

February 6, 2025



## Fourth Quarter 2024 Earnings Call

# Forward-Looking Statements

This presentation, as well as other statements made by Aptiv PLC (the “Company”), contain forward-looking statements that reflect, when made, the Company’s current views with respect to current events, certain investments and acquisitions and financial performance. Such forward-looking statements are subject to many risks, uncertainties and factors relating to the Company’s operations and business environment, which may cause the actual results of the Company to be materially different from any future results. All statements that address future operating, financial or business performance or the Company’s strategies or expectations are forward-looking statements. Factors that could cause actual results to differ materially from these forward-looking statements include, but are not limited to, the following: global and regional economic conditions, including conditions affecting the credit market; global inflationary pressures; uncertainties created by the conflict between Ukraine and Russia, and its impacts to the European and global economies and our operations in each country; uncertainties created by the conflicts in the Middle East and their impacts on global economies; fluctuations in interest rates and foreign currency exchange rates; the cyclical nature of global automotive sales and production; the potential disruptions in the supply of and changes in the competitive environment for raw material and other components integral to the Company’s products, including the ongoing semiconductor supply shortage; the Company’s ability to maintain contracts that are critical to its operations; potential changes to beneficial free trade laws and regulations, such as the United States-Mexico-Canada Agreement; the effects of significant increases in trade tariffs, import quotas and other trade restrictions or actions, including retaliatory responses to such actions; changes to tax laws; future significant public health crises; the ability of the Company to integrate and realize the expected benefits of recent transactions; the ability of the Company to attract, motivate and/or retain key executives; the ability of the Company to avoid or continue to operate during a strike, or partial work stoppage or slow down by any of its unionized employees or those of its principal customers; and the ability of the Company to attract and retain customers. Additional factors are discussed under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s filings with the Securities and Exchange Commission. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect the Company. It should be remembered that the price of the ordinary shares and any income from them can go down as well as up. Aptiv disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events and/or otherwise, except as may be required by law.

# Fourth Quarter Highlights

STRONG UNDERLYING BUSINESS PERFORMANCE

REVENUE	<b>\$4.9B</b> 4Q down (1%)	<b>\$19.7B</b> FY down (2%)
EBITDA	<b>\$811M</b> 4Q Margins of 16.5%	<b>\$3,097M</b> FY Margins of 15.7%
OPERATING INCOME	<b>\$623M</b> 4Q Margins of 12.7%	<b>\$2,366M</b> FY Margins of 12.0%
EARNINGS PER SHARE	<b>\$1.75</b> 4Q up \$0.35	<b>\$6.26</b> FY up \$1.40

- RECORD 4Q BOOKINGS OF **\$10.1B** ACROSS PORTFOLIO OF INDUSTRY-LEADING ADVANCED TECHNOLOGIES
- 4Q REVENUE (1%) IMPACTED BY CONTINUED WEAKNESS IN SELECT OEM PRODUCTION SCHEDULES
- RECORD 4Q OPERATING INCOME DRIVEN BY STRONG OPERATING EXECUTION AND COST REDUCTION INITIATIVES
- 4Q EPS UP 25% DUE TO HIGHER OPERATING INCOME AND PROACTIVE CAPITAL ALLOCATION ACTIONS
- RECORD 4Q OPERATING CASH FLOW OF **\$1.1B** DRIVEN BY FAVORABLE WORKING CAPITAL

Note: Revenue growth excludes impact of foreign exchange and commodities.

EBITDA, operating income and EPS adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP.



# Full Year 2024 Achievements

## CONTINUED EXECUTION OF OUR LONG-TERM STRATEGY

### STRENGTHENING LEADERSHIP POSITIONS AND CAPITALIZING ON SAFE, GREEN, AND CONNECTED MEGATRENDS



#### SAFETY & CONNECTIVITY

- Two Gen 6 ADAS platform awards for EMEA and China OEMs
- Launching Integrated Cockpit Controller solution for Mahindra



#### ELECTRIFICATION

- Further expansion of 48-volt connector portfolio
- First flat cable connector award for battery pack



#### SMART VEHICLE COMPUTE & SOFTWARE

- SVA™ zone controller and software award with Chery
- Launch of Wind River eLxr Pro, the first enterprise-grade Linux solution for the cloud-to-edge continuum

### VALIDATION OF INDUSTRY-LEADING PORTFOLIO AND CAPABILITIES

#### POSITIONED FOR GROWTH

- \$31B in bookings, including record year for S&PS
- Record business awards with local China OEMs

#### EARNINGS GROWTH

- 140 bps Adj. Operating Income margin expansion
- 29% YoY Adj. EPS growth

#### OPERATIONAL EXCELLENCE

- Strong execution of new program launches
- Continued supply chain enhancements

#### DISCIPLINED CAPITAL ALLOCATION

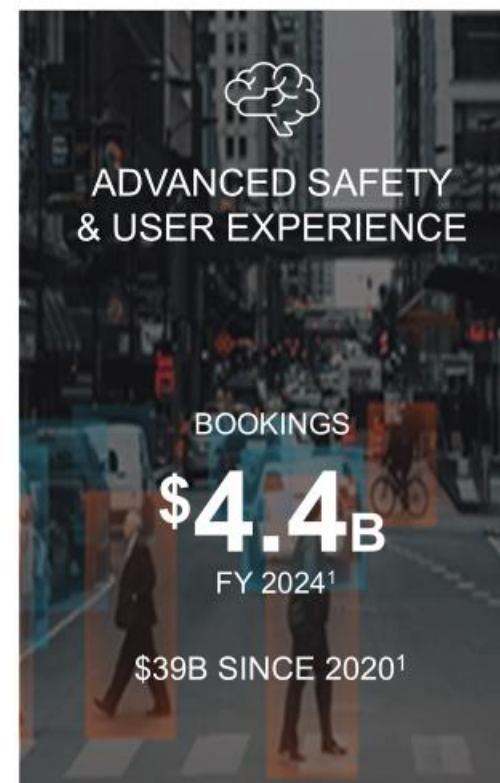
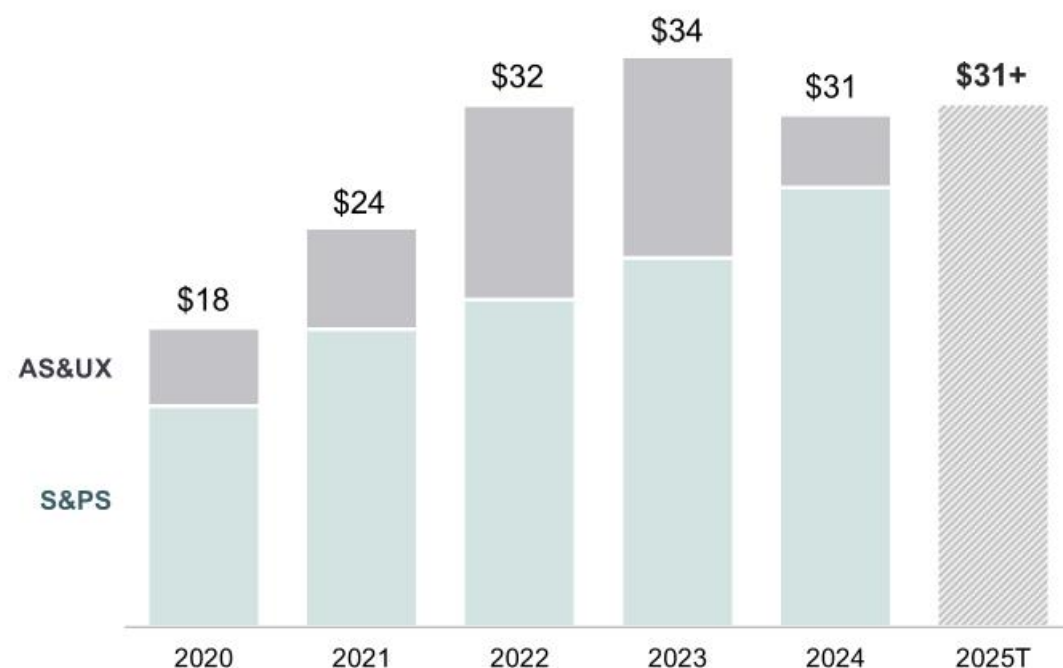
- Reduced shares outstanding by 16%
- Partial exit of Motional ownership

