

Danaher Corporation

Second Quarter 2025 Earnings Release

July 22, 2025

Innovation at the speed of life.

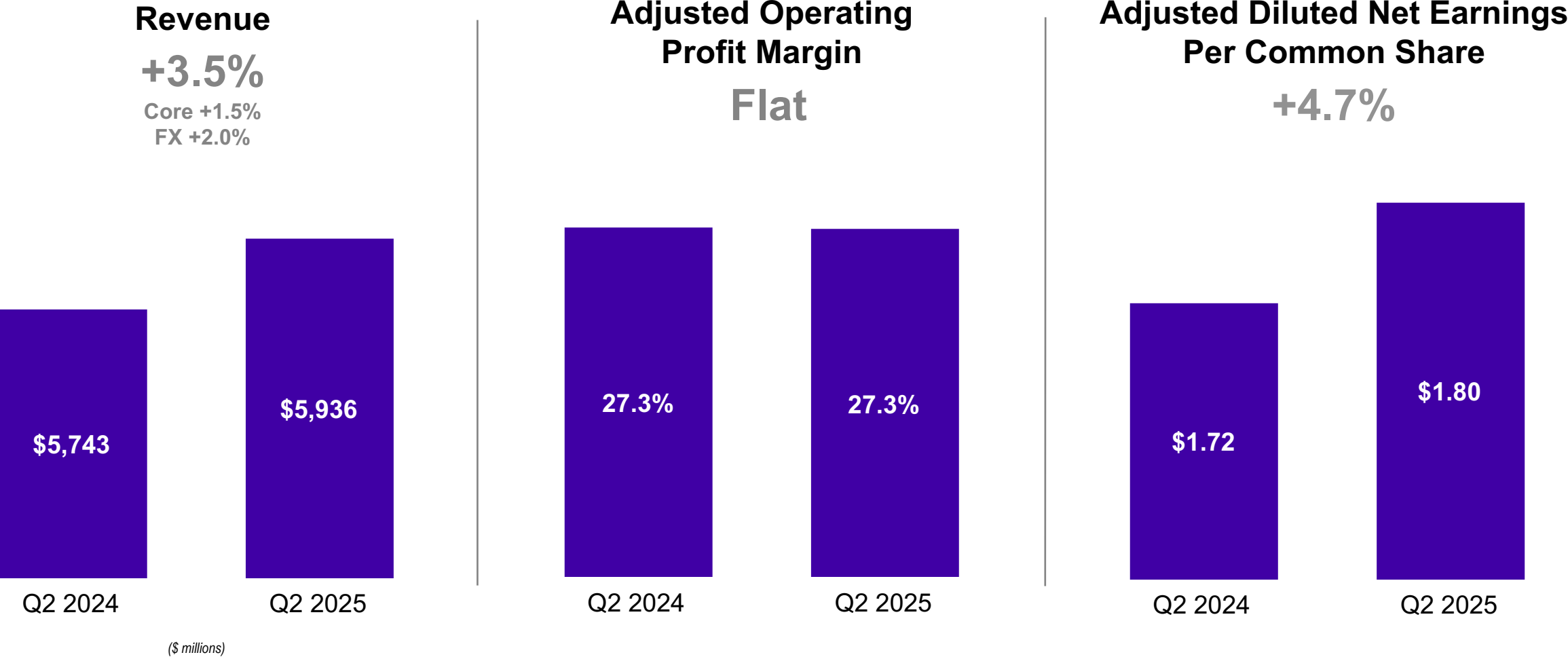


Forward Looking Statements

Statements in this presentation that are not strictly historical, including any statements regarding events or developments that we believe or anticipate will or may occur in the future are "forward-looking" statements within the meaning of the federal securities laws. There are a number of important factors that could cause actual results, developments and business decisions to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things: the impact of the tariffs and related actions implemented by the U.S. and other countries, the impact of our debt obligations on our operations and liquidity, deterioration of or instability in the global economy, the markets we serve and the financial markets, uncertainties with respect to the development, deployment, and use of artificial intelligence in our business and products, the impact of global health crises, uncertainties relating to national laws or policies, including laws or policies to protect or promote domestic interests and/or address foreign competition, contractions or growth rates and cyclicity of markets we serve, competition, our ability to develop and successfully market new products and technologies and expand into new markets, the potential for improper conduct by our employees, agents or business partners, our compliance with applicable laws and regulations (including rules relating to off-label marketing and other regulations relating to medical devices and the healthcare industry), the results of our clinical trials and perceptions thereof, our ability to effectively address cost reductions and other changes in the healthcare industry, our ability to successfully identify and consummate appropriate acquisitions and strategic investments, our ability to integrate the businesses we acquire and achieve the anticipated growth, synergies and other benefits of such acquisitions, contingent liabilities and other risks relating to acquisitions, investments, strategic relationships and divestitures (including tax-related and other contingent liabilities relating to past and future IPOs, split-offs or spin-offs), security breaches or other disruptions of our information technology systems or violations of data privacy laws, the impact of our restructuring activities on our ability to grow, risks relating to potential impairment of goodwill and other intangible assets, currency exchange rates, tax audits and changes in our tax rate and income tax liabilities, changes in tax laws applicable to multinational companies, litigation, regulatory proceedings and other contingent liabilities including intellectual property and environmental, health and safety matters, the rights of the United States government with respect to our production capacity in times of national emergency or with respect to intellectual property/production capacity developed using government funding, risks relating to product, service or software defects, product liability and recalls, risks relating to our manufacturing operations, the impact of climate change, legal or regulatory measures to address climate change and other sustainability topics and our ability to address regulatory requirements or stakeholder expectations relating to climate change and other sustainability topics, risks relating to fluctuations in the cost and availability of the supplies we use (including commodities) and labor we need for our operations, our relationships with and the performance of our channel partners, uncertainties relating to collaboration arrangements with third-parties, the impact of deregulation on demand for our products and services, labor matters and our ability to recruit, retain and motivate talented employees, U.S. and non-U.S. economic, political, geopolitical, legal, compliance, social and business factors (including the impact of elections, regulatory changes or uncertainty and military conflicts), disruptions and other impacts relating to man-made and natural disasters, inflation and the impact of our By-law exclusive forum provisions. Additional information regarding the factors that may cause actual results to differ materially from these forward-looking statements is available in our SEC filings, including our 2024 Annual Report on Form 10-K and Quarterly Report on Form 10-Q for the second quarter of 2025. These forward-looking statements speak only as of the date of this presentation (July 22, 2025) and except to the extent required by applicable law, the Company does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

