

COLLINS AEROSPACE PRATT & WHITNEY RAYTHEON

4th quarter 2024

# Earnings conference call

January 28, 2025



## Forward looking statements

**Note:** This press release contains statements which, to the extent they are not statements of historical or present fact. constitute "forward-looking statements" under the securities laws. From time to time, oral or written forward-looking statements may also be included in other information released to the public. These forward-looking statements are intended to provide RTX Corporation ("RTX") management's current expectations or plans for our future operating and financial performance, based on assumptions currently believed to be valid and are not statements of historical fact. Forward-looking statements can be identified by the use of words such as "believe." "expect." "expectations." "plans." "strategy." "prospects." "estimate," "project," "target," "anticipate," "will," "should," "see," "guidance," "outlook," "goals," "objectives," "confident," "on track," "designed to," "commit." "commitment" and other words of similar meaning. Forward-looking statements may include. among other things, statements relating to future sales, earnings, cash flow, results of operations, uses of cash, share repurchases, tax payments and rates, research and development spending, cost savings, other measures of financial performance, potential future plans, strategies or transactions, credit ratings and net indebtedness, the Pratt powder metal matter and related matters and activities, including without limitation other engine models that may be impacted, the merger (the "merger") between United Technologies Corporation ("UTC") and Raytheon Company ("Raytheon") or the spin-offs by UTC of Otis Worldwide Corporation and Carrier Global Corporation into separate independent companies (the "separation transactions") in 2020, the pending disposition of Collins' actuation and flight control business, targets and commitments (including for share repurchases or otherwise), and other statements that are not solely historical facts. All forward-looking statements involve risks, uncertainties and other factors that may cause actual results to differ materially from those expressed or implied in the forward-looking statements. For those statements, we claim the protection of the safe harbor for forward-looking statements contained in the U.S. Private Securities Litigation Reform Act of 1995. Such risks, uncertainties and other factors include, without limitation: (1) the effect of changes in economic, capital market and political conditions in the U.S. and globally, such as from the global sanctions and export controls with respect to Russia, and any changes therein, and including changes related to financial market conditions, banking industry disruptions, fluctuations in commodity prices or supply (including energy supply), inflation, interest rates and foreign currency exchange rates, disruptions in global supply chain and labor markets, levels of consumer and business confidence, the imposition of tariffs, and geopolitical risks, including, without limitation, in the Middle East and Ukraine; (2) risks associated with U.S. government sales, including changes or shifts in defense spending due to budgetary constraints, spending cuts resulting from seguestration, a continuing resolution, a government shutdown, the debt ceiling or measures taken to avoid default, or otherwise, and uncertain funding of programs; (3) risks relating to our performance on our contracts and programs, including our ability to control costs, the mix of our contracts and programs, and our inability to pass some or all of our costs on fixed price contracts to the customer, and risks related to our dependence on U.S. government approvals for international contracts; (4) challenges in the development, certification, production, delivery, support and performance of RTX advanced technologies and new products and services and the realization of the anticipated benefits (including our expected returns under customer contracts), as well as the challenges of operating in RTX's highly-competitive industries both domestically and abroad; (5) risks relating to RTX's reliance on U.S. and non-U.S. suppliers and commodity markets, including the effect of sanctions, tariffs, delays and disruptions in the delivery of materials and services to RTX or its suppliers and cost increases; (6) risks relating to RTX international operations from, among other things, changes in trade policies and implementation of sanctions, foreign currency fluctuations, economic conditions, political factors, sales methods, U.S. or local government regulations, and our dependence on U.S. government approvals for international contracts: (7) the condition of the aerospace industry: (8) potential changes in policy positions or priorities that emerge from the incoming U.S. presidential administration, including changes in DoD policies or priorities; (9) the ability of RTX to attract, train qualify, and retain qualified personnel and maintain its culture and high ethical standards, and the ability of our personnel to continue to operate our facilities and businesses around the world; (10) the scope, nature, timing and challenges of managing acquisitions, investments, divestitures (including the pending disposition of Collins' actuation and flight control business) and other transactions, including the realization of synergies and opportunities for growth and innovation, the assumption of liabilities and other risks and incurrence of related costs and expenses, and risks related to completion of announced divestitures; (11) compliance with legal, environmental, regulatory and other requirements, including, among other things, obtaining regulatory approvals for

new technologies and products and export and import requirements such as the International Traffic in Arms Regulations and the Export Administration Regulations, anti-bribery and anticorruption requirements, such as the Foreign Corrupt Practices Act, industrial cooperation agreement obligations, and procurement and other regulations in the U.S. and other countries in which RTX and its businesses operate; (12) the outcome of pending, threatened and future legal proceedings, investigations, and other contingencies, including those related to U.S. government audits and disputes and the potential for suspension or debarment of U.S. government contracting or export privileges as a result thereof: (13) risks related to the previouslydisclosed deferred prosecution agreements entered into between the Company and the Department of Justice (DOJ), the Securities and Exchange Commission (SEC) administrative order imposed on the Company, and the related investigations by the SEC and DOJ, and the consent agreement between the Company and the Department of State: (14) factors that could impact RTX's ability to engage in desirable capital-raising or strategic transactions, including its credit rating, capital structure, levels of indebtedness, and related obligations, capital expenditures and research and development spending, and capital deployment strategy including with respect to share repurchases, and the availability of credit, borrowing costs, credit market conditions, and other factors; (15) uncertainties associated with the timing and scope of future repurchases by RTX of its common stock or declarations of cash dividends, which may be discontinued, accelerated, suspended or delayed at any time due to various factors, including market conditions and the level of other investing activities and uses of cash; (16) risks relating to realizing expected benefits from, incurring costs for, and successfully managing, strategic initiatives such as cost reduction, restructuring, digital transformation and other operational initiatives; (17) risks of additional tax exposures due to new tax legislation or other developments in the U.S. and other countries in which RTX and its businesses operate: (18) risks relating to addressing the identified rare condition in powder metal used to manufacture certain Pratt & Whitney engine parts requiring accelerated removals and inspections of a significant portion of the PW1100G-JM Geared Turbofan (GTF) fleet, including, without limitation, the number and expected timing of shop visits, inspection results and scope of work to be performed, turnaround time, availability of new parts, available capacity at overhaul facilities, outcomes of negotiations with impacted customers, and risks related to other engine models that may be impacted by the powder metal matter, and in each case the timing and costs relating thereto, as well as other issues that could impact RTX product performance, including quality, reliability or durability; (19) changes in production volumes of one or more of our significant customers as a result of business, labor, or other challenges, and the resulting effect on its or their demand for our products and services; (20) risks relating to an RTX product safety failure, quality issue or other failure affecting RTX's or its customers' or suppliers' products or systems: (21) risks relating to cybersecurity, including cyber-attacks on RTX's information technology infrastructure. products, suppliers, customers and partners, and cybersecurity-related regulations; (22) risks related to insufficient indemnity or insurance coverage; (23) risks related to artificial intelligence; (24) risks relating to our intellectual property and certain third-party intellectual property; (25) threats to RTX facilities and personnel, as well as other events outside of RTX's control such as public health crises, damaging weather or other acts of nature; (26) the effect of changes in accounting estimates for our programs on our financial results: (27) the effect of changes in pension and other postretirement plan estimates and assumptions and contributions; (28) risks relating to an impairment of goodwill and other intangible assets; (29) the effects of climate change and changing climate-related regulations, customer and market demands, products and technologies; and (30) the intended qualification of (i) the merger as a tax-free reorganization and (ii) the separation transactions and other internal restructurings as tax-free to UTC and former UTC shareowners, in each case, for U.S. federal income tax purposes, For additional information on identifying factors that may cause actual results to vary materially from those stated in forwardlooking statements, see the reports of RTX, UTC and Raytheon on Forms S-4, 10-K, 10-Q and 8-K filed with or furnished to the Securities and Exchange Commission from time to time. Any forward-looking statement speaks only as of the date on which it is made, and RTX assumes no obligation to update or revise such statement, whether as a result of new information, future events or otherwise, except as required by applicable law.



