onsemi

Quarterly Investor Presentation

First Quarter 2025



Safe Harbor Statement and Non-GAAP and Forecast Information

This presentation includes "forward-looking statements," as that term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included or incorporated in this presentation could be deemed forward-looking statements, particularly statements about the future financial performance of onsemi, including financial guidance for the second quarter of 2025. Forward-looking statements are often characterized by the use of words such as "believes," "estimates," "expects," "projects," "may," "will," "intends," "plans," "anticipates," "should" or similar expressions or by discussions of strategy, plans or intentions. All forward-looking statements in this document are made based on our current expectations, forecasts, estimates and assumptions and involve risks, uncertainties and other factors that could cause results or events to differ materially from those expressed in the forward-looking statements. Certain factors that could affect our future results or events are described under Part I, Item 1A "Risk Factors" in the 2024 Annual Report on Form 10-K filed with the Securities and Exchange Commission ("SEC") on February 10, 2025 (the "2024 Form 10-K") and from time to time in our other SEC reports. You are cautioned not to place undue reliance on forward-looking statements. We assume no obligation to update such information, which speaks only as of the date made, except as may be required by law. Investing in our securities involves a high degree of risk and uncertainty, and you should carefully consider the trends, risks and uncertainties described in this document, our 2024 Form 10-K and other reports filed with or furnished to the SEC before making any investment decision with respect to our securities. If any of these trends, risks or uncertainties actually occurs or continues, our business, financial condition or operating results could be materially adversely affected, the trading prices of our securities could decline, and you could lose all or part of your investment. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by this cautionary statement.

Our earnings release and this presentation include certain non-GAAP financial measures. Reconciliations of these non-GAAP financial measures to the most directly comparable measures under GAAP are included in our earnings release, which is posted separately on our website in the "Investor Relations" section. See Appendix for GAAP to Non-GAAP Reconciliation.





Q1'25 Highlights

Free Cash Flow increased 72% Y/Y to 31% of revenue

Returned 66% of Free Cash Flow to shareholders through share repurchases

Completed acquisition of SiC JFET assets from Qorvo



Grew Al Data Center revenue by more than 100% Y/Y

Non-GAAP gross margin of 40.0% compared to ~30% in prior downturns

Secured design win for fourth generation Trench SiC **MOSFET for a PHEV platform**



Non-GAAP Financial Performance



Revenue

\$1.45B

-22% Y/Y



Gross Margin

40.0%

-590 bps Y/Y



Operating Margin

18.3%

-1070 bps Y/Y



Diluted EPS

\$0.55

-\$0.53 Y/Y



LTM Free **Cash Flow**

21.0%

+390 bps Q/Q

Automotive

\$762m Revenue



25% Y/Y

Industrial

\$400m Revenue



16% Y/Y

Other

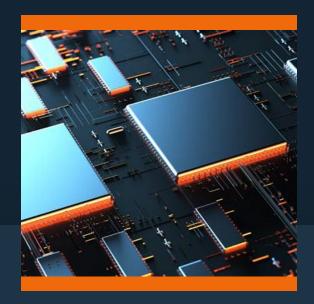
\$284m Revenue



23% Y/Y



Strategic Announcements



onsemi Completes
Acquisition of
Qorvo's Silicon
Carbide JFET
Technology Portfolio



onsemi Debuts
Advanced Depth
Sensor for
Industrial
Applications



onsemi Launches
Silicon Carbide-Based
Intelligent Power
Modules to Reduce
Energy Consumption
and Total System Cost

Q2'25 Guidance Highlights



Revenue

GAAP: \$1,400 to \$1,500m

Non-GAAP: \$1,400 to \$1,500m

GM

GAAP: 36.4% to 38.4%

Non-GAAP: 36.5% to 38.5%

OPEX

GAAP: \$300 to \$315m

Non-GAAP: \$285 to \$300m

EPS

GAAP: \$0.45 to \$0.55

Non-GAAP: \$0.48 to \$0.58





onsemi at a glance



Our Mission

We push innovation to create intelligent power and sensing technologies that solve the most challenging customer problems

Our employees are inspired to go above and beyond, to increase stakeholder value through high quality and high value products and services

