

**Annual Report 2024** 

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-K**

(Mark One)

| (Mark One)  |   |   |
|---|---|---|
| ☑ ANNUAL REPORT PURSUANT TO SECTION 13 OF   | ` ′                                     |   |
| For the fiscal year e   | nded December 31, 20                    | 24  |
| TRANSITION DEPONT DUDGIANT TO SECTION   | or                                      | IE SECUDITIES EVOUANCE ACT OF                                     |
| ☐ TRANSITION REPORT PURSUANT TO SECTION  For the transition period from   |   |   |
| • —   | to<br>ile Number 1-12386                |   |
| Commission 1  | ne rumber 1-12500                       |   |
| LXP INDUS'  | <u> FRIAL TR</u>                        | <u>aust</u>   |
| (Exact name of registra   | ant as specified in its chart           | er)   |
| Maryland  |   | 13-3717318  |
| (State or other jurisdiction of incorporation of organization)  |   | (I.R.S. Employer Identification No.)                              |
| (212)   | executive offices) (zip cod<br>692-7200 | de)   |
|   | number, including area c                |   |
| Securities registered pursu   | iant to Section 12(b)                   | of the Act:   |
| Title of each class Shares of beneficial interest, par value \$0.0001 per share, classified as Common Stock   | Trading Symbol LXP                      | Name of each exchange on which registered New York Stock Exchange |
| 6.50% Series C Cumulative Convertible Preferred Stock, par value \$0.0001 per share   | LXPPRC                                  | New York Stock Exchange   |
| Securities registered pursuan   | t to Section 12(g) of the               | Act: None   |
| Indicate by check mark if the registrant is a well-known seasoned issuer, as de   | fined in Rule 405 of the Sec            | urities Act. Yes   No □   |
| Indicate by check mark if the registrant is not required to file reports pursuant   | to Section 13 or Section 15(            | d) of the Act. Yes □ No 🗷   |
| Indicate by check mark whether the registrant: (1) has filed all reports require the preceding 12 months (or for such shorter period that the Registrant was rethe past 90 days. Yes $\blacksquare$ No $\square$                    |   |   |
| Indicate by check mark whether the registrant has submitted electronically ar submitted pursuant to Rule 405 of Regulation S-T ( $\S232.405$ of this chapter) required to submit and post such files). Yes $\boxtimes$ No $\square$ |   |   |
| Indicate by check mark whether the registrant has filed a report on and attesta financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C report. Yes ▶ No □   |   |   |
| Indicate by check mark whether the registrant is a large accelerated filer, an a growth company. See the definitions of "large accelerated filer", "accelerated of the Exchange Act.  |   |   |
| Large accelerated filer   ✓ Accelerated filer   ✓ Non-accelerated file  | er   Smaller report                     | ting company   Emerging growth company                            |
| If securities are registered pursuant to Section 12(b) of the Act, indicate by che reflect the correction of an error to previously issued financial statements. Yes  |   | ial statements of the registrant included in the filing           |

The aggregate market value of the shares of beneficial interest, par value \$0.0001 per share, classified as common stock ("common shares") of LXP Industrial Trust held by non-affiliates as of June 30, 2024, which was the last business day of the registrant's most recently completed second fiscal quarter, was \$2,625,426,441 based on the closing price of the common shares on the New York Stock Exchange as of that date, which was \$9.12 per share.

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any

Number of common shares outstanding as of February 12, 2025 was 295,728,056.

of the registrant's executive officers during the relevant recovery period pursuant to \$240.10D-1(b). Yes  $\square$  No  $\blacksquare$  Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  $\square$  No  $\blacksquare$ 

# DOCUMENTS INCORPORATED BY REFERENCE

Certain information contained in the Definitive Proxy Statement for LXP Industrial Trust's Annual Meeting of Shareholders, or an amendment on Form 10-K/A, is incorporated by reference in this Annual Report on Form 10-K in response to Part III, Items 10, 11, 12, 13 and 14, which will be filed with the Securities and Exchange Commission not later than 120 days after the end of the fiscal year covered by this Annual Report on Form 10-K.

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#### **Defined Terms**

Unless stated otherwise or the context otherwise requires, the "Company," the "Trust," "LXP," "we," "our," and "us" refer collectively to LXP Industrial Trust and its consolidated subsidiaries. All of the Company's interests in properties are held in, and all property operating activities are conducted, through special purpose entities, which we refer to as property owner subsidiaries or lender subsidiaries and are separate and distinct legal entities, but in some instances are consolidated for financial statement purposes and/or disregarded for income tax purposes.

When we use the term "REIT," we mean real estate investment trust. All references to 2024, 2023 and 2022 refer to our fiscal years ended December 31, 2024, December 31, 2023 and December 31, 2022, respectively.

When we use the term "GAAP," we mean United States generally accepted accounting principles in effect from time to time.

When we use the term "common shares," we mean our shares of beneficial interest par value \$0.0001, classified as common stock. When we use the term "Series C Preferred Shares," we mean our beneficial interest classified as 6.50% Series C Convertible Preferred Stock.

When we use the term "base rent," we mean GAAP rental revenue and ancillary income, excluding billed tenant reimbursements and lease termination income.

When we use the term "Annualized Cash Base Rent" or "ABR," we mean the period end cash base rent multiplied by 12. For leases with free rent periods or that were signed in the month prior to the end of the year or have not commenced, the next full cash base rent payment is multiplied by 12, excluding not in service leased development projects.

When we use "Stabilized Portfolio," we mean all real estate properties that have achieved 90% occupancy of the property or, if earlier, where it has been one-year from the cessation of major construction activities. Non-stabilized, substantially completed development projects are classified within investments in real estate under construction.

The terms "FFO," "Adjusted Company FFO," and "NOI" are defined in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Part II, Item 7 of this Annual Report.

### **Cautionary Statements Concerning Forward-Looking Statements**

This Annual Report, together with other statements and information publicly disseminated by us, contain certain forwardlooking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and include this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words "believes," "expects," "intends," "anticipates," "estimates," "projects," "may," "plans," "predicts," "will," "will likely result" or similar expressions. Readers should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond our control and which could materially affect actual results, performances or achievements. In particular, among the factors that could cause actual results, performances or achievements to differ materially from current expectations, strategies or plans include, among others, those risks discussed below under "Risk Factors" in Part I, Item 1A of this Annual Report and under "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Part II, Item 7 of this Annual Report. Except as required by law, we undertake no obligation to publicly release the results of any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. Accordingly, there is no assurance that our expectations will be realized.

#### PART I.

#### Item 1. Business

#### General

We are a Maryland real estate investment trust, qualified as a REIT for federal income tax purposes, focused on Class A warehouse and distribution real estate investments in target markets in the Sunbelt and lower Midwest. A majority of our properties are subject to net or similar leases, where the tenant bears all or substantially all of the costs, including cost increases, for real estate taxes, utilities, insurance and ordinary repairs. However, certain leases provide that the landlord is responsible for certain operating expenses.

As of December 31, 2024, we had equity ownership interests in approximately 119 consolidated real estate properties, located in 17 states and containing an aggregate of approximately 57.8 million square feet of space, approximately 93.6% of which was leased.

During the year ended December 31, 2024, we disposed of our remaining consolidated office properties and our consolidated portfolio is 100% industrial.

# **History and Current Corporate Structure**

We were formed in 1993 and converted to a Maryland REIT in December 1997. Primarily all of our business is conducted through wholly-owned subsidiaries, but historically we conducted a portion of our business through an operating partnership subsidiary, Lepercq Corporate Income Fund L.P., which we refer to as LCIF.

# **Strategy**

General. Our business strategy is focused on growing our portfolio in our target markets while maintaining a strong, flexible balance sheet to allow us to act on opportunities as they arise. We acquire and develop warehouse and distribution facilities in markets with strong income and growth characteristics that we believe provide an optimal balance of income and capital appreciation.

We provide capital to merchant builders by providing construction financing and/or a takeout for build-to-suit projects and speculative development properties. We believe our development strategy has the potential to provide us with higher returns than we could obtain by acquiring fully-leased buildings. We also believe our strategy mitigates against certain development risks and overhead costs because we partner with merchant builders, who are generally responsible for typical cost overruns. However, we are constantly exploring ways to be more efficient and earn higher returns.

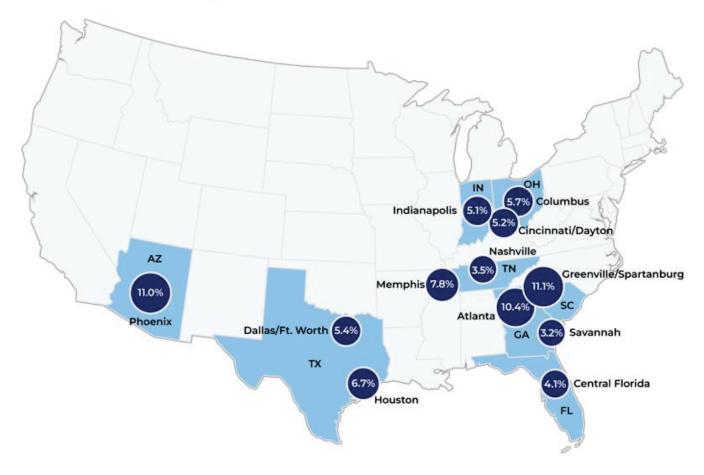
We believe our single-tenant industrial focus mitigates against unexpected costs and the cyclicality of many asset classes and investment strategies and provides shareholders with a secure dividend. We believe our strategy is more conservative than most industrial REITs and provides defensive attributes for investors in the industrial sector and better growth potential for investors compared to the net lease sector.

*Target Markets.* We focus our investment strategy on growing markets within the Sunbelt and lower Midwest where we believe there are advantages to building a geographic concentration.

We target markets that we believe have strong growth prospects for us to build a concentration of assets. Strong growth prospects are generally determined by:

- Expanding transportation and logistics networks;
- Markets attracting reshoring and advanced manufacturing investment;
- Distances to major population centers;
- Population growth;
- Employment growth;
- Physical and regulatory constraints;
- Labor cost and availability;
- Utility costs;
- Land cost and availability; and
- Re-tenanting opportunities and costs.

# **LXP Top 12 Market Concentrations**



(Percentage of ABR as of December 31, 2024)

We expect to grow in these markets by executing on our development pipeline, including through build-to-suits, and opportunistically acquiring facilities in these markets.

We may opportunistically dispose of select properties outside of our target markets as opportunities and the need for liquidity arise.

*Building Type.* We target general purpose warehouse and distribution facilities that are versatile, easily leased to alternative users and have other attractive features, including some or all of the following features:

- Clear heights generally ranging from 28 feet for smaller buildings to 40 feet for larger buildings;
- Wide column spacing and speed bays;
- Efficient loading dock ratios;
- Deep truck courts;
- Cross docking for larger facilities; and
- Ample trailer and employee parking.

The average age of our warehouse/distribution facilities as of December 31, 2024, was approximately 9.3 years.

Tenants. We believe we have a diversified tenant base and are not dependent upon any one tenant. While we invest primarily in single-tenant facilities, we believe our target market approach and tenant credit strength mitigates somewhat against binary risk in occupancy. As of December 31, 2024, our largest tenant represented 6.7% of our ABR and 46.9% of our ABR was from tenants with investment grade credit ratings (either tenant, guarantor or parent/ultimate parent). See "Item 2—Properties—Tenant Diversification."

Institutional Fund Management. We also provide advisory services and co-invest with institutional investors in non-consolidated entities. One of these institutional joint ventures, NNN Office JV L.P. ("Office JV"), in which we have a 20% interest, was formed in 2018 upon our disposition of a portfolio of office assets and has five office properties as of December 31, 2024. Another one of these institutional joint ventures, NNN MFG Cold JV L.P. ("MFG Cold JV"), in which we have a 20% interest, was formed in 2021 upon our disposition of a portfolio of 22 special purpose industrial properties outside of our warehouse and distribution strategy and has 21 properties as of December 31, 2024.

MFG Cold JV has additional equity commitments of \$250 million, of which our proportionate share is \$50 million, for the acquisition of special purpose industrial properties outside of our warehouse and distribution focus. We believe investing in special purpose industrial properties in a joint venture structure allows us to mitigate the risk of investing in these types of industrial assets while earning certain fees related to the operation and growth of the joint venture. MFG Cold JV has not made any acquisitions since its original formation transaction.

Our institutional joint ventures use non-recourse mortgage loans to finance their investments.

#### Insurance

We maintain comprehensive property, liability and pollution insurance policies with limits and deductibles that we believe are appropriate for our portfolio. Our property insurance policy includes business interruption, windstorm coverage and terrorism coverage, subject to certain exclusions. The premiums for our property, liability and pollution insurance are generally reimbursed by our tenants. We also maintain Directors and Officers, Crime, Fiduciary Liability, Employment Practices Liability, Cyber and Miscellaneous Professional Liability insurance.

## Regulation

We are subject to various laws, ordinances and regulations, including:

*REIT*. We elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended, which we refer to as the Code, commencing with our taxable year ended December 31, 1993. We intend to continue to qualify as a REIT. If we qualify for taxation as a REIT, we generally will not be subject to federal corporate income taxes on our net taxable income that is currently distributed to our common shareholders. We conduct certain taxable activities through our taxable REIT subsidiary, Lexington Realty Advisors, Inc.

Americans with Disabilities Act. Our properties must comply with the Americans with Disabilities Act of 1990, as amended, or the Americans with Disabilities Act, to the extent that such properties are "public accommodations" as defined under the Americans with Disabilities Act. Although we believe that our properties in the aggregate substantially comply with current requirements of the Americans with Disabilities Act, and we have not received any notice for correction, we have not conducted a comprehensive audit or investigation of all of our properties to determine whether we are in compliance.

*Environmental Matters*. Under various federal, state and local environmental laws, statutes, ordinances, rules and regulations, an owner of real property may be liable for the costs of removal or remediation of certain hazardous or toxic substances at, on, in or under such property as well as certain other potential costs relating to hazardous or toxic substances.

As of December 31, 2024, we are not aware of any environmental conditions or material costs of complying with environmental or other government regulations that would have a material adverse effect on our overall business, financial condition, or results of operations. However, it is possible that we are not aware of, or may become subject to, potential environmental liabilities or material costs of complying with government regulations that could be material. See "Risks Related to Our Business" in Item 1A. "Risk Factors" for further information regarding our risks related to government regulations.

# Competition

There are numerous developers, real estate companies, financial institutions, such as banks and insurance companies, and other investors with greater financial or other resources that compete with us in seeking properties for acquisition and tenants who will lease space in these properties.

# **Operating Segments**

We manage our operations on an aggregated, single segment basis for purposes of assessing performance and making operating decisions, and accordingly, have only one operating segment. While we have target markets, we do not allocate capital by market or operate properties in specific markets independent of our overall portfolio.

# **Human Capital**

While our investment focus is on physical assets, human capital is critical to our success. We believe investing in our team will result in value creation for our shareholders. We strive to maintain a supportive work atmosphere that values community and promotes professional and personal growth, work autonomy and health and wellness. We rely on our employees and the employees of our contractors and vendors to operate our business and implement our strategy.

*Employees*. As of December 31, 2024, we had 59 full-time employees. None of our employees are covered by a collective bargaining agreement. Each of our employees work in one or more of the following departments: Investments, Asset Management, Accounting, Tax, Corporate, Legal and Information Technology.

On at least an annual basis, our Chief Executive Officer submits a management succession plan that provides for the ordinary course and emergency succession for our Chief Executive Officer and other key members of management, which is reviewed by the Nominating and ESG Committee of our Board of Trustees and, ultimately, our Board of Trustees.

Attraction & Retention of Talent. We compete for talent by providing competitive compensation and benefits and by working to maintain a culture that is supportive and collaborative and that provides opportunities for both personal and professional growth. Some of our benefit highlights are:

- The compensation for employees above a certain level generally includes long-term equity awards, giving them ownership in us in an effort to retain their services.
- Medical insurance with a portion of the premiums paid by us. The minimum employee portion of premium to participate in one of the medical insurance plans for a single employee making less than \$100,000 in base salary per year is \$1 per month.
- Dental and vision benefits at no cost to all of our employees.
- A minimum of 14 paid time off, or PTO, days for first year employees, which increases to 19 PTO days in the third and fourth year of employment and 24 PTO days in the fifth year of employment.
- A 401(k) plan where all employees can defer a portion of their compensation and receive matching and profit sharing contributions from the Company.
- Flexible working arrangements where employees are able to work from home on specified days per workweek.
- Professional development policy providing full reimbursement for career-relevant trainings and classes and professional organizations and other resources.
- Employee stock purchase plan where all employees can defer a portion of their salary to purchase Company stock at a discount.
- Semi-annual performance reviews and an online platform to provide real-time feedback.
- Anniversary bonuses for employees who have reached certain tenure amounts.

<u>Training and Development</u>. In addition to our professional development policy, we maintain a variety of training programs for our employees, including annual trainings for sustainability, accounting, cybersecurity, human rights, harassment (for managers and non-managers) and anti-corruption/bribery. During 2024, none of our employees violated our anti-corruption/bribery policies and we did not pay any fines for violating anti-corruption/bribery laws or regulations.

Employee Engagement. We regularly engage our employees through the following methods:

- During 2024, we conducted a mid-year performance review for our non-executive employees and a year-end performance review for all of our employees. The year-end performance review consisted of a 180-degree review where non-executive employees reviewed their immediate supervisor. We believe this 180-degree review provides an objective measurement of our employees' performance. The performance of each of our executive-titled employees is reviewed by our Chief Executive Officer, which is presented to, and discussed by, the Compensation Committee of our Board of Trustees.
- During 2024, we engaged our employees with several surveys, including an employee satisfaction survey. The participation rate for the employee satisfaction survey was 97% and we achieved a 95% overall satisfaction rate.

<u>Human Rights</u>. We believe respect for human rights is essential. We maintain an enterprise level human rights policy that acknowledges our efforts to promote human rights in accordance with the UN Guiding Principles on Business and Human Rights and the UN Universal Declaration of Human Rights. We respect freedom of association in our employment practices.

<u>Vendors and Contractors</u>. We outsource the following material functions:

- Information Technology. We engaged a third-party provider of virtual desktop and digital workspaces for managed IT services and a national accounting firm through its digital product line, for virtual chief technology officer services, including as our chief information security officer, or CISO.
- Internal Audit. We engaged a "big-four" accounting firm to assist with our internal audit function.
- Property Management. We primarily engaged CBRE, Cushman & Wakefield and Jones Lang LaSalle for the
  management of our properties where we have operating responsibilities. We also use the management affiliates of
  the developer/sellers of properties we acquire and develop for the management of such properties if we have
  operating responsibilities and we believe it is important for such management affiliates to continue to manage the
  property.

We maintain a supplier code of conduct for our vendors and contractors.

# **Corporate Responsibility**

We believe that our commitment to environmental, social, governance and resilience (ESG+R) matters will create long-term value for our shareholders while addressing the evolving needs of our other stakeholders. The Nominating and ESG Committee of our Board of Trustees oversees our ESG+R strategy and initiatives.

In 2024, we achieved significant milestones in our stewardship efforts. We announced updated goals and targets, which we believe are more aligned with our business strategy and are more applicable to our property portfolio. Further advancing our sustainability efforts, we installed smart meters across approximately two million square feet of our portfolio as of December 31, 2024, giving us better insight into the energy and water usage of our portfolio. Additionally, as of December 31, 2024, green building certifications encompassed over 33% of our portfolio by square footage, reinforcing our commitment to efficient buildings and environmental responsibility.

Our social initiatives reflect a deep dedication to the well-being of our employees, tenants, and communities. We were onceagain honored as one of the "2024 Best Companies to Work for in New York," a recognition of our focus on employee health, development, and inclusion. We also achieved a tenant satisfaction score of 4.19 out of 5, surpassing industry benchmarks, and engaged our workforce in over 100 hours of volunteering activities. In 2024, we adopted a Charitable Giving Policy, which includes an opportunity for employees to have certain of their personal donations matched up to \$250 annually, and we contributed more than \$50,000 to our partner organizations. Additionally, we continued our internship program, which further underscores our commitment to fostering talent and expanding opportunities in the commercial real estate sector.

Governance remains a cornerstone of our ESG+R strategy, underpinned by transparency, ethical behavior, and forward-thinking leadership. In 2024, we maintained Gold-level Green Lease Leader recognition for embedding sustainability provisions into lease agreements, enabling better energy management and collaboration with tenants. Our governance practices were further validated through our increased score of 97 out of 100 in the U.S. Industrial Peer Group for GRESB Public Disclosure.

To address the challenges posed by climate transition risk, we have integrated resilience planning into our broader business strategy. Guided by the Task Force on Climate-related Financial Disclosures framework, we evaluate physical and transitional risks across our portfolio. In 2024, we documented and initiated mitigation measures for properties representing the top 25% of our portfolio by gross asset value. These efforts, combined with decarbonization strategies developed using Carbon Risk Real Estate Monitor pathways, position us to remain resilient and to take advantage of opportunities for cost savings.

Through these initiatives, we underscore our commitment to advancing ESG+R initiatives in ways that benefit and create value for our shareholders. As we look to the future, we remain dedicated to embedding these strategies in our operations, ensuring that we continue to create value responsibly.

## **Corporate Information**

*Principal Executive Offices*. Our principal executive offices are located at 515 N Flagler Dr, Suite 408, West Palm Beach, Florida 33401; our telephone number is (212) 692-7200.

Web Site. Our Internet address is www.lxp.com. We make available, free of charge, on or through the Investors section of our web site or by contacting our Investor Relations Department, our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act, as well as proxy statements, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission, or SEC. Also posted on our web site, and available in print upon request of any shareholder to our Investor Relations Department, are our declaration of trust and by-laws, charters for the Audit and Cyber Risk Committee, Compensation Committee and Nominating and ESG Committee of our Board of Trustees, our Corporate Governance Guidelines, and our Code of Business Conduct and Ethics governing our trustees, officers and employees (which contains our whistleblower procedures). Within the time period required by the SEC and the NYSE, we will post on our web site any amendment to the Code of Business Conduct and Ethics and any waiver applicable to any of our trustees or executive officers or other people performing similar functions, and that relate to any matter enumerated in Item 406(b) of Regulation S-K. In addition, our web site includes information concerning purchases and sales of our equity securities by our executive officers and trustees as well as disclosure relating to certain non-GAAP financial measures (as defined in the SEC's Regulation G) that we may make public orally, telephonically, by webcast, by broadcast or by similar means from time to time. The SEC maintains an internet site that contains reports, proxy and information statements and other information regarding LXP at http://www.sec.gov. Information contained on our web site or the web site of any other person is not incorporated by reference into this Annual Report or any of our other filings with or documents furnished to the SEC.

Our Investor Relations Department can be contacted at LXP Industrial Trust, 515 N Flagler Dr, Suite 408, West Palm Beach, Florida 33401, Attn: Investor Relations, by telephone: (212) 692-7200, or by e-mail: ir@lxp.com.

NYSE CEO Certification. Our Chief Executive Officer made an unqualified certification to the NYSE with respect to our compliance with the NYSE corporate governance listing standards in 2024.

#### Item 1A. Risk Factors

In addition to the other information in our Annual Report on Form 10-K, you should consider the risks described below that we believe may be material to investors in evaluating the Company. This section contains forward-looking statements, and in considering these statements, you should refer to the qualifications and limitations on our forward-looking statements that are described on page four above.

## Risks Related to Our Business

# We are subject to risks related to defaults under, or termination or expiration of, our leases.

We focus our investment activities on industrial real estate properties that are generally net leased to single tenants, and certain of our tenants and/or their guarantors constitute a significant percentage of our rental revenues. Therefore, the financial failure of, or other default by, a single tenant under its lease is likely to cause a significant or complete reduction in the operating cash flow generated by the property leased to that tenant and might decrease the value of that property and result in a non-cash impairment charge. If the tenant represents a significant portion of our rental revenues, the impact on our financial position may be material. Further, in any such event, we will be responsible for 100% of the operating costs following a vacancy at a single-tenant building.

Under current bankruptcy law, a tenant can generally assume or reject a lease within a certain number of days of filing its bankruptcy petition. If a tenant rejects the lease, a landlord's damages, subject to availability of funds from the bankruptcy estate, are generally limited to the greater of (1) one year's rent and (2) the rent for 15% of the remaining term of the lease, not to exceed three years.

Our property owner subsidiaries may not be able to retain tenants in any of our properties upon the expiration of leases. Upon the expiration or other termination of current leases, our property owner subsidiaries may not be able to re-let all or a portion of the vacancy, or the terms of re-letting (including the cost of concessions to tenants and leasing commissions) may be less favorable than current lease terms or market rates. If one of our property owner subsidiaries is unable to promptly re-let all or a substantial portion of the vacancy, or if the rental rates a property owner subsidiary receives upon re-letting are significantly lower than current rates, our earnings and ability to satisfy our debt service obligations and to make expected distributions to our shareholders may be adversely affected due to the resulting reduction in rent receipts and increase in property operating costs.

#### Certain of our leases may permit tenants to terminate the leases to which they are a party.

Certain of our leases contain tenant termination options or economic discontinuance options that permit the tenants to terminate their leases. While these options generally require a payment by the tenants, in most cases, the payments will be less than the total remaining expected rental revenue. The termination of a lease by a tenant may impair the value of the property. In addition, we will be responsible for 100% of the operating costs following the termination by any such tenant and subsequent vacating of the property, and we will incur re-leasing costs.

# Our ability to fully control the maintenance of our net-leased properties may be limited.

The tenants of our net-leased properties are responsible for maintenance and other day-to-day management of the properties or their premises. If a property is not adequately maintained in accordance with the terms of the applicable lease, we may incur expenses for deferred maintenance or other liabilities once the property is no longer leased. We generally visit our properties on at least an annual basis, but these visits are not comprehensive inspections and deferred maintenance items may go unnoticed. While our leases generally provide for recourse against the tenant in these instances, a bankrupt or financially-troubled tenant may be more likely to defer maintenance, and it may be more difficult to enforce remedies against such a tenant.

#### You should not rely on the credit ratings of our tenants.

Some of our tenants, guarantors and/or their parent or sponsor entities are rated by certain rating agencies. In certain instances, we may disclose the credit ratings of our tenants or their parent or sponsor entities even though those parent or sponsor entities are not liable for the obligations of the tenant or guarantor under the lease. Any such credit ratings are subject to ongoing evaluation by these credit rating agencies and we cannot assure you that any such ratings will not be changed or withdrawn by these rating agencies in the future if, in their judgment, circumstances warrant. If these rating agencies assign a lower-than-expected rating or reduce or withdraw, or indicate that they may reduce or withdraw, the credit rating of a tenant, guarantor or its parent entity, the value of our investment in any properties leased by such tenant could significantly decline.

#### Our assets may be subject to impairment charges.

We periodically evaluate our real estate investments and other assets for impairment indicators. The judgment regarding the existence of impairment indicators is based on GAAP, which includes a variety of factors such as market conditions, the status of significant leases, a prolonged vacancy at a property, the financial condition of major tenants and other factors that could affect the cash flow or value of an investment. Based on this evaluation, we may, from time to time, take non-cash impairment charges. These impairments could have a material adverse effect on our financial condition and results of operations. If we take an impairment charge on a property subject to a non-recourse secured mortgage and reduce the book value of such property below the balance of the mortgage on our balance sheet, upon foreclosure or other disposition, we may be required to recognize a gain on debt satisfaction.

# Our real estate development activities are subject to additional risks.

Development activities generally require various government and other approvals, which we may not receive. We rely on third-party construction managers and/or engineers to monitor certain construction activities. If we engage or partner with a developer, we rely on the developer to monitor construction activities and our interests may not be aligned. In addition, development activities, including speculative development and redevelopment and renovation of vacant properties, are subject to risks including, but not limited to:

- unsuccessful development opportunities could cause us to incur direct expenses;
- construction costs of a project may exceed original estimates, possibly making the project less profitable than originally estimated or unprofitable;
- time required to complete the construction of a project or to lease up the completed project may be greater than originally anticipated, thereby adversely affecting our cash flow and liquidity;
- legal action to compel performance of contractors, developers or partners may cause delays and our costs may not be reimbursed;
- we may not be able to find tenants to lease the space built on a speculative basis or in a redeveloped or renovated building, which will impact our cash flow and ability to finance or sell such properties;
- there may be gaps in warranty obligations of our developers and contractors and the obligations to a tenant;
- occupancy rates and rents of a completed project may not be sufficient to make the project profitable; and
- favorable financing sources to fund development activities may not be available.

Our development activities are subject to risks related to supply-chain disruptions and inflation, which increase costs and may delay completion. In addition, we hold land for development and we are unable to estimate any further costs to develop such land until we commit to develop any such land.

# A tenant's bankruptcy proceeding may result in the re-characterization of related sale-leaseback transactions or in the restructuring of the tenant's payment obligations to us, either of which could adversely affect our financial condition.

We have entered and may continue to enter into sale-leaseback transactions, whereby we purchase a property and then lease the same property back to the person from whom we purchased it or a related person. In the event of the bankruptcy of a tenant, a transaction structured as a sale-leaseback may be re-characterized as either a financing or a joint venture. As a result of the foregoing, the re-characterization of a sale-leaseback transaction could adversely affect our financial condition, cash flow and the amount available for distributions to our shareholders.

If the sale-leaseback were re-characterized as a financing, we might not be considered the owner of the property, and as a result, would have the status of a creditor in relation to the tenant. In that event, we would no longer have the right to sell or encumber our ownership interest in the property. Instead, we would have a claim against the tenant for the amounts owed under the lease, with the claim arguably secured by the property. The tenant/debtor might have the ability to propose a plan restructuring the term, interest rate and amortization schedule of the claims outstanding balance. If confirmed by the bankruptcy court, we could be bound by the new terms and prevented from foreclosing our lien on the property. If the sale-leaseback were recharacterized as a joint venture, our tenant and we could be treated as co-venturers with regard to the property. As a result, we could be held liable, under some circumstances, for debts incurred by the tenant relating to the property.

# A significant portion of our leases are long-term and do not have fair market rental rate adjustments, which could negatively impact our income and reduce the amount of funds available to make distributions to shareholders.

A significant portion of our rental income comes from long-term net leases, which generally provide the tenant greater discretion in using the leased property than ordinary property leases, such as the right to freely sublease the property, to make alterations in the leased premises and to terminate the lease prior to its expiration under specified circumstances. Furthermore, net leases typically have longer lease terms and, thus, there is an increased risk that contractual rental increases in future years will fail to result in fair market rental rates during those years. If we do not accurately judge the potential for increases in market rental rates when negotiating these long-term leases or if we are unable to obtain any increases in rental rates over the terms of our leases, significant increases in future property operating costs, to the extent not covered under the net leases, could result in us receiving less than fair value from these leases. As a result, our income and distributions to our shareholders could be lower than they would otherwise be if we did not engage in long-term net leases.

In addition, increases in interest rates may also negatively impact the value of our properties that are subject to long-term leases. While a significant number of our net leases provide for annual escalations in the rental rate, the increase in interest rates may outpace the annual escalations.

## Interests in loans receivable are subject to delinquency, foreclosure and loss.

While loan receivables are not a primary focus, we make loans to purchasers of our properties and developers. Our interests in loans receivable are generally non-recourse and secured by real estate properties owned by borrowers that were unable to obtain similar financing from a commercial bank. These loans are subject to many risks including delinquency. The ability of a borrower to repay a loan secured by a real estate property is typically and primarily dependent upon the successful operation of such property rather than upon the existence of independent income or assets of the borrower. If a borrower were to default on a loan, it is possible that we would not recover the full value of the loan as the collateral may be non-performing or impaired.

# Our inability to carry out our growth strategy could adversely affect our financial condition and results of operations.

Our plan to grow through the acquisition and development of new properties could be adversely affected by trends in the real estate and financing businesses. For example, our ability to grow will be influenced by the relationship between our expected returns on available acquisition and development opportunities in our target markets and our cost of available capital. Our ability to implement our strategy may also be impeded because we may have difficulty finding opportunities that meet our investment criteria, in addition, our acquisitions and developments may fail to perform in accordance with expectations, including operating and leasing expectations. If we are unable to carry out our growth strategy, our financial condition and results of operations could be adversely affected.

Some of our acquisitions and developments may be financed using short-term financing, such as our line of credit, with the expectation of providing permanent financing in the future, such as through an equity or debt offering. If permanent debt or equity financing is not available on attractive terms to refinance this short-term financing, further acquisitions and developments may be curtailed, or cash available to satisfy our debt service obligations and distributions to shareholders may be adversely affected.

## Our investment and disposition activity may lead to dilution.

Our strategy is to increase our investment in general purpose, well-located warehouse/distribution assets in our target markets. We believe this strategy will lessen capital expenditures over time and mitigate revenue reductions on renewals and retenanting. To implement this strategy, we have been selling non-industrial assets and recapitalizing special purpose industrial assets, which generally have higher capitalization rates, and buying warehouse and distribution properties, which generally have lower capitalization rates. We also may sell industrial properties outside of our target markets at capitalization rates higher than we expect to reinvest in our target markets. This strategy adversely impacts returns and cash flows in the short-term. There can be no assurance that the implementation of our strategy will lead to improved results or that we will be able to execute our strategy as contemplated or on terms acceptable to us.

# Investment activities may not produce expected results and may be affected by outside factors.

The demand for industrial space in the United States is generally related to the level of economic output and consumer demand. Accordingly, reduced economic output and/or consumer demand may lead to lower occupancy rates for our properties. The concentration of our investments, among other factors, in industrial assets may expose us to the risk of economic downturns specific to industrial assets to a greater extent than if our investments were diversified.

Investment in commercial properties entail certain risks, such as (1) underwriting assumptions, including occupancy, rental rates and expenses, may differ from estimates, (2) the properties may become subject to environmental liabilities that we were unaware of at the time we acquired the property despite any environmental testing, (3) we may have difficulty obtaining financing on acceptable terms or paying the operating expenses and debt service associated with acquired properties prior to sufficient occupancy and (4) projected exit strategies may not come to fruition due to a variety of factors such as market conditions and/or tenant credit conditions at the time of dispositions.

We may not be successful in identifying suitable real estate properties or other assets that meet our investment criteria. We may also fail to complete investments on satisfactory terms. Failure to identify or complete investments could slow our growth, which could, in turn, have a material adverse effect on our financial condition and results of operations.

# Properties where we have operating responsibilities and multi-tenant properties expose us to additional risks.

Properties where we have operating responsibilities involve risks not typically encountered in real estate properties which are fully operated by a single tenant. The ownership of properties which are not fully operated by a single tenant expose us to the risk of potential "CAM slippage," which may occur when the actual cost of taxes, insurance and maintenance at the property exceeds the operating expenses paid by tenants and/or the amounts budgeted. Depending on the tenant's leverage in the lease negotiation, the tenant may be successful in negotiating for caps on certain operating expenses and we are responsible for any amounts in excess of any cap.

Multi-tenant properties are also subject to the risk that a sufficient number of suitable tenants may not be found to enable the property to operate profitably and provide a return to us. Moreover, tenant turnover and fluctuation in occupancy rates, could affect our operating results. This risk may be compounded by the failure of existing tenants to satisfy their obligations due to various factors. These risks, in turn, could cause a material adverse impact to our results of operations and business.

# Uninsured losses or a loss in excess of insured limits could adversely affect our financial condition.

We carry comprehensive liability, property, fire, extended coverage, pollution and rent loss insurance on certain of the properties in which we have an interest, with policy specifications and insured limits that we believe are customary for similar properties. However, with respect to those properties where the leases do not provide for abatement of rent under any circumstances, we generally do not maintain rent loss insurance. In addition, certain of our leases require the tenant to maintain all insurance on the property, and the failure of the tenant to maintain the proper insurance could adversely impact our investment in a property in the event of a loss. Furthermore, there are certain types of losses, such as losses resulting from wars, terrorism or certain acts of God, that generally are not insured because they are either uninsurable or not economically insurable. Should an uninsured loss or a loss in excess of insured limits occur, we could lose capital invested in a property as well as the anticipated future revenues from a property, while remaining obligated for any mortgage indebtedness or other financial obligations related to the property. Any loss of these types could adversely affect our financial condition and results of operations.

In addition, the cost of property and related coverage insurance has increased significantly in recent years due to the rise in construction costs and property values and the decrease in capacity in the insurance market.

## Cybersecurity incidents may adversely affect our business.

Cybersecurity incidents may result in disrupted operations, including as a result of the loss of access to our information systems, misstated or unreliable financial data, liability for stolen assets or information, increased cybersecurity protection and insurance costs, litigation and damage to our tenant, investor and/or vendor relationships. As our reliance on technology has increased, so have the risks posed to our information systems, both internal and those we have outsourced. Although we have implemented processes, procedures and internal controls to mitigate these risks, we can be subject to cybersecurity incidents.

We are also subject to third-party cybersecurity incident risks. For example, as a landlord, we are exposed to the risk of cyber attacks on our tenants and their payment systems. In addition, as a smaller company, we use third-party vendors to maintain our network and information technology requirements. While we carefully select these third-party vendors, we cannot control their actions. Any problems caused by these third parties, including those resulting from breakdowns or other disruptions in communication services provided by a vendor, failure of a vendor to handle current or higher volumes, or cyber attacks and security breaches at a vendor could adversely affect our operations.

Further information relating to cybersecurity risk management is discussed in Item 1C. "Cybersecurity" in this Annual Report.

### Competition may adversely affect our ability to purchase properties.

There are numerous other companies and individuals with greater financial and other resources and lower costs of capital than we have that compete with us in seeking investments and tenants. This competition may result in a higher cost for properties and lower returns and impact our ability to grow.

# We may have limited control over our joint venture investments.

Our joint venture investments involve risks not otherwise present for investments made solely by us, including the possibility that our partner might, at any time, become bankrupt, have different interests or goals than we do, or take action contrary to our expectations, its previous instructions or our instructions, requests, policies or objectives, including our policy with respect to maintaining our qualification as a REIT. Other risks of joint venture investments include impasses on decisions, such as a sale, because neither we nor our partner may have full control over the joint venture. Also, there is no limitation under our organizational documents as to the amount of funds that may be invested in joint ventures.

#### Our ability to change our portfolio is limited because real estate investments are illiquid.

Investments in real estate are relatively illiquid and, therefore, our ability to change our portfolio promptly in response to changed conditions is limited. Our Board of Trustees may establish investment criteria or limitations as it deems appropriate, but currently does not limit the number or type of properties in which we may seek to invest or on the concentration of investments in any one geographic region.

## Our Board of Trustees may change our investment policy without shareholders' approval.

Subject to our fundamental investment policy to maintain our qualification as a REIT, our Board of Trustees will determine our investment and financing policies, growth strategy and our debt, capitalization, distribution, acquisition, disposition and operating policies.

Our Board of Trustees may revise or amend these strategies and policies at any time without a vote by shareholders. Changes made by our Board of Trustees may not serve the interests of debt or equity security holders and could adversely affect our financial condition or results of operations, including our ability to satisfy our debt service obligations, distribute cash to shareholders and qualify as a REIT. Accordingly, shareholders' control over changes in our strategies and policies is limited to the election of trustees.

## **Industry and Economic Risks**

Public health emergencies could adversely impact or cause disruption to our business, financial condition, results of operations and cash flows.

In recent years, public health emergencies, including COVID-19, have caused significant and widespread damage to the economy and the financial markets.