# Strong 2024 with momentum into 2025

\$80.8B

2024 adjusted sales\*

▲ 11% organic\* growth

\$9.5B

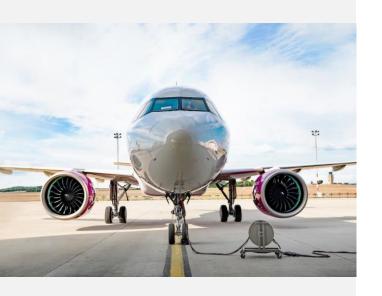
2024 adjusted segment profit\*

▲ 19% year-over-year growth\*

▲ 90 bps adjusted segment margin expansion\*

\$4.5B

2024 free cash flow\*



### \$218B

RTX backlog; received over \$112B of new awards in 2024 with a 1.39 book-to-bill

## Capital Return

Returned \$3.7 billion in 2024; now expect to deliver towards the high end of our \$36 to \$37 billion commitment\*\*

### 2025 Outlook

Adjusted sales\*: **\$83.0B - \$84.0B** 

Organic sales growth\*: 4% - 6%

Adjusted EPS\*: **\$6.00 - \$6.15** 

Free cash flow\*: **\$7.0B - \$7.5B** 



# Strategic priorities

#### **Driving best-in-class performance through:**

## Executing on our commitments



- PW1100 MRO output up 30 percent in 2024
- Connected 40 of our top factories to our proprietary data analytics platform

## Innovating for future growth



- Spent over \$7.5 billion in company and customer funded R&D in 2024
- Coyote effector recently demonstrated enhanced capabilities against complex drone targets

## Leveraging our breadth and scale



- Growing Collins production space leveraging an existing Raytheon facility
- Launched a significant number of projects across RTX to increase factory utilization

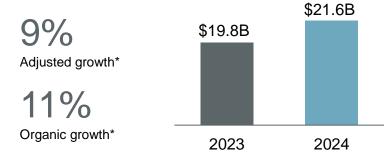


# 4Q 2024 results

#### **KEY TAKEAWAYS**

- 11% organic sales growth\*
  - **▲15%** commercial aftermarket
  - **▲10%** commercial OE
  - **▲10%** defense (excluding the Cybersecurity divestiture)
- 29% adjusted segment operating profit growth\* with 180 bps of segment margin expansion\*
- \$0.5B free cash flow\*

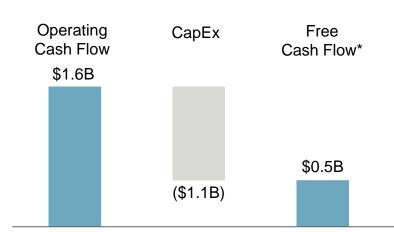
#### **ADJUSTED SALES\***



#### **REPORTED**

\$19.9B \$21.6B

#### **CASH FLOW**



#### **GAAP EPS**



#### **ADJUSTED EPS\***



EXCLUDES:		
Acq. Accounting Adj.	(\$0.29)	(\$0.30)
Restructuring	(\$0.03)	(\$0.05)
Other	\$0.08	(\$0.09)

<sup>\*</sup>See Appendix for additional information regarding these non-GAAP financial measures



## Collins Aerospace

4Q 2024 results

Collins signed a 10-year contract with Air Europa to provide comprehensive MRO services for the airline's fleet of 787 aircraft, providing support for systems including electric power, environmental control, avionics, lighting, and cargo. Collins will also provide predictive health maintenance and expand its pool of 787 spares in Europe.

#### **HIGHLIGHTS**





#### Adjusted sales\*

- Defense up 13%
- Commercial aftermarket up 12%
- Commercial OE down 6%

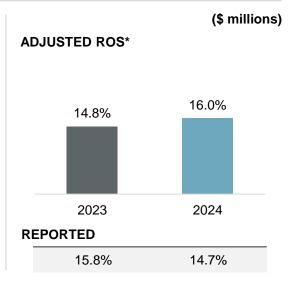


#### Adjusted operating profit\*

- · Higher commercial aftermarket volume
- Higher defense volume
- Lower commercial OE volume and unfavorable mix







<sup>\*</sup>See Appendix for additional information regarding these non-GAAP financial measures



# Pratt & Whitney

4Q 2024 results

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Pratt & Whitney received FAA certification for the GTF engine that will power the Airbus A321XLR aircraft. Globally,13 customers have selected GTF engines to power 217 A321XLR aircraft.

#### **HIGHLIGHTS**





#### Adjusted sales\*

- Commercial OE up 31%
- Commercial aftermarket up 17%
- Military up 8%

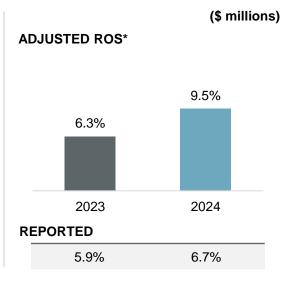


#### Adjusted operating profit\*

- Favorable volume and mix in LCE OE
- Favorable mix in Pratt Canada aftermarket
- Higher commercial aftermarket and military volume
- Approximately \$70 million benefit from an insurance recovery









## Raytheon

4Q 2024 results



Raytheon received a follow-on production contract from the U.S. Navy for the Next Generation Jammer Mid-Band (NGJ-MB) system that will run through 2028. The U.S. Navy and Royal Australian Air Force will employ NGJ-MB on the EA-18G GROWLER® to target advanced radar threats, communications, data links and non-traditional radio frequency threats.

#### **HIGHLIGHTS**





#### Adjusted sales\*

- Higher volume on land and air defense systems
- Restart of contracts with a Middle East customer
- Lower volume on air and space defense systems
- Cybersecurity divestiture



#### Adjusted operating profit\*

- · Higher volume
- · Improved net productivity
- Favorable mix
- Cybersecurity divestiture

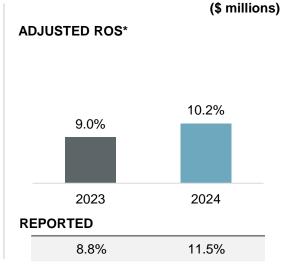


#### Backlog

- \$0.8B Romania Patriot
- \$0.8B Stinger
- \$0.6B Next Gen Jammer
- \$1.9B classified awards
- 1.48 FY book-to-bill







<sup>\*</sup>See Appendix for additional information regarding these non-GAAP financial measures



#### **ADJUSTED SALES\***

\$83.0B - \$84.0B

#### **ORGANIC SALES GROWTH %\***

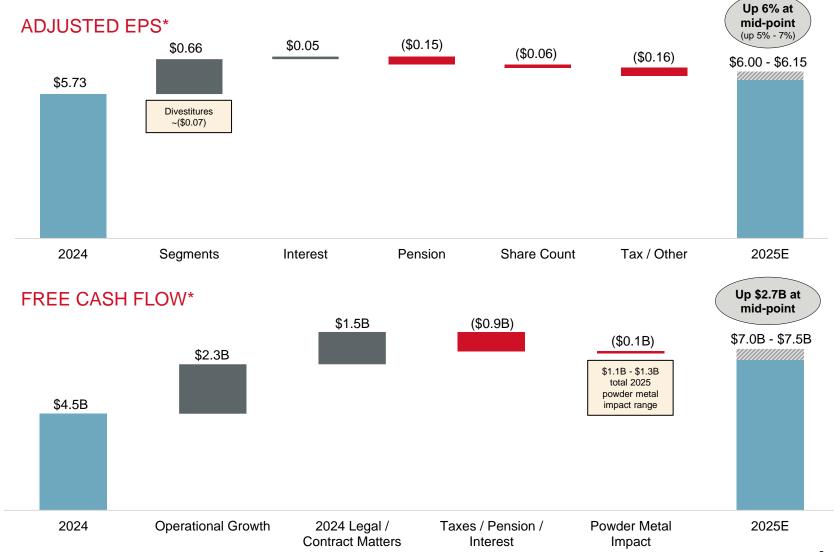
4% - 6%

#### **ADJUSTED EPS\***

\$6.00 - \$6.15

#### FREE CASH FLOW\*

\$7.0B - \$7.5B



	ADJUSTED SALES VPY%*	ORGANIC SALES VPY%*	ADJUSTED OPERATING PROFIT VPY* (\$M)
COLLINS AEROSPACE	Up low-single digits¹	Up mid-single digits	\$500 - \$600 <sup>1</sup>
PRATT & WHITNEY	Up high-single digits	Up high-single digits	\$325 - \$400
RAYTHEON	Up low-single digits	Up mid-single digits	\$150 - <b>\$22</b> 5

