UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2024

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	OR					
TRANSITION REPORT PURSUANT TO SECTIO FROM TO	N 13 OR 15(d) OF THE S	ECURITIES EXCHANO	GE ACT OF 1934 FOR THE TRANSITION PERIOD			
	Commission file numb	per: 001-36461				
(E	FIRST FOUNDAT exact name of registrant as s					
Delaware			20-8639702			
(State or other jurisdiction of		(I.R.S. Employer				
incorporation or organization)			Identification No.)			
200 Crescent Court, Suite 1400						
Dallas, Texas		75201				
(Address of principal executive offices	3)		(Zip Code)			
(R	(469) 638-9 egistrant's telephone numbe					
· ·	rities registered pursuant to					
Secu		` /				
mu 4 1 1	Trading					
Title of each class Common Stock, par value \$0.001 per share	Symbol(s FFWM	<u> </u>	Name of each exchange on which registered New York Stock Exchange			
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Securiti	es registered pursuant to Se	ection 12(g) of the Act: No	one			
Indicate by check mark if the registrant is a well-known	seasoned issuer, as defined in	Rule 405 of the Securities	Act. Yes □ No ⊠.			
Indicate by check mark if the registrant is not required to	o file reports pursuant to Secti	on 13 or Section 15(d) of t	he Act. Yes □ No ⊠.			
Indicate by check mark whether the registrant (1) has file 12 months (or for such shorter period that the registrant was requ		•	of the Securities Exchange Act of 1934 during the preceding the filing requirements for the past 90 days. Yes $\ \ \ \ \ \ \ \ \ \ \ \ \ $			
Indicate by check mark whether the registrant has subr (§232.405 of this chapter) during the preceding 12 months (or fo		•	d to be submitted pursuant to Rule 405 of Regulation S-T submit such files). Yes \boxtimes No \square			
Indicate by check mark whether the registrant is a large company. See the definitions of "large accelerated filer," "accele			filer, a smaller reporting company, or an emerging growth g growth company" in Rule 12b-2 of the Exchange Act.			
Large accelerated filer	□ Acc	elerated filer	\boxtimes			
Non-accelerated filer		aller reporting company				
1000 4000000000000000000000000000000000		erging growth company				
If an emerging growth company, indicate by check mark accounting standards provided pursuant to Section 13(a) of the E	-	ot to use the extended trans	ition period for complying with any new or revised financial			
Indicate by check mark whether the registrant has filed reporting under Section $404(b)$ of the Sarbanes-Oxley Act (15 U			ent of the effectiveness of its internal control over financial hat prepared or issued its audit report. ⊠			
If securities are registered pursuant to Section 12(b) of correction of an error to previously issued financial statements.	· · · · · · · · · · · · · · · · · · ·	ark whether the financial s	tatements of the registrant included in the filing reflect the			
Indicate by check mark whether any of those error corr registrant's executive officers during the relevant recovery perio			is of incentive-based compensation received by any of the			
Indicate by check mark whether the registrant is a shell of	company (as defined in Rule 1	2b-2 of the Exchange Act). Yes □ No ⊠			
As of June 30, 2024, the aggregate market value of the con the New York Stock Exchange as of the close of business on			nputed by reference to the average high and low sales prices			

DOCUMENTS INCORPORATED BY REFERENCE

As of February 21, 2025, there were 82,365,388 shares of registrant's common stock outstanding.

Except as otherwise stated herein, Part III of the Form 10-K is incorporated by reference from the Registrant's Definitive Proxy Statement for its 2025 Annual Meeting of Stockholders, which is expected to be filed with the Commission on or before April 29, 2025.

FIRST FOUNDATION INC.

ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 2024

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FORWARD-LOOKING STATEMENTS

In addition to historical information, this report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements are those that predict or describe future events or trends or that do not relate solely to historical matters. However, our actual results and financial performance in the future will be affected by known and currently unknown risks, uncertainties and other factors that may cause our actual results or financial performance in the future to differ materially from the results or financial performance that may be expressed, predicted or implied by such forward-looking statements. Such risks, uncertainties and other factors include, among others, those set forth below in *Item 1A, Risk Factors*, and readers of this report are urged to read the cautionary statements contained in that section of this report. In some cases, you can identify forward-looking statements by words like "may," "will," "should," "could," "believes," "intends," "expects," "anticipates," "plans," "estimates," "predicts," "potential," "project" and "continue" and similar expressions. Readers of this report are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the respective dates on which such statements were made and which are subject to risks, uncertainties and other factors that could cause actual results and the timing of certain events to differ materially from future results expressed or implied by such forward-looking statements.

First Foundation Inc. expressly disclaims any intent or any obligation to release publicly any revisions or updates to any of the forward-looking statements contained in this report to reflect events or circumstances after the date of this report or the occurrence of currently unanticipated events or developments or to conform such forward-looking statements to actual results or to changes in its opinions or expectations, except as may be required by applicable law.

Item 1. Business

Overview

Unless we state otherwise or the context otherwise requires, references in this Annual Report on Form 10-K to "we," "our," and "us" refer to First Foundation Inc., a Delaware corporation, ("FFI" or the "Company") and its consolidated subsidiaries, First Foundation Advisors ("FFA") and First Foundation Bank ("FFB" or "Bank"), and FFB's wholly owned subsidiaries, First Foundation Insurance Services ("FFIS"), First Foundation Public Finance ("FFPF"), and Blue Moon Management, LLC.

We are a financial services company that provides a comprehensive platform of financial services to individuals, businesses and other organizations. We currently conduct our operations in California, Nevada, Florida, Texas, and Hawaii. Our integrated platform provides banking products and services, investment advisory and wealth management services and trust services to effectively and efficiently meet the financial needs of our clients. We provide business banking products and services to small to moderate-sized businesses and professional firms, and consumer banking products and services to individuals and families. As of December 31, 2024, we had \$12.6 billion of total assets, \$9.2 billion of loans, \$9.9 billion of deposits, \$5.4 billion of assets under management ("AUM"), and \$1.2 billion of trust assets under advisement ("AUA"). Our investment advisory and wealth management and trust services provide us with a stable source of diversified, fee-based, recurring revenues.

Our operating strategy is to build strong and stable long-term client relationships, one at a time, by delivering high-quality banking and trust products and services and investment advisory and wealth management services. The primary role of our bankers, relationship managers and loan officers, in addition to attracting new clients, is to develop and maintain a strong relationship with their clients and to coordinate the services we provide to their clients. We take a team approach to delivering our platform of services to our clients. Our bankers, relationship managers and loan officers work as a team to deliver our products and services, with each member of the team responsible for managing the delivery of products and services in their area of expertise. This allows us to provide more tailored solutions while operating in a safe and sound manner. We have created compensation structures that encourage and reward our bankers, relationship managers and loan officers to work together as a team to provide the client with the products and services they desire. We believe we will be able to maintain a client-focused approach by recruiting and retaining experienced and qualified staff.

Our broad range of financial products, services, and digital delivery are more consistent with those offered by larger financial institutions, while our high level of personalized service, accessibility and responsiveness to our clients are more typical of the services offered by community banks and boutique investment advisory and wealth management firms. We believe this combination of an integrated platform of comprehensive financial services and products and personalized and responsive service, coupled with our continual enhancements of our digital platform, differentiates us from many of our competitors and has contributed to the growth of our client base and our business.

FFI is a bank holding company incorporated in Delaware. As a bank holding company, we are subject to regulation and examination by the Board of Governors of the Federal Reserve System (the "Federal Reserve Board" or "FRB") and the Federal Reserve Bank of Dallas under delegated authority from the FRB. FFB is a California state-chartered bank and is subject to regulation and examination by the Federal Deposit Insurance Corporation ("FDIC") and the California Department of Financial Protection & Innovation ("DFPI") and the Consumer Financial Protection Bureau ("CFPB"). FFB also is a member of the Federal Home Loan Bank of San Francisco ("FHLB"), which provides it with a source of funds in the form of short-term and long-term borrowings. FFA is a California corporation that began operating as a fee-based registered investment advisor under the Investment Advisers Act of 1940 ("Investment Advisers Act") in 1990 and is subject to regulation by the Securities and Exchange Commission, ("SEC"), under that Act.

Overview of Our Banking Business

Through FFB, we offer a wide range of loan products, deposit products, treasury management products and services, and trust services. The yields we realize on our loans and other interest-earning assets and the interest rates we

pay to attract and retain deposits, along with the balances on those products, are the principal determinants of our banking revenues.

We also provide trust services to clients using our California, Hawaii, Nevada, Florida, and Texas trust powers. Those services, which consist primarily of the management of trust assets, complement the investment and wealth management services that FFA offers to our clients. Additionally, trust service fees provide additional sources of noninterest income for us.

FFB's operations comprise the banking and trust segments of our business. At December 31, 2024, FFB had \$12.6 billion of total assets, \$9.2 billion of total loans, \$9.9 billion of deposits and \$1.1 billion of trust AUA.

July 2024 Capital Raise

On July 8, 2024, we raised approximately \$228 million of gross proceeds in an equity capital raise ("July 2024 Capital Raise") with certain investors. In the July 2024 Capital Raise, we sold and issued to the investors: (a) 11,308,676 shares of common stock at a purchase price per share of \$4.10; (b) 29,811 shares of a new series of preferred stock, par value \$0.001 per share, designated as Series A Noncumulative Convertible Preferred Stock (the "Series A Preferred Stock"), at a price per share of \$4,100, and each share of which is convertible into 1,000 shares of common stock, and all of which shares of Series A Preferred Stock represent the right (on an as converted basis) to receive approximately 29,811,000 shares of common stock; (c) 14,490 shares of a new series of preferred stock, par value \$0.001 per share, designated as Series B Noncumulative Preferred Stock (the "Series B Preferred Stock"), at a price per share of \$4,100, each share of which is convertible into 1,000 shares of common stock, and all of which shares of Series B Preferred Stock represent the right (on an as converted basis) to receive approximately 14,490,000 shares of common stock; and (d) Warrants, affording the holder thereof the right, until the seven-year anniversary of the issuance of such Warrant, to purchase for \$5,125 per share, 22,239 shares of Series C non-voting, common-equivalent preferred stock (the "Series C NVCE Stock"). Each share of Series C NVCE Stock is convertible into 1,000 shares of common stock, all of which shares of Series C NVCE Stock, upon issuance, will represent the right (on an as converted basis) to receive approximately 22,239,000 shares of common stock.

On September 30, 2024, our stockholders approved and adopted an amendment to our certificate of incorporation, as amended, to increase the number of authorized shares of common stock from 100,000,000 shares to 200,000,000 shares, and also approved the issuance of shares of common stock in connection with the July 2024 Capital Raise pursuant to NYSE listing rules. As a result of these approvals, all of the issued and outstanding shares of the Series B Preferred Stock automatically converted into shares of common stock as of the close of business on October 2, 2024, in accordance with the terms of the Certificate of Designations for the Series B Preferred Stock. In addition, the quarterly non-cumulative cash dividend (annual rate of 13%) and liquidation preference rights of the Series A Preferred Stock ceased to apply. Shares of Series A Preferred Stock (a) are now entitled to receive dividends at the same time and on the same terms as shares of common stock in accordance with the Certificate of Designations for the Series A Preferred Stock, and (b) rank as equal to shares of common stock in any liquidation of the Company. Furthermore, the Company will not be required to issue any cash-settled warrants to the investors who participated in the July 2024 Capital Raise.

Overview of Our Investment Advisory and Wealth Management Business

FFA is a fee-based investment advisor which provides investment advisory and wealth management services primarily to high net-worth individuals, their families and their family businesses, and other affiliated organizations. FFA strives to provide its clients with a high level of personalized service by its staff of experienced relationship managers. FFA's operations comprise the investment advisory and wealth management segment of our business. As of December 31, 2024, FFA had \$5.4 billion of AUM.

Banking Products and Services

Through FFB, we offer a wide range of loan products, deposit products, treasury management products and services, and trust services. Our loan products are designed to meet the credit needs of our clients in a manner that, at the

same time, enables us to effectively manage the credit and interest rate risks inherent in our lending activities. Historically, our lending products are the primary drivers of revenues and earnings for the consolidated entity. As such, we are committed to offering market competitive lending products that: meet the needs of our clients; are underwritten in a prudent manner; and provide an adequate return based on their size and credit risk. Deposits represent our principal source of funds for making loans and acquiring other interest-earning assets.

We maintain a client-focused approach by recruiting and retaining experienced and qualified banking personnel, who are described as relationship bankers, commercial bankers, small business bankers, regional directors of loan production for multifamily and non-owner occupied commercial real estate, specialty deposit bankers, and branch managers. FFB has bankers in each location across the platform sourcing loan and deposit business to cultivate and develop quality banking relationships from existing and potential clients, as well as a digital bank platform that attracts new deposit clients across the country. FFB's banking platform is focused on program-specific products and clients, with an emphasis on digital delivery.

Loan Products and Services

We have established a lending platform that provides financing solutions to our strong and stable client relationships, including individuals, businesses, and other entities. Each of our office locations is focused on serving the businesses and clients within its market area. Our lending activities serve the credit needs of individuals, owners of multifamily and commercial real estate properties, small to moderate-sized businesses and professional firms in our market areas. As a result, we offer a variety of loan products consisting of multifamily and single-family residential real estate loans, commercial real estate loans, commercial term loans and lines of credit, and consumer loans.

Our lending platform is focused on three primary channels: 1) Commercial Real Estate ("CRE"), defined as multifamily residential, owner and non-owner occupied commercial real estate, land and construction; 2) Commercial and Industrial ("C&I"), defined as term and revolving credit/lines of credit for small to moderate-sized businesses, professional firms, and municipal agencies; and 3) Consumer defined as loan products to individuals, including single-family residential real estate loans and home equity lines of credit and other consumer-related loans focused on the current and prospective clients of our platform. The primary objective of each of the lending channels is to provide exceptional client service to differentiate us from our competitors. Each lending channel features standardized pricing, uniform sizing and a streamlined process resulting in a high-through-put application-to-funding ratio.

CRE Loan Channel: Loans originated under the CRE loan channel are supported by the underlying cash flow from operations of the related real estate collateral. The loan types under this channel consist of multifamily residential, non-owner occupied CRE and land and construction.

Residential Mortgage Loans – Multifamily: We make multifamily residential mortgage loans for terms up to 30 years for 5+ unit properties. These loans generally are adjustable-rate loans with interest rates tied to a variety of independent indexes; although in many cases these loans have initial fixed-rate periods ranging from 3 to 10 years and adjust thereafter based on an applicable index. These loans generally have interest rate floors, payment caps, and prepayment penalties. The loans are underwritten based on a variety of underwriting criteria, including an evaluation of the subject real estate collateral's cash flow, the character and creditworthiness of the borrower and guarantors, loan-to-value and debt service coverage ratios, borrower liquidity and credit history. In addition, we perform stress testing for changes in interest rates, capitalization rates and other factors and review general economic trends such as rental rates, values and vacancy rates. We typically require full or limited recourse from the owners of the entities to which we make such loans.

CRE Loans – Non-owner Occupied: Our commercial real estate loans are secured by first trust deeds on nonresidential real property with terms generally up to 10 years. We typically focus on multi-tenant industrial, office and retail real estate collateral with strong, stable tenancy, strong, stable historical cash flow and located in stable, submarket locations with strong demand. We will consider special-purpose lending on a limited basis for our existing client base. These loans generally are adjustable-rate loans with interest rates tied to a variety of independent indexes; although in many cases these loans have initial fixed-rate periods ranging from 3 to 10 years and adjust thereafter based on an

applicable index. These loans generally have interest rate floors, payment caps, and prepayment penalties. The loans are underwritten based on a variety of underwriting criteria, including an evaluation of the subject real estate collateral's cash flow, the character and creditworthiness of the borrower and guarantors, loan-to-value and debt service coverage ratios, borrower liquidity and credit history. In addition, we perform stress testing for changes in interest rates, capitalization rates and other factors and review general economic trends such as lease rates, values and absorption rates. We typically require full recourse from the owners of the entities to which we make such loans.

Land and Construction: Land and construction loans are provided to borrowers with extensive construction experience and/or as an accommodation to existing or potential clients of the platform; however, some such loans were obtained through the acquisitions of other banks. There is not a separate sales effort to generate land and construction loans. These loans are custom tailored to fit the individual needs of each specific request. We typically consider construction loan requests for urban infill multifamily properties and owner-occupied single-family primary residences in the submarket locations where we have experience and offer permanent real estate loans. Land and construction loans are secured by first trust deeds on real property. These loans generally are adjustable-rate loans with interest rates tied to a variety of independent indexes; although in some rare cases these loans have fixed interest rates for short periods and adjust thereafter based on an applicable index. These loans generally have interest rate floors, payment caps, and prepayment penalties. The loans are underwritten based on a variety of underwriting criteria, including an evaluation of the character and creditworthiness of the borrower and guarantors, loan to value and debt service coverage ratios, borrower liquidity and credit history. In addition, we perform stress testing for changes in interest rates, capitalization rates and other factors and review general economic trends such as lease rates, values and absorption rates. We typically require full recourse from the owners of the entities to which we make such loans.

C&I Loan Channel: Loans originated under the C&I loan channel are generally supported by the cash flows generated from the business operations of the entity to which the loan is made, and, except for loans secured by owner occupied CRE, are generally secured by non-real estate assets, such as equipment, inventories or accounts receivable. The C&I loan channel is focused on developing quality full-service business banking relationships, including loans and deposits, by offering commercial products for small to moderate-sized businesses across the banking platform. This allows us to provide support for small to mid-sized businesses in our market areas. The typical C&I loan client utilizes more than one element of our platform, for example, almost all such clients using our deposit products and services. We typically focus on C&I clients that are manufacturers, distributors, wholesalers, importers or professional service companies.

Commercial Real Estate Loans - Owner Occupied: Owner occupied CRE loans are generally made to businesses that have demonstrated a history of profitable operations. To qualify for such loans, prospective borrowers generally must have operating cash flow sufficient to meet their obligations as they become due, good payment histories, proper balance sheet management of key cash flow drivers, and experienced management. Our commercial real estate loans are secured by first trust deeds on nonresidential real property, typically office, industrial or warehouse. These loans generally are adjustable-rate loans with interest rates tied to a variety of independent indexes; although in some cases these loans have fixed interest rates for periods ranging from 3 to 15 years and adjust thereafter based on an applicable index and terms. These loans generally have interest rate floors, payment caps, and prepayment penalties. The loans are underwritten based on a variety of underwriting criteria, including an evaluation of the character and creditworthiness of the borrower and guarantors, loan-to-value and debt service coverage ratios, borrower liquidity and credit history and the trends in balance sheet and income statement management. In addition, we perform stress testing for changes in interest rates, capitalization rates and other factors and review general economic trends such as lease rates, values and absorption rates. We typically require full recourse from the owners of the entities to which we make such loans.

Commercial Loans: We offer commercial term loans and commercial lines of credit to our clients. Commercial loans generally are made to businesses that have demonstrated a history of profitable operations. To qualify for such loans, prospective borrowers generally must have operating cash flow sufficient to meet their obligations as they become due, good payment histories, proper balance sheet oversight of key cash flow drivers, and experienced management. Commercial term loans are either fixed-rate loans or adjustable-rate loans with interest rates tied to a variety of independent indexes and are made for terms ranging from one to seven years subject to the useful life of the asset financed. Commercial lines of credit are adjustable-rate loans with interest rates usually tied to the Wall Street Journal prime rate, are made for terms ranging from one to two years, and contain various covenants, including possible requirements that the borrower reduces its credit line borrowings to zero for specified time periods during the term of the line of credit, maintains liquidity

requirements with advances tied to periodic reviews and approved based upon a percentage of accounts receivable, and inventory or unmonitored lines for very small lines of credit or those with significant financial strength and liquidity. Commercial loans are underwritten based on a variety of underwriting criteria, including an evaluation of the character and creditworthiness of the borrower and guarantors, debt service coverage ratios, historical and projected client income, borrower liquidity and credit history, and the trends in income and balance sheet management. In addition, we perform stress testing for changes in interest rates and other factors and review general economic trends in the client's industry. We typically require full recourse from the owners of the entities to which we make such loans.

Shared National Credits Lending: We may participate in multi-bank transactions referred to as Shared National Credits or Participations where a financial institution determines an individual loan is too large for it to be made alone. These loans consist principally of commercial lines of credit and commercial term loans and are typically originated and led by other larger banks to which FFB will be a participant in the transaction. The loans are sourced through relationships with originating lenders as well as through the purchase of loans in the secondary market. These loans generally are made to businesses that have demonstrated a history of profitable operations. To qualify for such loans, prospective borrowers generally must have operating cash flow sufficient to meet their obligations as they become due, good payment histories, proper balance sheet oversight of key cash flow drivers, and experienced management. Syndicated/Participated term loans are either fixed-rate loans or adjustable-rate loans with interest rates tied to a variety of independent indexes and are generally made for terms ranging from one to seven years subject to the useful life of the asset financed. Lines of credit are adjustable-rate loans with interest rates tied to a variety of independent indexes and are generally made with terms from one to five years, and contain various covenants, including possible requirements that the borrower maintain liquidity requirements with advances tied to periodic reviews. These loans are underwritten independently by us based on a variety of underwriting criteria, including an evaluation of the character and creditworthiness of the borrower, debt service coverage ratios, historical and projected client income, borrower liquidity and credit history, and the trends in income and balance sheet management. In addition, we perform stress testing for changes in interest rates and other factors and review general economic trends in the client's industry. We typically do not require full recourse from the owners of the entities to which we make such loans.

Small Business Lending and USDA Lending: The Bank is approved as a Small Business Administration ("SBA") lender and as a United States Department of Agriculture ("USDA") lender. We are committed to small business commercial lending to serve our communities and small businesses that operate in our network of retail branch locations. As government-guaranteed programs, we must comply with underwriting guidelines, servicing and monitoring requirements, and terms and conditions set forth under the related programs standard operating procedures. SBA loans follow our underwriting guidelines established for non-SBA commercial and industrial loans and meet the underwriting criteria set forth by the SBA. We have also established a small balance portfolio loan program, up to a maximum loan amount of \$250,000, to meet the requirements of our small business clients through a streamlined underwriting process.

Consumer Loan Channel: The consumer channel for FFB offers single-family residential loans, home equity lines of credit, personal lines of credit and other consumer related products. We do not have a separate marketing program for this channel; rather this channel is directed to a limited amount of fully-vetted broker relationships and as an accommodation for clients or prospective clients of our platform. Single-family loans comprise a substantial majority of the balances in this channel.

Residential Mortgage Loans – Single-family: We offer single-family residential mortgage loans that in most cases take the form of non-conforming jumbo and super-jumbo loans. We do not currently sell or securitize any of our single-family residential mortgage loan originations. We do not originate loans defined as high-cost by state or federal banking regulators. The majority of our single-family residential loan originations are collateralized by first mortgages on real properties located in Southern California and in southwest Florida. These loans are generally adjustable-rate loans with initial fixed-rate periods ranging from 3 to 10 years not exceeding 30 years. These loans generally have interest rate floors and payment caps. The loans are underwritten based on a variety of underwriting criteria, including an evaluation of the character and creditworthiness of the borrower and guarantors, loan-to-value and debt to income ratios, borrower liquidity, income verification and credit history. In addition, we perform stress testing for changes in interest rates and other factors and review general economic trends such as market values.

Consumer Loans: We offer consumer loans and line of credit products as an accommodation to clients of our primary business lines, including personal installment loans and lines of credit, and home equity lines of credit designed to meet the needs of our clients. Consumer loans are either fixed-rate loans or adjustable-rate loans with interest rates tied to a variety of independent indexes and are made for terms ranging from 1 to 10 years. The loans are underwritten based on a variety of underwriting criteria, including an evaluation of the character, creditworthiness and credit history of the borrower and guarantors, debt to income ratios, borrower liquidity, income verification, and the value of any collateral securing the loan. Repayment of consumer loans are largely dependent on the borrower's ongoing cash flows and financial stability and, as a result, generally pose higher credit risks than do the other loans that we make.

For all of our loan offerings, we utilize a comprehensive approach in our underwriting process. This includes the requirement that all factors considered in our underwriting be appropriately documented. In our underwriting, our primary focus is always on the primary, secondary and tertiary sources of repayment, which include the subject real estate collateral cash flow, the business's/borrower's ability to repay and the value of the subject collateral securing the loan. However, because our underwriting process allows us to view the totality of the borrower's capacity to repay, concerns or issues in one area can be compensated for by other favorable financial criteria. This personalized and detailed approach allows us to better understand and meet our clients' borrowing needs. We handle substantially all of our loan processing, underwriting and servicing at our administrative office in Irvine, California.

Deposit Products and Services

Deposit Products: We offer a wide range of deposit products, including personal and business checking, savings accounts, interest-bearing demand deposit accounts, money market accounts and time certificates of deposit. Our pricing strategy is to maintain deposit pricing at levels consistent with our competitors. This generally allows us to maintain our current deposit relationships. From time to time, we will offer promotional rates to attract new clients to our platform. Our pricing strategy is intended to complement our other products and services so that we can attract and retain clients without always paying the highest rates.

Deposit Services: Our deposit services include the following:

- Treasury Management: Our comprehensive suite of Treasury Management ("TM") products and services provide our customers the tools to bank with us conveniently without having the need to visit one of our offices and are necessary to attract complex commercial and specialty deposit clients. These products and services include bill pay, check/payee/ACH positive pay, ACH collections, ACH fraud monitoring, wire origination, internal and external transfers, account reconciliation reporting, remote deposit capture, mobile banking, mobile deposit, lockbox, cash vault services and merchant processing.
- Online Banking: FFB offers Online Banking and Mobile Banking services to consumer, small business and commercial clients. The consumer online platform offers account management, internal and external transfers, consumer loan payments, electronic documents, bill pay, real-time alerts, P2P payments and requests, credit score reporting and debit card management. The business online platform allows our business clients to be more productive by offering ease of access to account information, electronic documents, transfer and funds management, real-time alerts, user administration, and reporting tools. These clients can also leverage most TM services as integrated solutions through business online.
- Online Account Opening: FFB utilizes a platform for online account acquisition. The Bank offers checking, savings, money market and CDs, as well as complementary products such as ATM/debit cards and eStatements through the system.

Deposit Delivery Channels: Our deposit products and services are delivered through the following delivery channels:

Retail Banking: The retail banking delivery channel is made up of 29 banking offices located throughout our
market areas. We attempt to place our banking offices in strategic locations to establish a presence in our
target markets, rather than saturating a market with numerous banking offices. The sales activities at our

banking offices are led by the bankers and branch managers located at the offices. In addition to a branch manager, each banking office has a strong operations manager and staff to serve the clients of the office, to provide support to the bankers and branch managers in their sales efforts and to maintain the operational integrity of their offices. In addition to the sales activities of the bankers and branch managers, we provide marketing support through periodic deposit campaigns and targeted marketing programs tailored to the region in which the banking office is located.

- Specialty Deposits: The specialty deposits channel focuses on banking large complex commercial customers and fiduciaries who manage intricate deposit relationships. This team consists of bankers with industry expertise in our targeted specialty niches, which include, but are not limited to escrow, title, 1031 exchange accommodators, contractor retention escrows, commercial property management and homeowners associations as well as financial institutions and mortgage servicers, commercial borrowers, EB-5 projects, and political treasurers. The nature of the specialty deposit customer is generally complex and typically requires a larger volume of transactional servicing needs and reporting requirements. These customers are supported exclusively by the experts in our commercial client services team. This team is responsible for establishing new accounts, maintenance of existing accounts, monitoring accounts, account reporting, review and acceptance of depository agreements and other account related contracts. This team possesses a thorough understanding of legal documentation for complex organizations and legal and regulatory banking requirements for niche industries, balance bank control accounts, ledger posting, and funds disbursement.
- Digital Bank: The digital bank channel offers consumers high-yield savings accounts, low-cost checking accounts, money market accounts, and certificates of deposits through our online account opening. These digital bank products are offered to consumers across all 50 states and enable FFB to target Millennial, Gen Z, and more digitally savvy prospects with increased efficiency and are supported by a dedicated digital bank operations team.

Trust Services

FFB is licensed to provide trust services to clients in California, Florida, Hawaii, Nevada, and Texas. Those services, which consist primarily of the management of trust assets, complement the investment advisory and wealth management services that FFA offers to our clients and, as a result, provide us with cross-selling opportunities. As of December 31, 2024, trust AUA totaled \$1.1 billion.

Wealth Management Products and Services

FFA is a fee-based investment advisor which provides investment advisory and wealth management services primarily for individuals and their families, family businesses and other affiliated organizations (including public and closely-held corporations, family foundations and private charitable organizations). Through FFA, we provide clients with personalized services designed to enable them to reach their personal and financial goals by coordinating our investment advisory and wealth management services with risk management and estate and tax planning services that are provided by outside service providers, for which we do not receive commissions or referral fees. FFA's clients benefit from certain cost efficiencies available to institutional managers, such as block trading, access to institutionally priced no-load mutual funds, ability to seek competitive bid/ask pricing for bonds, low transaction costs and management fees charged as a percentage of the assets managed, with tiered pricing for larger accounts.

Our investment advisory and wealth management team strives to create diversified investment portfolios for its clients that are individually designed, monitored and adjusted based on the discipline of fundamental investment analysis. We focus on creating investment portfolios that are commensurate with a client's objectives, risk tolerance and time horizon, using traditional investments such as individual stocks and bonds and mutual funds. We also provide comprehensive and ongoing advice and coordination regarding estate planning, retirement planning and charitable and business ownership issues.

Changes in our AUM reflect additions from new clients, the gains or losses recognized from investment results, additional funds received from existing clients, withdrawals of funds by clients, and terminations.

We do not provide custodial services for our clients through FFA. Instead, client investment accounts are maintained under custodial arrangements with large, well-established brokerage firms, either directly or through FFB. However, we notify our clients that they are not obligated to use those services and that they are free to select securities brokerage firms and custodial service providers of their own choosing. We have entered into referral agreements with certain of the asset custodial firms that provide custodial services to our clients. Under these arrangements, the asset custodial firms provide referrals of prospective new clients whose wealth warrants the more personalized and expansive breadth of financial services that we are able to provide in exchange for a fee. This fee for the referral is either a percentage of the fees we charge to the client or a percentage of the AUM of the client. The asset custodial firms are entitled to continue to receive these fees for as long as we continue to provide services to the referral client. These referral agreements do not require the client to maintain their assets at the custodial firm and are fully disclosed to the client prior to our providing services to them.

Competition

The banking and investment advisory and wealth management businesses in California, Florida, Nevada, Hawaii, and Texas generally, and in our market areas in particular, are highly competitive. A relatively small number of major national and regional banks, operating over wide geographic areas, dominate our banking markets. Those banks, or their affiliates, may also offer investment advisory and wealth management services. We also compete with large, well-known banking and wealth management firms. Those banks and investment advisory and wealth management firms generally have much greater financial and capital resources than we do and as a result of both their ability to conduct extensive advertising campaigns and their relatively long histories of operating in our markets, are generally better known. In addition, by virtue of their greater total capitalization, the large banks have substantially higher lending limits than we do, which enable them to make much larger loans and to offer loan products that we are not able to offer to our clients.

We compete with these much larger banks and investment advisory and wealth management firms primarily on the basis of the personal and "one-on-one" service that we provide to our clients, which many of these competitors are unwilling or unable to provide, other than to their wealthiest clients, due to costs involved or their "one size fits all" approaches to providing financial services. We believe that our principal competitive advantage is our ability to offer our services through one integrated platform, enabling us to provide our clients with the efficiencies and benefits of dealing with a cohesive group working together to assist our clients to meet their personal investment and financial goals. We believe that only the largest financial institutions in our area provide similar integrated platforms of products and services, which they sometimes reserve for their wealthiest and institutional clients. In addition, while we also compete with many local and regional banks and numerous local and regional investment advisory and wealth management firms, we believe that only a very few of the banks offer integrated investment advisory or wealth management services and that very few of the investment advisory and wealth management firms offer banking services. Since very few of our competitors are able to provide such an integrated platform of comprehensive financial services to their clients, this enables us to compete effectively for clients who are dissatisfied with the level of service provided at larger financial institutions and are not able to receive an integrated platform of comprehensive financial services from other regional or local financial services organizations.

While we provide our clients with the convenience of technological access services, such as remote deposit capture, internet banking and mobile banking, we compete primarily by providing a high level of personal service. As a result, we do not try to compete exclusively on pricing. However, because we are located in highly competitive markets and because we are seeking to grow our businesses, we attempt to maintain our pricing in line with our principal competitors.

Economic Conditions/Government Policies

Our profitability, like most financial institutions, is primarily dependent on interest rate spreads and noninterest income. In general, the difference between the interest rates paid by FFB on interest-bearing liabilities, such as deposits and borrowings, and the interest rates received by FFB on interest-earning assets, such as loans extended to customers and securities held in the investment portfolio, will comprise the major portion of our earnings. These rates are highly sensitive to many factors that are beyond our control, such as inflation, recession and unemployment, government fiscal and

monetary and other policies, and the impact which future changes in domestic and foreign economic conditions might have on us cannot be predicted.

Opportunity for banks to earn fees and other noninterest income have also been limited by restrictions imposed by the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank") and other government regulations. As the following sections indicate, the impact of current and future changes in government laws and regulations on our ability to maintain current levels of fees and other noninterest income could be material and cannot be predicted.

Our business is also influenced by the monetary and fiscal policies of the federal government and the policies of regulatory agencies, particularly the Federal Reserve. The Federal Reserve implements national monetary policies (with objectives such as curbing inflation, increasing employment and combating recession) through its open-market operations in U.S. Government securities by buying and selling treasury and mortgage-backed securities, by adjusting the required level of reserves for depository institutions subject to its reserve requirements, and by varying the target federal funds and discount rates applicable to borrowings by depository institutions. The actions of the Federal Reserve in these areas influence the growth and performance of bank loans, investments, and deposits and also affect interest earned on interest-earning assets and paid on interest-bearing liabilities. Government fiscal and budgetary policies, including deficit spending, can also have a significant impact on the capital markets and interest rates. The nature and impact of any future changes in monetary and fiscal policies on us cannot be predicted.

Supervision and Regulation

Federal and state laws extensively regulate bank holding companies and banks. This regulation is intended primarily for the protection of depositors, customers, the FDIC's deposit insurance fund and the banking system as a whole, not for the protection of our other creditors or stockholders. Set forth below are summary descriptions of the material laws and regulations that affect or bear on our operations. The summaries are not intended, and do not purport, to be complete and are qualified in their entirety by reference to the described laws and regulations.

We cannot predict whether or when other legislation or new regulations may be enacted, and if enacted, the effect that new legislation or any implemented regulations and supervisory policies would have on our financial condition and results of operations. Such developments may further alter the structure, regulation, and competitive relationship among financial institutions, may limit the types or pricing of the products and services we offer, and may subject us to increased regulation, disclosure, and reporting requirements. We also cannot predict whether or when regulatory requirements may be reduced or eliminated and the overall affect such reduction or elimination may have on the Company and the Bank.

Bank Holding Company Regulation

First Foundation Inc. is a registered bank holding company subject to regulation under the Bank Holding Company Act of 1956, as amended (the "Holding Company Act"). Pursuant to the Holding Company Act, we are subject to supervision and periodic examination by, and are required to file periodic reports with, the Federal Reserve.

As a bank holding company, we are allowed to engage, directly or indirectly, only in banking and other activities that the Federal Reserve has determined, or in the future may deem, to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. Business activities that the Federal Reserve has designated as being closely related to banking include the provision of investment advisory, securities brokerage, insurance agency and data processing services, among others. A bank holding company meeting certain eligibility requirements may elect to qualify as a "financial holding company," allowing it and its non-bank affiliated companies to engage in a broader range of financial activities including securities underwriting, dealing and market making; sponsoring mutual funds and investment companies; engaging in insurance underwriting; and engaging in merchant banking activities. We have not elected to be a financial holding company.

Under Federal Reserve regulations, a bank holding company is required to serve as a source of financial and managerial strength to its subsidiary bank(s) and may not conduct its operations in an unsafe or unsound manner. In addition, it is the Federal Reserve's policy that a bank holding company, in serving as a source of strength to its subsidiary bank(s), should stand ready to use available resources to provide adequate capital funds to its subsidiary bank(s) during

periods of financial stress or adversity and should maintain the financial flexibility and capital-raising capacity to obtain additional resources for assisting its subsidiary bank(s). For that reason, among others, the Federal Reserve requires all bank holding companies to maintain capital at or above certain prescribed levels. A bank holding company's failure to meet these requirements will generally be considered by the Federal Reserve to be an unsafe and unsound banking practice or a violation of the Federal Reserve's regulations or both, which could lead to the imposition of restrictions (including restrictions on growth) on, or a regulatory enforcement order against, the bank holding company.

Additionally, among its powers, the Federal Reserve may require any bank holding company to terminate an activity or terminate control of, or liquidate or divest itself of, any subsidiary or affiliated company that the Federal Reserve determines constitutes a significant risk to the financial safety, soundness or stability of the bank holding company or any of its banking subsidiaries. The Federal Reserve also has the authority to regulate aspects of a bank holding company's debt. Subject to certain exceptions, bank holding companies also are required to file written notice and obtain approval from the Federal Reserve prior to purchasing or redeeming their common stock or other equity securities. A bank holding company and its non-banking subsidiaries also are prohibited from implementing so-called tying arrangements whereby clients may be required to use or purchase services or products from the bank holding company or any of its non-bank subsidiaries in order to obtain a loan or other services from any of the holding company's subsidiary bank(s).

Because FFB is a California state-chartered bank, the Company is deemed to be a bank holding company within the meaning of Section 1280 of the California Financial Code. As such, we are subject to examination by, and may be required to file reports with, the DFPI.

Regulation of First Foundation Bank

FFB is subject to primary supervision, periodic examination and regulation by the FDIC, which is its primary federal banking regulator, and the DFPI, because FFB is a California state-chartered bank. The CFPB has examination and supervision authority over FFB with respect to federal consumer laws with respect to FFB. See "Consumer Financial Protection Bureau."

Various requirements and restrictions under federal and California banking laws affect the operations of FFB. These laws and the implementing regulations can determine the extent of supervisory control to which a bank will be subject by its federal and state bank regulators. These laws and regulations cover most aspects of a bank's operations, including:

- the reserves a bank must maintain against deposits and for possible loan losses and other contingencies;
- the types of and limits on loans and investments that a bank may make;
- the borrowings that a bank may incur;
- the opening of branch offices;
- the rate at which it may grow its assets and business;
- the acquisition and merger activities of a bank;
- the amount of dividends that a bank may pay; and
- the capital requirements that a bank must satisfy.

California law permits state-chartered commercial banks to engage in any activity permissible for national banks. Those permissible activities include conducting many so-called "closely related to banking" or "nonbanking" activities either directly or through their operating subsidiaries.

Acquisition of Control of a Bank Holding Company or a Bank

As a bank holding company, we must obtain the prior approval of the Federal Reserve to acquire more than five percent of the outstanding shares of voting securities or substantially all of the assets, by merger or purchase, of (i) any

bank or other bank holding company or (ii) any other entities engaged in banking-related businesses or that provide banking-related services. In addition, FFB must obtain the prior approval of the FDIC and the DFPI before acquiring or merging with any other depository institution.

Capital Requirements Applicable to Banks and Bank Holding Companies

Bank holding companies and banks are subject to similar regulatory capital requirements administered by federal and state regulatory agencies. The current capital rules adopted by the federal bank regulatory agencies have been fully phased in. The risk-based capital guidelines for bank holding companies, and for banks (the "Capital Rules"), require capital ratios that vary based on the perceived degree of risk associated with a banking organization's operations, both for transactions reported on the balance sheet as assets, such as loans, and for those recorded as off-balance sheet items, such as commitments, letters of credit and recourse agreements. The risk-based capital ratios are determined by classifying assets and certain off-balance sheet financial instruments into risk-weighted categories, with higher levels of capital being required for those categories perceived as representing greater risks, and with the applicable ratios calculated by dividing qualifying capital by total risk-weighted assets and off-balance sheet items. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk-weighting and other factors. Bank holding companies and banks engaged in significant trading activity may also be subject to the market risk capital guidelines and be required to incorporate additional market and interest rate risk components into their risk-based capital standards. Bank holding companies are also required to act as a source of financial strength to their subsidiary banks. Under this policy, the Company must commit resources to support the Bank even when the Company may not be in a financial position to provide it.

Under the Capital Rules, the Company's and the Bank's assets, exposures and certain off-balance sheet items are subject to risk weights used to determine the institutions' risk-weighted assets. The Capital Rules implement a "capital conservation buffer" for the risk-based capital ratios that is designed to absorb losses during periods of economic stress. If a banking organization does not maintain a capital conservation buffer consisting of an additional 2.5% of common equity tier 1 ("CET1") on top of the minimum risk-weighted asset ratios, it faces constraints on dividends, equity repurchases and executive compensation, depending on the amount of the shortfall. The table below summarizes the minimum capital ratios plus the applicable increment of the capital conservation buffer that are applicable to the Company and the Bank:

Tier 1 leverage capital ratio	4.00 %
Common equity tier 1 capital ratio	7.00 %
Tier 1 risk-based capital ratio	8.50 %
Total risk-based capital ratio	10.50 %

The Capital Rules required that trust preferred securities be phased out from Tier 1 capital by January 1, 2016, except in the case of banking organizations with total consolidated assets of less than \$15 billion, which will be permitted to include trust preferred securities issued prior to May 19, 2010 in Tier 1 capital, subject to a limit of 25% of tier 1 capital elements. As of December 31, 2024, FFI and FFB did not have any trust preferred securities.

In December 2017, the Basel Committee published standards that it described as the finalization of the Basel III post-crisis regulatory reforms (the standards are commonly referred to as "Basel IV"). Among other things, these standards revise the Basel Committee's standardized approach for credit risk (including by recalibrating risk weights and introducing new capital requirements for certain "unconditionally cancellable commitments", such as unused credit card lines of credit) and provides a new standardized approach for operational risk capital. Under the Basel framework, these standards became effective on January 1, 2023, with an aggregate output floor phasing in through January 1, 2028. Under the current U.S. Capital Rules, operational risk capital requirements and a capital floor apply only to advanced approaches institutions, and not to the Company and the Bank.

In July 2023, the FRB, Office of the Comptroller of the Currency ("OCC") and FDIC proposed significant changes to the Basel III capital rules which replaces the advanced approaches risk-weighted assets framework with a new enhanced risk-based framework and requires banking organizations with generally more than \$100 billion in assets to calculate their regulatory capital using more enhanced requirements applicable to even larger organizations. The impact of any changes to capital requirements and calculations and the implementation of Basel IV on us will depend on the manner in which it is implemented by the federal bank regulators with respect to smaller-sized institutions.

Prompt Corrective Action

The Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA"), established a framework for regulation of federally insured depository institutions, including banks, and their parent holding companies and other affiliates, by their federal banking regulators. Among other things, FDICIA requires the relevant federal banking regulator to take "prompt corrective action" with respect to a depository institution if that institution does not meet certain capital adequacy standards, including requiring the prompt submission by that bank of an acceptable capital restoration plan if its bank regulator has concluded that it needs additional capital.

Supervisory actions by a bank's federal regulator under the prompt corrective action rules generally depend upon an institution's classification within one of five capital categories: well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized. These are determined on the basis of a bank's Tier 1 leverage capital ratio, Common equity Tier 1 capital ratio, Tier 1 risk-based capital ratio and total risk-based capital ratio.

FDICIA regulations implementing the prompt corrective action framework establish minimum capital thresholds for five capital categories based on the Capital Rules. An insured depository institution's capital category depends upon whether its capital levels meet these capital thresholds shown in the table below.

Capital Measure	Well- Capitalized	Adequately Capitalized	Undercapitalized	Significantly Undercapitalized
Tier 1 leverage capital ratio	5% or greater	4% or greater	Less than 4%	Less than 3%
Common equity tier 1 capital ratio	6.5% or greater	4.5% or greater	Less than 4.5%	Less than 3%
Tier 1 risk-based capital ratio	8% or greater	6% or greater	Less than 6%	Less than 4%
Total risk-based capital ratio	10% or greater	8% or greater	Less than 8%	Less than 6%

A bank that is classified as "critically undercapitalized" if its tangible equity were equal to or less than 2% of its average quarterly tangible assets. A bank that is classified as well-capitalized, adequately capitalized or undercapitalized based on its capital levels may be treated as though it were in the next lower capital category if the appropriate federal banking agency, after notice and opportunity for a hearing, determines that an unsafe or unsound condition or practice warrants such treatment.

As of December 31, 2024, FFB exceeded the minimum regulatory capital requirements necessary to be considered "well-capitalized" under the prompt corrective action requirements.

A bank's capital classification affects the frequency of examinations of the bank by its primary federal bank regulatory agency, the ability of the bank to engage in certain activities and the deposit insurance premiums that are payable by the bank. Under FDICIA, the federal banking regulators are required to conduct a full-scope, on-site examination of every bank with more than \$3.0 billion in assets at least once every 12 months.

An undercapitalized bank is generally prohibited from paying dividends or management fees to its holding company. In addition, an undercapitalized bank that fails to submit, or fails to obtain the approval by its federal banking regulator of a capital restoration plan will be treated as if it is "significantly undercapitalized." In that event, the bank's federal banking regulator may impose a number of additional requirements and restrictions on the bank, including orders or requirements (i) to sell sufficient voting stock to become "adequately capitalized," (ii) to reduce its total assets, and (iii) cease the receipt of deposits from correspondent banks. "Critically undercapitalized" institutions are subject to the appointment of a receiver or conservator. If an undercapitalized bank is a subsidiary of a bank holding company, then, for

its capital restoration plan to be approved, the bank's parent holding company must guarantee that the bank will comply with, and provide assurances of the performance by the bank of, its capital restoration plan. Under such a guarantee and assurance of performance, if the bank fails to comply with its capital restoration plan, the parent holding company may become subject to liability for such failure in an amount up to the <u>lesser</u> of (i) 5.0% of its bank subsidiary's total assets at the time it became undercapitalized, or (ii) the amount that is necessary (or would have been necessary) to bring the bank into compliance with all applicable capital standards as of the time it failed to comply with the plan.

If a bank is classified as "significantly undercapitalized" or "critically undercapitalized," its federal banking regulator would be required to take one or more prompt corrective actions that would, among other things, require the bank to (i) raise additional capital by means of sales of common stock or nonredeemable preferred shares, (ii) improve its management, (iii) limit the interest rates it may pay on deposits, (iv) altogether prohibit transactions by the bank with its affiliates, (v) terminate certain activities that pose undue or unreasonable risks, and (vi) restrict the compensation being paid to its executive officers. If a bank is classified as critically undercapitalized, FDICIA requires the bank to be placed into conservatorship or receivership within 90 days, unless its federal banking regulatory agency determines that there are other measures that would enable the bank, within a relatively short period of time, to increase its capital in an amount sufficient to improve its capital classification under the prompt corrective action framework.

Under the FDIC regulations, a bank that is classified as less than "well-capitalized" faces restrictions on its ability to accept or renew brokered deposits. For example, a bank that is classified as "adequately capitalized" may only accept or renew brokered deposits with FDIC approval; a bank that is classified as "undercapitalized" may not accept or renew brokered deposits.

Safety and Soundness Standards

Banking institutions may be subject to potential enforcement actions by the federal banking regulators for unsafe or unsound practices or for violating any law, rule, regulation, or any condition imposed in writing by its primary federal banking regulatory agency or any written agreement with that agency. The federal banking agencies have adopted guidelines designed to identify and address potential safety and soundness concerns that could, if not corrected, lead to deterioration in the quality of a bank's assets, liquidity or capital. Those guidelines set forth operational and managerial standards relating to such matters as internal controls, information systems and internal audit systems; risk management; loan documentation; credit underwriting; asset growth; earnings; and compensation, fees and benefits.

In addition, the federal banking agencies have adopted safety and soundness guidelines with respect to the quality of loans and other assets of insured depository institutions. These guidelines provide standards for establishing and maintaining a system to identify problem loans and other problem assets and to prevent those assets from deteriorating. Under these standards, an FDIC-insured depository institution is expected to conduct periodic asset quality reviews to identify problem loans and any other problem assets, estimate the inherent losses in those loans and other assets and establish reserves that are sufficient to absorb those estimated losses; compare problem loans and other problem asset totals to capital; take appropriate corrective action to resolve problem loans and other problem assets; consider the size and potential risks of material asset concentrations; and provide periodic quality reports with respect to their loans and other assets which provide adequate information for the bank's management and the board of directors to assess the level of risk to its loans and other assets.

These guidelines also establish standards for evaluating and monitoring earnings and for ensuring that earnings are sufficient for the maintenance of adequate capital and reserves.

Potential Regulatory Enforcement Actions

If a bank holding company's or a bank's federal banking regulatory agency, determines that its financial condition, capital resources, asset quality, earnings prospects, management, liquidity, or other aspects of its operations are unsatisfactory or that the bank holding company or bank or its management has violated any law or regulation, the agency has the authority to take a number of different remedial actions as it deems appropriate under the circumstances. These actions include the power to enjoin any "unsafe or unsound" banking practices; to require that affirmative action be taken to correct any conditions resulting from any violation of law or unsafe or unsound practice; to issue an administrative order

that can be judicially enforced; to require that it increase its capital; to restrict its growth; to assess civil monetary penalties against it or its officers or directors; to remove officers and directors of the bank; and if the federal agency concludes that such conditions at the bank cannot be corrected or there is an imminent risk of loss to depositors, to terminate a bank's deposit insurance, which in the case of a California state-chartered bank would result in revocation of its charter and the mandatory cessation of its banking operations. Under California law the DFPI has many of these same remedial powers with respect to FFB. The CFPB has similar enforcement authority for federal consumer laws with respect to FFB. See "Consumer Financial Protection Bureau."