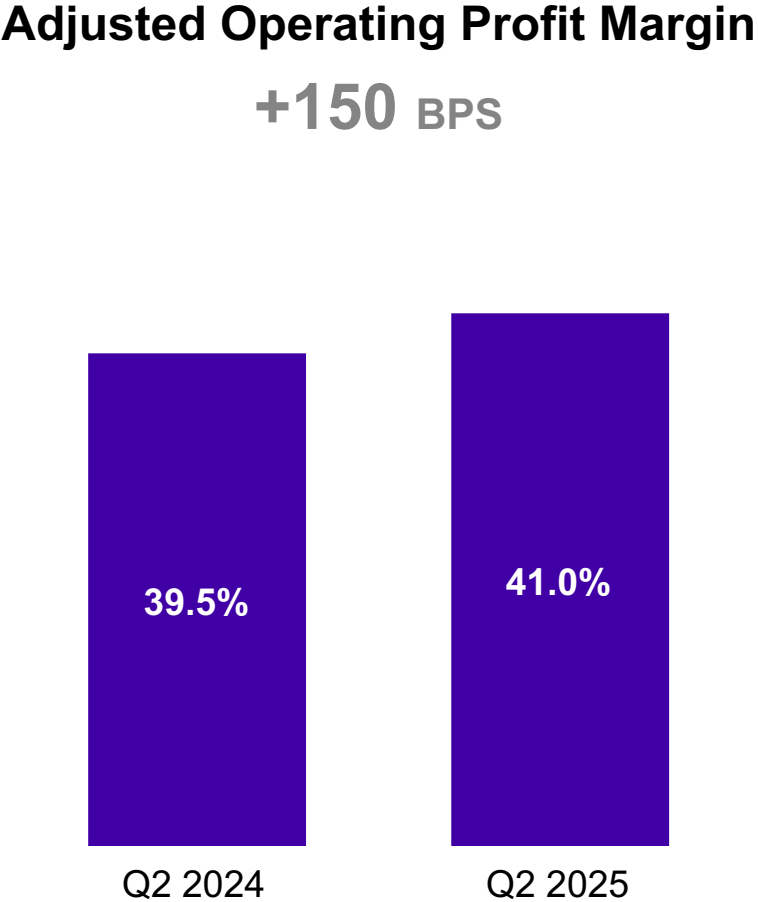
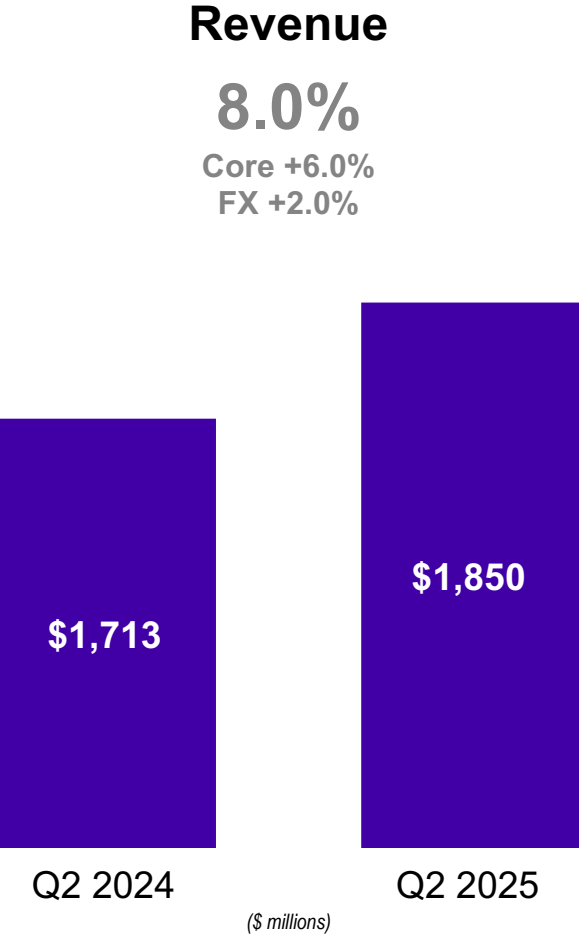
With respect to the non-GAAP financial measures referenced in the following presentation, calculations of these measures, explanations of what these measures represent, the reasons why we believe these measures provide useful information to investors, a reconciliation of these measures to the most directly comparable GAAP measures, as applicable, and other information relating to these non-GAAP measures required by SEC Regulation G can be found in the accompanying information at the end of this presentation or in the "Investors" section of Danaher's web site, www.danaher.com, under the subheading "Quarterly Earnings." In addition, in addressing various financial metrics the presentation describes certain of the more significant factors that impacted year-over-year performance. For additional factors that impacted year-over-year performance, please refer to our earnings release and the other related presentation materials supplementing today's call, as well as our second quarter Form 10-Q, all of which are available in the "Investors" section of Danaher's web site under the subheadings "Financial Reports" and "Quarterly Earnings." All references in this presentation (1) to financial metrics relate only to the continuing operations of Danaher's business, unless otherwise noted; and (2) to "growth" or other period-to-period changes, refer to year-over-year comparisons unless otherwise indicated. We may also describe certain products and devices which have applications submitted and pending for certain regulatory approvals.

Second Quarter 2025 Performance Summary



Throughout this presentation, with respect to revenue performance, for the definitions of "Acquisitions", "Divestitures", "Core" and "FX", please refer to DanaHER's most recent Quarterly and Annual Reports filed with the SEC, which are available in the "Investors" section of DanaHER's website under the subheading "Financial Reports".