# Winning Across the Portfolio

NEW BUSINESS AWARDS DRIVEN BY PORTFOLIO OF ADVANCED TECHNOLOGIES

## BOOKINGS

Lifetime gross program revenues, \$ Billions



1. Cumulative value of bookings





# Advanced Safety & User Experience

FULL SENSOR-TO-CLOUD TECH STACK WITH PRODUCTIZED, MODULAR SOLUTIONS

## FY 2024 HIGHLIGHTS

### REVENUE GROWTH<sup>1</sup>: +2%

- Solid growth in NA and China, partially offset by Europe
- Active Safety growth in NA, Europe and with local China OEMs

### INCREASINGLY PRODUCTIZED SOLUTIONS

- Prioritizing investments in modular solutions built on flexible, open platforms, enabling higher performance at lower cost
- Deploying Wind River Studio for software development on all new OEM programs to drive efficiency, quality, speed to market & reuse
- Proactively diversifying customer exposure, including strong traction with local China OEMs

1. Revenue growth excludes impact of foreign exchange and commodities.

## 4Q 2024 NEW BUSINESS AWARDS

GEELY  
ZEEKR  
LYNK&CO

MULTI-DOMAIN CENTRAL COMPUTE  
SOLUTION ACROSS MULTIPLE PROGRAMS

GLOBAL TRUCK  
MANUFACTURER

INFOTAINMENT INTEGRATED COCKPIT  
CONTROLLER AWARD FOR NA AND EUROPE

JAPANESE  
OEM

GEN 6 RADAR AWARD FOR ASIA PACIFIC  
SUV PROGRAM

boost  
mobile

WIND RIVER STUDIO TO ADVANCE THE  
LARGEST O-RAN NETWORK DEPLOYMENT

# Signal & Power Solutions

ENABLING PROLIFERATION OF SIGNAL, POWER, AND DATA DISTRIBUTION ACROSS INDUSTRIES

## FY 2024 HIGHLIGHTS

REVENUE GROWTH<sup>1</sup>: (3%) | EDS (6)% | ECG flat

- Growth in Asia Pacific offset by weakness in NA and Europe
- Strong interconnect growth in non-auto markets

## PORTFOLIO EXPANSION AND OPERATING EFFICIENCY

- ECG growth of 3% in adjacent industries
- Accelerating footprint rotations in North America and Europe to best-cost countries
- Continued investments in automation for EDS – on track for >50% by 2030 to improve efficiency while reducing costs

1. Revenue growth excludes impact of foreign exchange and commodities.

## 4Q 2024 NEW BUSINESS AWARDS

MAJOR NORTH  
AMERICAN OEM

ELECTRICAL ARCHITECTURE AWARD FOR  
LIGHT/HEAVY DUTY TRUCK PLATFORM

LUXURY  
EUROPEAN OEM

PROGRAM EXTENSION FOR HIGH VOLTAGE  
BATTERY PACKS

CHINA  
LOCAL OEMS

STRONG TRACTION ACROSS PORTFOLIO;  
\$1B+ BOOKINGS WITH LOCAL OEMS

AEROSPACE  
& DEFENSE

CROSS-PORTFOLIO INTERCONNECT AWARDS  
WITH INDUSTRY INNOVATORS

# Strategic Portfolio Transformation

PURSUING TAX-FREE SPIN-OFF OF APTIV'S ELECTRICAL DISTRIBUTION SYSTEMS BUSINESS



Next step in adapting to evolving landscape and **positioning for future success**



Creating **two independent public companies** with distinct product portfolios and financial profiles, each better able to pursue **unique market opportunities and capital allocation strategies**



Both companies **optimally positioned to capitalize on long-term megatrends** and evolving customer needs



Transaction expected to **drive significant value** for customers, employees, and shareholders

## TRANSACTION DETAILS

- Spin-off expected to be tax-free to Aptiv and its shareholders for both Swiss and U.S. federal income tax purposes
- Targeting transaction completion by end of 1Q 2026
- Subject to final approval by Aptiv's Board of Directors and other customary conditions
- Investor days to be held for each company prior to spin completion



# 2025 Outlook

## STRONG PERFORMANCE IN A DYNAMIC ENVIRONMENT

### NAVIGATING SHIFTING INDUSTRY BACKDROP...



#### DYNAMIC MACRO ENVIRONMENT

Implementing actions in response to trade/tariff policies and monitoring EU CO<sub>2</sub> compliance



#### ELECTRIC VEHICLE ADOPTION

Increasing EV penetration across all regions



#### IMPROVING CUSTOMER MIX

Expected volume recovery with select OEMs



### ...WHILE MAINTAINING SUSTAINABLE LONG-TERM GROWTH AND MARGIN EXPANSION



#### STRONG REVENUE GROWTH OPPORTUNITY

Continued new vehicle platform launches and further expansion with leading local China OEMs



#### CONTINUED MARGIN EXPANSION

Benefits from incremental volume flow-through and ongoing performance initiatives



#### STRATEGIC PORTFOLIO ACTIONS

EDS separation execution; disciplined capital deployment, including debt reduction and potential M&A

# 4Q 2024 vs. 4Q 2023

## RECORD QUARTERLY OPERATING INCOME AND CASH FLOW

(\$ Millions, except per share amounts)

