

## Q125 Financial Results

April 24, 2025





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# Q125 Key Takeaways

Daniel O'Day

Chairman & Chief Executive Officer





## Gilead Q125 - Key Takeaways

Strong Execution

- Total Product Sales excluding Veklury up 4% YoY to \$6.3B
- Total HIV up 6% YoY due to pricing and demand; Biktarvy up 7% YoY and Descovy up 38% YoY
- Continued Livdelzi launch momentum; Trodelvy down 5% YoY due to inventory dynamics and pricing
- Continued operating expense discipline driving bottom line outperformance

ClinicalMomentum

- Positive topline Phase 3 ASCENT-04 data evaluating Trodelvy + pembrolizumab in 1L PD-L1+1 mTNBC
- Livdelzi now approved in EU (Feb 2025) for PBC2, including related pruritus
- Promising Phase 1 once-yearly lenacapavir data at CROI 2025 supports plans for Phase 3 trial in 2H25
- Data for next-gen Phase 1 KITE-363 and EGFR/IL13Ra bicistronic CAR Ts expected at ASCO 2025

Gilead Well Positioned

- Commercial team well prepared for imminent potential launch of lenacapavir for PrEP in U.S.
- Potential launches for anito-cel for multiple myeloma and Trodelvy for 1L PD-L1+ mTNBC in 2026
- No major product LOEs until late 2033; significant majority of IP already in U.S.
- Gilead has financial discipline and agility to adapt as needed to macro environment





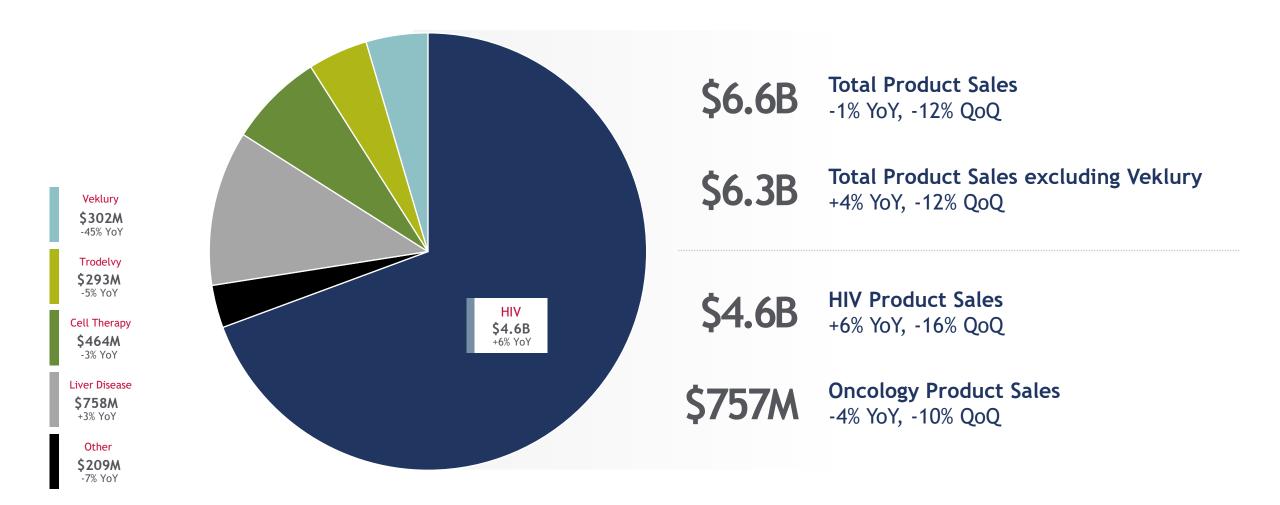
# Commercial Results & Market Dynamics

Johanna Mercier
Chief Commercial Officer





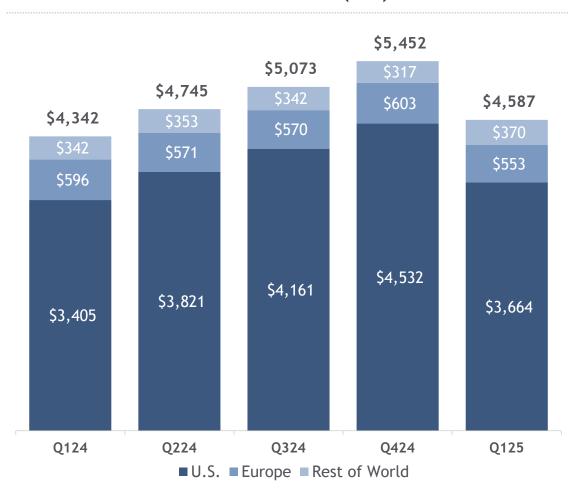
### Solid Base Business Performance in Q125