Second Quarter 2025: Biotechnology



Second Quarter 2025: Life Sciences

Revenue

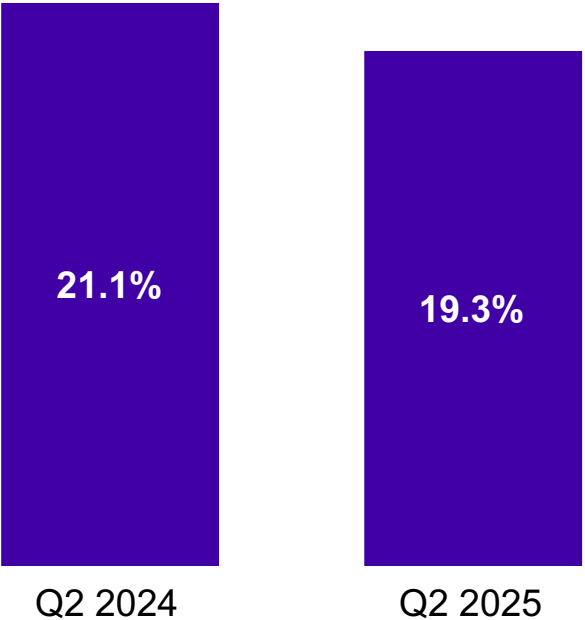
+0.5%

Core -2.5%
Acquisitions +1.5%
FX +1.5%



Adjusted Operating Profit Margin

-180 BPS

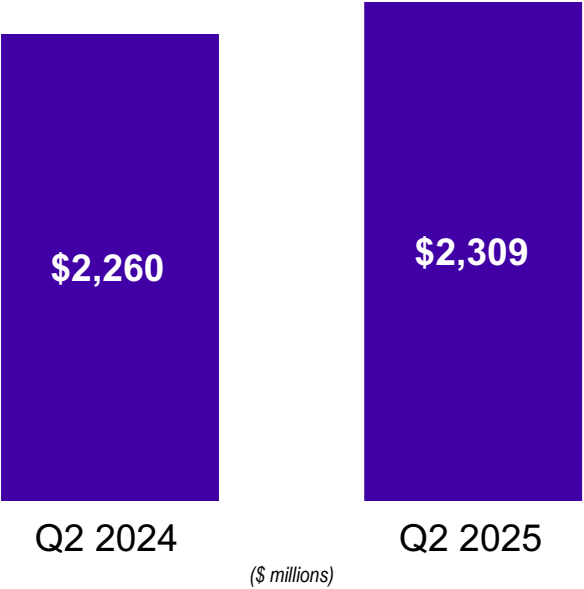


Second Quarter 2025: Diagnostics

Revenue

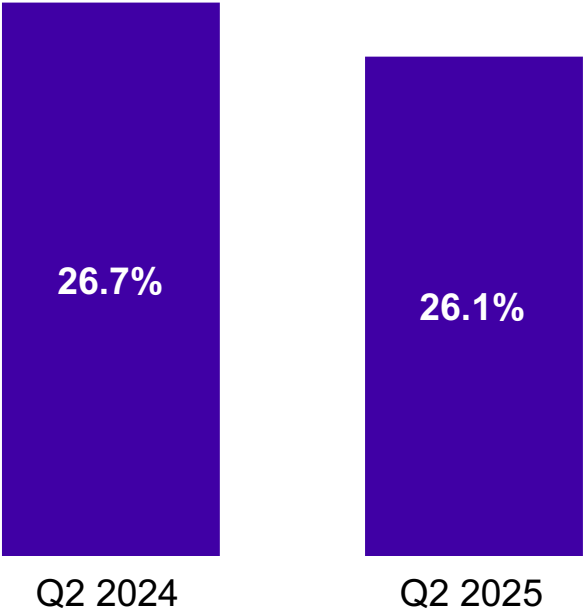
+2.0%

Core +2.0%
Divestitures -0.5%
FX +0.5%



Adjusted Operating Profit Margin

-60 BPS



Guidance

Q&A





DANAHER CORPORATION
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
AND SUPPLEMENTAL FORWARD-LOOKING INFORMATION
THREE AND SIX-MONTH PERIODS ENDED JUNE 27, 2025 AND JUNE 28, 2024

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FORWARD-LOOKING STATEMENTS DISCLOSURE

Statements in this document that are not strictly historical, including any statements regarding anticipated performance for any fiscal period that has not been completed, and any other statements regarding events or developments that we believe or anticipate will or may occur in the future are "forward-looking" statements within the meaning of the federal securities laws. There are a number of important factors that could cause actual results, developments and business decisions to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things: the impact of the tariffs and related actions implemented by the U.S. and other countries, the impact of our debt obligations on our operations and liquidity, deterioration of or instability in the global economy, the markets we serve and the financial markets, uncertainties with respect to the development, deployment, and use of artificial intelligence in our business and products, the impact of global health crises, uncertainties relating to national laws or policies, including laws or policies to protect or promote domestic interests and/or address foreign competition, contractions or growth rates and cyclicalities of markets we serve, competition, our ability to develop and successfully market new products and technologies and expand into new markets, the potential for improper conduct by our employees, agents or business partners, our compliance with applicable laws and regulations (including rules relating to off-label marketing and other regulations relating to medical devices and the healthcare industry), the results of our clinical trials and perceptions thereof, our ability to effectively address cost reductions and other changes in the healthcare industry, our ability to successfully identify and consummate appropriate acquisitions and strategic investments, our ability to integrate the businesses we acquire and achieve the anticipated growth, synergies and other benefits of such acquisitions, contingent liabilities and other risks relating to acquisitions, investments, strategic relationships and divestitures (including tax-related and other contingent liabilities relating to past and future IPOs, split-offs or spin-offs), security breaches or other disruptions of our information technology systems or violations of data privacy laws, the impact of our restructuring activities on our ability to grow, risks relating to potential impairment of goodwill and other intangible assets, currency exchange rates, tax audits and changes in our tax rate and income tax liabilities, changes in tax laws applicable to multinational companies, litigation, regulatory proceedings and other contingent liabilities including intellectual property and environmental, health and safety matters, the rights of the United States government with respect to our production capacity in times of national emergency or with respect to intellectual property/production capacity developed using government funding, risks relating to product, service or software defects, product liability and recalls, risks relating to our manufacturing operations, the impact of climate change, legal or regulatory measures to address climate change and other sustainability topics and our ability to address regulatory requirements or stakeholder expectations relating to climate change and other sustainability topics, risks relating to fluctuations in the cost and availability of the supplies we use (including commodities) and labor we need for our operations, our relationships with and the performance of our channel partners, uncertainties relating to collaboration arrangements with third-parties, the impact of deregulation on demand for our products and services, labor matters and our ability to recruit, retain and motivate talented employees, U.S. and non-U.S. economic, political, geopolitical, legal, compliance, social and business factors (including the impact of elections, regulatory changes or uncertainty and military conflicts), disruptions and other impacts relating to man-made and natural disasters, inflation and the impact of our By-law exclusive forum provisions. Additional information regarding the factors that may cause actual results to differ materially from these forward-looking statements is available in our SEC filings, including our 2024 Annual Report on Form 10-K and Quarterly Report on Form 10-Q for the second quarter of 2025. These forward-looking statements speak only as of the date of this document (July 22, 2025) and except to the extent required by applicable law, the Company does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

DANAHER CORPORATION

Sales Growth (Decline) by Segment and Core Sales Growth (Decline) by Segment

% Change Three-Month Period Ended June 27, 2025 vs. Comparable 2024 Period				
	Total Company	Segments		
		Biotechnology	Life Sciences	Diagnostics
Total sales growth (GAAP)	3.5 %	8.0 %	0.5 %	2.0 %
Impact of:				
Acquisitions/divestitures	— %	— %	(1.5)%	0.5 %
Currency exchange rates	(2.0)%	(2.0)%	(1.5)%	(0.5)%
Core sales growth (decline) (non-GAAP)	1.5 %	6.0 %	(2.5)%	2.0 %