Dividends and Stock Repurchases

It is the policy of the Federal Reserve that bank holding companies should generally pay dividends on common stock only out of income available over the past year, and only if prospective earnings retention is consistent with the holding company's expected future needs for capital and liquidity and to maintain its financial condition. It is also a Federal Reserve policy that bank holding companies should not maintain dividend levels that undermine their ability to be a source of financial strength for their banking subsidiaries. Under the Capital Rules discussed above, bank holding companies may not pay dividends on common stock unless they maintain minimum regulatory capital ratios. Additionally, the Federal Reserve has indicated that bank holding companies should carefully review their dividend policies and has discouraged dividend payment ratios that are at maximum allowable levels unless both asset quality and capital are very strong. Similar Federal Reserve policies and limitations apply to a bank holding company's repurchase of its capital stock. The Company has agreed not to pay any dividends to its stockholders without the FRB's prior written approval.

Cash dividends from FFB are one of the principal sources of cash (in addition to any cash dividends that might be paid to the Company by FFA) that is available to the Company for its operations and to fund any cash dividends or stock repurchases that the Company's Board of Directors might declare or approve in the future. The Company is a legal entity separate and distinct from FFB and FFB is subject to various statutory and regulatory restrictions on its ability to pay cash dividends to the Company. Under California law, a bank's ability to pay cash dividends is limited to the lesser of: (i) the bank's retained earnings or (ii) the bank's income for its last three fiscal years (less any distributions to shareholders made during such period). However, with the prior approval of the DFPI, a bank may pay cash dividends in an amount not to exceed the greatest of the: (1) retained earnings of the bank; (2) net income of the bank for its last fiscal year; or (3) net income of the bank for its current fiscal year. In addition, under FDIC regulations, FFB is generally prohibited from paying cash dividends in amounts that would cause FFB to become undercapitalized. Additionally, the FDIC and the DFPI have the authority to prohibit FFB from paying cash dividends, if either of those agencies deems the payment of dividends by FFB to be an unsafe or unsound practice. FFB has agreed not to pay any dividends to the Company without the FDIC and DFPI's prior written approval.

The FDIC also has established guidelines with respect to the maintenance of appropriate levels of capital by banks under its jurisdiction. Compliance with the standards set forth in those guidelines and the restrictions that are or may be imposed under the prompt corrective action provisions of federal law could limit the amount of dividends which FFB may pay.

Single Borrower Loan Limitations

With certain limited exceptions, the maximum amount of unsecured obligations that any borrower (including certain related entities) may owe to a California state bank at any one time may not exceed 15% of the sum of the bank's shareholders' equity, allowance for credit losses ("ACL") related to loans, capital notes and debentures. The combined secured and unsecured obligations of any borrower may not exceed 25% of the sum of the bank's shareholders' equity, allowance for credit losses related to loans, capital notes and debentures.

Deposit Insurance

The deposits of FFB are insured by the FDIC's Deposit Insurance Fund (the "DIF"), up to applicable limits. The Dodd-Frank Act permanently increased the maximum deposit insurance amount for banks, savings institutions and credit unions to \$250,000 per depositor.

The FDIC uses a risk-based assessment system that imposes insurance premiums based upon a risk matrix that takes into account a bank's CAMELS supervisory rating. The risk matrix utilizes different risk categories distinguished by capital levels and supervisory ratings. As a result of the Dodd-Frank Act, the base for insurance assessments is now consolidated average assets less average tangible equity. Assessment rates are calculated using formulas that take into account the risk of the institution being assessed.

In October 2022, the FDIC adopted a final rule to increase initial base deposit insurance assessment rates for insured depository institutions by 2 basis points, beginning with the first quarterly assessment period of 2023. The increased assessment rate is intended to improve the likelihood that the DIF reserve ratio will reach the required minimum of 1.35% by the statutory deadline of September 30, 2028. In addition, in November 2023, the FDIC issued a final rule to implement a special assessment to recover the loss to the DIF associated with protecting uninsured depositors following the closure of several large banks during 2023. Under the final rule, the assessment base for an insured institution will be equal to the institution's estimated uninsured deposits as of December 31, 2022, adjusted to exclude the first \$5 billion in estimated uninsured deposits. Additionally, the FDIC will collect the special assessment an annual rate of 13.4 basis points beginning with the first quarterly assessment period of 2024 and will continue to collect special assessments for an anticipated total of eight quarterly assessment periods. As of June 30, 2024, which is the most recent information available, the DIF reserve ratio was at 1.21%. As a result of the new rule, the FDIC insurance costs of insured depository institutions, including the Bank, have generally increased.

The FDIC may terminate deposit insurance upon a finding that the institution has engaged in unsafe and unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC. The Company's management is not aware of any practice, condition, or violation that might lead to the termination of its deposit insurance.

Executive Compensation Restrictions

In June 2010, the Federal Reserve and the FDIC issued comprehensive guidelines on incentive compensation policies intended to ensure that the incentive compensation policies of banking organizations do not undermine the safety and soundness of the organizations by encouraging excessive risk-taking. The guidelines apply to those employees of a banking organization that have the ability to materially affect the risk profile of a banking organization, either individually or as part of a group. Generally, the guidelines (i) prohibit incentive compensation that encourages risk-taking beyond the organization's ability to effectively identify and manage risks, (ii) prohibit incentive compensation arrangements that are inconsistent with effective internal controls and risk management, and (iii) mandate that incentive compensation programs be supported by strong corporate governance principles and practices, including active and effective oversight by the banking organization's board of directors. The federal banking regulatory agencies have the authority to bring enforcement actions against a banking organization if the agency concludes that its incentive compensation arrangements, or related risk-management control or governance processes, pose an undue risk to the organization's safety and soundness and that the organization is not taking prompt and effective measures to correct the deficiencies.

The Company has adopted an incentive compensation clawback policy that provides, among other things, that if any of the Company's previously published financial statements are restated due to material noncompliance with any financial reporting requirements under the federal securities laws, the Company will seek to recover the amount by which any incentive compensation paid in the previous three years to any executive officer exceeds the incentive compensation that the Company's audit committee determines would have been paid to such executive officer had such compensation been determined on the basis of the restated financial statements.

Federal Home Loan Bank System

FFB is a member of the Federal Home Loan Bank ("FHLB"). Among other benefits, each regional Federal Home Loan Bank serves as a reserve or central bank for its members within its assigned region and makes available loans or advances to its member banks. Each regional Federal Home Loan Bank is financed primarily from the sale of consolidated obligations of the overall Federal Home Loan Bank system. As an FHLB member, FFB is required to own a certain amount of capital stock in the FHLB. At December 31, 2024, FFB was in compliance with the FHLB's stock ownership requirement. Historically, the FHLB has paid dividends on its capital stock to its members.

Restrictions on Transactions between FFB and the Company and its other Affiliates

FFB is subject to Sections 23A and 23B of, and Federal Reserve Regulation W under, the Federal Reserve Act, which impose restrictions on (i) any extensions of credit to, or the issuance of a guarantee or letter of credit on behalf of, the Company or any of its other subsidiaries; (ii) the purchase of or investments in Company stock or other Company securities; (iii) the taking of Company securities as collateral for the loans that FFB makes; (iv) the purchase of assets from the Company or any of its other subsidiaries and (v) transactions between a bank and its financial subsidiaries, as well as other affiliates. These restrictions prevent the Company and any of its subsidiaries from obtaining borrowings or extensions of credit from FFB, unless the borrowings are secured by marketable obligations in designated amounts, and such secured loans and any investments by FFB in the Company or any of its subsidiaries are limited, individually, to 10% of FFB's capital and surplus (as defined by federal regulations), and in the aggregate are limited to 20%, of FFB's capital and surplus.

The Dodd-Frank Act extends the application of Section 23A of the Federal Reserve Act to derivative transactions, repurchase agreements and securities lending and borrowing transactions that create credit exposure to an affiliate or an insider of a bank. Any such transactions with any affiliates must be fully secured. In addition, the exemption from Section 23A for transactions with financial subsidiaries has been eliminated.

California law also imposes restrictions with respect to transactions involving the Company and any other persons that may be deemed under that law to control FFB.

Regulatory Guidelines for Commercial Real Estate Loan Concentrations

The Federal Reserve and the FDIC have published guidelines that call for the adoption of heightened risk mitigation measures by insured banks with a concentration of commercial real estate loans in its loan portfolio. The guidelines provide that a bank will be deemed to have a concentration of commercial real estate loans if (i) the total reported loans for construction, land development and other land represent 100% or more of the bank's total capital, or (ii) the total reported loans secured by multifamily and non-farm residential properties, plus loans for construction, land development and other land, represent 300% or more of the bank's total capital and the bank's commercial real estate loan portfolio has increased by 50% or more during the prior 36 months. If such a concentration exists, the guidelines call for the bank (i) to implement heightened risk assessment and risk management practices, including board and management oversight and strategic planning, (ii) to implement and maintain stringent loan underwriting standards, and to use market analyses and stress testing tools to monitor the condition of the bank's commercial real estate loan portfolio and to assess the impact that adverse economic conditions affecting the real estate markets could have on the bank's financial condition, and (iii) if determined to be necessary on the basis of the results of such stress tests, to increase its allowance for credit losses and its capital.

Technology Risk Management and Consumer Privacy

Federal and state banking regulatory agencies have issued various policy statements focusing on the importance of technology risk management and supervision in evaluating the safety and soundness of the banks they regulate. According to those policy statements, the use by banking organizations of technology-related products, services, processes and delivery channels, such as the internet, exposes them to a number of risks which include operational, compliance, security, privacy, and reputational risk. The banking regulators generally expect the banking organizations they regulate to prudently manage technology-related risks as part of their comprehensive risk management policies in order to identify, monitor, measure and control risks associated with the use of technology.

Pursuant to the Gramm-Leach-Bliley Act ("GLBA"), the federal banking agencies have adopted rules and established standards to be followed in implementing safeguards that are designed to ensure the security and confidentiality of customer records and information, protection against any anticipated threats or hazards to the security or integrity of such records and protection against unauthorized access to or use of such records or information in a way that could result in substantial harm or inconvenience to a customer. Among other requirements, these rules require each banking organization to implement a comprehensive written information security program that includes administrative, technical and physical safeguards relating to customer information. GLBA also requires banking organizations to provide each of

their customers with a notice of their privacy policies and practices and prohibits a banking organization from disclosing nonpublic personal information about a customer to nonaffiliated third parties unless the banking organization satisfies various notice and "opt-out" requirements and the customer has not chosen to opt out of the disclosure. Additionally, the federal banking agencies are authorized to issue regulations as necessary to implement those notice requirements and non-disclosure restrictions.

Information Technology and Cybersecurity

The Federal Financial Institutions Examination Council (the "FFIEC"), which is a council comprised of the primary federal banking regulators, has issued guidance and supervisory expectations for banking organizations with respect to information technology and cybersecurity. In addition, state regulators have also been increasingly active in implementing privacy and cybersecurity standards and regulations. Recently, several states have adopted regulations requiring certain financial institutions to implement cybersecurity programs and providing detailed requirements with respect to these programs, including data encryption requirements. Many states have also recently implemented or modified their data breach notification and data privacy requirements. For example, the California Consumer Privacy Act became effective on January 1, 2020, and key provisions of an additional law strengthening the protection, the California Privacy Rights Act of 2020, became effective on January 1, 2023. We expect this trend of state-level activity and consumer expectations in those areas to continue to heighten, and we are continually monitoring for developments in the states in which our clients are located. Our regulators regularly examine us for compliance with applicable laws, and adherence to industry best practices, with respect to these topics.

On November 18, 2021, the federal banking agencies announced the adoption of a final rule providing for new notification requirements for banking organizations and their service providers for significant cybersecurity incidents. Specifically, the new rule requires a banking organization to notify its primary federal regulator as soon as possible, and no later than 36 hours after, the banking organization determines that a "computer-security incident" rising to the level of a "notification incident" has occurred. Notification is required for incidents that have materially affected or are reasonably likely to materially affect the viability of a banking organization's operations, its ability to deliver banking products and services, or the stability of the financial sector. Service providers are required under the rule to notify affected banking organization customers as soon as possible when the provider determines that it has experienced a computer-security incident that has materially affected or is reasonably likely to materially affect the banking organization's customers for four or more hours. Compliance with the new rule was required by May 1, 2022. The Company believes it and the Bank are currently in compliance with these requirements.

Community Reinvestment Act

The Community Reinvestment Act ("CRA") requires the federal banking regulatory agencies to evaluate the record of a bank in meeting the credit needs of its local communities, including those of low-and moderate-income neighborhoods in its service area. A bank's compliance with its CRA obligations is based on a performance-based evaluation system which determines the bank's CRA ratings on the basis of its community lending and community development performance. A bank may have substantial penalties imposed on it and generally will be required to take corrective measures in the event it fails to meet its obligations under CRA. Federal banking agencies also may take compliance with CRA and other fair lending laws into account when regulating and supervising other activities of a bank or its bank holding company. Moreover, when a bank or bank holding company files an application for approval to acquire a bank or another bank holding company, the federal banking regulatory agency reviewing the application will consider CRA assessment of the subsidiary bank or banks of the applicant bank holding company. A lower CRA rating may be the basis for requiring the applicant's bank subsidiary to take corrective actions to improve its CRA performance as a condition to the approval of the acquisition or as a basis for denying the application altogether.

In 2024, the federal banking regulators issued a final rule making comprehensive to the regulations implementing the CRA. For banks with total assets in excess of \$2 billion, such as the Bank, CRA evaluations will be based on four tests: (i) retail lending; (ii) retail services and products (including digital delivery systems for banks with more than \$10 billion in assets or banks which request consideration of such systems; (iii) community development financing; and (iv) community development services. Weighting of each test is applied to those banks when regulators are evaluating CRA performance based on multiple tests. Alternatively, banks have the option to be evaluated based on a regulator-approved strategic CRA plan. In addition, banks with total assets in excess of \$2 billion are subject to revised and more comprehensive CRA-related data collection, reporting and maintenance requirements. Regulators will downgrade an institution's CRA rating in the case of illegal or discriminatory credit practice. Most provisions of the final rule will become effective on January 1, 2026, and the data reporting requirements will become effective on January 1, 2027.

Bank Secrecy Act

The Company and Bank are subject to the Bank Secrecy Act, as amended by the USA PATRIOT Act, which gives the federal government powers to address money laundering and terrorist threats through enhanced domestic security measures, expanded surveillance powers and mandatory transaction reporting obligations. For example, the Bank Secrecy Act and related regulations require that we report currency transactions that exceed certain thresholds and transactions determined to be suspicious, establish due diligence requirements for accounts and take certain steps to verify customer identification when accounts are opened. The Bank Secrecy Act requires financial institutions to develop and maintain a program reasonably designed to ensure and monitor compliance with its requirements, to train employees to comply with and to test the effectiveness of the program. Any failure to meet the requirements of the Bank Secrecy Act can result in the imposition of substantial penalties and in adverse regulatory action against the offending bank. The Company and Bank have each adopted policies and procedures to comply with the Bank Secrecy Act.

The Anti-Money Laundering Act of 2020 ("AMLA"), which amends the Bank Secrecy Act, was enacted in January 2021. The AMLA is a comprehensive reform and modernization to U.S. bank secrecy and anti-money laundering laws. Among other things, it codifies a risk-based approach to anti-money laundering compliance for financial institutions; requires the development of standards for evaluating technology and internal processes for Bank Secrecy Act compliance; and expands enforcement and investigative authority, including increasing available sanctions for certain Bank Secrecy Act violations and instituting Bank Secrecy Act whistleblower incentives and protections.

Consumer Laws and Regulations

The Company and Bank are subject to a broad range of federal and state consumer protection laws and regulations prohibiting unfair or fraudulent business practices, untrue or misleading advertising and unfair competition. Those laws and regulations include:

- The Home Ownership and Equity Protection Act of 1994, which requires additional disclosures and consumer protections to borrowers designed to protect them against certain lending practices, such as practices deemed to constitute "predatory lending."
- The Fair Credit Reporting Act, as amended by the Fair and Accurate Credit Transactions Act, which requires
 banking institutions and financial services businesses to adopt practices and procedures designed to help
 deter identity theft, including developing appropriate fraud response programs, and provides consumers with
 greater control of their credit data.
- The Truth in Lending Act, which requires that credit terms be disclosed in a meaningful and consistent way so that consumers may compare credit terms more readily and knowledgeably.
- The Truth in Savings Act, which governs disclosure of account terms and costs to consumer depositors.
- The Equal Credit Opportunity Act, which generally prohibits, in connection with any consumer or business credit transactions, discrimination on the basis of race, color, religion, national origin, sex, marital status, age (except in limited circumstances), or the fact that a borrower is receiving income from public assistance programs.

- The Fair Housing Act, which regulates many lending practices, including making it unlawful for any lender to discriminate in its housing-related lending activities against any person because of race, color, religion, national origin, sex, handicap or familial status.
- The Home Mortgage Disclosure Act, which includes a "fair lending" aspect that requires the collection and disclosure of data about applicant and borrower characteristics as a way of identifying possible discriminatory lending patterns and enforcing anti-discrimination statutes.
- The Real Estate Settlement Procedures Act, which requires lenders to provide borrowers with disclosures regarding the nature and cost of real estate settlements and prohibits certain abusive practices, such as kickbacks.
- The National Flood Insurance Act, which requires homes in flood-prone areas with mortgages from a federally regulated lender to have flood insurance.
- The Secure and Fair Enforcement for Mortgage Licensing Act of 2008, which requires mortgage loan
 originator employees of federally insured institutions to register with the Nationwide Mortgage Licensing
 System and Registry, a database created by the states to support the licensing of mortgage loan originators,
 prior to originating residential mortgage loans.

The Dodd-Frank Act also contains a variety of provisions intended to reform consumer mortgage practices. The provisions include (1) a requirement that lenders make a determination that at the time a residential mortgage loan is consummated the consumer has a reasonable ability to repay the loan and related costs, (2) a ban on loan originator compensation based on the interest rate or other terms of the loan (other than the amount of the principal), (3) a ban on prepayment penalties for certain types of loans, (4) bans on arbitration provisions in mortgage loans and (5) requirements for enhanced disclosures in connection with the making of a loan. The Dodd-Frank Act also imposes a variety of requirements on entities that service mortgage loans.

Consumer Financial Protection Bureau

With assets exceeding \$10 billion, the Bank is subject to examination for consumer compliance by the CFPB, an independent federal agency, created under the Dodd-Frank Act. The CFPB has broad rulemaking, supervisory and enforcement powers under various federal consumer financial protection laws, including the Equal Credit Opportunity Act, Truth in Lending Act, Real Estate Settlement Procedures Act, Fair Credit Reporting Act, Fair Debt Collection Act, the Consumer Financial Privacy provisions of the GLBA and certain other statutes. The CFPB has authority to prevent unfair, deceptive or abusive practices in connection with the offering of consumer financial products. Under the Dodd-Frank Act, the CFPB has established certain minimum standards for the origination of residential mortgages, including a determination of the borrower's ability to repay. The Truth in Lending Act, as amended by the Dodd-Frank Act, allows mortgage loan borrowers to raise certain defenses to foreclosure if they receive any loan other than a "qualified mortgage" as defined by the CFPB. The Dodd-Frank Act's creation of the CFPB has and is expected to continue to lead to, enhanced and greater enforcement of federal financial consumer protection laws. The Dodd-Frank Act permits states to adopt consumer protection laws and standards that are more stringent than those adopted at the federal level and, in certain circumstances, permits state attorneys general to enforce compliance with both the state and federal financial consumer protection laws and regulations.

Office of Foreign Assets Control Regulation

The U.S. Treasury Department's Office of Foreign Assets Control ("OFAC"), administers and enforces economic and trade sanctions against targeted foreign countries and regimes, under authority of various laws, including designated foreign countries, nationals and others. OFAC publishes lists of specially designated targets and countries. We are responsible for, among other things, blocking accounts of, and transactions with, such targets and countries, prohibiting unlicensed trade and financial transactions with them and reporting blocked transactions after their occurrence. Failure to comply with these sanctions could have serious financial, legal and reputational consequences, including causing applicable bank regulatory authorities not to approve merger or acquisition transactions when regulatory approval is required or to prohibit such transactions even if approval is not required. Regulatory authorities have imposed cease and desist orders and civil money penalties against institutions found to be violating these obligations.

Volcker Rule

In December 2013, the federal bank regulatory agencies adopted final rules that implement a part of the Dodd-Frank Act commonly referred to as the "Volcker Rule." Under these rules and subject to certain exceptions, banking entities are restricted from engaging in activities that are considered proprietary trading and from sponsoring or investing in certain entities, including hedge or private equity funds that are considered "covered funds." These rules became effective on April 1, 2014, although certain provisions are subject to delayed effectiveness under rules promulgated by the FRB. These new rules may require us to conduct certain internal analysis and reporting to ensure continued compliance. In 2019, the federal bank regulatory agencies adopted a rule excluding from the Volcker Rule community banks with \$10 billion or less in assets and total trading assets and liabilities of five percent or less of total consolidated assets. The Company held no investment positions at December 31, 2023, that were subject to the Volcker rule.

Regulation of First Foundation Advisors

FFA is a registered investment advisor under the Investment Advisers Act and the SEC's regulations promulgated thereunder. The Investment Advisers Act imposes numerous obligations on registered investment advisors, including fiduciary, recordkeeping, operational, and disclosure obligations. FFA is also subject to regulation under the securities laws and fiduciary laws of certain states and the Employee Retirement Income Security Act of 1974 ("ERISA"), and to regulations promulgated thereunder, insofar as it is a "fiduciary" under ERISA with respect to certain of its clients. ERISA and the applicable provisions of the Code, impose certain duties on persons who are fiduciaries under ERISA, and prohibit certain transactions by the fiduciaries (and certain other related parties) to such plans. The foregoing laws and regulations generally grant supervisory agencies broad administrative powers, including the power to limit or restrict FFA from conducting its business in the event that it fails to comply with such laws and regulations. Possible sanctions that may be imposed in the event of such noncompliance include the suspension of individual employees, limitations on the business activities for specified periods of time, revocation of registration as an investment advisor and/or other registrations, and other censures and fines. Changes in these laws or regulations could have a material adverse impact on the profitability and mode of operations of the Company and its subsidiaries.

Securities Exchange Act of 1934

FFI's common stock is publicly held and listed on the New York Stock Exchange ("NYSE"), and FFI is subject to the periodic reporting, information, proxy solicitation, insider trading, corporate governance and other requirements and restrictions of the Securities Exchange Act of 1934 and the regulations of the Securities and Exchange Commission ("SEC") promulgated thereunder as well as listing requirements of NYSE.

Sarbanes-Oxley Act

The Company is subject to the accounting oversight and corporate governance requirements of the Sarbanes-Oxley Act of 2002, including, among other things, required executive certification of financial presentations, requirements for board audit committees and their members, and disclosure of controls and procedures and internal control over financial reporting.

Future Legislation

Congress may enact legislation from time to time that affects the regulation of the financial services industry, and state legislatures may enact legislation from time to time affecting the regulation of financial institutions chartered by or operating in those states. Federal and state regulatory agencies also periodically propose and adopt changes to their regulations or change the manner in which existing regulations are applied. The substance or impact of pending or future legislation or regulations, or the application thereof, cannot be predicted, although enactment of the proposed legislation could impact the regulatory structure under which we operate and may significantly increase our costs, impede the efficiency of our internal business processes, require us to increase our regulatory capital or modify our business strategy, limit our ability to pursue business opportunities or activities or alter the competitive balance between banks and non-bank financial service providers.

Human Capital Resources

As of December 31, 2024, the Company had approximately 551 full-time employees. None of our employees are covered by a collective bargaining agreement. We believe relations with our employees are good and have not experienced interruptions of operations due to labor disagreements. We expect our human capital resources are adequate for our current needs.

To compete with other financial institutions, our business strategy emphasizes customer relationships and personalized service. To a large degree, our success therefore depends on the personal relationships of our employees and the quality of service they provide. We strive to attract, develop and retain employees who can further our business strategy and build long-term stockholder value. To do so, we offer compensation, benefits, and training designed to attract, develop and retain quality employees.

It is the policy of the Company and each of its subsidiaries to conduct our business in accordance with the highest ethical standards of the financial industry and to comply with all applicable laws and regulations. The Company similarly expects our directors, officers and employees to use good judgment and high ethical standards and to refrain from any form of illegal, dishonest or unethical conduct. Each of our directors, officers and employees is expected to become familiar with the policies and standards set forth in our Code of Business and Ethical Standards policy, and to comply fully with not only the letter but also the spirit of the policy and all of its contents.

The Company seeks to build a culture of thoughtfulness, inclusion, and prosocial behavior. Our focus is to impact our communities through the wealth and well-being of our employees, families, and neighborhoods by sharing our unique skills, time, and talents. Through our Supporting our Communities program, employees can invite local nonprofit organizations with which they are involved with to apply for grants designed to impact the core mission of each nonprofit organization. We select community-based non-profit organizations that not only align with our philanthropic mission, but also have established a long-term connection to our Company through our employees. These relationships are multifaceted and include grants, employee service hours, and personal in-kind training from our executives and other business leaders to help the nonprofit improve their business, increase fundraising goals, board strategy, and other in-kind professional services. In 2024, the program resulted in approximately \$321,000 of grants and donations distributed by the Company; 3,499 volunteer hours contributed by our employees; and a total of 226 organizations supported.

Available Information

The Company's annual reports on Form 10-K, proxy statements, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act are accessible for free at the Investor Relations section of our website at *www.firstfoundationinc.com* as soon as reasonably practicable after the Company electronically files such material with, or furnishes it to, the SEC. All website addresses given in this report are for information only and are not intended to be an active link or to incorporate any website information into this report. Reports, proxy and information statements, and other information filed with the SEC is also available at *www.sec.gov*.

Item 1A. Risk Factors

Our business is subject to a number of risks and uncertainties that could prevent us from achieving our business objectives and could hurt our future financial performance and the price performance of our common stock. Such risks and uncertainties also could cause our future financial condition and future financial performance to differ significantly from our current expectations. The risks identified below are not intended to be a comprehensive list of all risks we face,

and additional risks that we may currently view as not material may also impair our financial condition and price performance of our common stock.

General Economic Conditions Risks

Our business and operations may be adversely affected in numerous and complex ways by economic conditions.

Our banking business and operations, which primarily consist of lending money to customers in the form of loans, borrowing money from customers in the form of deposits, investing in securities and investment management, are sensitive to general business and economic conditions in the United States. If the United States economy weakens or does not improve, our growth and profitability from our lending, deposit and investment operations could be constrained. Uncertainty about the federal fiscal policymaking process, the fiscal outlook of the federal government, and future tax rates is a concern for businesses, consumers and investors in the United States.

Our financial advisory business may also be adversely affected by economic conditions. A decline or a lack of sustained growth in the financial markets may adversely affect the market value and performance of the investment securities that we manage, which could lead to reductions in our investment management and advisory fees and, therefore, may result in a decline in the performance of our investment advisory and wealth management business. Additionally, if FFA's performance were to decline, that could lead some of our clients to reduce their assets under management by us and make it more difficult for us to retain existing clients and attract new clients.

All of these factors are detrimental to our business, and the interplay between these factors can be complex and unpredictable. Adverse economic conditions and government policy responses to such conditions could have a material adverse effect on our business, financial condition, results of operations and prospects.

Our business and operations may be adversely affected by the impacts of inflation on us and our customers.

The U.S. economy has experienced inflationary pressures over the last several years, resulting in higher costs for consumers and businesses. To address the persistent levels of inflation, the Federal Reserve's Federal Open Market Committee ("FOMC") maintained the target range for the federal funds rate at elevated levels throughout most of 2024, with decisions to cut rates not occurring until late in the third quarter (50 basis point cut) and late in the fourth quarter (two 25 basis point cuts) of 2024. Heading into 2025, it is expected that additional rate cuts may occur albeit at a much more moderate pace and that interest rates are expected to stay higher for a longer period. The impact of these measures on the Company's business, including future actions taken by the FOMC, are uncertain.

We may face the following risks in connection with any downward turn in the economy or sustained period of higher or lower rates or elevated inflation rates:

- Higher interest rates will not only impact the interest we receive on loans and investment securities and the amount of interest we pay our depositors, but also could impact our ability to grow loans and deposits;
- The fair value of our assets and overall asset quality can be impacted by an overall slowdown in economic growth and higher interest rates;
- The process we use to estimate losses inherent in our credit exposure requires difficult, subjective and
 complex judgments, including forecasts of economic conditions and how these economic conditions might
 impair the ability of our borrowers to repay their loans. The level of uncertainty concerning economic
 conditions may adversely affect the accuracy of our estimates which may, in turn, impact the reliability of
 the process; and
- Our borrowers may be unable to make timely repayments of their loans, or the decrease in value of the collateral securing the payment of such loans could result in significant credit losses, increasing

delinquencies, foreclosures and customer bankruptcies, any of which could have a material adverse effect on our operating results.

The Company continues to focus on serving its customers and communities, maintaining the well-being of its employees, and executing its strategic initiatives. The Company continues to monitor the inflation and overall economic environment and industry conditions and will make changes as appropriate.

Credit Risks

We could incur losses on the loans we make.

Loan defaults and the incurrence of losses on loans are inherent risks in our business. Loan losses necessitate loan charge-offs and write-downs in the carrying values of our loans and, therefore, can reduce our net income and adversely affect our results of operations and financial condition. Accordingly, our results of operations will be directly affected by the volume and timing of loan losses, which for a number of reasons can vary from period to period. The risks of loan losses are exacerbated by economic recessions and downturns, or by other events that can lead to local or regional business downturns. If business and economic conditions weaken generally or specifically in the principal markets in which we do business, more of our borrowers may fail to perform in accordance with the terms of their loans, in which event loan charge-offs and asset write-downs could increase, which could have a material adverse effect on our business, financial condition, results of operations and prospects.

Our allowance for credit losses may not be adequate to cover actual losses.

In accordance with regulatory requirements and generally accepted accounting principles ("GAAP") in the United States, we maintain an allowance for credit losses to provide for loan defaults and non-performance, and an ACL on securities. Our ACL may not be adequate to absorb our actual or expected credit losses and future provisions for ACL could reduce our net income and materially and adversely affect our operating results.

The amount of future losses may also vary depending on changes in economic, operating and other conditions, including changes in interest rates that may be beyond our control, and these losses may exceed current estimates. We determine the amount of our ACL in accordance with the Current Expected Credit Loss ("CECL") model under the Financial Accounting Standards Board's ("FASB") ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which requires, among other things, that we determine periodic estimates of lifetime expected future credit losses on loans in the provision for credit losses in the period when the loans are booked, which considers reasonable and supportable forecasts of future economic conditions in addition to information about past events and current conditions. As these factors change, CECL may require us to increase or decrease our ACL in future periods, decreasing or increasing our reported income, and introducing additional volatility into our reported earnings, possibly significantly. Federal and state regulators, as an integral part of their examination process, review our loans and leases and ACL. In addition, regulators may impose additional capital buffers to absorb this volatility.

While we believe our ACL is appropriate for the risk identified in our loan portfolio, we cannot provide assurance that we will not further increase the ACL, that it will be sufficient to address losses, or that regulators will not require us to increase this allowance. Any of these occurrences could have a material adverse effect on our business, financial condition, results of operations and prospects.

Our banking, investment advisory and wealth management operations are geographically concentrated in California, Florida, Nevada, Texas, and Hawaii, leading to significant exposure to those markets.

Our business activities and credit exposure, including real estate collateral for many of our loans, are concentrated in California, Florida, Nevada, Texas, and Hawaii. As of December 31, 2024, approximately 86.3% of the loans in our loan portfolio were made to borrowers who live and/or conduct business in California (72%), Florida (8%), Texas (5.1%), and Nevada (1.2%). This geographic concentration imposes risks from lack of geographic diversification. Difficult economic conditions in any of the markets where we operate could, among other things, affect the volume of loan originations, increase the level of nonperforming assets, increase the rate of foreclosure losses on loans and reduce the

value of our loans and loan servicing portfolio, adversely affecting our business, financial condition, results of operations and future prospects. Any regional or local economic downturn in the markets where we have geographic concentration or existing or prospective borrowers or property values in such markets may affect us and our profitability more significantly and more adversely than our competitors whose operations are less geographically concentrated.

Loans secured by multifamily and commercial real estate represent a high percentage of the loans we make, making our results of operations vulnerable to downturns in the real estate market.

At December 31, 2024, loans secured by multifamily and commercial real estate represented approximately 60.3% of our outstanding loans. The repayment of such loans is highly dependent on the ability of the borrowers to meet their loan repayment obligations to us, which can be adversely affected by economic downturns that can lead to (i) declines in the rents and, therefore, in the cash flows generated by those real properties on which the borrowers depend to fund their loan payments to us, and (ii) decreases in the values of those real properties, which make it more difficult for the borrowers to sell those real properties for amounts sufficient to repay their loans in full. As a result, our operating results are more vulnerable to adverse changes in the real estate market than other financial institutions with more diversified loan portfolios and we could incur losses in the event of changes in economic conditions that disproportionately affect the real estate markets.

Market Risks

Changes in interest rates could reduce our net interest margin and net interest income.

Income and cash flows from our banking operations depend to a great extent on the difference or "spread" between the interest we earn on interest-earning assets, such as loans and investment securities, and the rates at which we pay interest on interest-bearing liabilities, such as deposits and borrowings. Interest rates are highly sensitive to many factors that are beyond our control, including economic conditions, the monetary policies of the Federal Reserve Board, bank regulatory requirements, competition from other banks and financial institutions and a change over time in the mix of our loans, investment securities, on the one hand, and on our deposits and other liabilities, on the other hand. Changes in monetary policy will, in particular, influence the origination and market value of and the yields we can realize on loans and investment securities and the interest we pay on deposits and borrowings. Our net interest margins and earnings also could be adversely affected if we are unable to adjust our interest rates on loans and deposits on a timely basis in response to changes in economic conditions or monetary policies. For example, if the rates of interest we pay on deposits, borrowings and other interest-bearing liabilities increase faster than we are able to increase the rates of interest we charge on loans or the yields we realize on investments and other interest-earning assets, our net interest income and, therefore, our earnings will decrease. In particular, the rates of interest we charge on loans may be subject to longer fixed interest periods compared to the interest we must pay on deposits. On the other hand, increasing interest rates generally lead to longer term increases in net interest income; however, such increases also may result in a reduction in loan originations, declines in loan prepayment rates and reductions in the ability of borrowers to repay their current loan obligations, which could result in increased loan defaults and charge-offs and could require increases to our ACL, thereby offsetting either partially or totally the increases in net interest income resulting from the increase in interest rates. Additionally, we could be prevented from increasing the interest rates we charge on loans or from reducing the interest rates we offer on deposits due to "price" competition from other banks and financial institutions with which we compete. Conversely, in a declining interest rate environment, our earnings could be adversely affected if the interest rates we are able to charge on loans or other investments decline more quickly than those we pay on deposits and borrowings.

Changes in interest rates could increase our operating expenses.

Customer service costs, which are reimbursements of costs incurred by our clients and are related primarily to our noninterest bearing demand deposits, are impacted by changes in interest rates. In a rising interest rate environment, the amounts we make available for reimbursement to our clients increases, resulting in higher costs to us. The amount of the reimbursement and the impact of interest rate increases may vary by client.

We may incur significant losses as a result of ineffective hedging of interest rate risk.

From time to time, we may utilize financial derivative instruments to limit our exposure to interest rate risk. No hedging strategy can completely protect us, and the derivative financial instruments we elect to use may not have the effect of reducing our interest rate risk. Poorly designed strategies, inaccurate assumptions, improperly executed transactions, or the failure of the counterparty to fulfill its obligations could serve to increase our risks and losses. Our hedging strategies and the derivatives that we use may not adequately offset the risks of interest rate volatility and could result in or magnify losses, which could have an adverse effect on our financial condition and result of operations. As of December 31, 2024, the Company had an interest rate swap agreement with a notional amount of \$350 million outstanding which was designated as a cash flow hedge and carried at fair value on the balance sheet.

We may incur significant losses from the balance sheet repositioning and future asset sales.

In August 2024, we reclassified a portion of our multifamily loan portfolio totaling \$1.9 billion principal balance from loans held for investment to loans held for sale as a step aimed at reducing exposure to low coupon fixed rate loans and concentration in multifamily commercial real estate. Loans held for sale are accounted for at the lower of amortized cost or fair value and as a result a lower of cost or market ("LOCOM") adjustment totaling \$117.5 million was recorded to our quarterly earnings. In December 2024, we sold \$489 million principal balance of the transferred loans at a price above the initial and year-end balance sheet fair-value pricing. We expect to complete additional loan sales in the first half of 2025. Depending on the existence of various buyers and competitive prices, we may sell assets at a significant loss, which could affect our financial condition and results of operations.

Liquidity and Capital Risks

Liquidity risk could adversely affect our ability to fund operations and hurt our financial condition.

Liquidity is essential to our banking business, as we use cash to make loans and purchase investment securities and other interest-earning assets and to fund deposit withdrawals that occur in the ordinary course of our business. Our principal sources of liquidity include earnings, deposits, borrowings, sales of loans or investment securities held for sale, repayments by clients of loans we have made to them, and the proceeds from sales by us of our equity securities or from borrowings that we may obtain. If our ability to obtain funds from these sources becomes limited or the costs of those funds increase, whether due to factors that affect us specifically, including our financial performance, or due to factors that affect the financial services industry in general, including weakening economic conditions or negative views and expectations about the prospects for the financial services industry as a whole, then our ability to grow our banking and investment advisory and wealth management businesses would be harmed, which could have a material adverse effect on our business, financial condition, results of operations and prospects.

We may not be able to maintain a strong core deposit base or other low-cost funding sources.

We depend on checking, savings and money market deposit account balances and other forms of customer deposits as our primary source of funding for our lending activities. Future growth in our banking business will largely depend on our ability to maintain and grow a strong deposit base. There is no assurance that we will be able to grow and maintain our deposit base. The account and deposit balances can decrease when customers perceive alternative investments, such as the stock market or real estate, as providing a better risk/return tradeoff. If customers move money out of bank deposits and into investments (or similar deposit products at other institutions that may provide a higher rate of return), we could lose a relatively low-cost source of funds, increasing our funding costs and reducing our net interest income and net income. Additionally, any such loss of funds could result in lower loan originations, which could materially negatively impact our growth strategy.

Our high concentration of large depositors may increase our liquidity risk, and the loss of any large depositor may negatively impact our net interest margin.

As of December 31, 2024, large depositor relationships, consisting of deposit relationships which individually exceed 2% of total deposits, accounted for, in the aggregate, approximately 19.7% of our total deposits. As a result, a

material decrease in the volume of those deposits by a relatively small number of our depositors could reduce our liquidity, in which event it could become necessary for us to replace those deposits with higher-cost deposits, the sale of securities or borrowings, which would adversely affect our net interest income and, therefore, our results of operations.

We are subject to capital adequacy standards and liquidity, and a failure to meet these standards could adversely affect our financial condition.

The Company and the Bank are each subject to capital adequacy and liquidity rules and other regulatory requirements specifying minimum amounts and types of capital that must be maintained. From time to time, the regulators implement changes to these regulatory capital adequacy and liquidity guidelines. If we fail to meet these minimum capital and liquidity guidelines and other regulatory requirements, we may be restricted in the types of activities we may conduct and may be prohibited from taking certain capital actions, such as paying dividends, making payments on other capital instruments, paying executive bonuses, and repurchasing common stock.

We may not have the ability to attract capital necessary to maintain regulatory ratios and fund growth.

In July 2024, we raised approximately \$228 million of gross proceeds from an equity capital raise. Our ability to raise additional capital, if needed, will depend on several things, especially conditions in the capital markets at that time, that are outside of our control, as well as our own financial performance. Economic conditions and the loss of confidence in financial institutions may increase our cost of funds and limit our access to some customary sources of capital. We cannot provide assurances that such capital will be available on acceptable terms or at all. Any occurrence that may limit our access to the capital markets, such as a decline in the confidence of debt purchasers, our depositors, or counterparties participating in the capital markets may adversely affect our capital costs, ability to raise capital, and liquidity. Moreover, if we need to raise capital in the future, we may have to do so when many other financial institutions are also seeking to raise capital which, in turn, would require that we compete with those other institutions for investors. An inability to raise additional capital on acceptable terms when needed could have a materially adverse effect on our financial condition, results of operations and liquidity.

The actions and commercial soundness of other financial institutions could affect our ability to engage in routine funding transactions.

Adverse developments in the financial services industry generally such as bank failures and any related impact on depositor behavior or investment sentiment or even rumors or questions about one or more financial institution or the financial services industry in general, could lead to market-wide liquidity problems and further, could lead to losses or defaults by the Company or other institutions. In addition, our credit risk may increase when the collateral held by us cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the asset or financial instrument due to us. Any such losses could materially and adversely affect our financial condition, results of operations and liquidity.

Strategic, Operational and External Risks

We have recently experienced turnover in our Board of Directors and executive management team and are embarking upon a new strategic plan, all of which create uncertainties and could harm our business.

We have experienced significant changes to our Board of Directors and executive leadership during the second half of 2024. These changes may result in the loss of institutional knowledge and changes to business strategy or objectives. In addition, these changes have the potential to negatively impact our operations and relationships with employees, customers and investors due to increased or unanticipated expenses, operational inefficiencies, uncertainty regarding changes in strategy, decreased employee morale and productivity and increased turnover, impacting our ability to meet our financial and operational goals and strategic plans. This may also make it more difficult for us to retain and hire key management and other team members.

Changes to strategic or operating goals, which can often times occur with the appointment of new directors and new executives, can create uncertainty, may negatively impact our ability to execute quickly and effectively, and may ultimately be unsuccessful. In addition, executive leadership transition periods are often difficult as the new executives

gain knowledge of the Company's operations. If we do not integrate new executives and directors successfully, we may be unable to manage and grow our business, and our financial condition and profitability may suffer.

In addition, our future success will depend on the ability of our Board and the executive management team to effectively develop, implement, and execute a strategic plan. There are risks and uncertainties associated with the creation, implementation, and execution of any strategic plan, including the investment of time and resources, the possibility that such strategic plan will ultimately be unprofitable or unsuccessful, and the risk of additional liabilities associated with the strategic plan. To the extent we are unable to successfully develop, implement, and execute a strategic plan, or if we experience delays in the development, planning, and implementation process, our business, financial condition, and results of operations may be adversely affected.

Completing the diversification of our loan portfolio may be more difficult, costly or time consuming than expected and the anticipated benefits and cost savings of the plan may not be realized.

We are pursuing a plan to diversify our loan portfolio, which contemplates reducing loan concentrations. Implementing and completing this plan is expected to take a considerable amount of time and attention of management and staff as they work to identify, negotiate and execute upon opportunities to reposition the loan portfolio, divest certain assets and effect potential transactions.

The process of diversifying our loan portfolio could result in substantial disruption of our business and operations, and we may face the unexpected loss of key employees that we rely on to assist with the transition or to work on our continuing operations, disruption of our ongoing businesses, higher than anticipated costs, adverse impacts to our relationships with our customers and employees, or a failure to achieve the anticipated benefits and/or cost savings. If we encounter difficulties with diversifying our loan portfolio, we may not realize the anticipated benefits of our strategy, or it may take longer than expected to realize such benefits. The process of diversifying our loan portfolio will also divert management attention and resources and could have an adverse effect on our ability to operate efficiently as well as our results of operations and financial condition during the transition period and beyond.

No assurances can be made that we will be able to enter into or complete any sale or divestiture of any assets. The failure to do so may have a negative impact on our business, operations, liquidity and financial condition.

Adverse developments affecting the banking industry could have a material effect on our operations and/or stock price.

The high-profile failures of several depository institutions during 2023 negatively impacted customer confidence in the safety and soundness of some regional and community banks. We face the risk that customers may choose to maintain deposits or trust assets with larger financial institutions or invest in short-term fixed-income securities instead of bank deposits, any of which could materially and adversely impact our liquidity, cost of funding, capital, and results of operations. Media reports about other depository institutions, the financial services industry generally or us could exacerbate liquidity concerns. In addition, concerns about the banking industry's operating environment and the public trading prices of bank holding companies are often correlated, particularly during times of financial stress, which could adversely impact the trading price of our stock.

We may not be able to fully utilize our deferred tax asset.

We have a deferred tax asset, of \$76.7 million but we cannot assure that it will be fully realized. Our deferred tax asset represents an amount equal to the tax credit and tax loss carryforwards and tax deductions (collectively "tax benefits") that we believe will be available to us to offset or reduce income taxes in future periods. Under applicable federal and state income tax laws and regulations, most of our net operating losses have an unlimited carryforward period and we anticipate we will utilize all of them. If we determine that we will not achieve sufficient future taxable income to realize our net deferred tax asset, generally accepted accounting principles would require that we establish a full or partial valuation allowance, which would result in a charge to operating income. We regularly assess available positive and negative evidence to determine whether it is more likely than not that our deferred tax asset will be realized. For additional

information, see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies – Deferred Income Taxes" in this report.

In addition, an "ownership change," as defined under Section 382 of the Internal Revenue Code could extend our utilization of net operating loss carryforwards. In general, an ownership change will occur if there is a cumulative increase in our ownership by "5-percent shareholders" (as defined in the Internal Revenue Code) that exceeds 50 percentage points over a rolling three-year period. A corporation that experiences an ownership change will generally be subject to an annual limitation on the use of its pre-ownership change deferred tax assets equal to the equity value of the corporation immediately before the ownership change, multiplied by the long-term exempt rate.

New lines of business or new products and services may subject us to additional risks.

From time to time, we may implement new lines of business or offer new products and services within existing lines of business. There are substantial risks and uncertainties associated with these efforts. We may invest significant time and resources in developing and marketing new lines of business and/or new products and services. Initial timetables for the introduction and development of new lines of business and/or new products or services may not be achieved, and price and profitability targets may not prove feasible or may be dependent on identifying and hiring a qualified person to lead the division. In addition, existing management personnel may not have the experience or capacity to provide effective oversight of new lines of business and/or new products and services.

External factors, such as compliance with regulations, competitive alternatives, and shifting market preferences, may also impact the successful implementation of a new line of business or a new product or service. Furthermore, any new line of business and/or new product or service could have a significant impact on the effectiveness of our system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business or new products or services could have a material adverse effect on our business, results of operations, financial condition and prospects.

We face intense competition from other banks and financial institutions and other wealth and investment management firms that could hurt our business.

We conduct our business operations in markets where the banking business is highly competitive and is dominated by large multi-state and in-state banks with operations and offices covering wide geographic areas. We also compete with other financial service businesses, including investment advisory and wealth management firms, mutual fund companies, financial technology companies, and securities brokerage and investment banking firms that offer competitive banking and financial products and services as well as products and services that we do not offer. Larger banks and many of those other financial service organizations have greater financial and marketing resources than we do that enable them to make significant investments in technology, to conduct extensive marketing campaigns and to shift resources to regions or activities of greater potential profitability. They also have substantially more capital and higher lending limits than we do, which enable them to attract larger clients and offer financial products and services that we are unable to offer, putting us at a disadvantage in competing with them for loans and deposits and investment management clients. If we are unable to compete effectively with those banking or other financial services businesses, we could find it more difficult to attract new and retain existing clients and our net interest margins, net interest income and investment management advisory fees could decline, which would materially adversely affect our business, results of operations and prospects, and could cause us to incur losses in the future.

In addition, our ability to successfully attract and retain investment advisory and wealth management clients is dependent on our ability to compete with competitors' investment products, level of investment performance, client services and marketing and distribution capabilities. If we are not successful in retaining existing and attracting new investment management clients, our business, financial condition, results of operations and prospects may be materially and adversely affected.

We are required to make significant estimates and assumptions in the preparation of our financial statements and our estimates and assumptions may not be accurate.

The preparation of our consolidated financial statements in conformity with generally accepted accounting principles in the United States of America requires our management to make significant estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of income and expense during the reporting periods. Critical estimates are made by management in determining, among other things, the allowance for credit losses, amounts of impairment of assets, and valuation of income taxes. If our underlying estimates and assumptions prove to be incorrect, our financial condition and results of operations may be materially adversely affected.

The fair value of our investment securities can fluctuate due to factors outside of our control.

Factors beyond our control can significantly influence and cause adverse changes to occur in the fair values of securities in our investment securities portfolio. These factors include, but are not limited to, rating agency actions in respect of the investment securities in our portfolio, defaults by the issuers of such securities, concerns with respect to the enforceability of the payment or other key terms of such securities, changes in market interest rates and continued instability in the capital markets. Any of these factors, as well as others, could cause other-than-temporary impairments and realized and/or unrealized losses in future periods and declines in other comprehensive income, which could materially and adversely affect our business, results of operations, financial condition and prospects.

We increase or decrease stockholders' equity by the amount of change from the unrealized gain or loss (the difference between the estimated fair value and the amortized cost) of our available-for-sale securities portfolio, net of the related tax, under the category of accumulated other comprehensive income (loss). Therefore, a decline in the estimated fair value of this portfolio will result in a decline in reported stockholders' equity, book value per common share, and tangible book value per common share. The decrease will occur even though the securities are not sold. At December 31, 2024, \$1.3 billion of our securities portfolio was classified as available-for-sale with an aggregate net unrealized loss of \$12.6 million.

A loss or material reduction of access to securitization markets for multifamily loans may adversely impact our business model, profitability and growth.

We have sold multifamily loans through the securitization market from time to time and may seek to do so in the future. Historically, the securitization market, along with credit markets in general, has periodically experienced disruptions and volatility. In addition, the risk of volatility surrounding the global economic system and uncertainty surrounding regulatory reforms may create uncertainty around access to the capital markets. As a result, there can be no assurance that we will continue to be successful in selling multifamily loans through the securitization market. Adverse changes in the securitization market generally could materially adversely affect our ability to securitize loans on a timely basis or upon terms acceptable to us. This could increase our cost of funding, reduce our margins or cause us to hold assets until investor demand improves.

Technology and marketing costs may negatively impact our future operating results.

The financial services industry is constantly undergoing technological changes in the types of products and services provided to clients to enhance client convenience. Our future success will depend upon our ability to address the changing technological needs of our clients and to compete with other financial services organizations which have successfully implemented new technologies. The costs of implementing technological changes, new product development and marketing costs may increase our operating expenses without a commensurate increase in our business or revenues, in which event our business, financial condition, results of operations and prospects could be materially and adversely affected.