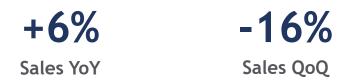




## HIV: Robust Demand Supporting Growth

### Product Sales (\$M)





- YoY reflects higher average realized price and demand
- QoQ reflects Q1 seasonality, including lower average realized price and volume



### Share and Market Growth for HIV Treatment & PrEP



**Descovy**®

Q125 sales: \$3.1B, +7% YoY, -17% QoQ

Q125 sales: \$586M; +38% YoY, -5% QoQ

**51%** 

U.S. Market Share

2-3%

Treatment Market Growth YoY

- Remains #1 regimen for new starts and treatment switches across major markets
- · YoY driven by higher demand
- QoQ reflects Q1 seasonality, including lower average realized price and volume

>40%

U.S. Market Share

~16%

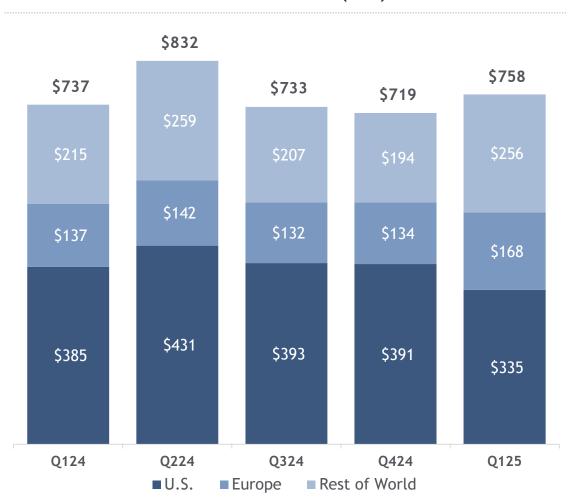
U.S. PrEP Market
Growth YoY

- Descovy for PrEP maintaining share despite availability of other regimens, including generics
- YoY driven by higher average realized price and higher demand
- QoQ primarily driven by typical seasonal inventory dynamics, partially offset by higher average realized price and higher demand



### Liver Disease: Stable Contributor to Business

### Product Sales (\$M)



>60%

U.S. HCV market Share

\$40M

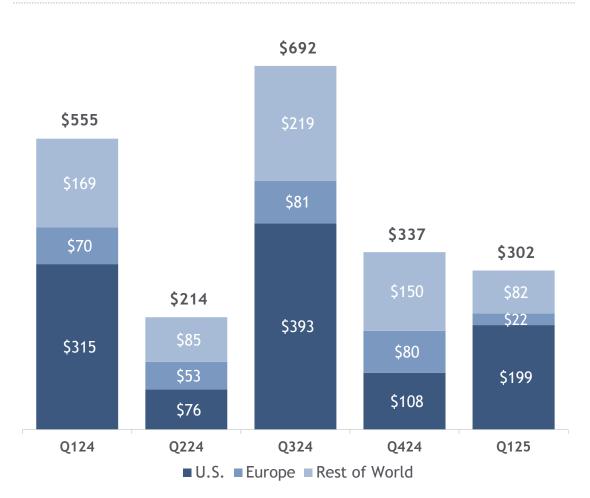
Q125 Livdelzi sales

- +3% YoY reflects increased demand across PBC, HBV, and HDV products, partially offset by lower average realized price for HCV products in the U.S.
- +5% QoQ reflects increased demand and inventory dynamics, partially offset by lower average realized price
- Continued momentum for early Livdelzi launch in PBC



## Veklury: Lower Hospitalizations with Mild Winter

### Product Sales (\$M)



>60%

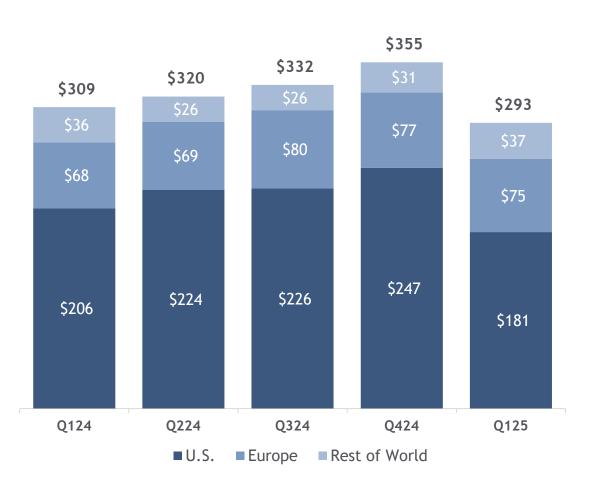
U.S. hospitalized patients treated for COVID-19<sup>1</sup>

