## **HALLIBURTON**

## First Quarter 2025 Update

NYSE Stock Symbol: HAL

Common Dividend: \$0.17 in the first quarter 2025

Shares Outstanding: 860 million as of 4/18/2025

#### **Investor Relations Contacts**

David Coleman, Sr. Director Lyn Labahn, Director

(281) 871-2688 investors@halliburton.com

## Safe Harbor

The statements in this presentation that are not historical statements are forward-looking statements within the meaning of the federal securities laws. These statements are subject to numerous risks and uncertainties, many of which are beyond the company's control, which could cause actual results to differ materially from the results expressed or implied by the statements. These risks and uncertainties include, but are not limited to: changes in the demand for or price of oil and/or natural gas, including as a result of development of alternative energy sources, general economic conditions such as inflation and recession, the ability of the OPEC+ countries to agree on and comply with production quotas, and other causes; changes in capital spending by our customers; the modification, continuation or suspension of our shareholder return framework, including the payment of dividends and purchases of our stock, which will be subject to the discretion of our Board of Directors and may depend on a variety of factors, including our results of operations and financial condition, growth plans, capital requirements and other conditions existing when any payment or purchase decision is made; potential catastrophic events related to our operations, and related indemnification and insurance; protection of intellectual property rights; cyberattacks and data security; compliance with environmental laws; changes in government regulations and regulatory requirements, particularly those related to oil and natural gas exploration, the environment, radioactive sources, explosives, chemicals, hydraulic fracturing services, and climaterelated initiatives; assumptions regarding the generation of future taxable income, and compliance with laws related to and disputes with taxing authorities regarding income taxes; risks of international operations, including risks relating to unsettled political conditions, war, the effects of terrorism, foreign exchange rates and controls, international trade and regulatory controls, tariffs and sanctions, and doing business with national oil companies; weather-related issues, including the effects of hurricanes and tropical storms; delays or failures by customers to make payments owed to us; infrastructure issues in the oil and natural gas industry; availability and cost of highly skilled labor and raw materials; completion of potential dispositions, and acquisitions and integration and success of acquired businesses and joint ventures. Halliburton's Form 10-K for the year ended December 31, 2024, Form 10-Q for the guarter ended March 31, 2025, recent Current Reports on Form 8-K and other Securities and Exchange Commission filings discuss some of the important risk factors identified that may affect Halliburton's business, results of operations, and financial condition. Halliburton undertakes no obligation to revise or update publicly any forward-looking statements for any reason.

## Agenda

## Company Overview

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## **Strategic Priorities**

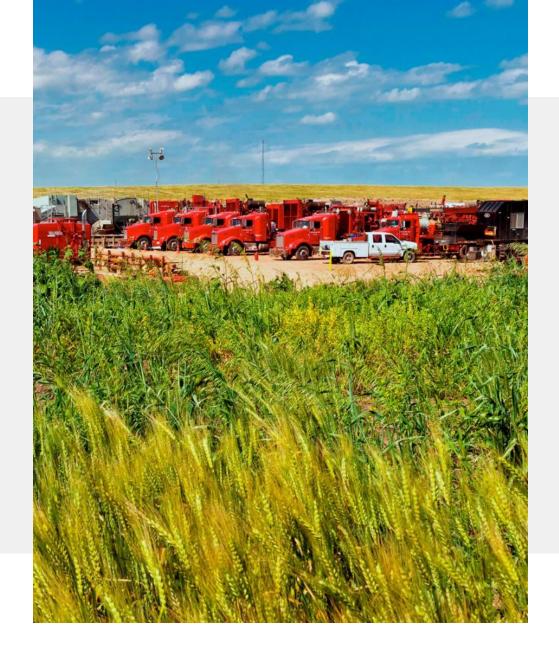
8

- Deliver Profitable International Growth
- Maximize Value in North America
- Improve Capital Efficiency
- Accelerate Digital and Automation
- Advance Sustainable Energy Future

