

# NXP Investor Presentation

First Quarter 2025
April 2025



#### **Forward Looking Statements**

This document includes forward-looking statements which include statements regarding NXP's business strategy, financial condition, results of operations, market data, as well as any other statements which are not historical facts. By their nature, forward-looking statements are subject to numerous factors, risks and uncertainties that could cause actual outcomes and results to be materially different from those projected. These factors, risks and uncertainties include the following: market demand and semiconductor industry conditions; our ability to successfully introduce new technologies and products; the demand for the goods into which NXP's products are incorporated; trade disputes between the U.S. and China, potential increase of barriers to international trade and resulting disruptions to NXP's established supply chains; the impact of government actions and regulations, including restrictions on the export of US-regulated products and technology; increasing and evolving cybersecurity threats and privacy risks, including theft of sensitive or confidential data; the ability to generate sufficient cash, raise sufficient capital or refinance corporate debt at or before maturity to meet both NXP's debt service and research and development and capital investment requirements; our ability to accurately estimate demand and match our production capacity accordingly or obtain supplies from third-party producers to meet demand; our access to production capacity from third-party outsourcing partners, and any events that might affect their business or NXP's relationship with them; our ability to secure adequate and timely supply of equipment and materials from suppliers; our ability to avoid operational problems and product defects and, if such issues were to arise, to correct them quickly; our ability to form strategic partnerships and joint ventures and to successfully cooperate with our alliance partners; our ability to win competitive bid selection processes; our ability to develop products for use in customers' equipment and products; the ability to successfully hire and retain key management and senior product engineers; global hostilities, including the invasion of Ukraine by Russia and resulting regional instability, sanctions and any other retaliatory measures taken against Russia and the continued hostilities and the armed conflict in the Middle East, which could adversely impact the global supply chain, disrupt our operations or negatively impact the demand for our products in our primary end markets; the ability to maintain good relationships with NXP's suppliers; and a change in tax laws could have an effect on our estimated effective tax rate. In addition, this document contains information concerning the semiconductor industry, our end markets and business generally, which is forward-looking in nature and is based on a variety of assumptions regarding the ways in which the semiconductor industry, our end markets and business will develop. NXP has based these assumptions on information currently available, if any one or more of these assumptions turn out to be incorrect, actual results may differ from those predicted. While NXP does not know what impact any such differences may have on its business, if there are such differences, its future results of operations and its financial condition could be materially adversely affected. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak to results only as of the date the statements were made. Except for any ongoing obligation to disclose material information as required by the United States federal securities laws, NXP does not have any intention or obligation to publicly update or revise any forward-looking statements after we distribute this document, whether to reflect any future events or circumstances or otherwise. For a discussion of potential risks and uncertainties, please refer to the risk factors listed in our SEC filings. Copies of our SEC filings are available on our Investor Relations website, www.nxp.com/investor or from the SEC website, www.sec.gov.

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#### **Use of Non-GAAP Financial Measures**

In this presentation, we have included certain non-GAAP financial information, including (i) Gross profit, (ii) Gross margin, (iii) Research and development, (iv) Selling, general and administrative, (v) Amortization of acquisitionrelated intangible assets, (vi) Other income, (vii) Operating income (loss), (viii) Operating margin, (ix) Financial Income (expense), (x) Income tax benefit (provision), (xi) Results relating to non-foundry equity-accounted investees, (xii) Net income (loss) attributable to stockholders, (xiii) Earnings per Share - Diluted, (xiv) EBITDA, adjusted EBITDA and trailing 12 month adjusted EBITDA, and (xv) free cash flow, trailing 12 month free cash flow and trailing 12 month free cash flow as a percent of Revenue. The non-GAAP information excludes, where applicable, the amortization of acquisition related intangible assets, the purchase accounting effect on inventory and property, plant and equipment, merger related costs (including integration costs), certain items related to divestitures, share-based compensation expense, restructuring and asset impairment charges, extinguishment of debt, foreign exchange gains and losses, income tax effect on adjustments described above and results from non-foundry equity-accounted investments. The difference in the benefit (provision) for income taxes between our GAAP and non-GAAP results relates to the income tax effects of the GAAP to non-GAAP adjustments that we make and the income tax effect of any discrete items that occur in the interim period. Discrete items primarily relate to unexpected tax events that may occur as these amounts cannot be forecasted (e.g., the impact of changes in tax law and/or rates, changes in estimates or resolved tax audits relating to prior year tax provisions, the excess or deficit tax effects on share-based compensation, etc.). Please refer to the NXP Historic Financial Model file found on the Financial Results page of the Investor Relations section of our website at www.nxp.com.

The difference in the benefit (provision) for income taxes between our GAAP and non-GAAP results relates to the income tax effects of the GAAP to non-GAAP adjustments that we make and the income tax effect of any discrete items that occur in the interim period. Discrete items primarily relate to unexpected tax events that may occur as these amounts cannot be forecasted (e.g., the impact of changes in tax law and/or rates, changes in estimates or resolved tax audits relating to prior year tax provisions, the excess or deficit tax effects on share-based compensation, etc.).

## NXP, A Future of Innovation and Long-term Value Creation











High Single Digit Organic Revenue Growth

\$32 SDV Intelligent systems at the edge Gross Margin Expansion
Above 60%

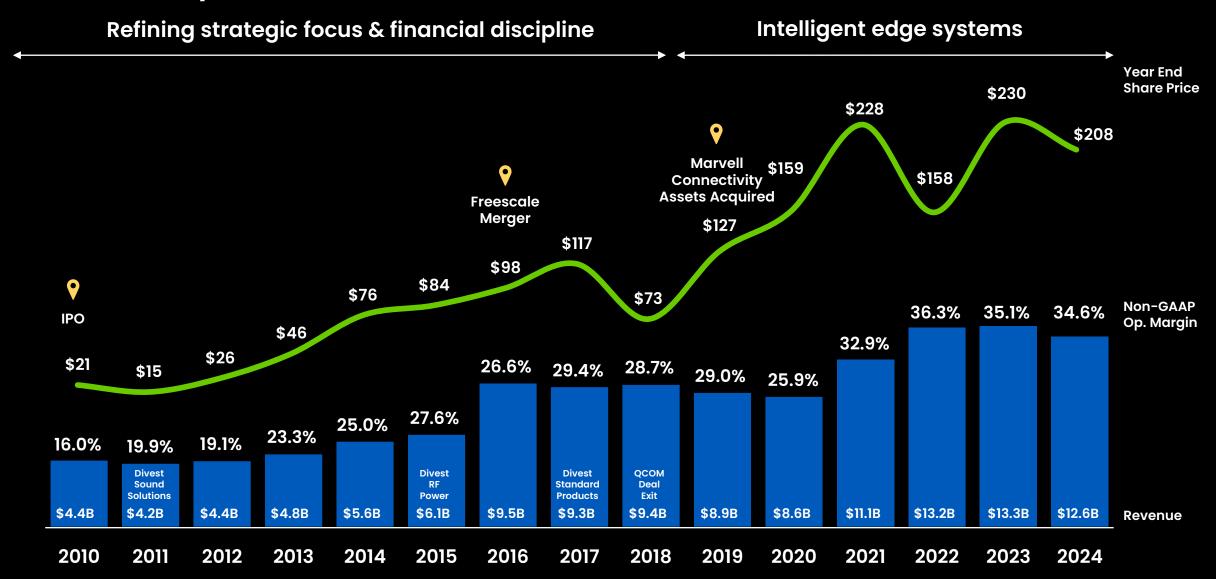
Hybrid manufacturing
Mix / NPI

100% of Excess FCF to Our Owners

Hybrid manufacturing RMS & system leadership

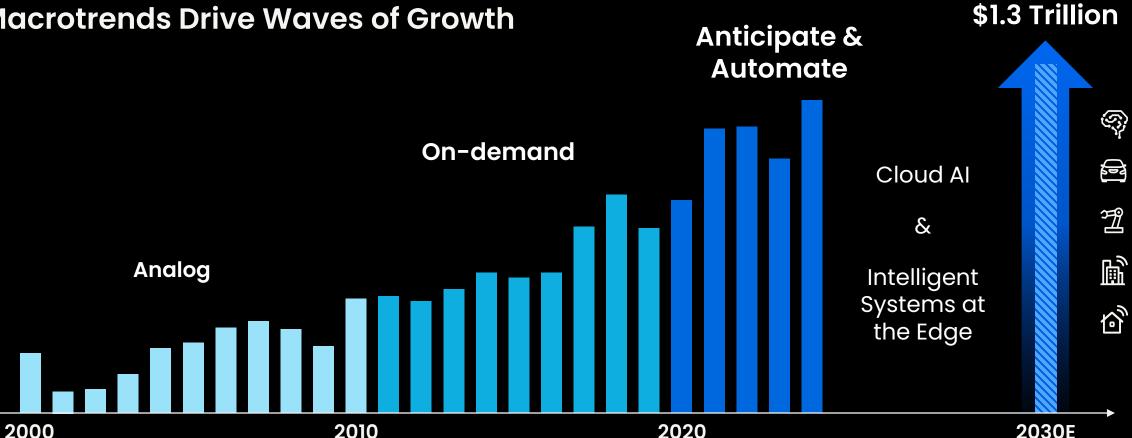
Doubling non-GAAP EPS by 2030+

## NXP, A History of Innovation and Value Creation



<sup>1.</sup> Reconciliations of non-GAAP measures to the most comparable measures calculated in accordance with GAAP are provided in the appendix to the presentation
2. Annual share price is the closing share price of NXPI in each full year period sourced from FactSet