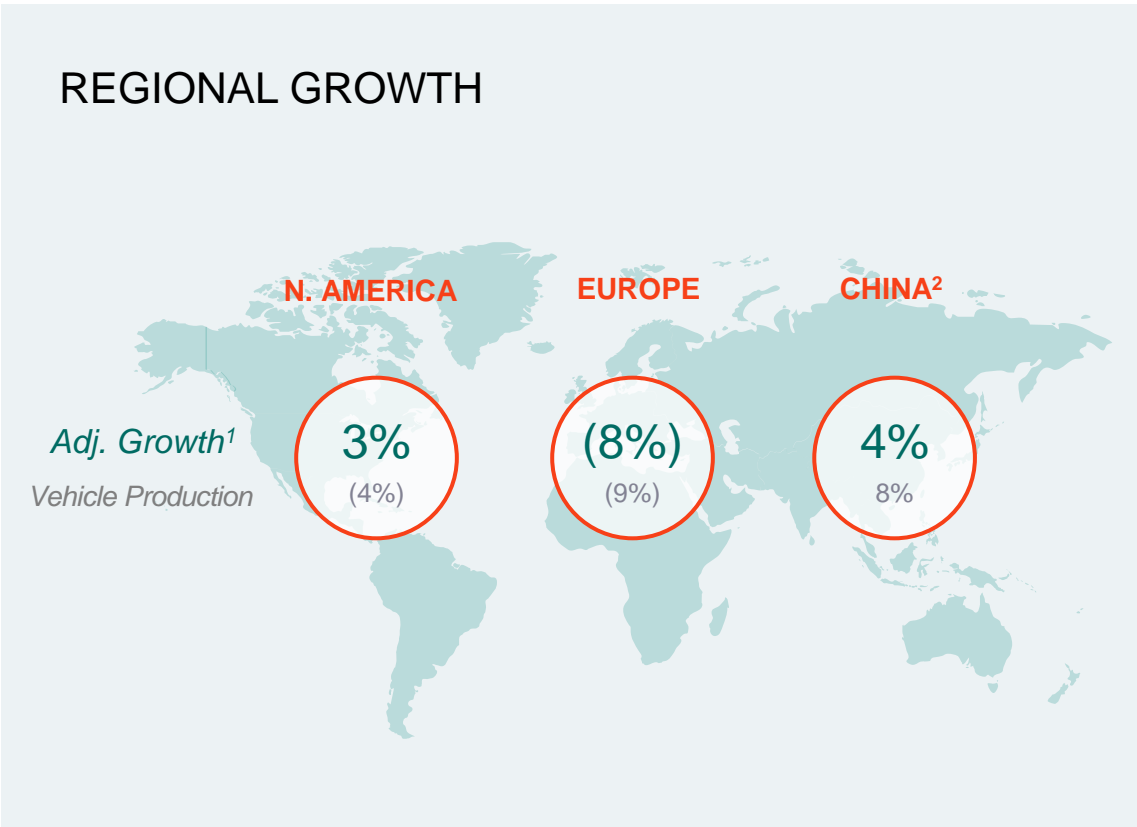
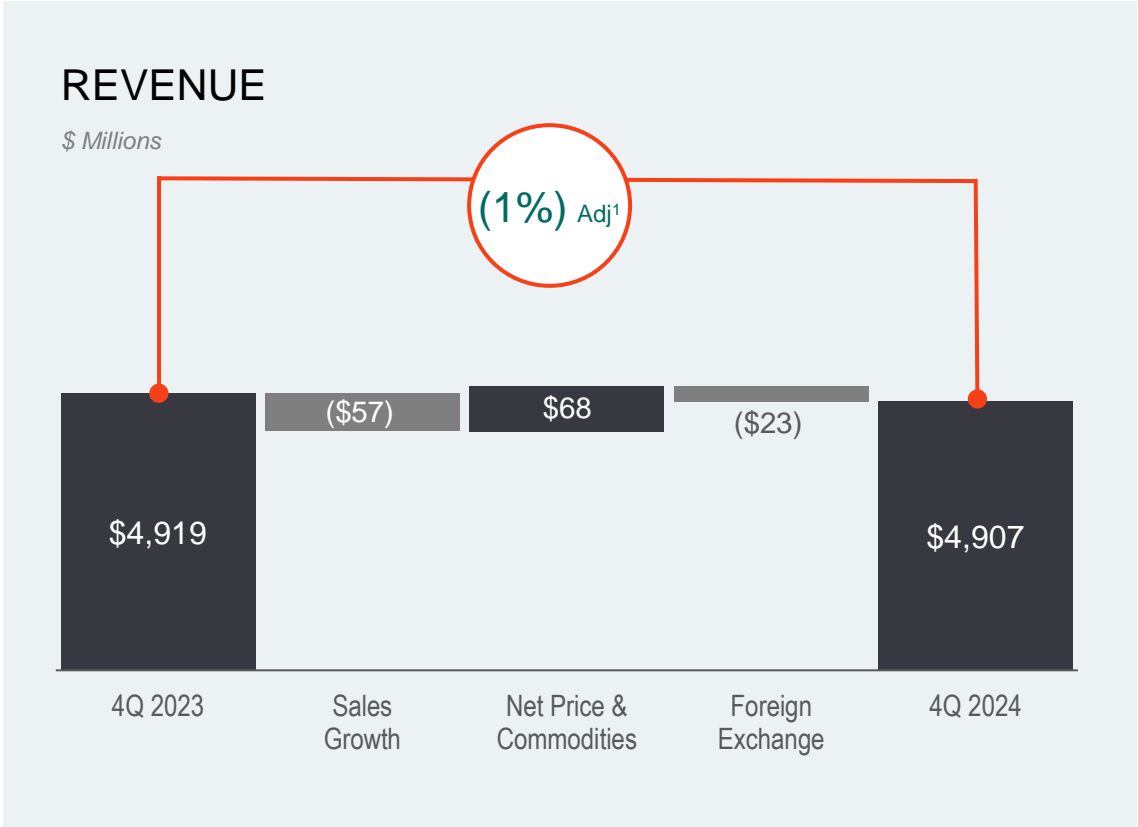
	4Q 2024	Fav / (Unfav)	COMMENTS
<b>REPORTED REVENUE</b> Adj. Growth % <sup>1</sup>	<b>\$4,907</b>	<b>(\$12)</b> (1%)	<ul style="list-style-type: none"> <li>Lower vehicle production at select customers</li> <li>Strong Active Safety growth offset by High Voltage &amp; UX</li> </ul>
<b>EBITDA<sup>2</sup></b> EBITDA Margin	<b>\$811</b> 16.5%	<b>\$39</b> 80 bps	<ul style="list-style-type: none"> <li>EBITDA up 5% YoY</li> <li>Benefit of operational performance initiatives</li> <li>Cost containment and reduction actions</li> </ul>
<b>OPERATING INCOME<sup>2</sup></b> Operating Margin	<b>\$623</b> 12.7%	<b>\$23</b> 50 bps	<ul style="list-style-type: none"> <li>All time record Operating Income</li> <li>FX/Comm impact of +\$26M</li> </ul>
<b>EARNINGS PER SHARE<sup>2</sup></b>	<b>\$1.75</b>	<b>\$0.35</b>	<ul style="list-style-type: none"> <li>Lower share count benefit of \$0.28</li> <li>Motional YoY EPS benefit of \$0.21</li> <li>19.6% adjusted tax rate</li> </ul>
<b>OPERATING CASH FLOW</b>	<b>\$1,060</b>	<b>\$436</b>	<ul style="list-style-type: none"> <li>Higher earnings and favorable working capital</li> <li>Capital expenditures of \$166M</li> </ul>

