for the inclusion of the new required disclosures.

In December 2023, the FASB issued ASU No. 2023-09, Improvements to Income Tax Disclosures (Topic 740). The ASU requires additional information about the effective tax rate reconciliation and income taxes paid beginning with our 10-K for 2025. We are evaluating the impact of this standard on our income tax disclosures.

In November 2024, the FASB issued ASU No. 2024-03, Disaggregation of Income Statement Expenses (Subtopic 220-40). The ASU requires the disaggregated disclosure of specific expense categories, including employee compensation, depreciation, and amortization, within relevant income statement captions. The ASU is effective beginning with our 10-K for 2027. We are evaluating the impact of this standard on our disclosures.

**2. Investments in Joint Ventures.**

The Company has investments in joint ventures, primarily with other real estate developers. Joint ventures where FRP is not the primary beneficiary are reflected in the line “Investment in joint ventures” on the balance sheet and “Equity in loss of joint ventures” on the income statement. The assets of these joint ventures are restricted to use by the joint ventures and their obligations can only be settled by their assets or additional contributions by the partners.

The following table summarizes the Company’s investments in unconsolidated joint ventures (in thousands):

	Common Ownership	Total Investment	Total Assets of the Partnership	Profit (Loss) of the Partnership	The Company's Share of Profit (Loss) of the Partnership (1)
As of Dec. 31, 2024					
Brooksville Quarry, LLC	50.00%	\$ 7,579	14,498	(88)	(44)
BC FRP Realty, LLC	50.00%	5,722	21,930	(664)	(332)
Buzzard Point Sponsor, LLC	50.00%	2,446	4,892	—	—
Bryant Street Partnerships	72.10%	65,248	194,390	(8,361)	(6,721)
Lending ventures		26,164	16,007	—	—
Estero Partnership	16.00%	3,711	41,346	—	—
Verge Partnership	61.37%	37,148	126,399	(5,055)	(3,102)
Greenville Partnerships	40.00%	5,881	97,577	(2,900)	(1,160)
Total		\$ 153,899	517,039	(17,338)	(11,359)
As of Dec. 31, 2023					
Brooksville Quarry, LLC	50.00%	\$ 7,552	14,439	(82)	(41)
BC FRP Realty, LLC	50.00%	5,039	22,454	(632)	(316)
Buzzard Point Sponsor, LLC	50.00%	2,326	4,652	—	—
Bryant Street Partnerships	61.36%	71,786	202,634	(10,296)	(4,558)
Lending ventures		27,695	17,117	—	—
Estero Partnership	16.00%	3,600	38,652	—	—
Verge Partnership	61.37%	36,665	130,173	(9,039)	(5,547)
Greenville Partnerships	40.00%	11,403	98,223	(3,687)	(1,475)
Total		\$ 166,066	528,344	(23,736)	(11,937)

The Company completed negotiations with MRP concerning the ownership adjustment related to the Bryant Street stabilization and conversion of FRP preferred equity to common equity resulting in FRP ownership of 72.10% effective in 2024 compared to 61.36% prior ownership. See note 12 regarding debt guarantee gain included in the Company’s share of loss of Bryant Street Partnership in 2023.

The major classes of assets, liabilities and equity of the Company’s unconsolidated partnerships as of December 31, 2024, are summarized in the following two tables (in thousands):

As of December 31, 2024						
	Buzzard Point, Sponsor, LLC	Bryant Street Partner-ship	Estero Partner-ship	Verge Partner-ship	Greenville Partner-ship	Total Multi-family
Investments in real estate, net	\$ 0	180,928	40,733	124,010	94,020	\$ 439,691
Cash and restricted cash	0	5,348	613	2,001	3,104	11,066
Unrealized rents & receivables	0	6,708	0	250	258	7,216
Deferred costs	4,892	1,406	0	138	195	6,631
Total Assets	\$ 4,892	194,390	41,346	126,399	97,577	\$ 464,604
Secured notes payable	\$ 0	108,084	16,000	68,242	79,829	\$ 272,155
Other liabilities	0	3,126	856	1,209	2,158	7,349
Capital - FRP	2,446	63,241	3,600	34,874	4,870	109,031
Capital - Third Parties	2,446	19,939	20,890	22,074	10,720	76,069
Total liabilities and capital	\$ 4,892	194,390	41,346	126,399	97,577	\$ 464,604

As of December 31, 2024					
	Brooksville Quarry, LLC	BC FRP Realty, LLC	Lending Ventures	Total Multi-family	Grand Total
Investments in real estate, net	\$ 14,354	20,956	16,007	439,691	\$ 491,008
Cash and cash equivalents	143	144	0	11,066	11,353
Unrealized rents & receivables	0	517	0	7,216	7,733
Deferred costs	1	313	0	6,631	6,945
Total assets	\$ 14,498	21,930	16,007	464,604	\$ 517,039
Secured notes payable	\$ 0	10,315	(10,157)	272,155	\$ 272,313
Other liabilities	0	285	0	7,349	7,634
Capital - FRP	7,579	5,665	26,164	109,031	148,439
Capital - Third Parties	6,919	5,665	0	76,069	88,653
Total liabilities and capital	\$ 14,498	21,930	16,007	464,604	\$ 517,039

The Company’s capital recorded by the unconsolidated Joint Ventures is \$5,460,000 less than the Investment in Joint Ventures reported in the Company’s consolidated balance sheet due primarily to capitalized interest.

