



# 1Q 2025

## Investor Presentation



EPNG Mojave Compressor Station

## Forward-Looking Statements / Non-GAAP Financial Measures / Industry & Market Data

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Future actions, conditions or events and future results of operations may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results are beyond our ability to control or predict. These statements are necessarily based upon various assumptions involving judgments with respect to the future, including, among others: commodity prices; the timing and extent of changes in the supply of and demand for the products we transport and handle; trends expected to drive new natural gas demand for electricity generation; national, international, regional and local economic, competitive, political and regulatory conditions and developments; the timing and success of business development efforts; the timing, cost, and success of expansion projects; our ability to consummate and recognize the anticipated benefits of acquisitions; technological developments; the condition of capital and credit markets; inflation rates; interest rates; the political and economic stability of oil-producing nations; energy markets; federal, state or local income tax legislation; changes in policies affecting foreign trade and taxation, including tariffs; weather conditions; environmental conditions; business, regulatory and legal decisions; terrorism; cyber-attacks; and other uncertainties. Important factors that could cause actual results to differ materially from those expressed in or implied by forward-looking statements include the risks and uncertainties described in this presentation and in our Annual Report on Form 10-K for the year ended December 31, 2023, and our subsequent reports filed with the SEC (under the headings “Risk Factors,” “Information Regarding Forward-Looking Statements” and elsewhere). These reports are available through the SEC’s EDGAR system at [www.sec.gov](http://www.sec.gov) and on our website at [www.kindermorgan.com](http://www.kindermorgan.com).

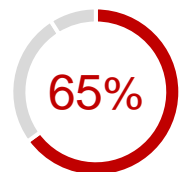
**GAAP** – Unless otherwise stated, all historical and estimated future financial information included in this presentation has been prepared in accordance with generally accepted accounting principles in the United States (“GAAP”).

**Non-GAAP** – In addition to using financial measures prescribed by GAAP, we use non-generally accepted accounting principles (“non-GAAP”) financial measures in this presentation. Descriptions of our non-GAAP financial measures, and reconciliations to comparable GAAP measures, can be found in this presentation under “Non-GAAP Financial Measures and Reconciliations”. These non-GAAP financial measures do not have any standardized meaning under GAAP and may not be comparable to similarly titled measures presented by other issuers. As such, they should not be considered as alternatives to GAAP financial measures.

**Industry & Market Data** – Certain data included in this presentation has been derived from a variety of sources, including independent industry publications, government publications and other published independent sources. Although we believe that such third-party sources are reliable, we have not independently verified, and take no responsibility for, the accuracy or completeness of such data.

# Irreplaceable Infrastructure Portfolio

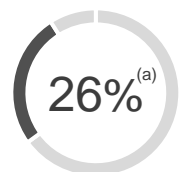
## NATURAL GAS



### Largest U.S. Natural Gas Transmission Network

- ~66,000 miles of natural gas pipelines moving ~40% of U.S. natural gas production
- Interest in over 700 bcf of working storage capacity, ~15% of U.S. capacity

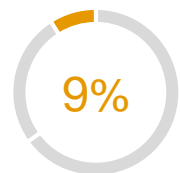
## REFINED PRODUCTS



### Largest U.S. Independent Refined Products Transporter & Terminal Operator

- Transport ~1.7 mmbbld of refined product volumes
- ~9,500 miles of refined products & crude pipelines
- 139 liquids & bulk terminals; 16 Jones Act vessels
- 135 mmbbl of total liquids storage capacity

## CO<sub>2</sub>



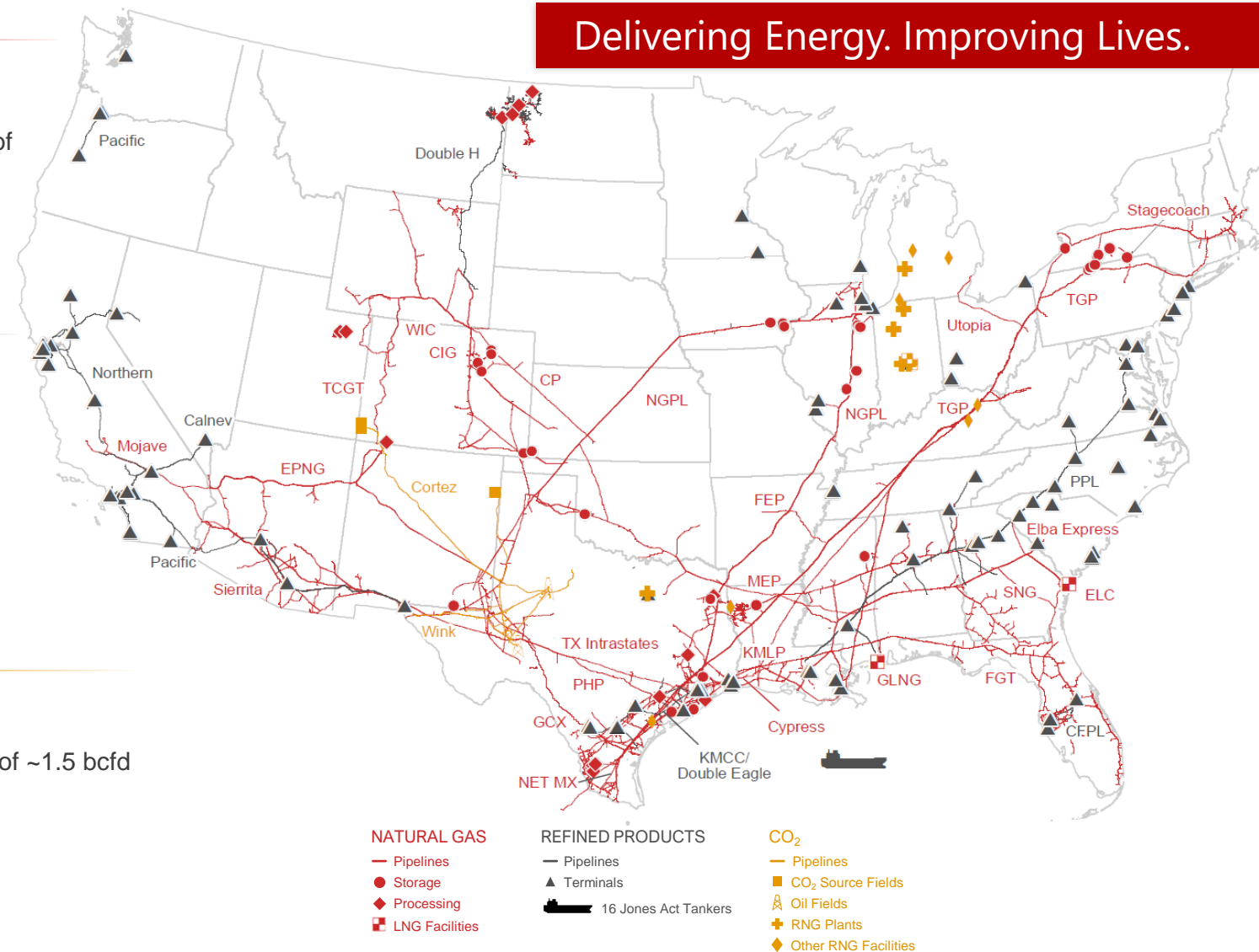
### One of the Largest CO<sub>2</sub> Transporters in the U.S.

- ~1,500 miles of CO<sub>2</sub> pipelines with transport capacity of ~1.5 bcfd
- Produce and transport CO<sub>2</sub> for enhanced oil recovery

### Growing Energy Transition Portfolio

- RNG production capacity of 6.4 bcf<sup>(b)</sup>

## BUSINESS MIX



Note: Volumes per 2025 budget. Business mix based on 2025 budgeted Total Adjusted Segment EBDA, which is a non-GAAP financial measure. See Non-GAAP Financial Measures & Reconciliations.

a) Refined Products includes 13% from our Products Segment and 13% from our Terminals Segment.

b) Annual capacity at KMI share expected Q1 2025. Autumn Hills RNG facility in late stages of commissioning.

# Driving Long-Term Shareholder Value



## Natural Gas Focus

~**2/3** of cash flows come from midstream natural gas<sup>(a)</sup>

Transport ~**40%** of U.S. natural gas production



## Balance Sheet Strength

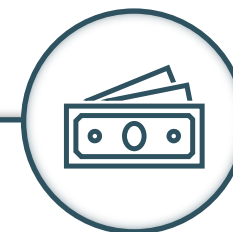
~**3.8x** YE 2025B Net Debt / Adjusted EBITDA

**BBB** investment grade balance sheet



## High-Returning Growth Projects

~**\$8.1 billion** of committed projects at **<6x** EBITDA build multiple



## Predictable & Growing Cash Flows

~**69%** of cash flows are take-or-pay or hedged<sup>(a)</sup>

**+10%** Adj. EPS and **+4%** Adj. EBITDA growth budgeted in 2025



## Returns to Shareholders

Increasing dividend for **8<sup>th</sup>** straight year

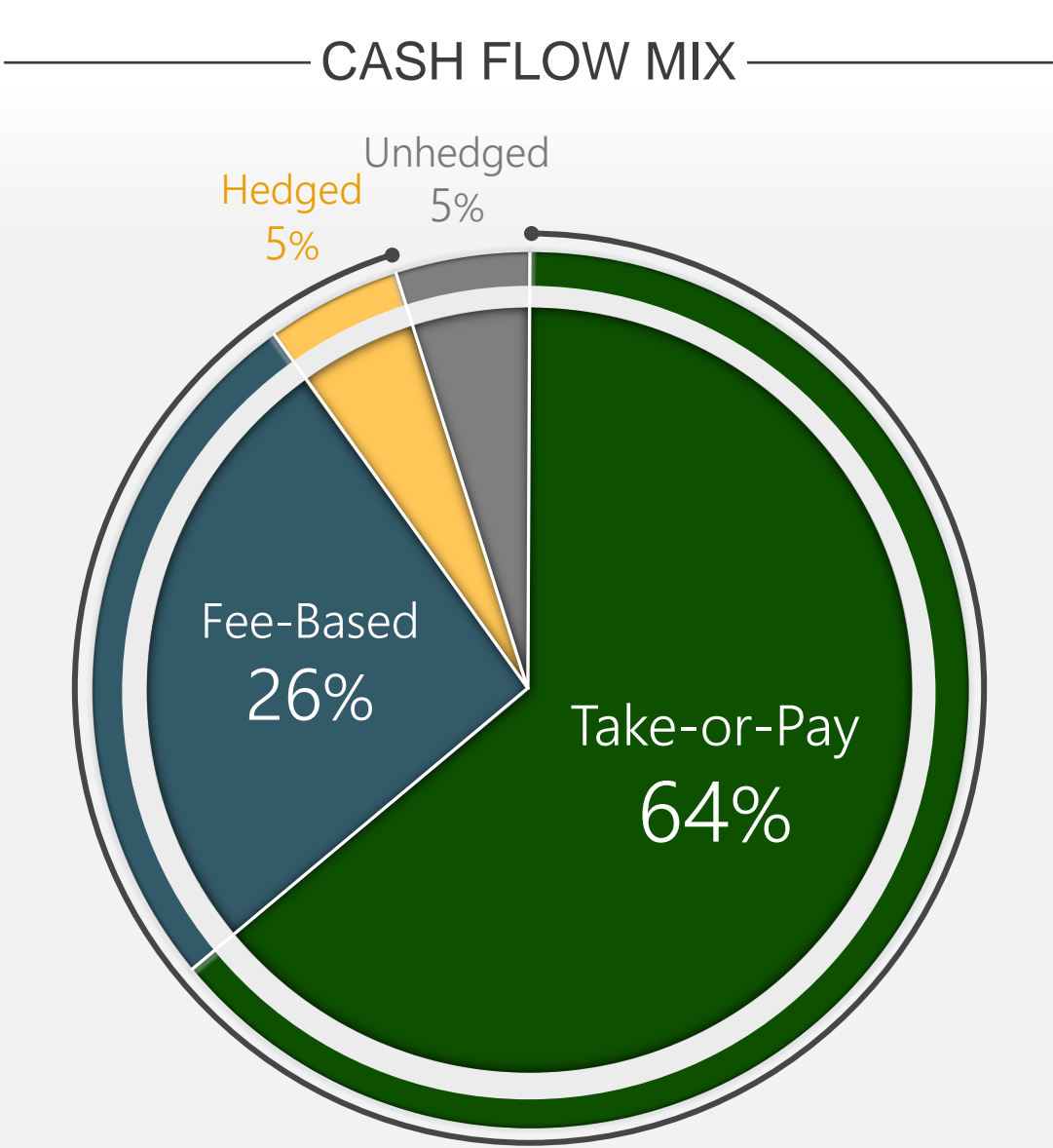
~**33%** of market cap value returned to shareholders since 2016<sup>(b)</sup>

Note: Total Adjusted Segment EBITDA, Adjusted EPS, Adjusted EBITDA, Net Debt, and EBITDA build multiple (calculated based on Project EBITDA) are non-GAAP financial measures. See Non-GAAP Financial Measures & Reconciliations.

a) Based on 2025 budgeted Total Adjusted Segment EBITDA.

b) Market capitalization as of 12/31/2024. Returns via dividends paid and share repurchases.

# Highly Contracted, Predictable Cash Flows



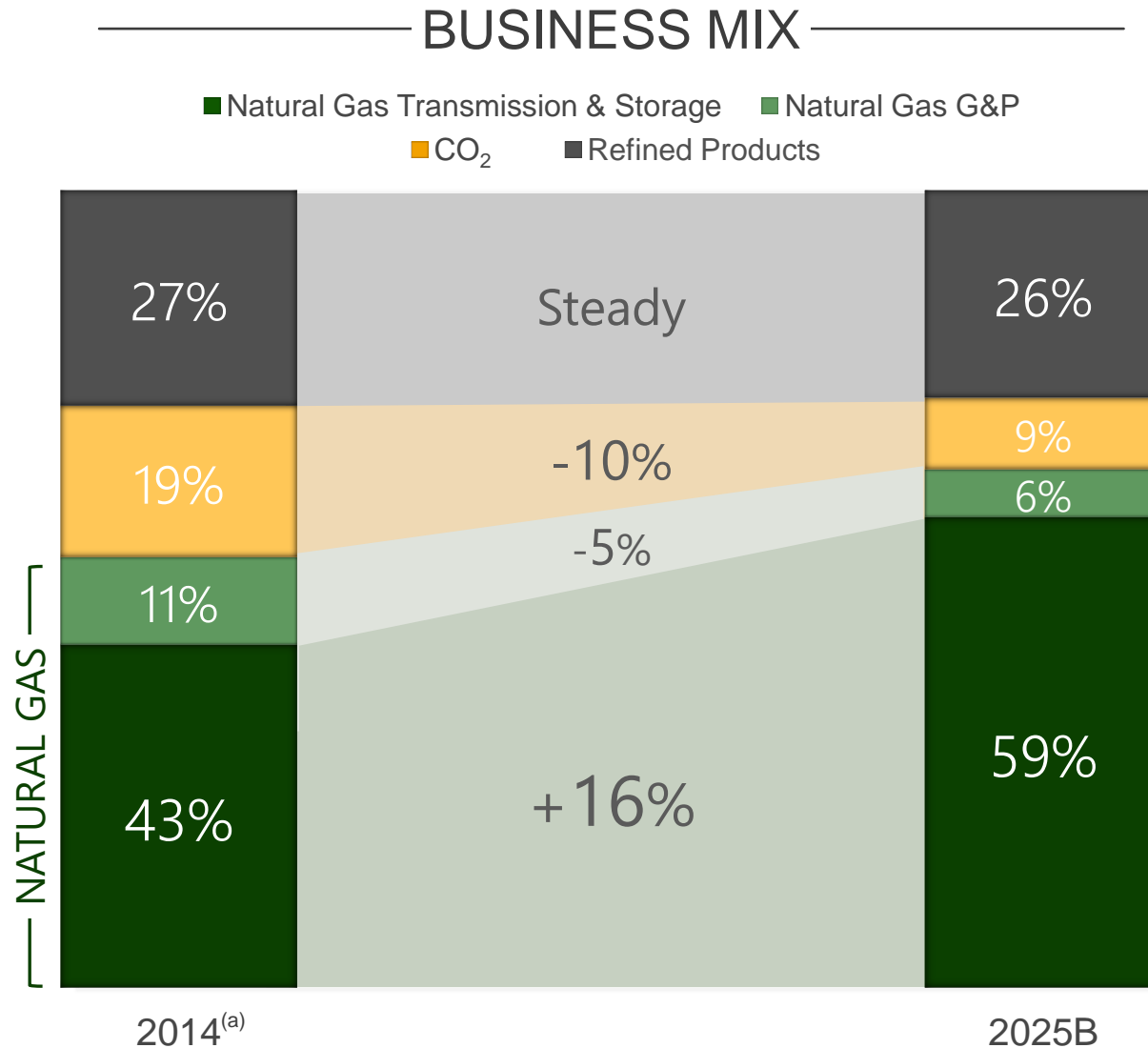
**95%** Take-or-Pay, Fee-Based, or Hedged Cash Flows

- 64% Take-or-Pay**  
Entitled to payment regardless of throughput  
Reservation fee for capacity
- 26% Fee-Based**  
Fixed fee collected regardless of commodity price  
Volumetric based revenues  
Over 40% highly stable refined product cash flows
- 5% Hedged**  
Disciplined approach to managing price volatility  
Substantially hedged near-term price exposure
- 5% Unhedged**  
Commodity price based

Note: Cash flow mix based on 2025 budgeted Total Adjusted Segment EBDA, which is a non-GAAP financial measure. See Non-GAAP Financial Measures & Reconciliations.