1. Revenue growth excludes impact of foreign exchange and commodities.

2. EBITDA, operating income and EPS adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP.

# 4Q 2024 Revenue

GROWTH IMPACTED BY LOWER VEHICLE PRODUCTION WITH SELECT CUSTOMERS

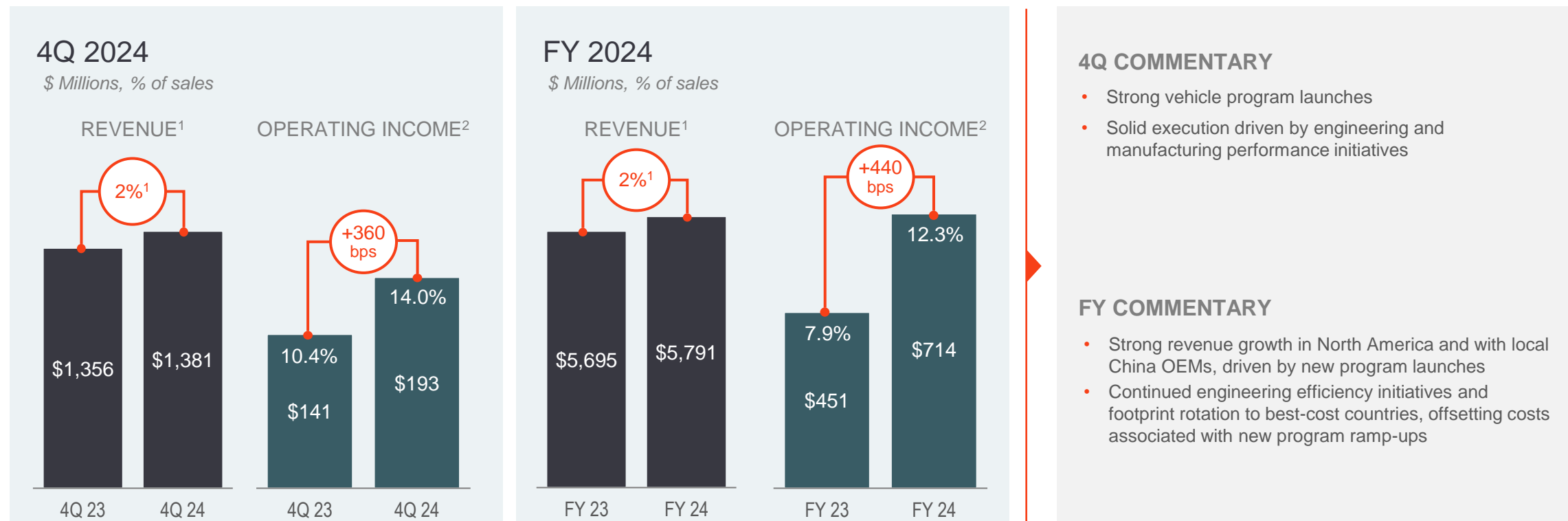


1. Revenue growth excludes impact of foreign exchange and commodities.  
2. Asia Pacific adjusted revenue growth of 3%.



# AS&UX Recap

## RECORD FULL YEAR AND QUARTERLY REVENUE AND OPERATING INCOME MARGIN

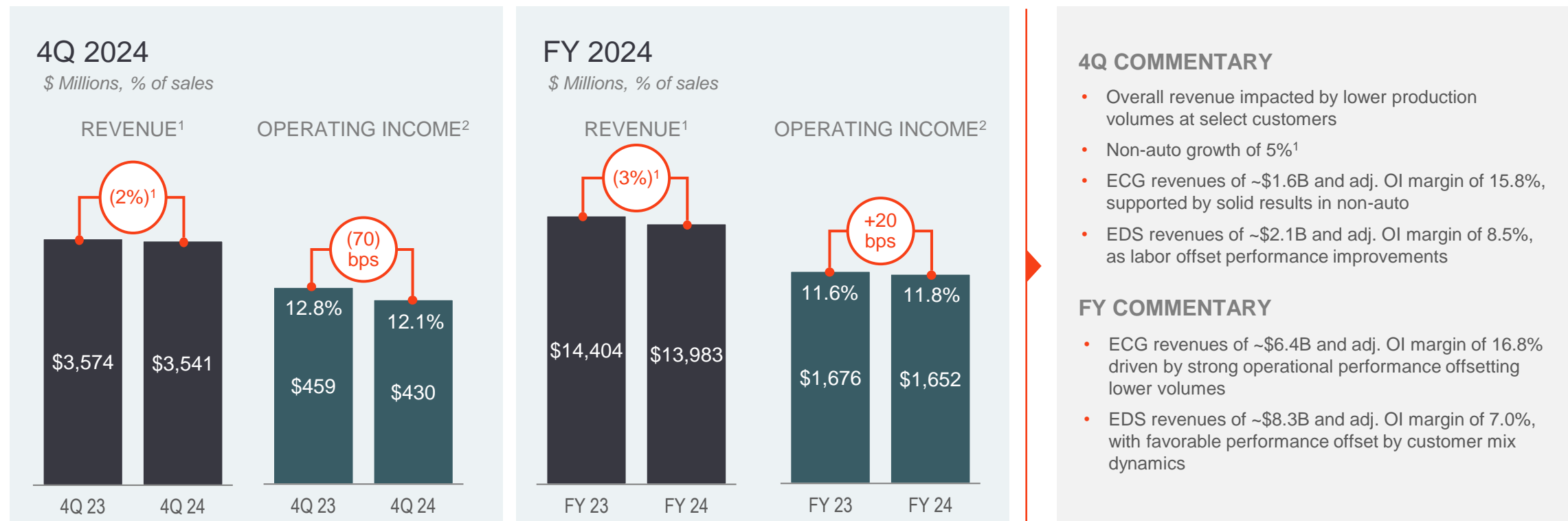


1. Revenue growth excludes impact of foreign exchange, and commodities.

2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP.

# S&PS Recap

## STRONG MARGIN PERFORMANCE DESPITE TOP-LINE IMPACT FROM SELECT CUSTOMERS



### 4Q COMMENTARY

- Overall revenue impacted by lower production volumes at select customers
- Non-auto growth of 5%¹
- ECG revenues of ~\$1.6B and adj. OI margin of 15.8%, supported by solid results in non-auto
- EDS revenues of ~\$2.1B and adj. OI margin of 8.5%, as labor offset performance improvements

### FY COMMENTARY

- ECG revenues of ~\$6.4B and adj. OI margin of 16.8% driven by strong operational performance offsetting lower volumes
- EDS revenues of ~\$8.3B and adj. OI margin of 7.0%, with favorable performance offset by customer mix dynamics

1. Revenue growth excludes impact of foreign exchange, and commodities.

2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP.