The major classes of assets, liabilities and equity of the Company's Investments in Joint Ventures as of December 31, 2023 are summarized in the following two tables (in thousands):

	As of December 31, 2023					
	Buzzard Point Sponsor LLC	Bryant Street Partner-ship	Estero Partner-ship	Verge Partner-ship	Greenville Partner-ship	Total Multi-family
Investments in real estate, net	\$ 0	187,616	35,576	128,154	95,911	\$ 447,257
Cash and restricted cash	0	7,543	3,076	1,323	2,000	13,942
Unrealized rents & receivables	0	6,737	0	403	127	7,267
Deferred costs	4,652	738	0	293	185	5,868
Total assets	\$ 4,652	202,634	38,652	130,173	98,223	\$ 474,334
Secured notes payable	\$ 0	107,084	16,000	72,691	66,434	\$ 262,209
Other liabilities	0	3,129	0	1,344	3,867	8,340
Capital - FRP	2,326	69,779	3,600	34,391	10,450	120,546
Capital - Third Parties	2,326	22,642	19,052	21,747	17,472	83,239
Total liabilities and capital	\$ 4,652	202,634	38,652	130,173	98,223	\$ 474,334

	As of December 31, 2023				
	Brooksville Quarry, LLC	BC FRP Realty, LLC	Lending Ventures	Multi-family	Grand Total
Investments in real estate, net	\$ 14,358	21,503	17,117	447,257	\$ 500,235
Cash and restricted cash	80	127	0	13,942	14,149
Unrealized rents & receivables	0	464	0	7,267	7,731
Deferred costs	1	360	0	5,868	6,229
Total assets	\$ 14,439	22,454	17,117	474,334	\$ 528,344
Secured notes payable	\$ 0	12,086	(10,578)	262,209	\$ 263,717
Other liabilities	0	402	0	8,340	8,742
Capital - FRP	7,552	4,983	27,695	120,546	160,776
Capital - Third Parties	6,887	4,983	0	83,239	95,109
Total liabilities and capital	\$ 14,439	22,454	17,117	474,334	\$ 528,344

The amount of consolidated retained earnings (accumulated deficit) for these joint ventures was \$(30,513,000) and \$(21,823,000) as of December 31, 2024 and December 31, 2023, respectively.

The income statements of the Bryant Street Partnerships are as follows (in thousands):

	Bryant Street Partnerships Total JV Year ended December 31, 2024	Bryant Street Partnerships Total JV Year ended December 31, 2023	Bryant Street Partnerships Company Share Year ended December 31, 2024	Bryant Street Partnerships Company Share Year ended December 31, 2023
<b>Revenues:</b>				
Rental Revenue	\$ 13,675	\$ 12,633	\$ 9,857	\$ 7,751
Revenue - other	2,134	2,237	1,538	1,373
Total Revenues	15,809	14,870	11,395	9,124
<b>Cost of operations:</b>				
Depreciation and amortization	6,825	7,009	4,919	4,301
Operating expenses	6,248	5,731	4,504	3,516
Property taxes	1,411	1,150	1,017	706
Total cost of operations	14,484	13,890	10,440	8,523
<b>Total operating profit/(loss)</b>	1,325	980	955	601
Interest expense	(9,956)	(11,276)	(7,676)	(5,159)
Net loss before tax	\$ (8,631)	\$ (10,296)	\$ (6,721)	\$ (4,558)

The income statements of the Greenville Partnerships are as follow (in thousands):

	Greenville Partnerships Total JV Year ended December 31, 2024	Greenville Partnerships Total JV Year ended December 31, 2023	Greenville Partnerships Company Share Year ended December 31, 2024	Greenville Partnerships Company Share Year ended December 31, 2023
<b>Revenues:</b>				
Rental Revenue	\$ 8,918	\$ 7,058	\$ 3,567	\$ 2,823
Revenue - other	800	572	320	229
Total Revenues	9,718	7,630	3,887	3,052
<b>Cost of operations:</b>				
Depreciation and amortization	3,502	3,241	1,401	1,296
Operating expenses	2,635	2,399	1,054	960
Property taxes	1,670	1,687	668	675
Total cost of operations	7,807	7,327	3,123	2,931
<b>Total operating profit/(loss)</b>	1,911	303	764	121
Interest expense	(4,811)	(3,990)	(1,924)	(1,596)
Net loss before tax	\$ (2,900)	\$ (3,687)	\$ (1,160)	\$ (1,475)



The income statements of the Verge Partnership are as follows (in thousands):

	Verge Partnership Total JV Year ended December 31, 2024	Verge Partnership Total JV Year ended December 31, 2023	Verge Partnership Company Share Year ended December 31, 2024	Verge Partnership Company Share Year ended December 31, 2023
<b>Revenues:</b>				
Rental Revenue	\$ 7,252	\$ 3,575	\$ 4,451	\$ 2,194
Revenue - other	981	537	602	330
Total Revenues	8,233	4,112	5,053	2,524
<b>Cost of operations:</b>				
Depreciation and amortization	4,302	4,006	2,640	2,458
Operating expenses	3,051	2,798	1,873	1,718
Property taxes	1,059	997	650	612
Total cost of operations	8,412	7,801	5,163	4,788
<b>Total operating loss</b>	(179)	(3,689)	(110)	(2,264)
Interest expense	(4,876)	(5,350)	(2,992)	(3,283)
Net loss before tax	\$ (5,055)	\$ (9,039)	\$ (3,102)	\$ (5,547)

### 3. Related Party Transactions.

The Company is a party to an Administrative Services Agreement which resulted from our January 30, 2015 spin-off of Patriot Transportation Holding, Inc. (Patriot). The Administrative Services Agreement sets forth the terms on which Patriot provided FRP certain services that were shared prior to the Spin-off, including the services of certain employees and executive officers. The boards of the respective companies amended and extended this agreement for one year effective April 1, 2023. Patriot was purchased by an unaffiliated company in December 2023 resulting in FRP and Patriot no longer being related parties. The previously shared executive officers became FRP employees as of January 1, 2024 ending the Administrative Services Agreement.

The consolidated statements of income reflect charges and/or allocation from Patriot for these services of \$925,000 and \$893,000 for 2023 and 2022, respectively. These charges are reflected as part of general and administrative expense.

To determine these allocations between FRP and Patriot as set forth in the Administrative Services Agreement, we employ an allocation method to allocate said expenses and thus we believe that the allocations to FRP are a reasonable approximation of the costs related to FRP's operations, but any such related-party transactions cannot be presumed to be carried out on an arm's-length basis.

