



Leidos Q2 FY25 Earnings Conference Call

AUGUST 5, 2025

FORWARD-LOOKING STATEMENTS

Certain statements contain or are based on "forward-looking" information within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by words such as "expects," "intends," "plans," "anticipates," "believes," "estimates," "guidance" and similar words or phrases. Forward-looking statements include, among others, estimates of our future growth, strategy and financial and operating performance, including future revenues, adjusted EBITDA margins, diluted EPS (including on a non-GAAP basis) and cash flows provided by operating activities, as well as statements about renewal of existing contracts upon recompetition, including within our health managed services business, business contingency plans, government budgets and the ongoing Continuing Resolution, uncertainties in tax due to new tax legislation or other regulatory developments, strategy, planned investments, sustainability goals and our future dividends, share repurchases, capital expenditures, debt repayments, acquisitions, dispositions and cash flow conversion. These statements reflect our belief and assumptions as to future events that may not prove to be accurate.

Actual performance and results may differ materially from those results anticipated by our guidance and other forward-looking statements depending on a variety of factors, including, but not limited to: developments in the U.S. government defense and non-defense budgets, including budget reductions, sequestration, implementation of spending limits or changes in budgetary priorities, delays in the U.S. government budget process or a government shutdown, or the U.S. government's failure to raise the debt ceiling, which increases the possibility of a default by the U.S. government on its debt obligations, related credit-rating downgrades, or an economic recession; uncertainties in tax due to new tax legislation or other regulatory developments; deterioration of economic conditions or weakening in credit or capital markets; uncertainty in the consequences of current and future geopolitical events; inflationary pressures and fluctuations in interest rates; delays in the U.S. government contract procurement process or the award of contracts and delays or loss of contracts as a result of competitor protests; changes in U.S. government procurement rules, regulations and practices, including its organizational conflict of interest rules; changes in global trade policies, tariffs and other measures that could restrict international trade;

increased preference by the U.S. government for minority-owned, small and small disadvantaged businesses; fluctuations in foreign currency exchange rates; our compliance with various U.S. government and other government procurement rules and regulations; governmental reviews, audits and investigations of our company; our ability to effectively compete and win contracts with the U.S. government and other customers; our ability to respond rapidly to emerging technology trends, including the use of artificial intelligence; our reliance on information technology spending by hospitals/healthcare organizations; our reliance on infrastructure investments by industrial and natural resources organizations; energy efficiency and alternative energy sourcing investments; investments by U.S. government and commercial organizations in environmental impact and remediation projects; the effects of an epidemic, pandemic, or similar outbreak may have on our business, financial position, results of operations and/or cash flows; our ability to attract, train and retain skilled employees, including our management team, and to obtain security clearances for our employees; our ability to accurately estimate costs, including cost increases due to inflation, associated with our firm-fixed-price contracts and other contracts; resolution of legal and other disputes with our customers and others or legal or regulatory compliance issues; cybersecurity, data security or other security threats, system failures or other disruptions of our business; our compliance with international, federal, state and local laws and regulations regarding privacy, data security, protection, storage, retention, transfer, disposal, and other processing, technology protection and personal information; the damage and disruption to our business resulting from natural disasters and the effects of climate change; our ability to effectively acquire businesses and make investments; our ability to maintain relationships with prime contractors, subcontractors and joint venture partners; our ability to manage performance and other risks related to customer contracts; the failure of our inspection or detection systems to detect threats; the adequacy of our insurance programs, customer indemnifications or other liability protections designed to protect us from significant product or other liability claims, including cybersecurity attacks; our ability to manage risks associated with our international business;

our ability to comply with the U.S. Foreign Corrupt Practices Act, the U.K. Bribery Act of 2010 and similar worldwide anti-corruption and anti-bribery laws and regulations; our ability to protect our intellectual property and other proprietary rights by third parties of infringement, misappropriation or other violations by us of their intellectual property rights; our ability to prevail in litigation brought by third parties of infringement, misappropriation or other violations by us of their intellectual property rights; our ability to declare or increase future dividends based on our earnings, financial condition, capital requirements and other factors, including compliance with applicable law and our agreements; our ability to grow our commercial health and infrastructure businesses, which could be negatively affected by budgetary constraints faced by hospitals and by developers of energy and infrastructure projects; our ability to successfully integrate acquired businesses; and our ability to execute our business plan and long-term management initiatives effectively and to overcome these and other known and unknown risks that we face.

