



# LEADING THE CLEAN ENERGY TRANSFORMATION





2025 First Quarter Results & Outlook April 24, 2025





This presentation is made as of the date hereof and contains "forward-looking statements" as defined in Rule 3b-6 of the Securities Exchange Act of 1934, Rule 175 of the Securities Act of 1933, and relevant legal decisions. The forward-looking statements are subject to risks and uncertainties. All forward-looking statements should be considered in the context of the risk and other factors detailed from time to time in CMS Energy's and Consumers Energy's Securities and Exchange Commission filings. Forward-looking statements should be read in conjunction with "FORWARD-LOOKING STATEMENTS AND INFORMATION" and "RISK FACTORS" sections of CMS Energy's and Consumers Energy's most recent Form 10-K and as updated in reports CMS Energy and Consumers Energy file with the Securities and Exchange Commission. CMS Energy's and Consumers Energy's "FORWARD-LOOKING STATEMENTS AND INFORMATION" and "RISK FACTORS" sections are incorporated herein by reference and discuss important factors that could cause CMS Energy's and Consumers Energy's results to differ materially from those anticipated in such statements. CMS Energy and Consumers Energy undertake no obligation to update any of the information presented herein to reflect facts, events or circumstances after the date hereof.

The presentation also includes non-GAAP measures when describing CMS Energy's results of operations and financial performance. A reconciliation of each of these measures to the most directly comparable GAAP measure is included in the appendix and posted on our website at <a href="https://www.cmsenergy.com">www.cmsenergy.com</a>.

Investors and others should note that CMS Energy routinely posts important information on its website and considers the Investor Relations section, <u>www.cmsenergy.com/investor-relations</u>, a channel of distribution.

#### **Investment Thesis...**





Industry-leading clean energy commitments

Excellence through the **CE WAY** 

Top-tier regulatory jurisdiction<sup>a</sup> with attractive growth

Over two decades of industry-leading financial performance

Presentation endnotes are included after the appendix.

#### Premium total shareholder return

6% to 8% adjusted EPS growth +  $\sim 3\%$  dividend yield

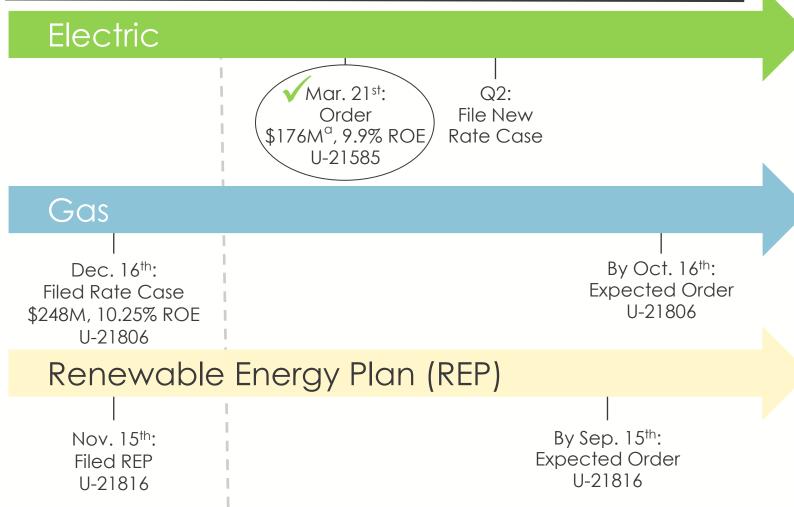
#### Michigan's Strong Regulatory Environment . . .



2024

#### **Supportive Energy Policy**

- Timely recovery of investments
  - ✓ Forward-looking test years/earn authorized ROEs
  - √ 10-month rate cases
  - ✓ Monthly fuel adjustment trackers (PSCR/GCR)
  - ✓ Constructive ROEs
- Supportive incentives enhanced w/ 2023 Michigan Energy Law
  - ✓ Energy efficiency incentives
  - ✓ FCM adder on PPAs
- Appointed commissioners