<sup>&</sup>lt;sup>1</sup>Assumes Actuation business sale by the end of the second quarter 2025



## Key takeaways

- \$218B backlog exiting 2024 with resilient demand
- Strong 2024 fourth quarter and full year financial results
- 2025 outlook reflects expanding segment margin\* and growth in organic sales\*, earnings and free cash flow\*
- **Driving strategic priorities** across the business
- Delivering towards the high end of our \$36 to \$37 billion capital return commitment\*\*



<sup>\*</sup>See Appendix for additional information regarding these non-GAAP financial measures

<sup>\*\*</sup>From the merger through the end of 2025





Appendix





### **RTX** Use and definitions of non-GAAP financial measures

RTX Corporation ("RTX" or "the Company") reports its financial results in accordance with accounting principles generally accepted in the United States ("GAAP"). We supplement the reporting of our financial information determined under GAAP with certain non-GAAP financial information. The non-GAAP information. presented provides investors with additional useful information but should not be considered in isolation or as substitutes for the related GAAP measures. We believe that these non-GAAP measures provide investors with additional insight into the Company's ongoing business performance. Other companies may define non-GAAP measures differently, which limits the usefulness of these measures for comparisons with such other companies. We encourage investors to review our financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure. A reconciliation of the non-GAAP measures to the corresponding amounts prepared in accordance with GAAP appears in the tables in this Appendix. To the right are our non-GAAP financial measures:

NON-GAAP MEASURE	DEFINITION
Adjusted net sales / Adjusted Sales	Represents consolidated net sales (a GAAP measure), excluding net significant and/or non-recurring items <sup>1</sup> (hereinafter referred to as "net significant and/or non-recurring items").
Organic sales	Organic sales represents the change in consolidated net sales (a GAAP measure), excluding the impact of foreign currency translation, acquisitions and divestitures completed in the preceding twelve months and net significant and/or non-recurring items.
Adjusted operating profit (loss) and margin	Adjusted operating profit (loss) represents operating profit (loss) (a GAAP measure), excluding restructuring costs, acquisition accounting adjustments and net significant and/or non-recurring items. Adjusted operating profit margin represents adjusted operating profit (loss) as a percentage of adjusted net sales.
Segment operating profit (loss) and margin	Segment operating profit (loss) represents operating profit (loss) (a GAAP measure) excluding Acquisition Accounting Adjustments <sup>2</sup> , the FAS/CAS operating adjustment <sup>3</sup> , Corporate expenses and other unallocated items, and Eliminations and other. Segment operating profit margin represents segment operating profit (loss) as a percentage of segment sales (net sales, excluding Eliminations and other).
Adjusted segment sales	Represents consolidated net sales (a GAAP measure) excluding eliminations and other and net significant and/or non-recurring items.
Adjusted segment operating profit (loss) and margin	Adjusted segment operating profit (loss) represents segment operating profit (loss) excluding restructuring costs, and net significant and/or non-recurring items. Adjusted segment operating profit margin represents adjusted segment operating profit (loss) as a percentage of adjusted segment sales (adjusted net sales excluding Eliminations and other).
Adjusted net income	Adjusted net income represents net income (a GAAP measure), excluding restructuring costs, acquisition accounting adjustments and net significant and/or non-recurring items.
Adjusted earnings per share (EPS)	Adjusted EPS represents diluted earnings per share (a GAAP measure), excluding restructuring costs, acquisition accounting adjustments an net significant and/or non-recurring items.
Adjusted effective tax rate	Adjusted effective tax rate represents the effective tax rate (a GAAP measure), excluding the impact of restructuring costs, acquisition accounting adjustments and net significant and/or non-recurring items.
Free cash flow	Free cash flow represents cash flow from operations (a GAAP measure) less capital expenditures. Management believes free cash flow is a useful measure of liquidity and an additional basis for assessing RTX's ability to fund its activities, including the financing of acquisitions, debt service, repurchases of RTX's common stock and distribution of earnings to shareowners.

- 1 Net significant and/or non-recurring items represent significant nonoperational items and/or significant operational items that may occur at irregular intervals.
- 2 Acquisition Accounting Adjustments include the amortization of acquired intangible assets related to acquisitions, the amortization of the property, plant and equipment fair value adjustment acquired through acquisitions, the amortization of customer contractual obligations related to loss making or below market contracts acquired, and goodwill impairment.
- 3 The FAS/CAS operating adjustment represents the difference between the service cost component of our pension and postretirement benefit (PRB) expense under the Financial Accounting Standards (FAS) requirements of GAAP and our pension and PRB expense under US Government Cost Accounting Standards (CAS) primarily related to our Raytheon segment.

When we provide our expectation for adjusted net sales (also referred to as adjusted sales), organic sales, adjusted operating profit (loss) and margin, adjusted segment operating profit (loss) and margin, adjusted EPS, adjusted effective tax rate, and free cash flow on a forward-looking basis, a reconciliation of the differences between the non-GAAP expectations and the corresponding GAAP measures, as described above, generally are not available without unreasonable effort due to potentially high variability, complexity, and low visibility as to the items that would be excluded from the GAAP measure in the relevant future period, such as unusual gains and losses, the ultimate outcome of pending litigation, fluctuations in foreign currency exchange rates, the impact and timing of potential acquisitions and divestitures, and other structural changes or their probable significance. The variability of the excluded items may have a significant, and potentially unpredictable, impact on our future GAAP results.



**ADJUSTED TAX RATE\*\*** 

~19.5%

INTEREST EXPENSE

~\$1,850M

CORPORATE EXPENSE AND OTHER UNALLOCATED ITEMS

~\$200M - \$225M

FAS/CAS OPERATING ADJUSTMENT

~\$700M

NON-SERVICE PENSION INCOME

~\$1,400M

**CAPEX SPENDING** 

~\$2.5B - \$2.7B



<sup>\*</sup>All items on an adjusted basis

<sup>\*\*</sup>See Appendix for additional information regarding these non-GAAP financial measures



# RTX: P&W engine shipments to customers

			2023			
	Q1	Q2	Q3	Q4	FY	Q1
MILITARY	42	74	55	35	206	43
LARGE COMMERCIAL	167	191	261	256	875	232
PRATT & WHITNEY CANADA <sup>1</sup>	499	507	500	557	2,063	496

		2024		
Q1	Q2	Q3	Q4	FY
43	37	34	66	180
232	236	252	276	996
496	474	521	587	2,078

<sup>1)</sup> Excludes APUs





# RTX 4Q 2024: RTX free cash flow reconciliation

	Q4 2024	FY 2024
NET INCOME	\$1,560	\$5,013
DEPRECIATION & AMORTIZATION	1,139	4,364
CHANGE IN WORKING CAPITAL	(1,144)	(1,085)
OTHER	6	(1,133)
CASH FLOW FROM OPERATING ACTIVITIES	\$1,561	\$7,159
CAPITAL EXPENDITURES	(1,069)	(2,625)
FREE CASH FLOW	\$492	\$4,534



# RTX 4Q 2024: RTX sales reconciliation

	TOTAL REPORTED CHANGE	ACQUISITIONS & DIVESTITURES	FX/OTHER	ORGANIC CHANGE	4Q 2023 ADJUSTED SALES <sup>1</sup>	ORGANIC CHANGE AS A % OF ADJUSTED SALES
COLLINS AEROSPACE	\$417	(\$18)	(\$107)	\$542	\$7,008	8%
PRATT & WHITNEY	1,130	_	(25)	1,155	\$6,439	18%
RAYTHEON	271	(412)	8	675	\$6,886	10%
ELIMS & OTHER	(122)	1	22	(145)	(\$509)	28%
TOTAL	\$1,696	(\$429)	(\$102)	\$2,227	\$19,824	11%