These are only some of the factors that may affect the forward-looking statements. For further information concerning risks and uncertainties associated with our business, please refer to the filings we make from time to time with the U.S. Securities and Exchange Commission (SEC), including the "Risk Factors," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Legal Proceedings" sections of our latest Annual Report on Form 10-K and Quarterly Reports on Form 10-Q, all of which may be viewed or obtained through the Investor Relations section of our website at www.leidos.com.

All information is as of August 5, 2025. Leidos expressly disclaims any duty to update the guidance or any other forward-looking statement to reflect subsequent events, actual results or changes in Leidos' expectations. Leidos also disclaims any duty to comment upon or correct information that may be contained in reports published by investment analysts or others.

NON-GAAP FINANCIAL MEASURES

This presentation includes certain non-GAAP financial measures, such as organic growth, non-GAAP operating income, non-GAAP operating margin, non-GAAP effective tax rate, non-GAAP diluted earnings per share (EPS), adjusted earnings before interest, taxes, depreciation and amortization (EBITDA), adjusted EBITDA margin, non-GAAP free cash flow and non-GAAP free cash conversion.

These are not measures of financial performance under generally accepted accounting principles in the U.S. and, accordingly, these measures should not be considered in isolation or as a substitute for the comparable GAAP measures and should be read in conjunction with the Company's consolidated financial statements prepared in accordance with GAAP.

Management believes that these non-GAAP measures provide another representation of Leidos' results of operations and financial condition, including its ability to comply with financial covenants. These non-GAAP measures are frequently used by financial analysts covering Leidos and its peers. Leidos' computation of its non-GAAP measures may not be comparable to similarly titled measures reported by other companies, thus limiting their use for comparability.

Leidos does not provide a reconciliation of forward-looking adjusted EBITDA margins or non-GAAP diluted EPS to GAAP net income, due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for such reconciliation. Because certain deductions for non-GAAP exclusions used to calculate projected net income may vary significantly based on actual events, Leidos is not able to forecast on a GAAP basis with reasonable certainty all deductions needed in order to provide a GAAP calculation of projected net income at this time. The amounts of these deductions may be material and, therefore, could result in projected GAAP net income and diluted EPS being materially less than projected adjusted EBITDA margins and non-GAAP diluted EPS.

A reconciliation between all non-GAAP measures used in this presentation to the most directly comparable GAAP measure is contained in the appendix.

CEO KEY MESSAGES

Excellent Q2 in a dynamic environment — raising guidance on all metrics

OBBB funding / Administration priorities tightly aligned to NorthStar 2030 and Leidos core capabilities

- Golden Dome
- FAA Air Traffic Control / TSA Screening
- Port and Border Security / Counter-Drone
- Veteran Health and Service

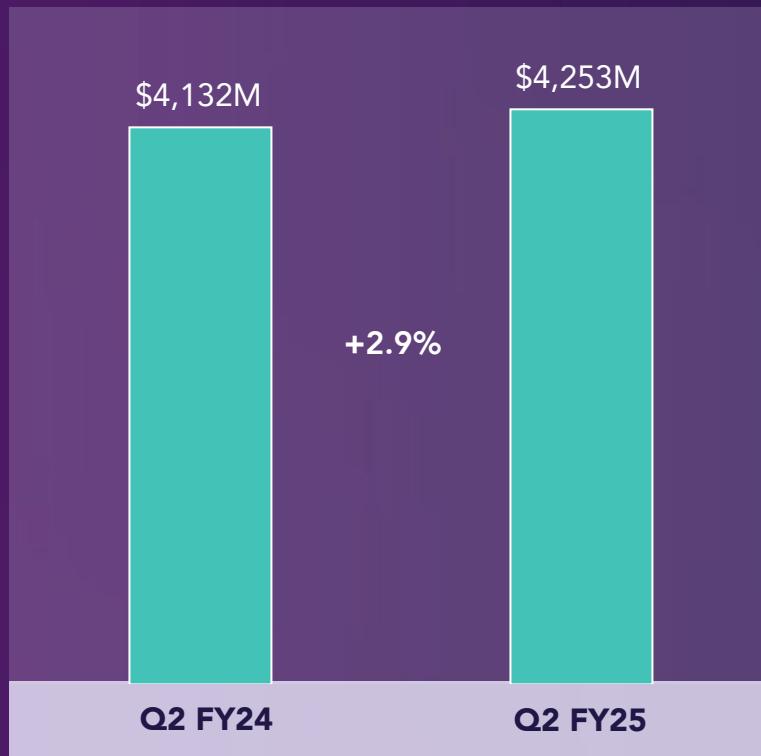
Pole position to support expansion of autonomous naval fleet