# Strong Business Mix Continues to Improve



## CHANGES SINCE 2014

**Natural Gas Transmission & Storage increased +16%**

**Natural Gas G&P decreased -5%**

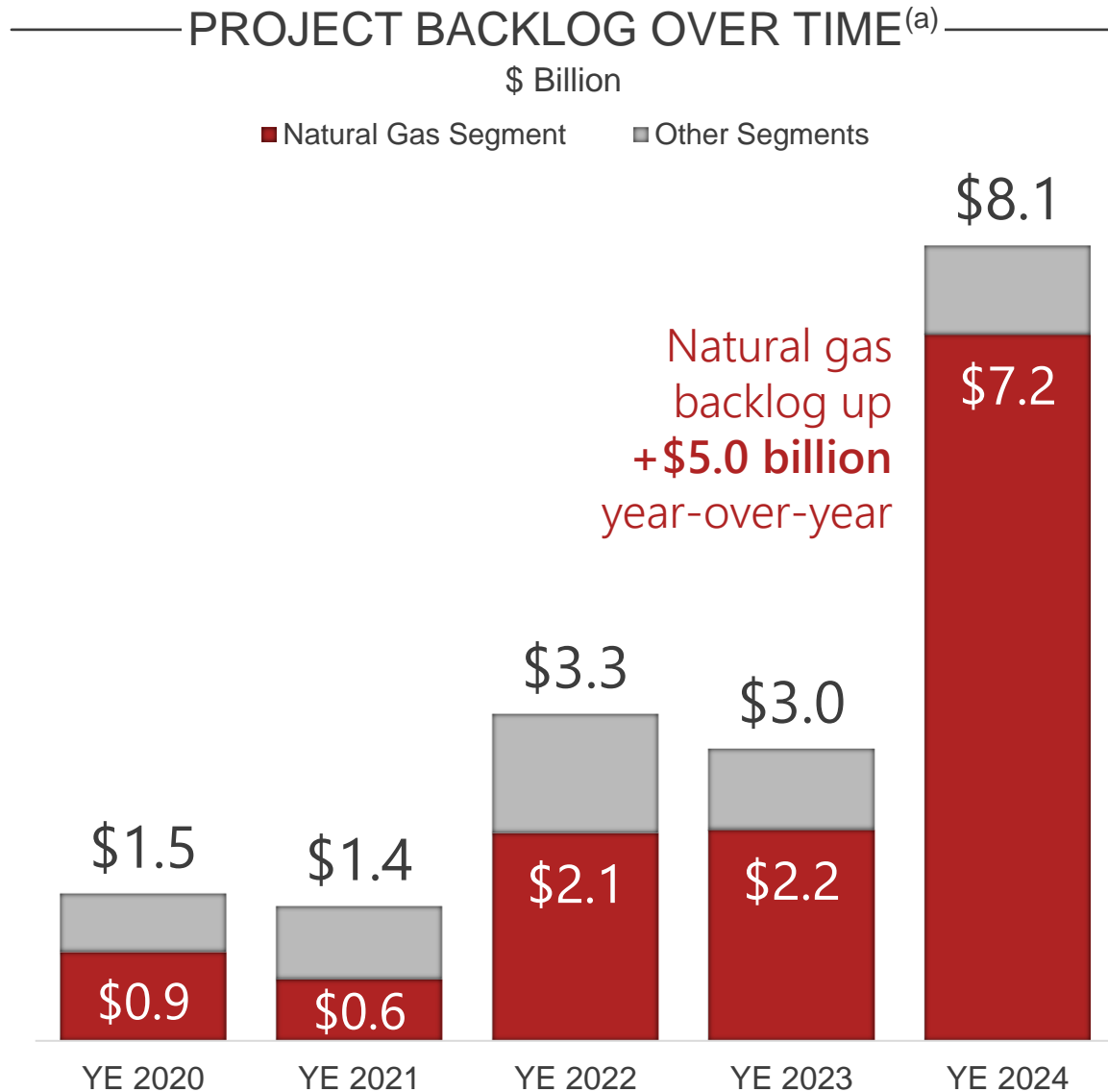
**CO<sub>2</sub> reduced -10%**

**Steady Refined Products**

Note: Business mix based on Total Adjusted Segment EBDA, which is a non-GAAP financial measure. See Non-GAAP Financial Measures & Reconciliations. Refined Products includes contributions from Products Pipelines and Terminals segments, as well as KM Canada in 2014. 2014 amounts are adjusted to reflect categorization of basis difference amortization (amortization of excess cost of equity investments) consistent with 2025 Segment EBDA accounting change.

a) First year of combined KMI.

# Growing Our Project Backlog While Maintaining Discipline on Returns



Expansive footprint creates opportunities for differentiated returns

Every project must meet **disciplined return criteria** before being added to the backlog

Utilize a **consistent return framework**

Adjust return threshold based on each project's individual risk profile; in all cases, returns are **well in excess of our cost of capital**

Current **~\$8.1 billion** project backlog being constructed at **<6x EBITDA build multiple**

Note: EBITDA build multiple reflects KMI share of estimated capital divided by estimated Project EBITDA (a non-GAAP financial measure). See Non-GAAP Financial Measures & Reconciliations.

a) Project backlog figures are net of projects placed in service.

# \$8.1bn Committed Growth Capital Project Backlog as of 12/31/2024

~25% of Backlog Capital in Service During 2025

| \$ million                   | TOTAL          |   |
|------------------------------|----------------|---|
| Natural Gas (excluding G&P)  | \$6,724        | Mostly for LNG, Power, and LDC demand                                   |
| Other                        | 277            | Primarily renewable feedstocks & RNG projects                           |
| <b>Subtotal</b>              | <b>\$7,001</b> | <b>Contracted, stable cash flows, minimal direct commodity exposure</b> |
| <b>EBITDA Build Multiple</b> | <b>~5.8x</b>   |   |
| Gathering & Processing       | 511            | Mostly natural gas, volume-based projects                               |
| EOR                          | 597            | Commodity price & volume-based cash flows                               |
| <b>Total Backlog</b>         | <b>\$8,109</b> |   |

Expect annual growth capital spend of around \$2.5 billion

Natural gas investments ~90% of backlog

Note: The EBITDA build multiple reflects KMI share of estimated capital divided by estimated Project EBITDA (a non-GAAP financial measure). See Non-GAAP Financial Measures & Reconciliations. Figures may not sum due to rounding. Other includes projects in our Products and Terminals segments and ETV group.



# 2025 Budget Highlights



Adjusted  
EPS

**\$1.27**

~10% increase  
vs. 2024



Adjusted  
EBITDA

**\$8.3bn**

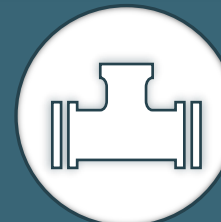
~4% increase  
vs. 2024



Net Debt /  
Adj. EBITDA

**3.8x**

-0.2x decrease  
vs. year-end 2024



Discretionary  
Capital<sup>(a)</sup>

**\$2.3bn**

infrastructure projects  
with attractive returns



Cash  
Returns

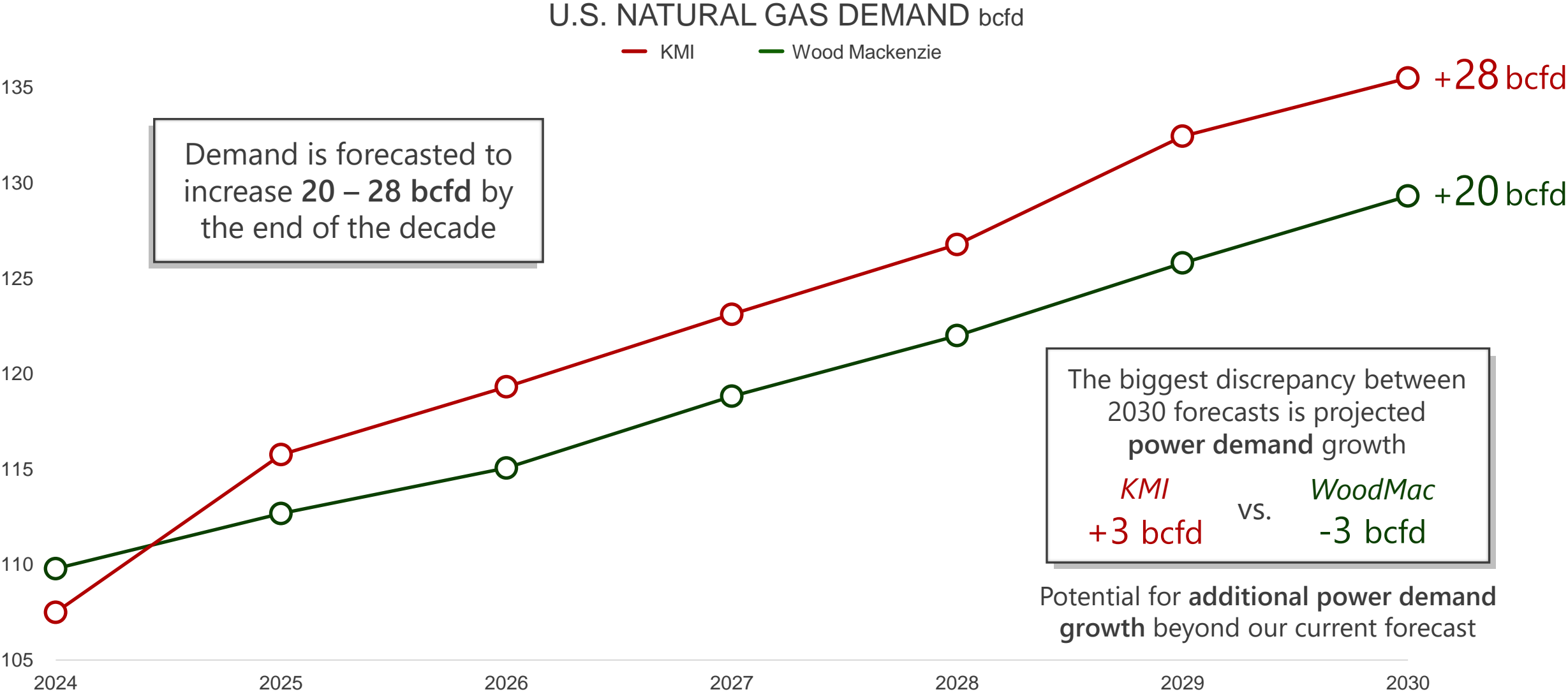
**\$2.6bn**

dividends expected  
in 2025

Note: 2025 budget does not include contributions from Outrigger Energy II acquisition and does not assume any share repurchases. Adjusted EPS, Adjusted EBITDA, and Net Debt are non-GAAP financial measures. See Non-GAAP Financial Measures & Reconciliations.

a) Includes growth capital & JV contributions for expansion capital & net of partner contributions for our consolidated JVs.

# Demand for U.S. Natural Gas Projected to Grow



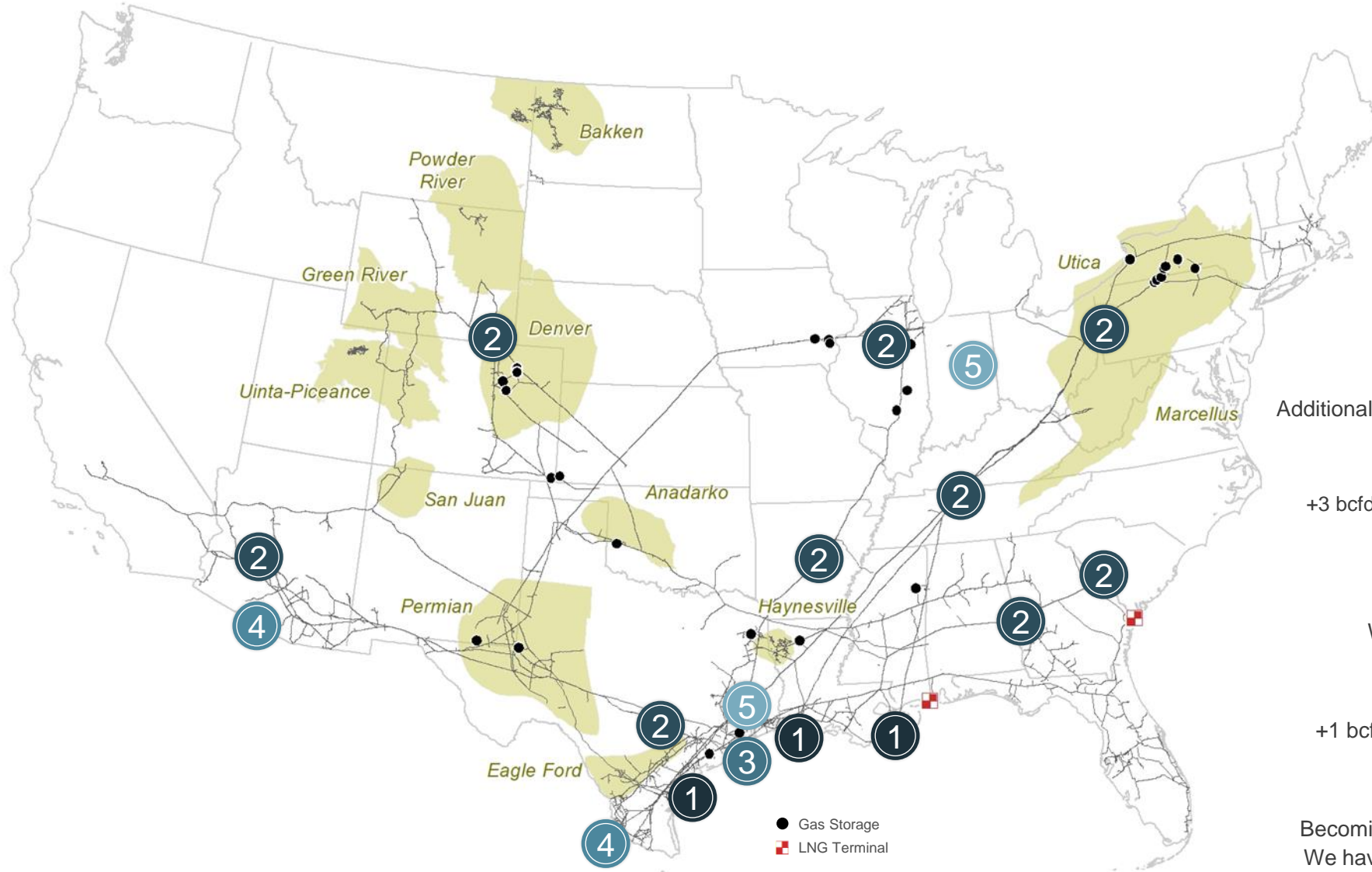
Existing Infrastructure is Highly Utilized; New Investment Will be Needed to Meet Projected Incremental Demand

# WoodMac Natural Gas Demand Overview: 2024 – 2030

>95% of Demand Growth is Expected to Occur in Texas & Louisiana, Driven by Exports & Industrial



2024 U.S. Demand  
**110 bcf/d**  
Increase in demand by 2030  
**+20 bcf/d**



## LNG Feedgas ①

+14 bcf/d of Gulf Coast demand growth  
Well positioned to grow our deliveries over time

## Power Demand ②

Population and economic growth  
Coal retirements/coal-to-gas conversions  
Manufacturing re-shoring & data centers  
Additional capacity needed to backstop intermittent renewables

## Industrial Demand ③

+3 bcf/d of demand growth mainly along the TX & LA Gulf Coast

## Mexico Exports ④

+1 bcf/d of export demand growth  
We can deliver into Mexico at multiple strategic points