2025

#### CMS Energy is Well-Positioned . . .



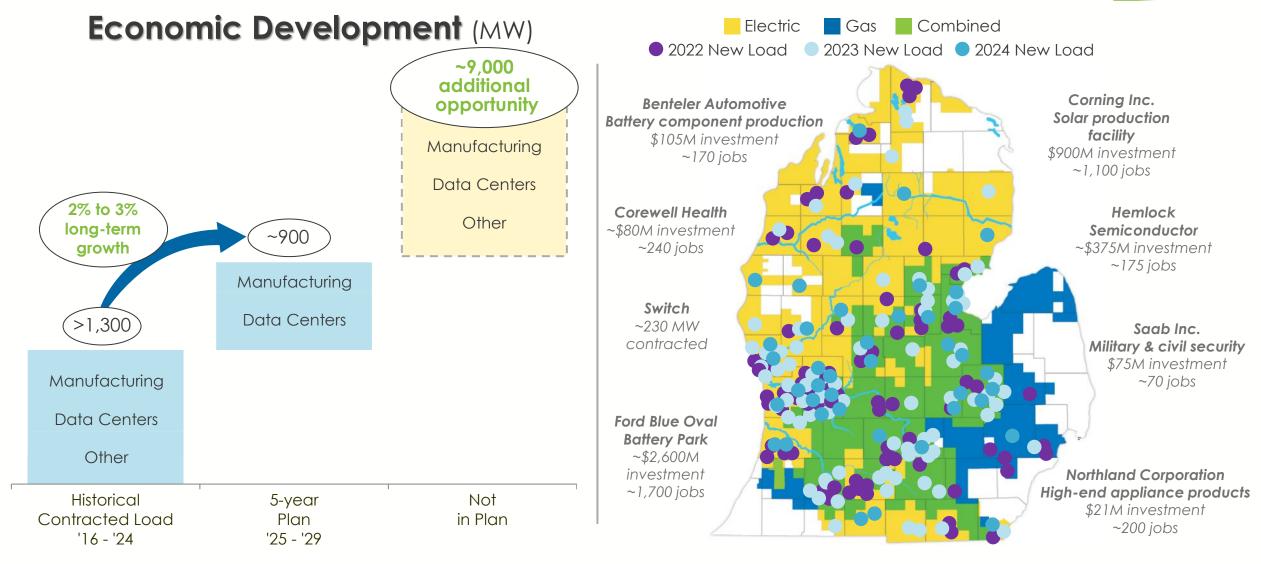
Sector	Top	of	Mind
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#### **Risk Mitigants**

Tariff Impacts	<ul> <li>~90% of supply chain domestically sourced with broad vendor redundancy</li> <li>Manageable inflationary impacts skewed toward capital</li> <li>~95% –100% of gas supply domestically sourced</li> <li>No imported electricity from Canada / net exporter into MISO</li> </ul>
Potential IRA Repeal	<ul> <li>✓ Strong industry and bipartisan congressional support for the IRA</li> <li>✓ 2023 MI Energy Law provides support for renewables and operational/financial flexibility</li> </ul>
Industrial Recession Risk	<ul> <li>✓ Auto sector only represents ~2% of total gross margin (including tier I &amp; II suppliers)</li> <li>✓ Top 10 customers combined represent ~2½% of total gross margin</li> <li>✓ Grand Rapids is in the heart of our electric service territory with strong diversified commercial &amp; industrial load</li> </ul>