The COVID-19 pandemic contributed to labor shortages, supply chain issues, including longer lead times for construction materials and increased construction costs, capital markets disruptions and inflationary conditions. Future public health emergencies, and the steps governments take to control them, may negatively affect (i) the operation of our properties, (ii) the effectiveness of our strategic decision making, (iii) the operation of our key information systems, (iv) our ability to make timely filings with the SEC and (v) our ability to maintain an effective control environment.

Disruptions in the financial markets and uncertain economic conditions could adversely affect our ability to obtain financing on reasonable terms, the value of our real estate investments, and have other adverse effects on us.

Concerns over possible economic recession, high interest rates, bank failures, political dysfunction, geopolitical issues, including military conflicts, trade wars, labor shortages, and inflation may contribute to increased financial market volatility.

The United States financial markets have periodically experienced significant dislocations and liquidity disruptions due to a variety of factors. Uncertainty in the financial markets may negatively impact our ability to access additional financing on reasonable terms, which may negatively affect our ability to execute our growth strategy. In addition, these factors may make it more difficult for us to sell properties or may adversely affect the price we receive for properties that we do sell, as prospective buyers may experience increased costs of capital or difficulties in obtaining capital. Volatile financial markets may also have an adverse effect on our tenants.

## International trade disputes and increases in U.S. trade tariffs could adversely impact demand for our properties.

Demand for our properties is impacted by trading volumes and global supply chains. International trade disputes or the imposition of significant tariffs or other trade restrictions by the U.S. on imported goods could adversely impact trading volumes and global supply chains and thereby decrease demand for our properties. In addition, the anticipation of these issues could result in a decrease in demand for our properties.

# Natural disasters could adversely impact our results.

Natural disasters, including earthquakes, storms, tornados, floods and hurricanes, could impact our properties. Incurring losses, costs or business interruptions related to natural disasters may adversely affect our operating and financial results.

# We are exposed to the potential direct and indirect impacts of climate change.

We are exposed to physical risks from changes in climate. Our properties, especially the properties near seaports, may be exposed to rare catastrophic weather events, such as severe storms, drought, earthquakes, floods, wildfires or other extreme weather events. If the frequency of extreme weather events increases, our exposure to these events could increase and could impact our tenants' operations and their ability to pay rent. We carry comprehensive insurance coverage to mitigate our casualty risk, in amounts and of a kind that we believe are appropriate for the markets where each of our properties and their business operations are located given climate change risk.

We may be adversely impacted in the future by potential impacts to the supply chain or stricter energy efficiency standards or greenhouse gas regulations for the commercial building sectors. Compliance with new laws or regulations relating to climate change, including compliance with "green" building codes, may require us to make improvements to our existing properties or result in increased operating costs that we may not be able to effectively pass on to our tenants. Any such laws or regulations could also impose substantial costs on our tenants, thereby impacting the financial condition of our tenants and their ability to meet their lease obligations and to lease or re-lease our properties. We cannot give any assurance that other such conditions do not exist or may not arise in the future. The potential impacts of climate change on our real estate properties could adversely affect our ability to lease, develop or sell such properties or to borrow using such properties as collateral.

#### Risks Related to our Indebtedness

# We have a substantial amount of indebtedness.

We have a substantial amount of debt. Our substantial indebtedness could adversely affect our financial condition and our ability to fulfill our obligations under the documents governing our unsecured indebtedness and otherwise adversely impact our business and growth prospects.

We have incurred, and may continue to incur, direct and indirect indebtedness in furtherance of our activities. Neither our declaration of trust nor any policy statement formerly adopted by our Board of Trustees limits the total amount of indebtedness that we may incur, and accordingly, we could become even more highly leveraged. As of December 31, 2024, our total consolidated indebtedness was approximately \$1.6 billion and we had approximately \$600.0 million available for borrowing under our principal credit agreement, subject to covenant compliance.

Our substantial indebtedness could adversely affect our financial condition and results of operations and have important consequences to us and our debt and equity security holders. For example, it could:

- make it more difficult for us to satisfy our indebtedness and debt service obligations and adversely affect our ability to pay distributions;
- increase our vulnerability to adverse economic and industry conditions;

- require us to dedicate a substantial portion of our cash flow from operations to the payment of interest on and principal of our indebtedness, thereby reducing the availability of cash to fund working capital, capital expenditures and other general corporate purposes;
- limit our ability to borrow money or sell stock to fund our development projects, working capital, capital expenditures, general corporate purposes or acquisitions;
- restrict us from making strategic acquisitions or exploiting business opportunities;
- place us at a disadvantage compared to competitors that have less debt; and
- limit our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate.

In addition, the agreements that govern our current indebtedness contain, and the agreements that may govern any future indebtedness that we may incur may contain, financial and other restrictive covenants, which may limit our ability to engage in activities that may be in our long-term best interests. Our failure to comply with those covenants could result in an event of default that, if not cured or waived, could result in the acceleration of our debt.

Furthermore, our growth strategy is dependent on speculative development of properties. Development activities do not produce current income that can be used to pay debt service obligations.

# Market interest rates could have an adverse effect on our borrowing costs, profitability and the value of our fixed-rate debt securities.

We have exposure to market risks relating to increases in interest rates due to our variable-rate debt. An increase in interest rates may increase our costs of borrowing on existing variable-rate indebtedness, leading to a reduction in our earnings.

As of December 31, 2024, we had \$129.1 million of trust preferred securities that mature in April 2037 that are SOFR indexed. An aggregate amount of \$82.5 million of the trust preferred securities is swapped to obtain an effective fixed interest rate of 5.20% to October 30, 2027. In addition, we had a \$300.0 million unsecured term loan which matures January 2027 that is SOFR indexed and was subject to interest rate swap agreements that expired in January 2025. An aggregate amount of \$250.0 million of the term loan is swapped to obtain an effective fixed interest rate of 4.31% from January 31, 2025 to January 31, 2027. Also, our unsecured revolving credit facility is subject to a variable interest rate. We also have an aggregate of \$1.1 billion of unsecured senior notes which mature from November 2028 to October 2031.

The level of our variable-rate indebtedness along with the interest rate associated with such variable-rate indebtedness, may change in the future and materially affect our interest costs and earnings. In addition, our interest costs on our fixed-rate indebtedness may increase if we are required to refinance our fixed-rate indebtedness upon maturity at higher interest rates. Higher interest rates could also adversely affect the ability of prospective buyers to obtain financing for properties we intend to sell.

# We have engaged and may engage in hedging transactions that may limit gains or result in losses.

We have used derivatives to hedge certain of our variable-rate liabilities. As of December 31, 2024, we had 11 interest rate swap agreements outstanding with an aggregate notional amount of \$632.5 million. The counterparties of these arrangements are major financial institutions; however, we are exposed to credit risk in the event of non-performance or default by the counterparties. Further, additional risks, including losses on a hedge position, may reduce the return on our investments. Such losses may exceed the amount invested in such instruments. We may also have to pay certain costs, such as transaction fees or breakage costs, related to hedging transactions.

# Covenants in certain of the agreements governing our debt could adversely affect our financial condition, investment activities and/or operating activities.

Our unsecured revolving credit facility, unsecured term loan and indentures governing our senior notes contain certain cross-default and cross-acceleration provisions as well as customary restrictions, requirements and other limitations on our ability to incur indebtedness and consummate mergers, consolidations or sales of all or substantially all of our assets. Our ability to borrow under our unsecured revolving credit facility is also subject to compliance with certain other covenants. In addition, failure to comply with our covenants could cause a default under the applicable debt instrument and we may then be required to repay such debt with capital from other sources. Under those circumstances, other sources of capital may not be available to us or be available only on unattractive terms. Additionally, our ability to satisfy current or prospective lenders' insurance requirements may be adversely affected if lenders generally insist upon greater insurance coverage than is available to us in the marketplace or on commercially reasonable terms.

We rely on debt financing, including borrowings under our unsecured revolving credit facility, unsecured term loan, debt securities, and debt secured by individual properties, for working capital, including to finance our investment activities. If we are unable to obtain financing from these or other sources, or to refinance existing indebtedness upon maturity, our financial condition and results of operations could be adversely affected.

The documents governing our non-recourse indebtedness contain restrictions on the operations of our property owner subsidiaries and their properties. Certain activities, like leasing and alterations, may be subject to the consent of the applicable lender. In addition, certain lenders engage third-party loan servicers that may not be as responsive as we would be or as the leasing market requires.

# We face risks associated with refinancings.

Some of the properties in which we have an interest are subject to a mortgage or other secured notes with balloon payments due at maturity. In addition, our corporate level borrowings require interest only payments with all principal due at maturity.

Our ability to make the scheduled balloon payments on any corporate recourse note will depend on our access to the capital markets, including our ability to refinance the maturing note. Our ability to make the scheduled balloon payment on any non-recourse mortgage note will depend upon (1) in the event we determine to contribute capital, our cash balances and the amount available under our unsecured credit facility, and (2) the property owner subsidiary's ability either to refinance the related mortgage debt or to sell the related property. If the property owner subsidiary is unable to refinance or sell the related property, the property may be conveyed to the lender through foreclosure or other means or the property owner subsidiary may declare bankruptcy.

### We face risks associated with returning properties to lenders.

Some of the properties in which we have an interest, primarily non-consolidated properties, are subject to non-recourse mortgages, which generally provide that a lender's only recourse upon an event of default is to foreclose on the property. In the event these properties are conveyed via foreclosure to the lenders thereof, we would lose all of our interest in these properties. The loss of a significant number of properties to foreclosure or through bankruptcy of a property owner subsidiary could adversely affect our financial condition and results of operations, relationships with lenders and ability to obtain additional financing in the future.

In addition, a lender may attempt to trigger a carve out to the non-recourse nature of a mortgage loan. To the extent a lender is successful, the ability of our property owner subsidiary to return the property to the lender may be inhibited and/or we may be liable for all or a portion of such loan.

## Certain of our indebtedness is subject to cross-default, cross-acceleration and cross-collateral provisions.

Substantially all of our corporate level borrowings and, in the future, certain of our secured indebtedness may, contain cross-default and/or cross-acceleration provisions, which may be triggered if we default on certain indebtedness in excess of certain thresholds. In the event of such a default, the resulting cross defaults and/or cross-accelerations may adversely impact our financial condition.

One of our non-consolidated joint ventures has a portfolio loan where the loan is cross-collateralized with a majority of the assets in the portfolio.

The effective subordination of our unsecured indebtedness and any related guaranty may reduce amounts available for payment on our unsecured indebtedness and any related guaranty.

The holders of our secured debt may foreclose on the assets securing such debt, reducing the cash flow from the foreclosed property available for payment of unsecured debt and any related guaranty. The holders of any of our secured debt also would have priority with respect to the secured collateral over unsecured creditors in the event of a bankruptcy, liquidation or similar proceeding.

# None of our subsidiaries are guarantors of our unsecured debt; therefore assets of our subsidiaries may not be available to make payments on our unsecured indebtedness.

We are the sole borrower of our unsecured indebtedness and none of our subsidiaries were guarantors of our unsecured indebtedness. In the event of a bankruptcy, liquidation or reorganization of any of our subsidiaries, holders of subsidiary debt, including trade creditors, will generally be entitled to payment of their claims from the assets of our subsidiaries before any assets are made available for distribution to us.

All of our assets are held through our subsidiaries. Consequently, our cash flow and our ability to meet our debt service obligations depend in large part upon the cash flow of our subsidiaries and the payment of funds by our subsidiaries to us in the form of distributions or otherwise.

## Risks Related to Investment in our Equity

# We may change the dividend policy for our common shares in the future.

The decision to declare and pay dividends on our common shares in the future, as well as the timing, amount and composition of any such future dividends, will be at the sole discretion of our Board of Trustees in light of conditions then existing, including our earnings, financial condition, capital requirements, debt maturities, the availability of debt and equity capital, applicable REIT and legal restrictions and the general overall economic conditions and other factors. The actual dividend payable will be determined by our Board of Trustees based upon the circumstances at the time of declaration and the actual dividend payable may vary from such expected amount. Any change in our dividend policy could have a material adverse effect on the market price of our common shares.

# Securities eligible for future sale may have adverse effects on our share price.

We have an unallocated universal shelf registration statement and we also maintain an At-the-Market offering program and a direct share purchase plan, pursuant to which we may issue additional common shares. There is no restriction on our issuing additional common or preferred shares, including any securities that are convertible into or exchangeable for, or that represent the right to receive, common or preferred shares or any substantially similar securities. Pursuant to our At-the-Market offering, we may enter into forward sale agreements. Settlement provisions contained in any forward sale agreement could result in substantial dilution to our earnings per share or result in substantial cash payment obligations. In addition, in the case of our bankruptcy or insolvency, any forward sale agreement will automatically terminate, and we would not receive the expected proceeds from the sale of our common shares under such agreement.

# There are certain limitations on a third party's ability to acquire us or effectuate a change in our control.

Severance payments under our executive severance policy. Substantial termination payments may be required to be paid under our executive severance policy applicable to and related agreements with our executives upon the termination of an executive. If those executive officers are terminated without cause, as defined, or resign for good reason, as defined, those executive officers may be entitled to severance benefits based on their current annual base salaries and trailing average of recent annual cash bonuses as defined in our executive severance policy and related agreements and the acceleration of certain non-vested equity awards.

Our ability to issue additional shares. Our declaration of trust authorizes 1,400,000,000 shares of beneficial interest (par value \$0.0001 per share) consisting of 600,000,000 common shares, 100,000,000 preferred shares and 700,000,000 shares of beneficial interest classified as excess stock, or excess shares. Our Board of Trustees is authorized to cause us to issue these shares without shareholder approval. Our Board of Trustees may establish the preferences and rights of any such class or series of additional shares, which could have the effect of delaying or preventing someone from taking control of us, even if a change in control were in shareholders' best interests. At December 31, 2024, in addition to common shares, we had outstanding 1,935,400 Series C Preferred Shares. Our Series C Preferred Shares include provisions, such as increases in dividend rates or adjustments to conversion rates, which may deter a change of control. The establishment and issuance of shares of our existing series of preferred shares or a future class or series of shares could make a change of control of us more difficult.

Maryland Takeover Statutes. Certain provisions of the Maryland General Corporation Law, including the Maryland Business Combination Act, the Maryland Control Share Act, and certain elective provisions of Maryland law under Subtitle 8 of the Maryland General Corporation Law, each as further described under the heading "Restrictions on Transfers of Capital Stock and Anti-Takeover Provisions – Maryland Law" in Exhibit 4.12 of this Annual Report, are applicable to Maryland REITs, such as the Company. We are subject to the Maryland Business Combination Act, and while our by-laws contain a provision exempting from the Maryland Control Share Acquisition Act any and all acquisitions by any person of our shares, we cannot assure you that this provision will not be amended or eliminated at any time in the future. We have also not elected to be governed by any of the specific provisions of Subtitle 8, however, through provisions of our declaration of trust and/or by-laws, as applicable, unrelated to Subtitle 8, we provide for an 80% shareholder vote to remove trustees and then only for cause, and that the number of trustees may be determined by a resolution of our Board of Trustees, subject to a minimum number. In addition, we can elect to be governed by any or all of the provisions of Subtitle 8 of the Maryland General Corporation Law at any time in the future. These statutes could have the effect of discouraging offers to acquire us and of increasing the difficulty of consummating any such offers, even if such acquisition would be in shareholders' best interests.

Ownership Limits in Our Declaration of Trust. For us to qualify as a REIT for federal income tax purposes, among other requirements, not more than 50% of the value of our outstanding capital shares may be owned, directly or indirectly, by five or fewer individuals (as defined for federal income tax purposes to include certain entities) during the last half of each taxable year, and these capital shares must be beneficially owned by 100 or more persons during at least 335 days of a taxable year of 12 months or during a proportionate part of a shorter taxable year (in each case, other than the first such year for which a REIT election is made). Our declaration of trust includes certain restrictions regarding transfers of our capital shares and ownership limits.

In order to protect against the loss of our REIT status, among other things, actual or constructive ownership of our capital shares in violation of the restrictions contained in our declaration of trust or in excess of 9.8% in value of our outstanding equity shares, defined as our common shares, or preferred shares, subject to certain exceptions, would cause the violative transfer or ownership to be void or cause the shares to be transferred to a charitable trust and then sold to a person or entity who can own the shares without violating these limits. As a result, if a violative transfer were made, the recipient of the shares would not acquire any economic or voting rights attributable to the transferred shares. Additionally, the constructive ownership rules for these limits are complex, and groups of related individuals or entities may be deemed a single owner and consequently in violation of the share ownership limits.

However, these restrictions and limits may not be adequate in all cases to prevent the transfer of our capital shares in violation of the ownership limitations.

# **Legal and Regulatory Risks**

# We face possible liability relating to environmental matters.

Under various federal, state and local environmental laws, statutes, ordinances, rules and regulations, as an owner of real property, our property owner subsidiaries may be liable for the costs of removal or remediation of certain hazardous or toxic substances at, on, in or under the properties in which we have an interest as well as certain other potential costs relating to hazardous or toxic substances. These liabilities may include government fines and penalties and damages for injuries to persons and adjacent property. These laws may impose liability without regard to whether we knew of, or were responsible for, the presence or disposal of those substances. This liability may be imposed on our property owner subsidiaries in connection with the activities of an operator of, or tenant at, the property. The cost of any required remediation, removal, fines or personal or property damages, and our liability therefore, could be significant and could exceed the value of the property and/or our aggregate assets. In addition, the presence of those substances, or the failure to properly dispose of or remove those substances, may adversely affect a property owner subsidiary's ability to sell or rent that property or to borrow using that property as collateral, which, in turn, would reduce our revenues and ability to satisfy our debt service obligations and to pay dividends.

A property can also be adversely affected either through physical contamination or by virtue of an adverse effect upon value attributable to the migration of hazardous or toxic substances, or other contaminants that have or may have emanated from other properties. Although the tenants of the properties in which we have an interest are primarily responsible for any environmental damages and claims related to the leased premises, in the event of the bankruptcy or inability of any of the tenants of the properties in which we have an interest to satisfy any obligations with respect to the property leased to that tenant, our property owner subsidiary may be required to satisfy such obligations. In addition, we may be held directly liable for any such damages or claims irrespective of the provisions of any lease and, in certain cases, we have provided lenders with environmental indemnities.

From time to time, in connection with the conduct of our business, our property owner subsidiaries authorize the preparation of Phase I environmental reports and, when recommended, Phase II environmental reports, with respect to their properties. There can be no assurance that these environmental reports will reveal all environmental conditions at the properties in which we have an interest. We are also subject to exposure to material liability from the discovery of previously unknown environmental conditions; changes in law; activities of tenants; or activities relating to properties in the vicinity of the properties in which we have an interest.

Changes in laws increasing the potential liability for environmental conditions existing on properties or increasing the restrictions on discharges or other conditions may result in significant unanticipated expenditures or may otherwise adversely affect the operations of the tenants of the properties in which we have an interest, which could adversely affect our financial condition or results of operations.

#### Costs of complying with changes in governmental laws and regulations may adversely affect our results of operations.

We cannot predict what laws or regulations may be enacted, repealed or modified in the future, how future laws or regulations will be administered or interpreted, or how future laws or regulations will affect our properties. Compliance with new or modified laws or regulations, or stricter interpretation of existing laws, may require us or our tenants to incur significant expenditures, impose significant liability, restrict or prohibit business activities and could cause a material adverse effect on our results of operations.

Legislation such as the Americans with Disabilities Act may require us to modify our properties at substantial costs and noncompliance could result in the imposition of fines or an award of damages to private litigants. Future legislation may impose additional requirements. We may incur additional costs to comply with any future requirements.

#### Risks Related to Our REIT Status

# There can be no assurance that we will remain qualified as a REIT for federal income tax purposes.

We believe that LXP has met the requirements for qualification as a REIT for federal income tax purposes beginning with its taxable year ended December 31, 1993, and we intend for LXP to continue to meet these requirements in the future. However, qualification as a REIT involves the application of highly technical and complex provisions of the Code, for which there are only limited judicial or administrative interpretations. The determination of various factual matters and circumstances not entirely within our control may affect LXP's ability to continue to qualify as a REIT. No assurance can be given that LXP has qualified or will remain qualified as a REIT. In addition, no assurance can be given that legislation, regulations, administrative interpretations or court decisions will not significantly change the requirements for qualification as a REIT or the federal income tax consequences of such qualification. If LXP does not qualify as a REIT, LXP would not be allowed a deduction for dividends paid to shareholders in computing its net taxable income and LXP would not be required to continue making distributions. In addition, LXP's income would be subject to tax at the regular corporate rates. LXP also could be disqualified from treatment as a REIT for the four taxable years following the year during which qualification was lost. Cash required to be used to pay taxes would not be available to satisfy LXP's debt service obligations and to make distributions to its shareholders. Although we currently intend for LXP to continue to qualify as a REIT, it is possible that future economic, market, legal, tax or other considerations may cause LXP, without the consent of the shareholders, to revoke the REIT election or to otherwise take action that would result in disqualification.

# We may be subject to the REIT prohibited transactions tax, which could result in significant U.S. federal income tax liability to us.

A REIT will incur a 100% tax on the net income from a prohibited transaction. Generally, a prohibited transaction includes a sale or disposition of property held primarily for sale to customers in the ordinary course of business. While we believe that the dispositions of our assets pursuant to our investment strategy should not be treated as prohibited transactions, whether a particular sale will be treated as a prohibited transaction depends on the underlying facts and circumstances. We have not sought and do not intend to seek a ruling from the Internal Revenue Service regarding any dispositions. Accordingly, there can be no assurance that our dispositions of such assets will not be subject to the prohibited transactions tax. If all or a significant portion of those dispositions were treated as prohibited transactions, we would incur a significant U.S. federal income tax liability, which could have a material adverse effect on our financial position.

### Distribution requirements imposed by law limit our flexibility.

To maintain LXP's status as a REIT for federal income tax purposes, LXP is generally required to distribute to its shareholders at least 90% of its taxable income for that calendar year. LXP's taxable income is determined without regard to any deduction for dividends paid and by excluding net capital gains. To the extent that LXP satisfies the distribution requirement but distributes less than 100% of its taxable income, LXP will be subject to federal corporate income tax on its undistributed income. In addition, LXP will incur a 4% nondeductible excise tax on the amount by which its distributions in any year are less than the sum of (i) 85% of its ordinary income for that year, (ii) 95% of its capital gain net income for that year and (iii) 100% of its undistributed taxable income from prior years. We intend for LXP to continue to make distributions to its shareholders to comply with the distribution requirements of the Code and to reduce exposure to federal taxes. Differences in timing between the receipt of income and the payment of expenses in determining its taxable income and the effect of required debt amortization payments could require LXP to borrow funds on a short-term basis in order to meet the distribution requirements that are necessary to achieve the tax benefits associated with qualifying as a REIT.

# Legislative or regulatory tax changes could have an adverse effect on us.

At any time, the federal income tax laws governing REITs or the administrative interpretations of those laws may be amended. Any of those new laws or interpretations may take effect retroactively and could adversely affect us or you as a debt or equity security holder.

Federal tax legislation passed in 2017 made numerous changes to tax rules. These changes do not affect the REIT qualification rules directly, but may otherwise affect us or our shareholders. For example, the top federal income tax rate for individuals was reduced to 37%, there is a deduction available for certain Qualified Business Income that reduces the top effective tax rate applicable to ordinary dividends from REITs to 29.6% (through a 20% deduction for ordinary REIT dividends received) and various deductions are eliminated or limited. Most of the changes applicable to individuals are temporary.

# **General Risk Factors**

# A downgrade in our credit ratings could have a material adverse effect on our business and financial condition.

The credit ratings assigned to us and our debt could change based upon, among other things, our results of operations and financial condition or the real estate industry generally. These ratings are subject to ongoing evaluation by credit rating agencies, and we cannot assure you that any rating will not be changed or withdrawn by a rating agency in the future if, in the applicable rating agency's judgment, circumstances warrant. Moreover, these credit ratings do not apply to our common and preferred shares and are not recommendations to buy, sell or hold any other securities. Any downgrade of us or our debt could have a material adverse effect on the market price of our debt securities and our common and preferred shares. If any credit rating agency that has rated us or our debt downgrades or lowers its credit rating, or if any credit rating agency indicates that it has placed any such rating on a so-called "watch list" for a possible downgrading or lowering or otherwise indicates that its outlook for that rating is negative, it could also have a material adverse effect on our costs and availability of capital, which could, in turn, have a material adverse effect on our financial condition, results of operations, cash flows and our ability to satisfy our debt service obligations and to make dividends and distributions on our common shares and preferred shares.

# We are dependent upon our key personnel.

We are dependent upon key personnel, particularly certain of our executive officers. We do not have employment agreements with our executive officers, but we have entered into severance arrangements with our executive officers that provide certain payments upon specified termination events.

Our inability to retain the services of any of our key personnel, an unplanned loss of any of their services or our inability to replace them upon termination as needed, could adversely impact our operations. We do not have key man life insurance coverage on our executive officers.

# Item 1B. Unresolved Staff Comments

There are no unresolved written comments that were received from the SEC staff relating to our periodic or current reports under the Securities Exchange Act of 1934.

#### ITEM 1C. CYBERSECURITY

We believe we maintain an information technology and cybersecurity program appropriate for a company our size taking into account our operations.

# **Management and Board Oversight**

Our enterprise risk management framework was developed in conjunction with a third-party that objectively assessed key stakeholder responses to questionnaires on our operations and business functions, including information technology and cybersecurity. Our internal controls over financial reporting include key controls covering certain information technology and cybersecurity processes that are documented and tested annually.

The Audit and Cyber Risk Committee of our Board of Trustees assists our Board of Trustees on oversight of management in connection with regularly assessing our key risks and engaging in enterprise-wide risk management as they relate to cybersecurity and our technology and information systems, including with respect to strategies, objectives, capabilities, initiatives, policies and investments.

We employ a Director of Information Technology who works exclusively on information technology and cybersecurity matters and has significant related experience. Our Director of Information Technology reports to our Chief Operating Officer.

Due to our size and the size of our employee base, we use third-party vendors to assist us with our network and information technology requirements. Since 2019, BDO USA, LLC ("BDO") has acted as our outsourced chief technology officer/chief information security officer ("CTO/CISO") and provided us with the following services:

- Overseeing the chief security role and informing leadership of cybersecurity risks and the role of staff in protecting information, including, but not limited to:
  - Monitoring emerging risks, and suggesting and overseeing implementation of mitigations;
  - Overseeing security awareness and training programs; and
  - Reporting significant security events to leadership.
- Guidance regarding incidence response, business continuity and disaster recovery program, strategy and testing.
- Oversight and guidance on vendor risk management processes and individual vendor profiles.
- IT strategy advice.
- Monitoring the relationship with our information technology managed services provider.
- Technical, policy and procedure recommendations.

Together with our Director of Information Technology, BDO regularly reports to our Chief Operating Officer and General Counsel and to the Audit and Cyber Risk Committee of our Board of Trustees on a quarterly basis.

We outsource our information technology managed services to a third-party provider of customized private cloud solutions featuring virtual desktops and servers ("MS Provider"). Our Director of Information Technology, together with BDO, oversees the MS Provider.

We maintain a critical systems vendor management program with the assistance of a third-party provider of vendor risk intelligence data, including cybersecurity vulnerabilities, business health and credit risk.

In the event of an incident which jeopardizes the confidentiality, integrity, or availability of the information technology systems we use, we utilize an incident response plan. Our incident response plan was developed to guide the internal response to incidents taking into account a recognized third party cybersecurity framework. Pursuant to our incident response plan and its escalation protocols, designated personnel are responsible for assessing the severity of the incident and associated threat, containing the threat, remediating the threat, including recovery of data and access to systems, analyzing the reporting and disclosure obligations associated with the incident, and performing post-incident analysis and program improvements. While

the particular personnel assigned to an incident response team will depend on the particular facts and circumstances, the incident response team is made up of two teams: the information security response team and the business response team. The information security response team is generally led by our Chief Operating Officer and includes our CTO/CISO, our Director of Information Technology, our MS Provider account manager, our Chief Financial Officer and other members of our senior leadership. The business response team includes primary and secondary contacts for each impacted business area. These individuals assist with any necessary customer notification procedures. The incident response team regularly reports to senior management, including the CEO, in the event of a significant incident, and our Chief Operating Officer and Chief Financial Officer provide reports to our Audit and Cyber Risk Committee and our Board of Trustees.

The Audit and Cyber Risk Committee oversees, on behalf of the Board of Trustees, our information technology and cybersecurity strategy and initiatives. Our Board of Trustees has determined that one of the members of our Audit and Cyber Risk Committee is an information technology/cybersecurity expert and has significant experience in, among other areas, emerging technologies and coordinating national security and technology policy. On at least a quarterly basis, our Chief Operating Officer, CTO/CISO and Director of Information Technology report to our Audit and Cyber Risk Committee on information technology matters, including cybersecurity. Our Audit and Cyber Risk Committee provides updates to the Board of Trustees. On a periodic basis, our Audit and Cyber Risk Committee commissions an external assessment of our cybersecurity practices and receives a report from the third-party firm performing our internal audit function. The most recent assessment was completed in 2023.

# Processes for Assessing, Identifying and Managing Material Risks from Cybersecurity Threats

Our cybersecurity program focuses on (1) preventing and preparing for cybersecurity incidents, (2) detecting and analyzing cybersecurity incidents, and (3) containing, eradicating, recovering from, and reporting cybersecurity events.

# Prevention and Preparation

As noted above, we utilize our MS Provider for cloud-based information technology services. This third-party solution includes 24/7 monitoring and is consistent with a well-recognized cybersecurity framework. We also engage a nationally recognized public accounting firm to perform periodic cybersecurity assessments, which entail performing a qualitative current state evaluation of our cybersecurity program in line with specific domains within the recognized third-party framework. In addition, we take the following preventative measures:

- We engage a third party to perform internal and external penetration tests on an annual basis.
- We require multi-factor authentication and other enhanced security measures for our network and primary applications.
- We utilize geolocation-based blocking and mobile device management.

We recognize that threat actors frequently target employees to gain unauthorized access to information systems. Therefore, a key element of our prevention efforts is employee training on cybersecurity around phishing, malware and other cyber risks. We use a third-party provider of security awareness training and simulated phishing for our email phishing reporting and periodic cyber security training.

We maintain comprehensive business continuity and disaster recovery plans, which we update on at least an annual basis and we test through tabletop exercises on an annual basis. We do not maintain any on-premises data or servers.

We are exposed to risks from interactions with vendors and other third parties. To mitigate this risk, we perform due diligence on our vendors and third-party service providers. We believe we work with reputable vendors and require SOC reports from critical vendors and IT service providers.

We also maintain cybersecurity insurance providing coverage for certain costs related to cybersecurity failures and specified cybersecurity-related incidents that interrupt our network or networks of our vendors, in all cases up to specified limits and subject to certain exclusions.

### Detection and Analysis

Cybersecurity incidents may be detected through a variety of means, which may include, but are not limited to, automated event-detection notifications, employee notifications, and notification from external parties (e.g., our third-party information technology provider). Once a potential cybersecurity incident is identified, including a third party cybersecurity event, the incident response team designated pursuant to the incident response plan follows the procedures set forth in the plan to investigate the potential incident, including determining the nature of the event and assessing the severity of the event and sensitivity of any compromised data.

## Containment, Eradication, Recovery, and Reporting

In the event of a cybersecurity incident, our first priority is to contain the cybersecurity incident as quickly as possible consistent with the procedures in our incident response plan. A representative of our third-party information technology provider is a member of the incident response team. Our third-party information technology provider takes the lead on assisting us with the steps and procedures to contain the incident. If our third-party information technology provider is unable to contain the incident, we expect to work with our CTO/CISO and cybersecurity insurer to engage an appropriate vendor for containment.

Once a cybersecurity incident is contained our focus shifts to remediation. Eradication and recovery activities depend on the nature of the cybersecurity incident and may include rebuilding systems and/or hosts, replacing compromised files with clean versions, validation of files or data that may have been affected, increased network monitoring or logging to identify recurring attacks, or employee re-training, among other things. We have specific recovery time objectives and recovery point objectives in our disaster recovery plan.

Our incident response plan provides clear communication protocols, which may include, depending on the incident's classification and other circumstances, our CEO, CFO and COO, our internal and external counsel, our management disclosure committee and the Audit and Cyber Risk Committee and the Board of Trustees. In addition, our COO and CTO/CISO generally engage with external legal counsel with respect to regulatory reporting obligations related to an incident.

Following the conclusion of an incident, the incident response team will generally assess the effectiveness of the cybersecurity program and make adjustments as appropriate.

# **Cybersecurity Risks**

As of December 31, 2024, we are not aware of any material cybersecurity incidents in the last three years. However, there can be no assurance that our security efforts and measures, and those of our third-party providers, will be effective or that attempted cybersecurity incidents or disruptions would not be successful or damaging. See "Item 1A–Risk Factors–Cybersecurity incidents may adversely affect our business."

# Item 2. Properties

### **Real Estate Portfolio**

*General.* As of December 31, 2024, we had ownership interests in approximately 119 consolidated real estate properties containing approximately 57.8 million square feet of rentable space, which were approximately 93.6% leased based upon net rentable square feet. All properties in which we have an interest are held through at least one property owner subsidiary.

Ground Leases. Certain of the properties in which we have an interest are subject to long-term ground leases where either the tenant of the building on the property or a third party owns and leases the underlying land to the property owner subsidiary. Certain of these properties are economically owned through the holding of industrial revenue bonds primarily for real estate tax abatement purposes and as such, neither ground lease payments nor bond interest payments are made or received, respectively. For certain of the properties held under a ground lease, the ground lessee has a purchase option. At the end of these long-term ground leases, unless extended or the purchase option is exercised, the land together with all improvements thereon reverts to the landowner.

Office Leases. We lease our headquarters office space in West Palm Beach, Florida and our satellite offices in Dallas, Texas and New York, New York.

*Property-Level Leverage*. As of December 31, 2024, we had outstanding consolidated mortgages and notes payable of approximately \$55.5 million with a weighted-average interest rate of approximately 4.1% and a weighted-average maturity of 5.6 years.

*Property Charts*. The following tables list our properties by type, their locations, the net rentable square feet, the expiration of the current lease term and percent leased, as applicable, as of December 31, 2024.

