



First Quarter 2025 Financial Results and Recent Corporate Updates

May 2025

NASDAQ:ZLAB | HKEX:9688
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Forward-Looking Statements

This presentation contains forward-looking statements, including statements relating to our strategy and plans; potential of and expectations for our business, commercial products, and pipeline programs; our goals, objectives, and priorities and our expectations under our growth strategy (including our expectations regarding our commercial products and launches, clinical stage products, revenue growth / CAGR, profitability and timeline to profitability, operating margins, and cash flow); the peak sales potential of our programs; capital allocation and investment strategy; clinical development programs and related clinical trials; expected timing and results of clinical trial data, data readouts, and presentations; risks and uncertainties associated with drug development, commercialization and outreach; regulatory discussions, submissions, filings, and approvals and the timing and scope thereof; the potential benefits, safety, and efficacy of our products and product candidates and those of our collaboration partners; the anticipated benefits and potential of investments, collaborations, and business development activities; the potential market opportunities of, and estimated addressable markets for, our drug candidates; our future financial and operating results; and financial guidance. All statements, other than statements of historical fact, included in this presentation are forward-looking statements, and can be identified by words such as “aim,” “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “forecast,” “goal,” “intend,” “may,” “plan,” “possible,” “potential,” “target,” “will,” “would,” and other similar expressions. Such statements constitute forward-looking statements within the meaning of U.S. federal securities laws. Forward-looking statements are not guarantees or assurances of future performance because there are inherent difficulties in predicting future results.

Forward-looking statements are based on our expectations and assumptions as of the date of this presentation and are subject to inherent uncertainties, risks, and changes in circumstances that may differ materially from those contemplated by the forward-looking statements. We may not actually achieve the plans, carry out the intentions, or meet the expectations or projections described in our forward-looking statements, and you should not place undue reliance on these forward-looking statements. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including but not limited to (1) our ability to successfully commercialize and generate revenue from our approved products, (2) our ability to obtain funding for our operations and business initiatives, (3) the results of clinical and pre-clinical development of our product candidates, (4) the content and timing of decisions made by the relevant regulatory authorities regarding regulatory approvals of our product candidates, (5) risks related to doing business in China, and (6) other factors discussed in our most recent annual and quarterly reports and other reports we have filed with the U.S. Securities and Exchange Commission (SEC). We anticipate that subsequent events and developments will cause our expectations and assumptions to change, and we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law.

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Key Accomplishments in 1Q'25

Delivered Strong Regional Business

Two NDAs under NMPA review

- ✓ **KarXT** for schizophrenia
- ✓ **TIVDAK** for cervical cancer

New commercial launches on track

- ✓ **XACDURO** and **AUGTYRO**

Immunology franchise expanded

- ✓ **Povetacicept** (APRIL/BAFF)
- ✓ **VRDN-003** (IGF-1R)

Accelerated Global Pipeline with FIC/BIC Potential

ZL-1310 (DLL3 ADC)

To present updated data at **ASCO**[®] and initiate a pivotal trial in 2H'25

ZL-6201 (LRRC15 ADC) **AACR**

Potential FIC/BIC ADC with high affinity and specificity

ZL-1222 (PD-1/IL-12) **AACR**

Promising next-generation IL-12 immunocytokine therapy

Demonstrated Path to Profitability¹

+22% y-o-y 1Q'25 revenue

-25% y-o-y 1Q'25 adj. loss from operation¹

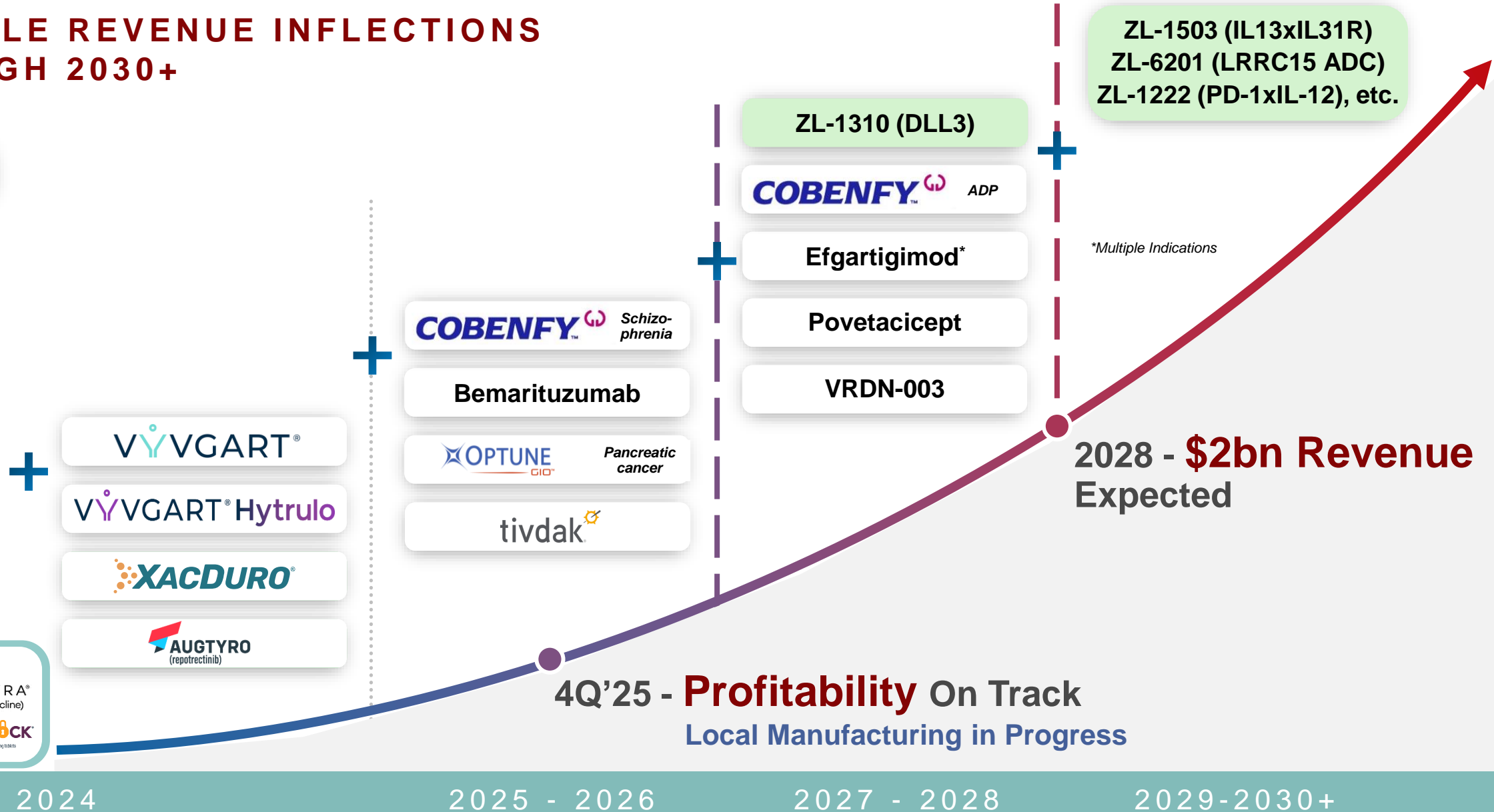
\$857.3M Strong cash position²

Notes: (1) Profitability refers to adjusted income from operations (non-GAAP), calculated as GAAP income (loss) from operations adjusted to exclude non-cash expenses, including depreciation, amortization, and share-based compensation. For additional information on this adjusted measure, refer to the "Reconciliation and Calculation of Non-GAAP Financial Measures" section; (2) Cash and cash equivalents, short-term investments, and current restricted cash totaled \$857.3 million as of March 31, 2025, compared to \$879.7 million as of December 31, 2024.

Key Growth Drivers Through 2030+

MULTIPLE REVENUE INFLECTIONS THROUGH 2030+

Global assets



Unlocking Blockbuster Potential of VYVGART and VYVGART Hytrulo through Execution Excellence

We Are Only Touching
The Tip of the Iceberg

*Penetration is still low
today...*

~10% Patients treated
today of total **170K**
gMG potential¹

~40% Patients returned
for repeated cycles^{1,2}

Patient volume **rebounded**
in Mar/Apr'25³

2025 Continued Efforts – Expand Coverage, Extend DoT

Shape Treatment Standards

✔ **Expert Consensus Recommendation**
Feb-25 published – First expert consensus for FcRn antagonists for **gMG** 专家建议和共识
FcRn拮抗剂治疗成人全身型重症肌无力临床应用的专家建议(2024)

➡ **National gMG Treatment Guidelines**
2025 expected

Better Patient Journey



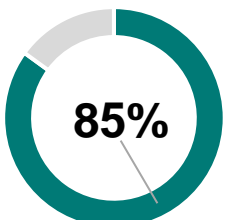
Partnerships with an
NGO and a leading AI
health-tech partner

Long-term Disease Management

Broaden Patient Access

🏥 **Expand hospital coverage**
and improve infusion
centers capacity

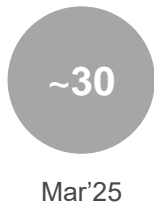
👤 **Target to double HCP
coverage** for regular use



Target
coverage gMG
potential in '25

Enhance Supplemental Insurance Coverage

SIP plans that covers
VYVGART Hytrulo



Target SIP
coverage in '25

Target to cover **~40M enrollees** for Hytrulo

Notes: (1) Zai Lab estimates as of December 2024; (2) Est. % of patients treated in the prior quarter for the first cycle who returned for treatment in the current quarter; (3) Zai Lab estimates as of April 2025.

VYVGART Franchise – Well Positioned as Potentially Best-in-Class FcRn

Rapid, Deep, Sustained Improvements in gMG

**40-
73.3%**

No / minimal
symptoms¹

*MSE = MG-ADL score
of 0 or 1*

73.0%

≥3-point MG-ADL
improvement²

At week 4

63.3%

MG-ADL
reduction vs.
baseline³

At week 21

Favorable Safety Profile as an FcRn Fragment

Precision IgG
degradation

No albumin reduction or
lipid elevation

Convenient and Flexible Administration

Cycles-based
or Q2W³

enabling
individualized
treatment

Self-
administration

with SC
and PFS⁴

Significant First-to-Market Advantage

**First and
only
FcRn**

Covered by
NRDL in
2024-2025

Pipeline-in-a-Product Opportunity

2

Launched
indications in China

5

Indications in pivotal
stage in China⁵

Notes: (1) In the ADAPT trial, 40% of efgar-treated patients reached MSE (Minimal Symptom Expression) within the first treatment cycle (4 weeks) and 44.6% cumulative MSE rate (≤3 cycles); 47.1% at 21 weeks in ADAPT-NXT study, rising to 56.5% by 126 weeks with continued treatment; 73.3% cumulative MSE rate after 9 months of multi-cycle treatment in a real-world Chinese study; (2) Global Phase 3 ADAPT trial data; (3) Global Phase 3 ADAPT NXT study, presented at 2024 AAN; (4) Zai Lab plans to submit a CMC variation for VYVGART PFS in China in gMG and CIDP in 2025; (5) Indications in development (or planned) in pivotal stage in China include seronegative gMG, ocular MG, TED, myositis and Sjogren's Disease.