Deploying Trusted Mission AI internally to lead our own positive disruption

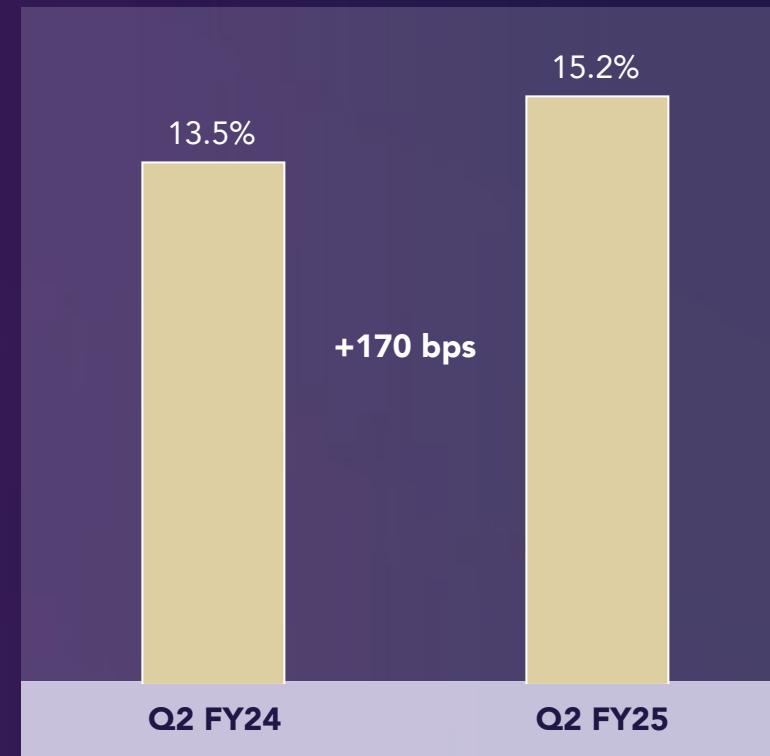
Improving environment supports multi-faceted capital deployment