% Change Six-Month Period Ended June 27, 2025 vs. Comparable 2024 Period				
	Total Company	Segments		
		Biotechnology	Life Sciences	Diagnostics
Total sales growth (decline) (GAAP)	1.0 %	7.0 %	(1.5)%	(0.5)%
Impact of:				
Acquisitions/divestitures	— %	— %	(1.5)%	0.5 %
Currency exchange rates	— %	(0.5)%	(0.5)%	— %
Core sales growth (decline) (non-GAAP)	1.0 %	6.5 %	(3.5)%	— %

DANAHER CORPORATION

Forecasted Core Sales Growth, Adjusted Operating Profit Margin and Adjusted Diluted Net Earnings Per Common Share

With respect to forecasted core sales growth, adjusted operating profit margin and adjusted diluted net earnings per common share, the Company does not reconcile these non-GAAP measures to their respective, comparable GAAP measure because (except for estimated amortization of acquisition-related intangible assets of \$1.7 billion for the year ending December 31, 2025 and estimated currency translation contributions to revenue growth of 1.5% (for the third quarter 2025) and 1.0% (for the full year 2025), assuming the currency exchange rates in effect as of June 27, 2025) the additional elements that would be reflected in any such GAAP measures (such as the impact of currency exchange rates on profitability, acquisitions, divested product lines, discrete tax adjustments, impairments and gains and losses on investments) are difficult to predict and estimate and are often dependent on future events that may be uncertain or outside of our control. The impact of these additional elements could be material to our results computed in accordance with GAAP.

	% Change Three-Month Period Ending September 26, 2025 vs. Comparable 2024 Period	% Change Year Ending December 31, 2025 vs. Comparable 2024 Period
Core sales growth (non-GAAP)	+Low-single digit	3.0 %
		Three-Month Period Ending September 26, 2025
Adjusted operating profit margin (non-GAAP)		~25.5 %
		Year Ending December 31, 2025
Adjusted diluted net earnings per common share (non-GAAP)		\$7.70 - \$7.80

DANAHER CORPORATION

Segment Sales, Operating Profit and Adjusted Operating Profit (\$ in millions)

	Three-Month Period Ended		Six-Month Period Ended	
	June 27, 2025	June 28, 2024	June 27, 2025	June 28, 2024
Sales (GAAP)				
Biotechnology	\$ 1,850	\$ 1,713	\$ 3,462	\$ 3,237
Life Sciences	1,777	1,770	3,457	3,515
Diagnostics	2,309	2,260	4,758	4,787
Total Company	<u>\$ 5,936</u>	<u>\$ 5,743</u>	<u>\$ 11,677</u>	<u>\$ 11,539</u>
Operating Profit (Loss) (GAAP)				
Biotechnology	\$ 531	\$ 462	\$ 972	\$ 787
Life Sciences	(239)	233	(38)	468
Diagnostics	554	556	1,272	1,386
Other	(86)	(83)	(172)	(161)
Total Company	<u>\$ 760</u>	<u>\$ 1,168</u>	<u>\$ 2,034</u>	<u>\$ 2,480</u>
Amortization of Intangible Assets (GAAP)				
Biotechnology	\$ 228	\$ 214	\$ 441	\$ 432
Life Sciences	150	140	299	281
Diagnostics	48	48	96	96
Total Company	<u>\$ 426</u>	<u>\$ 402</u>	<u>\$ 836</u>	<u>\$ 809</u>
Other Operating Profit Adjustments¹				
Biotechnology	\$ —	\$ —	\$ 15	\$ —
Life Sciences	432	—	432	25
Diagnostics	—	—	—	—
Other	—	—	—	—
Total Company	<u>\$ 432</u>	<u>\$ —</u>	<u>\$ 447</u>	<u>\$ 25</u>
Adjusted Operating Profit (Non-GAAP)²				
Biotechnology	\$ 759	\$ 676	\$ 1,428	\$ 1,219
Life Sciences	343	373	693	774
Diagnostics	602	604	1,368	1,482
Other	(86)	(83)	(172)	(161)
Total Company	<u>\$ 1,618</u>	<u>\$ 1,570</u>	<u>\$ 3,317</u>	<u>\$ 3,314</u>

¹ Refer to the Reconciliation of GAAP to Adjusted P&L Measures for a description of the components of Other Operating Profit Adjustments.

² Adjusted Operating Profit (Non-GAAP) is defined as Operating Profit (GAAP) plus amortization of intangible assets (GAAP) plus (minus) Other Operating Profit Adjustments (as defined).

DANAHER CORPORATION

Non-GAAP Profitability Measures (\$ in millions)

	Three-Month Period Ended June 27, 2025				
	Biotechnology	Life Sciences	Diagnostics	Other	Total Company
Net Earnings (GAAP)					\$ 555
Interest, Net					63
Other Nonoperating (Income) Expense					42
Income Taxes					100
Operating Profit (Loss) (GAAP)	\$ 531	\$ (239)	\$ 554	\$ (86)	\$ 760
Other Operating Profit Adjustments ¹	—	432	—	—	432
Amortization of Intangible Assets	228	150	48	—	426
Adjusted Operating Profit (Non-GAAP)²	759	343	602	(86)	1,618
Depreciation	38	45	100	2	185
Adjusted EBITDA (Non-GAAP)	\$ 797	\$ 388	\$ 702	\$ (84)	\$ 1,803
Interest, Net					(63)
Other Nonoperating Income (Expense)					(42)
Income Taxes					(100)
Other Operating Profit Adjustments ¹					(432)
Amortization of Intangible Assets					(426)
Depreciation					(185)
Net Earnings (GAAP)					\$ 555
 Sales (GAAP)	 \$ 1,850	 \$ 1,777	 \$ 2,309		 \$ 5,936
 Net Earnings Margin (GAAP)					 9.3 %
 Operating Profit (Loss) Margin (GAAP)	 28.7 %	 (13.4)%	 24.0 %		 12.8 %
 Adjusted Operating Profit Margin (Non-GAAP)³	 41.0 %	 19.3 %	 26.1 %		 27.3 %
 Adjusted EBITDA Margin (Non-GAAP)⁴	 43.1 %	 21.8 %	 30.4 %		 30.4 %

¹ Refer to the Reconciliation of GAAP to Adjusted P&L Measures for a description of the components of Other Operating Profit Adjustments.

² Adjusted Operating Profit (Non-GAAP) is defined as Operating Profit (GAAP) plus amortization of intangible assets (GAAP) plus (minus) Other Operating Profit Adjustments (as defined).

³ Adjusted Operating Profit Margin (Non-GAAP) is defined as Adjusted Operating Profit (Non-GAAP) divided by Sales (GAAP).

⁴ Adjusted EBITDA Margin (Non-GAAP) is defined as Adjusted EBITDA (Non-GAAP) divided by Sales (GAAP).