# 2025 Macro Overview

EXPECTING FULL YEAR GLOBAL VEHICLE PRODUCTION DOWN 3 PERCENT

## GLOBAL

Aptiv Revenue Growth<sup>1</sup>

**(3%)** | **2%**  
1Q 2025 | FY 2025

### FY COMMENTARY

- Production (3%) at 92M units
- FY Copper: 4.40

*Note: South America 2% of Revenue<sup>2</sup>*

## NORTH AMERICA

36% of Revenue<sup>2</sup>

Aptiv Revenue Growth<sup>1</sup>

**(3%)** | **4%**  
1Q 2025 | FY 2025

### FY COMMENTARY

- Production (5%) at 15M units
- MXN: 20.75

## EUROPE

33% of Revenue<sup>2</sup>

Aptiv Revenue Growth<sup>1</sup>

**(5%)** | **1%**  
1Q 2025 | FY 2025

### FY COMMENTARY

- Production (3%) at 17M units
- EUR: 1.05

## CHINA

21% of Revenue<sup>2</sup>

Aptiv Revenue Growth<sup>1</sup>

**(4%)** | **(1%)**  
1Q 2025 | FY 2025

### FY COMMENTARY

- Production flat at 31M units
- CNY: 7.25

*Note: Rest of Asia Pacific 8% of Revenue<sup>2</sup>*

1. Adjusted Revenue Growth at Midpoint of Guidance; excludes impact of foreign exchange and commodities.  
2. % of 2024 Revenue.



# 2025 Guidance

## CONSERVATIVE APPROACH TO FULL YEAR OUTLOOK

(\$ Millions, except per share amounts)

	1Q 2025	FY 2025	COMMENTS
<b>REPORTED REVENUE</b> Adj. Growth % <sup>1</sup>	<b>\$4,635 – 4,835</b> ~(3%)	<b>\$19,600 – 20,400</b> ~2%	<ul style="list-style-type: none"> <li>1Q: Global vehicle production (5%)</li> <li>FY: AS&amp;UX up mid-SD; ECG up low-SD; EDS flat</li> </ul>
<b>EBITDA<sup>2</sup></b> EBITDA Margin	<b>\$685 – 735</b> 14.8% – 15.2%	<b>\$3,095 – 3,275</b> 15.8% – 16.1%	<ul style="list-style-type: none"> <li>1Q: Minimal impact from FX/Comm</li> <li>FY: (30) bps headwind from FX/Comm</li> </ul>
<b>OPERATING INCOME<sup>2</sup></b> Operating Margin	<b>\$495 – 545</b> 10.7% – 11.3%	<b>\$2,330 – 2,510</b> 11.9% – 12.3%	<ul style="list-style-type: none"> <li>Performance initiatives offsetting material &amp; labor inflation</li> <li>Excludes potential impact of tariffs<sup>3</sup></li> </ul>
<b>EARNINGS PER SHARE<sup>2</sup></b> EPS, excluding Motional equity loss	<b>\$1.40 – 1.60</b> \$1.45– 1.65	<b>\$7.00 – 7.60</b> \$7.30 – 7.90	<ul style="list-style-type: none"> <li>~17.5% adjusted tax rate</li> <li>Benefit from share count reduction</li> </ul>
<b>OPERATING CASH FLOW</b>		<b>~\$2,100</b>	<ul style="list-style-type: none"> <li>Capital expenditures at ~4.5% of sales</li> <li>Restructuring cash of ~\$250M for full year</li> </ul>

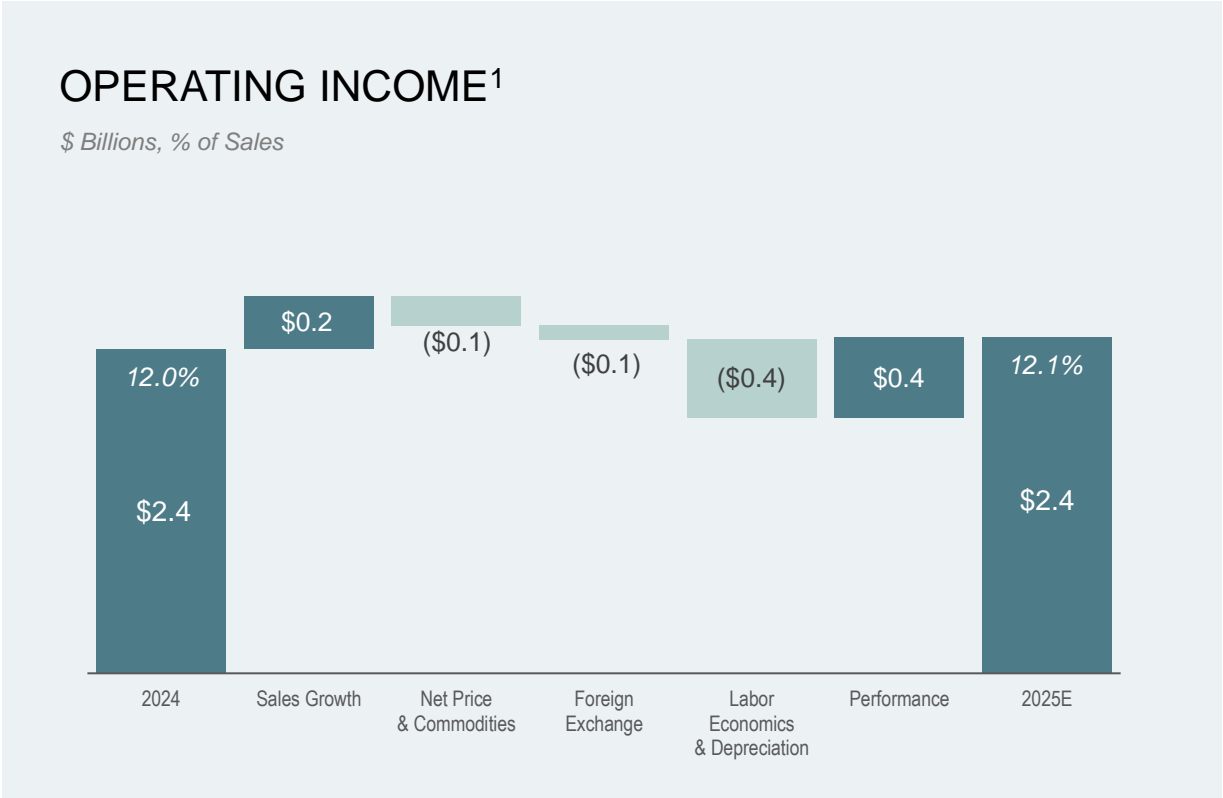
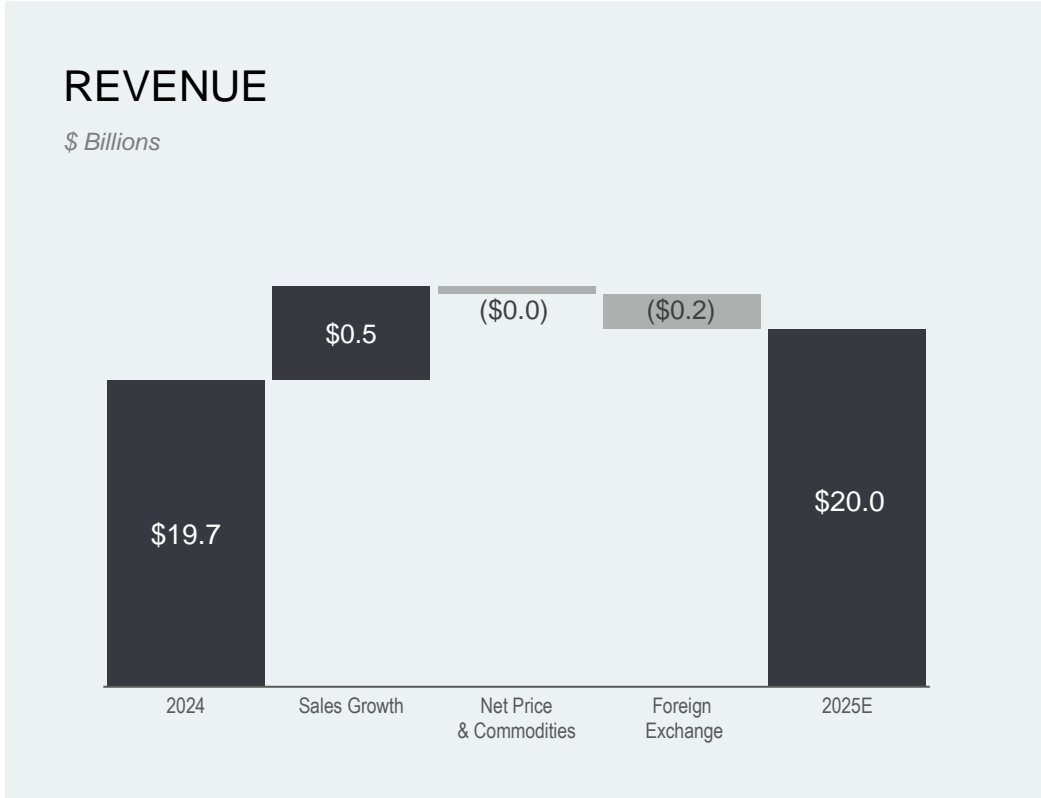
Note: The Company's financial guidance does not reflect the potential impacts of recent U.S. tariffs imposed or threatened to be imposed on China, Canada, Mexico and other countries as well as any retaliatory actions that may be taken by such countries.