 -45% YoY and -10% QoQ reflects lower rates of COVID-19 related hospitalizations due to a milder winter season



### Trodelvy: Continued Leadership in 2L mTNBC

### Product Sales (\$M)



59
Countries where Trodelvy is approved

#1

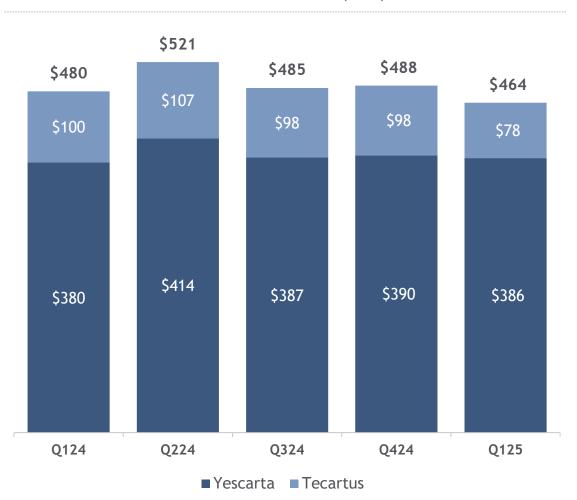
2L mTNBC<sup>1</sup> share

- -5% YoY reflecting inventory dynamics and lower average realized price, partially offset by higher demand
- -17% QoQ primarily driven by inventory dynamics and lower demand
- Q125 impacted by inventory dynamics, with large drawdown following build in Q424



## Cell Therapy: Continued Evolving Landscape

### Product Sales (\$M)



>29K

Patients treated to date

>555

**ATCs Globally** 

- Yescarta +2% YoY, reflecting higher average realized price and increased rest of world demand, partially offset by lower demand in the U.S.
- Tecartus -22% YoY, driven by increased in- and out-ofclass competition





## Pipeline Updates

Dietmar Berger, MD, PhD
Chief Medical Officer





## CROI Data Highlight Strength of HIV Pipeline

20

HIV Abstracts at CROI 2025

Oral Presentations

12

Clinical Programs in HIV

#### Prevention

Phase 1 Once-Yearly Lenacapavir Published in Lancet

#### **Data Readout**

Once-yearly IM lenacapavir maintained blood concentrations higher than those associated with twice-yearly lenacapavir for PrEP for >1 year

#### **Next Steps**

- Further PK modeling underway
- Phase 3 FPI expected in 2H25
- Potential regulatory filing in ~2028

#### **Treatment**

Phase 2 Twice-Yearly Lenacapavir + bNAbs

#### **Data Readout**

Twice-yearly lenacapavir + bNAbs (TAB + ZAB) maintained virologic suppression (96%) at Week 26 in people with HIV that are highly susceptible to both bNAbs

#### **Next Steps**

- Phase 3 planning in progress
- Phase 3 FPI expected in 2026+
- Potential regulatory filings in ~2030



### Expanding Livdelzi's Reach





**Lower ALP** 



Less Itch



ALP > 1.67x ULN





FDA Accelerated Approval Mid-August 2024



Final EC Decision February 2025



**U.K. MHRA Approval** January 2025



Ongoing Phase 3
Confirmatory Trial





Partial Response to UDCA

ALP 1 - 1.67x ULN; total bilirubin ≤2x ULN



Ongoing Phase 3 Confirmatory Trial



## Trodelvy: Delivering Meaningful Outcomes in mTNBC



Only TROP2 ADC to demonstrate statistically significant and clinically meaningful PFS benefit in 1L PD-L1+ mTNBC<sup>1</sup>

### **ASCENT-03**

**Trodelvy** 

1L mTNBC - <u>not candidate</u> for PD-(L)1 inhibitors





Completed enrollment in Q324



Topline update expected in Q225

### **ASCENT-04**

Trodelvy + Pembrolizumab

1L mTNBC - PD-L1+ (CPS≥10)



Clinically meaningful mPFS benefit vs. pembro + chemo comparator



Data to be shared at future medical congress in 2025



### Advancing Next Wave of CAR T Treatments



**Anito-cel** 

iMMagine-1

4L+ R/R MM

- **▼ Topline readout** ASH 2024
- O Data update 2H25



2-4L R/R MM







### **Next Generation CAR T**

**6 ASCO Abstracts Accepted** 

**Kite Oral Presentation** 

Kite-363 (CD19/CD20)