#### **Financial Results**

23





## **Company Overview**

We collaborate and engineer solutions to maximize asset value for our customers

## Halliburton Global Footprint



Founded

1919

Employees of over 145 Nationalities

48,000\*

**Operational Countries** 

70+

Research Centers

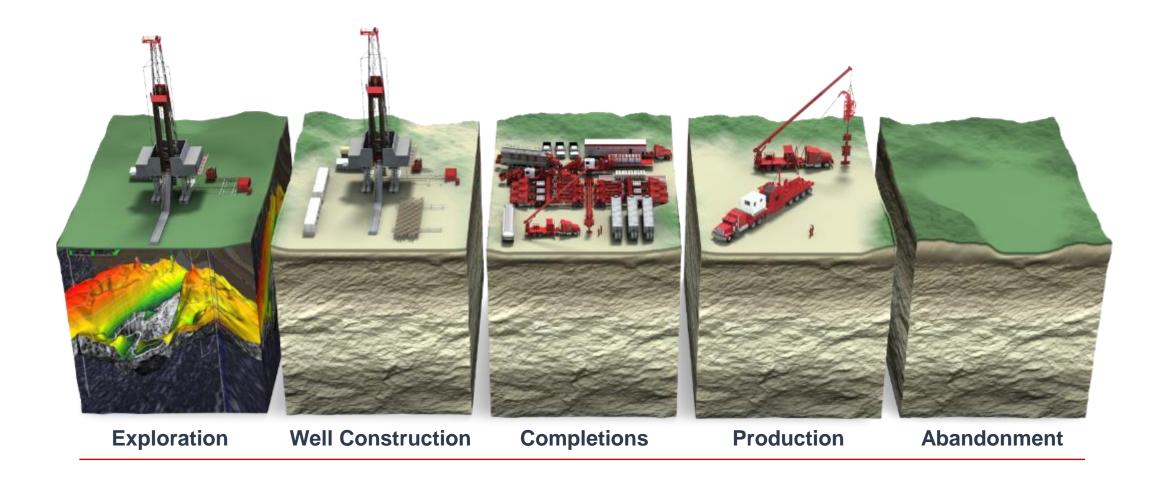
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Corporate Headquarters

Houston

\*approximately

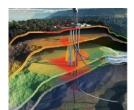
## Halliburton Participates in Every Stage of Oilfield Life Cycle



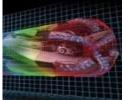
## Halliburton Product Service Lines

## **HALLIBURTON**

## Drilling and Evaluation (D&E)



Sperry Drilling



Drill Bits & Services



Wireline & Perforating



Testing & Subsea

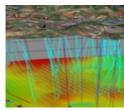


**Baroid** 

## Integrating All Product Service Lines\*



Project Management

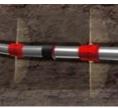


Landmark & Consulting

## Completion and Production (C&P)



Cementing



Completion Tools



Production Enhancement



Artificial Lift &
Multi Chem



Production Solutions



Pipeline & Process Services

<sup>\*</sup> Financial results reported as part of Drilling and Evaluation division.

## Halliburton Has Set Its Key Strategic Priorities

Deliver industryleading returns and strong free cash flow\* for our shareholders We have a clear sense of purpose – to help our customers satisfy the world's need for the affordable and reliable energy provided by oil and gas – in a more effective, efficient, safe, and ethical manner – while minimizing environmental impact. We achieve that by:



- The right global footprint
- Competitive technology portfolio
- Grow integrated offerings



- The leader in North America
- Integrated premium provider
- Differentiated technology portfolio



- Structurally lower capital intensity
- Driven by advances in technology
- Strong free cash flow\* generation



- Leading software provider
- Automation of the value chain
- Drive internal efficiencies