KarXT – Potential to Redefine Schizophrenia Treatment

Schizophrenia: High Unmet Needs

~8 million
patients with schizophrenia in China¹

~75%
Discontinue treatment
in the first 18 months²

~35%
Relapse in first year
after discharge³

- × Lack of novel MOA
- × Poor negative symptom control
- × Unacceptable side effects

COBENFY 

FDA Approved;
first new MoA in
decades for
schizophrenia



COMING
SOON

China NDA accepted in Jan'25



- ✓ Early and sustained reduction of **positive and negative** symptoms
- ✓ **No boxed warning** and no atypical antipsychotic class warnings
- ✓ **Positive China Ph3 study** supporting commercial uptake

Preparing for Potential Launch

Efficient approach for concentrated market...

~150
Sales reps at NRDL

~500
Top hospitals

~85%
Business potential⁴

**Local
manufacturing
plan initiated**

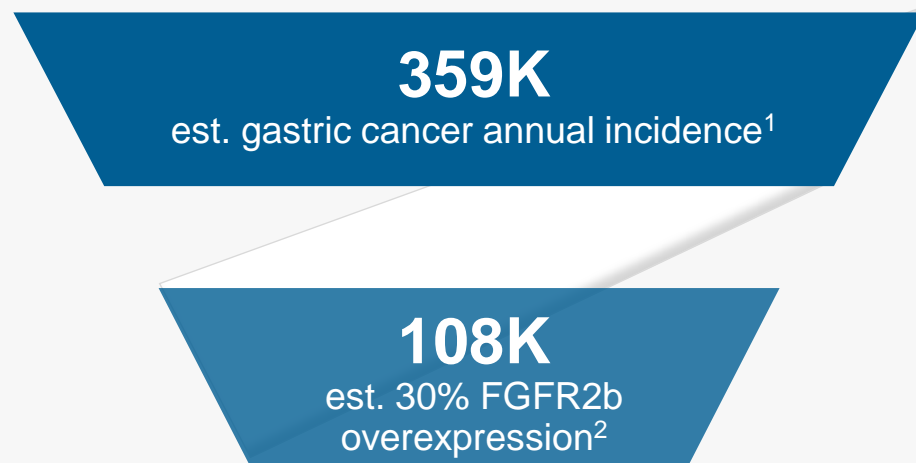
*...with strong **government support** in mental health*

85%
Treatment ratio
goal in 2030⁵

	# of psychiatrists (per 100K population)		
	2019	2025	2030
	2.6	4.0	4.5

Bemarituzumab – Only FGFR2b-Targeted Agent in Late-Stage Development

Addressable Patient Population in China



Large Unmet Medical Needs

- **80%** patients diagnosed at advanced or metastatic stage³ with **<10%** overall 5-yr survival for Stage IV⁴
- FGFR2b overexpression correlates with **poor prognosis**^{2,5}

Potential to Become the New Standard of Care in 1L GC

Phase 2 FIGHT Study (Bema + Chemotherapy in 1L GC)

Population	mOS (m)	HR
ITT (n=155) ⁶	19.2 vs. 13.5	0.77
FGFR2b≥10% (IHC 2+/3+ ≥10%) (n=98) ⁶	24.7 vs. 11.1	0.52
FGFR2b≥10% (IHC 2+/3+ ≥10%) (East Asia, n=60) ⁷	30.1 vs. 12.9	0.43

Anchor Asset for GI Franchise

- **Global Ph3 FORTITUDE-101 data in 2Q'25**
- **Global Ph3 FORTITUDE-102 data in 2H'25**
- Commercial readiness from QINLOCK infrastructure
- Local manufacturing in planning stage

Sources: Five Prime corporate presentation, August 2020; Amgen ASCO presentation, June 2021.

Notes: (1) Globocan 2022; (2) Catenacci D, et al. Presented at American Society of Clinical Oncology; June 4-8, 2021; Online Virtual Scientific Program. Abstract 4010; (3) Only 20% of gastric cancers are diagnosed in its early stage, most of which are in advanced stage. Source: Health Commission of The People's Republic Of China N. National guidelines for diagnosis and treatment of gastric cancer 2022 in China (English version). Chin J Cancer Res. 2022;34(3):207-237; (4) Wang H, et al. Mol Clin Oncol. 2018 Oct;9(4):423-431; (5) Kim HS, et al. 2019, J Cancer, Pathological and Prognostic Impacts of FGFR2 Overexpression in Gastric Cancer: A Meta-Analysis of ten studies including 4, 294 patients; (6) Wainberg, Zev A., et al. Gastric Cancer 27.3 (2024): 558-570; (7) Kang YK, et al. Gastric Cancer. 2024 Sep;27(5):1046-1057.

ZL-1310 – Potential Global First- and Best-In-Class ADC Targeting DLL3

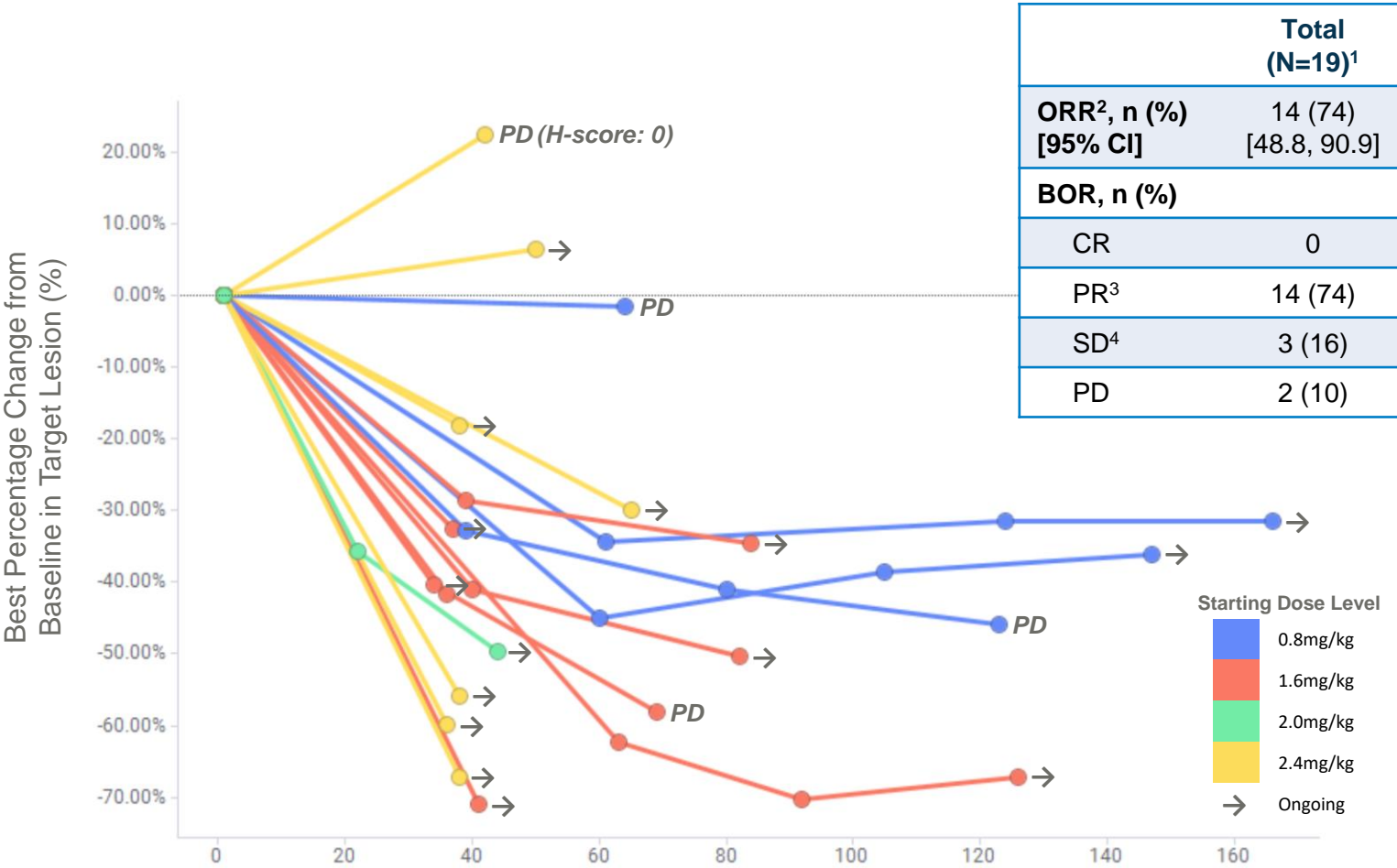
Compelling Efficacy & Safety Data



- ✓ **Antitumor activity across all dose levels** with significantly reduced tumor burden in 2L+ SCLC
- ✓ Strong and differentiated efficacy seen in patients with **brain metastases** and **prior DLL3 TCE**
- ✓ **Well tolerated** at therapeutic dose levels
- ✓ Patients in lowest dose cohort on study **10+ months**

✓ **Orphan Drug Designation** granted by the FDA for SCLC in Jan'25

Changes in Target Lesion Size over time by Dose Levels (n=19)*



Notes: *Adapted from Spira, A, et al. ENA 2024 Oral Plenary Presentation. (1) Patients with measurable disease at baseline and ≥1 post-baseline tumor scans are included in waterfall and overall response calculation; (2) Included unconfirmed responses; (3) Including 5 patients with confirmed PR and for the 9 patients with unconfirmed PR, the responses are ongoing at data cutoff; (4) One patient had unconfirmed PR followed by PD, thus the overall response is SD.