# LXP CONSOLIDATED PORTFOLIO PROPERTY CHART WAREHOUSE/DISTRIBUTION

# As of December 31, 2024

| Property Location                 | City         | State | Net Rentable<br>Square Feet | Primary Tenant<br>Current Lease<br>Term Expiration | Percent<br>Leased |
|-----------------------------------|--------------|-------|-----------------------------|--|-------------------|
| 3405 S. McQueen Rd.               | Chandler     | AZ    | 201,784                     | 3/31/2033  | 100 %             |
| 4445 N. 169th Ave.                | Goodyear     | AZ    | 160,140                     | 12/31/2025   | 100 %             |
| 16811 W. Commerce Dr.             | Goodyear     | AZ    | 540,349                     | 4/30/2026  | 100 %             |
| 255 143rd Ave.                    | Goodyear     | AZ    | 801,424                     | 9/30/2030  | 100 %             |
| 3815 N Cotton Ln.                 | Goodyear     | AZ    | 488,400                     | 1/31/2031  | 100 %             |
| 3595 N Cotton Ln.                 | Goodyear     | AZ    | 392,278                     | 8/31/2033  | 100 %             |
| 17510 W. Thomas Rd.               | Goodyear     | AZ    | 468,182                     | 11/30/2036   | 100 %             |
| 1515 South 91st Ave.              | Phoenix      | AZ    | 496,204                     | 12/31/2027   | 100 %             |
| 8989 W Buckeye Rd.                | Phoenix      | AZ    | 268,872                     | 5/31/2037  | 100 %             |
| 9494 W. Buckeye Rd.               | Tolleson     | AZ    | 186,336                     | 9/30/2026  | 100 %             |
| 5275 Drane Field Rd.              | Lakeland     | FL    | 222,134                     | 5/31/2036  | 100 %             |
| 3400 NW 35th Street Rd.           | Ocala        | FL    | 617,055                     | 8/31/2030  | 100 %             |
| 3343 NW 44th Avenue               | Ocala        | FL    | 1,085,280                   | N/A  | — %               |
| 2455/2467 Premier Row             | Orlando      | FL    | 350,990                     | 5/31/2025  | 100 %             |
| 3775 Fancy Farms Rd.              | Plant City   | FL    | 510,484                     | 3/31/2028  | 100 %             |
| 1075 NE 30th St.                  | Ruskin       | FL    | 138,673                     | 1/31/2029  | 42 %              |
| 3240 Clover Ridge Ave.            | Ruskin       | FL    | 132,212                     | N/A  | — %               |
| 3102 Queen Palm Dr.               | Tampa        | FL    | 229,605                     | 2/28/2026  | 100 %             |
| 95 International Pkwy.            | Adairsville  | GA    | 225,211                     | 3/31/2025  | 100 %             |
| 200 Momeni Ln.                    | Adairsville  | GA    | 447,753                     | 8/31/2027  | 100 %             |
| 7875 White Rd. SW                 | Austell      | GA    | 604,852                     | 1/31/2028  | 100 %             |
| 1001 Old Grassdale Rd.            | Cartersville | GA    |                             | 5/31/2029  | 100 %             |
|                                   |              |       | 273,576                     |  |                   |
| 51 Busch Dr.                      | Cartersville | GA    | 328,000                     | 7/31/2031  | 100 %             |
| 41 Busch Dr.                      | Cartersville | GA    | 396,000                     | 9/30/2031  | 100 %             |
| 1625 Oakley Industrial Blvd.      | Fairburn     | GA    | 907,675                     | 10/31/2028   | 100 %             |
| 490 Westridge Pkwy.               | McDonough    | GA    | 1,121,120                   | 1/31/2028  | 100 %             |
| 493 Westridge Pkwy.               | McDonough    | GA    | 676,000                     | 10/31/2030   | 100 %             |
| 335 Morgan Lakes Industrial Blvd. | Pooler       | GA    | 499,500                     | 7/31/2027  | 100 %             |
| 1001 Gateway Pkwy.                | Rincon       | GA    | 204,824                     | 1/31/2034  | 100 %             |
| 1319 Dean Forest Rd.              | Savannah     | GA    | 355,527                     | 6/30/2025  | 100 %             |
| 1315 Dean Forest Rd.              | Savannah     | GA    | 88,503                      | 8/31/2025  | 100 %             |
| 1004 Trade Center Pkwy.           | Savannah     | GA    | 419,667                     | 7/31/2026  | 100 %             |
| 7225 Goodson Rd.                  | Union City   | GA    | 370,000                     | 5/31/2029  | 100 %             |
| 3931 Lakeview Corporate Dr.       | Edwardsville | IL    | 769,500                     | 9/30/2026  | 100 %             |
| 4015 Lakeview Corporate Dr.       | Edwardsville | IL    | 1,017,780                   | 5/31/2030  | 100 %             |
| 1001 Innovation Rd.               | Rantoul      | IL    | 813,126                     | 10/31/2034   | 100 %             |
| 749 Southrock Dr.                 | Rockford     | IL    | 150,000                     | 12/31/2027   | 100 %             |
| 3686 South Central Ave.           | Rockford     | IL    | 93,000                      | 12/31/2027   | 100 %             |
| 2463 N Buck Creek Rd.             | Greenfield   | IN    | 1,053,360                   | N/A  | — %               |
| 1627 Veterans Memorial Pkwy. E.   | Lafayette    | IN    | 309,400                     | 9/30/2029  | 100 %             |
| 1285 W. State Road 32             | Lebanon      | IN    | 741,880                     | 1/31/2029  | 100 %             |
| 180 Bob Glidden Blvd.             | Whiteland    | IN    | 179,530                     | 12/31/2026   | 100 %             |
| 76 Bob Glidden Blvd.              | Whiteland    | IN    | 168,480                     | 12/31/2026   | 100 %             |
| 19 Bob Glidden Blvd.              | Whiteland    | IN    | 530,400                     | 3/31/2031  | 100 %             |
| 5352 Performance Way              | Whitestown   | IN    | 380,000                     | 7/31/2025  | 100 %             |
| 4900 Albert S White Dr.           | Whitestown   | IN    | 149,072                     | 8/31/2025  | 100 %             |
| 4600 Albert S White Dr.           | Whitestown   | IN    | 149,072                     | 1/31/2028  | 100 %             |
| 5424 Albert S. White Dr.          | Whitestown   | IN    | 1,016,244                   | 11/30/2031   | 100 %             |
| 27200 West 157th St.              | New Century  | KS    | 446,500                     | 1/31/2027  | 100 %             |
| 200 Richard Knock Way             | Walton       | KY    | 232,500                     | 12/31/2031   | 100 %             |
| 200 Kichalu Khock way             |              |       |                             |  |                   |

# LXP CONSOLIDATED PORTFOLIO PROPERTY CHART WAREHOUSE/DISTRIBUTION

# As of December 31, 2024

| Property Location                           | City             | State | Net Rentable<br>Square Feet | Primary Tenant<br>Current Lease<br>Term Expiration | Percent<br>Leased |
|---|------------------|-------|-----------------------------|--|-------------------|
| 1700 47th Ave. North                        | Minneapolis      | MN    | 18,620                      | 12/31/2025   | 100 %             |
| 1550 Hwy 302                                | Byhalia          | MS    | 615,600                     | 9/30/2027  | 100 %             |
| 549 Wingo Rd.                               | Byhalia          | MS    | 855,878                     | 3/31/2030  | 100 %             |
| 554 Nissan Pkwy.                            | Canton           | MS    | 1,466,000                   | 2/28/2027  | 100 %             |
| 6495 Polk Ln.                               | Olive Branch     | MS    | 269,902                     | 5/31/2028  | 100 %             |
| 11624 S. Distribution Cv.                   | Olive Branch     | MS    | 1,170,218                   | 6/30/2029  | 100 %             |
| 8500 Nail Rd.                               | Olive Branch     | MS    | 716,080                     | 7/31/2029  | 100 %             |
| 11555 Silo Dr.                              | Olive Branch     | MS    | 927,742                     | 9/30/2029  | 100 %             |
| 671 Washburn Switch Rd.                     | Shelby           | NC    | 673,425                     | 5/31/2036  | 100 %             |
| 2203 Sherrill Dr.                           | Statesville      | NC    | 639,800                     | 10/31/2026   | 100 %             |
| 736 Addison Rd.                             | Erwin            | NY    | 408,000                     | 11/30/2026   | 100 %             |
| 29-01 Borden Ave./29-10 Hunters Point Ave.  | Long Island City | NY    | 140,330                     | 3/31/2028  | 100 %             |
| 351 Chamber Dr.                             | Chillicothe      | ОН    | 489,150                     | 12/31/2031   | 100 %             |
| 1860 Walcutt Rd.                            | Columbus         | ОН    | 292,730                     | 11/21/2029   | 100 %             |
| 10300 Schuster Way                          | Etna             | ОН    | 250,020                     | 10/14/2029   | 100 %             |
| 9800 Schuster Way                           | Etna             | ОН    | 1,074,840                   | 10/31/2033   | 100 %             |
| 200 Arrowhead Dr.                           | Hebron           | ОН    | 400,522                     | 8/31/2027  | 100 %             |
| 191 Arrowhead Dr.                           | Hebron           | ОН    | 250,410                     | 2/28/2034  | 100 %             |
| 2155 Rohr Rd.                               | Lockbourne       | ОН    | 320,190                     | 6/30/2035  | 100 %             |
| 575-599 Gateway Blvd.                       | Monroe           | OH    | 194,936                     | 6/30/2026  | 100 %             |
| 600 Gateway Blvd.                           | Monroe           | OH    | 994,013                     | 8/31/2027  | 100 %             |
| 700 Gateway Blvd.                           | Monroe           | OH    | 1,299,492                   | 6/30/2030  | 100 %             |
| 675 Gateway Blvd.                           | Monroe           | OH    | 143,664                     | 2/28/2032  | 100 %             |
| •   | Streetsboro      | OH    |                             | 10/31/2026   | 100 %             |
| 10345 Philipp Pkwy.<br>250 Rittenhouse Cir. | Bristol          | PA    | 649,250                     |  | 100 %             |
|   |                  |       | 241,977                     | 11/30/2036   |                   |
| 231 Apple Valley Rd.                        | Duncan           | SC    | 196,000                     | 1/31/2026  | 62 %              |
| 425 Apple Valley Rd.                        | Duncan           | SC    | 327,360                     | 9/30/2026  | 100 %             |
| 235 Apple Valley Rd.                        | Duncan           | SC    | 177,320                     | 10/31/2026   | 100 %             |
| 417 Apple Valley Rd.                        | Duncan           | SC    | 195,000                     | 3/31/2027  | 100 %             |
| 70 Tyger River Dr.                          | Duncan           | SC    | 408,000                     | 1/31/2029  | 100 %             |
| 230 Apple Valley Rd.                        | Duncan           | SC    | 275,400                     | 4/30/2029  | 100 %             |
| 402 Apple Valley Rd.                        | Duncan           | SC    | 235,600                     | 12/31/2029   | 100 %             |
| 7870 Reidville Rd.                          | Greer            | SC    | 396,073                     | 9/30/2025  | 100 %             |
| 7820 Reidville Rd.                          | Greer            | SC    | 210,820                     | 12/31/2027   | 100 %             |
| 140 Smith Farms Pkwy.                       | Greer            | SC    | 304,884                     | 2/28/2029  | 100 %             |
| 21 Inland Pkwy.                             | Greer            | SC    | 1,318,680                   | 12/31/2034   | 100 %             |
| 170 Smith Farms Pkwy.                       | Greer            | SC    | 797,936                     | 4/30/2035  | 100 %             |
| 160 Smith Farms Pkwy.                       | Greer            | SC    | 1,091,888                   | N/A  | — %               |
| 923 Matrix Pkwy.                            | Piedmont         | SC    | 625,238                     | 12/31/2036   | 100 %             |
| 5795 North Blackstock Rd.                   | Spartanburg      | SC    | 341,660                     | 7/31/2029  | 100 %             |
| 1021 Tyger Lake Rd.                         | Spartanburg      | SC    | 213,200                     | 2/28/2031  | 100 %             |
| 6050 Dana Way                               | Antioch          | TN    | 674,528                     | 6/30/2031  | 100 %             |
| 1520 Lauderdale Memorial Hwy.               | Cleveland        | TN    | 851,370                     | 3/31/2031  | 100 %             |
| 201 James Lawrence Rd.                      | Jackson          | TN    | 1,062,055                   | 10/31/2027   | 100 %             |
| 633 Garrett Pkwy.                           | Lewisburg        | TN    | 310,000                     | 3/31/2026  | 100 %             |
| 3820 Micro Dr.                              | Millington       | TN    | 701,819                     | 9/30/2029  | 100 %             |
| 200 Sam Griffin Rd.                         | Smyrna           | TN    | 1,505,000                   | 4/30/2027  | 100 %             |
| 2115 East Belt Line Rd.                     | Carrollton       | TX    | 356,855                     | 6/30/2035  | 84 %              |
| 3737 Duncanville Rd.                        | Dallas           | TX    | 510,400                     | 9/30/2026  | 100 %             |
| 4600 Underwood Rd.                          | Deer Park        | TX    | 402,648                     | 12/31/2026   | 100 %             |
| 4005 E. I-30                                | Grand Prairie    | TX    | 215,000                     | 3/31/2037  | 100 %             |

# LXP CONSOLIDATED PORTFOLIO PROPERTY CHART WAREHOUSE/DISTRIBUTION

# As of December 31, 2024

| Property Location           | City               | State        | Net Rentable<br>Square Feet | Primary Tenant<br>Current Lease<br>Term Expiration | Percent<br>Leased |
|-----------------------------|--------------------|--------------|-----------------------------|--|-------------------|
| 13600/13901 Industrial Road | Houston            | TX           | 132,449                     | 3/31/2038  | 100 %             |
| 1704 S. I-45                | Hutchins           | TX           | 120,960                     | 6/30/2030  | 100 %             |
| 3201 N. Houston School Rd.  | Lancaster          | TX           | 468,300                     | 1/31/2030  | 100 %             |
| 3115 N. Houston School Rd.  | Lancaster          | TX           | 124,450                     | N/A  | — %               |
| 13930 Pike Rd.              | Missouri City      | TX           | _                           | 4/30/2032  | 100 %             |
| 8601 E. Sam Lee Ln.         | Northlake          | TX           | 1,214,526                   | 8/31/2029  | 100 %             |
| 17505 Interstate Hwy. 35W   | Northlake          | TX           | 500,556                     | 10/31/2034   | 100 %             |
| 10565 Red Bluff Rd.         | Pasadena           | TX           | 248,240                     | 4/30/2025  | 100 %             |
| 4100 Malone Dr.             | Pasadena           | TX           | 233,190                     | 8/31/2028  | 100 %             |
| 10535 Red Bluff Rd.         | Pasadena           | TX           | 257,835                     | 4/30/2029  | 100 %             |
| 9701 New Decade Dr.         | Pasadena           | TX           | 102,863                     | 10/31/2029   | 100 %             |
| 10575 Red Bluff Rd.         | Pasadena           | TX           | 248,240                     | 2/28/2034  | 100 %             |
| 16407 Applewhite Rd.        | San Antonio        | TX           | 849,275                     | 4/30/2027  | 100 %             |
| 2601 Bermuda Hundred Rd.    | Chester            | VA           | 1,034,470                   | 6/30/2030  | 100 %             |
| 291 Parkside Dr.            | Winchester         | VA           | 344,700                     | 5/31/2031  | 100 %             |
| 80 Tyson Dr.                | Winchester         | VA           | 400,400                     | 12/18/2031   | 100 %             |
| 150 Mercury Way             | Winchester         | VA           | 324,535                     | 9/30/2034  | 100 %             |
|                             | Warehouse / Distri | bution Total | 57,765,286                  |  | 93.6 %            |

As of December 31, 2024, Annualized Cash Base Rent for the consolidated portfolio, excluding assets primarily consisting of land leases, was \$5.08 per square foot. The weighted-average remaining lease term was 5.4 years.

# LXP NON-CONSOLIDATED PORTFOLIO PROPERTY CHART

# As of December 31, 2024

| Property Location                      | City                | State          | Percent<br>Owned | Net Rentable<br>Square Feet | Primary Tenant<br>Current Lease<br>Term Expiration | Percent<br>Leased |
|--|---------------------|----------------|------------------|-----------------------------|--|-------------------|
| Non-consolidated leased land:          | ·                   |                |                  | •                           | •  |                   |
| 30 Light St.                           | Baltimore           | MD             | 41.1%            | _                           | 12/31/2048   | 100 %             |
|  |                     |                |                  |                             | _  |                   |
| Office properties:                     |                     |                |                  |                             |  |                   |
| 3902 Gene Field Rd.                    | St. Joseph          | MO             | 20%              | 98,849                      | 6/30/2027  | 100 %             |
| 1210 AvidXchange Ln.                   | Charlotte           | NC             | 20%              | 201,450                     | 4/30/2032  | 100 %             |
| 2221 Schrock Rd.                       | Columbus            | ОН             | 20%              | 42,290                      | 7/6/2027   | 100 %             |
| 500 Olde Worthington Rd.               | Westerville         | ОН             | 20%              | 97,747                      | 3/31/2026  | 86 %              |
| 8900 Freeport Pkwy.                    | Irving              | TX             | 20%              | 261,305                     | 5/31/2033  | 23 %              |
|  | Office total        |                |                  | 701,641                     | _  | 69.5 %            |
|  |                     |                |                  |                             | _  |                   |
| Special purpose industrial properties: |                     |                |                  |                             |  |                   |
| 318 Pappy Dunn Blvd.                   | Anniston            | AL             | 20%              | 276,782                     | 11/24/2029   | 100 %             |
| 4801 North Park Dr.                    | Opelika             | AL             | 20%              | 165,493                     | 5/31/2042  | 100 %             |
| 1020 W. Airport Rd.                    | Romeoville          | IL             | 20%              | 188,166                     | 10/31/2031   | 100 %             |
| 10000 Business Blvd.                   | Dry Ridge           | KY             | 20%              | 336,350                     | 6/30/2031  | 100 %             |
| 730 North Black Branch Rd.             | Elizabethtown       | KY             | 20%              | 167,770                     | 6/30/2030  | 100 %             |
| 750 North Black Branch Rd.             | Elizabethtown       | KY             | 20%              | 539,592                     | 6/30/2030  | 100 %             |
| 301 Bill Bryan Blvd.                   | Hopkinsville        | KY             | 20%              | 424,904                     | 6/30/2030  | 100 %             |
| 4010 Airpark Dr.                       | Owensboro           | KY             | 20%              | 211,598                     | 6/30/2030  | 100 %             |
| 113 Wells St.                          | North Berwick       | ME             | 20%              | 993,685                     | 4/30/2029  | 100 %             |
| 904 Industrial Rd.                     | Marshall            | MI             | 20%              | 246,508                     | 9/30/2028  | 100 %             |
| 43955 Plymouth Oaks Blvd.              | Plymouth            | MI             | 20%              | 311,612                     | 10/31/2030   | 100 %             |
| 26700 Bunert Rd.                       | Warren              | MI             | 20%              | 260,243                     | 10/31/2032   | 100 %             |
| 2880 Kenny Biggs Rd.                   | Lumberton           | NC             | 20%              | 423,280                     | 11/30/2026   | 100 %             |
| 10590 Hamilton Ave.                    | Cincinnati          | ОН             | 20%              | 264,598                     | 12/31/2027   | 100 %             |
| 590 Ecology Ln.                        | Chester             | SC             | 20%              | 420,597                     | 7/14/2025  | 100 %             |
| 50 Tyger River Dr.                     | Duncan              | SC             | 20%              | 221,833                     | 8/31/2027  | 100 %             |
| 900 Industrial Blvd.                   | Crossville          | TN             | 20%              | 222,200                     | 9/30/2033  | 100 %             |
| 120 Southeast Pkwy. Dr.                | Franklin            | TN             | 20%              | 289,330                     | 12/31/2028   | 100 %             |
| 7007 F.M. 362 Rd.                      | Brookshire          | TX             | 20%              | 262,095                     | 3/31/2035  | 100 %             |
| 13863 Industrial Rd.                   | Houston             | TX             | 20%              | 187,800                     | 3/31/2035  | 100 %             |
| 901 East Bingen Point Way              | Bingen              | WA             | 20%              | 124,539                     | 12/31/2032   | 100 %             |
|  | Special purpose inc | dustrial total |                  | 6,538,975                   | _  | 100 %             |
|  |                     |                |                  |                             |  |                   |
|  | Non-consolidated p  | ortfolio total |                  | 7,240,616                   | : =  | 97.0 %            |

In addition, we have two non-consolidated joint ventures with a developer, which own developable parcels of land in Etna, Ohio.

As of December 31, 2024, the Annualized Cash Base Rent for the non-consolidated portfolio was \$7.03 per square foot and the weighted-average remaining lease term was 6.6 years.

# **Land Held for Development**

The following is a summary of our land held for development as of December 31, 2024:

| Project (% owned)          | Market           | Approximate Acres |
|----------------------------|------------------|-------------------|
| Consolidated:              |                  |                   |
| Reems & Olive (95.5%)      | Phoenix, AZ      | 315               |
| Mt. Comfort Phase II (80%) | Indianapolis, IN | 116               |
| ATL Fairburn (100%)        | Atlanta, GA      | 14                |
|                            |                  | 445               |

| Project (% owned)       | Market       | <b>Approximate Acres</b> |
|-------------------------|--------------|--------------------------|
| Non-consolidated:       |              |                          |
| Etna Park 70 (90%)      | Columbus, OH | 48                       |
| Etna Park 70 East (90%) | Columbus, OH | 21                       |
|                         |              | 69                       |

# **Tenant Diversification**

We believe our tenant mix is well diversified. Below are the industries in our warehouse/distribution portfolio based on 2024 ABR for consolidated properties owned as of December 31, 2024:

| Industries               | Percentage of ABR |
|--------------------------|-------------------|
| Consumer Products        | 23.9 %            |
| Transportation/Logistics | 20.7 %            |
| E-Commerce               | 13.7 %            |
| Automotive               | 12.8 %            |
| Construction/Materials   | 10.7 %            |
| Food                     | 6.1 %             |
| Apparel                  | 3.8 %             |
| Specialty                | 2.6 %             |
| Retail Department        | 1.9 %             |
| Energy Products          | 1.1 %             |
| Other                    | 2.7 %             |
| Total                    | 100.0 %           |

The following table sets forth information about the 15 largest tenants/guarantors in our portfolio as of December 31, 2024, based on total annualized base rental revenue as of December 31, 2024 (\$000s, except square feet).

| Tenants <sup>(1)</sup>      | Lease<br>Expirations | Number<br>of Leases | Square Feet<br>Leased | Square Feet<br>Leased as a % of<br>the Consolidated<br>Portfolio <sup>(2)(3)</sup> | ABR        | Percentage of ABR <sup>(2)(4)</sup> |
|-----------------------------|----------------------|---------------------|-----------------------|--|------------|-------------------------------------|
| Amazon                      | 2026-2033            | 6                   | 3,864,731             | 7.1 %  | \$ 18,949  | 6.7 %                               |
| Nissan                      | 2027                 | 2                   | 2,971,000             | 5.5 %  | 13,258     | 4.7 %                               |
| Black and Decker            | 2029 & 2033          | 2                   | 2,289,366             | 4.2 %  | 9,694      | 3.4 %                               |
| Wal-Mart                    | 2027-2031            | 3                   | 2,351,917             | 4.4 %  | 9,077      | 3.2 %                               |
| GXO Logistics               | 2026-2028            | 3                   | 1,697,475             | 3.1 %  | 7,826      | 2.8 %                               |
| Watco                       | 2038                 | 1                   | 132,449               | 0.2 %  | 6,573      | 2.3 %                               |
| FedEx                       | 2028                 | 2                   | 292,021               | 0.5 %  | 6,282      | 2.2 %                               |
| Owens Corning               | 2025-2027            | 3                   | 863,242               | 1.6 %  | 6,169      | 2.2 %                               |
| Olam                        | 2029 & 2037          | 2                   | 1,196,614             | 2.2 %  | 6,045      | 2.1 %                               |
| Mars Wrigley                | 2028                 | 1                   | 604,852               | 1.1 %  | 5,552      | 2.0 %                               |
| Undisclosed (5)             | 2034                 | 1                   | 1,318,680             | 2.4 %  | 5,434      | 1.9 %                               |
| Drive Automotive Industries | 2036                 | 1                   | 625,238               | 1.2 %  | 5,248      | 1.9 %                               |
| Georgia-Pacific             | 2028 & 2031          | 2                   | 1,283,102             | 2.4 %  | 5,113      | 1.8 %                               |
| FIGS                        | 2031                 | 1                   | 488,400               | 0.9 %  | 4,689      | 1.7 %                               |
| Asics                       | 2030                 | 1                   | 855,878               | 1.6 %  | 4,634      | 1.6 %                               |
|                             |                      | 31                  | 20,834,965            | 38.5 %   | \$ 114,543 | 40.4 %                              |

- (1) Tenant, guarantor or parent.
- (2) Total shown may differ from detail amounts due to rounding.
- (3) Excludes vacant square feet.
- (4) Based on ABR for consolidated properties owned as of December 31, 2024.
- (5) Lease restricts certain disclosures

In 2024, 2023 and 2022, no tenant/guarantor represented greater than 10% of our annual base rental revenue.

The following chart sets forth certain information regarding lease expirations for the next ten years in our consolidated portfolio at December 31, 2024:

| Year | Number of Lease Expirations | Square Feet | ABR (\$000's) | Percentage of ABR |
|------|-----------------------------|-------------|---------------|-------------------|
| 2025 | 10                          | 2,164,814   | \$ 11,159     | 3.9 %             |
| 2026 | 23                          | 6,656,782   | 32,210        | 11.4 %            |
| 2027 | 18                          | 9,363,487   | 41,356        | 14.6 %            |
| 2028 | 10                          | 3,774,921   | 24,529        | 8.7 %             |
| 2029 | 23                          | 9,053,958   | 42,365        | 15.0 %            |
| 2030 | 11                          | 7,094,562   | 31,582        | 11.2 %            |
| 2031 | 13                          | 5,548,831   | 28,074        | 9.9 %             |
| 2032 | 4                           | 805,584     | 5,925         | 2.1 %             |
| 2033 | 3                           | 1,668,902   | 12,703        | 4.5 %             |
| 2034 | 7                           | 3,592,080   | 20,478        | 7.2 %             |

The following chart sets forth ABR (\$000's) based on the credit rating of our consolidated tenants at December 31, 2024<sup>(1)</sup>:

|                      | ABR           | Percentage of ABR |
|----------------------|---------------|-------------------|
| Investment Grade     | \$<br>132,966 | 46.9 %            |
| Non-investment Grade | 50,854        | 18.0 %            |
| Unrated              | 99,390        | 35.1 %            |
|                      | \$<br>283,210 | 100.0 %           |

<sup>(1)</sup> Credit ratings are based upon either tenant, guarantor or parent/ultimate parent. See Item 1A "Risk Factors".

# Item 3. Legal Proceedings

From time to time we are directly and indirectly involved in legal proceedings arising in the ordinary course of our business. We believe, based on currently available information, and after consultation with legal counsel, that although the outcomes of those normal course proceedings are uncertain, the results of such proceedings, in the aggregate, will not have a material adverse effect on our business, financial condition and results of operations.

# Item 4. Mine Safety Disclosures

Not applicable.

#### PART II.

### Item 5. Market For Registrant's Common Equity, Related Stockholder Matters And Issuer Purchases of Equity Securities

Market Information. Our common shares are listed for trading on the NYSE under the symbol "LXP".

Holders. As of February 12, 2025, we had 2,058 common shareholders of record.

Dividends. Since our predecessor's formation in 1993, we have made quarterly distributions without interruption.

While we intend to continue paying regular quarterly dividends to holders of our common shares, the authorization of future dividend declarations will be at the discretion of our Board of Trustees and will depend on our actual cash flow, our financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Code and such other factors as our Board of Trustees deems relevant. The actual cash flow available to pay dividends will be affected by a number of factors, including, among others, the risks discussed under "Risk Factors" in Part I, Item 1A and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Part II, Item 7 of this Annual Report.

We do not believe that the financial covenants contained in our debt instruments will have any adverse impact on our ability to pay dividends in the normal course of business to our common and preferred shareholders or to distribute amounts necessary to maintain our qualification as a REIT.

*Equity Compensation Plan Information.* The following table sets forth certain information, as of December 31, 2024, with respect to our 2022 Equity-Based Award Plan under which our equity securities are authorized for issuance as compensation.

| Plan Category  | Number of securities to be issued upon exercise of outstanding options, warrants and rights  (a) | Weighted-average exercise price of outstanding options, warrants and rights (b) | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c) |
|--|--|---|---|
| Equity compensation plans approved by security holders     | _  | \$ —  | 1,784,563   |
| Equity compensation plans not approved by security holders | _  | _   | _   |
| Total  |  | _   | 1,784,563   |

### Recent Sales of Unregistered Securities.

We did not issue any common shares during 2024 on an unregistered basis.

### Share Repurchase Program.

There were no common share repurchases during the quarter and year ended December 31, 2024 under our share repurchase authorization most recently announced on August 4, 2022, which has no expiration date. There were 6,874,241 shares that may yet be repurchased under our share repurchase authorization as of December 31, 2024.

Item 6. [Reserved]

### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

In this discussion, we have included statements that may constitute "forward-looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not historical facts but instead represent only our beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside our control. These statements may relate to our future plans and objectives, among other things. By identifying these statements for you in this manner, we are alerting you to the possibility that our actual results may differ, possibly materially, from the anticipated results indicated in these forward-looking statements. Important factors that could cause our results to differ, possibly materially, from those indicated in the forward-looking statements include, among others, those discussed above in "Risk Factors" in Part I, Item 1A of this Annual Report and "Cautionary Statements Concerning Forward-Looking Statements" in the beginning of this Annual Report.

### **Introduction**

The following is a discussion and analysis of the consolidated financial condition and results of operations of LXP Industrial Trust for the years ended December 31, 2024 and 2023, and significant factors that could affect its prospective financial condition and results of operations. This discussion should be read together with our accompanying consolidated financial statements included herein and notes thereto.

#### **Summary of 2024 Transactions**

The following summarizes certain of our transactions during 2024.

#### Leasing Activity.

• We entered into new leases and lease extensions encompassing 4.5 million square feet. The average fixed rent on new and extended leases was \$5.89 per square foot compared to the average fixed rent on these leases before extension of \$4.22 per square foot excluding tenant reimbursements as part of the expiring rent in one lease and one lease with a fixed-rate renewal. The weighted-average cost of tenant improvements and lease commissions was \$2.52 per square foot for new first-generation leases and \$3.39 per square foot for second-generation new and extended leases.

### Investments.

- Acquired four facilities for an aggregate cost of \$157.6 million.
- Placed into service three fully-leased warehouse facilities containing an aggregate of 1.4 million square feet in the Phoenix, Arizona, Greenville/Spartanburg, South Carolina and Columbus, Ohio markets.
- Placed into service vacant warehouse and distribution facilities containing an aggregate of 3.4 million square feet one year after the completion of base building construction.
- Invested an aggregate of \$108.7 million in development activities and \$7.6 million in a value-add opportunity at the Orlando, Florida asset.

### Capital Recycling.

- Disposed of our interests in two office properties and four industrial facilities for an aggregate gross price of \$181.1 million.
- Sold land subject to a sales-type lease in Phoenix, Arizona for the gross price of \$86.5 million.

#### <u>Debt</u>.

- Satisfied \$198.9 million aggregate principal balance of the outstanding 4.40% Senior Notes due 2024 ("2024 Senior Notes") at maturity.
- Entered into forward interest rate swap agreements to effectively fix the interest rate related to an aggregate of \$250.0 million of the term loan at an average interest rate of 4.31% from January 31, 2025 to January 31, 2027.
- Entered into interest rate swap agreements to effectively fix the interest rate related to an aggregate of \$82.5 million of the Trust Preferred Securities at an average interest rate of 5.20% from October 30, 2024 to October 30, 2027.

#### **Investment Trends**

*General.* We focus our investment activity primarily on income producing single-tenant warehouse and distribution assets and build-to-suit and speculative development of warehouse and distribution assets.

In 2024, we acquired or completed and placed into service \$550.5 million of warehouse facilities, which is an increase of \$404.1 million compared to 2023 investment activity of \$146.4 million. The increase was primarily due to placing more development properties into service and properties we acquired as part of our efforts to recycle capital out of non-target markets and into our target markets.

In addition, we may continue to selectively recycle capital out of our target markets over time and as opportunities arise, and use the proceeds to reduce indebtedness and invest in our target markets. We do not expect capital recycling to have a material dilutive impact on earnings.

The main drivers of growth in the industrial real estate market have been e-commerce and nearshoring. In addition, certain of our target markets are benefiting from advanced manufacturing investments and business-friendly local and state governments.

There continues to be competition for the acquisition of industrial properties, specifically warehouse and distribution facilities. While we believe the industrial market will continue to grow, increased costs from international trade policy may cause some tenants to reevaluate expansion and growth plans. We continue to prioritize build-to-suit projects over (1) acquisitions of leased properties due to the relatively higher yield that build-to-suit projects generally provide and (2) speculative development due to the inherent leasing risk.

Lease Term. We primarily acquire assets subject to intermediate and long-term leases with escalating rents, which we believe strengthen our future cash flows and provide a partial hedge against rising interest rates. We intend to maintain a weighted-average lease term longer than many comparable industrial companies and balance our lease expiration schedule because we favor certainty of cash flow over lease-rollover risk with single-tenant facilities.

Our industrial investment underwriting focuses more on real estate characteristics such as location and related demographic and local economic trends than it does on tenant credit. This has allowed us to acquire certain short-term leased or vacant warehouse and distribution facilities, which may be acquired with greater total return potential than long-term leased warehouse and distribution facilities and allow for a value-add strategy through the lease renewal, lease up or a multi-tenanting process.

Development. Our development activities have been focused on build-to-suit projects, speculative development and purchasing newly-developed properties with vacancy. In 2025, we expect to continue to focus our development activities on build-to-suit projects and limit the amount of speculative development to markets where there is sufficient tenant demand. Construction starts in our target markets continue to be down compared to construction starts in previous years. We believe this will ultimately result in lower supply in the future if, and when, demand increases and may provide opportunity for more development investment.

#### Leasing

*General*. Re-leasing properties that are currently vacant or become vacant as leases expire at favorable effective rates is a primary area of focus for our asset management strategy. Renewals of industrial leases, particularly for warehouse and distribution facilities, are generally dependent on location and occupancy alternatives for our tenants.

If a property cannot be re-let to a single user and the property can be adapted to multi-tenant use, we determine whether the costs of adapting the property to multi-tenant use outweigh the benefit of funding operating costs while searching for a single-tenant and whether selling a vacant property, which limits operating costs and allows us to redeploy capital, is in the best interest of our shareholders.

A majority of our leases require tenants to pay operating expenses, including maintenance, real estate taxes, insurance and utilities, thereby reducing our exposure to increases in costs and operating expenses. However, certain of our leases provide for some level of landlord responsibility for capital repairs and replacements, the cost of which is generally factored into the rental rate. Our motivation to release vacant space requires us to meet market demands with respect to rental rates, tenant concessions and landlord responsibilities. Developers may be similarly motivated when signing leases with tenants due to the significant competition in the industrial space. As a result, the obligations of our property owner subsidiaries on new leases and newly renewed or extended leases may increase to include, among other items, some form of responsibility for operating expenses and/ or capital repairs and replacements.

During the year ended December 31, 2024, we completed 4.5 million square feet of new leases, and lease extensions, raising base and cash base rents by 22.9% and 17.7%, respectively, and 46.5% and 39.7%, respectively, excluding tenant reimbursements in one lease and one lease with a fixed-rate renewal.

*Inherent Growth.* As of December 31, 2024, 98.5% of our leases had scheduled rent increases. The average escalation rate of these leases based on the next rent step was 2.8% as of December 31, 2024.

As of December 31, 2024, we had 3.7 million square feet of vacancy in the consolidated portfolio, which upon lease up is expected to add revenue to the portfolio and decrease operating expenses. In addition, as of December 31, 2024, approximately 65% of our ABR was from leases scheduled to expire during 2025 through 2030. We believe a portion of these leases have below-market rents and we expect to mark the expiring rents to market, which should further increase our revenues.

Tenant Credit. We continue to monitor the credit of tenants of properties in which we have an interest by (1) subscribing to rating agency information, so that we can monitor changes in the ratings of our rated tenants, (2) reviewing financial statements that are publicly available or that are required to be delivered to us under the applicable lease, (3) monitoring news reports regarding our tenants and their respective businesses, (4) monitoring the timeliness of rent collections and (5) meeting with our tenants.

### **Impairment Charges**

We did not incur any impairment charges during the year ended December 31, 2024. During the year ended December 31, 2023, we incurred impairment charges of \$16.5 million on certain of our assets due to each asset's carrying value being below its estimated fair value. Most of the impairment charges in 2023 were incurred on assets due to anticipated shortened holding periods. We cannot estimate if we will incur, or the amount of, future impairment charges on our assets. See Part I, Item 1A "Risk Factors", of this Annual Report.

### **Critical Accounting Estimates**

In preparing the consolidated financial statements we have made estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Accounting estimates are deemed critical if they involve a significant level of estimation uncertainty and have had or are reasonably likely to have a material impact on our financial condition or results of operations. Below is a summary of the critical accounting estimates used in the preparation of our consolidated financial statements. A summary of our significant accounting policies which are important to the portrayal of our financial condition and results of operations is set forth in Note 2 to the Consolidated Financial Statements, which are included in "Financial Statements and Supplementary Data" in Part II, Item 8 of this Annual Report.

Acquisition and Development of Real Estate. Substantially all of our acquisitions of real estate assets and liabilities are accounted for as asset acquisitions. As such, the purchase prices of acquired tangible and intangible assets and liabilities are recorded and allocated at fair value on a relative basis. The recorded allocations of tangible assets are based on the "as-if-vacant" value using estimated cash flow projections of the properties acquired which incorporates discount, capitalization and interest rates as well as available comparable market information. Allocations of intangible assets includes management's estimates of current market rents and leasing costs.

We use considerable judgement in our estimates of cash flow projections, discount, capitalization and interest rates, fair market lease rates, carrying costs during hypothetical expected lease-up periods and costs to execute similar leases. While our methodology for purchase price allocation did not change during the year ended December 31, 2024, the real estate market is fluid and our assumptions are based on information currently available in the market at the time of acquisition. Significant increases or decreases in these key estimates, particularly with regards to cash flow projections and discount and capitalization rates, would result in a significantly lower or higher fair value measurement of the real estate assets being acquired.

For properties under development, costs associated with development (i.e., land, construction costs, interest expense, property taxes and other costs associated with development) are aggregated into the total capitalized costs of the property. Included in these costs are management's estimates for the portions of internal costs (primarily personnel costs) deemed related to such development activities. The internal costs are allocated to specific development projects based on development activities.

Revenue Recognition. We enter into agreements with tenants that convey the right to control the use of identified space at our properties in exchange for rental revenue. These agreements meet the criteria for recognition as leases under Accounting Standards Codification ("ASC") 842, Leases. Lease classification tests require significant estimates and judgments by management in its application. Upon lease commencement or lease modification, we assess the lease classification to determine whether the lease should be classified as a direct financing, sales-type or operating lease. The determination of lease classification requires the calculation of the rate implicit in the lease, which is driven by significant estimates, including the estimation of both the value assigned to the property components on the lease commencement date or upon acquisition and the estimation of the unguaranteed residual value of such components at the end of the lease term. The determination of the lease term also requires judgement because the probability of purchase options and renewals have to be analyzed to conclude if they are reasonably certain of being exercised. If the lease component is determined to be a direct financing or sales-type lease, revenue is recognized over the life of the lease using the rate implicit in the lease.

Most of our leases are operating leases. We recognize operating lease revenue on a straight-line basis over the term of the lease when it is probable that the lease revenue is collectible over the remaining term of the lease unless another systematic and rational basis is more representative of the time pattern in which the use benefit is derived from the leased property. We commence revenue recognition when possession or control of the space is turned over to the tenant.

Impairment of Real Estate. We record impairments of our real estate assets classified as held for use when triggering events dictate that an asset may be impaired. An impairment is recorded when the carrying amount of the asset exceeds the sum of its undiscounted future operating and residual cash flows. The impairment is the difference between estimated fair value of the asset and the carrying amount. We record impairments of our real estate assets classified as held for sale at the lower of the carrying amount or estimated fair value using the estimated or contracted sales price less costs to sell. Any real estate assets recorded at fair value on a non-recurring basis as a result of our impairment analysis are valued using unobservable local and national industry market data such as comparable sales, appraisals, brokers' opinions of value and/or terms of definitive sales contracts. Additionally, the analysis includes considerable judgement in our estimates of hold periods, projected cash flows and discount and capitalization rates. Significant increases or decreases in any of these inputs, particularly with regards to cash flow projections and discount and capitalization rates, would result in a significantly lower or higher fair value measurement of the real estate assets being assessed.

We will record an impairment charge related to our investments in non-consolidated entities if we determine the fair value of the investments are less than their carrying value and such impairment is other-than-temporary. We evaluate whether events or changes in circumstances indicate that the carrying amount of our investments may not be recoverable. Our evaluation of changes in economic or operating conditions and whether an impairment is other-than-temporary may include developing estimates of fair value, forecasted cash flows or operating income before depreciation and amortization. We estimate undiscounted cash flows and fair value using observable and unobservable data such as operating income, hold periods, estimated capitalization and discount rates, or relevant market multiples, leasing prospects and local market information and whether certain impairments are other-than-temporary.

### **New Accounting Pronouncements**

For a discussion of new accounting pronouncements, see Note 2 "Summary of Significant Accounting Policies" to our consolidated financial statements included in this report.

#### **Liquidity and Capital Resources**

### Overview:

Our principal sources of liquidity have been (1) undistributed cash flows generated from our investments, (2) proceeds from the sales of our investments, (3) the public and private equity and debt markets, (4) corporate level borrowings, (5) property specific debt, and (6) commitments from co-investment partners.

Our ability to incur additional debt to fund acquisitions and the cost of any such debt is dependent upon our existing leverage, the value of the assets we are attempting to leverage, our revenues and general economic and credit market conditions, which may be outside of management's control or influence.

#### Cash Flows:

We believe that cash flows from operations will continue to provide adequate capital to fund our operating and administrative expenses, regular debt service obligations and all dividend payments in accordance with applicable REIT requirements in both the short-term and long-term. However, our cash flow from operations may be negatively affected in the near term if we experience tenant defaults. In addition, we anticipate that cash on hand, borrowings under our unsecured revolving credit facility, capital recycling proceeds, issuances of equity, mortgage proceeds and other debt, as well as other available alternatives, will provide the necessary capital required by our business.

Cash flows from operations as reported on the consolidated statements of cash flows totaled \$211.2 million for 2024 and \$209.4 million for 2023. The increase was primarily related to increased rental revenue related to additional sales-type lease income, lease extensions and placing development properties into service, partially offset by a decrease in cash flow due to property sales and increased interest expense. The underlying drivers that impact our working capital, and therefore cash flows from operations, are the timing of collection of rents, including reimbursements from tenants, payment of interest on debt and payment of operating and general and administrative costs. We believe the net-lease structure of the leases encumbering a majority of the properties in which we have an interest mitigates the risks of the timing of cash flows from operations since the payment and timing of operating costs related to the properties are generally borne directly by the tenant. The collection and timing of tenant rents are closely monitored by management as part of our cash management program.

Net cash provided by (used in) investing activities totaled \$86.4 million in 2024 and \$(183.5) million in 2023. Cash provided by investing activities primarily related to net proceeds received from the disposition of real estate, realization of the net investment in a sales-type lease, distributions from non-consolidated entities, loan receivable payments and redeeming investments in held-to-maturity securities. Cash used in investing activities related primarily to acquisitions of real estate, investments in real estate under construction, capital expenditures, lease costs, investments in non-consolidated entities and investments in held-to-maturity securities.

Net cash provided by (used in) financing activities totaled \$(395.0) million in 2024 and \$119.0 million in 2023. Cash used in financing activities in 2024 was primarily related to the repayment of the 2024 Senior Notes, the purchase of a noncontrolling interest and dividend and debt service payments, offset by contributions from noncontrolling interests. Cash provided by financing activities in 2023 was primarily related to the receipt of proceeds from the issuance of the 2028 Senior Notes and borrowings on the credit facility, offset by the repurchase of common shares to settle tax obligations, the purchase of a noncontrolling interest and dividend and debt service payments.

### Public and Private Equity and Debt Markets

We access the public and private equity and debt markets on an opportunistic basis when we (1) believe conditions are favorable and (2) have a compelling use of proceeds.