**Bicistronic-CAR** 

R/R B-cell Lymphoma

**Investigator-Sponsored Oral Presentation** 

### EGFR/IL13Ra2 CAR T

Bicistronic-CAR

Recurrent Glioblastoma





## Key 2025 Milestones

|   | Program              | Trial         | Indication                     | Update                    | Status     | Program     | Trial         | Indication        | Update         | Status     |
|---|----------------------|---------------|--------------------------------|---------------------------|------------|-------------|---------------|-------------------|----------------|------------|
| • | Lenacapavir          | PURPOSE 1 & 2 | Q6M LAI HIV PrEP               | FDA Decision <sup>1</sup> | 0          | Lenacapavir | PURPOSE 1 & 2 | Q6M LAI HIV PrEP  | EMA Decision   | 0          |
|   | GS-1720 /<br>GS-4182 | WONDERS-1     | QW LAO HIV Tx                  | Phase 2 update            | $\bigcirc$ | zenacapavn  | Q12M Study    | Q12M LAI HIV PrEP | Phase 3 FPI    | $\bigcirc$ |
|   | Livdelzi             | RESPONSE      | Primary Biliary<br>Cholangitis | EC Decision               | <b>②</b>   | BIC/LEN     | ARTISTRY-1    | QD Oral HIV Tx    | Phase 3 update | $\bigcirc$ |
|   |                      | ASCENT-03     | 1L mTNBC (PD-L1-)              | Phase 3 update            | $\bigcirc$ | Anito-cel   | iMMagine-1    | 4L + R/R MM       | Phase 2 update | $\bigcirc$ |
|   | Trodelvy             | ASCENT-04     | 1L mTNBC (PD-L1+)              | Phase 3 update            |            |             |               |                   |                |            |
|   |                      | EVOKE-SCLC    | ES-SCLC                        | Phase 3 FPI               |            |             |               |                   |                |            |





## Financial Results

Andrew Dickinson
Chief Financial Officer





### Solid Growth Across the Base Business



Product Sales, excluding Veklury

+4% YoY -12% QoQ

- YoY growth across HIV and Liver Disease
- QoQ declines primarily driven by HIV seasonality, as expected

**Total Product Sales** 

-1% YoY -12% QoQ

- Lower Veklury sales YoY offsetting growth in the base business
- QoQ decline driven by HIV seasonality, as expected



### Q125 Non-GAAP Data

| In millions, except percentages and per share amounts | Q124      | Q125    | YoY<br>Change |
|---|-----------|---------|---------------|
| COGS  | \$974     | \$961   | -1%           |
| Product Gross Margin                                  | 85%       | 85%     | 12bps         |
| R&D   | \$1,403   | \$1,338 | -5%           |
| Acquired IPR&D  | \$4,131   | \$253   | NM            |
| SG&A  | \$1,295   | \$1,222 | -6%           |
| Non-GAAP Operating Expenses                           | \$6,829   | \$2,814 | NM            |
| Non-GAAP Operating (Loss)/Income                      | \$(1,117) | \$2,893 | NM            |
| Operating Margin                                      | (17)%1    | 43%     | NM            |
| Effective Tax Rate                                    | (30)%     | 16%     | NM            |
| Non-GAAP Net (Loss)/Income attributable to Gilead     | \$(1,644) | \$2,285 | NM            |
| Non-GAAP Diluted EPS attributable to Gilead           | \$(1.32)  | \$1.81  | NM            |
| Shares used in per share calculation-diluted          | 1,247     | 1,259   |               |

### **Disciplined Expense Management**

- R&D decrease primarily reflects lower clinical manufacturing activities
- Acquired IPR&D primarily reflects LEO Pharma collaboration announced in January
- SG&A decrease primarily driven by lower corporate expenses, partially offset by incremental S&M spend in the U.S.
- Q124 CymaBay IPR&D expense of \$3.9B obscures YoY comparison



### 2025 Guidance

|                          | 11 Feb 2025                  | 24 April 2025    |
|--------------------------|------------------------------|------------------|
| Total Product Sales      | ~\$28.2B - \$28.6B           | No Change        |
| Product Sales ex-Veklury | ~\$26.8B - \$27.2B           | No Change        |
| Veklury Sales            | ~\$1.4B                      | No Change        |
| Non-GAAP                 |                              |                  |
| Product Gross Margin     | ~85 - 86%                    | No Change        |
| R&D Expense              | ~Flat                        | No Change        |
| Acquired IPR&D           | ~\$0.4B                      | No Change        |
| SG&A Expense             | ~High-single digit % decline | No Change        |
| Operating Income         | ~\$12.7B - \$13.2B           | No Change        |
| Effective Tax Rate       | ~19%                         | No Change        |
| Diluted EPS              | ~\$7.70 - \$8.10             | No Change        |
| GAAP Diluted EPS         | ~\$5.95 - \$6.35             | ~\$5.65 - \$6.05 |