Rapidly Advancing ZL-1310 in SCLC and Other DLL3-Expressing Tumors

Key Updates in 2025

2L+ SCLC

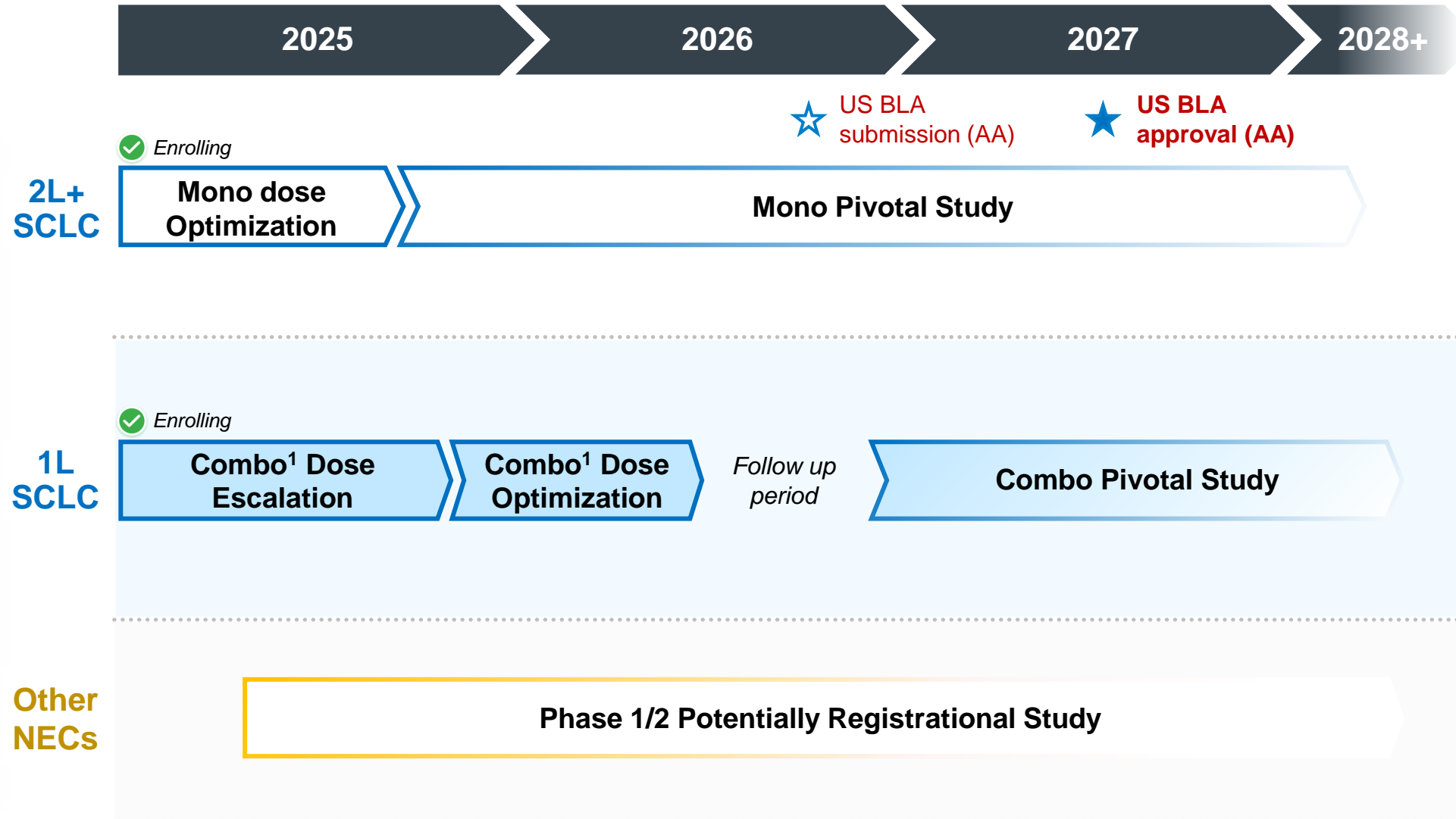
- **Data update at ASCO**
- Initiation of pivotal study

1L SCLC

- Data update for ZL-1310 combo

Other DLL3-expressing tumors (NEC)

- ✓ Ph1/2 study ongoing



Notes: The estimate of development timeline is subject to FDA feedback. (1) Including doublet and triplet; decision will be based on the available data.

Three Global Assets with Promising Data Presented at Medical Conferences

ZL-6201 (LRRC15 ADC) AACR *Entering Phase 1*

- **Solid biological rationale** and overexpression in various cancers and limited expression in normal tissues
- **Strong binding affinity, potent bystander effect and well-tolerated profile** demonstrated in preclinical studies

ZL-1222 (PD-1/IL-12) AACR *Entering Phase 1*

- PD-1 targeted, next-generation IL-12 immunocytokine designed to leverage the anti-tumor potential of IL-12 while **lowering the associated systemic toxicity**
- Potency-reduced IL-12 mutein is engineered to preferentially activate CD8+ T cells over peripheral NK cells, potentially **improving safety**

ZL-1503 (IL13xIL31R) EACDV CONGRESS *Entering Phase 1*

- Strong scientific rationale & clinically **validated targets** for atopic dermatitis
- Next-generation therapeutic may provide **faster onset and superior efficacy** through rapid relief of pruritus

Program	Preclinical	Phase I	Phase II
ZL-1310 (DLL3 ADC)	ES-SCLC		
	Other NECs		
ZL-1218 (CCR8)	Solid tumors		
ZL-6301 (ROR1 ADC)	Solid tumors		
ZL-6201 (LRRC15 ADC)	Solid tumors		
ZL-1222 (PD-1/IL-12)	Solid tumors		
ZL-1503 (IL13/IL31R)	Mod-to-Sev AD		

Goal to Generate at Least 1-2 INDs per Year

2025 – Target to Achieve Profitability with Strong Cash Position

TOTAL REVENUE GUIDANCE
\$560~\$590M

Strong growth from VYVGART franchise,
continued growth across our other products,
and contributions from newly launched products

PROFITABILITY¹
TARGETED IN **4Q'25**

Robust cash position² of **\$857.3M**
as of March 31, 2025
(vs. \$879.7M as of December 31, 2024)

STRONGER PORTFOLIO, PIPELINE & FINANCIAL FLEXIBILITY IN 2025

Notes: (1) Profitability refers to adjusted income from operations (non-GAAP), calculated as GAAP income (loss) from operations adjusted to exclude non-cash expenses, including depreciation, amortization, and share-based compensation. For additional information on this adjusted measure, refer to the "Reconciliation and Calculation of Non-GAAP Financial Measures" section. (2) Cash and cash equivalents, short-term investments, and current restricted cash totaled \$857.3 million as of March 31, 2025, compared to \$879.7 million as of December 31, 2024.

1Q'25 – Double-Digit Topline Growth

1Q'25 REVENUES

\$M	1Q'25	Y/Y
Total revenues	106.5	22%
ZEJULA	49.5	9%
VYVGART / VYVGART Hytrulo	18.1	38%
NUZYRA	15.1	53%
OPTUNE	11.4	(9%)
QINLOCK	8.5	40%
AUGTYRO	1.6	NA
XACDURO	1.1	NA
Other*	1.1	NA

Note: "Other" include collaboration revenue and revenue from product candidates sold in patient programs prior to commercialization.

1Q'25 Key Updates

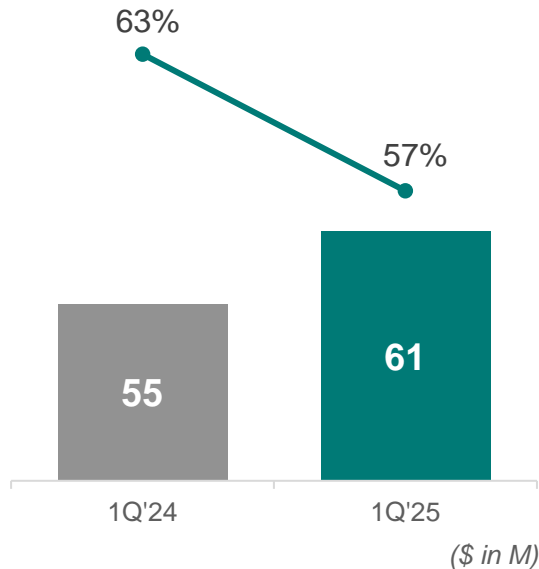
- **ZEJULA** – Continued to be the leading PARP inhibitor in hospital sales for ovarian cancer
- **VYVGART / VYVGART Hytrulo** – Increased sales supported by NRDL listing; seasonal softness in 1Q'25 and inventory dynamics associated with Hytrulo
 - Patient volumes rebounded in March and April
- **OPTUNE** – Resumed sequential growth after Q2'24 shift to core markets to optimize profitability
- **AUGTYRO** – Launched in Dec'24; NRDL inclusion effective Jan 1, 2025
- **XACDURO** – Launched in Jan'25; strong initial demand under private pay

1Q'25 – Improved Operational Efficiency Towards Profitability in 4Q'25

R&D EXPENSES

Prioritize **high-value programs**

(as % total revenue)

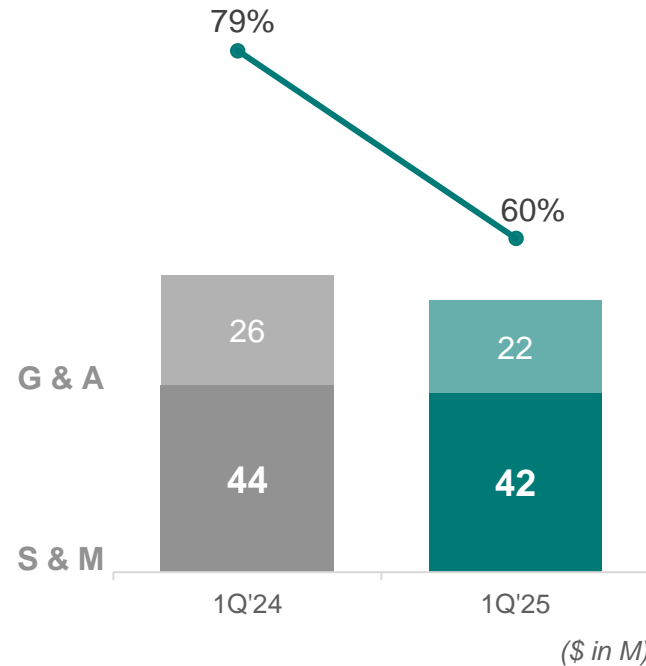


- Increase was primarily due to upfront fees totaling \$20m for our **license and collaboration agreements**. Other R&D expenses decreased as a result of resource prioritization and efficiency efforts

