

©POP MART.All rights reserved **POP MART** STOCK CODE 股份代號 9992 Incorporated In The Cayman Islands With Limited Liability (於開曼群島註冊成立的有限公司)

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# CORPORATE INFORMATION

# 公司資料

#### **BOARD OF DIRECTORS**

#### **Executive Directors**

Mr. Wang Ning (Chairman of the Board)

Ms. Liu Ran

Mr. Si De

Mr. Moon Duk II

#### Non-Executive Directors

Mr. Tu Zheng

Mr. He Yu

#### **Independent Non-Executive Directors**

Mr. Zhang Jianjun

Mr. Wu Liansheng

Mr. Ngan King Leung Gary

## **REMUNERATION COMMITTEE**

Mr. Zhang Jianjun (Chairperson)

Mr. Wu Liansheng

Mr. Wang Ning

## NOMINATION COMMITTEE

Mr. Wang Ning (Chairperson)

Mr. Zhang Jianjun

Mr. Wu Liansheng

## **AUDIT COMMITTEE**

Mr. Wu Liansheng (Chairperson)

Mr. Tu Zheng

Mr. Ngan King Leung Gary

#### JOINT COMPANY SECRETARIES

Mr. Li Hongxuan

Ms. Li Ching Yi

## **AUTHORISED REPRESENTATIVES**

Mr. Wang Ning

Ms. Li Ching Yi

## 董事會

## 執行董事

王寧先生(董事會主席)

劉冉女士

司德先生

文德一先生

#### 非執行董事

屠錚先生

何愚先生

## 獨立非執行董事

張建君先生

吳聯生先生

顏勁良先生

## 薪酬委員會

張建君先生(主席)

吳聯生先生

王寧先生

## 提名委員會

王寧先生(主席)

張建君先生

吳聯生先生

# 審核委員會

吳聯生先生(主席)

屠錚先生

顏勁良先生

# 聯席公司秘書

李鴻軒先生

李菁怡女士

## 授權代表

王寧先生

李菁怡女士

## **HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN THE PRC**

Floor 36 & 37, Block A, Puxiang Center Hongtai East Street Dawangjing Technology Business Park Chaoyang District, Beijing PRC

## PRINCIPAL PLACE OF BUSINESS IN HONG KONG

19/F. Golden Centre 188 Des Voeux Road Central Hong Kong

## PRINCIPAL SHARE REGISTRAR

Maples Fund Services (Cayman) Limited PO Box 1093 Boundary Hall Cricket Square Grand Cayman KY1-1102 Cayman Islands

## HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716 17th Floor Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

## **PRINCIPAL BANKS**

Industrial and Commercial Bank of China Limited (Zhu Shi Kou Branch) No. 15, East Street, Zhushikou Dongcheng District, Beijing, PRC

Bank of Communications Co., Ltd. (Wang Jing Branch) Wangjing International Commerce Center No. 9, Wangjing Street, Chaoyang District, Beijing, PRC

China Minsheng Banking Corp., Ltd. (Wang Jing Branch) Botai International, Block B, Building 122 District 1, Nanhu East Part, Guangshun North Street Chaoyang District, Beijing, PRC

## 總部及中國主要營業地點

中國 北京市朝陽區 大望京科技商務園區 宏泰東街 浦項中心A座36及37樓

## 香港主要營業地點

香港 德輔道中188號 金龍中心19樓

## 股份過戶登記總處

Maples Fund Services (Cayman) Limited PO Box 1093 Boundary Hall Cricket Square Grand Cayman KY1-1102 Cayman Islands

## 香港股份過戶登記處

香港中央證券登記有限公司 香港 灣仔 皇后大道東183號 合和中心17樓 1712-1716號舖

## 主要往來銀行

中國工商銀行股份有限公司 (珠市口支行) 中國北京市東城區 珠市口東大街15號

交通銀行股份有限公司 (望京支行) 中國北京市朝陽區望京街9號 望京國際商業中心

中國民生銀行股份有限公司 (望京支行) 中國北京市朝陽區 廣順北大街南湖東園一區 122號樓博泰國際B座

#### CORPORATE INFORMATION

## 公司資料

## **COMPANY WEBSITE**

www.popmart.com

#### **LEGAL ADVISERS**

#### As to Hong Kong laws

Davis Polk & Wardwell 10/F, The Hong Kong Club Building 3A Chater Road Central

#### As to PRC laws

Hong Kong

Jingtian & Gongcheng 45/F, K. Wah Centre 1010 Huaihai Road (M) Xuhui District Shanghai 200031 PRC

## As to Cayman Islands laws

Maples and Calder (Hong Kong) LLP 26th Floor, Central Plaza 18 Harbour Road Wanchai, Hong Kong

## **AUDITOR**

PricewaterhouseCoopers Certified Public Accountants Registered Public Interest Entity Auditor 22/F, Prince's Building Central, Hong Kong

## **STOCK CODE**

9992

## 公司網站

www.popmart.com

## 法律顧問

#### 有關香港法律

達維律師事務所 香港 中環 遮打道三號A 香港會所大廈十樓

#### 有關中國法律

競天公誠律師事務所 中國 上海市徐匯區 淮海中路1010號 嘉華中心45層 郵政編碼: 200031

## 有關開曼群島法律

邁普達律師事務所(香港)有限法律責任合夥 香港灣仔 港灣道18號 中環廣場26樓

## 核數師

羅兵咸永道會計師事務所 執業會計師 註冊公眾利益實體核數師 香港中環 太子大廈22樓

## 股份代號

9992

# **FINANCIAL SUMMARY** 財務概要

## For the six months ended 30 June 截至6月30日止六個月

		Unaudited 未經審核 2025 2025年 RMB'000 人民幣千元	Unaudited 未經審核 2024 2024年 RMB'000 人民幣千元	Change 變動
Revenue	收入	12 076 276	4.557.021	204.4%
Gross profit	毛利	13,876,276 9,761,064	4,557,831 2,919,105	204.4%
Operating profit	經營溢利	6,043,741	1,126,417	436.5%
Profit before income tax	除所得税前溢利	6,156,872	1,228,438	401.2%
Profit for the period	期內溢利	4,681,713	964,142	385.6%
Profit attributable to owners	本公司擁有人應佔溢利			
of the Company		4,574,368	921,333	396.5%
Non-IFRS Accounting Standards	非國際財務報告會計準則經調整			
adjusted net profit	純利	4,709,630	1,017,625	362.8%
Gross profit margin	毛利率	70.3%	64.0%	
Net profit margin	純利率	33.7%	21.2%	
Non-IFRS Accounting Standards	非國際財務報告會計準則經調整			
adjusted net profit margin	純利率	33.9%	22.3%	

		Unaudited	Audited
		未經審核	經審核
		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Assets	資產		
Non-current assets	非流動資產	3,506,097	2,634,591
Current assets	流動資產	17,850,582	12,236,081
Total assets	資產總值	21,356,679	14,870,672
Equity			
Total equity	權益總額	14,429,574	10,884,639
Liabilities	 負債		
Non-current liabilities	非流動負債	1,003,907	616,005
Current liabilities	流動負債	5,923,198	3,370,028
Total liabilities	負債總額	6,927,105	3,986,033

# 管理層討論與分析

#### **BUSINESS REVIEW**

Aspiring to become the world's Pop Mart, we are committed to building a new generation of world-class consumer brands, advancing our corporatization and internationalization strategy unwaveringly. Benefiting from the close cooperation among various departments of the Company and leveraging our outstanding IP operation capabilities and product research and development capabilities, we have launched a number of new IPs and new product series that gained popularity among consumers while providing quality services to consumers, which further enhanced the global recognition of Pop Mart's brand and its IP, and achieved excellent sales performance. Notably, we were selected into the "100 Most Influential Companies 2025" published by the Time magazine for the first time.

In the first half of 2025, the Company recorded a revenue of RMB13,876.3 million, representing a year-on-year increase of 204.4%. We drove sales growth across various channels in the PRC by catering to the customer's needs of diversified categories and IPs, refining our operational efficiency, and recorded a revenue of RMB8,282.8 million, representing a year-on-year increase of 135.2%. By deeply promoting the localized operation, our business in Asia Pacific recorded a revenue of RMB2,850.9 million, representing a yearon-year increase of 257.8%. By stepping up the expansion of the international market and differentiating our channel positioning, our business in Americas recorded a revenue of RMB2,264.9 million, representing a year-on-year increase of 1,142.3%. With unique product design and enhanced shopping experience, our business in Europe and other regions recorded a revenue of RMB477.7 million, representing a year-on-year increase of 729.2%.

#### IP Incubation and Operation

IP operation and creative design constitute key drivers for Pop Mart's sustained and healthy growth. As a global leading platform for pop toy IPs, we explore highly-potential artists and designers worldwide. Leveraging our established IP operation ecosystem, we have consistently cultivated multiple popular pop cultural IP icons. Meanwhile, we continue to enhance innovation in product design and diversify our product portfolio to meet diverse demands of different fan groups, thereby creating more joy and surprises for consumers around the world.

## 業務回顧

我們以成為世界的泡泡瑪特為目標,致力於打 造新一代世界級的消費品牌,堅定不移地推進 集團化及國際化的戰略。得益於本公司各部門 的緊密協作,憑藉出色的IP運營能力與產品研發 能力,我們在為消費者提供優質服務的同時, 推出了眾多深受全球消費者青睞的新IP及新品系 列,進一步提高了泡泡瑪特品牌及其旗下IP在全 球的認可度,從而取得了優異的銷售業績。我 們首次入選美國《時代》周刊發佈的2025年「全 球100家最具影響力企業」。

2025年上半年,本公司的收入達到人民幣 13.876.3 百萬元,同比增速204.4%。通過滿足用 戶多元化品類及IP需求、精細化提升運營效率, 拉動了中國各渠道的銷售增長,收入達到人民 幣8,282.8百萬元,同比增速135.2%;通過深度 推進本土化運營,亞太收入達到人民幣2,850.9 百萬元,同比增長257.8%;通過加大市場開拓 力度、進行差異化渠道定位,美洲收入達到人 民幣2,264.9百萬元,同比增長1,142.3%;憑藉 獨特的產品設計,提升購物體驗,歐洲及其他 地區實現收入人民幣477.7百萬元,同比增長 729.2%。

### IP孵化與運營

IP運營與創意設計是推動泡泡瑪特持續健康發展 的關鍵因素。作為全球領先的潮玩IP平台,我 們在全球範圍內挖掘極具潛力的藝術家和設計 師,憑藉成熟的IP運營體系,已連續成功打造出 多個廣受青睞的潮流文化IP形象。同時,我們 不斷加大產品設計創新力度,持續豐富產品種 類,以滿足不同粉絲群體的多樣化需求,進而 創造潮流,向全球消費者傳遞更多美好與快樂。

Based on the unique expression and design of each IP, we implemented differentiated operational strategies to continuously enhance IP popularity, advance the commercialization of IP, and ultimately strengthen IP vitality, driving robust sales performance. In the first half of 2025, a total of 13 artist IPs generated revenue exceeding RMB100 million. Among these, THE MONSTERS, MOLLY, SKULLPANDA, CRYBABY, and DIMOO generated revenues of RMB4,814.0 million, RMB1,357.2 million, RMB1,220.5 million, RMB1,218.2 million, and RMB1.105.1 million, respectively, during the Reporting Period.

LABUBU, a member of THE MONSTERS family, ascended to global IP prominence through its distinctive artistic appeal, emerging as one of the world's most sought-after IPs in the first half of 2025. Marking the 10th anniversary of THE MONSTERS, our sustained IP cultivation and careful operation as well as product refinement and innovation culminated in the launch of the third generation of LABUBU Vinyl Plush "Big into Energy" series, which ignited a global phenomenon across major countries and regions and captivated fans worldwide. Concurrently, the "Wacky Mart" series figure toys extended the "Almost Hidden" aesthetic, authentically embodying LABUBU's persona and resonating deeply with fans. We remain committed to refining operations, launching superior designs, and unlocking the value of IPs, propelling LABUBU toward enduring global IP stature.

MOLLY, our most iconic classic IP, continues to showcase strong vitality through diversified commercialized operation. ANGRY MOLLY, which we created based on emotional expression and expression changes, is well received by the wider society with a more groundbreaking style, and kept MOLLY refreshed. In the first half of this year, we continued to deepen our operations, launching BABY MOLLY's "Pocket Friends" rotocast plush accessories which emphasized companionship and emotional healing for fans; and ROYAL MOLLY and SPACE MOLLY adopted premium positioning, further elevating their cultural symbolism and market influence via crosssector collaborations and content innovation.

基於各IP的獨特表達與設計,我們採取了差異 化運營策略,持續提升IP熱度,積極推動IP商 業化,進而增強IP的生命力,最終取得了強勁 的銷售業績。2025年上半年,共有13個藝術 家IP收入過億,其中THE MONSTERS、MOLLY、 SKULLPANDA、CRYBABY和DIMOO在報告期內分 別實現收入人民幣4,814.0百萬元、人民幣1,357.2 百萬元、人民幣1.220.5百萬元、人民幣1.218.2 百萬元和人民幣1.105.1百萬元。

THE MONSTERS家族中的LABUBU憑藉其獨特的風 格魅力,躋身世界級IP行列,成為2025年上半 年全球最熱門的IP之一。今年是THE MONSTERS 誕生的第十個年頭,經過我們對IP的積累沉澱 與精心運營,以及對產品的不斷打磨與創新, LABUBU第三代搪膠毛絨「前方高能」系列一經推 出,便在全球各大國家和地區掀起熱潮,成功 俘獲了全球粉絲的熱愛。「怪味便利店」系列手 辦延續「看不見我」風格,充分展現了LABUBU的 性格特徵,深受粉絲青睞。我們將繼續用心運 營,持續推出設計更為精良的產品,深入挖掘IP 價值,使LABUBU成為具有長生命周期的世界頂 級IP。

MOLLY作為我們最具代表性的經典IP,通過多元 化的商業化運營,始終保持着旺盛的生命力。 我們基於情緒表達與表情變化打造的ANGRY MOLLY形象,以更具突破性的風格嘗試收穫了 更廣泛的喜愛,也讓MOLLY持續煥發全新活 力;今年上半年我們持續深化運營,推出了 BABY MOLLY「口袋朋友」搪膠毛絨掛件,以陪伴 和治癒粉絲;針對ROYAL MOLLY及SPACE MOLLY 實施高端化策略, 通過跨圈層的內容創新合 作,進一步提升了IP文化符號價值和市場影響 力。

SKULLPANDA continued to take a diversified design approach to relentlessly generate fresh creativity and transcend stylistic boundaries. In the first half of the year, the brand launched the "L'impressionnisme" series plush doll, inspired by Impressionist color palettes, offering a therapeutic experience that resonates with nature and inner emotions. "The Paradox" series figure toys explores the interplay between internal and external conflicts, articulated through six thematic dimensions – life, emotion, direction, wealth, rules, and exploration. Combining sculptural forms, mineral-inspired textures, and gradient hues, the series showcases the allure of artistic craftsmanship, delivering a multifaceted art and collectible experience for fans.

CRYBABY, grounded in its philosophy that "Everybody Cries Sometimes!", unveiled the "Crying for Love" series figure toys. Transforming into the God of Love, the series interprets diverse narratives through tears, conveying the essence of love and empowering fans. Simultaneously, CRYBABY continuously explored and pushed creative boundaries with the launch of its "Wild but Cutie" rotocast plush accessories – a rule-defying accessory that encourages wearers to embrace their true selves and celebrate individuality.

DIMOO continues to grow with more possibilities. The "DIMOO WORLD imesDisney" series, based on the unified theme, has developed a full range of products that captivated fans globally. Meanwhile, we launched the world's first DIMOO Earth Day figure toys with 55% recycled materials, innovating the path of biological protection and calling on fans worldwide to become guardians of the Earth together with DIMOO.

HIRONO cultivates a distinctive spiritual universe through its iconically soothing design language, becoming a spiritual sanctuary for many fans. On 21 February 2025, we inaugurated HIRONO's first store in Shanghai, which fully showcases HIRONO's world, with categories spanning pop toys, clothing, artistic household, sculptures and more, striving to create a unique lifestyle exclusively for HIRONO.