### 4. Debt.

Debt is summarized as follows (in thousands):

	December 31, 2024	December 31, 2023
Fixed rate mortgage loans, 3.03% interest only, matures 4/1/2033	\$ 180,070	180,070
Unamortized debt issuance costs	(1,217)	(1,365)
Credit agreement	—	—
	<u>\$ 178,853</u>	<u>178,705</u>

The aggregate amount of principal payments, excluding the revolving credit, due subsequent to December 31, 2024 is: 2025 - \$0; 2026 - \$0; 2027 - \$0; 2028 - \$0; 2029 and subsequent years - \$180,070,000.

On December 22, 2023, the Company entered into a 2023 Amended and Restated Credit Agreement (the "Credit Agreement") with Wells Fargo Bank, N.A. ("Wells Fargo"), effective December 22, 2023. The Credit Agreement modifies the Company's prior \$20 million Credit Agreement with Wells Fargo dated January 30, 2015. The Credit Agreement establishes a three-year revolving credit facility with a maximum facility amount of \$35 million. The interest rate under the Credit Agreement will be 2.25% over the Daily Simple SOFR in effect. A commitment fee of 0.35% per annum is payable quarterly on the unused portion of the commitment. As of December 31, 2024, there was no debt outstanding on this revolver, \$548,000 outstanding under letters of credit and \$34,452,000 available for borrowing. The letters of credit were issued to guarantee certain obligations to state agencies related to real estate development. Most of the letters of credit are irrevocable for a period of one year and typically are automatically extended for additional one-year periods. The letter of credit fee is 2.25% and applicable interest rate would have been 6.71% on December 31, 2024. The credit agreement contains affirmative financial covenants and negative covenants, including a minimum tangible net worth. As of December 31, 2024, these covenants would have limited our ability to pay dividends to a maximum of \$105,000,000 combined.

Effective March 31, 2021, the Company consolidated the assets (at current fair value), liabilities and operating results of our Riverfront Investment Partners II, LLC partnership ("The Maren") which was previously accounted for under the equity method. As such the full amount of our mortgage loan was recorded in the consolidated financial statements.

On March 19, 2021, the Company refinanced Dock 79 and The Maren projects pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing. The loans are separately secured by the Dock 79 and The Maren real property and improvements, bear a fixed interest rate of 3.03% per annum, and require monthly payments of interest only with the principal

in full due April 1, 2033. Either loan may be prepaid subsequent to April 1, 2024, subject to yield maintenance premiums. Either loan may be transferred to a qualified buyer as part of a one-time sale subject to a 60% loan to value, minimum of 7.5% debt yield and a 0.75% transfer fee.

Debt cost amortization of \$179,000 and \$148,000 was recorded in 2024 and 2023, respectively. During 2024 and 2023, the Company capitalized interest costs of \$2,632,000 and \$1,336,000, respectively.

The Company was in compliance with all debt covenants as of December 31, 2024.

## 5. Leases.

The Company is a lessor of residential apartments, retail portions of mixed-use communities, commercial properties, and open pit aggregates quarries.

### **Residential**

The Company's residential spaces generally lease for 12 15-month lease terms. If no notice to move out or renew is made, then the leases go to month to month until notification of termination or renewal is received. Renewal terms are typically 9 – 12 months.

### **Retail**

The Company also leases retail spaces at apartment/mixed-use properties. The retail leases are typically 10 -15- year leases with options to renew for another five years. Retail leases at these properties also include percentage rents which average 3-6% of annual sales for the tenant that exceed a breakpoint stipulated by each individual lease. All base rent revenue is recognized on a straight-line basis.

### **Commercial & Office**

The Company's industrial warehouses typically lease for terms ranging from 3 – 10 years often with one or two renewal options. All base rent revenue is recognized on a straight-lined basis. All of the commercial warehouse leases are triple net and common area maintenance costs (CAM Revenue) are billed monthly, and insurance and real estate taxes are billed annually. 34 Loveton is the only office product wherein all leases are full service therefore there is no CAM revenue. Office leases are also recognized on a straight-lined basis.

### **Mining**

The Company leases land under long-term leases that grant the lessee the right to mine and sell sand and stone deposits from our property in exchange for royalty payments. A typical lease has an option to extend the lease for additional terms.

At December 31, 2024, the total carrying value of property owned by the Company which is leased or held for lease to others is summarized as follows (in thousands):

Construction aggregates property	\$	46,950
Commercial property		121,391
Residential/mixed-use property		<u>327,117</u>
		495,458
Less accumulated depreciation and depletion		<u>77,015</u>
	\$	<u>418,443</u>

The minimum future straight-lined rentals due the Company on non-cancelable leases as of December 31, 2024 are as follows: 2025 - \$18,224,000; 2026 - \$6,902,000; 2027 - \$4,854,000; 2028 - \$3,957,000; 2029 - \$3,244,000; 2030 and subsequent years \$28,060,000.

## 6. Earnings per Share.

The following details the computations of the basic and diluted earnings per common share (in thousands, except per share amounts):

	Year ended December 31, 2024	Year ended December 31, 2023	Year ended December 31, 2022
Common shares:			
Weighted average common shares outstanding during the period – shares used for basic earnings per common share	18,882	18,840	18,772
Common shares issuable under share based payments plans which are potentially dilutive	<u>88</u>	<u>82</u>	<u>98</u>
Common shares used for diluted earnings per common share	<u>18,970</u>	<u>18,922</u>	<u>18,870</u>
Net income attributable to the Company	\$ 6,385	5,302	4,565
Earnings per common share:			
-basic	\$ 0.34	0.28	0.24
-diluted	\$ 0.34	0.28	0.24

For 2024 the Company had 32,530 shares attributable to outstanding stock options that were excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive.

During 2023 the Company repurchased 73,818 shares at an average cost of \$27.10.