## **Total Semiconductor Market Macrotrends Drive Waves of Growth**



Laptops **Desktops Mobiles** Game consoles Home audio & video **Smartphones Tablets Data-center servers** 

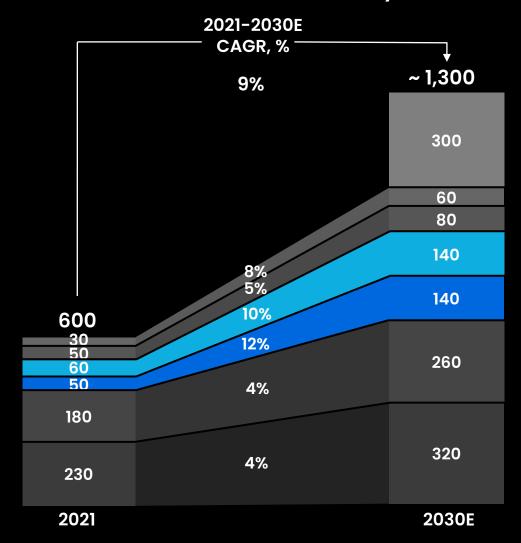
#### **Cloud AI**

Intelligent edge systems

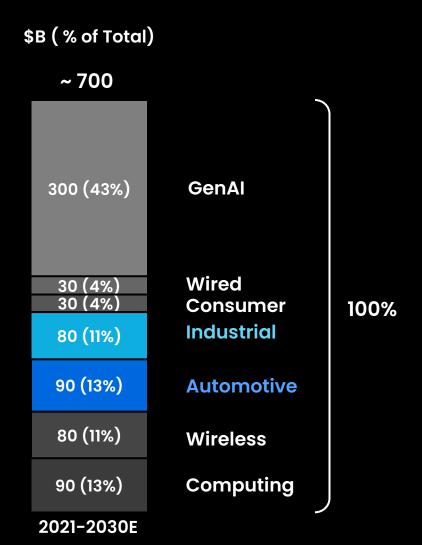
- Smart connected devices
- Smart factories and buildings
- Smart connected cars

## Auto & Industrial Lead Growth at the Intelligent Edge Within a \$1.3T Opportunity

#### Global Semiconductor market value by vertical, \$billion



#### **Growth contribution**



## NXP Uniquely Positioned to Bring Intelligent Systems to the Edge

#### **Industry challenges**

#### NXP's unique capability and response

#### **Ecosystem shifts**

From supply chain to value network

#### Increasing complexity

Components to system-of-systems

#### Software-defined edge

From HW-to SW-defined solutions

#### Resilience & sustainability

Rising concerns & awareness

#### Complete portfolio

Sensing

AI enabled processing

Actuation

Connectivity

#### Deep competence

Security leader

Functional safety leader

Automotive & industrial focus



#### Resilient & Sustainable

Hybrid manufacturing

Target carbon neutral by 2035

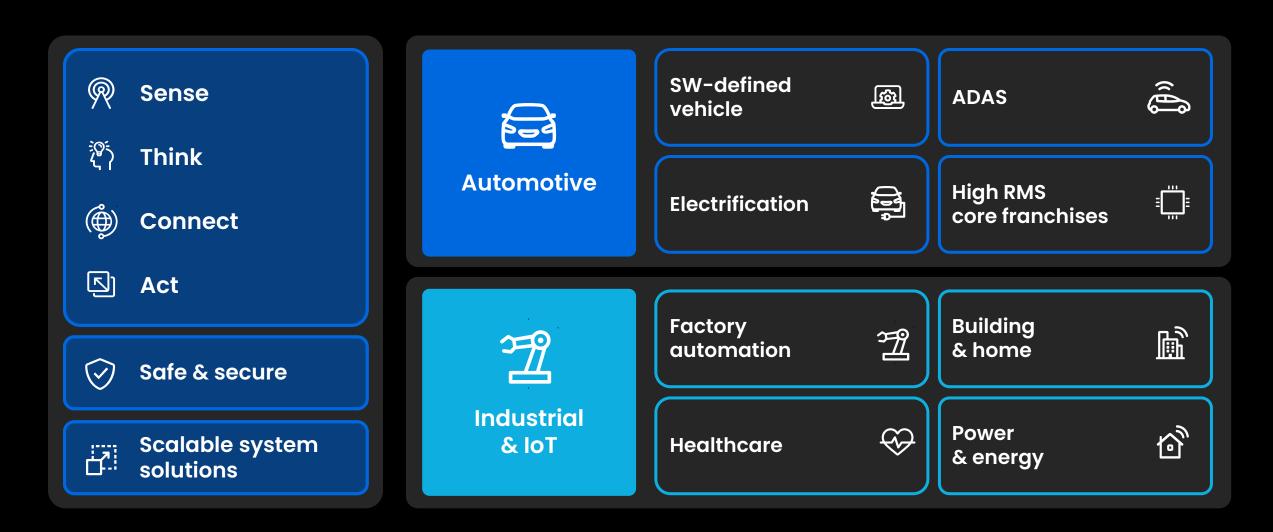
## Simplifying

Scalable system solutions

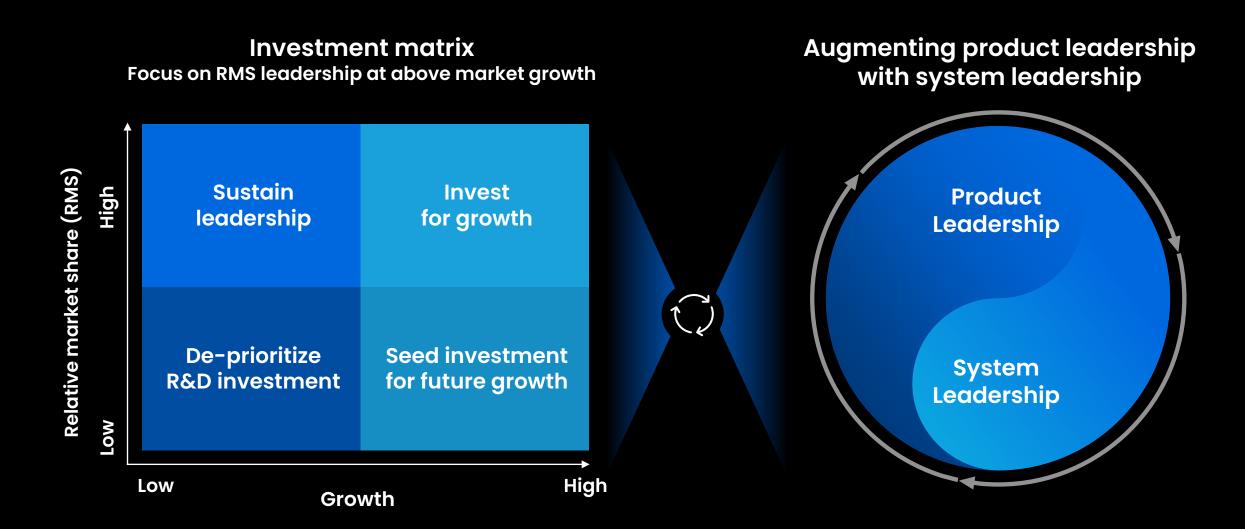
Pre-integrated software & hardware

Top OEMs & long-tail

# NXP Uniquely Positioned to Bring Intelligent Systems to the Edge

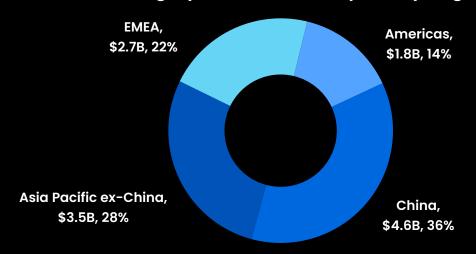


## NXP Investment Compass to Focus on Profitable Growth

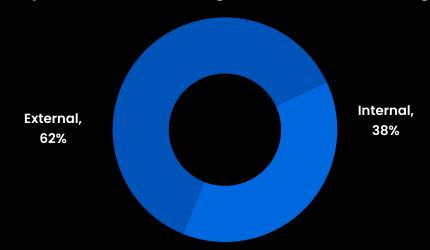


## NXP Semiconductors – At a Glance

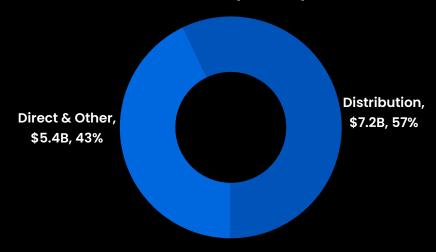
#### 2024 Geographic Revenue Ship-To by Region