SKULLPANDA繼續採用多元化的設計方法,不斷 產生新的創意,打破風格的限制。上半年推出 的「光織園」毛絨掛件,設計靈感來自印象派的 色彩,能讓人感受到自然與內心共鳴帶來的治 癒體驗。「進退之門」系列手辦,設計理念圍繞 內外、圍困展開,通過生命、情感、方向、財 富、規則、探索這6組主題,用雕塑造型、礦石 質感搭配漸變色彩,展現出藝術造型的魅力。 為粉絲帶來了更多不同類型的藝術和收藏體驗。

CRYBABY以「每個人都有哭泣的時候(Everybody Cries Sometimes!)」為創作理念,推出「愛神的 眼淚」系列手辦,化身為愛神,用眼淚詮釋出 不同的故事,表達愛的真諦,給粉絲力量。同 時,CRYBABY持續探索,不斷創新,推出了「豹 豹貓貓」搪膠毛絨掛件。系列設計打破了常規, 鼓勵大家釋放自己的天性,驕傲地做自己。

DIMOO持續成長,延展出更多可能性。[DIMOO WORLDx迪士尼」聯名系列,以統一主題為核 心,開發出全品類產品,深受全球粉絲喜愛。 同時,我們推出了全球首款55%再生材料的 DIMOO地球日手辦,創新生物保護路徑,呼籲 全球粉絲與DIMOO一起成為地球守護者。

HIRONO以極具辨識度的治癒設計語言構建起 獨特的精神圖景,其世界成為眾多粉絲的精神 庇護所。我們於2025年2月21日在上海開設了 HIRONO小野品牌首店,店內全方位呈現了小 野的世界,品類涵蓋潮玩、服飾、藝術生活家 居、雕塑等,致力於打造一種獨屬於小野的全 新生活方式。

Twinkle Twinkle (星星人), one of our emerging IPs with the most rapid growth, touches hearts with stories of courage, longing, and love, wishing every fan with a reflection of themselves in different Twinkle Twinkle. The "Be a little Star" figure toys and plush products, launched in the first half of this year and inspired by Twinkle Twinkle's unique iconic slogan, capture the moment of courage into tangible warmth. They awaken people's childlike innocence, silently quarding and continually inspiring every fan. The interactive performances with POP LAND's star friends have made the image of Twinkle Twinkle more vivid and lively, which not only narrowed the distance with fans, but also strengthened their emotional bonds. Through multi-dimensional operational initiatives, Twinkle Twinkle has quickly gained popularity and recognition.

We continued to explore and expand the scope of licensed IPs by launching a series of pop garage kits and co-branded products in different types and diversified styles to meet the needs and interests of different consumers. Through cooperation with various copyright owners of anime, games and movies, we brought more choices and surprises to our fans. During the Spring Festival, the "NeZha 2 Born Bonds" Series figure toys were released simultaneously with the movie. With their exquisite design, they were wellreceived and praised by the majority of audiences. At the same time, we continued to expand the territories of IP licensing, and already obtained global licenses for most of our licensed IPs, bringing a more unique pop toy experience to consumers around the world.

In the first half of 2025, plush products achieved a revenue of RMB6,139.2 million, representing a year-on-year increase of 1,276.2% and accounting for 44.2% of our revenue. With a focus on IP as the core, we tailor plush product lines that are style-consistent and significantly differentiated by accurately grasping the personality traits and spiritual essence of different IPs. In addition, relying on the product experience of LABUBU rotocast plush, we take rotocast craftsmanship as the foundation, combined with spray-painting technology and fashion fabrics to present the characteristics of different IPs and endow them with stronger vitality and recognition, thereby enhancing our product competitiveness.

星星人是我們旗下成長最快的新鋭IP之一,用一 個個關於勇氣、思念與愛的故事打動人心,希 望每位粉絲都能從不同的星星人身上看見自己 的影子。今年上半年推出的[123!星星人]手辦 及毛絨產品,以星星人獨有的標誌性口號為靈 感,將勇氣迸發的瞬間定格成可觸摸的溫暖, 唤醒人們心中的童心,默默守護並持續激勵著 每一位粉絲。同時,樂園明星朋友互動表演使 星星人形象更加生動鮮活,不僅拉近了與粉絲 的距離,更深化了彼此間的情感連接。通過多 維度的運營舉措,星星人迅速收穫了大眾的喜 愛與認可。

我們持續探索並拓展與授權IP的合作範疇,推出 多種類型、風格多樣的潮流玩具以及聯名款產 品,以滿足不同消費者的需求和興趣。通過與 動漫、遊戲、電影等眾多版權方開展合作,為 粉絲們提供更多選擇並帶來驚喜。春節期間, 「哪吒之魔童鬧海」天生羈絆系列手辦與電影上 映同步推出,憑藉精美的設計受到廣大觀眾的 歡迎與好評。同時,我們不斷拓展IP授權的地域 範圍,目前已獲得大部分授權IP的全球授權,從 而為全球消費者打造更具獨特性的潮流玩具體 驗。

2025年上半年,毛絨產品實現收入人民幣 6,139.2百萬元,同比增長1,276.2%,佔收入的 44.2%。我們始終以IP為核心,通過精準把握不 同IP的個性特徵與精神內核,量身打造風格契合 且具備顯著差異化的毛絨產品線。同時,依托 LABUBU搪膠毛絨的產品經驗,以搪膠工藝為基 礎,結合噴色工藝及時裝面料,呈現不同IP的特 徵,賦予IP更強的生命力與辨識度,提升產品競 爭力。

## 管理層討論與分析

In the first half of the year, we launched nearly 20 plush products for 10 IPs, covering both soft-faced and hard-faced styles in various sizes and materials. The upgrade of plush fabrics has enriched the soft texture of the products, with interactive features achieved through different crafting techniques, which has transformed soft plush products from merely providing companionship to offering enhanced playability. For instance, LABUBU "Big into Energy" series offers both visual beauty and tactile experience based on a combination of rotocast plush with tie-dye crafting; SKULLPANDA "L'impressionnisme" series vividly portrays facial make-up through PVC injection molding, with movable eyes adding an exquisite and lively touch; BABY MOLLY, transformed into a palm-sized kitten, has become "Pocket Friends" for fans; CRYBABY "Wild but Cutie" series of rotocast plush toys, featuring long, slender, and small-sized plush, has become a popular accessory for fashion ensembles; PUCKY "BEANIE BUBBLE UP" series of plush accessories incorporates built-in airbags that can blow out colorful bubbles; and HACIPUPU "Gummy Bear" series of rotocast plush accessories infuses a sweet gummy bear scent. Thanks to the outstanding display and styling capabilities of such products, these initiatives have not only deepened emotional connections with existing fans but also attracted more young fans from different countries and regions for the brand and IPs, solidifying the advantageous position for our plush products among young consumers.

2025 is the fifth year since we launched MEGA COLLECTION, and the brand operation has gradually entered a mature stage. During the period, we have opened one POP MART COLLECTION boutique store each in Chengdu SKP and Beijing SKP-S. MEGA COLLECTION focuses on trends, art, and IP content, using trendy collectible toys as a medium to explore aesthetic expressions, capture the inspirations of the era, and empower young people to become collectors of contemporary culture. In the first half of 2025, MEGA COLLECTION achieved a total revenue of RMB1,007.1 million, accounting for 7.3% of our revenue.

## **Consumer Access**

#### Offline channels

As of 30 June 2025, we operated 571 stores in 18 countries globally, with a net increase of 40 stores in the first half of this year. We operated 2,597 roboshops, with a net increase of 105 roboshops in the first half of this year.

今年上半年,我們為10個IP推出近20款毛絨產 品,涵蓋軟臉、硬臉款式,採用不同尺寸大小 和材質。毛面料的升級豐富了產品的柔軟質 感,通過不同工藝實現互動功能,改變了軟毛 產品單一的陪伴屬性,增加了更多可玩性。例 如:搪膠毛絨搭配扎染工藝,成功打造出兼具 視覺美感與觸覺體驗的LABUBU「前方高能」; SKULI PANDA 「光織園 | 通過PVC 注塑工藝生動 刻畫面部妝容,可動眼睛更顯精緻靈動;BABY MOLLY化身掌心大小的貓咪,成為粉絲的「口袋 朋友」; CRYBABY「豹豹貓貓」 搪膠毛絨採用長條 小體積毛絨,成為穿搭的熱門單品;PUCKY「豆 子冒泡」系列毛絨掛件採用內置氣囊,可吹出彩 色泡泡;HACIPUPU「小熊軟糖」系列搪膠毛絨掛 件融合香甜軟糖香氣等。得益於產品出色的展 示性與搭配功能,這一系列舉措不僅持續加深 了與現有粉絲的情感連接,也為品牌與IP拓展了 更多來自不同國家及地區的年輕粉絲,使我們 的毛絨產品在年輕消費者中牢固佔據優勢地位。

2025年是我們推出MEGA COLLECTION的第五 年,品牌運營已逐步邁入成熟階段。在此期 間,我們分別於成都SKP、北京SKP-S開設了 一家POP MART COLLECTION臻藏店。MEGA COLLECTION專注於潮流、藝術與IP內容,以 潮流收藏玩具為媒介,探尋審美表達,記錄時 代靈感,助力年輕人成為時代文化的收藏家。 2025年上半年,MEGA COLLECTION實現收入人 民幣1,007.1百萬元,佔比達到7.3%。

## 消費者觸達

## - 線下渠道

截止至2025年6月30日,我們於全球18個 國家,運營571家門店,今年上半年淨增40 家,運營2.597台機器人商店,今年上半年 淨增105台。

In the PRC, we focused on enhancing the brand experience for customers, continuously improving service quality and channel operational efficiency through precision management. During the Reporting Period, there was a net increase of 12 physical stores, increasing the number of stores from 431 as of 31 December 2024 to 443 as of 30 June 2025. In Asia Pacific, we strengthened refined operations, effectively implemented tourism retail strategy, and opened stores in globally renowned tourist destinations and airports. During the Reporting Period, there was a net increase of 5 physical stores, increasing the number of stores from 64 as of 31 December 2024 to 69 as of 30 June 2025. In Americas, we focused on the U.S. market, rapidly expanding our market coverage to strengthen brand and IP influence. During the Reporting Period, there was a net increase of 19 physical stores, increasing the number of stores from 22 as of 31 December 2024 to 41 as of 30 June 2025. In Europe, we deepened the development of regional headquarters and established a presence in globally renowned landmarks in advance to lay a solid foundation for efficient development in the future. During the Reporting Period, there was a net increase of 4 physical stores, increasing the number of stores from 14 as of 31 December 2024 to 18 as of 30 June 2025.

Online channels

In the first half of 2025, Pop Draw continued to leverage channel advantages in delivering immersive and entertaining purchase experiences. By focusing on refined audience operations, we effectively managed rapidly growing new customer traffic, further boosting transaction conversion rates and optimizing marketing efficiency while ensuring omni-channel alignment to achieve rapid breakthroughs in new customer acquisition scale. In content-based e-commerce channel, we prioritized the improvement of product performance while placing importance on consumer usage scenarios to cater to diverse needs. which brought a substantial increase in high-traffic, high-engagement livestream sessions. Flagship stores on e-commerce platforms experienced explosive traffic growth through multiple channels, ranking the first in the platform industry visitor ranking. Such success was benefited from the strengthening of precision marketing and the diversification of consumer interaction forms, driving the growth of potential IP and categories and enhancing cross-IP and cross-category experiences for both new and existing customers. During the 6.18 midyear shopping festival, we ranked first in the industry sales ranking of Tmall, DouYin and JD platforms.

中國市場聚焦提升顧客的品牌體驗,持續 提高服務質量及渠道精細化運營效率。報 告期內,淨增12家線下門店,門店數量從 截至2024年12月31日的431家增至截至2025 年6月30日的443家。亞太加強精細化運 營,有效執行旅遊零售戰略,在全球知名 旅遊目的地及機場開設門店。報告期內, 淨增5家線下門店,報告期內門店數量從截 至2024年12月31日的64家增至截至2025年 6月30日的69家。美洲聚焦美國市場,快速 實現市場覆蓋範圍拓展,擴大品牌及IP影響 力。報告期內,淨增19家線下門店,門店 數量從截至2024年12月31日的22家增至截 至2025年6月30日的41家。歐洲深化區域總 部建設,提前佈局全球知名地標,為未來 高效發展穩築基礎。報告期內,淨增4家線 下門店,門店數量從截至2024年12月31日 的14家增至截至2025年6月30日的18家。

## - 線上渠道

2025年上半年,泡泡瑪特抽盒機持續發 揮場景化、娛樂化購買體驗的渠道優勢, 聚焦人群精細化運營,有效承接快速增長 的新客流量,進一步提高交易轉化率,優 化營銷節奏與全渠道協調一致,實現拉新 規模的快速突破。內容電商渠道聚焦商品 效能優化,注重消費者的使用場景,以滿 足多元化需求,高流量、高互動直播場次 大幅增加。平台電商旗艦店多觸點流量爆 發,在平台行業訪客排名中位居榜首,得 益於不斷強化精準營銷和消費者互動形式 的多樣化,推動潛力IP和品類的增長,提 升新老客戶跨IP、跨品類的交叉體驗。今年 6.18期間,我們在天貓、抖音、京東平台的 行業銷售排名均位列第一。

With the steady expansion of our global business, our official website has covered 37 countries, with self-developed APP simultaneously launched in 34 of these countries. As a key gateway to international markets, our official website adheres to a user-centric philosophy. We continuously optimize the user browsing path, interface design, product presentation, and after-sales service, systematically enhancing the user experience and building a strong brand image. Our self-developed "POP NOW" feature is seamlessly integrated into both the website and APP. This unique brand experience creates an interesting, enjoyable, and convenient shopping environment for consumers, significantly boosting fan engagement and loyalty. The promotion of our official website and APP has enabled a growing number of international consumers to recognize, understand, and ultimately love POP MART.

Furthermore, we implemented differentiated strategies tailored to each market's characteristics and local third-party platform ecosystems. In Southeast Asia, we reached out to local consumers through Shopee and Lazada. Coupled with precision marketing and localized services, we execute targeted product promotions, earning a sound reputation. In Europe and the US, leveraging Amazon's scale and logistics capabilities, complemented by integrated on-platform and off-platform advertising, we achieve broad user reach and steadily improve our local influence. Meanwhile, we actively embrace the content-based e-commerce trend by establishing a presence on TikTok in multiple countries. We seek to build a high-quality content ecosystem by utilizing creative livestream campaigns to attract younger users, driving sales with compelling content while expanding brand exposure and engagement.

#### Member operation

With the high-quality development across all channels and the continuous enrichment of IP and product variety, we have achieved rapid growth in membership scale and sustained improvement in member value by continuously improving membership operation mechanisms and upgrading consumer experiences. As of 30 June 2025, the total number of registered members in Mainland China increased from 46.08 million as at 31 December 2024 to 59.12 million, with 13.04 million new registered members. In the first half of 2025, the sales contributed by our members represented 91.2% of total sales, with repeat purchase rate of our members of 50.8%<sup>2</sup>.

随着全球業務的穩步拓展,我們的官網已 覆蓋37個國家,其中34個國家同步上線了 自研APP。官網是我們品牌面向國際市場 的重要窗口,我們堅持「以用戶需求為核 心」,在用戶瀏覽路徑、界面設計、產品展 示以及售後服務等環節持續進行優化,系 統性地提升用戶體驗並塑造良好的品牌形 象。我們將自主研發的「抽盒機」嵌入官網 及APP,獨具品牌特色的玩法為消費者構建 起有趣、好玩且便捷的購物場景,顯著增 強了與粉絲的互動和黏性。官網及APP的推 廣讓更多海外消費者深入認識、了解並喜 歡上泡泡瑪特。

此外,針對不同市場特點與當地三方平台 生態,我們實施差異化運營:在東南亞, 通過Shopee與Lazada觸達本地消費者,配 合精細化營銷與本地化服務,精準開展產 品推廣並獲得良好口碑;在歐美市場,借 助Amazon的規模與物流能力,疊加站內與 站外投放,廣泛觸達用戶、穩步提升當地 影響力。與此同時,我們緊跟內容電商趨 勢,在多個國家入駐TikTok,打造高質量內 容生態,結合富有創意的直播活動吸引年 輕用戶,以優質內容帶動銷售,擴大品牌 曝光與互動。

## 會員運營

隨著全渠道高質量發展以及IP和產品種類的 不斷豐富,通過不斷完善會員運營機制, 升級消費者體驗,會員規模快速增長,會 員質量持續提升。截至2025年6月30日,中 國內地累計註冊會員總數從2024年12月31 日的4,608萬人增長至5,912萬人,新增註冊 會員1,304萬人。2025年上半年會員貢獻銷 售額佔比91.2%,會員複購率為50.8%2。

Percentage of members who made two or more purchases during the Reporting Period

報告期內,會員中購買過2次或以上的佔比

## Theme Park and IP Experience and Innovative Business Incubation

POP LAND was officially opened in Beijing in September 2023. Since the opening, we have continuously optimized the service experience of the park, enriched the types of performance with more wonderful theme activities, and collaborated with other business to create immersive theme scenes.

In April 2025, certain areas of the park enhanced equipment, which would bring more theme zones and amusement facilities, further enhancing the park experience. In June, the park launched the "Starlight Summer" theme activity and the "Meet and Greet POP MART Friends" of Twinkle Twinkle. The event instantly attracted massive attention, with interactive moments going viral across social platforms and IP popularity continued to rise. The previously popular "Cheer LABU" returned within a limited time. ZIMOMO and LABUBU danced again, attracting fans from all over the world to watch and take photos.

THE MONSTERS has been invited to participate in fashion shows, TV programs and other activities for many times, strengthening interaction with fans, and its performances continued to receive extensive attention. DIMOO was officially awarded the honorary title of "Special Friend of the China-Thailand Golden Jubilee" at the reception celebrating 50th anniversary of China-Thailand diplomatic ties, and a limited-edition character and animated short film integrating Chinese and Thai cultures were released. Through trend toys as medium and IP as connective bonds, we witness the deepening Sino-Thai exchanges across cultural, emotional, and youth-engagement dimensions.