DANAHER CORPORATION

Non-GAAP Profitability Measures (\$ in millions)

	Three-Month Period Ended June 28, 2024				
	Biotechnology	Life Sciences	Diagnostics	Other	Total Company
Net Earnings (GAAP)					\$ 907
Interest, Net					26
Other Nonoperating (Income) Expense					59
Income Taxes					176
Operating Profit (GAAP)	\$ 462	\$ 233	\$ 556	\$ (83)	\$ 1,168
Other Operating Profit Adjustments ¹	—	—	—	—	—
Amortization of Intangible Assets	214	140	48	—	402
Adjusted Operating Profit (Non-GAAP)²	676	373	604	(83)	1,570
Depreciation	35	41	100	2	178
Adjusted EBITDA (Non-GAAP)	\$ 711	\$ 414	\$ 704	\$ (81)	\$ 1,748
Interest, Net					(26)
Other Nonoperating Income (Expense)					(59)
Income Taxes					(176)
Other Operating Profit Adjustments ¹					—
Amortization of Intangible Assets					(402)
Depreciation					(178)
Net Earnings (GAAP)					\$ 907
Sales (GAAP)	\$ 1,713	\$ 1,770	\$ 2,260		\$ 5,743
Net Earnings Margin (GAAP)					15.8 %
Operating Profit Margin (GAAP)	27.0 %	13.2 %	24.6 %		20.3 %
Adjusted Operating Profit Margin (Non-GAAP)³	39.5 %	21.1 %	26.7 %		27.3 %
Adjusted EBITDA Margin (Non-GAAP)⁴	41.5 %	23.4 %	31.2 %		30.4 %

¹ Refer to the Reconciliation of GAAP to Adjusted P&L Measures for a description of the components of Other Operating Profit Adjustments.

² Adjusted Operating Profit (Non-GAAP) is defined as Operating Profit (GAAP) plus amortization of intangible assets (GAAP) plus (minus) Other Operating Profit Adjustments (as defined).

³ Adjusted Operating Profit Margin (Non-GAAP) is defined as Adjusted Operating Profit (Non-GAAP) divided by Sales (GAAP).

⁴ Adjusted EBITDA Margin (Non-GAAP) is defined as Adjusted EBITDA (Non-GAAP) divided by Sales (GAAP).

DANAHER CORPORATION

Non-GAAP Profitability Measures (\$ in millions)

	Six-Month Period Ended June 27, 2025				
	Biotechnology	Life Sciences	Diagnostics	Other	Total Company
Net Earnings (GAAP)					\$ 1,509
Interest, Net					129
Other Nonoperating (Income) Expense					121
Income Taxes					275
Operating Profit (Loss) (GAAP)	\$ 972	\$ (38)	\$ 1,272	\$ (172)	\$ 2,034
Other Operating Profit Adjustments ¹	15	432	—	—	447
Amortization of Intangible Assets	441	299	96	—	836
Adjusted Operating Profit (Non-GAAP)²	1,428	693	1,368	(172)	3,317
Depreciation	72	90	200	4	366
Adjusted EBITDA (Non-GAAP)	\$ 1,500	\$ 783	\$ 1,568	\$ (168)	\$ 3,683
Interest, Net					(129)
Other Nonoperating Income (Expense)					(121)
Income Taxes					(275)
Other Operating Profit Adjustments ¹					(447)
Amortization of Intangible Assets					(836)
Depreciation					(366)
Net Earnings (GAAP)					\$ 1,509
 Sales (GAAP)	 \$ 3,462	 \$ 3,457	 \$ 4,758		 \$ 11,677
Net Earnings Margin (GAAP)					12.9 %
 Operating Profit (Loss) Margin (GAAP)	 28.1 %	 (1.1)%	 26.7 %		 17.4 %
 Adjusted Operating Profit Margin (Non-GAAP)³	 41.2 %	 20.0 %	 28.8 %		 28.4 %
 Adjusted EBITDA Margin (Non-GAAP)⁴	 43.3 %	 22.6 %	 33.0 %		 31.5 %

¹ Refer to the Reconciliation of GAAP to Adjusted P&L Measures for a description of the components of Other Operating Profit Adjustments.

² Adjusted Operating Profit (Non-GAAP) is defined as Operating Profit (GAAP) plus amortization of intangible assets (GAAP) plus (minus) Other Operating Profit Adjustments (as defined).

³ Adjusted Operating Profit Margin (Non-GAAP) is defined as Adjusted Operating Profit (Non-GAAP) divided by Sales (GAAP).

⁴ Adjusted EBITDA Margin (Non-GAAP) is defined as Adjusted EBITDA (Non-GAAP) divided by Sales (GAAP).

DANAHER CORPORATION

Non-GAAP Profitability Measures (\$ in millions)

	Six-Month Period Ended June 28, 2024				
	Biotechnology	Life Sciences	Diagnostics	Other	Total Company
Net Earnings (GAAP)					\$ 1,995
Interest, Net					31
Other Nonoperating (Income) Expense					95
Income Taxes					359
Operating Profit (GAAP)	\$ 787	\$ 468	\$ 1,386	\$ (161)	\$ 2,480
Other Operating Profit Adjustments ¹	—	25	—	—	25
Amortization of Intangible Assets	432	281	96	—	809
Adjusted Operating Profit (Non-GAAP)²	1,219	774	1,482	(161)	3,314
Depreciation	77	79	197	4	357
Adjusted EBITDA (Non-GAAP)	\$ 1,296	\$ 853	\$ 1,679	\$ (157)	\$ 3,671
Interest, Net					(31)
Other Nonoperating Income (Expense)					(95)
Income Taxes					(359)
Other Operating Profit Adjustments ¹					(25)
Amortization of Intangible Assets					(809)
Depreciation					(357)
Net Earnings (GAAP)					\$ 1,995
Sales (GAAP)	\$ 3,237	\$ 3,515	\$ 4,787		\$ 11,539
Net Earnings Margin (GAAP)					17.3 %
Operating Profit Margin (GAAP)	24.3 %	13.3 %	29.0 %		21.5 %
Adjusted Operating Profit Margin (Non-GAAP)³	37.7 %	22.0 %	31.0 %		28.7 %
Adjusted EBITDA Margin (Non-GAAP)⁴	40.0 %	24.3 %	35.1 %		31.8 %

¹ Refer to the Reconciliation of GAAP to Adjusted P&L Measures for a description of the components of Other Operating Profit Adjustments.

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³ Adjusted Operating Profit Margin (Non-GAAP) is defined as Adjusted Operating Profit (Non-GAAP) divided by Sales (GAAP).