#### **Expansive Economic Development Efforts...**





#### Financial Results & Outlook . . .



Q1 2025 Results	Amount	Commentary
Adjusted EPS	\$1.02	Executing on Plan

#### 2025 Full-Year Outlook

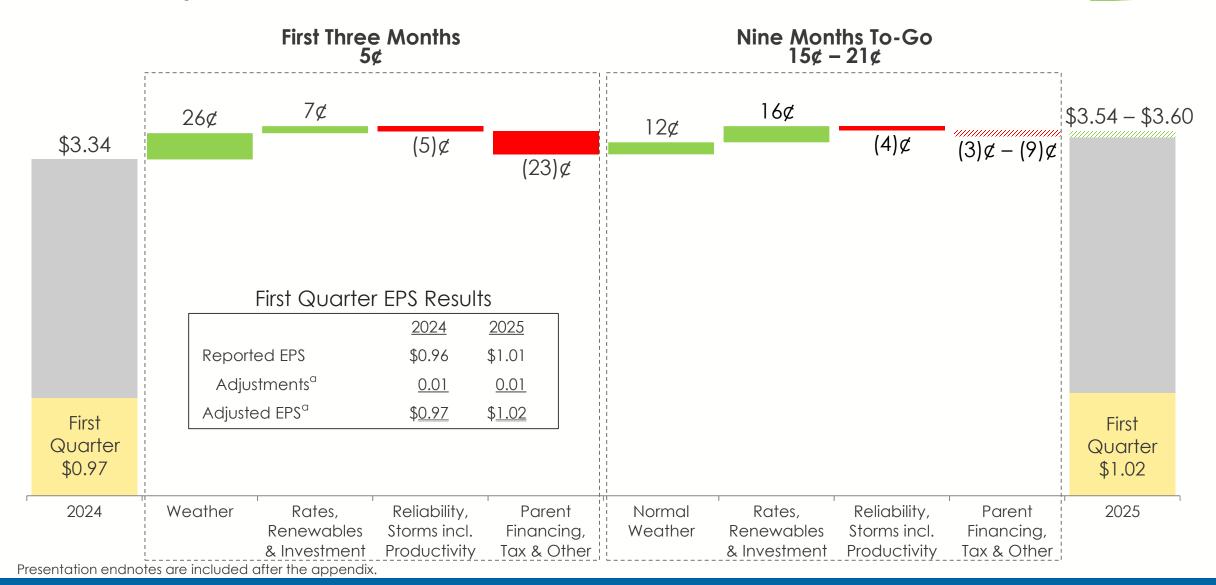
Adjusted EPS Guidance	\$3.54 - \$3.60	Toward the high end
Annual Dividend Per Share (DPS)	\$2.17	Up 11¢

#### **Long-Term Outlook**

Adjusted EPS Growth	+6% to +8%	Toward the high end
Dividend Payout Ratio	~60% payout over time	Consistent DPS growth
Utility Capital Plan (\$B) <sup>a</sup>	\$20	Up \$3 vs. prior plan

#### 2025 Adjusted EPS...





... continued confidence toward the high end.

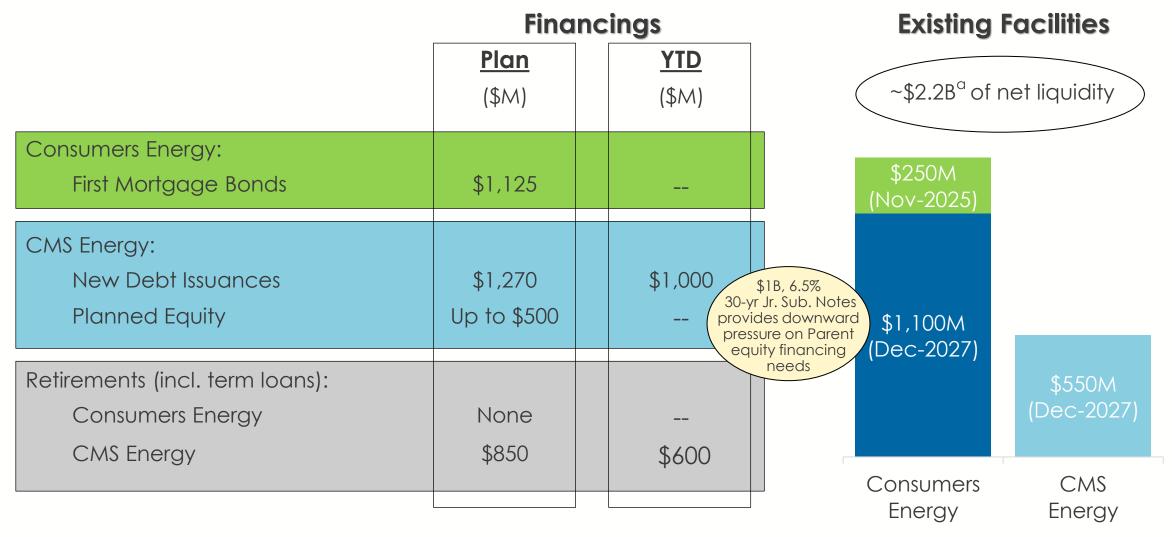
#### Strong Balance Sheet . . .