In the first half of 2025, we held a number of large-scale offline themed exhibitions, covering several core cities around the world, continuously deepening IP operations and global influence. The "Wacky Mart" exhibition of THE MONSTERS made a high-profile debut, bringing diversified offline IP interactions and shopping experience across multiple cities in the PRC. Tapping into local cultural and tourism sectors, we integrate SKULLPANDA, Zsiga, Nyota and other IP images into urban landscape, providing consumers with brand-new scene-based experience through diverse forms such as art installations, merchandise retail and innovative activities.

## 主題樂園與IP體驗及創新業務孵化

泡泡瑪特城市樂園於2023年9月在北京正式開 園。開園以來,我們持續優化服務體驗,豐富 表演種類,不間斷推出精彩紛呈的主題活動, 聯動全業態打造沉浸式主題場景。

2025年4月,樂園部分區域進行設備升級,將帶 來更豐富的主題區域和遊樂設施,進一步提升 園區遊玩體驗。6月,樂園推出「閃閃夏日」主題 活動以及星星人的「好友見面會」。活動一經推 出,便迅速吸引了大量關注,互動片段在各大 平台廣泛傳播,IP熱度持續上升。此前火遍全網 的「精靈啦啦操」限時回歸,ZIMOMO與LABUBU 再次活力開跳,吸引全球粉絲紛紛前往樂園觀 看並打卡留念。

THE MONSTERS精靈天團多次走出樂園,受邀參 與時尚走秀、電視節目等活動,加強了與粉絲 的互動,其表演持續受到廣泛關注。DIMOO於 中泰政府招待會上,被授予「中泰建交50周年特 邀摯友」榮譽稱號,並發佈了融合中泰文化的限 定形象及動畫短片。以潮玩為媒介,以IP為紐 帶,見證了中泰兩國在文化、情感與青年溝通 層面的交流不斷深化。

2025年上半年,我們舉辦了多場大型線下主題 展覽活動,覆蓋全球多個核心城市,持續深化IP 運營及全球影響力。THE MONSTERS「怪味便利 店」展覽強勢露出,在中國多個城市帶來了豐富 的線下IP交互與購物體驗;深耕在地文旅,我們 將SKULLPANDA、Zsiga、Nyota等IP形象融入城 市風景,通過藝術裝置、商品零售、創新活動 等多元形式,為消費者提供全新的場景體驗。

#### 管理層討論與分析

In the first half of 2025, we opened a "popop" accessory boutique in Beijing and Shanghai respectively. Through deconstructing and extending IPs with diverse materials and techniques, we create works that are both pioneering and exquisite to shape styles and express personality. We focus on the inner expression of IPs, so that each accessory becomes an artistic symbol that consumers can wear.

Going forward, we will continue to focus on IP and constantly explore other possibilities for extension, so that each IP can release enduring value, forging profound connections with fans.

## **FINANCIAL REVIEW**

#### Sales revenue

Revenue of the Company increased from RMB4,557.8 million for the first half of 2024 to RMB13,876.3 million for the first half of 2025, representing a yearon-year increase of 204.4%.

#### Revenue by regions

The revenue of the Company is broken down by region into: (1) the PRC, (2) Asia Pacific, (3) Americas, and (4) Europe and other regions. The following table sets forth the revenue of the Company by region for the first half of 2025 and the first half of 2024:

2025年上半年,我們於北京、上海分別開設了 一家「popop」飾品店。我們通過對IP進行解構 與延展,採用不同的材質及工藝,塑造風格, 彰顯個性,打造兼具先鋒創意與精湛工藝的作 品,注重IP的內核表達,使每件飾品都成為消費 者可佩戴的藝術符號。

未來,我們將持續以IP為核心,不斷探尋其他延 展的可能性,使每個IP都能釋放出更深厚的價 值,與粉絲形成更深遠的連接。

## 財務回顧

## 銷售收入

本公司收入從2024年上半年的人民幣4,557.8百 萬元增長到2025年上半年的人民幣13,876.3百萬 元,同比增長204.4%。

#### 根據區域劃分的收入

本公司的收入按照區域劃分為:(1)中國,(2)亞 太,(3)美洲,及(4)歐洲及其他地區。下表載列 本公司2025年上半年及2024年上半年的按區域 劃分的收入:

		For the six mo	onths ended	For the six mo	nths ended	
		30 June	2025	30 June	2024	
		截至2025年	F6月30日	截至2024年	6月30日	
		止六化	個月	止六個	固月	
			Proportion		Proportion	Change in
		Revenue	of revenue	Revenue	of revenue	revenue
		收入	收入佔比	收入	收入佔比	收入變動
		RMB'000		RMB'000		
		人民幣千元		人民幣千元		
The PRC	中國	8,282,812	59.7%	3,521,231	77.2%	135.2%
Asia Pacific	亞太	2,850,902	20.6%	796,678	17.5%	257.8%
Americas	美洲	2,264,882	16.3%	182,317	4.0%	1,142.3%
Europe and other regions	歐洲及其他地區	477,680	3.4%	57,605	1.3%	729.2%
Total	合計	13,876,276	100.0%	4,557,831	100.0%	204.4%

## (1) The PRC

Revenue from the PRC increased by 135.2% year-on-year from RMB3,521.2 million for the first half of 2024 to RMB8,282.8 million for the first half of 2025. The table below sets forth a breakdown of revenue by channels:

# (1) 中國

中國收入從2024年上半年的人民幣3,521.2 百萬元增長到2025年上半年的8,282.8百萬 元,同比增長135.2%。以下為按照渠道劃 分的收入明細:

		For the six mo	onths ended	For the six mo	nths ended	
		30 June	2025	30 June 2024		
		截至2025年	■6月30日	截至2024年6月30日		
			止六個月		固月	
			Proportion		Proportion	Change in
		Revenue	of revenue	Revenue	of revenue	revenue
		收入	收入佔比	收入	收入佔比	收入變動
		RMB'000		RMB'000		
		人民幣千元		人民幣千元		
Offline channels	線下渠道	5,084,246	61.4%	2,341,629	66.5%	117.1%
Retail stores	零售店		53.2%		56.9%	117.1%
		4,405,948		2,004,054		
Roboshops	機器人商店	678,298	8.2%	337,575	9.6%	100.9%
Online channels	線上渠道	2,937,255	35.5%	940,718	26.7%	212.2%
Pop Draw	泡泡瑪特抽盒機	1,125,227	13.6%	399,197	11.3%	181.9%
Tmall flagship store	天貓旗艦店	657,503	7.9%	198,841	5.7%	230.7%
DouYin platform	抖音平台	561,138	6.8%	208,877	5.9%	168.6%
Other online channels	其他線上渠道	593,387	7.2%	133,803	3.8%	343.5%
Wholesales and others	批發及其他	261,311	3.1%	238,884	6.8%	9.4%
Total	合計	8,282,812	100.0%	3,521,231	100.0%	135.2%

#### 管理層討論與分析

Offline channels in the PRC. Revenue increased by 117.1% from RMB2,341.6 million for the first half of 2024 to RMB5,084.2 million for the first half of 2025. The PRC offline channels are divided into retail stores and roboshops.

中國線下渠道。收入由2024年上半年的人 民幣2,341.6百萬元增長到2025年上半年的 人民幣5.084.2百萬元,增長了117.1%。中國 線下渠道分為:零售店和機器人商店。

# Retail stores 零售店 For the six months ended 截至6月30日止六個月

## Roboshops 機器人商店 For the six months ended 截至6月30日止六個月

		202			)24 94年	20			)24 24年
By region		Number	Revenue	Number	Revenue	Number	Revenue	Number	Revenue
區域劃分		數量	收入	數量	收入	數量	收入	數量	收入
			(RMB'000)		(RMB'000)		(RMB'000)		(RMB'000)
			(人民幣千元)		(人民幣千元)		(人民幣千元)		(人民幣千元)
Mainland China	中國內地	409	3,648,359	374	1,723,631	2,396	643,440	2,189	314,974
Hong Kong, Macao and Taiwan	港澳台地區	34	757,589	25	280,423	41	34,858	35	22,601
Total	合計	443	4,405,948	399	2,004,054	2,437	678,298	2,224	337,575

- Retail stores. Revenue from retail store sales increased by 119.9% year-on-year from RMB2,004.1 million for the first half of 2024 to RMB4,405.9 million for the first half of 2025. This growth was attributable to, on one hand, the increase in store traffic, with diversified product categories and unique product design being well received by customers. On the other hand, it was attributable to the increase in the number of stores, with the number of stores increased by 44 in the first half of 2025 as compared to the same period last year.
- 零售店。零售店銷售收入從2024年上 半年的人民幣2,004.1百萬元增加到2025 年上半年的人民幣4,405.9百萬元,同比 增長了119.9%。一方面來自於店舖客流 量的增長,豐富的產品種類和獨特的 產品設計受到了顧客的喜愛;另一方 面來自於零售店數量的增加,2025年 上半年較去年同期增加了44間店舖。

**Roboshops.** Revenue from roboshop sales increased by 100.9% year-on-year from RMB337.6 million for the first half of 2024 to RMB678.3 million for the first half of 2025. This growth was driven, on one hand, by the continuous popularity of products in the first half of 2025, along with the launch of the "home delivery" service by roboshops, which provided consumers with more convenient purchasing options. On the other hand, it benefited from the increase in number of roboshops, which increased by 213 in the first half of 2025 as compared to the same period last year.

Online channels in the PRC. Revenue from online sales increased by 212.2% from RMB940.7 million for the first half of 2024 to RMB2,937.3 million for the first half of 2025. Revenue from online channels in the PRC includes those generated from Pop Draw, Tmall flagship store, DouYin platform and other online channels. By continuously optimizing platform gameplay, expanding the reach of its mini-program, and enhancing traffic conversion, revenue from Pop Draw increased by 181.9% to RMB1,125.2 million for the first half of 2025. Other online platforms operated in a differentiated manner, precisely aligning platform offerings with user needs to improve operational efficiency and drive revenue growth.

Wholesales and others in the PRC. Revenue increased by 9.4% from RMB238.9 million for the first half of 2024 to RMB261.3 million for the first half of 2025.

機器人商店。機器人商店銷售收入從 2024年上半年的人民幣337.6百萬元增 長到2025年上半年的人民幣678.3百萬 元,同比增長了100.9%。一方面得益於 2025年上半年產品的持續火爆,同時 機器人商店開誦「送到家 | 服務,為消 費者提供更便利的購買服務;另一方 面來自於機器人商店數量的增加,2025 年上半年較去年同期增加了213間。

中國線上渠道。線上收入由2024年上半年 的人民幣940.7百萬元增長到2025年上半年 的人民幣2,937.3百萬元,增長了212.2%。 中國線上渠道的收入包括泡泡瑪特抽盒 機、天貓旗艦店、抖音平台以及其他線上 渠道。泡泡瑪特抽盒機通過不斷優化平台 玩法,擴大小程序訪問規模,提升流量轉 化,2025年上半年收入為人民幣1.125.2百 萬元,同比增長了181.9%;其他線上平台 差異化運行,精準匹配平台與用戶需求提 升運營效率,推動收入增長。

中國批發及其他。收入從2024年上半年的 人民幣238.9百萬元增長到2025年上半年的 人民幣261.3百萬元,增長了9.4%。

管理層討論與分析

## (2) Asia Pacific

Revenue from Asia Pacific increased by 257.8% from RMB796.7 million for the first half of 2024 to RMB2,850.9 million for the first half of 2025. The table below sets forth a breakdown of revenue by channels:

# (2) 亞太

亞太收入從2024年上半年的人民幣796.7百 萬元增長到2025年上半年的人民幣2,850.9 百萬元,增長257.8%。以下為按照渠道劃 分的收入明細:

		For the six mo	nths ended	For the six mor	nths ended	
		30 June	2025	30 June	2024	
		截至2025年	6月30日	截至2024年	6月30日	
		止六個	1月	止六個	月	
			Proportion		Proportion	Change
		Revenue	of revenue	Revenue	of revenue	in revenue
		收入	收入佔比	收入	收入佔比	收入變動
		RMB'000		RMB'000		
		人民幣千元		人民幣千元		
Offline channels	線下渠道	1,525,588	53.5%	502,585	63.1%	203.5%
Retail stores	零售店	1,492,991	52.4%	485,310	60.9%	207.6%
Roboshops	機器人商店	32,597	1.1%	17,275	2.2%	88.7%
Online channels	線上渠道	1,069,214	37.5%	165,325	20.8%	546.7%
Pop Mart official website	泡泡瑪特官方網站	312,968	11.0%	39,600	5.0%	690.3%
Shopee	Shopee	280,778	9.8%	41,014	5.2%	584.6%
Other online channels	其他線上渠道	475,468	16.7%	84,711	10.6%	461.3%
Wholesales and others	批發及其他	256,100	9.0%	128,768	16.1%	98.9%
	4.11					
Total	合計	2,850,902	100.0%	796,678	100.0%	257.8%

Offline channels in Asia Pacific. Revenue increased by 203.5% from RMB502.6 million for the first half of 2024 to RMB1,525.6 million for the first half of 2025. Revenue from retail stores accounted for 52.4% of revenue from Asia Pacific and the number of retail stores increased from 39 for the first half of 2024 to 69 for the first half of 2025. We continuously enhanced brand influence, strengthened localized refined operation and achieved rapid business expansion.

Online channels in Asia Pacific. Revenue from online sales increased by 546.7% from RMB165.3 million for the first half of 2024 to RMB1.069.2 million for the first half of 2025. Revenue from online channels in Asia Pacific includes the revenue generated from Pop Mart official website, Shopee and other online channels. Asia Pacific matches e-commerce platforms and adopts differentiated operational strategies based on the market characteristics of different countries, and expands more platform channels to strengthen localized operations. As brand influence grows, the efficiency of traffic acquisition and conversion is further enhanced, thereby boosting the revenue from different platforms.

Wholesales and others in Asia Pacific. Revenue increased by 98.9% from RMB128.8 million for the first half of 2024 to RMB256.1 million for the first half of 2025.

亞太線下渠道。收入從2024年上半年的人 民幣502.6百萬元增長到2025年上半年的人 民幣1,525.6百萬元,增長了203.5%。零售店 收入佔亞太區收入的52.4%,零售店數量從 2024年上半年的39間增加到2025年上半年 的69間,我們持續增強品牌影響力,加強 本地精細化運營,實現業務的快速擴張。

亞太線上渠道。線上收入由2024年上半年 的人民幣165.3百萬元增加到2025年上半年 的人民幣1,069.2百萬元,增長了546.7%。亞 太線上渠道收入包括來自泡泡瑪特官方網 站、Shopee和其他線上渠道的收入。亞太 依據不同國家的市場特點匹配電商平台, 實施差異化運營策略,拓展更多的平台渠 道加強本地化運營,隨着品牌影響力的加 深,進一步提升流量的獲取和轉化效率, 實現多平台收入的快速增長。

亞太批發及其他。收入從2024年上半年的 人民幣128.8百萬元增長至2025年上半年的 人民幣256.1百萬元,增長了98.9%。

管理層討論與分析

## (3) Americas

Revenue from Americas increased by 1,142.3% from RMB182.3 million for the first half of 2024 to RMB2,264.9 million for the first half of 2025. The table below sets forth a breakdown of revenue by channels:

# (3) 美洲

美洲收入從2024年上半年的人民幣182.3百 萬元增長到2025年上半年的人民幣2,264.9 百萬元,增長了1,142.3%。以下為按照渠道 劃分的收入明細:

		For the six mo	nths ended	For the six mor	nths ended	
		30 June	2025	30 June 3	2024	
		截至2025年	6月30日	截至2024年	6月30日	
		止六個	月	止六個	月	
			Proportion		Proportion	Change
		Revenue	of revenue	Revenue	of revenue	in revenue
		收入	收入佔比	收入	收入佔比	收入變動
		RMB'000		RMB'000		
		人民幣千元		人民幣千元		
				'		
Offline channels	線下渠道	842,390	37.2%	99,779	54.7%	744.3%
Retail stores	零售店	736,961	32.5%	87,254	47.9%	744.6%
Roboshops	機器人	105,429	4.7%	12,525	6.8%	741.7%
Online channels	線上渠道	1,326,565	58.6%	63,857	35.1%	1,977.4%
Pop Mart official website	泡泡瑪特官方網站	886,501	39.2%	28,743	15.8%	2,984.2%
TikTok platform	TikTok平台	315,025	13.9%	14,770	8.1%	2,032.9%
Other online channels	其他線上渠道	125,039	5.5%	20,344	11.2%	514.6%
Wholesales and others	批發及其他	95,927	4.2%	18,681	10.2%	413.5%
Total	合計	2,264,882	100.0%	182,317	100.0%	1,142.3%

Offline channels in Americas. Offline revenue increased by 744.3% from RMB99.8 million for the first half of 2024 to RMB842.4 million for the first half of 2025, primarily due to the rapid expansion of our business and the growth in single-store revenue. The number of retail stores in Americas increased from 10 in the first half of 2024 to 41 in the first half of 2025.