Fraudulent activity, breaches of our information security systems, and cybersecurity attacks could have a material adverse effect on our business, financial condition, results of operations or future prospects.

As a financial institution, we are susceptible to fraudulent activity, information security breaches and cybersecurity-related incidents that may be committed against us or our clients and that may result in financial losses or increased costs to us or our clients, disclosure or misuse of confidential information belonging to us or personal or confidential information belonging to our clients, misappropriation of assets, litigation, or damage to our reputation. Fraudulent activity may take many forms, including check "kiting" or fraud, electronic fraud, wire fraud, "phishing" and other dishonest acts. Information security breaches and cybersecurity-related incidents may include fraudulent or unauthorized access to data processing or data storage systems used by us or by our clients, denial or degradation of service attacks, ransomware attacks, malware or other cyber-attacks. In addition to exposing our own confidential and proprietary corporate information, a security breach may expose sensitive financial and other personal information of our customers and their employees or other third parties. Security breaches and cyber-attacks can cause significant increases in operating costs, including the costs of compensating customers for any resulting losses they may incur and the costs and capital expenditures required to correct the deficiencies in and strengthen the security of data processing and storage systems.

Although we invest in systems and processes that are designed to detect and prevent security breaches and cyberattacks and we conduct periodic tests of our security systems and processes, there is no assurance that we will succeed in anticipating or adequately protecting against or preventing all security breaches and cyber-attacks from occurring. If we are unable to detect or prevent a security breach or cyber-attack from occurring, then we and our clients could incur losses or damages; and we could sustain damage to our reputation, lose clients and business, suffer disruptions to our business and incur increased operating costs, and be exposed to additional regulatory scrutiny or penalties and to civil litigation and possible financial liability, any of which could have a material adverse effect on our business, financial condition, results of operations and prospects.

We rely on communications, information, operating and financial control systems technology and related services from third-party service providers and there can be no assurance that we will not suffer an interruption in those systems.

We rely heavily on third-party service providers for much of our communications, information, operating and financial control systems technology, including our internet banking services and data processing systems. Any failure or interruption of, or security breaches in, these systems could result in failures or interruptions in our operations or in the client services we provide. Additionally, interruptions in service and security breaches could damage our reputation, lead existing clients to terminate their business relationships with us, make it more difficult for us to attract new clients and subject us to additional regulatory scrutiny and possibly financial liability, any of which could have a material adverse effect on our business, financial condition, results of operations and prospects.

Our ability to attract and retain clients and key employees could be adversely affected if our reputation is harmed.

Our ability to attract and retain clients and key employees could be adversely affected if our reputation is harmed. Any actual or perceived failure to address various issues could cause reputational harm, including a failure to address any of the following types of issues: legal and regulatory requirements; cybersecurity and the proper maintenance or protection of the privacy of client and employee financial or other personal information; record keeping deficiencies or errors; money-laundering; and potential conflicts of interest and ethical issues. Moreover, any failure to appropriately address any issues of this nature could give rise to additional regulatory restrictions, and legal risks, which could lead to costly litigation or subject us to enforcement actions, fines, or penalties and cause us to incur related costs and expenses. In addition, our banking, investment advisory and wealth management businesses are dependent on the integrity of our banking personnel and our investment advisory and wealth managers. Lapses in integrity could cause reputational harm to our businesses that could lead to the loss of existing clients and make it more difficult for us to attract new clients and, therefore, could have a material adverse effect on our business, financial condition, results of operations and prospects.

We may incur significant losses due to ineffective risk management processes and strategies.

We seek to monitor and control our risk exposures through a risk and control framework encompassing a variety of separate but complementary financial, credit, operational and compliance systems, and internal control and management review processes. However, those systems and review processes and the judgments that accompany their application may not be effective and, as a result, we may not anticipate every economic and financial outcome in all market environments or the specifics and timing of such outcomes, particularly in the event of the kinds of dislocations in market conditions experienced in recent years, which highlight the limitations inherent in using historical data to manage risk. If those systems and review processes prove to be ineffective in identifying and managing risks, we could be subjected to increased regulatory scrutiny and regulatory restrictions could be imposed on our business, including on our potential future business lines, as a result of which our business and operating results could be adversely affected.

A natural disaster could harm our business.

Historically, California, in which a substantial portion of our business is located, has been susceptible to natural disasters, such as earthquakes, drought, floods and wildfires. In addition to these risks, Florida and Hawaii experience tropical storms and hurricanes. Tornadoes also occasionally strike the area of Texas where our business is located. The nature and level of natural disasters cannot be predicted. These natural disasters could harm our operations through interference with communications, including the interruption or loss of our computer systems, which could prevent or impede us from gathering deposits, originating loans and processing and controlling our flow of business, as well as through the destruction of facilities and our operational, financial and management information systems. Additionally, natural disasters could negatively impact the values of collateral securing our borrowers' loans and interrupt our borrowers' abilities to conduct their business in a manner to support their debt obligations, either of which could result in losses and increased provisions for loan losses for us.

We are exposed to the risk of environmental liabilities with respect to real properties that we may acquire.

From time to time, in the ordinary course of our business, we acquire, by or in lieu of foreclosure, real properties which collateralize nonperforming loans. As an owner of such properties, we could become subject to environmental liabilities and incur substantial costs for any property damage, personal injury, investigation and clean-up that may be required due to any environmental contamination that may be found to exist at any of those properties, even if we did not engage in the activities that led to such contamination and those activities took place prior to our ownership of the properties. In addition, if we are the owner or former owner of a contaminated site, we may be subject to common law claims by third parties seeking damages for environmental contamination emanating from the site. If we were to become subject to significant environmental liabilities or costs, our business, financial condition, results of operations and prospects could be materially and adversely affected.

Our investment management clients are able to terminate their agreements with us without cause and on relatively short notice, making us vulnerable to short-term declines in the performance of the securities under our management.

Like most investment advisory and wealth management businesses, the investment advisory contracts we have with our clients are typically terminable by the client without cause upon less than 30 days' notice. As a result, even short-term declines in the performance of the securities we manage, which can result from factors outside our control, such as adverse changes in market or economic condition or the poor performance of some of the investments we have recommended to our clients, could lead some of our clients to move assets under our management to other asset classes such as broad index funds or treasury securities, or to investment advisors which have investment product offerings or investment strategies different than ours. Therefore, our operating results are heavily dependent on the financial performance of our investment portfolios and the investment strategies we employ in our investment advisory businesses and even short-term declines in the performance of the investment portfolios we manage for our clients, whatever the cause, could result in a decline in assets under management and a corresponding decline in investment management fees, which would adversely affect our results of operations.

The market for investment managers is extremely competitive and the loss of a key investment manager to a competitor could adversely affect our investment advisory and wealth management business.

We believe that investment performance is one of the most important factors that affect the amount of assets under our management and, for that reason, the success of FFA's business is heavily dependent on the quality and experience of our investment managers and their track records in terms of making investment decisions that result in attractive investment returns for our clients. However, the market for such investment managers is extremely competitive and is increasingly characterized by frequent movement of investment managers among different firms. In addition, our individual investment managers often have direct contact with particular clients, which can lead to a strong client relationship based on the client's trust in that individual manager. As a result, the loss of a key investment manager to a competitor could jeopardize our relationships with some of our clients and lead to the loss of client accounts, which could have a material adverse effect on our business, financial condition, results of operations and prospects.

We may be adversely affected by the soundness of certain securities brokerage firms.

FFA does not provide custodial services for its clients. Instead, client investment accounts are maintained under custodial arrangements with large, well-established securities brokerage firms, either directly or through arrangements made by FFA with those firms. The performance of, or even rumors or questions about the integrity or performance of, any of those brokerage firms could adversely affect the confidence of FFA's clients in the services provided by those firms or otherwise adversely impact their custodial holdings. Such an occurrence could negatively impact the ability of FFA to retain existing or attract new clients and, as a result, could have a material adverse effect on our business, financial condition, results of operations and prospects.

Regulatory and Compliance Risks

The banking industry is highly regulated, and legislative or regulatory actions taken now or in the future may have a significant adverse effect on our operations.

The banking industry is extensively regulated and supervised under both federal and state laws and regulations that are intended primarily to protect customers, depositors, the FDIC's Deposit Insurance Fund, and the banking system as a whole, not our stockholders. We are subject to the regulation and supervision of the Federal Reserve Board, the FDIC, the DFPI and the CFPB. The banking laws, regulations and policies applicable to us govern matters ranging from the maintenance of adequate capital, safety and soundness, mergers and changes in control to the general business operations conducted by us, including permissible types, amounts and terms of loans and investments, the amount of reserves held against deposits, restrictions on dividends, imposition of specific accounting requirements, establishment of new offices and the maximum interest rate that may be charged on loans.

Any changes in any federal or state banking statute, regulation or governmental policy, or the interpretation or implementation of any of them, could affect us in substantial and unpredictable ways, including ways that may adversely affect our business, results of operations, financial condition or prospects. Compliance with laws and regulations can be difficult and costly, and changes to laws and regulations often impose additional compliance costs. In addition, federal and state banking regulators have broad authority to supervise our banking business and that of our subsidiaries, including the authority to prohibit activities that represent unsafe or unsound banking practices or constitute violations of statute, rule, regulation, or administrative order. Our failure to comply with any such laws, regulations or regulatory policies could result in sanctions by regulatory agencies, restrictions on our business activities, civil money penalties or damage to our reputation, all of which could adversely affect our business, results of operations, financial condition or prospects.

Federal and state banking agencies periodically conduct examinations of our business, including compliance with laws and regulations. Such examinations may subject us to supervisory actions and our failure to comply with such actions may adversely affect us.

The Federal Reserve Board, the FDIC, the DFPI, and the CFPB conduct examinations of our business, including for compliance with applicable laws and regulations. As a result of an examination, regulatory agencies may determine that the financial condition, capital resources, asset quality, asset concentrations, earnings prospects, management,

liquidity, sensitivity to market risk, or other aspects of any of our operations are unsatisfactory, or that we or our management are in violation of any law, regulation or guideline in effect from time to time. Regulatory agencies may take a number of different remedial actions, including the power to enjoin "unsafe or unsound" practices, to require affirmative actions to correct any conditions resulting from any violation or practice, to issue an administrative order that can be judicially enforced, to direct an increase in our capital, to restrict our growth, to change the composition of our concentrations in portfolio or balance sheet assets, to assess civil monetary penalties against officers or directors, to remove officers and directors and, if such conditions cannot be corrected or there is an imminent risk of loss to depositors, the FDIC may terminate our deposit insurance. A regulatory action against us could have a material adverse effect on our business, results of operations, financial condition and prospects.

We are subject to increased regulation because we have more than \$10 billion in total consolidated assets.

Federal law imposes heightened requirements on bank holding companies and depository institutions that exceed \$10 billion in total consolidated assets. An insured depository institution with \$10 billion or more in total assets is subject to supervision, examination, and enforcement with respect to consumer protection laws by the CFPB. As an independent bureau within the Federal Reserve Board focused solely on consumer financial protection, the CFPB may impose requirements more strictly or severely than the FDIC.

Additionally, other regulatory requirements apply to insured depository institution holding companies and insured depository institutions with \$10 billion or more in total consolidated assets, including the restrictions on proprietary trading and investment and sponsorship in hedge funds and private equity funds known as the Volcker Rule. Further, deposit insurance assessment rates are calculated differently, and may be higher, for insured depository institutions with \$10 billion or more in total consolidated assets.

We are subject to numerous laws designed to protect consumers, including the Community Reinvestment Act and fair lending laws, and failure to comply with these laws could lead to a wide variety of sanctions.

The Community Reinvestment Act, the Equal Credit Opportunity Act, the Fair Housing Act and other fair lending laws and regulations impose nondiscriminatory lending requirements on financial institutions. The Department of Justice, the CFPB and other federal agencies are responsible for enforcing these laws and regulations. Federal banking regulators consider our performance under the Community Reinvestment Act when considering our applications to acquire other depository institutions, to establish branches or other expansionary activities and our failure to meet our obligations under the Community Reinvestment Act could adversely affect our expansionary activities. Our failure to comply with fair lending laws and regulations could result in a wide variety of sanctions, including damages and civil money penalties, injunctive relief, restrictions on mergers and acquisitions activity, restrictions on expansion, and restrictions on entering new business lines. Private parties may also have the ability to challenge an institution's performance under fair lending laws in private class action litigation. Any such actions could have a material adverse effect on our business, financial condition, results of operations and prospects.

We face a risk of noncompliance and enforcement action with the Bank Secrecy Act and other anti-money laundering statutes and regulations.

The federal Bank Secrecy Act, the USA PATRIOT Act of 2001 and other laws and regulations require financial institutions, among other duties, to institute and maintain effective anti-money laundering programs and file suspicious activity and currency transaction reports as appropriate. If our anti-money laundering policies, procedures and systems are deemed deficient or the policies, procedures and systems of any financial institutions that we may acquire in the future are deemed deficient, we could be subject to liability, including fines, civil money penalties and regulatory actions such as restrictions on our ability to pay dividends, the necessity to obtain regulatory approvals to proceed with certain aspects of our business plan or restrictions on our expansionary activities. Our failure to maintain and implement adequate anti-money laundering programs could also have serious reputational consequences for us. Any of these results could materially and adversely affect our business, financial condition, results of operations and prospects.

Regulations relating to privacy, information security and data protection could increase our costs, affect or limit how we collect and use personal information and adversely affect our business opportunities.

We are subject to various privacy, information security and data protection laws, including requirements concerning security breach notification, and we could be negatively impacted by these laws. Moreover, legislators and regulators in the United States and states in which we operate are increasingly adopting or revising privacy, information security and data protection laws that potentially could have a significant impact on our current and planned privacy, data protection and information security-related practices, our collection, use, sharing, retention and safeguarding of consumer or employee information, and some of our current or planned business activities. Generally, these laws increase our costs of compliance and business operations and could reduce income from certain business initiatives as well as the risk that we could face enforcement actions from federal or state agencies or litigation brought by private parties. This includes increased risks of privacy-related enforcement activity at the federal level, by the Federal Trade Commission, as well as at the state level, such as with regard to mobile applications.

Compliance with current or future privacy, data protection and information security laws (including those regarding security breach notification) affecting customer or employee data to which we are subject could result in higher compliance and technology costs and could restrict our ability to provide certain products and services, which could have a material adverse effect on our business, financial conditions or results of operations. Our failure to comply with privacy, data protection and information security laws could result in potentially significant regulatory or governmental investigations or actions, litigation, fines, sanctions and damage to our reputation, which could have a material adverse effect on our business, financial condition or results of operations.

FFA's business is highly regulated, and regulators have the ability to limit or restrict, and impose fines or other sanctions on, FFA's business.

FFA is registered as an investment adviser with the SEC under the Investment Advisers Act and its business is highly regulated. The Investment Advisers Act imposes numerous obligations on registered investment advisers, including fiduciary, record keeping, operational and disclosure obligations. Moreover, the Investment Advisers Act grants broad administrative powers to regulatory agencies such as the SEC to regulate investment advisory businesses. If the SEC or other government agencies believe that FFA has failed to comply with applicable laws or regulations, these agencies have the power to impose fines, suspensions of individual employees or other sanctions, which could include revocation of FFA's registration under the Investment Advisers Act. We are also subject to the provisions and regulations of ERISA to the extent that we act as a "fiduciary" under ERISA with respect to certain of our clients. ERISA and the applicable provisions of the federal tax laws, impose a number of duties on persons who are fiduciaries under ERISA and prohibit certain transactions involving the assets of each ERISA plan which is a client, as well as certain transactions by the fiduciaries (and certain other related parties) to such plans. Additionally, like other investment advisory and wealth management companies, FFA also faces the risks of lawsuits by clients. The outcome of regulatory proceedings and lawsuits is uncertain and difficult to predict. An adverse resolution of any regulatory proceeding or lawsuit against FFA could result in substantial costs or reputational harm to FFA and, therefore, could have an adverse effect on the ability of FFA to retain key relationship and wealth managers, and to retain existing clients or attract new clients, any of which could have a material adverse effect on our business, financial condition, results of operations and prospects.

Future legislation, regulatory reform or policy changes could have a material effect on our business and results of operations.

New legislation, regulatory reform or policy changes, including financial services regulatory reform, enforcement priorities, and antitrust and merger review policies could adversely impact our business. Legislative and regulatory changes may also result from a change in administrations, and/or changes in the make-up of either the U.S. Senate or U.S. House of Representatives due to changes in governing ideology and governing style. New appointments to the Board of Governors of the Federal Reserve could affect monetary policy and interest rates, and changes in fiscal policy could affect broader patterns of trade and economic growth. Future legislation, regulation, and government policy could affect the banking industry as a whole, including our business and results of operations, in ways that are difficult to predict. In addition, our results of operations also could be adversely affected by changes in the way in which existing statutes and

regulations are interpreted or applied by courts or governmental agencies. At this time, we cannot predict the scope or nature of these changes or assess what the overall effect of such potential changes could be on our results of operations.

Risks Related to Ownership of Our Common Stock

We may not resume the payment of dividends on common stock.

Our stockholders are only entitled to receive such dividends as our Board may declare out of funds legally available for such payments. Our ability to pay dividends to our stockholders is restricted by Delaware and federal law and the policies and regulations of the Federal Reserve Board, which is our federal banking regulator. In this regard, we have agreed not to pay dividends to our stockholders without the Federal Reserve Board's prior written consent. Our ability to pay dividends to stockholders is also dependent on the payment to us of cash dividends by our subsidiaries, FFA and the Bank, which are the primary sources of cash for our payment of dividends. FFA and the Bank are subject to separate statutory or regulatory dividend restrictions that can affect their ability to pay cash dividends to us. FFA's ability to pay cash dividends to us is restricted under California corporate law. The Bank's ability to pay dividends to us is limited by various banking statutes and regulations and California law. Moreover, based on their assessment of the financial condition of the Bank or other factors, the FDIC or the DFPI could find that payment of cash dividends by the Bank to us would constitute an unsafe or unsound banking practice, in which event they could restrict the Bank from paying cash dividends, even if the Bank meets the statutory requirements to do so. See the section entitled "Dividend Policy and Restrictions on the Payment of Dividends" in Item 5 of this report below for additional information about our dividend policy and the dividend restrictions that apply to us and to the Bank and FFA. We have agreed that the Bank will not pay any dividends to the Company without the FDIC and DFPI's prior written approval. During the year ended December 31, 2024, we paid one quarterly dividend totaling \$0.01 per common share for the first quarter with no subsequent quarterly dividends thereafter. A failure to resume the payment of dividends on our common stock could have a material adverse effect on our business, including the market price of our common stock.

An investment in our common stock is not an insured deposit and is not guaranteed by the FDIC, so you could lose some or all of your investment.

An investment in our common stock is not a bank deposit and is not insured against loss or guaranteed by the FDIC, any other deposit insurance fund or by any other public or private entity. An investment in our common stock is inherently risky for the reasons described herein. As a result, if you acquire our common stock, you could lose some or all of your investment.

If we fail to maintain effective internal control over financial reporting, or if we fail to remediate material weaknesses previously identified, we may not be able to report our financial results accurately and timely.

Our management is responsible for establishing and maintaining adequate internal control over financial reporting and for evaluating and reporting on that system of internal control. In the current year, a material weakness has been identified in our internal controls over financial reporting. A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of our financial statements will not be prevented or detected on a timely basis. Following identification of the material weakness, we began to implement a number of controls and procedures designed to improve our control environment, which we believe will be sufficient to remediate our previously identified material weakness. Our actions to maintain effective controls and remedy any weakness or deficiency may not be sufficient to result in an effective internal control environment and any future failure to maintain effective internal control over financial reporting could impair the reliability of our financial statements, which in turn could harm our business, impair investor confidence in the accuracy and completeness of our financial reports, impair our access to the capital markets, cause the price of our common stock to decline and subject us to increased regulatory scrutiny and/or penalties, and higher risk of shareholder litigation.

The exercise of our outstanding warrants would increase the number of shares of common stock eligible for future resale in the public market and result in dilution to our existing stockholders.

On July 8, 2024, we raised approximately \$228 million of gross proceeds in an equity capital raise with certain investors. In connection with the July 2024 Capital Raise, we issued warrants (the "Warrants") affording the holders thereof the right, until the seven-year anniversary of the issuance, to purchase for \$5.125 per share, 22,239 shares of our Series C Non-Voting Common Equivalent Stock (the "Series C NVCE Stock"). Each share of Series C NVCE Stock is convertible into 1,000 shares of common stock, all of which shares of Series C NVCE Stock, upon issuance, will represent the right (on an as converted basis) to receive approximately 22,239,000 shares of common stock. To the extent the Warrants are exercised and the Series C NVCE Stock converts to common stock, additional shares of our common stock would be issued, which will result in dilution to the then existing holders of our common stock and increase the number of shares of common stock eligible for resale in the public market. This dilution or the sales of substantial numbers of such shares in the public market could adversely affect the market price of our common stock.

Item 1B. Unresolved Staff Comments.

Not applicable.

Item 1C. Cybersecurity.

Cybersecurity Risk Management

We recognize the security of our banking operations is critical to protecting our customers, maintaining our reputation and preserving our enterprise value. We maintain a comprehensive process for identifying, assessing, and managing material risks from cybersecurity threats as part of our broader risk management system and processes. The Company's Information Security Officer is primarily responsible for developing, monitoring, and implementing our cybersecurity program, which establishes policies and procedures for the measurement of the effectiveness and efficiency of information security controls related to both design and operations. The Chief Technology Officer is responsible for implementing the appropriate controls and monitoring them towards adherence with the established standards.

As a regulated financial institution, we have designed our cybersecurity program based on the requirements of the Gramm-Leach Bliley Act of 1999 and Federal Financial Institutions Examination Council ("FFIEC") Cybersecurity Assessment Tool. Our processes for identifying, assessing and managing material risks from cybersecurity threats rely on the FFIEC Cybersecurity Assessment Tool as well as recurring audits and assessments of our cybersecurity program and controls. As part of our cybersecurity program, we have developed an incident response plan based on industry-standard cybersecurity frameworks, with procedures for responding to and remediating a cyber-incident. We also review and test our incident response plan through simulations and assessments. Further, we employ recurring security awareness training for employees and produce recurring security awareness material for our customers.

We engage third-party services to conduct penetration testing as well as other regular evaluations of our security protocols and processes. Additionally, we assess and monitor the cybersecurity controls of third-party service providers and partners. Ongoing and regular monitoring of our third parties is also managed through our Information Security Program team's protocols in partnership with the vendor management, enterprise risk management, and internal audit departments.

Our business, financial condition and results of operations have not been materially affected by risks from cybersecurity threats, including as a result of previous cybersecurity incidents, but we cannot provide assurance that they will not be materially affected in the future by such risks or any future material incidents. For more information on our cybersecurity related risks, see Item 1A—"Risk Factors" of this Annual Report on Form 10-K.

Cybersecurity Governance

The Board of Directors, through the Audit Committee and Directors' Risk Committee, provides direction and oversight of the Company's risk management system. Our Chief Technology Officer is responsible for managing our

information security team, while our Information Security Officer is responsible for maintaining and continuing to develop and implement our cybersecurity program enterprise-wide and assessing and managing risks from cybersecurity threats. Both the Information Security Officer and Chief Technology Officer have extensive experience in the banking industry and in information technology and information security. The Information Security Officer has served in information security roles for twenty-five years and in banking for thirty-five years. The Chief Technology Officer has been with the Company since 2010 and has over twenty years of experience in information technology and cybersecurity within the banking industry.

We have processes to inform the Directors' Risk Committee, Audit Committee and the Board about risks from cybersecurity threats. Our management team reports its findings using the FFIEC Cybersecurity Assessment Tool and our information security team's determination as to whether our security controls, at a minimum, are in place and effective. The Information Security Officer and Chief Technology Officer regularly report to the Director Risk Committee, Audit Committee and the Board regarding cybersecurity and related threats and trends, changes, control effectiveness and residual risk, the areas where our cybersecurity program may be improved and improvements made to address and remediate issues.

Item 2. Properties.

The Company's corporate headquarters is located in Dallas, Texas, at 200 Crescent Court, Suite 1400, Dallas, Texas 75201. The Company has 29 banking offices and 1 loan production office in the states of California, Nevada, Florida, Texas, and Hawaii. Six of our office buildings are owned and the remaining are leased pursuant to non-cancelable operating leases that will expire between 2025 and 2035. The building for the office in Auburn, California is owned by us and is on land that is leased under a non-cancellable lease that expires in 2028.

Item 3. Legal Proceedings.

In the ordinary course of business, we are subject to claims, counter claims, suits and other litigation of the type that generally arise from the conduct of financial services businesses. We are not aware of any threatened or pending litigation that we expect will have a material adverse effect on our business operations, financial condition or results of operations.

Item 4. Mine Safety Disclosures.

Not applicable.

PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

Market Information

Our common stock trades on the NYSE under the trading symbol "FFWM". As of February 21, 2025, a total of 82,365,388 shares of our common stock were issued and outstanding which were held of record by approximately 8,719 shareholders. There were no sales of unregistered securities during the fiscal year ended December 31, 2024.

Dividend Policy and Restrictions on the Payment of Dividends

The timing and amount of cash dividends paid to our common stockholders depends on our earnings, capital requirements, financial condition, regulatory approval, and other relevant factors, as determined by our Board of Directors. Our ability to pay dividends to our stockholders is also subject to the restrictions set forth in the Delaware General Corporation Law (the "DGCL") and the regulatory authority of the Federal Reserve. During the year ended December 31,

2024, the Company paid a quarterly dividend totaling \$0.01 per common share for the first quarter, but elected to suspend its dividends thereafter.

The DGCL provides that a corporation, unless otherwise restricted by its certificate of incorporation, may declare and pay dividends out of its surplus or, if there is no surplus, out of net profits for the fiscal year in which the dividend is declared and/or for the preceding fiscal year, as long as the amount of capital of the corporation is not less than the aggregate amount of the capital represented by the issued and outstanding stock of all classes having a preference upon the distribution of assets. Surplus is defined as the excess of a corporation's net assets (i.e., its total assets minus its total liabilities) over the capital associated with issuances of its common stock. Moreover, the DGCL permits a board of directors to reduce its capital and transfer such amount to its surplus. In determining the amount of surplus of a Delaware corporation, the assets of the corporation, including stock of subsidiaries owned by the corporation, must be valued at their fair market value as determined by the board of directors, regardless of their historical book value.

In addition, since we are a bank holding company ("BHC") subject to regulation by the FRB, it may become necessary for us to obtain the approval of the FRB before we can pay cash dividends to our stockholders. Specifically, FRB guidelines stipulate that a BHC's board of directors should inform the FRB and should eliminate, defer, or significantly reduce dividends if: (i) the BHC's net income available to shareholders for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends; (ii) the BHC's prospective rate of earnings retention is not consistent with the BHC's capital needs and overall current and prospective financial condition; or (iii) the BHC will not meet, or is in danger of not meeting, its minimum regulatory capital adequacy ratios. It is also a Federal Reserve policy that bank holding companies should not maintain dividend levels that undermine their ability to be a source of financial strength for their banking subsidiaries.

Cash dividends from our two wholly-owned subsidiaries, FFB and FFA, represent the principal source of funds available to us, which we might use to pay cash dividends to our stockholders or for other corporate purposes. Since FFA and FFB are California corporations, they are subject to dividend payment restrictions under the California General Corporation Law (the "CGCL"). The laws of the State of California, as they pertain to the payment of cash dividends by California state-chartered banks, limit the amount of funds that FFB would be permitted to dividend to us more strictly than does the CGCL. In particular, under California law, cash dividends by a California state-chartered bank may not exceed, the lesser of (i) the sum of its net income for the last three fiscal years (after deducting all dividends paid during the period), or (ii) the amount of its retained earnings. However, with the prior approval of the DFPI, a bank may pay cash dividends in an amount not to exceed the greatest of: (i) the bank's retained earnings; (ii) net income of the bank for its last fiscal year; or (iii) net income of the bank for its current fiscal year.

Also, because the payment of cash dividends has the effect of reducing capital, capital requirements imposed on FFB by the DFPI and the FDIC may operate, as a practical matter, to preclude the payment, or limit the amount of, cash dividends that might otherwise be permitted to be made under California law; and the DFPI and the FDIC, as part of their supervisory powers, generally require insured banks to adopt dividend policies which limit the payment of cash dividends much more strictly than do applicable state laws. We have agreed that FFB will not pay dividends to the Company without the FDIC and DFPI's prior written approval.

Restrictions on Intercompany Transactions

Sections 23A and 23B of the Federal Reserve Act, and the implementing regulations thereunder, limit transactions between a bank and its affiliates and limit a bank's ability to transfer to its affiliates the benefits arising from the bank's access to insured deposits, the payment system and the discount window and other benefits of the Federal Reserve System. Those Sections of the Act and the implementing regulations impose quantitative and qualitative limits on the ability of a bank to extend credit to, or engage in certain other transactions with, an affiliate (and a non-affiliate if an affiliate benefits from the transaction).

Repurchases of Common Stock

The Company adopted a stock repurchase program on April 26, 2022, pursuant to which the Company may repurchase up to \$75 million of its common stock. This stock repurchase program, which has no stated expiration date,

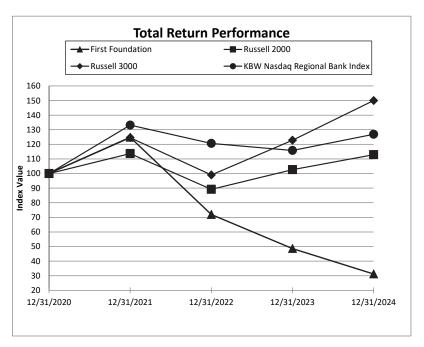
replaced and superseded the stock repurchase program approved by the Board of Directors on October 30, 2018, which had authorized the Company to repurchase up to 2,200,000 shares of its common stock. During 2024, the Company did not repurchase any shares of common stock. The following table provides information relating to the Company's purchases of shares of its common stock during the fourth quarter of 2024:

	Total Number of Shares	Price Paid Per	Total Number of Shares Purchased as Part of Publicly	Approximate Dollar Value of Shares That May Yet Be Purchased
Purchase Dates	Purchased	Share	Announced Program	Under the Program
October 1 to October 31, 2024	_	\$ —	_	\$ 71,518,400
November 1 to November 30, 2024	_	_	_	71,518,400
December 1 to December 31, 2024		_		71,518,400
Total				

Stock Performance Graph

The following graph shows a comparison from December 31, 2020 through December 31, 2024 of the cumulative total return for our common stock, compared against (i) the Russell 2000 Index, which measures the performance of the smallest 2,000 members, by market cap, (ii) the Russell 3000 Index, which measures the performance of the smallest 3,000 members, by market cap, of the Russell Index, and (iii) an index published by SNL Securities L.C. ("SNL") and known as the KBW Nasdaq Regional Bank Index.

The stock performance graph assumes that \$100 was invested in Company common stock at the close of market on December 31, 2020, and, at that same date, in the Russell 2000 Index, the Russell 3000 Index and the KBW Nasdaq Regional Bank Index and that any dividends paid in the indicated periods were reinvested. Shareholder returns shown in the stock performance graph are not necessarily indicative of future stock price performance.



	Period Ending								
	12/31/2020	12/31/2021	12/31/2022	12/31/2023	12/31/2024				
First Foundation Inc. (FFWM)	100.00	124.86	71.97	48.62	31.19				
Russell 2000 Index	100.00	113.69	89.18	102.64	112.93				
Russell 3000 Index	100.00	124.60	99.08	122.81	150.01				
KBW Regional Bank Index	100.00	133.20	120.61	115.78	126.88				

The above performance graph shall not be deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities under that section and shall not be deemed to be incorporated by reference into any of our filings under the Securities Act or the Exchange Act.

Item 6. Reserved

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis is intended to facilitate the understanding and assessment of significant changes and trends in our businesses that accounted for the changes in our results of operations in the year ended December 31, 2024, as compared to our results of operations in the year ended December 31, 2023; in our results of operations in the year ended December 31, 2023, as compared to our results of operations in the year ended December 31, 2022; and our financial condition at December 31, 2024 as compared to our financial condition at December 31, 2023. This discussion and analysis is based on and should be read in conjunction with our consolidated financial statements and the accompanying notes thereto contained elsewhere in this Annual Report on Form 10-K. In addition to historical information, this discussion contains forward-looking statements that involve risks, uncertainties and assumptions that could cause results to differ materially from management's expectations. Some of the factors that could cause results to differ materially from expectations are discussed in the sections entitled "Risk Factors" and "Forward-Looking Statements" contained elsewhere in this Annual Report on Form 10-K.

Critical Accounting Policies

Our consolidated financial statements are prepared in accordance with GAAP and accounting practices in the banking industry. Certain of those accounting policies are considered critical accounting policies because they require us to make estimates and assumptions regarding circumstances or trends that could materially affect the value of those assets, such as economic conditions or trends that could impact our ability to fully collect our loans or ultimately realize the carrying value of certain of our other assets. Those estimates and assumptions are made based on current information available to us regarding those economic conditions or trends or other circumstances. If changes were to occur in the events, trends or other circumstances on which our estimates or assumptions were based, or other unanticipated events were to occur that might affect our operations, we may be required under GAAP to adjust our earlier estimates and to reduce the carrying values of the affected assets on our balance sheet, generally by means of charges against income, which could also affect our results of operations in the fiscal periods when those charges are recognized. Management has identified our most critical accounting policies and accounting estimates as: allowance for credit losses – investment securities, allowance for credit losses – loans, and deferred income taxes.

Allowance for Credit Losses – Investment Securities. The ACL on investment securities is determined for both held-to-maturity and available-for-sale classifications of the investment portfolio in accordance with ASC 326 and is evaluated on a quarterly basis. The ACL for held-to-maturity investment securities is determined on a collective basis, based on shared risk characteristics, and is determined at the individual security level when we deem a security to no longer possess shared risk characteristics. Under ASC 326-20, for investment securities where we have reason to believe the credit loss exposure is remote, such as those guaranteed by the U.S. government or government sponsored entities, a zero-loss expectation is applied and a company is not required to estimate and recognize an ACL.

For securities available-for-sale ("AFS") in an unrealized loss position, we first evaluate whether we intend to sell, or whether it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis. If either of these criteria regarding intent or requirement to sell is met, the security amortized cost basis is written down to fair value through income. If neither criteria is met, we are required to assess whether the decline in fair value has resulted from credit losses or noncredit-related factors. In determining whether a security's decline in fair value is credit related, we consider a number of factors including, but not limited to: (i) the extent to which the fair value of the investment is less than its amortized cost; (ii) the financial condition and near-term prospects of the issuer; (iii) downgrades in credit ratings; (iv) payment structure of the security; and (v) the ability of the issuer of the security to make scheduled principal and interest payments. If, after considering these factors, the present value of expected cash flows to be collected is less than the amortized cost basis, a credit loss exists, and an allowance for credit loss is recorded through income as a component of provision for credit loss expense. If the assessment indicates that a credit loss does not exist, we record the decline in fair value through other comprehensive income, net of related income tax effects. We have elected to exclude accrued interest receivable on securities from the estimate of credit losses and report accrued interest separately on the consolidated balance sheets. Changes in the allowance for credit losses are recorded as provision for (or reversal of) credit loss expense. Losses are charged against the allowance when management believes the uncollectibility of a security is confirmed or when either of the criteria regarding intent or requirement to sell is met. See Note 3: Securities in the consolidated financial statements for additional information related to our allowance for credit losses on securities AFS.

Allowance for Credit Losses – Loans Held for Investment. Our ACL for loans held for investment is established through a provision for credit losses charged to expense and may be reduced by a recapture of previously established loss reserves, which are also reflected in the statement of income. Loans are charged against the ACL when management believes that collectability of the principal is unlikely. The ACL represents management's estimate of current expected credit losses over the remaining expected life of the loans held for investment. The ACL involves significant judgement on a number of matters including assessment of key credit risk characteristics, assignment of credit ratings, valuation of collateral, the determination of remaining expected life, incorporation of historical default and loss experience, and a development and weighting of macroeconomic forecasts. The Company reviews baseline and alternative economic scenarios from Moody's and quarterly projections of federal funds target rates from the FOMC for consideration as quantitative factors and applies a two-year time horizon prior to gradually reverting to our historical loss experience, which continues to be deemed reasonable and supportable. While we use the best information available to make this evaluation, future adjustments to our ACL may be necessary if there are significant changes in economic or other conditions that can affect the collectability in full of loans in our loan portfolios. See Note 5: Allowance for Credit Losses, in the consolidated financial statements for additional information related to the Company's allowance for credit losses on loans.

Deferred Income Taxes. We record as a "deferred tax asset" on our balance sheet an amount equal to the tax credit and tax loss carryforwards and tax deductions (collectively "tax benefits") that we believe will be available to us to offset or reduce income taxes in future periods. Under applicable federal and state income tax laws and regulations, tax benefits related to tax loss carryforwards will expire if they cannot be used within specified periods of time. Accordingly, the ability to fully use our deferred tax asset related to tax loss carryforwards to reduce income taxes in the future depends on the amount of taxable income that we generate during those time periods. At least once each year, or more frequently, if warranted, we make estimates of future taxable income that we believe we are likely to generate during those future periods. If we conclude, on the basis of those estimates and the amount of the tax benefits available to us, that it is more likely than not that we will be able to fully utilize those tax benefits prior to their expiration, we recognize the deferred tax asset in full on our balance sheet. On the other hand, if we conclude on the basis of those estimates and the amount of the tax benefits available to us that it has become more likely than not that we will be unable to utilize those tax benefits in full prior to their expiration, then we would establish a valuation allowance to reduce the deferred tax asset on our balance sheet to the amount with respect to which we believe it is still more likely than not that we will be able to use to offset or reduce taxes in the future. The establishment of such a valuation allowance, or any increase in an existing valuation allowance, would be effectuated through a charge to the provision for income taxes or a reduction in any income tax credit for the period in which such valuation allowance is established or increased.

For complete discussion and disclosure of other accounting policies, see Note 1: Summary of Significant Accounting Policies of the Company's consolidated financial statements.

We have two business segments, "Banking" and "Investment Management and Wealth Planning" ("Wealth Management"). Banking includes the operations of FFB, FFIS, FFPF, and Blue Moon Management LLC and Wealth Management includes the operations of FFA. The financial position and operating results of the stand-alone holding company, FFI, are included under the caption "Other" in certain of the tables that follow, along with any consolidation elimination entries.

Overview and Recent Developments

For the year ended December 31, 2024, the Company reported a net loss of \$92.4 million, compared to a net loss of \$199.1 million for 2023. Current year results were impacted by a \$117.5 million LOCOM adjustment resulting from the August 2024 reclassification of a portion of the Company's multifamily loan portfolio totaling \$1.9 billion principal balance from loans held for investment to loans held for sale. The LOCOM adjustment is included as a component of noninterest income in the consolidated statement of operations. See Note 4: *Loans* in the consolidated financial statements for additional information related to loans. Prior year results were impacted by a \$215.3 million goodwill impairment charge which was recorded in the second quarter of 2023. See Note 8: *Goodwill and Core Deposit Intangibles* in the consolidated financial statements for additional information related to goodwill. Net interest income before provision (reversal) of credit losses totaled \$161.9 million for the year ended December 31, 2024, compared to \$202.8 million for 2023. Net interest margin ("NIM") was 1.40% for the year ended December 31, 2024, compared to 1.59% for 2023. Noninterest income, excluding the aforementioned LOCOM adjustment totaled \$51.6 million for the year ended

December 31, 2023, compared to \$49.4 million for 2023. Noninterest expense totaled \$233.5 million for the year ended December 31, 2024, compared to \$237.0 million, excluding the aforementioned goodwill impairment charge for the year ended December 31, 2023.

At December 31, 2024, total assets of \$12.6 billion decreased \$682 million or 5.1%, from total assets of \$13.3 billion at December 31, 2023. The decrease in total assets consisted primarily of decreases in total loans of \$951 million, and cash and cash equivalents of \$310 million offset by increases in investment securities of \$533 million and deferred taxes of \$48 million. Activity in total loans, which includes loans held for investment and loans held for sale consisted of the following:

(dollars in thousands)	2024	2023
Loans - beginning balance January 1,	\$ 10,177,802	\$ 10,726,193
Originations and advances	1,548,263	1,538,237
Payoffs, paydowns and other	(1,918,798)	(2,086,628)
Sales	(489,383)	_
LHFS mark-to-market change	(90,672)	_
Loans - ending balance December 31,	\$ 9,227,212	\$ 10,177,802

Cash and cash equivalents as a percentage of total assets totaled 8% at December 31, 2024, compared to 10% at December 31, 2023. The increase in investment securities included \$1.1 billion in net purchases of securities available-for-sale, offset by \$608 million in maturities of securities available-for-sale and securities held-for-investment during the year. The net purchases of securities available-for-sale largely consisted of agency mortgage-backed securities.

At December 31, 2024, total liabilities of \$11.6 billion decreased \$810 million or 6.5%, from total liabilities of \$12.4 billion at December 31, 2023. The decrease in total liabilities included decreases in deposits of \$818.7 million, and accounts payable and other liabilities of \$7.7 million, offset by an increase in borrowings of \$16.4 million. The decrease in deposits was largely due to a \$993 million decrease in wholesale deposits, consisting largely of higher cost brokered certificates of deposit and other brokered deposits, offset by a \$174 million increase in core deposits. Proceeds from the December 2024 sale of \$489 million in multifamily loans held for sale were utilized to pay down the brokered deposits.

Deposit mix consisted of the following at December 31:

		2024					
		0/ 675 4 1	Weighted Average		0/ 675 4 1	Weighted Average	
(dollars in thousands)	Amount	% of Total	Rate	Amount	% of Total	Rate	
Demand deposits:							
Noninterest-bearing	\$ 1,956,628	19.8 %	\$	1,467,806	13.7 %	_	
Interest-bearing	1,995,397	20.2 %	3.29 %	2,881,786	27.0 %	2.94 %	
Money market and savings	3,524,801	35.7 %	3.60 %	3,195,670	29.9 %	3.81 %	
Certificates of deposit	2,393,453	24.2 %	4.72 %	3,143,670	29.4 %	4.87 %	
Total	\$ 9,870,279	100.0 %	3.09 % \$	10,688,932	100.0 %	3.36 %	

At December 31, 2024, total shareholders' equity of \$1.1 billion increased \$128 million from total shareholder's equity of \$925 million at December 31, 2023. The increase in shareholders' equity was largely due to the \$214.5 million in net proceeds received from the July 2024 capital raise, and a \$5.3 million increase in accumulated other comprehensive income, offset by the \$92.4 million net loss for the year.

Results of Operations

The primary sources of revenue for Banking are net interest income, fees from its deposits and trust services, certain loan fees, and consulting fees. The primary sources of revenue for Wealth Management are asset management fees assessed on the balance of AUM.

The following tables show key operating results for each of our business segments for the years ended December 31:

(dellares in the constraint)	Dauldu -	T-4-1			
(dollars in thousands)	Banking	Manag	ement	Other	Total
Interest income	\$ 610,996	\$	_	s —	\$ 610,996
Interest expense	421,503		_	6,849	428,352
Net interest income.	189,493		_	(6,849)	182,644
Provision for credit losses	20,700		_	_	20,700
Noninterest income	22,518	30	,583	(1,456)	51,645
LHFS LOCOM adjustment	(117,517)		_		(117,517)
Noninterest expense	205,017	23	,033	5,402	233,452
(Loss) income before income taxes	(131,223)	7	,550	(13,707)	(137,380)
Income tax (benefit) expense	(43,790)	2	,129	(3,312)	(44,973)
Net (loss) income	\$ (87,433)	\$ 5	,421	\$ (10,395)	\$ (92,407)
2023:					
Interest income	\$ 573,691	\$	_	\$ —	\$ 573,691
Interest expense	364,310		_	7,076	371,386
Net interest income	209,381			(7,076)	202,305
Provision (reversal) for credit losses	(482)		_	_	(482)
Noninterest income	21,540	29	,358	(1,547)	49,351
Noninterest expense					
Goodwill impairment	215,252		—	_	215,252
Operating	210,514	22	,100	4,336	236,950
(Loss) income before income taxes	(194,363)	7	,258	(12,959)	(200,064)
Income tax expense (benefit)	560	2	,072	(3,632)	(1,000)
Net (loss) income	\$ (194,923)	\$ 5	,186	\$ (9,327)	\$ (199,064)

Years Ended December 31, 2024 and 2023.

Combined net loss for 2024 was \$92.4 million, compared to net loss of \$199.1 million for 2023. Combined net loss before taxes for 2024 was \$137.4 million, compared to net loss before taxes of \$200.1 million for 2023. Excluding the LHFS LOCOM adjustment, combined net loss before taxes was \$19.9 million in the current year. Excluding the \$215.3 million goodwill impairment charge, combined net income before taxes was \$15.2 million in 2023. The \$35.1 million decrease in combined net income before taxes was primarily due to a decrease in net income before taxes for the Banking segment. The change in net income for the Banking segment was largely due to an increase in the provision for credit losses of \$21.2 million and a decrease in net interest income of \$19.9 million; offset by an increase in noninterest income of \$0.1 million and a decrease in noninterest operating expense of \$5.5 million. Net interest income, noninterest income, and noninterest expense are discussed in more detail in the tables that follow. The increase in Wealth Management net income before taxes of \$0.3 million was due to a \$1.2 million increase in noninterest income, offset by a \$1.0 million increase in noninterest expense.

Combined income tax benefit for 2024 was \$45.0 million, compared to income tax benefit of \$1.0 million for 2023. Annual effective tax rates for 2024 and 2023 were 32.7% and 0.50%, respectively. The increase in the effective tax rate was predominately due to the decrease in pretax loss to \$137.4 million in the current year compared to \$200.1 million in the prior year as well as the tax treatment and impact of the goodwill impairment charge to the prior year's effective tax rate. Our statutory tax rates were 27.8% and 28.2% for 2024 and 2023, respectively.

Net Interest Income. The principal component of the Company's earnings is net interest income, which is the difference between the interest and fees earned on loans and investments (interest-earning assets) and the interest paid on deposits and borrowed funds (interest-bearing liabilities). Net interest margin is net interest income as a percentage of average interest-earning assets for the period. The level of interest rates and the volume and mix of interest-earning assets and interest-bearing liabilities impact net interest income and net interest margin. The net interest rate spread is the yield on average interest-earning assets minus the cost of average interest-bearing liabilities. Our net interest income, net interest rate spread, and net interest margin are sensitive to general business and economic conditions. We manage net interest income through affecting changes in the mix of interest-earning assets as well as the mix of interest-bearing liabilities, changes in the level of interest-bearing liabilities in proportion to interest-earning assets, and the growth and maturity of earning assets. For further discussion on our interest rate risk management practices, see "Interest Rate Risk Management" within Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following tables set forth information regarding (i) the total dollar amount of interest income from interestearning assets and the resultant average yields on those assets; (ii) the total dollar amount of interest expense and the average rate of interest on our interest-bearing liabilities; (iii) net interest income; (iv) net interest rate spread; and (v) net interest margin for the years ended December 31:

	Year Ended December 31:								
		2024			2023				
(dollars in thousands)	Average Balances	Interest	Average Yield /Rate	Average Balances	Interest	Average Yield /Rate			
Interest-earning assets:	Datances	Interest	1 leiu / Kate	Datances	Interest	1 leiu / Kate			
Loans, including LHFS	\$ 10,005,219	\$ 474,322	4 74 %	\$ 10,477,485	\$ 488,718	4.66 %			
Securities AFS	1,207,223	64,593	5.35 %	459,279	22,023	4.80 %			
Securities HTM	751,926	17,356	2.31 %	819,945	17,889	2.18 %			
Cash, FHLB stock, and fed funds	1,054,515	54,725	5.19 %	981,593	45,061	4.59 %			
Total interest-earning assets	13,018,883	610,996	4.69 %	12,738,302	573,691	4.50 %			
Noninterest-earning assets:	13,010,003	010,770	4.07 /0	12,730,302	373,071	 70			
Nonperforming assets.	23,729			12,659					
Other	255,070			367,036					
Total assets	\$ 13,297,682			\$ 13,117,997					
Interest-bearing liabilities:	Ψ 13,277,002			Ψ 13,117,777					
Demand deposits	\$ 2,373,085	92,572	3.90 %	\$ 2,380,373	84,740	3.56 %			
Money market and savings	3,406,861	133,822	3.93 %	3,147,427	105,522	3.35 %			
Certificates of deposit	2,700,995	132,120	4.89 %	2,661,375	120,499	4.53 %			
Total interest-bearing deposits	8,480,941	358,514	4.23 %	8,189,175	310,761	3.79 %			
Borrowings	1,539,413	62,989	4.09 %	1,153,068	53,791	4.67 %			
Subordinated debt	173,426	6,849	3.95 %	173,364	6,834	3.94 %			
Total interest-bearing liabilities	10,193,780	428,352	4.20 %	9,515,607	371,386	3.90 %			
Noninterest-bearing liabilities:	10,150,700			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
Demand deposits	1,973,605			2,440,561					
Other liabilities	129,394			138,161					
Total liabilities	12,296,779			12,094,329					
Shareholders' equity	1,000,903			1,023,668					
Total liabilities and equity	\$ 13,297,682			\$ 13,117,997					
Net Interest Income	· <u>·</u>	\$ 182,644			\$ 202,305				
Net Interest Rate Spread			0.49 %			0.60 %			
Net Interest Margin			1.40 %			1.59 %			
-									

Net interest income is impacted by the volume (changes in volume multiplied by prior rate), interest rate (changes in rate multiplied by prior volume) and mix of interest-earning assets and interest-bearing liabilities. The following table provides a breakdown of the changes in net interest income due to volume and rate changes between 2024 as compared to 2023.