\$7.1B 2024 Revenue

S&P 500® index **500** Fortune 500® company

100 Nasdaq 100[®] company

37K+ Portfolio **SKUs**

~26K1 **Employees** Worldwide

Accelerating Shareholder Value

Revenue Growth

- Sustainable Ecosystem to drive revenue 3X the industry growth¹
- Aligned to fast-growing secular megatrends of auto and industrial
- SiC growth to 35-40% market share²

Gross Margin

- Significant gross margin expansion to 53%
- Fab Right: optimize manufacturing network for cost efficiencies. Maximize utilization with flex to external capacity
- Ramp new and differentiated products
- Accretive SiC margins at scale



Free Cash Flow

- Significant growth in FreeCash Flow margin to 25-30%
- Capital efficiency through high ROIC investments and working capital management

Shareholder Capital Returns

- Shareholder-friendly capital allocation policy
- Return 100% of Free Cash Flow through share repurchases through the remainder of 2025
- \$3.0B share repurchase authorization



Power of the onsemi Portfolio

"Our broad portfolio of products has enabled us to become a one-stop shop for our customers and the source for the most optimized solutions."

- Hassane El-Khoury





Power of the Portfolio Driving onsemi Growth



Energy Infrastructure

\$7.8B

16% CAGR



Charging

\$1.1B

26% CAGR



Factory Automation

\$9.1B

8% CAGR



Electric Vehicles

\$15.5B

25% CAGR



Advanced Safety

\$5.6B

15% CAGR



Al Data Center

\$4.4B

18.9% CAGR



Enabling a Sustainable Ecosystem

Premium Business in Intelligent Power and Sensing

INTELLIGENT POWER SOLUTIONS

enabling customers to exceed range targets with lower weight and reduce system cost through unparalleled efficiency

Wide Bandgap

- SiC MOSFET, JFET Capability
- Vertically integrated manufacturing at scale
- Industry-leading innovative device, advanced packaging, system solutions

Silicon Power – IGBT, FET

- Leading FET and IGBT supplier with growing market share
- Expanding BOM coverage with new products
- Attaching AI data center power in tray, rack and UPS

Power Management ICs

Double down on \$14B TAM with >70% gross margin

Deliver system-level value with gate drivers and controllers

Expand leadership to full Power Tree solutions



INTELLIGENT SENSING SOLUTIONS

offering the proprietary features customers require to meet their most demanding use cases

- #1 position in Image Sensors for Automotive and Industrial
- Growing in Machine Vision
- 68% market share in ADAS
- 27% market share in Industrial

- 8MP ramping with ~2.5x ASP uplift
- Deliver high margins and the most profitable sensor business in the industry
- Also, #1 in Ultrasonic and Inductive Sensing for Automotive and Industrial



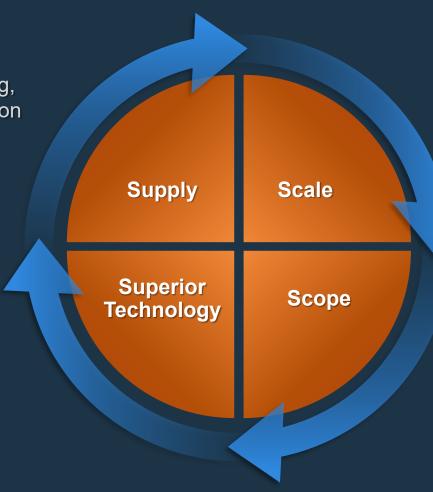
The onsemi Advantage: Intelligent Power

SUPPLY

- History of vertical integration
- Volume SiC boule growth, wafering, substrate, epitaxy, device fabrication
- Best-in-class integrated modules, discrete package solutions and known good die

SUPERIOR TECHNOLOGY

- Lead with die performance
- Differentiate with package innovation
- Die + Package = *THE* most optimal solution on the planet



SCALE

- A multi-decade history in Automotive and Industrial markets
- High-quality, high-volume manufacturing
- Able to ramp in line with customer expectations

SCOPE

- Suite of sustainable solutions from energy generation to energy consumption
- Depth and breadth of power technologies
- Supporting portfolio for optimized solutions