Online channels in Americas. Online revenue increased by 1,977.4% from RMB63.9 million in the first half of 2024 to RMB1.326.6 million in the first half of 2025. Revenue from online channels in Americas includes Pop Mart official website, TikTok platform, and other online channels. We continued to advance the development and optimization of our brand's official website and closely followed the trend of live-streaming e-commerce. With a focus on user needs, we enhanced the user experience to deepen brand influence.

Wholesales and others in Americas. Revenue increased by 413.5% from RMB18.7 million in the first half of 2024 to RMB95.9 million in the first half of 2025.

美洲線下渠道。線下收入由2024年上半年 的人民幣99.8百萬元增長到2025年上半年的 人民幣842.4百萬元,增長了744.3%。主要 由於我們業務的快速擴展和單店收入的增 長。美洲零售店數量從2024年上半年的10 間增長到2025年上半年的41間。

美洲線上渠道。線上收入從2024年上半年 的人民幣63.9百萬元增長到2025年上半年的 人民幣1,326.6百萬元,增長了1,977.4%。美 洲線上渠道收入包括泡泡瑪特官方網站、 TikTok平台和其他線上渠道。我們持續推進 品牌官網的建設與優化,緊跟直播電商的 潮流趨勢,以用戶需求為核心,提升用戶 體驗加深品牌影響力。

美洲批發及其他。收入由2024年上半年的 人民幣18.7百萬元增長到2025年上半年的人 民幣95.9百萬元,增長了413.5%。

#### (4) Europe and other regions

Revenue from Europe and other regions increased by 729.2% from RMB57.6 million for the first half of 2024 to RMB477.7 million for the first half of 2025. The table below sets forth a breakdown of revenue by channels:

#### (4) 歐洲及其他地區

歐洲及其他地區收入由2024年上半年的人 民幣57.6百萬元增長到2025年上半年的人民 幣477.7百萬元,增長了729.2%。以下為按 照渠道劃分的收入明細:

		For the six mo	nthe andod	For the six mor	aths and ad	
		30 June		30 June		
		截至2025年		截至2024年		
		止六個	月	止六個	1月	
			Proportion		Proportion	Change
		Revenue	of revenue	Revenue	of revenue	in revenue
		收入	收入佔比	收入	收入佔比	收入變動
		RMB'000		RMB'000		
		人民幣千元		人民幣千元		
Offline channels	線下渠道	276,527	57.9%	41,300	71.7%	569.6%
Retail stores	零售店	272,110	57.0%	40,518	70.3%	571.6%
Roboshops	機器人商店	4,417	0.9%	782	1.4%	464.8%
Online channels	線上渠道	164,963	34.5%	11,309	19.6%	1,358.7%
Pop Mart official website	泡泡瑪特官方網站	84,694	17.7%	1,305	2.3%	6,390.0%
Other online channels	其他線上渠道	80,269	16.8%	10,004	17.3%	702.4%
Wholesales and others	批發及其他	36,190	7.6%	4,996	8.7%	624.4%
Total	合計	477,680	100.0%	57,605	100.0%	729.2%

Offline channels in Europe and other regions. Revenue increased from RMB41.3 million in the first half of 2024 to RMB276.5 million in the first half of 2025, representing a growth of 569.6%. This was primarily driven by our expansion into more countries, growth in the number of retail stores and higher revenue per store. The number of retail stores in Europe and other regions increased from 9 in the first half of 2024 to 18 in the first half of 2025.

Online channels in Europe and other regions. Revenue increased from RMB11.3 million in the first half of 2024 to RMB165.0 million in the first half of 2025, representing a growth of 1,358.7%. As a new market for the online channels in European region, we have deepened our localized presence while accelerating the development of multiple online platforms, increasing the brand's local influence to drive revenue growth.

歐洲及其他地區線下渠道。收入由2024 年上半年的人民幣41.3百萬元增長到2025 年上半年的人民幣276.5百萬元,增長了 569.6%。主要由於我們業務進入到更多的 國家,零售店數量的增長和單店收入的提 升。歐洲及其他地區零售店數量從2024年 上半年的9間增長到2025年上半年的18間。

歐洲及其他地區線上渠道。收入由2024 年上半年的人民幣11.3百萬元增長到2025 年上半年的人民幣165.0百萬元,增長了 1,358.7%。歐洲區的線上渠道做為新領域, 我們加深本地化佈局,同時加速線上多平 台的建設,提升品牌在當地的影響力,促 進收入的增長。

## Revenue by IPs

Pop Mart proprietary products are our major product type. In the first half of 2025, revenue from proprietary products contributed 99.1% of our total revenue. Revenue from proprietary products increased by 213.8% from RMB4,382.7 million for the first half of 2024 to RMB13,753.4 million for the first half of 2025.

Proprietary products of Pop Mart are mainly divided into: artist IPs and licensed IPs, and the table below sets forth a breakdown of revenue by IPs:

## 根據IP劃分的收入

泡泡瑪特的自主產品是我們的主要商品類型, 2025年上半年自主產品收入佔總收入的比例為 99.1%,自主產品收入從2024年上半年的人民 幣4,382.7百萬元增加到2025年上半年的人民幣 13.753.4百萬元,增長了213.8%。

泡泡瑪特的自主產品主要分為:藝術家IP和授權 IP,以下為IP劃分的收入明細:

## For the six months ended 截至6月30日止六個月

		202	5	2024	
		2025	年	2024	Ŧ
			Proportion		Proportion
		Revenue	of revenue	Revenue	of revenue
		收入	收入佔比	收入	收入佔比
		RMB'000		RMB'000	
		人民幣千元		人民幣千元	
Proprietary products	自主產品	13,753,405	99.1%	4,382,741	96.2%
Artist IPs	藝術家IP	12,228,565	88.1%	3,687,803	81.0%
THE MONSTERS	THE MONSTERS	4,814,017	34.7%	626,806	13.7%
MOLLY	MOLLY	1,357,248	9.8%	782,160	17.2%
SKULLPANDA	SKULLPANDA	1,220,504	8.8%	574,562	12.6%
CRYBABY	CRYBABY	1,218,170	8.8%	349,382	7.7%
DIMOO	DIMOO	1,105,135	8.0%	377,838	8.3%
HIRONO	HIRONO	728,420	5.2%	245,247	5.4%
Twinkle Twinkle	星星人	389,363	2.8%	-	-
HACIPUPU	HACIPUPU	332,122	2.4%	94,991	2.1%
Other artist IPs	其他藝術家IP	1,063,586	7.6%	636,817	14.0%
Licensed IP	授權IP	1,524,840	11.0%	694,938	15.2%
External procurement and others	外採及其他	122,871	0.9%	175,090	3.8%
<b>-</b>	A ±1	40.074.054	400.05/	4.557.004	100.537
Total	合計	13,876,276	100.0%	4,557,831	100.0%

## 管理層討論與分析

- Artist IPs. Artist IPs are the major product type of the Company, primarily including THE MONSTERS, MOLLY, SKULLPANDA and CRYBABY. The proportion of revenue from artist IPs increased from 81.0% for the first half of 2024 to 88.1% for the first half of 2025. Revenue from artist IPs increased by 231.6% from RMB3,687.8 million for the first half of 2024 to RMB12,228.6 million for the first half of 2025, of which THE MONSTERS generated revenue of RMB4,814.0 million in the first half of 2025, representing a year-on-year increase of 668.0%, primarily because we kept improving product design and innovation capabilities to meet the diversified needs of various consumers.
- Licensed IPs. Revenue from licensed IPs increased by 119.4% from RMB694.9 million for the first half of 2024 to RMB1,524.8 million for the first half of 2025, mainly because we constantly deepened our cooperation with more copyright owners, continued to expand the geographical coverage of licensed IP while introducing a wide range of products with different styles, bringing fun of pop toys to global consumers.
- Revenue by product category

The Company's products are mainly categorized into plush toys, figure toys, MEGA and other IP-related products and others by category. The following sets forth the breakdown of revenue by product category:

- 藝術家IP。藝術家IP是本公司主要商品類 型,主要包括THE MONSTERS、MOLLY、 SKULLPANDA、CRYBABY等。藝術家IP的收 入佔比由2024年上半年的81.0%上升到2025 年上半年的88.1%。藝術家IP收入從2024 年上半年的人民幣3.687.8百萬元,上升至 2025年上半年的人民幣12,228.6百萬元, 增長了231.6%,其中,2025年上半年THE MONSTERS收入人民幣4.814.0百萬元,同比 增長了668.0%。主要由於我們不斷提升產 品的設計創新能力,滿足各類消費者的多 元需求。
- 授權IP。授權IP收入從2024年上半年的人民 幣694.9百萬元,增加至2025年上半年的人 民幣1,524.8百萬元,增長了119.4%。主要由 於我們不斷加深與更多版權方的合作,持 續擴大IP授權區域,同時推出更多風格、種 類的產品,讓全球消費者感受潮玩的樂趣。

## 根據產品類別劃分的收入

本公司的產品按照類別主要劃分為:毛絨、手 辦、MEGA和衍生品及其他,以下為產品類別劃 分的收入明細:

		For the six mo	onths ended	For the six mor	nths ended	
		30 June	2025	30 June	2024	
		截至2025年	6月30日	截至2024年	6月30日	
		止六個	固月	止六個	]月	
			Proportion		Proportion	Change
		Revenue	of revenue	Revenue	of revenue	in revenue
		收入	收入佔比	收入	收入佔比	收入變動
		RMB'000		RMB'000		
		人民幣千元		人民幣千元		
	'					
Plush toys	毛絨	6,139,236	44.2%	446,105	9.8%	1,276.2%
Figure toys	手辦	5,175,875	37.3%	2,656,781	58.3%	94.8%
MEGA	MEGA	1,007,147	7.3%	586,130	12.9%	71.8%
Other IP-related products and others	衍生品及其他	1,554,018	11.2%	868,815	19.0%	78.9%
Total	合計	13,876,276	100.0%	4,557,831	100.0%	204.4%

At the product level, we kept introducing new products, enriching product offerings and enhancing product design capability. Revenue from plush products increased by 1,276.2% from RMB446.1 million for the first half of 2024 to RMB6,139.2 million for the first half of 2025 and revenue from plush toys accounted for 44.2% of total revenue. Benefiting from the excellent presentation and unique soft touch of the plush material, the plush products emerged as a phenomenal bestseller.

#### Costs of sales

Our costs of sales increased by 151.1% from RMB1,638.7 million for the first half of 2024 to RMB4,115.2 million for the first half of 2025. The increase was primarily due to (1) the increase in costs of inventories from RMB1,282.1 million for the first half of 2024 to RMB3,272.9 million for the first half of 2025, which was mainly due to the increase in sales; and (2) the increase in design and licensing costs from RMB240.6 million in the first half of 2024 to RMB524.1 million in the first half of 2025, which was mainly due to the increase in the proportion of proprietary products and the increase in cobranded products, which required the payment of more IP licensing fees and product design fees.

#### Gross profit

The Company's gross profit increased by 234.4% from RMB2,919.1 million for the first half of 2024 to RMB9,761.1 million for the first half of 2025, primarily due to the increase in revenue and the control of cost of sales. Our gross profit margin increased from 64.0% for the first half of 2024 to 70.3% for the first half of 2025, primarily due to (1) the increase in the proportion of overseas sales, contributing to the growth of gross profit margin; (2) the optimization of product design, the strengthening of cost control and the enhancement of bargaining skills against suppliers by us; and (3) the gradual decrease in the proportion of externally procurement products.

我們不斷在產品層面推陳出新,豐富產品品 類,提升產品設計的能力。毛絨產品收入從 2024年上半年的人民幣446.1百萬元增長到 2025年上半年的人民幣6,139.2百萬元,增長了 1,276.2%, 毛絨產品佔總收入的44.2%, 得益於 產品出色的展示性以及毛絨材質特有的柔軟觸 感,使毛絨產品成為現象級爆款產品。

## 銷售成本

銷售成本從2024年上半年的人民幣1,638.7百萬 元上升到2025年上半年的人民幣4,115.2百萬 元,增長了151.1%,增加主要由於(1)存貨成本 由2024年上半年的人民幣1,282.1百萬元增加到 2025年上半年的人民幣3,272.9百萬元,其主要 原因為銷售增加;及(2)設計及授權成本由2024 年上半年的人民幣240.6百萬元增加到2025年上 半年的人民幣524.1百萬元,主要由於自主產品 佔比增多,以及聯名產品增加,需要支付更多 的IP授權費以及產品設計費。

## 毛利

本公司的毛利由2024年上半年的人民幣2.919.1 百萬元上升到2025年上半年的人民幣9,761.1百 萬元,增長了234.4%,主要由於我們的收入 增加以及銷售成本的控制。我們的毛利率由 2024年上半年的64.0%增長至2025年上半年的 70.3%,主要由於(1)海外銷售佔比提升拉動毛利 率的增長;(2)我們優化產品設計,加強了成本 管控,提升對供應商的議價能力;及(3)外採商 品佔比逐漸下降。

#### 管理層討論與分析

#### Distribution and selling expenses

Our distribution and selling expenses increased by 135.9% from RMB1,353.2 million for the first half of 2024 to RMB3,192.6 million for the first half of 2025, of which, transportation and logistics expenses and employee benefit expenses accounted for a significant part.

- Transportation and logistics expenses. Transportation and logistics expenses increased by 546.7% from RMB104.7 million for the first half of 2024 to RMB677.1 million for the first half of 2025, mainly due to (1) increase in revenue from online channels and higher freight costs; and (2) rapid revenue growth in Asia Pacific, Americas, Europe and other regions, and higher overseas transportation costs.
- **Employee benefit expenses.** Employee benefit expenses increased by 51.4% from RMB370.5 million for the first half of 2024 to RMB560.8 million for the first half of 2025, mainly due to the increase in the number of sales personnel from 4,232 for the first half of 2024 to 6,219 for the first half of 2025, mainly for supporting the expansion of our global business.

## General and administrative expenses

Our general and administrative expenses increased by 77.3% from RMB434.4 million for the first half of 2024 to RMB770.4 million for the first half of 2025. of which, employee benefit expenses accounted for a significant part, and the number of our administrative and design and development personnel increased from 1,238 for the first half of 2024 to 1,830 for the first half of 2025.

## Other income

Other income of the Company increased by 112.9% from RMB31.6 million for the first half of 2024 to RMB67.2 million for the first half of 2025, among which, (1) government grants increased from RMB10.3 million for the first half of 2024 to RMB37.8 million for the first half of 2025; and (2) income from IP license fee and other services increased from RMB18.9 million in the first half of 2024 to RMB25.8 million in the first half of 2025.

## 經銷及銷售開支

我們的經銷及銷售開支由2024年上半年的人民 幣1,353.2百萬元增長至2025年上半年的人民幣 3,192.6百萬元,增長了135.9%,其中佔比較高的 為運輸及物流開支和僱員福利開支。

- 運輸及物流開支。運輸及物流開支從2024 年上半年的人民幣104.7百萬元增長到2025 年上半年的人民幣677.1百萬元,增長了 546.7%。主要由於(1)線上渠道收入增長, 運費費用增加;及(2)亞太、美洲、歐洲及 其他地區收入快速增加,海外運輸成本增 加。
- 僱員福利開支。僱員福利開支從2024年上 半年的人民幣370.5百萬元增長至2025年上 半年的人民幣560.8百萬元,增長了51.4%。 主要由於我們的銷售員工人數由2024年上 半年的4,232名員工增加到2025年上半年的 6,219名員工,主要用以支持我們全球業務 擴張。

### 一般及行政開支

我們的一般及行政開支由2024年上半年的人民 幣434.4百萬元增長至2025年上半年的人民幣 770.4百萬元,增長了77.3%。其中佔比較高的為 僱員福利開支,我們的行政員工及設計開發人 員人數由2024年上半年的1,238名增加至2025年 上半年的1.830名。

## 其他收入

本公司的其他收入由2024年上半年的人民幣31.6 百萬元增長到2025年上半年的人民幣67.2百萬 元,增長了112.9%。其中(1)政府補助由2024年 上半年的人民幣10.3百萬元增長至2025年上半年 的人民幣37.8百萬元,及(2)IP授權費及其他服務 收入由2024年上半年的人民幣18.9百萬元增長到 2025年上半年的人民幣25.8百萬元。

## Operating profit

In light of the above, the Company's operating profit increased by 436.5% from RMB1,126.4 million for the first half of 2024 to RMB6,043.7 million for the first half of 2025.

#### Finance income - net

Our finance income, net, decreased from net gains of RMB83.8 million for the first half of 2024 to net gains of RMB65.5 million for the first half of 2025, primarily due to the decrease in our interest income and increase in financial cost.

#### Income tax expense

Our income tax expense increased from RMB264.3 million for the first half of 2024 to RMB1,475.2 million for the first half of 2025 as a result of the increase in profit before income tax. Our effective tax rate increased from 21.5% for the first half of 2024 to 24.0% for the first half of 2025.

#### Profit for the period

As a result of the above, our profit for the period increased from RMB964.1 million for the first half of 2024 to RMB4,681.7 million for the Reporting Period, representing an increase of 385.6%.