#### **Product Sales Guidance**

- No change to product sales guidance
- Do not expect to update Veklury guidance until Q325

### **Non-GAAP Operating Expenses**

- No change to non-GAAP operating expenses
- Disciplined approach to operating expense management positions Gilead well to adapt as needed

#### Non-GAAP Effective Tax Rate and EPS

No change



### Capital Priorities Unchanged: Returned \$1.7B in Q125

\$1.0B

Dividends Paid in Q125

\$730M

Shares Repurchased in Q125<sup>1</sup> 7M shares at average \$102.46

- Ontinue to invest in our business and R&D pipeline while managing expenses
- Ontinue ordinary course partnerships and business development transactions
- Grow our dividend
- Repurchase shares to offset dilution and opportunistically reduce share count









Daniel O'Day
Chairman & Chief
Executive Officer



Johanna Mercier
Chief Commercial Officer



Dietmar Berger, MD, PhD
Chief Medical Officer



Andrew Dickinson
Chief Financial Officer



Cindy Perettie

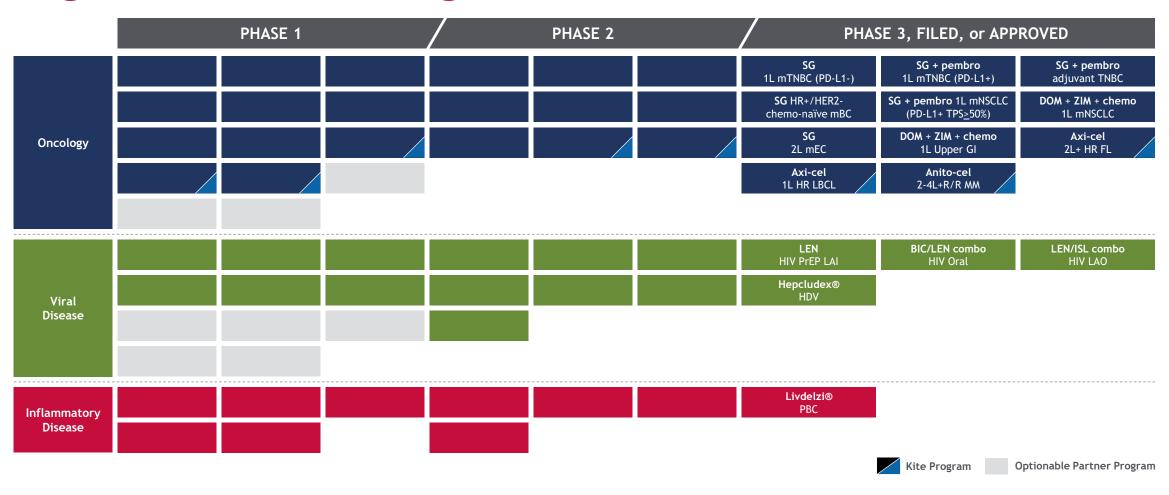
EVP & Head of Kite

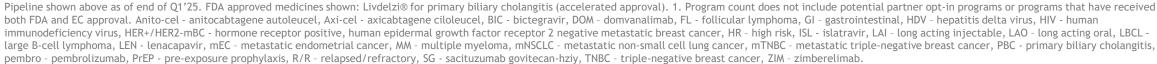


## Robust Pipeline with Upcoming Catalysts

58 Clinical stage programs<sup>1</sup>

8 Potential clinical stage opt-in assets







## Viral Diseases Pipeline 1/2



| Clinical Program   | Indication   |   | Phase 1 | Phase 2 | Phase 3 | Filed             | Updates since Q4'24 |
|--|--------------|---|---------|---------|---------|-------------------|---------------------|
| HIV Prevention   |              |   |         |         |         |                   |                     |
| Lenacapavir (PURPOSE 1 & 2)                                | HIV PrEP LAI |   |         |         |         | NDA and MAA filed | MAA filed           |
| HIV Treatment  |              |   |         |         |         |                   |                     |
| Bictegravir/lenacapavir oral combination (ARTISTRY-1 & -2) | HIV Oral     |   |         |         |         | <b>&gt;</b>       |                     |
| Lenacapavir/islatravir oral combination (ISLEND-1 &-2)1    | HIV LAO      | l |         |         |         |                   |                     |
| HIV INSTI/capsid inhibitor (WONDERS-1 & -2)                | HIV LAO      |   |         |         |         |                   |                     |
| HIV capsid inhibitor (GS-3107)                             | HIV LAO      |   |         |         |         |                   |                     |
| Lenacapavir + teropavimab + zinlirvimab²                   | HIV LAI      |   |         |         |         |                   |                     |
| HIV INSTI (GS-1219)  | HIV LAI      |   |         |         |         |                   |                     |
| HIV INSTI (GS-3242)  | HIV LAI      |   |         |         |         |                   |                     |
| HIV NRTTI (GS-1614) <sup>1</sup>                           | HIV LAI      |   |         |         |         |                   |                     |
| HIV Cure   |              |   |         |         |         |                   |                     |
| Teropavimab + zinlirvimab <sup>2,3</sup>                   | HIV Cure     |   |         |         |         |                   |                     |
| Vesatolimod (FRESH)  | HIV Cure     |   |         |         |         |                   |                     |
| HIV bispecific T-cell engager (GS-8588)                    | HIV Cure     |   |         |         |         |                   |                     |



## Viral Diseases Pipeline 2/2



| Clinical Program                            | Indication    |     | Phase 1          | Phase 2  | Phase 3     | Filed        | Updates since Q4'24 |