	Increase (Dec	crease) due to	Net Increase
(dollars in thousands)	Volume	Rate	(Decrease)
Interest earned on:			
Loans, including LHFS	\$ (22,290)	\$ 7,894	\$ (14,396)
Securities AFS	39,799	2,771	42,570
Securities HTM	(1,536)	1,003	(533)
Cash, FHLB stock, and fed funds	3,507	6,157	9,664
Total interest-earning assets	19,480	17,825	37,305
Interest paid on:			
Demand deposits	(261)	8,093	7,832
Money market and savings	9,182	19,118	28,300
Certificates of deposit	1,818	9,803	11,621
Borrowings	16,537	(7,339)	9,198
Subordinated debt	3	12	15
Total interest-bearing liabilities	27,279	29,687	56,966
Net interest (expense) income	\$ (7,799)	\$ (11,862)	\$ (19,661)

Net interest income was \$182.6 million for the year ended December 31, 2024, compared to \$202.3 million for 2023. The overall decrease in net interest income from the year-ago period was primarily driven by rates on interest-bearing liabilities increasing faster than rates on interest-earning assets, and interest-bearing liability balances increasing at a higher rate than those of interest-earning assets.

Interest income increased to \$611.0 million for the year ended December 31, 2024, compared to \$573.7 million for 2023. The increase in interest income was due to increases in both average interest-earning asset balances as well as average yields earned on such balances. Average interest-earning asset balances increased 2.20% to \$13.0 billion for the year ended December 31, 2024, compared to \$12.7 billion for 2023. Yields on interest-earning assets averaged 4.69% for the year ended December 31, 2024, compared to 4.50% for 2023, an increase of 19 basis points. Yields on interest-earning assets increased due to increases in yields on loans (including LHFS), securities, and cash balances compared to the prior year. Yields on loans increased to 4.74% in the current year compared to 4.66% in the prior year. Yields on new loan fundings averaged 8.08% for the year ended December 31, 2024, compared to 7.94% for 2023. Yields on securities AFS increased to 5.35% for the year ended December 31, 2024, compared to 4.80% for 2023, largely due to the current year acquisition of higher-yielding and highly liquid AFS securities, primarily agency mortgage-backed securities. Yields on cash balances increased to 5.19% for the year ended December 31, 2024, compared to 4.59% for 2023, primarily due to increases in rates earned on fed funds and other deposits held at the Federal Reserve.

Interest expense increased to \$428.4 million for the year ended December 31, 2024, compared to \$371.4 million for 2023. The increase in interest expense was due to increases in both average interest-bearing liability balances as well as average rates paid on such balances. Average interest-bearing liability balances, consisting of interest-bearing deposits, borrowings, and subordinated debt, increased 7.1% to \$10.2 billion for the year ended December 31, 2024, compared to \$9.5 billion for 2023. Rates on interest-bearing liability balances averaged 4.20% for the year ended December 31, 2024, compared to 3.90% for 2023, an increase of 30 basis points. Rates on interest-bearing liabilities increased primarily due to an increase in rates paid on interest-bearing deposits, which averaged 4.23% for the year ended December 31, 2024, compared to 3.79% for 2023, offset by a decrease in rates paid on borrowings which averaged 4.09% for the year ended December 31, 2024, compared to 4.67% for 2023. Average balances of interest-bearing deposits increased 3.6% to \$8.5 billion for the year ended December 31, 2024, compared to \$8.2 billion for 2023, with the increase largely in higher cost of funds deposit accounts such as money market savings and certificates of deposit. Average borrowings increased while the Company locked-in lower-rate term borrowings and utilized the borrowings primarily to purchase higher-yielding, high-quality securities to improve the balance sheet's rate profile and more efficiently enhance recurring revenue. The

average rate paid on borrowings decreased to 4.09% for the year ended December 31, 2024, compared to 4.67% for 2023. During the fourth quarter of 2024, \$266.6 million in Bank Term Funding Program ("BTFP") borrowings at a rate of 4.76% from the Federal Reserve Bank were repaid in full. Borrowings outstanding totaled \$1.4 billion at December 31, 2024, compared to \$1.4 billion at December 31, 2023.

The 0.19% increase in average yield earned on interest-earning assets was offset by a 0.30% increase in average rate paid on interest-bearing liability balances, resulting in a contraction of NIM for the year ended December 31, 2024. NIM was 1.40% for the year ended December 31, 2024, compared to 1.59% for 2023.

Provision for credit losses. The provision for credit losses represents our estimate of the amount necessary to be charged against the current period's earnings to maintain the ACL for loans and investments at a level that we consider adequate in relation to the expected lifetime credit losses in the loan and investment portfolios. The provision for credit losses for loans is impacted by changes in loan balances as well as changes in estimated loss assumptions and charge-offs and recoveries. The amount of the provision for loans also takes into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, current economic conditions and certain other subjective factors that may affect the ability of borrowers to meet their repayment obligations to us. For 2024, we recorded a provision for credit losses of \$20.7 million. For 2023, we recorded a reversal of provision for credit losses of \$0.5 million. The increase in provision for credit losses for 2024 was due primarily to net charge-offs of \$17.9 million for the year ending December 31, 2024, compared to net charge-offs of \$3.1 million for 2023. Of the \$17.9 million in net charge-offs for the year, \$17.1 million were recorded in the fourth quarter of 2024. Of the \$17.1 million in fourth quarter net charge-offs, \$13.4 million was the full write-off of three commercial relationships with inadequate pay performance, sustained operating losses, and insufficient collateral protection. We do not believe these three commercial relationships are representative of the overall loan portfolio credit profile. Also contributing to the fourth quarter net charge-offs were additional equipment finance loans with little-to-no collateral and one multifamily loan charge-off in the amount of \$657 thousand. At December 31, 2024, the allowance for credit losses on the loan portfolio was \$32.3 million or 0.41% of total loans held for investment, compared to \$29.2 million and 0.29% at December 31, 2023. The increase was due primarily to the aforementioned increase in net charge-offs, as well as an increase in the qualitative reserve portion of the overall ACL, reflecting updated adjustment for the repricing and interest rate risks in the multifamily portfolio, the potential risk associated with substandard loans not impaired, increased reserves for the equipment finance loans and potential impact of the continued high rates on the C&I loan portfolio.

Noninterest income. Noninterest income for Banking includes fees charged to clients for trust services and deposit services, consulting fees, prepayment and late fees charged on loans, gain on sale of loans, securities, and REO, gains from capital market activities, and changes in the valuation of the loans held for sale portfolio. The following table provides a breakdown of noninterest income for Banking for the years ended December 31:

(dollars in thousands)	2024		2023
Year Ended December 31:			
Trust and consulting fees	\$	6,767	\$ 7,107
Loan related fees		5,608	7,213
Deposit charges		1,843	2,020
Gain on sale of loans		5,068	_
Gain on sale of securities available-for-sale		1,204	2,304
Capital market activities		1,673	_
Loss on sale of assets		(382)	_
Gain on sale of REO		679	_
LHFS LOCOM adjustment		(120,810)	_
Other		3,351	2,896
Total noninterest income	\$	(94,999)	\$ 21,540

Noninterest income in Banking was (\$95.0) million for the year ended December 31 2024, compared to \$21.5 million for 2023. The \$116.5 million decrease in noninterest income in Banking was due primarily to a \$120.8 million LHFS LOCOM adjustment. In August 2024, the Company transferred \$1.9 billion principal balance of multifamily loans from loans held for investment to loans held for sale and recorded a \$117.5 million LOCOM adjustment at the time of

transfer. In December 2024, \$489 million principal balance of the transferred loans were sold. The remaining \$1.4 billion in transferred loans were evaluated for impairment and written down to fair value as of December 31, 2024, resulting in an additional \$3.3 million LOCOM adjustment being recorded. Excluding the LHFS LOCOM adjustment, noninterest income would have been \$25.8 million for the year ended December 31, 2024, compared to \$21.5 million for 2023. The increase in noninterest income is largely due to gains on the sale of loans and REO, and capital market activities associated with our cash-flow hedge, offset by decreases in trust and consulting fees, loan related fees, deposit charges, and gains on the sale of securities available for sale. The decrease in trust fees was due to a decrease in average fees earned on trust assets under advisement. Average trust asset balances under advisement remained modestly constant at \$1.2 billion for the years ended December 31, 2024 and 2023. The decrease in loan related fees was largely due to a decrease in prepayment fees, as early payoffs of loans decreased from year-ago levels.

Noninterest income for Wealth Management includes fees charged to high net-worth clients for managing their assets and for providing financial planning consulting services. The following table provides the amounts of noninterest income for Wealth Management for the years ended December 31:

(dollars in thousands)	2024	2023
Noninterest income	\$ 30,583	\$ 29,358

Noninterest income for Wealth Management was \$30.6 million for the year ended December 31, 2024, compared to \$29.4 million for 2023. The \$1.2 million increase was due to an increase in fees earned on AUM balance as average AUM balances increased to \$5.5 billion for the year ended December 31, 2024, compared to \$5.2 billion for 2023.

The following table summarizes the activity in our AUM for the periods indicated:

(dollars in thousands)	_	Beginning Balance	isting account Additions/ Vithdrawals	_	New Accounts	<u>T</u>	erminations	P	erformance	<u>En</u>	ding balance
Year Ended December 31, 2024:											
Fixed income	\$	1,849,056	\$ (131,210)	\$	48,038	\$	(44,645)	\$	(70,516)	\$	1,650,723
Equities		2,609,033	(28,621)		185,487		(144,211)		310,838		2,932,526
Cash and other		791,859	(62,887)		99,012		(55,238)		89,885		862,631
Total	\$	5,249,948	\$ (222,718)	\$	332,537	\$	(244,094)	\$	330,207	\$	5,445,880
Year Ended December 31, 2023:											
Fixed income	\$	1,699,554	\$ 34,536	\$	137,732	\$	(128,917)	\$	106,151	\$	1,849,056
Equities		2,383,268	(164,461)		82,540		(231,240)		538,926		2,609,033
Cash and other		902,455	(205,819)		71,226		(58,055)		82,052		791,859
Total	\$	4,985,277	\$ (335,744)	\$	291,498	\$	(418,212)	\$	727,129	\$	5,249,948

AUM balances were \$5.4 billion at December 31, 2024, compared to \$5.2 billion at December 31, 2023. The \$196 million increase in AUM for the year ended December 31, 2024, was largely the result of portfolio gains of \$330 million and new accounts of \$333 million, offset by terminations and net existing account additions/withdrawals of \$467 million. Portfolio gains reflected overall performance gains in the equity and fixed income markets during 2024.

Noninterest Expense. The following table provides a breakdown of noninterest expense for Banking and Wealth Management for the years ended December 31:

	Bar	ıking			Wealth M	lanagement		
(dollars in thousands)	2024	2023		2024			2023	
Year Ended December 31:								
Compensation and benefits	\$ 64,954	\$	67,114	\$	16,602	\$	16,049	
Occupancy and depreciation	35,609		34,886		1,868		1,913	
Professional services and marketing	12,574		9,626		3,825		3,487	
Customer service costs	63,586		76,806		_		_	
Other	28,294		22,082		738		651	
Total operating expense	205,017		210,514		23,033		22,100	
Goodwill impairment	_		215,252		_		_	
Total noninterest expense	\$ 205,017	\$	425,766	\$	23,033	\$	22,100	

Noninterest expense in Banking was \$205.0 million for the year ended December 31, 2024, compared to \$210.5 million for 2023, excluding the \$215.3 million goodwill impairment charge. The \$5.5 million decrease in operating noninterest expense in Banking was largely due to a \$13.2 million decrease in customer service costs, and a \$2.2 million decrease in compensation and benefits, offset by a \$6.2 million increase in other noninterest expense, a \$2.9 million increase in professional services and marketing, and a \$0.7 million increase in occupancy and depreciation. The decrease in customer service costs was due to a decrease in the average rates paid on depository accounts receiving earnings credits and a decrease in the average balances receiving earnings credits. The decrease in compensation and benefit costs was primarily due to decreased staffing levels during 2024, compared to levels during 2023. Average Banking full-time employees ("FTEs") were 491.3 for 2024, compared 539.8 for 2023, a reduction of 9.0%. Staffing levels remained at reduced levels during 2024 after reductions were made in the first half of 2023 and reflect management's continued focus on containing costs and maximizing efficiency. The \$6.2 million increase in other noninterest expense is largely due to an increase in deposit insurance assessment expense, following the FDIC's implementation of a special assessment to recover the losses sustained to its deposit insurance fund following the closure of several large banks during 2023. Collections of the special assessment began with the first quarterly assessment period of 2024. The \$2.9 million increase in professional services and marketing expense was largely attributable to increases in legal and accounting expense. The \$0.7 million increase in occupancy and depreciation expense was largely due to the write-off of previously incurred software development costs.

Noninterest expense in Wealth Management was \$23.0 million for the year ended December 31, 2024, compared to \$22.1 million for 2023. The \$0.9 million increase in noninterest expense in Wealth Management was largely due to a \$0.6 million increase in compensation and benefits and \$0.3 million increase in professional services and marketing expense, offset by a small decrease in occupancy and depreciation expense. The increase in compensation and benefit costs was primarily due to an increase in commission expense compared to the year-ago period as average AUM balances increased for the year ended December 31, 2024, compared to 2023. Average Wealth Management FTEs were 62.6 for the year ended December 31, 2024, compared to 65.7 for 2023. The increase in professional services and marketing expense were largely due to increases in advisor network and referral fees as well as legal and accounting fees.

Years Ended December 31, 2023 and 2022.

The primary sources of revenue for Banking are net interest income, fees from its deposits and trust services, certain loan fees, and consulting fees. The primary sources of revenue for Wealth Management are asset management fees assessed on the balance of AUM. The following tables show key operating results for each of our business segments for the years ended December 31:

		D 11		Wealth		Oil	TF 4 1
(dollars in thousands)	_	Banking	NI:	anagement	_	Other	 Total
Interest income	\$	573,691	\$	_	\$	_	\$ 573,691
Interest expense		364,310		_		7,076	371,386
Net interest income		209,381		_		(7,076)	202,305
Provision (reversal) for credit losses		(482)		_			(482)
Noninterest income		21,540		29,358		(1,547)	49,351
Noninterest expense							
Goodwill impairment		215,252		_			215,252
Operating		210,514		22,100		4,336	236,950
(Loss) income before income taxes		(194,363)		7,258		(12,959)	(200,064)
Income tax expense (benefit)		560		2,072		(3,632)	(1,000)
Net (loss) income	\$	(194,923)	\$	5,186	\$	(9,327)	\$ (199,064)
		_					
2022:							
Interest income	\$	403,878	\$	_	\$	_	\$ 403,878
Interest expense		78,766				6,422	85,188
Net interest income		325,112		_		(6,422)	318,690
Provision for credit losses		532		_		_	532
Noninterest income		26,148		30,027		(7,941)	48,234
Noninterest expense		188,619		24,371		3,599	216,589
Income (loss) before income taxes		162,109		5,656		(17,962)	149,803
Income tax expense (benefit)		42,698		1,660		(5,067)	39,291
Net income (loss)	\$	119,411	\$	3,996	\$	(12,895)	\$ 110,512

Combined net loss for 2023 was \$199.1 million, compared to net income of \$110.5 million for 2022. Combined net loss before taxes for 2023 was \$200.1 million, compared to net income before taxes of \$149.8 million for 2022. The \$349.9 million decrease in combined net income before taxes was primarily due to a decrease in net income before taxes for the Banking segment of \$356.5 million, resulting primarily from the \$215.3 million goodwill impairment charge which was recorded in the quarter ended June 30, 2023, a decrease in net interest income of \$115.7 million, a decrease in noninterest income of \$4.6 million, and an increase in operating noninterest expense of \$21.9 million. Net interest income, noninterest income, and noninterest expense are discussed in more detail in the tables that follow. The increase in Wealth Management net income before taxes of \$1.6 million was due to a \$2.3 million decrease in operating noninterest expense, offset by a \$0.7 million decrease in asset management fee income, classified as part of noninterest income.

Income tax benefit for 2023 was \$1.0 million, compared to income tax expense of \$39.3 million for 2022. Annual effective tax rates for 2023 and 2022 were 0.50% and 26.2%, respectively. Our statutory tax rates were 28.2% and 29.1% for 2023 and 2022, respectively. The decrease in the effective tax rate was predominately due to the decrease in pretax income, largely due to the goodwill impairment charge which is not deductible for tax purposes, as well as an increase in tax-exempt interest income and a decrease in the state tax rate.

Net Interest Income. The principal component of the Company's earnings is net interest income, which is the difference between the interest and fees earned on loans and investments (interest-earning assets) and the interest paid on deposits and borrowed funds (interest-bearing liabilities). Net interest margin is net interest income as a percentage of average interest-earning assets for the period. The level of interest rates and the volume and mix of interest-earning assets and interest-bearing liabilities impact net interest income and net interest margin. The net interest rate spread is the yield on average interest-earning assets minus the cost of average interest-earning liabilities. Our net interest income, net interest rate spread, and net interest margin are sensitive to general business and economic conditions. We manage net interest income through affecting changes in the mix of interest-earning assets as well as the mix of interest-bearing liabilities, changes in the level of interest-bearing liabilities in proportion to interest-earning assets, and the growth and maturity of earning assets. For further discussion on our interest rate risk management practices, see "Interest Rate Risk Management" within Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following tables set forth information regarding (i) the total dollar amount of interest income from interestearning assets and the resultant average yields on those assets; (ii) the total dollar amount of interest expense and the average rate of interest on our interest-bearing liabilities; (iii) net interest income; (iv) net interest rate spread; and (v) net interest margin for the years ended December 31:

		2023			2022	
(dollars in thousands)	Average Balances	Interest	Average Yield /Rate	Average Balances	Interest	Average Yield /Rate
Interest-earning assets:						
Loans	\$ 10,477,485	\$ 488,718	4.66 %	\$ 9,139,349	\$ 370,078	4.05 %
Securities AFS	459,279	22,023	4.80 %	413,220	11,183	2.71 %
Securities HTM	819,945	17,889	2.18	760,489	15,228	2.00 %
Cash, FHLB stock, and fed funds	981,593	45,061	4.59 %	625,351	7,389	1.18 %
Total interest-earning assets	12,738,302	573,691	4.50 %	10,938,409	403,878	3.69 %
Noninterest-earning assets:						
Nonperforming assets	12,659			10,609		
Other	367,036			459,072		
Total assets	\$ 13,117,997			\$ 11,408,090		
Interest-bearing liabilities:						
Demand deposits	\$ 2,380,373	84,740	3.56 %	\$ 2,370,323	24,273	1.02 %
Money market and savings	3,147,427	105,522	3.35 %	2,783,825	24,565	0.88 %
Certificates of deposit	2,661,375	120,499	4.53 %	814,906	13,007	1.60 %
Total interest-bearing deposits	8,189,175	310,761	3.79 %	5,969,054	61,845	1.04 %
Borrowings	1,153,068	53,791	4.67 %	590,934	16,977	2.87 %
Subordinated debt	173,364	6,834	3.94 %	164,004	6,366	3.88 %
Total interest-bearing liabilities	9,515,607	371,386	3.90 %	6,723,992	85,188	1.27 %
Noninterest-bearing liabilities:						
Demand deposits	2,440,561			3,474,657		
Other liabilities	138,161			112,590		
Total liabilities	12,094,329			10,311,239		
Stockholders' equity	1,023,668			1,096,851		
Total liabilities and equity	\$ 13,117,997			\$ 11,408,090		
Net Interest Income		\$ 202,305			\$ 318,690	
Net Interest Rate Spread			0.60 %			2.42 %
Net Interest Margin			1.59 %			2.91 %

Net interest income is impacted by the volume (changes in volume multiplied by prior rate), interest rate (changes in rate multiplied by prior volume) and mix of interest-earning assets and interest-bearing liabilities. The following table

provides a breakdown of the changes in net interest income due to volume and rate changes between 2023 as compared to 2022.

	I	ncrease (De	crea	se) due to	Net	Increase
(dollars in thousands)		Volume		Rate	(De	ecrease)
Interest earned on:						
Loans	\$	58,226	\$	60,414	\$ 1	118,640
Securities AFS		1,368		9,472		10,840
Securities HTM		1,240		1,421		2,661
Cash, FHLB stock, and fed funds		6,210		31,462		37,672
Total interest-earning assets		67,044		102,769	1	169,813
Interest paid on:						
Demand deposits		118		60,349		60,467
Money market and savings		3,612		77,345		80,957
Certificates of deposit		59,368		48,124	1	107,492
Borrowings		22,234		14,580		36,814
Subordinated debt		367		101		468
Total interest-bearing liabilities		85,699		200,499	2	286,198
Net interest income	\$	(18,655)	\$	(97,730)	\$ (1	116,385)

Net interest income was \$202.3 million for the year ended December 31, 2023, compared to \$318.7 million for 2022. The overall decrease in net interest income from the year-ago period was primarily driven by rates on interest-bearing liabilities increasing faster than rates on interest-earning assets, and interest-bearing liability balances increasing at a higher rate than those of interest-earning assets.

Interest income increased to \$573.7 million for the year ended December 31, 2023, compared to \$403.9 million for 2022. The increase in interest income was due to increases in both average interest-earning asset balances as well as average yields earned on such balances. Average interest-earning asset balances increased 16.5% to \$12.7 billion for the year ended December 31, 2023, compared to \$10.9 billion for 2022. Yields on interest-earning assets averaged 4.50% for the year ended December 31, 2023, compared to 3.69% for 2022, an increase of 81 basis points. Yield on interest-earning assets increased primarily due to an increase in yields on loans which averaged 4.66% for the year ended December 31, 2023, compared to 4.05% for 2022, an increase of 61 basis points. Yields on new loan fundings averaged 7.94% for the year ended December 31, 2023, compared to 4.19% for 2022.

Interest expense increased to \$371.4 million for the year ended December 31, 2023 compared to \$85.2 million for 2022. The increase in interest expense was due to increases in both average interest-bearing liability balances as well as average rates paid on such balances. Average interest-bearing liability balances, consisting of interest-bearing deposits, borrowings, and subordinated debt, increased 41.5% to \$9.5 billion for the year ended December 31, 2023, compared to \$6.7 billion for 2022. Rates on interest-bearing liability balances averaged 3.90% for the year ended December 31, 2023, compared to 1.27% for 2022. Rates on interest-bearing liabilities increased primarily due to an increase in rates paid on interest-bearing deposits, which averaged 3.79% for the year ended December 31, 2023, compared to 1.04% for 2022, an increase of 275 basis points. In addition, rates paid on borrowings increased to 4.67% for the year ended December 31, 2023, compared to 2.87% for 2022, an increase of 180 basis points. The increases in the rates paid on interest-bearing deposit accounts and borrowings were due to the significant increase in market rates over the prior year. Average balances of interest-bearing deposits increased due to a shift in the mix of deposit account balances from noninterest bearing to higher-yield savings, money market, and certificate of deposit accounts. Average balances of borrowings increased in line with our increase in balance sheet liquidity.

The 0.81% increase in average yield earned on interest-earning assets was offset by a 2.63% increase in average rate paid on interest-bearing liability balances and a mix shift to interest-bearing liabilities, resulting in a contraction of

NIM for the year ended December 31, 2023. NIM was 1.59% for the year ended December 31, 2023 compared to 2.91% for 2022.

Provision for credit losses. The provision for credit losses represents our estimate of the amount necessary to be charged against the current period's earnings to maintain the ACL for loans and investments at a level that we consider adequate in relation to the estimated losses inherent in the loan and investment portfolios. The provision for credit losses for loans is impacted by changes in loan balances as well as changes in estimated loss assumptions and charge-offs and recoveries. The amount of the provision for loans also takes into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, current economic conditions and certain other subjective factors that may affect the ability of borrowers to meet their repayment obligations to us. For 2023, we recorded a reversal of provision for credit losses of \$0.5 million. For 2022, we recorded provisions for credit losses of \$0.5 million. The decrease in provision for credit losses for 2023, was due primarily to a reversal of provision for credit losses on the loan portfolio. At December 31, 2023, the allowance for credit losses on the loan portfolio was \$29.2 million or 0.29% of total loans held for investment, compared to \$33.7 million and 0.31% at December 31, 2022. The decrease was due primarily to a reduction in the calculated allowance required due to the loan portfolio's natural attrition, reduction in the allowance associated with impaired and purchase credit deteriorated ("PCD") loans due to payoffs or updated valuations, and a reduction in the allowance for unfunded commitments, offset by an increase in the qualitative reserve to reflect the impact of current market conditions and the continued high market interest rate environment. The provision for credit losses in 2022 was due to growth in loan balances. For 2023 and 2022, we recorded net charge-offs of \$3.1 million and \$0.3 million, respectively.

Noninterest income. Noninterest income for Banking includes fees charged to clients for trust services and deposit services, consulting fees, prepayment and late fees charged on loans, gain on sale leaseback, and gain on sale of securities available-for-sale. The following table provides a breakdown of noninterest income for Banking for the years ended December 31:

(dollars in thousands)	2023	2022
Trust and consulting fees	\$ 7,107	\$ 9,790
Loan related fees	7,213	9,228
Deposit charges	2,020	2,508
Gain on sale leaseback		1,061
Gain on sale of securities available-for-sale	2,304	_
Other	2,896	3,561
Total noninterest income	\$ 21,540	\$ 26,148

Noninterest income in Banking was \$21.5 million for the year ended December 31 2023, compared to \$26.1 million for 2022. The \$4.6 million decrease in noninterest income in Banking was due primarily to a \$2.6 million decrease in trust fees and a \$2.0 million decrease in loan-related fees. The decrease in trust fees was due to a decrease in average fees earned on trust assets under advisement. Trust asset balances under advisement remained constant at \$1.3 billion as of both December 31, 2023 and 2022. The decrease in loan-related fees was due to a decrease in prepayment fees, as early payoffs of loans decreased from year-ago levels.

Noninterest income for Wealth Management includes fees charged to high net-worth clients for managing their assets and for providing financial planning consulting services. The following table provides the amounts of noninterest income for Wealth Management for the years ended December 31:

(dollars in thousands)	2023	2022
Noninterest income	\$ 29,358	\$ 30,027

Noninterest income for Wealth Management was \$29.4 million for the year ended December 31, 2023, compared to \$30.0 million for 2022. The \$0.6 million decrease was due to a decrease in average fees earned on AUM balances as the portfolio composition changed from equities which earn higher fees to fixed income funds which earn lower fees.

Noninterest Expense. The following table provides a breakdown of noninterest expense for Banking and Wealth Management for the years ended December 31:

	Ban	king	Wealth M	Ianagement	
(dollars in thousands)	2023	2022	2023	2022	
Compensation and benefits	\$ 67,114	\$ 90,186	\$ 16,049	\$ 18,705	
Occupancy and depreciation	34,886	34,471	1,913	1,753	
Professional services and marketing	9,626	9,193	3,487	3,211	
Customer service costs	76,806	38,178			
Other	22,082	16,591	651	702	
Total operating expense	210,514	188,619	22,100	24,371	
Goodwill impairment	215,252	_			
Total noninterest expense	\$ 425,766	\$ 188,619	\$ 22,100	\$ 24,371	

Noninterest expense in Banking was \$425.8 million for the year ended December 31, 2023, compared to \$188.6 million for 2022. Noninterest expense for 2023 included a non-cash goodwill impairment charge of \$215.3 million, which was recorded in the second quarter. Excluding this one-time charge, operating noninterest expense totaled \$210.5 million for 2023, compared to \$188.6 million for 2022. The \$21.9 million increase in operating noninterest expense in Banking was largely due to a \$38.6 million increase in customer service costs, and a \$5.5 million increase in other operating expense, offset by a \$23.1 million decrease in compensation and benefits. The increase in customer service costs was due to higher earnings credits paid on deposit balances earning such credits. The higher earnings credits paid are due to the increase in interest rates resulting from the Federal Reserve Board interest rate hikes over the past year and the full-year impact of the interest rate hikes in 2022. The decrease in compensation and benefit costs was primarily due to decreased staffing levels during 2023, compared to levels during, 2022. Average Banking full-time employees ("FTEs") were 539.8 for 2023, compared to 647.2 for 2022, a reduction of 16.6%. Staffing levels were reduced in the first and second quarters of 2023 and remained at reduced levels for the remainder of the year due to efforts to maximize efficiency and contain costs.

Noninterest expense in Wealth Management was \$22.1 million for the year ended December 31, 2023, compared to \$24.4 million for 2022. The \$2.3 million decrease in noninterest expense in Wealth Management was largely due to a \$2.3 million decrease in compensation and benefits, offset by small increases in professional services and marketing expense and occupancy and depreciation expense. The decrease in compensation and benefit costs was primarily due to a reduction in annual bonus expense compared to the year-ago period. Average Wealth Management FTEs were 65.7 for the year ended December 31, 2023, compared to 66.8 for 2022.

Financial Condition

The following table shows the financial position for each of our business segments, and of FFI and Elimination entries used to arrive at our consolidated totals which are included in the column labeled Other, at December 31:

(dollars in thousands)	Banking		Wealth inagement		Other and iminations		Total
2024:							
Cash and cash equivalents	\$ 1,015,832	\$	20,668	\$	(20,368)	\$	1,016,132
Securities AFS, net.	1,313,885		_		_		1,313,885
Securities HTM, net	712,105		_		_		712,105
Loans held for sale	1,285,819		_		_		1,285,819
Loans held for investment, net	7,909,091		_		_		7,909,091
Investment in FHLB stock	37,869		_		_		37,869
Accrued interest receivable.	54,804		_		_		54,804
Deferred taxes	69,669		(3,004)		9,985		76,650
Premises and equipment, net.	35,492		178		136		35,806
Real estate owned ("REO")	6,210		_		_		6,210
Bank owned life insurance	49,993		_		_		49,993
Core deposit intangibles	3,558		_		_		3,558
Derivative assets	5,086		_		_		5,086
Other assets	112,485		524		25,248		138,257
Total assets	\$ 12,611,898	\$	18,366	\$	15.001	\$ 1	12,645,265
	\$ 9,898,339	\$	10,500	\$	- , ,	_	9,870,279
Deposits.	. , ,	Ф	_	Ф	(28,060)	Ф	
Borrowings	1,425,369				172 450		1,425,369
Subordinated debt.	(1.021)		(2.046)		173,459		173,459
Intercompany balances	(1,031)		(2,046)		3,077		122.705
Accounts payable and other liabilities	100,549		2,406		19,840		122,795
Shareholders' equity	1,188,672	_	18,006	_	(153,315)	_	1,053,363
Total liabilities and equity	\$ 12,611,898	\$	18,366	\$	15,001	\$ 1	12,645,265
2023:							
Cash and cash equivalents	\$ 1,326,237	\$	4,746	\$	(4,354)	\$	1,326,629
Securities AFS, net.	703,226		_		_		703,226
Securities HTM, net	789,578		_		_		789,578
Loans held for investment, net	10,148,597		_		_	1	10,148,597
Investment in FHLB stock	24,613		_		_		24,613
Accrued interest receivable	54,163		_		_		54,163
Deferred taxes	26,917		183		2,042		29,142
Premises and equipment, net	39,639		150		136		39,925
Real estate owned ("REO")	8,381		_		_		8,381
Bank owned life insurance	48,653						48,653
Core deposit intangibles	4,948		_		_		4,948
Other assets	123,652		533		25,208		149,393
Total assets	\$ 13,298,604	\$	5,612	\$	23,032	\$ 1	13,327,248
	\$ 10,708,549	\$	3,012	\$	(19,617)	_	10,688,932
Deposits.	. , ,	Φ		Ф	(19,017)	ر ب	
Borrowings	1,409,056		_		172 207		1,409,056
Subordinated debt.	2 (01		(0.070)		173,397		173,397
Intercompany balances	2,604		(9,079)		6,475		120.520
Accounts payable and other liabilities	108,434		2,196		19,890		130,520
Shareholders' equity	1,069,961	_	12,495	_	(157,113)	_	925,343
Total liabilities and equity	\$ 13,298,604	\$	5,612	\$	23,032	\$ 1	13,327,248

Our consolidated balance sheet is primarily affected by changes occurring in our Banking operations as our Wealth Management operations do not maintain significant levels of assets or liabilities.

During 2024, total assets decreased by \$682 million primarily due to decreases in total loans and cash and cash equivalents, offset by increases in investment securities and deferred taxes. During 2024, total liabilities decreased \$810 million primarily due to decreases in deposits, and accounts payable and other liabilities, offset by an increase in borrowings. During 2024, total shareholders' equity increased by \$128 million due largely to \$214.5 million in net proceeds from the July 2024 capital raise, and a \$5.3 million increase in accumulated other comprehensive income, offset by the net loss of \$92.4 million for the year ended December 31, 2024.

For additional information on the changes in total assets, liabilities, and shareholders' equity, see "Overview and Recent Developments" within Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

Cash and cash equivalents, certificates of deposit and securities: Cash and cash equivalents, which primarily consist of funds held at the Federal Reserve Bank or at correspondent banks, including fed funds, decreased by \$310 million at December 31, 2024, compared to December 31, 2023. Changes in cash and cash equivalents are primarily affected by the funding of loans, investments in securities, and changes in our sources of funding including deposits and borrowings.

Securities available-for-sale:: The following table provides a summary of the Company's AFS securities portfolio at December 31:

			Unrealized	Allowance for	Estimated
(dollars in thousands) 2024:	Cost	Gains	Losses	Credit Losses	Fair Value
	¢ 11 121	¢	¢ (1.270)	¢	¢ 0.942
Collateralized mortgage obligations	\$ 11,121	\$	\$ (1,279)	\$ —	\$ 9,842
Agency mortgage-backed securities	1,126,861	2,308	(7,543)	_	1,121,626
Municipal bonds	48,921		(3,386)		45,535
SBA securities	9,236	2	(93)	_	9,145
Beneficial interests in FHLMC securitization	4,619			(3,377)	1,242
Corporate bonds	133,767	_	(7,193)	(757)	125,817
U.S. Treasury	700	_	(22)	` <u>—</u>	678
Total	\$ 1,335,225	\$ 2,310	\$ (19,516)	\$ (4,134)	\$ 1,313,885
2023:					
Collateralized mortgage obligations	\$ 8,946	\$ —	\$ (1,341)	\$ —	\$ 7,605
Agency mortgage-backed securities	106,733	1,028	(414)	_	107,347
Municipal bonds	49,473	_	(3,037)		46,436
SBA securities	13,631	2	(106)	_	13,527
Beneficial interests in FHLMC securitization	14,473	4	(418)	(6,818)	7,241
Corporate bonds	138,858	_	(15,176)	(1,402)	122,280
U.S. Treasury	399,375		(585)		398,790
Total	\$ 731,489	\$ 1,034	\$ (21,077)	\$ (8,220)	\$ 703,226

Excluding the allowance for credit losses, the increase in AFS securities in 2024 compared to 2023 was due primarily to the purchases of \$1.3 billion of agency mortgage-backed securities and \$0.5 billion in U.S. Treasury securities, offset by \$0.9 billion in sales and maturities of U.S. Treasury securities, \$0.2 billion in sales and maturities of agency mortgage-backed securities, and \$0.1 billion in principal payments received. The change in allowance for credit losses of \$4.1 million from 2023 to 2024 was largely due to an impairment charge related to an interest-only strip security within the FHLMC securitization portfolio that was near maturity.

The scheduled maturities of securities AFS and the related weighted average yields were as follows as of December 31, 2024:

(dollars in thousands)	1 Year or Less		ore than 1 Year rough 5 Years		re than 5 Years rough 10 Years	-	More than 10 Years		Total
Amortized Cost:									
Collateralized mortgage obligations	\$ —	\$	276	\$	154	\$	10,691	\$	11,121
Agency mortgage-backed securities	48		2,992		_		1,123,821		1,126,861
Municipal bonds	2,594		14,874		29,218		2,235		48,921
SBA securities	_		418		388		8,430		9,236
Beneficial interests in FHLMC									
securitization	_		4,619				_		4,619
Corporate bonds	_		61,961		66,282		5,524		133,767
U.S. Treasury	200		500						700
Total	\$ 2,842	\$	85,640	\$	96,042	\$	1,150,701	\$	1,335,225
Weighted average yield	1.99	%	5.83 %	6	3.01 %	ó	5.50	6	5.34 %
Estimated Fair Value:		-							
Collateralized mortgage obligations	\$ —	\$	256	\$	150	\$	9,436	\$	9,842
Agency mortgage-backed securities	47		2,882		_		1,118,697		1,121,626
Municipal bonds	2,573		14,120		27,065		1,777		45,535
SBA securities	_		416		388		8,341		9,145
Beneficial interests in FHLMC									
securitization	_		4,619				_		4,619
Corporate bonds	_		60,318		61,889		4,367		126,574
U.S. Treasury	200		478						678
Total	\$ 2,820	\$	83,089	\$	89,492	\$	1,142,618	\$	1,318,019

Securities held-to-maturity: The following table provides a summary of the Company's HTM securities portfolio at December 31:

(dollars in thousands)	Amortized Cost	Gross Unrecognized Gains Losses		Allowance for Credit Losses	Estimated Fair Value
Agency mortgage-backed securities	\$ 712,105 \$ 712,105	\$ — \$ —	\$ (75,265) \$ (75,265)	\$ — \$ —	\$ 636,840 \$ 636,840
2023: Agency mortgage-backed securities	\$ 789,578 \$ 789,578	\$ 1 \$ 1	\$ (79,558) \$ (79,558)	<u>\$</u> —	\$ 710,021 \$ 710,021

The scheduled maturities of securities HTM, and the related weighted average yields were as follows, as of December 31, 2024:

(dollars in thousands) December 31, 2024	 ear or ess		re than 1 Year ough 5 Years	 ore than 5 Years rough 10 Years	More than 10 Years	Total
Amortized Cost:						
Agency mortgage-backed securities	\$ _	\$	4,542	\$ 8,900	\$ 698,663	\$ 712,105
Total	\$	\$	4,542	\$ 8,900	\$ 698,663	\$ 712,105
Weighted average yield	9	6	0.99 %	1.58 %	2.24 %	2.22 %
Estimated Fair Value:						
Agency mortgage-backed securities	\$ _	\$	4,287	\$ 8,128	\$ 624,425	\$ 636,840
Total	\$	\$	4,287	\$ 8,128	\$ 624,425	\$ 636,840

See Note 3: Securities of the notes to the consolidated financial statements for additional information on our investment securities portfolio.

Loans. The following table sets forth our loans held for investment, by loan category, as of December 31:

	December	31, 2024	December	31, 2023	
(dollars in thousands)	Amount Percentage of Total Loans		Amount	Percentage of Total Loans	
Outstanding principal balance:					
Loans secured by real estate:					
Residential properties:					
Multifamily	\$ 3,341,823	42.1 % \$	5,227,885	51.5 %	
Single family	873,491	11.0 %	950,712	9.4 %	
Total real estate loans secured by residential					
properties	4,215,314	53.1 %	6,178,597	60.8 %	
Commercial properties	904,167	11.4 %	987,596	9.7 %	
Land and construction	69,246	0.9 %	137,298	1.4 %	
Total real estate loans	5,188,727	65.4 %	7,303,491	71.9 %	
Commercial and industrial loans	2,746,351	34.6 %	2,856,228	28.1 %	
Consumer loans	1,137	0.0 %	1,328	0.0 %	
Total loans	7,936,215	100.0 %	10,161,047	100.0 %	
Premiums, discounts and deferred fees and expenses	5,178		16,755		
Total	\$ 7,941,393	\$	10,177,802		

In August 2024, a portion of the Company's multifamily portfolio totaling \$1.9 billion in principal balance was reclassified from loans held for investment to loans held for sale. In December 2024, the Company sold \$489 million in principal balance of the transferred loans. Loans held for sale, net of deferred fees, are accounted for at the lower of amortized cost or fair value and totaled \$1.3 billion as of December 31, 2024, and consisted entirely of multifamily loans. Loans held for sale are excluded from the table above.

Total loans (including loans held for sale) decreased by \$951 million at December 31, 2024 compared to December 31, 2023, largely due to loan origination and fundings totaling \$1.5 billion, offset by loan payoffs and paydowns of \$1.9 billion, loan sales of \$489 million, and a \$90.7 million LHFS mark-to-market valuation change on the remaining loans held for sale. The decrease in total loans from the prior year end aligns with management's strategy to reduce exposure to low-coupon fixed-rate loans and our r concentration in multifamily CRE loans through past and future loan sales and selectively focusing future loan growth in customer/client relationship banking products such as C&I loans.

At December 31, 2024, average current loan-to-value ("LTV") ratios for all multifamily loans (including those included in loans held for sale) and single-family residential loans were 53.6% and 54.1%, respectively. At December 31, 2023, average current LTV ratios for the multifamily and single-family residential loans were 54.9% and 54.3%, respectively.

At December 31, 2024, \$904 million of the loan portfolio consisted of loans secured by commercial real estate properties, consisting of non-owner occupied and owner-occupied loans, respectively. Non-owner occupied CRE loans totaled approximately \$565 million and consisted of a diversified mix of retail, office, hospitality, industrial, medical, and other real estate loans. The average current LTV ratio for the non-owner occupied CRE portfolio was 47.8% and 46.9% as of December 31, 2024 and December 31, 2023, respectively.

At December 31, 2024, \$2.7 billion of the loan portfolio consisted of C&I loans consisting of commercial business lines of credit (\$1.2 billion), municipal financing loans (\$997 million), commercial business term loans (\$440 million) and equipment finance loans (\$146 million).

The loan portfolio is largely concentrated in the geographic markets in which we operate. As of December 31, 2023, approximately 86.3% of the loans in our portfolio were made to borrowers who live and/or conduct business in California (72%), Florida (8%), Texas (5.1%), and Nevada (1.2%).

The following table presents contractual maturity information for loans held for investment, net of premiums, discounts and deferred fees and expenses as of December 31, 2024:

			Scheduled Maturity									
(dollars in thousands)	Due	e in One Year or Less	Yea	e After One ar Through live Years	Due After Five to 15 Years			Oue After 15 Years				
Loans secured by real estate:												
Residential properties:												
Multifamily	\$	470	\$	9,193	\$	493,542	\$ 2	2,844,240				
Single family		539		6,120		6,752		863,545				
Total real estate loans secured by residential												
properties		1,009		15,313		500,294	3	3,707,785				
Commercial properties		105,276		371,582		299,826		126,997				
Land and construction		59,390		5,481		_		4,263				
Total real estate loans		165,675		392,376		800,120	3	3,839,045				
Commercial and industrial loans		205,418		1,451,249		371,463		714,884				
Consumer loans		926		153		1		83				
Total loans held for investment, net	\$	372,019	\$:	1,843,778	\$	1,171,584	\$ 4	1,554,012				

See Note 4: *Loans* of the notes to the consolidated financial statements for additional information on our loan portfolio.

Deposits: The following table sets forth information with respect to our deposits and the average rates paid on deposits, as of December 31:

	20	24	202	23	
		Weighted		Weighted	
(dollars in thousands)	Amount	Average Rate	Amount	Average Rate	
Demand deposits:					
Noninterest-bearing	\$ 1,956,628	_	\$ 1,467,806	_	
Interest-bearing	1,995,397	3.29 %	2,881,786	2.94 %	
Money market and savings	3,524,801	3.60 %	3,195,670	3.81 %	
Certificates of deposit	2,393,453	4.72 %	3,143,670	4.87 %	
Total	\$ 9,870,279	3.09 %	\$ 10,688,932	3.36 %	

Total deposits decreased by \$818.7 million to \$9.9 billion at December 31, 2024, compared to \$10.7 billion at December 31, 2023. During 2024, our deposit rates have moved in a manner consistent with overall deposit market rates. The weighted average rate of our interest-bearing demand deposits increased from 2.94% at December 31, 2023 to 3.29% at December 31, 2024. This increase was offset by decreases in the weighted average rate on money market and savings which decreased from 3.81% at December 31, 2023 to 3.60% at December 31, 2024, and certificates of deposit which decreased from 4.87% at December 31, 2023 to 4.72% at December 31, 2024. The increase in deposits included increases in wholesale, digital bank, and corporate deposits of \$2.1 billion, \$0.1 billion, and \$0.5 billion respectively, offset by decreases in retail branch and specialty deposits of \$0.9 billion and \$1.5 billion, respectively.

At December 31, 2024, deposits by channel consisted of the following: retail branches (26%), specialty banking (32%), digital banking (9%) and wholesale (33%). At December 31, 2023, deposits by channel consisted of the following: retail branches (27%), specialty banking (24%), digital banking (9%) and wholesale (40%).

The Bank may utilize brokered deposits (included in wholesale channel) as a source of funding and as a component of its overall liquidity management process. The Bank held brokered deposits totaling \$3.2 billion and \$4.2

billion at December 31, 2024 and December 31, 2023, respectively including insured cash sweep ("ICS") accounts totaling \$1.0 billion and \$1.4 billion at December 31, 2024 and December 31, 2023, respectively which are classified as brokered deposit accounts for regulatory reporting purposes. The weighted average rates paid on non-ICS and ICS brokered deposit balances were 4.15% and 3.10%, respectively for accounts held at December 31, 2024. The weighted average rates paid on non-ICS and ICS brokered deposit balances were 4.35% and 3.53%, respectively for accounts held at December 31, 2023. Proceeds from the December 2024 multifamily loan sale were utilized to pay down the brokered deposit balances and in addition, during 2024, brokered certificate of deposit accounts were allowed to mature without replacement, all of which contributed to the overall year-over-year decrease in brokered deposit balances.

Large depositor relationships, consisting of deposit relationships which exceed 2% of total deposits, accounted for, in the aggregate, 19.7% and 12.5% of our total deposits as of December 31, 2024, and 2023, respectively. The composition of our large depositor relationships includes mortgage servicing clients who have maintained long-term depository relationships with us. The balances in these depository accounts are subject to seasonal inflows and outflows, common in the mortgage servicing industry, and average balances in this portfolio unexpectedly grew in the later part of 2024.

The deposits held by the Bank are insured by the FDIC's Deposit Insurance Fund up to applicable limits. The Dodd-Frank Act permanently increased the maximum deposit insurance amount for banks, savings institutions and credit unions to \$250,000 per depositor. Insured and collateralized deposits comprised approximately 84% of total deposits at December 31, 2024.

The following table sets forth the estimated deposits exceeding the FDIC insurance limit:

	Dec	ember 31, 2024	Dec	ember 31, 2023
(dollars in thousands)		Amount		Amount
Uninsured deposits	\$	2,401,646	\$	2,662,405

The following table sets forth the estimated deposits exceeding the FDIC insurance limit:

				Over Three		Over Six			
Large Denomination Certificates of Deposit	Th	ree Months	M	Ionths Through		onths Through	_	Over	
Maturity Distribution		or Less		Six Months	T	welve Months	Tv	velve Months	 Total
Certificates of deposit of \$250,000 or less	\$	420,998	\$	351,266	\$	368,595	\$	1,024,907	\$ 2,165,766
Certificates of deposit of more than \$250,000		76,691		44,619		92,960		13,417	227,687
Total	\$	497,689	\$	395,885	\$	461,555	\$	1,038,324	\$ 2,393,453

Borrowings. At December 31, 2024, our borrowings consisted of \$1.0 billion in FHLB putable advances at the Bank, \$400 million of FHLB term advances at the Bank, and \$25 million in repurchase agreements at the Bank. At December 31, 2023, our borrowings consisted of \$800 million in FHLB putable advances at the Bank, \$100 million of FHLB term advances at the Bank, \$160 million in FHLB overnight advances and \$285 million in term advances from the Federal Reserve Bank, and \$64 million in repurchase agreements at the Bank.

The average balance of borrowings and the weighted average interest rate on such borrowings were \$1.5 billion and 4.09%, respectively for the year ended December 31, 2024. The average balance of borrowings and the weighted average interest rate on such borrowings were \$1.2 billion and 4.67%, respectively for the year ended December 31, 2023.At December 31, 2024, total borrowings represented 11.3% of total assets, compared to 10.6% at December 31, 2023.

As of December 31, 2024, our unused borrowing capacity was \$3.0 billion, which consisted of \$1.7 billion in available lines of credit with the FHLB, \$1.1 billion in available borrowing capacity with the Federal Reserve Bank, \$240 million in borrowing capacity through unsecured federal funds lines with six correspondent financial institutions, and \$20 million in available borrowing capacity through line of credit arrangement that our holding company maintains with an unaffiliated lender.

For additional information about borrowings, see Note 12: Borrowings to the consolidated financial statements.

Subordinated debt. At December 31, 2024 and December 31, 2023, FFI had two issuances of subordinated notes with an aggregate carrying value of \$173 million. For additional information about subordinated debt, see Note 13: Subordinated Debt to the consolidated financial statements.