Most comprehensive SiC product portfolio

Expect to Outgrow the Market

End-to-End Supply Chain Extending
Technology
Lead with
Trench FET

SiC portfolio includes FETs and JFETs across voltages

Share gains to 35-40% of market

From boules to modules

Secured win with trench MOSFEs with a major US OEM for PHEV platform

... onsemi's SiC Leadership



The onsemi Advantage: Intelligent Sensing

- **High Dynamic** Range
- Industry-leading 8 megapixel

Superior **Technology** **Automotive &** Industrial Focus

onsemi's **Image** Sensor

Solution **Enablement**

Decades of Innovation

- Installed base of >450M automotive sensors
- **Enabling Factory Automation**

45+ years of sustained innovation

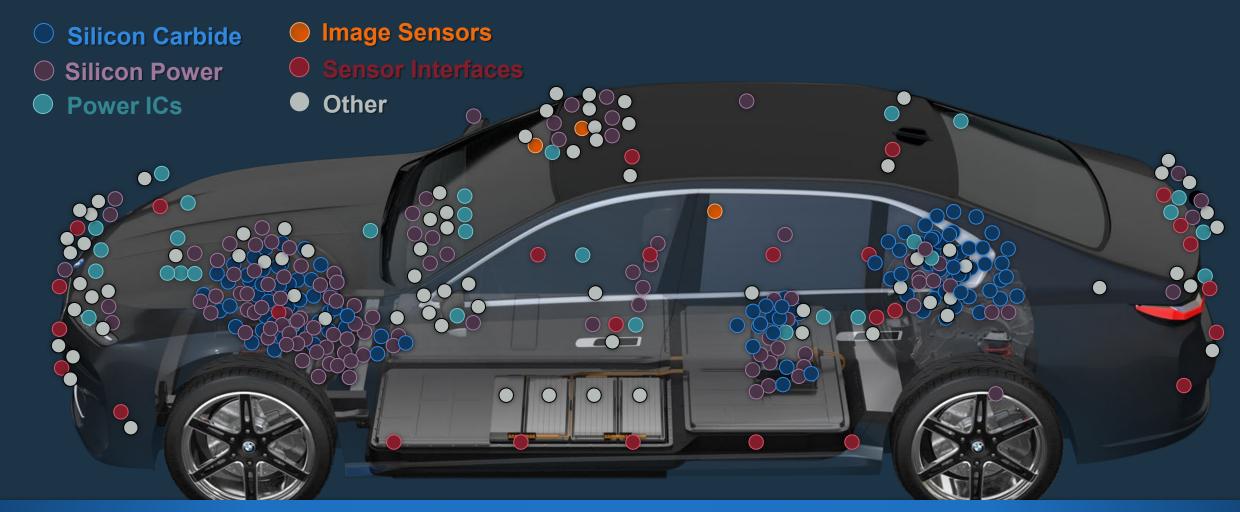
Devware

Ref Designs

Ecosystem



onsemi. Everywhere in Automotive Today.



~500 onsemi products in production vehicles today



Power Delivery from Grid to Processor in Al Data Center 400VDC Bus System Architecture (1MW)

Power Rack Compute Rack Multiple Power Racks per Data Center **Multiple Compute Racks per Data Center** PDU **Utility Grid** Uninterruptable **Power Supply** PDU Shelf Peak Load Shaving **UPS HV PLSS** AC→DC→AC Power DC → DC 400V_{DC} **Multiple Blade Trays per Compute Rack** SIC JFET **PLSS Shelf** Intermediated Bus Converters \$135 per 30kW Bus Vcore **Hot Swap Power Supply** HV Air Conditioner **IBC** IBC **VCore** Ba Hot Swap 12V_{DC} 50V_{DC} $400V_{DC}$ **HV PSU** ATS $DC \rightarrow DC$ DC $DC \rightarrow DC$ $DC \rightarrow DC$ AC → DC **FETs Smart Power Stage FETs** SIC JFET Water Pump eFuse **PSU Shelf** \$160 per 30kW oint of Load **Battery Back-up Al Compute Tray HV BBU** DC → DC SIC JFET **BBU Shelf Expanding** 40kW, ~\$2,500/rack 120kW, ~\$9,500/rack 600kW-1MW, ~\$50,000/rack onsemi Opportunity 2024 2025 2027+



onsemi. Driving Innovation in Industrial.