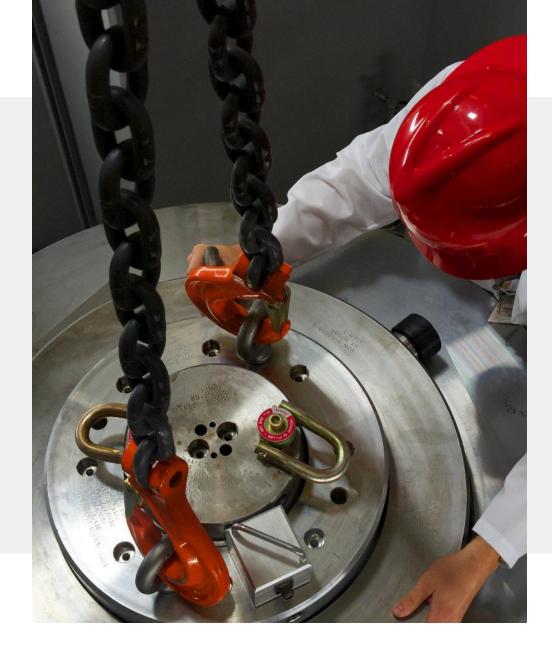


#### Advance Sustainable Energy Future

- Support decarbonizing our customers' production base
- Committed to science informed targets
- Advance clean energy solutions through Halliburton Labs



<sup>\*</sup> See slide 27 for reconciliation of Cash Flows from Operating Activities to Free Cash Flow.

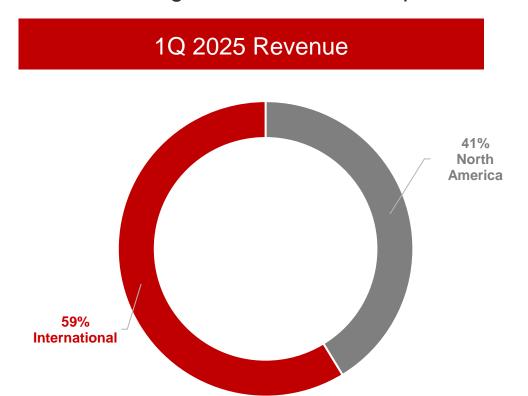


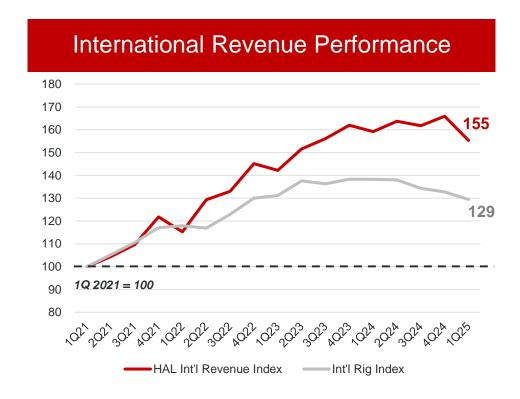
## Deliver Profitable International Growth

Balance growth with improved margins and returns

## Profitable International Growth

Portfolio Strength Drives Market Outperformance

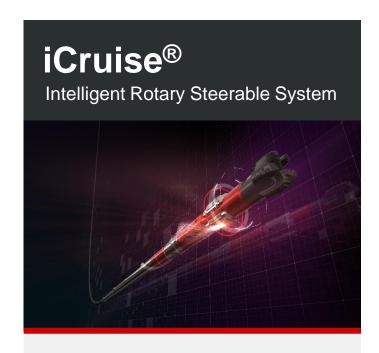




>55% of Halliburton's 1Q 2025 revenue was generated internationally



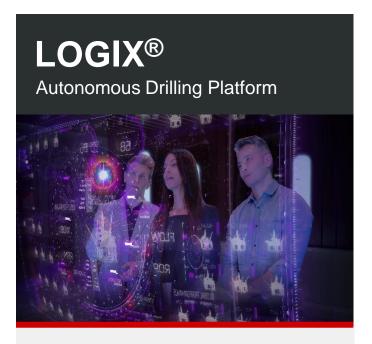
## Leading Drilling Technology Platforms