## Residential & Commercial ⑤

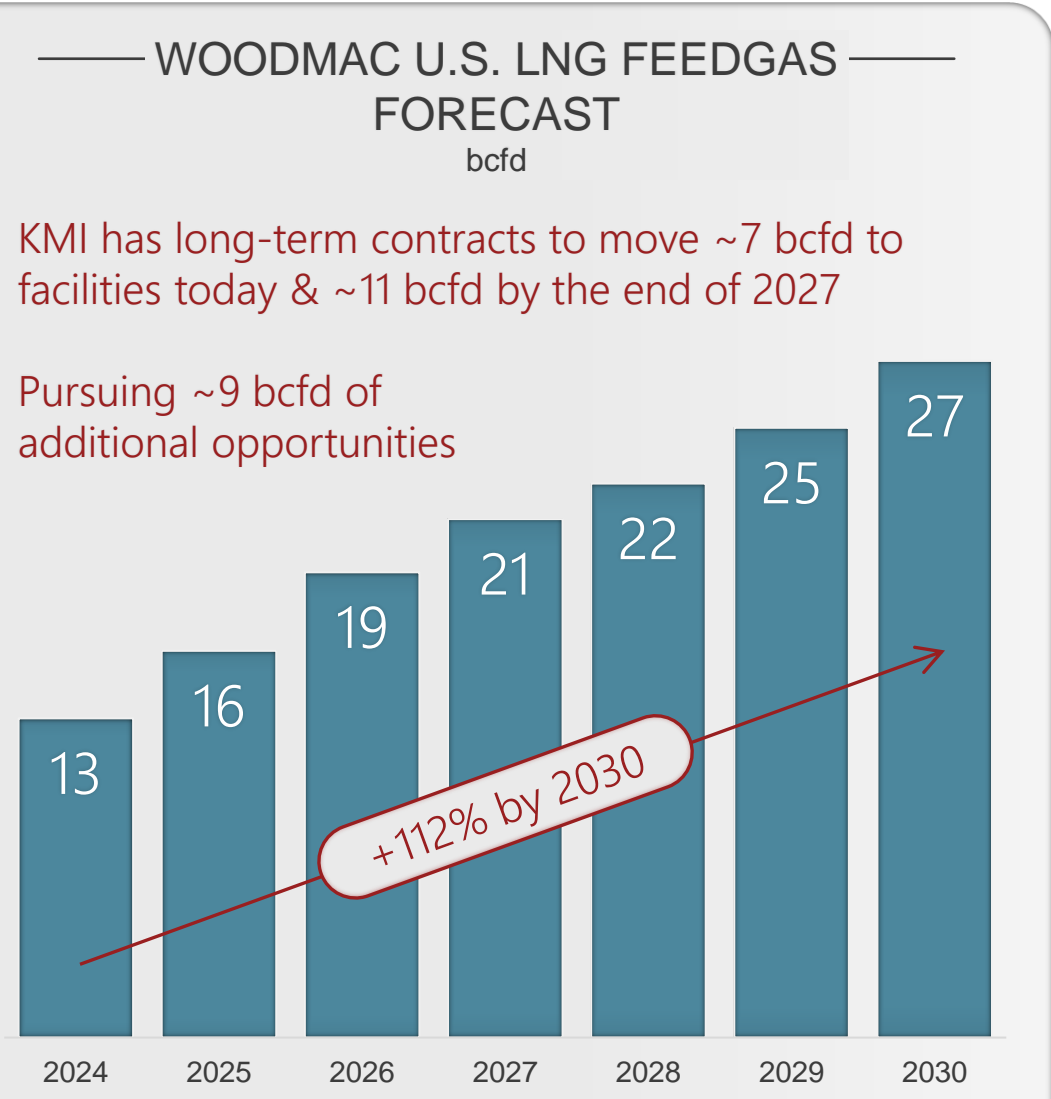
+1 bcf/d of growth, primarily in the Southern U.S. & Midwest

## Storage

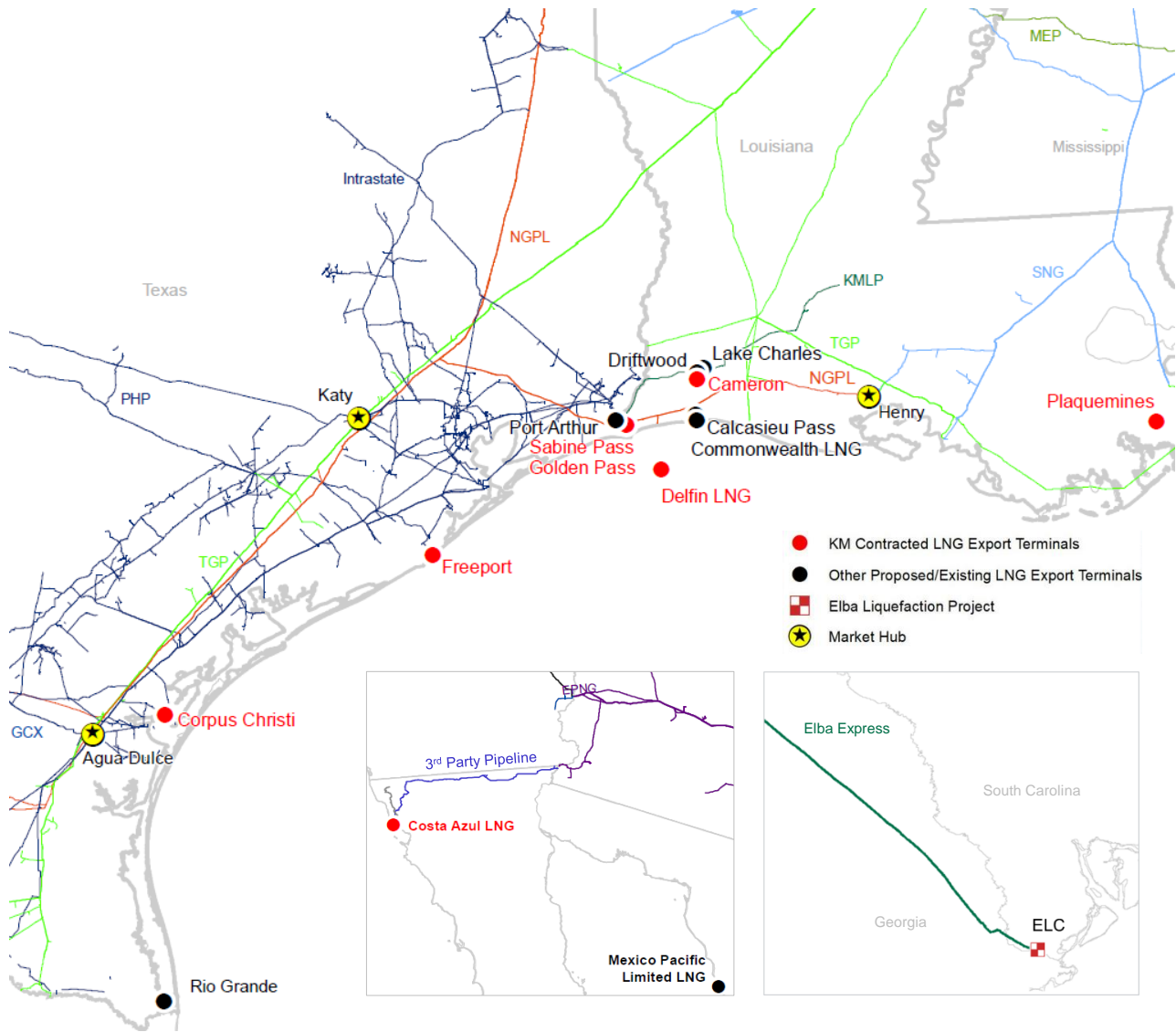
Becoming increasingly important to support variable demand  
We have interest in over 700 bcf of working storage capacity

# LNG Exports Driving Natural Gas Demand Growth

Growth Primarily Along the Texas & Louisiana Gulf Coast with Great Overlap with Our Assets



Note: Wood Mackenzie North America Gas 10-Year Investment Horizon Outlook, November 2024. LNG feedgas equals exports plus an assumed 9% increase for plant fuel.



# Growing Power Needs Boosting Demand for Natural Gas

## INCREASING NATURAL GAS FIRED POWER DEMAND DRIVEN BY



### Population Migration & Economic Growth

Increases need for **reliable & scalable** power to support growing residential & commercial demand

**Majority of growth likely to occur in the Southern U.S.**

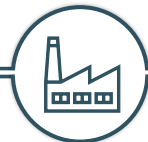


### Coal-to-Gas Conversions

Coal plants continue to be **retired** at a **rapid pace**

*Coal accounts for **~15%** of U.S. power generation*

**~45** coal-fired power plants slated for retirement located **within 50 miles** of our pipelines



### Industrial Reshoring

Reshoring manufacturing **significantly increases** the need for **consistent, high-capacity** power



### Renewable Backup

Natural gas is a **crucial backup source** for renewable energy – providing **dispatchable, lower-emission** power to balance intermittent renewables



### Data Center Demand

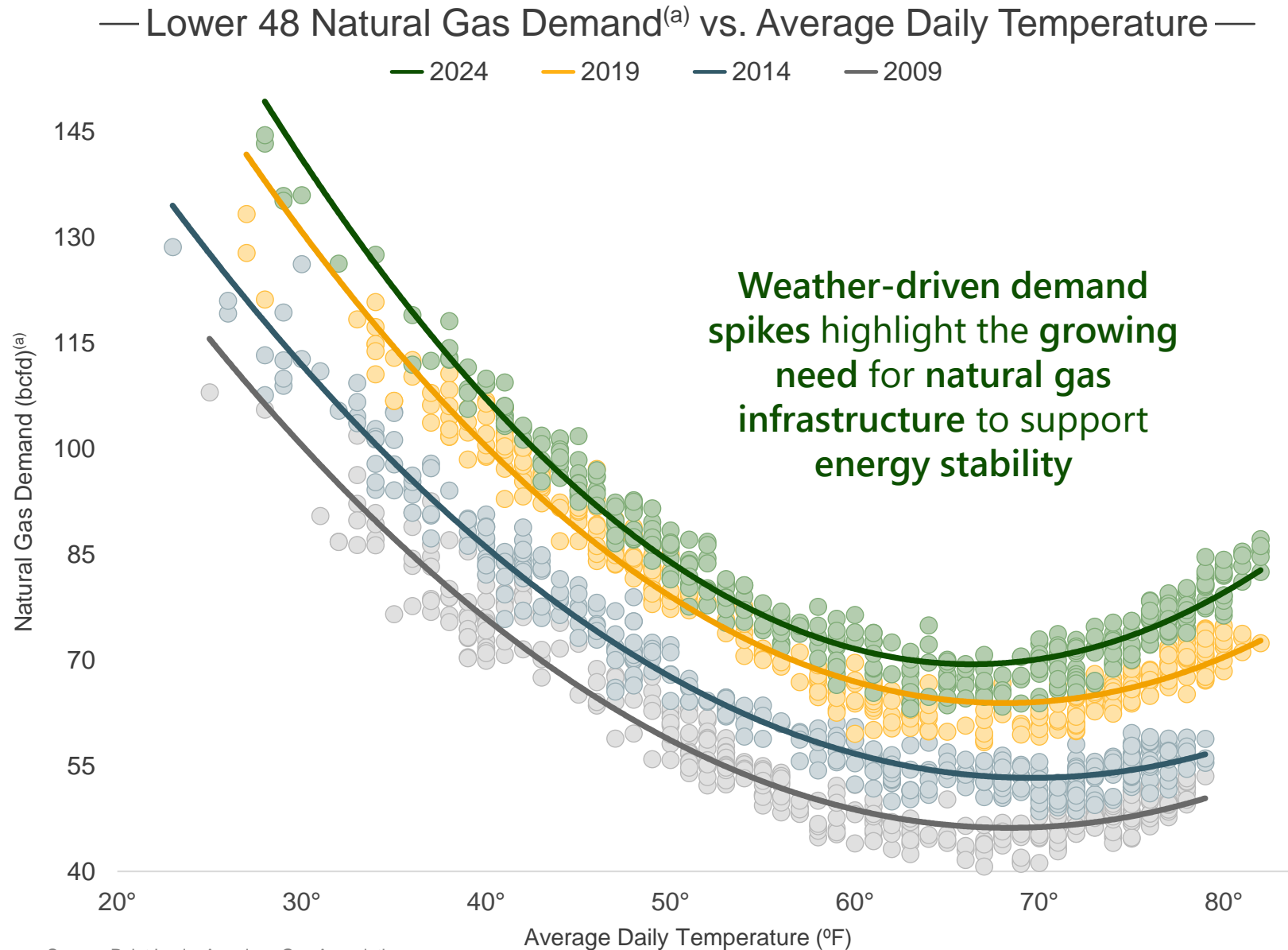
**Dependable** natural gas fired power is **essential** for **must-run** data centers, serving either primary or backup generation

KMI forecasting **3 bcfd** increase in **natural gas fired power demand** by 2030

Actively pursuing **well in excess of 5 bcfd** of power opportunities

Rising Power Demand Not Yet Fully Captured in Many Natural Gas Projections

# Rising Need for Natural Gas Amid Growing Market Volatility



Natural gas demand for a given degree day continues to **increase**

Increasingly variable demand leads to **greater spikes in demand**

The **top 2 all-time record days** for natural gas demand occurred in **January 2025**

**Volatility at both ends of the demand curve** is expected to rise

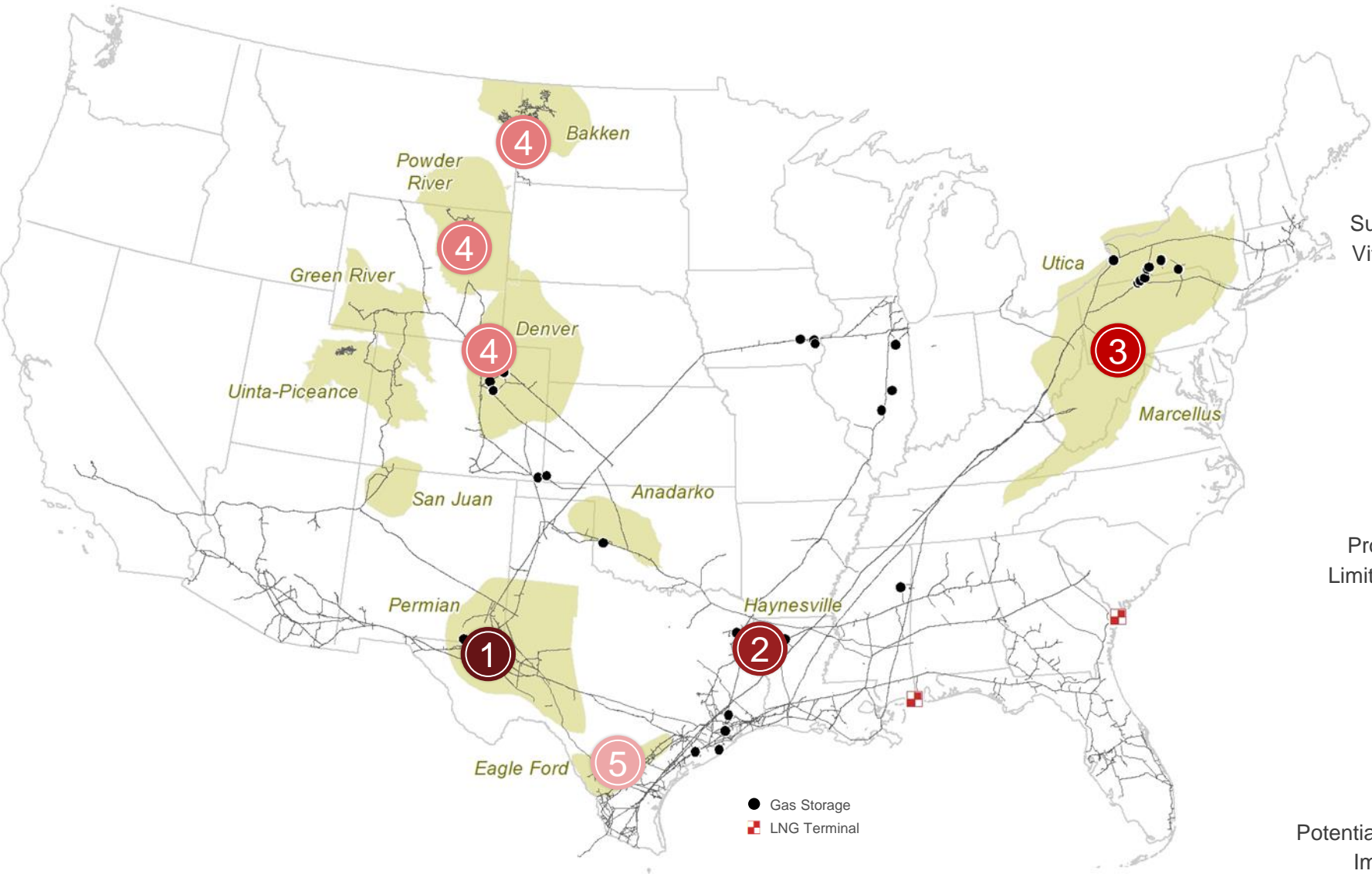
Additional investment in **natural gas pipelines** and **storage** will be needed to help meet **rising demand** and ensure **reliability**