onsemi delivers solutions that create the infrastructure needed to generate, store and deploy sustainable industrial energy across a network

- Propelling the sustainable energy evolution in the industrial market with our intelligent power technologies for the highest efficiency solar strings, industrial power and storage systems
- Enabling Industry 4.0 with our intelligent sensing technologies for smarter factories and buildings





Highly Diversified Customer Base



Customer Needs:

- Best-in-Class Performance
- Reliable suppliers at scale
- Tighter supplier base
- Competitive system cost

onsemi Delivers:

- Industry-leading products
- Vertically integrated supply chain
- Broad portfolio of products
- Solution optimization across BOM

Top 20 customers represent ~40% of revenue and each buy ~600 products on average

600+ silicon carbide customers



onsemi's Decarbonization Commitments

Near-Term Science Based Targets Validated



Near-Term Targets Validated by SBTi in December 2024

- By 2029, 71.3% of suppliers to commit to their own SBTs
- By 2034, Scope 1 & 2 emissions expected to reduce by 58.8% and Fuel and Energy Related (FERA) portion of Scope 3 expected to reduce by 35.0%



Net Zero 2040

Consistent commitment to achieve net zero emissions by 2040



Progress towards Greenhouse Gas Targets

- In 2024, ~16% reduction of Scope 1 & 2 emissions vs. 2022 baseline
- As of 2024, ~35% of suppliers indicate they will commit to target aligned with science



Water

48% water recycled in 2024

6% Y/Y increase in water recycling rate in 2024





Accelerating the Financial Model

	2024 Actual	2027 Target	
Revenue	\$7.08B	10-12% CAGR	Grow at ~3x the semiconductor industry
Gross Margin	45.4%	53%	 Mix shift, new products & SiC ramp at accretive margins Optimize cost through Fab Right
Operating Expenses	17.6%	13%	 Invest in R&D for long-term growth Digital First - embrace new technologies & data analytics
Operating Margin	27.9%	40%	Grow Operating Income faster than Revenue
CapEx	9.8%	Mid-single digit range	Market success drives investmentsHigh ROIC brownfield investments
Free Cash Flow	17.1%	25-30%	 \$3.5-\$4.0B of Free Cash Flow in 2027 Return 100% of Free Cash Flow through share repurchases through remainder of 2025





Non-GAAP Financial Performance

	2023 Actual	2024 Actual	Q1'25 Actual	Q2'25 Guide	2027 Target	
Revenue (\$ millions)	8,253.0	7,082.3	1,445.7	1,400 to 1,500	10-12% CAGR	Q1'25 revenue at the high-end of the guidance
Gross Margin	47.1%	45.4%	40.0%	36.5% to 38.5%	53%	Q1'25 gross margin at the midpoint of guidance
Operating Expenses (\$ millions)	1,220.1	1,248.5	314.5	285 to 300	13%	 Active cost control Investing through the downturn in strategic areas
Operating Margin	32.3%	27.9%	18.3%		40%	Structural changes delivering operational efficiencies
CapEx (\$ millions)	1,539.1	694.0	147.6	70 to 90	Mid-single digit range	On track to reduce capital intensity in 2025 to mid-single digit percentage range
LTM Free Cash Flow	5.3%	17.1%	21.0%		25-30%	 Continue commitment to capital returns Increased share repurchase target to 100% of FCF for the remainder of 2025
Earnings per Share	\$5.16	\$3.98	\$0.55	\$0.48 to \$0.58		Q1'25 EPS at high-end of guidance



Q2'25 Guidance

	GAAP	Special Items**	Non-GAAP***
Revenue	\$1,400 to \$1,500 million	-	\$1,400 to \$1,500 million
Gross Margin	36.4% to 38.4%	0.1%	36.5% to 38.5%
Operating Expenses	\$300 to \$315 million	\$15 million	\$285 to \$300 million
Other Income and Expense (including interest), net	(\$11 million)	-	(\$11 million)
Diluted Earnings Per Share	\$0.45 to \$0.55	\$0.03	\$0.48 to \$0.58
Diluted Shares Outstanding *	419 million	-	419 million