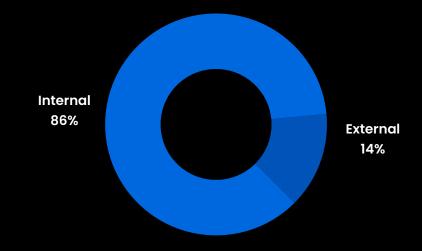
#### Hybrid Manufacturing - Front-end Sourcing



#### 2024 Revenue Ship-To by Channel



#### Hybrid Manufacturing - Back-end Sourcing



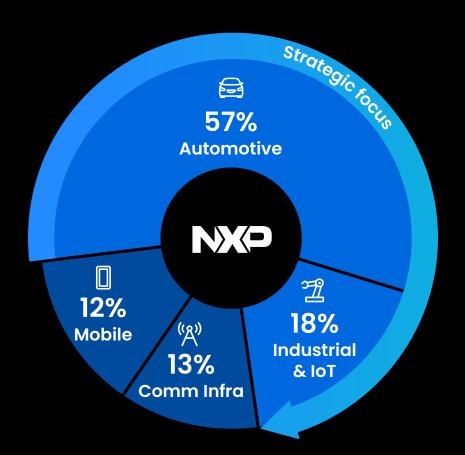
All data as of end 2024:

<sup>2.</sup> Revenue by Geographic Ship-To , and Channel from NXP Semiconductors 2024 Annual 10-K Report ;

<sup>3.</sup> Hybrid manufacturing reflects both internal and external sourcing for front-end and back-end manufacturing, presented as a percentage of revenue.

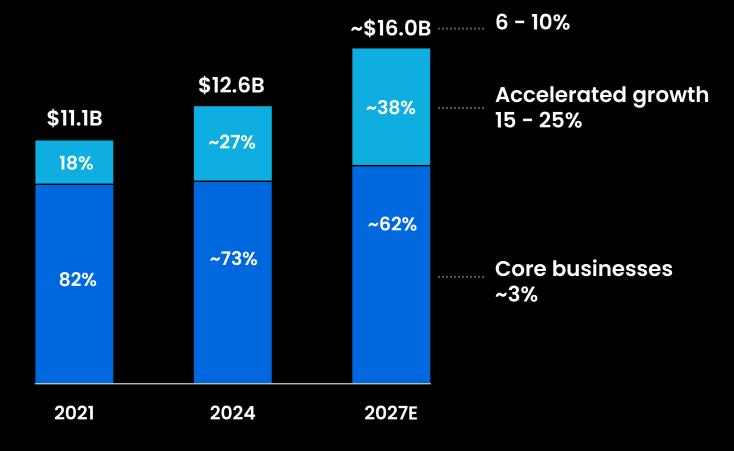
## **NXP Revenue Growth in Next 3 Years**





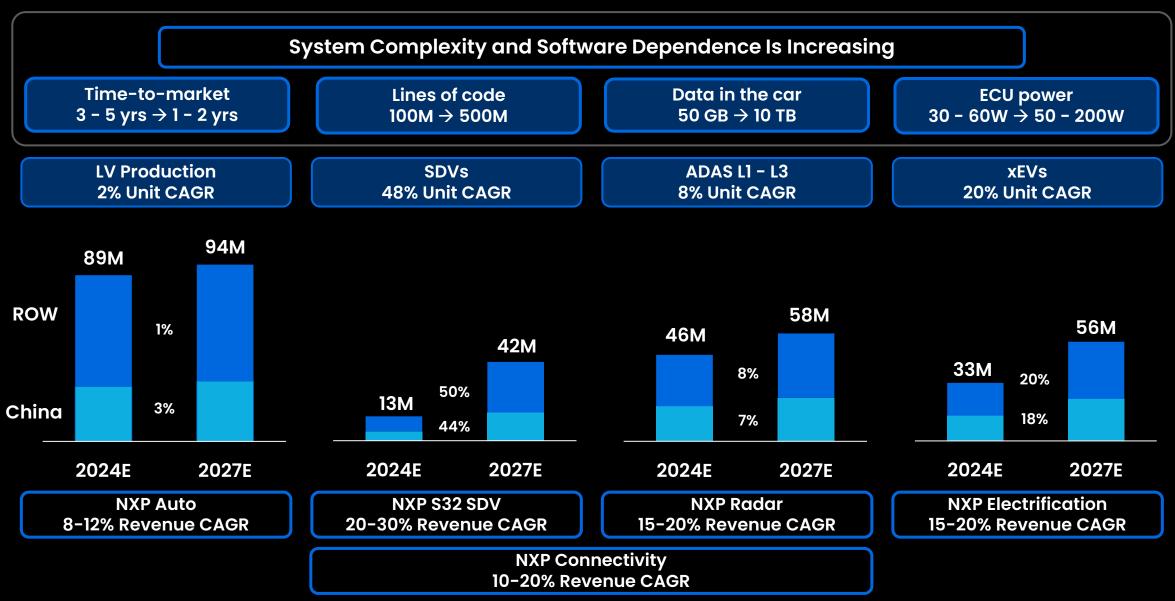
#### Revenue by business type





l. Reconciliations of non-GAAP measures to the most comparable measures calculated in accordance with GAAP are provided in the appendix to the presentation

## Automotive Megatrends Drive Mid-high Single Digit Content Growth



## **Automotive - Revenue Growth in Next 3 Years**

**Key assumptions** 

Revenue by business type

2024E - 27E CAGR

SAAR

Low single digit growth

**Pricing** 

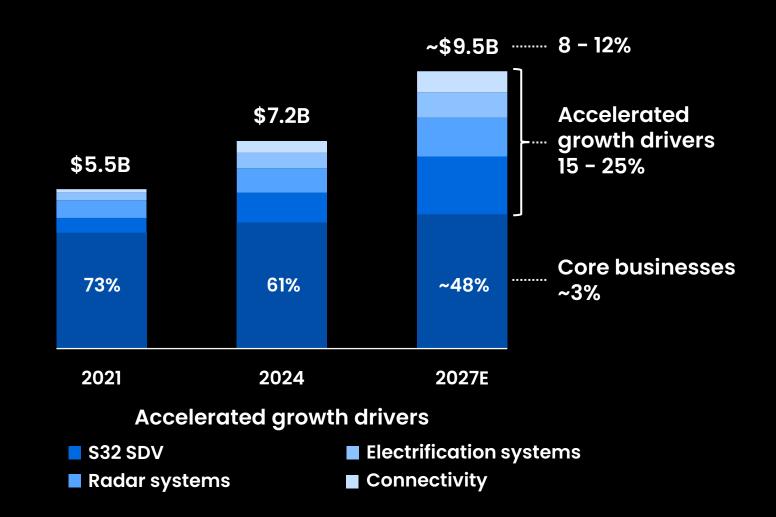
Low single digit erosion

Content per vehicle Mid to high single digit growth

Macro-environment GDP > 2.5% and PMI > 50

**Geo-politics** Manufacturing regionalization

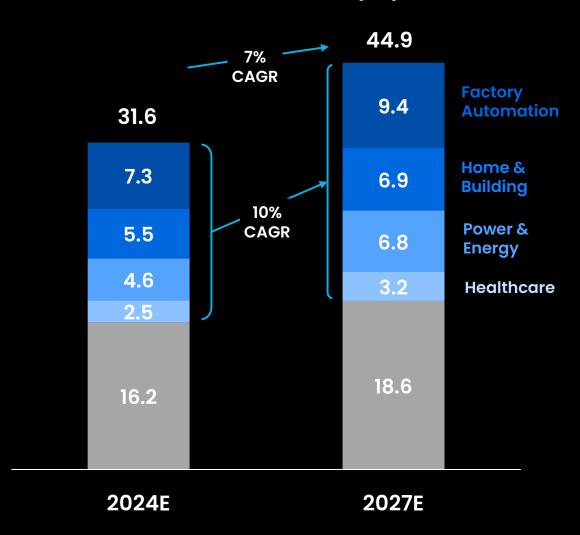
Supply chain Normalized auto tier-1 inventory Channel Inv. 2.5 MOS / 11 weeks



## Intelligent Edge Systems Are Key to Create Efficiency and Sustainability

#### Megatrends driving an upgrade cycle **Productivity** Energy **Enhanced** enhancement efficiency resilience Everything augmented by Al **Predictive Automation &** Low-power maintenance autonomy **Energy** Operational Upgradeability management safety Local learning Cloud Privacy independence & security