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DANAHER CORPORATION

Other Non-GAAP Adjusted P&L Measures

(\$ in millions, except per share data)

Three-Month Period Ended June 27, 2025

	Cost of sales	Gross profit margin	Operating profit	Operating profit margin	Earnings before income taxes	Income taxes	Net earnings for calculation of diluted earnings per common share	Diluted net earnings per common share
Reported (GAAP)	\$ (2,413)	59.3 %	\$ 760	12.8 %	\$ 655	\$ (100)	\$ 555	\$ 0.77
Amortization of acquisition-related intangible assets ^A	—	—	426	7.2	426		426	0.59
Fair value net (gains) losses on investments ^B	—	—	—	—	44		44	0.06
Impairments ^C	—	—	432	7.3	432		432	0.60
Tax effect of the above adjustments ^F						(187)	(187)	(0.26)
Discrete tax adjustments ^G						22	22	0.03
Rounding	—	—	—	—	—	—	—	0.01
Adjusted (Non-GAAP)	<u>\$ (2,413)</u>	<u>59.3 %</u>	<u>\$ 1,618</u>	<u>27.3 %</u>	<u>\$ 1,557</u>	<u>\$ (265)</u>	<u>\$ 1,292</u>	<u>\$ 1.80</u>

Three-Month Period Ended June 27, 2025

	Selling, general and administrative expenses	Selling, general and administrative expenses as a % of sales	Research and development expenses	Research and development expenses as a % of sales	Nonoperating income (expense), net (excluding interest)	Interest income (expense), net
Reported (GAAP)	\$ (2,360)	(39.8)%	\$ (403)	(6.8)%	\$ (42)	\$ (63)
Amortization of acquisition-related intangible assets ^A	426	7.2	—	—	—	—
Fair value net (gains) losses on investments ^B	—	—	—	—	44	—
Impairments ^C	432	7.3	—	—	—	—
Adjusted (Non-GAAP)	<u>\$ (1,502)</u>	<u>(25.3)%</u>	<u>\$ (403)</u>	<u>(6.8)%</u>	<u>\$ 2</u>	<u>\$ (63)</u>

DANAHER CORPORATION

Other Non-GAAP Adjusted P&L Measures

(\$ in millions, except per share data)

Three-Month Period Ended June 28, 2024

	Cost of sales	Gross profit margin	Operating profit	Operating profit margin	Earnings before income taxes	Income taxes	Net earnings for calculation of diluted earnings per common share	Diluted net earnings per common share
Reported (GAAP)	\$ (2,315)	59.7 %	\$ 1,168	20.3 %	\$ 1,083	\$ (176)	\$ 907	\$ 1.22
Amortization of acquisition-related intangible assets ^A	—	—	402	7.0	402		402	0.54
Fair value net (gains) losses on investments ^B	—	—	—	—	59		59	0.08
Tax effect of the above adjustments ^F						(85)	(85)	(0.11)
Discrete tax adjustments ^G						(9)	(9)	(0.01)
Adjusted (Non-GAAP)	<u>\$ (2,315)</u>	<u>59.7 %</u>	<u>\$ 1,570</u>	<u>27.3 %</u>	<u>\$ 1,544</u>	<u>\$ (270)</u>	<u>\$ 1,274</u>	<u>\$ 1.72</u>

Three-Month Period Ended June 28, 2024

	Selling, general and administrative expenses	Selling, general and administrative expenses as a % of sales	Research and development expenses	Research and development expenses as a % of sales	Nonoperating income (expense), net (excluding interest)	Interest income (expense), net
Reported (GAAP)	\$ (1,869)	(32.5)%	\$ (391)	(6.8)%	\$ (59)	\$ (26)
Amortization of acquisition-related intangible assets ^A	402	7.0	—	—	—	—
Fair value net (gains) losses on investments ^B	—	—	—	—	59	—
Adjusted (Non-GAAP)	<u>\$ (1,467)</u>	<u>(25.5)%</u>	<u>\$ (391)</u>	<u>(6.8)%</u>	<u>\$ —</u>	<u>\$ (26)</u>

DANAHER CORPORATION

Other Non-GAAP Adjusted P&L Measures

(\$ in millions, except per share data)

Six-Month Period Ended June 27, 2025

	Cost of sales	Gross profit margin	Operating profit	Operating profit margin	Earnings before income taxes	Income taxes	Net earnings for calculation of diluted earnings per common share	Diluted net earnings per common share ⁵
Reported (GAAP)	\$ (4,643)	60.2 %	\$ 2,034	17.4 %	\$ 1,784	\$ (275)	\$ 1,509	\$ 2.10
Amortization of acquisition-related intangible assets ^A	—	—	836	7.2	836		836	1.16
Fair value net (gains) losses on investments ^B	—	—	—	—	134		134	0.19
Impairments ^C	15	0.1	447	3.8	447		447	0.62
Gain on a product line disposition ^D	—	—	—	—	(9)		(9)	(0.01)
Tax effect of the above adjustments ^F						(281)	(281)	(0.39)
Discrete tax adjustments ^G						12	12	0.02
Rounding	—	0.1	—	—	—	—	—	(0.01)
Adjusted (Non-GAAP)	<u>\$ (4,628)</u>	<u>60.4 %</u>	<u>\$ 3,317</u>	<u>28.4 %</u>	<u>\$ 3,192</u>	<u>\$ (544)</u>	<u>\$ 2,648</u>	<u>\$ 3.68</u>

Six-Month Period Ended June 27, 2025

	Selling, general and administrative expenses	Selling, general and administrative expenses as a % of sales	Research and development expenses	Research and development expenses as a % of sales	Nonoperating income (expense), net (excluding interest)	Interest income (expense), net
Reported (GAAP)	\$ (4,218)	(36.1)%	\$ (782)	(6.7)%	\$ (121)	\$ (129)
Amortization of acquisition-related intangible assets ^A	836	7.2	—	—	—	—
Fair value net (gains) losses on investments ^B	—	—	—	—	134	—
Impairments ^C	432	3.7	—	—	—	—
Gain on a product line disposition ^D	—	—	—	—	(9)	—
Rounding	—	(0.1)	—	—	—	—
Adjusted (Non-GAAP)	<u>\$ (2,950)</u>	<u>(25.3)%</u>	<u>\$ (782)</u>	<u>(6.7)%</u>	<u>\$ 4</u>	<u>\$ (129)</u>

⁵ Net earnings per diluted common share for the relevant three-month periods may not add to the year-to-date amounts due to rounding.