Notes to Q2'25 Guidance

- Diluted shares outstanding can vary as a result of, among other things, the vesting of restricted stock units, the incremental dilutive shares from the convertible notes, and the repurchase or the issuance of stock or convertible notes or the sale of treasury shares. In periods when the quarterly average stock price per share exceeds \$52.97 for the 0% Notes, and \$103.87 for the 0.50% Notes, the non-GAAP diluted share count and non-GAAP net income per share include the anti-dilutive impact of the hedge transactions entered concurrently with the 0% Notes, and the 0.50% Notes, respectively. At an average stock price per share between \$52.97 and \$74.34 for the 0% Notes, and \$103.87 and \$156.78 for the 0.50% Notes, the hedging activity offsets the potentially dilutive effect of the 0% Notes, and the 0.50% Notes, respectively. In periods when the quarterly average stock price exceeds \$74.34 for the 0% Notes, and \$156.78 for the 0.50% Notes, the dilutive impact of the warrants issued concurrently with such notes is included in the diluted shares outstanding. GAAP and non-GAAP diluted share counts are based on either the previous quarter's average stock price or the stock price as of the last day of the previous quarter, whichever is higher.
- Special items may include: amortization of acquisition-related intangibles; expensing of appraised inventory fair market value step-up; restructuring-related cost of revenue charges; non-recurring facility costs; in-process research and development expenses; restructuring, asset impairments and other, net; goodwill impairment charges; gains and losses on debt prepayment; actuarial (gains) losses on pension plans and other pension benefits; and certain other special items, as necessary. These special items are out of our control and could change significantly from period to period. As a result, we are not able to reasonably estimate and separately present the individual impact or probable significance of these special items, and we are similarly unable to provide a reconciliation of the non-GAAP measures. The reconciliation that is unavailable would include a forward-looking income statement, balance sheet and statement of cash flows in accordance with GAAP. For this reason, we use a projected range of the aggregate amount of special items in order to calculate our projected non-GAAP operating expense outlook.
- *** We believe these non-GAAP measures provide important supplemental information to investors. We use these measures, together with GAAP measures, for internal managerial purposes and as a means to evaluate period-to-period comparisons. However, we do not, and you should not, rely on non-GAAP financial measures alone as measures of our performance. We believe that non-GAAP financial measures reflect an additional way of viewing aspects of our operations that, when taken together with GAAP results and the reconciliations to corresponding GAAP financial measures that we also provide in our releases, provide a more complete understanding of factors and trends affecting our business. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures, even if they have similar names.



GAAP to Non-GAAP Reconciliation (\$ in Millions)	FY2023		FY202	4	Q1'2	5
Reconciliation of GAAP to Non-GAAP Gross Margin:						
GAAP Gross Margin		47.1%		45.4%	***************************************	20.3%
a) Amortization of acquisition-related intangible assets		0.1%		0.1%		0.1%
b) Restructuring-related inventory and other charges		_		-		19.6%
Non-GAAP Gross Margin		47.1%		45.5%		40.0%
Reconciliation of GAAP to Non-GAAP Operating Expenses:						
GAAP Operating Expenses	\$	1,344.8	\$	1,448.4	\$	867.5
a) Amortization of acquisition-related intangible assets		(51.1)		(52.0)		(11.4)
b) Restructuring, asset impairments and other, net		(74.9)		(133.9)		(539.3)
c) Third party acquisition and divestiture-related costs		1.3		(14.0)		(2.3)
Non-GAAP Operating Expenses	\$	1,220.1	\$	1,248.5	\$	314.5
Reconciliation of GAAP to Non-GAAP Operating Income:						
GAAP Operating Income	\$	2,538.7	\$	1,767.7	\$	(573.7)
a) Amortization of acquisition-related intangible assets		56.8		58.3		12.7
b) Restructuring, asset impairments and other, net		74.9		133.9		539.3
c) Third party acquisition and divestiture-related costs		(1.3)		14.0		2.3
d) Impact of business wind down		(3.9)		<u>-</u>		_
e) Restructuring-related inventory and other charges		<u>-</u>		<u>-</u>		283.4
Non-GAAP Operating Income	\$	2,665.2	\$	1,973.9	\$	264.0
Reconciliation of GAAP to Non-GAAP Operating Margin:						
GAAP Operating Margin		30.8%		25.0%		-39.7%
a) Amortization of acquisition-related intangible assets		0.7%		0.8%		0.9%
b) Restructuring, asset impairments and other, net		0.9%		1.9%		37.3%
c) Third party acquisition and divestiture-related costs		0.0%		0.2%		0.2%
d) Restructuring-related inventory and other charges						19.6%
Non-GAAP Operating Margin		32.3%		27.9%		18.3%
Free Cash Flow:						
LTM Free Cash Flow	\$	438.4	\$	1,212.4	\$	1,407.0
LTM Revenue		8,253.0		7,082.3		6,665.3
LTM Cash Flow Margin		5.3%		17.1%		21.1%