## Industrial & IoT SAM (\$B)



## Industrial & IoT - Revenue Growth 2024 to 2027

**Key assumptions** 

Revenue by business type

**2024E - 27E CAGR** 

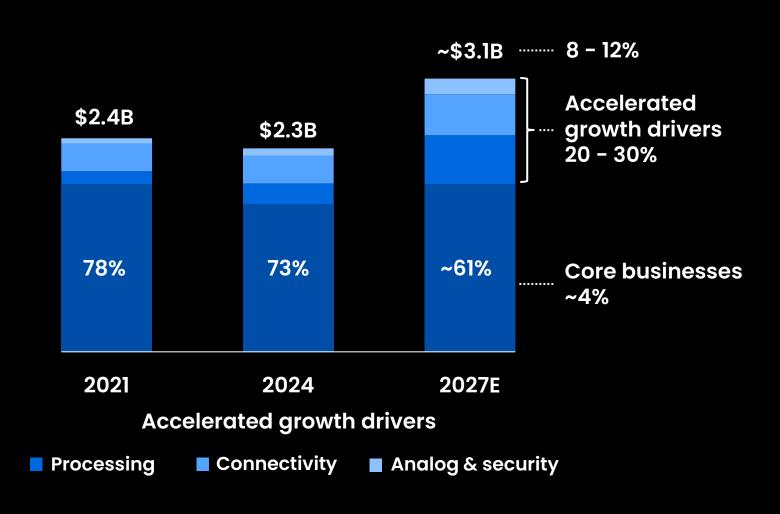
Industrial & IoT SAM 7% CAGR (2024E-2027E)

Macro-environment GDP > 2.5% and PMI > 50

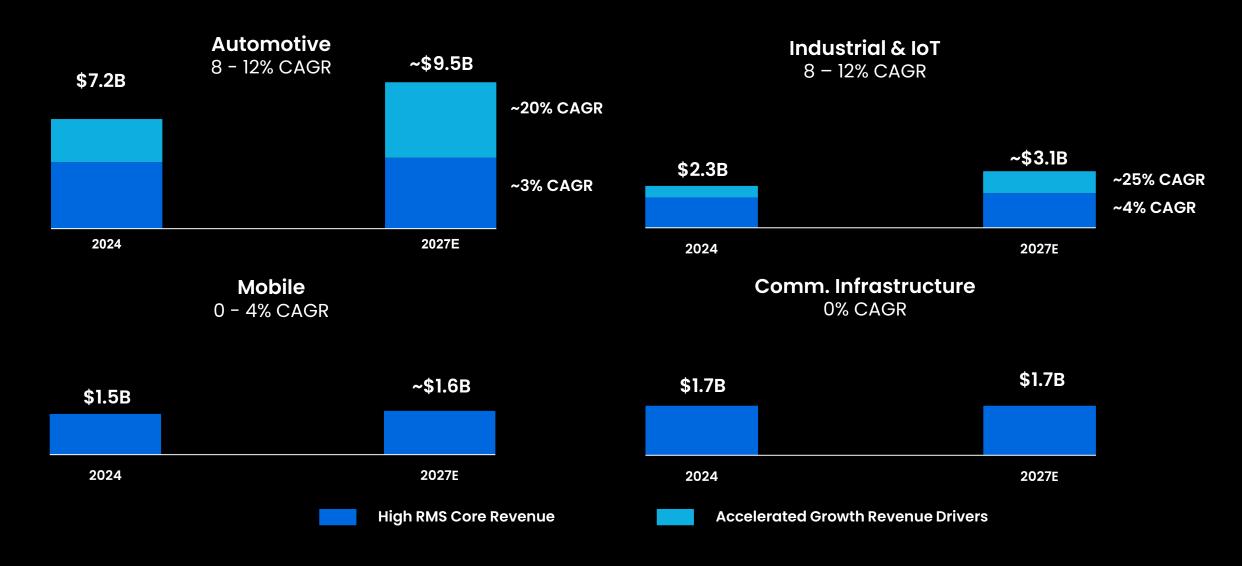
Geo-politics

Manufacturing regionalization

Supply chain annel Inventory at 11 weeks



## Analyst Day 2024 Outlook: Accelerating Secular Profitable Revenue Growth



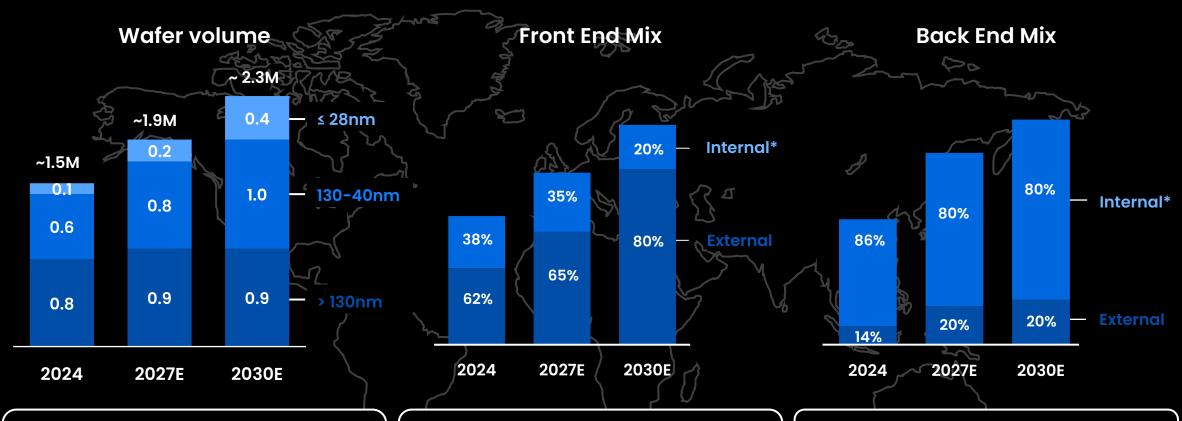
<sup>1.</sup> NXP Strategy Office, as of NXP Analyst Day November 2024

<sup>2.</sup> Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-GAAP Financial Measures

<sup>3.</sup> All growth rates are 3-year CAGR based on 2024 actuals through 2027 estimates, as of NXP Analyst Day 2024

<sup>4.</sup> The sum of the percentages shown may not add to 100% due to rounding

## Hybrid Manufacturing: Value Creation and Customer Enablement



#### Strategic investments

300mm fab investment 200mm fab consolidation Internal A&T expansion Drives gross margin expansion