DANAHER CORPORATION

Other Non-GAAP Adjusted P&L Measures

(\$ in millions, except per share data)

Six-Month Period Ended June 28, 2024

	Cost of sales	Gross profit margin	Operating profit	Operating profit margin	Earnings before income taxes	Income taxes	Net earnings for calculation of diluted earnings per common share	Diluted net earnings per common share ⁵
Reported (GAAP)	\$ (4,624)	59.9 %	\$ 2,480	21.5 %	\$ 2,354	\$ (359)	\$ 1,995	\$ 2.68
Amortization of acquisition-related intangible assets ^A	—	—	809	7.0	809		809	1.09
Fair value net (gains) losses on investments ^B	—	—	—	—	96		96	0.13
Acquisition-related items ^E	25	0.2	25	0.2	25		25	0.03
Tax effect of the above adjustments ^F						(171)	(171)	(0.23)
Discrete tax adjustments ^G						(45)	(45)	(0.06)
Rounding	—	—	—	—	—	—	—	(0.01)
Adjusted (Non-GAAP)	<u>\$ (4,599)</u>	<u>60.1 %</u>	<u>\$ 3,314</u>	<u>28.7 %</u>	<u>\$ 3,284</u>	<u>\$ (575)</u>	<u>\$ 2,709</u>	<u>\$ 3.63</u>

Six-Month Period Ended June 28, 2024

	Selling, general and administrative expenses	Selling, general and administrative expenses as a % of sales	Research and development expenses	Research and development expenses as a % of sales	Nonoperating income (expense), net (excluding interest)	Interest income (expense), net
Reported (GAAP)	\$ (3,676)	(31.9)%	\$ (759)	(6.6)%	\$ (95)	\$ (31)
Amortization of acquisition-related intangible assets ^A	809	7.0	—	—	—	—
Fair value net (gains) losses on investments ^B	—	—	—	—	96	—
Rounding	—	0.1	—	—	—	—
Adjusted (Non-GAAP)	<u>\$ (2,867)</u>	<u>(24.8)%</u>	<u>\$ (759)</u>	<u>(6.6)%</u>	<u>\$ 1</u>	<u>\$ (31)</u>

⁵ Net earnings per diluted common share for the relevant three-month periods may not add to the year-to-date amounts due to rounding.

DANAHER CORPORATION

Other Non-GAAP Adjusted P&L Measures

(\$ in millions, except per share data)

^A Amortization of acquisition-related intangible assets in the following historical periods (only the pretax amounts set forth below are reflected in the amortization line item above):

	Three-Month Period Ended		Six-Month Period Ended	
	June 27, 2025	June 28, 2024	June 27, 2025	June 28, 2024
Pretax	\$ 426	\$ 402	\$ 836	\$ 809
After-tax	354	331	694	667

^B Net (gains) losses on the Company's equity and limited partnership investments recorded in the following historical periods (only the pretax amounts set forth below are reflected in the fair value net (gains) losses on investments line above):

	Three-Month Period Ended		Six-Month Period Ended	
	June 27, 2025	June 28, 2024	June 27, 2025	June 28, 2024
Pretax	\$ 44	\$ 59	\$ 134	\$ 96
After-tax	33	45	101	73

^C Impairment charges related to a trade name in the Life Sciences segment recorded in both the three and six-month periods ended June 27, 2025 (\$432 million pretax as reported in this line item, \$328 million after-tax) and a facility in the Biotechnology segment recorded in the six-month period ended June 27, 2025 (\$15 million pretax as reported in this line item, \$11 million after-tax).

^D Gain on a product line disposition in the six-month period ended June 27, 2025 (\$9 million pretax as reported in this line item, \$7 million after-tax).

^E Costs incurred for the fair value adjustment to inventory related to the acquisition of Abcam plc ("Abcam") for the six-month period ended June 28, 2024 (\$25 million pretax as reported in this line item, \$19 million after-tax).

^F This line item reflects the aggregate tax effect of all nontax adjustments reflected in the preceding line items of the table. In addition, the footnotes above indicate the after-tax amount of each individual adjustment item. Danaher estimates the tax effect of each adjustment item by applying Danaher's overall estimated effective tax rate to the pretax amount, unless the nature of the item and/or the tax jurisdiction in which the item has been recorded requires application of a specific tax rate or tax treatment, in which case the tax effect of such item is estimated by applying such specific tax rate or tax treatment.

^G Discrete tax adjustments and other tax-related adjustments for the three-month period ended June 27, 2025, include the impact of net discrete tax charges of \$22 million related primarily to changes in uncertain tax positions and other items. Discrete tax adjustments and other tax-related adjustments for the six-month period ended June 27, 2025, include the impact of net discrete tax charges of \$12 million related primarily to the release of reserves for uncertain tax positions due to the expiration of statutes of limitations, partially offset by changes in uncertain tax positions and other items. Discrete tax adjustments and other tax-related adjustments for the three-month period ended June 28, 2024, include the impact of net discrete tax benefits of \$9 million due principally to excess tax benefits from stock-based compensation. Discrete tax adjustments and other tax-related adjustments for the six-month period ended June 28, 2024, include net discrete tax benefits of \$45 million related primarily to excess tax benefits from stock-based compensation, release of reserves for uncertain tax positions due to the expiration of statutes of limitation and changes in estimates associated with prior period uncertain tax positions.

DANAHER CORPORATION

Operating Profit Margins and Year-Over-Year Core Operating Profit Margin Changes

	Segments			
	Total Company	Biotechnology	Life Sciences	Diagnostics
Three-Month Period Ended June 28, 2024 Operating Profit Margins (GAAP)	20.30 %	27.00 %	13.20 %	24.60 %
Second quarter 2025 impact from operating profit margin of businesses that have been owned for less than one year or were disposed of during such period and did not qualify as discontinued operations	(0.30)	—	(0.75)	(0.15)
Second quarter 2025 impairment charge related to a trade name in the Life Sciences segment	(7.30)	—	(24.30)	—
Year-over-year core operating profit margin changes for the second quarter 2025 (defined as all year-over-year operating profit margin changes other than the changes identified in the line items above) (non-GAAP)	0.10	1.70	(1.55)	(0.45)
Three-Month Period Ended June 27, 2025 Operating Profit Margins (GAAP)	12.80 %	28.70%	(13.40)%	24.00 %
	Segments			
	Total Company	Biotechnology	Life Sciences	Diagnostics
Six-Month Period Ended June 28, 2024 Operating Profit Margins (GAAP)	21.50 %	24.30 %	13.30 %	29.00 %
First half of 2025 impact from operating profit margins of businesses that have been owned for less than one year or were disposed of during such period and did not qualify as discontinued operations	(0.30)	—	(0.60)	(0.15)
First half of 2025 impairment charge related to a trade name in the Life Sciences segment and a facility in the Biotechnology segment	(3.85)	(0.45)	(12.50)	—
First half of 2024 acquisition-related fair value adjustment to inventory related to the acquisition of Abcam	0.20	—	0.70	—
Year-over-year core operating profit margin changes for the first half of 2025 (defined as all year-over-year operating profit margin changes other than the changes identified in the line items above) (non-GAAP)	(0.15)	4.25	(2.00)	(2.15)
Six-Month Period Ended June 27, 2025 Operating Profit Margins (GAAP)	17.40 %	28.10 %	(1.10)%	26.70 %