1 For the full non-GAAP reconciliation of our sales refer to slides 22 - 24.

# RTX: restructuring costs

(\$ MILLIONS)			2024					2023		
RESTRUCTURING IMPACT TO:	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023
OPERATING PROFIT (LOSS)										
COLLINS AEROSPACE	(\$6)	(\$12)	(\$12)	(\$17)	(\$47)	(\$3)	(\$5)	(\$64)	\$1	(\$71)
PRATT & WHITNEY	(18)	(15)	(13)	(56)	(102)	(19)	(25)	(7)	(23)	(74)
RAYTHEON	(9)	(7)	(14)	(6)	(36)	(7)	(17)	(9)	(9)	(42)
TOTAL SEGMENT OPERATING PROFIT	(33)	(34)	(39)	(79)	(185)	(29)	(47)	(80)	(31)	(187)
CORPORATE EXPENSES AND OTHER UNALLOCATED ITEMS	(1)	(2)	(6)	_	(9)	(1)	(21)	(24)	(13)	(59)
ELIMINATIONS AND OTHER	_	_	_	_	_	_	_	_	_	_
TOTAL CONSOLIDATED OPERATING PROFIT	(34)	(36)	(45)	(79)	(194)	(30)	(68)	(104)	(44)	(246)
NON-SERVICE PENSION INCOME	(2)	(3)	(4)	_	(9)	(2)	_	_	(2)	(4)
INCOME BEFORE INCOME TAXES	(\$36)	(\$39)	(\$49)	(\$79)	(\$203)	(\$32)	(\$68)	(\$104)	(\$46)	(\$250)



# RTX: 2023 reported to adjusted

(\$ MILLIONS)			REPORTED (UNAUDITED					JRING & NET					ADJUSTED <sup>1</sup> (UNAUDITED	)	
NET SALES	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023
COLLINS AEROSPACE	\$6,120	\$6,384	\$6,629	\$7,120	\$26,253	\$—	\$—	(\$57)	\$112	\$55	\$6,120	\$6,384	\$6,686	\$7,008	\$26,198
PRATT & WHITNEY	5,230	5,701	926	6,439	18,296	_	_	(5,401)	_	(5,401)	5,230	5,701	6,327	6,439	23,697
RAYTHEON	6,292	6,700	6,472	6,886	26,350	_	_	_	_	_	6,292	6,700	6,472	6,886	26,350
TOTAL SEGMENT	17,642	18,785	14,027	20,445	70,899		_	(5,458)	112	(5,346)	17,642	18,785	19,485	20,333	76,245
ELIMINATIONS AND OTHER	(428)	(470)	(563)	(518)	(1,979)	_	_	(30)	(9)	(39)	(428)	(470)	(533)	(509)	(1,940)
CONSOLIDATED NET SALES	\$17,214	\$18,315	\$13,464	\$19,927	\$68,920	\$-	\$—	(\$5,488)	\$103	(\$5,385)	\$17,214	\$18,315	\$18,952	\$19,824	\$74,305
OPERATING PROFIT (LOSS)															
COLLINS AEROSPACE	\$897	\$899	\$903	\$1,126	\$3,825	(\$6)	(\$16)	(\$140)	\$91	(\$71)	\$903	\$915	\$1,043	\$1,035	\$3,896
PRATT & WHITNEY	415	230	(2,482)	382	(1,455)	(19)	(206)	(2,895)	(23)	(3,143)	434	436	413	405	1,688
RAYTHEON	571	644	560	604	2,379	(13)	(18)	(10)	(14)	(55)	584	662	570	618	2,434
TOTAL SEGMENT	1,883	1,773	(1,019)	2,112	4,749	(38)	(240)	(3,045)	54	(3,269)	1,921	2,013	2,026	2,058	8,018
ELIMINATIONS AND OTHER	51	(16)	(69)	(8)	(42)	68	10	(30)	(9)	39	(17)	(26)	(39)	1	(81)
CORPORATE EXPENSES AND OTHER UNALLOCATED ITEMS	(43)	(59)	(63)	(110)	(275)	(3)	(31)	(32)	(40)	(106)	(40)	(28)	(31)	(70)	(169)
FAS/CAS OPERATING ADJUSTMENT	289	284	272	282	1,127	_	_	_	_	_	289	284	272	282	1,127
ACQUISITION ACCOUNTING ADJUSTMENTS	(493)	(489)	(517)	(499)	(1,998)	(493)	(489)	(517)	(499)	(1,998)	_	_	_	_	_
CONSOLITATED OPERATING PROFIT (LOSS)	\$1,687	\$1,493	(\$1,396)	\$1,777	\$3,561	(\$466)	(\$750)	(\$3,624)	(\$494)	(\$5,334)	\$2,153	\$2,243	\$2,228	\$2,271	\$8,895
NON-SERVICE PENSION INCOME	(\$444)	(\$447)	(\$443)	(\$446)	(\$1,780)	\$2	\$—	\$—	\$2	\$4	(\$446)	(\$447)	(\$443)	(\$448)	(\$1,784)
INTEREST EXPENSE, NET	315	333	369	488	1,505	_	_	_	(11)	(11)	315	333	369	499	1,516
INCOME (LOSS) BEFORE INCOME TAXES	1,816	1,607	(1,322)	1,735	3,836	(468)	(750)	(3,624)	(485)	(5,327)	2,284	2,357	2,302	2,220	9,163
INCOME TAX EXPENSE (BENEFIT)	335	248	(389)	262	456	(101)	(165)	(818)	(155)	(1,239)	436	413	429	417	1,695
NET INCOME (LOSS)	1,481	1,359	(933)	1,473	3,380	(367)	(585)	(2,806)	(330)	(4,088)	1,848	1,944	1,873	1,803	7,468
LESS: NONCONTROLLING INTEREST IN SUBSIDARIES' EARNINGS	55	32	51	47	185		(17)	_	(3)	(20)	55	49	51	50	205
NET INCOME (LOSS) ATTRIBUTABLE TO COMMON SHAREOWNERS	\$1,426	\$1,327	(\$984)	\$1,426	\$3,195	(\$367)	(\$568)	(\$2,806)	(\$327)	(\$4,068)	\$1,793	\$1,895	\$1,822	\$1,753	\$7,263
EARNINGS (LOSS) PER SHARE ATTRIBUTABLE TO COMMON SHAREOWNERS															
BASIC EARNINGS (LOSS) PER SHARE	\$0.98	\$0.91	(\$0.68)	\$1.05	\$2.24						\$1.23	\$1.30	\$1.26	\$1.29	\$5.09
DILUTED EARNINGS (LOSS) PER SHARE	\$0.97	\$0.90	(\$0.68)	\$1.05	\$2.23						\$1.22	\$1.29	\$1.25	\$1.29	\$5.06
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING (MILLIONS)															
BASIC SHARES	1,462.2	1,457.5	1,448.1	1,354.9	1,426.0						1,462.2	1,457.5	1,448.1	1,354.9	1,426.0
DILUTED SHARES	1,474.2	1,468.7	1,448.1	1,361.7	1,435.4						1,474.2	1,468.7	1,455.7	1,361.7	1,435.4