SG&A EXPENSES

Licensing builds **disease area strongholds**, creating strong synergies

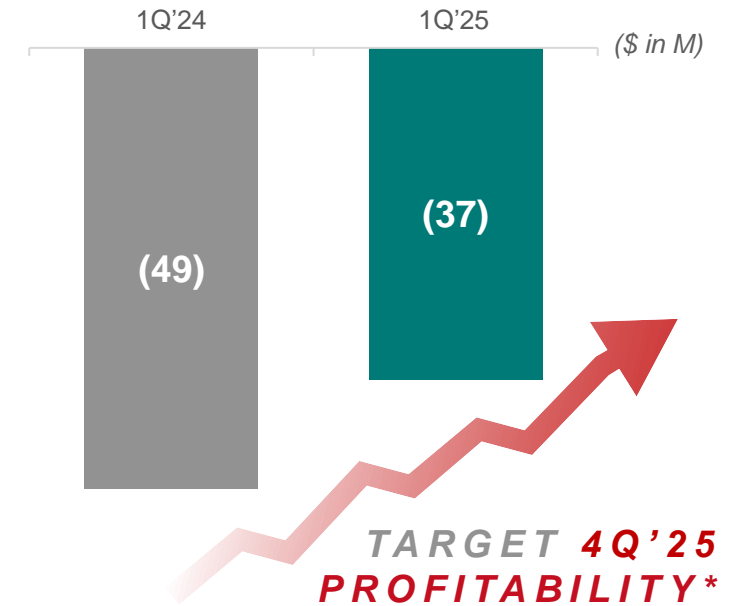
(as % total revenue)



- Decrease was primarily driven by decreased personnel costs as a result of **resource prioritization and efficiency efforts**

ADJUSTED LOSS FROM OPERATIONS*

Path to Profitability*



Note: *Refers to adjusted income (loss) from operations (non-GAAP), calculated as GAAP income (loss) from operations adjusted to exclude certain non-cash expenses, including depreciation, amortization, and share-based compensation. A reconciliation is included in the "Reconciliation and Calculation of Non-GAAP Financial Measures" section.

- Narrowing loss through **strong topline growth with modest expense growth** through ongoing cost initiatives

2025 – Transformative Year with Multiple Major Anticipated Catalysts

DATA / CLINICAL DEVELOPMENT

ZL-1310 (DLL3 ADC)

- Data update for mono in 2L+ SCLC 1H'25
- Data update for combo in 1L SCLC 2H'25
- Initiate a pivotal study in SCLC 2H'25

Bemarituzumab

- Global Ph3 data (bema+chemo) 2Q'25
- Global Ph3 data (bema+chemo+PD1) 2H'25

ZL-6201 (LRRC15 ADC)

- Advance into a Ph1 study in solid tumors 2025

ZL-1503 (IL-13xIL-31R)

- Preclinical data update and move into Ph1 2025

Efgartigimod

- Data update for Ph3 sn gMG study 2025
- Data update for Ph2 LN study 2025

KarXT

- Data update for Ph3 ADP study (ADEPT-2) 2H'25

REGULATORY

TTFields

- China MAA submission in 1L PC 2025

TIVDAK

- ✓ China BLA acceptance for 2L+ CC 1Q'25

Repotrectinib

- ✓ China sNDA acceptance for *NTRK*+ tumors 1H'25

Bemarituzumab

- China NDA submission for 1L GC 2025

Efgartigimod

- China PFS submission for gMG and CIDP 2025

KarXT

- ✓ China NDA acceptance for schizophrenia 1Q'25

Global Pipeline

- Multiple global IND submissions 2025

OTHERS

Commercial Readiness

- Launch preparation for KarXT and bemarituzumab
- Leverage existing infrastructure to launch TIVDAK

Business Development

- Additional global, regional in-licensing and out-licensing BD deal(s)



Zai Lab is at a Major Value Inflection Point since Inception



Growing Global Pipeline with First Approval Expected in 2027

- Potential **global FIC/BIC DLL3 ADC** for SCLC is rapidly progressing
- **IL-13/IL-31R** and **LRRC15 ADC** advancing into the clinic

Commercially Profitable China Business with Substantial Growth Opportunities

- **VYVGART** to continue shaping the treatment landscape in gMG and CIDP
- Multiple **blockbuster products** expected to launch throughout **2025-26**

Strong Financials with Path to Profitability¹ in 4Q 2025

- **Significant margin improvement** driven by synergistic product launches
- **\$857.3M** cash position² enables business development and discovery efforts

Notes: (1) Profitability refers to adjusted income from operations (non-GAAP), calculated as GAAP income (loss) from operations adjusted to exclude non-cash expenses, including depreciation, amortization, and share-based compensation. For additional information on this adjusted measure, refer to the "Reconciliation and Calculation of Non-GAAP Financial Measures" section. (2) Cash and cash equivalents, short-term investments, and current restricted cash totaled \$857.3 million as of March 31, 2025, compared to \$879.7 million as of December 31, 2024.

Reconciliation and Calculation of Non-GAAP Financial Measures

Reconciliation of Loss from Operations (GAAP) to Adjusted Loss from Operations (Non-GAAP)*

\$ in thousands, unaudited	1Q'25	1Q'24
GAAP loss from operations	(56,311)	(70,309)
Plus: Depreciation and amortization expenses	3,458	3,012
Plus: Share-based compensation	15,800	17,980
Adjusted loss from operations	(37,053)	(49,317)

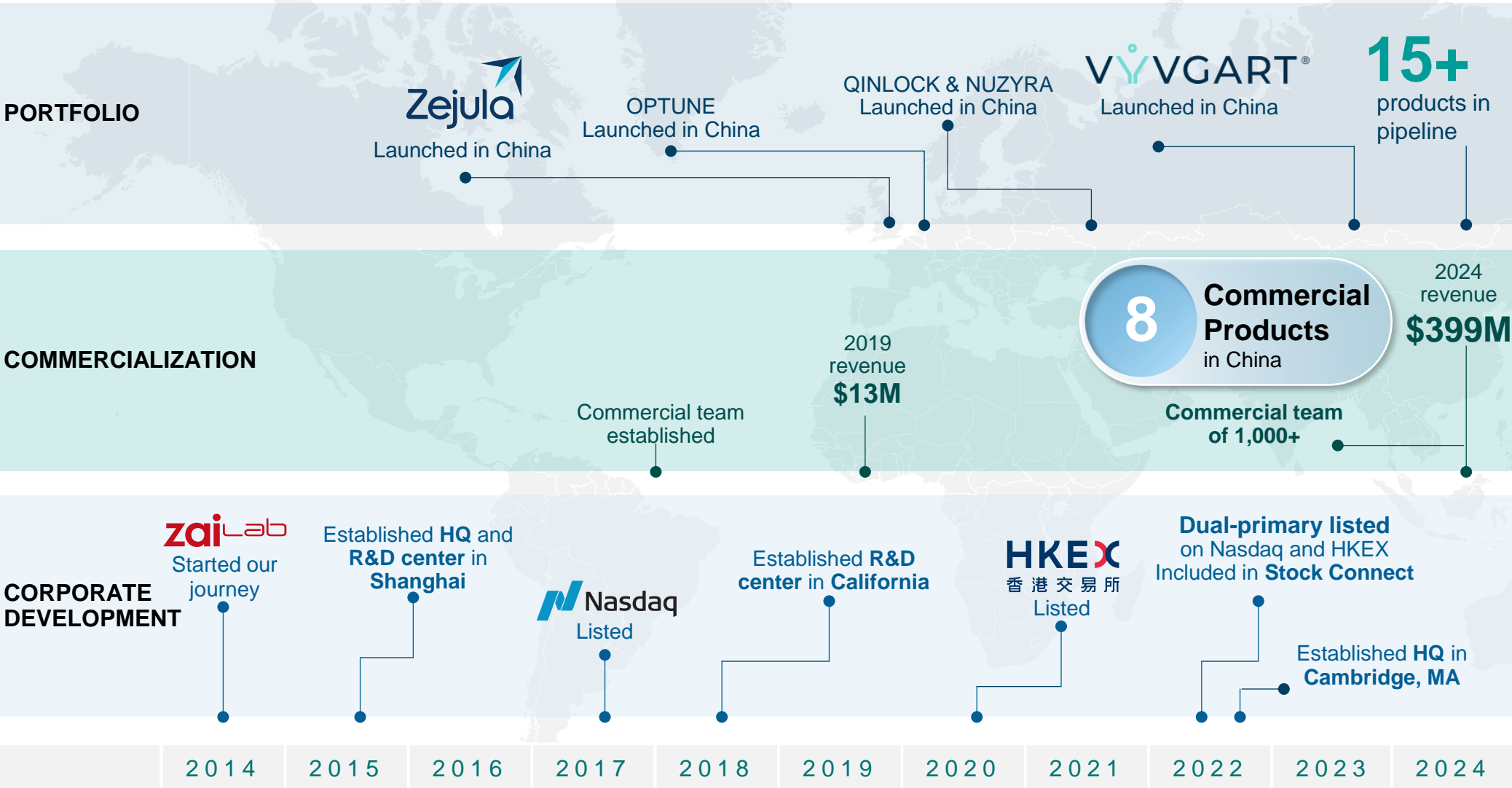
Note: *A measure of adjusted loss from operations that adjusts GAAP loss from operations to exclude the impact of certain non-cash expenses including depreciation, amortization, and share-based compensation.