|---|---------------|-----|------------------|----------|-------------|--------------|---------------------|
| HDV   |               |     |                  |          |             |              |                     |
| Hepcludex® (MYR301)                         | HDV           | P • |                  |          | BLA pending | MAA approved |                     |
| HBV Cure                                    |               |     |                  |          |             |              |                     |
| Selgantolimod                               | HBV Cure      | 1   |                  |          |             |              |                     |
| HBV therapeutic vaccine (GS-2829 + GS-6779) | HBV Cure      |     |                  |          |             |              |                     |
| Emerging Viruses                            |               |     |                  |          |             |              |                     |
| Obeldesivir                                 | RSV           | 1   |                  |          |             |              |                     |
| Obeldesivir                                 | Pediatric RSV | * I |                  |          |             |              | New                 |
| Opt-ins                                     |               |     |                  |          |             |              |                     |
| Assembly Biosciences                        | HBV, HDV, HSV |     | 4 clinical stage | programs |             |              |                     |
| Hookipa                                     | HIV Cure      |     | 1 clinical stage | program  |             |              |                     |



## Cell Therapy Pipeline



| Clinical Program                                    | Indication        | Phase 1 | Phase 2 | Phase 3 | Filed | Updates since Q4'24 |
|---|-------------------|---------|---------|---------|-------|---------------------|
| Lymphoma  |                   |         |         |         |       |                     |
| Axicabtagene ciloleucel (ZUMA-22)                   | 2L+ HR FL         |         |         |         |       |                     |
| Axicabtagene ciloleucel (ZUMA-23)                   | 1L HR LBCL        |         |         |         |       |                     |
| Brexucabtagene autoleucel (ZUMA-4)                  | Pediatric ALL/NHL |         |         |         |       |                     |
| CD19/CD20 bicistronic (KITE-363)                    | R/R DLBCL         |         | •       |         |       |                     |
| CD19/CD20 bicistronic (KITE-753) <sup>1</sup>       | R/R DLBCL         |         | •       |         |       |                     |
| CD19 CAR (KITE-197) <sup>1</sup>                    | R/R DLBCL         |         | •       |         |       |                     |
| Multiple Myeloma                                    |                   |         |         |         |       |                     |
| Anitocabtagene autoleucel (iMMagine-3) <sup>2</sup> | 2-4L + R/R MM     |         |         |         |       |                     |
| Anitocabtagene autoleucel (iMMagine-1) <sup>2</sup> | 4L + R/R MM       |         |         |         |       |                     |



## Oncology Pipeline 1/2

| $\star$ | New listing since Q4'24          |   | Change since Q4'24 |
|---------|----------------------------------|---|--------------------|
|         | Breakthrough Therapy Designation | Р | PRIME Designation  |