# RTX: 2024 reported to adjusted

(\$ MILLIONS)			REPORTED					IRING & NET ON-RECURR	SIGNIFICANT	Г			ADJUSTED <sup>1</sup> (UNAUDITED		
NET SALES	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024
COLLINS AEROSPACE	\$6,673	\$6,999	\$7,075	\$7,537	\$28,284	\$—	\$—	\$—	\$—	\$—	\$6,673	\$6,999	\$7,075	\$7,537	\$28,284
PRATT & WHITNEY	6,456	6,802	7,239	7,569	28,066	_	_	_	_	_	6,456	6,802	7,239	7,569	28,066
RAYTHEON	6,659	6,511	6,386	7,157	26,713	_	(70)	_	_	(70)	6,659	6,581	6,386	7,157	26,783
TOTAL SEGMENT	19,788	20,312	20,700	22,263	83,063		(70)		_	(70)	19,788	20,382	20,700	22,263	83,133
ELIMINATIONS AND OTHER	(483)	(591)	(611)	(640)	(2,325)	_	_	_	_	_	(483)	(591)	(611)	(640)	(2,325)
CONSOLIDATED NET SALES	\$19,305	\$19,721	\$20,089	\$21,623	\$80,738	\$—	(\$70)	\$—	\$—	(\$70)	\$19,305	\$19,791	\$20,089	\$21,623	\$80,808
OPERATING PROFIT															
COLLINS AEROSPACE	\$849	\$1,118	\$1,062	\$1,106	\$4,135	(\$199)	(\$27)	(\$34)	(\$101)	(\$361)	\$1,048	\$1,145	\$1,096	\$1,207	\$4,496
PRATT & WHITNEY	412	542	557	504	2,015	(18)	5	(40)	(213)	(266)	430	537	597	717	2,281
RAYTHEON	996	127	647	824	2,594	366	(582)	(14)	96	(134)	630	709	661	728	2,728
TOTAL SEGMENT	2,257	1,787	2,266	2,434	8,744	149	(604)	(88)	(218)	(761)	2,108	2,391	2,354	2,652	9,505
ELIMINATIONS AND OTHER	(5)	(36)	(14)	7	(48)		_				(5)	(36)	(14)	7	(48)
CORPORATE EXPENSES AND OTHER UNALLOCATED ITEMS	(96)	(930)	100	(7)	(933)	(71)	(923)	171	(3)	(826)	(25)	(7)	(71)	(4)	(107)
FAS/CAS OPERATING ADJUSTMENT	214	212	210	197	833	_		_	_	_	214	212	210	197	833
ACQUISITION ACCOUNTING ADJUSTMENTS	(500)	(504)	(534)	(520)	(2,058)	(500)	(504)	(534)	(520)	(2,058)	_	_	_	_	_
CONSOLITATED OPERATING PROFIT	\$1,870	\$529	\$2,028	\$2,111	\$6,538	(\$422)	(\$2,031)	(\$451)	(\$741)	(\$3,645)	\$2,292	\$2,560	\$2,479	\$2,852	\$10,183
NON-SERVICE PENSION INCOME	(\$386)	(\$374)	(\$374)	(\$384)	(\$1,518)	(\$7)	\$3	\$4	\$—	\$—	(\$379)	(\$377)	(\$378)	(\$384)	(\$1,518)
INTEREST EXPENSE, NET	405	475	496	486	1,862	(78)	_	11	_	(67)	483	475	485	486	1,929
INCOME BEFORE INCOME TAXES	1,851	428	1,906	2,009	6,194	(337)	(2,034)	(466)	(741)	(3,578)	2,188	2,462	2,372	2,750	9,772
INCOME TAX EXPENSE	108	253	371	449	1,181	(255)	(257)	8	(152)	(656)	363	510	363	601	1,837
NET INCOME	1,743	175	1,535	1,560	5,013	(82)	(1,777)	(474)	(589)	(2,922)	1,825	1,952	2,009	2,149	7,935
LESS: NONCONTROLLING INTEREST IN SUBSIDIARIES' EARNINGS	34	64	63	78	239		7	2		9	34	57	61	78	230
NET INCOME ATTRIBUTABLE TO COMMON SHAREOWNERS	\$1,709	\$111	\$1,472	\$1,482	\$4,774	(\$82)	(\$1,784)	(\$476)	(\$589)	(\$2,931)	\$1,791	\$1,895	\$1,948	\$2,071	\$7,705
EARNINGS PER SHARE ATTRIBUTABLE TO COMMON SHAREOWNERS															
BASIC EARNINGS PER SHARE	\$1.29	\$0.08	\$1.10	\$1.11	\$3.58						\$1.35	\$1.42	\$1.46	\$1.55	\$5.78
DILUTED EARNINGS PER SHARE	\$1.28	\$0.08	\$1.09	\$1.10	\$3.55						\$1.34	\$1.41	\$1.45	\$1.54	\$5.73
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING (MILLIONS)															
BASIC SHARES	1,329.4	1,331.8	1,333.2	1,334.4	1,332.1						1,329.4	1,331.8	1,333.2	1,334.4	1,332.1
DILUTED SHARES	1,337.3	1,342.1	1,346.2	1,348.9	1,343.6						1,337.3	1,342.1	1,346.2	1,348.9	1,343.6

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#### **COLLINS AEROSPACE**

			(UNAUDITED)			(UNAUDITED)						
(\$ MILLIONS)			2024					2023				
COLLINS AEROSPACE	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023		
NET SALES	\$6,673	\$6,999	\$7,075	\$7,537	\$28,284	\$6,120	\$6,384	\$6,629	\$7,120	\$26,253		
BENEFITS RELATED TO LITIGATION MATTERS	_	_	_	_	_	_	_	(57)	112	55		
ADJUSTED NET SALES	\$6,673	\$6,999	\$7,075	\$7,537	\$28,284	\$6,120	\$6,384	\$6,686	\$7,008	\$26,198		
OPERATING PROFIT	\$849	\$1,118	\$1,062	\$1,106	\$4,135	\$897	\$899	\$903	\$1,126	\$3,825		
RESTRUCTURING	(6)	(12)	(12)	(17)	(47)	(3)	(5)	(64)	1	(71)		
GAIN ON SALE OF BUSINESS, NET OF TRANSACTION AND OTHER RELATED COSTS	_	_	_	99	99		_	_	_	_		
CHARGE ASSOCIATED WITH INITIATING ALTERNATIVE TITANIUM SOURCES	(175)	_	_	_	(175)	_	_	_	_	_		
SEGMENT AND PORTFOLIO TRANSFORMATION AND DIVESTITURE COSTS	(18)	(15)	(22)	(28)	(83)	(3)	(11)	(19)	(29)	(62)		
BENEFITS RELATED TO LITIGATION MATTERS	_	_	_	_	_	<del>_</del>	_	(57)	119	62		
IMPAIRMENT OF CONTRACT FULFILLMENT COSTS	_	_	_	(155)	(155)	_	_	_	_	_		
ADJUSTED OPERATING PROFIT	\$1,048	\$1,145	\$1,096	\$1,207	\$4,496	\$903	\$915	\$1,043	\$1,035	\$3,896		
ADJUSTED OPERATING PROFIT MARGIN	15.7%	16.4%	15.5%	16.0%	15.9%	14.8%	14.3%	15.6%	14.8%	14.9%		
TOTAL NET SALES ADJUSTMENTS	<b>\$</b> —	<b>\$</b> —	(\$57)	\$112	\$55							
TOTAL OPERATING PROFIT ADJUSTMENTS	(\$199)	(\$27)	(\$34)	(\$101)	(\$361)	(\$6)	(\$16)	(\$140)	\$91	(\$71)		



#### PRATT & WHITNEY

			(UNAUDITED)			(UNAUDITED)					
(\$ MILLIONS)			2024					2023			
PRATT & WHITNEY	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	
NET SALES	\$6,456	\$6,802	\$7,239	\$7,569	\$28,066	\$5,230	\$5,701	\$926	\$6,439	\$18,296	
POWDER METAL CHARGE	_	_	_	_	_	<del>_</del>	_	(5,401)	_	(5,401)	
ADJUSTED NET SALES	\$6,456	\$6,802	\$7,239	\$7,569	\$28,066	\$5,230	\$5,701	\$6,327	\$6,439	\$23,697	
OPERATING PROFIT (LOSS)	\$412	\$542	\$557	\$504	\$2,015	\$415	\$230	(\$2,482)	\$382	(\$1,455)	
RESTRUCTURING	(18)	(15)	(13)	(56)	(102)	(19)	(25)	(7)	(23)	(74)	
INSURANCE SETTLEMENT	_	20	7	_	27	_	_	_	_	_	
POWDER METAL CHARGE	_	_	_	_	_	_	_	(2,888)	_	(2,888)	
CHARGE RELATED TO A CUSTOMER INSOLVENCY	_	_	_	_	_	<del></del>	(181)	_	_	(181)	
EXPECTED SETTLEMENT OF A LITIGATION MATTER	_	_	(34)	_	(34)	_	_	_	_	_	
CUSTOMER BANKRUPTCY	_	_	_	(157)	(157)	_	_	_	_	_	
ADJUSTED OPERATING PROFIT	\$430	\$537	\$597	\$717	\$2,281	\$434	\$436	\$413	\$405	\$1,688	
ADJUSTED OPERATING PROFIT MARGIN	6.7%	7.9%	8.2%	9.5%	8.1%	8.3%	7.6%	6.5%	6.3%	7.1%	
TOTAL NET SALES ADJUSTMENTS	<b>\$</b> —	<b>\$</b> —	(\$5,401)	<b>\$</b> —	(\$5,401)						
TOTAL OPERATING PROFIT ADJUSTMENTS	(\$18)	\$5	(\$40)	(\$213)	(\$266)	(\$19)	(\$206)	(\$2,895)	(\$23)	(\$3,143)	