#### Mitigate geo and market risk

Supply control via external & JV partnerships
Expand local manufacturing

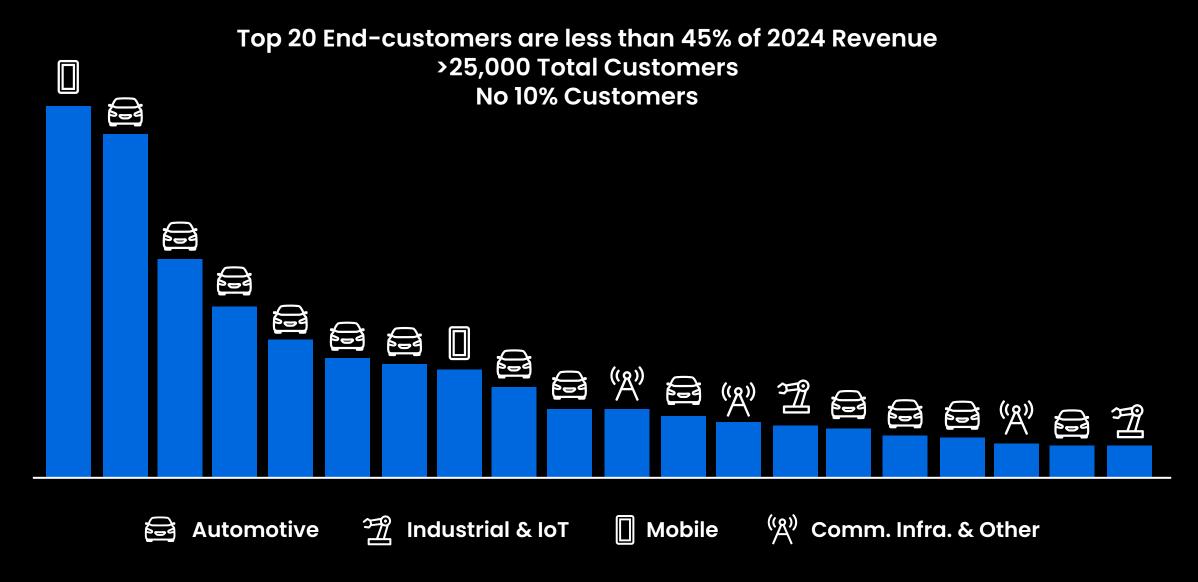


## Supports long-term growth

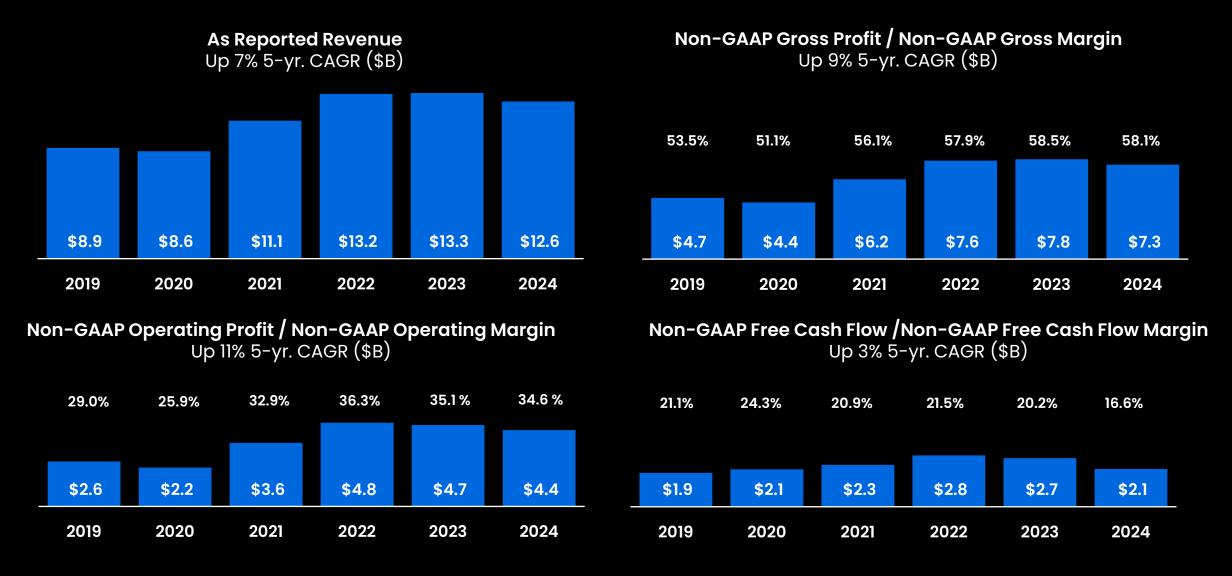
Advanced tech nodes transition Customer value: resilient, dependable, and scalable



## Diverse End-Customer Base with High Barriers to Entry



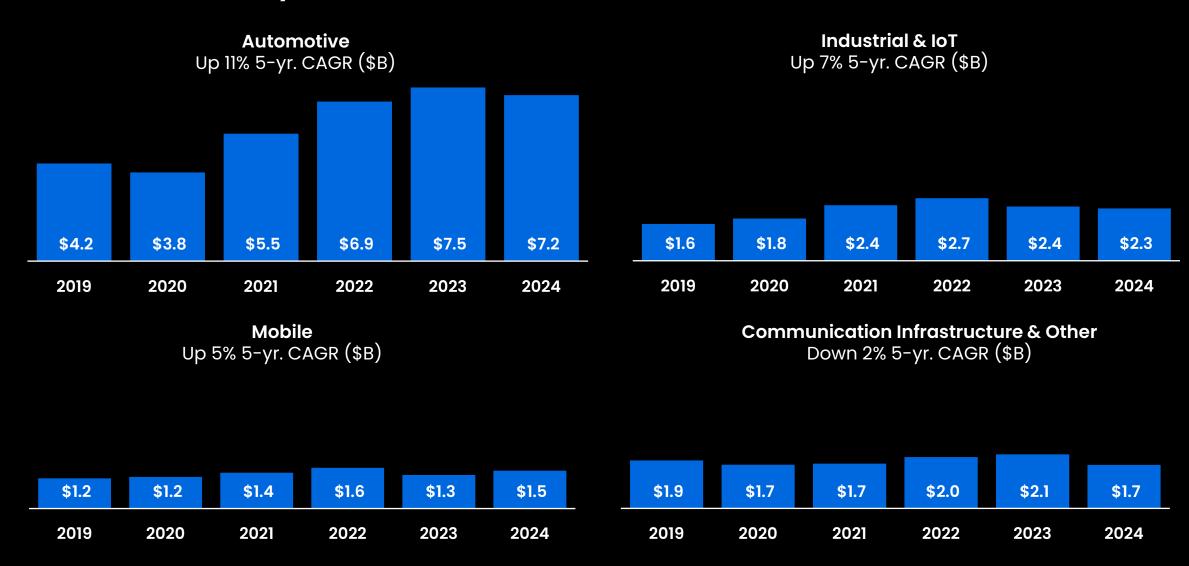
## Driving Profitable Growth in Excess of Addressable Market



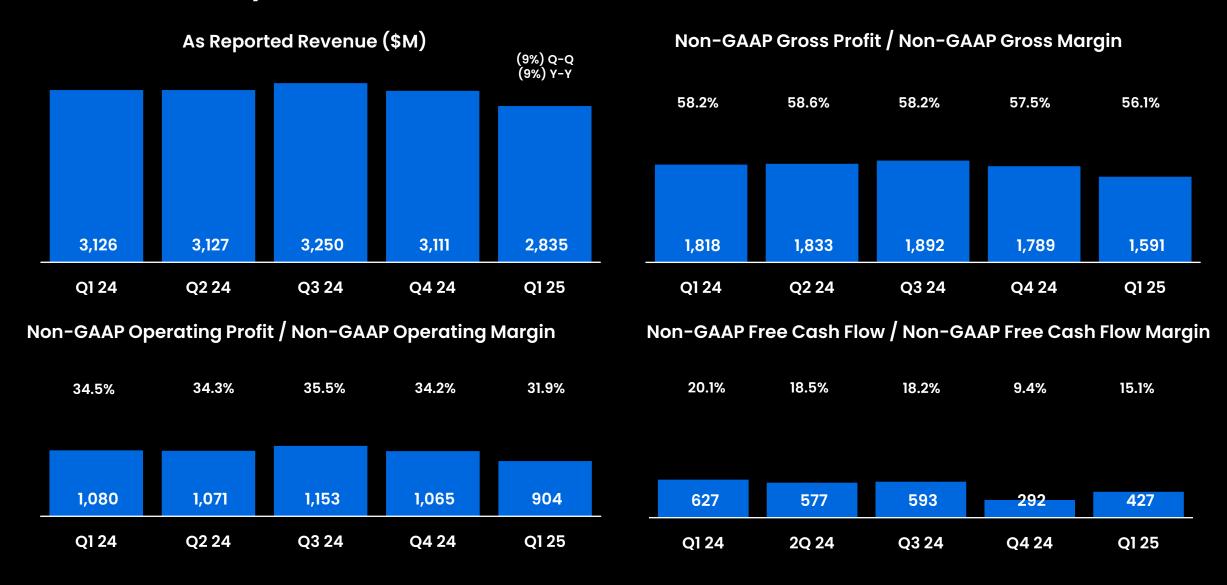
Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-

Gross Profit, Gross Margin, Operating Profit, Operating Margin, Free Cash Flow(FCF), are all non-GAAP figures, 5-yr. CAGR reflect the period 2019 - 2024

## Annual Revenue by End Market (\$B)



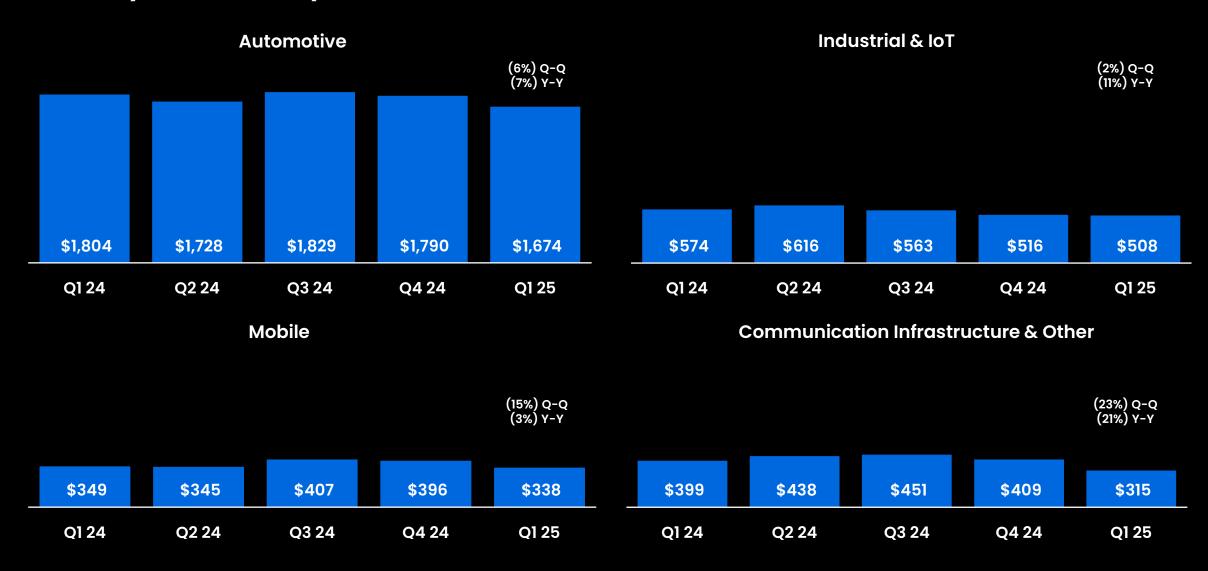
## **Recent Quarterly Business Trends**



<sup>1.</sup> Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-GAAP Financial Measures

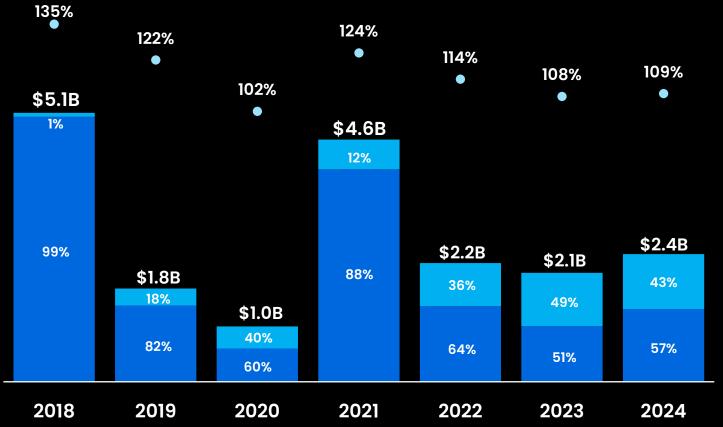
<sup>2.</sup> Gross Profit, Gross Margin, Operating Profit, Operating Margin, Free Cash Flow are all non-GAAP figures.