Q2 FY25 RESULTS: INCOME STATEMENT

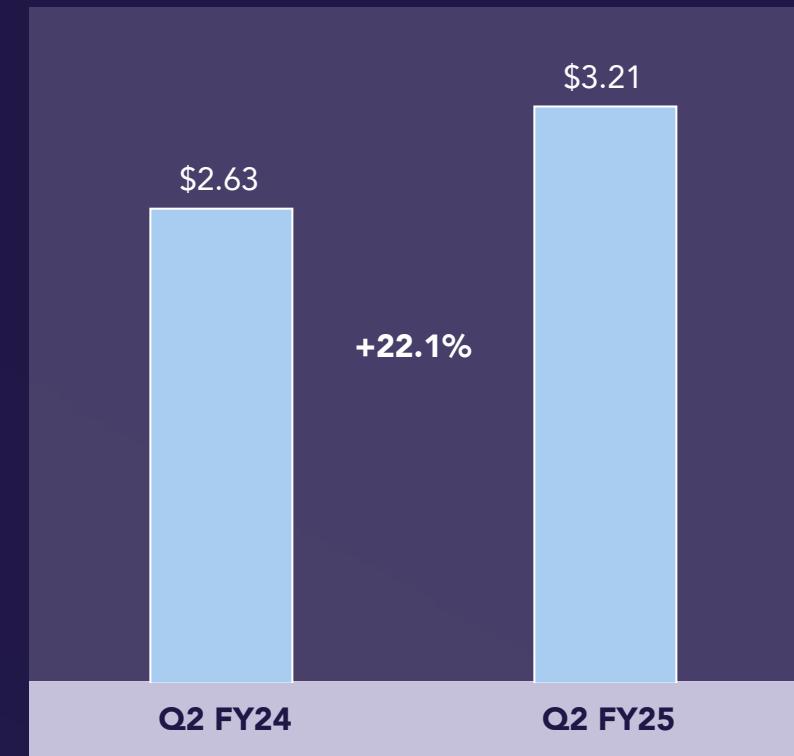
Revenues



Adjusted EBITDA Margin

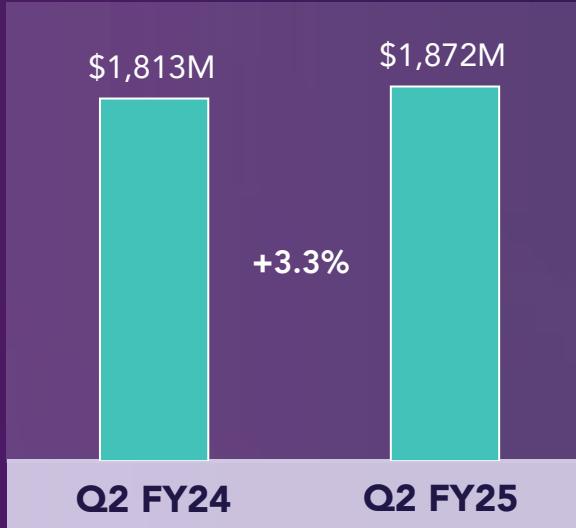


Non-GAAP Diluted EPS

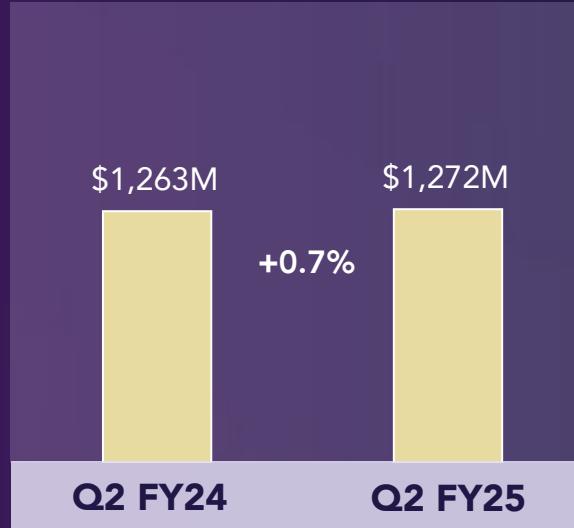


Q2 FY25 RESULTS: SEGMENT VIEW

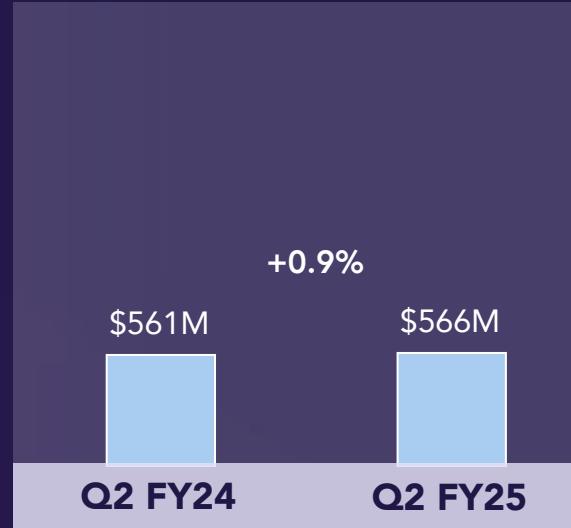
National Security & Digital



Health & Civil



Commercial & International



Defense Systems



Revenue

Non-GAAP OI %

Q2 FY25 RESULTS: CASH FLOW / BALANCE SHEET



Cash Flow Generation

Strong EBITDA generation drove free cash flow conversion of 110%

- Operating cash flow **\$486M**
- Capital Expenditures **\$(29)M**
- Non-GAAP free cash flow **\$457M**