Appendix

- A. Company Overview
- B. Pipeline
- C. Blockbuster Opportunities
- D. Select Clinical Data
- E. Glossary

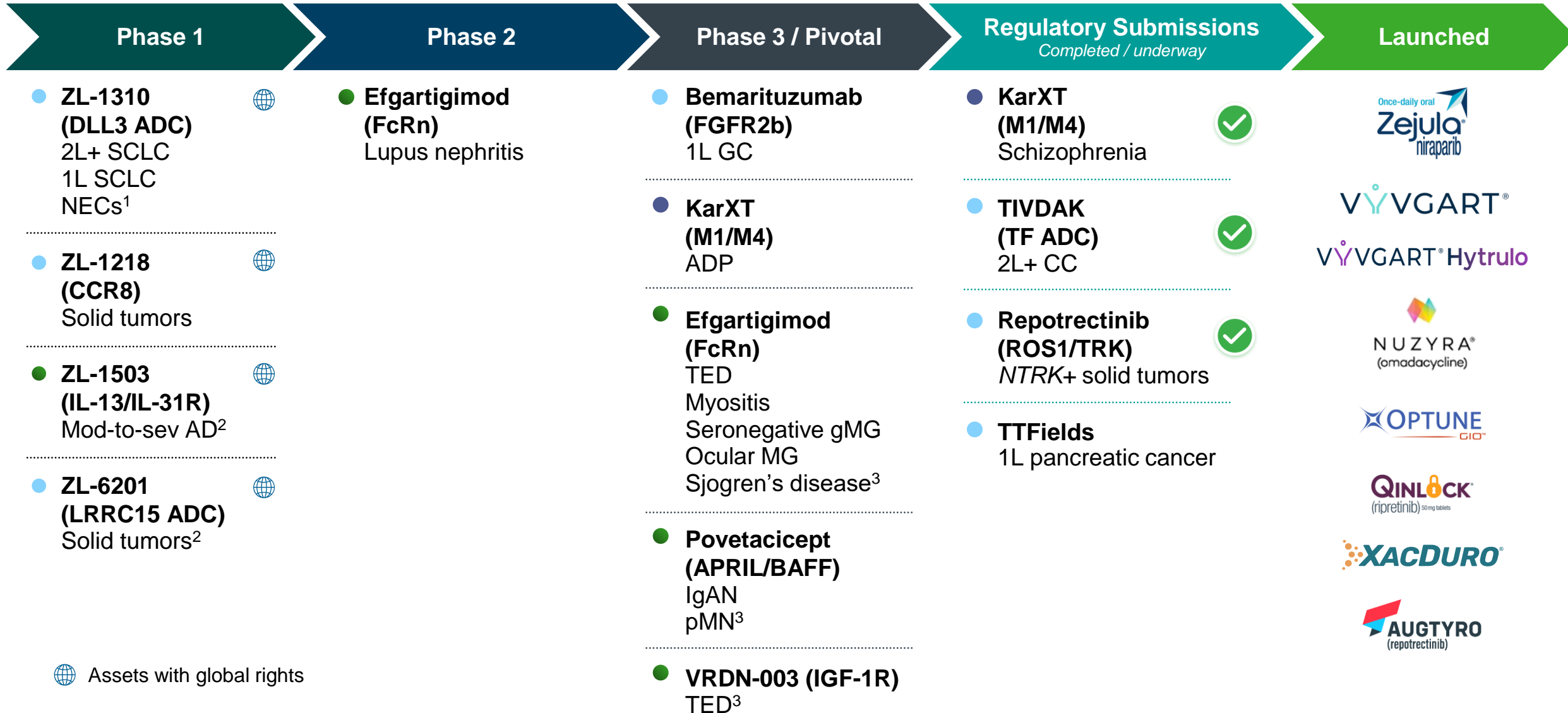
Zai Lab Overview



BECOME A
**LEADING
GLOBAL
BIOPHARMA**






Portfolio Overview – Broad, Diverse and Rapidly Advancing in 2025








 Assets with global rights

Notes: (1) Phase 1/2 study; (2) To advance into global Phase 1 clinical development in 2025; (3) To initiate a registrational study in China or to initiate the China portion of the global registrational study.

 Oncology
  Immunology
  Neuroscience












Validated and Differentiated Pipeline

Oncology

Program	Preclinical	Phase I	Phase II	Phase III / Pivotal	Registration	Approved		Commercial Territories
						US	Mainland China	
 (PARPi)	Ovarian Cancer (1L maintenance) Ovarian Cancer (Platinum-sensitive recurrent maintenance)					★ ★	★ ★	🇨🇳 Mainland China, Hong Kong and Macau
 Tumor Treating Fields	GBM Brain Metastases from NSCLC Pancreatic Cancer (1L)					★	★	🇨🇳 Greater China
 (TKI)	GIST (4L)					★	★	🇨🇳 Greater China
 (ROS1, TRK)	ROS1+ NSCLC NTRK+ Solid Tumors				★	★ ★	★	🇨🇳 Greater China
 (TF ADC)	Cervical Cancer (2L+ r/m) Cervical Cancer (1L r/m, combo) ^{1*}				★	★		🇨🇳 Greater China
Bemarituzumab (FGFR2b)	Gastric/GEJ (1L)							🇨🇳 Greater China
ZL-1218 (CCR8)	Solid Tumors							🌐 Global
ZL-1310 (DLL3 ADC)	ES-SCLC Other NECs							🌐 Global
ZL-6301 (ROR1 ADC)	Solid Tumors							🌐 Global
ZL-6201 (LRRC15 ADC)	Solid Tumors							🌐 Global
ZL-1222 (PD-1/IL-12)	Solid Tumors							🌐 Global

Notes: The trademarks and registered trademarks within are the property of their respective owners. *Greater China trial in preparation or under planning. Greater China = mainland China, Hong Kong, Macau and Taiwan, collectively.
(1) Combination with carboplatin and KEYTRUDA +/- bevacizumab.

Validated and Differentiated Pipeline (Cont'd)

	Program	Preclinical	Phase I	Phase II	Phase III / Pivotal	Registration	Approved		Commercial Territories
							US	Mainland China	
immunology	 VYVGART® Hytrulo Efgartigimod (FcRn)	gMG					★	★	 Greater China
		CIDP					★	★	
		Thyroid Eye Disease							
		Myositis							
		Seronegative gMG							
		Ocular MG							
		Sjogren's Disease*							
		Lupus Nephritis							
Neuroscience	Povetacicept (BAFF/APRIL)	IgA Nephropathy							 Greater China and Singapore ¹
		Primary Membranous Nephropathy*							
	VRDN-003 (IGF-1R)	TED*							 Greater China
Infectious Disease	ZL-1503 (IL13/IL31R)	Mod-to-sev AD							 Global
	 COBENFY™ Xanomeline and Trospium Chloride (KarXT)	Schizophrenia				★	★		 Greater China
		Psychosis in Alzheimer's Disease							
	 NUZYRA® <small>(omadacycline)</small>	ABSSSI, CABP					★	★	 Greater China
	 XACDURO	HABP/VABP caused by Susceptible Isolates of <i>Acinetobacter Baumannii-calcoaceticus</i> Complex					★	★	 Asia Pacific ²

Notes: The trademarks and registered trademarks within are the property of their respective owners. *Greater China trial to initiate in 2025 or under planning. (1) Zai Lab has exclusive license to develop and commercialize of povetacicept in mainland China, Hong Kong, Macau, Taiwan, and Singapore; (2) Zai Lab has exclusive license to develop and commercialize SUL-DUR in mainland China, Hong Kong, Taiwan, Macau, Korea, Vietnam, Thailand, Cambodia, Laos, Malaysia, Indonesia, the Philippines, Singapore, Australia, New Zealand, and Japan.

VYVGART Hytrulo – Opportunity to Transform CIDP Patient Experience

Addressable Patient Population in China

50K

est. diagnosed CIDP prevalence¹

Large Unmet Medical Needs

~43% of patients are refractory to current SOC²

~1/3 of patients were unable to walk independently before treatment³

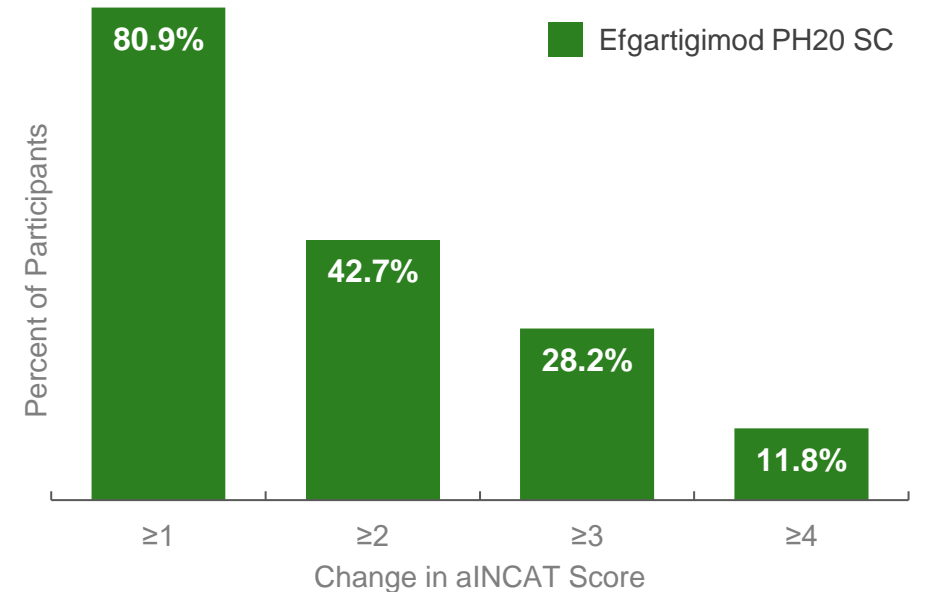
- ✗ **Limited treatment options** with steroids and IVIG
- ✗ **PLEX generally reserved for refractory patients** given risks to clotting and infection / inconvenience

Patients Experienced Deep and Clinically Meaningful Improvements in Functional Ability