#### Non-IFRS Accounting Standards adjusted net profit

The non-IFRS Accounting Standards adjusted net profit has not been calculated in accordance with the IFRS Accounting Standards, thus it is deemed as a non-IFRS Accounting Standards financial indicator. The non-IFRS Accounting Standards adjusted net profit refers to the net profit after excluding share-based payment expenses, while the non-IFRS Accounting Standards adjusted net profit margin refers to the non-IFRS Accounting Standards adjusted net profit divided by revenue. We are of the view that such information is useful for investors to compare the results of the Group, provided that the results of operation or cash flows of the Group are not being affected, and enables investors to take into consideration of the indicators used by the management when assessing the results of the Group. Investors shall not treat non-IFRS Accounting Standards financial indicator as an alternative or better version of the results of the Group prepared in accordance with IFRS Accounting Standards. In addition, not all companies will adopt the same way in calculating such non-IFRS Accounting Standards financial indicators. Hence, similar measurements made by other companies may not be comparable.

## 經營溢利

綜上所述,本公司的經營溢利由2024年上半年 的人民幣1,126.4百萬元增長至2025年上半年的 人民幣6,043.7百萬元,增長了436.5%。

## 財務收入一淨額

我們的財務收入淨額由2024年上半年的淨收益 人民幣83.8百萬元下降到2025年上半年的淨收益 人民幣65.5百萬元,主要由於我們的利息收入減 少和財務費用的增加。

## 所得税開支

我們的所得税開支由2024年上半年的人民幣 264.3 百萬元增加到2025年上半年的人民幣 1,475.2百萬元,原因為我們的所得稅前溢利增 加。我們的實際税率由2024年上半年的21.5%上 升至2025年上半年的24.0%。

#### 期內盈利

由於上文所述,我們的期內盈利由2024年上半 年的人民幣964.1百萬元增加至報告期間的人民 幣4,681.7百萬元,增長了385.6%。

#### 非國際財務報告會計準則經調整純利

非國際財務報告會計準則經調整純利未按照國 際財務報告會計準則計算,視為非國際財務報 告會計準則的財務指標,其定義為除以股份為 基礎的薪酬後純利,而非國際財務報告會計準 則經調整純利率的定義為非國際財務報告會計 準則經調整純利除以收益。我們認為,這些信 息對於投資者在不影響本集團經營業績或現金 流的情況下比較本集團的業績是有用的,並允 許投資者考慮管理層在評估本集團業績時使用 的指標。投資者不應認為非國際財務報告會計 準則的財務指標替代或優於本集團根據國際財 務報告會計準則編製的業績。此外,可能不是 所有公司會以相同的方式計算該項非國際財務 報告會計準則的財務指標,因此未必可與其他 公司採用的相若計量比較。

#### 管理層討論與分析

The following table sets out the reconciliation of non-IFRS Accounting Standards financial indicators of the Company for the respective periods.

下表載列本公司各期間的非國際財務報告會計 準則的財務指標對賬情況。

			1
		For the six	For the six
		months ended	months ended
		30 June 2025	30 June 2024
		截至2025年	截至2024年
		6月30日	6月30日
		止六個月	止六個月
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Profit for the period	期內盈利	4,681,713	964,142
Adjustments	調整項目		
Share-based payment	以股份為基礎的付款報酬	27,917	53,483
Non-IFRS Accounting Standards adjusted net profit	非國際財務報告會計準則經調整		
, , ,	純利	4,709,630	1,017,625
Non-IFRS Accounting Standards adjusted net	非國際財務報告會計準則經調整		
profit margin	純利率	33.9%	22.3%

Share-based payment expenses are non-cash items, which do not directly reflect our business operation. Hence, through eliminating the effects of such items on calculation of non-IFRS Accounting Standards adjusted net profit, relevant operating performance can be better reflected, and it would be more convenient to compare operating performance in different periods.

## Current Assets, Financial Resources and Capital Expenditures

For the six months ended 30 June 2025, the Company and its subsidiaries adopted conservative and stable fund management and financial policies in their overall business operations. The Group maintained the following resources to meet its working capital requirements:

#### Current assets and current liabilities

Our net current assets increased from RMB8,866.1 million as of 31 December 2024 to RMB11.927.4 million as of 30 June 2025.

以股份為基礎的付款開支屬於非現金項目且並 無直接反應我們的業務營運。因此,通過撇除 該等項目對計算非國際財務報告會計準則經調 整純利影響的舉措,可更好地反應我們的相關 經營表現,並更加便於比較不同期間的經營表

## 流動資產、財務資源及資本開支

截至2025年6月30日止六個月,本公司及附屬公 司在整體業務經營方面採納保守穩健的資金管 理及財務政策。本集團維持以下資源以應付其 營運資金需求:

## 流動資產及流動負債

我們的流動資產淨值由截至2024年12月31日的 人民幣8,866.1百萬元增加至截至2025年6月30日 的人民幣11,927.4百萬元。

#### Trade receivables

Trade receivables represent outstanding amounts receivable by us from our customers in the ordinary course of business. Our trade receivables increased from RMB477.7 million as of 31 December 2024 to RMB971.6 million as of 30 June 2025, primarily due to the increase in receivables from online channels as a result of business expansion. Trade receivables turnover days decreased from 11 days in 2024 to 10 days for the six months ended 30 June 2025.

#### Inventories

Our inventories comprise finished goods. Our inventories increased from RMB1,524.5 million as of 31 December 2024 to RMB2,273.7 million as of 30 June 2025. This was mainly due to the higher proportion of revenue from overseas and long transportation lead times, which prompted us to increase inventories to meet sales demand. Inventory turnover days decreased from 102 days in 2024 to 83 days for the six months ended 30 June 2025.

## Cash and cash equivalents

Our cash and cash equivalents primarily comprise cash at bank. Cash and cash equivalents increased from RMB6,109.0 million as of 31 December 2024 to RMB11,922.7 million as of 30 June 2025, primarily due to (1) the increase in cash generated from operating activities and (2) the decrease in some fixedterm deposits.

## Trade payables

Trade payables primarily represent our obligation to pay for merchandise from suppliers in the ordinary course of business. Trade payables increased from RMB1.010.1 million as of 31 December 2024 to RMB1.627.7 million as of 30 June 2025, primarily due to the increase in procurement amount as a result of our business growth, which in turns resulted in the increase in balance of payables to suppliers. Trade payable turnover days decreased from 74 days for 2024 to 73 days for the six months ended 30 June 2025.

#### Bank borrowings

The Group did not have any bank borrowings as of 30 June 2025.

## 貿易應收款項

貿易應收款項指日常業務過程中我們應收客戶 的未結算款項。我們的貿易應收款項由截至 2024年12月31日的人民幣477.7百萬元增加至截 至2025年6月30日的人民幣971.6百萬元,主要 由於業務擴張,線上渠道應收賬款增加。貿易 應收款項周轉天數從2024年的11天減少至截至 2025年6月30日 止六個月的10天。

## 存貨

我們的存貨包括製成品。我們的存貨由截至 2024年12月31日的人民幣1,524.5百萬元增加至 截至2025年6月30日的人民幣2,273.7百萬元。主 要由於海外收入佔比提升,且運輸時間長,所 以我們增加了庫存以滿足銷售需求。存貨周轉 天數從2024年的102天降低到截至2025年6月30 日止六個月的83天。

#### 現金及現金等價物

我們的現金及現金等價物主要包括銀行現金。 現金及現金等價物從截至2024年12月31日的人 民幣6,109.0百萬元增加至截至2025年6月30日的 人民幣11,922.7百萬元,主要為(1)我們經營活動 產生的現金增加,及(2)減少了部分定期存款。

#### 貿易應付款項

貿易應付款項主要指我們在日常業務過程中向 供應商支付貨款的責任。貿易應付款項從截至 2024年12月31日的人民幣1.010.1百萬元增加至 截至2025年6月30日的人民幣1,627.7百萬元,主 要原因為我們的業務增長,導致採購量增加, 進而令應付供應商款項的餘額有所增加。貿易 應付款項周轉天數從2024年的74天降低到截至 2025年6月30日止六個月的73天。

#### 銀行借款

截至2025年6月30日,本集團並無任何銀行借 款。

#### 管理層討論與分析

#### Pledge of Assets

The Group did not have any pledged assets as of 30 June 2025.

#### Gearing Ratio

The gearing ratio is calculated by dividing total liabilities by total assets and then multiplying by 100%. As at 30 June 2025, the gearing ratio of the Group was 32.4% as compared with the gearing ratio of 26.8% as at 31 December 2024.

#### Contingency

We are not currently involved in any material legal proceedings, nor are we aware of any pending or potential material legal proceedings involving us. If we are involved in such material legal proceedings, we would record any loss or contingent liabilities when, based on information then available, it is likely that a loss has been incurred and the amount of the loss can be reasonably estimated.

#### Foreign Exchange Risk Management

As the Company's subsidiaries operate in the PRC, Asia Pacific, Americas and Europe and other regions, they are exposed to foreign exchange risk arising from certain currency exposure (mainly related to US dollar, Thai Baht, Singapore dollar and Hong Kong dollar). Our management considers that the business is not exposed to any significant foreign exchange risk as the financial assets and liabilities of our Group denominated in currencies other than the respective functional currencies of our operating entities are insignificant. Although the Group does not hedge against foreign currency fluctuation, we will keep a close eye on relevant developments and take measures when it is necessary to ensure the foreign exchange risk is under control.

## 資產抵押

截至2025年6月30日,本集團並無任何資產抵 押。

## 資產負債率

資產負債率為總負債除以總資產乘以100%。 截至2025年6月30日,本集團的資產負債率為 32.4%, 而截至2024年12月31日的資產負債率為 26.8%。

## 或有事件

我們目前並無涉及任何重大法律訴訟,亦不知 悉我們涉及任何待決或潛在重大法律訴訟。倘 我們涉及有關重大法律訴訟,則我們會於產生 虧損且有關虧損金額有合理估計時,按當時所 得資料記錄任何虧損或或有負債。

#### 外匯風險管理

本公司的附屬公司在中國、亞太、美洲和歐洲 及其他地區經營,面對若干貨幣敞口(主要有 關美元、泰銖、新加坡幣及港幣)引致的外匯風 險。由於本集團以我們經營實體各自功能貨幣 以外貨幣計值的金融資產及負債不重大,故管 理層認為業務並無任何重大外匯風險敞口。本 集團並沒有對沖外幣波動,但是會緊密地監控 有關情況,並在必要時採取措施以保證外匯風 險在可控範圍內。

## Capital Expenditures

The Company's capital expenditures consist of purchases of property, plant and equipment and purchases of intangible assets. The table below sets out the Company's capital expenditures for the first half of 2024 and the first half of 2025:

## 資本開支

本公司的資本開支包括購置物業、廠房及設備 的款項和購置無形資產的款項。下表載列本公 司2024年上半年以及2025年上半年的資本開支 情況:

		For the six	For the six
		months ended	months ended
		30 June 2025	30 June 2024
		截至2025年	截至2024年
		6月30日	6月30日
		止六個月	止六個月
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Purchases of property, plant and equipment	購置物業、廠房和設備	353,623	157,858
Purchase of intangible assets	購置無形資產	20,900	28,587
Total	合計	374,523	186,445

### **Human Resources**

As of 30 June 2025, we had a total of 8,049 employees, including 6,219 sales personnel and 1,830 administrative and development personnel. For the six months ended 30 June 2025, we incurred staff costs (including remuneration, payrolls, allowances and benefits) of RMB992.7 million in total.

The remuneration payable to our employees includes salaries, bonuses and employee benefit plans contributions. The salaries of our employees are generally determined by the employees' respective position, qualification, experience and performance. The bonuses are calculated based on our employees' respective position, duration of services and performance of our employees. In order to attract and retain our employees, we assess the remuneration package offered to our employees on an annual basis to determine whether any adjustment to the basic salaries and bonuses should be made.

We provide training programs for all of our employees to enhance our employees' knowledge, skills and capability relevant to our business. All of our new hires will be provided with an induction program to familiarize with the Group, followed by on-the-job training based on departmental needs and the development strategies of the Group. We also provide promotion opportunities for capable employees as we have policies and procedures setting out the assessment criteria for promotion.

## 人力資源

截至2025年6月30日,我們共有8.049名員工, 包括銷售員工6.219名,行政及開發人員1.830 名。截至2025年6月30日止六個月,我們共發生 員工成本(包括薪金、工資、津貼和福利)人民 幣992.7百萬元。

應付僱員酬金包括薪金、花紅及僱員福利計劃 供款。僱員薪金通常按僱員各自的職位、資 歷、經驗及表現釐定。花紅乃按僱員各自的職 位、服務年期及僱員表現計算。為吸引並挽留 僱員,我們每年評估提供予僱員的薪酬方案, 以確定是否應對基本薪金及花紅作出任何調整。

我們為所有僱員提供培訓計劃,以增強僱員與 我們業務相關的知識、技能及能力。我們將為 所有新員工提供入職培訓課程,以使其熟悉本 集團,其後根據部門需要及本集團發展戰略進 行在職培訓。而由於我們已制定政策及程序, 列明晉升的評估準則,故我們亦為有能力的僱 員提供晉升機會。

#### 管理層討論與分析

#### **Future Plans on Significant Investments**

As of 30 June 2025, we did not hold any significant investment.

We will continue to seek for potential strategic investment opportunities, as well as potential quality target operations and assets that can create synergy effect to the Group.

### Material Acquisitions and Disposals

For the six months ended 30 June 2025, we had not conducted any material acquisition or disposal of subsidiaries, associates and joint ventures.

## SUBSEQUENT EVENT AFTER REPORTING PERIOD

As at the date of this report, the Group has no significant events occurred after the Reporting Period which require additional disclosures or adjustments.

## **OUTLOOK**

IP is at the core of our business. Through our innovative products, delicate design and quality services, we aim to offer consumers with joyful pop culture and artistic experience. At the same time, by continuously increasing our brand value, expanding product categories and innovating product models, we will enhance the brand loyalty of users on Pop Mart, thereby maintaining our strong market position and competitiveness.

We will strive to enrich our IPs types, expand our IPs base, maintain highquality design and innovation standards, introduce more products under the top series. Through continuous IPs incubation and operation, we will strengthen IPs essence, and deepen the emotional connection between fans and IPs. We will continuously expand the boundaries of pop toys, further explore the value of existing product categories, and relentlessly refine our craftsmanship, production and distribution processes. As we continue to carry out research and development and improve process, we will deploy the supply chain globally, and seek more suitable and efficient partners including manufacturers and suppliers, so as to meet market demand and ensure efficient production supply. We will also pay attention to the philosophy of sustainable development and environmental protection, launch more products and packaging made of environmentally friendly materials, providing global consumers with more safe and assured product choices.

## 重大投資的未來計劃

截至2025年6月30日,我們並無持有任何重大投 資。

我們將繼續廣泛尋找潛在的策略性投資機會, 並尋求可為本集團帶來協同效應的潛在優質目 標業務及資產。

#### 重大收購及出售

截至2025年6月30日止六個月,我們並無進行任 何重大收購或出售附屬公司、聯營公司及合營 企業。

## 報告期間後事項

於本報告日期,本集團於報告期間後並無發生 須進一步披露或調整的重大事項。

# 未來展望

IP是我們業務的核心,我們通過創意的產品、 精緻的設計和優質的服務使消費者收獲快樂美 好、潮流體驗和藝術熏陶,同時,通過不斷提 升品牌價值、拓展產品品類、創新產品模式, 增加用戶對泡泡瑪特的品牌忠誠度,保持我們 強勢的市場地位及競爭力。

我們將致力於豐富IP類型,擴大IP庫,保持高質 量的設計創新水平,推出更多頭部系列產品。 對IP進行持續孵化及運營,強化IP內核,加深粉 絲與IP之間的情感連接。我們將不斷拓寬潮玩邊 界,進一步挖掘現有品類的價值,不斷完善相 關工藝及生產發售流程。在持續進行研發和改 進流程的過程中,我們的供應鏈將在全球範圍 內進行布局,尋覓更合適、高效的工廠和供應 商等合作夥伴,從而滿足市場需求,保障高效 的生產供應。我們還將關注可持續發展和環保 理念,推出更多環保材質的產品及包裝,為全 球消費者提供更加安心、放心的產品選擇。

We will continue to expand our global business footprint by establishing offline channels in major global landmarks, enhancing consumer experiences and boosting brand recognition. Simultaneously, we will step up our investment in the official website and self-developed APPs to accelerate promotion and the iteration and optimization of functions, providing consumers with better pop culture experiences in more countries and regions. We aim to leverage our brand influence to collaborate with more global brands and artists, so as to enrich product lines while boosting brand awareness, thereby enhancing the global impact of pop culture.

We remain focused on the enhancement of consumer experience. By continuously strengthening differentiated channel positioning and product management capabilities, we meet diverse consumer needs across various scenarios while steadily enhancing operational efficiency. We also bolstered our refined membership operations. Through consistently enriching content, interactions, and experiences, we enhance service quality, forging stronger bonds between our membership base and the brand.

Through ever more diverse forms and channels, we will continue to experience and share pop toy culture, shaping the entire industry while continuously elevating consumers' brand awareness and value recognition.