## Quarterly Revenue by End Market (\$M)



## A Robust Shareholder Centric Capital Return Policy





■ Repurchases ■ Dividends • Cumulative Capital Return as a % of non-GAAP FCF

#### **Capital Return Policy:**

Return All Excess non-GAAP FCF

#### Cumulative Capital Return 2018 – 2024:

- \$19.5B or 109% of non-GAAP FCF
- Capital Return Growth of 25% CAGR

#### Cumulative Repurchases 2018 – 2024:

- \$14.9B or 78% of Capital Return
- Repurchase Growth of 20% CAGR
- Reduced Diluted Shares by 21%

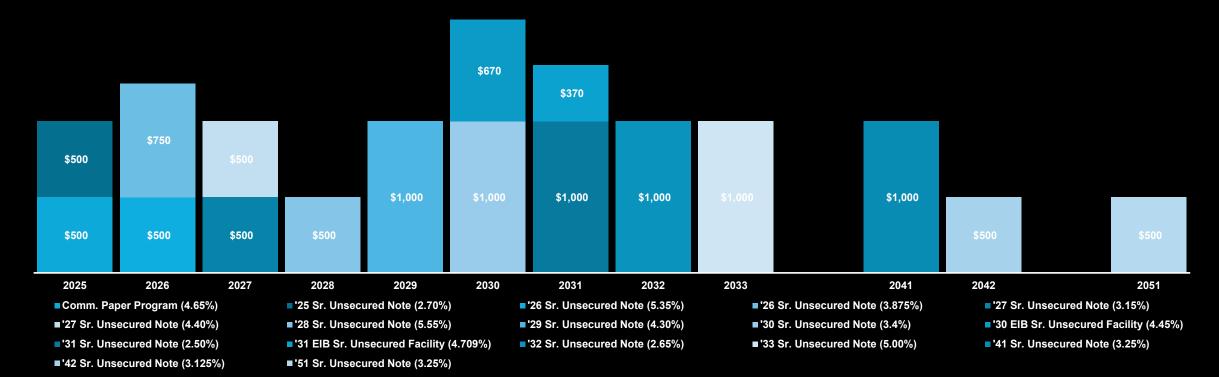
#### Cumulative Cash Dividends 2018 – 2024:

- \$4.2B or 22% of Capital Return
- Target 25% Cash Flow from Ops.
- Dividend Growth of 96% CAGR

l. Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-GAAP Financial Measures

Non-GAAP Free Cash Flow(FCF), = Cash Flow from Operations less Net Capex

## Debt Summary at the End of 1Q25

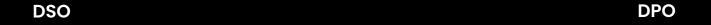


Total Leverage	1Q25
BV Long-and-short-Term Debt (\$M)	\$ 11,725
Cash and Equivalents + ST Deposits (\$M)	\$ 3,988
Net Debt (\$M)	\$ 7,737
TTM Adj. EBITDA	\$ 4,885
Average Cost ST & LT Cost of Debt	3.80%
Reported Gross Leverage	2.4X
Reported Net Leverage	1.6X
TTM Adj. EBITDA/TTM net Interest	19.2x

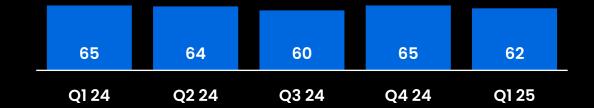
<sup>1.</sup> Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-GAAP Financial Measures

<sup>2.</sup> For the first quarter ended March 30, 2025, interest expense, net of (\$71) million is comprised of interest expense of (\$106) million, less interest income of \$35 million. Interest expense, net is a component of Financial income (expense) of (\$92) million as reported in the NXP Historic Financial Model file found on the Financial Information page.

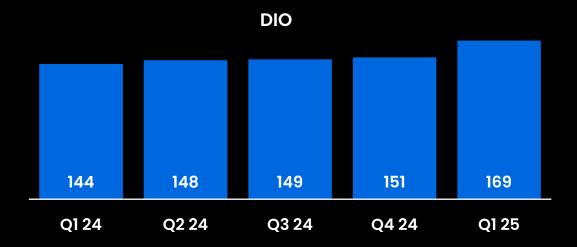
## Working Capital Ratios (Days)

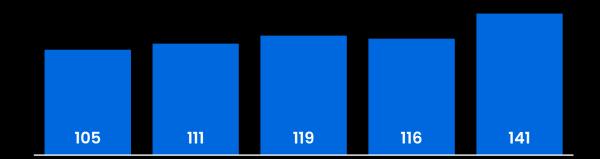






**Cash Conversion Cycle** 





Q3 24

Q4 24

Q1 25

DSO = (91.25 x AR) / Revenue DPO = (91.25 x AP) / COGS DIO = (91.25 x Inventory) / COGS Cash Conversion Cycle = DIO +DSO - DPO

Q2 24

Q124

<sup>1.</sup> Working capital ratios exclude the effect of purchase price accounting amortization effects on GAAP COGS;

<sup>2.</sup> Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-GAAP Financial Measures.

## Financial Model: P&L

	Investor Day 2021	2024A	Investor Day 2024
NXP Growth	+8 to 12% (3 yr. cagr)	4.5% (3 yr. cagr)	+6 to 10% (3 yr. cagr)
Channel Inventory	~11 wks.	8 wks.	~11 wks.
Non-GAAP Gross Margin %	55 to 58%	58.1%	57 to 63%
Non-GAAP R&D (% of Rev)	~16%	16.3%	~16%
Non-GAAP SG&A (% of Rev)	~7%	7.2%	~7%
Non-GAAP Operating Margin %	32 to 36%	34.6%	34 to 40%
Non-GAAP EAETR %	~15% - 18%	16.8%	17% - 18%
Non-controlling Interest (ssмc)	(\$35M to \$45M)	(\$32M)	(\$25M to \$35M)
Equity-accounted Investees (Loss)/Gain related to ESMC + VSMC Mfg. JV	-	-	~(\$200M)( <sup>25-27</sup> )

## Source and Use of Cash Model

	Investor Day 2021	2024A	Investor Day 2024
Non-GAAP Free-cash Flow	<b>25%</b> of Rev	19.5% of Rev <sub>(CUM '22 to '24)</sub>	> 25% of Rev
DSO	~30	30 <sub>(4Q24A)</sub>	~30
DPO	~75	65 <sub>(4Q24A)</sub>	~75
DIO	~95	151 <sub>(4Q24A)</sub>	~110
Capacity Access Fee (vsmc)	N/A	\$275M	\$800M
Net Capex % of Revenue	6 to 8%	6.6% (CUM '22 to '24)	<b>&lt;5%</b>
SBC	\$380M - \$440M	\$461M / 3.7% of Rev (2024)	~3% of Rev
Equity Investments (ESMC/VSMC)	N/A	\$220M <sub>(2024)</sub>	~\$1.7B
Dividend (% CF from Ops.)	~25%	28.1% (CUM 22 to 24)	~25%
Buyback (Buy <net 2.0x)<="" leverage="" td=""><td>&lt; 2.0x</td><td>\$3.9B (CUM 22 to 24)</td><td>&lt; 2.0x</td></net>	< 2.0x	\$3.9B (CUM 22 to 24)	< 2.0x
Capital Return % of FCF	100%	\$6.7B / 88.2% (CUM 22 to 24)	100%

Reconciliations of non-GAAP measures to the most comparable measures calculated in accordance with GAAP are provided in the appendix to the presentation
 Capacity access fee associated with VSMC JV: \$0.5B ('25), \$0.3B ('26).
 Equity investments in manufacturing JVs (ESMC & VSMC) \$1.1B ('25), \$0.5B ('26),\$0.1B ('27) equals \$1.7B