Consumers Energy	S&P	Moody's	Fitch	Key Strengths
Senior Secured	Α	A1	A+	✓ Forward-looking recovery
Commercial Paper	A-2	P-2	F-2	✓ Constructive rate construct
Outlook	Stable	Stable	Stable	✓ Strong operating cash flow generation
CMS Energy				
Senior Unsecured	BBB	Baa2	BBB	✓ 100% fixed rate debt
Junior Subordinated	BBB-	Baa3	BB+	✓ Hybrid debt (w/ equity credit)
Outlook	Stable	Stable	Stable	✓ Limited near-term maturities
Last Review	Dec. 2024	Mar. 2024	Mar. 2025	

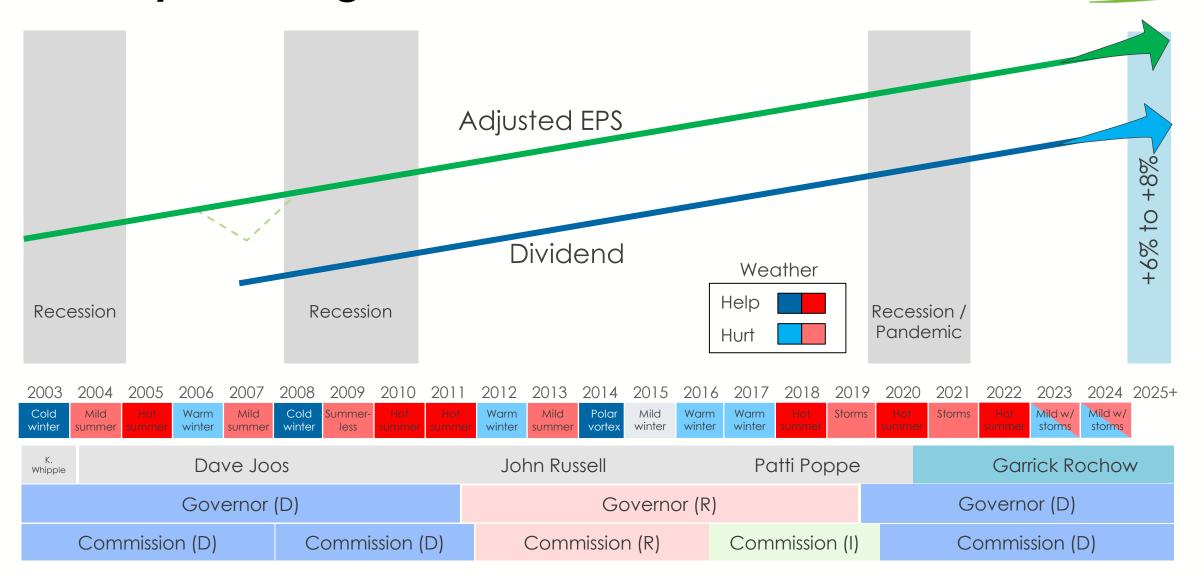
#### 2025 Planned Financings . . .