#### **RAYTHEON**

	(UNAUDITED)					(UNAUDITED)						
(\$ MILLIONS)			2024					2023				
RAYTHEON	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023		
NET SALES	\$6,659	\$6,511	\$6,386	\$7,157	\$26,713	\$6,292	\$6,700	\$6,472	\$6,886	\$26,350		
CONTRACT TERMINATION	_	(70)	_	_	(70)	_	_	_	_	_		
ADJUSTED NET SALES	\$6,659	\$6,581	\$6,386	\$7,157	\$26,783	\$6,292	\$6,700	\$6,472	\$6,886	\$26,350		
OPERATING PROFIT	\$996	\$127	\$647	\$824	\$2,594	\$571	\$644	\$560	\$604	\$2,379		
RESTRUCTURING	(9)	(7)	(14)	(6)	(36)	(7)	(17)	(9)	(9)	(42)		
GAIN ON SALE OF BUSINESS, NET OF TRANSACTION AND OTHER RELATED COSTS	375	_	_	_	375	_	_	_	_	_		
SEGMENT AND PORTFOLIO TRANSFORMATION AND DIVESTITURE COSTS	_	_	_	_	_	(6)	(1)	(1)	(5)	(13)		
CONTRACT TERMINATION	_	(575)	_	_	(575)	_	_	_	_	_		
MIDDLE EAST CONTRACTS RESTART ADJUSTMENTS	_	_	_	102	102	_	_	_	_	_		
ADJUSTED OPERATING PROFIT	\$630	\$709	\$661	\$728	\$2,728	\$584	\$662	\$570	\$618	\$2,434		
ADJUSTED OPERATING PROFIT MARGIN	9.5%	10.8%	10.4%	10.2%	10.2%	9.3%	9.9%	8.8%	9.0%	9.2%		
								·	·			
TOTAL NET SALES ADJUSTMENTS	<b>\$</b> —	(\$70)	\$—	<b>\$</b> —	(\$70)	<b>\$</b> —	\$—	\$—	\$—	<b>\$</b> —		
TOTAL OPERATING PROFIT ADJUSTMENTS	\$366	(\$582)	(\$14)	\$96	(\$134)	(\$13)	(\$18)	(\$10)	(\$14)	(\$55)		



#### NON-SEGMENT OPERATING PROFIT

			(UNAUDITED)			(UNAUDITED)					
(\$ MILLIONS)			2024					2023			
ELIMINATIONS AND OTHER	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	
NET SALES	(\$483)	(\$591)	(\$611)	(\$640)	(\$2,325)	(\$428)	(\$470)	(\$563)	(\$518)	(\$1,979)	
PRIOR YEAR IMPACT FROM R&D CAPITALIZATION IRS NOTICE	_	_	_	_	_	_	_	(30)	(9)	(39)	
ADJUSTED NET SALES	(\$483)	(\$591)	(\$611)	(\$640)	(\$2,325)	(\$428)	(\$470)	(\$533)	(\$509)	(\$1,940)	
OPERATING PROFIT (LOSS)	(\$5)	(\$36)	(\$14)	\$7	(\$48)	\$51	(\$16)	(\$69)	(\$8)	(\$42)	
PRIOR YEAR IMPACT FROM R&D CAPITALIZATION IRS NOTICE	_	_	_	_	_	_	_	(30)	(9)	(39)	
GAIN ON SALE OF LAND	_	_	_	_	_	68	_	_	_	68	
CHARGE RELATED TO A CUSTOMER INSOLVENCY	_	_	_	_	_	_	10	_	_	10	
ADJUSTED OPERATING PROFIT (LOSS)	(\$5)	(\$36)	(\$14)	\$7	(\$48)	(\$17)	(\$26)	(\$39)	\$1	(\$81)	
CORPORATE AND OTHER UNALLOCATED ITEMS											
OPERATING PROFIT (LOSS)	(\$96)	(\$930)	\$100	(\$7)	(\$933)	(\$43)	(\$59)	(\$63)	(\$110)	(\$275)	
RESTRUCTURING	(1)	(2)	(6)	_	(9)	(1)	(21)	(24)	(13)	(59)	
TAX AUDIT SETTLEMENTS	(68)	_	_	_	(68)	_	_	_		_	
SEGMENT AND PORTFOLIO TRANSFORMATION AND DIVESTITURE COSTS	(2)	(3)	(3)	(3)	(11)	(2)	(10)	(8)	(11)	(31)	
LEGAL MATTERS	_	(918)	_	_	(918)	_	_	_	_	_	
EXPIRATION OF TAX STATUTE OF LIMITATIONS	_	_	_	_	_	_	_	_	(16)	(16)	
TAX MATTERS AND RELATED INDEMNIFICATION	_	_	180	_	180	_	_	_	_	_	
ADJUSTED OPERATING LOSS	(\$25)	(\$7)	(\$71)	(\$4)	(\$107)	(\$40)	(\$28)	(\$31)	(\$70)	(\$169)	
FAS/CAS OPERATING ADJUSTMENT											
OPERATING PROFIT	\$214	\$212	\$210	\$197	\$833	\$289	\$284	\$272	\$282	\$1,127	
ACQUISITION ACCOUNTING ADJUSTMENTS											
OPERATING LOSS	(\$500)	(\$504)	(\$534)	(\$520)	(\$2,058)	(\$493)	(\$489)	(\$517)	(\$499)	(\$1,998)	
ACQUISITION ACCOUNTING ADJUSTMENTS	(500)	(504)	(534)	(520)	(2,058)	(493)	(489)	(517)	(499)	(1,998)	
ADJUSTED OPERATING PROFIT (LOSS)	\$—	\$—	\$—	\$—	\$—	\$—	\$—	\$—	\$—	\$—	
			•	•	•			-	-	•	
TOTAL NET SALES ADJUSTMENTS – ELIMINATIONS AND OTHER	<b>\$—</b>	<b>\$—</b>	<b>\$</b> —	(\$30)	(\$9)	(\$39)					
TOTAL OPERATING PROFIT ADJUSTMENTS - ELIMINATIONS AND OTHER	<b>\$—</b>	<b>\$—</b>	<b>\$—</b>	<b>\$—</b>	<b>\$—</b>	\$68	\$10	(\$30)	(\$9)	\$39	
TOTAL OPERATING PROFIT ADJUSTMENTS – CORPORATE AND OTHER UNALLOCATED ITEMS	(\$71)	(\$923)	\$171	(\$3)	(\$826)	(\$3)	(\$31)	(\$32)	(\$40)	(\$106)	
						• • •					