Capital Deployment

Completed Kudu acquisition for a preliminary net purchase consideration of \$291M, and a \$500M accelerated share repurchase

- Total return to shareholders **\$61M**
- Cash flows from investing activities **\$(314)M**
- Cash flows from financing activities **\$(83)M**



Balance Sheet

Healthy balance sheet enables optionality for debt paydown, strategy-aligned M&A, and additional share repurchases

- Strong liquidity **>\$1.5B**
- Total debt **\$5.1B**
- Leverage ratio (gross) **2.2x**
- Leverage ratio (net) **1.8x**

2025 GUIDANCE

MEASURE	CURRENT	PRIOR
Revenues (B)	\$17.00 - \$17.25	\$16.90 - \$17.30
Adjusted EBITDA Margin	Mid 13%	Mid-High 12%
Non-GAAP Diluted EPS	\$11.15 - \$11.45	\$10.35 - \$10.75
Cash Flows Provided by Operating Activities (B)	Approximately \$1.65	Approximately \$1.45

Key Drivers

- Confidence from strong H1 performance and greater clarity on macro environment
- Prudently managing for potential customer delays and other unknowns
- Ranges reflect planned uptick in growth investments, more normal indirect spending
- Cash includes \$50M from additional EBITDA and \$150M from tax policy changes
- Accounts for modest contribution from Kudu acquisition

APPENDIX

Non-GAAP Reconciliations

ORGANIC GROWTH

(in millions, except growth rates)	Q2 FY25	Q2 FY24	% Change
National Security & Digital			
Revenues, as reported	\$ 1,872	\$ 1,813	3%
Acquisition revenues ⁽¹⁾	12	—	
Organic revenues	1,860	1,813	3%
Health & Civil			
Revenues, as reported	1,272	1,263	1%
Commercial & International			
Revenues, as reported	566	561	1%
Defense Systems			
Revenues, as reported	543	495	10%
Total Operations			
Revenues, as reported	4,253	4,132	3%
Acquisition and divestiture revenues ⁽¹⁾	12	—	
Organic revenues	\$ 4,241	\$ 4,132	3%

Note:

1. Current period acquisition revenues reflect revenues in the current as reported figures for 12 months from closing of each acquisition. Acquisition revenues for the three months ended July 4, 2025 for the National Security & Digital segment include Kudu Dynamics (acquired May 23, 2025).

NON-GAAP INCOME METRICS

(in millions, except per share amounts)	Three Months Ended July 4, 2025				Three Months Ended June 28, 2024			
	As reported	Acquisition, integration and restructuring costs	Amortization of acquired intangibles	Non-GAAP results	As reported	Acquisition, integration and restructuring costs ⁽¹⁾	Amortization of acquired intangibles	Goodwill impairment charges
Operating income	\$ 571	\$ 2	\$ 32	\$ 605	\$ 475	\$ 13	\$ 36	\$ 524
Non-operating expense, net	(53)	—	—	(53)	(49)	—	—	(2)
Income before income taxes	518	2	32	552	426	13	36	(2)
Income tax expense ⁽²⁾	(125)	(1)	(7)	(133)	(102)	(3)	(8)	(113)
Net income	393	1	25	419	324	10	28	(2)
Less: net loss attributable to non-controlling interest	2	—	—	2	2	—	—	2
Net income attributable to Leidos common stockholders	\$ 391	\$ 1	\$ 25	\$ 417	\$ 322	\$ 10	\$ 28	\$ (2)
Diluted EPS attributable to Leidos common stockholders ⁽³⁾	\$ 3.01	\$ 0.01	\$ 0.19	\$ 3.21	\$ 2.37	\$ 0.07	\$ 0.21	\$ (0.01)
Diluted shares	130	130	130	130	136	136	136	136
Income before income taxes	518	2	32	552	426	13	36	(2)
Depreciation expense	40	—	—	40	35	—	—	35
Amortization of intangibles	32	—	(32)	—	36	—	(36)	—
Interest expense, net	55	—	—	55	51	—	—	51
Adjusted EBITDA	\$ 645	\$ 2	\$ —	\$ 647	\$ 548	\$ 13	\$ —	\$ (2)
Adjusted EBITDA margin ⁽⁴⁾	15.2 %			15.2 %			13.3 %	
	13.5 %							