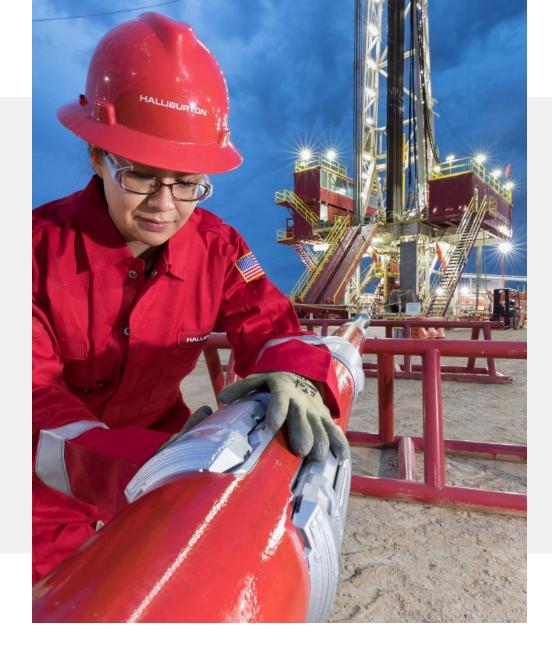
- High mechanical specifications enable faster drilling
- Modern electronics allow for accurate steering and improved reliability
- Automated drilling delivers predictable results



- Industry leading subsurface insights for better reservoir understanding
- Superior drilling performance
- Consistent well delivery



- Fully autonomous closed loop system, integrated with geosteering
- Combines physics-based models and machine learning to drill wells autonomously, consistently, and on-target



## Maximize Value in North America

Maximize free cash flow and returns on capital

## Zeus™ Electric Fracturing System



## **Power System**

- Grid Power Solutions
- Natural Gas Reciprocating Engines VoltaGrid®

#### **Patent Portfolio**

50+ patents and applications

#### **Performance**

- Q10<sup>™</sup> pump
- Over 4 years operating at scale
- Proven Service Quality
- All-Electric Location
- Robust Supply Chain

## Sensori™ Fracture Monitoring Service

Unlocks additional value through adaptive frac designs



## **Monitoring at Scale**

Continuous subsurface feedback

#### **Optimizes Fracture Effectiveness**

 Controls fracture behavior and improves output predictability

#### **Improves Asset Recovery**

Enables dynamic completion designs



## Improve Capital Efficiency

Structurally lower capital intensity supports stronger free cash flow generation

## Capital Efficiency

#### Lower Capital Intensity

#### CAPEX at 5-6% of revenue

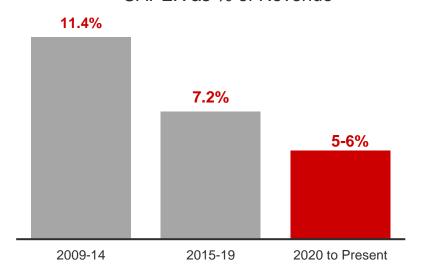
- Equipment design enhancements
- Digital technologies

Higher asset velocity

New materials

Changing portfolio mix

#### CAPEX as % of Revenue





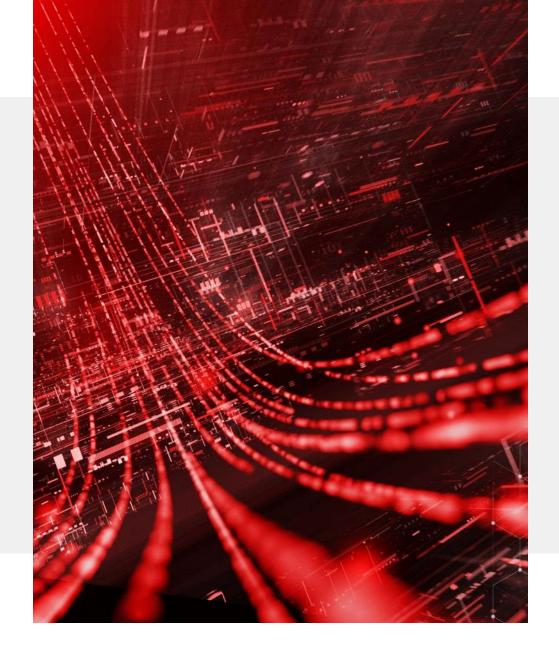
## Strengthen FCF Profile

~\$1.9B average annual FCF\* (2021-2024)



\* See slide 27 for reconciliation of Cash Flows from Operating Activities to Free Cash Flow.