# WoodMac Natural Gas Supply Overview: 2024 – 2030



2024 U.S. Production  
**103 bcfd**  
Increase in supply by 2030  
**+20 bcfd**



**Permian** +8 bcfd of associated gas growth **1**

Supply grows as oil production increases & GORs rise  
Vital to supplying West Coast, Gulf Coast, and Mexico

**Haynesville** +6 bcfd of growth **2**

Abundant, low-cost, low-nitrogen supply  
Key to serving Gulf Coast demand markets

**Northeast** +6 bcfd from the Marcellus/Utica **3**

Production constrained despite ample, low-cost supply  
Limited infrastructure opportunity despite strong demand

**Rockies** +1 bcfd Bakken/DJ/Powder River **4**

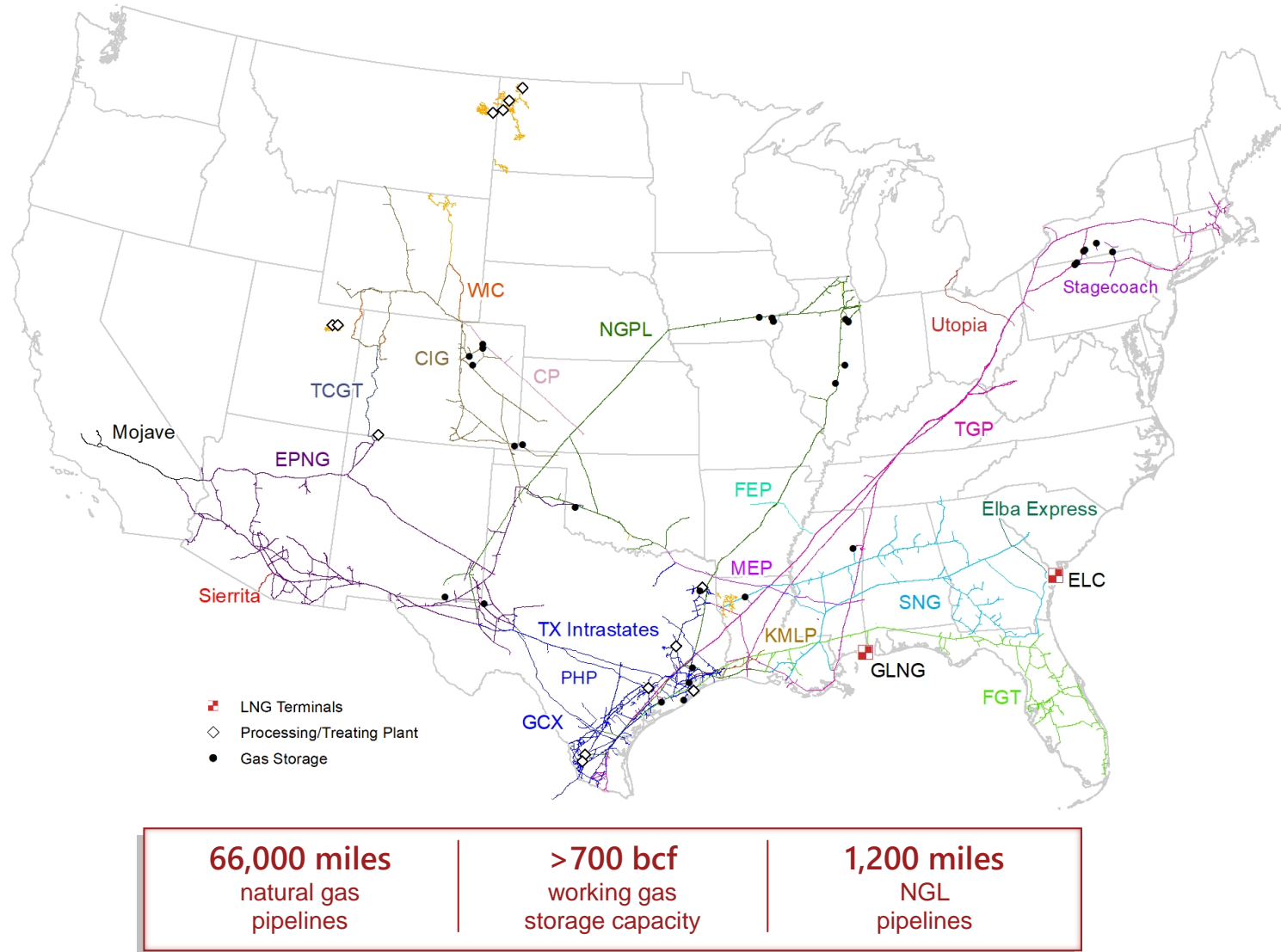
Serves Rockies and West Coast demand

**Eagle Ford** +0.3 bcfd of growth **5**

Potential upside to forecast; critical supply link to Gulf Coast  
Important source of low-nitrogen gas for LNG facilities

# Natural Gas Segment Overview

Connecting Key Natural Gas Resources with Major Demand Centers



Largest Natural Gas Transmission Network in the U.S.

KMI Transports ~40% of U.S. Natural Gas Production

~45%  
of all feedgas  
deliveries to U.S.  
LNG facilities

~50%  
of all U.S. natural  
gas exports to  
Mexico

~45%  
of all direct natural  
gas deliveries to  
Southern U.S.  
power plants<sup>(a)</sup>  
*Areas with high  
forecasted natural gas  
fired power demand  
growth*

Irreplaceable Assets

Long-Lived Infrastructure

Principally Transmission & Storage Assets,  
with Gathering & Processing Assets in  
Key Basins

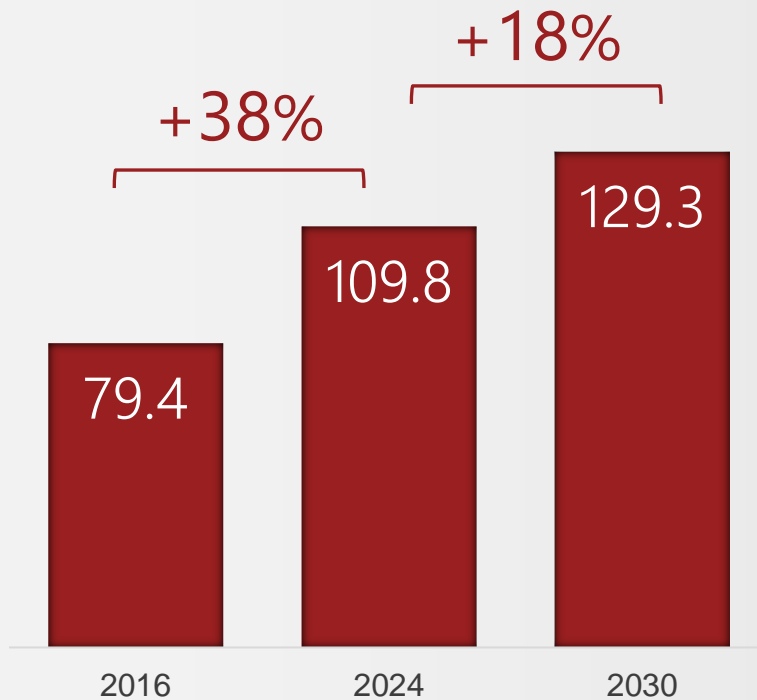
Robust Opportunity Set for Growth

a) Includes deliveries in Arizona, New Mexico, Texas, Arkansas, Louisiana, Tennessee, Mississippi, Alabama, Georgia, and Florida.

# Rising Demand Benefitting Our Natural Gas Transportation Business

Increased Demand Leading To

WOODMAC  
U.S. NATURAL GAS DEMAND  
bcfd



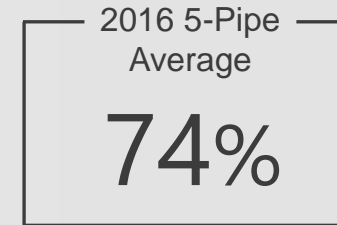
Source: Wood Mackenzie North America Gas 10-Year Investment Horizon Outlook, November 2024.

a) Represents the capacity weighted average usage factor of TGP, EPNG, NGPL, SNG, and the Texas Intrastates. Usage factor is calculated as billed throughput divided by average annual designed pipeline capacity.

b) TX Intrastates average remaining contract life includes term sale portfolio.

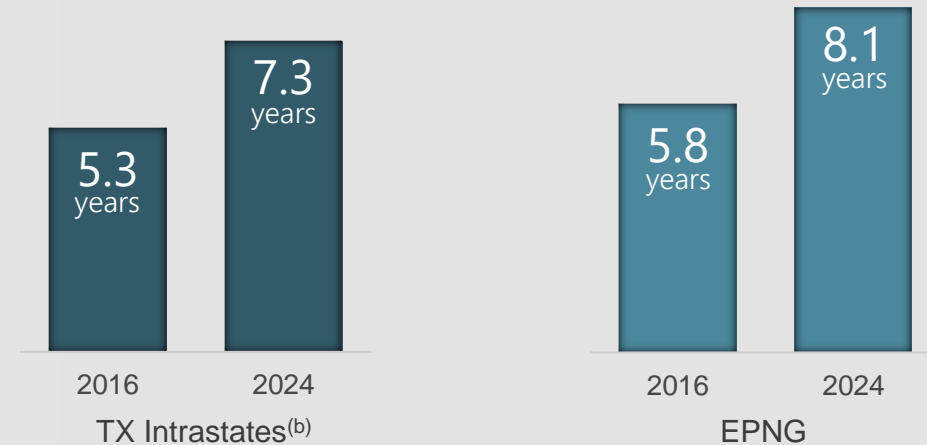
c) Total includes ~\$0.5bn of natural gas gathering & processing projects.

## • INCREASED PIPELINE USAGE FACTOR<sup>(a)</sup>



## • INCREASED CONTRACT TERMS AND/OR RATES

EXAMPLES



## • NEW PROJECTS

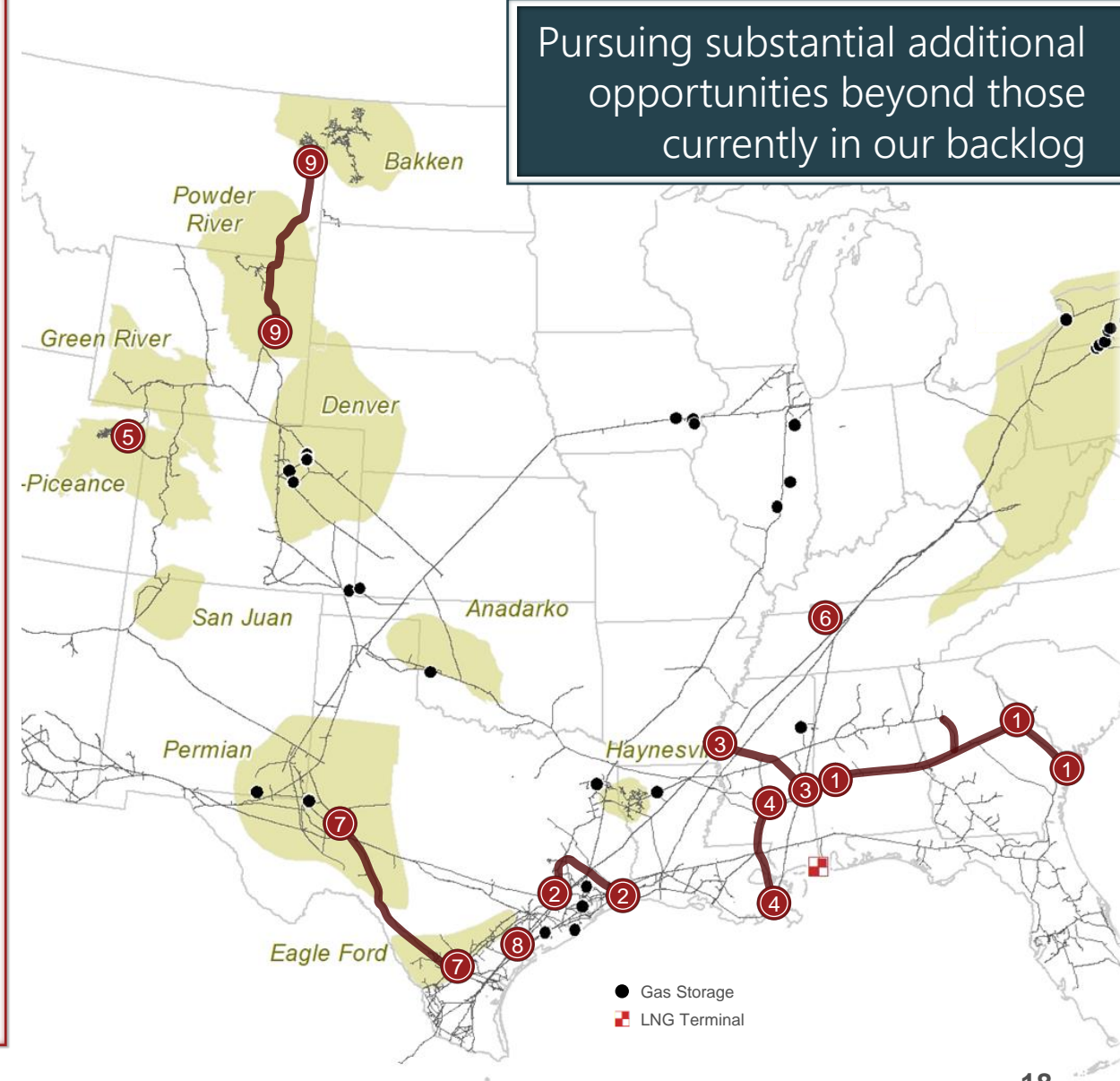
~\$7.2 billion of natural gas projects in our backlog;  
expect to continue adding projects over time<sup>(c)</sup>

# ~\$7.2 Billion of Approved Natural Gas Projects

| Major Projects                                       | Capital <sup>(a)</sup><br>(\$mm) | Capacity<br>(bcfd) | In-Service<br>Date  | Status       |
|--|----------------------------------|--------------------|---------------------|--------------|
| ① South System Expansion 4<br>SNG & EEC              | \$1,659                          | 1.2                | 4Q28,<br>4Q29       | Permitting   |
| ② Trident<br>TX Intrastates                          | \$1,650                          | 1.5                | 1Q27                | Permitting   |
| ③ Mississippi Crossing<br>TGP                        | \$1,637                          | 2.1                | 4Q28                | Permitting   |
| ④ Evangeline Pass (Phase II)<br>TGP & SNG            | \$389                            | 1.1                | 3Q25                | Construction |
| ⑤ Green River Pipeline<br>Altamont                   | \$263                            | 0.1                | 3Q25                | Permitting   |
| ⑥ Cumberland<br>TGP                                  | \$222                            | 0.2                | 3Q25 <sup>(b)</sup> | Permitting   |
| ⑦ GCX Expansion<br>TX Intrastates                    | \$161                            | 0.6                | 2Q26                | Construction |
| ⑧ S. TX to Houston Market (I & II)<br>TX Intrastates | \$154                            | 0.8                | 1Q25,<br>3Q25       | Construction |
| ⑨ Hiland Express (NGL Conversion)<br>Double H        | \$149                            | --                 | 1Q26                | Permitting   |