**7. Stock-Based Compensation Plans.**

The Company has two stock-based compensation plans (the 2006 Stock Incentive Plan and the 2016 Equity Incentive Option Plan) under which equity compensation has been granted to directors, officers and key employees. The 2016 plan permits the grant of stock options, stock appreciation rights, restricted stock awards, restricted stock units, or stock awards. The options awarded under the plans have similar characteristics. All stock options are non-qualified and expire ten years from the date of grant. Stock based compensation awarded to directors, officers and employees are exercisable immediately or become exercisable in cumulative installments of 20% or 25% at the end of each year following the date of grant. When stock options are exercised the Company issues new shares after receipt of exercise proceeds and taxes due, if any, from the grantee.

The Company utilizes the Black-Scholes valuation model for estimating fair value of stock compensation for options awarded to officers and employees. Each grant is evaluated based upon assumptions at the time of grant. The assumptions were no dividend yield, expected volatility between 28.45% and 41.17%, risk-free interest rate of 2.0% to 3.8% and expected life of 5.0 to 7.0 years.

The dividend yield of zero is based on the fact that the Company does not pay cash dividends and has no present intention to pay cash dividends. Expected volatility is estimated based on the Company's historical experience over a period equivalent to the expected life in years. The risk-free interest rate is based on the U.S. Treasury constant maturity interest rate at the date of grant with a term consistent with the expected life of the options granted. The expected life calculation is based on the observed and expected time to exercise options by the employees.

In January 2024, 12,200 shares of stock options were granted to an employee that will vest over the next four years. In January 2024, 20,330 shares of stock options were granted to an employee as part of a long-term incentive plan that will vest over the next five years. In January and May 2024, 12,780 shares of restricted stock were granted to employees that will vest over the next four years. In January and May 2024, 23,186 shares of restricted stock were granted to employees as part of a long-term incentive plan that will vest over the next five years. In March 2024, 6,704 shares of restricted stock were granted to employees under the terms of the 2022 long-term incentive plan. In January 2023, 15,960 shares of restricted stock were granted to employees that will vest over the next four years. In January 2023, 30,064 shares of restricted stock were granted to employees as part of a long-term incentive plan that will vest over the next five years. In March 2023, 4,544 shares of restricted stock were granted to employees under the terms of the 2021 long-term incentive plan. In January 2022, 14,896 shares of restricted stock were granted to employees that will vest over the next four years. In January 2022, 28,032 shares of restricted stock were granted to employees as part of a long-term incentive plan that will vest over the next five years. The number of common shares available for future issuance was

567,014 at December 31, 2024. In January 2023 and January 2022, 1,856 and 1,730 shares of stock, respectively, were granted to employees.

The Company recorded the following stock compensation expense in its consolidated statements of income (in thousands):

	Year ended December 31, 2024	Year ended December 31, 2023	Year ended December 31, 2022
Stock option grants	\$ 78	60	69
Restricted stock awards	1,279	1,028	800
Employee stock grant	—	50	50
Annual director stock award	600	600	650
	<u>\$ 1,957</u>	<u>1,738</u>	<u>1,569</u>

A summary of changes in outstanding options is presented below (in thousands, except share and per share amounts):

Options	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Term (yrs.)	Weighted Average Grant Date Fair Value (000's)
Outstanding at January 1, 2022	209,510	\$ 18.97	4.8	\$ 1,416
Exercised	<u>(32,920)</u>	\$ 12.54		<u>\$ (145)</u>
Outstanding at December 31, 2022	176,590	\$ 20.17	4.4	\$ 1,271
Exercised	<u>(49,710)</u>	\$ 20.61		<u>\$ (290)</u>
Outstanding at December 31, 2023	126,880	\$ 20.00	3.5	\$ 981
Granted	32,530	\$ 31.44	9.0	\$ 400
Exercised	<u>(16,420)</u>	\$ 13.48		<u>\$ (100)</u>
Outstanding at December 31, 2024	142,990	\$ 23.35	4.2	\$ 1,281
Exercisable at December 31, 2024	113,510	\$ 21.25	3.0	\$ 918
Vested during Twelve months ended December 31, 2024	3,050			\$ 37

The following table summarizes information concerning stock options outstanding at December 31, 2024:

Range of Exercise Prices per Share	Shares under Option	Weighted Average Exercise Price	Weighted Average Remaining Life
\$15.57 - \$18.76	14,840	15.58	0.9
\$18.77 - \$22.24	24,000	19.23	2.0
\$22.25 - \$22.99	71,620	22.66	3.5
\$23.00 - \$31.44	<u>32,530</u>	<u>31.44</u>	<u>9.0</u>
Total	<u>142,990</u>	<u>\$ 23.35</u>	<u>4.2</u> Years

The aggregate intrinsic value of exercisable in-the-money options was \$1,068,000 and the aggregate intrinsic value of outstanding in-the-money options was \$1,068,000 based on the market closing price of \$30.63 on December 31, 2024 less exercise prices.

Gains of \$295,000 were realized by option holders during the year ended December 31, 2024.

A summary of changes in restricted stock awards is presented below (in thousands, except share and per share amounts):

Restricted Stock	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Term (yrs.)	Weighted Average Grant Date Fair Value (000's)
Non-vested at January 1, 2022	92,148	\$ 22.94	3.1	\$ 2,114
Time-based awards granted	14,896	28.90		431
Performance-based awards granted	28,032	28.90		810
Forfeited	(2,726)	23.15		(63)
Vested	(31,358)	23.78		(746)
Non-vested at December 31, 2022	100,992	\$ 25.21	3.0	\$ 2,546
Time-based awards granted	15,960	26.93		430
Performance-based awards granted	34,608	26.96		933
Vested	(42,106)	24.03		(1,012)
Non-vested at December 31, 2023	109,454	\$ 26.47	2.8	\$ 2,897
Time-based awards granted	12,780	31.30		400
Performance-based awards granted	29,890	31.06		928
Vested	(49,446)	48.06		(1,305)
Non-vested at December 31, 2024	102,678	\$ 28.44	2.7	\$ 2,920

Total unrecognized compensation cost of restricted stock granted but not yet vested as of December 31, 2024 was \$2,412,000 which is expected to be recognized over a weighted-average period of 2.6 years.