#### Industry-Leading Financial Performance . . .







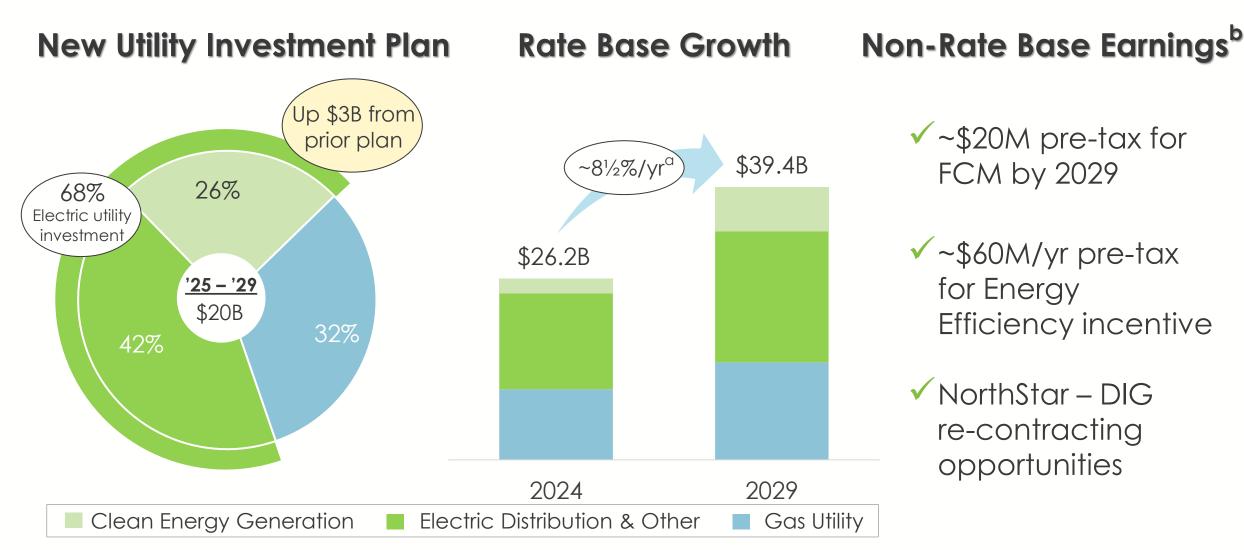
# Q&A Thank You!



# Appendix

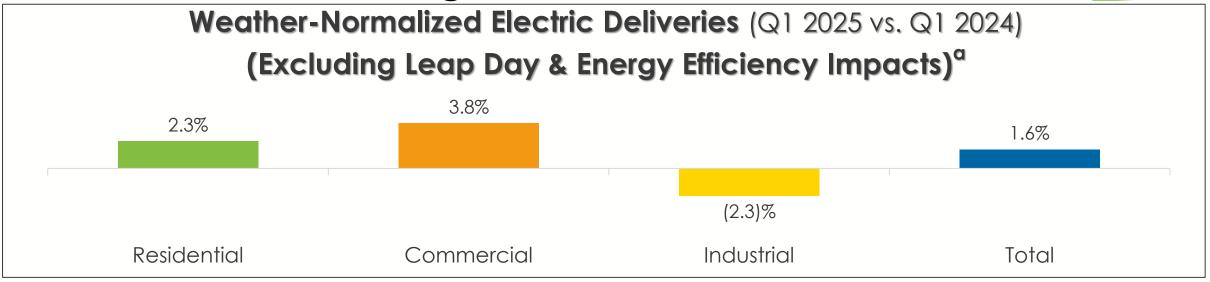
#### **Updated Customer Investment Plan...**





#### Electric Sales Offering Favorable Mix . . .





#### **Residential Customer Growth**

(5-Yr Avg. Customer Count)

2019 - 2024

Electric Customers  $>\frac{1}{2}\%$ 

Gas Customers  $>\frac{1}{2}\%$ 

#### 2025 Adj. EPS Sensitivities

(1% Full Year △ in Volume)

1 . ,	—	,
	Electric	Gas
Residential	4¢	3¢
Commercial	21/2	~1/2
Industrial	1/2	~1/2

Auto Industry (incl. Tier 1 and 2) make up ~2% of total gross margin

#### 2025 Sensitivities . . .



#### **Full-Year Impact**

		<u>Sensitivity</u>		Adj. EPS		<u>OCF</u>
Sales <sup>a</sup>				$(\not\subset)$		(\$M)
Electric (~37,000 GWh)	<u>+</u>	1%	<u>+</u>	7	<u>+</u>	27
Gas (~308 Bcf)	<u>+</u>	1	<u>+</u>	4	<u>+</u>	17
Gas Prices	<u>+</u>	50¢	<u>+</u>	0	<u>+</u>	60
Utility Earned ROE						
Electric	<u>+</u>	10 bps	<u>+</u>	2	<u>+</u>	8
Gas	<u>+</u>	10	<u>+</u>	1	<u>+</u>	6
Interest Rates	<u>+</u>	25 bps	+	< 1	+	< 1
Effective Tax Rate (19%)	<u>+</u>	100 bps	+	4	+	0