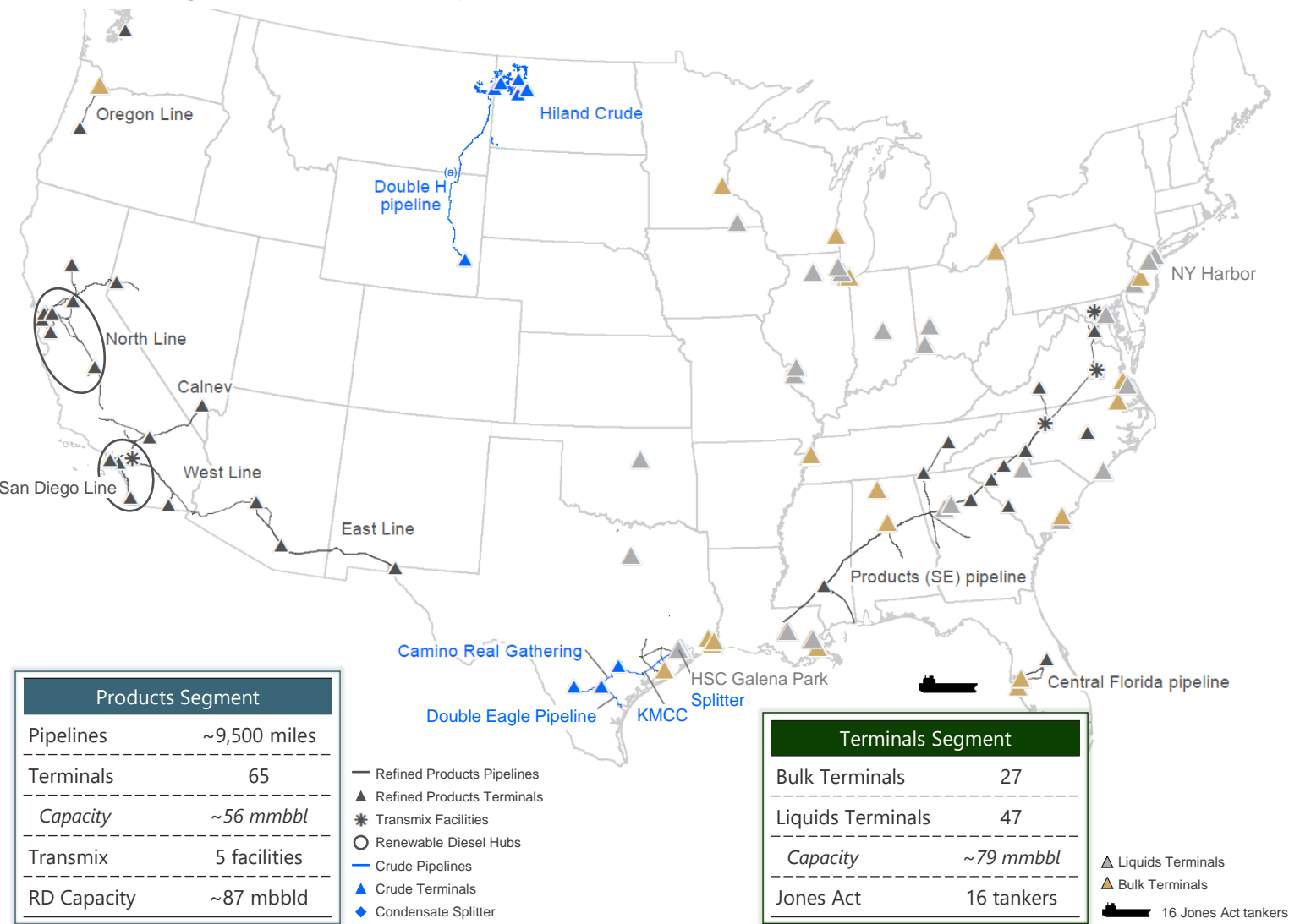
a) KMI share of estimated project capital.

b) Pending litigation may delay project.



# Products Segment & Terminals Segment Overview

Both Segments Principally Refined Products Focused

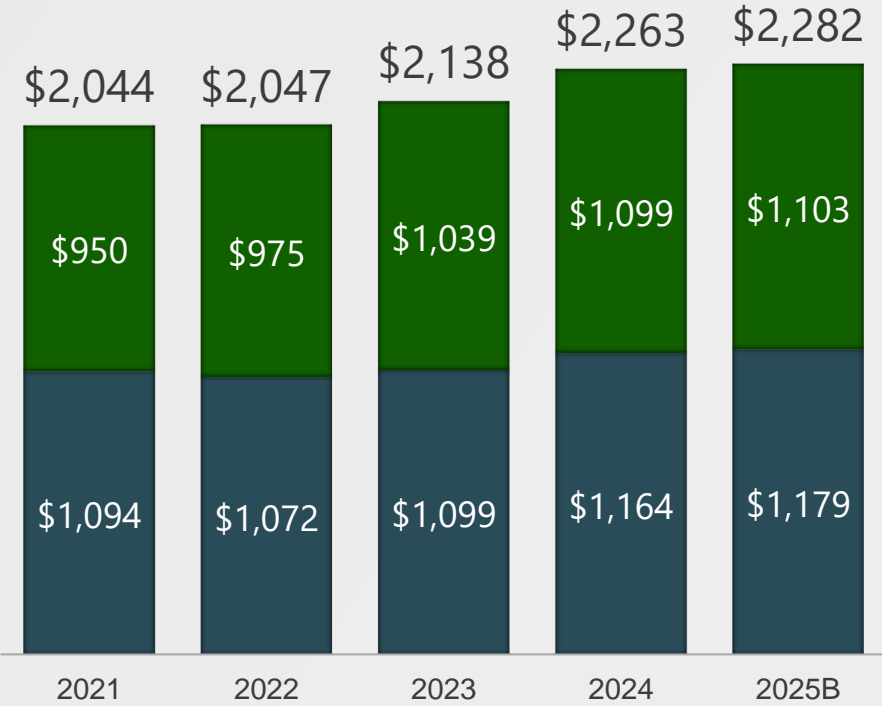


Note: Adjusted Segment EBDA and Terminals and Product Pipelines FCF are non-GAAP financial measures. See Non-GAAP Financial Measures & Reconciliations. 2021 – 2024 Adjusted Segment EBDA amounts are adjusted to reflect categorization of basis difference amortization (amortization of excess cost of equity investments) consistent with 2025 Segment EBDA accounting change.  
a) Double H will continue in crude service through mid-2025, then convert to NGL service, expected to be in service Q1 2026.

Nearly \$11bn of Adjusted Segment EBDA & \$8bn of FCF Generated Over 5 Years

— TERMINALS & PRODUCTS PIPELINES —  
ADJUSTED SEGMENT EBDA  
\$ Millions

■ Products Segment ■ Terminals Segment





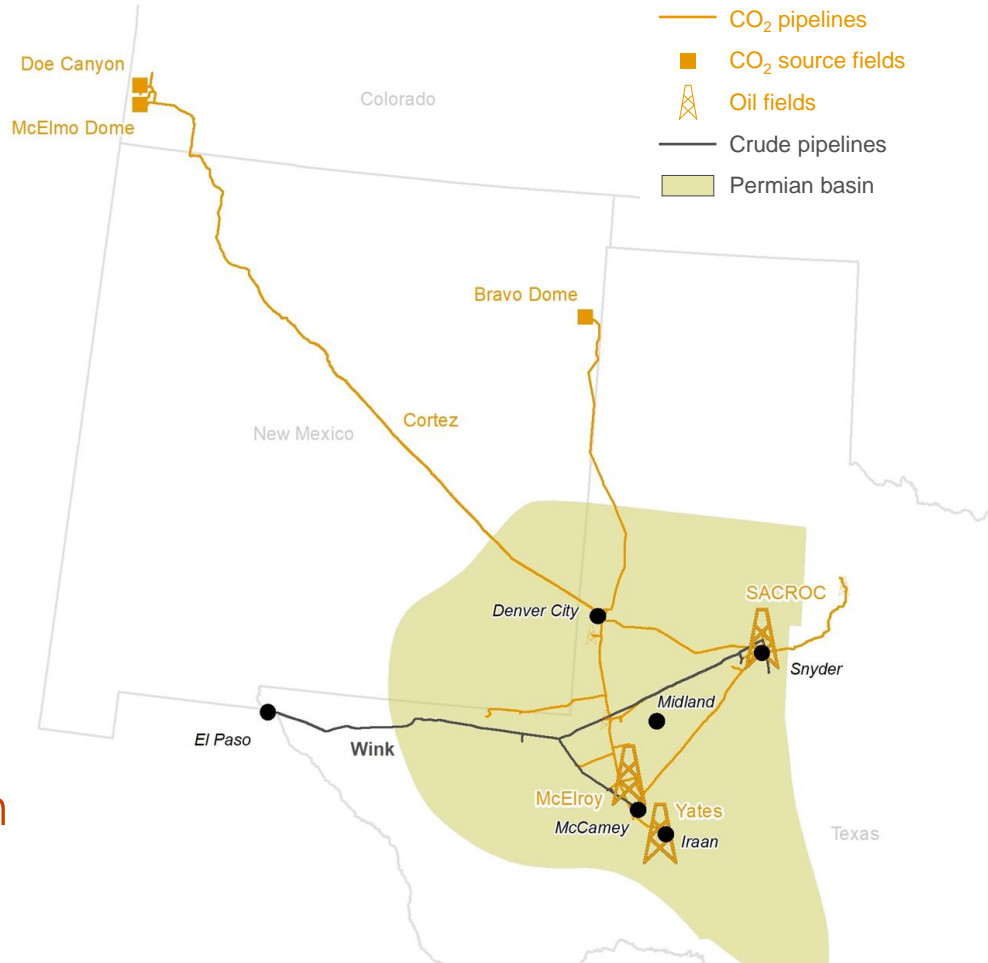
# CO<sub>2</sub> Segment: EOR and CO<sub>2</sub> Transport Overview

World Class, Fully-Integrated Assets Consistently Generating Robust Free Cash Flow

Interest in 3 oil fields with 8.8 billion barrels of Original Oil In Place

Interest in 3 CO<sub>2</sub> fields with 37 tcf of Original Gas In Place

~1,500 miles of CO<sub>2</sub> pipelines with capacity to move up to 1.5 bcfd



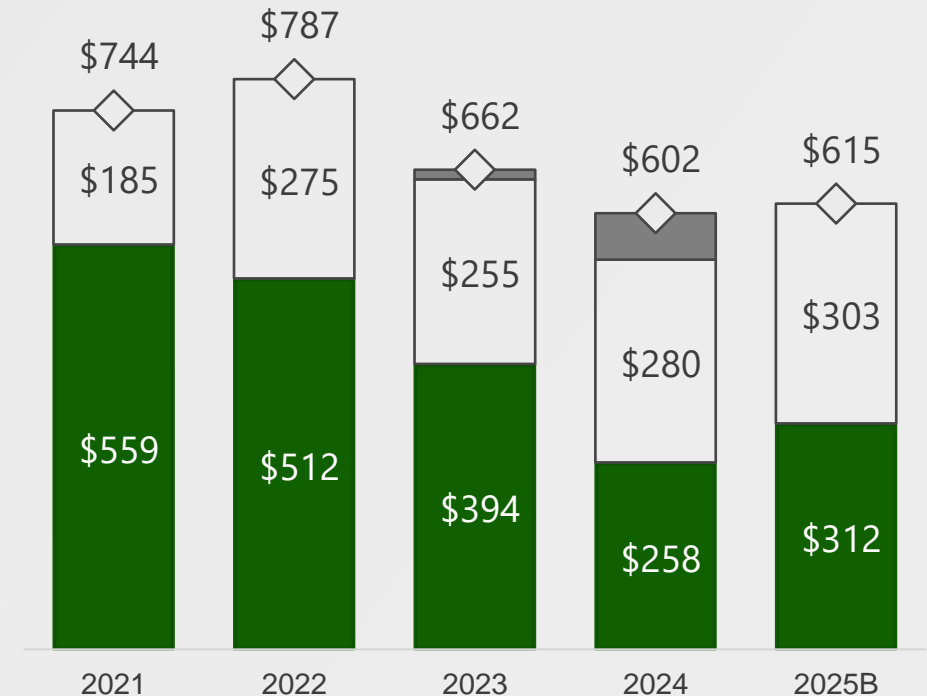
Note: CO<sub>2</sub> EOR & Transport FCF and Adjusted Segment EBDA are non-GAAP financial measures. See Non-GAAP Financial Measures & Reconciliations. 2021 – 2024 Adj. Segment EBDA amounts are adjusted to reflect categorization of basis difference amortization (amortization of excess cost of equity investments) consistent with 2025 Segment EBDA accounting change. SACROC includes Diamond M acreage.

a) Includes sustaining and expansion capital expenditures.

## — CO<sub>2</sub> EOR & TRANSPORT FREE CASH FLOW — \$ Millions

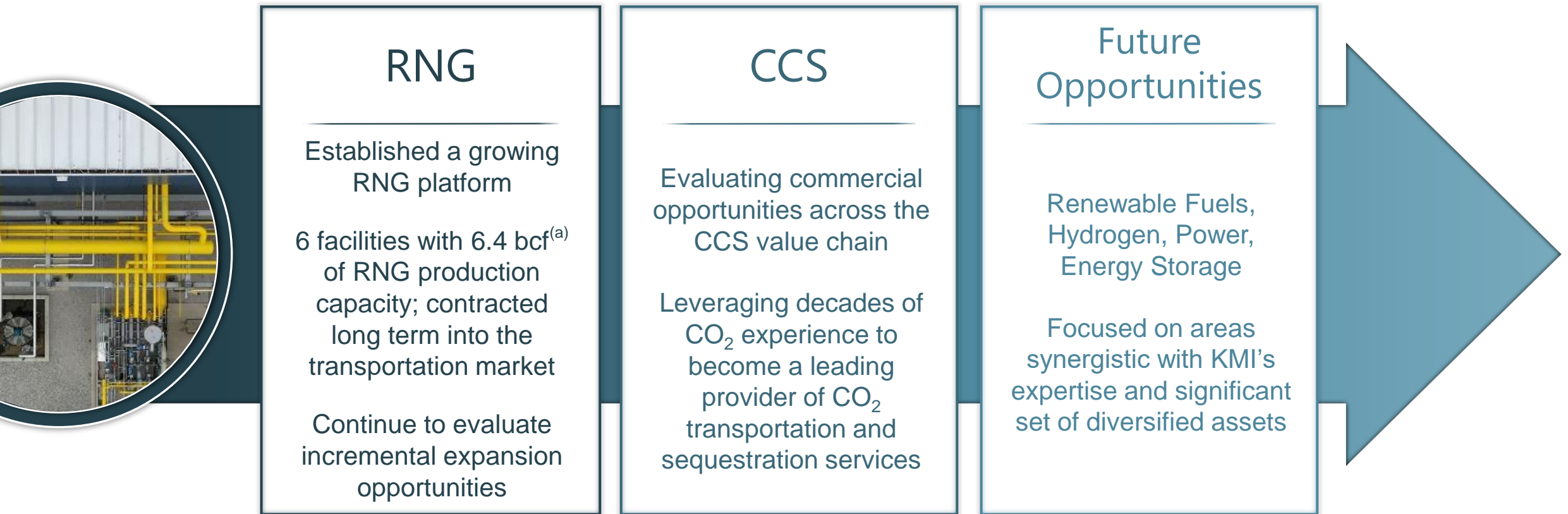
■ FCF □ Capex<sup>(a)</sup> ■ Acquisitions ◇ Adj. Segment EBDA

>\$2 billion FCF Generated Over 5 years





## Pursuing Commercial Opportunities Emerging from the Lower Carbon Energy Evolution



a) Annual capacity at KMI share expected Q1 2025. Autumn Hills RNG facility in late stages of commissioning.

# Committed to Being a Good Steward



Reduce &  
Avoid Methane  
Emissions

~8%

Reduction in  
absolute methane  
emissions since 2021



Leak  
Detection

100%

Of our natural gas  
compressor stations  
surveyed annually &  
transitioning to quarterly



Safety  
Culture

42%

Reduction in  
Employee TRIR  
2015 – 2023<sup>(a)</sup>



Continuous  
Improvement

BB → AAA

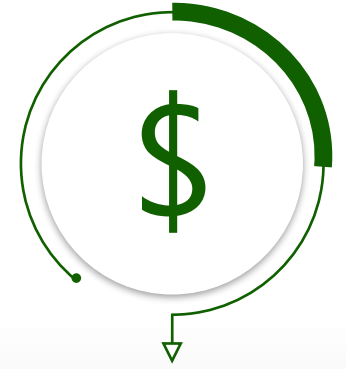
MSCI score  
improvement  
2018 – 2024



Diversity &  
Inclusion

33%

Total gender  
and minority  
diversity of the  
KMI Board



Investing in Lower  
Carbon Fuels

\$7.3bn

Primarily natural gas;  
remaining investment  
in RNG, renewable  
feedstocks, and CCS<sup>(b)</sup>

Dedicated to Doing Business the Right Way, Every Day – Serving Our Investors,  
Our Colleagues, Our Customers, and Our Neighbors to Improve Lives and Create A Better World

a) 2015 was first year company-wide TRIR was reported publicly in 2017 ESG Report.

b) Lower carbon projects included in our 12/31/2024 backlog.