| Clinical Program  | Indication                  | Phase 1 | Phase 2 | Phase 3 | Filed | Updates since Q4'24 |
|---|-----------------------------|---------|---------|---------|-------|---------------------|
| Breast  |                             |         |         |         |       |                     |
| Sacituzumab govitecan-hziy (ASCENT-03)  | 1L mTNBC (PD-L1-)           |         |         |         |       |                     |
| Sacituzumab govitecan-hziy + pembrolizumab (ASCENT-04) <sup>1</sup>           | 1L mTNBC (PD-L1+)           |         |         |         |       |                     |
| Sacituzumab govitecan-hziy + pembrolizumab (ASCENT-05)                        | Adjuvant TNBC               |         |         |         |       |                     |
| Sacituzumab govitecan-hziy (ASCENT-07)  | HR+/HER2- chemo-naïve mBC   |         |         |         |       |                     |
| Lung & Thoracic   |                             |         |         |         |       |                     |
| Sacituzumab govitecan-hziy + pembrolizumab (EVOKE-03) <sup>1</sup>            | 1L mNSCLC (PD-L1+, TPS>50%) |         |         |         |       |                     |
| Domvanalimab + zimberelimab + chemo (STAR-121) <sup>2</sup>                   | 1L mNSCLC                   |         |         |         |       |                     |
| Sacituzumab govitecan-hziy + pembrolizumab (EVOKE-02) <sup>1</sup>            | 1L mNSCLC                   |         |         |         |       |                     |
| Lung cancer platform (VELOCITY-Lung <sup>3</sup> , EDGE-Lung <sup>2,4</sup> ) | NSCLC                       |         |         |         |       |                     |
| Domvanalimab + zimberelimab + chemo (VELOCITY-HNSCC) <sup>2</sup>             | 1L HNSCC                    |         |         |         |       | New                 |
| Genitourinary   |                             |         |         |         |       |                     |
| Sacituzumab govitecan-hziy + combinations (TROPHY U-01)                       | 1L mUC                      |         |         |         |       |                     |
| Gynecology  |                             |         |         |         |       |                     |
| Sacituzumab govitecan-hziy (ASCENT-GYN-01) <sup>5</sup>                       | 2L mEC                      |         |         |         |       |                     |
| Other Solid Tumor   |                             |         |         |         |       |                     |
| Sacituzumab govitecan-hziy (TROPiCS-03)                                       | Basket (Solid Tumors)       |         |         |         |       |                     |



## Oncology Pipeline 2/2

| * | New listing since Q4'24          |   | Change since Q4'24 |
|---|----------------------------------|---|--------------------|
|   | Breakthrough Therapy Designation | Р | PRIME Designation  |

| Clinical Program  | Indication       | Phase 1          | Phase 2    | Phase 3 | Filed | Updates since Q4'24 |
|---|------------------|------------------|------------|---------|-------|---------------------|
| Gastrointestinal  |                  |                  |            |         |       |                     |
| Domvanalimab + zimberelimab + chemotherapy (STAR-221)1        | 1L Upper Gl      |                  |            |         |       |                     |
| Etrumadenant + zimberelimab combinations (ARC-9) <sup>1</sup> | mCRC             |                  |            |         |       |                     |
| Quemliclustat +/- zimberelimab (ARC-8) <sup>1</sup>           | mPDAC            |                  |            |         |       |                     |
| Advanced Cancers  |                  |                  |            |         |       |                     |
| CCR8 (GS-1811)  | Advanced Cancers |                  |            |         |       |                     |
| DGKα inhibitor (GS-9911)                                      | Advanced Cancers |                  |            |         |       |                     |
| GS-2121   | Advanced Cancers |                  |            |         |       |                     |
| IL-2 variant (GS-4528)  | Advanced Cancers |                  |            |         |       |                     |
| IL-18BP (GS-0321) <sup>2</sup>                                | Advanced Cancers |                  |            |         |       |                     |
| Masked IL-12 (XTX301) <sup>3</sup>                            | Advanced Cancers |                  |            |         |       |                     |
| MCL1 inhibitor (GS-9716)                                      | Advanced Cancers |                  |            |         |       |                     |
| PARP1 inhibitor (GS-0201)                                     | Advanced Cancers |                  |            |         |       |                     |
| Opt-ins   |                  |                  |            |         |       |                     |
| Arcus   | Advanced Cancers | 2 clinical stage | e programs |         |       |                     |
| MacroGenics   | Advanced Cancers | 1 clinical stage | e program  |         |       |                     |