Delinquent Loans, Nonperforming Assets and Provision for Credit Losses

Loans are considered past due following the date when either interest or principal is contractually due and unpaid. Loans on which the accrual of interest has been discontinued are designated as nonaccrual loans. Accrual of interest on loans is discontinued when reasonable doubt exists as to the full, timely collection of interest or principal and, generally, when a loan becomes contractually past due for 90 days or more with respect to principal or interest. However, the accrual of interest may be continued on a well-secured loan contractually past due 90 days or more with respect to principal or interest if the loan is in the process of collection or collection of the principal and interest is deemed probable. The following table provides a summary of past due and nonaccrual loans in our loans held for investment portfolio as of December 31:

		Past Du	e an	d Still Accı	uin	ıg								
) Days				al Past Due				
(dollars in thousands)	30-	-59 Days	<u>60</u> .	-89 Days	or	More	No	naccrual	and	Nonaccrual	_	Current	_	Total
2024:														
Real estate loans:														
Residential properties	\$	7,083	\$	_	\$	_	\$	23,324	\$	30,407	\$	4,193,994	\$	4,224,401
Commercial properties		7,944		428	1	12,900		7,946		29,218		874,463		903,681
Land and construction		_		_		_		_		_		69,134		69,134
Commercial and industrial loans		997		617				9,174		10,788		2,732,226		2,743,014
Consumer loans												1,163		1,163
Total	\$	16,024	\$	1,045	\$ 1	12,900	\$	40,444	\$	70,413	\$	7,870,980	\$	7,941,393
Percentage of total loans		0.20 %		0.01 %		0.16 %	ó	0.51 %)	0.89 %)			
2023:														
Real estate loans:														
Residential properties	\$	93	\$	416	\$	_	\$	112	\$	621	\$	6,196,923	\$	6,197,544
Commercial properties		27,403		403		1,730		2,915		32,451		954,321		986,772
Land and construction		_		_		_		_				136,827		136,827
Commercial and industrial loans		525		88		_		8,804		9,417		2,845,845		2,855,262
Consumer loans		_		_		_		_		_		1,397		1,397
Total	\$	28,021	\$	907	\$	1,730	\$	11,831	\$	42,489	\$	10,135,313	\$	10,177,802
Percentage of total loans		0.28 %		0.01 %		0.02 %	ó	0.12 %)	0.42 %)			
2022:														
Real estate loans:														
Residential properties	\$	511	\$	57	\$	_	\$	2,556	\$	3,124	\$	6,374,100	\$	6,377,224
Commercial properties		15,000		946		1,213		4,547		21,706		1,180,357		1,202,063
Land and construction		_		_		_		_				157,630		157,630
Commercial and industrial loans		385		1,495		982		3,228		6,090		2,978,668		2,984,758
Consumer loans		_		167		_		_		167		4,351		4,518
Total	\$	15,896	\$	2,665	\$	2,195	\$	10,331	\$	31,087	\$	10,695,106	\$	10,726,193
Percentage of total loans	_	0.15 %		0.02 %		0.02 %	ó	0.10 %	5	0.29 %)			

The following table summarizes our nonaccrual loans as of:

(dollars in thousands)	Nonaccrual vith Allowance r Credit Losses	Nonaccrual with no Allowance for Credit Losses			
December 31, 2024					
Real estate loans:					
Residential properties	\$ 1,420	\$	21,904		
Commercial properties	3,449		4,497		
Commercial and industrial loans	9,174		_		
Total	\$ 14,043	\$	26,401		
December 31, 2023					
Real estate loans:					
Residential properties	\$ _	\$	112		
Commercial properties	_		2,915		
Commercial and industrial loans	7,406		1,398		
Total	\$ 7,406	\$	4,425		

The \$27.9 million increase in total past due and nonaccrual loans from \$42.5 million at December 31, 2023 to \$70.4 million at December 31, 2024 was largely due to two residential property loans totaling \$19.1 million to the same high net worth individual, both of which are well secured by the borrower's net worth and value of the collateral.

Allowance for Credit Losses. The following table summarizes the activity in our ACL related to loans held for investment for the year ended December 31:

(dollars in thousands)	I	Beginning Balance	(R	Provision Reversal) for redit Losses	Charge-offs	Recoveries	Ending Balance
2024:			Ť			 	
Real estate loans:							
Residential properties	\$	9,921	\$	(2,048)	\$ (657)	\$ _	\$ 7,216
Commercial properties		4,148		3,499	(964)	_	6,683
Land and construction		332		(271)	`—	_	61
Commercial and industrial loans		14,796		19,815	(16,770)	492	18,333
Consumer loans		8		23	(23)	1	 9
Total	\$	29,205	\$	21,018	\$ (18,414)	\$ 493	\$ 32,302
Net (charge-offs) recoveries							\$ (17,921)
Net (charge-offs) recoveries to average loans							0.18%
2023:							
Real estate loans:							
Residential properties	\$	8,306	\$	1,615	\$ _	\$ _	\$ 9,921
Commercial properties		8,714		(4,317)	(249)	_	4,148
Land and construction		164		168	_	_	332
Commercial and industrial loans		16,521		1,171	(4,998)	2,102	14,796
Consumer loans		26		(18)	(2)	2	8
Total	\$	33,731	\$	(1,381)	\$ (5,249)	\$ 2,104	\$ 29,205
Net (charge-offs) recoveries							\$ (3,145)
Net (charge-offs) recoveries to average loans							0.03%
2022:							
Real estate loans:							
Residential properties	\$	2,637	\$	5,674	\$ (5)	\$ _	\$ 8,306
Commercial properties		17,049		(8,335)	_	_	8,714
Land and construction		1,995		(1,831)	_	_	164
Commercial and industrial loans		11,992		4,804	(711)	436	16,521
Consumer loans		103		(73)	(4)		 26
Total	\$	33,776	\$	239	\$ (720)	\$ 436	\$ 33,731
Net (charge-offs) recoveries							\$ (284)
Net (charge-offs) recoveries to average loans							0.00%

The allowance for credit losses for loans held for investment totaled \$32.3 million as of December 31, 2024, compared to \$29.2 million as of December 31, 2023. Our ACL for loans held for investment represented 0.41% of total loans held for investment outstanding as of December 31, 2024, compared to 0.29% of total loans held for investment outstanding as of December 31, 2023. The ACL for loans increased \$3.1 million as of December 31, 2024, compared to December 31, 2023. Activity for the year ended December 31, 2024, included provision for credit losses of \$21.0 million, charge-offs of \$18.4 million, and recoveries of \$0.5 million. The increase in charge-offs was largely due to the full write-offs of three commercial credit relationships totaling \$13.4 million in December 2024. The charge-offs reflect the credit relationships' inadequate payment performance, the companies' sustained operating losses and inadequate protection by the value of the collateral. We believe these credit relationships are not representative of the overall loan portfolio credit profile. The remaining charge-offs were related mostly to several delinquent equipment finance leases, with little or no collateral value protection.

Under the CECL methodology, on which our ACL for loans held for investment is based, estimates of expected credit losses over the life of a loan are determined and utilized considering the effect of various major factors. The major factors considered in evaluating losses are historical charge-off experience, delinquency rates, local and national economic conditions including macroeconomic forecasts, the borrower's ability to repay the loan and timing of repayments, and the value of any related collateral. Management's estimate of fair value of the collateral considers current and anticipated future real estate market conditions, thereby causing these estimates to be particularly susceptible to changes that could

result in a material adjustment to results of operations in the future. Provisions for credit losses are charged to operations based on management's evaluation of estimated losses in its loan portfolio.

In addition, the FDIC and the DFPI, as integral parts of their examination processes, periodically review the adequacy of our ACL. These agencies may require us to make additional provisions for credit losses, over and above the provisions that we have already made, the effects of which would be to reduce our income.

For additional information about allowance for credit losses, see Note 5: Allowance for Credit Losses to the consolidated financial statements.

Liquidity

Liquidity management focuses on our ability to generate, on a timely and cost-effective basis, cash sufficient to meet the funding needs of current loan demand, deposit withdrawals, principal and interest payments with respect to outstanding borrowings and to pay operating expenses. Liquidity management also includes the ability to manage unplanned decreases or changes in funding sources, as well as abnormal and unexpected needs. To meet such abnormal and unexpected needs, lines of credit are maintained with the FHLB, the Federal Reserve Bank, and correspondent banks. Liquidity management is both a daily and long-term function of funds management. Liquidity management takes into consideration liquid assets, which includes: cash and cash equivalents; unencumbered eligible investment securities; and investment securities pledged under the Federal Reserve Bank's discount window which can be drawn at-will. Liquidity management also takes into consideration available liquidity sources such as available unused funds from both the FHLB and Federal Reserve Bank credit lines. The Bank's Federal Reserve Bank credit line is secured by pledged collateral in the form of qualifying loans and investment securities. As of December 31, 2024, the Bank had secured unused borrowing capacity of \$1.1 billion under this agreement. The Bank's unused borrowing capacity with the FHLB as of December 31, 2024 was \$1.7 billion. The Bank had a total of \$240 million in unused borrowing capacity available through its correspondent bank lines of credit as of December 31, 2024.

We monitor our liquidity in accordance with guidelines established by our Board of Directors and applicable regulatory requirements. Our need for liquidity is affected by our loan activity, net changes in deposit levels and the maturities of our borrowings. The principal sources of our liquidity consist of deposits, loan interest and principal payments and prepayments, investment management and consulting fees, proceeds from borrowings, and sales of FFI common stock. The remaining balances of the Bank's lines of credit available to draw down totaled \$3.0 billion at December 31, 2024.

We believe our liquid assets and available liquidity sources are sufficient to meet current funding needs and that we have the ability to manage unplanned decreases or changes in funding sources, as well as abnormal and unexpected needs. We regularly monitor liquidity to ensure levels are in compliance with minimum requirements established by our Board of Directors. As of December 31, 2024, our available liquidity ratio was 51.0%, which is above our minimum policy requirement of 25%. We regularly model liquidity stress scenarios to ensure that adequate liquidity is available, and have contingency funding plans in place, which are reviewed and tested on a regular, recurring basis.

Cash Flows from Operating Activities. During the year ended December 31, 2024, operating activities used net cash of \$9 million, comprised primarily of a net loss of \$92 million, an increase in deferred tax benefit of \$48 million, and a decrease in accounts payable and other liabilities of \$17 million, offset by \$121 million in fair value adjustments related to the initial transfer and subsequent fair value measurement of loans in the held for sale portfolio, and an \$18 million decrease in accrued interest receivable and other assets. During the year ended December 31, 2023, operating activities provided net cash of \$8 million, comprised primarily of net income of \$16 million and an \$11 million decrease in accrued interest receivable and other assets, offset partially by an \$18 million decrease in accounts payable and other liabilities. The net income of \$16 million provided by operating activities consisted of the net loss of \$199 million, excluding the goodwill impairment charge of \$215 million, which does not impact cash flow.

Cash Flows from Investing Activities. During the year ended December 31, 2024, investing activities provided net cash of \$287 million, primarily due to a combined \$816 million net decrease in loans (including \$472 million in proceeds from loan sales), \$749 million in proceeds from the sale of securities AFS, \$608 million cash received in principal collection and maturities of securities AFS and HTM, offset by \$1.9 billion (net of discount) in purchases of securities

AFS. During the year ended December 31, 2023, investing activities provided net cash of \$133 million, primarily due to a \$541 million net decrease in loans, \$176 million in proceeds from the sale of securities AFS, \$90 million cash received in principal collection and maturities of securities AFS and HTM, offset by \$667 million (net of discount) in purchases of securities AFS.

Cash Flows from Financing Activities. During the year ended December 31, 2024, financing activities used net cash of \$589 million, comprised primarily of a net decrease in deposits of \$818 million, offset by net proceeds received from the July 2024 capital raise of \$214.5 million and a net decrease in repurchase agreements of \$39 million. During the year ended December 31, 2023, financing activities provided net cash of \$529 million, comprised primarily of a net increase in deposits of \$326 million, and net increase in advances and borrowings of \$340 million, offset by a net decrease in repurchase agreements of \$108 million, a \$20 million decrease in our line of credit, and \$9.0 million in dividends paid.

Ratio of Loans to Deposits. The relationship between gross loans and total deposits can provide a useful measure of a bank's liquidity. Since repayment of loans tends to be less predictable than the maturity of investments and other liquid resources, the higher the loan-to-deposit ratio the less liquid are our assets. On the other hand, since we realize greater yields on loans than we do on other interest-earning assets, a lower loan-to-deposit ratio can adversely affect interest income and earnings. As a result, our goal is to achieve a loan-to-deposit ratio that appropriately balances the requirements of liquidity and the need to generate a fair return on our assets. At December 31, 2024 and 2023, the loan-to-deposit ratios at FFB were 93.5%, and 95.2%, respectively.

Off-Balance Sheet Arrangements

The following table provides the off-balance sheet arrangements of the Company as of December 31, 2024:

(dollars in thousands)	
Commitments to fund under existing loans, lines of credit	\$ 1,032,887
Commitments under standby letters of credit	34,901

Some of the commitments to fund existing loans, lines of credit and letters of credit are expected to expire without being drawn upon. Therefore, the total commitments do not necessarily represent future cash requirements. As of December 31, 2024, FFB was obligated on \$69 million of letters of credit, consisting of a \$59 million letter of credit to Freddie Mac as collateral for the 2024 multifamily loan sale/securitization, and a \$10 million letter of credit to the FHLB used as collateral for public fund deposits.

Interest Rate Risk Management

Interest rate risk ("IRR") refers to the vulnerability of an institution's financial condition to movements in interest rates. Excessive IRR poses a significant threat to an institution's earnings and capital. Changes in interest rates affect an institution's earnings by altering interest-sensitive income and expenses. Changes in interest rates also affect the underlying value of an institutions' assets, liabilities, and off-balance sheet instruments because the present value of future cash flows (and in some cases, the cash flows themselves) change when interest rates change. The Board of Directors of the Bank has adopted a policy to govern the management of the Bank's exposure to IRR. This policy is an integral part of the Bank's overall asset/liability management. The goals of this policy are to (1) optimize profits through the management of IRR; (2) limit the exposure of the Bank's earnings and capital to fluctuations in interest rates; and (3) ensure that the Bank's management of IRR meets applicable regulatory guidelines.

We assess our interest rate exposure within our major balance sheet categories individually, as well as in our balance sheet holistically, focusing on the interest rate sensitivity of our assets and liabilities. Our processes identify potential areas of vulnerability, particularly those influenced by fluctuations in market interest rates. Our IRR assessment process considers the repricing and liquidity characteristics of various financial instruments, including loans, investment securities, deposits, and borrowings. We establish a desired risk profile that aligns with our strategic goals and the prevailing interest rate environment. This profile considers factors such as the mix of fixed and floating rate assets and liabilities, taking into account our outlook on interest rates. We set clear policy limits and guidelines that guide our IRR management strategies, consistent with regulatory guidance. We employ various strategies to mitigate IRR by managing

our asset and liability mix, including adjusting the duration of our assets to align with our liabilities. Our IRR management process is dynamic and includes regular monitoring and review. Our management team conducts ongoing assessments of asset and liability maturities and repricing characteristics, ensuring they remain consistent with our desired risk profile. By proactively identifying, assessing, and managing IRR, we aim to maintain the stability of our financial performance, protect interests of our stakeholders, and ensure our continued ability to meet the financial needs of our customers.

The following table sets forth the interest-earning assets and interest-bearing liabilities balances, including deposit balances which accrue earnings credits (classified as customer service costs on the accompanying consolidated statements of operations) based on when they reprice or mature as of December 31, 2024:

(dollars in thousands)	Less than 1 year	From 1 to 3 Years	From 3 to 5 Years	Over 5 Years	Total
Interest-earnings assets:					
Cash equivalents	\$ 1,009,330	\$ —	\$ —	\$ —	\$ 1,009,330
Securities, FHLB stock	591,326	376,298	274,937	796,040	2,038,601
Loans, including LHFS	3,889,591	3,346,123	1,096,328	780,769	9,112,811
Interest-bearing liabilities:					
Deposits:					
Interest-bearing checking	(2,916,082)	(360,591)	(62,750)	(13,786)	(3,353,209)
Money market and savings	(2,377,815)	(948,750)	(154,702)	(42,907)	(3,524,174)
Certificates of deposit	(1,386,928)	(892,357)	(264,074)	(4)	(2,543,363)
Borrowings	(25,369)	(1,300,000)	(100,000)	_	(1,425,369)
Net: Current Period	\$ (1,215,947)	\$ 220,723	\$ 789,739	\$ 1,520,112	\$ 1,314,627
Net: Cumulative	\$ (1,215,947)	\$ (995,224)	\$ (205,485)	\$ 1,314,627	

As of December 31, 2024, the Company is considered liability sensitive as exhibited by the table above. However, the extent to which our net interest margin will be impacted by changes in prevailing interest rates will depend on a number of factors, including how quickly interest-earning assets and interest-bearing liabilities react to interest rate changes. It is not uncommon for rates on certain assets or liabilities to lag behind changes in the market rates of interest. Additionally, prepayments of loans and early withdrawals of certificates of deposit could cause interest sensitivities to vary. As a result, the relationship or "gap" between interest-earning assets and interest-bearing liabilities, as shown in the above table, is only a general indicator of interest rate sensitivity and the effect of changing rates of interest on our net interest income is likely to be different from that predicted solely on the basis of the interest rate sensitivity analysis set forth in the above table.

Our IRR position is regularly measured using two methods: (i) Net Interest Income ("NII") and (ii) Economic Value of Equity ("EVE"). Consistent with regulatory requirements, the Bank has established Board of Directors-approved IRR limits for NII simulations and EVE calculations. These analyses are reviewed quarterly by the Asset/Liability Committee and the Board of Directors. If the analyses project changes which are outside our pre-established IRR limits, we may: (i) revise existing limits to address the changes in the Bank's IRR, with the recommended limits being prudent and consistent with the Board's risk tolerance; or (ii) retain the existing limits and implement a plan for an orderly return to compliance with these limits, where corrective actions may include, but are not limited to, restructuring the maturity profile of the Bank's investment portfolio, changing deposit pricing, initiating off-balance sheet hedging actions, or adjusting the repricing characteristics of the loan portfolios.

The NII simulation is used to measure and evaluate potential changes in our net interest income resulting from changes in interest rates. The model measures the impact over a range of instantaneous shocks in 100 basis points increments to our net interest income over a 12-months forecast period. The Board-approved limits on NII sensitivity and

the actual computed changes to our NII based on the +/- 100 and +/- 200 basis points hypothetical interest rate scenarios as of December 31, 2024 are shown below:

Fetimated Increase

	(Decrease) in Net	
Assumed Instantaneous Change in Interest Rates	Interest Income	Board Limits
+ 100 basis points	(15.43)%	(20.00)%
+ 200 basis points	(30.10)%	(25.00)%
- 100 basis points	6.60 %	(10.00)%
- 200 basis points	12.02 %	(20.00)%

The modeled one year NII results indicate that the Bank is more earnings sensitive in the rising rate shock scenarios of 100 through 200 basis points. The NII modeled results above are in compliance with the IRR Board limits with the exception of the + 200 basis point interval. Corrective actions since taken to mitigate this exposure include the Bank entering into an interest rate swap agreement whereby it will receive a floating-rate payment and pay a fixed-rate payment thereby increasing interest earnings as rates rise and reducing rising rate sensitivity.

The EVE measures the sensitivity of our market value equity to simultaneous changes in interest rates. EVE is derived by subtracting the economic value of the Bank's liabilities from the economic value of its assets, assuming current and hypothetical interest rate environments. EVE is based on all of the future cash flows expected to be generated by the Bank's current balance sheet, discounted to derive the economic value of the Bank's assets and liabilities. These cash flows may change depending on the assumed interest rate environment and the resulting changes in other assumptions, such as prepayment speeds. The Bank has established IRR limits which specify the maximum EVE sensitivity allowed under current interest rates and for a range of hypothetical interest rate scenarios each in 100 basis point increments. The hypothetical scenarios are represented by immediate, permanent, parallel movements in the term structure of interest rates. The Board-approved limits on EVE sensitivity and the actual computed changes to our EVE based on the +/- 100 and +/- 200 basis points hypothetical interest rate scenarios as of December 31, 2024 are shown below:

	Estimated Increase (Decrease) in Economic	
Assumed Instantaneous Change in Interest Rates	Value of Equity	Board Limits
+ 100 basis points	(3.82)%	(15.00)%
+ 200 basis points	(13.88)%	(25.00)%
- 100 basis points	(4.52)%	(15.00)%
- 200 basis points	(11.83)%	(20.00)%

The results of the EVE are hypothetical, and a variety of factors might cause actual results to differ substantially from what is depicted. These could include, but are not limited to, non-parallel yield curve shifts, changes in market interest rate spreads and the actual reaction to changes in interest rate levels of interest-earning assets and interest-bearing liabilities. It is not uncommon for rates on certain assets or liabilities to lag behind changes in the market rates of interest. Additionally, prepayments of loans and early withdrawals of certificates of deposit could cause interest sensitivities to vary.

The EVE modeled results above are in compliance with the EVE limits. The EVE is an interest rate risk management tool and the results are not necessarily an indication of our actual future results. Actual results may vary significantly from the results suggested by the table above. Loan prepayments and deposit attrition, changes in our mix of earning assets or funding sources, and future asset/liability management decisions, among others, may vary significantly from our assumptions.

The results of these analyses and simulations do not contemplate all of the actions that we may undertake in response to changes in interest rates. In response to actual or anticipated changes in interest rates, we have various

alternatives for managing and reducing the Bank's exposure to interest rate risk, such as entering into hedges and obtaining long-term fixed-rate FHLB advances.

We believe our IRR management policy limits are consistent with prevailing practice in the regional banking industry.

Capital Resources and Dividends

The Capital Rules apply to United States based bank holding companies and federally insured depository institutions and require the Company (on a consolidated basis) and FFB (on a stand-alone basis) to meet specific capital adequacy requirements that, for the most part, involve quantitative measures, primarily in terms of the ratios of their capital to their assets, liabilities, and certain off-balance sheet items, calculated under regulatory accounting practices. For additional information regarding these Capital Rules, see Item 1 "Business - Capital Requirements Applicable to Banks and Bank Holding Companies" in Part I above.

In addition, prompt corrective action regulations place a federally insured depository institution, such as FFB, into one of five capital categories on the basis of its capital ratios: (i) well-capitalized; (ii) adequately capitalized; (iii) undercapitalized; (iv) significantly undercapitalized; or (v) critically undercapitalized. A depository institution's primary federal regulatory agency may determine that, based on certain qualitative assessments, the depository institution should be assigned to a lower capital category than the one indicated by its capital ratios. At each successive lower capital category, a depository institution is subject to greater operating restrictions and increased regulatory supervision by its federal bank regulatory agency.

The following table sets forth the capital and capital ratios of FFI (on a consolidated basis) and FFB (on a standalone basis) as of the respective dates indicated below, as compared to the respective regulatory requirements applicable to them:

			т. с		To Be Well-C	
	Actual		For Ca _l Adequacy I		Under Prompt Action Pro	
(dollars in thousands)	Amount	Ratio	Amount	Ratio	Amount	Ratio
<u>FFI</u>						
December 31, 2024						
Common equity tier 1 ratio	\$ 912,919	10.54 % \$	389,938	4.50 %		
Leverage ratio	1,000,568	7.55 %	530,093	4.00 %		
Tier 1 risk-based capital ratio	1,000,568	11.55 %	519,917	6.00 %		
Total risk-based capital ratio	1,209,565	13.96 %	693,223	8.00 %		
December 31, 2023						
Common equity tier 1 ratio	\$ 931,272	10.02 % \$	418,142	4.50 %		
Leverage ratio	931,272	7.20 %	517,033	4.00 %		
Tier 1 risk-based capital ratio	931,272	10.02 %	557,523	6.00 %		
Total risk-based capital ratio	1,140,312	12.27 %	743,363	8.00 %		
December 31, 2022						
Common equity tier 1 ratio	\$ 931,125	9.18 % \$	456,603	4.50 %		
Leverage ratio	931,125	7.44 %	500,327	4.00 %		
Tier 1 risk-based capital ratio	931,125	9.18 %	608,804	6.00 %		
Total risk-based capital ratio	1,145,765	11.29 %	811,739	8.00 %		
<u>FFB</u>						
December 31, 2024						
Common equity tier 1 ratio	\$ 1,141,374	13.22 % \$	388,449	4.50 %	\$ 561,092	6.50 %
Leverage ratio	1,141,374	8.63 %	529,129	4.00 %	661,412	5.00 %
Tier 1 risk-based capital ratio	1,141,374	13.22 %	517,931	6.00 %	690,575	8.00 %
Total risk-based capital ratio	1,176,913	13.63 %	690,575	8.00 %	863,219	10.00 %
December 31, 2023						
Common equity tier 1 ratio	\$ 1,076,337	11.62 % \$	416,684	4.50 %	\$ 601,877	6.50 %
Leverage ratio	1,076,337	8.35 %	515,753	4.00 %	644,691	5.00 %
Tier 1 risk-based capital ratio	1,076,337	11.62 %	555,579	6.00 %	740,772	8.00 %
Total risk-based capital ratio	1,111,979	12.01 %	740,772	8.00 %	925,965	10.00 %
December 31, 2022						
Common equity tier 1 ratio	\$ 1,070,648	10.60 % \$	454,655	4.50 %	\$ 656,724	6.50 %
Leverage ratio	1,070,648	8.59 %	498,725	4.00 %	623,400	5.00 %
Tier 1 risk-based capital ratio	1,070,648	10.60 %	606,207	6.00 %	808,276	8.00 %
Total risk-based capital ratio	1,111,952	11.01 %	808,276	8.00 %	1,010,345	10.00 %

As of each of the dates set forth in the above table, the Company exceeded the minimum required capital ratios applicable to it and FFB's capital ratios exceeded the minimums necessary to qualify as a well-capitalized depository institution under the prompt corrective action regulations. The required ratios for capital adequacy set forth in the above table do not include the Capital Rules' additional capital conservation buffer, though the Company and FFB maintained capital ratios necessary to satisfy the capital conservation buffer requirements as of the dates indicated.

As of December 31, 2024, the amount of capital at FFB in excess of amounts required to be well-capitalized for purposes of the prompt corrective action regulations was \$580 million for the common equity tier 1 ratio, \$480 million for the leverage ratio, \$451 million for the tier 1 risk-based capital ratio and \$314 million for the total risk-based capital ratio.

As of December 31, 2024, FFI had \$25.3 million of available capital and, therefore, has the ability and financial resources to contribute additional capital to FFB, if needed.

The amount and declaration of future cash dividends are subject to approval by our Board of Directors and certain regulatory restrictions which are discussed in *Item 1 "Business—Dividends and Stock Repurchases"* in Part I above. During 2024, the Board of Directors declared a quarterly cash dividend of \$0.01 per share for the quarter ended March 31, 2024, with no subsequent declarations made. During 2023, the Board of Directors declared quarterly cash dividends totaling \$0.06 per share.

We had no material commitments for capital expenditures as of December 31, 2024. However, we intend to take advantage of opportunities that may arise in the future to grow our businesses, which may include opening additional offices or acquiring complementary businesses that we believe will provide us with attractive risk-adjusted returns. As a result, we may seek to obtain additional borrowings and to sell additional shares of our common stock to raise funds which we might need for these purposes. There is no assurance, however, that, if required, we will succeed in obtaining additional borrowings or selling additional shares of our common stock on terms that are acceptable to us, if at all, as this will depend on market conditions and other factors outside of our control, as well as our future results of operations. See Item 1A, "Risk Factors" in Part I above for information regarding the impact that future sales of our common stock may have on the share ownership of our existing stockholders.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk

For quantitative and qualitative disclosures regarding market risk in the Company's portfolio, please see *Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk Management* in Part II above.

Item 8. Financial Statements and Supplementary Data

FIRST FOUNDATION INC INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders and Board of Directors of First Foundation Inc. Dallas. Texas

Opinions on the Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated balance sheet of First Foundation Inc. (the "Company") as of December 31, 2024, the related consolidated financial statements of operations, comprehensive income (loss), changes in shareholders' equity, and cash flows for the year ended December 31, 2024, and the related notes (collectively referred to as the "financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2024, based on criteria established in Internal Control – Integrated Framework: (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2024, and the results of its operations and its cash flows for the year ended December 31, 2024, and the results of its operations and its cash flows for the year ended December 31, 2024, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, because of the effects of the material weakness discussed in the following paragraphs, the Company has not maintained, in all material respects, effective internal control over financial reporting as of December 31, 2024, based on criteria established in Internal Control – Integrated Framework (2013) issued by COSO.

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis. The following material weakness has been identified and included in management's report: the Company did not maintain effective internal controls over the allowance for credit losses

We considered the material weakness identified above in determining the nature, timing, and extent of audit tests applied in our audit of the 2024 consolidated financial statements, and our opinion on Internal Control over Financial Reporting does not affect our opinion on the financial statements.

Basis for Opinions

The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying *Management's Annual Report on Internal Control Over Financial Reporting* appearing under Item 9A.. Our responsibility is to express an opinion on the Company's financial statements and an opinion on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audit of the financial statements included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included

performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Critical Audit Matters

The critical audit matters communicated below are matters arising from the current period audit of the financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit maters or on the accounts or disclosures to which they relate.

Critical Audit Matter - Allowance for Credit Losses (ACL)

The ACL (as described in Note 1 and presented in Note 5) is an estimate of lifetime expected credit losses inherent in financial assets at the balance sheet date. As of December 31, 2024, the ACL of \$32.3 million attributable to loans held for investment consists of 1) an allowance of \$0.7 million on collateral dependent loans and 2) an allowance of \$31.6 million on loans collectively evaluated for impairment. The ACL is estimated using relevant available information based on past events, current conditions, and reasonable and supportable forecasts of future economic conditions. The Company measures expected credit losses of loans on a pool basis when the loans share similar risk characteristics. Depending on the nature of the pool of loans with similar risk characteristics, the Company estimates credit losses by applying a pool-specific probability of default ("PD") and loss given default ("LGD") rate to the expected exposure at default ("EAD") over the contractual life of the loans, or a historical loss rate method. The Company applies a two-year forecast and gradually reverts to historical loss experience and also applies qualitative adjustments.

We determined that auditing the ACL on pooled loans was a critical audit matter because of the extent of auditor judgment and effort to evaluate the subjective and complex judgments made by management and our response to the material weakness. The principal considerations resulting in our determination included the following:

- Significant auditor judgment and audit effort were required to evaluate reasonableness of the PD, LGD and EAD
 assumptions
- Significant auditor judgment and audit effort were required to evaluate the application of the reasonable and supportable forecast of economic variables
- Significant auditor judgment, audit effort, and auditor subjectivity in applying audit procedures to evaluate the qualitative adjustments used in the calculation
- Significant audit effort related to the relevance and reliability of the high volume of data used in the model

The primary procedures we performed to address the critical audit matter included:

- With the assistance of our internal specialists, evaluating the reasonableness of the PD, LGD, and EAD model
 assumptions, loan segmentation, the application of the reasonable and supportable forecasts of economic
 variables, and the conceptual design of the credit loss estimation models, including conducting a model
 assumption sensitivity analysis.
- Evaluating management's judgments and assumptions related to the qualitative adjustments, including developing an independent expectation by establishing a range of reasonable outcomes for the qualitative adjustment component of the ACL estimate.
- Evaluating the relevance and reliability of internal and external data used in the ACL estimate on pooled loans.
- Testing the mathematical accuracy of the PD, LGD, and EAD model on a pooled loan level.

Critical Audit Mater - Loans Held for Sale Valuation

In August 2024, the Company reclassified a portion of its multifamily loan portfolio totaling \$1.9 billion principal balance from loans held for investment to loans held for sale. Loans held for sale are accounted for at the lower of amortized cost or fair value and as a result a lower of cost or market adjustment was recorded to earnings. At December 31, 2024 the remaining balance of these loans held for sale totaled \$1.3 billion. As described in Note 2 to the financial statements, the Company estimates the fair value of loans held for sale based upon a discounted cash flow model which involves estimating the future cash flows from the loans in the portfolio and discounting to a present value. The determination of the estimated fair value of loans held for sale required management to make certain significant assumptions about prepayment rates, discount rates and annual expected losses that are subjective in nature.

We identified auditing the estimated fair value of loans held for sale that were transferred from loans held for investment in the current year as a critical audit matter because of the extent of auditor judgment and audit effort to evaluate the subjective and complex judgments made by management related to discount rates and annual expected loss rates.

The primary procedures we performed to address the critical audit matter included:

- We tested the effectiveness of controls related to the estimated fair value of loans held for sale transferred in the current year, including controls relating to management's review and approval of the significant assumptions related to discount rates and annual expected loss rates for loans held for sale.
- We tested the completeness and accuracy of the data inputs used in the loans held for sale fair value calculations.
- We utilized internal valuation specialists to assist in testing management's loans held for sale fair value methodology and techniques for appropriateness, as well as, evaluating the reasonableness of the discount rates and annual expected loss rates.

Critical Audit Matter - Realizability of the Net Operating Losses and Tax Credits

As discussed in Note 1 and Note 18, the Company recognizes deferred income tax assets and liability for future tax effects attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. The Company assesses available positive and negative evidence to determine whether it is more likely than not that the deferred tax asset will be realized which includes the Company making estimates of future taxable income. A valuation allowance is established if it is "more likely than not" that all or a portion of the deferred tax assets will not be realized. As of December 31, 2024, the Company has net deferred tax assets of approximately \$76.7 million including \$58.8 million of net operating loss and tax credit carryforwards and concluded it was more likely than not that the deferred tax assets would be realizable.

We identified auditing the realizability of the net operating loss and credit carryforwards as a critical audit matter because of the extent of auditor judgment required to evaluate management's significant estimates and judgments related to the evaluation of positive and negative evidence.

The primary procedures we performed to address the critical audit matter included:

- We tested the effectiveness of controls related to management's valuation allowance analysis.
- We evaluated management's assessment of the appropriateness and feasibility of tax planning strategies intended to utilize the net operating loss and credit carryforwards.
- We used tax specialists to evaluate management's assessment of the application of tax laws such as expiration
 periods of certain net operating losses and tax credits and to independently evaluate management's schedules of
 temporary differences.
- We evaluated management's assessment of positive and negative evidence used in assessing whether deferred tax assets were more likely than not to be realized in the future.

/s/ Crowe LLP

We have served as the Company's auditor since 2024.

Dallas, Texas March 17, 2025

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the shareholders and Board of Directors of First Foundation Inc.

Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated balance sheet of First Foundation Inc. and subsidiaries (the "Company") as of December 31, 2023, and the related consolidated statements of operations, comprehensive income (loss), changes in shareholders' equity, and cash flows for each of the years in the two-year period ended December 31, 2023, and the related notes (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as of December 31, 2023, and the consolidated results of its operations and its cash flows for each of the years in the two-year period ended December 31, 2023, in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's consolidated financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ Eide Bailly LLP

We served as the Company's auditor from 2007 to 2023. Such date incorporates the acquisition of certain assets of Vavrinek, Trine, Day & Co., LLP, by Eide Bailly LLP in 2019.

Laguna Hills, California February 28, 2024

FIRST FOUNDATION INC. CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share amounts)

	Decem	ber 31,
	2024	2023
ASSETS		
Cash and cash equivalents	\$ 1,016,132	\$ 1,326,629
Securities available-for-sale ("AFS"), at fair value (amortized cost of \$1,335,225		
and \$731,489 at December 31, 2024 and December 31, 2023 respectively; net of		
allowance for credit losses of \$4,134 and \$8,220 at December 31, 2024 and		
December 31, 2023 respectively).	1,313,885	703,226
Securities held-to-maturity ("HTM") (fair value of \$636,840 and \$710,021 at	-14.10-	
December 31, 2024 and December 31, 2023, respectively)	712,105	789,578
Loans held for sale	1,285,819	
Loans held for investment.	7,941,393	10,177,802
Less: Allowance for credit losses.	(32,302)	(29,205)
Total loans held for investment, net	7,909,091	10,148,597
Investment in FHLB stock	37,869	24,613
Accrued interest receivable.	54,804	54,163
Deferred taxes	76,650	29,142
Premises and equipment, net	35,806	39,925
Real estate owned ("REO")	6,210	8,381
Bank owned life insurance	49,993	48,653
Core deposit intangibles	3,558	4,948
Derivative assets	5,086	_
Other assets	138,257	149,393
Total Assets	\$ 12,645,265	\$ 13,327,248
		-
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities:		
Deposits	\$ 9,870,279	\$ 10,688,932
Borrowings	1,425,369	1,409,056
Subordinated debt	173,459	173,397
Accounts payable and other liabilities	122,795	130,520
Total Liabilities	11,591,902	12,401,905
Shareholders' Equity		
Preferred stock, \$0.001 par value, 29,811 shares issued and outstanding at		
December 31, 2024	87,649	_
Common stock, \$0.001 par value; 200,000,000 shares authorized at December 31,		
2024 and 100,000,000 shares authorized at December 31, 2023; 82,365,388		
shares and 56,467,623 shares issued and outstanding, respectively	82	56
Additional paid-in-capital	849,509	720,899
Retained earnings	125,038	218,575
Accumulated other comprehensive loss	(8,915)	(14,187)
Total Shareholders' Equity	1,053,363	925,343
Total Liabilities and Shareholders' Equity	\$ 12,645,265	\$ 13,327,248
Total Diagnities and Shareholders Equity	Ψ 12,073,203	Ψ 13,321,270

FIRST FOUNDATION INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except share and per share amounts)

	For the Year Ended December 31,					31,
		2024		2023		2022
Interest income:						
Loans	\$	474,322	\$	488,718	\$	370,078
Securities		81,949		39,912		26,411
FHLB Stock, fed funds sold and interest-bearing deposits		54,725		45,061		7,389
Total interest income		610,996		573,691		403,878
Interest expense:						
Deposits		358,515		310,760		61,845
Borrowings		62,988		53,791		16,951
Subordinated debt		6,849		6,835		6,392
Total interest expense.		428,352		371,386		85,188
Net interest income		182,644		202,305		318,690
Provision (reversal) for credit losses		20,700		(482)		532
Net interest income after provision for credit losses		161,944	_	202,787	_	318,158
·						
Noninterest income:		26.220		25.252		20.505
Asset management, consulting and other fees		36,229		35,272		38,787
Gain on sale of loans		5,068				_
Gain on sale of securities available-for-sale		1,204		2,304		
Capital market activities		(119,138)		_		_
Gain on sale of REO		679				
Other income		10,086		11,775		9,447
Total noninterest income	_	(65,872)		49,351		48,234
Noninterest expense:						
Compensation and benefits		83,917		84,297		110,222
Occupancy and depreciation		37,502		36,809		36,236
Professional services and marketing costs		17,997		15,184		13,660
Customer service costs		63,586		76,806		38,178
Goodwill impairment		_		215,252		_
Other expenses		30,450		23,854		18,293
Total noninterest expense		233,452	_	452,202		216,589
(Loss) income before income taxes		(137,380)		(200,064)		149,803
Income tax (benefit) expense		(44,973)		(1,000)		39,291
Net (loss) income	\$	(92,407)	\$	(199,064)	\$	110,512
Net (loss) income per share:						
Basic	\$	(1.41)	\$	(3.53)	\$	1.96
Diluted	\$	(1.41)		(3.53)	\$	1.96
Shares used in computation:						
Basic	6	5,598,430	5	6,426,093	5	6,422,450
Diluted		5,598,430		66,426,093		6,490,060

FIRST FOUNDATION INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(In thousands)

	For the Y	ear Ended Dece	mber 31,
	2024	2023	2022
Net (loss) income	\$ (92,407)	\$ (199,064)	\$ 110,512
Other comprehensive income (loss), net of tax:			
Unrealized holding gains (losses) on securities arising during the period	2,863	(1,594)	(13,228)
Reclassification adjustment for gain included in net income	(852)	(1,630)	
Total change in unrealized gain (loss) on available-for-sale securities	2,011	(3,224)	(13,228)
Unrealized gain on cash flow hedge arising during this period	5,324		_
Reclassification adjustment for gain included in net income	(1,673)		
Total change in unrealized gain on cash flow hedge	3,651	_	_
Amortization of unrealized gain (loss) on securities transferred from			
available-for-sale to held-to-maturity	(390)	980	(990)
Total other comprehensive income (loss)	5,272	(2,244)	(14,218)
Total comprehensive (loss) income	\$ (87,135)	\$ (201,308)	\$ 96,294

FIRST FOUNDATION INC. CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(In thousands, except share amounts)

	Common	Stock	<u> </u>	Preferr	ed Stock	Convertible Warrants		Additional		Accumulated Other	
	Number of Shares	Amo	unt	Number of Shares	Amount	Number of Warrants	Amount	Paid-in Capital	Retained Earnings	Comprehensive Income (Loss)	Total
Balance: December 31,	orshares	Aino	unt	<u>or phares</u>	Amount	or warrants	Amount	Сарпа	Larmings	Income (Eoss)	Total
2021	56,432,070	©	56	_	s —			\$ 720,744	\$ 340,976	\$ 2,275	\$ 1,064,051
Net income	30,432,070	φ	50		Φ —			\$ 720,744	110,512	5 2,273	110,512
Other comprehensive loss	_		_	_	_	_	_	_	110,512	(14,218)	(14,218)
Stock based compensation	_		_	_	_	_	_	3,467	_	(11,210)	3,467
Cash dividend	_		_	_	_	_	_		(24,830)	_	(24,830)
Issuance of common stock:									(= 1,000)		(= 1,0000)
Exercise of options	2,000		_	_	_	_	_	18	_	_	18
Stock grants – vesting of	Í										
restricted stock units	148,139		_	_	_	_	_	_	_	_	_
Repurchase of shares from											
restricted shares vesting	(44,384)		_	_	_	_	_	(1,142)	_	_	(1,142)
Stock repurchase	(212,583)		_	_	_	_	_	(3,481)	_	_	(3,481)
Other			_						1	<u></u>	1
Balance:											
December 31, 2022	56,325,242	\$	56	_	s —	_	s —	\$ 719,606	\$ 426,659	\$ (11,943)	\$ 1,134,378
	00,020,212	4	-		<u> </u>		-	\$ 713,000	<u> </u>	<u> </u>	ψ 1,12 1,570
Net loss			_						(199,064)	_	(199,064)
Other comprehensive loss	_		_	_	_	_	_		_	(2,244)	(2,244)
Stock based compensation			_					1,674		_	1,674
Cash dividend	_		_	_	_	_	_	_	(9,020)	_	(9,020)
Issuance of common stock:	40.500							4.50			4.50
Exercise of options	19,500		_	_	_	_	_	158	_	_	158
Stock grants – vesting of	150 470										
restricted stock units	158,478		_	_	_		_	_		_	_
Repurchase of shares from restricted shares vesting	(35,597)							(539)			(539)
Balance:	(33,391)	_	_					(339)			(339)
								. ===			
December 31, 2023	56,467,623	\$	56		<u>\$</u>		<u>\$</u>	\$ 720,899	\$ 218,575	\$ (14,187)	\$ 925,343
Net loss	_		_	_	_	_		_	(92,407)	_	(92,407)
Other comprehensive income .	_		_	_	_	_	_	_	_	5,272	5,272
Stock based compensation	_		_	_	_	_		1,954	_	_	1,954
Cash dividend	_		—	_	_	_	_	_	(1,130)	_	(1,130)
Issuance of common stock:											
Stock grants – vesting of											
restricted stock units	119,040		_	_	_	_	_		_	_	
Issuance of common stock	11,308,676		11	44.201	120.462		_	35,307			35,318
Issuance of preferred shares.	_		—	44,301	138,462	_		_	_	_	138,462
Issuance of warrants				_	(0.210)	6	54,219	(2.004)		_	54,219
Issuance costs	_		_	_	(8,210)	_	(3,215)	(2,094)	_	_	(13,519)
Repurchase of shares from	(10.051)							(140)			(140)
restricted shares vesting	(19,951)		1	_	_		_	(149)			(149)
Stock repurchase			1	_	_		_	(1)		_	_
to common shares	14,490,000		14	(14,490)	(42,603)			42,589			
Balance:	17,770,000		17	(17,470)	(72,003)			74,307			
	02.265.203	•	0.2	20.011	Ф 07 C4C		0.51.004	# 700 505	0 127 020	n (0.017)	0.1.052.262
December 31, 2024	82,365,388	\$	82	29,811	\$ 87,649	6	\$ 51,004	\$ 798,505	\$ 125,038	\$ (8,915)	\$ 1,053,363

FIRST FOUNDATION INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

	For the			
Cook Floure from On motion Assisting	2024	2023	2022	
Cash Flows from Operating Activities: Net (loss) income	\$ (92,407)	\$ (199,064)	\$ 110,512	
Adjustments to reconcile net (loss) income to net cash provided by (used in) operating activities: Goodwill impairment	(>2,107)	215,252		
Provision (reversal) for credit losses - loans	22,149	871	(72	
Provision (reversal) for credit losses - securities AFS.	(956)	752	1,040	
Stock-based compensation expense	1,954	1,674	3,467	
Depreciation and amortization	4,758	4,426	4,036	
Deferred tax (benefit) expense	(49,773)	(3,612)	487 2,312	
Amortization of (discount) premium on securities. Amortization of core deposit intangible.	(10,168) 1,390	(6,377) 1,635	1,913	
Amortization of mortgage servicing rights - net	1,827	2,138	2,759	
Gain on sale of REO	(679)		_	
Gain on sale of loans	(5,068)	_	_	
Gain on sale of securities available-for-sale.	(1,204)	(2,304)	_	
Gain from hedging activities	(1,204)	_	_	
LHFS LOCOM adjustment at time of transfer Change in fair value of LHFS	136,683 (15,874)	_	_	
Amortization of OCI - securities transfer to HTM.	(382)	980	(377	
Valuation allowance on mortgage servicing rights - net	(2,753)	(1,771)	(1,874	
Decrease (increase) in accrued interest receivable and other assets	19,533	11,224	(38,999	
(Decrease) increase in accounts payable and other liabilities	(16,610)	(17,900)	16,286	
Net cash (used in) provided by operating activities.	(8,784)	7,924	101,490	
Cash Flows from Investing Activities:				
Net decrease (increase) in loans	344,929	540,971	(3,318,750	
Proceeds from sale of loans.	471,504		_	
Proceeds from sale of REO.	2,850			
Purchase of premises and equipment	(2,726)	(8,211)	(4,583	
Disposals of premises and equipment Proceeds from sale of land	46 1,650	_	3,388	
Loss on sale of land	391			
Purchases of securities AFS	(1,871,576)	(667,467)	(798	
Purchases of securities HTM.		_	(171,852	
Proceeds from sale of securities available-for-sale	749,020	176,383		
Maturities of securities AFS	531,342	17,202	27,923	
Maturities of securities HTM.	76,320	73,152	224,737	
Proceeds from redemption of securities	(2.130)	_	_	
Impairment of securities AFS	(3,130)	745	(7,109	
Net (increase) decrease in FHLB stock. Proceeds from BOLI policy	(13,256)	743	326	
Net cash provided by (used in) investing activities.	287,364	132,775	(3,246,718	
Cash Flows from Financing Activities:	207,301	132,773	(3,210,710	
Increase (decrease) in deposits	(818,653)	326,320	1,550,650	
Proceeds from FHLB & FRB advances	2,793,475	92,744,127	85,895,220	
Repayments on FHLB & FRB advances	(2,738,463)	(92,204,139)	(85,090,220	
Net change in federal funds purchased		(200,000)	200,000	
Net (decrease) increase in line of credit		(20,000)	1,500	
Net increase in subordinated debt	62	62	147,639	
Net (decrease) increase in repurchase agreements	(38,699)	(107,534)	5,672 (1,061	
Dividends paid.	(1,130)	(9,020)	(24,830	
Proceeds from exercise of stock options .	(1,150)	158	18	
Proceeds from issuance of common stock	35,318			
Proceeds from issuance of preferred stock	138,462	_	_	
Proceeds from issuance of convertible warrants	54,219	_	_	
Equity issuance costs.	(13,519)	_	_	
Repurchase of stock	(149)	(538)	(4,623	
Net cash (used in) provided by financing activities.	(589,077)	529,436	2,679,965	
(Decrease) increase in cash and cash equivalents	(310,497)	670,135	(465,263	
Cash and cash equivalents at beginning of year	1,326,629	656,494	1,121,757	
Cash and cash equivalents at end of period.	\$ 1,016,132	\$ 1,326,629	\$ 656,494	
Supplemental disclosures of cash flow information: Cash paid (refunds received) during the period for:				
Income taxes	\$ 177	\$ (5,484)		
Interest	\$ 400,643	\$ 329,198	\$ 75,674	
Noncash transactions: Transfer of loans to loans held for sale	\$ 1,914,186	s –	\$	
Transfer of loans to loans held for investment.	\$ 1,914,186 \$ —	\$ — \$ —	\$ 485,281	
Transfer of loans to loans need for investment. Transfer of securities from available-for-sale to held-to-maturity.	\$ — \$ —	\$	\$ 916,777	
Goodwill acquisition adjustment	\$ —	\$ —	\$ 1,623	
Right of use lease assets and liabilities recognized.	\$ 8,247	\$ 1,019	\$ 21,649	
Transfer of loans to REO.	\$	\$ 2,171	\$	
Chargeoffs against allowance for credit losses - loans.	\$ 18,414	\$ 5,249	\$ 720	
Chargeoffs against allowance for credit losses - securities	\$ 3,130	\$ 3,971	s —	
Mortgage servicing rights from loan sales	\$ 2,753	\$	\$ —	

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NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Business

First Foundation Inc. ("FFI") is a financial services holding company whose operations are conducted through its wholly owned subsidiaries: First Foundation Advisors ("FFA") and First Foundation Bank ("FFB" or the "Bank") and the wholly owned subsidiaries of FFB, First Foundation Public Finance ("FFPF"), First Foundation Insurance Services ("FFIS") and Blue Moon Management, LLC (collectively the "Company"). FFI also has two inactive wholly owned subsidiaries, First Foundation Consulting ("FFC") and First Foundation Advisors, LLC ("FFA LLC"). FFI is incorporated in the state of Delaware. The corporate headquarters for FFI is located in Dallas, Texas. The Company provides a comprehensive platform of financial services to individuals, businesses and other organizations and has offices in California, Nevada, Florida, Texas, and Hawaii.

FFA, established in 1985 and incorporated in the state of California, began operating in 1990 as a fee-based registered investment advisor. FFA provides (i) investment management and financial planning services for high net-worth individuals, retirement plans, charitable institutions and private foundations; (ii) financial, investment and economic advisory and related services to high net-worth individuals and their families, family-owned businesses, and other related organizations; and (iii) support services involving the processing and transmission of financial and economic data for charitable organizations. At the end of 2024, these services were provided to approximately 1,500 clients, primarily located in Southern California, with an aggregate of \$5.4 billion of assets under management.

The Bank commenced operations in 2007, is incorporated in the state of California and currently operates in California, Nevada, Florida, Texas, and Hawaii. The Bank offers a wide range of deposit instruments including personal and business checking and savings accounts, interest-bearing negotiable order of withdrawal accounts, money market accounts, and time certificates of deposit ("CD") accounts. As a lender, the Bank originates, and retains for its portfolio, loans secured by real estate and commercial loans. The Bank also offers a wide range of specialized services including trust services, on-line banking, remote deposit capture, merchant credit card services, ATM cards, Visa debit cards, business sweep accounts, and through FFIS, insurance brokerage services. The Bank has a state non-member bank charter and is subject to continued examination by the California Department of Financial Protection and Innovation, the Federal Deposit Insurance Corporation ("FDIC"), and the Consumer Financial Protection Bureau ("CFPB").

At December 31, 2024, the Company employed 551 employees.

Basis of Presentation and Use of Estimates

The consolidated financial statements have been prepared in conformity with U.S. GAAP and prevailing practices within the banking industry. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses during the reporting periods and related disclosures. Actual results could differ significantly from those estimates.