# Accelerate Digital and Automation

Transform the way we work to make a quantum leap in productivity

## Digital

## Operational foundations and solution offerings that further enable Halliburton's value proposition



## Open Architecture Infrastructure

iEnergy®, AI, ML, Partnership

Collaboration, innovation, comprehensive solutions



#### **Internal Processes**

Workflows, Execution, Controls

Service delivery excellence and customer experience



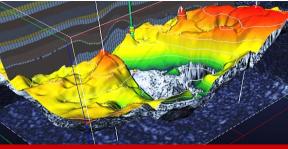
## Automation and Remote Operations

LOGIX®
Well Construction

Fracturing

Intelevate TM
Artificial Lift

Reliability, consistency and efficiency in operations



#### Software

**DS365®** 

Asset performance



## DecisionSpace®365 powered by iEnergy®

#### Subscription based suite of E&P cloud services

# Subsurface Gain invaluable insights to reduce subsurface risk and uncertainty.

## **Reservoir and Production**

Optimize production and reservoir recovery.

#### Sustainability

 Provide tools for more effective carbon management.

Open architecture, plug and play solutions, with intelligent business processes for efficiency and data driven decisions.

#### Well Construction

 Plan, design and construct safe, cost effective, and productive wells.

#### Agile Field Management

 Optimal asset decisions to reduce exploration to production timeline.

#### **DS365.ai**

 Augment subsurface, drilling and production decisions with precision Al and ML.





## Advance Sustainable Energy Future

Deliver affordable and reliable energy while lowering overall emissions

## Commitments

#### **Environmental**



- Engage customers on the emissions reduction journey
- Develop low environmental impact solutions and technology
- Provide reliable and data-based approach to reduce emissions

#### Social



- Provide a diverse and inclusive environment for our employees
- Target to outperform our sector in HSE performance
- Progress our Journey To Zero initiatives

#### Governance

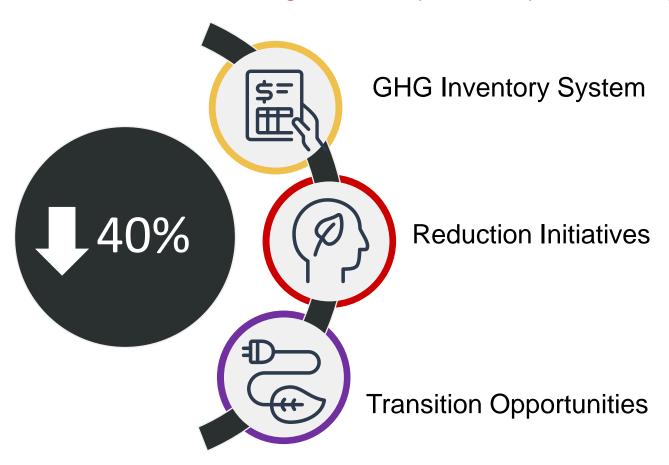


- Streamline our risk management
- Cultivate a sustainable supply chain
- Maintain qualified and diverse Board of Directors



## **Environmental Focus**

Emissions Reduction Target: reduce Scope 1 and Scope 2 emissions by 40% by 2035 from our baseline year of 2018



- Standardize and operationalize GHG data capture
- Process and governance of emissions sources and calculation
- Emissions data quality assurance and reporting in our <u>Annual & Sustainability Report</u>
- Use data-based approach to reduce Halliburton's emissions and environmental impact
- Reduce customers' operational emissions by providing lower environmental impact solutions (ex. Zeus<sup>™</sup> electric frac)
- Build on progressively achieving emissions target
- Customer-focused transition solutions
- Collaborate in carbon capture and storage and geothermal projects
- Halliburton Labs clean energy accelerator program for early-stage companies

## Financial Results

First Quarter 2025

## 1Q25 Revenue Breakdown

#### Middle East/Asia

- 1Q25 revenue of \$1.5 billion, a 6% increase year over year.
- Primarily driven by higher activity across multiple product service lines in Kuwait, increased stimulation activity and improved completion tool sales in Saudi Arabia, and increased fluid services in the United Arab Emirates.
- Partially offset by lower well construction activity in Saudi Arabia and Australia, decreased completion tool sales in Malaysia, and reduced drilling-related activity in Oman.