## Inflammatory Diseases Pipeline



| Clinical Program   | Indication            |     | Phase 1 | Phase 2 | Phase 3       | Filed          | Updates since Q4'24 |
|--|-----------------------|-----|---------|---------|---------------|----------------|---------------------|
| Inflammatory Disease   |                       |     |         |         |               |                |                     |
| Livdelzi® (RESPONSE)   | PBC                   | P • |         |         | NDA for AA an | d MAA approved | MAA approved        |
| Edecesertib (COSMIC)   | Lupus                 |     |         |         |               |                |                     |
| Tilpisertib fosmecarbil (PALEKONA)                                   | IBD                   |     |         |         |               |                |                     |
| α4β7 inhibitor (SWIFT)   | IBD                   |     |         |         |               |                |                     |
| FXR agonist (GS-8670)  | IBD                   | *   |         |         |               |                | New                 |
| BTLA agonist (GS-0272)   | Inflammatory Diseases |     |         |         |               |                |                     |
| CD200R agonist (GS-5305)   | Inflammatory Diseases | *   |         |         |               |                | New                 |
| PD1 agonist (GS-0151)  | Inflammatory Diseases |     |         |         |               |                |                     |
| Metabolic Disease  |                       |     |         |         |               |                |                     |
| GLP-1R agonist (GS-4571)   | Metabolic Disease     | I   |         |         |               |                |                     |
| Fibrotic Disease   |                       |     |         |         |               |                |                     |
| Cilofexor/firsocostat/semaglutide combination (WAYFIND) <sup>1</sup> | NASH                  |     |         |         |               |                |                     |



# GAAP to Non-GAAP Reconciliation of Outstanding Adjusted Debt and Adjusted EBITDA

As of

| in billions where applicable                               | Mar 31, 2024 | Jun 30, 2024 | Sep 30, 2024 | Dec 31, 2024 | Mar 31, 2025 |
|--|--------------|--------------|--------------|--------------|--------------|
| Total Debt, net  | \$25.19      | \$23.35      | \$23.25      | \$26.71      | \$24.95      |
| Debt Discounts, Premiums and Issuance Costs                | 0.16         | 0.16         | 0.16         | 0.19         | 0.18         |
| Liability related to sale of future royalties <sup>1</sup> | (1.36)       | (1.26)       | (1.15)       | (1.15)       | (1.14)       |
| Total Adjusted Debt <sup>1, 2</sup>                        | \$24.00      | \$22.25      | \$22.25      | \$25.75      | \$24.00      |

#### **Twelve Months Ended**

|  | Mar 31, 2024 | Jun 30, 2024 | Sep 30, 2024 | Dec 31, 2024 | Mar 31, 2025 |
|--|--------------|--------------|--------------|--------------|--------------|
| Net Income attributable to Gilead                                      | \$0.48       | \$1.05       | \$0.13       | \$0.48       | \$5.96       |
| Add: Interest Expense <sup>3</sup> & Other (Income) expense, net       | 0.51         | 1.02         | 0.65         | 0.97         | 1.40         |
| Add: Tax   | 0.62         | 0.50         | 0.06         | 0.21         | 0.86         |
| Add: Depreciation  | 0.35         | 0.37         | 0.38         | 0.38         | 0.38         |
| Add: Amortization  | 2.39         | 2.39         | 2.38         | 2.39         | 2.39         |
| Add: Initial costs of externally developed IPR&D projects <sup>4</sup> | 4.57         | 4.39         | 4.36         | 4.07         | 0.31         |
| Add: Impairments   | 3.05         | 3.05         | 4.80         | 4.18         | 1.75         |
| Add: Legal settlements   | 0.53         | 0.00         | 0.00         | 0.00         | 0.00         |
| Adjusted EBITDA <sup>5</sup>   | \$12.49      | \$12.77      | \$12.75      | \$12.68      | \$13.05      |
| Adjusted Debt to Adjusted EBITDA ratio <sup>5</sup>                    | ~1.92x       | ~1.74x       | ~1.75x       | ~2.03x       | ~1.84x       |

<sup>1.</sup> Adjusted Debt excludes funding agreements with: (1) RPI Finance Trust that was assumed as part of our acquisition of Immunomedics under which Immunomedics received cash in exchange for perpetual, tiered royalty payments on worldwide sales of Trodelvy, and (2) Abingworth LLP that was assumed as part of our acquisition of CymaBay under which CymaBay received funding in exchange for future regulatory and sales based milestone payments upon regulatory approval of Seladelpar. 2. Adjusted Debt, as of March 31, 2025, excludes \$1.3 billion related to remaining obligations for the deemed one-time repatriation transition tax from the Tax Cuts and Jobs Act. Subsequently, in April 2025, we remitted the \$1.3 billion final installment of this obligation. 3. Total interest expense and amortization from all issued debt is expected to be in the range of \$1.0B-\$1.1B for the full year 2025. We retain the flexibility to refinance or to repay maturing debt. 4. Represents the initial costs of externally developed IPR&D projects with no alternative future use, acquired directly in a transaction other than a business combination, including upfront payments related to various collaborations and the initial costs of rights to IPR&D projects. 5. Adjusted EBITDA and Adjusted Debt to Adjusted EBITDA ratio are non-GAAP performance measures used by our investors and analysts to assess the overall operating performance in the context of financial leverage.