DANAHER CORPORATION

Total Cash Flow, Free Cash Flow, Operating Cash Flow to Net Earnings Conversion Ratio and Free Cash Flow to Net Earnings Conversion Ratio (\$ in millions)

	Three-Month Period Ended		Year-over-Year Change	Six-Month Period Ended		Year-over-Year Change
	June 27, 2025	June 28, 2024		June 27, 2025	June 28, 2024	
Total Cash Flow:						
Net cash provided by operating activities (GAAP)	\$ 1,338	\$ 1,417		\$ 2,637	\$ 3,156	
Total cash used in investing activities (GAAP)	\$ (258)	\$ (360)		\$ (500)	\$ (681)	
Total cash used in financing activities (GAAP)	\$ (247)	\$ (5,715)		\$ (1,502)	\$ (5,848)	
Free Cash Flow:						
Net cash provided by operating activities (GAAP)	\$ 1,338	\$ 1,417	~ (5.5)%	\$ 2,637	\$ 3,156	~ (16.5)%
Less: payments for additions to property, plant & equipment (capital expenditures) (GAAP)	(248)	(287)		(493)	(578)	
Plus: proceeds from sales of property, plant & equipment (capital disposals) (GAAP)	4	1		10	1	
Free cash flow (non-GAAP)	<u>\$ 1,094</u>	<u>\$ 1,131</u>	~ (3.5)%	<u>\$ 2,154</u>	<u>\$ 2,579</u>	~ (16.5)%
Operating Cash Flow to Net Earnings Conversion Ratio:						
Net cash provided by operating activities (GAAP)	\$ 1,338	\$ 1,417		\$ 2,637	\$ 3,156	
Net earnings (GAAP)	555	907		1,509	1,995	
Operating cash flow to net earnings conversion ratio (GAAP)	<u>2.41</u>	<u>1.56</u>		<u>1.75</u>	<u>1.58</u>	
Free Cash Flow to Net Earnings Conversion Ratio:						
Free cash flow from above (non-GAAP)	\$ 1,094	\$ 1,131		\$ 2,154	\$ 2,579	
Net earnings (GAAP)	555	907		1,509	1,995	
Free cash flow to net earnings conversion ratio (non-GAAP)	<u>1.97</u>	<u>1.25</u>		<u>1.43</u>	<u>1.29</u>	

We define free cash flow as operating cash flows, less payments for additions to property, plant and equipment ("capital expenditures") plus the proceeds from sales of plant, property and equipment ("capital disposals").

Statement Regarding Non-GAAP Measures

Each of the non-GAAP measures set forth above should be considered in addition to, and not as a replacement for or superior to, the comparable GAAP measure, and may not be comparable to similarly titled measures reported by other companies. Management believes that these measures provide useful information to investors by offering additional ways of viewing Danaher Corporation's ("Danaher" or the "Company") results that, when reconciled to the corresponding GAAP measure, help our investors:

- with respect to the profitability-related non-GAAP measures, understand the long-term profitability trends of our business and compare our profitability to prior and future periods and to our peers;
- with respect to core sales, identify underlying growth trends in our business and compare our sales performance with prior and future periods and to our peers; and
- with respect to free cash flow and related non-GAAP cash flow measures (the "FCF Measure"), understand Danaher's ability to generate cash without external financings, strengthen its balance sheet, invest in its business and grow its business through acquisitions and other strategic opportunities (although a limitation of free cash flow is that it does not take into account the Company's debt service requirements and other non-discretionary expenditures, and as a result the entire free cash flow amount is not necessarily available for discretionary expenditures).

Management uses the non-GAAP measures referenced above to measure the Company's operating and financial performance, and uses core sales and non-GAAP measures similar to Adjusted Diluted Net Earnings Per Common Share and the FCF Measure in the Company's executive compensation program.

- The items excluded from the non-GAAP measures set forth above have been excluded for the following reasons:
 - Amortization of Intangible Assets: We exclude the amortization of acquisition-related intangible assets because the amount and timing of such charges are significantly impacted by the timing, size, number and nature of the acquisitions we consummate. While we have a history of significant acquisition activity we do not acquire businesses on a predictable cycle, and the amount of an acquisition's purchase price allocated to intangible assets and related amortization term are unique to each acquisition and can vary significantly from acquisition to acquisition. Exclusion of this amortization expense facilitates more consistent comparisons of operating results over time between our newly acquired and long-held businesses, and with both acquisitive and non-acquisitive peer companies. We believe however that it is important for investors to understand that such intangible assets contribute to sales generation and that intangible asset amortization related to past acquisitions will recur in future periods until such intangible assets have been fully amortized.
 - Restructuring Charges: We exclude costs incurred pursuant to discrete restructuring plans that are fundamentally different (in terms of the size, strategic nature and planning requirements, as well as the inconsistent frequency, of such plans) from the ongoing productivity improvements that result from application of the Danaher Business System. Because these restructuring plans are incremental to the core activities that arise in the ordinary course of our business and we believe are not indicative of Danaher's ongoing operating costs in a given period, we exclude these costs to facilitate a more consistent comparison of operating results over time.
 - Other Adjustments: With respect to the other items excluded from Adjusted Diluted Net Earnings Per Common Share, we exclude these items because they are of a nature and/or size that occur with inconsistent frequency, occur for reasons that may be unrelated to Danaher's commercial performance during the period and/or we believe that such items may obscure underlying business trends and make comparisons of long-term performance difficult.
- With respect to core operating profit margin changes, in addition to the explanation set forth in the bullets above relating to "restructuring charges" and "other adjustments", we exclude the impact of businesses owned for less than one year (or disposed of during such period and not treated as discontinued operations) because the timing, size, number and nature of such transactions can vary significantly from period to period and may obscure underlying business trends and make comparisons of long-term performance difficult.
- We calculate adjusted EBITDA by adding to operating profit amounts equal to depreciation and amortization and making the other adjustments reflected in the applicable tables above, which allows us to calculate and disclose such measure by segment. Given Danaher's diversification, we believe this helps our investors compare the profitability of our individual segments to peer companies with like business lines.

Statement Regarding Non-GAAP Measures

- With respect to core sales, (1) we exclude the impact of currency translation because it is not under management's control, is subject to volatility and can obscure underlying business trends, and (2) we exclude the effect of acquisitions and divested product lines because the timing, size, number and nature of such transactions can vary significantly from period-to-period and between us and our peers, which we believe may obscure underlying business trends and make comparisons of long-term performance difficult.
- With respect to the FCF Measure, we deduct payments for additions to property, plant and equipment (net of the proceeds from capital disposals) to demonstrate the amount of operating cash flow for the period that remains after accounting for the Company's capital expenditure requirements.