## Guidance for the Second Quarter of 2025

		<u>GAAP</u>		<u>Reconciliation</u>		Non-GAAF	2
	<u>Low</u>	<u>Mid</u>	<u>High</u>		<u>Low</u>	<u>Mid</u>	<u>High</u>
Total Revenue	2,800	2,900	3,000		2,800	2,900	3,000
Q-Q	-1%	2%	6%		-1%	2%	6%
Y-Y	-10%	-7%	-4%		-10%	-7%	-4%
Gross Profit	1,533	1,604	1,675	(29)	1,562	1,633	1,704
Gross Margin	54.8%	55.3%	55.8%		55.8%	56.3%	56.8%
Operating Income (loss)	680	741	802	(182)	862	923	984
Operating Margin	24.3%	25.6%	26.7%		30.8%	31.8%	32.8%
Financial income (expense)	(100)	(100)	(100)	(12)	(88)	(88)	(88)
Tax rate	1	8.5%-19.59	%		1	17.0%-18.0%	<b>%</b>
<b>Equity-accounted investees</b>	(8)	(8)	(8)	(6)	(2)	(2)	(2)
Non-controlling interests	(9)	(9)	(9)	0	(9)	(9)	(9)
Shares	255	255	255		255	255	255
Earnings per share - diluted	1.78	1.97	2.16		2.46	2.66	2.86

<sup>1.</sup> GAAP Gross Profit is expected to include Purchase Price Accounting ("PPA") effects, \$(7) million; Share-based Compensation, \$(15) million; Other Incidentals, \$(7) million;

<sup>2.</sup> GAAP Operating Income (loss) is expected to include PPA effects, \$(33) million; Share-based Compensation, \$(115) million; Restructuring and Other Incidentals, \$(34) million;

<sup>3.</sup> GAAP Financial Income (expense) is expected to include Other financial expense \$(12) million;

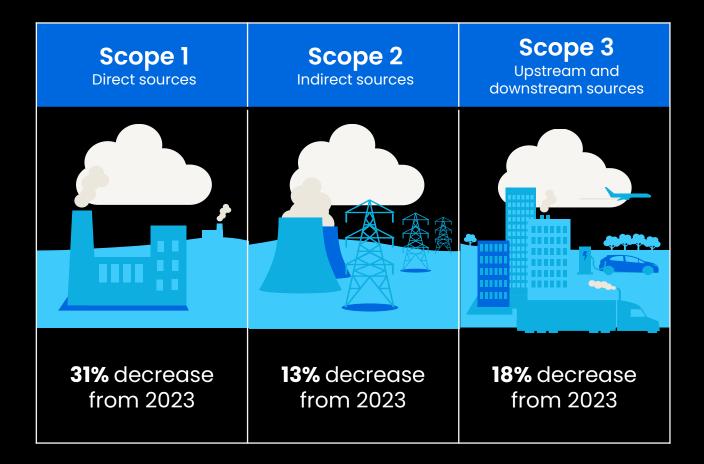
<sup>4.</sup> GAAP Results relating to equity-accounted investees is expected to include results relating to non-foundry equity-accounted investees \$(6) million;

<sup>5.</sup> GAAP diluted EPS is expected to include the adjustments noted above for PPA effects, Share-based Compensation, Restructuring and Other Incidentals in GAAP Operating Income (loss), the adjustment for Other financial expense, the adjustment for Non-controlling interests & Other and the adjustment on Tax due to the earlier mentioned adjustments.

# **NXP Sustainability Mission**

	Strategy	Guiding principles	Goals
Innovation	Innovate advancements that enable a better, safer, more secure and more sustainable world	Push boundaries and explore new approaches to develop innovative and sustainable products and solutions	Develop higher-performing, more energy-efficient solutions that positively impacts the planet and society
Environmental	Optimize our use of resources and impacts associated with our operations	Pursue continual improvements to use resources efficiently and responsibly	Carbon neutral by 2035; by 2027 reduce carbon emissions by 35%, drive 50% renewable electricity, 60% of wastewater recycled, and 90% of waste recycled
မ လ Social	Leverage our global team to actively drive our business strategy and impact on the world	Respect human rights and promote an ethical, safe, and healthy work environment. Foster an environment of trust and respect, where team members collaborate to drive innovation	Foster an inclusive environment and improve representation of women in our global workforce; zero tolerance of forced labor and human-rights abuses; zero workplace injuries
Governance	Collaborate with our stakeholders on global sustainability initiatives. Build trust through transparency in our business practices and operations	Proactively assess risk and build resilience through robust governance systems, including appropriate goals and processes	Work with NXP supply-chain partners to reduce their environmental footprint and to integrate sustainability into NXP's business to foster ownership and accountability

## NXP 2024 Sustainability Progress



Additional Progress							
<b>36%</b> decrease PFC emissions from 2023	<b>5 percentage- point</b> increase in renewable energy usage from 2023	<b>0.4%</b> decrease electricity consumption from 2023					
<b>43%</b> decrease HTF emissions from 2023	<b>3%</b> decrease fossil fuel emissions from 2023	<b>2%</b> decrease N <sub>2</sub> O emissions from 2023					
4 percentage- point increase in water recycling from 2023	<b>20%</b> Women in R&D positions	<b>100%</b> Certified Conflict free 3TG smelters					

## **NXP Sustainability Ratings**







ISS ESG **>** 



# Annual GAAP Condensed Consolidated Statement of Operations (\$M)

(\$ in millions, unless otherwise stated)	2019	2020	2021	2022	2023	2024
Revenue	8,877	8,612	11,063	13,205	13,276	12,614
Cost of Revenue	4,259	4,377	4,996	5,688	5,723	5,495
Gross Profit	4,618	4,235	6,067	7,517	7,553	7,119
Research and development	1,643	1,725	1,936	2,148	2,418	2,347
Selling, general and administrative	924	879	956	1,066	1,159	1,164
Amortization of acquisition-related intangible assets	1,435	1,327	592	509	300	136
Total operating expenses	4,002	3,931	3,484	3,723	3,877	3,647
Other income (expense)	25	114	-	3	(15)	(55)
Operating income (loss)	641	418	2,583	3,797	3,661	3,417
Financial income (expense)	(350)	(417)	(403)	(434)	(309)	(318)
Income (loss) before taxes	291	1	2,180	3,363	3,352	3,099
Benefit (provision) for income taxes	(20)	83	(272)	(529)	(523)	(545)
Results relating to equity-accounted investees	1	(4)	(2)	(1)	(7)	(12)
Net income (loss)	272	80	1,906	2,833	2,822	2,542
Less: Net Income (loss) attributable to non-controlling interests	(29)	(28)	(35)	(46)	(25)	(32)
Net income (loss) attributable to stockholders	243	52	1,871	2,787	2,797	2,510
Basic earnings per share	0.86	0.19	6.91	10.64	10.83	9.84
Diluted earnings per share	0.85	0.18	6.79	10.55	10.70	9.73
Basic - weighted average number of shares	282,056	279,763	270,687	261,879	258,381	255,208
Diluted - weighted average number of shares	285,911	283,809	275,646	264,053	261,370	257,848

# Annual GAAP to non-GAAP Reconciliation (\$M)

(\$ in millions, unless otherwise stated)	2019	2020	2021	2022	2023	2024
GAAP Gross Profit	4,618	4,235	6,067	7,517	7,553	7,119
Gross profit adjustments	(131)	(165)	(138)	(126)	(209)	(213)
Non - GAAP Gross Profit	4,880	4,565	6,343	7,769	7,970	7,545
GAAP Gross Margin	52.0%	49.2%	54.8%	56.9%	56.9%	56.4%
Non-GAAP Gross Margin	53.5%	51.1%	56.1%	57.9%	58.5%	58.1%
GAAP Operating income (loss)	641	418	2,583	3,797	3,661	3,417
Operating income adjustments	(1,932)	(1,810)	(1,058)	(994)	(1,001)	(952)
Non - GAAP Operating income (loss)	2,573	2,228	3,641	4,791	4,662	4,369
GAAP Operating Margin	7.2%	4.9%	23.3%	28.8%	27.6%	27.1%
Non-GAAP Operating Margin	29.0%	25.9%	32.9%	36.3%	35.1%	34.6%

# Annual Cash Flow Overview (\$M)

(\$ in millions, unless otherwise stated)	2019	2020	2021	2022	2023	2024
Net cash provided by (used for) operating activities	2,373	2,482	3,077	3,895	3,513	2,782
Net cash provided by (used for) investing activities	(2,284)	(418)	(934)	(1,249)	(1,508)	(686)
Net cash provided by (used for) financing activities	(1,831)	(835)	(1,585)	(1,619)	(1,990)	(2,662)
Effects of changes in exchange rates on cash position	(2)	1	(3)	(12)	2	(4)
Increase (decrease) in cash and cash equivalents	(1,744)	1,230	555	1,015	17	(570)
Cash and cash equivalents at beginning of the period	2,789	1,045	2,275	2,830	3,845	3,862
Cash and cash equivalents at end of period	1,045	2,275	2,830	3,845	3,862	3,292
Net cash provided by (used for) operating activities	2,373	2,482	3,077	3,895	3,513	2,782
Net capital expenditures on property, plant and equipment	(503)	(388)	(766)	(1,061)	(826)	(693)
Non-GAAP free cash flow	1,870	2,094	2,311	2,834	2,687	2,089
Trailing 12-month Non-GAAP free cash flow as a percentage of Revenue	21.1%	24.3 %	20.9%	21.5%	20.2%	16.6%