#### CONSOLIDATED INCOME, EARNINGS PER SHARE

			(UNAUDITED)			(UNAUDITED)					
(\$ MILLIONS)			2024					2023			
INCOME (EXPENSES)	Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	
NET INCOME (LOSS) ATTRIBUTABLE TO COMMON SHAREOWNERS	\$1,709	\$111	\$1,472	\$1,482	\$4,774	\$1,426	\$1,327	(\$984)	\$1,426	\$3,195	
TOTAL RESTRUCTURING INCLUDED IN OPERATING PROFIT	(\$34)	(\$36)	(\$45)	(\$79)	(\$194)	(\$30)	(\$68)	(\$104)	(\$44)	(\$246)	
TOTAL ACQUISION ACCOUNTING ADJUSTMENTS	(500)	(504)	(534)	(520)	(2,058)	(493)	(489)	(517)	(499)	(1,998)	
TOTAL NET SIGNIFICANT AND/OR NON-RECURRING ITEMS INCLUDED IN OPERATING PROFIT (1)	112	(1,491)	128	(142)	(1,393)	57	(193)	(3,003)	49	(3,090)	
SIGNIFICANT AND/OR NON-RECURRING ITEMS INCLUDED IN NON-SERVICE PENSION INCOME											
NON-SERVICE PENSION INCOME	\$386	\$374	\$374	\$384	\$1,518	\$444	\$447	\$443	\$446	\$1,780	
NON-SERVICE PENSION RESTRUCTURING	(2)	(3)	(4)	_	(9)	(2)	_	_	(2)	(4)	
PENSION CURTAILMENT RELATED TO SALE OF BUSINESS	9	_	_	_	9	_	_	_	_	_	
ADJUSTED NON-SERVICE PENSION INCOME	\$379	\$377	\$378	\$384	\$1,518	\$446	\$447	\$443	\$448	\$1,784	
SIGNIFICANT NON-RECURRING AND NON-OPERATIONAL ITEMS INCLUDED IN INTEREST											
INTEREST EXPENSE. NET	(\$405)	(\$475)	(\$496)	(\$486)	(\$1,862)	(\$315)	(\$333)	(\$369)	(\$488)	(\$1,505)	
TAX AUDIT SETTLEMENTS	78	· - '			78		· – ′				
BENEFITS RELATED TO LITIGATION MATTERS	_	_	_	_	_	_	_	_	1	1	
EXPIRATION OF TAX STATUTE OF LIMITATIONS	_	_	_	_	_	_	_	_	10	10	
TAX MATTERS AND RELATED INDEMNIFICATION	_	_	(11)	_	(11)	_	_	_	_	_	
ADJUSTED INTEREST EXPENSE. NET	(\$483)	(\$475)	(\$485)	(\$486)	(\$1,929)	(\$315)	(\$333)	(\$369)	(\$499)	(\$1,516)	
SIGNIFICANT AND/OR NON-RECURRING ITEMS INCLUDED IN INCOME TAX (EXPENSE) BENEFIT	(+ 100)	(+)	(+ : )	(4.55)	(+1,0=0)	(40.0)	(4000)	(+===)	(+ 100)	(+1,010)	
INCOME TAX (EXPENSE) BENEFIT	(\$108)	(\$253)	(\$371)	(\$449)	(\$1,181)	(\$335)	(\$248)	\$389	(\$262)	(\$456)	
TAX EFFECT OF RESTRUCTURING AND NET SIGNIFICANT AND/OR NON-RECURRING ITEMS ABOVE	(41)	257	148	152	516	101	165	826	99	1,191	
TAX AUDIT SETTLEMENTS	296	_	_	_	296		_	_	_		
EXPIRATION OF TAX STATUTE OF LIMITATIONS	_	_	_	_	_		_	_	61	61	
PRIOR YEAR IMPACT FROM R&D CAPITALIZATION IRS NOTICE	_	_	_	_	_	_	_	(8)	(5)	(13)	
TAX MATTERS AND RELATED INDEMNIFICATION	_	_	(156)	_	(156)	_	_	<del>-</del>	<del>-</del>	(10) —	
ADJUSTED INCOME TAX EXPENSE	(\$363)	(\$510)	(\$363)	(\$601)	(\$1.837)	(\$436)	(\$413)	(\$429)	(\$417)	(\$1,695)	
SIGNIFICANT AND/OR NON-RECURRING ITEMS INCLUDED IN NONCONTROLLING INTEREST	(\$303)	(ψ510)	(ψ303)	(ψοστ)	(ψ1,037)	(ψ+30)	(ψ+13)	(Ψ423)	(Ψ+17)	(ψ1,033)	
NONCONTROLLING INTEREST IN SUBSIDARIES' EARNINGS	\$34	\$64	\$63	\$78	\$239	\$55	\$32	\$51	\$47	\$185	
ADJUSTMENTS TO NONCONTROLLING INTEREST	ψ5 <del>4</del>	7	2	φ/o —	9	φ33 —	(17)	фэ i	(3)	(20)	
ADJUSTED NONCONTROLLING INTEREST IN SUBSIDIARIES' EARNINGS	<u> </u>	\$57	 \$61	 \$78	\$230	 \$55	\$49	 \$51	\$50	\$205	
	* -	* -	* -	* -	*	*	* -	* -	*		
LESS: IMPACT ON NET INCOME (LOSS) ATTRIBUTABLE TO COMMON SHAREOWNERS	(82)	(1,784)	(476)	(589)	(2,931) \$7,705	(367)	(568)	(2,806)	(327)	(4,068)	
ADJUSTED NET INCOME ATTRIBUTABLE TO COMMON SHAREOWNERS	\$1,791	\$1,895	\$1,948	\$2,071	\$7,705	\$1,793	\$1,895	\$1,822	\$1,753	\$7,263	
DILUTED EARNINGS (LOSS) PER SHARE	\$1.28	\$0.08	\$1.09	\$1.10	\$3.55	\$0.97	\$0.90	(\$0.68)	\$1.05	\$2.23	
,	(0.06)	(1.33)	(0.36)	(0.44)	(2.18)	(0.25)	(0.39)	(1.93)	(0.24)	(2.83)	
IMPACT ON DILUTED EARNINGS (LOSS) PER SHARE	\$1.34	\$1.41	\$1.45	\$1.54	\$5.73	\$1.22	\$1.29	\$1.25	\$1.29	\$5.06	
ADJUSTED DILUTED EARNINGS PER SHARE	\$1.34	<b>Φ1.41</b>	<b>Φ1.4</b> 3	<b>Φ1.54</b>	φο. <i>1</i> ο	<b>\$1.22</b>	\$1.29	\$1.23	<b>Φ1.29</b>	\$5.00	
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING											
REPORTED DILUTED	1,337.3	1,342.1	1,346.2	1,348.9	1,343.6	1,474.2	1,468.7	1,448.1	1,361.7	1,435.4	
IMPACT OF DILUTIVE SHARES (2)				-,0.0.0			-,	(7.6)	-	-	
ADJUSTED DILUTED	1.337.3	1,342,1	1.346.2	1.348.9	1.343.6	1,474,2	1.468.7	1,455,7	1.361.7	1,435.4	
		-,	-,	-,	-,	-,	.,	-,	-,	-,	
TOTAL NON-SERVICE PENSION INCOME ADJUSTMENTS	\$7	(\$3)	(\$4)	<b>\$—</b>	<b>\$</b> —	(\$2)	<b>\$</b> —	<b>\$—</b>	(\$2)	(\$4)	
TOTAL INTERST EXPENSE ADJUSTMENTS	\$78	\$—	(\$11)	<b>\$—</b>	\$67	\$—	<b>\$</b> —	<b>\$—</b>	\$11	\$11	
TOTAL INCOME TAX ADJUSTMENTS	\$255	\$257	(\$8)	\$152	\$656	\$101	\$165	\$818	\$155	\$1,239	
TOTAL NONCONTROLLING INTEREST ADJUSTMENTS	\$ <del></del>	\$7	\$2	\$ <del></del>	\$9	\$-	(\$17)	\$ <del></del>	(\$3)	(\$20)	
TO THE HORSON MODELLING INTEREST ADDOCUMENTO	<del>-</del>	<del>V</del> ·	<del>-</del>	<del>_</del>	<del></del>		(+)	<del>-</del>	(+-/		

<sup>1</sup> Refer to slides 22 - 24 for individual segment operating profit adjustments.

<sup>2</sup> The computation of reported diluted earnings per share excludes the effect of the potential exercise of stock awards, including stock appreciation rights and stock options, because their effect was antidilutive in the quarter ended September 30, 2023, due to the reported loss from operations. On an adjusted basis, the Company reported income from continuing operations and the dilutive effect of such awards is included in the calculation of Adjusted Diluted Earnings Per Share.