1. Revenue growth excludes impact of foreign exchange and commodities.

2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP.

# Full Year 2025 Outlook Versus 2024

CONTINUED PROFITABLE GROWTH AND MARGIN EXPANSION

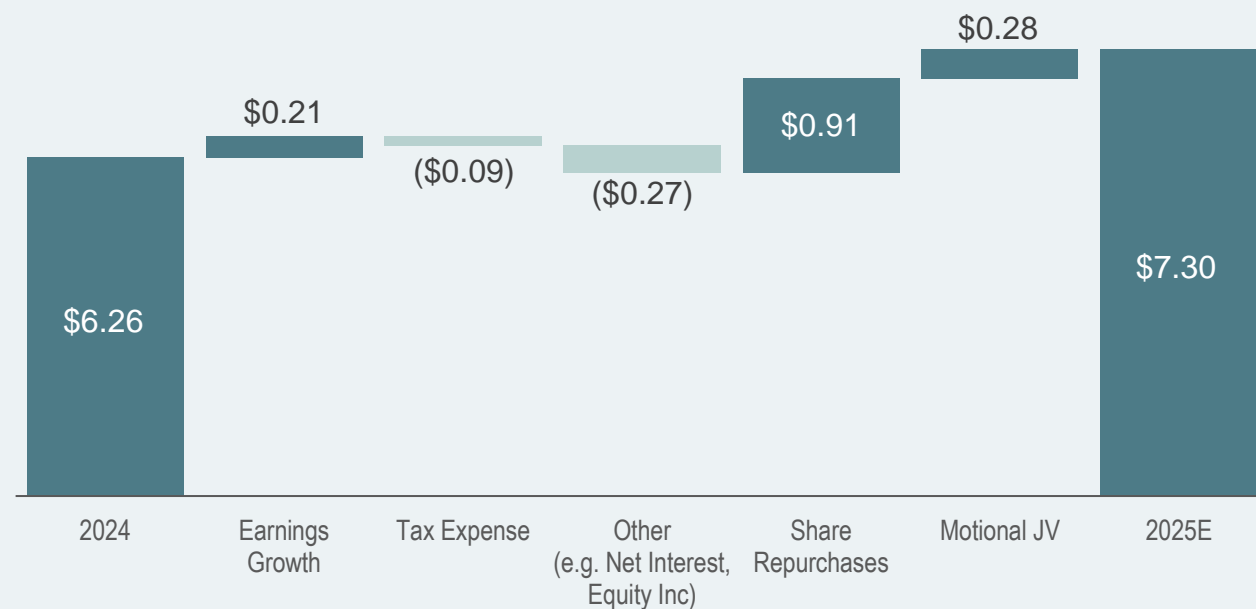


Note: Reflects midpoint of 2025 Guidance.  
1. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP.

# Strong Adjusted EPS Growth

EARNINGS GROWTH AND PROACTIVE CAPITAL ALLOCATION DECISIONS DRIVING UPSIDE

## EARNINGS PER SHARE<sup>1</sup>



## RELEVANT COMMENTARY

- 17% YoY EPS growth
- Incremental volume flow-through reflecting a more normalized market environment
- Tax rate reflecting Pillar II impact
- Completion of \$3.0B Accelerated Share Repurchase program driving further share count reduction
- Full year benefit from reduced Motional stake from 50% to 15%

Note: Reflects midpoint of 2025 Guidance.

1. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP.

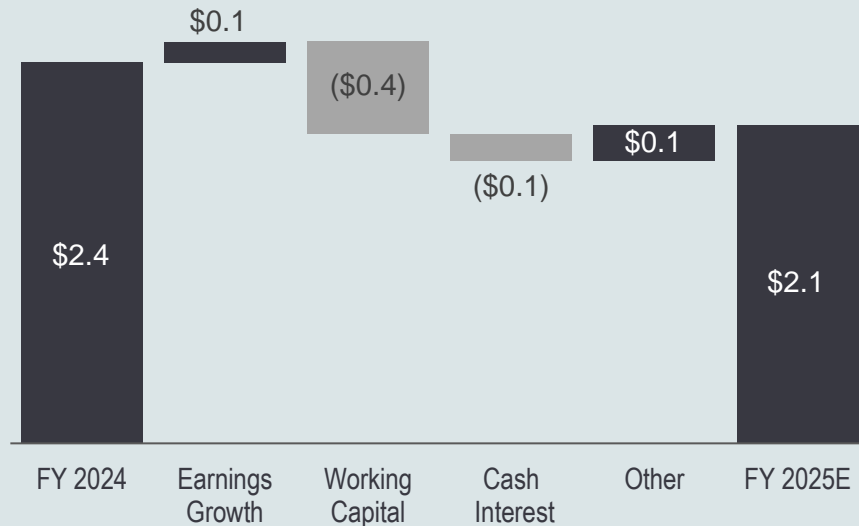


# Cash Flow Generation

## CONTINUED STRATEGIC CAPITAL DEPLOYMENT

### OPERATING CASH FLOW

\$ Billions



### BALANCED CAPITAL ALLOCATION

#### Capital Expenditures

- Maintenance & growth capex to support new product and program launches

#### Accelerated Debt Paydown

- \$350M in Term Loan A paid down in Q4 2024
- Remaining \$250M Term Loan A paid down in Q1 2025
- Pan-European Factoring facility expected to be paid down by Q2 2025