## 8. Income Taxes.

The provision for income tax expense included in the financial statements (in thousands):

	Year ended December 31, 2024	Year ended December 31, 2023	Year ended December 31, 2022
Included in Net Income:			
Continuing operations	\$ 2,029	1,516	1,530
Comprehensive income	39	551	(515)
Total tax expense	\$ 2,068	2,067	1,015

The provision for income taxes (income tax benefit) consists of the following (in thousands):

	Year ended December 31, 2024	Year ended December 31, 2023	Year ended December 31, 2022
Current:			
Federal	\$ 3,245	2	(214)
State	591	570	(571)
	3,836	572	(785)
Deferred	(1,768)	1,495	1,800
Total	\$ 2,068	2,067	1,015

The deferred taxes are primarily related to the bonus depreciation on property placed in service.

As of December 31, 2024 the Company has deferred taxes of approximately \$31 million associated with \$112 million of gains on sales reinvested through Opportunity Zone investments. These taxes are deferred until the earlier of the sale of the related investments or April 15, 2027 and 10% of gains are excluded from tax once the investments are held five years plus an additional 5% is excluded at seven years.

A reconciliation between the amount of tax shown above and the amount computed at the statutory Federal income tax rate follows (in thousands):

	Year ended December 31, 2024	Year ended December 31, 2023	Year ended December 31, 2022
Amount computed at statutory Federal rate	\$ 1,807	1,812	924
State income taxes (net of Federal income tax benefit)	151	178	(30)
Other, net	110	77	121
Provision for income taxes	\$ 2,068	2,067	1,015

In this reconciliation, the category "Other, net" consists of permanent tax differences related to non-deductible expenses, special tax rates and tax credits, interest paid and penalties, and adjustments to prior year estimates. The effective state income tax rate in each year was favorably impacted both by apportioned interest income in Florida and taxable losses in states with higher income tax rates.

The types of temporary differences and their related tax effects that give rise to deferred tax assets and deferred tax liabilities are presented below (in thousands):

	As of December 31, 2024	As of December 31, 2023	As of December 31, 2022
Deferred tax liabilities:			
Property and equipment	\$ 36,868	42,317	41,866
Investment in opportunity zone	31,088	34,966	34,871
Depletion	596	706	697
Unrealized rents	296	385	150
Prepaid expenses and other	218	256	31
Gross deferred tax liabilities	69,039	78,630	77,615
Deferred tax assets:			
Federal tax loss carryforwards	—	3,153	6,375
State tax loss carryforwards	1,351	6,012	2,359
Employee benefits and other	—	9	921
Gross deferred tax assets	1,351	9,174	9,655
Net deferred tax liability	\$ 67,688	69,456	67,960



	Year ended December 31, 2024	Year ended December 31, 2023
Other Items - All Gross		
State NOL Carryovers	16,002	49,278
Federal NOL Carryovers	—	28,637

The Company has no unrecognized tax benefits.

FRP tax returns in the U.S. and various states that include the Company are subject to audit by taxing authorities. As of December 31, 2024, the earliest tax year that remains open for audit is 2019. Our effective income tax expense may vary, possibly materially, due to projected effective state tax rates.

## 9. Employee Benefits.

The Company and certain subsidiaries have a savings/profit sharing plan for the benefit of qualified employees. The savings feature of the plan incorporates the provisions of Section 401(k) of the Internal Revenue Code under which an eligible employee may elect to save a portion (within limits) of their compensation on a tax deferred basis. The Company contributes to a participant's account an amount equal to 50% (with certain limits) of the participant's contribution. Additionally, the Company may make an annual discretionary contribution to the plan as determined by the Board of Directors, with certain limitations. The plan provides for deferred vesting with benefits payable upon retirement or earlier termination of employment. The Company's cost was \$93,000 in 2024 and \$59,000 in 2023.

The Company has a deferred compensation plan, the Management Security Plan (MSP) for our former President. The accruals for future benefits are based upon actuarial assumptions. Life insurance on his life has been purchased to partially fund this benefit and the Company is the owner and beneficiary of that policy. The expense for 2024 and 2023, was \$14,000 and \$12,000, respectively. The accrued benefit under this plan as of December 31, 2024 and December 31, 2023 was \$1,465,000 and \$1,409,000, respectively.

## 10. Business Segments.

Our Chief Executive Officer, as the CODM, organizes our company, manages resource allocations and measures performance among our four reportable segments: Industrial and Commercial, Mining Royalty Lands, Development, and Multifamily, as described below.

The Industrial and Commercial Segment owns, leases and manages in-service commercial properties. Currently this includes nine warehouses in two business parks, an office building partially occupied by the Company, and two ground leases all wholly owned by the Company. This segment will also include joint ventures of commercial properties when they are stabilized.

Our Mining Royalty Lands Segment owns several properties totaling approximately 16,648 acres currently under lease for mining rents or royalties (this does not include the 4,280 acres

owned in our Brooksville joint venture with Vulcan Materials). Other than one location in Virginia, all of these properties are located in Florida and Georgia.

Through our Development Segment, we own and are continuously assessing the highest and best use of several parcels of land that are in various stages of development. Our overall strategy in this segment is to convert all of our non-income producing lands into income production through (i) an orderly process of constructing new buildings for us to own and operate or (ii) a sale to, or joint venture with, third parties. Additionally, our Development segment will form joint ventures on new developments of land not previously owned by the Company. Two of our joint ventures in the segment, Lakeland Logistics Park Venture, LLC ("Lakeland") and Davie Logistics Park Venture, LLC ("Davie") are consolidated.

The Multifamily Segment includes joint ventures which own, lease and manage buildings that have met our initial lease-up criteria. Two of our joint ventures in the segment, Riverfront Investment Partners I, LLC ("Dock 79") and Riverfront Investment Partners II, LLC ("The Maren") are consolidated.