We expect to continue to access debt and equity markets in the future to implement our business strategy and to fund future growth when market conditions are favorable. However, the volatility in the capital markets primarily resulting from the effects of rising interest rates and rising inflation have negatively affect our ability to access these capital markets.

#### *Equity:*

At-The-Market Offering Program. We maintain an At-The-Market offering program, or ATM program, under which we can issue common shares, including through forward contracts.

We may, from time to time, sell up to \$350.0 million of common shares over the term of the ATM program. During the years ended December 31, 2024 and 2023, we did not sell shares under the ATM program.

Underwritten Equity Offerings. We maintain a universal shelf-registration statement, which allows us to issue equity in a variety of offerings, including in an underwritten offering. We did not issue common shares as part of an underwritten offering in 2024 and 2023.

Direct Share Purchase Plan. We maintain a direct share purchase plan, which has two components, (i) a dividend reinvestment component and (ii) a direct share purchase component. Under the dividend reinvestment component, common shareholders may elect to automatically reinvest their dividends to purchase our common shares. Under the direct share purchase component, our current investors and new investors can make optional cash purchases of our common shares. The administrator of the plan, Computershare Trust Company, N.A., purchases common shares for the accounts of the participants under the plan, at our discretion, either directly from us, on the open market or through a combination of those two options. No shares were purchased from us under the plan in 2024 and 2023.

Share Repurchase Program. In August 2022, our Board of Trustees authorized the repurchase of up to an additional 10.0 million common shares under our share repurchase program, which does not have an expiration date. No common shares were repurchased during 2024 and 2023. As of December 31, 2024, 6.9 million common shares remain available for repurchase under this authorization.

#### Financings:

Corporate Borrowings. In 2024, we repaid the \$198.9 million aggregate principal amount of our 2024 Senior Notes at maturity.

The following Senior Notes were outstanding as of December 31, 2024:

| Issue Date    | F  | Face Amount (millions) | Interest Rate | Maturity Date  | Issue Price |
|---------------|----|------------------------|---------------|----------------|-------------|
| November 2023 | \$ | 300.0                  | 6.750 %       | November 2028  | 99.423 %    |
| August 2020   |    | 400.0                  | 2.700 %       | September 2030 | 99.233 %    |
| August 2021   |    | 400.0                  | 2.375 %       | October 2031   | 99.758 %    |
|               | \$ | 1,100.0                |               |                |             |

The Senior Notes are unsecured and pay interest semi-annually in arrears. We may redeem the Senior Notes at our option at any time prior to maturity in whole or in part by paying the principal amount of the Senior Notes being redeemed plus a makewhole premium.

A summary of the maturity dates and interest rates under our unsecured credit agreement, as of December 31, 2024, are as follows:

|  | Maturity Date | Interest Rate     |
|--|---------------|-------------------|
| \$600.0 Million Revolving Credit Facility <sup>(1)</sup> | July 2026     | SOFR + 0.85%      |
| \$300.0 Million Term Loan <sup>(2)</sup>                 | January 2027  | Term SOFR + 1.00% |

- (1) Maturity date of the revolving credit facility can be extended to July 2027, subject to certain conditions. The interest rate ranges from SOFR (plus a 0.10% index adjustment) plus 0.725% to 1.40%. At December 31, 2024, we had no borrowings outstanding and availability of \$600.0 million, subject to covenant compliance.
- (2) The Term SOFR portion of the interest rate was swapped to obtain a fixed-rate of 2.722% per annum, until January 31, 2025 and an aggregate amount of \$250.0 million of the term loan is swapped to obtain an effective fixed interest rate of 4.31% from January 31, 2025 to January 31, 2027.

As of December 31, 2024, we were in compliance with the financial covenants contained in our corporate level debt agreements.

During 2007, we issued \$200.0 million in Trust Preferred Securities. The Trust Preferred Securities bear interest at a variable rate of three-month SOFR plus a 26 basis point adjustment plus 170 basis points. The interest rate on an aggregate amount of \$82.5 million of the Trust Preferred Securities is swapped to obtain an effective fixed interest rate of 5.20% from October 30, 2024 to October 30, 2027. These securities are (1) classified as debt, (2) due in 2037 and (3) currently redeemable by us. As of December 31, 2024, there were \$129.1 million of these securities outstanding.

Property Specific Debt. As of December 31, 2024, our secured debt decreased to approximately \$55.5 million at December 31, 2024 compared to \$60.9 million at December 31, 2023. Our property owner subsidiaries do not have mortgage maturities with balloon payments due until 2031. With respect to mortgages encumbering properties where the expected lease rental revenues are sufficient to provide an estimated property value in excess of the mortgage balance, we believe our property owner subsidiaries have sufficient sources of liquidity to meet these obligations through future cash flows from operations, the credit markets and, if determined appropriate by us, a capital contribution from us from either cash on hand (\$101.8 million at December 31, 2024), property sale proceeds or borrowing capacity on our primary credit facility (\$600.0 million as of December 31, 2024, subject to covenant compliance).

We may continue to use property specific, non-recourse mortgages in certain situations as we believe that by properly matching a debt obligation, including the balloon maturity risk, with the terms of a lease, our cash-on-cash returns increase and the exposure to residual valuation risk is reduced. In addition, we may procure credit tenant lease financing in certain situations where we are able to monetize all or a significant portion of the rental revenues of a property at an attractive rate.

### **Institutional Fund Management:**

We have entered into co-investment programs and joint ventures with institutional investors to mitigate our risk in certain assets and increase our return on equity to the extent we earn management or other fees. However, investments in certain co-investment programs and joint ventures limit our ability to make investment decisions unilaterally relating to the assets and limit our ability to deploy capital.

The real estate investments owned by our institutional joint ventures are generally financed with non-recourse debt. Non-recourse debt is generally defined as debt whereby the lenders' sole recourse with respect to borrower defaults is limited to the value of the assets collateralized by the debt. The lender generally does not have recourse against any other assets owned by the borrower or any of the members or partners of the borrower, except for certain specified exceptions listed in the particular loan documents. These exceptions generally relate to "bad boy" acts, including fraud, prohibited transfers and breaches of material representations, and environmental matters. We have guaranteed such obligations for certain of our non-consolidated entities with respect to \$432.3 million of such non-recourse debt. We believe the likelihood of making any payments under such guaranties is remote and we generally have an agreement from each partner to reimburse us for its proportionate share of any liability related to a guarantee trigger unless such trigger is caused solely by us.

### Capital Recycling:

Part of our strategy to effectively manage our balance sheet involves pursuing and executing well on property dispositions and recycling of capital from our older industrial assets and/or those outside our target markets. We believe capital recycling (1) provides cost effective and timely capital to deleverage and to support our investment activities and (2) allows us to maintain line capacity and cash in advance of our development commitments.

During 2024, we disposed of our interests in four industrial properties and the remaining two office properties for an aggregate gross disposition price of \$181.1 million. We also disposed of our ground-leased land parcel for \$86.5 million upon the exercise of a tenant purchase option. In addition, the Office JV disposed of three properties for an aggregate gross disposition price of \$33.6 million and repaid an aggregate of \$23.0 million of its remaining non-recourse debt, and the MFG JV disposed of one property for a gross disposition price of \$41.8 million and repaid \$35.5 million of non-recourse debt. The disposition proceeds and distributions received from the non-consolidated joint ventures were primarily used to (1) fund the development pipeline and (2) make investments in real property in our target markets.

### <u>Liquidity Needs:</u>

Our principal liquidity needs are debt maturities, interest payment obligations, the payment of dividends to our shareholders and funding our development projects.

As of December 31, 2024, we had approximately \$1.6 billion of indebtedness, consisting of mortgages and notes payable outstanding, a term loan, 6.75%, 2.375% and 2.70% Senior Notes and Trust Preferred Securities, with a weighted-average interest rate of approximately 3.7%.

We expect to pay our non-maturity debt service obligations from cash flow from operations. The ability of a property owner subsidiary to make debt service payments on its mortgage depends upon the rental revenues of its property and its ability to refinance the mortgage, sell the related property, or access capital from us or other sources. A property owner subsidiary's ability to accomplish such goals will be affected by numerous economic factors affecting the real estate industry, including the risks described under "Risk Factors" in Part I, Item 1A of this Annual Report.

If we are unable to satisfy our contractual obligations and other operating costs with our cash flow from operations, we intend to use borrowings and proceeds from issuances of equity or debt securities. If a property owner subsidiary is unable to satisfy its contractual obligations and other operating costs, it may default on its obligations and lose its assets in foreclosure or through bankruptcy proceedings.

In connection with our intention to continue to qualify as a REIT for federal income tax purposes, we expect to continue paying regular dividends to our shareholders. These dividends are expected to be paid from operating cash flows and/or from other sources.

We paid approximately \$158.2 million in cash dividends to our common and preferred shareholders in 2024. Although our property owner subsidiaries receive the majority of our base rental payments on a monthly basis, we intend to continue paying dividends quarterly. Amounts accumulated in advance of each quarterly distribution are invested by us in short-term money market or other suitable instruments.

As of December 31, 2024, we expect to incur approximately \$29.8 million of costs, excluding noncontrolling interests' share and potential developer fees or partner buyouts, to substantially fund the leasing costs for our placed-in service development projects and infrastructure work for our consolidated and non-consolidated land parcels held for development. We are unable to estimate (1) the timing of any required fundings for such leasing costs until leases are executed and (2) the timing or amount of any additional costs related to the land parcels until we commit to such additional costs.

### Non-Development Capital Expenditures:

General. Due to the net-lease structure of a majority of our investments, our property owner subsidiaries historically have not incurred significant expenditures in the ordinary course of business to maintain the properties in which we have an interest. As leases expire, we expect our property owner subsidiaries to incur costs in extending the existing tenant leases, re-tenanting the properties with a single-tenant, or converting the property to multi-tenant use. The amounts of these expenditures can vary significantly depending on tenant negotiations, market conditions, rental rates and property type.

Single-Tenant Properties. We do not anticipate significant capital expenditures at the single-tenant properties in which we have an interest that are subject to net or similar leases since the tenants at these properties generally bear all or substantially all of the cost of property operations, maintenance and repairs. However, at certain properties subject to net leases, our property owner subsidiaries are responsible for replacement and/or repair of certain capital items, which may or may not be reimbursed. In addition, at certain single-tenant properties that are not subject to a net lease, our property owner subsidiaries have a level of property operating expense responsibility, which may or may not be reimbursed.

*Multi-Tenant Properties*. We have interests in a limited number of multi-tenant properties in our consolidated portfolio. While tenants of these properties are generally responsible for operating expenses in their spaces, our property owner subsidiaries are responsible for all expenses related to vacant space and certain non-reimbursable building expenses, at these properties.

Vacant Properties. To the extent there is a vacancy in a property, our property owner subsidiary would be obligated for all operating expenses, including capital expenditures, real estate taxes and insurance. When a property is vacant, our property owner subsidiary may incur substantial capital expenditure and releasing costs to re-tenant the property.

*Property Expansions*. Under certain leases, tenants have the right to expand the facility located on a property in which we have an interest. We expect our property owner subsidiaries may fund these property expansions with either additional secured borrowings, the repayment of which will be funded out of rental increases under the leases covering the expanded properties, or capital contributions from us.

Ground Leases. The tenants of properties in which we have an interest generally pay the rental obligations on ground leases either directly to the fee holder or to our property owner subsidiary as increased rent. However, our property owner subsidiaries are responsible for these payments (1) under certain leases without reimbursement and (2) at vacant properties.

Environmental Matters. Based upon management's ongoing review of the properties in which we have an interest, management is not aware of any environmental condition with respect to any of these properties that would be reasonably likely to have a material adverse effect on us. There can be no assurance, however, that (1) the discovery of environmental conditions, which were previously unknown, (2) changes in law, (3) the conduct of tenants or (4) activities relating to properties in the vicinity of the properties in which we have an interest, will not expose us to material liability in the future. Changes in laws increasing the potential liability for environmental conditions existing on properties or increasing the restrictions on discharges or other conditions may result in significant unanticipated expenditures or may otherwise adversely affect the operations of the tenants of properties in which we have an interest.

### **Results of Operations**

Year ended December 31, 2024 compared with December 31, 2023. The increase in net income attributable to common shareholders of \$14.2 million was primarily due to the items discussed below.

The increase in total gross revenues of \$18.0 million was primarily due to an aggregate increase of \$39.8 million in rental revenue, primarily due to an additional \$15.0 million of rental revenue recognized related to a tenant exercising a purchase option in a sales-type lease, and \$24.8 million from properties placed into service, acquisitions of properties and leasing, partially offset by a decrease in rental revenue of \$19.7 million due to property sales.

The increase in depreciation and amortization expense of \$9.3 million was primarily due to properties acquired and/or completed and placed in service.

The increase in property operating expense of \$2.1 million was primarily due to an increase in operating expense responsibilities at certain properties and carrying costs for vacant development facilities placed into service.

The increase of \$3.7 million in general and administrative expense was primarily related to \$1.8 million in severance expense incurred after the completion of our portfolio transformation and an increase in deferred compensation expense during 2024.

The increase in non-operating income of \$4.7 million was primarily due to an increase in interest income earned from investing in short-term investments.

The increase in interest and amortization expense of \$20.1 million is primarily due to an \$18.4 million increase in interest expense related to the 2028 Senior Notes issued in November 2023. Additionally, capitalized interest decreased \$7.2 million due to less development activity in 2024. This was offset by a decrease of \$4.9 million of interest expense related to the 2024 Senior Notes that were paid off in June 2024 at maturity and a decrease of \$1.1 million of interest expense related to the normal amortization of mortgages and notes payable.

The decrease in impairment charges of \$16.5 million was due to no impairment charges recognized during 2024 compared to 2023.

The increase in gains on sales of properties of \$6.8 million was related to the timing of property dispositions.

The increase in benefit (provision) for income taxes of \$0.8 million is primarily attributable to the receipt of tax refunds in 2024 with no comparable refunds in 2023.

The decrease in equity in earnings (losses) of non-consolidated entities of \$4.5 million was primarily due to recognizing our share of a gain on sale of the sole property owned by BSH Lessee L.P. resulting in an increase in equity earnings of \$4.8 million in 2023.

The decrease in net (income) loss attributable to noncontrolling interest holders of \$7.2 million was primarily due to noncontrolling interests' share of a gain on sale of a property of \$4.7 million in 2023 and an increase in noncontrolling interests' share of operating losses related to development projects placed into service vacant in 2024.

The increase in net income or decrease in net loss in future periods will be closely tied to the level of acquisitions made by us. Without acquisitions, the sources of growth in net income are limited to fixed rent adjustments and index adjustments (such as the consumer price index), reduced interest expense on amortizing mortgages and variable rate indebtedness and by controlling other variable overhead costs. However, there are many factors beyond management's control that could offset these items including, without limitation, changes in economic conditions such as the recent economic uncertainty increased interest rates and tenant monetary defaults and the other risks described in this Annual Report.

The analysis of the results of operations for the year ended December 31, 2023 compared with the year ended December 31, 2022 is included in our 2023 Annual Report on Form 10-K, which was filed with the Securities and Exchange Commission, on February 15, 2024.

### Same-Store Results

Same-store net operating income, or NOI, which is a non-GAAP measure, represents the NOI for consolidated properties that were owned, stabilized and included in our portfolio for the entirety of the two comparable reporting periods. We define NOI as operating revenues (rental income (less GAAP rent adjustments, non-cash income and purchase option income related to salestype leases and lease termination income, net), and other property income) less property operating expenses. Other REITs may use different methodologies for calculating same-store NOI, and accordingly same-store NOI may not be comparable to other REITs. Management believes that same-store NOI is a useful supplemental measure of our operating performance because same-store NOI excludes the change in NOI from acquired and disposed of properties and it highlights operating trends such as occupancy levels, rental rates and operating costs on properties. However, same-store NOI should not be viewed as an alternative measure of our financial performance since it does not reflect the operations of our entire portfolio, nor does it reflect the impact of general and administrative expenses, acquisition-related expenses, interest expense, depreciation and amortization costs, other nonproperty income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations. We believe that net income is the most directly comparable GAAP measure to same-store NOI.

The following presents our consolidated same-store NOI, for the years ended December 31, 2024 and 2023 (\$000):

|                             |   | Years Ended December 31, |          |    |          |  |  |  |
|-----------------------------|---|--------------------------|----------|----|----------|--|--|--|
|                             |   | 2                        | 2024     |    | 2023     |  |  |  |
| Total cash base rent        | 3 | 5                        | 241,791  | \$ | 230,527  |  |  |  |
| Tenant reimbursements       |   |                          | 51,178   |    | 49,351   |  |  |  |
| Property operating expenses |   |                          | (53,436) |    | (51,755) |  |  |  |
| Same-store NOI              | 9 | \$                       | 239,533  | \$ | 228,123  |  |  |  |

Our same-store NOI increased for the year ended December 31, 2024 compared to the year ended December 31, 2023 by 5% primarily due to an increase in cash base rents. As of December 31, 2024 and 2023, our historical same-store square footage leased was 99.7% and 100.0%, respectively.

Below is a reconciliation of net income to same-store NOI for periods presented (\$000's):

|   | Years ended Decen | nber 31, |
|---|-------------------|----------|
|   | 2024              | 2023     |
| Net income  | \$<br>42,835 \$   | 35,923   |
|   |                   |          |
| Interest and amortization expense   | 66,477            | 46,389   |
| Provision (benefit) for income taxes                                      | (127)             | 703      |
| Depreciation and amortization   | 192,863           | 183,524  |
| General and administrative  | 40,045            | 36,334   |
| Transaction costs   | 498               | 4        |
| Non-operating/advisory fee income   | (11,812)          | (7,819)  |
| Gains on sales of properties  | (39,848)          | (33,010) |
| Impairment charges  | _                 | 16,490   |
| Sales-type lease income attributable to the exercise of a purchase option | (14,991)          | _        |
| Gain on change in control of a subsidiary                                 | (209)             |          |
| Debt satisfaction losses, net   | _                 | 132      |
| Equity in (earnings) losses of non-consolidated entities                  | 3,179             | (1,366)  |
| Straight-line adjustments   | (7,272)           | (9,688)  |
| Lease incentives  | 1,330             | 439      |
| Amortization of above/below market leases                                 | (2,654)           | (1,796)  |
| Sales-type lease adjustments  | (2,364)           | (2,231)  |
| NOI   | 267,950           | 264,028  |
|   |                   |          |
| Less NOI:   |                   |          |
| Acquisitions, expansions, development and dispositions                    | <br>(28,417)      | (35,905) |
| Same-Store NOI  | \$<br>239,533 \$  | 228,123  |

#### **Funds From Operations**

We believe that Funds from Operations, or FFO, which is a non-GAAP measure, is a widely recognized and appropriate measure of the performance of an equity REIT. We believe FFO is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO is intended to exclude GAAP historical cost depreciation and amortization of real estate and related assets, which assumes that the value of real estate diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. As a result, FFO provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities, interest costs and other matters without the inclusion of depreciation and amortization, providing a perspective that may not necessarily be apparent from net income.

The National Association of Real Estate Investment Trusts, or NAREIT, defines FFO as "net income (calculated in accordance with GAAP), excluding depreciation and amortization related to real estate, gains and losses from the sales of certain real estate assets, gains and losses from change in control and impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity. The reconciling items include amounts to adjust earnings from consolidated partially-owned entities and equity in earnings of unconsolidated affiliates to FFO." FFO does not represent cash generated from operating activities in accordance with GAAP and is not indicative of cash available to fund cash needs.

We present FFO available to common shareholders - basic and also present FFO available to all equityholders - diluted on a company-wide basis as if all securities that are convertible, at the holder's option, into our common shares, are converted at the beginning of the period. We also present Adjusted Company FFO available to all equityholders - diluted, which adjusts FFO available to all equityholders - diluted for certain items which we believe are not indicative of the operating results of our real estate portfolio and not comparable from period to period. We believe this is an appropriate presentation as it is frequently requested by securities analysts, investors and other interested parties. Since others do not calculate these measures in a similar fashion, these measures may not be comparable to similarly titled measures as reported by others. These measures should not be considered as an alternative to net income as an indicator of our operating performance or as an alternative to cash flow as a measure of liquidity.

Adjusted Company FFO, NOI and the other non-GAAP financial measures should not be considered as alternatives to, or more meaningful than, net income or loss as determined in accordance with GAAP. FFO, Adjusted Company FFO and NOI, and GAAP net income (loss) differ because FFO, Adjusted Company FFO and NOI exclude many items that are factored into GAAP net income or loss.

Because of the differences between FFO, Adjusted Company FFO, NOI and GAAP net income or loss, FFO, Adjusted Company FFO and NOI may not be accurate indicators of our operating performance, especially during periods in which we are acquiring and selling properties. In addition, FFO, Adjusted Company FFO and NOI are not necessarily indicative of cash flow available to fund cash needs and investors should not consider FFO, Adjusted Company FFO or NOI as alternatives to cash flows from operations, as an indication of our liquidity or as indicative of funds available to fund our cash needs, including our ability to make distributions to our shareholders.

Neither the SEC nor any other regulatory body has passed judgment on the acceptability of the adjustments that we use to calculate FFO, Adjusted Company FFO and NOI. Also, because not all companies calculate FFO, Adjusted Company FFO and NOI the same way, comparisons with other companies' measures with similar titles may not be meaningful.

The following presents a reconciliation of net income attributable to common shareholders to FFO available to common shareholders and Adjusted Company FFO available to all equityholders for 2024 and 2023 (dollars in thousands, except share and per share amounts):

|  |    | Years Ended | Dece     | cember 31,  |  |  |
|--|----|-------------|----------|-------------|--|--|
|  |    | 2024        |          | 2023        |  |  |
| FUNDS FROM OPERATIONS:   |    |             |          |             |  |  |
| Basic and Diluted:   | ф  | 27.022      | Ф        | 22.072      |  |  |
| Net income attributable to common shareholders                                     | \$ | 37,922      | <b>3</b> | 23,863      |  |  |
| Adjustments:   |    | 107.100     |          | 170.554     |  |  |
| Depreciation and amortization related to real estate                               |    | 187,109     |          | 179,554     |  |  |
| Impairment charges - real estate, including our share of non-consolidated entities |    | 295         |          | 17,859      |  |  |
| Noncontrolling interests - OP units  |    | —<br>5 75 4 |          | (58         |  |  |
| Amortization of leasing commissions  |    | 5,754       |          | 3,970       |  |  |
| Joint venture and noncontrolling interest adjustment                               |    | 5,836       |          | 13,168      |  |  |
| Gains on sales of properties, including our share of non-consolidated entities     |    | (41,239)    |          | (38,796     |  |  |
| Gain on change in control of a subsidiary  |    | (209)       |          |             |  |  |
| FFO available to common shareholders - basic                                       |    | 195,468     |          | 199,560     |  |  |
| Preferred dividends  |    | 6,290       |          | 6,290       |  |  |
| Amount allocated to participating securities                                       |    | 322         |          | 230         |  |  |
| FFO available to all equityholders - diluted                                       |    | 202,080     |          | 206,080     |  |  |
| Sales-type lease income attributable to the exercise of a purchase option (1)      |    | (14,991)    |          | _           |  |  |
| Allowance for credit losses  |    | (61)        |          | (32         |  |  |
| Transaction costs, including our share of non-consolidated entities <sup>(2)</sup> |    | 518         |          | 4           |  |  |
| Debt satisfaction losses, net, including our share of non-consolidated entities    |    | (552)       |          | 138         |  |  |
| Non-recurring costs <sup>(3)</sup>   |    | 1,788       |          | _           |  |  |
| Noncontrolling interest adjustments  |    | 578         |          | 1           |  |  |
| Adjusted Company FFO available to all equityholders - diluted                      | \$ | 189,360     | \$       | 206,191     |  |  |
|  |    |             |          |             |  |  |
| Per Common Share Amounts   |    |             |          |             |  |  |
| Basic:   |    |             |          |             |  |  |
| FFO  | \$ | 0.67        | \$       | 0.69        |  |  |
|  |    |             |          |             |  |  |
| Diluted:   |    |             |          |             |  |  |
| FFO  | \$ | 0.68        | \$       | 0.70        |  |  |
|  |    | 0.64        | \$       |             |  |  |
| Adjusted Company FFO   | \$ | 0.04        | Ф        | 0.70        |  |  |
| W. Lad A C Cl  |    |             |          |             |  |  |
| Weighted-Average Common Shares:  |    |             |          |             |  |  |
| Basic:   |    | 201 472 020 |          | 200 245 077 |  |  |
| Weighted-average common shares outstanding - basic EPS                             |    | 291,472,930 |          | 290,245,877 |  |  |
| Operating partnership units <sup>(4)</sup>   |    |             |          | 820,386     |  |  |
| Weighted-average common shares outstanding - basic FFO                             | _  | 291,472,930 |          | 291,066,263 |  |  |
| Diluted:   |    |             |          |             |  |  |
| Weighted-average common shares outstanding - diluted EPS                           |    | 291,559,993 |          | 291,193,514 |  |  |
| Preferred shares - Series C  |    | 4,710,570   |          | 4,710,570   |  |  |
|  |    |             |          |             |  |  |
| Weighted-average common shares outstanding - diluted FFO                           | _  | 296,270,563 |          | 295,904,084 |  |  |

- (1) Additional rental revenue recognized upon a tenant exercising its purchase option in a sales-type lease.
- (2) Transaction costs including costs associated with terminated investments, such as non-refundable deposits and legal costs.
- (3) Includes non-recurring expenses for severance expense.
- (4) Includes OP units other than OP units held by us.

### Item 7A. Quantitative and Qualitative Disclosure about Market Risk

Our exposure to market risk relates primarily to our variable-rate indebtedness not subject to interest rate swaps and our fixed-rate debt. Our consolidated aggregate principal variable-rate indebtedness not subject to interest rate swaps was \$46.6 million at December 31, 2024 and \$129.1 million at December 31, 2023, which represented 2.9% and 7.2%, respectively, of our aggregate principal consolidated indebtedness. During the years ended December 31, 2024 and 2023, our variable-rate indebtedness had a weighted-average interest rate of 7.2% and 6.8%, respectively. Had the weighted-average interest rate been 100 basis points higher, our interest expense for 2024 and 2023 would have increased by \$1.2 million and \$1.7 million, respectively. As of December 31, 2024 and 2023, our aggregate principal consolidated fixed-rate debt was \$1.5 billion and \$1.7 billion, respectively, which represented 97.1% and 92.8%, respectively, of our aggregate principal indebtedness.

For certain of our financial instruments, fair values are not readily available since there are no active trading markets as characterized by current exchanges between willing parties. Accordingly, we derive or estimate fair values using various valuation techniques, such as computing the present value of estimated future cash flows using discount rates commensurate with the risks involved. However, the determination of estimated cash flows may be subjective and imprecise. Changes in assumptions or estimation methodologies can have a material effect on these estimated fair values. The following fair value was determined using the interest rates that we believe our outstanding fixed-rate debt would warrant as of December 31, 2024 and is indicative of the interest rate environment as of December 31, 2024, and does not take into consideration the effects of subsequent interest rate fluctuations. Accordingly, we estimate that the fair value of our fixed-rate debt was \$1.4 billion as of December 31, 2024.

Our interest rate risk objectives are to limit the impact of interest rate fluctuations on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, we manage our exposure to fluctuations in market interest rates through the use of fixed-rate debt instruments to the extent that reasonably favorable rates are obtainable with such arrangements. We have historically entered into derivative financial instruments such as interest rate swaps or caps to mitigate our interest rate risk on a related financial instrument or to effectively lock the interest rate on a portion of our variable-rate debt. As of December 31, 2024, we had 11 interest rate swap agreements in our consolidated portfolio, all of which expire from January 2025 to October 2027 (see Note 12 to our consolidated financial statements contained in this Annual Report).

### Item 8. Financial Statements and Supplementary Data

| Financial Statements and Supplementary Data  |           |
|--|-----------|
| Reports of Independent Registered Public Accounting Firm (PCAOB ID No. 34)   | <u>52</u> |
| Consolidated Balance Sheets as of December 31, 2024 and December 31, 2023  | <u>55</u> |
| Consolidated Statements of Operations for the years ended December 31, 2024, December 31, 2023 and December 31, 2022                     | <u>56</u> |
| Consolidated Statements of Comprehensive Income (Loss) for the years ended December 31, 2024,<br>December 31, 2023 and December 31, 2022 | <u>57</u> |
| Consolidated Statements of Changes in Equity for the years ended December 31, 2024, December 31, 2023 and December 31, 2022              | <u>58</u> |
| Consolidated Statements of Cash Flows for the years ended December 31, 2024, December 31, 2023 and December 31, 2022                     | <u>61</u> |
| Notes to Consolidated Financial Statements   | <u>62</u> |

### Report of Independent Registered Public Accounting Firm

To the Shareholders and the Board of Trustees of LXP Industrial Trust

### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of LXP Industrial Trust and subsidiaries (the "Company") as of December 31, 2024 and 2023, the related consolidated statements of operations, comprehensive income (loss), changes in equity, and cash flows, for each of the three years in the period ended December 31, 2024, and the related notes and the schedule listed in the Index at Item 15 (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2024 and 2023, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2024, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2024, based on criteria established in *Internal Control* — *Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 13, 2025, expressed an unqualified opinion on the Company's internal control over financial reporting.

### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### **Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current-period audit of the financial statements that was communicated or required to be communicated to the audit committee and that (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

### Real Estate, net — Determination of Impairment Indicators and Impairment — Refer to Notes 2 and 5 of the financial statements

### Critical Audit Matter Description

The Company's evaluation of real estate assets for impairment involves an initial assessment of each real estate asset to determine whether events or changes in circumstances exist that indicate that the carrying value of real estate assets may no longer be recoverable. Possible indications of impairment may include prolonged vacancy at a property, tenant financial instability, change in the estimated holding period of the asset, the potential sale or transfer of the property in the near future and changes in economic conditions. When such events or changes in circumstances exist, the Company evaluates its real estate assets for impairment by comparing anticipated future undiscounted cash flows expected to be derived from the asset to the respective carrying value. If the carrying value of an asset exceeds the undiscounted cash flows, an analysis is performed to determine the fair value of the asset. An asset is determined to be impaired if the asset's carrying value exceeds its estimated fair value.

The Company makes significant assumptions to estimate its holding period of an asset. Additionally, for those real estate assets where indications of impairment have been identified, the Company makes significant estimates and assumptions related to rental rates and capitalization rates included in the estimated future undiscounted cash flows and, as necessary, the discount rate applied to determine fair value of the assets. Changes in these assumptions could have a significant impact on the identification of real estate assets for impairment, the estimated fair value of the asset, or the amount of any impairment charge recognized.

Auditing management's assumptions requires evaluation of whether management appropriately identified impairment indicators relating to the assets' estimated holding periods and whether management's anticipated future undiscounted cash flows and estimated fair values are reasonable. Because of the subjectivity of these assumptions our audit procedures required a high degree of auditor judgment and an increased extent of effort, including the need to involve our fair value specialists.

How the Critical Audit Matter Was Addressed in the Audit

Our audit procedures to evaluate management's estimated holding period of an asset and to evaluate the assumptions used in undiscounted cash flows and fair value models included the following, among others:

- We tested the effectiveness of controls over management's evaluation of real estate assets for impairment, specifically over
  identification of possible events or changes in estimated holding period of an asset, controls over estimated rental rates and
  capitalization rates used in management's anticipated future undiscounted cash flows, as well as controls over management
  selection and estimation of discount rates in estimating fair value of real estate assets.
- We evaluated the Company's assessment of estimated holding periods by:
  - Comparing management's previous holding period assumptions to the Company's subsequent sale of an asset.
  - Discussing with accounting and operations management the Company's intent regarding sale or holding onto the asset.
  - Evaluating the consistency of the assumptions used with audit evidence obtained in other audit areas.
  - Reading minutes of the executive committee and board of directors' meetings to identify any indicators that a long-lived asset will likely be sold or otherwise disposed of before the end of its estimated holding period.
- We evaluated the Company's estimate of anticipated future undiscounted cash flows for those assets with impairment
  indicators, and the estimated fair value for those assets that the carrying value was determined not to be recoverable, if any,
  by performing the following:
  - a. With the assistance of our fair value specialists, we evaluated the reasonableness of the (1) valuation methodology; (2) significant assumptions made, including testing the source information underlying the determination of the discount rate, rental rates, capitalization rates and developing a range of independent estimates based on external market sources and comparing our estimates to the assumptions utilized by management; and (3) mathematical accuracy of the calculation.

/s/ Deloitte & Touche LLP

New York, New York February 13, 2025

We have served as the Company's auditor since 2017.

#### **Report of Independent Registered Public Accounting Firm**

To the shareholders and the Board of Trustees of LXP Industrial Trust

### **Opinion on Internal Control over Financial Reporting**

We have audited the internal control over financial reporting of LXP Industrial Trust and subsidiaries (the "Company") as of December 31, 2024, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2024, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by COSO.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated financial statements as of and for the year ended December 31, 2024, of the Company and our report dated February 13, 2025, expressed an unqualified opinion on those financial statements.

### **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### **Definition and Limitations of Internal Control over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Deloitte & Touche LLP