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All inter-company balances and transactions have been eliminated in consolidation.

Variable Interest Entities

The Company may have variable interests in Variable Interest Entities ("VIEs") arising from debt, equity or other monetary interests in an entity, which change with fluctuations in the fair value of the entity's assets. VIEs are entities that, by design, either (1) lack sufficient equity to permit the entity to finance its activities without additional subordinated financial support from other parties, or (2) have equity investors that do not have the ability to make significant decisions

Years Ended December 31, 2024, 2023, and 2022

relating to the entity's operations through voting rights, or do not have the obligation to absorb the expected losses, or do not have the right to receive the residual returns of the entity. The primary beneficiary of a VIE (i.e., the party that has a controlling financial interest) is required to consolidate the assets and liabilities of the VIE. The primary beneficiary is the party that has both (1) the power to direct the activities of an entity that most significantly impact the VIE's economic performance; and (2) through its interests in the VIE, the obligation to absorb losses or the right to receive benefits from the VIE that could potentially be significant to the VIE.

The Company has sold loans, in 2021, 2020, 2019, 2018, 2016 and 2015, through securitizations sponsored by a government sponsored entity, Freddie Mac, who also provided credit enhancement of the loans through certain guarantee provisions. The Company retained the right to provide servicing for the loans except for special servicing for which an unrelated third party was engaged by the VIE. For the 2016 and 2015 securitizations, the Company acquired the "B" piece of the securitizations, which is structured to absorb any losses from the securitizations, as well as interest only strips from the securitization. For the 2021, 2020, 2019, and 2018 securitizations, the Company provides collateral to support its obligation to reimburse for credit losses incurred on loans in the securitization. Because the Company does not act as the special servicer for the VIE and because of the power of Freddie Mac over the VIE that holds the assets from the mortgage loan securitizations, the Company is not the primary beneficiary of the VIE and therefore the VIE is not consolidated.

Cash and Cash Equivalents

Cash and cash equivalents include cash, due from banks, certificates of deposits with original maturities of less than ninety days, investment securities with original maturities of less than ninety days, money market mutual funds and federal funds sold. At times, the Company maintains cash at major financial institutions in excess of FDIC insured limits. However, as the Company places these deposits with major well-capitalized financial institutions and monitors the financial condition of these institutions, management believes the risk of loss to be minimal. The Company maintains most of its excess cash at the Federal Reserve Bank, with well-capitalized correspondent banks or with other depository institutions at amounts less than the FDIC insured limits. At December 31, 2024, included in cash and cash equivalents were \$959 million in funds held at the Federal Reserve Bank.

Banking regulations require that banks maintain a percentage of their deposits as reserves in cash or on deposit with the Federal Reserve Bank. The Company was in compliance with its reserve requirements as of December 31, 2024.

Certificates of Deposit

From time to time, the Company may invest funds with other financial institutions through certificates of deposit. Certificates of deposit are included as cash and cash equivalents. Certificates of deposit are carried at cost.

Investment Securities

Investment securities for which the Company has the positive intent and ability to hold to maturity are classified as held-to-maturity and are reported at cost, adjusted for premiums and discounts that are recognized in interest income using the interest method over the period to maturity. Investment securities classified as trading are those securities that are bought and held principally for the purpose of selling them in the near term. Investments not classified as trading securities nor as held-to-maturity securities are classified as available-for-sale securities and recorded at fair value. Unrealized gains or losses on available-for-sale securities are excluded from net income and reported as an amount net of taxes as a separate component of other comprehensive income included in shareholders' equity. Premiums or discounts on held-to-maturity and available-for-sale securities are amortized or accreted into income using the interest method. The interest method takes into consideration prepayments received on investment securities such as mortgage-backed securities as the amortization or accretion is based on the estimated average lives of the securities.

Years Ended December 31, 2024, 2023, and 2022

Loan Origination Fees and Costs

Loan origination fees and direct costs associated with lending are deferred and amortized to interest income as an adjustment to yield over the respective lives of the loans using the interest method. The amortization of deferred fees and costs is discontinued on loans that are placed on nonaccrual status. When a loan is paid off, any unamortized deferred fees and costs are recognized in interest income.

Loans Held for Investment

Loans held for investment are reported at the principal amount outstanding, net of cumulative charge-offs, interest applied to principal (for loans accounted for using the cost recovery method), unamortized net deferred loan origination fees and costs and unamortized premiums or discounts on purchased loans. Interest on loans is accrued and recognized as interest income at the contractual rate of interest. When a loan is designated as held for investment, the intent is to hold these loans for the foreseeable future or until maturity or payoff. If subsequent changes occur, the Company may change its intent to hold these loans. Once a determination has been made to sell such loans, they are immediately transferred to loans held for sale and carried at the lower of cost or fair value.

Loans Held for Sale

Loans designated for sale through securitization or in the secondary market are classified as loans held for sale. Loans held for sale are accounted for at the lower of amortized cost or fair value. The fair value of loans held for sale is based upon a discounted cash flow model which involves estimating the future cash flows from the loans in the portfolio and discounting to a present value. Contractual cash flows associated with the loans are adjusted to reflect certain assumptions, such as prepayment, default, and loss severity assumptions, to form expected prepayment and credit-adjusted expected cash flows. The expected cash flows are then discounted to present value at a rate of return which considers other costs and risks, such as market risk and liquidity. Related gains and losses are recognized in net gain on mortgage loan origination and sale activities. Loans held for sale balances were recorded at their fair value and totaled \$1.3 billion and zero as of December 31, 2024, and 2023, respectively.

Nonaccrual Loans

Loans are placed on nonaccrual status when the full and timely collection of principal and interest is doubtful, generally when the loan becomes 90 days or more past due for principal or interest payment. All payments received on nonaccrual loans are accounted for using the cost recovery method. Under the cost recovery method, all cash collected is applied to first reduce the principal balance. A loan may be returned to accrual status if all delinquent principal and interest payments are brought current and the collectability of the remaining principal and interest payments in accordance with the loan agreement is reasonably assured. Loans that are well secured and in the collection process may be maintained on accrual status, even if they are 90 days or more past due.

Allowance for Credit Losses

The ACL represents the estimated amount considered necessary to cover lifetime expected credit losses inherent in financial assets at the balance sheet date. The measurement of expected credit losses is applicable to loans held for investment and investment securities. The measurement of expected credit losses is not applicable to loans held for sale, as credit risk on loans held for sale is considered in its fair value adjustment instead of in the ACL. It also applies to off-balance sheet credit exposures such as unfunded loan commitments. The allowance is established through a provision for credit losses that is charged against income. The methodology for determining the ACL for loans held for investment is and investment securities are considered critical accounting estimates by management because of a high degree of judgment involved, the subjectivity of the assumptions used, and the potential for changes in the forecasted economic environment that could result in changes in the amount of the recorded ACL The ACL for loans held for investment and

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investment securities are reported separately as contra-assets on the consolidated balance sheets. The expected credit loss for unfunded loan commitments is reported on the consolidated balance sheets in accounts payable and other liabilities.

See Note 5: *Allowance for Loan Losses* in the consolidated financial statements for additional information related to our allowance for credit losses on loans held for investment.

ACL – Investment Securities

The ACL on investment securities is determined for both held-to-maturity and available-for-sale classifications of the investment portfolio and is evaluated on a quarterly basis. The ACL for held-to-maturity investment securities is determined on a collective basis, based on shared risk characteristics, and is determined at the individual security level when we deem a security to no longer possess shared risk characteristics. The Company's portfolio of held-to-maturity investment securities consists of agency mortgage-backed securities, such as those guaranteed by the U.S. government or government sponsored entities, where we have reason to believe the credit loss exposure is remote. For these held-to-maturity securities, a zero-loss expectation is applied, resulting in no estimate and recognition of ACL

For AFS securities in an unrealized loss position, we first evaluate whether we intend to sell, or whether it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis. If either of these criteria regarding intent or requirement to sell is met, the security amortized cost basis is written down to fair value through income. If neither criterion is met, we are required to assess whether the decline in fair value has resulted from credit losses or noncredit-related factors. In determining whether a security's decline in fair value is credit related, we consider a number of factors including, but not limited to: (i) the extent to which the fair value of the investment is less than its amortized cost; (ii) the financial condition and near-term prospects of the issuer; (iii) downgrades in credit ratings; (iv) payment structure of the security; and (v) the ability of the issuer of the security to make scheduled principal and interest payments. If, after considering these factors, the present value of expected cash flows to be collected is less than the amortized cost basis, a credit loss exists, and an allowance for credit loss is recorded through income as a component of provision for credit loss expense. Any interest received after the security has been placed on nonaccrual status is recognized on a cash basis. If the assessment indicates that a credit loss does not exist, we record the decline in fair value through other comprehensive income, net of related income tax effects. We have elected to exclude accrued interest receivable on securities from the estimate of credit losses and report accrued interest separately on the consolidated balance sheets. Changes in the allowance for credit losses are recorded as provision for (or reversal of) credit loss expense. Losses are charged against the allowance when management believes the uncollectibility of a security is confirmed or when either of the criterion regarding intent or requirement to sell is met. See Note 3: Securities in the consolidated financial statements for additional information related to our allowance for credit losses on securities AFS.

The provision (reversal) for credit losses on the consolidated statement of operations includes the provision (reversal) for credit losses for loans held for investment and securities AFS. The provision (reversal) for credit losses was \$20.7 million, (\$0.5) million, and \$0.5 million respectively for the years ended December 31, 2024, 2023, and 2022.

Loan Commitments and Related Financial Instruments

In the ordinary course of business, the Company has entered into off-balance sheet financial instruments consisting of commitments to extend credit, commercial letters of credit, and standby letters of credit. Such financial instruments are recorded in the financial statements when they are funded or related fees are incurred or received.

Investment in Federal Home Loan Bank Stock

As a member of the FHLB, the Bank is required to purchase FHLB stock in accordance with its advances, securities and deposit agreement. This stock, which is carried at cost, may be redeemed at par value. However, there are substantial restrictions regarding redemption and the Company can only receive a full redemption in connection with the Company surrendering its FHLB membership. At December 31, 2024 and 2023, the Company held \$37.9 million and

Years Ended December 31, 2024, 2023, and 2022

\$24.6 million of FHLB stock, respectively. The Company does not believe that this stock is currently impaired and no adjustments to its carrying value have been recorded.

Premises and Equipment

Premises and equipment are carried at cost, less accumulated depreciation and amortization, which is charged to expense on a straight-line basis over the estimated useful lives of 3 to 10 years. Premises under leasehold improvements are amortized on a straight-line basis over the term of the lease or the estimated useful life of the improvements, whichever is shorter. Expenditures for major renewals and betterments of premises and equipment are capitalized and those for maintenance and repairs are charged to expense as incurred. Depreciable assets sold or retired are removed from the asset and related accumulated depreciation accounts and any gain or loss is reflected in the statement of operations. The Company periodically evaluates the recoverability of long-lived assets, such as premises and equipment, to ensure the carrying value has not been impaired. A valuation allowance is established for any impaired long-lived assets. The Company did not have impaired long-lived assets as of December 31, 2024 or 2023.

Real Estate Owned

Real estate owned ("REO") represents the collateral acquired through foreclosure in full or partial satisfaction of the related loan. REO is recorded at the fair value less estimated selling costs at the date of foreclosure. Any write-down at the date of transfer is charged to the allowance for credit losses related to loans. The recognition of gains or losses on sales of REO is dependent upon various factors relating to the nature of the property being sold and the terms of sale. REO values are reviewed on an ongoing basis and any decline in value is recognized as foreclosed asset expense in the current period. All legal fees and direct costs, including foreclosure and other related costs, are expensed as incurred.

Bank Owned Life Insurance ("BOLI")

The Bank has bank owned life insurance ("BOLI") acquired through a prior bank acquisition. BOLI is recorded at the amount that can be realized under the insurance contract, which is the cash surrender value. Changes in the cash surrender value of BOLI and the death benefits received under these policies are recorded as noninterest income in the consolidated statements of income. As of December 31, 2024 and 2023, BOLI totaled \$50.0 million and \$48.7 million, respectively.

Mortgage Servicing Rights

When mortgage loans are sold with servicing retained, servicing rights are initially recorded at fair value with the statement of operations effect recorded in gains on sales of loans. Fair value is based on a valuation model that calculates the present value of estimated future net servicing income. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans.

Servicing rights are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. Impairment is recognized through a valuation allowance for an individual grouping, to the extent that fair value is less than the carrying amount. If the Company later determines that all or a portion of the impairment no longer exists for a particular grouping, a reduction of the allowance may be recorded as an increase to income. As of December 31, 2024 and 2023, mortgage servicing rights net of the valuation allowance totaled \$6.4 million and \$5.5 million, respectively and is classified as a component of other assets in the accompanying consolidated balance sheets.

Servicing fee income, which is reported on the statement of operations as other income, is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal. The amortization of mortgage servicing rights is netted against loan servicing fee income.

Years Ended December 31, 2024, 2023, and 2022

Derivative Instruments (Cash Flow Hedge)

On February 1, 2024, the Bank entered into an interest rate swap agreement with an institutional counterparty used to manage our exposure to changes in interest rates as part of our overall interest rate risk management strategy. This agreement was solely undertaken as a cash flow hedge of interest rate risk, specifically of the risk of changes in cash flows on interest payments associated with a stream of variable-rate, short-term borrowings for a corresponding amount that are attributable to changes in the future financing rates of each rolling maturity. This agreement is a derivative instrument and qualifies for hedge accounting under ASU 2017-12 "Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities". To qualify for hedge accounting, the cash flow hedge must be highly effective at reducing the risk associated with the hedged exposure. The effectiveness of the hedging relationship is documented at inception and is monitored on at least a quarterly basis through the life of the transaction. A cash flow hedge that is designated as highly effective is carried at fair value with the change in fair value recorded in other comprehensive income (loss) ("AOCI"). If the cash flow hedge becomes ineffective, the change in fair value is reclassified from AOCI to earnings.

The cash flow hedge is classified as either derivative assets (if fair value is a net asset) or derivative liabilities (if fair value is a net liability) in the accompanying consolidated balance sheets. The earnings and cash flow impact from this derivative asset are classified as an offset to interest expense which is consistent with the underlying hedged item.

Core Deposit Intangibles

Core deposit intangibles are deemed to have definite useful lives and arise from whole bank acquisitions. Core deposit intangibles are amortized on an accelerated method over their estimated useful lives, which range from 7 to 10 years.

Leases

The Company accounts for its leases in accordance with ASC 842- Leases. Most leases are recognized on the balance sheet by recording a right-of-use asset and lease liability for each lease. The right-of-use asset represents the right to use the asset under lease for the lease term, and the lease liability represents the contractual obligation to make lease payments. The right-of-use asset is tested for impairment whenever events or changes in circumstances indicate the carrying amount may not be recoverable.

As a lessee, the Company enters into operating leases for certain Bank branches. The right-of-use assets and lease liabilities are initially recognized based on the net present value of the remaining lease payments which include renewal options where the Company is reasonably certain they will be exercised. The net present value is determined using the incremental collateralized borrowing rate at commencement date. The right-of-use asset and lease liability is amortized over the individual lease terms. Right-of-use assets are included in other assets, while right-of-use liabilities are included in accounts payable and other liabilities in the consolidated financial statements. Lease expense for lease payments is recognized on a straight-line basis over the lease term. For additional information regarding leases, see Note 19: *Leases*.

Transfers of Financial Assets

Transfers of financial assets are accounted for as sales when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Company, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Years Ended December 31, 2024, 2023, and 2022

Revenue Recognition

The Company accounts for certain of its revenue streams deemed to arise from contracts with customers in accordance with ASU 2014-09, "Revenue from Contracts with Customers (Topic 606)", which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. Revenue streams within the scope of and accounted for under Topic 606 include: service charges and fees on deposit accounts; fees associated with our wealth management and trust administration services; and fees from other services the Bank provides its customers. These revenue streams are included in noninterest income in the consolidated statements of income. Topic 606 requires revenue to be recognized when the Company satisfies related performance obligations by transferring to the customer a good or service. Revenue is measured as the amount of consideration the Company expects to receive in exchange for the transfer of goods or services to the associated customer. The Company's primary sources of revenues are generated from financial instruments, such as loans and investment securities that are not within the scope of Topic 606 and are accounted for under other applicable GAAP.

Contracts with Customers

Contracts with customers are open-ended, and we provide services on an ongoing basis for an unspecified contract term. For these ongoing services, the fees are variable, since they are dependent on factors such as the value of underlying assets under management or volume of transactions.

Contract liabilities, or deferred revenue, are recorded when payments from customers are received in advance of providing services to customers. We generally receive payments for our services during the period or at the time services are provided, therefore, we do not have deferred revenue balances at period-end.

Employees receive incentive compensation in the form of commissions, which are considered incremental and recoverable costs to obtain the contract. We utilize the practical expedient not to capitalize such costs as the amortization period of the asset is less than 12 months, and therefore we expense the commissions as incurred.

Descriptions of our primary revenue-generating activities that are presented in our statements of operations are as follows:

Interest on Loans

Interest income is accrued daily on the Company's outstanding loan balances. Loans on which the accrual of interest has been discontinued are designated as nonaccrual loans. Accrual of interest on loans is discontinued when reasonable doubt exists as to the full, timely collection of interest or principal and, generally, when a loan becomes contractually past due for ninety days or more with respect to principal or interest. The accrual of interest may be continued on a well-secured loan contractually past due ninety days or more with respect to principal or interest if the loan is in the process of collection or collection of the principal and interest is deemed probable.

When a loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed against current period income. Interest on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Accrual of interest is resumed on loans only when, in the judgment of management, the loan is estimated to be fully collectible. The Bank continues to accrue interest on modified loans since full payment of principal and interest is expected and such loans are performing or are less than ninety days delinquent and, therefore, do not meet the criteria for nonaccrual status. Modified loans that have been placed on nonaccrual status are returned to accrual status when the remaining loan balance, net of any charge-offs related to the restructure, is estimated to be fully collectible by management and performing in accordance with the applicable loan terms.

Years Ended December 31, 2024, 2023, and 2022

Wealth management and trust fee income

Asset management fees are billed on a monthly or quarterly basis based on the amount of assets under management and the applicable contractual fee percentage. Asset management fees are recognized as revenue in the period in which they are earned. Financial planning fees are due and billed at the completion of the planning project and are recognized as revenue at that time.

Service charges on deposit accounts

Service charges on deposit accounts represent general service fees for monthly account maintenance and activity or transaction-based fees. Revenue is recognized when our performance obligation is completed which are generally monthly for account maintenance services or when a transaction has been completed. Payment for such performance obligations is generally received at the time the performance obligations are satisfied.

Gains and Losses on Sales of REO

To record a sale of REO, the Bank evaluates if: (a) a commitment on the buyer's part exists, (b) collection is probable in circumstances where the initial investment is minimal and (c) the buyer has obtained control of the asset, including the significant risks and rewards of the ownership. If there is no commitment on the buyer's part, collection is not probable or the buyer has not obtained control of the asset, then a gain cannot be recognized.

Other non-interest income includes revenue related to mortgage servicing activities and gains on sales of loans, and securities which are not subject to the requirements of ASU 2014-09.

Stock-Based Compensation

The Company issues various forms of stock-based compensation awards to officers, directors, and employees of the Company, including stock options and restricted stock units ("RSUs"). The related compensation costs are based on the grant-date fair value of those awards. This cost is recognized in the statement of operations over the period in which they are expected to vest. A Black-Scholes model is utilized to estimate the fair value of stock options, while the market price of the Company's common stock at the date of grant is used for restricted stock units.

Marketing Costs

The Company expenses marketing costs, including advertising, in the period incurred. Marketing costs in the amount of \$0.6 million, \$1.0 million, and \$1.1 million were expensed during the years ended December 31, 2024, 2023, and 2022, respectively.

Income Taxes

The Company accounts for income taxes using the asset and liability method. Under the asset and liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. A valuation allowance is established if it is "more likely than not" that all or a portion of the deferred tax assets will not be realized.

The tax effects from an uncertain tax position can be recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Interest and penalties related to uncertain tax positions are recorded as part of income tax expense.

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Comprehensive Income (loss)

Comprehensive income (loss) consists of net income (loss) and other comprehensive income (loss). Changes in unrealized gains and losses on available-for-sale securities, cash flow hedge, and the related tax costs or benefits are the only components of other comprehensive income (loss) for the Company. Total comprehensive income (loss) and the components of accumulated other comprehensive income (loss) are presented in the Consolidated Statements of Changes in Stockholders' Equity and Consolidated Statements of Comprehensive Income (Loss).

Earnings Per Share ("EPS")

Basic earnings per share represents income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Company relate to outstanding stock options, restricted stock units, and warrants which are all determined using the treasury stock method.

Fair Value Measurement

Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in Note 2: *Fair Value*. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect these estimates.

New Accounting Pronouncements

Accounting Standards Adopted in 2024

In June 2022, FASB issued ASU 2022-03, "Fair Value Measurement (Topic 820): Fair Value Measurement of Equity Securities Subject to Contractual Sale Restrictions". ASU 2022-03 clarifies how the fair value of equity securities subject to contractual sale restrictions is determined. Prior to its issuance, there was diversity in practice as to whether the effects of a contractual restriction that prohibits the sale of an equity security should be considered in measuring the security's fair value. ASU 2022-03 clarifies that a contractual sale restriction should not be considered in measuring fair value. It also requires entities with investments in equity securities subject to contractual sale restrictions to disclose certain qualitative and quantitative information about such securities. ASU 2022-03 is effective for fiscal years beginning after December 15, 2023. The Company's equity securities portfolio consists solely of investments in Small Business Administration ("SBA") loan funds which can be redeemed at any time and are not subject to contractual sale restrictions. The adoption of the ASU did not have a material impact on the Company's consolidated financial statements.

In November 2023, FASB issued ASU 2023-07, "Segment Reporting (Topic 280) – Improvements to Reportable Segment Disclosures". ASU 2023-07 requires public entities to disclose "significant segment expenses" by reportable segment if they are regularly provided to the Chief Operating Decision Maker ("CODM") for review of profit and loss by segment and as a tool in resource-allocation decisions. A significant segment expense category may be reported for one reportable segment but not for others. Similarly, reportable segments may have different significant segment expense categories due to the nature of their operations. The ASU also requires public entities to disclose the title and position of the individual or the name of the group identified as the CODM and how the CODM uses each reportable measure of segment profit or loss to assess performance and allocate resources to the segment. ASU 2023-07 is effective for fiscal years beginning after December 15, 2023. For financial reporting purposes, the Company has two segments: Banking and Wealth Management. These disclosures are presented in Note 26: Segment Reporting in the accompanying financial statements. The adoption of the ASU did not have a material impact on the Company's consolidated financial statements.

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Recent Accounting Guidance Not Yet Effective

In December 2023, the FASB issued ASU 2023-09, *Income Taxes* (*Topic 740*) – *Improvements to Income Tax Disclosures*. The FASB issued this Update to enhance the transparency and decision usefulness of income tax disclosures. The amendments in this Update address investor requests for more transparency about income tax information through improvements to income tax disclosures primarily related to the rate reconciliation and income taxes paid. The amendments in this Update are effective for annual periods beginning after December 15, 2024, and are not expected to have a material impact on the Company's consolidated financial statements.

NOTE 2: FAIR VALUE

Assets Measured at Fair Value on a Recurring Basis

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Current accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's estimates for market assumptions. These two types of inputs create the following fair value hierarchy:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever possible.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect the Company's own assumptions about the assumptions that market participants would use in pricing an asset or liability. Valuations may be determined using pricing models, discounted cash flow methodologies, or similar techniques.

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The following tables show the recorded amounts of assets measured at fair value on a recurring basis as of:

				Fair V	t Lev	el	
(dollars in thousands)	thousands) Total			Level 1	Level 2		Level 3
December 31, 2024:							
Investment securities available-for-sale:							
Collateralized mortgage obligations	\$	9,842	\$	_	\$ 9,842	\$	_
Agency mortgage-backed securities	1	1,121,626		_	1,121,626		_
Municipal bonds		45,535		_	45,535		_
SBA securities		9,145		_	9,145		_
Beneficial interests in FHLMC securitization		1,242		_			1,242
Corporate bonds		125,817		14,100	111,717		_
U.S. Treasury		678		678	 <u> </u>		_
Total assets at fair value on a recurring basis	\$ 1	1,313,885	\$	14,778	\$ 1,297,865	\$	1,242
Derivative assets:							
Cash flow hedge	\$	5,086	\$	_	\$ 5,086	\$	_
		·					
December 31, 2023:							
Investment securities available-for-sale:							
Collateralized mortgage obligations	\$	7,605	\$	_	\$ 7,605	\$	_
Agency mortgage-backed securities		107,347		_	107,347		_
Municipal bonds		46,436		_	46,436		_
SBA securities		13,527		_	13,527		_
Beneficial interests in FHLMC securitization		7,241		_	_		7,241
Corporate bonds		122,280			122,280		_
U.S. Treasury		398,790		398,790	_		_
Total assets at fair value on a recurring basis	\$	703,226	\$	398,790	\$ 297,195	\$	7,241

The decrease in Level 3 assets from December 31, 2023 was due to the write-down of an interest-only strip security in the amount of \$3.1 million and securitization paydowns during the year ended December 31, 2024.

Assets Measured at Fair Value on a Nonrecurring Basis

From time to time, we may be required to measure at fair value other assets on a nonrecurring basis. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets.

Loans. Loans measured at fair value on a nonrecurring basis include collateral dependent loans held for investment. The specific reserves for these loans are based on collateral value, net of estimated disposition costs and other identified quantitative inputs. Collateral value is determined based on independent third-party appraisals or internally developed discounted cash flow analyses. Internal discounted cash flow analyses are also utilized to estimate the fair value of these loans, which considers internally developed, unobservable inputs such as discount rates, default rates, and loss severity. When the fair value of the collateral is based on an observable market price or a current appraised value, we measure the impaired loan at nonrecurring Level 2. When an appraised value is not available, or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price or a discounted cash flow has been used to determine the fair value, we measure the impaired loan at nonrecurring Level 3. Loans for which an appraised value is not available include commercial loans which are secured by non-real estate assets such as accounts receivable and inventory. To establish fair value for these loans, we apply a recovery factor against eligible receivables and inventory. This recovery factor may be either increased or decreased subject to additional support and analysis of the quality of receivables and the companies owning the receivables. The total collateral dependent loans

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were \$26.5 million and \$3.8 million at December 31, 2024 and December 31, 2023, respectively. Specific reserves related to these loans were \$0.7 million and \$0 at December 31, 2024, and December 31, 2023, respectively.

Real Estate Owned (REO). The fair value of REO is based on external appraised values that include adjustments for estimated selling costs and assumptions of market conditions that are not directly observable, resulting in a Level 3 classification. Real estate owned classified as Level 3 totaled \$6.2 million and \$8.4 million at December 31, 2024, and 2023, respectively. For additional information regarding REO, see Note 7: Real Estate Owned.

Mortgage Servicing Rights. When mortgage loans are sold with servicing retained, servicing rights are initially recorded at fair value with the income statement effect recorded in gains on sales of loans. Fair value is based on a valuation model that calculates the present value of estimated future net servicing income, resulting in a Level 3 classification. Servicing rights are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. Impairment is recognized through a valuation allowance for an individual grouping, to the extent that fair value is less than the carrying amount. If the Company later determines that all or a portion of the impairment no longer exists for a particular grouping, a reduction of the allowance may be recorded as an increase to income. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans. Significant assumptions in the valuation of these Level 3 mortgage servicing rights as of December 31, 2024 included prepayment rates ranging from 20% to 30% and a discount rate of 10%. Significant assumptions in the valuation of these Level 3 mortgage servicing rights as of December 31, 2023 included prepayment rates ranging from 15% to 30% and a discount rate of 10%. For additional information regarding mortgage servicing rights, see Note 10: Loan Sales and Mortgage Servicing Rights.

Loans Held for Sale. Loans held for sale are accounted for at the lower of amortized cost or fair value. The fair value for loans held for sale is based upon a discounted cash flow model which involves estimating the future cash flows from the loans in the portfolio and discounting to a present value. Contractual cash flows associated with the loans are adjusted to reflect certain assumptions, such as prepayment, default, and loss severity assumptions, to form expected prepayment and credit-adjusted expected cash flows. The expected cash flows are then discounted to present value at a rate of return which considers other costs and risks, such as market risk and liquidity. Significant assumptions in the valuation of these Level 3 loans held for sale as of December 31, 2024, included prepayment rates of 5% and 15% for fixed-rate and floating-rate loans, respectively; discount rates ranging from 2.10% to 6.25%; and annual expected loss assumption rate of 0.05%. These assumptions applied to 97.4% of the total principal balance of the loan portfolio. The remaining 2.6% of the principal balance of the loan portfolio consisted of seventeen loans that were rated as substandard, and for which separate assumptions were used to account for the lower credit quality of the loans.

Fair Value of Financial Instruments

FASB ASC 825, "Disclosures about Fair Value of Financial Instruments" requires disclosure of the fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate such value. The methodologies for estimating the fair value of financial assets and financial liabilities measured at fair value on a recurring and non-recurring basis are discussed above. The estimated fair value amounts have been determined by management using available market information and appropriate valuation methodologies, and are based on the exit price notion set forth by ASU 2016-1. In cases where quoted market prices are not available, fair values are based on estimates using present value or other market value techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instrument. The aggregate fair value amounts presented below do not represent the underlying value of the Company.

Fair value estimates are made at a discrete point in time based on relevant market information and other information about the financial instruments. Because no active market exists for a significant portion of our financial instruments, fair value estimates are based in large part on judgments we make primarily regarding current economic

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conditions, risk characteristics of various financial instruments, prepayment rates, and future expected loss experience. These estimates are subjective in nature and invariably involve some inherent uncertainties. Additionally, unexpected changes in events or circumstances can occur that could require us to make changes to our assumptions and which, in turn, could significantly affect our metrics and require us to make changes to our previous estimates of fair value.

In addition, the fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of existing and anticipated future customer relationships and the value of assets and liabilities that are not considered financial instruments, such as premises and equipment and other real estate owned.

The following methods and assumptions were used to estimate the fair value of financial instruments:

Cash and Cash Equivalents. The fair value of cash and cash equivalents approximates its carrying value.

Interest-Bearing Deposits with Financial Institutions. The fair values of interest-bearing deposits maturing within ninety days approximate their carrying values. These financial instruments are classified as a component of cash and cash equivalents in the accompanying consolidated balance sheets.

Investment Securities Available-for-Sale. Investment securities available-for-sale are measured at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the investment security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. When a market is illiquid or there is a lack of transparency around the inputs to valuation, the investment securities are classified as Level 3 and reliance is placed upon external third-party models, and management judgment and evaluation for valuation. Level 1 investment securities include those traded on an active exchange, such as the NYSE, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 investment securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Investment securities classified as level 3 include beneficial interests in FHLMC securitizations. Significant assumptions in the valuation of these Level 3 investment securities as of December 31, 2024 included a prepayment rate of 20% and a discount rate of 6.87%. Significant assumptions in the valuation of these Level 3 investment securities as of December 31, 2023 included a prepayment rate of 25% and discount rates ranging from 8.35% to 10.0%.

Investment Securities Held-to-Maturity. Investment securities held-to-maturity are carried at amortized cost, adjusted for premiums and discounts that are recognized in interest income using the interest method over the period to maturity. Investment securities held-to-maturity consist of agency mortgage-backed securities issued by government sponsored entities. Fair value is determined based upon the same independent pricing model utilized for valuation of Level 2 investment securities available-for-sale.

Investment in Equity Securities. The fair value on investment in equity securities is the carrying amount and is evaluated for impairment on an annual basis.

Loans Held for Investment. The fair value for loans with variable interest rates is the carrying amount. The fair value of fixed-rate loans is derived by calculating the discounted value of future cash flows expected to be received by the various homogeneous categories of loans or by reference to secondary market pricing. All loans have been adjusted to reflect changes in credit risk.

Accrued Interest Receivable. The fair value of accrued interest receivable on loans and investment securities approximates the carrying value.

Derivative Instruments (Cash Flow Hedge). The Bank entered into a pay-fixed, receive-variable interest rate swap agreement with a counterparty. This agreement was solely undertaken as a cash flow hedge of interest rate risk, specifically

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of the risk of changes in cash flows on interest payments associated with a stream of variable-rate, short-term borrowings for a corresponding amount that are attributable to changes in the future financing rates of each rolling maturity. We estimate the fair value of this agreement based on inputs from a third-party pricing model, which incorporates such factors as the Treasury curve, the secured overnight financial rate ("SOFR"), and the pay rate on the interest rate swaps. The fair value of this derivative instrument is based on a discounted cash flow approach. The observable nature of the inputs used in deriving its fair value results in a Level 2 classification.

Deposits. The fair value of demand deposits, savings deposits, and money market deposits is defined as the amounts payable on demand resulting in a Level 1 classification. The fair value of fixed maturity certificates of deposit is estimated based on the discounted value of the future cash flows expected to be paid on the deposits resulting in a Level 2 classification.

Borrowings. The fair value of borrowings is the carrying value of overnight FHLB advances and federal funds purchased that approximate fair value because of the short-term maturity of these instruments, resulting in a Level 2 classification. The fair value of borrowings in the form of FHLB putable advances also approximates carrying value and are classified as Level 2 instruments.

Subordinated Debt. The fair value of term borrowings is derived by calculating the discounted value of future cash flows expected to be paid out by the Company resulting in a Level 3 classification.

Accrued Interest Payable. The fair value of accrued interest payable on deposits, borrowings, and subordinated debt approximates its carrying value.

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The following table sets forth the estimated fair values and related carrying amounts of our financial instruments as of:

	Carrying	Fair Value Measurement Level						
(dollars in thousands)	Value	1	2	3	Total			
December 31, 2024:								
Assets:								
Cash and cash equivalents	\$ 1,016,132	\$ 1,016,132	\$ —	\$ —	\$ 1,016,132			
Securities AFS, net	1,313,885	14,778	1,297,865	1,242	1,313,885			
Securities HTM	712,105	_	636,840	_	636,840			
Loans held for sale	1,285,819	_		1,285,819	1,285,819			
Loans, net	7,909,091	_	16,663	7,595,925	7,612,588			
Investment in equity securities	11,798	_	_	11,798	11,798			
Accrued interest receivable	54,804	54,804	_	_	54,804			
Derivative assets	5,086	_	5,086	_	5,086			
Liabilities:								
Deposits	\$ 9,870,279	\$ 7,476,826	\$ 2,389,896	\$ —	\$ 9,866,722			
Borrowings	1,425,369	_	1,430,337	_	1,430,337			
Subordinated debt	173,459	_		142,631	142,631			
Accrued interest payable	27,701	27,701	_	_	27,701			
December 31, 2023:								
Assets:								
Cash and cash equivalents	\$ 1,326,629	\$ 1,326,629	\$ —	\$ —	\$ 1,326,629			
Securities AFS, net	703,226	398,790	297,194	7,242	703,226			
Securities HTM	789,578	_	710,021	_	710,021			
Loans, net	10,148,597	_	_	9,827,508	9,827,508			
Investment in equity securities	11,768	_	_	11,768	11,768			
Accrued interest receivable	54,163	54,163	_	_	54,163			
Liabilities:								
Deposits	\$ 10,688,932	\$ 7,545,262	\$ 3,145,870	\$ —	\$ 10,691,132			
Borrowings	1,409,056	609,056	800,000	_	1,409,056			
Subordinated debt	173,397	_	_	136,002	136,002			
Accrued interest payable	42,177	42,177	_	_	42,177			

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NOTE 3: SECURITIES

The following table provides a summary of the Company's securities AFS portfolio as of:

	Amortized Gross Unrealized			Allowance for	Estimated
(dollars in thousands)	Cost	Gains	Losses	Credit Losses	Fair Value
December 31, 2024:					
Collateralized mortgage obligations	\$ 11,121	\$ —	\$ (1,279)	\$ —	\$ 9,842
Agency mortgage-backed securities	1,126,861	2,308	(7,543)	_	1,121,626
Municipal bonds	48,921	_	(3,386)		45,535
SBA securities	9,236	2	(93)	_	9,145
Beneficial interests in FHLMC securitization	4,619	_		(3,377)	1,242
Corporate bonds	133,767	_	(7,193)	(757)	125,817
U.S. Treasury	700	_	(22)	_	678
Total	\$ 1,335,225	\$ 2,310	\$ (19,516)	\$ (4,134)	\$ 1,313,885
December 31, 2023:					
Collateralized mortgage obligations	\$ 8,946	\$ —	\$ (1,341)	\$ —	\$ 7,605
Agency mortgage-backed securities	106,733	1,028	(414)	_	107,347
Municipal bonds	49,473	_	(3,037)	_	46,436
SBA securities	13,631	2	(106)	_	13,527
Beneficial interests in FHLMC securitization	14,473	4	(418)	(6,818)	7,241
Corporate bonds	138,858	_	(15,176)	(1,402)	122,280
U.S. Treasury	399,375	_	(585)		398,790
Total	\$ 731,489	\$ 1,034	\$ (21,077)	\$ (8,220)	\$ 703,226

The following table provides a summary of the Company's securities HTM portfolio as of:

(dollars in thousands)	Amortized Cost	Gross Unr Gains		recognized Losses	Allowance for Credit Losses	Estimated Fair Value
December 31, 2024:						
Agency mortgage-backed securities	\$ 712,105	\$		\$ (75,265)	<u>\$</u>	\$ 636,840
Total	\$ 712,105	\$		\$ (75,265)	<u>\$</u>	\$ 636,840
December 31, 2023:						
Agency mortgage-backed securities	\$ 789,578	\$	1	\$ (79,558)	\$ —	\$ 710,021
Total	\$ 789,578	\$	1	\$ (79,558)	\$ —	\$ 710,021

As of December 31, 2024, the tables above include \$325.7 million of agency mortgage-backed securities pledged as collateral to the state of Florida to meet regulatory requirements; \$1.3 million in U.S. Treasury securities pledged as collateral to various states to meet regulatory requirements related to the Bank's trust operations; \$256.5 million of agency mortgage-backed securities pledged as collateral as support for the Bank's obligations under loan sales and securitization agreements entered into from 2018 and 2021; and \$77.3 million in securities consisting of SBA securities, collateralized mortgage obligations, and agency mortgage-backed securities pledged as collateral for repurchase agreements obtained from a prior bank acquisition. A total of \$916.8 million in SBA and agency mortgage-backed securities, collateralized mortgage obligations, corporate and municipal bonds are pledged as collateral to the Federal Reserve Bank's discount window from which the Bank may borrow.

As of December 31, 2023, the tables above include \$398.8 million of U.S. Treasury securities pledged as collateral to the state of Florida to meet regulatory requirements; \$262.1 million of agency mortgage-backed securities pledged as

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collateral as support for the Bank's obligations under loan sales and securitization agreements entered into from 2018 and 2021; and \$76.3 million in securities consisting of SBA securities, collateralized mortgage obligations, and agency mortgage-backed securities pledged as collateral for repurchase agreements obtained from a prior bank acquisition. A total of \$542.3 million in SBA and agency mortgage-backed securities, collateralized mortgage obligations, corporate and municipal bonds are pledged as collateral to the Federal Reserve Bank's discount window and bank term funding program from which the Bank may borrow.

We monitor the credit quality of these securities by evaluating various quantitative attributes. The credit quality indicators the Company monitors include, but are not limited to, credit ratings of individual securities and the credit rating of United States government-sponsored enterprises that guarantee the securities. Credit ratings express opinions about the credit quality of a security. Securities rated investment grade, as defined by NRSROs, are generally considered by the rating agencies and market participants to be low credit risk. As of December 31, 2024, all of the Company's securities were either investment grade or were issued by a U.S. government agency or a GSE with an investment grade rating, with the exception of two corporate bonds having a combined market value of \$33.2 million which were below investment grade.

The tables below indicate the gross unrealized losses and fair values of our securities AFS portfolio, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position.

	Securities with Unrealized Loss at December 31, 2024								
	Less than	12 months	12 month	is or more	To	tal			
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized			
(dollars in thousands)	Value	Loss	Value	Loss	Value	Loss			
Collateralized mortgage obligations	\$ 2,874	\$ (51)	\$ 6,968	\$ (1,228)	\$ 9,842	\$ (1,279)			
Agency mortgage-backed securities	719,329	(7,218)	4,280	(325)	723,609	(7,543)			
Municipal bonds	2,129	(101)	43,405	(3,285)	45,534	(3,386)			
SBA securities	614	(1)	7,739	(92)	8,353	(93)			
Corporate bonds	14,242	(758)	112,333	(6,435)	126,575	(7,193)			
U.S. Treasury			678	(22)	678	(22)			
Total	\$ 739,188	\$ (8,129)	\$ 175,403	\$ (11,387)	\$ 914,591	\$ (19,516)			

	Securities with Unrealized Loss at December 31, 2023								
	Less than 1	12 months	12 month	is or more	To	tal			
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized			
(dollars in thousands)	Value	Loss	Value	Loss	Value	Loss			
Collateralized mortgage obligations	\$ —	\$ —	\$ 7,606	\$ (1,341)	\$ 7,606	\$ (1,341)			
Agency mortgage-backed securities	_		5,710	(414)	5,710	(414)			
Municipal bonds	1,779	(26)	42,847	(3,011)	44,626	(3,037)			
SBA securities	353	_	12,025	(106)	12,378	(106)			
Beneficial interests in FHLMC securitization	_	_	4,041	(418)	4,041	(418)			
Corporate bonds	14,847	(153)	108,832	(15,023)	123,679	(15,176)			
U.S. Treasury	397,942	(534)	848	(51)	398,790	(585)			
Total	\$ 414,921	\$ (713)	\$ 181,909	\$ (20,364)	\$ 596,830	\$ (21,077)			

Unrealized losses in the securities AFS portfolio have not been recognized into income because the securities are either of high credit quality, management does not intend to sell, it is not more likely than not that management would be required to sell the securities prior to their anticipated recovery, or the decline in fair value is largely due to changes in discount rates and assumptions regarding future interest rates. The fair value is expected to recover as the bonds approach maturity.

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The tables below indicate the gross unrecognized losses and fair value of our securities HTM portfolio, aggregated by investment category and length of time that the individual securities have been in a continuous unrecognized loss position.

		Securities v	with Unrecogniz	zed Loss at Decei	mber 31, 2024		
	Less tha	Less than 12 months		hs or more	Total		
	Fair	Fair Unrecognized		Unrecognized	Fair	Unrecognized	
(dollars in thousands)	Value	Loss	Value	Loss	Value	Loss	
Agency mortgage-backed securities	\$ 15,440	\$ (61)	\$ 621,400	\$ (75,204)	\$ 636,840	\$ (75,265)	
Total	\$ 15,440	\$ (61)	\$ 621,400	\$ (75,204)	\$ 636,840	\$ (75,265)	

		Securities with Unrecognized Loss at December 31, 2023								
	Less tha	an 12 months	12 mont	hs or more	Total					
	Fair Unrecognized		Fair	Unrecognized	Fair	Unrecognized				
(dollars in thousands)	Value Loss		Value	Loss	Value	Loss				
Agency mortgage-backed securities	<u>\$</u>	<u>\$</u>	\$ 689,454	\$ (79,558)	\$ 689,454	\$ (79,558)				
Total	<u>\$</u>	\$	\$ 689,454	\$ (79,558)	\$ 689,454	\$ (79,558)				

For the year ended December 31, 2024, securities available-for-sale with an amortized cost of \$741 million were sold, resulting in gross realized gains of \$1.4 million and gross realized losses of \$0.2 million. For the year ended December 31, 2023, securities available-for-sale with an amortized cost of \$175.0 million were sold, resulting in gross realized gains of \$2.3 million.

The following is a rollforward of the Company's allowance for credit losses related to investments for the year ended December 31:

	Beginning	Provision (Reversal)			Ending
(dollars in thousands)	Balance	for Credit Losses	Charge-offs	Recoveries	Balance
Year Ended December 31, 2024:					
Beneficial interests in FHLMC					
securitization	\$ 6,818	\$ (311)	\$ (3,130)	\$ —	\$ 3,377
Corporate bonds	1,402	(645)			757
Total	\$ 8,220	\$ (956)	\$ (3,130)	\$ —	\$ 4,134
Year Ended December 31, 2023:					
Beneficial interests in FHLMC					
securitization	\$ 11,439	\$ (650)	\$ (3,971)	\$ —	\$ 6,818
Corporate bonds		1,402		_	1,402
Total	\$ 11,439	\$ 752	\$ (3,971)	\$ —	\$ 8,220
Year Ended December 31, 2022:					
Beneficial interests in FHLMC					
securitization	\$ 10,399	\$ 1,040	\$ —	\$ —	\$ 11,439
Total	\$ 10,399	\$ 1,040	\$ —	\$ —	\$ 11,439

Provision (reversal) for credit losses of (\$956) thousand, \$752 thousand, and \$1.0 million were recorded on the consolidated statements of operations for the years ended December 31, 2024, 2023, and 2022, respectively.

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On a quarterly basis, the Company engages with an independent third party to perform an analysis of expected credit losses for its municipal and corporate bond securities in order to supplement our own internal review. As of December 31, 2024, the analysis concluded and the Company concurred that fifteen corporate bonds were impacted by credit loss, for which \$757 thousand was recorded as ACL related to available-for-sale securities. For the year ended December 31, 2024, the Company recorded charge-offs of \$3.1 million related to several interest-only strip securities. The ACL related to available-for-sale securities totaled \$4.1 million at December 31, 2024. For the year ended December 31, 2023, the Company recorded charge-offs of \$4.0 million related to several interest-only strip securities. The AC related to available-for-sale securities totaled \$8.2 million at December 31, 2023.

The amortized cost and fair value of investment securities AFS and HTM by contractual maturity are shown in the tables below. Expected maturities may differ from contractual maturities for securities whereby borrowers have the right to prepay such obligations without penalty such as agency mortgage-backed securities and beneficial interests in FHLMC securitizations.

The amortized cost and fair value of investment securities AFS by contractual maturity were as follows for the periods indicated:

(dollars in thousands)	1 Year or Less		re than 1 Year rough 5 Years		ore than 5 Years rough 10 Years		ore than 0 Years		Total
December 31, 2024									
Amortized Cost:									
Collateralized mortgage obligations	\$ —	\$	276	\$	154	\$	10,691	\$	11,121
Agency mortgage-backed securities	48		2,992		_	1.	,123,821		1,126,861
Municipal bonds	2,594		14,874		29,218		2,235		48,921
SBA securities	_		418		388		8,430		9,236
Beneficial interests in FHLMC securitization	_		4,619		_		_		4,619
Corporate bonds	_		61,961		66,282		5,524		133,767
U.S. Treasury	200		500		<u> </u>				700
Total	\$ 2,842	\$	85,640	\$	96,042	\$ 1	,150,701	\$	1,335,225
Weighted average yield	1.99	%	5.83 9	%	3.01 %	6	5.50	%	5.34 %
Estimated Fair Value:									
Collateralized mortgage obligations	\$ —	\$	256	\$	150	\$	9,436	\$	9,842
Agency mortgage-backed securities	47		2,882		_	1	,118,697		1,121,626
Municipal bonds	2,573		14,120		27,065		1,777		45,535
SBA securities	_		416		388		8,341		9,145
Beneficial interests in FHLMC securitization	_		4,619		_		_		4,619
Corporate bonds	_		60,318		61,889		4,367		126,574
U.S. Treasury	200		478						678
Total	\$ 2,820	\$	83,089	\$	89,492	\$ 1	,142,618	\$	1,318,019

Years Ended December 31, 2024, 2023, and 2022

(dollars in thousands)	1	1 Year or Less	 ore than 1 Year prough 5 Years		fore than 5 Years brough 10 Years		More than 10 Years		Total
December 31, 2023						_			
Amortized Cost:									
Collateralized mortgage obligations	\$	_	\$ _	\$	513	\$	8,433	\$	8,946
Agency mortgage-backed securities		141	4,364		_		102,228		106,733
Municipal bonds		_	9,672		36,103		3,698		49,473
SBA securities		_	944		623		12,064		13,631
Beneficial interests in FHLMC									
securitization		3,315	5,380		_		5,778		14,473
Corporate bonds		5,012	60,444		67,872		5,530		138,858
U.S. Treasury		398,676	699		_		_		399,375
Total	\$	407,144	\$ 81,503	\$	105,111	\$	137,731	\$	731,489
Weighted average yield		5.47 %	6.46	%	2.90 %	6	5.94 %	6	5.30 %
Estimated Fair Value:									
Collateralized mortgage obligations	\$	_	\$ _	\$	466	\$	7,139	\$	7,605
Agency mortgage-backed securities		137	4,134		_		103,076		107,347
Municipal bonds		_	9,231		34,142		3,063		46,436
SBA securities		_	936		622		11,969		13,527
Beneficial interests in FHLMC									
securitization		3,315	5,380		_		5,364		14,059
Corporate bonds		4,973	58,337		56,395		3,977		123,682
U.S. Treasury		398,135	655		<u> </u>				398,790
Total	\$	406,560	\$ 78,673	\$	91,625	\$	134,588	\$	711,446

The amortized cost and fair value of investment securities HTM by contractual maturity were as follows for the periods indicated:

(dollars in thousands)	1 Year or Less	More than 1 Year through 5 Years	More than 5 Years through 10 Years	More than 10 Years	Total
December 31, 2024					
Amortized Cost:					
Agency mortgage-backed securities	\$ —	\$ 4,542	\$ 8,900	\$ 698,663	\$ 712,105
Total	\$ —	\$ 4,542	\$ 8,900	\$ 698,663	\$ 712,105
Weighted average yield	%	0.99 %	1.58 %	2.24 %	2.22 %
Estimated Fair Value:					
Agency mortgage-backed securities	\$ —	\$ 4,287	\$ 8,128	\$ 624,425	\$ 636,840
Total	\$	\$ 4,287	\$ 8,128	\$ 624,425	\$ 636,840
Total	y —	Ψ,207	Φ 0,120	\$ 024,423	\$ 030,040
(dollars in thousands)	1 Year or Less	More than 1 Year through 5 Years	More than 5 Years through 10 Years	More than 10 Years	Total
(dollars in thousands) December 31, 2023					Total
,					Total
December 31, 2023			through 10 Years		
December 31, 2023 Amortized Cost:	Less	through 5 Years	through 10 Years	10 Years	
December 31, 2023 Amortized Cost: Agency mortgage-backed securities	Less	\$ 4,259 \$ 4,259	through 10 Years \$ 12,537	\$ 772,782 \$ 772,782	\$ 789,578
December 31, 2023 Amortized Cost: Agency mortgage-backed securities Total	\$ — \$ —	\$ 4,259 \$ 4,259	\$ 12,537 \$ 12,537	\$ 772,782 \$ 772,782	\$ 789,578 \$ 789,578
December 31, 2023 Amortized Cost: Agency mortgage-backed securities Total	\$ — \$ —	\$ 4,259 \$ 4,259	\$ 12,537 \$ 12,537	\$ 772,782 \$ 772,782	\$ 789,578 \$ 789,578

Years Ended December 31, 2024, 2023, and 2022

NOTE 4: LOANS

The following is a summary of our loans held for investment as of:

(dollars in thousands)	December 31, 2024	1	December 31, 2023
Outstanding principal balance:			
Loans secured by real estate:			
Residential properties:			
Multifamily	\$ 3,341,823	\$	5,227,885
Single family	 873,491		950,712
Total real estate loans secured by residential properties	4,215,314		6,178,597
Commercial properties	904,167		987,596
Land and construction	69,246		137,298
Total real estate loans	5,188,727	'	7,303,491
Commercial and industrial loans	2,746,351		2,856,228
Consumer loans	1,137		1,328
Total loans	7,936,215		10,161,047
Premiums, discounts and deferred fees and expenses	5,178		16,755
Total	\$ 7,941,393	\$	10,177,802

The Company's loans held for investment portfolio is segmented according to loans that share similar attributes and risk characteristics. In August 2024, a portion of the Company's multifamily portfolio totaling \$1.9 billion in principal balance was reclassified from loans held for investment to loans held for sale. In December 2024, \$489 million in principal balance of these loans was securitized, resulting in gross realized gains of \$4.4 million recorded to earnings and \$2.8 million in mortgage servicing right asset recorded on the balance sheet. At December 31, 2024, loans held-for- sale totaled \$1.3 billion, which consisted of \$1.4 billion in net amortized cost, less \$91 million in fair market value adjustment. There were no outstanding loans held for sale as of December 31, 2023.