# 28%

#### North America

- 1Q25 revenue of \$2.2 billion, a 12% decrease year over year.
- Primarily driven by lower stimulation activity in US Land and decreased completion tool sales in the Gulf of America.
- Partially offset by higher artificial lift activity and improved drilling services in US Land and increased stimulation activity in the Gulf of America.

#### **Latin America**

- 1Q25 revenue of \$896 million, a 19% decrease year over year.
- Driven by lower activity across multiple product service lines in Mexico and decreased completion tool sales across the region.
- Partially offset by increased drilling-related services in Argentina, Brazil, and the Caribbean.

#### Europe/Africa

- 1Q25 revenue of \$775 million, a 6% increase year over year.
- Primarily driven by improved activity across multiple product service lines in Norway, higher well construction activity in Namibia, as well as improved completion tools sales in the Caspian Area.
- Partially offset by decreased activity across multiple product service lines in Senegal and Italy.

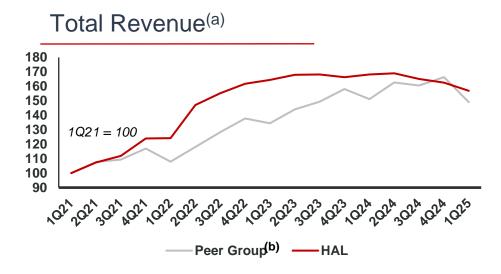


## Segment and Geographic Results

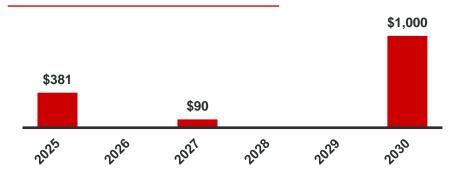
Millions of dollars

Revenue		Q123	Q2	223	Q323	Q423	_	Q124	Q224	Q324	. (	Q424	_	Q125	_	2023	202	4	ΥT	D 2025
By segment results:																				
Completion and Production		\$ 3,409	\$ 3	3,476	\$ 3,487	\$ 3,317	\$	3,373	\$ 3,401	\$ 3,299	\$	3,178	\$	3,120	\$	13,689	\$ 13,	251	\$	3,120
Drilling and Evaluation		2,268	2	2,322	2,317	2,422		2,431	2,432	2,39	8	2,432		2,297		9,329	9	,693		2,297
To	tal	\$ 5,677	\$ 5	,798	\$ 5,804	\$ 5,739	\$	5,804	\$ 5,833	\$ 5,697	7 \$	5,610	\$	5,417	\$	23,018	\$ 22,	944	\$	5,417
By geographic region:																				
North America	:	\$ 2,765	\$ 2	2,696	\$ 2,608	\$ 2,423	\$	2,546	\$ 2,481	\$ 2,386	3 \$	2,213	\$	2,236	\$	10,492	\$ 9,	626	\$	2,236
Latin America		915		994	1,048	1,030		1,108	1,097	1,05	3	953		896		3,987	4	,211		896
Europe / Africa / CIS		662		698	734	767		729	757	72	2	795		775		2,861	3	,003		775
Middle East / Asia		1,335	1	,410	1,414	1,519		1,421	1,498	1,53	6	1,649		1,510		5,678	6	,104		1,510
То	tal	\$ 5,677	\$ 5	,798	\$ 5,804	\$ 5,739	\$	5,804	\$ 5,833	\$ 5,697	7 \$	5,610	\$	5,417	\$	23,018	\$ 22,	944	\$	5,417
							Т						Т							
Operating Income/(Loss)		Q123	Q2	223	Q323	Q423	_	Q124	Q224	Q324	. (	Q424	_	Q125	_	2023	202	4	ΥT	D 2025
Completion and Production		\$ 666	\$	707	\$ 746	\$ 716	\$	688	\$ 723	\$ 669	\$	629	\$	531	\$	2,835	\$ 2,	709	\$	531
Drilling and Evaluation		369		376	378	420		398	403	40	6	401		352		1,543	1	,608		352
Corporate and other		(58)		(59)	(64)	(63)		(65)	(65)	(60	)	(65)		(66)		(244)	(	(255)		(66)
SAP S4 Upgrade Expense		_		(13)	(23)	(15)		(34)	(29)	(28	)	(33)		(30)		(51)	(	(124)		(30)
Impairments and other charges		_		_	_	_		_	_	(11	ŝ)	_		(356)		_	(	(116)		(356)
To	tal	\$ 977	\$ 1	,011	\$ 1,037	\$ 1,058	\$	987	\$ 1,032	\$ 87	1 \$	932	\$	431	\$	4,083	\$ 3,	822	\$	431
							Т						Т							
CAPEX	:	\$ 268	\$	303	\$ 409	\$ 399	\$	330	\$ 347	\$ 339	\$	426	\$	302	\$	1,379	\$ 1,	442	\$	302