Notes:

1. Asset markdowns associated with restructuring activities were recorded to "Cost of revenues" in the condensed consolidated statements of operations.
2. Calculation uses an estimated statutory tax rate on non-GAAP adjustments.
3. Earnings per share is computed independently for each of the non-GAAP adjustment presented and therefore may not sum to the total non-GAAP earnings per share due to rounding.
4. Adjusted EBITDA divided by revenues (slide 5).

NON-GAAP SEGMENT OPERATING INCOME

Three Months Ended July 4, 2025						
(in millions, except margin percentages)	Operating income (loss)	Acquisition, integration and restructuring costs	Amortization of acquired intangibles	Non-GAAP operating income (loss)	Non-GAAP operating margin ⁽²⁾	
National Security & Digital	\$ 188	\$ —	\$ 7	\$ 195	10.4 %	
Health & Civil	311	—	6	317	24.9 %	
Commercial & International	40	1	7	48	8.5 %	
Defense Systems	41	—	12	53	9.8 %	
Corporate	(9)	1	—	(8)	NM	
Total	<u>\$ 571</u>	<u>\$ 2</u>	<u>\$ 32</u>	<u>\$ 605</u>	<u>14.2 %</u>	

Three Months Ended June 28, 2024						
(in millions, except margin percentages)	Operating income (loss)	Acquisition, integration and restructuring costs ⁽¹⁾	Amortization of acquired intangibles	Non-GAAP operating income (loss)	Non-GAAP operating margin ⁽²⁾	
National Security & Digital	\$ 183	\$ —	\$ 5	\$ 188	10.4 %	
Health & Civil	307	—	7	314	24.9 %	
Commercial & International	(11)	8	7	4	0.7 %	
Defense Systems	34	—	17	51	10.3 %	
Corporate	(38)	5	—	(33)	NM	
Total	<u>\$ 475</u>	<u>\$ 13</u>	<u>\$ 36</u>	<u>\$ 524</u>	<u>12.7 %</u>	

Notes:

1. Asset markdowns associated with restructuring activities were recorded to "Cost of revenues" in the condensed consolidated statements of operations.
2. Non-GAAP operating income (loss) divided by revenues (slides 5 and 6).

NM - Not Meaningful

NON-GAAP FREE CASH FLOW

<i>(in millions, except conversion ratio)</i>	Three Months Ended	
	July 4, 2025	June 28, 2024
Net cash provided by operating activities ⁽¹⁾	\$ 486	\$ 381
Payments for property, equipment and software	(29)	(23)
Non-GAAP free cash flow	\$ 457	\$ 358
Net income attributable to Leidos common stockholders	\$ 391	\$ 322
Acquisition, integration and restructuring costs ⁽²⁾⁽³⁾	1	10
Amortization of acquired intangibles ⁽²⁾	25	28
Gain on sale of intangible assets	—	(2)
Non-GAAP net income attributable to Leidos common stockholders	\$ 417	\$ 358
Operating cash flow conversion ratio ⁽⁴⁾	124 %	118 %
Non-GAAP free cash flow conversion ratio ⁽⁵⁾	110 %	100 %

Notes:

1. Net cash provided by operating activities for the three months ended June 28, 2024, was recast to reflect a change in accounting policy.
2. After-tax expenses excluded from non-GAAP net income.
3. Asset markdowns associated with restructuring activities were recorded to "Cost of revenues" in the condensed consolidated statements of operations.
4. Net cash provided by operating activities divided by net income attributable to Leidos common stockholders.
5. Free cash flow divided by non-GAAP net income attributable to Leidos common stockholders.