# Highly Rated by Sustainability Ratings Agencies

Upgrade by MSCI to AAA in 2024

MSCI **AAA**

Oil & Gas Refining,  
Marketing, Transportation  
& Storage Industry

Sustainalytics **Top 15%**

out of 106 Oil & Gas  
Storage and Transportation Companies &  
194 Refiners & Pipelines

SSGA **Top 10%**

R-Factor in  
Oil & Gas – Midstream sector

FTSE **#2**

of Oil & Gas  
Pipelines subsector

Refinitiv **#5**

of 234 Oil & Gas  
Related Equipment  
and Services Companies

S&P Global CSA

**Sustainability Yearbook  
Member**

Included in Several ESG Indices FTSE4Good, S&P 500 ESG, JULCD, MSCI Climate & ESG Indices





# APPENDIX



# Contract Strategy Insulates Cash Flows Through Commodity Cycles

Structure Long-Term Contracts That Minimize Price & Volume Volatility

|                 |                             | Take-or-Pay<br>or Hedged<br>Volumes & price are<br>contractually fixed | Fee-Based<br>Price is fixed,<br>volumes are variable | Commodity-<br>Price Based | Avg. remaining<br>contract term<br>as of 12/31/2024 | Additional cash flow security  |
|-----------------|-----------------------------|--|--|---------------------------|---|--|
| Natural Gas     | Interstate / LNG            | 40%  | 3%   |                           | 6.3 / 15.7 years                                    | Tariffs are FERC-regulated   |
|                 | TX Intrastate               | 12%  | 4%   |                           | 7.3 years   |  |
|                 | G&P                         | 1% <sup>(a)</sup>  | 4%   | 1%                        | 3.9 years   | Primarily acreage dedications for fee-based contracts  |
| Products        | Refined products            | 1%   | 9%   | 1%                        | generally not<br>applicable                         | Pipeline tariffs are FERC-regulated  |
|                 | Crude transport             | 1%   |  |                           | 4.4 years <sup>(b)</sup>                            | ~72% of 2025B Products Adj. Segment EBDA has an annual inflation-linked tariff escalator                           |
|                 | Crude G&P                   |  | 1%   |                           |   |  |
| Terminals       | Liquids terminals           | 5%   | 2%   |                           | 1.8 years   | ~73% of 2025B Terminals Adj. Segment EBDA has annual price escalators (inflation-linked or fixed-price escalators) |
|                 | Jones Act tankers           | 3%   |  |                           | 4.0 years   |  |
|                 | Bulk terminals              | 1%   | 2%   |                           | 3.0 years   | Bulk terminals: primarily minimum volume guarantee or requirements   |
| CO <sub>2</sub> | EOR Oil & Gas               | 4% <sup>(a)</sup>  |  | 1%                        |   |  |
|                 | CO <sub>2</sub> & Transport | 1%   | 1%   |                           | 5.8 years   | Commodity-price based contracts are mostly minimum volume committed  |
|                 | ETV                         |  |  | 2%                        |   |  |
|                 |                             | 69%  | 26%  | 5%                        |   |  |

Note: Total Adjusted Segment EBDA is a non-GAAP financial measure. See Non-GAAP Financial Measures & Reconciliations. TX Intrastate average remaining contract life includes term sale portfolio.

a) Hedged cash flows.

b) Includes condensate splitter. Excludes remaining contract life for Double H, which is to be converted from crude oil service to NGL service and will report under our Natural Gas business unit going forward.

# 2025 Budget Sensitivities

## Limited Overall Commodity Exposure

| 2025B Assumptions  | Change                  | Potential Impact to Adjusted EBITDA (Full Year) |               |           |                 |                              |
|--|-------------------------|---|---------------|-----------|-----------------|------------------------------|
|  |                         | Natural Gas                                     | Products      | Terminals | CO <sub>2</sub> | Total                        |
| Natural gas G&P volumes 4,125 bbtud  | +/- 5%                  | \$32.8 million                                  |               |           |                 | \$32.8 million               |
| Crude oil & NGL production volumes 34 mbbld net  | +/- 5% in net volumes   | \$35.5 million                                  |               |           |                 | \$35.5 million               |
| \$68.00/bbl WTI crude oil price  | +/- \$1/bbl WTI         | \$0.8 million                                   | \$1.1 million |           | \$3.9 million   | \$5.8 million                |
| \$3.00/Dth natural gas price   | +/- \$0.10/Dth          | \$5.0 million <sup>(a)</sup>                    |               |           | \$0.7 million   | \$5.7 million <sup>(a)</sup> |
| NGL / crude oil price ratio<br>55% in Natural Gas segment & 49% in CO <sub>2</sub> segment | +/- 1% price ratio      | \$1.0 million                                   |               |           | \$2.4 million   | \$3.4 million                |
| \$3.25/RIN D3 RIN price  | +/- \$0.10/RIN          |   |               |           | \$4.7 million   | \$4.7 million                |
| Potential Impact to Interest Expense (Full Year)   |                         |   |               |           |                 |                              |
| SOFR rate: 4.31%   | +/-10-bp change in SOFR |   |               |           |                 | \$3.4 million <sup>(b)</sup> |

Note: These sensitivities are general estimates of anticipated impacts on our business segments & overall business of changes relative to our assumptions; the impact of actual changes may vary significantly depending on the affected asset, product & contract. Adjusted EBITDA is a non-GAAP financial measure. See Non-GAAP Financial Measures & Reconciliations at the end of this presentation for additional information.

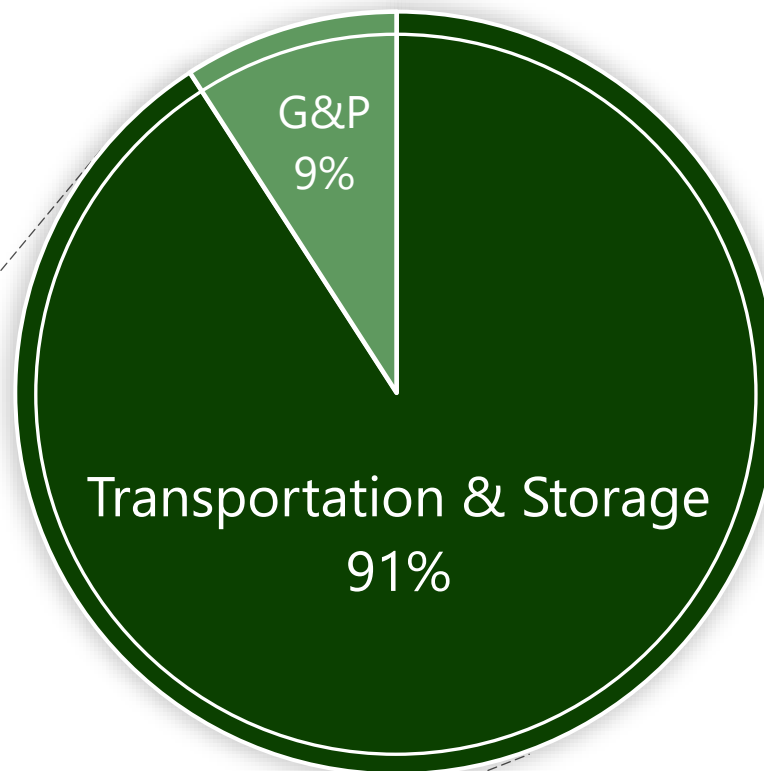
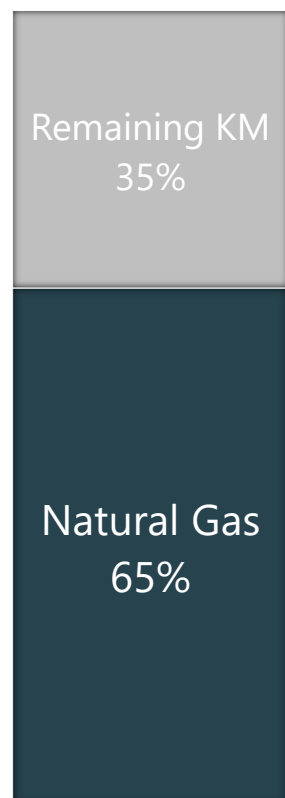
a) Assumes constant ethane frac spread vs. natural gas prices. Natural gas sensitivity predominantly applies only between \$2.25 – \$3.75/Dth.

b) As of 12/31/2024, we had \$4.75 billion of fixed-to-floating interest rate swaps on our long-term debt. Taking into account SOFR locks, we have fixed the SOFR component on \$1.5 billion of our floating rate swaps through the end of 2025.



# High-Quality, Natural Gas Focused Cash Flows

CASH FLOW MIX<sup>(a)</sup>



## Natural Gas Transportation & Storage

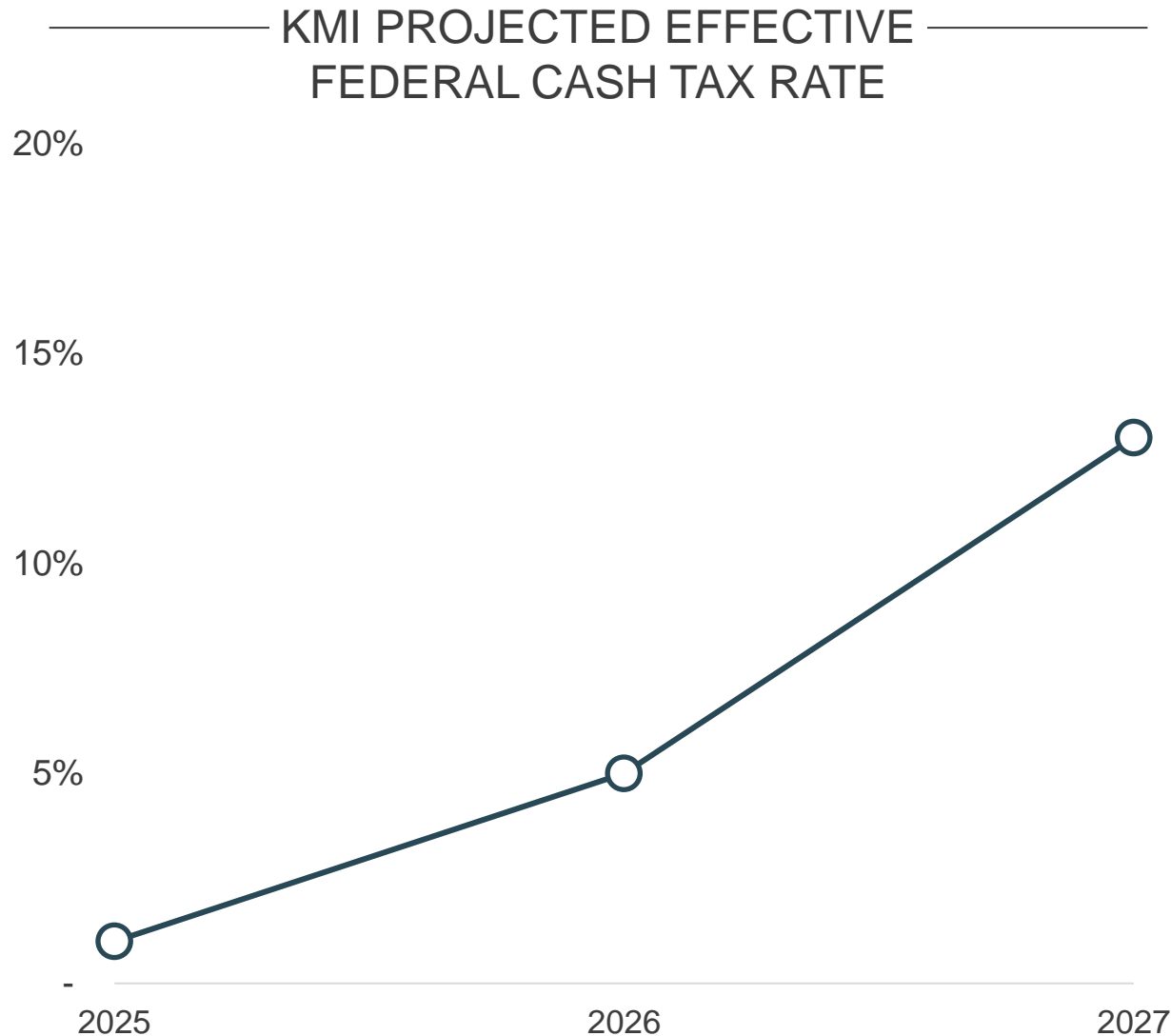
- Accounts for 59% of 2025B KMI Adjusted Segment EBDA
- 88% take-or-pay cash flows<sup>(a)</sup>
- Average remaining contract life:
  - ~7 years for transportation
  - ~4 years for storage

KMI's percent cash flow contribution from long-haul natural gas pipelines is greater than any other large U.S. midstream company<sup>(b)</sup>

a) Based on 2025 budgeted Total Adjusted Segment EBDA, which is a non-GAAP financial measure. See Non-GAAP Financial Measures & Reconciliations.

b) Includes U.S. based midstream companies with market capitalizations greater than \$20 billion.

# Cash Taxes: Do Not Expect to Be a Material Cash Taxpayer Until 2026



Do not expect KMI to be a material federal income taxpayer in 2025

\$312 million of General Business Credits<sup>(a)</sup>, limited to offsetting up to 75% of our annual tax liability

100% of CAMT payments can be credited against future regular federal income taxes

Cash tax position may be impacted by future policy changes

Note: Does not include cash taxes paid by our JVs.

a) Total as of 12/31/2024.

# Use of Non-GAAP Financial Measures

Our non-GAAP financial measures described below should not be considered alternatives to GAAP net income attributable to Kinder Morgan, Inc. or other GAAP measures and have important limitations as analytical tools. Our computations of these non-GAAP financial measures may differ from similarly titled measures used by others. You should not consider these non-GAAP financial measures in isolation or as substitutes for an analysis of our results as reported under GAAP. Management compensates for the limitations of our consolidated non-GAAP financial measures by reviewing our comparable GAAP measures identified in the descriptions of consolidated non-GAAP measures below, understanding the differences between the measures and taking this information into account in its analysis and its decision-making processes.

**Adjusted Net Income Attributable to Kinder Morgan, Inc. (previously referred to as “Adjusted Earnings”)** is calculated by adjusting net income attributable to Kinder Morgan, Inc. for Certain Items. Adjusted Net Income Attributable to Kinder Morgan, Inc. is used by us, investors and other external users of our financial statements as a supplemental measure that provides decision-useful information regarding our period-over-period performance and ability to generate earnings that are core to our ongoing operations. We believe the GAAP measure most directly comparable to Adjusted Net Income Attributable to Kinder Morgan, Inc. is net income attributable to Kinder Morgan, Inc.

**Adjusted Net Income Attributable to Common Stock** is calculated by adjusting net income attributable to Kinder Morgan, Inc., the most comparable GAAP measure, for Certain Items, and further for net income allocated to participating securities. For periods from 2016 to 2018, also reflects an adjustment for preferred stock dividends. We are adopting Adjusted Net Income Attributable to Common Stock because we believe it allows for calculation of Adjusted EPS on the most comparable basis with earnings per share, the comparable GAAP measure to Adjusted EPS. **Adjusted EPS** is calculated as Adjusted Net Income Attributable to Common Stock divided by our weighted average shares outstanding. Adjusted EPS applies the same two-class method used in arriving at basic earnings per share. Adjusted EPS is used by us, investors and other external users of our financial statements as a per-share supplemental measure that provides decision-useful information regarding our period-over-period performance and ability to generate earnings that are core to our ongoing operations.

**Certain Items**, as adjustments used to calculate our non-GAAP financial measures, are items that are required by GAAP to be reflected in net income attributable to Kinder Morgan, Inc., but typically either (i) do not have a cash impact (for example, unsettled commodity hedges and asset impairments), or (ii) by their nature are separately identifiable from our normal business operations and in most cases are likely to occur only sporadically (for example, certain legal settlements, enactment of new tax legislation and casualty losses). We also include adjustments related to joint ventures (see “Amounts from Joint Ventures” below).