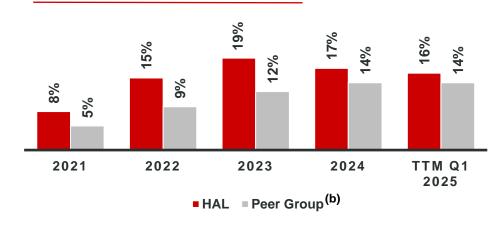
## **Financial Metrics**



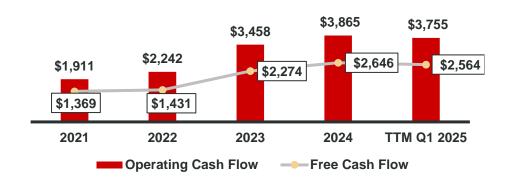
## Debt Maturity Profile(c) (\$M)



## Adjusted Return on Capital Employed(d)



## Cash Flow Performance<sup>(e)</sup> (\$M)



<sup>(</sup>a) Company and peer group revenue is indexed to 100 for Q1 2021.

b) Peer Group includes SLB and Baker Hughes Company. Data for peers is from published financial documents.

As of March 31st, 2025, par value of total debt outstanding beyond 2030 is \$6,132MM.

d) Excludes certain charges. Average capital employed is a statistical mean of the combined values of debt and shareholders' equity for the beginning and end of the period. Adjusted ROCE is calculated as: "Adjusted operating profit, net of taxes" divided by "Adjusted average capital employed." Adjusted ROCE is a non-GAAP measure; see slide 28 for reconciliation of our Net Income to Return on Capital Employed and Adjusted Return on Capital Employed.

See slide 27 for reconciliation of Cash Flows from Operating Activities to Free Cash Flow.

# Reconciliation of Cash Flows from Operating Activities to Free Cash Flow

(\$millions)	2021	2022	2023	2024	TTM Q1 2025
Total cash flows provided by operating activities	\$1,911	\$2,242	\$3,458	\$3,865	\$3,755
Capital expenditures	(799)	(1,011)	(1,379)	(1,442)	(1,414)
Proceeds from sales of property, plant, and equipment	257	200	195	223	223
Free cash flow (a)	\$1,369	\$1,431	\$2,274	\$2,646	\$2,564

<sup>(</sup>a) Free Cash Flow is a non-GAAP financial measure which is calculated as "Total cash flows provided by operating activities" less "Capital expenditures" plus "Proceeds from sales of property, plant, and equipment." Management believes that Free Cash Flow is a key measure to assess liquidity of the business and is consistent with the disclosures of Halliburton's direct, large-cap competitors.

## Reconciliation of Net Income to ROCE and Adjusted ROCE

(\$millions)	2021	2022	2023	2024	TTM Q1 2025
Net income attributable to company	\$1,457	\$1,572	\$2,638	\$2,501	\$2,099
Interest expense, net of taxes	407	404	378	350	342
Operating profit, net of taxes (b)	\$1,864	\$1,976	\$3,016	\$2,851	\$2,441
Adjustments, net of taxes (d)	(492)	384	189	143	383
Adjusted operating profit, net of taxes (d)	\$1,372	\$2,360	\$3,205	\$2,993	\$2,824
Average capital employed (c)	\$15,320	\$15,858	\$16,451	\$17,537	\$17,591
Average adjustments, net of taxes (e)	1,515	(54)	287	166	322
Adjusted average capital employed (e)	\$16,835	\$15,804	\$16,738	\$17,703	\$17,913
ROCE (a)	12%	12%	18%	16%	14%
Adjusted ROCE (f)	8%	15%	19%	17%	16%