While further engaging in the pop toy business, we will facilitate the establishment of amusement parks and other new businesses to construct a more sophisticated and comprehensive business ecosystem with IP at its core.

#### **USE OF NET PROCEEDS FROM LISTING**

The shares of the Company were listed on the Main Board of the Stock Exchange on 11 December 2020 by way of global offering, and the total net proceeds (the "Net Proceeds") received by the Company from the global offering (including the full exercise of the over-allotment option) amounted to approximately HK\$5,781.7 million after deducting professional fees, underwriting commissions and other related listing expenses.

我們會持續擴張全球業務版圖,在全球主要地 標性位置,開設我們的線下渠道,增強消費者 體驗,提升品牌知名度。同時,我們將加大對 官網及自研APP的投入,加速推廣及功能的迭代 優化,在更多的國家、地區給消費者提供更好 的潮流體驗。我們希望通過品牌影響力能與更 多的品牌和全球藝術家合作,豐富產品線的同 時,提高品牌知名度,從而提高潮流文化在全 球範圍內的影響力。

我們始終聚焦消費者體驗的提升,通過持續強 化渠道差異化定位和商品運營能力,滿足消費 者不同場景下的多元化需求,穩步提高運營效 率。加強精細化運營會員的能力,不斷豐富內 容、互動及體驗,提升服務質量,建立會員和 品牌之間更強的連接。

我們將以更加豐富多樣的形式和途徑,感受和 傳播潮流玩具文化,持續影響整個行業,並不 斷提升消費者的品牌認知和價值認同。

在進一步深耕潮流玩具業務的同時,推動樂園 等新業務的落地,打造以IP為核心的更完善、更 豐富的商業生態。

## 上市所得款項淨額用途

本公司股份於2020年12月11日通過全球發售在 聯交所主板上市,經扣除專業費用、包銷佣金 及其他相關上市開支後,本公司自全球發售(包 括悉數行使超額配股權)所收取所得款項淨額總 額(「所得款項淨額」)約為5,781.7百萬港元。

## 管理層討論與分析

As stated in the Prospectus, the intended uses and the balance of the Net Proceeds are set out below:

誠如招股章程所述,所得款項淨額的擬定用途 及所得款項淨額餘額載列如下:

Intended use of Net Proceeds						Amount of Net Proceeds	Amount of	Balance of	
					Amount of				
				Percentage	Net Proceeds	utilized during	Net Proceeds	Net Proceeds	Intended timetable for
			Allocation of	of total Net	unutilized up to	6 months ended	utilized up to	unutilized as at	use of the unutilized
			Net Proceeds	Proceeds	31 December 2024	30 June 2025	30 June 2025	30 June 2025	Net Proceeds
						截至2025年			
					直至2024年	6月30日止	直至2025年	於2025年	
					12月31日	六個月	6月30日	6月30日	
				佔總所得	未動用的	已動用的	已動用的	的未動用	動用未動用
			所得款項	款項淨額	所得款項	所得款項	所得款項	所得款項	所得款項淨額的
所得款項淨額擬定用途			淨額的分配	百分比	淨額金額	淨額金額	淨額金額	淨額餘額	擬定時間表
(i)	Tof	inance part of our expansion plans of	HK\$1,734.5 million	30.0%	_	_	HK\$1,734.5 million	_	
	consumer access channels and overseas								
	markets								
	用放	冷為我們的消費者觸達渠道及海外市場	1,734.5百萬港元	30.0%	-	-	1,734.5百萬港元		
	擴歷	<b>表計劃撥付部分資金</b>							
	(a)	for opening new retail stores	HK\$954.0 million	16.5%	-	_	HK\$954.0 million	_	_
		用於開設新零售店	954.0百萬港元	16.5%	-	_	954.0百萬港元	_	_
	(b)	for opening new roboshops	HK\$346.9 million	6.0%	-	-	HK\$346.9 million	-	_
		用於開設新機器人商店	346.9百萬港元	6.0%	-	-	346.9百萬港元	-	_
	(c)	for expanding our business into	HK\$433.6 million	7.5%	-	-	HK\$433.6 million	-	_
		overseas markets							
		用於擴展業務至海外市場	433.6百萬港元	7.5%	-	-	433.6百萬港元	_	_
(ii)	To fund our potential investments in, HK\$1,561.1 million		27.0%	HK\$1,249.3 million	_	HK\$311.8 million	HK\$1,249.3 million	Before 31 December 2025	
	acquisitions of and strategic alliance with								
	con	panies along the value chain of our							
	ind	ustry							
	用放	冷為潛在投資、收購本行業價值鏈上下游	1,561.1百萬港元	27.0%	1,249.3百萬港元	_	311.8百萬港元	1,249.3百萬港元	2025年12月31日之前
	公司	引及與該等公司建立戰略聯盟撥資							

Intended use of Net Proceeds 所得款項淨額擬定用途			Allocation of Net Proceeds 所得款項 淨額的分配	Percentage of total Net Proceeds 佔總所得 款項淨額 百分比	Amount of Net Proceeds unutilized up to 31 December 2024 直至2024年 12月31日 未動用的 所得款項 浮額金額	Amount of Net Proceeds utilized during 6 months ended 30 June 2025 截至2025年 6月30日止 六個月 已動用的 所得款項	Amount of Net Proceeds utilized up to 30 June 2025 直至2025年 6月30日 已動用的 所得款項 淨額金額	Balance of Net Proceeds unutilized as at 30 June 2025  於2025年 6月30日 的未動用 所得款項 淨額餘額	Intended timetable for use of the unutilized Net Proceeds  動用未動用 所得款項淨額的 擬定時間表
(iii)	strer	nvest in technology initiatives to ngthen our marketing and fan engagement rts, and to enhance the digitalization of our ness	HK\$867.2 million	15.0%	HK\$193.5 million	HK\$29.4 million	HK\$703.1 million	HK\$164.1 million	
		投資技術舉措,以增強我們的營銷及粉 與力度及提升業務的數字化程度	867.2百萬港元	15.0%	193.5百萬港元	29.4百萬港元	703.1百萬港元	164.1百萬港元	
	(a)	for talent recruitment 用於人才招募	HK\$173.5 million 173.5百萬港元	3.0% 3.0%	-	-	HK\$173.5 million 173.5百萬港元	-	-
	(b)	for acquiring relevant software and hardware to enhance digitalization and establish information systems for digital marketing, customer services, logistics, products, supply chain, warehousing, membership, transactions and store management and marketing	HK\$346.9 million	6.0%	HK\$193.5 million	HK\$29.4 million	HK\$182.8 million	HK\$164.1 million	Before 31 December 2025
		用於購買相關軟件及硬件以加強數字 化,並建立用於數字營銷、客戶服 務、物流、產品、供應鏈、倉儲,會 員、交易以及門店管理及營銷的信息 系統	346.9百萬港元	6.0%	193.5百萬港元	29.4百萬港元	182.8百萬港元	164.1百萬港元	2025年12月31日之前
	(c)	for optimizing our online marketing efforts, which primarily consist of strategically placed advertisement, icons, links and notifications on third party promotional platforms	HK\$346.8 million	6.0%	-	-	HK\$346.8 million	-	-
		用於優化我們的線上營銷工作,主要 包括戰略性地在第三方推廣平台上投 放廣告、圖標、鏈接及信息推送	346.8百萬港元	6.0%	-	-	346.8百萬港元	-	-

### MANAGEMENT DISCUSSION AND ANALYSIS

# 管理層討論與分析

Inten	ded u	se of Net Proceeds	Allocation of Net Proceeds	Percentage of total Net Proceeds	Amount of Net Proceeds unutilized up to 31 December 2024 直至2024年 12月31日	Amount of Net Proceeds utilized during 6 months ended 30 June 2025 截至2025年 6月30日止 六個月	Amount of Net Proceeds utilized up to 30 June 2025 直至2025年 6月30日	Balance of Net Proceeds unutilized as at 30 June 2025 於2025年 6月30日	Intended timetable for use of the unutilized Net Proceeds
所得	款項淨	額擬定用途	所得款項 淨額的分配	佔總所得 款項淨額 百分比	未動用的 所得款項 淨額金額	已動用的 所得款項 淨額金額	已動用的 所得款項 淨額金額	的未動用 所得款項 淨額餘額	動用未動用 所得款項淨額的 擬定時間表
(iv)		xxpand our IP pool %擴大我們的IP庫	HK\$1,040.7 million 1,040.7 百萬港元	18.0% 18.0%	HK\$676.3 million 676.3百萬港元	-	HK\$364.3 million 364.4百萬港元	HK\$676.3 million 676.3百萬港元	
	(a)	for enhancing our ability to identify outstanding artists	HK\$260.3 million	4.5%	_	-	HK\$260.3 million	_	-
	(b)	用於加強我們物色優秀藝術家的能力 for recruiting talented designers to join our in-house design team to enhance our in-house original IP development capability by providing competitive salary	260.3百萬港元 HK\$86.6 million	4.5% 1.5%	-	-	260.3百萬港元 HK\$86.6 million	-	-
		用於以提供具有競爭力的薪金的方式 招募有才華的設計師加入我們的內部 設計團隊,以增強我們的內部原創P發 捆實力	86.6百萬港元	1.5%	-	-	86.6百萬港元	-	-
	(c)	for acquisitions of popular IPs from to expand our IP pool	HK\$693.8 million	12.0%	HK\$676.3 million	-	HK\$17.5 million	HK\$676.3 million	Before 31 December 2025
(v)	Wor	用於收購受歡迎的IP以擴大我們的IP庫 king capital and general corporate	693.8百萬港元 HK\$578.2 million	12.0% 10.0%	676.3百萬港元 —	-	17.5百萬港元 HK\$578.2 million	676.3百萬港元 —	2025年12月31日之前 -
		poses i資金及一般公司用途	578.2百萬港元	10.0%	-	_	578.2百萬港元	-	_

The Group will utilise the Net Proceeds of the initial public offering in accordance with the intended purposes as set out in the Prospectus.

# **INTERIM DIVIDEND**

The Board did not recommend the payment of an interim dividend for the six months ended 30 June 2025.

本集團將遵照招股章程所載擬定目的動用首次 公開發售所得款項淨額。

# 中期股息

董事會不建議派付截至2025年6月30日止六個月 的中期股息。

#### COMPLIANCE WITH THE CORPORATE **GOVERNANCE CODE**

The Group is committed to maintaining high standards of corporate governance to safeguard the interests of the Shareholders and to enhance corporate value and accountability. The Company has adopted the Corporate Governance Code (the "CG Code") as set out in Appendix C1 to the Listing Rules as its own code of corporate governance. The Company has complied with all applicable code provisions of the CG Code during the six months ended 30 June 2025, except for deviation from code provision C.2.1 as explained under the paragraph headed "Chairman and Chief Executive Officer" below.

#### Chairman and Chief Executive Officer

Code provision C.2.1 of the CG Code stipulates that the roles of chairman and chief executive should be segregated and should not be performed by the same individual. According to the current structure of the Board, the positions of the Chairman and Chief Executive Officer of the Company are held by Mr. Wang Ning.

The Board believes that this structure will not impair the balance of power and authority between the Board and the management of the Company, given that: (i) decision to be made by the Board requires approval by at least a majority of the Directors and that the Board comprises three independent non-executive Directors out of nine Directors, and the Board believes there is sufficient check and balance on the Board; (ii) Mr. Wang Ning and the other Directors are aware of and undertake to fulfil their fiduciary duties as Directors, which require, among other things, that they act for the benefit and in the best interests of the Company and will make decisions of the Group accordingly; and (iii) the balance of power and authority is ensured by the operations of the Board which comprises experienced and high caliber individuals who meet regularly to discuss issues affecting the operations of the Group. Moreover, the overall strategic and other key business, financial and operational policies of the Group are made collectively after thorough discussion at both the Board and senior management levels. Finally, as Mr. Wang Ning is our principal founder, the Board believes that vesting the roles of both chairman and chief executive officer in the same person has the benefit of ensuring consistent leadership within the Group and enables more effective and efficient overall strategic planning for the Group. The Board will continue to review the effectiveness of the corporate governance structure of the Group in order to assess whether separation of the roles of chairman and chief executive officer is necessary.

### 遵守企業管治守則

本集團致力維持高水平的企業管治,以保障股 東權益並提升企業價值及問責性。本公司已採 納上市規則附錄C1所載的企業管治守則(「企業 管治守則」),作為其本身的企業管治守則。截 至2025年6月30日止六個月內一直遵守企業管 治守則項下的所有適用守則條文,惟下文「主席 及行政總裁 | 一段所述偏離守則條文第C.2.1條除

#### 主席及行政總裁

企業管治守則的守則條文第C.2.1條規定主席與 行政總裁的職責應有所區分,不應由同一人士 履行。根據董事會現行架構,本公司主席及行 政總裁職位由王寧先生擔任。

董事會相信,這種架構將不會削弱董事會與本 公司管理層之間的權力及權限平衡,原因是: (i)董事會所作決定至少需要由大多數董事批 准,而董事會九名董事當中有三名獨立非執行 董事,董事會認為董事會內部有足夠的制衡作 用;(ii)王寧先生及其他董事知悉並承諾履行彼 等作為董事的受信責任,當中要求(其中包括) 彼等為本公司的利益及最佳利益行事,並據此 作出本集團決策;及(jii)權力及權限平衡乃以董 事會運作加以保障,而董事會由經驗豐富、高 質素人士組成,彼等定期會面討論影響本集團 運作的事宜。此外,本集團的整體戰略及其他 主要業務、財務及營運政策乃經董事會及高級 管理層層面全面商討後共同作出。最後,由於 王寧先生為我們的主要創辦人,董事會認為由 同一人士擔任主席及行政總裁可確保本集團的 領導貫徹一致,令本集團實現更為有效及高效 的整體戰略規劃。董事會將繼續檢討本集團企 業管治架構的有效性,以評估是否需要區分主 席與行政總裁的職責。

The Company is committed to enhancing its corporate governance practices appropriate to the conduct and the growth of its business and to reviewing such practices from time to time to ensure that they comply with statutory and professional standards and align with the latest development.

Reference is made to the 2024 annual report of the Company published on 23 April 2025 in relation to the Stock Exchange's confirmation that Mr. Li Hongxuan ("Mr. Li") is gualified to act as a company secretary under the Listing Rules. During the Reporting Period, the Company together with Mr. Li had (i) continuously reviewed the Company's internal control policy and kept timely communication with the Stock Exchange, (ii) frequently checked corporate governance compliance to keep abreast of the latest guidance from the Stock Exchange, and (iii) attended trainings on company secretary on topics relating to corporate governance, internal control and responsibility of company secretary.

茲提述本公司於2025年4月23日刊發的2024年 年報,內容有關聯交所確認李鴻軒先生(「李先 生1)合資格擔任上市規則項下的公司秘書。於 報告期內,本公司及李先生已(i)持續檢討本公司 內部政策並與聯交所及時溝通,(ii)頻繁檢查企 業管治合規情況,以了解聯交所最新指引,及

(iii)出席有關企業管治、內部控制及公司秘書責

本公司致力提升適用於其經營行為及業務增長

的企業管治常規,並不時審閱該等常規,以保 證彼等符合法定及專業標準且與最新發展保持

一致。

#### MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix C3 to the Listing Rules as its own code of conduct regarding directors' securities transactions. Having made specific enquiries of all Directors, each of the Directors has confirmed that he/she has complied with the required standards as set out in the Model Code during the six months ended 30 June 2025.

The Company's employees, who are likely to be in possession of unpublished inside information of the Company, are also subject to the Model Code.