# Annual Adjusted EBITDA (\$M)

(\$ in millions, unless otherwise stated)	2019	2020	2021	2022	2023	2024
Net income (loss)	272	80	1,906	2,833	2,822	2,542
Financial (income) expense	350	417	403	434	309	318
(Benefit) provision for income taxes	20	(83)	272	529	523	545
Depreciation	518	547	551	605	652	630
Amortization	1,529	1,441	711	645	454	295
Non-GAAP EBITDA	2,689	2,402	3,843	5,046	4,760	4,330
Reconciling items to adjusted EBITDA						
Results of equity-accounted investees, excluding Foundry investees	(1)	4	2	1	7	12
Purchase accounting effect on inventory	8	17	-	-	-	-
Restructuring	28	78		(7)	98	125
Stock-based compensation	346	384	353	364	411	461
Merger-related costs	33	8	_	-	-	
Other incidental items <sup>1</sup>	(3)	(101)	33	65	134	136
Non-GAAP Adjusted EBITDA	3,100	2,792	4,232	5,469	5,410	5,064
(1) Excluding from total other incidental items, charges included in depreciation or amortization	reconciling ite	ms:				
other incidental items		-	-	-	2	45

Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-

Excluded from total other incidental items, charges included in depreciation or amortization reconciling items:

# Quarterly GAAP Condensed Consolidated Statement of Operations (\$M)

(\$ in millions, unless otherwise stated)	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025
Revenue	3,126	3,127	3,250	3,111	2,835
Cost of Revenue	(1,343)	(1,335)	(1,384)	(1,433)	(1,275)
Gross Profit	1,783	1,792	1,866	1,678	1,560
Research and development	(564)	(594)	(577)	(612)	(547)
Selling, general and administrative	(306)	(270)	(265)	(323)	(281)
Amortization of acquisition-related intangible assets	(51)	(28)	(29)	(28)	(27)
Total operating expenses	(921)	(892)	(871)	(963)	(855)
Other income (expense)	(6)	(4)	(5)	(40)	18
Operating income (loss)	856	896	990	675	723
Financial income (expense)	(70)	(75)	(82)	(91)	(92)
Income (loss) before taxes	786	821	908	584	631
Benefit (provision) for income taxes	(141)	(154)	(173)	(77)	(130)
Results relating to equity-accounted investees	(1)	(3)	(6)	(2)	(4)
Net income (loss)	644	664	729	505	497
Less: Net Income (loss) attributable to non-controlling interests	(5)	(6)	11	10	7
Net income (loss) attributable to stockholders	639	658	718	495	490
Basic earnings per share	2.49	2.58	2.82	1.95	1.93
Diluted earnings per share	2.47	2.54	2.79	1.93	1.92
Basic - weighted average number of shares	256,567	255,478	254,458	254,349	253,709
Diluted - weighted average number of shares	258,954	258,732	257,717	256,628	255,018

# Quarterly GAAP to non-GAAP Reconciliation (\$M)

(\$ in millions, unless otherwise stated)	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025
GAAP Gross Profit	1,783	1,792	1,866	1,678	1,560
Gross profit adjustments	(35)	(41)	(26)	(111)	(31)
Non - GAAP Gross Profit	1,818	1,833	1,892	1,789	1,591
GAAP Gross Margin	57.0%	57.3%	57.4%	53.9%	55.0%
Non-GAAP Gross Margin	58.2%	58.6%	58.2%	57.5%	56.1%
GAAP Operating income (loss)	856	896	990	675	723
Operating income adjustments	(224)	(175)	(163)	(390)	(181)
Non - GAAP Operating income (loss)	1,080	1,071	1,153	1,065	904
GAAP Operating Margin	27.4%	28.7%	30.5%	21.7%	25.5%
Non-GAAP Operating Margin	34.5%	34.3%	35.5%	34.2%	31.9%
GAAP Provision for income taxes	(141)	(154)	(173)	(77)	(130)
Income tax effect	30	15	9	87	13
Non-GAAP Provision for income tax	(171)	(169)	(182)	(164)	(143)
GAAP Net income (loss) attributable to stockholders	639	658	718	495	490
Non-GAAP Net income (loss) attributable to stockholders	840	829	890	817	673
GAAP Diluted earnings per share	2.47	2.54	2.79	1.93	1.92
Non-GAAP Diluted earnings per share	3.24	3.20	3.45	3.18	2.64

	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025
GAAP Net income (loss) attributable to stockholders	639	658	718	495	490
PPA Effects	(63)	(41)	(42)	(39)	(40)
Restructuring	(7)	(6)	-	(112)	(14)
Share-based compensation	(115)	(114)	(115)	(117)	(127)
Other incidentals	(39)	(14)	(6)	(122)	-
Other adjustments combined	23	4	(9)	68	(2)
Foreign exchange loss	(1)	(2)	(3)	3	(3)
Other financial expense	(5)	(6)	(9)	(20)	(9)
Income tax effect	30	15	9	87	13
Results relating to equity accounted investees	(1)	(3)	(6)	(2)	(3)
Non-GAAP Net income (loss) attributable to stockholders	840	829	890	817	673
GAAP net income(loss) per common share attributable to shareholders - diluted	2.47	2.54	2.79	1.93	1.92
Total GAAP to Non-GAAP adjustments per common share	(0.77)	(0.66)	(0.66)	(1.25)	(0.72)
Non-GAAP net income(loss) per common share attributable to shareholders - diluted	3.24	3.20	3.45	3.18	2.64
GAAP Financial income / (expense)	(70)	(75)	(82)	(91)	(92)
Financial income / (expense) adjustments	(6)	(8)	(12)	(17)	(12)
Non-GAAP Financial income / (expense)	(64)	(67)	(70)	(74)	(80)

# Quarterly Cash Flow Overview (\$M)

(\$ in millions, unless otherwise stated)	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025
Net cash provided by (used for) operating activities	851	761	779	391	565
Net cash provided by (used for) investing activities	(274)	(239)	(371)	198	(216)
Net cash provided by (used for) financing activities	(1,528)	(567)	(526)	(41)	345
Effects of changes in exchange rates on cash position	(3)	(4)	7	(4)	2
Increase (decrease) in cash and cash equivalents	(954)	(49)	(111)	544	696
Cash and cash equivalents at beginning of the period	3,862	2,908	2,859	2,748	3,292
Cash and cash equivalents at end of period	2,908	2,859	2,748	3,292	3,988
Net cash provided by (used for) operating activities	1,137	851	761	779	565
Net capital expenditures on property, plant and equipment	(175)	(224)	(184)	(186)	(138)
Non-GAAP free cash flow	962	627	577	593	427
Trailing 12-month Non-GAAP free cash flow	2,687	2,933	2,954	2,759	1,889
Trailing 12-month Non-GAAP free cash flow as a percentage of Revenue	20%	22%	23%	21%	15%

# Quarterly Adjusted EBITDA (\$M)

(\$ in millions, unless otherwise stated)	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025
Net income (loss)	644	664	729	505	497
Reconciling items to adjusted net income					
Financial (income) expense	70	75	82	91	92
(Benefit) provision for income taxes	141	154	173	77	130
Depreciation	145	146	149	190	143
Amortization	90	67	69	69	66
Non-GAAP EBITDA	1,090	1,106	1,202	932	928
Reconciling items to adjusted EBITDA					
Results of equity-accounted investees, excluding Foundry investees	1	3	6	2	3
Purchase accounting effect on asset sale	-	-	-	-	5
Restructuring	7	6	-	112	14
Stock-based compensation	115	114	115	117	127
Other incidental items <sup>1</sup>	39	14	6	77	(4)
Non-GAAP Adjusted EBITDA	1,252	1,243	1,329	1,240	1,073
Trailing 12-month Non-GAAP Adjusted EBITDA	5,395	5,297	5,235	5,064	4,885
(1) Excluding from total other incidental items, charges included in depreciation or amortization recond	ciling items:				
other incidental items	-	-	-	45	(4)

## **Notable Product Announcements**

NXP Agrees to Acquire Edge Al Pioneer Kinara to Redefine the Intelligent Edge

Honeywell and NXP Expand Partnership to Accelerate Next-generation Aviation Technology

NXP Secures €1 Billion EIB Loan to Advance Semiconductor Innovation in Europe

New S32K5 Microcontroller Family Advances Zonal SDV Architectures and Extends the NXP CoreRide Platform

New Ultra-low-power MCX L Microcontrollers Enable the Next Generation of Smart, Sustainable Solutions

## NXP, A Future of Innovation and Long-term Value Creation











High Single Digit Organic Revenue Growth

S32 SDV Intelligent systems at the edge Gross Margin Expansion Above 60%

Hybrid manufacturing
Mix / NPI

100% of Excess FCF to Our Owners

Hybrid manufacturing RMS & system leadership

Doubling non-GAAP EPS by 2030+



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