Loans secured by real estate include those secured by either residential or commercial real estate properties, such as multifamily and single-family residential loans; owner occupied and non-owner occupied commercial real estate loans; and land and construction loans.

Commercial and industrial loans are loans to businesses where the operating cash flow of the business is the primary source of payment. This segment includes commercial revolving lines of credit and term loans, municipal finance loans, equipment finance loans and SBA loans.

Consumer loans include personal installment loans and line of credit, and home equity lines of credit. These loan products are offered as an accommodation to clients of our primary business lines.

Loans with a collateral value totaling \$176 million and \$283.7 million were pledged as collateral to secure borrowings with the Federal Reserve Bank at December 31, 2024 and December 31, 2023, respectively. Loans with a market value of \$4.1 billion and \$4.2 billion were pledged as collateral to secure borrowings with the FHLB at December 31, 2024, and December 31, 2023, respectively.

For the year ended December 31, 2024, loans totaling \$496.9 million in unpaid principal balance were sold, resulting in a net gain on sale of loans of \$5.1 million. There were no loan sales for the year ended December 31, 2023.

Years Ended December 31, 2024, 2023, and 2022

The following table summarizes our delinquent and nonaccrual loans as of:

	Past	Due and Still	Accruing		Total Past		
			90 Days		Due and		
(dollars in thousands)	30–59 Day	s 60-89 Day	or More	Nonaccrual	Nonaccrual	Current	Total
December 31, 2024:							
Real estate loans:							
Residential properties	\$ 7,083	\$ -	- \$ —	\$ 23,324	\$ 30,407	\$ 4,193,994	\$ 4,224,401
Commercial properties	7,944	428	12,900	7,946	29,218	874,463	903,681
Land and construction	_		- —	_	_	69,134	69,134
Commercial and industrial							
loans	997	617	<i></i>	9,174	10,788	2,732,226	2,743,014
Consumer loans		<u> </u>	<u> </u>			1,163	1,163
Total	\$ 16,024	\$ 1,045	\$ 12,900	\$ 40,444	\$ 70,413	\$ 7,870,980	\$ 7,941,393
	<u> </u>						
Percentage of total loans	0.20	0.01	% 0.16	% 0.51	% 0.89 %	, 0	
December 31, 2023:							
Real estate loans:							
Residential properties	\$ 93	\$ 416	5 \$ —	\$ 112	\$ 621	\$ 6,196,923	\$ 6,197,544
Commercial properties	27,403	403	3 1,730	2,915	32,451	954,321	986,772
Land and construction		_	-			136,827	136,827
Commercial and industrial							
loans	525	88	3 —	8,804	9,417	2,845,845	2,855,262
Consumer loans	_	_	- —	_	_	1,397	1,397
Total	\$ 28,021	\$ 907	\$ 1,730	\$ 11,831	\$ 42,489	\$ 10,135,313	\$ 10,177,802
Percentage of total loans	0.28	0.01	0.02	% 0.12	% 0.42 %	ó	

The following table summarizes our nonaccrual loans as of:

	Nonaccrual with Allowance	Nonaccrual with no Allowance
(dollars in thousands)	 for Credit Losses	 for Credit Losses
December 31, 2024:		
Real estate loans:		
Residential properties	\$ 1,420	\$ 21,904
Commercial properties	3,449	4,497
Commercial and industrial loans	 9,174	_
Total	\$ 14,043	\$ 26,401
December 31, 2023:		
Real estate loans:		
Residential properties	\$ _	\$ 112
Commercial properties		2,915
Commercial and industrial loans	7,406	1,398
Total	\$ 7,406	\$ 4,425

The Company adopted ASU 2022-02, Financial Instruments-Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures on January 1, 2023. The amendments in this ASU eliminate the accounting guidance for TDRs by creditors in Subtopic 310-40, Receivables-Troubled Debt Restructurings by Creditors, while enhancing disclosure requirements for certain loan refinancings and restructurings by creditors when a borrower is experiencing financial difficulty. The amendments in this ASU were applied prospectively, and therefore, loan

Years Ended December 31, 2024, 2023, and 2022

modification and charge-off information is provided for only those items occurring after the January 1, 2023 adoption date.

Based on the guidance in ASU 2022-02, a loan modification or refinancing results in a new loan if the terms of the new loan are at least as favorable to the lender as the terms with customers with similar collection risks that are not refinancing or restructuring their loans and the modification to the terms of the loan are more than minor. If a loan modification or refinancing does not result in a new loan, it is classified as a loan modification.

There are additional disclosures for modification of loans with borrowers experiencing financial difficulty that result in a direct change in the timing or amount of contractual cash flows. The disclosures are applicable to situations where there is interest rate reduction, term extensions, principal forgiveness, other-than-insignificant payment delays, or a combination of any of these items.

The following table presents our loan modifications made to borrowers experiencing financial difficulty by type of modification for the twelve months ended December 30, 2024 and 2023, respectively with related amortized cost balances, respective percentage share of the total class of loans, and the related financial effect:

		December 31	, 2024:
		Term Exte	nsion
		% of Total Class of	
	Amortized Cost Basis	Loans	Financial Effect
Residential loans	\$ 5 \$ 12.900		1 loan with term extension of 22 months. 1 loan with term extension of 10 months.
Commercial real estate loans	\$ 12,900	1.43 %	5 loans with various extensions of loan maturity
			ranging from 3 to 63 months. 2 loans with payment
			extensions and forbearance. 1 loan with 3-month
Commercial and industrial loans	\$ 2,266	0.00.0/	extension and 3-month forbearance. 2 loans with \$100 payments through 3 months.
Total	\$ 2,200	0.06 76	\$100 payments through 3 months.
10000	15,171		
		Payment De	ferrals
		% of Total Class of	
	Amortized Cost Basis	Loans	Financial Effect
Residential loans	\$ 399 \$ 399	0.01 %	1 loan with 3 month interest deferral
Total	\$ 399		
		Combina	tion
		% of Total Class of	
	Amortized Cost Basis	Loans	Financial Effect
Commercial and industrial loans.	¢ 5.022	0.10.0/	8 loans with various extensions of loan maturity
Total	\$ 5,022 \$ 5,022	0.18 %	ranging from 5 to 12 months and payment deferral.
1000	3,022		
		Total	
		% of Total Class of	
	Amortized Cost Basis	Loans	
Residential loans	\$ 404 12,900	0.01 % 1.43 %	
Commercial and industrial loans.	7,288	0.26 %	
Total	\$ 20,592		
		December 31	
		Term Exte	nsion
		% of Total Class of	
	Amortized Cost Basis	Loans	Financial Effect
Commercial and industrial loans.	\$ 12,673	0.46 %	8 loans with term extensions ranging from 3 to 15 months.
Total	\$ 12,673	0.40 70	monas.

Years Ended December 31, 2024, 2023, and 2022

		Payment D	eferrals
		% of Total Class of	
	Amortized Cost Basis	Loans	Financial Effect
Residential loans	\$ 247	— %	1 loan with 6-month interest deferral
Total	\$ 247		
		Combina	ation
		% of Total Class of	
	Amortized Cost Basis	Loans	Financial Effect
Commercial real estate loans	\$ 645	0.07 %	1 loan with term extension and interest reduction.
	2 202	0.00.00	2 loans with 20-month term extensions and interest deferrals; 1 loan with interest rate reduction and
Commercial and industrial loans	\$ 2,292	0.08 %	immaterial principal forgiveness.
Total	\$ 2,937		
	Tota	al	
		% of Total Class of	
	Amortized Cost Basis	Loans	
Residential loans	\$ 247	- %	
Commercial real estate loans	645	0.07 %	
Commercial and industrial loans	14,965	0.55 %	
Total	\$ 15,857		

The following table presents the amortized cost basis of loans that had a payment default since modification for the twelve-months ended December 31, 2024

	Decem	ber 31,	2024:			
	Combination					
	# of Loans Defaulted Amortized Cost Basis					
Commercial and industrial loans	3	\$	2,264			
Total	3	\$	2,264			
		Total				
	# of Loans Defaulted		Amortized Cost Basis			
Commercial and industrial loans	3	\$	2,264			
Total	3	\$	2,264			

All loans modified during the twelve-month period ended December 31, 2023, were current with respect to payments and were not in default.

Outstanding commitments to lend on modified loans totaled \$1 thousand and \$379 thousand at December 31, 2024 and 2023, respectively.

The following table presents the payment status of our loan modifications made during the twelve months ended December 31, 2024:

(dollars in thousands) December 31, 2024:	 Current	89 Days ast Due	00+ Days Past Due	No	naccrual	Total
Residential loans	\$ 404	\$ _	\$ _	\$	_	\$ 404
Commercial real estate loans	_	_	12,900		_	12,900
Commercial and industrial loans	2,313	_	_		4,974	7,287
Total	\$ 2,717	\$ 	\$ 12,900	\$	4,974	\$ 20,591

Years Ended December 31, 2024, 2023, and 2022

NOTE 5: ALLOWANCE FOR CREDIT LOSSES

The Company accounts for ACL related to loans in accordance with ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which requires the Company to record an estimate of current expected credit losses ("CECL") for loans at the time of origination. The ACL is maintained at a level deemed appropriate by management to provide for expected credit losses in the portfolio as of the date of the consolidated balance sheet.

The measurement of the ACL is performed by collectively pooling and evaluating loans with similar risk characteristics. The quantitative CECL model estimates credit losses by applying pool-specific probability of default ("PD") and loss given default ("LGD") rates to the expected exposure at default ("EAD") over the contractual life of the loans. A significant portion of the ACL is calculated and measured on a collective pool basis, representing \$7.8 billion or approximately 97.6% of the total blended loans held for investment portfolio as of December 31, 2024. As of December 31, 2023, the ACL was calculated and measured based upon \$9.9 billion or 97.2% of the total blended portfolio evaluated on a collective pool basis and \$268 million in small homogeneous loan portfolios or 2.6% of the total blended portfolio evaluated using historical loss factors. Pooled loan segments consisted of multifamily, commercial, single-family, non-owner occupied commercial real estate, and construction loans. The remaining portion of the loan portfolio, representing \$164.7 million or approximately 2.1% of the total blended loans held for investment portfolio, consisted of small homogeneous loan portfolios which has its quantitative reserve calculated separately based on historical loss factors for the respective portfolios or, if no historical loss is available, based on peer group historical losses. These loan portfolios include equipment finance, land, consumer and commercial small balance loans. In addition, collateral dependent loans totaling \$26.5 million or 0.3% of the total blended loans held for investment portfolio, are separately valued based on the fair value of the underlying collateral.

The measurement also incorporates qualitative components such as internal and external risk factors that may not be adequately assessed in the quantitative model. Qualitative adjustments primarily relate to segments of the loan portfolio deemed by management to be of a higher-risk profile or other factors where management believes the quantitative component of the ACL model may not be fully reflective of levels deemed adequate in the judgment of management. Qualitative adjustments may also relate to uncertainty as to future macroeconomic conditions and the related impact on certain loan segments. Management reviews the need for an appropriate level of quantitative adjustments on a quarterly basis, and as such, the amount and allocation of qualitative adjustments may change in future periods. Management applies a two-year time horizon in its ACL model at which there is a gradual reversion back to historical loss experience over two year period.

For purposes of calculating the ACL, the Company has elected to include deferred loan fees and expenses in the loan balance and exclude accrued interest from loan balances.

Years Ended December 31, 2024, 2023, and 2022

The following is a rollforward of the allowance for credit losses related to loans held for investment for the years ended December 31:

(dollars in thousands)	Provision Beginning (Reversal) for Balance Credit Losses C		Chargeoffs Recoveries		Ending Balance					
2024:										
Real estate loans:										
Residential properties	\$	9,921	\$	(2,048)	\$	(657)	\$	_	\$	7,216
Commercial properties		4,148		3,499		(964)		_		6,683
Land and construction		332		(271)		_		_		61
Commercial and industrial loans		14,796		19,815		(16,770)		492		18,333
Consumer loans		8		23		(23)		1		9
Total	\$	29,205	\$	21,018	\$	(18,414)	\$	493	\$	32,302
2023:			· · · · · ·							
Real estate loans:										
Residential properties	\$	8,306	\$	1,615	\$	_	\$	_	\$	9,921
Commercial properties		8,714		(4,317)		(249)		_		4,148
Land and construction		164		168		_		_		332
Commercial and industrial loans		16,521		1,171		(4,998)		2,102		14,796
Consumer loans		26		(18)		(2)		2		8
Total	\$	33,731	\$	(1,381)	\$	(5,249)	\$	2,104	\$	29,205
2022:			-							
Real estate loans:										
Residential properties	\$	2,637	\$	5,674	\$	(5)	\$	_	\$	8,306
Commercial properties		17,049		(8,335)		_		_		8,714
Land and construction		1,995		(1,831)		_		_		164
Commercial and industrial loans		11,992		4,804		(711)		436		16,521
Consumer loans		103		(73)		(4)		_		26
Total	\$	33,776	\$	239	\$	(720)	\$	436	\$	33,731

At December 31, 2024, the Company maintained an allowance for unfunded loan commitments totaling \$1.3 million which is included in accounts payable and other liabilities. The allowance is calculated based mostly on loss rates for the type of loan/collateral in which the loan commitment relates with a drawdown probability applied to the available credit balance based on utilization rates for the prior year.

The Company's primary regulatory agencies periodically review the allowance for credit losses and such agencies may require the Company to recognize additions to the allowance based on information and factors available to them at the time of their examinations. Accordingly, no assurance can be given that the Company will not recognize additional provisions for credit losses with respect to the loan portfolio.

Credit Risk Management

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as current financial information, historical payment experience, collateral adequacy, credit documentation, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis typically includes larger, non-homogeneous loans such as loans secured

Years Ended December 31, 2024, 2023, and 2022

by multifamily or commercial real estate and commercial and industrial loans. This analysis is performed on an ongoing basis as new information is obtained. The Company uses the following definitions for risk ratings:

Pass: Loans classified as pass are strong credits with no existing or known potential weaknesses deserving of management's close attention.

Special Mention: Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

Substandard: Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Loans listed as pass include larger non-homogeneous loans not meeting the risk rating definitions above and smaller, homogeneous loans not assessed on an individual basis.

Years Ended December 31, 2024, 2023, and 2022

The following tables present risk categories of loans held for investment based on year of origination, and includes gross charge-offs in accordance with ASU 2022-02 as of the dates presented:

							Revolving	
(dollars in thousands)	2024	2023	2022	2021	2020	Prior	Loans	<u>Total</u>
December 31, 2024:								
Loans secured by real estate:								
Residential Multifermily								
Multifamily	\$ 101.311	\$ 539	\$ 1,701,974	\$ 749.864	\$ 369,887	\$ 241,935	•	\$ 3,165,510
Pass	\$ 101,311	\$ 339	\$ 1,701,974	47,090	18,572	8,623	5 —	74,285
Substandard		_	13,231	47,090	18,234	76,185		107,650
Total	\$ 101,311	\$ 539	\$ 1,715,205	\$ 796,954		\$ 326,743		\$ 3,347,445
		\$ -	\$ 1,713,203 \$ —	\$ 790,934	\$ 400,093			
Gross charge-offs	\$	\$ —	\$ —	\$ —	\$ —	\$ 657	\$ _	\$ 657
Single family								
Pass	\$ 5,410	\$ 9,441	\$ 247,252	\$ 255,096	\$ 90,422	\$ 203,116	\$ 44,580	\$ 855,317
Special mention	_	_	_	_	_	_	510	510
Substandard						21,104	25	21,129
Total	\$ 5,410	\$ 9,441	\$ 247,252	\$ 255,096		\$ 224,220		\$ 876,956
Gross charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Commercial real estate								
Pass	\$ 3,784	\$ 2,398	\$ 217,827	\$ 115,582	\$ 136,414	\$ 378,101	s —	\$ 854,106
Special mention	φ 5,764	Ψ 2,370	1,637	1,299	7,966	4,795	Ψ	15,697
Substandard	_	12,900	- 1,037	- 1,277	845	20,133	_	33,878
Total	\$ 3,784	\$ 15,298	\$ 219,464	\$ 116,881		\$ 403,029	<u>\$</u>	\$ 903,681
Gross charge-offs	\$ —	\$ —	\$	\$ —	\$ —	\$ 964		\$ 964
Gross charge-ons	Ψ —	Ψ —	Ψ —	ψ —	Ψ —	ψ 7 0 1	Ψ —	ÿ 70 1
Land and construction								
Pass	\$ 125	\$ 24,970	\$ 32,877	\$ 4,444	\$ 1,035	\$ 5,683	\$ —	\$ 69,134
Special mention	_	_	_	_	_	_	_	_
Substandard								
Total	\$ 125	\$ 24,970	\$ 32,877	\$ 4,444	\$ 1,035	\$ 5,683	<u>\$</u>	\$ 69,134
Gross charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$
Commercial								
Pass	\$ 66,699	\$ 151,580	\$ 972,111	\$ 234,062	\$ 88,657	\$ 27,220	\$ 1,147,464	\$ 2,687,793
Special mention	690	3,400	9,430	24,087	_	605	7,602	45,814
Substandard	2,593	31	28	422	12	2,218	4,103	9,407
Total	\$ 69,982	\$ 155,011	\$ 981,569	\$ 258,571	\$ 88,669	\$ 30,043	\$ 1,159,169	\$ 2,743,014
Gross charge-offs	\$ 572	\$ 622	\$ 1,310	\$ 795	\$ 3,437	\$ 4,530	\$ 5,504	\$ 16,770
Consumer	¢ 00	¢ £	¢.	\$ 107	s —	¢ 40	\$ 913	¢ 1.162
Pass	\$ 89	\$ 5	\$ —	\$ 107	5 —	\$ 49	\$ 913	\$ 1,163
Special mention		_	_	_	_	_	_	_
Substandard		\$ 5	<u> </u>	¢ 107	<u> </u>	\$ 49	<u> </u>	¢ 1.162
Total	\$ 89		<u>\$</u>	\$ 107		-	\$ 913	\$ 1,163
Gross charge-offs	\$	\$ —	\$	\$ —	\$	\$ —	\$ 23	\$ 23
Total loans								
Pass	\$ 177,418	\$ 188,933	\$ 3,172,041	\$ 1,359,155	\$ 686,415	\$ 856,104	\$ 1,192,957	\$ 7,633,023
Special mention	690	3,400	11,067	72,476	26,538	14,023	8,112	136,306
Substandard	2,593	12,931	13,259	422	19,091	119,640	4,128	172,064
Total	\$ 180,701	\$ 205,264	\$ 3,196,367	\$ 1,432,053	\$ 732,044	\$ 989,767	\$ 1,205,197	\$ 7,941,393
Gross charge-offs	\$ 572	\$ 622	\$ 1,310	\$ 795	\$ 3,437	\$ 6,151	\$ 5,527	\$ 18,414

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							Revolving	
(dollars in thousands)	2023	2022	2021	2020	2019	Prior	Loans	<u>Total</u>
December 31, 2023:								
Loans secured by real estate:								
Residential								
Multifamily	¢ 27 242	¢ 2 255 201	¢ 1 527 626	\$ 763,736	¢ 200 675	\$ 243,146	¢	\$ 5,226,917
Pass	\$ 37,343	\$ 2,355,381	\$ 1,537,636 1,248	\$ /03,/30	\$ 289,675 5,577	9,426	> —	16,251
Special mention Substandard			1,240		3,377	9,420		10,231
Total	\$ 37,343	\$ 2,355,381	\$ 1,538,884	\$ 763,736	\$ 295,252	\$ 252,572	<u> </u>	\$ 5,243,168
Gross charge-offs	\$ 37,343 \$ —	\$ 2,333,361	\$ 1,336,664	\$ 705,750	\$ 293,232	\$ 232,372	<u> </u>	\$ 5,245,108
Gross charge-ons	5 —	_	_	_	_	_	_	.
Single family								
Pass	\$ 13,631	\$ 259,043	\$ 267,373	\$ 92,567	\$ 38,132	\$ 208,035	\$ 54,444	\$ 933,225
Special mention	_	_	_	_	_	20,166	_	20,166
Substandard						846	139	985
Total	\$ 13,631	\$ 259,043	\$ 267,373	\$ 92,567	\$ 38,132	\$ 229,047	\$ 54,583	
Gross charge-offs	\$ —			_	_	_		\$
Commercial real estate								
Pass	\$ 2,469	\$ 221.525	\$ 130.579	\$ 119,684	\$ 81.243	\$ 383,729	s —	\$ 939,229
Special mention	\$ 2,409	\$ 221,323	1.223	2.275	\$ 61,243	10,747	ъ —	14.245
Substandard	12,900	_	116	1,445	11,424	7,413	_	33,298
Total	\$ 15,369	\$ 221,525	\$ 131.918	\$ 123,404	\$ 92,667	\$ 401,889		\$ 986,772
Gross charge-offs	\$ —	Ψ 221,323	ψ 151,510	<u> </u>	<u> </u>	249	-	\$ 249
Gross charge-ons	.	_	_	_	_	249	_	φ 2 4 9
Land and construction								
Pass	\$ 19,151	\$ 43,923	\$ 29,445	\$ 36,498	\$ 807	\$ 7,003	\$ —	\$ 136,827
Special mention	_	_	_	_	_	_	_	_
Substandard								
Total	\$ 19,151	\$ 43,923	\$ 29,445	\$ 36,498	\$ 807	\$ 7,003	<u>\$</u>	\$ 136,827
Gross charge-offs	\$ —				_	_		\$
Commercial								
Pass	\$ 182,391	\$ 1,082,510	\$ 291,663	\$ 119.035	\$ 21.314	\$ 25,030	\$ 1,087,075	\$ 2,809,018
Special mention	\$ 102,391	1,360	24,653	703	56	656	735	28,163
Substandard	55	1,300	842	3,881	1,325	458	11,508	18,081
Total	\$ 182,446	\$ 1,083,882	\$ 317,158	\$ 123,619	\$ 22,695	\$ 26,144		\$ 2,855,262
Gross charge-offs	\$ 257	1,420	1,205	587	117	48	1,364	
Gross charge ons	Ψ 231	1,420	1,203	367	11/	-10	1,504	Ψ 1,220
Consumer								
Pass	\$ 47	\$ —	\$ 577	\$ —	\$ 299	\$ 59	\$ 415	\$ 1,397
Special mention	_	_	_	_	_	_	_	_
Substandard								
Total	\$ 47	\$ —	\$ 577	<u>\$</u>	\$ 299	\$ 59	\$ 415	
Gross charge-offs	\$ —				_		2	\$ 2
Total loans								
Pass	\$ 255,032	\$ 3,962,382	\$ 2,257,273	\$ 1,131,520	\$ 431,470	\$ 867,002	\$ 1,141,934	\$ 10,046,613
Special mention	Ψ 233,032 —	1,360	27,124	2.978	5,633	40,995	735	78,825
Substandard	12,955	1,300	958	5,326	12,749	8,717	11,647	52,364
Total	\$ 267,987	\$ 3,963,754	\$ 2,285,355	\$ 1,139,824	\$ 449,852	\$ 916,714	\$ 1,154,316	\$ 10,177,802
Gross charge-offs	\$ 257	1,420	1.205	587	117	297	1,366	
STOCK CHAIGO CHO	Ψ 251	1,720	1,203	501	11/	271	1,500	5,217

A loan is considered collateral dependent when the borrower is experiencing financial difficulty and repayment of the loan is expected to be provided substantially through the operation or sale of the collateral. Collateral dependent loans are evaluated individually to determine expected credit losses and any ACL allocation is determined based upon the amount by which amortized costs exceed the estimated fair value of the collateral, adjusted for estimated selling costs (if

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applicable). The following table presents the amortized cost basis of collateral dependent loans, and the related ACL allocated to these loans as of the dates indicated:

(dollars in thousands)	R	eal Estate	Cash	uipment/ ceivables	Total	ACL location
December 31, 2024:			 			
Loans secured by real estate:						
Residential properties						
Multifamily	\$	2,802	\$ _	\$ _	\$ 2,802	\$ _
Single family		15,856	_	_	15,856	_
Commercial real estate loans		4,497	_	_	4,497	_
Commercial loans		_	_	3,935	3,935	697
Total	\$	23,155	\$	\$ 3,935	\$ 27,090	\$ 697
December 31, 2023:						
Loans secured by real estate:						
Commercial real estate loans	\$	2,523	\$ _	\$ _	\$ 2,523	\$ _
Commercial loans		_	250	978	1,228	
Total	\$	2,523	\$ 250	\$ 978	\$ 3,751	\$

NOTE 6: PREMISES AND EQUIPMENT

A summary of premises and equipment is as follows at December 31:

(dollars in thousands)	 2024	2023
Leasehold improvements and artwork	\$ 27,160	\$ 26,842
Information technology equipment	13,933	12,991
Furniture and fixtures	3,311	3,297
Land and auto	 14,096	16,152
Total	 58,500	59,282
Accumulated depreciation and amortization	(22,694)	(19,357)
Net.	\$ 35,806	\$ 39,925

Depreciation expense for premises and equipment was \$4.8 million, \$4.4 million, and \$4.0 million as of December 31, 2024, 2023 and 2022, respectively.

NOTE 7: REAL ESTATE OWNED

The activity in our portfolio of REO is as follows during the periods ending December 31:

(dollars in thousands)	2024	2023
Beginning balance	\$ 8,381	\$ 6,210
Loans transferred to REO	_	2,171
Dispositions of REO	(2,171)	_
Ending balance	\$ 6,210	\$ 8,381

During the year ended December 31, 2024, one of the two REO properties held at December 31, 2023 was sold, resulting in a gain on sale of REO of \$679 thousand which is included in the consolidated statements of operations. At

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December 31, 2024, REO consisted of one property which is carried at amortized cost as the appraised value adjusted for estimated selling costs exceeded the amortized cost basis.

NOTE 8: GOODWILL AND CORE DEPOSIT INTANGIBLES

Goodwill is recorded upon completion of a business combination as the difference between the purchase price and the fair value of net identifiable assets acquired. Goodwill is deemed to have an indefinite useful life and as such is not subject to amortization and instead is tested for impairment annually unless a triggering event occurs thereby requiring an updated assessment. Our regular annual impairment assessment occurs in the fourth quarter. Impairment exists when the carrying value of the goodwill exceeds its fair value. An impairment loss would be recognized in an amount equal to that excess as a charge to noninterest expense in the consolidated statement of operations.

The closure of three large regional banks during the year ended December 31, 2023, coupled with the drastic change in macroeconomic conditions and persistent rate increases by the Board of Governors of the Federal Reserve System (the "Federal Reserve Board") caused a significant decline in bank stock prices including our own. These triggering events required an updated assessment of our goodwill as of June 30, 2023, which concluded that our goodwill was impaired. As a result, we recorded a goodwill impairment charge equal to our entire goodwill balance of \$215.3 million in the second quarter of 2023 as the estimated fair value of equity was less than book value. The updated assessment utilized three approaches, each receiving equal weighting: (1) the guideline public company ("GPC") method which compares benchmarking data of the Company to a set of comparable GPCs; (2) the guideline transaction ("GT") method utilizing financial results of the Company for the latest twelve months and comparing to publicly available transaction data, and (3) a discounted cash flow method, taking into consideration expectations of the Company's growth and profitability going forward. The goodwill impairment is a non-cash charge and has no impact on our regulatory capital ratios, cash flows, or liquidity position.

Core deposit intangibles are deemed to have definite useful lives and arise from whole bank acquisitions. Core deposit intangibles are amortized on an accelerated method over their estimated useful lives, which range from 7 to 10 years. At December 31, 2024 and 2023, core deposit intangible assets totaled \$3.6 million and \$4.9 million, respectively, and we recognized \$1.4 million, \$1.6 million and \$1.9 million in core deposit intangible amortization expense in 2024, 2023 and 2022, respectively. The estimated aggregate amortization expense related to our core deposit intangibles for the next five years succeeding December 31, 2024, in order from the present, is \$1.2 million, \$960 thousand, \$751 thousand, \$331 thousand, and \$179 thousand.

NOTE 9: DERIVATIVE ASSETS

On February 1, 2024, the Bank entered into an interest rate swap agreement with an institutional counterparty to hedge against our exposure to changes in interest rates as part of our overall interest rate risk management strategy. On the date the agreement was entered into, the derivative was designated as a cash flow hedge, as it was undertaken to manage the risk of changes in cash flows on interest payments associated with a stream of variable-rate, short-term borrowings for a corresponding amount that are attributable to changes in the future financing rates of each rolling maturity. At inception and on a quarterly basis thereafter, an assessment is performed to determine the effectiveness of the derivative at reducing the risk associated with the hedged exposure. A cash flow hedge designated as highly effective is carried at fair value on the balance sheet with the portion of change in fair value of the cash flow hedge considered highly effective recognized in AOCI. If the cash flow hedge becomes ineffective, the portion of the change in fair value of the cash flow hedge considered ineffective is reclassified from AOCI to earnings.

The hedging instrument is a pay-fixed, receive variable interest rate swap agreement having a beginning notional amount of \$450 million. The Bank pays quarterly interest at a fixed rate of 3.583% and receives quarterly interest payments calculated at the Daily Simple SOFR over the same period. The original term of the agreement is five years, expiring on February 1, 2029. On March 28, 2024, the original hedge position notional amount was reduced by \$100 million, and a

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corresponding amount of the hedged item was simultaneously de-designated, resulting in the recording of a gain of \$1.7 million, classified as capital markets activities on the accompanying statements of operations.

At December 31, 2024, the fair value of the cash flow hedge was \$5.1 million and is classified as derivative assets with a corresponding amount classified as a component of AOCI on the accompanying balance sheet.

On January 29, 2025, the Bank entered into an interest rate swap agreement with an institutional counterparty to hedge the interest rate risk to earnings associated with fair value changes in the valuation allowance previously established as a result of loans that were reclassified from loans held for investment to loans held for sale during the second half of 2024. The hedging instrument is a pay-fixed, receive variable interest rate swap agreement with a notional amount of \$1.0 billion that will amortize down to \$400 million over four years. The Bank will pay quarterly interest at a fixed rate of 4.03% and receive quarterly interest payments calculated at the Daily Simple SOFR over the same period. The original term of the agreement is four years, expiring on January 29, 2029. Since the fair value changes of the valuation allowance for reclassified loans in loans held for sale already flow through earnings, the Bank has elected to not designate the hedge for hedge accounting to ensure that changes in the derivative's value are reported in current earnings each period.

NOTE 10: LOAN SALES AND MORTGAGE SERVICING RIGHTS

The Company retained servicing rights for most of the loans sold and recognized mortgage servicing rights in connection with multifamily loan sale transactions that occurred in 2024 as well as 2021 and prior. As of December 31, 2024 and 2023, mortgage servicing rights net of valuation allowance totaled \$6.4 million and \$5.5 million, respectively and is classified as a component of other assets in the accompanying consolidated balance sheets. The amount of loans serviced for others totaled \$1.3 billion and \$962 million at December 31, 2024 and 2023, respectively. Servicing fees collected in 2024, 2023, and 2022 were \$2.5 million, \$2.5 million, and \$3.0 million, respectively.

In 2024, \$489 million principal balance of multifamily loans were sold and the Company recognized a gain of \$4.4 million in earnings and recorded a mortgage servicing right asset of \$2.8 million on the consolidated balance sheets. There were no loan sale transactions in 2023 that resulted in the recognition of mortgage servicing rights. There were no loan purchase transactions in 2024 or 2023.

NOTE 11: DEPOSITS

The following table summarizes the outstanding balance of deposits and average rates paid thereon as of:

	20	24	2023			
		Weighted		Weighted		
(dollars in thousands)	Amount	Average Rate	Amount	Average Rate		
Demand deposits:						
Noninterest-bearing	\$ 1,956,628		\$ 1,467,806	_		
Interest-bearing	1,995,397	3.29 %	2,881,786	2.94 %		
Money market and savings	3,524,801	3.60 %	3,195,670	3.81 %		
Certificates of deposit	2,393,453	4.72 %	3,143,670	4.87 %		
Total	\$ 9,870,279	3.09 %	\$ 10,688,932	3.36 %		

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The following table provides the remaining maturities of certificates of deposit accounts greater than \$250,000 as of:

	Decen	nber 31, 2024	De	cember 31, 2023
Large Denomination Certificates of Deposit Maturity Distribution	(dollars in thousands)			nds)
3 months or less	\$	76,691	\$	343,078
Over 3 months through 6 months		44,619		24,126
Over 6 months through 12 months		92,960		56,415
Over 12 months		13,417		30,994
Total	\$	227,687	\$	454,613

Large depositor relationships, consisting of deposit relationships which exceed 2% of total deposits, accounted for, in the aggregate, 19.7% and 12.5% of our total deposits as of December 31, 2024 and 2023, respectively. The composition of our large depositor relationships includes mortgage servicing clients who have maintained long-term depository relationships with us. The balances in these depository accounts are subject to seasonal inflows and outflows, common in the mortgage servicing industry, and average balances in the portfolio unexpectedly grew in the later part of 2024.

Accrued interest payable on deposits, which is included in accounts payable and other liabilities, was \$27.7 million and \$36.7 million at December 31, 2024 and 2023, respectively.

NOTE 12: BORROWINGS

The Bank has established secured and unsecured lines of credit under which it may borrow funds from time to time on a term or overnight basis from the FHLB, Federal Reserve Bank of San Francisco (the "Federal Reserve Bank"), and other institutions. At December 31, 2024, our borrowings consisted of \$1.0 billion in FHLB putable advances at the Bank, \$400 million of FHLB term advances at the Bank, and \$25 million in repurchase agreements at the Bank. At December 31, 2023, our borrowings consisted of \$800 million in FHLB putable advances at the Bank, \$100 million of FHLB term advances at the Bank, \$160 million in overnight advances and \$285 million in term advances from the Federal Reserve Bank, and \$64 million in repurchase agreements at the Bank.

FHLB Advances

The FHLB putable advances outstanding at December 31, 2024 had a weighted average remaining life of 6.25 years and a weighted average interest rate of 3.74%. The putable advances can be called quarterly until maturity at the option of the FHLB at various put dates, with \$300 million eligible for exercising in March 2025 and the remaining \$700 million eligible for exercising beginning in June 2025.

The FHLB term advances outstanding at December 31, 2024 consist of the following:

\$300 million in a three-year fixed-rate advance maturing on May 28, 2027 at an interest rate of 4.95% \$100 million in a five-year fixed-rate advance maturing on June 28, 2028 at an interest rate of 4.21%

FHLB advances are collateralized primarily by loans secured by single-family, multifamily, and commercial real estate properties with a market value of \$4.1 billion as of December 31, 2024. The Bank's total unused borrowing capacity from the FHLB as of December 31, 2024 was \$1.7 billion. The Bank had in place \$69 million in letters of credit from the FHLB, \$59 million of which is used as collateral for the 2024 multifamily loan sale/securitization, and \$10 million of which is used as collateral for public fund deposits.

The FHLB putable advances outstanding at December 31, 2023 had a weighted average remaining life of 5.41 years and a weighted average fixed interest rate of 3.74%. The FHLB term advances had a fixed interest rate of 4.21% and matures on June 28, 2028. FHLB advances were collateralized primarily by loans secured by single-family, multifamily, and commercial real estate properties with a market value of \$4.3 billion as of December 31, 2023. The

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Bank's total unused borrowing capacity from the FHLB as of December 31, 2023 was \$2.0 billion. The Bank had in place \$310 million of letters of credit from the FHLB as of December 31, 2023, which were used to meet collateral requirements for deposits from the State of California and local agencies.

Federal Reserve Bank Borrowings

The Bank has a secured line of credit with the Federal Reserve Bank including the secured borrowing capacity through the Federal Reserve Bank's Discount Window, and Borrower-in-Custody ("BIC") programs. Borrowings under the BIC program are overnight advances with interest chargeable at the primary credit borrowing rate. At December 31, 2024, the Bank did not have any borrowings outstanding under any of the Federal Reserve Bank programs. At December 31, 2024, the Bank had secured unused borrowing capacity of \$1.1 billion under this agreement.

At December 31, 2023, the Bank had outstanding BIC program borrowings totaling \$160 million, bearing a fixed interest rate of 5.50% and were repaid in full in early January, 2024. At December 31, 2023, the Bank had outstanding Bank Term Funding Program borrowings totaling \$285 million, which were paid in full in December 2024. At December 31, 2023, the Bank had secured unused borrowing capacity of \$823 million under this agreement.

Uncommitted Credit Facilities:

The Bank has a total of \$240 million in borrowing capacity through unsecured federal funds lines, ranging in size from \$20 million to \$100 million, with six correspondent financial institutions. At December 31, 2024 and 2023, there were no balances outstanding under these arrangements.

Holding Company Line of Credit:

FFI has entered into a loan agreement with an unaffiliated lender that provides for a revolving line of credit for up to \$20 million maturing in April 2025. The loan bears an interest rate of Prime rate, plus 50 basis points (0.50%). FFI's obligations under the loan agreement are secured by, among other things, a pledge of all of its equity in the Bank. As of December 31, 2024 and December 31, 2023, there were no balances outstanding under this agreement.

Repurchase Agreements:

The repurchase agreements are treated as overnight borrowings with the obligations to repurchase securities sold reflected as a liability. The investment securities underlying these agreements remain in the Company's securities AFS portfolio. As of December 31, 2024 and December 31, 2023, the repurchase agreements are collateralized by investment securities with a fair value of approximately \$77.3 million and \$76.3 million, respectively.

NOTE 13: SUBORDINATED DEBT

At December 31, 2024 and December 31, 2023, FFI had two issuances of subordinated notes outstanding with an aggregate carrying value of \$173 million. At December 31, 2024 and December 31, 2023, FFI was in compliance with all covenants under its subordinated debt agreements. The following table summarizes the outstanding subordinated notes as of the dates indicated:

		Current Curren			Carryii	ıg Value		
(dollars in thousands)	Stated Maturity	Interest Rate	Principal Balance	De	ecember 31, 2024	De	cember 31, 2023	
Subordinated notes								
Subordinated notes due 2032, 3.50% per annum until	February 1,							
February 1, 2027, 3-month SOFR + 2.04% thereafter	2032	3.50 %	\$ 150,000	\$	148,298	\$	148,058	
Subordinated notes due 2030, 6.0% per annum until	June 30,							
June 30, 2025, 3-month SOFR + 5.90% thereafter	2030	6.00 %	24,165		25,161		25,339	
Total			\$ 174,165	\$	173,459	\$	173,397	

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NOTE 14: SHAREHOLDERS' EQUITY

FFI is a holding company and does not have any direct operating activities. Any future cash flow needs of FFI are expected to be met by its existing cash and cash equivalents and dividends from its subsidiaries. The Bank is subject to various laws and regulations that limit the amount of dividends that a bank can pay without obtaining prior approval from bank regulators. FFI's cash and cash equivalents totaled \$7.7 million and \$15.3 million at December 31, 2024 and 2023, respectively.

On July 8, 2024, the Company raised approximately \$228 million of gross proceeds in an equity capital raise ("July 2024 Capital Raise") with certain investors. In the July 2024 Capital Raise, the Company sold and issued to the investors: (a) 11,308,676 shares of common stock at a purchase price per share of \$4.10 (on July 1, 2024, the day before the announcement of the July 2024 Capital Raise, the closing price of the common stock was \$6.47); (b) 29,811 shares of a new series of preferred stock, par value \$0.001 per share, of the Company designated as Series A Noncumulative Convertible Preferred Stock (the "Series A Preferred Stock"), at a price per share of \$4,100, and each share of which is convertible into 1,000 shares of common stock, and all of which shares of Series A Preferred Stock represent the right (on an as converted basis) to receive approximately 29,811,000 shares of common stock; (c) 14,490 shares of a new series of preferred stock, par value \$0.001 per share, of the Company designated as Series B Noncumulative Preferred Stock (the "Series B Preferred Stock"), at a price per share of \$4,100, each share of which is convertible into 1,000 shares of common stock, and all of which shares of Series B Preferred Stock represent the right (on an as converted basis) to receive approximately 14,490,000 shares of common stock; and (d) Issued Warrants, affording the holder thereof the right, until the seven-year anniversary of the issuance of such Issued Warrant, to purchase for \$5,125 per share, 22,239 shares of Series C non-voting, common-equivalent preferred stock (the "Series C NVCE Stock"). Each share of Series C NVCE Stock is convertible into 1,000 shares of common stock, all of which shares of Series C NVCE Stock, upon issuance, will represent the right (on an as converted basis) to receive approximately 22,239,000 shares of common stock. The investors were subject to a 180-day lock-up period with respect to the securities purchased. Net proceeds from the July 2024 Capital Raise of \$214.5 million, consisting of the \$228 million gross proceeds less issuance costs of \$13.5 million, were allocated amongst the newly issued equity instruments under the relative fair value method. Under the relative fair value method, each equity instrument was allocated a portion of the net proceeds based on the proportion of its fair value to the sum of the fair values of all of the equity instruments covered in the allocation.

The terms of the Series A Preferred Stock, Series B Preferred Stock, and Series C NVCE Stock are more fully described in the respective Certificates of Designation, which were included as Exhibit 3.1, Exhibit 3.2, and Exhibit 3.3, respectively to the Company's Current Report on Form 8-K filed with the SEC on July 9, 2024, and incorporated by reference therein. The terms of the Issued Warrants are more fully described in the Issued Warrant, a form of which was included as Exhibit 4.1 to the Company's Current Report on Form 8-K filed with the SEC on July 9, 2024, and incorporated by reference therein.

On September 30, 2024, stockholders approved and adopted an amendment to the Company's certificate of incorporation, as amended, to increase the number of authorized shares of common stock from 100,000,000 shares to 200,000,000 shares, and also approved the issuance of shares of common stock in connection with the July 2024 Capital Raise pursuant to NYSE listing rules. As a result of these approvals, all of the issued and outstanding shares of the Series B Preferred Stock automatically converted into shares of common stock as of the close of business on October 2, 2024, in accordance with the terms of the Certificate of Designation for the Series B Preferred Stock. In addition, the quarterly non-cumulative cash dividend (annual rate of 13%) and liquidation preference rights of the Series A Preferred Stock ceased to apply. Shares of Series A Preferred Stock (a) are now entitled to receive dividends at the same time and on the same terms as shares of common stock in accordance with the Certificate of Designation for the Series A Preferred Stock, and (b) rank as equal to shares of common stock in any liquidation of the Company. Furthermore, the Company will not be required to issue any cash-settled warrants to the investors who participated in the July 2024 Capital Raise. At December 31, 2024, there were no declared dividends outstanding with respect to the Series A Preferred Stock.

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NOTE 15: EARNINGS PER SHARE

Basic earnings per share ("EPS") excludes dilution and is computed by dividing net income or loss available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if contracts to issue common stock were exercised or converted into common stock that would then share in earnings. Contracts to issue common stock include warrants, convertible preferred stock, stock options, restricted stock, and other contingent shares. As the average common share price was above the \$5.125 per share exercise price (on an as-converted basis) of the warrants, the warrants would have been included in the dilutive share count and diluted earnings per share as of December 31, 2024, if the Company had positive earnings for the period. The following table sets forth the Company's earnings per share calculations for the years ended December 31:

	2024 20			23	20	2022		
(dollars in thousands, except per share amounts)	Basic	Diluted	Basic	Diluted	Basic	Diluted		
Net (loss) income	\$ (92,407)	\$ (92,407)	\$ (199,064)	\$ (199,064)	\$ 110,512	\$ 110,512		
Weighted average basic common shares outstanding	65,598,430	65,598,430	56,426,093	56,426,093	56,422,450	56,422,450		
Dilutive effect of options, restricted stock, warrants, and contingent shares issuable						67,610		
Diluted common shares outstanding		65,598,430		56,426,093		56,490,060		
Net (loss) income per share	\$ (1.41)	\$ (1.41)	\$ (3.53)	\$ (3.53)	\$ 1.96	\$ 1.96		

Stock options for the 22,550 shares of common stock outstanding at December 31, 2023 were not considered in computing earnings per share because they are antidilutive. There were no stock options outstanding as of December 31, 2024.

NOTE 16: STOCK BASED COMPENSATION

In 2015, shareholders approved an equity incentive plan ("2015 Plan") whereby: the Company can no longer issue Equity Incentive Awards under the previously approved plans; 750,000 shares of common stock will be available for the grant of Equity Incentive Awards to the Company's executive officers, other key employees and directors; Equity Incentive Awards that are outstanding under the prior plans will remain outstanding and unchanged and subject to the terms of those Plans; and upon termination, cancellation or forfeiture of any of the Equity Incentive Awards that are outstanding under the prior plans, those shares will be added to the pool of shares available for future grants of Equity Incentive Awards under the plan approved in 2015.

In 2024, shareholders approved an equity incentive plan ("2024 Plan") that replaced the 2015 Plan with respect to issuing new equity compensation awards. Awards outstanding under the 2015 Plan will continue to be governed by the terms of the 2015 Plan. The 2024 Plan permits the discretionary award of incentive stock options ("ISOs"), nonqualified stock options ("NSOs"), stock appreciation rights ("SARs"), and restricted stock units to directors, officers, employees and consultants or the directors, officers, employees, and consultants of any of the Company's subsidiaries or affiliates as well as prospective employees and consultants who have agreed to serve the Company. The maximum number of shares that may be issued under the 2024 Plan will be 1,500,000 shares of common stock, which number is subject to adjustment per terms of the 2024 Plan.

The Company recognized stock-based compensation expense of \$2.0 million, \$1.7 million, and \$3.5 million in 2024, 2023, and 2022, respectively, related to RSUs.

Years Ended December 31, 2024, 2023, and 2022

Stock options, when granted, have an exercise price not less than the current market value of the common stock and expire after ten years if not exercised. If applicable, vesting periods are set at the date of grant and the Plans provide for accelerated vesting should a change in control occur.

The following table summarizes the activities in the Plans during 2024:

		Weighted Average	Weighted Average	
(dollars in thousands except		Exercise Price per	Remaining	Aggregate
per share amounts)	Options Granted	Share	Contractual Term	Intrinsic Value
Balance: December 31, 2023	22,550	\$ 9.00		
Options forfeited	(22,550)	9.00		
Balance: December 31, 2024				\$
Options exercisable		\$		\$

The following table summarizes the activities in the Plans during 2023:

(dollars in thousands except per share amounts)	Options Granted	ghted Average rcise Price per Share	Weighted Average Remaining Contractual Term	- 00	gregate sic Value
Balance: December 31, 2022	45,050	\$ 8.67		•	
Options exercised	(19,500)	8.08			
Options forfeited	(3,000)	10.00			
Balance: December 31, 2023	22,550	 9.00	0.20 Years	\$	255
Options exercisable	22,550	\$ 9.00	0.20 Years	\$	255

The intrinsic value of stock options exercised in 2023 was \$0.

The following table summarizes the activities in the Plans during 2022:

(dollars in thousands except			ighted Average ercise Price per	Weighted Average Remaining		gregate				
per share amounts)	Options Granted	Share Contractua		d Share Co		s Granted Share		Contractual Term	Intri	<u>nsic Value</u>
Balance: December 31, 2021	47,050	\$	8.68							
Options exercised	(2,000)		9.00							
Balance: December 31, 2022	45,050		8.67	0.95 Years	\$	255				
Options exercisable	45,050	\$	8.67	0.95 Years	\$	255				

The intrinsic value of stock options exercised in 2022 was \$33,400.