# 進行證券交易的標準守則

任等主題的公司秘書培訓。

本公司採納上市規則附錄C3所載上市發行人董 事進行證券交易的標準守則(「標準守則」),作 為本公司涉及董事證券交易的行為守則。經向 全體董事作出具體查詢後,各董事已確認於截 至2025年6月30日止六個月一直遵守標準守則所 載的規定。

可能擁有本公司未公佈內幕消息的本公司僱員 亦須遵守標準守則。

# CHANGE IN DIRECTORS' AND CHIEF EXECUTIVE'S **INFORMATION**

Save as disclosed in this interim report, there is no change in the information of the Directors and the chief executive required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING **SHARES AND DEBENTURES**

As at 30 June 2025, the interests and short positions of the Directors and chief executive of the Company in the Shares, underlying Shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO which had been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have taken under such provisions of the SFO), or which were recorded in the register required to be kept pursuant to section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code were as follows:

# 董事及行政總裁之資料變更

除本中期報告披露者外,並無根據上市規則第 13.51B(1)條須予披露之董事及行政總裁資料之變 動。

# 董事及行政總裁於股份、相關股 份及債權證的權益及淡倉

於2025年6月30日,本公司董事及行政總裁於本 公司或其任何相聯法團(定義見《證券及期貨條 例》第XV部)的股份、相關股份及債權證中擁有 根據《證券及期貨條例》第XV部第7及第8分部已 知會本公司及聯交所(包括根據《證券及期貨條 例》的有關條文彼等被當作或視為擁有的權益及 淡倉),或根據《證券及期貨條例》第352條須予 存置的登記冊所記錄或根據標準守則已另行知 會本公司及聯交所的權益及淡倉如下:

#### Interests in Shares and underlying Shares of the Company

#### 於本公司股份及相關股份的權益

Name of Director 董事姓名	Capacity/Nature of interest 身份/權益性質	Total number of Shares/underlying Shares held <sup>(1)</sup> 所持股份/相關股份 總數 <sup>(1)</sup>	Approximate percentage of shareholding interest in the Company (%)(1) 佔本公司股權概約百分比(%)(1)
Mr. Wang Ning 王寧先生	Beneficiary and founder of a trust; and Interest of controlled corporation <sup>(2)</sup> 信託的受益人及創辦人: 及受控法團權益 <sup>(2)</sup>	654,381,407 (L)	48.73%
Mr. Si De 司德先生	Beneficial owner and founder of a discretionary trust <sup>(3)</sup> 實益擁有人及酌情信託創辦人 <sup>(3)</sup>	10,338,126 (L)	0.77%
Mr. Moon Duk II 文德一先生	Beneficial owner and interest of controlled corporation <sup>(4)</sup> 實益擁有人及受控法團權益 <sup>(4)</sup>	1,319,618 (L)	0.10%

#### Notes

- As at 30 June 2025, the Company had issued 1,342,943,150 Shares in total. The letter "L" denotes the person's long position in the Shares.
- (2) GWF Holding Limited is a company with limited liability incorporated in the BVI and wholly-owned by UBS Trustees (B.V.I.) Ltd. as trustee for a trust established by Mr. Wang Ning (as settlor) for the benefit of Mr. Wang Ning. Mr. Wang Ning is deemed to be interested in the 561,131,960 Shares held by GWF Holding Limited under the SFO. Tianjin Paqu Holding Limited is a company with limited liability incorporated under the laws of BVI and of which Mr. Wang Ning is the sole shareholder. Mr. Wang Ning is therefore deemed to be interested in the 31,196,420 Shares of the Company held by Tianjin Paqu Holding Limited under the SFO. Pop Mart Hehuo Holding Limited is a company with limited liability incorporated under the laws of BVI and holds 62,053,027 Shares. Mr. Wang Ning holds 40.96% of the issued share capital of Pop Mart Hehuo Holding Limited. Mr. Wang Ning is therefore deemed to be interested in the Shares held by Pop Mart Hehuo Holding Limited under the SFO.
- (3) Sidsi Holding Limited is an investment holding company incorporated under the laws of BVI and wholly-owned by TMF (Cayman) Ltd. as trustee of XM Family Trust set up by Mr. Si De (as settlor) for the benefit of Mr. Si De. Mr. Si De is deemed to be interested in 8,833,075 Shares held by Sidsi Holding Limited under the SFO. Mr. Si De is entitled to receive 609,851 award Shares granted to him under the Post-IPO Share Award Scheme and 895,200 Shares purchased by him.

#### 附註:

- 於2025年6月30日,本公司合共已發行 1,342,943,150股股份。字母「L」代表有關人士於股 份的好倉。
- (2) GWF Holding Limited為一家於英屬維京群島註冊 成立的有限公司,由UBS Trustees (B.V.I.) Ltd.全資 擁有,而UBS Trustees (B.V.I.) Ltd.為由王寧先生(作 為委託人)以其本身為受益人設立的信託的受託 人。根據《證券及期貨條例》,王寧先生被視為 於GWF Holding Limited所持561,131,960股股份中 擁有權益。Tianjin Paqu Holding Limited為一家根 據英屬維京群島法律註冊成立的有限公司,而王 寧先生為唯一股東。根據《證券及期貨條例》,王 寧先生因而被視為於Tianjin Pagu Holding Limited 所持本公司31,196,420股股份中擁有權益。Pop Mart Hehuo Holding Limited為一家根據英屬維京 群島法律註冊成立的有限公司,並持有62,053,027 股股份。王寧先生持有Pop Mart Hehuo Holding Limited已發行股本的40.96%。根據《證券及期貨 條例》,王寧先生因而被視為於Pop Mart Hehuo Holding Limited所持股份中擁有權益。
- (3) Sidsi Holding Limited為一家根據英屬維京群島法 律註冊成立的投資控股公司,由TMF (Cavman) Ltd.(作為由司德先生(作為委託人)以其本身為 受益人設立的XM Family Trust的受託人)全資擁 有。根據《證券及期貨條例》,司德先生被視為於 Sidsi Holding Limited所持8,833,075股股份中擁有 權益。司德先生有權收取根據首次公開發售後股 份獎勵計劃向其授出的609,851股獎勵股份及其購 買的895,200股股份。

(4) Mr. Moon Duk II directly holds 823,290 Shares of the Company. Justin Moon Holding Limited, an investment holding company incorporated under the laws of BVI, is wholly owned by Mr. Moon Duk II. Therefore, Mr. Moon Duk II is deemed to be interested in the 496,328 Shares held by Justin Moon Holding Limited under the SFO.

Save as disclosed above, as at 30 June 2025, none of the Directors had or was deemed to have any interest or short position in the Shares, underlying Shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which was required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have taken under such provisions of the SFO), or which were required to be recorded in the register to be kept by the Company under Section 352 of the SFO, or which were required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 June 2025, to the best knowledge of the Directors and chief executive of the Company, the following persons (not being a Director or chief executive of the Company) had interests or short positions in the Shares or underlying Shares which fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO as recorded in the register required to be kept by the Company pursuant to section 336 of the SFO:

(4) 文德一先生直接持有本公司823,290股股份。 Justin Moon Holding Limited為一家根據英屬維京 群島法律註冊成立的投資控股公司,並由文德一 先生全資擁有。因此,根據《證券及期貨條例》, 文德一先生被視為於Justin Moon Holding Limited 所持496.328股股份中擁有權益。

除上文所披露者外,於2025年6月30日,概無 本公司董事於本公司或其任何相聯法團(定義見 《證券及期貨條例》第XV部)的股份、相關股份或 貨條例》第XV部第7及第8分部須知會本公司及 聯交所(包括根據《證券及期貨條例》的有關條文 彼等被當作或視為擁有的權益及淡倉),或須記 入根據《證券及期貨條例》第352條須由本公司存 置的登記冊,或根據標準守則須知會本公司及 聯交所的權益或淡倉。

# 主要股東於股份及相關股份的權 益及淡倉

於2025年6月30日,據本公司董事及行政總裁所 知,下列人士(本公司董事及行政總裁除外)於 股份或相關股份擁有根據《證券及期貨條例》第 XV部第2及第3分部須向本公司披露或根據《證券 及期貨條例》第336條須由本公司存置的登記冊 所記錄的權益或淡倉:

# OTHER INFORMATION

### 其他資料

#### Interests in Shares and underlying Shares of the Company

#### 於本公司股份及相關股份的權益

			Approximate percentage of
		Total number of Shares/underlying	shareholding interest in the
Name of Shareholder	Capacity/Nature of interest	Shares held <sup>(1)</sup> 所持股份/	Company (%) <sup>(1)</sup> 佔本公司股權概約
股東姓名	身份	相關股份總數⑴	百分比(%)⑴
UBS Trustees (B.V.I.) Limited	Trustee <sup>(2)</sup> 受託人 <sup>(2)</sup>	561,131,960 (L)	41.78%
GWF Holding Limited	Beneficial owner <sup>(2)</sup> 實益擁有人 <sup>(2)</sup>	561,131,960 (L)	41.78%

#### Notes:

- (1) As at 30 June 2025, the Company had issued 1,342,943,150 Shares in total. The letter "L" denotes the person's long position in the Shares.
- (2) GWF Holding Limited is a company with limited liability incorporated in the BVI and wholly-owned by UBS Trustees (B.V.I.) Ltd. as trustee for a trust established by Mr. Wang Ning (as settlor) for the benefit of Mr. Wang Ning. Mr. Wang Ning is deemed to be interested in 561,131,960 Shares held by GWF Holding Limited under the SFO. Tianjin Pagu Holding Limited is a company with limited liability incorporated under the laws of BVI and of which Mr. Wang Ning is the sole shareholder. Mr. Wang Ning is therefore deemed to be interested in the 31,196,420 Shares of the Company held by Tianjin Pagu Holding Limited under the SFO.

#### 附註:

- (1) 於2025年6月30日,本公司合共已發行 1,342,943,150股股份。字母[L]代表有關人士於股 份的好倉。
- (2) GWF Holding Limited為一家於英屬維京群島註冊 成立的有限公司,由UBS Trustees (B.V.I.) Ltd.全資 擁有,而UBS Trustees (B.V.I.) Ltd.為由王寧先生(作 為委託人)以其本身為受益人設立的信託的受託 人。根據《證券及期貨條例》,王寧先生被視為於 GWF Holding Limited所持561,131,960股股份中擁 有權益。Tianjin Paqu Holding Limited為一家根據 英屬維京群島法律註冊成立的有限公司,而王寧 先生為唯一股東。根據《證券及期貨條例》,王寧 先生因而被視為於Tianjin Pagu Holding Limited所 持本公司31,196,420股股份中擁有權益。

Save as disclosed above, as at 30 June 2025, the Company had not been notified by any other persons (other than the Directors of the Company) who had an interest or short position in the Shares or underlying Shares of the Company which would fall to be disclosed under Divisions 2 and 3 of Part XV of the SFO, or which were required to be entered in the register required to be kept by the Company pursuant to Section 336 of the SFO.

# DIRECTORS' RIGHTS TO ACQUIRE SHARES OR **DEBENTURES**

Save as otherwise disclosed in this interim report, at no time during the six months ended 30 June 2025, was the Company or any of its subsidiaries a party to any arrangement that would enable the Directors to acquire benefits by means of acquisition of Shares in, or debentures of, the Company or any other body corporate, and none of the Directors or any of their spouses or children under the age of 18 were granted any right to subscribe for the equity or debt securities of the Company or any other body corporate or had exercised any such right.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OR SALE OF TREASURY SHARES

During the six months ended 30 June 2025, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities or sold any treasury Shares (as defined under the Listing Rules). As at 30 June 2025, the Company did not hold any treasury Shares (as defined under the Listing Rules).

除上文所披露者外,於2025年6月30日,本公 司尚未接獲任何其他人士(本公司董事除外)通 知,表示其於本公司股份或相關股份擁有根據 《證券及期貨條例》第XV部第2及第3分部須予披 露,或須記入根據《證券及期貨條例》第336條須 由本公司存置的登記冊的權益或淡倉。

# 董事收購股份或債權證的權利

除本中期報告另行披露者外,本公司或其任何 附屬公司於截至2025年6月30日止六個月內任 何時間概無訂立任何安排以使董事可藉收購本 公司或任何其他法團的股份或債權證而獲得利 益,且概無董事或任何彼等的配偶或未滿18歲 子女獲授任何認購本公司或任何其他法團的股 權或債權證的權利或已經行使任何有關權利。

# 購入、出售或贖回上市證券或出 售庫存股

於截至2025年6月30日止六個月,本公司或任何 其附屬公司並無購入、出售或贖回本公司的上 市證券或出售任何庫存股(定義見上市規則)。 於2025年6月30日,本公司並未持有任何庫存股 (定義見上市規則)。

#### POST-IPO SHARE AWARD SCHEME

The Company conditionally adopted the Post-IPO Share Award Scheme on 24 July 2020 and amended on 17 May 2023 (the "Amendment Date"). Our Company appointed Trident Trust Company (HK) Limited as the trustee (the "Trustee") of the Post-IPO Share Award Scheme to administer the Post-IPO Share Award Scheme with respect to the grant of any award by the Board (an "Award") which may vest in the form of Shares ("Award Shares") or the actual selling price of the Award Shares in cash in accordance with the Post-IPO Share Award Scheme. As at 30 June 2025, the remaining life of the Post-IPO Share Award Scheme was approximately five years and one month. Unless otherwise stated, capitalized terms used in this section shall have the same meanings as those defined in the circular of the Company dated 24 April 2023.

### (a) Purpose of the Scheme

The purpose of the Post-IPO Share Award Scheme are: (i) to align the interests of Eligible Persons with those of the Group through ownership of Shares, dividends and other distributions paid on Shares and/or the increase in value of the Shares; and (ii) to encourage and retain eligible persons to make contributions to the long-term growth and profits of the Group.

#### (b) Participants of the Scheme

The eligible persons who may be selected to become a participant of the Post-IPO Share Award Scheme are any individuals, or corporate entities (as the case may be) being any of (i) an Employee Participant; (ii) a Related Entity Participant; and (iii) a Service Provider, who the Board or its delegates considers, in its sole discretion, to have contributed or will contribute to the Group. No individual who is resident in a place where the grant, acceptance or vesting of the Awards pursuant to the Post-IPO Share Award Scheme is not permitted under the laws and regulations of such place or where, in the view of the Board or its delegates, compliance with applicable laws and regulations in such place makes it necessary or expedient to exclude such individual, shall be entitled to participate in the Scheme and such individual, shall be entitled to participate in the Post-IPO Share Award Scheme.

# 首次公開發售後股份獎勵計劃

本公司於2020年7月24日有條件採納並於2023年 5月17日(「修訂日期」)修訂首次公開發售後股 份獎勵計劃。對於董事會根據首次公開發售後 股份獎勵計劃授出的任何獎勵(「獎勵1),本公 司委任恒泰信託(香港)有限公司為首次公開發 售後股份獎勵計劃的受託人(「受託人」),以管 理首次公開發售後股份獎勵計劃,有關獎勵可 以股份(「獎勵股份」)或獎勵股份之實際售價以 現金的形式歸屬。於2025年6月30日,首次公開 發售後股份獎勵計劃的剩餘期限約為五年零一 個月。除另有指明外,本節所用詞彙具有本公 司日期為2023年4月24日之涌函所界定的相同涵 義。

#### (a) 計劃的目的

首次公開發售後股份獎勵計劃的目的為: (i)透過股份所有權、股息及就股份支付的其 他分派及/或提升股份價值令合資格人士 的利益與本集團的利益一致;及(ii)鼓勵並 挽留合資格人士,以就本集團的長期增長 及溢利作出貢獻。

#### (b) 計劃的參與者

可能被選為首次公開發售後股份獎勵計劃 參與者的合資格人士可為任何個人或公司 實體(視情況而定),即(i)僱員參與者;(ii) 關聯實體參與者;及(iii)服務提供者中的任 何一類,其經董事會或其代表全權酌情考 慮後對本集團作出貢獻或將作出貢獻。倘 有關個人所在地的法律法規不允許根據首 次公開發售後股份獎勵計劃授予、接受或 歸屬獎勵,或董事會或其代表認為,為遵 守所在地的適用法律法規將有關個人排除 在外乃屬必要或適宜,該等個人無權參與 首次公開發售後股份獎勵計劃。

#### (c) Scheme Limit and Service Provider Sublimit

The Company shall not make any further grant of Awards which will result in the aggregate number of Shares to be issued by the Company in respect of all grants of options and awards made after the Amendment Date pursuant to the Post-IPO Share Award Scheme and any other schemes adopted by the Company (excluding options or awards lapsed in accordance with relevant scheme rules) to exceed 10% of the total issued and outstanding Shares as at the Amendment Date unless Shareholders approve a further refreshment of the Scheme Limit or Shareholders' approval is obtained in compliance with the Listing Rules.

The Company shall not make any further grant of Awards to Service Providers which will result in the aggregate number of Shares to be issued by the Company in respect of all grants of options and awards made to Service Providers, after the Amendment Date pursuant to the Post-IPO Share Award Scheme and any other schemes adopted by the Company (excluding options or awards lapsed in accordance with relevant scheme rules) to exceed 1% of the total issued and outstanding Shares as at the Amendment Date unless the Shareholders approve a further refreshment of the Service Provider Sublimit or Shareholders' approval is obtained in compliance with the Listing Rules.

As at the beginning and the end of the Reporting Period, the number of Award Shares available for grant under the Post-IPO Share Award Scheme is 131,598,067 and 131,189,532 respectively, of which the number of Award Shares available for grant under the Service Provider Sublimit is 13,675,901 and 13,663,591 respectively.

No new Shares may be issued in respect of Award Shares granted under the Post-IPO Share Award Scheme during the six months ended 30 June 2025 as those Award Shares shall be funded by the Shares previously issued to and held by the Trustee. As at 30 June 2025, the total number of Shares available for issue under the Post-IPO Share Award Scheme is 123,646,217, representing approximately 9.21% of the total issued Shares.