✓ **~30% patients** able to improve 3-4 points on INCAT⁴

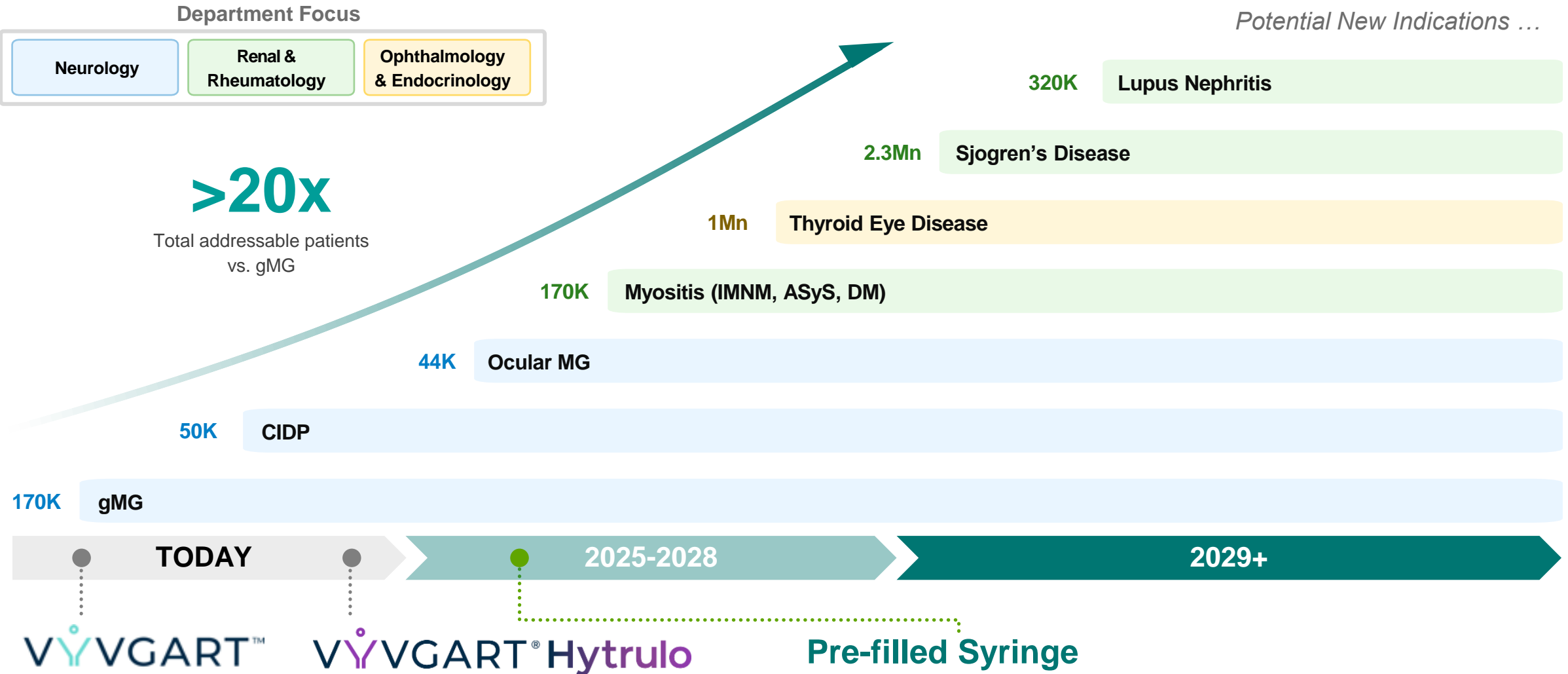
Functional Ability (aINCAT)

Cumulative Frequency of Stage B Best Improvement from Stage A Baseline (n=110)



Notes: (1) Chronic inflammatory demyelinating polyneuropathy and diabetes, 2020; Zai Lab market research; (2) Zheng Y, et al. Front Neurol. 2024 Jan 31;15:1326874.; (3) Aotsuka, Yuya et al. "Prevalence, Clinical Profiles, and Prognosis of CIDP in Japanese Nationwide Survey: Analyses of 1,257 Diagnosis-Confirmed Patients." Neurology vol. 102,6 (2024): e209130. doi:10.1212/WNL.0000000000209130; (4) ADHERE clinical trial data. The INCAT disability score is a 10-point scale that assesses activity limitations of arms and legs; both are scored separately from 0–5, with 0 representing no functional impairment and 5 representing inability to make any purposeful movement. Average INCAT score for Stage A Baseline is 4.5 point. Patients with aINCAT score 2 or 3 cannot achieve 3-4 points improvement.

Efgartigimod – A Pipeline-In-A-Product Opportunity

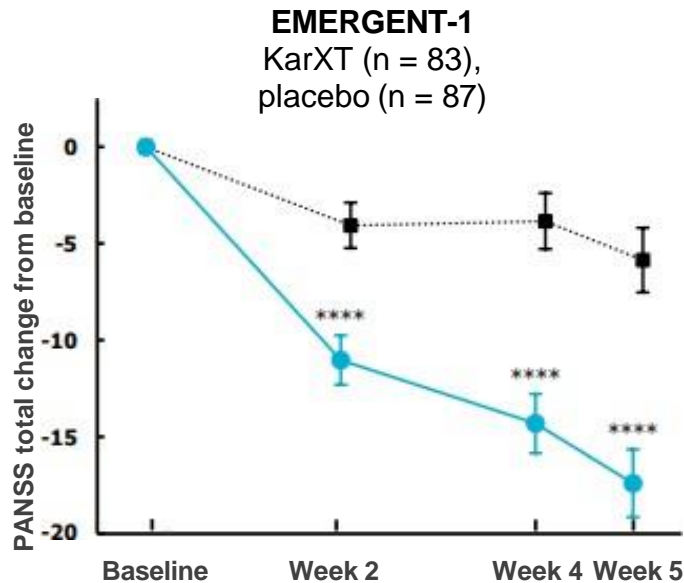


Source: Zai Lab market research.

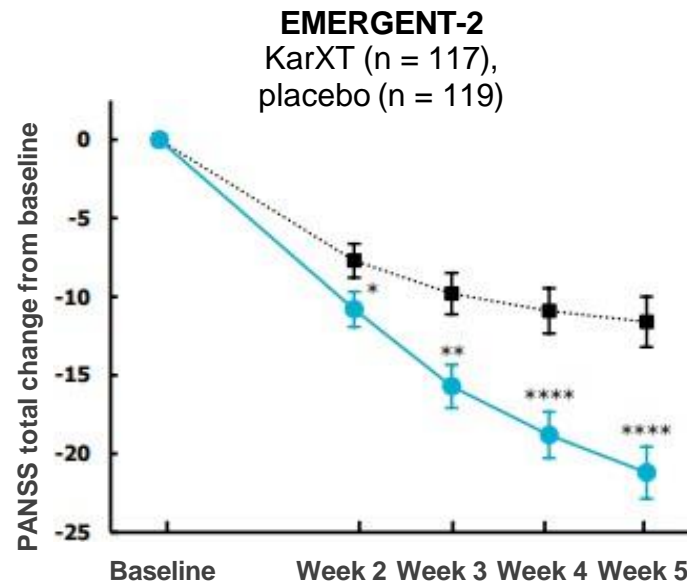
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KarXT – Robust Antipsychotic Effect across All Registrational Trials in Schizophrenia

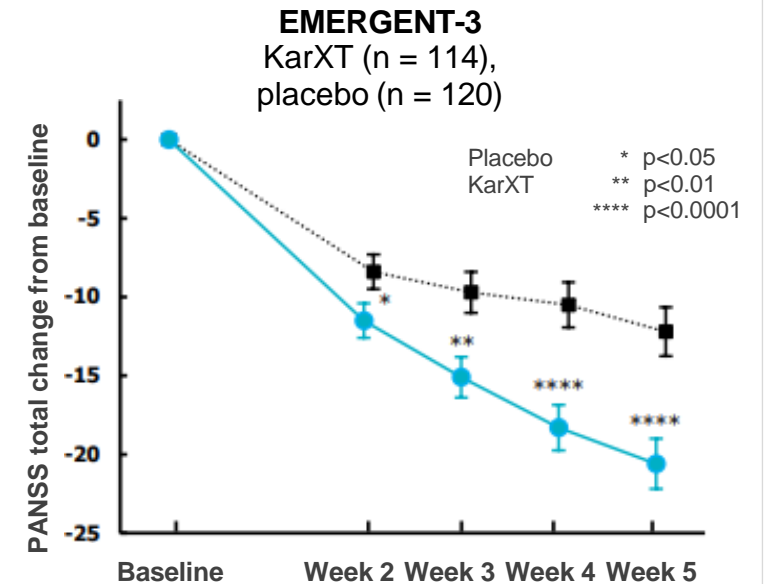
Primary Endpoint: Change in Baseline PANSS Total Score vs. Placebo at Week 5¹



11.6-point reduction at Week 5
(-17.4 KarXT vs. -5.9 placebo)
Cohen's d effect size = **0.75**



9.6-point reduction at Week 5
(-21.2 KarXT vs. -11.6 placebo)
Cohen's d effect size = **0.61**



8.4-point reduction at Week 5
(-20.6 KarXT vs. -12.2 placebo)
Cohen's d effect size = **0.60**

China bridging study: 9.2-point reduction at Week 5 (-16.9 KarXT vs. -7.7 placebo)

Cohen's d effect size compares favorably with other trials of antipsychotics (0.35 – 0.58)²

KarXT – Improvement in Positive, Negative and Cognitive Symptoms of Schizophrenia, with Consistent Safety/Tolerability Profile

Clinically Meaningful Reductions on Key Secondary Endpoints

	Locations	PANSS Positive Subscore (Week 5)			PANSS Negative Subscore (Week 5)		
		KarXT	Placebo	Delta	KarXT	Placebo	Delta
EMERGENT-1	US	-5.6	-2.4	3.2 p<0.0001	-3.2	-0.9	2.3 p<0.001
EMERGENT-2	US	-6.8	-3.9	2.9 p<0.0001	-3.4	-1.6	1.8 p<0.01
EMERGENT-3	US + Ukraine	-7.1	-3.6	3.5 p<0.0001	-2.7	-1.8	0.8 p=0.12
China Phase 3 Study	China	-6.5	-4.6	1.9 p=0.0474	-3.2	-0.7	2.5 p=0.0062

KarXT showed a statistically significant ($p<0.01$) **improvement in cognition** from baseline with an effect size of 0.52 in a pooled analysis of EMERGENT-2 and EMERGENT-3 studies*

KarXT is generally well-tolerated across EMERGENT-1/2/3 and China Phase 3 study

- **TEAEs (≥5%) mild to moderate in severity**, mostly cholinergic and resolving over time with repeated dosing
- **Not associated with common AEs** of atypical antipsychotics (weight gain, EPS, somnolence)
- **No unexpected safety signals** in China bridging study

Note: *Updated results presented by Karuna in May 2023 at American Society of Clinical Psychopharmacology. In a pooled analysis of Phase 3 EMERGENT-2 and EMERGENT 3 studies, patients with cognitive impairment of greater than one standard deviation below normative standards at baseline, KarXT showed a statistically significant ($p<0.01$) improvement in cognition from baseline with an effect size of 0.52.