The following table provides a summary of the RSUs issued by the Company under its equity incentive plans for the periods ended December 31:

	2	2023			2022				
	Shares	Aver	eighted age Grant Fair Value	Shares	Ave	Veighted rage Grant Fair Value	Shares	Aver	eighted age Grant Fair Value
Balance: January 1	146,384	\$	(9.12)	199,016	\$	31.92	199,574	\$	19.34
New RSUs	1,053,224		7.66	267,480		14.04	241,020		22.87
Shares vested and issued	(119,040)		14.06	(158,478)		18.90	(148, 139)		20.09
RSUs forfeited	(130,303)		10.61	(161,634)		18.82	(93,439)		0.44
Balance December 31	950,265	\$	5.28	146,384	\$	(9.12)	199,016	\$	31.92

Years Ended December 31, 2024, 2023, and 2022

The fair value of the shares vested and issued was \$0.9 million, \$1.9 million and \$3.4 million in 2024, 2023 and 2022, respectively. As of December 31, 2024, the Company had \$6.4 million of unrecognized compensation costs related to outstanding RSUs, which will be recognized through October 2027 subject to the related vesting requirements.

NOTE 17: 401(k) PROFIT SHARING PLAN

The Company's employees participate in the Company's 401(k) profit sharing plan (the "401k Plan") that covers all employees eighteen years of age or older who have completed three months of employment. Each employee eligible to participate in the 401k Plan may contribute up to 100% of his or her compensation, subject to certain statutory limitations. In 2024, 2023, and 2022, the Company matched 100% of a participant's contribution up to 3% of a participant's compensation and an additional 50% of a participant's contribution up to the next 2% of a participant's compensation. These employer contributions are subject to the plan's vesting schedule. The Company contributions of \$2.0 million, \$2.4 million and \$2.8 million were included in compensation and benefits for 2024, 2023 and 2022, respectively. The Company may also make an additional profit-sharing contribution on behalf of eligible employees. No profit-sharing contributions were made in 2024, 2023 or 2022.

NOTE 18: INCOME TAXES

The Company is subject to federal income tax and California franchise tax. Income tax expense (benefit) was as follows for the years ended December 31:

(dollars in thousands)	2024	2023	2022
Current expense (benefit):			
Federal	\$ 4,534	\$ 4,536	\$ 25,708
State	266	(1,924)	13,096
Deferred expense (benefit):			
Federal	(39,052)	(3,170)	803
State	(10,721)	(442)	(316)
Total	\$ (44,973)	\$ (1,000)	\$ 39,291

The following is a comparison of the federal statutory income tax rates to the Company's effective income tax rate for the years ended December 31:

	202	4	2023			
(dollars in thousands)	Amount	Rate	Amount	Rate	Amount	Rate
(Loss) income before taxes	\$ (137,380)	<u>\$</u>	5(200,064)		\$ 149,803	
Federal tax statutory rate	\$ (28,850)	21.00 % \$	(42,013)	21.00 %	\$ 31,459	21.00 %
State tax, net of Federal benefit	(9,382)	6.83 %	(14,435)	7.22 %	12,085	8.07 %
Windfall benefit – exercise of stock options	333	(0.24)%	299	(0.15)%	(205)	(0.14)%
Goodwill impairment	_	- %	60,733	(30.36)%	_	— %
Low income housing, net benefit	(4,093)	2.98 %	(1,020)	0.51 %	(998)	(0.67)%
Tax exempt interest income	(3,713)	2.70 %	(3,751)	1.87 %	(2,965)	(1.98)%
Other items, net	732	(0.53)%	(813)	0.41 %	(85)	(0.05)%
Effective tax rate	\$ (44,973)	32.74 % \$	(1,000)	0.50 %	\$ 39,291	26.23 %

Years Ended December 31, 2024, 2023, and 2022

Deferred taxes are a result of differences between income tax accounting and generally accepted accounting principles with respect to income tax recognition. The following is a summary of the components of the net deferred tax assets recognized in the accompanying consolidated balance sheets at December 31:

(dollars in thousands)	2024		2023
Deferred tax assets (liabilities)			
Allowance for credit losses	\$	11,788	\$ 11,167
Net operating loss and tax credit carryforwards		58,777	9,643
State taxes		27	18
Stock-based compensation		223	249
Market valuation: merger		2,704	2,784
Capital activities – mark to market		500	697
Compensation related		1,044	1,215
Core deposit intangible		(990)	(1,396)
Prepaid expenses		(2,143)	(2,674)
Depreciation		(1,257)	(542)
Accumulated other comprehensive income		3,599	5,863
Other		2,378	2,118
Net deferred tax assets	\$	76,650	\$ 29,142

As part of a merger in 2012, the Company acquired operating loss carryforwards of \$13.4 million. These operating loss carryforwards are subject to limitation under Section 382 of the Internal Revenue Code and expire in 2032. As a result, the Company will only be able to utilize operating loss carryforwards of \$7.6 million, ratably over a period of 20 years. As part of a merger in 2015, the Company acquired operating loss carryforwards of \$3.6 million. These operating loss carryforwards are subject to limitation under Section 382 of the Internal Revenue Code and expire in 2035. As part of the mergers in 2017 and 2018, the Company acquired operating loss carryforwards of \$0.7 and \$3.2 million, respectively. These operating loss carryforwards are subject to limitation under Section 382 of the Internal Revenue Code and have been fully utilized as of the end of 2020. As of December 31, 2024, the remaining operating loss carryforwards from acquisitions available to be utilized by the Company were \$5.2 million. The Company estimates it will have at total \$182.9 million of net operating loss carryforwards at December 31, 2024 that do not expire.

The Company has experienced cumulative losses over the past three years, primarily due to the significant increase in market rates experienced since 2022 and the mark-to-market adjustment related to the transfer of approximately \$1.9 billion of multifamily loans from loans held for investment to loans held for sale in the third quarter of 2024. However, the Company has not recorded a valuation allowance against its deferred tax assets, as it has implemented a tax planning strategy that is expected to generate sufficient taxable income to realize these assets. This strategy includes dispositioning the aforementioned multifamily loans transferred to loans held for sale. Removing these relatively low-yielding assets from the balance sheet will improve profitability, either through the reduction of high-cost funding or reinvestment of proceeds into higher-yielding assets. Management has evaluated the feasibility of this strategy under current tax laws and considers it both prudent and objectively verifiable. The Company will continue to monitor its performance and reassess the need for a valuation allowance if necessary.

The Company's federal income tax returns for the periods 2021 through 2023 are open to audit. The Company's California and other state income tax returns for the periods ranging between 2020 through 2023 are open to audit.

NOTE 19: LEASES

The Company leases certain facilities for its corporate offices and branch operations under non-cancelable operating leases that expire through 2035. Right-of-use assets are classified as other assets and their corresponding lease liabilities are classified as accounts payable and other liabilities in the consolidated balance sheets.

Years Ended December 31, 2024, 2023, and 2022

Certain leases include options to renew, with renewal terms that can extend the lease term. The depreciable life of leased assets are limited by the expected lease term.

The following table presents supplemental lease information at or for the twelve months ended December:

(dollars in thousands)		2024		2023		
Balance Sheet:						
Right-of-use assets	\$ 2	22,313	\$	26,455		
Lease liabilities	2	28,321		28,248		
		2024		2023		2022
Statement of Operations:						
Operating lease cost classified as occupancy and						
equipment expense	\$	6,661	\$	7,446	\$	7,638
•						
Weighted average lease term, in years		5.26		5.36		5.92
Weighted average discount rate		5.50	%	5.73	%	5.62 %
Operating cash flows	\$	6,053	\$	6,869	\$	7,611

The calculated amount of the right-of-use assets and lease liabilities in the table above are impacted by the length of the lease term and the discount rate used to present value the minimum lease payments. The Company's lease agreements often include one or more options to renew at the Company's discretion. GAAP requires the use of the rate implicit in the lease whenever this rate is readily determinable. As this rate is rarely determinable, the Company utilizes its incremental borrowing rate at lease inception, on a collateralized basis, over a similar term. For operating leases existing prior to January 1, 2019, the rate for the remaining lease term as of January 1, 2019 was used.

Lease expense for 2024, 2023, and 2022 was \$6.6 million, \$6.9 million, and \$7.7 million, respectively and is included in occupancy and depreciation expense in the consolidated statements of operations. Future minimum lease commitments under all non-cancelable operating leases at December 31, 2024 are as follows:

(dollars in thousands)	
2025	\$ 6,823
2026	6,397
2027	5,241
2028	5,183
2029	4,071
2030 and after	3,113
Total future minimum lease payments	\$ 30,828
Discount on cash flows	(2,507)
Total lease liability	\$ 28,321

NOTE 20: COMMITMENTS AND CONTINGENCIES

Financial Instruments with Off-Balance Sheet Risk

In the normal course of business, the Bank is a party to financial instruments with off-balance sheet risk to meet the financing needs of customers and to reduce exposure to fluctuations in interest rates. These financial instruments may include commitments to extend credit and standby and commercial letters of credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Standby and commercial letters of credit and financial guarantees are conditional commitments issued by the Bank to guaranty the performance of a customer to a third party. Commitments generally have fixed expiration dates or other termination clauses

Years Ended December 31, 2024, 2023, and 2022

and may require payment of a fee. The following table provides the off-balance sheet arrangements of the Bank as of December 31:

(dollars in thousands)	2024	2023
Commitments to fund new loans	\$ —	\$ 4,900
Commitments to fund under existing loans, lines of credit	1,032,887	1,143,175
Commitments under standby letters of credit	34,901	19,487

Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the counterparty. Collateral held varies but may include deposits, marketable securities, accounts receivable, inventory, property, plant and equipment, motor vehicles and real estate.

Other Commitments

The Company has commitments to invest in qualified affordable housing projects as discussed in Note 22: Qualified Affordable Housing Project Investments.

Litigation

From time to time, the Company may become party to various lawsuits, which have arisen in the course of business. While it is not possible to predict with certainty the outcome of such litigation, it is the opinion of management, based in part upon opinions of counsel, that the liability, if any, arising from such lawsuits would not have a material adverse effect on the Company's financial position or results of operations.

NOTE 21: RELATED-PARTY TRANSACTIONS

The Bank held \$2.4 million and \$3.2 million of deposits from related parties, including directors and executive officers of the Company and their affiliates, as of December 31, 2024 and December 31, 2023, respectively. Interest paid on deposit accounts held by related parties was \$17,000 in 2024, \$180,000 in 2023 and \$8,000 in 2022.

As of December 31, 2023, related parties, including directors and executive officers of the Company and their affiliates, held \$4.8 million in assets under management with FFA and FFB. In 2023, 2022, and 2021 the Company received \$20,000, \$26,000, and \$19,000, respectively, in fees related to these assets under management.

At of December 31, 2023, the CEO of the Company was a director of another financial services company, and its financial institution subsidiary, that had deposits with the Bank and, in 2018 and 2017, purchased \$52.1 million and \$121.9 million of loans respectively, from the Bank for which the Bank continued to provide servicing. The balance of deposits held at the Bank was \$0.3 million at December 31, 2023, and the interest paid by the Bank was \$156,000 in 2023. The amount of loans serviced for this financial institution was \$25.6 million December 31, 2023. In 2017, the Bank participated in a subordinated note offering from the financial services company for \$15 million. The Bank earned \$1.3 million from this investment in 2023. This relationship is no longer considered a related party transaction as of December 31, 2024, as the CEO of the Company as of December 31, 2023 retired in November 2024 and is no longer the CEO of the Company as of December 31, 2024.

NOTE 22: QUALIFIED AFFORDABLE HOUSING PROJECT INVESTMENTS

The Company began investing in qualified affordable housing projects in the last quarter of 2019. These investments may qualify for Community Reinvestment Act (CRA) credit and generate low-income housing tax credits

Years Ended December 31, 2024, 2023, and 2022

(LIHTC) and other tax benefits over an approximate 10 year period. The Company records these investments using the proportional amortization method and amortizes the initial cost of the investment in proportion to the tax benefits, and the net benefit is recognized in the statement of operations as a component of income tax expense.

At December 31, 2024 and December 31, 2023, the balance of the investment for qualified affordable housing projects were \$73.6 million and \$85.2 million, respectively. Total unfunded commitments related to the investments in qualified affordable housing projects was \$27.1 million and \$43.9 million at December 31, 2024 and December 31, 2023, respectively. The Company expects to fulfill these commitments between 2024 and 2038.

During 2024, 2023, and 2022, the Company recognized amortization expense of \$8.7 million, \$7.4 million, and \$4.7 million respectively, and recognized tax credits from its investment in affordable housing tax credits of \$8.0 million, \$6.2 million, and \$4.1 million respectively. These amounts were included within income tax expense. The Company had no impairment losses during 2024, 2023 and 2022.

NOTE 23: REGULATORY MATTERS

FFI and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possible additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on FFI and the Bank's financial condition. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of FFI and the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgment by the regulators about components, risk-weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

FFI and the Bank are required to meet risk-based capital standards under the revised capital framework referred to as Basel III set by their respective regulatory authorities. The risk-based capital standards require the achievement of a minimum common equity Tier 1 ("CET1") risk-based capital ratio of 4.5%, Tier 1 risk-based capital ratio of 6.0% and the total risk-based capital ratio of 8.0%. In addition, the regulatory authorities require the highest rated institutions to maintain a minimum leverage ratio of 4.0%. To be considered "well-capitalized" for bank regulatory purposes, the Bank and the Company are required to have a Tier 1 leverage ratio equal to or greater than 5.0%, a CET1 risk-based capital ratio equal to or greater than 6.5%, a Tier 1 risk-based capital ratio equal to or greater than 8.0%, and total risk-based capital ratio equal to or greater than 10.0%. In addition to meeting the minimum capital requirements, under the Basel III Capital Rules, FFI and the Bank must also maintain the required Capital Conservation Buffer to avoid becoming subject to restrictions on capital distributions and certain discretionary bonus payments to management. The Capital Conservation Buffer is calculated as a ratio of CET1 risk-based capital to risk-weighted assets, and it effectively increases the required minimum risk-based capital ratios. The Capital Conservation Buffer is now at its fully phased-in level of 2.5% and with the minimum required plus capital conservation buffer of 7.0% for the common equity Tier 1 ("CET1") risk-based capital ratio, 8.5% for the Tier 1 risk-based capital ratio and 10.5% for the total risk-based capital ratio. If a banking organization does not hold a capital conservation buffer composed of common equity tier 1 capital above its minimum risk-based capital requirements, it will face constraints on dividends, equity repurchases and executive compensation based on the amount of the shortfall.

Quantitative measures established by the regulators to ensure capital adequacy require FFI and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to assets (as defined). Management believes, as of December 31, 2024 and December 31, 2023 that FFI and the Bank met all capital adequacy requirements.

Years Ended December 31, 2024, 2023, and 2022

The following table sets forth the capital and capital ratios of FFI (on a consolidated basis) and FFB (on a standalone basis) as of the respective dates and as compared to the respective regulatory requirements applicable to them:

			For Cap	ital	To Be Well-C Under Prompt	
	Actual		Adequacy P		Action Pro	
(dollars in thousands)	Amount	Ratio	Amount	Ratio	Amount	Ratio
<u>FFI</u>						
<u>December 31, 2024</u>						
Common equity tier 1 ratio	\$ 912,919	10.54 %	\$ 389,938	4.50 %		
Leverage ratio	1,000,568	7.55 %	530,093	4.00 %		
Tier 1 risk-based capital ratio	1,000,568	11.55 %	519,917	6.00 %		
Total risk-based capital ratio	1,209,565	13.96 %	693,223	8.00 %		
<u>December 31, 2023</u>						
Common equity tier 1 ratio	\$ 931,272	10.02 %	\$ 418,142	4.50 %		
Leverage ratio	931,272	7.20 %	517,033	4.00 %		
Tier 1 risk-based capital ratio	931,272	10.02 %	557,523	6.00 %		
Total risk-based capital ratio	1,140,312	12.27 %	743,363	8.00 %		
<u>FFB</u>						
<u>December 31, 2024</u>						
Common equity tier 1 ratio	\$ 1,141,374	13.22 %	\$ 388,449	4.50 %	\$ 561,092	6.50 %
Leverage ratio	1,141,374	8.63 %	529,129	4.00 %		5.00 %
Tier 1 risk-based capital ratio	1,141,374	13.22 %		6.00 %	690,575	8.00 %
Total risk-based capital ratio	1,176,913	13.63 %	690,575	8.00 %	863,219	10.00 %
<u>December 31, 2023</u>						
Common equity tier 1 ratio	\$ 1,076,337		\$ 416,684		\$ 601,877	6.50 %
Leverage ratio	1,076,337	8.35 %		4.00 %	644,691	5.00 %
Tier 1 risk-based capital ratio	1,076,337	11.62 %	555,579	6.00 %		8.00 %
Total risk-based capital ratio	1,111,979	12.01 %	740,772	8.00 %	925,965	10.00 %

As of each of the dates set forth in the above table, FFI exceeded the minimum required capital ratios applicable to it and FFB's capital ratios exceeded the minimums necessary to qualify as a well-capitalized depository institution under the prompt corrective action regulations. The required ratios for capital adequacy set forth in the above table do not include the additional capital conservation buffer, though each of the Company and FFB maintained capital ratios necessary to satisfy the capital conservation buffer requirements as of the dates indicated.

As of December 31, 2024, the amount of capital at FFB in excess of amounts required to be well capitalized was \$580 million for the Common equity tier 1 ratio, \$480 million for the Leverage ratio, \$451 million for the Tier 1 risk-based capital ratio and \$314 million for the Total risk-based capital ratio. No conditions or events have occurred since December 31, 2024 that we believe have changed FFI's or FFB's capital adequacy classifications from those set forth in the above table.

Years Ended December 31, 2024, 2023, and 2022

NOTE 24: NONINTEREST INCOME

The following table represents revenue from contracts with customers as well as other noninterest income for the years ended December 31:

(dollars in thousands)	2024	2023	2022
Asset management, consulting and other fees:			
Wealth management	\$ 29,462	\$ 28,165	\$ 28,997
Trust fees	6,458	6,753	9,394
Consulting fees	309	354	396
Total	\$ 36,229	\$ 35,272	\$ 38,787
Other income (loss):			
Deposit fees	\$ 1,843	\$ 2,019	\$ 2,507
Loan related fees	5,608	7,213	9,228
Valuation gain (loss) on equity investment	204	1	(6,258)
Other	2,431	2,542	3,970
Total	\$ 10,086	\$ 11,775	\$ 9,447

Valuation loss on equity investment at December 31, 2022 relates to the Company's equity investment in NYDIG which is recorded as a component of other assets in the consolidated balance sheets.

NOTE 25: OTHER EXPENSES

The following items are included in the consolidated statements of operations as other expenses for the years ended December 31:

(dollars in thousands)	2024	2023	2022
Regulatory assessments	\$ 20,454	\$ 14,729	\$ 6,089
Directors' compensation expenses	1,073	1,009	1,020

The increase in regulatory assessment expense is due to an increase in FDIC insurance premiums.

Years Ended December 31, 2024, 2023, and 2022

NOTE 26: SEGMENT REPORTING

In 2024, 2023, and 2022 the Company had two reportable business segments: Banking (FFB) and Wealth Management (FFA). The results of FFI and any elimination entries are included in the column labeled Other. The reportable segments are determined by products and services offered and the corporate structure. Business segment earnings before taxes are the primary measure of the segment's performance as evaluated by management. Business segment earnings before taxes include direct revenue and expenses of the segment as well as corporate and inter-company cost allocations. Allocations of corporate expenses, such as finance and accounting, data processing and human resources, are calculated based on estimated activity or usage levels. The management accounting process measures the performance of the operating segments based on the Company's management structure and is not necessarily comparable with similar information for other financial services companies. If the management structures and/or the allocation process changes, allocations, transfers and assignments may change.

In accordance with ASU 2023-07 "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures", the significant expenses shown in the tables below are those that are regularly provided to the chief operating decision maker ("CODM") who regularly uses them, along with other information in assessing the segment's performance and in decisions regarding allocation of resources. With respect to ASU 2023-07, the CODM for the Company is the Chief Executive Officer. The following tables show key operating results for each of our business segments used to arrive at our consolidated totals for the years ended December 31:

Years Ended December 31, 2024, 2023, and 2022

(dollars in thousands)		Banking		Wealth anagement		Other		Total
2024:	_	Danking	1716	magement		Other	_	Total
Interest income	\$	610,996	\$	_	\$	_	\$	610,996
Interest expense	Ψ.	421,503	Ψ	_	Ψ.	6,849	Ψ	428,352
Net interest income	_	189,493	_			(6,849)	_	182,644
Provision (reversal) for credit losses		20,700		_		(0,017)		20,700
Noninterest income		22,518		30,583		(1,456)		51,645
LHFS LOCOM adjustment.		(117,517)				(1,130)		(117,517)
Noninterest expense		(117,517)						(117,517)
Compensation and benefits		64,954		16,602		2,361		83,917
Customer service costs		63,586				_,,,,,,		63,586
Professional services and marketing costs		12,574		3,825		1,598		17,997
Other		63,903		2,606		1,443		67,952
(Loss) income before income taxes		(131,223)		7,550	_	(13,707)	_	(137,380)
Income tax (benefit) expense		(43,790)		2,129		(3,312)		(44,973)
Net (loss) income	\$	(87,433)	\$	5,421	\$	(10,395)	\$	(92,407)
Net (1058) income	Ψ	(67,433)	Ψ	3,721	Ψ	(10,393)	Ψ	(92,407)
2023:								
Interest income	\$	573,691	\$	_	\$		\$	573,691
Interest expense		364,310				7,076		371,386
Net interest income		209,381		_		(7,076)		202,305
Provision (reversal) for credit losses		(482)		_		_		(482)
Noninterest income		21,540		29,358		(1,547)		49,351
Noninterest expense								
Goodwill impairment		215,252		_				215,252
Compensation and benefits		67,114		16,049		1,134		84,297
Customer service costs		76,806						76,806
Professional services and marketing costs		9,626		3,487		2,071		15,184
Other		56,968		2,564		1,131		60,663
(Loss) income before income taxes		(194,363)		7,258	,	(12,959)		(200,064)
Income tax expense (benefit)		560		2,072		(3,632)		(1,000)
Net (loss) income	\$	(194,923)	\$	5,186	\$	(9,327)	\$	(199,064)
2022:								
Interest income	\$	403,878	\$	_	\$	_	\$	403,878
Interest expense		78,766		_		6,422		85,188
Net interest income		325,112		_		(6,422)		318,690
Provision for credit losses		532		_		_		532
Noninterest income		26,148		30,027		(7,941)		48,234
Noninterest expense				,		())		ĺ
Compensation and benefits		90,186		18,705		1,331		110,222
Customer service costs		38,178				_		38,178
Professional services and marketing costs		9,193		3,211		1,256		13,660
Other		51,062		2,455		1,012		54,529
Income (loss) before income taxes	_	162,109		5,656		(17,962)		149,803
Income tax expense (benefit)		42,698		1,660		(5,067)		39,291
Net income (loss)	\$	119,411	\$	3,996	\$	(12,895)	\$	110,512
(1000)	Ψ	, 111	Ψ	2,770	Ψ	(12,070)	Ψ	110,012

Years Ended December 31, 2024, 2023, and 2022

The following tables show the financial position for each of our business segments, and of FFI which is included in the column labeled Other, and the eliminating entries used to arrive at our consolidated totals at December 31:

(dellars in the engands)		Danking		Wealth		Other	EI	iminations		Total
(dollars in thousands) 2024:	_	Banking	IVI	nagement	_	Other	EI	iminations	_	Total
Cash and cash equivalents	\$	1,015,832	\$	20,668	\$	7,692	\$	(28,060)	\$	1,016,132
Securities AFS, net	Ψ	1,313,885	Ψ	20,000	Ψ	7,072	Ψ	(20,000)	Ψ	1,313,885
Securities HTM, net		712,105						_		712,105
Loans held for sale		1,285,819		_				_		1,285,819
Loans held for investment, net		7,909,091						_		7,909,091
Investment in FHLB Stock		37,869		_		_		_		37,869
Accrued interest receivable		54,804		_				_		54,804
Deferred taxes		69,669		(3,004)		9,985		_		76,650
Premises and equipment, net		35,492		178		136		_		35,806
Real estate owned ("REO")		6,210		_		_		_		6,210
Bank owned life insurance		49,993		_				_		49,993
Core deposit intangibles		3,558		_		_		_		3,558
Derivative assets		5,086		_		_		_		5,086
Other assets		112,485		524		1,231,925	()	1,206,677)		138,257
Total assets	\$	12,611,898	\$	18,366	\$	1,249,738		1,234,737)	\$	12,645,265
Deposits		9,898,339	\$		\$		\$	(28,060)		9,870,279
Borrowings	Ψ	1,425,369	Ψ		Ψ		Ψ	(20,000)	Ψ	1,425,369
Subordinated debt				_		173,459		_		173,459
Intercompany balances		(1,031)		(2,046)		3,077		_		173,437
Accounts payable and other liabilities		100,549		2,406		19,839		1		122,795
Shareholders' equity		1,188,672		18,006		1,053,363	C	1,206,678)		1,053,363
Total liabilities and equity	\$	12,611,898	\$	18,366	\$	5 1,249,738		1,234,737)	\$	12,645,265
2023:	Ψ	12,011,000	Ψ	10,500	Ψ	7 1,2 17,730	Ψ (.	1,23 1,737)	Ψ	12,013,203
Cash and cash equivalents	\$	1,326,237	\$	4,746	\$	15,263	\$	(19,617)	\$	1,326,629
Securities AFS, net	Ψ	703,226	Ψ		Ψ	. 15,205	Ψ	(1),017)	Ψ	703,226
Securities HTM, net		789,578		_		_		_		789,578
Loans held for investment, net		10,148,597		_				_		10,148,597
Investment in FHLB Stock		24,613		_		_		_		24,613
Accrued interest receivable.		54,163		_				_		54,163
Deferred taxes		26,917		183		2,042		_		29,142
Premises and equipment, net		39,639		150		136		_		39,925
Real estate owned ("REO")		8,381		_		_		_		8,381
Bank owned life insurance		48,653		_		_		_		48,653
Core deposit intangibles		4,948		_		_		_		4,948
Other assets		123,652		533		1,107,666	C	1,082,458)		149,393
Total assets	\$	13,298,604	\$	5,612	\$	5 1,125,107			\$	13,327,248
Deposits	_	10,708,549	\$		\$		\$	(19,617)	_	10,688,932
Borrowings	Ψ	1,409,056	Ψ		Ψ	<u> </u>	Ψ	(17,017)	Ψ	1,409,056
Subordinated debt		1,407,030				173,397				173,397
Intercompany balances		2,604		(9,079)		6,475				113,371
Accounts payable and other liabilities		108,434		2,196		19,892		(2)		130,520
Shareholders' equity		1,069,961		12,495		925,343	(1	1,082,456)		925,343
Total liabilities and equity	\$	13,298,604	\$	5,612	\$	5 1,125,107		1,102,075)	\$	13,327,248
1 oral machines and equity	Ψ	12,270,004	Ψ	2,014	ψ	1,143,107	Ψ	1,104,073)	Ψ	12,241,470

Years Ended December 31, 2024, 2023, and 2022

NOTE 27: QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

(dollars in thousands, except per share amounts)	First Ouarter	Second Ouarter	Third Ouarter	Fourth Ouarter	Full Year
Year Ended December 31, 2024:	Quarter	Quarter	Quarter	Quarter	run 1eai
Interest income	\$ 150,453	\$ 150,914	\$ 157,156	\$ 152,473	\$ 610,996
Interest expense	112,067	107,085	108,037	101,163	428,352
Net interest income	38,386	43,829	49,119	51,310	182,644
Provision (reversal) for credit losses	577	(806)	282	20,647	20,700
Noninterest income	12,683	13,658	11,937	13,367	51,645
LHFS LOCOM adjustment.		-	(117,517)		(117,517)
Noninterest expense	50,609	55,629	60,225	66,989	233,452
(Loss) income before income taxes	(117)	2,664	(116,968)	(22,959)	(137,380)
Income tax (benefit) expense	(910)	(421)	(34,794)	(8,848)	(44,973)
Net income (loss)	\$ 793	\$ 3,085	\$ (82,174)	\$ (14,111)	\$ (92,407)
Income (loss) per share	4 120	+	+ (==,=::)	+ (= 1,===)	+ (=, =,)
Basic	\$ 0.01	\$ 0.05	\$ (1.23)	\$ (0.17)	\$ (1.41)
Diluted	\$ 0.01	\$ 0.05	\$ (1.23)	\$ (0.17)	\$ (1.41)
	\$ 0.01	\$ 0.03	\$ (1.23)	\$ (0.17)	\$ (1.41)
Year Ended December 31, 2023: Interest income	¢ 127 000	¢ 1/5 220	\$ 144,765	\$ 146,598	¢ 572 601
	\$ 137,000 78,245	\$ 145,328 96,344	92,692	104,105	\$ 573,691 371,386
Interest expense	58,755	48,984	52,073	42,493	202,305
Provision (reversal) for credit losses	417	887	(2,015)	229	(482)
Noninterest income	11,698	12,079	11,698	13,876	49,351
Noninterest expense	11,096	12,079	11,098	13,870	49,331
Goodwill impairment		215,252			215,252
Operating	59,340	57,512	64,206	55,892	236,950
Income (loss) before income taxes.	10,696	(212,588)	1,580	248	(200,064)
Income tax expense (benefit)	2,200	(300)	(600)	(2,300)	(200,004) $(1,000)$
Net income (loss)	\$ 8,496	\$ (212,288)	\$ 2,180	\$ 2,548	\$ (199,064)
Income (loss) per share	Ψ 0,π20	φ (212,200)	<u>Ψ 2,100</u>	ψ 2,5 1 0	\$\(\frac{\pi}{1}\)\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
Basic	\$ 0.15	\$ (3.76)	\$ 0.04	\$ 0.05	\$ (3.53)
Diluted.	\$ 0.15		\$ 0.04		
	\$ 0.13	\$ (3.76)	\$ 0.04	\$ 0.05	\$ (3.53)
Year Ended December 31, 2022:	¢ 70.144	¢ 00.071	¢ 100.746	¢ 127 017	¢ 402.070
Interest income	\$ 79,144	\$ 89,971	\$ 108,746	\$ 126,017	\$ 403,878
Interest expense	4,650	8,166	21,074	51,298	85,188
Net interest income	74,494	81,805	87,672	74,719	318,690
Provision (reversal) for credit losses	(792)	173	(22)	1,173	532
Noninterest income	15,427	13,400	12,184 60,342	7,223	48,234
Noninterest expense	47,618	48,805		59,824	216,589
Income before income taxes.	43,095 12,259	46,227	39,536	20,945 3,591	149,803
Income tax expense		12,911	10,530		39,291
Net income	\$ 30,836	\$ 33,316	\$ 29,006	\$ 17,354	\$ 110,512
Income per share	Φ 0.55	e 0.50	Φ 0.51	¢ 0.21	¢ 100
Basic	\$ 0.55	\$ 0.59	\$ 0.51	\$ 0.31	\$ 1.96
Diluted	\$ 0.55	\$ 0.59	\$ 0.51	\$ 0.31	\$ 1.96

Years Ended December 31, 2024, 2023, and 2022

NOTE 28: PARENT ONLY FINANCIAL STATEMENTS

BALANCE SHEETS

		Decem	ber 3	1,
(dollars in thousands)		2024		2023
ASSETS				
Cash and cash equivalents	\$	7,692	\$	15,263
Premises and equipment, net		136		136
Deferred taxes		9,985		2,042
Investment in subsidiaries	1	1,206,678		1,082,456
Intercompany receivable		_		
Other assets		25,247		25,210
Total Assets	\$ 1	1,249,738	\$	1,125,107
LIABILITIES AND SHAREHOLDERS' EQUITY				
Liabilities:				
Borrowings	\$	_	\$	_
Subordinated debt		173,459		173,397
Intercompany payable		3,077		6,475
Accounts payable and other liabilities		19,839		19,892
Total Liabilities		196,375		199,764
Shareholders' Equity				
Preferred Stock		87,649		_
Common Stock		82		56
Additional paid-in-capital		849,509		720,899
Retained earnings		125,038		218,575
Accumulated other comprehensive loss, net of tax		(8,915)		(14,187)
Total Shareholders' Equity		1,053,363		925,343
Total Liabilities and Shareholders' Equity	\$ 1	1,249,738	\$	1,125,107

STATEMENTS OF OPERATIONS

	F	or the Year Endo December 31,	ed
(dollars in thousands)	2024	2023	2022
Interest expense—borrowings and subordinated debt	\$ 6,849	\$ 7,076	\$ 6,422
Noninterest income:			
(Loss) earnings from investment in subsidiaries	(82,012)	(189,737)	123,407
Other (loss) income		(1)	(6,251)
Total noninterest (loss) income	(82,012)	(189,738)	117,156
Noninterest expense:			
Compensation and benefits	2,361	1,135	1,331
Occupancy and depreciation	25	9	12
Professional services and marketing costs	3,054	3,617	2,946
Other expenses	1,418	1,120	1,000
Total noninterest expense	6,858	5,881	5,289
(Loss) income before income taxes	(95,719)	(202,695)	105,445
Income tax (benefit) expense	(3,312)	(3,631)	(5,067)
Net (loss) income	\$ (92,407)	\$ (199,064)	\$ 110,512

Years Ended December 31, 2024, 2023, and 2022

STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

		 he Year Ended ecember 31,	
(dollars in thousands)	2024	2023	2022
Net (loss) income	\$ (92,407)	\$ (199,064)	\$ 110,512
Other comprehensive income (loss), net of tax:		_	_
Unrealized holding gains (losses) on securities arising during the			
period	2,863	(1,594)	(13,228)
Reclassification adjustment for gain included in net income	(852)	(1,630)	
Total change in unrealized gain (loss) on available-for-sale		 _	
securities	 2,011	 (3,224)	 (13,228)
Unrealized loss on cash flow hedge arising during this period	3,651	_	_
Amortization of unrealized loss on securities transferred from			
available-for-sale to held-to-maturity	(390)	980	(990)
Total other comprehensive income (loss)	5,272	(2,244)	(14,218)
Total comprehensive (loss) income	(87,135)	 (201,308)	 96,294

Years Ended December 31, 2024, 2023, and 2022

STATEMENTS OF CASH FLOWS

	F	or the Year End December 31,	ed
(dollars in thousands)	2024	2023	2022
Cash Flows from Operating Activities:			
Net (loss) income	\$ (92,407)	\$ (199,064)	\$ 110,512
Adjustments to reconcile net (loss) income to net cash used in operating activities:			
Loss (Earnings) from investment in subsidiaries	82,012	189,737	(123,407)
Stock-based compensation expense	842	148	153
Deferred tax liability (benefit)	(7,943)	2,407	(4,497)
(Increase) decrease in other assets	(36)	3,522	(5,140)
(Decrease) increase in accounts payable and other liabilities	(53)	2,283	4,425
Net cash used in operating activities	(17,585)	(967)	(17,954)
Cash Flows from Investing Activities:			
Investment in subsidiaries	(200,000)	(35,000)	(95,000)
Dividend from subsidiary		47,500	
Net cash (used in) provided by investing activities	(200,000)	12,500	(95,000)
Cash Flows from Financing Activities:			
Net (decrease) increase in line of credit	_	(20,000)	1,500
Net increase in subordinated debt	62	62	147,639
Proceeds from issuance of common stock	35,318	_	_
Proceeds from issuance of preferred stock	138,462	_	_
Proceeds from issuance of warrants	54,219	_	_
Equity issuance costs	(13,519)	_	_
Proceeds from the sale of stock, net	_	158	18
Repurchase of stock	_	_	(3,482)
Intercompany accounts, net (increase) decrease	(3,398)	8,447	(5,571)
Dividends paid	(1,130)	(9,020)	(24,830)
Net cash provided by (used in) financing activities	210,014	(20,353)	115,274
(Decrease) increase in cash and cash equivalents	(7,571)	(8,820)	2,320
Cash and cash equivalents at beginning of year	15,263	24,083	21,763
Cash and cash equivalents at end of year	\$ 7,692	\$ 15,263	\$ 24,083

NOTE 29: SUBSEQUENT EVENTS

On January 7, 2025 wildfires occurred in Los Angeles County, continuing over several days and causing severe property damage. There has been no significant collateral loss to the Company or business interruption to our commercial customers as a result of the recent wildfires.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A. Controls and Procedures

Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. In designing and evaluating our disclosure controls and procedures, our management recognized that any system of controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, as ours are designed to do, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by SEC rules, an evaluation was performed under the supervision and with the participation of the Chief Executive Officer and Chief Financial Officer of the effectiveness as of December 31, 2024, of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) under the Exchange Act). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of December 31, 2024, the Company's disclosure controls and procedures were not effective to provide reasonable assurance that information required to be disclosed in the reports that we file under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

Changes in Internal Controls

There was no change in the Company's internal control over financial reporting during the quarter ended December 31, 2024, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Internal Control Over Financial Reporting

Management's Annual Report on Internal Control Over Financial Reporting

Management of First Foundation Inc. is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934. Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. Internal control over financial reporting includes those written policies and procedures that:

- pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America;
- provide reasonable assurance that our receipts and expenditures are being made only in accordance with authorization of our management and board of directors; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of assets that could have a material effect on our consolidated financial statements.

Internal control over financial reporting includes the controls themselves, monitoring and internal auditing practices and actions taken to correct deficiencies as identified. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of the effectiveness of such controls to future periods are subject to the risks that the controls may become inadequate because of changes in conditions or because the degree of compliance with the policies or procedures may deteriorate.

Our management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2024, based on criteria for effective internal control over financial reporting described in "Internal Control – Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Management's assessment included an evaluation of the design and operational effectiveness of the Company's internal control over financial reporting. Management reviewed the results of its assessment with the Audit Committee of our Board of Directors.

During our evaluation of internal controls over financial reporting as of December 31, 2024, we identified a material weakness related to internal controls over the allowance for credit losses (ACL) due to the following:

- Insufficient oversight and governance over the ACL model.
- Insufficient review and information technology controls around certain significant loan level data inputs into the ACL and credit analyses.
- Insufficient review controls to validate the relevance and reliability of significant ACL model assumptions and qualitative adjustments.

Based on that assessment, management determined that, as of December 31, 2024, the Company did not maintain effective internal control over financial reporting. This weakness did not result in a material misstatement of our financial results, however it could lead to a misstatement if not remediated.

The foregoing report on internal control over financial reporting shall not be deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section.

Crowe, LLP, independent registered public accounting firm, which audited our consolidated financial statements for the fiscal year ended December 31, 2024 included in this Annual Report on Form 10-K, has audited the effectiveness of our internal control over financial reporting as of December 31, 2024, as stated in their report included in Item 8.

Remediation Efforts:

We are actively implementing corrective measures, including hiring additional personnel and enhancing our financial oversight processes. We remain committed to maintaining strong internal controls.

Item 9B. Other Information.

None of our directors or executive officers adopted or terminated a Rule 10b5-1 trading arrangement or a non-Rule 10b5-1 trading arrangement (as defined in Item 408(c) of Regulation S-K) during the fourth quarter of 2024.

Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspections.

Not applicable.

PART III

Item 10. Directors, Executive Officers and Corporate Governance.

Except for the information regarding our Code of Business Conduct and Ethics below, the information required by this Item 10 is hereby incorporated by reference to the Company's definitive proxy statement, expected to be filed with the SEC on or before April 29, 2025, for its 2025 Annual Meeting of Stockholders.

Our Board has adopted a Code of Business Conduct and Ethics applicable to our Board of Directors, principal executive officer, and principal financial officer as well as all of our other employees. Our Code of Business Conduct and Ethics is available in the Investor Relations section of our website at www.firstfoundationinc.com. To the extent required by applicable rules of the SEC and the NYSE, we will disclose on our website any amendments to the Code and any waivers of the requirements of the Code of Business Conduct and Ethics that may be granted to our executive officers, including our principal executive officer, principal financial officer, principal accounting officer or persons performing similar functions.

Item 11. Executive Compensation

The information required by this Item 11 is hereby incorporated by reference to the Company's definitive proxy statement, expected to be filed with the SEC on or before April 29, 2025, for its 2025 Annual Meeting of Stockholders.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

The information required by this Item 12 is hereby incorporated by reference to the Company's definitive proxy statement, expected to be filed with the SEC on or before April 29, 2025, for its 2025 Annual Meeting of Stockholders.

Item 13. Certain Relationships and Related Transactions, and Director Independence.

The information required by this Item 13 is hereby incorporated by reference to the Company's definitive proxy statement, expected to be filed with the SEC on or before April 29, 2025, for its 2025 Annual Meeting of Stockholders.

Item 14. Principal Accountant Fees and Services

The information required by this Item 14 is hereby incorporated by reference to the Company's definitive proxy statement, expected to be filed with the SEC on or before April 29, 2025, for its 2025 Annual Meeting of Stockholders.

PART IV

Item 15. Exhibit and Financial Statement Schedules.

(a) Financial Statements, Financial Statement Schedules

See page 69 for an index of the financial statements filed as part of this Annual Report on Form 10-K. No financial statement schedules are provided because the information called for is not required or is shown either in the financial statements or the notes thereto.

(b) Exhibits

See the Index of Exhibits on page E-1 for a list of exhibits filed as part of this Annual Report on Form 10-K, which Index of Exhibits is incorporated herein by reference.

Item 16. Form 10-K Summary.

None

INDEX OF EXHIBITS

Exhibit No.	Description
3.1	Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed on October 29, 2015).
3.2	Certificate of Amendment to Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed on October 3, 2024)
3.3	Certificate of Designations for Series A Noncumulative Convertible Preferred Stock (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed on July 9, 2024).
3.4	Certificate of Designation for Series B Noncumulative Convertible Preferred Stock (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K, filed on July 9, 2024)
3.5	Certificate of Designation for Series C NVCE Stock (incorporated by reference to Exhibit 3.3 to the Company's Current Report on Form 8-K, filed on July 9, 2024).
3.6	Bylaws of the Company (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed on February 27, 2024).
4.1	Specimen Certificate for Common Stock (incorporated by reference to Exhibit 4.1 to the Company's Annual Report on Form 10-K/A, filed on August 3, 2015).
4.2	Form of Issued Warrant (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K, filed on July 9, 2024).
4.3	Description of Common Stock (incorporated by reference to Exhibit 4.2 to the Company's Annual Report on Form 10-K filed on March 2, 2020).
4.4	Indenture, dated January 24, 2022, between the Company and U.S. Bank National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K, filed on January 24, 2022).
4.5	First Supplemental Indenture, dated January 24, 2022, between the Company and U.S. Bank National Association, as trustee (incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K, filed on January 24, 2022).
4.6	Form of 3.50% Fixed-to-Floating Rate Subordinated Notes due 2032 (incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K, filed on January 24, 2022).
10.1	Investment Agreement, dated July 2, 2024, by and between the Company and CF1 Foundation Investors LP (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on July 2, 2024).
10.2	Investment Agreement, dated July 2, 2024, by and between the Company and affiliates of Canyon Partners, LLC (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on July 2, 2024).
10.3	Investment Agreement, dated July 2, 2024, by and between the Company and Strategic Value Investors, LP (incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed on July 2, 2024)*.

Exhibit No.	Description
10.4	Registration Rights Agreement, dated July 8, 2024, by and among the Company and the purchasers party thereto (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on July 9, 2024).
10.5	Amendment to Investment Agreement, dated September 25, 2024, by and between the Company and CF1 Foundation Investors LP (incorporated by reference to Exhibit 10.5 to the Company's Current Report on Form 10-Q, filed on November 8, 2024).
10.6(1)	First Foundation Inc. 2015 Equity Incentive Plan (incorporated by reference to Exhibit 10.99 to the Company's Registration Statement on Form S-8, filed on October 28, 2015).
10.7(1)	First Foundation Inc. Form of Restricted Stock Unit Agreement for 2015 Equity Incentive Plan (incorporated by reference to Exhibit 10.4 to the Company's Annual Report on Form 10-K, filed on March 15, 2016).
10.8(1)	First Foundation Inc. Form of Stock Option Agreement for 2015 Equity Incentive Plan (incorporated by reference to Exhibit 10.5 to the Company's Annual Report on Form 10-K, filed on March 15, 2016).
10.9(1)	First Foundation Inc. 2024 Equity Incentive Plan (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on May 29, 2024).
10.10(1)	First Foundation Inc. Form of Registered Stock Unit Agreement for 2024 Equity Incentive Plan (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on May 29, 2024).
10.11(1)	First Foundation Inc. Form of Stock Option Agreement for 2024 Equity Incentive Plan (incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed on May 29, 2024).
10.12(1)	First Foundation Inc. Retention Bonus Plan and Form Participation Agreement (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on October 21, 2024).
10.13(2)	Form of Director and Officer Indemnification Agreement.
10.14(1)	Employment Agreement, dated February 11, 2025, among First Foundation Inc., First Foundation Bank and Thomas C. Shafer (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on February 13, 2025).
10.15(1)	Employment Agreement, dated February 11, 2025, among First Foundation Inc., First Foundation Bank and Simone Lagomarsino (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on February 13, 2025).
10.16(1)	Amended and Restated Employment Agreement, dated December 31, 2009, by and between the Company, First Foundation Advisors and Ulrich E. Keller, Jr., together with the First Amendment thereto, dated December 31, 2012 and Second Amendment thereto, dated August 31, 2013 (incorporated by reference to Exhibit 10.4 to the Company's Registration Statement on Form 10, filed on October 17, 2013), Third Amendment thereto, dated January 26, 2016 (incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K, filed on February 1, 2016), Fourth Amendment thereto, dated February 7, 2018 (incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K, filed on February 7, 2018), Fifth Amendment thereto, dated March 11, 2020 (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on March 13, 2020), and Sixth Amendment thereto, dated December 5, 2022 (incorporated by reference to Exhibit 10.7 to the Company's Current Report on Form 8-K, filed on December 6, 2022).

Exhibit No.	Description
10.17(1)	Employment Agreement dated January 1, 2015, by and between First Foundation Bank and Christopher Naghibi, together with the First Amendment thereto, dated January 26, 2016, Second Amendment thereto, dated February 7, 2018, Third Amendment thereto, dated March 11, 2020, and Fourth Amendment thereto, dated December 5, 2022 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on December 6, 2022).
10.18(1)	Employment Agreement dated January 1, 2015, by and between First Foundation Bank and Hugo Nuno, together with the First Amendment thereto, dated January 26, 2016, Second Amendment thereto, dated February 7, 2018, Third Amendment thereto, dated March 11, 2020, and Fourth Amendment thereto, dated December 5, 2022 (incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed on December 6, 2022).
10.19(1)	Employment Agreement, dated August 14, 2023, between First Foundation Inc. and James Britton (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on August 15, 2023).
10.20(1)	Amended and Restated Change in Control Agreement Severance Compensation Agreement, dated August 6, 2020, by and between the Company and Ulrich E. Keller, Jr. (incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report on Form 10-Q, filed on August 7, 2020).
10.21(1)	Amended and Restated Change in Control Agreement Severance Compensation Agreement, dated August 6, 2020, by and between the Company and John Hakopian (incorporated by reference to Exhibit 10.18 to the Company's Annual Report on Form 10-K, filed on February 28, 2023).
10.22(1)	Amended and Restated Change in Control Severance Compensation Agreement, dated August 6, 2020, by and between First Foundation Inc. and Christopher Naghibi (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on December 6, 2022).
10.23(1)	Amended and Restated Change in Control Severance Compensation Agreement, dated August 6, 2020, by and between First Foundation Inc. and Hugo Nuno (incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K, filed on December 6, 2022).
10.24(1)	Change in Control Severance Compensation Agreement, dated August 14, 2023, between First Foundation Inc. and James Britton (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on August 15, 2023).
19.1	Insider Trading Policy
21.1(2)	Subsidiaries of the Registrant.
23.1	Consent of Eide Bailly, LLP, independent registered public accounting firm.
23.2	Consent of Crowe, LLP, independent registered public accounting firm.
24.1	Power of Attorney (included on signature page of this Annual Report on Form 10-K).
31.1(2)	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2(2)	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1(2)	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2(2)	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Exhibit No.	Description
97.1	Clawback Policy (incorporated by reference to Exhibit 97 to the Company's Annual Report on Form 10-K, filed on February 28, 2024).
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
104	The cover page from the Company's Annual Report on Form 10-K for the year ended December 31, 2023 has been formatted in Inline XBRL.

Management contract or compensatory plan.
 Filed herewith.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized in Dallas, Texas on March 17, 2025.

FIRST FOUNDATION INC.

By: /s/ THOMAS C. SHAFER
Thomas C. Shafer
Chief Executive Officer

POWER OF ATTORNEY

Each individual whose signature appears below constitutes and appoints Thomas C. Shafer, Max A. Briggs. and James Britton, and each of them, acting severally, his or her true and lawful attorneys-in-fact and agents with full power of substitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign and file on his or her behalf and in each capacity stated below, all amendments and/or supplements to this Annual Report on Form 10-K, which amendments or supplements may make changes and additions to this Report as such attorneys-in-fact, or any of them, acting severally, may deem necessary or appropriate.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report on Form 10-K has been signed below by the following persons in the capacities and on the dates indicated.

SIGNATURE	TITLE	DATE
/s/ THOMAS C. SHAFER Thomas C. Shafer	Chief Executive Officer and Director (Principal Executive Officer)	March 17, 2025
/s/ JAMES BRITTON James Britton	Chief Financial Officer (Principal Financial and Accounting Officer)	March 17, 2025
/s/ MAX A. BRIGGS Max A. Briggs	Chairman and Director	March 17, 2025
/s/ SIMONE LAGOMARSINO Simone Lagomarsino	Director	March 17, 2025
Jacob P. SONENSHINE Jacob P. Sonenshine	Director	March 17, 2025
/s/ MITCHELL M. ROSENBERG Mitchell M. Rosenberg	Director	March 17, 2025
/s/ ELIZABETH A. PAGLIARINI Elizabeth A. Pagliarini	Director	March 17, 2025
/s/ SAM EDELSON Sam Edelson	Director	March 17, 2025
/s/ HENCHY R. ENDEN Henchy R. Enden	Director	March 17, 2025
/s/ BENJAMIN MACKOVAK Benjamin Mackovak	Director	March 17, 2025
/s/ C. ALLEN PARKER C. Allen Parker	Director	March 17, 2025