Our CODM uses revenues, operating profit before general and administrative expense, depreciation and amortization, and identifiable assets to allocate operating and capital resources and assesses performance of each segment by comparing actual results to historical, budgeted, and forecasted financial information. We do not believe that an allocation of general and administrative expense to each segment is relevant to our CODM's assessments due to the market excluding those costs in property valuation and the materiality of expenditures related to future opportunities.

Operating results and certain other financial data for the Company's business segments are as follows (in thousands):

	Year ended December 31, 2024	Year ended December 31, 2023	Year ended December 31, 2022
Revenues:			
Industrial and Commercial	\$ 5,621	5,354	3,681
Mining royalty lands	12,852	12,527	10,683
Development	1,205	1,801	1,674
Multifamily	22,096	21,824	21,443
	<u>\$ 41,774</u>	<u>41,506</u>	<u>37,481</u>
Operating profit:			
Before general and administrative expenses:			
Industrial and Commercial	\$ 3,110	3,080	1,995
Mining royalty lands	11,853	11,534	9,768
Development	192	517	(612)
Multifamily	5,825	4,540	3,923
Operating profit before G&A	<u>20,980</u>	<u>19,671</u>	<u>15,074</u>
Total general and administrative expenses	<u>(9,276)</u>	<u>(7,971)</u>	<u>(7,078)</u>
	<u>\$ 11,704</u>	<u>11,700</u>	<u>7,996</u>
Interest expense	\$ 3,150	4,315	3,045
Depreciation, depletion and amortization:			
Industrial and Commercial	\$ 1,444	1,374	907
Mining royalty lands	636	497	586
Development	171	182	189
Multifamily	7,936	8,768	9,535
	<u>\$ 10,187</u>	<u>10,821</u>	<u>11,217</u>
Capital expenditures:			
Industrial and Commercial	\$ 151	664	1,284
Mining royalty lands	159	2	11,218
Development	50,404	9,990	14,521
Multifamily	480	561	592
	<u>\$ 51,194</u>	<u>11,217</u>	<u>27,615</u>
Identifiable net assets at end of period:			
Industrial and Commercial	\$ 37,527	38,784	26,053
Mining royalty lands	47,527	48,072	48,494
Development	144,832	212,384	188,834
Multifamily	347,172	249,750	257,535
Investments available for sale at fair value	—	—	—
Cash items	149,935	158,415	178,294
Unallocated corporate assets	<u>1,492</u>	<u>1,761</u>	<u>1,874</u>
	<u>\$ 728,485</u>	<u>709,166</u>	<u>701,084</u>

## 11. Fair Value Measurements.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. Level 1 means the use of quoted prices in active markets for identical assets or liabilities. Level 2 means the use of values that are derived principally from or corroborated by observable market data. Level 3 means the use of inputs are those that are unobservable and significant to the overall fair value measurement.

At December 31, 2024, the Company was invested in U.S. Treasury notes valued at \$10,000,000 maturing through mid-2024. The unrealized gain on these investments of \$2,782 was

recorded as part of comprehensive income and was based on the estimated market value by Wells Fargo Bank, N.A. (Level 1).

At December 31, 2024 and 2023, the carrying amount reported in the consolidated balance sheets for cash and cash equivalents including U.S. Treasury notes was adjusted to fair value as described above.

The fair values of the Company's other mortgage notes payable were estimated based on current rates available to the Company for debt of the same remaining maturities. At December 31, 2024, the carrying amount and fair value of such other long-term debt was \$180,070,000 and \$141,302,000, respectively. At December 31, 2023, the carrying amount and fair value of such other long-term debt was \$180,070,000 and \$145,678,000, respectively.

## 12. Contingent Liabilities.

The Company may be involved in litigation on a number of matters and is subject to certain claims which arise in the normal course of business. The Company has retained certain self-insurance risks with respect to losses for third party liability and property damage. In the opinion of management, none of these matters are expected to have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flows.

The Company is subject to numerous environmental laws and regulations. The Company believes that the ultimate disposition of currently known environmental matters will not have a material effect on its financial position, liquidity, or operations. The Company can give no assurance that previous environmental studies with respect to its properties have revealed all potential environmental contaminants; that any previous owner, occupant or tenant did not create any material environmental condition not known to the Company; that the current environmental condition of the properties will not be affected by tenants and occupants, by the condition of nearby properties, or by unrelated third parties; and that changes in applicable environmental laws and regulations or their interpretation will not result in additional environmental liability to the Company.

As of December 31, 2024, there was \$548,000 outstanding under letters of credit. The letters of credit were issued to guarantee certain obligations to state agencies related to real estate development.

The Company and MRP Realty (MRP) previously guaranteed \$26 million of the construction loan on the Bryant Street Partnerships in exchange for a 1% lower interest rate. The value of the guarantee was calculated at \$1.9 million based on the present value of the 1% interest savings over the anticipated 48-month term. This amount is included as part of the Company's investment basis and was amortized to expense over the 48 months. In December 2023 this loan was paid in full with proceeds from another lender and contributions by the Company and MRP. The Company recorded a gain of \$1.9 million in December 2023 as the guarantee liability was relieved.

The Company and MRP provided a guaranty for the interest carry cost of \$110 million loan on the Bryant Street Partnerships issued in December 2023. The Company and MRP have a side agreement limiting the Company's guarantee to its proportionate ownership. The value of the guarantee was calculated at \$1.5 million based on the present value of the our assumption of 0.8% interest savings over the anticipated 36-month term. This amount is included as part of the Company's investment basis and is amortized to expense over the 36 months. The Company will evaluate the guarantee liability based upon the success of the project and assuming no payments are made under the guarantee, the Company will have a gain for \$1.5 million when the loan is paid in full.

### 13. Commitments.

The Company, at December 31, 2024, had entered into various contracts to develop and maintain real estate with remaining commitments totaling \$4.4 million.

As of December 31, 2024, we had additional financing commitments to our residential development lending ventures totaling \$4.7 million.