XACDURO – First Pathogen-Targeted Therapy Addressing *Acinetobacter Baumannii* Infections

Acinetobacter baumannii - among the **top six leading pathogens** globally for deaths associated with resistance in 2019¹

Carbapenem-resistant *Acinetobacter* is considered a Priority 1 pathogen by WHO²



Significant Unmet Need in China

~300K *Acinetobacter* infections³

**High carbapenem-resistant rate;
antibiotic resistance is increasing
53% (CARSS)³ / 74% (CHINET)⁴**

An Important Therapeutic Option Against *Acinetobacter*

- **Limited therapeutic options:**
Polymyxin-based polypharmacy
Colistin: drug of last resort (nephrotoxicity)
- **Mortality rate ~43%** with best available therapy (Eastern Asia)⁵
- A novel treatment option:
 - ✓ Significant difference in **clinical cure rates**
 - ✓ **Favorable safety profile**
- **Commercially launched in China in Jan'25**

Notes: (1) Antimicrobial Resistance Collaborators. Global burden of bacterial antimicrobial resistance in 2019: a systematic analysis. Lancet. 2022; 399(10325):629-655. [https://www.thelancet.com/journals/lancet/article/PIIS0140-6736\(21\)02724-0/fulltext](https://www.thelancet.com/journals/lancet/article/PIIS0140-6736(21)02724-0/fulltext); (2) World Health Organization, "WHO publishes list of bacteria for which new antibiotics are urgently needed," February 27, 2017: <https://www.who.int/news/item/27-02-2017-who-publishes-list-of-bacteria-for-which-new-antibiotics-are-urgently-needed>; (3) CARSS (China Antimicrobial Resistance Surveillance system), 2022 Annual Report; (4) Report of China Antimicrobial Surveillance Network (CHINET) in 2023; (5) Mohd 2021Sazly Lim S, et al. The global prevalence of multidrug-resistant among *Acinetobacter baumannii* causing hospital-acquired and ventilator-associated pneumonia and its associated mortality: A systematic review and meta-analysis. J Infect. 2019 Dec;79(6):593-600.

XACDURO – Stat. Higher Clinical Cure Rate and Favorable Safety Profile

Current Treatments Have Poor Efficacy and Tolerability

- Emergence of **pan-drug-resistant *Acinetobacter***
- Combination antibiotic therapy not proven effective
- Colistin or tigecycline is most commonly used for carbapenem-resistant *Acinetobacter* infections (CRAB) in China

	Colistin	Tigecycline
Clinical Efficacy	Poor efficacy in pneumonia ¹	Poor efficacy in pneumonia, black box warning ²
Safety/Tolerability	Nephrotoxicity	GI intolerance

vs.



First FDA and NMPA approved pathogen-targeted therapy to treat HABP/VABP caused by ABC

Global Phase 3 ATTACK trial (vs. colistin)³

19.0% vs. 32.3% colistin
28-day all-cause mortality (primary endpoint)

61.9% vs. 40.3% colistin
for clinical cure rates

13.2% vs. 37.6% colistin
nephrotoxicity

Sources: Zai Lab analysis; Entasis press release, May 2023.

Notes: The trademarks and registered trademarks within are the property of their respective owners. (1) Mortality associated with colistin-based therapy is ~40% (95% CI: 32% to 47%); (2) Warning in US Product Label—lower cure rates and higher mortality in ventilator-associated pneumonia; (3) Kaye KS, et al. Efficacy and safety of sulbactam-durlobactam versus colistin for the treatment of patients with serious infections caused by *Acinetobacter baumannii-calcoaceticus* complex: a multicentre, randomised, active-controlled, phase 3, non-inferiority clinical trial (ATTACK). *Lancet Infect Dis.* 2023 May 11:S1473-3099(23)00184-6.

Other Late-Stage FIC / BIC Assets to Support Near to Mid-Term Growth

NRDL Included



Potential Best-in-Class ROS1/NTRK Inhibitor

- **ROS1 Prevalence:** 2~3% of NSCLC patients¹
- **Opportunity to roughly double ROS1 sales** based on:
 - ✓ **Higher response rate & longer DOR²**
mPFS 35.7 mos in ROS1-TKI naïve
(vs. <20 mos of current SOC)
 - ✓ **Clinically differentiated profile in NSCLC**
(TKI-pretreated activity and CNS activity)
 - ✓ **Well-tolerated and manageable safety profile**



First and Only U.S. Approved ADC for r/m Cervical Cancer

- **China: ~110K** incidence / **~59K** deaths every year in CC³
- Limited treatment options for patients with disease progression on or after chemotherapy
- **NCCN recommendation as a preferred option⁴**
- **Full FDA approval** based on global Phase 3 innovaTV 301 study⁵; **consistent results from China subpopulation**
 - ✓ **Superior OS extension**, including PD-1/PD-L1 pretreated patients
 - ✓ Tolerable safety profile
- **Pipeline-in-a-product**, broad development program in front line cervical cancer and other solid tumors
- Applied in the Greater Bay Area; **NMPA acceptance in 1Q 2025**

Sources: Bristol Myers Squibb presentation, January 2023; Zai Lab analysis.

Notes: The trademarks and registered trademarks within are the property of their respective owners. (1) Clinical and the prognostic characteristics of lung adenocarcinoma patients with ROS1 fusion in comparison with other driver mutations in East Asian populations, 2014; and Frost & Sullivan; (2) AUGTYRO Prescribing Information. Augtyro U.S. Product Information. Last updated: November 2023. Princeton, NJ: Bristol Myers Squibb Company; (3) Globocan 2020; CSCO treatment guideline for cervical cancer, 2023; (4) NCCN 2024, for 2L or subsequent therapy for r/m cervical cancer; (5) The innovaTV 301 study demonstrated a 30% reduction in the risk of death compared to chemotherapy [hazard ratio [HR]: 0.70 [95% CI: 0.54-0.89], two-sided p=0.0038]. Median OS for patients treated with TIVDAK was 11.5 months [95% CI: 9.8-14.9] versus chemotherapy 9.5 months [95% CI: 7.9-10.7].

Povetacicept (APRIL/BAFF) – Potentially Transformative Approach to IgAN



A Phase 3 and Potentially Transformative Approach to IgAN with Best-in-Class and Pipeline-in-a-Product Potential

Leverage Zai's Existing R&D and Commercial Capabilities



Highly synergistic with Zai's VYVGART franchise



China already joined pove's **global pivotal trial** in IgAN

Significant Unmet Needs in Renal Diseases



Est. 3~5 million prevalent patients in China in IgAN alone



No approved therapies target the underlying cause of IgAN

De-risked MoA with Promising Clinical Data



Dual inhibition of BAFF/APRIL **clinically validated**



Compelling Phase 2 data supports pove's **best-in-class profile**

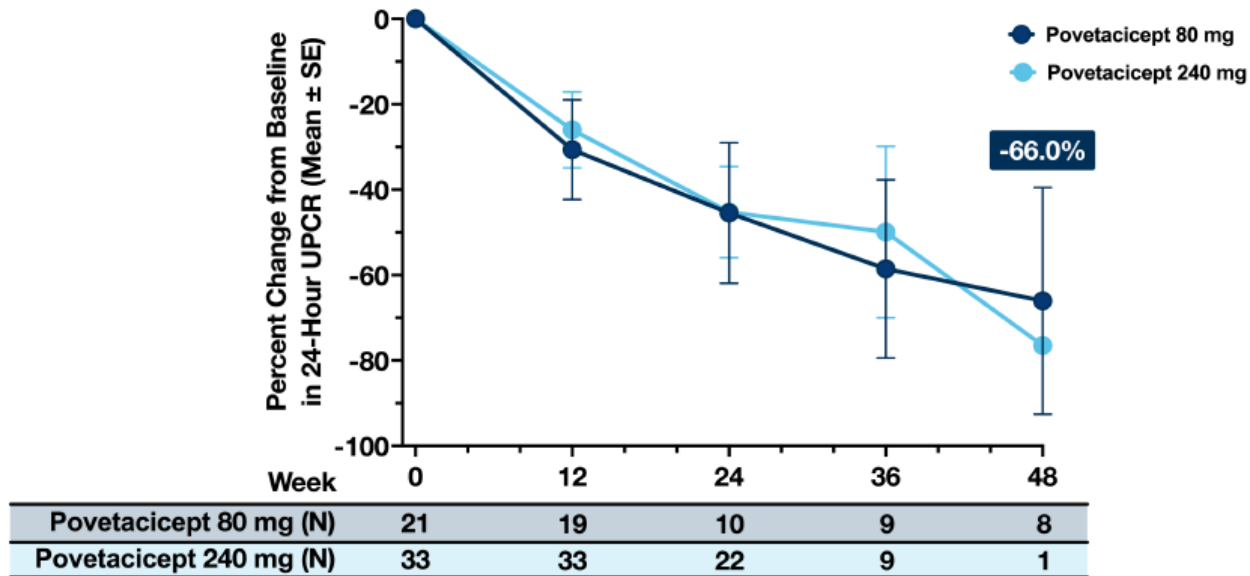
Zai Lab Brings Regional Expertise and Footprint to Accelerate Patient Access to Povetacicept¹

Sources: Chinese expert consensus on the management and treatment of primary IgA nephropathy. Chinese Journal of Kidney Disease Investigation (Electronic Edition), February 2024, Vol 13, No.1; Zai Lab market research.

(1) Development and commercialization of pove in mainland China, Hong Kong SAR, Macau SAR, Taiwan region and Singapore (the licensed territory).

Povetacicept (APRIL/BAFF) – Compelling RUBY-3 data (ASN 2024)

Updated RUBY-3 Data Continue to Demonstrate Best-In-Class Potential



Note: Mean and standard error are based on geometric values.