**Adjusted Segment EBDA** is calculated, for an individual segment, by adjusting segment earnings before DD&A, amortization of excess cost of equity investments, general and administrative expenses and corporate charges, interest expense, and income taxes (Segment EBDA) for Certain Items attributable to the segment. Adjusted Segment EBDA is used by management in its analysis of segment performance and management of our business. We believe Adjusted Segment EBDA is a useful performance metric because it provides management, investors and other external users of our financial statements additional insight into performance trends across our business segments, our segments’ relative contributions to our consolidated performance and the ability of our segments to generate earnings on an ongoing basis. Adjusted Segment EBDA is also used as a factor in determining compensation under our annual incentive compensation program for our business segment presidents and other business segment employees. We believe it is useful to investors because it is a measure that management uses to allocate resources to our segments and assess each segment’s performance. We believe the GAAP measure most directly comparable to Adjusted Segment EBDA is Segment EBDA. **Total Adjusted Segment EBDA** is calculated as the sum of all our segments’ respective Adjusted Segment EBDA or, to the extent that a segment has no reportable Certain Items, Segment EBDA.

**Adjusted EBITDA** is calculated by adjusting net income attributable to Kinder Morgan, Inc. before interest expense, income taxes, DD&A, and amortization of excess cost of equity investments (EBITDA) for Certain Items. For periods from 2017 to 2019, Adjusted EBITDA also reflects an adjustment for Kinder Morgan Canada Limited noncontrolling interest. We also include amounts from joint ventures for income taxes and DD&A (see “Amounts from Joint Ventures” below). Adjusted EBITDA (on a rolling 12-months basis) is used by management, investors and other external users, in conjunction with our Net Debt (as described further below), to evaluate our leverage. Management and external users also use Adjusted EBITDA as an important metric to compare the valuations of companies across our industry. Our ratio of Net Debt-to-Adjusted EBITDA is used as a supplemental performance target for purposes of our annual incentive compensation program. We believe the GAAP measure most directly comparable to Adjusted EBITDA is net income attributable to Kinder Morgan, Inc.

# Use of Non-GAAP Financial Measures (Continued)

**Amounts from Joint Ventures** - Certain Items, DCF and Adjusted EBITDA reflect amounts from unconsolidated joint ventures (JVs) and consolidated JVs utilizing the same recognition and measurement methods used to record “Earnings from equity investments” and “Noncontrolling interests (NCI),” respectively. The calculations of DCF and Adjusted EBITDA related to our unconsolidated and consolidated JVs include the same items (DD&A and income tax expense, and for DCF only, also cash taxes and sustaining capital expenditures) with respect to the JVs as those included in the calculations of DCF and Adjusted EBITDA for our wholly-owned consolidated subsidiaries; further, we remove the portion of these adjustments attributable to non-controlling interests. Although these amounts related to our unconsolidated JVs are included in the calculations of DCF and Adjusted EBITDA, such inclusion should not be understood to imply that we have control over the operations and resulting revenues, expenses or cash flows of such unconsolidated JVs.

**Net Debt** is calculated by subtracting from debt (1) cash and cash equivalents, (2) debt fair value adjustments, and (3) the foreign exchange impact on Euro-denominated bonds for which we have entered into currency swaps. Net Debt, on its own and in conjunction with our Adjusted EBITDA (on a rolling 12-months basis) as part of a ratio of Net Debt-to-Adjusted EBITDA, is a non-GAAP financial measure that is used by management, investors, and other external users of our financial information to evaluate our leverage. For periods from 2016 to 2018, Net Debt also reflects subtraction of the preferred interest in the general partner of Kinder Morgan Energy Partners L.P. Our ratio of Net Debt-to-Adjusted EBITDA is also used as a supplemental performance target for purposes of our annual incentive compensation program. We believe the GAAP measure most comparable measure to Net Debt is total debt.

**DCF, or Distributable Cash Flow**, is calculated by adjusting net income attributable to Kinder Morgan, Inc. for Certain Items, and further for DD&A and amortization of excess cost of equity investments, income tax expense, cash taxes, sustaining capital expenditures and other items. We also adjust amounts from joint ventures for income taxes, DD&A, cash taxes and sustaining capital expenditures (see “Amounts from Joint Ventures” above). DCF is used by us to evaluate our performance and to measure and estimate the ability of our assets to generate economic earnings after paying interest expense, paying cash taxes and expending sustaining capital. DCF provides additional insight into the specific costs associated with our assets in the current period and facilitates period-to-period comparisons of our performance from ongoing business activities. DCF per share serves as the primary financial performance target for purposes of annual bonuses under our annual incentive compensation program and for performance-based vesting of equity compensation grants under our long-term incentive compensation program. DCF should not be used as an alternative to net cash provided by operating activities computed under GAAP. We believe the GAAP measure most directly comparable to DCF is net income attributable to Kinder Morgan, Inc. **DCF per share** is DCF divided by average outstanding shares, including restricted stock awards that participate in dividends.

**Project EBITDA**, which we use to calculate EBITDA build multiples, is calculated for an individual capital project as earnings before interest expense, taxes, DD&A and general and administrative expenses attributable to such project, or for JV projects, consistent with the methods described above under “Amounts from Joint Ventures,” and in conjunction with capital expenditures for the project. Management, investors and others use Project EBITDA to evaluate our return on investment for capital projects before expenses that are generally not controllable by operating managers in our business segments. We believe the GAAP measure most directly comparable to Project EBITDA is the portion of net income attributable to a capital project. We do not provide the portion of budgeted net income attributable to individual capital projects (the GAAP financial measure most directly comparable to Project EBITDA) due to the impracticality of predicting, on a project-by-project basis through the second full year of operations, certain amounts required by GAAP, such as projected commodity prices, unrealized gains and losses on derivatives marked to market, and potential estimates for certain contingent liabilities associated with the project completion.

**Acquisition EBITDA Multiples** - With respect to projected EBITDA multiples associated with acquired assets or businesses, we do not provide the portion of budgeted net income attributable to individual acquisitions (the GAAP financial measure most directly comparable to projected EBITDA for acquired assets or businesses) due to the impracticality of predicting, certain amounts required by GAAP, such as projected commodity prices, unrealized gains and losses on derivatives marked to market, and potential estimates for certain contingent liabilities associated with the acquisition.

**FCF, or Free Cash Flow**, is calculated by reducing cash flow from operations for capital expenditures (sustaining and expansion), and FCF after dividends is calculated by further reducing FCF for dividends paid during the period. FCF is used by management, investors and other external users as an additional leverage metric, and FCF after dividends provides additional insight into cash flow generation. We believe the GAAP measure most directly comparable to FCF is cash flow from operations.

**CO<sub>2</sub> EOR & Transport, Terminals and Product Pipelines Free Cash Flow** is calculated by reducing Segment EBDA from our CO<sub>2</sub> EOR & Transport assets, Terminals, and Products Pipeline segment by Certain Items, capital expenditures (sustaining and expansion) and acquisitions attributable to the EOR & Transport assets, Terminals, and Products Pipeline segment. Management uses CO<sub>2</sub> EOR & Transport, Terminals, and Product Pipelines Free Cash Flow as an additional performance measure for our CO<sub>2</sub> EOR & Transport assets, Terminals, and Products Pipelines segment. We do not provide budgeted CO<sub>2</sub> EOR & Transport, Terminals, and Products Pipeline Segment EBDA (the GAAP financial measure most directly comparable to 2025 budgeted CO<sub>2</sub> EOR & Transport, Terminals, and Product Pipelines FCF) due to the inherent difficulty and impracticability of predicting certain amounts required by GAAP, such as potential changes in estimates for certain contingent liabilities and unrealized gains and losses.

# Net Income, Adjusted Net Income Attributable to KMI, and DCF

\$ in millions

|  | 2025<br>Budget  | 2024<br>Actual  | Change        |            |
|--|-----------------|-----------------|---------------|------------|
|  |                 |                 | \$            | %          |
| <b>Net income attributable to KMI</b>                            | <b>\$ 2,829</b> | <b>\$ 2,613</b> | <b>\$ 216</b> | <b>8%</b>  |
| Certain Items  |                 |                 |               |            |
| Change in fair value of derivative contracts                     | -               | 72              | (72)          | (100%)     |
| Loss on impairment   | -               | (69)            | 69            | 100%       |
| Income tax Certain Items   | -               | (52)            | 52            | 100%       |
| Other  | 2               | 7               | (5)           | (71%)      |
| Total Certain Items  | 2               | (42)            | 44            | 105%       |
| <b>Adjusted Net income attributable to KMI</b>                   | <b>\$ 2,831</b> | <b>\$ 2,571</b> | <b>\$ 260</b> | <b>10%</b> |
|  |                 |                 |               |            |
| <b>Net income attributable to KMI</b>                            | <b>\$ 2,829</b> | <b>\$ 2,613</b> | <b>\$ 216</b> | <b>8%</b>  |
| Total Certain Items  | 2               | (42)            | 44            | 105%       |
| DD&A   | 2,411           | 2,354           | 57            | 2%         |
| Income tax expense <sup>(a)</sup>                                | 817             | 739             | 78            | 11%        |
| Cash taxes   | (77)            | (33)            | (44)          | (133%)     |
| Sustaining capital expenditures                                  | (938)           | (986)           | 48            | 5%         |
| Amounts associated with joint ventures                           |                 |                 |               |            |
| Unconsolidated JV DD&A <sup>(b)</sup>                            | 408             | 409             | (1)           | (0%)       |
| Remove consolidated JV partners' DD&A                            | (64)            | (62)            | (2)           | (3%)       |
| Unconsolidated JV income tax expense <sup>(c)(d)</sup>           | 85              | 78              | 7             | 9%         |
| Unconsolidated JV cash taxes <sup>(c)</sup>                      | (82)            | (48)            | (34)          | (71%)      |
| Unconsolidated JV sustaining capital expenditures                | (184)           | (189)           | 5             | 3%         |
| Remove consolidated JV partners' sustaining capital expenditures | 10              | 10              | -             | -          |
| Other items <sup>(e)</sup>                                       | 24              | 38              | (14)          | (37%)      |
| <b>DCF</b>   | <b>\$ 5,241</b> | <b>\$ 4,881</b> | <b>\$ 360</b> | <b>7%</b>  |
|  |                 |                 |               |            |
| Weighted average shares outstanding for dividends <sup>(f)</sup> | 2,237           | 2,233           | 4             | 0%         |
| DCF per share <sup>(g)</sup>                                     | \$ 2.34         | \$ 2.19         | \$ 0.15       | 7%         |

Note: Adjusted Earnings and Distributable Cash Flow (DCF), in aggregate and per share, are non-GAAP financial measures. See Non-GAAP Financial Measures and Reconciliations.

- a) To avoid duplication, amounts are adjusted to exclude amounts which are already included within "Certain Items" above.
- b) Includes amortization of basis differences related to our JVs.
- c) Associated with our Citrus, NGPL and Products (SE) Pipe Line equity investments.
- d) Includes the tax provision on Certain Items recognized by the investees that are taxable entities. The impact of KMI's income tax provision on Certain Items affecting earnings from equity investments is included within "Certain Items" above. See table included in "Non-GAAP Financial Measures—Certain Item."
- e) Includes pension contributions, non-cash pension expense and non-cash compensation associated with our restricted stock program.
- f) Includes 15 million and 15 million average unvested restricted shares that participate in dividends in 2025 and 2024, respectively.
- g) 2025 Budget DCF per share of \$2.34 consists of the following quarterly amounts: Q1 \$0.66, Q2 \$0.49, Q3 \$0.54, Q4 \$0.65.

# 2014 and 2025B Reconciliation of Segment EBDA to Adjusted Segment EBDA

\$ in millions

| Segment EBDA <sup>(a)</sup>                                  | 2025<br>Budget | 2014<br>Actual |
|--|----------------|----------------|
| Natural Gas Pipelines Segment EBDA                           | \$ 5,636       | \$ 4,288       |
| Certain Items <sup>(b)</sup>                                 |                |                |
| Contract early termination revenue                           | -              | (198)          |
| Change in fair value of derivative contracts                 | -              | 2              |
| Loss on impairments, divestitures and other write-downs, net | -              | (1)            |
| Other  | -              | 4              |
| Certain Items  | -              | (193)          |
| Natural Gas Pipelines Adjusted Segment EBDA                  | 5,636          | 4,095          |
| Products Pipelines Segment EBDA                              | 1,179          | 787            |
| Certain Items <sup>(b)</sup>                                 |                |                |
| Loss on impairments, divestitures and other write-downs, net | -              | 3              |
| Other  | -              | 4              |
| Certain Items  | -              | 7              |
| Products Pipelines Adjusted Segment EBDA                     | 1,179          | 794            |
| Terminals Segment EBDA                                       | 1,103          | 973            |
| Certain Items <sup>(b)</sup>                                 |                |                |
| Loss on impairments, divestitures and other write-downs, net | -              | 29             |
| Other  | -              | 6              |
| Certain Items  | -              | 35             |
| Terminals Adjusted Segment EBDA                              | 1,103          | 1,008          |

| Segment EBDA <sup>(a)</sup>                                  | 2025<br>Budget | 2014<br>Actual |
|--|----------------|----------------|
| CO <sub>2</sub> Segment EBDA                                 | 755            | 1,248          |
| Certain Items <sup>(b)</sup>                                 |                |                |
| Change in fair value of derivative contracts                 | -              | (25)           |
| Loss on impairments, divestitures and other write-downs, net | -              | 243            |
| Certain Items  | -              | 218            |
| CO <sub>2</sub> Adjusted Segment EBDA <sup>(c)</sup>         | 755            | 1,466          |
| Canada Adjusted Segment EBDA                                 | -              | 200            |
| Total Adjusted Segment EBDA <sup>(d)</sup>                   | \$ 8,673       | \$ 7,563       |

a) Includes revenues, earnings from equity investments, operating expenses, other (income) expense, net, and other, net. Operating expenses include costs of sales, operations and maintenance expenses, and taxes, other than income taxes. The composition of Segment EBDA is not addressed nor prescribed by generally accepted accounting principles. 2014 amounts are adjusted to reflect categorization of basis difference amortization (amortization of excess cost of equity investments) consistent with 2025 Segment EBDA accounting change.

b) See "Non-GAAP Financial Measures—Certain Items."

c) 2025 includes \$140 million of EBDA associated with our ETV business. 2014 actuals consist of only our CO<sub>2</sub> EOR and Transport business.

d) Calculated as the sum of all our segments' respective Adjusted Segment EBDA or, to the extent that a segment has no reportable Certain Items, Segment EBDA.



# 2024 Reconciliation of Recasted Adjusted Segment EBDA

\$ in millions

| <b>Segment EBDA<sup>(a)</sup></b>                            | 2024<br>Actual  | Adjustment <sup>(b)</sup> | 2024<br>Recasted |
|--|-----------------|---------------------------|------------------|
| Natural Gas Pipelines Segment EBDA                           | \$ 5,427        | \$ (34)                   | \$ 5,393         |
| Certain Items <sup>(c)</sup>                                 |                 |                           | -                |
| Change in fair value of derivative contracts                 | 75              | -                         | 75               |
| Loss on impairments, divestitures and other write-downs, net | (29)            | -                         | (29)             |
| Certain Items  | 46              | -                         | 46               |
| Natural Gas Pipelines Adjusted Segment EBDA                  | 5,473           | (34)                      | 5,439            |
| Products Pipelines Segment EBDA                              | 1,173           | (9)                       | 1,164            |
| Certain Items  | -               | -                         | -                |
| Products Pipelines Adjusted Segment EBDA                     | 1,173           | (9)                       | 1,164            |
| Terminals Segment EBDA                                       | 1,099           | (0)                       | 1,099            |
| Certain Items  | -               | -                         | -                |
| Terminals Adjusted Segment EBDA                              | 1,099           | (0)                       | 1,099            |
| CO <sub>2</sub> Segment EBDA                                 | 692             | (7)                       | 685              |
| Certain Items <sup>(c)</sup>                                 |                 |                           | -                |
| Change in fair value of derivative contracts                 | 2               | -                         | 2                |
| Loss on impairments, divestitures and other write-downs, net | (40)            | -                         | (40)             |
| Certain Items  | (38)            | -                         | (38)             |
| CO <sub>2</sub> Adjusted Segment EBDA <sup>(d)</sup>         | 654             | (7)                       | 647              |
| <b>Total Adjusted Segment EBDA<sup>(e)</sup></b>             | <b>\$ 8,399</b> | <b>\$ (50)</b>            | <b>\$ 8,349</b>  |

a) Includes revenues, earnings from equity investments, operating expenses, other (income) expense, net, and other, net. Operating expenses include costs of sales, operations and maintenance expenses, and taxes, other than income taxes. The composition of Segment EBDA is not addressed nor prescribed by generally accepted accounting principles.

b) Represents categorization of basis difference amortization (amortization of excess cost of equity investments) consistent with 2025 Segment EBDA accounting change.

c) See "Non-GAAP Financial Measures—Certain Items."

d) Includes \$45 million of EBDA associated with our ETV business.

e) Calculated as the sum of all our segments' respective Adjusted Segment EBDA or, to the extent that a segment has no reportable Certain Items, Segment EBDA.