<sup>(</sup>a) Management believes that net income attributable to the company adjusted for "Interest expense, net of taxes" is useful to investors to assess and understand operating performance, especially when comparing results with previous and subsequent periods or forecasting performance for future periods, primarily because management views this expense to be outside of the company's normal operating results. Management analyzes net income without the impact of this expense as an indicator of performance, to identify underlying trends in the business, and to establish operational goals. Return on capital employed (ROCE) is a non-GAAP financial measure Halliburton uses to determine how efficiently it uses capital to generate profits. ROCE is calculated as: "Operating profit, net of taxes" divided by "Average capital employed."

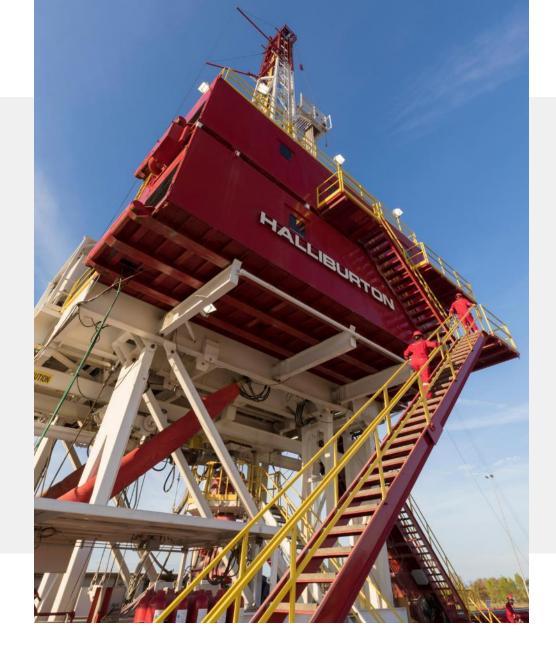
<sup>(</sup>b) Operating profit, net of taxes is calculated as: "Net income attributable to company" plus "Interest expense, net of taxes."

<sup>(</sup>c) Average capital employed is a statistical mean of the combined values of debt and shareholders' equity for the beginning and end of the period.

<sup>(</sup>d) Adjusted operating profit, net of taxes is calculated as: "Operating profit, net of taxes" plus "Adjustments, net of taxes." "Adjustments, net of taxes" are items comprising impairments and other charges, please see our year end earnings release for details on the adjustments for each period.

<sup>(</sup>e) Adjusted average capital employed is calculated as "Average capital employed" plus "Average Adjustments, net of taxes." "Average adjustments, net of taxes" is calculated as the sum of the average of "Adjustments, net of taxes" at the beginning and end of the respective period.

<sup>(</sup>f) Adjusted ROCE is calculated as: "Adjusted operating profit, net of taxes" divided by "Adjusted average capital employed."



## Capital Returns

## Shareholder Returns

#### **Announced Capital Return Framework**

At Least

50%

of Annual Free Cash Flow<sup>a</sup> returned to shareholders going forward

#### a) See slide 27 for reconciliation of Cash Flows from Operating Activities to Free Cash Flow.

- b) Repurchased ~22.7M shares.
- c) Repurchased ~30.5M shares.
- d) Repurchased ~9.6M shares.
- e) As of March 31st, 2025.

#### Form of Distribution

## **Dividends**

Dividend of \$0.17 / share in Q1 2025

## **Share Repurchases**

- Repurchased ~\$800M of securities in 2023<sup>b</sup>
- Repurchased ~\$1B of securities in 2024<sup>c</sup>
- Repurchased ~\$250M of securities in Q1 2025<sup>d</sup>
- ~\$2.8 billion repurchase authorization remaining<sup>e</sup>



## Why Halliburton

Only integrated services company with a strong presence in both North America and International markets

Strong culture of execution

Differentiated technology to drive efficiency

Financial outperformance

Advancing a sustainable energy future





## THANK YOU

David Coleman
Senior Director, Investor Relations
(281) 871-2688
investors@halliburton.com