2023 Auj. Era sensilivilles
(1% Full Year △ in Volume)
Electric Gas

2025 Adi EDS Consitivitios

(1% Full Year △ in Volume)					
	Electric	Gas			
Residential	4¢	3¢			
Commercial	21/2	~1/2			
Industrial	1/2	~1/2			



## **Endnotes**

#### **Presentation Endnotes**



**Slide 3:** <sup>a</sup>UBS Research, 2024 state rankings and D.C.

Slide 4: a\$176M order includes a \$22M surcharge related to distribution investments made in 2023 above prior approved levels

Slide 7: a\$20B utility capital investment plan (2025-2029), up \$3B from prior plan (2024-2028)

**Slide 8:** <sup>a</sup>Adjusted EPS; see GAAP reconciliation on slide 20

Slide 10: a\$1,766M in unreserved revolvers + \$439M of unrestricted cash; excludes cash unavailable for debt retirement, such as cash held at NorthStar

**Slide 14:** <sup>a</sup>Assumes \$26.2B rate base in 2024, \$39.4B in 2029, CAGR <sup>b</sup>Over plan period years 2025-2029

Slide 15: "YTD 2025 over YTD 2024 change in GWh, excludes ROA (see reconciliation table below)

	Three Months Ended				Ex. 2024	
Weather-Normalized Electric Deliveries (In Millions of kWh)	3/31/2025	3/31/2024	% Change	Ex. EWR	Leap Day	% Change
Residential	3,215	3,240	-0.8%	2.0%	1.1%	2.3%
Commercial	2,911	2,891	0.7%	2.0%	1.1%	3.8%
Industrial	2,040	2,156	-5.4%	2.0%	1.1%	-2.3%
Total	8,166	8,287	-1.5%	2.0%	1.1%	1.6%

**Slide 16:** <sup>a</sup>Reflects 2025 sales forecast; weather-normalized



CMS Energy provides historical financial results on both a reported (GAAP) and adjusted (non-GAAP) basis and provides forward-looking guidance on an adjusted basis. During an oral presentation, references to "earnings" are on an adjusted basis. All references to net income refer to net income available to common stockholders and references to earnings per share are on a diluted basis. Adjustments could include items such as discontinued operations, asset sales, impairments, restructuring costs, business optimization initiative, changes in accounting principles, voluntary separation program, changes in federal tax policy, regulatory items from prior years, unrealized gains or losses from mark-to-market adjustments, recognized in net income related to NorthStar Clean Energy's interest expense, or other items. Management views adjusted earnings as a key measure of the company's present operating financial performance and uses adjusted earnings for external communications with analysts and investors. Internally, the company uses adjusted earnings to measure and assess performance. Because the company is not able to estimate the impact of specific line items, which have the potential to significantly impact, favorably or unfavorably, the company's reported earnings in future periods, the company is not providing reported earnings guidance nor is it providing a reconciliation for the comparable future period earnings. The adjusted earnings should be considered supplemental information to assist in understanding our business results, rather than as a substitute for the reported earnings.

### **GAAP Reconciliation**



### CMS ENERGY CORPORATION Reconciliation of GAAP Net Income to Non-GAAP Adjusted Net Income (Unaudited)

In Millions, Except Per Share Amounts

		Three Months Ended			
	3/	/31/25	3/31/24		
Net Income Available to Common Stockholders	\$	302	\$	285	
Reconciling items:					
Other exclusions from adjusted earnings**		3		4	
Tax impact		(1)		(1)	
Voluntary separation program		-		*	
Tax impact				(*)	
Adjusted net income – non-GAAP	\$	304	\$	288	
Average Common Shares Outstanding - Diluted		299.1		297.2	
Diluted Earnings Per Average Common Share					
Reported net income per share	\$	1.01	\$	0.96	
Reconciling items:					
Other exclusions from adjusted earnings**		0.01		0.01	
Tax impact		(*)		(*)	
Voluntary separation program		-		*	
Tax impact				(*)	
Adjusted net income per share – non-GAAP	\$	1.02	\$	0.97	

<sup>\*</sup> Less than \$0.5 million or \$0.01 per share.

 $<sup>\</sup>ensuremath{^{**}}$  Includes restructuring costs and business optimization initiative.