New York, New York February 13, 2025

## LXP INDUSTRIAL TRUST AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

### (\$000, except share and per share data) As of December 31,

| Real state - intangible assets         318,444         314,5           Land held for development         62,827         80,7           Investments in real estate under construction         5,947         3193,3           Real estate, gross         4,883,512         4,888,8           Less: accumulated depreciation and amortization         1,041,6         904,7           Real estate, net         3,536,34         3,584,1           Assets held for sale  |   |                    | 2024       |           | 2023        |           |
|--|---|--------------------|------------|-----------|-------------|-----------|
| Real state - intangible assets         318,444         314,5           Land held for development         62,827         80,7           Investments in real estate under construction         5,947         3193,3           Real estate, gross         4,883,512         4,888,8           Less: accumulated depreciation and amortization         1,041,6         904,7           Real estate, net         3,536,34         3,584,1           Assets held for sale  | Assets:   |                    |            |           |             |           |
| Autorities in real estate under construction   | Real estate, at cost  | \$                 | 4,176,294  | \$        | 3,774,239   |           |
| Investments in real estate under construction         5,947         31,93           Real estate, gross         4,583,512         4,588,512           Resi acted, net         3,536,416         3,583,41           Assest beld for sole         —         —           Seat claster, et         10,484         —           Assest beld for sole         —         —           Restricted cases         —         10,484         —           Restricted cases         —         —         —         —           Restricted cases         —  | Real estate - intangible assets   |                    | 318,444    |           | 314,525     |           |
| Real estate, gross         4,583,512         4,488,8           Less accumulated depreciation and amortization         1,047,166         904,7           Real estate, ene         3,536,346         3,584,1           Assets held for sale         ————————————————————————————————————   |   |                    | 82,827     |           | 80,743      |           |
| Less: accumulated depreciation and amortization         1,047,166         30,47,66           Real estate, net         3,536,346         3,588,416           Assets held for sale         16,648         19,3           Cash and cash equivalents         101,836         199,2           Short-cern investments         -         130,1           Investments in non-consolidated entities         40,018         44,8           Deferred expenses, (net of accumulated amortization of \$28,035 in 2024 and \$21,667 in 2023)         39,820         35,0           Investment in a sales-type lease, net (allowance for credit loss of \$61 in 2023)         -         63,4           Rent receivable - deferred         8,575         80,4           Other assets         20,062         17,7           Total assets         8,545         80,4           Other assets         20,062         17,7           Total assets         8,549,30         86,0           Total assets         29,7,81         29,6           Fem loan payable, net         294,81         29,6           Senior notes payable, net         29,7,81         29,6           Torrent loan payable, and         17,19         29,4           Operating leaser liabilities         17,19         29,4   | Investments in real estate under construction   |                    | 5,947      |           | 319,355     |           |
| Real estate, net         3,536,346         3,584,1           Assets held for sale         — 9,1           Raset held for sale         — 10,185         — 19,2           Cash and cash equivalents         — 101,185         — 192,2           Short-term investments         — 237         — 130,1           Investments in non-consolidated entities         — 40,018         43,8           Deferred expenses, (net of accumulated amortization of \$28,035 in 2024 and \$21,667 in 2023)         — 63,4           Rent receivable - current         2,05         5,3           Rent receivable - deferred         88,75         80,4           Other assets         20,762         17,7           Total assets         20,762         17,7           Total assets         \$ 3,843,312         \$ 4,192,7           Liabilities and Equity:           Liabilities and Equity: <td colspa<="" td=""><td>Real estate, gross</td><td></td><td>4,583,512</td><td></td><td>4,488,862</td></td>   | <td>Real estate, gross</td> <td></td> <td>4,583,512</td> <td></td> <td>4,488,862</td>           | Real estate, gross |            | 4,583,512 |             | 4,488,862 |
| Assets held for sale         16,48         9,1           Right-of-use assets, net         16,48         199,2           Cash and cash equivalents         101,83         199,2           Restricted cash         237         227           Short-term investments         40,018         48,4           Deferred expenses, (net of accumulated amortization of \$28,035 in 2024 and \$21,667 in 2023)         39,820         35,0           Next receivable - current         2,052         5,3           Rent receivable - defered         85,75         80,4           Other assets         20,762         17,7           Total assets         20,062         17,7           Total assets         8         40,027           Term for payable, net         9,343,321         29,612           Term loan payable, net         1,089,373         1,286,1           Senior notes payable, net         1,089,373         1,286,1           Tust preferred securities, net         1,27,2         10,20         1,20           Liabilities held for sale         1,14         20,2           Cenius payable and other liabilities         1,14         20,2           Accounts payable and other liabilities         5,75         3,7           Accounts payable and other  | Less: accumulated depreciation and amortization   |                    | 1,047,166  |           | 904,709     |           |
| Right-of-use assets, net         16,484         19,23           Cash and cash equivalents         101,836         199,24           Restricted cachs         237         7           Short-term investments         —         130,1           Investments in non-consolidated entities         40,08         48,4           Deferred expenses, (net of accumulated anortization of \$28,035 in 2024 and \$21,667 in 2023)         39,80         35,0           Rent receivable - current         20,53         53,0           Rent receivable - deferred         85,75         80,4           Other assets         20,762         17,7           Total assets         20,762         17,7           Total sacests         20,762         17,7           Total castest         20,762         17,7           Total sacests         \$ 54,93         8,102,7           Total castest         \$ 54,93         8,60,1           Term from Face properties         \$ 297,814         296,60           Term from payable, net         \$ 297,814         296,60           Term con payable, net         127,89         127,7           Dividends payable, net         \$ 297,814         326,60           Term from courring casterities, net         127,89         127,   | Real estate, net  |                    | 3,536,346  |           | 3,584,153   |           |
| Cash and cash equivalents         101,836         199.2           Restricted cash         237         2           Short-term investments         ————————————————————————————————————  | Assets held for sale  |                    | _          |           | 9,168       |           |
| Restricted cash         237         2           Short-erm investments         130,1         130,1           Investments in one-consolidated entities         40,018         48,4           Deferred expenses, (net of accumulated amortization of \$28,035 in 2024 and \$21,667 in 2023)         39,800         35,0           Investment in a sale-stype lease, net (allowance for credit loss of \$61 in 2023)         2,052         5,3           Rent receivable - deferred         8,575         80,4           Other assets         2,052         5,3           Rent receivable - deferred         85,757         80,4           Other assets         2,002         5,70,7           Total assets         3,843,31         3,20,72           Liabilities and Equity:         2,002         5,20,20           Liabilities and Equity:         2,002         5,20,20         5,20,20           Total assets         5,003,33,31         1,206,7         60,01           Tem long payable, net         2,003,33         1,206,7         1,207,2           Tem lon payable, net         1,08,373         1,206,7         1,207,2         1,207,2           Trust preferred securities, net         1,089,37         1,207,3         1,207,2         1,207,3         1,207,3         1,207,3         1,20   | Right-of-use assets, net  |                    | 16,484     |           | 19,342      |           |
| Short-term investments         —         130,1           Investments in non-consolidated entities         48,48         48,48           Deferred expenses, (net of accumulated amortization of \$28,035 in 2024 and \$21,667 in 2023)         39,820         35,9           Investment in a sales-type lease, net (allowance for credit loss of \$61 in 2023)         —         63,4           Rent receivable - current         2,052         5,3           Rent receivable - deferred         85,577         80,4           Other assets         20,662         17,7           Total assets         8,343,312         24,192,7           Liabilities           Use of the control of Equity           Liabilities           Mortgages and notes payable, net         9,78,14         296,7           Senior notes payable, net         1,089,373         1,286,1           Trust preferred securities, net         127,7         127,7           Dividends payable         41,164         39,6           Liabilities held for sale   | Cash and cash equivalents   |                    | 101,836    |           | 199,247     |           |
| Investments in non-consolidated entitities         40,018         48,48           Deferred expenses, (net of accumulated amortization of \$28,035 in 2024 and \$21,667 in 2023)         35,0         35,0           Investment in a sales-type lease, net (allowance for credit loss of \$61 in 2023)         2.0         5,3           Rent receivable - current         2,052         5,3           Rent receivable - deferred         85,757         80,4           Other assets         20,762         17,7           Total assets         5,3,843,322         8,4192,7           Total assets         5         5,3,843,322         8,4192,7           Liabilities and Equity:           Morgange and notes payable, net         9,78,14         296,7           Sequence of Equity (1), 10, 10, 10, 10, 10, 10, 10, 10, 10, 10   | Restricted cash   |                    | 237        |           | 216         |           |
| Deferred expenses, (net of accumulated amortization of \$28,035 in 2024 and \$21,667 in 2023)         39,820         35,30           Investment in a sales-type lease, net (allowance for credit loss of \$61 in 2023)         —         63,4           Rent receivable - deferred         85,75         80,4           Other assets         20,762         17,7           Total assets         20,762         17,7           Total assets         85,843,312         \$4,192,7           Liabilities and Equity:           Use of Equity (Colspan="2">Use of Equity (Colspan="2")         \$4,903         \$6,01           Total assets         \$5,493         \$6,01         \$6,01           Total assets of Equity:         \$297,814         296,7           Use of Equity (Colspan="2")         \$6,01         \$6,01           Total assets of Description of Equity (Colspan="2")         \$6,01         \$6,01           Use of Equity (Colspan="2")         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,01         \$6,02         \$6,02         \$6,02  | Short-term investments  |                    | _          |           | 130,140     |           |
| Investment in a sales-type lease, net (allowance for credit loss of \$61 in 2023)         6,3,4           Rent receivable - current         2,052         5,3           Rent receivable - deferred         85,757         80,4           Other assets         20,062         17,7           Total assets         3,843,312         2,4192,7           Liabilities and Equity:           Liabilities and Equity:         29,438         80,10           Liabilities and Equity:         29,439         80,10           Liabilities and Equity:         10,89,37         12,86,1           Liabilities and Equity:         12,89,3         12,77           Dividends payable, net         10,89,37         12,77           Liabilities and Equity:         11,114         20,2           Liabilities and Equity:         10,11         31,0           Liabilities and Equity:         10,51<   | Investments in non-consolidated entities  |                    | 40,018     |           | 48,495      |           |
| Investment in a sales-type lease, net (allowance for credit loss of \$61 in 2023)         6.3.4           Rent receivable - current         2,052         5.3           Rent receivable - deferred         85,757         80.4           Other assets         20,062         17.7           Total assets         3,843,312         2,4192,7           Liabilities and Equity:           Liabilities and Equity:         29,481         296,7           Sequence of Equity (19,49)         29,49         296,7           Equity (19,49)         21,293         127,7         296,7           Colspan="2">Liabilities and Equity (19,49)         31,10         39,4         39,4         39,6         39,4         39,6         39,4         39,6         39,4         39,6         39,4         39,6         39,4         39,6         39,4         39,6         39,4         39,6         39,4         39,6         39,4   | Deferred expenses, (net of accumulated amortization of \$28,035 in 2024 and \$21,667 in 2023)   |                    | 39,820     |           | 35,008      |           |
| Rent receivable - current         2,052         5,3           Rent receivable - defered         85,757         80,4           Other assets         20,76         17,7           Total assets         \$3,843,312         2,4192,7           Liabilities and Equity:           Liabilities and Equity:           Mortgages and notes payable, net         \$54,930         \$60,1           Term loan payable, net         10,88,373         1286,1           Toust preferred securities, net         127,893         127,7           Dividends payable net         41,164         39,6           Liabilities held for sale   |   |                    |            |           | 63,464      |           |
| Rent receivable - deferred         85,751         80,40           Other asets         20,762         17,7           Total assets         20,762         \$4,72,7           Liabilities and Equity:           Liabilities           Uniform to spayable, net         \$54,930         \$60,1           Term loan payable, net         297,814         296,7           Senior notes payable, net         10,893,73         127,89           Dividends payable         41,104         29,6           Probisidends payable         41,104         39,6           Liabilities held for sale         -         4           Operating lease flabilities         11,114         20,2           Accounts payable and other liabilities         5,055         57,95           Accounts payable and other liabilities         5,055         57,95           Accounts payable and other liabilities         10,517         11,3           Prepaid revenue - including below market leases (net of accumulated accretion of \$18,920 in 2023)         6,751         9,4           Accreum latienters payable         1,72,59 in 2023         1,72,59         1,92,4           Total liabilities         1,72,59 in 2023         1,72,2,59         1,92,4           Total liabi  | **  |                    | 2,052      |           | 5,327       |           |
| Other assets         20,76         17,7           Total assets         2,3,843,312         2,40,27           Liabilities and Equity:           Liabilities           Morgages and notes payable, net         5,49,30         \$ 6,01           Term loan payable, net         10,89,373         1,286,1           Senior notes payable, net         10,89,373         1,286,1           Temicon payable, net         10,89,373         1,286,1           Senior notes payable, net         10,89,373         1,286,1           Temicon payable, net         10,89,373         1,286,1           Tust preferred securities, net         127,893         12,77,2           Dividends payable         41,164         39,6           Liabilities held for sale         41,164         39,6           Operating lease liabilities         11,114         20,2           Accounts payable and other liabilities         57,055         57,9           Accounts payable and other liabilities         6,751         9,4           Peferred revenue: including below market leases (net of accumulated accretion of \$18,292 in 20,23,24         19,13         19,13           Deferred revenue: including below market leases (net of accumulated accretion of \$18,292 in 20,23,24         2,94         19,44  | Rent receivable - deferred  |                    | 85.757     |           | 80,421      |           |
| Total assets         S a,843,312         \$ 4,927,7           Liabilities made Equity:           Liabilities made Equity:         S a,943,012         \$ 54,930         \$ 60,01           Mortgages and notes payable, net         297,841         297,841         297,861         297,893         217,993         217,993         217,993         217,993         217,993         217,993         217,993         217,993         217,993         217,993         217,993         217,993         217,993         217,993         217,993         217,993  | Other assets  |                    |            |           | 17,794      |           |
| Liabilities and Equity:           Liabilities:         5 54,930         \$ 60,1           Term loan payable, net         297,814         296,7           Senior notes payable, net         1,089,373         1,286,1           Trust preferred securities, net         127,893         127,7           Dividends payable         41,164         39,6           Liabilities held for sale         — 4           Operating lease liabilities         17,114         20,2           Accounts payable and other liabilities         57,055         57,9           Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024<br>and \$17,259 in 2023)         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies         Equity:           Preferred shares, par value \$0,0001 per share; authorized 100,000,000 shares,         94,016         94,0           Common shares, par value \$0,0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively         29         29           Additional paid-in-capital         3,315,104         3,330,3         3,3   |   | \$                 |            | \$        | 4,192,775   |           |
| Liabilities:         Mortgages and notes payable, net         \$ 54,930         \$ 60,1           Term loan payable, net         297,814         296,7           Senior notes payable, net         1,089,373         1,286,1           Trust preferred securities, net         127,893         127,7           Dividends payable         41,164         39,6           Liabilities held for sale         —         4           Operating lease liabilities         57,055         57,9           Accounts payable and other liabilities         57,055         57,9           Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies         1,722,529         1,927,3           Equity:         Freferred shares, par value \$0,0001 per share; authorized 100,000,000 shares,         94,016         94,0           Commitments and contingencies         Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding in 2024 and 2023, respectively         94,016         94,0           Common shares, par value \$0,0001 per sh   |   |                    | 2,0.12,012 | Ψ         | 1,172,770   |           |
| Liabilities:         Mortgages and notes payable, net         \$ 54,930         \$ 60,1           Term loan payable, net         297,814         296,7           Senior notes payable, net         1,089,373         1,286,1           Trust preferred securities, net         127,893         127,7           Dividends payable         41,164         39,6           Liabilities held for sale         —         4           Operating lease liabilities         57,055         57,9           Accounts payable and other liabilities         57,055         57,9           Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies         1,722,529         1,927,3           Equity:         Freferred shares, par value \$0,0001 per share; authorized 100,000,000 shares,         94,016         94,0           Commitments and contingencies         Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding in 2024 and 2023, respectively         94,016         94,0           Common shares, par value \$0,0001 per sh   | Liabilities and Equity:   |                    |            |           |             |           |
| Term loan payable, net         297,814         296,7           Senior notes payable, net         1,089,373         1,286,1           Trust preferred securities, net         127,893         127,7           Dividends payable         41,164         39,6           Liabilities held for sale         —         4           Operating lease liabilities         17,114         20,2           Accounts payable and other liabilities         57,055         57,9           Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies         Equity:           Equity:         Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares, 294,400 shares issued and outstanding         94,016         94,0           Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,409,700 and 293,440,088 shares issued and outstanding in 2024 and 2023, respectively         29         29           Additional paid-in-capital         3,315,104         3,330,3         Accumulated distributions in excess of net income         (1,316,993)         (1,201,8   | * *   |                    |            |           |             |           |
| Term loan payable, net         297,814         296,7           Senior notes payable, net         1,089,373         1,286,1           Trust preferred securities, net         127,893         127,7           Dividends payable         41,164         39,6           Liabilities held for sale         —         4           Operating lease liabilities         17,114         20,2           Accounts payable and other liabilities         57,055         57,9           Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies         Equity:           Equity:         Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares, 294,400 shares issued and outstanding         94,016         94,0           Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,409,700 and 293,440,088 shares issued and outstanding in 2024 and 2023, respectively         29         29           Additional paid-in-capital         3,315,104         3,330,3         Accumulated distributions in excess of net income         (1,316,993)         (1,201,8   | Mortgages and notes payable, net  | \$                 | 54,930     | \$        | 60,124      |           |
| Senior notes payable, net         1,089,373         1,286,1           Trust preferred securities, net         127,893         127,7           Dividends payable         41,164         39,6           Liabilities held for sale         —         4           Operating lease liabilities         17,114         20,2           Accounts payable and other liabilities         57,055         57,9           Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024 and \$17,259 in 2023)         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies         5         5           Equity:         5         7         7           Preferred shares, par value \$0,0001 per share; authorized 100,000,000 shares, 2         94,016         94,0           Common shares, par value \$0,0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively         3,315,104         3,330,3           Accumulated distributions in excess of net income         (1,316,993)         (1,201,8           Accumulated other comprehensive income         6,136         9,4 <td></td> <td></td> <td>,</td> <td></td> <td>296,764</td>          |   |                    | ,          |           | 296,764     |           |
| Trust preferred securities, net         127,893         127,7           Dividends payable         41,164         39,6           Liabilities held for sale         —         4           Operating lease liabilities         17,114         20,2           Accounts payable and other liabilities         57,055         57,9           Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024 and \$17,259 in 2023)         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         17,22,529         1,927,3           Commitments and contingencies         Equity:           Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares, series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding         94,016         94,0           Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively         29           Additional paid-in-capital         3,315,104         3,330,3           Accumulated distributions in excess of net income         (1,316,993)         (1,216,993)           Accumulated other comprehensive income         6,136         9,4           To         | * •   |                    |            |           | 1,286,145   |           |
| Dividends payable         41,164         39,6           Liabilities held for sale         —         4           Operating lease liabilities         17,114         20,2           Accounts payable and other liabilities         57,055         57,9           Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024 and \$17,259 in 2023)         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies         Equity:           Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares,         Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding         94,016         94,0           Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively         29         Additional paid-in-capital         3,315,104         3,330,3           Accumulated distributions in excess of net income         (1,316,993)         (1,201,8           Accumulated other comprehensive income         6,136         9,4           Total shareholders' equity         2,098,292         2,232,0           Noncontr | * *   |                    |            |           | 127,794     |           |
| Liabilities held for sale         4           Operating lease liabilities         17,114         20,2           Accounts payable and other liabilities         57,055         57,9           Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024 and \$17,259 in 2023)         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies         5         5           Equity:         5         7         94,016         94,016           Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding         94,016         94,0           Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively         29         Additional paid-in-capital         3,315,104         3,330,3           Accumulated distributions in excess of net income         (1,316,993)         (1,201,8           Accumulated other comprehensive income         6,136         9,4           Total shareholders' equity         2,098,292         2,232,0           Noncontrolling interests         22,491                                 | •   |                    |            |           | 39,610      |           |
| Operating lease liabilities         17,114         20,2           Accounts payable and other liabilities         57,055         57,9           Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024 and \$17,259 in 2023)         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies         Equity:           Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares,         94,016         94,0           Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding         94,016         94,0           Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively         29         Additional paid-in-capital         3,315,104         3,330,3           Accumulated distributions in excess of net income         (1,316,993)         (1,201,8           Accumulated other comprehensive income         6,136         9,4           Total shareholders' equity         2,098,292         2,232,0           Noncontrolling interests         22,491         33,3                                       |   |                    |            |           | 417         |           |
| Accounts payable and other liabilities         57,055         57,9           Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024 and \$17,259 in 2023)         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies         Equity:           Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares,         Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding         94,016         94,0           Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively         29         Additional paid-in-capital         3,315,104         3,330,3           Accumulated distributions in excess of net income         (1,316,993)         (1,201,8           Accumulated other comprehensive income         6,136         9,4           Total shareholders' equity         2,098,292         2,232,0           Noncontrolling interests         22,491         33,3   |   |                    | 17 114     |           | 20,233      |           |
| Accrued interest payable         10,517         11,3           Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024 and \$17,259 in 2023)         6,751         9,4           Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies         Equity:           Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares,         Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding         94,016         94,0           Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively         29         Additional paid-in-capital         3,315,104         3,330,3           Accumulated distributions in excess of net income         (1,316,993)         (1,201,8           Accumulated other comprehensive income         6,136         9,4           Total shareholders' equity         2,098,292         2,232,0           Noncontrolling interests         22,491         33,3  |   |                    |            |           | 57,981      |           |
| Deferred revenue - including below market leases (net of accumulated accretion of \$18,292 in 2024 and \$17,259 in 2023)   | • •   |                    |            |           | 11,379      |           |
| and \$17,259 in 2023)       6,751       9,4         Prepaid rent       19,918       17,4         Total liabilities       1,722,529       1,927,3         Commitments and contingencies         Equity:         Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares,         Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding       94,016       94,0         Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively       29         Additional paid-in-capital       3,315,104       3,330,3         Accumulated distributions in excess of net income       (1,316,993)       (1,201,8         Accumulated other comprehensive income       6,136       9,4         Total shareholders' equity       2,098,292       2,232,0         Noncontrolling interests       22,491       33,3  | • •   |                    | 10,517     |           | 11,577      |           |
| Prepaid rent         19,918         17,4           Total liabilities         1,722,529         1,927,3           Commitments and contingencies           Equity:           Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares,           Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding         94,016         94,0           Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively         29           Additional paid-in-capital         3,315,104         3,330,3           Accumulated distributions in excess of net income         (1,316,993)         (1,201,8           Accumulated other comprehensive income         6,136         9,4           Total shareholders' equity         2,098,292         2,232,0           Noncontrolling interests         22,491         33,3  |   |                    | 6.751      |           | 9,428       |           |
| Total liabilities         1,722,529         1,927,3           Commitments and contingencies         Equity:           Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares,         \$  | ·   |                    |            |           | 17,443      |           |
| Commitments and contingencies  Equity:  Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares,  Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding  Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively  Additional paid-in-capital 3,315,104 3,330,3  Accumulated distributions in excess of net income (1,316,993) (1,201,8)  Accumulated other comprehensive income 6,136 9,4  Total shareholders' equity 2,098,292 2,232,0  Noncontrolling interests 22,491 33,3  | •   |                    |            |           | 1,927,318   |           |
| Equity:  Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares,  Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding  Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively  Additional paid-in-capital 3,315,104 3,330,3  Accumulated distributions in excess of net income (1,316,993) (1,201,8)  Accumulated other comprehensive income 6,136 9,4  Total shareholders' equity 2,098,292 2,232,0  Noncontrolling interests 22,491 33,3   |   | _                  | <u> </u>   |           | y y         |           |
| Equity:  Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares,  Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding  Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively  Additional paid-in-capital 3,315,104 3,330,3  Accumulated distributions in excess of net income (1,316,993) (1,201,8)  Accumulated other comprehensive income 6,136 9,4  Total shareholders' equity 2,098,292 2,232,0  Noncontrolling interests 22,491 33,3   | Commitments and contingencies   |                    |            |           |             |           |
| Preferred shares, par value \$0.0001 per share; authorized 100,000,000 shares,  Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding  Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively  Additional paid-in-capital  Accumulated distributions in excess of net income  (1,316,993)  Accumulated other comprehensive income  (1,316,993)  Total shareholders' equity  Noncontrolling interests  22,491  33,3  | •   |                    |            |           |             |           |
| Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares issued and outstanding94,01694,0Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively29Additional paid-in-capital3,315,1043,330,3Accumulated distributions in excess of net income(1,316,993)(1,201,8Accumulated other comprehensive income6,1369,4Total shareholders' equity2,098,2922,232,0Noncontrolling interests22,49133,3   | • •   |                    |            |           |             |           |
| Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and 293,449,088 shares issued and outstanding in 2024 and 2023, respectively       29         Additional paid-in-capital       3,315,104       3,330,3         Accumulated distributions in excess of net income       (1,316,993)       (1,201,8         Accumulated other comprehensive income       6,136       9,4         Total shareholders' equity       2,098,292       2,232,0         Noncontrolling interests       22,491       33,3   | Series C Cumulative Convertible Preferred, liquidation preference \$96,770 and 1,935,400 shares |                    | 94,016     |           | 94,016      |           |
| Additional paid-in-capital       3,315,104       3,330,3         Accumulated distributions in excess of net income       (1,316,993)       (1,201,8         Accumulated other comprehensive income       6,136       9,4         Total shareholders' equity       2,098,292       2,232,0         Noncontrolling interests       22,491       33,3   | Common shares, par value \$0.0001 per share; authorized 600,000,000 shares, 294,499,790 and     |                    | 29         |           | 29          |           |
| Accumulated distributions in excess of net income(1,316,993)(1,201,8Accumulated other comprehensive income6,1369,4Total shareholders' equity2,098,2922,232,0Noncontrolling interests22,49133,3   |   |                    | 3,315,104  |           | 3,330,383   |           |
| Accumulated other comprehensive income6,1369,4Total shareholders' equity2,098,2922,232,0Noncontrolling interests22,49133,3   |   |                    |            |           | (1,201,824) |           |
| Total shareholders' equity  Noncontrolling interests  2,098,292  2,232,0  22,491  33,3   |   |                    |            |           | 9,483       |           |
| Noncontrolling interests 22,491 33,3   | 1   | _                  |            |           | 2,232,087   |           |
|  | * *   |                    |            |           | 33,370      |           |
| 1 Of all equity 7 170 783 7 765 4  | Total equity  |                    | 2,120,783  |           | 2,265,457   |           |
|  |   | ¢                  |            | \$        | 4,192,775   |           |

# LXP INDUSTRIAL TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

# (\$000, except share and per share data) Years ended December 31,

|   | 2024          | 2023          |    | 2022        |
|---|---------------|---------------|----|-------------|
| Gross revenues:   |               |               |    |             |
| Rental revenue  | \$<br>354,353 | \$<br>334,220 | \$ | 313,992     |
| Other revenue   | 4,105         | 6,283         |    | 7,253       |
| Total gross revenues  | 358,458       | 340,503       |    | 321,245     |
| Expense applicable to revenues:   |               |               |    |             |
| Depreciation and amortization   | (192,863)     | (183,524)     |    | (180,567)   |
| Property operating  | (60,513)      | (58,394)      |    | (54,870)    |
| General and administrative  | (40,045)      | (36,334)      |    | (38,714)    |
| Transaction costs   | (498)         | (4)           |    | (4,177)     |
| Non-operating income  | 7,707         | 2,982         |    | 935         |
| Interest and amortization expense   | (66,477)      | (46,389)      |    | (45,417)    |
| Debt satisfaction losses, net   | _             | (132)         |    | (119)       |
| Impairment charges  | _             | (16,490)      |    | (3,037)     |
| Change in allowance for credit loss   | 61            | 32            |    | (93)        |
| Gains on sales of properties  | 39,848        | 33,010        |    | 59,094      |
| Gain on change in control of a subsidiary   | 209           | _             |    |             |
| Selling profit from sales-type leases   |               |               |    | 47,059      |
| Income before benefit (provision) for income taxes and equity in earnings (losses) of non-consolidated entities | 45,887        | 35,260        |    | 101,339     |
| Benefit (provision) for income taxes  | 127           | (703)         |    | (1,102)     |
| Equity in earnings (losses) of non-consolidated entities  | (3,179)       | 1,366         |    | 16,006      |
| Net income  | 42,835        | 35,923        |    | 116,243     |
| Less net (income) loss attributable to noncontrolling interests   | 1,699         | (5,540)       |    | (2,460)     |
| Net income attributable to LXP Industrial Trust shareholders  | 44,534        | 30,383        |    | 113,783     |
| Dividends attributable to preferred shares - Series C   | (6,290)       | (6,290)       |    | (6,290)     |
| Allocation to participating securities  | (322)         | <br>(230)     |    | (186)       |
| Net income attributable to common shareholders  | \$<br>37,922  | \$<br>23,863  | \$ | 107,307     |
|   |               |               |    |             |
| Net income attributable to common shareholders - per common share basic   | \$<br>0.13    | \$<br>0.08    | \$ | 0.38        |
| Weighted-average common shares outstanding - basic  | 291,472,930   | 290,245,877   |    | 279,887,760 |
| Net income attributable to common shareholders - per common share diluted                                       | \$<br>0.13    | \$<br>0.08    | \$ | 0.38        |
| Weighted-average common shares outstanding - diluted  | 291,559,993   | 291,193,514   |    | 282,473,458 |
| -   |               |               | _  |             |

# LXP INDUSTRIAL TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (\$000)

### Years ended December 31,

|   | 2024         | 2023 |         |    | 2022    |
|---|--------------|------|---------|----|---------|
| Net income  | \$<br>42,835 | \$   | 35,923  | \$ | 116,243 |
| Other comprehensive income (loss):  |              |      |         |    |         |
| Change in unrealized income (loss) on interest rate swaps, net                    | (3,338)      |      | (6,847) |    | 22,576  |
| Company's share of other comprehensive income (loss) of non-consolidated entities | (9)          |      | (1,359) |    | 1,371   |
| Other comprehensive income (loss)   | (3,347)      |      | (8,206) |    | 23,947  |
| Comprehensive income  | 39,488       |      | 27,717  |    | 140,190 |
| Comprehensive (income) loss attributable to noncontrolling interests              | 1,699        |      | (5,540) |    | (2,460) |
| Comprehensive income attributable to LXP Industrial Trust shareholders            | \$<br>41,187 | \$   | 22,177  | \$ | 137,730 |

### LXP INDUSTRIAL TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(\$000 except share amounts) Year ended December 31, 2024

LXP Industrial Trust Shareholders

|  | Total       | Number of<br>Preferred<br>Shares | Preferred<br>Shares | Number of<br>Common<br>Shares | Common<br>Shares | Additional<br>Paid-in-<br>Capital | Accumulated<br>Distributions<br>in Excess of<br>Net Income | Accumulated<br>Other<br>Comprehensive<br>Income/(Loss) | Noncontrolling<br>Interests |
|--|-------------|----------------------------------|---------------------|-------------------------------|------------------|-----------------------------------|--|--|-----------------------------|
| Balance December 31, 2023  | \$2,265,457 | 1,935,400                        | \$ 94,016           | 293,449,088                   | \$ 29            | \$3,330,383                       | \$ (1,201,824)   | \$ 9,483   | \$ 33,370                   |
| Issuance of partnership interest in real estate                          | 1,751       | _                                | _                   | _                             |                  | _                                 | _  | _  | 1,751                       |
| Purchase of noncontrolling interest in consolidated joint venture        | (27,898)    | _                                | _                   | _                             | _                | (23,843)                          | _  | _  | (4,055)                     |
| Change in control of a subsidiary  | (2,503)     | _                                | _                   | _                             | _                | _                                 |  | _  | (2,503)                     |
| Issuance of common shares and deferred compensation amortization, net    | 10,152      | _                                | _                   | 1,670,011                     | _                | 10,152                            | _  | _  | _                           |
| Repurchase of common shares to settle tax obligations                    | (1,588)     |                                  | _                   | (160,079)                     | _                | (1,588)                           | _  | _  | _                           |
| Forfeiture of employee common shares                                     | 8           | _                                | _                   | (459,230)                     | _                | _                                 | 8  | _  | _                           |
| Dividends/distributions (\$0.525 per common share)                       | (164,084)   | _                                | _                   | _                             | _                | _                                 | (159,711)  | _  | (4,373)                     |
| Net income (loss)  | 42,835      | _                                | _                   | <del></del>                   | _                | _                                 | 44,534   | <del></del>  | (1,699)                     |
| Other comprehensive loss   | (3,338)     |                                  | _                   | _                             | _                |                                   |  | (3,338)  | _                           |
| Company's share of other comprehensive loss of non-consolidated entities | (9)         | _                                | _                   | _                             | _                | _                                 | _  | (9)  | _                           |
| Balance December 31, 2024  | \$2,120,783 | 1,935,400                        | \$ 94,016           | 294,499,790                   | \$ 29            | \$3,315,104                       | \$ (1,316,993)   | \$ 6,136   | \$ 22,491                   |

## LXP INDUSTRIAL TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(\$000 except share amounts) Year ended December 31, 2023

LXP Industrial Trust Shareholders

|  | LAI industrial frust shareholders |                                  |                     |                               |                  |                                   |  |   |                             |
|--|-----------------------------------|----------------------------------|---------------------|-------------------------------|------------------|-----------------------------------|--|---|-----------------------------|
|  | Total                             | Number of<br>Preferred<br>Shares | Preferred<br>Shares | Number of<br>Common<br>Shares | Common<br>Shares | Additional<br>Paid-in-<br>Capital | Accumulated<br>Distributions<br>in Excess of<br>Net Income | Accumulated Other Comprehensive Income/(Loss) | Noncontrolling<br>Interests |
| Balance December 31, 2022  | \$2,391,003                       | 1,935,400                        | \$ 94,016           | 291,719,310                   | \$ 29            | \$3,320,087                       | \$ (1,079,087)   | \$ 17,689                                     | \$ 38,269                   |
| Issuance of partnership interest in real estate                          | 714                               | _                                | _                   | _                             | _                | _                                 | _  | _   | 714                         |
| Redemption of noncontrolling OP units for common shares                  | (415)                             | _                                | _                   | 832,571                       | _                | 3,393                             | _  | _   | (3,808)                     |
| Issuance of common shares and deferred compensation amortization, net    | 8,979                             | _                                |                     | 1,286,648                     | _                | 8,979                             | _  | _   | _                           |
| Repurchase of common shares to settle tax obligations                    | (2,076)                           | _                                | _                   | (204,780)                     | _                | (2,076)                           | _  | _   | _                           |
| Forfeiture of employee common shares                                     | 5                                 | _                                | _                   | (184,661)                     | _                | _                                 | 5  | _   | _                           |
| Dividends/distributions (\$0.505 per common share)                       | (160,470)                         | _                                | _                   | _                             | _                | _                                 | (153,125)  | _   | (7,345)                     |
| Net income   | 35,923                            | _                                | _                   | _                             | _                |                                   | 30,383   | _   | 5,540                       |
| Other comprehensive loss   | (6,847)                           | _                                | _                   | _                             | _                | _                                 | _  | (6,847)                                       | _                           |
| Company's share of other comprehensive loss of non-consolidated entities | (1,359)                           | _                                |                     |                               | _                | _                                 |  | (1,359)                                       | _                           |
| Balance December 31, 2023  | \$2,265,457                       | 1,935,400                        | \$ 94,016           | 293,449,088                   | \$ 29            | \$3,330,383                       | \$ (1,201,824)   | \$ 9,483                                      | \$ 33,370                   |
|  |                                   |                                  |                     |                               |                  | 1.00                              |  |   |                             |

### LXP INDUSTRIAL TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(\$000 except share amounts) Year ended December 31, 2022

LXP Industrial Trust Shareholders

|  | Total       | Number of<br>Preferred<br>Shares | Preferred<br>Shares | Number of<br>Common<br>Shares | Common<br>Shares | Additional<br>Paid-in-<br>Capital | Accumulated<br>Distributions<br>in Excess of<br>Net Income | Accumulated<br>Other<br>Comprehensive<br>Income/(Loss) | Noncontrolling<br>Interests |
|--|-------------|----------------------------------|---------------------|-------------------------------|------------------|-----------------------------------|--|--|-----------------------------|
| Balance December 31, 2021  | \$2,323,228 | 1,935,400                        | \$ 94,016           | 283,752,726                   | \$ 28            | \$3,252,506                       | \$ (1,049,434)   | \$ (6,258)   | \$ 32,370                   |
| Issuance of partnership interest in real estate                            | 7,814       | _                                | _                   | _                             |                  | _                                 | _  | _  | 7,814                       |
| Redemption of noncontrolling OP units for common shares                    | _           | _                                | _                   | 39,747                        | _                | 211                               | _  | _  | (211)                       |
| Purchase of noncontrolling interest in consolidated joint venture          | (27,958)    | _                                | _                   | _                             |                  | (25,058)                          | _  | _  | (2,900)                     |
| Issuance of common shares and deferred compensation amortization, net      | 229,390     | _                                | _                   | 20,580,816                    | 2                | 229,388                           | _  | _  | _                           |
| Repurchase of common shares  | (130,676)   | _                                | _                   | (12,102,074)                  | (1)              | (130,675)                         | _  | _  | _                           |
| Repurchase of common shares to settle tax obligations                      | (6,285)     | _                                | _                   | (410,958)                     | _                | (6,285)                           | _  | _  | _                           |
| Forfeiture of employee common shares                                       | 16          | _                                | _                   | (140,947)                     | _                | _                                 | 16   | _  | _                           |
| Dividends/distributions (\$0.485 per common share)                         | (144,716)   | _                                | _                   | _                             | _                | _                                 | (143,452)  | _  | (1,264)                     |
| Net income   | 116,243     | _                                | _                   | _                             | _                | _                                 | 113,783  | _  | 2,460                       |
| Other comprehensive income   | 22,576      | _                                | _                   | _                             | _                | _                                 | <u> </u>   | 22,576   |                             |
| Company's share of other comprehensive income of non-consolidated entities | 1,371       | _                                | _                   | _                             | _                | _                                 | _  | 1,371  | _                           |
| Balance December 31, 2022  | \$2,391,003 | 1,935,400                        | \$ 94,016           | 291,719,310                   | \$ 29            | \$3,320,087                       | \$ (1,079,087)   | \$ 17,689  | \$ 38,269                   |
|  |             |                                  |                     |                               |                  |                                   |  |  |                             |

# LXP INDUSTRIAL TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (\$000)

### Years ended December 31,

| -   | 2024      | 2023       | 2022       |
|---|-----------|------------|------------|
| Cash flows from operating activities:   |           |            |            |
|   | 42,835    | \$ 35,923  | \$ 116,243 |
| Adjustments to reconcile net income to net cash provided by operating activities: |           |            |            |
| Depreciation and amortization   | 196,629   | 186,540    | 183,419    |
| Gains on sales of properties  | (39,848)  | (33,010)   | (59,094)   |
| Gain on change in control of a subsidiary   | (209)     | _          | _          |
| Change in allowance for credit loss   | (61)      | (32)       | 93         |
| Selling profit from sales-type leases   |           | _          | (47,059)   |
| Debt satisfaction losses, net   | _         | 132        | 119        |
| Impairment charges  | _         | 16,490     | 3,037      |
| Straight-line rents   | (7,097)   | (9,471)    | (11,363)   |
| Amortization of right of use assets   | 4,166     | 4,136      | 3,980      |
| Other non-cash expense, net   | 7,521     | 5,900      | 6,072      |
| Equity in (earnings) losses of non-consolidated entities                          | 3,179     | (1,366)    | (16,006)   |
| Distributions of accumulated earnings from non-consolidated entities              | 1,646     | 4,614      | 17,024     |
| Changes in assets and liabilities:  |           |            |            |
| Change in accounts payable and other liabilities                                  | 2,914     | 4,407      | (1,574)    |
| Change in rent receivable and prepaid rent, net                                   | 5,639     | (488)      | 623        |
| Change in accrued interest payable  | (862)     | 2,199      | 700        |
| Other adjustments, net  | (5,265)   | (6,528)    | (1,945)    |
| Net cash provided by operating activities   | 211,187   | 209,446    | 194,269    |
| Cash flows from investing activities:   |           |            |            |
| Acquisition of real estate, including intangible assets                           | (161,979) | (15,018)   | (132,026)  |
| Investment in real estate under construction                                      | (105,711) |            | (276,706)  |
| Capital expenditures  | (17,782)  | (17,937)   | (32,562)   |
| Net proceeds from sale of properties  | 177,473   | 97,758     | 194,472    |
| Realization of net investment in a sales-type lease                               | 65,828    | _          | _          |
| Principal payments on loans receivable  |           | 1,462      | 27         |
| Investments in non-consolidated entities, net                                     | (1,312)   | (3,648)    | (3,225)    |
| Distributions from non-consolidated entities in excess of accumulated earnings    | 7,266     | 10,009     | 19,930     |
| Payments of deferred leasing costs  | (7,212)   | (6,151)    | (5,156)    |
| Investment in held-to-maturity securities   | 130,000   | (130,000)  | _          |
| Change in real estate deposits, net   | (168)     | 867        | (1,673)    |
| Net cash provided by (used in) investing activities                               | 86,403    | (183,451)  | (236,919)  |
| Cash flows from financing activities:   |           |            |            |
| Dividends to common and preferred shareholders                                    | (158,157) | (151,932)  | (142,461)  |
| Principal amortization payments   | (5,373)   | (12,265)   | (11,275)   |
| Repayment of senior notes   | (198,932) | _          | _          |
| Revolving credit facility borrowings  | 85,000    | 125,000    | 280,000    |
| Revolving credit facility payments  | (85,000)  | (125,000)  | (280,000)  |
| Proceeds from issuance of senior notes  | _         | 298,269    | _          |
| Deferred financing costs  | _         | (5,818)    | (3,626)    |
| Cash distributions to noncontrolling interests                                    | (4,373)   | (7,345)    | (1,264)    |
| Cash contributions from noncontrolling interests                                  | 1,751     | 714        | 7,814      |
| Repurchase of common shares   | _         | _          | (130,675)  |
| Purchase of noncontrolling interest   | (27,875)  | _          | (27,958)   |
| Issuance of common shares, net of costs and repurchases to settle tax obligations | (2,021)   | (2,661)    | 215,574    |
| Net cash provided by (used in) financing activities                               | (394,980) | 118,962    | (93,871)   |
| Change in cash, cash equivalents and restricted cash                              | (97,390)  | 144,957    | (136,521)  |
| Cash, cash equivalents and restricted cash, at beginning of year                  | 199,463   | 54,506     | 191,027    |
| Cash, cash equivalents and restricted cash, at end of year                        | 102,073   | \$ 199,463 | \$ 54,506  |

(\$000, except share/unit data)

#### (1) The Company and Financial Statement Presentation

LXP Industrial Trust (together with its consolidated subsidiaries, except when the context only applies to the parent entity, the "Company") is a Maryland real estate investment trust ("REIT") that owns a portfolio of equity investments focused on Class A warehouse and distribution real estate facilities. Class A real estate encompasses attractive and efficient buildings of high quality that are well-designed and constructed with above-average material, workmanship and finishes and are well-maintained and managed.

As of December 31, 2024, the Company had ownership interests in approximately 119 consolidated real estate properties located in 17 states. The properties in which the Company has an interest are primarily net leased to tenants in various industries.

The Company believes it has qualified as a REIT under the Internal Revenue Code of 1986, as amended (the "Code"). Accordingly, the Company will not be subject to federal income tax, provided that distributions to its shareholders equal at least the amount of its REIT taxable income as defined under the Code. The Company is permitted to participate in certain activities from which it was previously precluded in order to maintain its qualification as a REIT, so long as these activities are conducted in entities which elect to be treated as taxable REIT subsidiaries ("TRS") under the Code. As such, the TRS are subject to federal income taxes on the income from these activities.

The Company conducts its operations indirectly through (1) property owner subsidiaries, which are single purpose entities, (2) a wholly-owned TRS, Lexington Realty Advisors, Inc., and (3) joint ventures. Property owner subsidiaries are landlords under leases for properties in which the Company has an interest and/or borrowers under loan agreements secured by properties in which the Company has an interest and lender subsidiaries are lenders under loan agreements where the Company made an investment in a loan asset, but in all cases are separate and distinct legal entities. Each property owner subsidiary is a separate legal entity that maintains separate books and records. The assets and credit of each property owner subsidiary with a property subject to a mortgage loan are not available to creditors to satisfy the debt and other obligations of any other person, including any other property owner subsidiary or any other affiliate. Consolidated entities that are not property owner subsidiaries do not directly own any of the assets of a property owner subsidiary (or the general partner, member or managing member of such property owner subsidiary), but merely hold partnership, membership or beneficial interests therein, which interests are subordinate to the claims of such property owner subsidiary's (or its general partner's, member's or managing member's) creditors.

### (2) Summary of Significant Accounting Policies

Basis of Presentation and Consolidation. The Company's consolidated financial statements are prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles ("GAAP"). The financial statements reflect the accounts of the Company and its consolidated subsidiaries. The Company consolidates wholly-owned subsidiaries, partnerships and joint ventures which it controls (i) through voting rights or similar rights or (ii) by means other than voting rights if the Company is the primary beneficiary of a variable interest entity ("VIE"). Entities which the Company does not control and entities which are VIEs in which the Company is not a primary beneficiary are accounted for under appropriate GAAP.

As of December 31, 2024, the Company had interests in five consolidated joint ventures with developers, consisting of three development projects and two land joint ventures, with ownership interests ranging from 80% to 95.5%. Each joint venture acquired land parcels for industrial development of which three projects were substantially completed and placed into service. The Company determined that the joint ventures are variable interest entities in accordance with the applicable accounting guidance. The Company concluded that it is the primary beneficiary in each of the joint ventures and as such, the joint ventures' operations are consolidated in the Company's consolidated financial statements.