### 14. Concentrations.

The mining royalty lands segment has a total of five tenants currently leasing mining locations and one lessee that accounted for 23% of the Company's consolidated revenues during 2024 and \$426,000 of accounts receivable at December 31, 2024. The termination of these lessees' underlying leases could have a material adverse effect on the Company. The Company places its cash and cash equivalents with Wells Fargo Bank and TD Bank. At times, such amounts may exceed FDIC limits.

### 15. Unusual or Infrequent Items Impacting Results.

See Note 12 regarding guarantee liability expense.

### 16. Intangible Assets.

The Company has allocated the purchase price of property acquisitions based upon the fair value of the assets acquired, consisting of land, buildings and intangible assets, including in-place leases and below market leases. These deferred leasing intangible assets are recorded within Deferred Costs and Deferred lease intangible, net in the consolidated balance sheets. The value of the in-place lease intangibles will be amortized over the remaining lease terms. The fair value assigned pertaining to the above market in-place leases values are amortized as a reduction to rental revenue, and the below market in-place lease values are amortized as an increase to rental revenue over the remaining non-cancelable terms of the respective leases.

The Company reviews intangible assets for impairment, whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. Recoverability of long-lived assets is measured by a comparison of the carrying amount of the asset group to the future undiscounted net cash flows expected to be generated by those assets. If such

assets are considered to be impaired, the impairment charge recognized is the amount by which the carrying amounts of the assets exceeds the fair value of the assets.

The Company had the following acquired lease intangibles (in thousands):

	Year ended December 31, 2024	Year ended December 31, 2023
In-place leases	\$ 9,660	9,660
Accumulated amortization	\$ (9,414)	(9,385)
Acquired intangible assets, net	\$ 246	275

Amortization expense for in-place leases was \$29,000 and \$29,000 for 2024 and 2023, respectively, and is included in the Depreciation, depletion and amortization line in the Consolidated Statements of Operations.

The estimated aggregate amortization from acquired lease intangibles for the next five years are as follows (in thousands):

Year Ending December 31,	Amortization of in-place lease intangibles
2025	\$ 29
2026	29
2027	29
2028	29
2029	29

### 17. Contributions from partner.

On November 4, 2022 the Company sold a 20% ownership interest in tenancy-in-common (TIC) of Dock 79 and The Maren for \$65.3 million to a new partner Steuart Investment Company (SIC). Net of the mortgage assumption of \$36.0 million and the Company's share of transfer taxes and other transactions costs of \$1.4 million the net contribution was \$27.9 million. Of this amount \$9.3 million was distributed to MRP and \$18.6 million to the Company. A reallocation of partners' interest of \$7.7 million was recorded to Capital in excess of par value for the difference between the \$18.6 million consideration received by the Company and the net book value of the Company's share of assets sold. Deferred income tax expense of \$2.1 million was recorded to Capital in excess of par value on the Company's reallocation. The Company continues to consolidate both properties because of continued control over major decisions for both properties.

The Company entered into two new warehouse development partnership agreements in early 2024 with Altman Logistics Properties (formerly doing business as BBX Logistics) (Lakeland Logistics Park Venture, LLC, and Davie Logistics Park Venture, LLC). Altman Logistic's Properties contributions towards the partnerships in 2024 were \$15.7 million which is reflected as noncontrolling interest. The Company consolidates these partnerships because it is the primary beneficiary.

**18. Subsequent Events.**

On March 7, 2025 the Lakeland partnership secured a \$16.0 million loan with a floating rate equal to SOFR plus 2.75% from Seacoast National Bank. It is a three-year construction/stabilization loan with a two-year conditional extension at SOFR plus 2.50% with an interest rate swap conversion.

On March 13, 2025 the Davie partnership secured a \$31.9 million loan with a floating rate equal to SOFR plus 2.75% from Synovus National Bank. It is a three-year construction/stabilization loan with a two-year conditional extension at SOFR plus 2.25%.

**Report of Management**

FRP Holdings, Inc.

**Management's Responsibility for the Financial Statements**

Management of the Company is responsible for the preparation and integrity of the consolidated financial statements appearing in our Annual Report on Form 10-K. The financial statements were prepared in conformity with accounting principles generally accepted in the United States appropriate in the circumstances and, accordingly, include certain amounts based on our best judgments and estimates. Financial information in this Annual Report on Form 10-K is consistent with that in the financial statements.

Management of the Company is responsible for establishing and maintaining a system of internal controls and procedures to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the consolidated financial statements. Our internal control system is supported by a program of internal audits and appropriate reviews by management, written policies and guidelines, careful selection and training of qualified personnel, and a written Code of Business Conduct adopted by our Company's Board of Directors, applicable to all officers and employees of our Company and subsidiaries.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements and, even when determined to be effective, can only provide reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

**Management's Report on Internal Control Over Financial Reporting**

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting as such term is defined in Rule 13a-15(f) under the Securities Exchange Act of 1934 ("Exchange Act"). Management

assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2024. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework) ("COSO") in Internal Control—Integrated Framework. Based on this assessment, management believes that the Company maintained effective internal control over financial reporting as of December 31, 2024.

The Company's independent auditors, Hancock Askew & Co., LLP, a registered public accounting firm, are appointed by the Audit Committee of the Company's Board of Directors, subject to ratification by our Company's shareholders. Hancock Askew & Co., LLP has audited and reported on the consolidated financial statements of FRP Holdings, Inc. The report of the independent auditors is contained in this annual report.

**Audit Committee's Responsibility**

The Audit Committee of our Company's Board of Directors, composed solely of Directors who are independent in accordance with the requirements of the Nasdaq Stock Market listing standards, the Exchange Act, and the Company's Corporate Governance Guidelines, meets with the independent auditors, management and internal auditors periodically to discuss internal controls and auditing and financial reporting matters. The Audit Committee reviews with the independent auditors the scope and results of the audit effort. The Audit Committee also meets periodically with the independent auditors and the chief internal auditor without management present to ensure that the independent auditors and the chief internal auditor have free access to the Audit Committee. Our Audit Committee's Report can be found in the Company's Proxy Statement.