#### SEGMENT NET SALES AND OPERATING PROFIT (LOSS) AND MARGIN

		(UNAUDITED)			(UNAUDITED)					
		2024					2023			
Q1 2024	Q2 2024	Q3 2024	Q4 2024	FY 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	
\$19,305	\$19,721	\$20,089	\$21,623	\$80,738	\$17,214	\$18,315	\$13,464	\$19,927	\$68,920	
483	591	611	640	2,325	428	470	563	518	1,979	
19,788	20,312	20,700	22,263	83,063	17,642	18,785	14,027	20,445	70,899	
_	(70)	_	_	(70)	_	_	(5,458)	112	(5,346)	
\$19,788	\$20,382	\$20,700	\$22,263	\$83,133	\$17,642	\$18,785	\$19,485	\$20,333	\$76,245	
\$1,870	\$529	\$2,028	\$2,111	\$6,538	\$1,687	\$1,493	(\$1,396)	\$1,777	\$3,561	
9.7%	2.7%	10.1%	9.8%	8.1%	9.8%	8.2%	(10.4%)	8.9%	5.2%	
5	36	14	(7)	48	(51)	16	69	8	42	
96	930	(100)	7	933	43	59	63	110	275	
(214)	(212)	(210)	(197)	(833)	(289)	(284)	(272)	(282)	(1,127)	
500	504	534	520	2,058	493	489	517	499	1,998	
2,257	1,787	2,266	2,434	8,744	1,883	1,773	(1,019)	2,112	4,749	
11.4%	8.8%	10.9%	10.9%	10.5%	10.7%	9.4%	(7.3%)	10.3%	6.7%	
149	(604)	(88)	(218)	(761)	(38)	(240)	(3,045)	54	(3,269)	
\$2,108	\$2,391	\$2,354	\$2,652	\$9,505	\$1,921	\$2,013	\$2,026	\$2,058	\$8,018	
10.7%	11.7%	11.4%	11.9%	11.4%	10.9%	10.7%	10.4%	10.1%	10.5%	
	\$19,305  483  19,788  — \$19,788  \$1,870  9.7%  5  96 (214) 500  2,257 11.4%  149  \$2,108	\$19,305 \$19,721  483 591  19,788 20,312  — (70)  \$19,788 \$20,382  \$1,870 \$529  9.7% 2.7%  5 36  96 930 (214) (212)  500 504  2,257 1,787  11.4% 8.8%  149 (604)  \$2,108 \$2,391	Q1 2024       Q2 2024       Q3 2024         \$19,305       \$19,721       \$20,089         483       591       611         19,788       20,312       20,700         —       (70)       —         \$19,788       \$20,382       \$20,700         \$1,870       \$529       \$2,028         9.7%       2.7%       10.1%         5       36       14         96       930       (100)         (214)       (212)       (210)         500       504       534         2,257       1,787       2,266         11.4%       8.8%       10.9%         149       (604)       (88)         \$2,108       \$2,391       \$2,354	Q1 2024       Q2 2024       Q3 2024       Q4 2024         \$19,305       \$19,721       \$20,089       \$21,623         483       591       611       640         19,788       20,312       20,700       22,263         —       (70)       —       —         \$19,788       \$20,382       \$20,700       \$22,263         \$1,870       \$529       \$2,028       \$2,111         9.7%       2.7%       10.1%       9.8%         5       36       14       (7)         96       930       (100)       7         (214)       (212)       (210)       (197)         500       504       534       520         2,257       1,787       2,266       2,434         11.4%       8.8%       10.9%       10.9%         149       (604)       (88)       (218)         \$2,108       \$2,391       \$2,354       \$2,652	Q1 2024       Q2 2024       Q3 2024       Q4 2024       FY 2024         \$19,305       \$19,721       \$20,089       \$21,623       \$80,738         483       591       611       640       2,325         19,788       20,312       20,700       22,263       83,063         —       (70)       —       —       (70)         \$19,788       \$20,382       \$20,700       \$22,263       \$83,133         \$1,870       \$529       \$2,028       \$2,111       \$6,538         9.7%       2.7%       10.1%       9.8%       8.1%         5       36       14       (7)       48         96       930       (100)       7       933         (214)       (212)       (210)       (197)       (833)         500       504       534       520       2,058         2,257       1,787       2,266       2,434       8,744         11.4%       8.8%       10.9%       10.9%       10.5%         149       (604)       (88)       (218)       (761)         \$2,108       \$2,391       \$2,354       \$2,652       \$9,505	Q1 2024       Q2 2024       Q3 2024       Q4 2024       FY 2024       Q1 2023         \$19,305       \$19,721       \$20,089       \$21,623       \$80,738       \$17,214         483       591       611       640       2,325       428         19,788       20,312       20,700       22,263       83,063       17,642         —       (70)       —       —       (70)       —         \$19,788       \$20,382       \$20,700       \$22,263       \$83,133       \$17,642         \$1,870       \$529       \$2,028       \$2,111       \$6,538       \$1,687         9.7%       2.7%       10.1%       9.8%       8.1%       9.8%         5       36       14       (7)       48       (51)         96       930       (100)       7       933       43         (214)       (212)       (210)       (197)       (833)       (289)         500       504       534       520       2,058       493         2,257       1,787       2,266       2,434       8,744       1,883         11.4%       8.8%       10.9%       10.9%       10.5%       10.7%         149	2024         Q1 2024       Q2 2024       Q3 2024       Q4 2024       FY 2024       Q1 2023       Q2 2023         \$19,305       \$19,721       \$20,089       \$21,623       \$80,738       \$17,214       \$18,315         483       591       611       640       2,325       428       470         19,788       20,312       20,700       22,263       83,063       17,642       18,785         —       (70)       —       —       —       —       —       —         \$19,788       \$20,382       \$20,700       \$22,263       \$83,133       \$17,642       \$18,785         \$1,870       \$529       \$2,028       \$2,111       \$6,538       \$1,687       \$1,493         9.7%       2.7%       10.1%       9.8%       8.1%       9.8%       8.2%         5       36       14       (7)       48       (51)       16         96       930       (100)       7       933       43       59         (214)       (212)       (210)       (197)       (833)       (289)       (284)         500       504       534       520       2,058       493       489	Q1 2024         Q2 2024         Q3 2024         Q4 2024         FY 2024         Q1 2023         Q2 2023         Q3 2023           \$19,305         \$19,721         \$20,089         \$21,623         \$80,738         \$17,214         \$18,315         \$13,464           483         591         611         640         2,325         428         470         563           19,788         20,312         20,700         22,263         83,063         17,642         18,785         14,027           -         (70)         -         -         (70)         -         -         (5,458)           \$19,788         \$20,382         \$20,700         \$22,263         \$83,133         \$17,642         \$18,785         \$19,485           \$1,870         \$529         \$2,028         \$2,111         \$6,538         \$1,687         \$1,493         (\$1,396)           9.7%         2.7%         10.1%         9.8%         8.1%         9.8%         8.2%         (10.4%)           5         36         14         (7)         48         (51)         16         69           96         930         (100)         7         933         43         59         63           (214) <td>Q1 2024         Q2 2024         Q3 2024         Q4 2024         FY 2024         Q1 2023         Q2 2023         Q3 2023         Q4 2023           \$19,305         \$19,721         \$20,089         \$21,623         \$80,738         \$17,214         \$18,315         \$13,464         \$19,927           483         \$91         611         640         2,325         428         470         563         518           19,788         20,312         20,700         22,263         83,063         17,642         18,785         14,027         20,445           -         (70)         -         -         (70)         -         -         (5,458)         112           \$19,788         \$20,382         \$20,700         \$22,263         \$83,133         \$17,642         \$18,785         \$19,485         \$20,333           \$1,870         \$529         \$2,028         \$2,111         \$6,538         \$1,687         \$1,493         (\$1,396)         \$1,777           \$9.7%         2.7%         10.1%         9.8%         8.1%         9.8%         8.2%         (10.4%)         8.9%           \$96         930         (100)         7         933         43         59         63         110</td>	Q1 2024         Q2 2024         Q3 2024         Q4 2024         FY 2024         Q1 2023         Q2 2023         Q3 2023         Q4 2023           \$19,305         \$19,721         \$20,089         \$21,623         \$80,738         \$17,214         \$18,315         \$13,464         \$19,927           483         \$91         611         640         2,325         428         470         563         518           19,788         20,312         20,700         22,263         83,063         17,642         18,785         14,027         20,445           -         (70)         -         -         (70)         -         -         (5,458)         112           \$19,788         \$20,382         \$20,700         \$22,263         \$83,133         \$17,642         \$18,785         \$19,485         \$20,333           \$1,870         \$529         \$2,028         \$2,111         \$6,538         \$1,687         \$1,493         (\$1,396)         \$1,777           \$9.7%         2.7%         10.1%         9.8%         8.1%         9.8%         8.2%         (10.4%)         8.9%           \$96         930         (100)         7         933         43         59         63         110	