At 48 weeks, pove 80mg SC Q4W:

- **66% mean reduction in UPCR**
- Stable renal function as assessed by eGFR
- **63% achievement of clinical remission**, defined as UPCR < 0.5 g/g, negative hematuria, and stable renal function

**Zai Lab and Vertex completed enrollment of the interim analysis cohort in the global Ph3 RAINIER study.
Zai Lab participated in the study in Greater China**

Veligrotug and VRDN-003 (IGF-1R) – Positive Phase 3 Results Support the Transformative Potential in Thyroid Eye Disease

Current TED Market (China)

Primed for new entrants and growth

- **~1 million** patients diagnosed with moderate-to-severe forms of TED in China¹
- **70~80%** are chronic TED¹
- **No subcutaneous option** available commercially

Veligrotug (IV)

Well-positioned to become the IV treatment-of-choice in TED

- **Robust and consistent clinical responses** in active and chronic TED^{2,3}
- **Rapid onset** of treatment effect^{2,3}
- First demonstration of **diplopia response and resolution** in a global chronic TED Ph3 study³
- **Generally well tolerated**^{2,3}
- **Significantly reduced treatment burden**^{2,3}



VRDN-003 (SC)

Subcutaneous and potential best-in-class therapy in TED

- **Infrequent administration of every 4 or 8 weeks**⁴
- Designed to **replicate veligrotug clinical profile**⁴
- Potential to greatly **expand TED market**, if approved
- Topline data of global Ph3 studies expected in 1H 2026

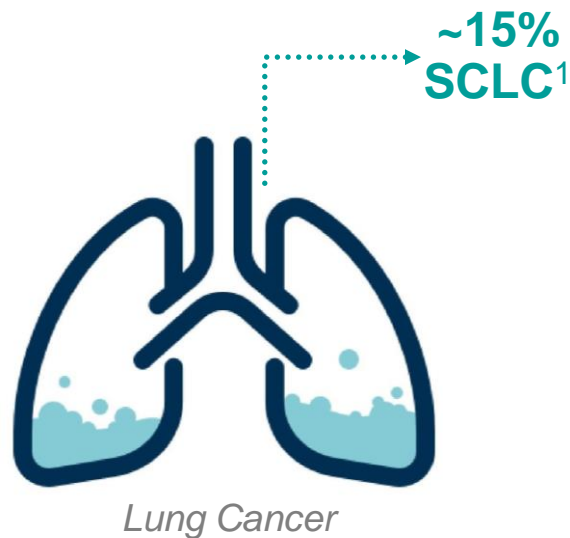
Zai Lab plans to advance VRDN-003 (SC) into a China registrational study for TED, as a potentially best-in-class, long half-life and convenient subcutaneous anti-IGF-1R

Note: Adapted from Viridian Therapeutics Corporate Presentation, May 2025.

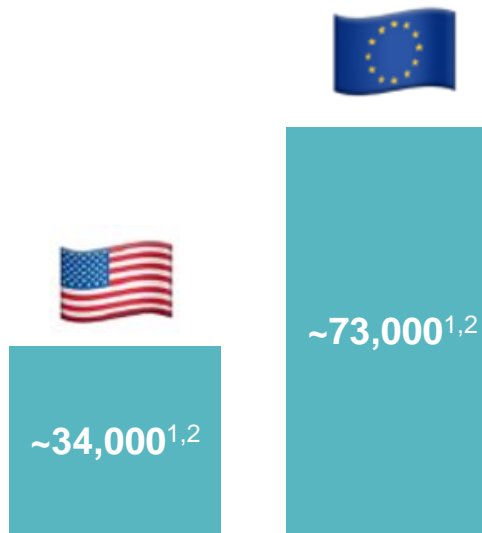
Sources: (1) Zai Lab market research; (2) Viridian THRIVE data on file; (3) Viridian THRIVE-2 data on file; (4) Planned product profile, including planned clinical dosing regimen.

ZL-1310 – Significant Unmet Needs for Patients with SCLC

Highly aggressive disease associated with **poor** survival outcomes



Worldwide **~372,000** newly diagnosed patients with SCLC each year^{1,2}



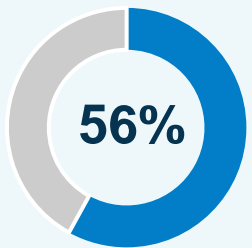
Limited Treatment Options and Significant Unmet Needs Remain for ES-SCLC

- **1L** – Despite addition of I/O, current SOC has limited improvement in survival (mOS 12~13 mos)⁵
- **2L+** – Tarlatamab recently added; room for improvement in **efficacy, safety and easier** community setting access

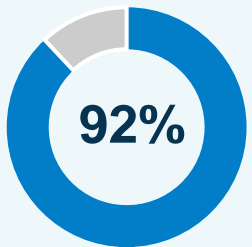
- **2/3** diagnosed with ES-SCLC³
- **~5~10%** overall survival at 5 years⁴

ZL-1310 – Potential Global First-in-class ADC Targeting DLL3 (ENA 2024)

Baseline Characteristic



of all patients received at least two prior regimens of systemic therapy



of patients received prior anti-PD-(L)1 therapy

Key Efficacy Results (n=19)

- ✓ **74% ORR** (14/19)¹ with anti-tumor activity across all dose levels
- ✓ **100% ORR** (6/6) in patients with brain metastases
- ✓ One patient with prior tarlatamab failure achieved a partial response with a 67% tumor reduction
- ✓ 13 of 14 responders ongoing including patients treated at the lowest dose (0.8 mg/kg)

Key Safety Results (n=25)

- ✓ **Well tolerated** across all dose levels with majority of TEAEs being Gr 1 or 2
- ✓ **20% Gr≥3 TRAEs, 8% serious TRAEs, no CRS and ICANS**
- ✓ **No dose discontinuation or death** due to TEAE



Source: Zai Lab presentation, ZL-1310 ENA 2024 Highlights, October 24, 2024.

Notes: (1) Data shared in the ENA presentation from the ongoing Part 1a monotherapy dose-escalation portion of the study included results from 25 patients across four dose cohorts (0.8 mg/kg, 1.6mg/kg, 2.0 mg/kg, and 2.4 mg/kg). Data cut-off: October 10, 2024. Nineteen patients had evaluable tumor assessments, included 5 patients with confirmed partial response (PR) and 9 patients with unconfirmed PR (responses are ongoing at data cutoff).

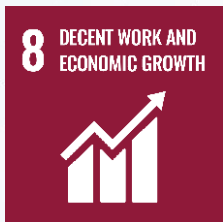
Our ESG Trust for Life Strategy, Commitments, and Targets

One Million Patients by 2030*



Our ESG approach and growing pipeline help us create better outcomes for everyone

Target: Maintain gender equity in leadership and base pay



Create Better Outcomes

Improve Human Health

Trust for Life



Our patient-first core value drives us to impact human health



Act Right Now

We build trust by acting urgently and ethically

Target: Complete ERM top-tier risk mitigation plans annually

Note: *Target for "Improve Human Health".

Glossary: A - H

1L	first line
2L	second line
4L	fourth line
3Q'22	third quarter of 2022
3Q'23	third quarter of 2023
3Q'24	third quarter of 2024
4Q'24	fourth quarter of 2024
FY'24	full year of 2024
1H'25	first half of 2025
2H'25	second half of 2025
q-o-q	quarter-over-quarter
y-o-y	year-over-year
A	
ABC	acinetobacter baumannii-calcoaceticus complex
ABSSSI	acute bacterial skin and skin structure infections
AChR-Ab	acetylcholine receptor autoantibody
AD	atopic dermatitis
ADC	antibody-drug conjugate
ADCC	antibody-dependent cellular cytotoxicity
ADL	activities of daily living
ADP	psychosis associated with Alzheimer's disease
AE	adverse event
aINCAT	adjusted inflammatory neuropathy cause and treatment
ASyS	anti-synthetase syndrome
B	
BD	business development
BIC	best-in-class
BICR	blinded independent central review
BLA	Biologics License Application
BOR	best overall response
C	
CABP	community-acquired bacterial pneumonia
CAGR	compound annual growth rate
CAS	Clinical Activity Score
CC	cervical cancer
CI	confidence interval

CIDP	chronic inflammatory demyelinating polyneuropathy
CMI	clinical meaningful improvement
Combo	combination therapy
cORR	confirmed objective response rate
CPP	chronic plaque psoriasis
CR	complete response
CRD	cysteine-rich domain
CRS	cytokine release syndrome
D	
DAR	drug-antibody ratio
DEI	diversity, equity, and inclusion
DM	dermatomyositis
DOR	duration of response
DoT	duration of treatment
E	
EADV	European Academy of Dermatology and Venerology Congress
ENA	European Neurological Association
EPS	extrapyramidal symptoms
ES-SCLC	extensive-stage small cell lung cancer
eGFR	estimated glomerular filtration rate
F	
FDA	U.S. Food and Drug Administration
FGF	fibroblast growth factor
FIC	first-in-class
G	
GBM	glioblastoma
GC	gastric cancer
GEJ	gastroesophageal junction cancer
GI	gastrointestinal
GIST	gastrointestinal stromal tumors
gMG	generalized myasthenia gravis
H	
HABP/VABP	hospital-acquired bacterial pneumonia and ventilator-associated bacterial pneumonia
HCP	healthcare professional
HemOnc	hematological oncology
HR	hazard ratio

Glossary: I - Y

I	
ICANS	immune effector cell-associated neurotoxicity syndrome
ICI	immune checkpoint inhibitor
IgAN	immunoglobulin-a nephropathy
IHC	immunohistochemistry
IMNM	immune-mediated necrotizing myopathy
IND	Investigational New Drug application
ISD	individualized starting dose
ITT	intention-to-treat
IV	intravenous
IVIG	intravenous immunoglobulin
I/O	immuno-oncology
L	
LAPC	locally advanced pancreatic cancer
LDL	low-density lipoprotein
LLN	lower limit of normal
LN	lupus nephritis
M	
MAA	Marketing Authorization Application
MDR	multi-drug resistance
medical reps	medical representatives
MG	myasthenia gravis
Mild-to-Mod	mild to moderate
MOA	mechanism of action
Mod-to-Sev	moderate to severe
mono	monotherapy
mOS	median overall survival
mPFS	median progression-free survival
N	
NDA	New Drug Application
NE	not estimable
NEC	Neuroendocrine carcinoma
NMPA	China's National Medical Products Administration
NRDL	China's National Reimbursement Drug List
NSCLC	non-small cell lung cancer
NSCLC BM	brain metastases from NSCLC
O	
OC	ovarian cancer
OMG	ocular myasthenia gravis
ORR	objective response rate

OS	overall survival
P	
PANSS	Positive and Negative Syndrome Scale
PASI	Psoriasis Area Severity Index
PC	pancreatic cancer
PD	progressive disease
PFS	pre-filled syringe
Ph1	phase 1
Ph2	phase 2
Ph3	phase 3
PLEX	plasma exchange
pMN	primary membranous nephropathy
PO	per os
PR	partial response
Q	
QoL	quality of life
R	
R&D	research and development
r/m	recurrent or metastatic
RCT	randomized clinical trial
S	
SC	subcutaneous
SCLC	small cell lung cancer
SD	stable disease
SG&A	selling, general, and administrative
SIP	supplemental insurance plan
sn gMG	seronegative gMG
SOC	standard of care
T	
TA	therapeutic area
TCE	T-cell engager
TEAE	treatment-emergent adverse event
TED	thyroid eye disease
TF	tissue factor
TKI	tyrosine kinase inhibitor
TOP1i	topoisomerase 1 inhibitor
TRAE	treatment-related adverse event
TTFIELDS/TTF	Tumor Treating Fields
U	
ULN	upper limit of normal
UPCR	urine protein to creatinine ratio



zaiLab