The Shareholders and Board of Directors  
FRP Holdings, Inc.

**Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of FRP Holdings, Inc. (the "Company") as of December 31, 2024 and 2023, and the related consolidated statements of income, comprehensive income, shareholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2024, and the related notes (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2024 and 2023, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2024, in conformity with accounting principles generally accepted in the United States of America.

**Basis for Opinion**

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's consolidated financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits, we are required to obtain an understanding of internal control over financial reporting, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

**Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the financial statements and (2) involve especially challenging, subjective, or complex judgments. The communication of a critical audit matter does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

**Real Estate Investment Accounting Assessment***Description of Matter*

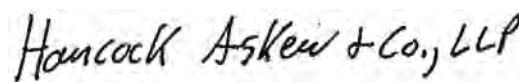
At December 31, 2024, the Company's investments in real estate were \$573 million including unconsolidated real estate ventures of \$154 million. As explained in Note 1 to the consolidated financial statements, the Company enters into real estate investments and performs an assessment as to which method of accounting is appropriate, whether the proper accounting is to determine whether to use the cost or equity method to account for an investment or whether to consolidate such investment. Note 2 to the consolidated financial statements provides a detail of unconsolidated real estate investments.

Application and auditing of the accounting treatment of the Company's real estate investments, including the process of evaluating the use of the cost or equity method of accounting or the evaluation of criteria for consolidation based on the variable interest entity (VIE) model or a voting interest entity (VOE) model, is complex and requires significant judgment. This evaluation and analysis include the determination of which party, if any, has power to direct the activities most significant to the economic performance of each real estate venture and whether the venture has sufficient equity to finance its activities without additional subordinated support. Factors considered by management in determining whether the Company has the power to direct the activities include voting rights, involvement in day-to-day capital allocation and operating decisions and the extent of the Company's involvement in the entity.

*How We Addressed the Matter in Our Audit*

We obtained an understanding, evaluated the design and tested the operating effectiveness of relevant controls over the Company's qualitative analysis that determines whether the Company has control over the venture, through influence, voting interest or through the presence of a variable interest in a real estate venture that would require consolidation.

For all investments in real estate ventures, our procedures include reading the operating agreements and other relevant documents and evaluating the structure and terms of the agreements and reviewing management's evaluation of control over the entity and the applicability of the variable interest model as compared to the voting interest model. We evaluate management's determination of whether the investee has sufficient equity to finance its activities without additional subordinated financial support and whether the equity holders lack the characteristics of a controlling financial interest. We consider management's determination on whether the Company is the primary beneficiary or has a controlling financial interest that should be considered. We take into consideration evidence obtained in other areas of the audit, such as review of board minutes and status of the projects development to determine if any reconsideration of the findings is necessary.



**Hancock Askew & Co., LLP**

We have served as the Company's auditor since 2006.

Jacksonville, Florida  
March 18, 2025

## Directors

John D. Baker II (1)

Executive Chairman, Former CEO of the Company

John D. Baker III (1)

CEO of the Company

David H. deVilliers, Jr. (1)

Vice-Chairman, Former President & COO of the Company

Matthew S. McAfee (2)(3)(4)

Founding Partner, Driver McAfee Hawthorne & Diebenow, PLLC

John S. Surface (2)(3)(4)

Chief Executive Officer of Covis Services

Martin E. Stein, Jr. (3)(4)

Executive Chairman of Regency Centers Corporation

Nicole B. Thomas (2)(3)(4)

President of Baptist Medical Center Jacksonville

William H. Walton (2)(3)(4)

Co-Founder and Managing Member of Rockpoint Group LLC

Margaret Wetherbee

Attorney

(1) Member of the Executive Committee

(2) Member of the Audit Committee

(3) Member of the Compensation Committee

(4) Member of the Nominating Committee

## Officers

John D. Baker III

Chief Executive Officer

David H. deVilliers III

President & Chief Operating Officer

Matthew C. McNulty

Chief Financial Officer & Treasurer

John D. Milton, Jr.

Executive Vice President, Secretary & General Counsel

John D. Klopfenstein

Controller and Chief Accounting Officer

## Other Information

### FRP Holdings, Inc.

200 West Forsyth Street, 7th Floor

Jacksonville, Florida, 32202

Telephone: (904) 396-5733

### Annual Meeting

Shareholders are cordially invited to attend the 2025 annual meeting of shareholders on Monday, May 12, 2024 at 11:00 a.m., Eastern Daylight Time. This year's meeting will be held virtually. To participate in the annual meeting, go to [www.frpdev.com](http://www.frpdev.com), click the Investors tab, and then click the link titled "2025 Annual Shareholders Meeting".

### Transfer Agent

Equiniti

59 Maiden Lane

Plaza Level

New York, NY 10038

Telephone: 1-800-937-5449

### General Counsel

Nelson Mullins Riley & Scarborough LLP

Jacksonville, Florida

### Independent Registered Public Accounting Firm

Hancock Askew & Co., LLP

Jacksonville, Florida

### Common Stock Listed

The Nasdaq Stock Market

(Symbol: FRPH)

### Form 10-K

Shareholders may receive, without charge, a copy of FRP Holdings, Inc.'s annual report on Form 10-K for the year ended December 31, 2024 as filed with the Securities and Exchange Commission by writing to the Treasurer at 200 West Forsyth Street, 7th Floor, Jacksonville, Florida 32202. The most recent certifications by our Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 are filed as exhibits to our Form 10-K.

### Company Website

The Company's website may be accessed at [www.frpdev.com](http://www.frpdev.com). All of our filings with the Securities and Exchange Commission can be accessed through our website promptly after filing. This includes annual reports on Form 10-K, proxy statements, quarterly reports on Form 10-Q, current reports filed or furnished on Form 8-K and all related amendments.







# A REAL ESTATE INVESTMENT AND DEVELOPMENT COMPANY