In 2023, the Company purchased the remaining 0.925% noncontrolling interest in Lepercq Corporate Income Fund L.P. ("LCIF") consisting of 730,623.5 LCIF operating partnership ("OP") units by issuing 822,627 common shares at \$9.47 per share, for a total value of approximately \$7,800. As the Company previously consolidated LCIF, the acquisition of the noncontrolling ownership interest was recorded as an equity transaction with the carrying balance of noncontrolling interest, net of transaction costs, of \$3,344 recorded as additional paid-in-capital. There were no LCIF OP units outstanding after the transaction.

(\$000, except share/unit data)

The assets of each VIE are only available to satisfy such VIE's respective liabilities. Below is a summary of selected financial data of consolidated VIEs for which the Company is the primary beneficiary included on the consolidated balance sheets as of December 31, 2024 and 2023:

|                   | Dece | December 31, 2024 |    | December 31, 2023 |  |  |
|-------------------|------|-------------------|----|-------------------|--|--|
| Real estate, net  | \$   | 380,563           | \$ | 535,118           |  |  |
| Total assets      | \$   | 392,791           | \$ | 626,442           |  |  |
| Total liabilities | \$   | 8,603             | \$ | 19,549            |  |  |

In addition, the Company acquires, from time to time, properties using a reverse like-kind exchange structure pursuant to Section 1031 of the Internal Revenue Code (a "reverse 1031 exchange") and, as such, the properties are in the possession of an Exchange Accommodation Titleholder ("EAT") until the reverse 1031 exchange is completed. The EAT is classified as a VIE as it is a "thinly capitalized" entity. The Company consolidates the EAT because it is the primary beneficiary as it has the ability to control the activities that most significantly impact the EAT's economic performance and can collapse the 1031 exchange structure at any time. The assets of the EAT primarily consist of leased property (net real estate and intangibles).

Revenue Recognition. The Company recognizes operating lease revenue on a straight-line basis over the term of the lease unless another systematic and rational basis is more representative of the time pattern in which the use benefit is derived from the leased property. Revenue is recognized on a contractual basis for leases with escalations tied to a consumer price index with no floor. The Company evaluates the collectability of its rental payments and recognizes revenue on a cash basis when the Company believes it is no longer probable that it will receive substantially all of the remaining lease payments. Renewal options in leases are excluded from the calculation of straight-line rent if the renewals are not reasonably certain. If the Company funds tenant improvements and the improvements are deemed to be owned by the Company, revenue recognition will commence when the improvements are substantially completed and possession or control of the space is turned over to the tenant. If the Company determines that the tenant allowances are lease incentives, the Company commences revenue recognition when possession or control of the space is turned over to the tenant for tenant work to begin. The lease incentive is recorded as a deferred expense and amortized as a reduction of revenue on a straight-line basis over the respective lease term. The Company recognizes lease termination fees as rental revenue in the period received and writes off unamortized lease-related intangible and other lease-related account balances, provided there are no further Company obligations under the lease. Otherwise, such fees and balances are recognized on a straight-line basis over the remaining obligation period with the termination payments being recorded as a component of rent receivable-deferred on the consolidated balance sheets. Sales-type lease income is recognized on an effective interest rate basis at a constant rate of return over the term of the applicable leases using the rate implicit in the leases. The investment in a sales-type lease balance is increased every period to reflect income on the net investment in the lease and reduced by the amount of lease payments collected during the period.

Earnings Per Share. Basic net income (loss) per share is computed under the two-class method by dividing net income (loss) reduced by preferred dividends and amounts allocated to certain non-vested share-based payment awards, if applicable, by the weighted-average number of common shares outstanding during the period. Diluted net income (loss) per share amounts are similarly computed but include the effect, when dilutive, of in-the-money common share options and non-vested common shares, unsettled common shares sold in forward sales transactions, OP units and put options of certain convertible securities.

(\$000, except share/unit data)

Use of Estimates. Management has made a number of significant estimates and assumptions relating to the reporting of assets and liabilities, the disclosure of contingent assets and liabilities and the reported amounts of revenues and expenses to prepare these consolidated financial statements in conformity with GAAP. These estimates and assumptions are based on management's best estimates and judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment. Management adjusts such estimates when facts and circumstances dictate. The most significant estimates made include the recoverability of current and deferred accounts receivable, allocation of property purchase price to tangible and intangible assets acquired and liabilities assumed, the determination of VIEs and which entities should be consolidated, the determination of impairment of long-lived assets and equity method investments, valuation of derivative financial instruments, valuation of awards granted under compensation plans, the determination of the incremental borrowing rate for leases where the Company is the lessee, the determination of the term and fair value of sales-type leases, the estimate of credit losses for investments in sales-type leases, the allocation of incurred and future shared development costs to land parcels, and the useful lives of long-lived assets. Actual results could differ materially from those estimates.

Acquisition of Real Estate. The fair value of the real estate acquired, which includes the impact of fair value adjustments for assumed mortgage debt related to property acquisitions, is allocated to the acquired tangible assets, consisting of land, building and improvements and identified intangible assets and liabilities, consisting of the value of above-market and below-market leases, other value of in-place leases and value of tenant relationships, based in each case on their fair values. The Company's acquisitions are primarily considered asset acquisitions, thus acquisition costs are capitalized.

The fair value of the tangible assets of an acquired property (which includes land, building and improvements and fixtures and equipment) is determined by valuing the property as if it were vacant. The "as-if-vacant" value is then allocated to land and building and improvements based on management's determination of relative fair values of these assets. Factors considered by management in performing these analyses include an estimate of carrying costs during the expected lease-up periods considering current market conditions and costs to execute similar leases. In estimating carrying costs, management includes real estate taxes, insurance and other operating expenses and estimates of lost rental revenue during the expected lease-up periods based on current market demand. Management also estimates costs to execute similar leases including leasing commissions. Management generally retains a third party to assist in the allocations.

In allocating the fair value of the identified intangible assets and liabilities of an acquired property, above-market and below-market lease values are recorded based on the difference between the current in-place lease rent and management's estimate of current market rents. Below-market lease intangibles are recorded as part of deferred revenue and amortized into rental revenue over the non-cancelable periods and bargain renewal periods of the respective leases. Above-market leases are recorded as part of intangible assets and amortized as a direct charge against rental revenue over the non-cancelable portion of the respective leases.

The aggregate value of other acquired intangible assets, consisting of in-place leases and tenant relationship values, is measured based on the lease revenue and market value of lease up costs avoided as a result of having an in-place lease on the acquisition date. This aggregate value is allocated between in-place lease values and tenant relationship values based on management's evaluation of the specific characteristics of each tenant's lease. The value of in-place leases is amortized to expense over the remaining non-cancelable periods and any bargain renewal periods of the respective leases. The value of tenant relationships is amortized to expense over the applicable lease term plus expected renewal periods.

Depreciation is determined by the straight-line method over the remaining estimated economic useful lives of the properties. The Company generally depreciates its real estate assets over periods ranging up to 40 years.

(\$000, except share/unit data)

Impairment of Real Estate. The Company evaluates the carrying value of all tangible and intangible real estate assets held for investment for possible impairment when an event or change in circumstance has occurred that indicates its carrying value may not be recoverable. The Company considers the strategic decisions regarding the future plans to sell properties and other market factors. The Company regularly updates significant estimates and assumptions including rental rates, capitalization rates and discount rates, which are included in the anticipated future undiscounted cash flows derived from the asset. If such cash flows are less than the asset's carrying value, an impairment charge is recognized to the extent by which the asset's carrying value exceeds its estimated fair value, which may be below the balance of any non-recourse financing. Estimating future cash flows and fair values is highly subjective and such estimates could differ materially from actual results.

Investments in Non-Consolidated Entities. The Company uses the equity method of accounting for those joint ventures where it exercises significant influence but does not have control. If the Company's investment in the entity is insignificant and the Company has no influence over the control of the entity then the entity is accounted for under the cost method.

Impairment of Equity Method Investments. The Company assesses whether there are indicators that the value of its equity method investments may be impaired. An impairment charge is recognized only if the Company determines that a decline in the value of the investment below its carrying value is other-than-temporary. The assessment of impairment is highly subjective and involves the application of significant assumptions and judgments about the Company's intent and ability to recover its investment given the nature and operations of the underlying investment, including the level of the Company's involvement therein, among other factors. To the extent an impairment is deemed to be other-than-temporary, the loss is measured as the excess of the carrying amount of the investment over the estimated fair value of the investment.

Fair Value Measurements. The Company follows the guidance in the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 820, Fair Value Measurements and Disclosures ("Topic 820"), to determine the fair value of financial and non-financial instruments. Topic 820 defines fair value, establishes a framework for measuring fair value in GAAP and expands disclosures about fair value measurements. Topic 820 establishes a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value into three levels: Level 1 - quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities; Level 2 - observable prices that are based on inputs not quoted in active markets, but corroborated by market data; and Level 3 - unobservable inputs, which are used when little or no market data is available. The fair value hierarchy gives the highest priority to Level 1 inputs and the lowest priority to Level 3 inputs. In determining fair value, the Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible, as well as considering counterparty credit risk. The Company has formally elected to apply the portfolio exception within Topic 820 with respect to measuring counterparty risk for all of its derivative transactions subject to master netting arrangements.

The Company estimates the fair value of its real estate assets, including non-consolidated real estate assets, by using income and market valuation techniques. The Company may estimate fair values using market information such as recent sale contracts (Level 2 inputs) or recent sale offers or discounted cash flow models, which primarily rely on Level 3 inputs. The cash flow models include estimated cash inflows and outflows over a specified holding period. These cash flows may include contractual rental revenues, projected future rental revenues and expenses and forecasted tenant improvements and lease commissions based upon market conditions determined through discussion with local real estate professionals, experience the Company has with its other owned properties in such markets and expectations for growth. Capitalization rates and discount rates utilized in these models are estimated by management based upon rates that management believes to be within a reasonable range of current market rates for the respective properties based upon an analysis of factors such as property and tenant quality, geographical location and local supply and demand observations. To the extent the Company under-estimates forecasted cash out flows (tenant improvements, lease commissions and operating costs) or over-estimates forecasted cash inflows (rental revenue rates), the estimated fair value of its real estate assets could be overstated.

(\$000, except share/unit data)

Cost Capitalization. The Company capitalizes direct and indirect project costs associated with construction of a property or improvements, including interest and compensation costs of employees directly contributing to the completion of each construction project, up to the time the property is stabilized. These costs are included within investments in real estate under construction for development projects and in construction in progress within real estate, at cost for improvements on the consolidated balance sheets. If activities and costs incurred to ready the vacant space cease, then cost capitalization is also discontinued until such activities are resumed. Once construction is substantially complete on a vacant space and it is ready for its intended use, costs are no longer capitalized. The Company will reclassify a development project to real estate, at cost from investments in real estate under construction once in service upon stabilization. The Company considers stabilization to occur upon the earlier of 90% occupancy of the property or one-year from cessation of major construction activities. If some portions of a development project are substantially complete and ready for use and other portions have not yet reached that stage, we cease capitalizing costs on the completed portion of the project but continue to capitalize costs for the incomplete portion. When a portion of the development project is substantially complete and ready for its intended use, the project is placed into service and depreciation commences.

The Company incurs common development costs that include actual costs incurred and estimates of future common development costs benefiting individual properties within a development project. Common development costs, if they cannot be specifically identified, are allocated to each sold parcel based upon its relative sales value. For purposes of allocating common development costs, estimates of future common development costs are re-evaluated throughout the development life cycle, with adjustments being allocated prospectively to the land parcels being developed.

Properties Held For Sale. Assets and liabilities of properties that meet various held for sale criteria, including whether it is probable that a sale will occur within 12 months, are presented separately on the consolidated balance sheets. Properties are held for sale for a period longer than 12 months if events or circumstances out of the Company's control occur that delay the sale and while management continues to be committed to the plan of sale and is performing actions necessary to respond to the conditions causing the delay the properties held for sale remain salable in their current condition. The operating results of these properties are reflected as discontinued operations on the consolidated statements of operations only if the sale of these assets represents a major strategic shift in operations; if not, the operating results are included in continuing operations. Properties classified as held for sale are carried at the lower of net carrying value or estimated fair value less costs to sell and depreciation and amortization are no longer recognized. Held for sale properties are evaluated quarterly to ensure that properties continue to meet the held for sale criteria. If properties are required to be reclassified from held for sale to held for use due to changes to a plan of sale, they are recorded at the lower of fair value or the carrying amount before the property was classified as held for sale, adjusted for any depreciation and amortization expense that would have been recognized had the property been continuously classified as held and used. Properties that do not meet the held for sale criteria are accounted for as operating properties.

*Deferred Expenses*. Deferred expenses consist primarily of revolving line of credit debt and leasing costs. Debt costs are amortized using the straight-line method, which approximates the interest method, over the terms of the debt instruments and leasing costs are amortized over the term of the related lease.

Investment in Sales-Type Leases. Investments in sales-type leases are accounted for under ASC 842 "Leases" ("ASC 842"). Upon lease commencement or lease modification, the Company assesses lease classification to determine whether the lease should be classified as a direct financing, sales-type or operating lease. As required by ASC 842, the Company separately assesses the land and building components of the property to determine the classification of each component unless the effect of separately accounting for the land component will be insignificant. If the lease is determined to be a direct financing or sales-type lease, the Company records a net investment in the lease, which is equal to the sum of the lease receivable and the unguaranteed residual asset, discounted at the rate implicit in the lease. Any difference between the fair value of the asset and the net investment in the lease is considered selling profit or loss and is either recognized upon execution of the lease or deferred and recognized over the life of the lease, depending on the lease classification and the collectability of the minimum lease payments. Initial direct costs are recognized as an expense if, at the commencement date, the fair value of the underlying asset is different from its carrying amount. If the fair value of the underlying asset equals its carrying amount, initial direct costs are deferred at the commencement date and included in the measurement of the net investment in the lease.

Allowance for Credit Losses. On January 1, 2020, the Company adopted ASC 326 "Financial Instruments-Credit Losses" ("ASC 326" or "CECL"), which requires that the Company measures and records current expected credit losses for its investments, the scope of which includes investment in sales-type leases in its consolidated balance sheets.

(\$000, except share/unit data)

The Company has elected to use a discounted cash flow model to estimate the allowance for credit losses. This model requires us to develop cash flows which is used to project estimated credit losses over the life of the lease and discount these cash flows at the asset's effective interest rate. The Company then records an allowance equal to the difference between the amortized cost basis of the asset and the present value of the expected credit loss cash flows.

Expected losses within the Company's cash flows are determined by estimating the probability of default of the tenant and their parent guarantors over the term of the lease. The Company evaluates the collectability of its investment in sales-type leases, net based various probability weighted default scenarios that include, but are not limited to, current payment status, the financial strength of its tenant and its parent guarantors, current economic conditions and 20 years of historical information on corporate defaults. The Company is unable to use its historical data to estimate losses as it has no relevant loss history to date.

The allowance is recorded as a reduction to our investment in sales-type leases, net, on the consolidated balance sheets. The Company is required to update its allowance on a quarterly basis with the resulting change being recorded on the consolidated statement of operations for the relevant period. The Company regularly evaluates the extent and impact of any credit deterioration that could affect performance and the value of its investment in sales-type leases, as well as the financial and operating capability of the tenant. The Company also evaluates the tenant's competency in managing and operating the secured property and considers the overall economic environment, real estate sector and geographic submarket in which the secured property is located. If a tenant's credit deteriorates and it defaults under the terms of the sales-type lease, the Company puts the lease in non-accrual status until it is determined that all payments under the lease are probable of being collected. Write-offs are deducted from the allowance in the period in which they are deemed uncollectible. Recoveries previously written off are recorded when received.

Derivative Financial Instruments. The Company accounts for its interest rate swap agreements in accordance with FASB ASC Topic 815, Derivatives and Hedging ("Topic 815"). In accordance with Topic 815, these agreements are carried on the balance sheet at their respective fair values, as an asset if fair value is positive, or as a liability if fair value is negative. If the interest rate swap is designated as a cash flow hedge, the portion of the interest rate swap's change in fair value is reported as a component of other comprehensive income (loss). The Company also accounts for its share of cash flow hedges from non-consolidated entities as part of investment in non-consolidated entities and accumulated other comprehensive income (loss).

Upon entering into hedging transactions, the Company documents the relationship between the interest rate swap agreement and the hedged item. The Company also documents its risk-management policies, including objectives and strategies, as they relate to its hedging activities. The Company assesses, both at inception of a hedge and on an ongoing basis, whether or not the hedge is highly effective. The Company will discontinue hedge accounting on a prospective basis with changes in the estimated fair value reflected in earnings when (1) it is determined that the derivative is no longer effective in offsetting cash flows of a hedged item (including forecasted transactions), (2) it is no longer probable that the forecasted transaction will occur or (3) it is determined that designating the derivative as an interest rate swap is no longer appropriate. The Company does and may continue to utilize interest rate swap and cap agreements to manage interest rate risk, but does not anticipate entering into derivative transactions for speculative trading purposes.

Stock Compensation. The Company maintains an equity participation plan. Non-vested share grants generally vest either based upon (1) time, (2) performance and/or (3) market conditions. All share-based payments to employees are recognized on the consolidated statements of operations based on their fair values. The Company has made an accounting policy election to account for share-based award forfeitures in compensation costs when they occur.

*Tax Status*. The Company has made an election to qualify, and believes it is operating so as to qualify, as a REIT for federal income tax purposes. Accordingly, the Company generally will not be subject to federal income tax, provided that distributions to its shareholders equal at least the amount of its REIT taxable income as defined under Sections 856 through 860 of the Code.

The Company is permitted to participate in certain activities from which it was previously precluded in order to maintain its qualification as a REIT, so long as these activities are conducted in entities which elect to be treated as taxable REIT subsidiaries under the Code. As such, the Company is subject to federal and state income taxes on the income from these activities.

(\$000, except share/unit data)

Income taxes, primarily related to the Company's taxable REIT subsidiaries, are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis and operating loss and tax credit carry-forwards. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled.

Cash and Cash Equivalents. The Company considers all highly liquid instruments with maturities of three months or less from the date of purchase to be cash equivalents.

Restricted Cash. Restricted cash is comprised primarily of cash balances held by lenders.

Short-Term Investments. Short-term investments classified as held-to-maturity securities consist of term deposits and treasury bills that the Company has the ability and intent to hold to maturity. These short-term investments have an original maturity of greater than three months but less than 12 months and are recorded in short-term investments on the consolidated balance sheet. Held-to-maturity securities are recorded at amortized cost, which approximates fair value. The estimate of expected losses considers historical credit loss information that is adjusted for current conditions and reasonable and supportable forecasts. We do not measure expected credit losses on held-to-maturity securities in which historical credit loss information adjusted for current conditions and reasonable and supportable forecasts results in an expectation that nonpayment of the amortized cost basis is zero.

Environmental Matters. Under various federal, state and local environmental laws, statutes, ordinances, rules and regulations, an owner of real property may be liable for the costs of removal or remediation of certain hazardous or toxic substances at, on, in or under such property as well as certain other potential costs relating to hazardous or toxic substances. These liabilities may include government fines, penalties and damages for injuries to persons and adjacent property. Such laws often impose liability without regard to whether the owner knew of, or was responsible for, the presence or disposal of such substances. Although most of the tenants of properties in which the Company has an interest are primarily responsible for any environmental damage and claims related to the leased premises, in the event of the bankruptcy or inability of the tenant of such premises to satisfy any obligations with respect to such environmental liability, or if the tenant is not responsible, the Company's property owner subsidiary may be required to satisfy any such obligations, should they exist. In addition, the property owner subsidiary, as the owner of such a property, may be held directly liable for any such damages or claims irrespective of the provisions of any lease. As of December 31, 2024, the Company was not aware of any environmental matter relating to any of its investments that would have a material impact on the consolidated financial statements.

Segment Reporting. The Company operates in one operating segment, focused on single-tenant real estate assets.

Recently Issued Accounting Guidance. In November 2023, the FASB issued ASU 2023-07, Improvements to Reportable Segment Disclosures (Topic 280). ASU 2023-07 requires disclosure of significant segment expenses that are regularly provided to the chief operating decision maker ("CODM") and included within the segment measure of profit or loss, an amount and description of its composition for other segment items to reconcile to segment profit or loss, and the title and position of the entity's CODM. The Company adopted ASU 2023-07 and the adoption of this ASU did not have a material impact on the consolidated financial statements. See the enhanced disclosure in Note 15 "Segment Reporting".

In December 2023, the FASB issued ASU 2023-09, Improvements to Income Tax Disclosures that requires public companies to annually (1) disclose specific categories in the rate reconciliation and (2) provide additional information for reconciling items that meet a quantitative threshold (if the effect of those reconciling items is equal to or greater than five percent of the amount computed by multiplying pretax income or loss by the applicable statutory income tax rate). The ASU is effective for annual periods beginning after December 15, 2024. The Company does not expect that the implementation of the accounting guidance will have a material impact on the consolidated financial statements.

(\$000, except share/unit data)

### (3) <u>Earnings Per Share</u>

A portion of the Company's non-vested share-based payment awards are considered participating securities and as such, the Company is required to use the two-class method for the computation of basic and diluted earnings per share. Under the two-class computation method, net losses are not allocated to participating securities unless the holder of the security has a contractual obligation to share in the losses. The non-vested share-based payment awards are not allocated losses as the awards do not have a contractual obligation to share in losses of the Company.

The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for each of the years in the three-year period ended December 31, 2024:

|   | 2024        |             | 2023        |             | 2022        |             |
|---|-------------|-------------|-------------|-------------|-------------|-------------|
| BASIC:  |             |             |             |             |             |             |
| Net income attributable to common shareholders                            | \$          | 37,922      | \$          | 23,863      | \$          | 107,307     |
| Weighted-average number of common shares outstanding                      | 291,472,930 |             | 290,245,877 |             | 279,887,760 |             |
| Net income attributable to common shareholders - per common share basic   | \$          | 0.13        | \$          | 0.08        | \$          | 0.38        |
|   |             |             |             |             |             |             |
|   |             | 2024        |             | 2023        |             | 2022        |
| DILUTED:  |             |             |             |             |             |             |
| Net income attributable to common shareholders - basic                    | \$          | 37,922      | \$          | 23,863      | \$          | 107,307     |
| Impact of assumed conversions   |             | _           |             | (58)        |             | 156         |
| Net income attributable to common shareholders                            | \$          | 37,922      | \$          | 23,805      | \$          | 107,463     |
|   |             | 201 452 020 |             | 200 245 055 |             | 250 005 500 |
| Weighted-average common shares outstanding - basic                        |             | 291,472,930 |             | 290,245,877 |             | 279,887,760 |
| Effect of dilutive securities:  |             |             |             |             |             |             |
| Unvested share-based payment awards and options                           |             | 87,063      |             | 127,251     |             | 457,597     |
| Shares issuable under forward sales agreements                            |             | _           |             | _           |             | 1,274,842   |
| Operating Partnership Units   |             | _           |             | 820,386     |             | 853,259     |
| Weighted-average common shares outstanding - diluted                      |             | 291,559,993 |             | 291,193,514 |             | 282,473,458 |
|   |             |             |             |             |             |             |
| Net income attributable to common shareholders - per common share diluted | \$          | 0.13        | \$          | 0.08        | \$          | 0.38        |

For per common share amounts, all incremental shares are considered anti-dilutive for periods that have a loss from continuing operations attributable to common shareholders. In addition, other common share equivalents may be anti-dilutive in certain periods.

Calculation of dilutive earnings requires certain potentially dilutive shares to be excluded when the inclusion of such shares would be anti-dilutive. The following table summarizes the potentially dilutive shares excluded from the dilutive earnings per share calculation as the inclusion of such shares would be anti-dilutive for each of the years in the three-year period ended December 31, 2024:

|                             | Years Ended December 31, |           |           |  |
|-----------------------------|--------------------------|-----------|-----------|--|
|                             | 2024                     | 2023      | 2022      |  |
| Preferred shares - Series C | 4,710,570                | 4,710,570 | 4,710,570 |  |

(\$000, except share/unit data)

### (4) <u>Investments in Real Estate</u>

The Company's real estate, net, consists of the following at December 31, 2024 and 2023:

|  | 2024 |             | 2023         |
|--|------|-------------|--------------|
| Real estate, at cost:                                    |      |             |              |
| Buildings and building improvements                      | \$   | 3,765,387   | \$ 3,424,334 |
| Land, land estates and land improvements                 |      | 399,685     | 348,133      |
| Construction in progress                                 |      | 11,222      | 1,772        |
| Real estate intangibles:                                 |      |             |              |
| In-place lease values                                    |      | 308,266     | 303,457      |
| Tenant relationships                                     |      | 9,498       | 10,388       |
| Above-market leases                                      |      | 680         | 680          |
| Land held for development                                |      | 82,827      | 80,743       |
| Investments in real estate under construction            |      | 5,947       | 319,355      |
|  |      | 4,583,512   | 4,488,862    |
| Accumulated depreciation and amortization <sup>(1)</sup> |      | (1,047,166) | (904,709)    |
| Real estate, net   | \$   | 3,536,346   | \$ 3,584,153 |

<sup>(1)</sup> Includes accumulated amortization of real estate intangible assets of \$209,172 and \$191,332 in 2024 and 2023, respectively. The estimated amortization of the above real estate intangible assets for the next five years is \$25,126 in 2025, \$21,518 in 2026, \$15,964 in 2027, \$11,879 in 2028 and \$10,737 in 2029.

The Company had below-market leases, net of accumulated accretion, which are included in deferred revenue, of \$6,722 and \$9,385, respectively, as of December 31, 2024 and 2023. The estimated accretion for the next five years:

| Years ending December 31, | <br>Estimated Accretion |
|---------------------------|-------------------------|
| 2025                      | \$<br>2,568             |
| 2026                      | 1,215                   |
| 2027                      | 969                     |
| 2028                      | 681                     |
| 2029                      | <br>681                 |
|                           | \$<br>6,114             |

(\$000, except share/unit data)

The Company acquired or completed and placed into service the following assets during 2024 and 2023:

2024:

| Market (% owned)                                 | Acquisition/ Placed in Service Date |     | Initial<br>Cost<br>Basis (1) | Primary Lease<br>Expiration | Land         | uilding and<br>provements | ease in-place<br>lue Intangible |
|--|-------------------------------------|-----|------------------------------|-----------------------------|--------------|---------------------------|---------------------------------|
| Phoenix, AZ (100%)                               | February 2024                       | \$  | 52,767                       | 01/2031                     | \$<br>9,449  | \$<br>43,318              | \$<br>_                         |
| Central Florida (80%) (2)                        | February 2024                       |     | 80,825                       | N/A                         | 10,618       | 70,207                    | _                               |
| Indianapolis, IN (80%) (2)                       | February 2024                       |     | 64,285                       | N/A                         | 5,126        | 59,159                    | _                               |
| Greenville/Spartanburg, SC (90%) (2)             | April 2024                          |     | 73,414                       | N/A                         | 6,765        | 66,649                    | _                               |
| Central Florida (100%) (2)                       | June 2024                           |     | 19,021                       | N/A                         | 4,493        | 14,528                    | _                               |
| Central Florida (100%) (3)                       | July 2024                           |     | 12,401                       | N/A                         | 2,752        | 9,649                     | _                               |
| Columbus, OH (100%)                              | August 2024                         |     | 23,879                       | 10/2029                     | 3,113        | 20,766                    | _                               |
| Savannah, GA (100%)                              | October 2024                        |     | 34,267                       | 01/2034                     | 5,612        | 25,602                    | 3,053                           |
| Atlanta, GA (100%)                               | November 2024                       |     | 47,897                       | 08/2027                     | 2,728        | 41,180                    | 3,989                           |
| Atlanta, GA (100%)                               | November 2024                       |     | 30,238                       | 05/2029                     | 2,378        | 25,861                    | 1,999                           |
| Houston, TX (100%)                               | November 2024                       |     | 45,202                       | 02/2034                     | 6,084        | 28,526                    | 10,592                          |
| Greenville/Spartanburg, SC (100%) <sup>(4)</sup> | December 2024                       |     | 66,324                       | 12/2036                     | 3,163        | 63,161                    | _                               |
|  |                                     | \$  | 550,520                      |                             | \$<br>62,281 | \$<br>468,606             | \$<br>19,633                    |
|  |                                     |     |                              |                             |              |                           |                                 |
| Weighted-average life of inta                    | angible assets (year                | rs) |                              |                             |              |                           | 7.3                             |

<sup>(1)</sup> Initial basis excludes certain remaining costs, such as tenant improvements, lease costs and developer incentive fees or partner promotes, if any.

In addition, during 2024, the Company acquired the fee interest in the land underlying its previously ground leased asset in Orlando, Florida and an additional land parcel with a 145,974 square foot tenant-constructed expansion for \$7,609.

### 2023:

| Market (% owned)                                 | Acquisition/ Placed in Service Date | Initial<br>Cost<br>Basis | Primary Lease<br>Expiration | Land         | Building and approvements |
|--|-------------------------------------|--------------------------|-----------------------------|--------------|---------------------------|
| Phoenix, AZ (100%) <sup>(1)</sup>                | March 2023                          | \$<br>37,173             | 08/2033                     | \$<br>7,552  | \$<br>29,621              |
| Dallas, TX (100%)                                | July 2023                           | 15,018                   | N/A                         | 2,100        | 12,918                    |
| Columbus, OH (100%) <sup>(1)</sup>               | October 2023                        | 64,524                   | 10/2033                     | 6,536        | 57,988                    |
| Greenville/Spartanburg, SC (100%) <sup>(1)</sup> | October 2023                        | 21,676                   | 02/2029                     | 1,795        | 19,881                    |
| Central Florida (100%) <sup>(1)(2)</sup>         | December 2023                       | 7,985                    | 01/2029                     | 1,961        | 6,024                     |
|  |                                     | \$<br>146,376            |                             | \$<br>19,944 | \$<br>126,432             |

<sup>(1)</sup> Initial basis excludes certain remaining costs, such as tenant improvements, lease costs and developer incentive fees or partner promotes, if any.

<sup>(2)</sup> The facility was placed in service vacant one year after the completion of base building construction in accordance with the Company's policy.

<sup>(3)</sup> During 2024, the remaining portion of the facility, representing 58% of the facility, was placed in service vacant one year after the completion of base building construction. During 2023, a 57,690 square foot portion of the facility, representing 42% of the facility, was occupied by a tenant and placed into service.

<sup>(4)</sup> During 2024, the Company acquired a 59.1-acre land parcel for a purchase price of \$3,416 and commenced construction of a build-to-suit facility subject to a 12-year lease, which was occupied by the tenant and placed into service in December 2024.

<sup>(2)</sup> Represents a portion of the Central Florida development project placed into service.

(\$000, except share/unit data)

At December 31, 2024, the Company incurred \$5,947 related to infrastructure development costs at the Reems & Olive project that is recorded in investments in real estate under construction on the consolidated balance sheets.

As of December 31, 2024, the details of the land held for industrial development are as follows (in \$000's, except acres):

| Project (% owned)          | Market           | Approximate Acres (unaudited) | GAAP Investment<br>Balance as of<br>12/31/2024 | LXP Amount Funded<br>as of<br>12/31/2024 <sup>(1)</sup> |
|----------------------------|------------------|-------------------------------|--|---|
| Consolidated:              |                  |                               |  |   |
| Reems & Olive (95.5%)      | Phoenix, AZ      | 315                           | \$ 75,324                                      | \$ 74,175   |
| Mt. Comfort Phase II (80%) | Indianapolis, IN | 116                           | 5,771  | 4,658   |
| ATL Fairburn (100%)        | Atlanta, GA      | 14                            | 1,732  | 1,768   |
|                            |                  | 445                           | \$ 82,827                                      | \$ 80,601   |

<sup>(1)</sup> Excludes noncontrolling interests' share.

### (5) <u>Dispositions and Impairment</u>

For the years ended December 31, 2024, 2023 and 2022, the Company disposed of its interests in various properties for an aggregate gross disposition price of \$181,050, \$100,152 and \$196,989, respectively, which resulted in gains on sales of \$39,848, \$33,010 and \$59,094, respectively.

The Company did not have properties classified as held for sale at December 31, 2024 and had two properties classified as held for sale at December 31, 2023. Assets and liabilities of the held for sale properties consisted of the following:

|  | Decemb | per 31, 2023 |
|--|--------|--------------|
| Assets:                                |        |              |
| Real estate, at cost                   | \$     | 9,018        |
| Other                                  |        | 150          |
| Total assets held for sale             | \$     | 9,168        |
| Liabilities:                           |        |              |
| Accounts payable and other liabilities | \$     | 5            |
| Deferred revenue                       |        | 53           |
| Prepaid rent                           |        | 359          |
| Total liabilities held for sale        | \$     | 417          |
|  |        |              |

The Company assesses on a regular basis whether there are any indicators that the carrying value of its real estate assets may be impaired. Potential indicators may include prolonged vacancy at a property, tenant financial instability, change in the estimated holding period of the asset, the potential sale or transfer of the property in the near future and changes in economic conditions. An asset is determined to be impaired if the asset's carrying value is in excess of its estimated fair value and the Company estimates that its cost will not be recovered.

There were no impairment charges recorded during 2024. During 2023 and 2022, the Company recognized aggregate impairment charges on real estate properties of \$16,490 and \$3,037, respectively. During 2023 and 2022, the aggregate impairment charges were recognized on properties that were primarily impaired due to a reduction in the anticipated holding period for those properties.

(\$000, except share/unit data)

### (6) <u>Fair Value Measurements</u>

The following tables present the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of December 31, 2024 and 2023, aggregated by the level in the fair value hierarchy within which those measurements fall:

|                                   | Fair Value Measurements Using |       |    |          |    |          |     | ng      |
|-----------------------------------|-------------------------------|-------|----|----------|----|----------|-----|---------|
| Description                       |                               | 2024  | (] | Level 1) | (L | Level 2) | (Le | evel 3) |
| Interest rate swap assets         | \$                            | 6,134 | \$ | _        | \$ | 6,134    | \$  | _       |
|                                   | Fair Value Measurements Using |       |    |          |    |          |     | ng      |
| Description                       |                               | 2023  | (] | Level 1) | (L | Level 2) | (Le | evel 3) |
| Interest rate swap assets         | \$                            | 9,471 | \$ | _        | \$ | 9,471    | \$  | _       |
| Impaired assets held for sale (1) | \$                            | 9,170 | \$ | _        | \$ | _        | \$  | 9,170   |

<sup>(1)</sup> The Company estimated the fair value of certain real estate assets throughout the year based on a discounted cash flow analysis using a discount rate of 10.0% and a residual capitalization rate of 8.0%. As significant inputs to the models are unobservable, the Company determined that the value determined for these properties falls within Level 3 of the fair value reporting hierarchy.

The majority of the inputs used to value the Company's interest rate swaps fall within Level 2 of the fair value hierarchy, such as observable market interest rate curves; however, the credit valuation associated with the interest rate swaps utilizes Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by the Company and its counterparties. As of December 31, 2024 and 2023, the Company determined that the credit valuation adjustment relative to the overall interest rate swaps was not significant. As a result, all interest rate swaps have been classified in Level 2 of the fair value hierarchy.

The table below sets forth the carrying amounts and estimated fair values of the Company's financial instruments as of December 31, 2024 and 2023:

|                                       | As of Decem        | 31, 2024 |                            | 31, 2023 |           |            |           |
|---------------------------------------|--------------------|----------|----------------------------|----------|-----------|------------|-----------|
|                                       | Carrying<br>Amount | I        | Fair Value Carrying Amount |          |           | Fair Value |           |
| <u>Assets</u>                         |                    |          |                            |          |           |            |           |
| Investment in a sales-type lease, net | \$<br>_            | \$       | _                          | \$       | 63,464    | \$         | 62,500    |
| <u>Liabilities</u>                    |                    |          |                            |          |           |            |           |
| Debt                                  | \$<br>1,570,010    | \$       | 1,459,062                  | \$       | 1,770,827 | \$         | 1,630,066 |

The fair value of the Company's investment in a sales-type lease, net was primarily estimated utilizing Level 3 inputs by using a discounted cash flow analysis and an estimate of the unguaranteed residual value.

The fair value of the Company's debt is primarily estimated utilizing Level 3 inputs by using a discounted cash flow analysis, based upon estimates of market interest rates. The Company determines the fair value of its Senior Notes using market prices. The inputs used in determining the fair value of these notes are categorized as Level 1 due to the fact that the Company uses quoted market rates to value these instruments. However, the inputs used in determining the fair value could be categorized as Level 2 if trading volumes are low.

Fair values cannot be determined with precision, may not be substantiated by comparison to quoted prices in active markets and may not be realized upon sale. Additionally, there are inherent uncertainties in any fair value measurement technique, and changes in the underlying assumptions used, including discount rates, liquidity risks and estimates of future cash flows, could significantly affect the fair value measurement amounts.

Cash Equivalents, Restricted Cash, Short-Term Investments, Accounts Receivable and Accounts Payable. The Company estimates that the fair value of cash equivalents, restricted cash, short-term investments, accounts receivable and accounts payable approximates carrying value due to the relatively short maturity of the instruments.

(\$000, except share/unit data)

### (7) <u>Investments in Non-Consolidated Entities</u>

Below is a schedule of the Company's investments in non-consolidated entities:

|  | Percentage<br>Ownership at | Investment Balance as of December 31, Equity in earnings (losses) of non-consolidary Years ended December 31, |        |    |            |            | dated entities |
|--|----------------------------|---|--------|----|------------|------------|----------------|
| Investment   | December 31, 2024          | 2024  | 2023   |    | 2024       | 2023       | 2022           |
| NNN MFG Cold JV L.P.<br>("MFG Cold JV") <sup>(1)</sup> | 20%                        | \$<br>10,428 \$   | 19,693 | \$ | (3,250) \$ | (3,300) \$ | (2,050)        |
| NNN Office JV L.P. ("Office JV") <sup>(2)</sup>        | 20%                        | 15,189  | 16,237 |    | 504        | 508        | 18,156         |
| Etna Park 70 LLC(3)                                    | 90%                        | 9,732   | 10,320 |    | (264)      | (258)      | (137)          |
| Etna Park 70 East LLC(4)                               | 90%                        | 2,360   | 2,245  |    | (167)      | (192)      | (174)          |
| BSH Lessee L.P. <sup>(5)</sup>                         | %                          | _   | _      |    | _          | 4,608      | 211            |
| Lombard Street Lots, LLC (6)                           | 44.1%                      | 2,309   | _      |    | (2)        | _          | _              |
|  |                            | \$<br>40,018 \$   | 48,495 | \$ | (3,179) \$ | 1,366 \$   | 16,006         |

- (1) MFG Cold JV is a joint venture formed in 2021 that owns special purpose industrial properties formerly owned by the Company. During 2024 MFG Cold JV sold one asset and the Company recognized its share of gain on sale of \$9 in connection with the disposition of the asset, and, in addition, the Company recognized its share of a gain on debt satisfaction of \$555 within equity in earnings (losses) of non-consolidated entities within its consolidated statement of operations.
- (2) Office JV is a joint venture formed in 2018 that owns office properties formerly owned by the Company. During 2024 and 2023, Office JV sold three and one assets, respectively, and the Company recognized its share of aggregate gains on sale of \$1,382 and \$1,010, respectively, within equity in earnings (losses) of non-consolidated entities within its consolidated statements of operations.
- (3) Joint venture formed in 2017 with a developer entity to acquire a parcel of land. In the second quarter of 2023, the joint venture commenced development of a 250,020 square foot industrial speculative development project for an estimated cost of \$30,200. During 2023, the Company's wholly owned subsidiary purchased the land and building improvements for approximately \$15,897 and recorded it in real estate, at cost on its consolidated balance sheets.
- (4) Joint venture formed in 2019 with a developer entity to acquire a parcel of land.
- (5) A joint venture investment that sold its sole asset in January 2023 and the Company recognized its 25% share of the gain on sale of \$4,791 within equity in earnings (losses) of non-consolidated entities within its consolidated statements of operations.
- (6) The joint venture holds an interest in a parking garage in Baltimore, MD. In June 2024, the Company determined it no longer controlled and ceased to consolidate the operations of Lombard Street Lots, LLC in its consolidated financial statements, as a result of an amendment to the LLC agreement. The Company retained significant influence over Lombard Street Lots, LLC and accounted for its interest under the equity method of accounting. The Company recognized a gain on change in control of a subsidiary as a result of the deconsolidation of \$209 and recorded its equity method investment in Lombard Street Lots, LLC at a fair value of \$2,311. The total assets and liabilities deconsolidated were \$4,608 and \$4, respectively.