# Reconciliation of Adjusted Net Income Attributable to Common Stock and Adjusted EPS

\$ in millions

|   | 2016            | 2017            | 2018            | 2019            | 2020            | 2021            | 2022            | 2023            | 2024            |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net income attributable to KMI</b>                           | <b>\$ 708</b>   | <b>\$ 183</b>   | <b>\$ 1,609</b> | <b>\$ 2,190</b> | <b>\$ 119</b>   | <b>\$ 1,784</b> | <b>\$ 2,548</b> | <b>\$ 2,391</b> | <b>\$ 2,613</b> |
| NCI associated with Certain Items                               | (8)             | -               | -               | -               | -               | -               | -               | -               | -               |
| Certain Items   |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Fair value amortization   | (143)           | (53)            | (34)            | (29)            | (21)            | (19)            | (15)            | -               | -               |
| Legal, environmental and other reserves                         | (16)            | (37)            | 12              | 46              | 26              | 160             | 51              | -               | -               |
| Change in fair value of derivative contracts                    | 75              | 40              | 80              | (24)            | (5)             | 19              | 57              | (126)           | 72              |
| Loss on impairment  | 848             | 170             | 317             | (280)           | 1,927           | 1,535           | -               | 67              | (69)            |
| Project write-offs  | 171             | -               | -               | -               | -               | -               | -               | -               | -               |
| Impact of 2017 Tax Cuts and Jobs Act                            | -               | 219             | (36)            | -               | -               | -               | -               | -               | -               |
| Income tax Certain Items  | 18              | 1,085           | (58)            | 299             | (107)           | (491)           | (37)            | 33              | (52)            |
| Noncontrolling interests  | -               | -               | 240             | (4)             | -               | -               | -               | -               | -               |
| Other   | (20)            | 21              | (20)            | (37)            | 72              | 16              | 32              | 45              | 7               |
| Total Certain Items   | 933             | 1,445           | 501             | (29)            | 1,892           | 1,220           | 88              | 19              | (42)            |
| Preferred stock dividends                                       | (156)           | (156)           | (128)           | -               | -               | -               | -               | -               | -               |
| Net income allocated to participating securities <sup>(a)</sup> | (4)             | (5)             | (8)             | (12)            | (13)            | (14)            | (13)            | (14)            | (15)            |
| Other <sup>(b)</sup>  | (1)             | (1)             | (2)             | -               | -               | (3)             | (1)             | -               | 1               |
| <b>Adjusted Net income attributable to Common Stock</b>         | <b>\$ 1,472</b> | <b>\$ 1,466</b> | <b>\$ 1,972</b> | <b>\$ 2,149</b> | <b>\$ 1,998</b> | <b>\$ 2,987</b> | <b>\$ 2,622</b> | <b>\$ 2,396</b> | <b>\$ 2,557</b> |
|   |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Weighted average shares outstanding                             | 2,230           | 2,230           | 2,216           | 2,264           | 2,263           | 2,266           | 2,258           | 2,234           | 2,220           |
| <b>Adjusted EPS</b>   | <b>\$ 0.66</b>  | <b>\$ 0.66</b>  | <b>\$ 0.89</b>  | <b>\$ 0.95</b>  | <b>\$ 0.88</b>  | <b>\$ 1.32</b>  | <b>\$ 1.16</b>  | <b>\$ 1.07</b>  | <b>\$ 1.15</b>  |

a) Net income allocated to participating securities is based on the amount of dividends paid in the current period plus an allocation of the undistributed earnings or excess distributions over earnings, as applicable.

b) Adjusted net income in excess of distributions for participating securities.

# Reconciliations of KMI FCF and CO<sub>2</sub> EOR & Transport FCF

\$ in millions

| Reconciliation of KMI FCF                  | 2020            | 2021            | 2022            | 2023            | 2024            | 2025B           |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>CFFO (GAAP)</b>                         | <b>\$ 4,550</b> | <b>\$ 5,708</b> | <b>\$ 4,967</b> | <b>\$ 6,491</b> | <b>\$ 5,635</b> | <b>\$ 5,899</b> |
| Capital expenditures (GAAP) <sup>(a)</sup> | (1,707)         | (1,281)         | (1,621)         | (2,317)         | (2,629)         | (3,141)         |
| <b>FCF</b>                                 | <b>2,843</b>    | <b>4,427</b>    | <b>3,346</b>    | <b>4,174</b>    | <b>3,006</b>    | <b>2,758</b>    |
| Dividends paid (GAAP)                      | (2,362)         | (2,443)         | (2,504)         | (2,529)         | (2,557)         | (2,606)         |
| <b>FCF after dividends</b>                 | <b>\$ 481</b>   | <b>\$ 1,984</b> | <b>\$ 842</b>   | <b>\$ 1,645</b> | <b>\$ 449</b>   | <b>\$ 152</b>   |

## Reconciliation of CO<sub>2</sub> EOR & Transport FCF

|   |               |               |               |               |               |               |
|---|---------------|---------------|---------------|---------------|---------------|---------------|
| EBDA for CO <sub>2</sub> EOR & Transport <sup>(b)</sup>             | \$ (294)      | \$ 750        | \$ 798        | \$ 658        | \$ 640        | \$ 615        |
| Certain items:  |               |               |               |               |               |               |
| Change in fair value of derivative contracts                        | (6)           | 4             | (11)          | 4             | 2             | -             |
| Loss (gain) on impairments, divestitures and other write-downs, net | 950           | (10)          | -             | -             | (40)          | -             |
| Segment Certain Items   | 944           | (6)           | (11)          | 4             | (38)          | -             |
| <b>Adjusted EBDA for CO<sub>2</sub> EOR &amp; Transport</b>         | <b>650</b>    | <b>744</b>    | <b>787</b>    | <b>662</b>    | <b>602</b>    | <b>615</b>    |
| Capital expenditures (GAAP) <sup>(a)</sup>                          | (186)         | (185)         | (275)         | (255)         | (280)         | (303)         |
| Acquisitions  | -             | -             | -             | (13)          | (64)          | -             |
| <b>CO<sub>2</sub> EOR &amp; Transport FCF</b>                       | <b>\$ 464</b> | <b>\$ 559</b> | <b>\$ 512</b> | <b>\$ 394</b> | <b>\$ 258</b> | <b>\$ 312</b> |

a) Includes sustaining and expansion capital expenditures.

b) Includes revenues, earnings from equity investments, operating expenses, other (income) expense, net, and other, net. Operating expenses include costs of sales, operations and maintenance expenses, and taxes, other than income taxes. The composition of Segment EBDA is not addressed nor prescribed by generally accepted accounting principles.

# Reconciliations of Terminals FCF and Products Pipelines FCF

\$ in millions

| <b>Reconciliation of Terminals FCF</b>                              | 2020          | 2021          | 2022          | 2023          | 2024          | 2025B         |
|---|---------------|---------------|---------------|---------------|---------------|---------------|
| EBDA for Terminals <sup>(b)</sup>                                   | \$ 1,045      | \$ 908        | \$ 975        | \$ 1,039      | \$ 1,099      | \$ 1,103      |
| Certain items:  |               |               |               |               |               |               |
| Loss (gain) on impairments, divestitures and other write-downs, net | (55)          | 34            | -             | -             | -             | -             |
| Other   | -             | 8             | -             | -             | -             | -             |
| Segment Certain Items   | (55)          | 42            | -             | -             | -             | -             |
| <b>Adjusted EBDA for Terminals</b>                                  | <b>990</b>    | <b>950</b>    | <b>975</b>    | <b>1,039</b>  | <b>1,099</b>  | <b>1,103</b>  |
| Capital expenditures (GAAP) <sup>(a)</sup>                          | (433)         | (332)         | (552)         | (406)         | (385)         | (367)         |
| Acquisitions  | (8)           | -             | -             | -             | -             | -             |
| <b>Terminals FCF</b>  | <b>\$ 549</b> | <b>\$ 618</b> | <b>\$ 423</b> | <b>\$ 633</b> | <b>\$ 714</b> | <b>\$ 736</b> |

| <b>Reconciliation of Products Pipelines FCF</b> | 2020          | 2021          | 2022            | 2023          | 2024          | 2025B         |
|---|---------------|---------------|-----------------|---------------|---------------|---------------|
| EBDA for Products Pipelines <sup>(b)</sup>      | \$ 967        | \$ 1,041      | \$ 1,072        | \$ 1,033      | \$ 1,164      | \$ 1,179      |
| Certain items:                                  |               |               |                 |               |               |               |
| Legal, environmental and other reserves         | 46            | 53            | -               | -             | -             | -             |
| Change in fair value of derivative contracts    | -             | -             | -               | (1)           | -             | -             |
| Loss on impairments and divestitures, net       | 21            | -             | -               | 67            | -             | -             |
| Other   | (17)          | -             | -               | -             | -             | -             |
| Segment Certain Items                           | 50            | 53            | -               | 66            | -             | -             |
| <b>Adjusted EBDA for Products Pipelines</b>     | <b>1,017</b>  | <b>1,094</b>  | <b>1,072</b>    | <b>1,099</b>  | <b>1,164</b>  | <b>1,179</b>  |
| Capital expenditures (GAAP) <sup>(a)</sup>      | (122)         | (122)         | -               | (221)         | (210)         | (222)         |
| Acquisitions                                    | (8)           | -             | -               | -             | -             | -             |
| <b>Products Pipelines FCF</b>                   | <b>\$ 887</b> | <b>\$ 972</b> | <b>\$ 1,072</b> | <b>\$ 878</b> | <b>\$ 954</b> | <b>\$ 957</b> |

a) Includes sustaining and expansion capital expenditures.

b) Includes revenues, earnings from equity investments, operating expenses, other (income) expense, net, and other, net. Operating expenses include costs of sales, operations and maintenance expenses, and taxes, other than income taxes. The composition of Segment EBDA is not addressed nor prescribed by generally accepted accounting principles.

# Reconciliation of Adjusted EBITDA, Normalized for Divestitures

\$ in millions

| Reconciliation of Adjusted EBITDA, Normalized for Divestitures | 2016            | 2017            | 2018            | 2019            | 2020            | 2021            | 2022            | 2023            | 2024            | 2025B           |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net income attributable to KMI</b>                          | <b>\$ 708</b>   | <b>\$ 183</b>   | <b>\$ 1,609</b> | <b>\$ 2,190</b> | <b>\$ 119</b>   | <b>\$ 1,784</b> | <b>\$ 2,548</b> | <b>\$ 2,391</b> | <b>\$ 2,613</b> | <b>\$ 2,829</b> |
| NCI associated with Certain Items                              | (8)             | -               | -               | -               | -               | -               | -               | -               | -               | -               |
| KML noncontrolling interests <sup>(a)</sup>                    | -               | 28              | 58              | 33              | -               | -               | -               | -               | -               | -               |
| Certain Items  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Fair value amortization  | (143)           | (53)            | (34)            | (29)            | (21)            | (19)            | (15)            | -               | -               | -               |
| Legal, environmental and other reserves                        | (16)            | (37)            | 12              | 46              | 26              | 160             | 51              | -               | -               | -               |
| Change in fair value of derivative contracts                   | 75              | 40              | 80              | (24)            | (5)             | 19              | 57              | (126)           | 72              | -               |
| Loss on impairment   | 848             | 170             | 317             | (280)           | 1,927           | 1,535           | -               | 67              | (69)            | -               |
| Project write-offs   | 171             | -               | -               | -               | -               | -               | -               | -               | -               | -               |
| Impact of 2017 Tax Cuts and Jobs Act                           | -               | 219             | (36)            | -               | -               | -               | -               | -               | -               | -               |
| Income tax Certain Items                                       | 18              | 1,085           | (58)            | 299             | (107)           | (491)           | (37)            | 33              | (52)            | -               |
| Noncontrolling interests                                       | -               | -               | 240             | (4)             | -               | -               | -               | -               | -               | -               |
| Other  | (20)            | 21              | (20)            | (37)            | 72              | 16              | 32              | 45              | 7               | 2               |
| Total Certain Items  | 933             | 1,445           | 501             | (29)            | 1,892           | 1,220           | 88              | 19              | (42)            | 2               |
| DD&A   | 2,209           | 2,261           | 2,297           | 2,411           | 2,164           | 2,135           | 2,186           | 2,250           | 2,354           | 2,411           |
| Income tax expense <sup>(a)</sup>                              | 899             | 853             | 645             | 627             | 588             | 860             | 747             | 682             | 739             | 817             |
| Interest, net <sup>(a)</sup>                                   | 1,999           | 1,871           | 1,891           | 1,816           | 1,610           | 1,518           | 1,524           | 1,804           | 1,849           | 1,796           |
| Amounts associated with joint ventures                         |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Unconsolidated JV DD&A <sup>(b)</sup>                          | 421             | 459             | 507             | 494             | 547             | 390             | 398             | 389             | 409             | 408             |
| Remove consolidated JV partners' DD&A                          | (13)            | (16)            | (22)            | (19)            | (40)            | (44)            | (50)            | (63)            | (62)            | (64)            |
| Unconsolidated JV income tax expense <sup>(a)</sup>            | 94              | 114             | 82              | 95              | 82              | 83              | 75              | 89              | 78              | 85              |
| <b>Adjusted EBITDA</b>   | <b>\$ 7,242</b> | <b>\$ 7,198</b> | <b>\$ 7,568</b> | <b>\$ 7,618</b> | <b>\$ 6,962</b> | <b>\$ 7,946</b> | <b>\$ 7,516</b> | <b>\$ 7,561</b> | <b>\$ 7,938</b> | <b>\$ 8,284</b> |
| Divested adjusted EBITDA <sup>(a)</sup>                        | (789)           | (672)           | (660)           | (503)           | (142)           | (118)           | (139)           | (54)            | (17)            | -               |
| <b>As normalized for divestitures</b>                          | <b>\$ 6,453</b> | <b>\$ 6,526</b> | <b>\$ 6,908</b> | <b>\$ 7,115</b> | <b>\$ 6,820</b> | <b>\$ 7,828</b> | <b>\$ 7,377</b> | <b>\$ 7,507</b> | <b>\$ 7,921</b> | <b>\$ 8,284</b> |

a) To avoid duplication, amounts are adjusted to exclude amounts which are already included within "Certain Items" above.

b) Includes amortization of basis differences related to our JVs.



# Reconciliation of Net Debt

\$ in millions

| <b>Reconciliation of Net Debt</b>                           | 2016             | 2017             | 2018             | 2019             | 2020             | 2021             | 2022             | 2023             | 2024             | 2025B            |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Current portion of debt                                     | \$ 2,696         | \$ 2,828         | \$ 3,388         | \$ 2,377         | \$ 2,558         | \$ 2,646         | \$ 3,385         | \$ 4,049         | \$ 2,009         | \$ 1,209         |
| Total long-term debt  | 37,354           | 35,015           | 33,936           | 31,915           | 32,131           | 30,674           | 28,403           | 28,067           | 29,881           | 30,207           |
| Debt fair value adjustments                                 | (1,149)          | (927)            | (731)            | (1,032)          | (1,293)          | (902)            | (115)            | (187)            | (102)            |                  |
| Preferred interest in general partner of KMP                | (100)            | (100)            | (100)            | -                | -                | -                | -                | -                | -                | -                |
| Foreign exchange impact on hedges for Euro Debt outstanding | 43               | (143)            | (76)             | (44)             | (170)            | (64)             | 8                | (9)              | 25               |                  |
| Less: cash & cash equivalents                               | (684)            | (264)            | (3,280)          | (185)            | (1,184)          | (1,140)          | (745)            | (83)             | (88)             | (8)              |
| <b>Net Debt</b>   | <b>\$ 38,160</b> | <b>\$ 36,409</b> | <b>\$ 33,137</b> | <b>\$ 33,031</b> | <b>\$ 32,042</b> | <b>\$ 31,214</b> | <b>\$ 30,936</b> | <b>\$ 31,837</b> | <b>\$ 31,725</b> | <b>\$ 31,408</b> |
|   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Adjusted EBITDA   | \$ 7,242         | \$ 7,198         | \$ 7,568         | \$ 7,618         | \$ 6,962         | \$ 7,946         | \$ 7,516         | \$ 7,561         | \$ 7,938         | \$ 8,284         |
| <b>Net Debt to Adjusted EBITDA</b>                          | <b>5.3X</b>      | <b>5.1X</b>      | <b>4.4X</b>      | <b>4.3X</b>      | <b>4.6X</b>      | <b>3.9X</b>      | <b>4.1X</b>      | <b>4.2X</b>      | <b>4.0X</b>      | <b>3.8X</b>      |