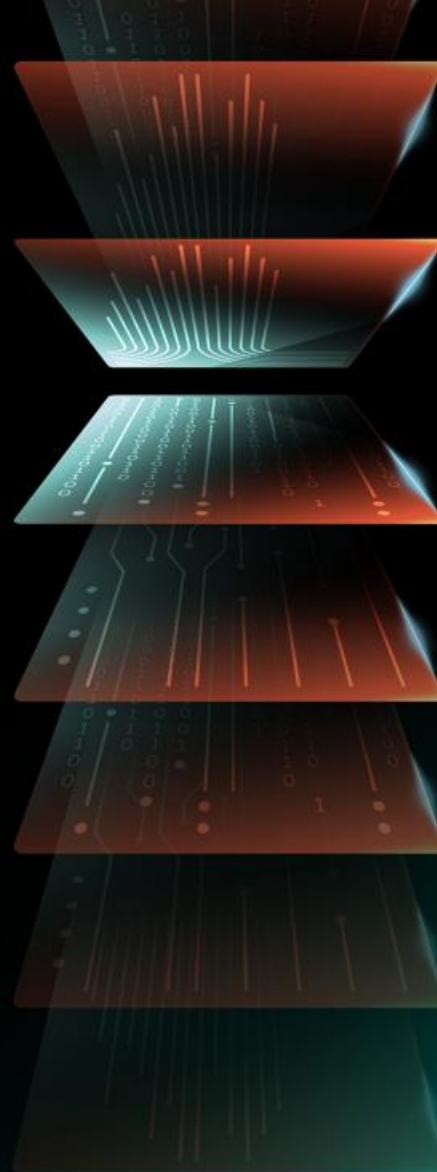
#### Excess Cash Alternatives

- Opportunistic return of cash to shareholders via share repurchases
- Potential strategic M&A and/or investments

# Summary

WELL-POSITIONED FOR 2025 AND BEYOND

- **SOLID 2024 FULL YEAR EXECUTION**  
Record earnings and cash flow and strong EPS growth reflecting solid operational performance and proactive capital allocation actions
- **COMMITTED TO DELIVERING STRONG PERFORMANCE IN 2025**  
Enabling the transition to a more feature-rich, software-defined future across industries
- **BETTER POSITIONED TO CAPITALIZE ON LONG-TERM MEGATRENDS**  
Separation of EDS establishes two companies better able to address evolving customer needs, pursue unique market opportunities, and drive significant value for all stakeholders



• **APTIV** •

• **APTIV** •



# APPENDIX



# YoY Revenue Growth Metrics

	4Q 2024	2024
Reported net sales % change	-	(2%)
Less: foreign currency exchange and commodities	1%	-
<b>Adjusted revenue growth</b>	<b>(1%)</b>	<b>(2%)</b>

	4Q 2024	2024
<b>Reported Revenue Growth</b>	<b>- %</b>	<b>(2%)</b>
Signal And Power Solutions Reported Revenue Growth	(1%)	(3%)
Advanced Safety And User Experience Reported Revenue Growth	2%	2%
<b>Adjusted Revenue Growth<sup>1</sup></b>	<b>(1%)</b>	<b>(2%)</b>
Signal And Power Solutions Adjusted Revenue Growth <sup>1</sup>	(2%)	(3%)
Advanced Safety And User Experience Adjusted Revenue Growth <sup>1</sup>	2%	2%

1. Adjusted revenue growth excludes impact of foreign exchange and commodities.

# Non-US GAAP Financial Metrics: Adjusted OI

(\$ millions)	4Q 2024	4Q 2023	2024	2023
Net income attributable to Aptiv	268	905	1,787	2,938
Interest expense	107	71	337	285
Other income, net	(11)	(27)	(41)	(63)
Net loss (gain) on equity method transactions	36	-	(605)	-
Income tax expense (benefit)	64	(680)	223	(1,928)
Equity loss, net of tax	8	72	118	299
Net income attributable to noncontrolling interest	6	13	24	28
Net income (loss) attributable to redeemable noncontrolling interest	1	1	(1)	-
<b>Operating income</b>	<b>479</b>	<b>355</b>	<b>1,842</b>	<b>1,559</b>
Amortization	52	56	211	233
Restructuring	68	130	193	211
Other acquisition and portfolio project costs	14	35	80	80
Asset impairments	5	18	22	18
Compensation expense related to acquisitions	5	6	18	26
<b>Adjusted operating income</b>	<b>623</b>	<b>600</b>	<b>2,366</b>	<b>2,127</b>

# Non-US GAAP Financial Metrics: Adjusted EBITDA

(\$ millions)	4Q 2024	4Q 2023	2024	2023
Net income attributable to Aptiv	268	905	1,787	2,938
Interest expense	107	71	337	285
Income tax expense (benefit)	64	(680)	223	(1,928)
Net income attributable to noncontrolling interest	6	13	24	28
Net income (loss) attributable to redeemable noncontrolling interest	1	1	(1)	-
Depreciation and amortization	245	246	964	912
<b>EBITDA</b>	<b>691</b>	<b>556</b>	<b>3,334</b>	<b>2,235</b>
Other income, net	(11)	(27)	(41)	(63)
Net loss (gain) on equity method transactions	36	-	(605)	-
Equity loss, net of tax	8	72	118	299
Restructuring	68	130	193	211
Other acquisition and portfolio project costs	14	35	80	80
Compensation expense related to acquisitions	5	6	18	26
<b>Adjusted EBITDA</b>	<b>811</b>	<b>772</b>	<b>3,097</b>	<b>2,788</b>

# Non-US GAAP Financial Metrics: Adj. NI Per Share

(\$ millions, except per share amounts)	4Q 2024	4Q 2023	2024	2023
Net income attributable to ordinary shareholders	268	905	1,787	2,909
Mandatory convertible preferred share dividends (a)	-	-	-	29
<b>Net income attributable to Aptiv</b>	<b>268</b>	<b>905</b>	<b>1,787</b>	<b>2,938</b>
Adjusting items:				
Amortization	52	56	211	233
Restructuring	68	130	193	211
Other acquisition and portfolio project costs	14	35	80	80
Asset impairments	5	18	22	18
Compensation expense related to acquisitions	5	6	18	26
Debt extinguishment costs	3	1	15	1
Costs associated with acquisitions and other transactions	-	-	-	4
Impairment of equity investments without readily determinable fair value	-	-	-	18
Loss on change in fair value of publicly traded equity securities	-	-	3	6
Net loss (gain) on equity method transactions	36	-	(605)	-
Tax impact of intercompany transfers of intellectual property and other related transactions (b)	-	(723)	-	(2,082)
Tax impact of adjusting items (c)	(40)	(33)	(117)	(77)
<b>Adjusted net income attributable to Aptiv</b>	<b>411</b>	<b>395</b>	<b>1,607</b>	<b>1,376</b>
Weighted average number of diluted shares outstanding (a)	235.46	281.21	256.66	282.88
Diluted net income per share attributable to ordinary shareholders	1.14	3.22	6.96	10.39
<b>Adjusted net income per share</b>	<b>1.75</b>	<b>1.40</b>	<b>6.26</b>	<b>4.86</b>
<i>Less: Impact of Motional equity loss</i>	<i>0.06</i>	<i>0.26</i>	<i>0.52</i>	<i>1.06</i>
<b>Pro forma - Adjusted net income per share</b>	<b>1.81</b>	<b>1.66</b>	<b>6.78</b>	<b>5.92</b>