AAP to Non-GAAP Reconciliation (\$ in Millions, except share count and EPS)		023	FY2024		Q1'25	
Reconciliation of GAAP to Non-GAAP Net Income Attributable to ON Semiconductor Corporation:						
GAAP Net Income Attributable to ON Semiconductor Corporation	\$	2,183.7	\$	1,572.8	\$	(486.1)
a) Amortization of acquisition-related intangible assets		56.8		58.3		12.7
b) Restructuring, asset impairments and other, net		74.9		133.9		539.3
c) Third party acquisition and divestiture-related costs		(1.3)		14.0		2.3
d) Loss on debt refinancing and prepayment		13.3		-		-
e) Actuarial gains (losses) on pension plans and other pension benefits		4.0		(12.2)		-
f) (Gain) loss on divestiture of a business		0.7		-		-
g) Adjustment of income taxes		(72.0)		(62.2)		(120.0)
h) Impact of business wind down		(3.9)		-		-
i) Restructuring-related inventory and other charges						283.4
Non-GAAP Net Income Attributable to ON Semiconductor Corporation	\$	2,256.2	\$	1,704.6	\$	231.6
Reconciliation of GAAP to Non-GAAP Diluted Shares Outstanding:						
GAAP Diluted Shares Outstanding		446.8		432.7		421.3
Less: dilutive shares attributable to convertible notes		(9.1)		(4.0)		_
Add: dilutive shares attributable to convertible notes		_		<u>-</u>		0.4
Non-GAAP Diluted Shares Outstanding		437.7		428.7		421.7
Non-GAAP Diluted Earnings Per Share:						
Non-GAAP net income for diluted earnings per share	\$	2,257.5	\$	1,704.6	\$	231.6
Non-GAAP diluted shares outstanding		437.7		428.7		421.7
Non-GAAP Diluted Earnings Per Share	\$	5.16	\$	3.98	\$	0.55



Notes & Sources

Power of the Portfolio Driving onsemi Growth (Slide 12)

- · onsemi estimates based on current market projections
- LMC Automotive: Global Hybrid & Electric Vehicle Forecast -Quarter 4, 2022
- Omdia: Power IC Market Tracker, Sep'22
- \$43B TAM for sustainable ecosystem for onsemi estimates based on current market projections and expected to grow at 16%. (2022-2027)
- Semiconductor TAM, excludes memory and expected to grow at ~4%

Enabling a Sustainable Ecosystem: Premium Business in Intelligent Power and Sensing (Slide 13)

- onsemi estimates
- Omdia: 1Q23 -Semiconductor Device Data By Application Markets
- Omdia: Industrial Semiconductor Market Tracker –3Q22 Database, Jan'23
- Yole: Imaging for Automotive 2022
- Omdia: Power Semiconductors in Automotive Report –2022 Database, 5/26/22
- LMC Automotive: Global Hybrid & Electric Vehicle Forecast-Quarter 4, 2022
- Omdia: Power IC Market Tracker, Sep'22
- Yole: Silicon Carbide Forecast 2023
- Bank of America Research
- Yole: 2022-27 SiC market forecast of 33% CAGR
- TSR: Automotive Camera Market Analysis 2021-2022
- Yole: Status of CMOS Image Sensor Industry 2021 Report

onsemi's Path to Net Zero by 2040 (Slide 21)

 2024 GHG emissions are in process of receiving Limited Assurance, and expect to be received by publication of Sustainability Report at end of June 2025



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