The Company earns advisory fees from certain of these non-consolidated entities for services related to acquisitions, asset management and debt placement services. Advisory fees earned from these non-consolidated investments were \$4,105, \$4,337 and \$5,615 for the years ended December 31, 2024, 2023 and 2022.

### (8) <u>Leases</u>

#### Lessor

Operating Leases. The Company's lease portfolio as a lessor primarily includes general purpose, single-tenant net-leased real estate assets. Most of the Company's leases require tenants to pay fixed annual rental payments that escalate on an annual basis and variable payments for other operating expenses, such as real estate taxes, insurance, common area maintenance ("CAM"), and utilities, that are based on the actual expenses incurred.

Certain leases allow for the tenant to renew the lease term upon expiration or earlier. Periods covered by a renewal option are included within the lease term only when renewals are deemed to be reasonably certain. Certain leases allow for the tenant to terminate the lease before the expiration of the lease term and certain leases provide the tenant with the right to purchase the leased property at fair market value or a stipulated price upon expiration of the lease term or before.

Accounting guidance under ASC 842 requires the Company to make certain assumptions and judgments in applying the guidance, including determining whether an arrangement includes a lease and determining the lease term when the contract has renewal, purchase or early termination provisions.

(\$000, except share/unit data)

The Company analyzes its accounts receivable, customer creditworthiness and current economic trends when evaluating the adequacy of the collectability of the lessee's total accounts receivable balance on a lease by lease basis. In addition, tenants in bankruptcy are analyzed and considerations are made in connection with the expected pre-petition and post-petition claims. If a lessee's accounts receivable balance is considered uncollectible, the Company will write-off the receivable balances associated with the lease to rental revenue and cease to recognize lease income, including straight-line rent, unless cash is received. If the Company subsequently determines that it is probable it will collect substantially all of the lessee's remaining lease payments under the lease term, the Company will reinstate the straight-line balance adjusting for the amount related to the period when the lease was accounted for on a cash basis.

For the years ended December 31, 2024 and 2023, no accounts receivable were written off and for the year ended December 31, 2022, the Company wrote off an aggregate of \$417 of accounts receivable, net, relating to tenant defaults.

The Company elected that the lease and non-lease components in its leases are a single lease component, which is, therefore, being recognized as rental revenue in its consolidated statements of operations. The primary non-lease service included within rental revenue is CAM services provided as part of the Company's real estate leases. ASC 842 requires that the Company capitalize, as initial direct costs, only those costs that are incurred due to the execution of a lease. For each of the three years ended December 31, 2024, 2023 and 2022, the Company incurred nominal or no costs that were not incremental to the execution of leases.

The Company manages the risk associated with the residual value of its leased properties by including contract clauses that make tenants responsible for surrendering the space in good condition upon lease termination, holding a diversified portfolio, and other activities. The Company does not have residual value guarantees on any of its properties.

Sales-Type Leases. As of December 31, 2024, the Company had no leases that qualify as a sales-type lease.

As of December 31, 2022, the Company entered into one ground lease for an industrial development land parcel located in the Phoenix, Arizona market that was classified as a sales-type lease. At the commencement date of the lease, the Company evaluated the lease classification and classified the lease as a sales-type lease. The lease contained a purchase option starting on the second anniversary date of the lease and ending on the third anniversary date which was determined not reasonably certain to be exercised at lease inception. The Company recognized \$36,875 in selling profit from sales-type leases and \$4,119 of direct costs to enter into the lease within transaction costs on the consolidated statements of operations.

During 2024, the tenant executed the purchase option within their lease and purchased the property for \$86,522, which qualified as a lease modification. The Company recognized \$14,991 of additional income from a sales-type lease as part of rental revenue in its 2024 consolidated statement of operations, which included \$5,604 of estimated development obligations that will be substantially completed subsequent to the execution of the purchase option.

In 2022, the Company had two tenants that exercised the purchase option within their lease and purchased the assets for an aggregate price of \$34,841. The purchase options were not reasonably certain to be exercised at the commencement date of each lease, resulting in modifications of the operating leases. As a result of these modifications to the leases, the Company re-evaluated the lease classifications and classified both leases as sales-type leases. The Company recognized an aggregate of \$10,184 in selling profit from sales-type leases in its consolidated statements of operations related to these transactions for the year ended December 31, 2022.

(\$000, except share/unit data)

*Rental Revenue Classification.* The following table presents the Company's classification of rental revenue for its operating and sales-type leases for the years ended December 31, 2024, 2023 and 2022:

|                         | Years Ended December 31, |         |      |         |    |         |  |  |
|-------------------------|--------------------------|---------|------|---------|----|---------|--|--|
| Classification          |                          |         | 2022 |         |    |         |  |  |
| Fixed                   | \$                       | 280,433 | \$   | 275,186 | \$ | 267,644 |  |  |
| Sales-type lease income |                          | 22,027  |      | 7,427   |    | 1,936   |  |  |
| Variable <sup>(1)</sup> |                          | 51,893  |      | 51,607  |    | 44,412  |  |  |
| Total                   | \$                       | 354,353 | \$   | 334,220 | \$ | 313,992 |  |  |

<sup>(1)</sup> Primarily comprised of tenant reimbursements.

Future fixed rental receipts for operating leases, assuming no new or re-negotiated leases as of December 31, 2024 were as follows:

| Year ending December 31, | Operating       |
|--------------------------|-----------------|
| 2025                     | \$<br>282,180   |
| 2026                     | 271,036         |
| 2027                     | 236,526         |
| 2028                     | 199,846         |
| 2029                     | 172,801         |
| Thereafter               | <br>532,790     |
| Total                    | \$<br>1,695,179 |

The above minimum lease payments do not include reimbursements to be received from tenants for certain operating expenses and real estate taxes and do not include early termination payments provided for in certain leases, if not reasonably certain.

Certain leases allow for the tenant to terminate the lease if the property is deemed obsolete, as defined, and upon payment of a termination fee to the landlord, as stipulated in the lease. In addition, certain leases provide the tenant with the right to purchase the leased property at fair market value or a stipulated price.

#### Lessee

The Company, as lessee, has ground leases, corporate leases for office space, and office equipment leases. All leases were classified as operating leases as of December 31, 2024. The leases have remaining lease terms of up to 32 years. Renewal periods are included in the lease term only when renewal is deemed to be reasonably certain. The lease term also includes periods covered by an option to terminate the lease if the Company is reasonably certain not to exercise the termination option. The Company measures its lease payments by including fixed rental payments and variable rental payments that tie to an index or a rate, such as CPI. The Company recognizes lease expense for its operating leases on a straight-line basis over the lease term and variable lease expense not included in the lease payment measurement as incurred.

The accounting guidance under ASC 842 requires the Company to make certain assumptions and judgments in applying the guidance, including determining whether an arrangement includes a lease, determining the term of a lease when the contract has renewal or termination provisions and determining the discount rate.

The Company determines whether an arrangement is or includes a lease at contract inception by evaluating whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. If the Company has the right to obtain substantially all of the economic benefits from and can direct the use of, the identified asset for a period of time, the Company accounts for the contract as a lease.

(\$000, except share/unit data)

The Company uses the information available at the lease commencement date to determine the discount rate for any new leases. The Company used a portfolio approach to determine its incremental borrowing rate. Lease contracts were grouped based on similar lease terms and economic environments in a manner in which the Company reasonably expects that the outcome from applying a portfolio approach does not differ materially from an individual lease approach. The Company estimated a collateralized discount rate for each portfolio of leases.

Supplemental information related to operating leases is as follows:

|   | Years Ended D | ecember 31, |
|---|---------------|-------------|
|   | 2024          | 2023        |
| Weighted-average remaining lease term (years) |               |             |
| Operating leases                              | 8.7           | 8.7         |
| Weighted-average discount rate                |               |             |
| Operating leases                              | 4.2 %         | 4.0 %       |

The components of lease expense for the years ended December 31, 2024, 2023 and 2022 were as follows:

| Income Statement Classification | Fixed Varia |       | Variable | Variable |    |       |
|---------------------------------|-------------|-------|----------|----------|----|-------|
| 2024:                           |             |       |          |          |    |       |
| Property operating              | \$          | 3,487 | \$       | 15       | \$ | 3,502 |
| General and administrative (1)  |             | 1,642 |          | 262      |    | 1,904 |
| Total                           | \$          | 5,129 | \$       | 277      | \$ | 5,406 |
|                                 |             |       |          |          |    |       |
| 2023:                           |             |       |          |          |    |       |
| Property operating              | \$          | 3,539 | \$       | 7        | \$ | 3,546 |
| General and administrative      |             | 1,521 |          | 280      |    | 1,801 |
| Total                           | \$          | 5,060 | \$       | 287      | \$ | 5,347 |
|                                 |             | _     |          | _        |    |       |
| 2022:                           |             |       |          |          |    |       |
| Property operating              | \$          | 3,543 | \$       |          | \$ | 3,543 |
| General and administrative      |             | 1,520 |          | 122      |    | 1,642 |
| Total                           | \$          | 5,063 | \$       | 122      | \$ | 5,185 |

<sup>(1)</sup> The general and administrative lease expense excludes a reduction of \$718 to lease expense for the sublease of the Company's office space in New York, New York.

The Company recognized sublease income related to its ground leases in rental revenue of \$3,295 in 2024 and \$3,320 in each of the years ended December 31, 2023 and 2022.

(\$000, except share/unit data)

The following table shows the Company's maturity analysis of its operating lease liabilities as of December 31, 2024:

| Year ending December 31,           | Operating Leas |         |  |
|------------------------------------|----------------|---------|--|
| 2025                               | \$             | 5,424   |  |
| 2026                               |                | 4,451   |  |
| 2027                               |                | 3,968   |  |
| 2028                               |                | 1,356   |  |
| 2029                               |                | 508     |  |
| Thereafter                         |                | 5,288   |  |
| Total lease payments               |                | 20,995  |  |
| Less: Imputed interest             |                | (3,881) |  |
| Present value of lease liabilities | \$             | 17,114  |  |

### (9) Allowance for Credit Loss

During 2024, 2023 and 2022, the Company recognized \$(61), \$(32) and \$93, respectively, of credit loss allowance or recovery related to its investment in a sales-type lease. As of December 31, 2024, the Company's investment in a sales-type lease was fully repaid and the related credit allowance was recovered.

The following tables detail the allowance for credit loss as of December 31, 2023:

|                                  |    | As of December 31, 2023              |     |                 |      |                      |                                    |  |  |  |  |
|----------------------------------|----|--------------------------------------|-----|-----------------|------|----------------------|------------------------------------|--|--|--|--|
|                                  | I  | Amortized cost                       |     | Allowance       | N    | Net Investment       | Allowance as a % of Amortized Cost |  |  |  |  |
| Investment in a sales-type lease | \$ | 63,525                               | \$  | (61)            | \$   | 63,464               | 0.10 %                             |  |  |  |  |
|                                  |    | For t                                | the | Twelve Months E | Ende | ed December 31, 2    | 2023                               |  |  |  |  |
|                                  |    | Balance at<br>Beginning of<br>Period |     | Write-Offs      |      | General<br>Allowance | Balance at End of<br>Period        |  |  |  |  |
| Allowance for credit loss        | \$ | 93                                   | \$  | _               | \$   | (32)                 | \$ 61                              |  |  |  |  |

### (10) <u>Mortgages and Notes Payable</u>

The Company had the following mortgages and notes payable outstanding as of December 31, 2024 and 2023:

|                                 | Dece | mber 31, 2024 | D  | ecember 31, 2023 |
|---------------------------------|------|---------------|----|------------------|
| Mortgages and notes payable     | \$   | 55,515        | \$ | 60,888           |
| Unamortized debt issuance costs |      | (585)         |    | (764)            |
|                                 | \$   | 54,930        | \$ | 60,124           |

Interest rates, including imputed rates on mortgages and notes payable, ranged from 3.5% to 4.3% at December 31, 2024 and 2023, respectively, and all mortgages and notes payable mature between 2028 and 2031 as of December 31, 2024. The weighted-average interest rate at December 31, 2024 and 2023 was approximately 4.1% and 4.0%, respectively.

(\$000, except share/unit data)

The Company has an unsecured credit agreement with KeyBank National Association, as agent. The maturity dates and interest rates as of December 31, 2024, were as follows:

|  | Maturity Date | Interest Rate     |
|--|---------------|-------------------|
| \$600,000 Revolving Credit Facility <sup>(1)</sup> | July 2026     | SOFR + 0.85%      |
| \$300,000 Term Loan <sup>(2)</sup>                 | January 2027  | Term SOFR + 1.00% |

- (1) Maturity date of the revolving credit facility can be extended to July 2027, subject to certain conditions. The interest rate ranges from SOFR (plus a 0.10% index adjustment) plus 0.725% to 1.400%, and the revolving credit facility allows for further reductions upon the achievement of to-be-determined sustainability metrics. At December 31, 2024, the Company had no borrowings outstanding and availability of \$600,000, subject to covenant compliance.
- (2) The Term SOFR portion of the interest rate was swapped to obtain a fixed-rate of 2.722% per annum, until January 31, 2025. In 2024, the Company entered into forward interest rate swap agreements designated as cash flow hedges to effectively fix the interest rate related to an aggregate notional amount of \$250,000 of \$300,000 of the term loan at an average interest rate of 4.31% from January 31, 2025 to January 31, 2027. The aggregate unamortized debt issuance costs for the term loan were \$2,186 and \$3,236 as of December 31, 2024 and 2023, respectively.

The Company was compliant with all applicable financial covenants contained in its corporate-level debt agreements at December 31, 2024.

Mortgages payable and secured loans are generally collateralized by real estate and the related leases. Certain mortgages payable have yield maintenance or defeasance requirements relating to any prepayments.

Scheduled principal and balloon payments for mortgages, notes payable and term loan for the next five years and thereafter are as follows:

| Year ending December 31,        | Total         |
|---------------------------------|---------------|
| 2025                            | \$<br>5,570   |
| 2026                            | 5,773         |
| 2027                            | 305,984       |
| 2028                            | 2,223         |
| 2029                            | 960           |
| Thereafter                      | 35,005        |
|                                 | 355,515       |
| Unamortized debt issuance costs | (2,771)       |
|                                 | \$<br>352,744 |

In addition, the Company capitalized \$3,884, \$11,059 and \$7,235 of interest expense for the years ended 2024, 2023 and 2022, respectively. Of these amounts, \$54 and \$8,134 of capitalized interest was recognized related to development projects under construction at December 31, 2024 and 2023, respectively, and are included in investments in real estate under construction on the consolidated balance sheets.

(\$000, except share/unit data)

### (11) <u>Senior Notes, Convertible Notes and Trust Preferred Securities</u>

The Company had the following Senior Notes outstanding as of December 31, 2024 and 2023:

| Issue Date                     | De | ecember 31,<br>2024 | D  | ecember 31,<br>2023 | Interest<br>Rate | Maturity Date  | Issue<br>Price |
|--------------------------------|----|---------------------|----|---------------------|------------------|----------------|----------------|
| May 2014                       | \$ |                     | \$ | 198,932             | 4.400 %          | June 2024      | 99.883 %       |
| November 2023                  |    | 300,000             |    | 300,000             | 6.750 %          | November 2028  | 99.423 %       |
| August 2020                    |    | 400,000             |    | 400,000             | 2.700 %          | September 2030 | 99.233 %       |
| August 2021                    |    | 400,000             |    | 400,000             | 2.375 %          | October 2031   | 99.758 %       |
|                                |    | 1,100,000           |    | 1,298,932           |                  |                |                |
| Unamortized debt discount      |    | (3,731)             |    | (4,489)             |                  |                |                |
| Unamortized debt issuance cost |    | (6,896)             |    | (8,298)             |                  |                |                |
|                                | \$ | 1,089,373           | \$ | 1,286,145           |                  |                |                |

Each series of the senior notes is unsecured and requires payment of interest semi-annually in arrears. The Company may redeem the notes at its option at any time prior to maturity in whole or in part by paying the principal amount of the notes being redeemed plus a make-whole premium.

In November 2023, the Company issued \$300,000 aggregate principal amount of 6.750% Senior Notes due 2028 ("2028 Senior Notes") at an issuance price of 99.423% of the principal amount. The Company issued the 2028 Senior Notes at an initial discount of \$1,731, which is being recognized as additional interest expense over the term of the 2028 Senior Notes. The Company used the net proceeds to pay down amounts outstanding on its unsecured revolving credit facility and for general corporate purposes. A portion of the proceeds were invested on a short-term basis and the Company used the investments to repay the 4.400% Senior Notes due 2024 at maturity.

During 2007, the Company issued \$200,000 original principal amount of Trust Preferred Securities. As of December 31, 2024 and 2023, there was \$129,120 original principal amount of Trust Preferred Securities outstanding and \$1,326, respectively, of unamortized debt issuance costs. The Trust Preferred Securities, which are classified as debt, are due in 2037, are open for redemption at the Company's option, and bear interest at a variable rate of three-month SOFR plus a 0.26% adjustment plus a spread of 170 basis points through maturity. The all-in variable interest rate at December 31, 2024 was 6.55%. During 2024, the Company entered into interest rate swap agreements designated as cash flow hedges to effectively fix the interest rate related to an aggregate amount of \$82,500 notional amount of the \$129,120 Trust Preferred Securities resulting in an average interest rate of 5.20% from October 30, 2024 to October 30, 2027. At December 31, 2024, the weighted-average interest rate for the \$129,120 Trust Preferred Securities was 5.69%, which includes the effect of the interest rate swaps.

Scheduled principal payments for these debt instruments for the next five years and thereafter are as follows:

| Year ending December 31,        | Total           |
|---------------------------------|-----------------|
| 2025                            | \$<br>_         |
| 2026                            |                 |
| 2027                            | _               |
| 2028                            | 300,000         |
| 2029                            | _               |
| Thereafter                      | <br>929,120     |
|                                 | 1,229,120       |
| Unamortized debt discounts      | (3,731)         |
| Unamortized debt issuance costs | (8,123)         |
|                                 | \$<br>1,217,266 |

(\$000, except share/unit data)

### (12) <u>Derivatives and Hedging Activities</u>

Risk Management Objective of Using Derivatives. The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the type, amount, sources, and duration of its debt funding and the use of derivative financial instruments. Specifically, the Company enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Company's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Company's known or expected cash receipts and its known or expected cash payments principally related to the Company's investments and borrowings.

Cash Flow Hedges of Interest Rate Risk. The Company's objectives in using interest rate derivatives are to add stability to interest expense, to manage its exposure to interest rate movements and therefore manage its cash outflows as it relates to the underlying debt instruments. To accomplish these objectives the Company primarily uses interest rate swaps as part of its interest rate risk management strategy relating to certain of its variable rate debt instruments. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

The changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in accumulated other comprehensive income (loss) and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The Company did not incur any ineffectiveness during the years ended December 31, 2024 and 2023.

The following table summarizes the terms of our outstanding derivative financial instruments on the Company's balance sheet as of December 31, 2024 and December 31, 2023:

|   |                       |                   |                  |                   | I  | Fair Value of A     | sset | (Liability)         |
|---|-----------------------|-------------------|------------------|-------------------|----|---------------------|------|---------------------|
| Derivative Type                                     | Number of Instruments | Effective<br>Date | Maturity<br>Date | Notional<br>Value | De | ecember 31,<br>2024 | D    | ecember 31,<br>2023 |
| Term Loan Interest<br>Rate Swap                     | 4                     | 7/1/2022          | 1/31/2025        | \$<br>300,000     | \$ | 678                 | \$   | 9,471               |
| Term Loan Forward<br>Interest Rate Swap             | 5                     | 1/31/2025         | 1/31/2027        | 250,000           |    | 3,762               |      | _                   |
| Trust Preferred<br>Securities Interest<br>Rate Swap | 2                     | 10/30/2024        | 10/30/2027       | 82,500            |    | 1,694               |      | _                   |
|   |                       |                   |                  | \$<br>632,500     | \$ | 6,134               | \$   | 9,471               |

During the next 12 months, the Company estimates that an additional \$3,366 will be reclassified as a decrease in interest expense if the swaps remain outstanding.

(\$000, except share/unit data)

The table below present the effect of the Company's derivative financial instruments on the consolidated statements of operations for 2024 and 2023:

| Derivatives in Cash Flow   | Amount of Gain Reco<br>in OCI on Derivati<br>December 31, |       |    | ivative | Amount of (Income) Lo<br>Reclassified from<br>Accumulated OCI into Inco<br>December 31, |          |    | from to Income (1) |  |
|--|---|-------|----|---------|---|----------|----|--------------------|--|
| Hedging Relationships  |   | 2024  |    | 2023    |   | 2024     |    | 2023               |  |
| Interest Rate Swap   | \$  | 7,651 | \$ | 3,496   | \$  | (10,989) | \$ | (10,343)           |  |
| The Company's share of non-consolidated entity's interest rate cap |   | 151   |    | 158     |   | (160)    |    | (1,517)            |  |
| Total  | \$  | 7,802 | \$ | 3,654   | \$  | (11,149) | \$ | (11,860)           |  |

<sup>(1)</sup> Amounts reclassified from accumulated other comprehensive income (loss) to interest expense within the consolidated statements of operations.

Total interest expense presented in the consolidated statements of operations in which the effects of cash flow hedges are recorded was \$66,477 and \$46,389 for 2024 and 2023, respectively.

The Company's agreements with the swap derivative counterparties contain provisions whereby if the Company defaults on the underlying indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default of the swap derivative obligation. As of December 31, 2024, the Company had not posted any collateral related to the agreements.

### (13) Concentration of Risk

The Company seeks to reduce its operating and leasing risks through the geographic diversification of its properties in target markets, tenant industry diversification, avoidance of dependency on a single asset and the creditworthiness of its tenants. For the years ended December 31, 2024, 2023 and 2022, no single tenant represented greater than 10% of rental revenues.

Cash and cash equivalent balances and certain short-term investments at certain institutions may exceed insurable amounts. The Company believes it mitigates this risk by investing in or through major financial institutions.

### (14) Equity

Shareholders' Equity:

At-The-Market Offering Program. The Company maintains an At-The-Market offering program ("ATM program") under which the Company can issue common shares, including through forward sales contracts.

The Company may, from time to time, sell up to \$350,000 of common shares over the term of the ATM program. During the years ended December 31, 2024 and 2023, the Company did not sell shares under the ATM program. During 2022, the Company issued 3,649,023 common shares, which were previously sold on a forward basis in the first quarter of 2021, on the maturity date of the forward sales contracts and received \$38,492 of net proceeds.

*Underwritten Equity Offerings.* During 2021, the Company entered into forward sales contracts for the sale of 16,000,000 common shares at a public offering price of \$12.11 per common share in an underwritten equity offering. The forward sale contracts were settled in December 2022, and the Company received \$183,419 of net proceeds. The Company did not issue common shares as part of an underwritten offering in 2024 and 2023.

Stock Based Compensation. During the years ended December 31, 2024, 2023 and 2022, the Company issued 1,669,211, 1,284,704 and 930,602 of its common shares, respectively, to certain employees and trustees. Typically, trustee share grants vest immediately. Employee share grants generally vest ratably, on anniversaries of the grant date, however, in certain situations vesting is cliff-based after a specific number of years and/or subject to meeting certain performance criteria.

(\$000, except share/unit data)

Share Repurchase Program. In August 2022, the Company's Board of Trustees authorized the repurchase of up to an additional 10,000,000 common shares under the Company's share repurchase program, which does not have an expiration date. No common shares were repurchased during 2024 and 2023. During 2022, 12,102,074 common shares were repurchased and retired for an average price of \$10.78 per share. As of December 31, 2024, 6,874,241 common shares remain available for repurchase under this authorization. The Company records a liability for repurchases that have not yet been settled as of the period end. There were no unsettled repurchases as of December 31, 2024.

Series C Preferred Stock. The Company had 1,935,400 shares of Series C Cumulative Convertible Preferred Stock ("Series C Preferred") outstanding at December 31, 2024. The shares have a dividend of \$3.25 per share per annum and a liquidation preference of \$96,770, and the Company, if certain common share prices are achieved, can force conversion into common shares of the Company. As of December 31, 2024, the conversion ratio was one Series C Preferred share to 2.4339 common shares. The conversion rate may increase over time if the Company's common share dividend exceeds certain quarterly thresholds.

If certain fundamental changes occur, holders may require the Company, in certain circumstances, to repurchase all or part of their shares of Series C Preferred. In addition, upon the occurrence of certain fundamental changes, the Company will, under certain circumstances, increase the conversion rate by a number of additional common shares or, in lieu thereof, may in certain circumstances elect to adjust the conversion rate upon the shares of Series C Preferred becoming convertible into shares of the public acquiring or surviving company.

The Company may, at the Company's option, cause shares of Series C Preferred to be automatically converted into that number of common shares that are issuable at the then prevailing conversion rate. The Company may exercise its conversion right only if, at certain times, the closing price of the Company's common shares equals or exceeds 125% of the then prevailing conversion price of the Series C Preferred.

Holders of shares of Series C Preferred generally have no voting rights, but will have limited voting rights if the Company fails to pay dividends for six or more quarters and under certain other circumstances. Upon conversion, the Company may choose to deliver the conversion value to investors in cash, common shares, or a combination of cash and common shares.

A summary of the changes in accumulated other comprehensive income related to the Company's cash flow hedges is as follows:

|  | Years ended December 31, |    |          |  |  |  |
|--|--------------------------|----|----------|--|--|--|
|  | <br>2024                 |    | 2023     |  |  |  |
| Balance at beginning of period   | \$<br>9,483              | \$ | 17,689   |  |  |  |
| Other comprehensive income before reclassifications  | 7,802                    |    | 3,654    |  |  |  |
| Amounts of (income) reclassified from accumulated other comprehensive income to interest expense | (11,149)                 |    | (11,860) |  |  |  |
| Balance at end of period   | \$<br>6,136              | \$ | 9,483    |  |  |  |

Noncontrolling Interests. In conjunction with several of the Company's acquisitions in prior years, sellers were issued OP units as a form of consideration. All OP units, other than OP units owned by the Company, were redeemable for common shares at certain times, at the option of the holders, and were generally not otherwise mandatorily redeemable by the Company. The OP units were classified as a component of permanent equity as the Company had determined that the OP units were not redeemable securities as defined by GAAP. Each OP unit was redeemable for approximately 1.13 common shares, subject to future adjustments.

During 2023 and 2022, 832,571 and 39,747 common shares, respectively, were issued by the Company, in connection with OP unit redemptions, for an aggregate book value of \$3,393 and \$211, respectively. On December 31, 2023, LCIF was merged with and into the Company and all outstanding OP units were converted into 822,627 common shares for a total of \$7,800 on a one to 1.13 basis. The Company was the surviving entity of the merger.

(\$000, except share/unit data)

The following discloses the effects of changes in the Company's ownership interests in its noncontrolling interests:

|   | Net Income Attributable to Shareholders and<br>Transfers from Noncontrolling Interests |        |    |        |    |         |  |
|---|--|--------|----|--------|----|---------|--|
|   |  | 2024   |    | 2023   |    | 2022    |  |
| Net income attributable to LXP Industrial Trust shareholders                                    | \$   | 44,534 | \$ | 30,383 | \$ | 113,783 |  |
| Transfers from noncontrolling interests:  |  |        |    |        |    |         |  |
| Increase in additional paid-in-capital for redemption of noncontrolling OP units                |  | _      |    | 3,393  |    | 211     |  |
| Change from net income attributable to shareholders and transfers from noncontrolling interests | \$   | 44,534 | \$ | 33,776 | \$ | 113,994 |  |

### (15) Segment Reporting

The Company is a real estate investment trust focused on operating, acquiring and developing Class A warehouse and distribution facilities. A majority of the properties are subject to net or similar leases, where the tenant bears all or substantially all of the costs, including cost increases, for real estate taxes, utilities, insurance and ordinary repairs. All of the properties are located in North America and operate within a comparable regulatory environment. The CODM, which is the Company's Chief Executive Officer, reviews the business on a consolidated basis to assess performance and make operating decisions. The Company has only one operating segment because of its organizational and management structure, as well as information used by the CODM to make decisions about resource allocation and assess performance.

The CODM uses consolidated net income (loss), as reported on the consolidated statements of operations, as a measure when determining where to make investments to achieve growth initiatives and assess the Company's ability to pay dividends. The CODM manages the business using consolidated expenses as reported on the consolidated statements of operations, as well as regularly provided forecasted expense information for the single operating segment when making decisions about the allocation of operating and capital resources. Details of the Company's assets provided to the CODM are consistent with those reported on the consolidated balance sheets with particular emphasis on the Company's available liquidity, including its cash and cash equivalents, restricted cash and liabilities.

#### (16) Benefit Plans

Non-vested share activity for the years ended December 31, 2024 and 2023, is as follows:

|                              | Number of<br>Shares | Weighted-Average Grant-<br>Date Fair<br>Value Per Share |
|------------------------------|---------------------|---|
| Balance at December 31, 2022 | 2,058,890           | \$ 8.70   |
| Granted                      | 1,191,697           | 7.97  |
| Vested                       | (526,453)           | 9.08  |
| Forfeited                    | (184,661)           | 6.34  |
| Balance at December 31, 2023 | 2,539,473           | 8.45  |
| Granted                      | 1,570,459           | 7.33  |
| Vested                       | (425,302)           | 10.37   |
| Forfeited                    | (459,230)           | 6.66  |
| Balance at December 31, 2024 | 3,225,400           | \$ 7.90   |

(\$000, except share/unit data)

During 2024 and 2023, the Company granted common shares to certain employees and trustees as follows:

|   | 2024        | 2023        |
|---|-------------|-------------|
| Performance Shares <sup>(1)</sup>               |             |             |
| Shares issued:                                  |             |             |
| Index   | 489,182     | 407,611     |
| Peer  | 489,177     | 407,606     |
|   |             |             |
| Grant date fair value per share: <sup>(2)</sup> |             |             |
| Index   | \$<br>6.01  | \$<br>6.96  |
| Peer  | \$<br>5.68  | \$<br>6.50  |
|   |             |             |
| Non-Vested Common Shares: (3)                   |             |             |
| Shares issued                                   | 592,100     | 376,480     |
| Grant date fair value                           | \$<br>5,794 | \$<br>4,010 |

- (1) The shares vest based on the Company's total shareholder return growth after a three-year measurement period relative to an index and a group of Company peers. Dividends will not be paid on these grants until earned. Once the performance criteria are met and the actual number of shares earned is determined, such shares vest immediately. During 2024, 119,519 of the 565,652 outstanding performance shares issued in 2021 vested.
- (2) The fair value of grants was determined at the grant date using a Monte Carlo simulation model.
- (3) The shares vest at various times over a period of time up to a three year service period commencing on the grant date.

In addition, during 2024, 2023 and 2022, the Company issued 98,752, 93,007 and 69,937, respectively, of fully vested common shares to non-management members of the Company's Board of Trustees with a fair value of \$900, \$939 and \$849, respectively.

As of December 31, 2024, of the remaining 3,225,400 non-vested shares, 915,722 are subject to time-based vesting and 2,309,628 are subject to performance-based vesting. At December 31, 2024, there are 1,784,563 awards available for grant. The Company has \$10,846 in unrecognized compensation costs relating to the non-vested shares that will be charged to compensation expense over an average of approximately 1.6 years.

The Company has established a trust for a certain officer in which vested common shares granted for the benefit of the officer was deposited. The officer exerts no control over the common shares in the trust and the common shares are available to the general creditors of the Company. As of December 31, 2024 and 2023, there were 130,863 common shares in the trust.

The Company sponsors a 401(k) retirement savings plan covering all eligible employees. The Company makes a discretionary matching contribution on a portion of employee participant salaries and, based on its profitability, may make an additional discretionary contribution at each fiscal year end to all eligible employees. These discretionary contributions are subject to vesting under a schedule providing for 25% annual vesting starting with the first year of employment and 100% vesting after four years of employment. Approximately \$485, \$499 and \$480 of contributions are applicable to 2024, 2023 and 2022, respectively.

During 2024, 2023 and 2022, the Company recognized \$9,536, \$8,210 and \$6,636, respectively, in expense relating to scheduled vesting of common share grants.

### (17) Related Party Transactions

There were no related party transactions other than those disclosed elsewhere in the consolidated financial statements.

(\$000, except share/unit data)

### (18) <u>Income Taxes</u>

The provision for income taxes relates primarily to the taxable income of the Company's taxable REIT subsidiaries. The earnings, other than in taxable REIT subsidiaries, of the Company are not generally subject to federal income taxes at the Company level due to the REIT election made by the Company.

Income taxes have been provided for on the asset and liability method. Under the asset and liability method, deferred income taxes are recognized for the temporary differences between the financial reporting basis and the tax basis of assets and liabilities.

The Company's provision for income taxes for the years ended December 31, 2024, 2023 and 2022 is summarized as follows:

|                  | 2024 |     | 2023 |       | 2022          |
|------------------|------|-----|------|-------|---------------|
| Current:         |      |     |      |       |               |
| Federal          | \$   | _   | \$   |       | \$<br>_       |
| State and local  |      | 50  |      | (774) | (1,120)       |
| Deferred federal |      | 77  |      | 71    | 18            |
| Total            | \$   | 127 | \$   | (703) | \$<br>(1,102) |

Net deferred tax asset of \$166 and \$89 are included in Other assets on the accompanying consolidated balance sheets at December 31, 2024 and 2023, respectively. This net deferred tax asset relates primarily to a net operating loss carryforward.

The income tax provision differs from the amount computed by applying the statutory federal income tax rate to pre-tax operating income as follows:

|   | :  | 2024 | <br>2023    | <br>2022      |
|---|----|------|-------------|---------------|
| Federal provision at statutory tax rate (21%) | \$ | 77   | \$<br>71    | \$<br>18      |
| State and local taxes, net of federal benefit |    |      |             | _             |
| Other   |    | 50   | (774)       | (1,120)       |
| Total   | \$ | 127  | \$<br>(703) | \$<br>(1,102) |

For the years ended December 31, 2024, 2023 and 2022, the "other" amount is comprised primarily of state franchise taxes (refunds) of \$(50), \$774 and \$1,121, respectively.

As of December 31, 2024 and 2023, the Company had estimated net operating loss carry forward for income tax reporting purposes of \$789 and \$423, respectively.

A summary of the average taxable nature of the Company's common dividends for each of the years in the three-year period ended December 31, 2024, is as follows:

|                           | 2024     | 2023     | 2022     |
|---------------------------|----------|----------|----------|
| Total dividends per share | \$ 0.52  | \$ 0.50  | \$ 0.48  |
| Ordinary income           | 55.65 %  | 71.67 %  | 81.26 %  |
| Qualifying dividend       | — %      | — %      | — %      |
| Capital gain              | 41.58 %  | %        | — %      |
| Return of capital         | 2.77 %   | 28.33 %  | 18.74 %  |
|                           | 100.00 % | 100.00 % | 100.00 % |

(\$000, except share/unit data)

A summary of the average taxable nature of the Company's dividend on shares of its Series C Preferred for each of the years in the three-year period ended December 31, 2024, is as follows:

|                           | 2024     | 2023     | 2022     |
|---------------------------|----------|----------|----------|
| Total dividends per share | \$ 3.25  | \$ 3.25  | \$ 3.25  |
| Ordinary income           | 57.23 %  | 100.00 % | 100.00 % |
| Qualifying dividend       | — %      | — %      | — %      |
| Capital gain              | 42.77 %  | — %      | — %      |
| Return of capital         | %        | %        | %        |
|                           | 100.00 % | 100.00 % | 100.00 % |

### (19) <u>Commitments and Contingencies</u>

In addition to the commitments and contingencies disclosed elsewhere, the Company has the following commitments and contingencies.

The Company is obligated under certain tenant leases, including its proportionate share for leases for non-consolidated entities, to fund the expansion of the underlying leased properties. The Company, under certain circumstances, may guarantee to tenants the completion of base building improvements and the payment of tenant improvement allowances and lease commissions on behalf of its subsidiaries.

As of December 31, 2024, the Company expects to incur approximately \$29,750, excluding noncontrolling interests' share and potential developer fees or partner buyouts, to substantially fund the leasing costs for the Company's placed-in service development projects and infrastructure work for the Company's consolidated and non-consolidated land parcels held for development. The Company is unable to estimate (1) the timing of any required funding for the such leasing costs until leases are executed and (2) the timing or amount of any additional costs related to the land parcels until the Company commits to such additional costs.

As of December 31, 2024, the outstanding liability for unpaid severance expense was \$1,482 which is included in accounts payable and other liabilities of the consolidated balance sheet.

From time to time, the Company is directly or indirectly involved in legal proceedings arising in the ordinary course of business. Management believes, based on currently available information, and after consultation with legal counsel, that although the outcomes of those normal course proceedings are uncertain, the results of such proceedings, in the aggregate, will not have a material adverse effect on the Company's business, financial condition and results of operations.

### (20) Supplemental Disclosure of Statement of Cash Flow Information

|   | 2024          | 2023          | 2022          |
|---|---------------|---------------|---------------|
| Reconciliation of cash, cash equivalents and restricted cash:     |               |               |               |
| Cash and cash equivalents at beginning of period                  | \$<br>199,247 | \$<br>54,390  | \$<br>190,926 |
| Restricted cash at beginning of period                            | 216           | 116           | 101           |
| Cash, cash equivalents and restricted cash at beginning of period | \$<br>199,463 | \$<br>54,506  | \$<br>191,027 |
| Cash and cash equivalents at end of period                        | \$<br>101,836 | \$<br>199,247 | \$<br>54,390  |
| Restricted cash at end of period                                  | 237           | <br>216       | <br>116       |
| Cash, cash equivalents and restricted cash at end of period       | \$<br>102,073 | \$<br>199,463 | \$<br>54,506  |

In addition to disclosures discussed elsewhere, during 2024, 2023 and 2022, the Company paid \$66,699, \$51,763 and \$48,675, respectively, for interest and \$274, \$951 and \$1,265, respectively, for income taxes.

For the years ended December 31, 2024, 2023 and 2022, the Company accrued additions for capital projects of \$14,683, \$21,052 and \$42,962, respectively.

(\$000, except share/unit data)

During 2024, the Company deconsolidated Lombard Street Lots, LLC, which resulted in non-cash changes in real estate, at cost, investments in non-consolidated entities and noncontrolling interests of \$4,605, \$2,311, and \$2,503, respectively.