(a) On June 15, 2023, each outstanding share of the Company's 5.50% Mandatory Convertible Preferred Shares (the "MCPS") converted into 1.0754 ordinary shares of the Company. For purposes of calculating Adjusted Net Income Per Share, the Company has excluded the impact of the MCPS dividends for the year ended December 31, 2023 and assumed the "if converted" method of share dilution as the assumed conversion of the MCPS into ordinary shares on a weighted average basis was more dilutive to net income per share than the impact of the MCPS dividends (method already applied for U.S. GAAP purposes of calculating the weighted average number of diluted shares outstanding).

(b) In response to the OECD's Pillar Two Directive, the Company initiated changes to its corporate entity structure, including intercompany transfers of certain intellectual property to one of its subsidiaries in Switzerland during the second half of 2023. Furthermore, during the third quarter, the Company's Swiss subsidiary was granted a ten year tax incentive, beginning in 2024. The measurement of certain deferred tax assets and associated income tax benefits resulting from these transactions was impacted by tax legislation in Switzerland enacted in the fourth quarter of 2023, which increased the statutory income tax rate, resulting in additional deferred tax benefit impacts, net of valuation allowances. These adjustments represent the total income tax benefits recorded as a result of these transactions during the three months and year ended December 31, 2023.

(c) Represents the income tax impacts of the adjustments made for amortization, restructuring and other special items by calculating the income tax impact of these items using the appropriate tax rate for the jurisdiction where the charges were incurred.



# Non-US GAAP Financial Guidance Metrics: Adjusted Operating Income

(\$ millions)	1Q 2025 <sup>1</sup>	2025 <sup>1</sup>
Net income attributable to Aptiv	235	1,250
Interest expense	95	365
Other income, net	(5)	(20)
Income tax expense	50	280
Equity loss, net of tax	10	50
Net income attributable to noncontrolling interest (a)	-	20
<b>Operating income</b>	<b>385</b>	<b>1,945</b>
Amortization	50	210
Restructuring	60	175
Other acquisition and portfolio project costs	20	70
Compensation expense related to acquisitions	5	20
<b>Adjusted operating income</b>	<b>520</b>	<b>2,420</b>

1. Prepared at the estimated mid-point of the Company's financial guidance range.

(a) Includes portion attributable to redeemable noncontrolling interest.

# Non-US GAAP Financial Guidance Metrics: Adjusted EBITDA

(\$ millions)	1Q 2025 <sup>1</sup>	2025 <sup>1</sup>
Net income attributable to Aptiv	235	1,250
Interest expense	95	365
Income tax expense	50	280
Net income attributable to noncontrolling interest (a)	-	20
Depreciation and amortization	240	975
<b>EBITDA</b>	<b>620</b>	<b>2,890</b>
Other income, net	(5)	(20)
Equity loss, net of tax	10	50
Restructuring	60	175
Other acquisition and portfolio project costs	20	70
Compensation expense related to acquisitions	5	20
<b>Adjusted EBITDA</b>	<b>710</b>	<b>3,185</b>

1. Prepared at the estimated mid-point of the Company's financial guidance range.

(a) Includes portion attributable to redeemable noncontrolling interest.

# Non-US GAAP Financial Guidance Metrics: Adjusted NI Per Share

(\$ millions, except per share amounts)	1Q 2025 <sup>1</sup>	2025 <sup>1</sup>
Net income attributable to Aptiv	235	1,250
Adjusting items:		
Amortization	50	210
Restructuring	60	175
Other acquisition and portfolio project costs	20	70
Compensation expense related to acquisitions	5	20
Tax impact of adjusting items	(25)	(85)
<b>Adjusted net income attributable to Aptiv</b>	<b>345</b>	<b>1,640</b>
Weighted average number of diluted shares outstanding	233.00	225.00
Diluted net income per share attributable to ordinary shareholders	1.00	5.55
<b>Adjusted net income per share</b>	<b>1.50</b>	<b>7.30</b>
<i>Less: Impact of Motional equity loss</i>	<i>0.05</i>	<i>0.30</i>
<i>Pro forma - Adjusted net income per share</i>	<i>1.55</i>	<i>7.60</i>

1. Prepared at the estimated mid-point of the Company's financial guidance range.

# Recast Segment Information: 2024

Revenue, \$M	1Q 2024	2Q 2024	3Q 2024	4Q 2024	2024
Electrical Distribution Systems	2,081	2,065	2,035	2,128	8,309
Engineered Components Group	1,596	1,626	1,582	1,580	6,384
Advanced Safety and User Experience	1,429	1,554	1,427	1,381	5,791
Eliminations and Other (a)	(205)	(194)	(190)	(182)	(771)
<b>Aptiv</b>	<b>4,901</b>	<b>5,051</b>	<b>4,854</b>	<b>4,907</b>	<b>19,713</b>

Adjusted Operating Income, \$M <sup>1</sup>	1Q 2024	2Q 2024	3Q 2024	4Q 2024	2024
Electrical Distribution Systems	136	138	125	180	579
Engineered Components Group	253	298	272	250	1,073
Advanced Safety and User Experience	155	170	196	193	714
<b>Aptiv</b>	<b>544</b>	<b>606</b>	<b>593</b>	<b>623</b>	<b>2,366</b>

(1) Adjusted for restructuring and other special items, see reconciliation to US GAAP for detail.

(a) Eliminations and Other includes the elimination of inter-segment transactions.



# Recast Segment Information: 2023

Revenue, \$M	1Q 2023	2Q 2023	3Q 2023	4Q 2023	2023
Electrical Distribution Systems	2,111	2,278	2,259	2,184	8,832
Engineered Components Group	1,559	1,622	1,652	1,582	6,415
Advanced Safety and User Experience	1,366	1,532	1,441	1,356	5,695
Eliminations and Other (a)	(218)	(232)	(238)	(203)	(891)
<b>Aptiv</b>	<b>4,818</b>	<b>5,200</b>	<b>5,114</b>	<b>4,919</b>	<b>20,051</b>

Adjusted Operating Income, \$M <sup>1</sup>	1Q 2023	2Q 2023	3Q 2023	4Q 2023	2023
Electrical Distribution Systems	141	152	173	201	667
Engineered Components Group	233	240	278	258	1,009
Advanced Safety and User Experience	63	138	109	141	451
<b>Aptiv</b>	<b>437</b>	<b>530</b>	<b>560</b>	<b>600</b>	<b>2,127</b>

(1) Adjusted for restructuring and other special items, see reconciliation to US GAAP for detail.

(a) Eliminations and Other includes the elimination of inter-segment transactions.