In 2023, LCIF merged with and into the Company. The consideration included the conversion of the remaining OP units outstanding valued at approximately \$7,800.

In 2023, a wholly owned subsidiary of the Company purchased a parcel of land from Etna Park 70, LLC, which the Company has a 90% ownership interest. The transaction generated a gain on sale that the Company recognized as a \$1,392 non-cash decrease to the basis acquired.

In 2023, the Company's ground lease related to an office property in Palo Alto, California expired and the leasehold improvements were conveyed back to the ground owner resulting in a non-cash decrease in real estate, at cost and accumulated depreciation and amortization of \$29,375.

### (21) Subsequent Events

Subsequent to December 31, 2024, the Company repaid \$50,000 of its \$300,000 term loan with cash on hand.

## LXP INDUSTRIAL TRUST AND SUBSIDIARIES Real Estate and Accumulated Depreciation and Amortization Schedule III (\$000)

| December #1              | Toronto                      | F 1          | Land and Land   |                  | Te4-1            | Accumulated Depreciation and | Date<br>Acquired/ |
|--------------------------|------------------------------|--------------|-----------------|------------------|------------------|------------------------------|-------------------|
| Description              | Location                     | Encumbrances | Estates         | Improvements     | Total            | Amortization <sup>(1)</sup>  | Constructed       |
|                          | STRIBUTION PROPERTIES        | ¢            | £ 10.722        | e (0.750 e       | 90.402           | e 12.400                     | 2020              |
| Industrial               | Chandler, AZ                 | \$ —         |                 |                  | 80,492           |                              | 2020              |
| Industrial               | Goodyear, AZ                 | 20.410       | 5,247           | 36,115           | 41,362           | 10,038                       | 2018              |
| Industrial               | Goodyear, AZ                 | 39,418       | 11,970          | 50,072           | 62,042           | 11,376                       | 2019              |
| Industrial<br>Industrial | Goodyear, AZ                 | _            | 1,614           | 16,222           | 17,836           | 3,291                        | 2020              |
| Industrial               | Goodyear, AZ<br>Goodyear, AZ |              | 7,552<br>11,732 | 29,621<br>52,840 | 37,173<br>64,572 | 2,869<br>6,823               | 2023<br>2021      |
| Industrial               | Goodyear, AZ                 | _            | 9,448           | 43,026           | 52,474           | 2,753                        | 2021              |
| Industrial               | Phoenix, AZ                  | _            | 8,027           | 78,258           | 86,285           | 11,409                       | 2024              |
| Industrial               | Phoenix, AZ                  |              | 5,366           | 49,199           | 54,565           | 5,644                        | 2021              |
| Industrial               | Tolleson, AZ                 | _            | 3,311           | 16,013           | 19,324           | 3,707                        | 2019              |
| Industrial               | Lakeland, FL                 | _            | 1,416           | 21,013           | 22,429           | 3,550                        | 2021              |
| Industrial               | Ocala, FL                    | _            | 4,113           | 50,034           | 54,147           | 9,871                        | 2020              |
| Industrial               | Ocala, FL                    | _            | 11,376          | 70,173           | 81,549           | 2,573                        | 2024              |
| Industrial               | Orlando, FL                  | _            | 5,278           | 13,782           | 19,060           | 5,156                        | 2006/2024         |
| Industrial               | Plant City, FL               | _            | 2,610           | 48,884           | 51,494           | 7,864                        | 2021              |
| Industrial               | Ruskin, FL                   |              | 4,493           | 14,483           | 18,976           | 290                          | 2024              |
| Industrial               | Ruskin, FL                   |              | 4,713           | 15,801           | 20,514           | 419                          | 2023/2024         |
| Industrial               | Tampa, FL                    | _            | 2,160           | 11,109           | 13,269           | 8,913                        | 1988              |
| ndustrial                | Adairsville, GA              | _            | 1,465           | 23,950           | 25,415           | 3,325                        | 2021              |
| Industrial               | Adairsville, GA              | _            | 2,728           | 41,181           | 43,909           | 366                          | 2024              |
| Industrial               | Austell, GA                  | _            | 3,251           | 51,518           | 54,769           | 18,204                       | 2019              |
| ndustrial                | Cartersville, GA             | _            | 2,497           | 42,242           | 44,739           | 5,704                        | 2021              |
| ndustrial                | Cartersville, GA             | _            | 2,006           | 33,279           | 35,285           | 4,379                        | 2021              |
| ndustrial                | Cartersville, GA             | _            | 2,378           | 25,861           | 28,239           | 228                          | 2024              |
| ndustrial                | Fairburn, GA                 | _            | 7,209           | 44,269           | 51,478           | 6,504                        | 2021              |
| ndustrial                | McDonough, GA                | _            | 5,441           | 52,790           | 58,231           | 16,254                       | 2017              |
| Industrial               | McDonough, GA                | _            | 3,253           | 32,203           | 35,456           | 8,092                        | 2019              |
| Industrial               | Pooler, GA                   | _            | 1,690           | 30,356           | 32,046           | 6,330                        | 2020              |
| Industrial               | Rincon, GA                   | _            | 3,775           | 34,357           | 38,132           | 6,468                        | 2020              |
| Industrial               | Rincon, GA                   | _            | 5,612           | 25,602           | 31,214           | 183                          | 2024              |
| Industrial               | Savannah, GA                 | _            | 2,560           | 25,812           | 28,372           | 5,079                        | 2020              |
| Industrial               | Savannah, GA                 | _            | 1,070           | 7,458            | 8,528            | 1,472                        | 2020              |
| Industrial               | Union City, GA               | _            | 2,536           | 22,905           | 25,441           | 5,547                        | 2019              |
| Industrial               | Edwardsville, IL             | _            | 4,593           | 34,817           | 39,410           | 11,642                       | 2016              |
| Industrial               | Edwardsville, IL             | _            | 3,649           | 41,657           | 45,306           | 12,140                       | 2018              |
| ndustrial                | Rantoul, IL                  | _            | 1,304           | 32,562           | 33,866           | 9,841                        | 2014              |
| Industrial               | Rockford, IL                 | _            | 371             | 4,624            | 4,995            | 1,442                        | 2006              |
| Industrial               | Rockford, IL                 | _            | 509             | 5,921            | 6,430            | 2,705                        | 2006              |
| ndustrial                | Greenfield, IN               | _            | 5,126           | 58,692           | 63,818           | 2,162                        | 2024              |
| ndustrial                | Lafayette, IN                | _            | 662             | 15,814           | 16,476           | 5,801                        | 2017              |
| ndustrial                | Lebanon, IN                  | _            | 2,100           | 29,996           | 32,096           | 9,720                        | 2017              |
| ndustrial                | Whiteland, IN                | _            | 741             | 14,486           | 15,227           | 2,041                        | 2021              |
| Industrial               | Whiteland, IN                | _            | 1,991           | 39,334           | 41,325           | 5,708                        | 2021              |
| ndustrial                | Whiteland, IN                | _            | 695             | 13,956           | 14,651           | 1,964                        | 2021              |
| ndustrial                | Whitestown, IN               | _            | 1,954           | 17,368           | 19,322           | 4,416                        | 2019              |
| Industrial               | Whitestown, IN               | _            | 1,162           | 11,825           | 12,987           | 2,028                        | 2021              |
| ndustrial                | Whitestown, IN               | _            | 1,208           | 12,337           | 13,545           | 2,078                        | 2021              |
| Industrial               | Whitestown, IN               | _            | 8,335           | 80,054           | 88,389           | 11,086                       | 2021              |
| ndustrial                | New Century, KS              | _            |                 | 15,115           | 15,115           | 4,824                        | 2017              |
| ndustrial                | Walton, KY                   |              | 2,010           | 23,837           | 25,847           | 3,205                        | 2022              |
| ndustrial                | Walton, KY                   | <u> </u>     | 4,197           | 41,043           | 45,240           | 5,120                        | 2022              |
| Industrial               | Minneapolis, MN              | _            | 1,886           | 1,922            | 3,808            | 736                          | 2012              |
| ndustrial                | Byhalia, MS                  | _            | 1,006           | 35,795           | 36,801           | 12,898                       | 2012              |
| ndustrial                | Byhalia, MS                  |              | 1,751           | 31,452           | 33,203           | 12,759                       | 2017              |
| Industrial               | Canton, MS                   | <u> </u>     | 5,077           | 71,289           | 76,366           | 32,839                       | 2015              |

## LXP INDUSTRIAL TRUST AND SUBSIDIARIES Real Estate and Accumulated Depreciation and Amortization Schedule III (\$000) - continued

| Description | Location             | L<br>Encumbrances | and and Land<br>Estates | Buildings and<br>Improvements | Total  | Accumulated<br>Depreciation<br>and<br>Amortization <sup>(1)</sup> | Date<br>Acquired/<br>Constructed |
|-------------|----------------------|-------------------|-------------------------|-------------------------------|--------|---|----------------------------------|
| Industrial  | Olive Branch, MS     |                   | 2,500                   | 48,907                        | 51,407 | 13,142  | 2018                             |
| Industrial  | Olive Branch, MS     | _                 | 1,958                   | 38,702                        | 40,660 | 12,032  | 2018                             |
| Industrial  | Olive Branch, MS     | _                 | 2,646                   | 40,446                        | 43,092 | 9,720   | 2019                             |
| Industrial  | Olive Branch, MS     | _                 | 851                     | 15,630                        | 16,481 | 3,698   | 2019                             |
| Industrial  | Shelby, NC           | _                 | 1,421                   | 18,862                        | 20,283 | 8,799   | 2011                             |
| Industrial  | Statesville, NC      | _                 | 891                     | 22,056                        | 22,947 | 9,706   | 2006                             |
| Industrial  | Erwin, NY            | _                 | 1,648                   | 12,514                        | 14,162 | 5,892   | 2012                             |
| Industrial  | Long Island City, NY | 16,097            | _                       | 42,759                        | 42,759 | 33,671  | 2013                             |
| Industrial  | Chillicothe, OH      | _                 | 735                     | 12,464                        | 13,199 | 5,690   | 2011                             |
| Industrial  | Columbus, OH         | _                 | 2,251                   | 25,349                        | 27,600 | 3,737   | 2021                             |
| Industrial  | Etna, OH             | _                 | 6,536                   | 58,202                        | 64,738 | 2,770   | 2023                             |
| Industrial  | Etna, OH             | _                 | 3,113                   | 20,766                        | 23,879 | 346   | 2024                             |
| Industrial  | Hebron, OH           | _                 | 1,803                   | 15,128                        | 16,931 | 4,103   | 1997                             |
| Industrial  | Hebron, OH           | _                 | 2,052                   | 14,332                        | 16,384 | 5,775   | 2001                             |
| Industrial  | Lockbourne, OH       | _                 | 2,800                   | 16,678                        | 19,478 | 2,980   | 2021                             |
| Industrial  | Monroe, OH           | _                 | 544                     | 14,120                        | 14,664 | 3,322   | 2019                             |
| Industrial  | Monroe, OH           | _                 | 3,123                   | 61,410                        | 64,533 | 14,465  | 2019                             |
| Industrial  | Monroe, OH           | _                 | 3,950                   | 89,007                        | 92,957 | 20,275  | 2019                             |
| Industrial  | Monroe, OH           | _                 | 1,109                   | 16,477                        | 17,586 | 2,574   | 2021                             |
| Industrial  | Streetsboro, OH      | =                 | 2,441                   | 25,351                        | 27,792 | 14,305  | 2007                             |
| Industrial  | Bristol, PA          | _                 | 2,508                   | 15,863                        | 18,371 | 11,009  | 1998                             |
| Industrial  | Duncan, SC           | _                 | 1,615                   | 27,988                        | 29,603 | 6,978   | 2019                             |
| Industrial  | Duncan, SC           | _                 | 1,406                   | 14,282                        | 15,688 | 3,262   | 2019                             |
| Industrial  | Duncan, SC           | _                 | 1,257                   | 13,439                        | 14,696 | 3,064   | 2019                             |
| Industrial  | Duncan, SC           | _                 | 2,819                   | 24,509                        | 27,328 | 3,704   | 2021                             |
| Industrial  | Duncan, SC           | _                 | 1,169                   | 23,206                        | 24,375 | 3,457   | 2021                             |
| Industrial  | Duncan, SC           | _                 | 1,016                   | 18,479                        | 19,495 | 2,705   | 2021                             |
| Industrial  | Duncan, SC           | _                 | 1,705                   | 27,817                        | 29,522 | 4,159   | 2021                             |
| Industrial  | Greer, SC            | _                 | 6,959                   | 79,460                        | 86,419 | 16,706  | 2019                             |
| Industrial  | Greer, SC            | _                 | 1,329                   | 22,393                        | 23,722 | 3,357   | 2021                             |
| Industrial  | Greer, SC            | _                 | 2,376                   | 32,203                        | 34,579 | 4,825   | 2021                             |
| Industrial  | Greer, SC            | _                 | 2,484                   | 62,479                        | 64,963 | 6,264   | 2022                             |
| Industrial  | Greer, SC            | _                 | 1,795                   | 22,159                        | 23,954 | 1,213   | 2023                             |
| Industrial  | Greer, SC            | _                 | 6,765                   | 66,649                        | 73,414 | 2,000   | 2024                             |
| Industrial  | Piedmont, SC         | _                 | 3,163                   | 63,161                        | 66,324 | _   | 2024                             |
| Industrial  | Spartanburg, SC      | _                 | 1,447                   | 24,959                        | 26,406 | 7,470   | 2018                             |
| Industrial  | Spartanburg, SC      | _                 | 1,186                   | 15,820                        | 17,006 | 2,787   | 2020                             |
| Industrial  | Antioch, TN          | _                 | 3,847                   | 17,808                        | 21,655 | 7,408   | 2007                             |
| Industrial  | Cleveland, TN        | _                 | 1,871                   | 29,743                        | 31,614 | 9,950   | 2017                             |
| Industrial  | Jackson, TN          | _                 | 1,454                   | 49,134                        | 50,588 | 15,258  | 2017                             |
| Industrial  | Lewisburg, TN        | _                 | 173                     | 10,865                        | 11,038 | 3,619   | 2014                             |
| Industrial  | Millington, TN       | _                 | 723                     | 24,317                        | 25,040 | 16,511  | 2005                             |
| Industrial  | Smyrna, TN           | _                 | 1,793                   | 93,940                        | 95,733 | 29,892  | 2017                             |
| Industrial  | Carrollton, TX       | _                 | 3,228                   | 16,234                        | 19,462 | 6,101   | 2018                             |
| Industrial  | Dallas, TX           | =                 | 2,420                   | 24,201                        | 26,621 | 5,737   | 2019                             |
| Industrial  | Deer Park, TX        | _                 | 6,489                   | 28,470                        | 34,959 | 4,553   | 2021                             |
| Industrial  | Grand Prairie, TX    | _                 | 3,166                   | 17,985                        | 21,151 | 5,849   | 2017                             |
| Industrial  | Houston, TX          | _                 | 15,055                  | 57,949                        | 73,004 | 21,184  | 2013                             |
| Industrial  | Hutchins, TX         | _                 | 1,307                   | 8,472                         | 9,779  | 1,729   | 2020                             |
| Industrial  | Lancaster, TX        | _                 | 3,847                   | 25,037                        | 28,884 | 4,390   | 2020                             |
| Industrial  | Lancaster, TX        | _                 | 2,100                   | 14,381                        | 16,481 | 963   | 2023                             |
| Industrial  | Missouri City, TX    | _                 | 14,555                  | 5,895                         | 20,450 | 5,895   | 2012                             |
| Industrial  | Northlake, TX        | _                 | 4,500                   | 71,636                        | 76,136 | 14,801  | 2020                             |
| Industrial  | Northlake, TX        | _                 | 3,938                   | 37,189                        | 41,127 | 6,793   | 2020                             |
| Industrial  | Pasadena, TX         | _                 | 4,057                   | 17,810                        | 21,867 | 5,102   | 2018                             |
| Industrial  | Pasadena, TX         | _                 | 2,202                   | 17,135                        | 19,337 | 3,323   | 2020                             |
| Industrial  | Pasadena, TX         | _                 | 4,272                   | 22,295                        | 26,567 | 3,529   | 2021                             |
|             |                      |                   |                         |                               |        |   |                                  |

## LXP INDUSTRIAL TRUST AND SUBSIDIARIES Real Estate and Accumulated Depreciation and Amortization Schedule III (\$000) - continued

| Description              | Location        | Enci | ımbrances | Land and Land<br>Estates | Buildings and<br>Improvements | Total        | Accumulated<br>Depreciation<br>and<br>Amortization <sup>(1)</sup> | Date<br>Acquired/<br>Constructed |
|--------------------------|-----------------|------|-----------|--------------------------|-------------------------------|--------------|---|----------------------------------|
| Industrial               | Pasadena, TX    |      |           | 1,792                    | 9,089                         | 10,881       | 1,425   | 2021                             |
| Industrial               | Pasadena, TX    |      | _         | 6,084                    | 28,526                        | 34,610       | 237   | 2024                             |
| Industrial               | San Antonio, TX |      | _         | 1,311                    | 36,644                        | 37,955       | 11,821  | 2017                             |
| Industrial               | Chester, VA     |      | _         | 8,544                    | 53,067                        | 61,611       | 16,080  | 2018                             |
| Industrial               | Winchester, VA  |      | _         | 1,988                    | 32,536                        | 34,524       | 9,743   | 2017                             |
| Industrial               | Winchester, VA  |      | _         | 2,818                    | 24,422                        | 27,240       | 4,637   | 2020                             |
| Industrial               | Winchester, VA  |      | _         | 3,823                    | 12,498                        | 16,321       | 6,186   | 2007                             |
|                          |                 |      |           |                          |                               |              |   |                                  |
| Construction in progress |                 |      |           |                          |                               | 11,222       |   |                                  |
| Deferred loan costs, net |                 |      | (585)     |                          |                               |              |   |                                  |
|                          |                 |      |           |                          |                               |              |   |                                  |
|                          |                 | \$   | 54,930    | \$ 399,685               | \$ 3,765,387                  | \$ 4,176,294 | \$ 837,994  |                                  |

(1) Depreciation and amortization expense is calculated on a straight-line basis over the following lives:

Building and improvements Up to 40 years Land estates Up to 51 years

Tenant improvements Shorter of useful life or term

of related lease

## LXP INDUSTRIAL TRUST AND SUBSIDIARIES Real Estate and Accumulated Depreciation and Amortization Schedule III (\$000) - continued

The initial cost includes the purchase price paid directly or indirectly by the Company. The total cost basis of the Company's properties at December 31, 2024 for federal income tax purposes was approximately \$4.4 billion.

|   | 2024            | 2023            | 2022            |
|---|-----------------|-----------------|-----------------|
| Reconciliation of real estate, at cost:   |                 |                 |                 |
| Balance at the beginning of year  | \$<br>3,774,239 | \$<br>3,691,066 | \$<br>3,583,978 |
| Additions during year   | 564,602         | 164,489         | 229,962         |
| Properties sold and impaired during the year  | (170,467)       | (174,466)       | (161,393)       |
| Other reclassifications   | 7,920           | 93,150          | 38,519          |
| Balance at end of year  | \$<br>4,176,294 | \$<br>3,774,239 | \$<br>3,691,066 |
|   |                 |                 |                 |
| Reconciliation of accumulated depreciation and amortization:                          |                 |                 |                 |
| Balance at the beginning of year  | \$<br>713,377   | \$<br>627,027   | \$<br>504,699   |
| Depreciation and amortization expense   | 159,997         | 147,617         | 144,163         |
| Accumulated depreciation and amortization of properties sold and impaired during year | (34,807)        | (100,474)       | (43,521)        |
| Other reclassifications   | (573)           | 39,207          | 21,686          |
| Balance at end of year  | \$<br>837,994   | \$<br>713,377   | \$<br>627,027   |

### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

#### Item 9A. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

An evaluation of the effectiveness of the design and operation of our "disclosure controls and procedures" (as defined in Rule 13a-15(e) or 15d-15(e) under the Exchange Act), as of the end of the period covered by this Annual Report, was made under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer who are our Principal Executive Officer and our Principal Financial Officer, respectively. Management, including our Chief Executive Officer and our Chief Financial Officer, has concluded that our disclosure controls and procedures were effective as of December 31, 2024.

### Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting and for performing an assessment of the effectiveness of internal control over financial reporting as of December 31, 2024. Our system of internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation and fair presentation of published financial statements in accordance with U.S. generally accepted accounting principles. Our system of internal control over financial reporting includes policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles and that receipts and expenditures are being made only in accordance with authorizations of our management and the members of our Board of Trustees; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on our financial statements.

All internal control systems, no matter how well designed, have inherent limitations.

Therefore, even those systems determined to be effective can provide only reasonable assurance that financial statements are fairly presented in accordance with U.S. generally accepted accounting principles.

Our management assessed the effectiveness of our internal control over financial reporting as of December 31, 2024. In assessing the effectiveness of our internal control over financial reporting, management used as guidance the criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based upon the assessment performed, management has concluded that our internal control over financial reporting was effective as of December 31, 2024.

Our independent registered public accounting firm, Deloitte & Touche LLP, which audited the financial statements included in this Annual Report on Form 10-K that contain the disclosure required by this Item, independently assessed the effectiveness of the Company's internal control over financial reporting. Deloitte & Touche LLP has issued an unqualified report on the Company's internal control over financial reporting, which is included in "Financial Statements and Supplementary Data" in Part II, Item 8 of this Annual Report.

#### Changes in Internal Control Over Financial Reporting

There were no changes to our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) during the quarter ended December 31, 2024 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### Item 9B. Other Information

During the three months ended December 31, 2024, no trustee or officer of the Company adopted or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K.

### Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspections

Not applicable.

#### PART III.

### Item 10. Directors, Executive Officers and Corporate Governance

The information relating to our Code of Business Conduct and Ethics, is included in Part I, Item 1 of this Annual Report. The information relating to our trustees, including the audit committee of our Board of Trustees and our Audit Committee financial expert, and certain information relating to our executive officers, trustees and trustee independence will be in our Definitive Proxy Statement for our 2025 Annual Meeting of Shareholders, which we refer to as our Proxy Statement, and is incorporated herein by reference.

#### Item 11. Executive Compensation

The information required to be furnished pursuant to this item will be set forth under the appropriate captions in the Proxy Statement, and is incorporated herein by reference.

### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required to be furnished pursuant to this item will be set forth under the appropriate captions in the Proxy Statement, and is incorporated herein by reference.

### Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required to be furnished pursuant to this item will be set forth under the appropriate captions in the Proxy Statement, and is incorporated herein by reference. In addition, certain information regarding related party transactions is set forth in note 17 to the Company's Consolidated Financial Statements in "Financial Statements and Supplementary Data" in Part II, Item 8 of this Annual Report.

#### Item 14. Principal Accounting Fees and Services

The information required to be furnished pursuant to this item will be set forth under the appropriate captions in the Proxy Statement, and is incorporated herein by reference.

### PART IV.

### Item 15. Exhibits, Financial Statement Schedules

| (a)(1) Financia<br>(2) Financial S<br>(3) Exhibits |   |  |
|--|---|--|
| Exhibit No.  |   | Description  |
| 3.1  | - | Articles of Merger and Amended and Restated Declaration of Trust of the Company, dated December 31, 2006 (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed January 8, 2007)(1)   |
| 3.2  | _ | Articles Supplementary Relating to the Reclassification of 8.05% Series B Cumulative Redeemable Preferred Stock, par value \$0.0001 per share, and 7.55% Series D Cumulative Redeemable Preferred Stock, par value \$0.0001 per share (filed as Exhibit 3.4 to the Company's Current Report on Form 8-K filed November 21, 2013)(1)  |
| 3.3  | _ | Articles of Amendment to the Amended and Restated Declaration of Trust, dated as of December 14, 2021 (filed as of Exhibit 3.1 to the Company's Current Report on Form 8-K filed on December 16, 2021)(1)  |
| 3.4  | _ | Articles of Amendment to the Amended and Restated Declaration of Trust dated as of May 26, 2022 (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed May 27, 2022 (the "05/27/22 8-K")(1)   |
| 3.5  | - | Third Amended and Restated By-laws of the Company (filed as Exhibit 3.1 to the Company's Currently Report on from 8-K filed May 19, 2023)(1)   |
| 4.1  | _ | Specimen of Common Shares Certificate of the Company (filed as Exhibit 4.1 to the Company's Annual Report on Form 10-K for year ended December 31, 2021)(1)  |
| 4.2  | — | Form of 6.50% Series C Cumulative Convertible Preferred Stock certificate (filed as Exhibit 4.1 to the Company's Registration Statement on Form 8A filed December 8, 2004)(1)  |
| 4.3  | _ | Amended and Restated Trust Agreement, dated March 21, 2007, among the Company, The Bank of New York Trust Company, National Association ("BONY"), The Bank of New York (Delaware), the Administrative Trustees (as named therein) and the several holders of the Preferred Securities from time to time (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed on March 27, 2007 (the "03/27/2007 8-K"))(1) |
| 4.4  | _ | Junior Subordinated Indenture, dated as of March 21, 2007, between the Company and BONY (filed as Exhibit 4.2 to the 03/27/2007 8-K)(1)  |
| 4.5  | _ | Indenture, dated as of June 10, 2013, among the Company, certain subsidiaries of the Company signatories thereto, and U.S. Bank, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed on June 13, 2013)(1)   |
| 4.6  | — | First Supplemental Indenture, dated as of September 30, 2013, between the Company and U.S. Bank, as trustee (filed as Exhibit 4.2 to the Company's Current Report on Form 8-K filed on October 3, 2013)(1)   |
| <u>4.7</u>   |   | Indenture, dated as of May 9, 2014, among the Company and U.S. Bank, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed May 13, 2014)(1)   |
| 4.8  | _ | First Supplemental Indenture, dated as of May 20, 2014, among the Company and U.S. Bank, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed May 20, 2014)(1)   |
| <u>4.9</u>   |   | Second Supplemental Indenture, filed as of August 28, 2020, between the Company and U.S. Bank, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed August 28, 2020)(1)  |
| 4.10   | _ | Third Supplemental Indenture, dated as of August 30, 2021, among the Company and U.S. Bank, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed August 30, 2021)(1)   |
| 4.11   |   | Fourth Supplemental Indenture, dated as of November 13, 2023, among the Company and U.S. Bank, as trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed November 13, 2023)(1)  |
| 4.12   | _ | Description of Securities (filed as Exhibit 4.12 to the Company's Annual Report on Form 10-K filed on February 15, 2024)(1)  |
| <u>10.1</u>  |   | 1994 Employee Stock Purchase Plan (filed as Exhibit 10.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2018, filed on March 13, 2019)(1)   |
| 10.2   | _ | LXP Industrial Trust Amended 2022 Equity-Based Award Plan (filed as Exhibit 10.1 to the 05/27/2022 8-K)(1, 4)  |
| 10.3   | _ | Amended and Restated Rabbi Trust Agreement, originally dated January 26, 1999 (filed as Exhibit 10.2 to the Company's Current Report on Form 8-K filed January 2, 2009)(1, 4)  |
| 10.4   | _ | Form of Long-Term Retention Nonvested Share Agreement (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on January 11, 2013)(1, 4)  |

| <u>10.5</u>  |   | Form of Nonvested Share Agreement (Performance and Service) (filed as Exhibit 10.17 to the Company's Annual Report on Form 10-K for the year ended December 31, 2016, filed on March 1, 2017)(1, 4)   |
|--------------|---|---|
| 10.6         | _ | Form of LXP Industrial Trust Restricted Share Agreement (Filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on January 17, 2023 (the "01/17/23 8-K"))(1, 4))   |
| <u>10.7</u>  |   | Form of LXP Industrial Trust Nonvested Share Agreement (Filed as Exhibit 10.2 to the 1/17/2023 8-K))(1, 4)  |
| 10.8         | _ | Executive Severance Plan (filed as Exhibit 10.3 to the Company's Current Report on Form 8-K (filed on January 19, 2018)(1, 4)   |
| <u>10.9</u>  | _ | Form of Executive Severance Agreement under the Executive Severance Plan adopted January 18, 2018 (filed as Exhibit 10.7 to the Company's Annual Report on Form 10-K for the year ended December 31, 2021, filed on February 24, 2022) (1, 2)   |
| 10.10        | _ | Form of Amended and Restated Indemnification Agreement between the Company and certain officers and trustees (filed as Exhibit 10.20 to the Company's Quarterly Report Form 10-Q for the quarter ended September 30, 2008)(1)   |
| <u>10.11</u> |   | Funding Agreement, dated as of July 23, 2006, by and between LCIF and the Company (filed as Exhibit 99.4 to the Company's Current Report on Form 8-K filed on July 24, 2006)(1)   |
| 10.12        | _ | Second Amended and Restated Credit Agreement, dated as of July 5, 2022, among the Company, as borrower, each of the financial institutions initially signatory thereto together with their assignees pursuant to Section 12.5 therein and KeyBank, as agent (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on July 11, 2022)(1)   |
| 10.13        | _ | First Amendment to Second Amended and Restated Credit Agreement, dated as of November 3, 2023, among the Company, as borrower, KeyBank, as a lender and administrative agent, and the other current and former lenders thereunder, and each of the lenders signatory thereto (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on November 8, 2023)(1)                             |
| 10.14        | _ | Equity Sales Agreement, dated as of November 27, 2019, between the Company and Jefferies LLC, KeyBanc Capital Markets Inc., Regions Securities LLC, BofA Securities, Inc., Mizuho Securities USA LLC and Evercore Group L.L.C. (filed as Exhibit 1.1 to the Company's Current Report on Form 8-K filed on November 29, 2019)(1)   |
| 10.15        | _ | Amendment No. 1 to Equity Sales Agreement, dated as of February 19, 2021, between the Company and the Sales Agents and Bank of America, N.A. and Mizuho Markets Americas LLC (filed as of Exhibit 1.2 to the Company's Current Report on Form 8-K filed on February 22, 2021)(1)  |
| 10.16        | _ | Amendment No. 2 to Equity Sales Agreement, dated as of February 16, 2024, between the Company and Jefferies LLC, KeyBanc Capital Markets Inc., Regions Securities LLC, BofA Securities, Inc., Bank of America, N.A., Mizuho Securities USA LLC, Mizuho Markets Americas LLC and Evercore Group L.L.C. (filed as of Exhibit 1.3 to the Company's Current Report on Form 8-K filed on February 20, 2024)(1) |
| 10.17        | _ | Limited Partnership Agreement of NNN Office JV L.P., dated as of August 31, 2018, among LX JV Investor LLC, as a limited partner, NLSAF LP1 LLC, UHA LP2 LLC, and LXPDK GP LLC (filed as Exhibit 10.4 to the Company's Current Report on Form 8-K filed on September 5, 2018)(1)  |
| 10.18        | _ | Limited Partnership Agreement of NNN MFG Cold JV L.P., dated as of December 29, 2021, among LX JV Investor II LLC, as a limited partner, LXP MFG C L.P., as a limited partner, and LXPDK II GP LLC, as a general partner (filed as Exhibit 10.2 to the Company's Current Report on Form 8-K filed on January 3, 2022)(1)  |
| <u>10.19</u> | _ | Letter Agreement, dated May 24, 2024, between the Company and Beth Boulerice (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on May 30, 2024)(1, 4)  |
| <u>19</u>    | _ | Insider Trading Policy (2)  |
| <u>21</u>    | _ | List of subsidiaries (2)  |
| <u>23</u>    | _ | Consent of Deloitte & Touche LLP (2)  |
| <u>24</u>    | _ | Power of Attorney (included on signature page)  |
| 31.1         | _ | Certification of Chief Executive Officer pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (2)  |
| 31.2         |   | Certification of Chief Financial Officer pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (2)  |
| 32.1         | _ | <u>Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (3)</u>  |
| 32.2         | _ | <u>Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (3)</u>  |
| 97           | _ | Executive Incentive Compensation Recovery Policy (filed as Exhibit 97 to the Company's Annual Report on Form 10-K filed on February 15, 2024)(1)  |

| 101.INS | _ | XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document (2, 5) |
|---------|---|---|
| 101.SCH | _ | Inline XBRL Taxonomy Extension Schema (2, 5)  |
| 101.CAL | _ | Inline XBRL Taxonomy Extension Calculation Linkbase (2, 5)  |
| 101.DEF | _ | Inline XBRL Taxonomy Extension Definition Linkbase Document (2, 5)  |
| 101.LAB | _ | Inline XBRL Taxonomy Extension Label Linkbase Document (2, 5)   |
| 101.PRE | _ | Inline XBRL Taxonomy Extension Presentation Linkbase Document (2, 5)  |
| 104     |   | Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)  |

- (1) Incorporated by reference.
- (2) Filed herewith.
- This exhibit shall not be deemed "filed" for purposes of Section 11 or 12 of the Securities Act of 1933, as amended (the "Securities Act"), or Section 18 of the Securities Exchanges Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of those sections, and shall not be part of any registration statement to which it may relate, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act or the Exchange Act, except as set forth by specific reference in such filing or document.
- (4) Management contract or compensatory plan or arrangement.
- Attached as Exhibit 101 to this Annual Report on Form 10-K are the following materials, formatted in Inline XBRL (Extensible Business Reporting Language): (i) the Consolidated Balance Sheets at December 31, 2024 and 2023; (ii) the Consolidated Statements of Operations for the years ended December 31, 2024, 2023 and 2022; (iii) the Consolidated Statements of Comprehensive Income (Loss) for the years ended December 31, 2024, 2023 and 2022; (iv) the Consolidated Statements of Changes in Equity for the years ended December 31, 2024, 2023 and 2022; (v) the Consolidated Statements of Cash Flows for the years ended December 31, 2024, 2023 and 2022; and (vi) Notes to Consolidated Financial Statements, detailed tagged.

### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LXP Industrial Trust

Dated: February 13, 2025 By: /s/ T. Wilson Eglin

T. Wilson Eglin

Chief Executive Officer

/s/ Lawrence L. Gray

#### POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints T. Wilson Eglin, Beth Boulerice and Mark Cherone, and each of them severally, his or her true and lawful attorney-in-fact with power of substitution and resubstitution to sign in his or her name, place and stead, in any and all capacities, to do any and all things and execute any and all instruments that such attorney may deem necessary or advisable under the Securities Exchange Act of 1934 and any rules, regulations and requirements of the U.S. Securities and Exchange Commission in connection with this Annual Report on Form 10-K and any and all amendments hereto, as fully for all intents and purposes as he might or could do in person, and hereby ratifies and confirms all said attorneys-in-fact and agents, each acting alone, and his or her substitute or substitutes, may lawfully do or cause to be done by virtue hereof. Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

**Signature** Title

/s/ T. Wilson Eglin Chairman, Chief Executive Officer and President of the Trust
T. Wilson Eglin (principal executive officer)

<u>/s/ Beth Boulerice</u> Chief Financial Officer, Executive Vice President and Treasurer of the Trust
Beth Boulerice (principal financial officer)

/s/ Mark Cherone Executive Vice President and Chief Accounting Officer of the Trust

Mark Cherone (principal accounting officer)

Lawrence L. Gray

Trustee of the Trust

/s/ Arun Gupta
Arun Gupta
Trustee of the Trust

/s/ Jamie Handwerker

Jamie Handwerker

Trustee of the Trust

/s/ Derrick L. Johnson

Derrick L. Johnson

Trustee of the Trust

/s/ Claire A. Koeneman

Claire A. Koeneman

Trustee of the Trust

/s/ Nancy Elizabeth Noe
Nancy Elizabeth Noe
Trustee of the Trust

/s/ Howard Roth
Howard Roth
Trustee of the Trust

Each dated: February 13, 2025

### CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

### I, T. Wilson Eglin, certify that:

- 1. I have reviewed this report on Form 10-K of LXP Industrial Trust;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(d)-15(f)) for the registrant and have:
  - designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

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/s/ T. Wilson Eglin

T. Wilson Eglin Chief Executive Officer

### CHIEF FINANCIAL OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, Beth Boulerice, certify that:

- 1. I have reviewed this report on Form 10-K of LXP Industrial Trust;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(d)-15(f)) for the registrant and have:
  - designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

| February | 13, | 2025 |
|----------|-----|------|
|----------|-----|------|

/s/ Beth Boulerice
Beth Boulerice
Chief Financial Officer

# CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of LXP Industrial Trust (the "Trust") on Form 10-K for the period ended December 31, 2024 as filed with the Securities and Exchange Commission on the date hereof, I, T. Wilson Eglin, Chief Executive Officer of the Trust, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Annual Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Annual Report fairly presents, in all material respects, the financial condition and results of operations of the issuer.

/s/ T. Wilson Eglin

T. Wilson Eglin Chief Executive Officer February 13, 2025

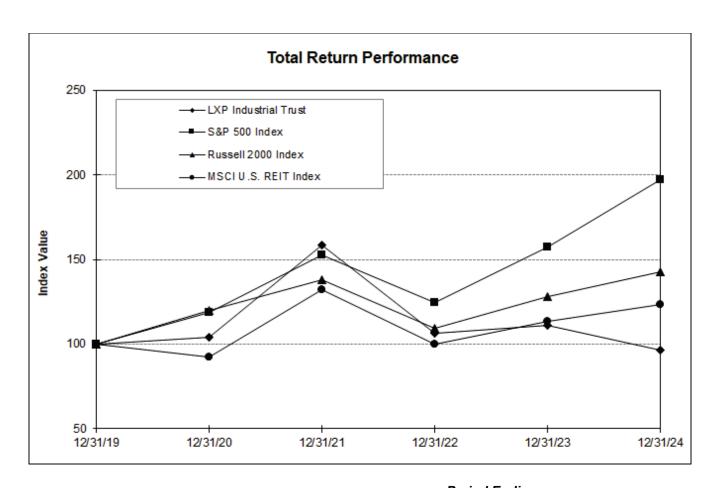
# CHIEF FINANCIAL OFFICER CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of LXP Industrial Trust (the "Trust") on Form 10-K for the period ended December 31, 2024 as filed with the Securities and Exchange Commission on the date hereof, I, Beth Boulerice, Chief Financial Officer of the Trust, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Annual Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Annual Report fairly presents, in all material respects, the financial condition and results of operations of the issuer.

### /s/ Beth Boulerice

Beth Boulerice Chief Financial Officer February 13, 2025



|                      | Period Ending |          |          |          |          |          |
|----------------------|---------------|----------|----------|----------|----------|----------|
| _Index               | 12/31/19      | 12/31/20 | 12/31/21 | 12/31/22 | 12/31/23 | 12/31/24 |
| LXP Industrial Trust | 100.00        | 104.19   | 158.61   | 106.33   | 110.93   | 96.31    |
| S&P 500 Index        | 100.00        | 118.40   | 152.39   | 124.79   | 157.59   | 197.02   |
| Russell 2000 Index   | 100.00        | 119.96   | 137.74   | 109.59   | 128.14   | 142.93   |
| MSCI U.S. REIT Index | 100.00        | 92.43    | 132.23   | 99.82    | 113.54   | 123.47   |

Source: S&P Global Market Intelligence

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Our annual letter to shareholders is available on the investors section of our web site at www.lxp.com. Information contained on our website, including the annual letter to shareholders, is not incorporated by reference into this Annual Report.

We filed the certifications required by Section 302 of the Sarbanes-Oxley Act of 2002 as an exhibit to our Annual Report on Form 10-K for the year ended December 31, 2024, which is included herein. In addition, in 2024, we submitted an unqualified certification required by section 303A.12(a) of the Listed Company Manual of the New York Stock Exchange.