#### (c) 計劃限額及服務提供者分項限額

除非股東批准進一步更新計劃限額或根據 上市規則取得股東批准,否則本公司不得 進一步授予任何獎勵,以致本公司就所有 在修訂日期後根據首次公開發售後股份獎 勵計劃以及本公司採納的任何其他計劃授 予的購股權及獎勵(不包括根據相關計劃規 則失效的購股權或獎勵)而將予發行的股份 總數超過修訂日期已發行及發行在外股份 總數的10%。

除非股東批准進一步更新服務提供者分項 限額或根據上市規則取得股東批准,否則 本公司不得進一步授予服務提供者任何獎 勵,以致本公司就所有在修訂日期後根據 首次公開發售後股份獎勵計劃以及本公司 採納的任何其他計劃授予服務提供者的購 股權及獎勵(不包括根據相關計劃規則失效 的購股權或獎勵)而將予發行的股份總數超 過修訂日期已發行及發行在外股份總數的 1%。

於報告期初及報告期末,根據首次公開發 售後股份獎勵計劃可供授出的獎勵股份數 量分別為131,598,067股及131,189,532股, 其中,根據服務提供者分項限額可供授 出的獎勵股份數目分別為13,675,901股及 13,663,591股。

概無新股份會因根據首次公開發售後股份 獎勵計劃於截至2025年6月30日止六個月 內授予的獎勵股份而發行,因為該等獎勵 股份將由受託人持有的先前發行的股份撥 付。於2025年6月30日,首次公開發售後 股份獎勵計劃項下可供發行的股份總數 為123,646,217股,約佔已發行股份總數的 9.21%。

#### (d) Individual Limit

Where any grant of Awards to a Selected Participant would result in the Shares issued and to be issued in respect of all options and awards granted to such person, pursuant to the Post-IPO Share Award Scheme and any other schemes adopted by the Company (excluding options or awards lapsed in accordance with relevant scheme rules), in the 12-month period up to and including the date of such grant representing in aggregate over 1% of the total issued and outstanding Shares of the Company in issue at the relevant time, such grant must be separately approved by Shareholders in general meeting with such Selected Participant and his/her close associates (or associates if the Selected Participant is a connected person) abstain from voting.

#### (e) Grant of Award

The Board or the Scheme Administrator may, from time to time, at their absolute discretion, grant an Award to a selected participant (in the case of the Board's delegate(s), to any selected participant other than a Director or an officer of our Company) by way of an award letter (the "Award Letter"). The award letter will specify the grant date, the number of Award Shares underlying the Award, the vesting criteria and conditions, the vesting date and such other details as the Board or the Scheme Administrator may consider necessary.

No consideration is payable by the Selected Participant on application or acceptance of the Awards.

#### (d) 個別限額

倘根據首次公開發售後股份獎勵計劃及本 公司採納的任何其他計劃向選定參與者授 出任何獎勵將導致於截至有關授出日期(包 括該日)止12個月期間向有關人士授出的 所有購股權及獎勵(不包括根據相關計劃規 則失效的購股權或獎勵)涉及的已發行及將 予發行的股份數目合共超過本公司於相關 期間已發行及發行在外的股份總數的1%, 則有關授出須經股東於股東大會上另行批 准,而有關選定參與者及其緊密聯繫人(或 倘選定參與者為關連人士,則為聯繫人)須 放棄投票。

#### (e) 授出獎勵

董事會或計劃管理人可不時全權酌情決定 以獎勵函(「獎勵函|)的方式向選定參與者 (倘為董事會代表,則為向除本公司董事或 高級職員以外的任何選定參與者)授出獎 勵。獎勵函將列明授出日期、獎勵涉及的 獎勵股份數目、歸屬標準及條件、歸屬日 期以及董事會或計劃管理人可能認為必要 的有關其他詳情。

選定參與者就申請或接納獎勵毋須支付代 傮。

#### (f) Vesting Period

The Board or the Scheme Administrator may from time to time while the Post-IPO Share Award Scheme is in force and subject to all applicable laws, determine such vesting criteria and conditions or periods for the Award to be vested hereunder, provided however that the vesting period for Awards shall not be less than 12 months, except that any Awards granted to an Employee Participant may be subject to a shorter vesting period, including where:

- (i) grants of "make whole" Awards to new Employee Participant to replace awards or options such Employee Participants forfeited when leaving their previous employers;
- (ii) grants to an Employee Participant whose employment is terminated due to death or disability or event of force majeure:
- (iii) grants of Awards which are subject to fulfillment of performance targets as determined in the conditions of his/her grant;
- (iv) grants of Awards the timing of which is determined by administrative or compliance requirements not connected with the performance of the relevant Employee Participant, in which case the Vesting Date may be adjusted to take account of the time from which the Award would have been granted if not for such administrative or compliance requirements;
- (v) grants of Awards with a mixed vesting schedule such that the Awards vest evenly over a period of 12 months; or
- (vi) grant of Awards with a total vesting period of more than 12 months, such as where the Awards may vest by several batches with the first batch to vest within 12 months of the grant date and the last batch to vest 12 months after the grant date.

#### (g) Purchase Price

The purchase price payable (if any) for the Award Shares will be stated in the Award Letter, to be determined by the Board or the Scheme Administrator in accordance with the purpose of the Post-IPO Share Award Scheme, taking into account (including but not limited to) the prevailing closing price of the Shares and profile of the selected participant.

#### (f) 歸屬期

董事會或計劃管理人可在首次公開發售後 股份獎勵計劃生效期間並在符合所有適用 法律的情况下,不時決定計劃項下待歸屬 獎勵的有關歸屬標準及條件或期限,惟獎 勵的歸屬期不得少於12個月,惟授予僱員 參與者的任何獎勵的歸屬期可更短,包括 以下情況:

- (i) 向新僱員參與者授出「補償性」獎勵, 以取代有關僱員參與者離職時失去的 獎勵或購股權;
- (ii) 授予因身故或殘疾或不可抗力事件而 被終止僱傭關係的僱員參與者;
- (iii) 授出的獎勵受達成其獲授予的表現目 標所限;
- (iv) 授出獎勵的時機由管理或合規要求釐 定,與相關僱員參與者的表現無關, 在該情況下,歸屬日期可參考獎勵若 非因有關管理或合規要求而本已授出 的時間進行調整;
- (v) 授出的獎勵附帶混合歸屬時間表,令 獎勵可在12個月期間內平均歸屬;或
- (vi) 授出的獎勵的總歸屬期超過12個月, 例如,獎勵可能分多批歸屬,第一批 在授出日期12個月內歸屬,最後一批 在授出日期的12個月後歸屬。

### (q) 購買價

獎勵股份的應付購買價(如有)由董事會或 計劃管理人經計及(包括但不限於)股份當 前收市價及選定參與者的條件後根據首次 公開發售後股份獎勵計劃之目的釐定並於 獎勵函中列明。

During the Reporting Period, the details of the changes in the Award Shares granted under the Post-IPO Share Award Scheme are set out below:

於報告期內,按首次公開發售後股份獎勵計劃 授出之獎勵股份的變動詳情載列如下:

# Number of Award Shares 獎勵股份數目

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Relevant Participant 相關獎勵對象	Number of Award Shares Granted 授出獎勵 股份數目	Grant Date 授出日期	Vesting Period 歸屬期間	As at 1 January 2025 於 2025年 1月1日	Granted during the Reporting Period 報告期 內已授出	Vested during the Reporting Period 報告期 內已歸屬	Lapsed during the Reporting Period 報告期 內已失效	Reporting Period 報告期 內已註銷	As at 30 June 2025 於 2025年 6月30日
Mr. Si De 司德先生	609,851	21 April 2023 2023年4月21日	Vesting in tranches from the grant date to 3 years after the grant date 授出日期及其後3年內分批次歸屬	304,925	0	152,463	0	0	152,462
Employees 僱員	2,683,326	4 January 2021 2021年1月4日	Vested in tranches within 4 years after the grant date 授出日期後4年內分批次歸屬	998	0	0	0	0	998
	721,290	1 April 2021 2021年4月1日	Vested in tranches within 4 years after the grant date 授出日期後4年內分批次歸屬	34,824	0	34,824	0	0	0
	763,258	1 June 2021 2021年6月1日	Vested in tranches within 4 years after the grant date 授出日期後4年內分批次歸屬	150,973	0	150,473	500	0	0
	160,752	2 July 2021 2021年7月2日	Vested in tranches within 4 years after the grant date 授出日期後4年內分批次歸屬	22,799	0	22,799	0	0	0
	348,058	4 October 2021 2021年10月4日	Vested in tranches within 4 years after the grant date 授出日期後4年內分批次歸屬	79,810	0	0	0	0	79,810
	113,489	3 January 2022 2022年1月3日	Vested in tranches within 4 years after the grant date 授出日期後4年內分批次歸屬	22,414	0	0	0	0	22,414
	1,303,792	1 April 2022 2022年4月1日	Vested in tranches within 4 years after the grant date 授出日期後4年內分批次歸屬	623,316	0	221,673	366,817	0	34,826

#### **Number of Award Shares 遊勵股**份數日

						獎勵股	:份數目		
Relevant Participant 相關獎勵對象	Number of Award Shares Granted 授出獎勵 股份數目	Grant Date 授出日期	Vesting Period 歸屬期間	As at 1 January 2025 於 2025年 1月1日	Granted during the Reporting Period 報告期 內已授出	Vested during the Reporting Period 報告期 內已歸屬	Lapsed during the Reporting Period 報告期 內已失效	Cancelled during the Reporting Period 報告期內已註銷	As at 30 June 2025 於 2025年 6月30日
	102,164	4 July 2022	Vested in tranches within 4 years after the grant date	32,443	0	16,223	0	0	16,220
		2022年7月4日	授出日期後4年內分批次歸屬						
	407,277	4 July 2022	Vested in tranches within 4 years after the grant date	117,351	0	58,678	0	0	58,673
		2022年7月4日	授出日期後4年內分批次歸屬						
	222,379	3 October 2022	Vested in tranches within 4 years after the grant date	132,366	0	21,180	15,882	0	95,304
		2022年10月3日	授出日期後4年內分批次歸屬						
	102,906	30 December 2022	Vested in tranches within 4 years after the grant date	26,461	0	0	0	0	26,461
		2022年12月30日	授出日期後4年內分批次歸屬						
	3,679,083	21 April 2023	Vested in tranches within 4 years	1,905,489	0	986,654	0	0	918,835
		2023年4月21日	upon the grant date 自授出日期起4年內分批次歸屬						
	68,709	7 July 2023	Vested in tranches within 4 years upon the grant date	68,709	0	4,739	0	0	63,970
		2023年7月7日	自授出日期起4年內分批次歸屬						
	4,769,445	18 October 2023	Vested in tranches within 4 years upon the grant date	2,870,378	0	0	135,097	0	2,735,281
		2023年10月18日	自授出日期起4年內分批次歸屬						
	408,194	21 March 2024	Vested in tranches within 4 years upon the vesting commencement	345,760	0	216,958	0	0	128,802
		2024年3月21日	date (i.e. 15 January 2024) 自歸屬開始日期 (即2024年1月 15日) 起4年內分批次歸屬						
	164,659	26 April 2024	Vested in tranches within 4 years upon the grant date	164,659	0	0	8,553	0	156,106
		2024年4月26日	自授出日期起4年內分批次歸屬						

#### **Number of Award Shares** 獎勵股份數目

						奖勵股	份數日		
Relevant Participant 相關獎勵對象	Number of Award Shares Granted 授出獎勵 股份數目	Grant Date 授出日期	Vesting Period 歸屬期間	As at 1 January 2025 於 2025年 1月1日	Granted during the Reporting Period 報告期 內已授出	Vested during the Reporting Period 報告期 內已歸屬	Lapsed during the Reporting Period 報告期 內已失效	Cancelled during the Reporting Period 報告期 內已註銷	As at 30 June 2025 於 2025年 6月30日
	177,013	20 July 2024 2024年7月20日	Vested in tranches within 4 years upon the grant date 自授出日期起4年內分批次歸屬	170,803	0	0	0	0	170,803
	159,361	1 November 2024 2024年11月1日	Vested in tranches within 4 years upon the grant date 自授出日期起4年內分批次歸屬	148,972	0	0	0	0	148,972
	51,476	13 January 2025 2025年1月13日	Vested in tranches within 4 years upon the grant date 自授出日期起4年內分批次歸屬	0	51,476	0	9,512	0	41,964
	497,911	11 April 2025 2025年4月11日	(i) Vested in tranches within 4 years upon the vesting commencement date (i.e. 1 February 2026), and (ii) vested in tranches within 4 years upon the grant date (i)自歸屬開始日期 (即2026年2月1日) 起4年內分批次歸屬・及(ii)自授出日期起4年內分批次歸屬	0	497,911	0	0	0	497,911
Service Provider 服務提供者	12,310	13 January 2025 2025年1月13日	Vested in tranches within 4 years upon the grant date 自授出日期起4年內分批次歸屬	0	12,310	0	0	0	12,310

#### Notes:

- The purchase price of all Award Shares in the table above is nil.
- For Mr. Si De, the weighted average closing price of the Shares immediately before the date on which the Award Shares were vested during the Reporting Period was HKD164.50 per Share.
- (iii) For employees of the Group, the weighted average closing price of the Shares immediately before the date on which the Award Shares were vested during the Reporting Period was HKD151.53 per Share.
- (iv) The following grants were made during the Reporting Period:

#### 附註:

- (i) 上表中所有獎勵股份的購買價為零。
- 就司德先生而言,緊接獎勵股份於報告期獎勵 股份歸屬日期前的股份加權平均收市價為每股 164.50港元。
- (iii) 就本集團僱員而言,緊接獎勵股份於報告期獎勵 股份歸屬日期前的股份加權平均收市價為每股 151.53港元。
- (iv) 於報告期內作出的授予的情況如下:

Relevant Participant 相關參與者	Grant Date 授出日期	Vesting Period 歸屬期間	Number of Award Shares Granted 授出獎勵股份數目	Closing Price of Shares immediately before the Grant Date (HK\$) 於緊接授出 日期前之股份 收市價(港元)	Fair Value of Awards at the Grant Date per Award Share (HK\$) 每股獎勵股份 於授出日期的 獎勵公平值(港元)
Employees	13 January 2025	Vested in tranches within 4 years upon the grant date	51,476	85.30	84.40
僱員	2025年1月13日	自授出日期起4年內分 批次歸屬			
	11 April 2025 2025年4月11日	(i) Vested in tranches within 4 years upon the vesting commencement date (i.e. 1 February, 2026), and (ii) vested in tranches within 4 years upon the grant date (i)自歸屬開始日期(即2026年2月1日)起4年內分批次歸屬,及(ii)自授出日期起4年內分批次歸屬	497,911	143.80	149.50
Service Provider 服務提供者	13 January 2025 2025年1月13日	Vested in tranches within 4 years upon the grant date 自授出日期起4年內分 批次歸屬	12,310	85.30	84.40

For more details, please refer to the announcement of the Company dated 13 January 2025 and 11 April 2025, respectively.

- (v) All of the grants during the Reporting Period were subject to fulfillment of certain individual performance targets stipulated in respective grant letters.
- (vi) Details of the valuation of the Award Shares during the Reporting Period, including the accounting standard and policy adopted for the Post-IPO Share Award Scheme, are set out in note 21 to the interim condensed consolidated financial information in this report.

詳情請參閱本公司日期分別為2025年1月13日及 2025年4月11日的公告。

- (v) 於報告期內,所有授出均須達到有關授予函件中 所規定的若干個人績效目標。
- (vi) 報告期內獎勵股份的估值詳情,包括首次公開發 售後股份獎勵計劃採用的會計準則和政策,載於 本報告中期簡明綜合財務資料附註21。

#### **AUDIT COMMITTEE**

The Audit Committee comprises two independent non-executive Directors and one non-executive Director, namely, Mr. Wu Liansheng, Mr. Ngan King Leung Gary and Mr. Tu Zheng. The chairman of the Audit Committee is Mr. Wu Liansheng, and Mr. Ngan King Leung Gary, a member of the Audit Committee, has a professional qualification in accountancy.

The Audit Committee has reviewed with management the accounting principles and practices adopted by the Group, and discussed internal controls and financial reporting matters, including a review of the interim financial information for the six months ended 30 June 2025.

The Company's external auditor, PricewaterhouseCoopers, has performed a review of the Group's interim financial information for the six months ended 30 June 2025 in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". Based on their review, PricewaterhouseCoopers confirmed that nothing has come to their attention that causes them to believe that the interim financial information is not prepared, in all material respects, in accordance with International Accounting Standard 34 "Interim Financial Reporting".

On behalf of the Board

Mr. Wang Ning

Chairman of the Board

Hong Kong, 19 August 2025

# 審核委員會

審核委員會由兩名獨立非執行董事和一名非執 行董事組成,分別為吳聯生先生、顏勁良先生 及屠錚先生。審核委員會主席為吳聯生先生, 審核委員會成員顏勁良先生具專業會計資格。

審核委員會已與管理層審閱本集團採納之會計 準則及慣例,並討論內部監控及財務匯報事 宜,包括審閱截至2025年6月30日止六個月之中 期財務資料。

本公司外聘核數師羅兵咸永道會計師事務所已 根據國際審閱委聘準則第2410號「由實體的獨立 核數師執行中期財務資料審閱」,對本集團截至 2025年6月30日止六個月的中期財務資料進行審 閱。羅兵咸永道會計師事務所已確認,按照他 們的審閱,並無發現任何事項致令他們相信中 期財務資料在各重大方面未有根據國際會計準 則第34號「中期財務報告 |編製。

代表董事會 董事會主席 王寧先生

香港,2025年8月19日

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

# 中期簡明綜合損益及其他全面收益表

# Six months ended 30 June 截至6月30日止六個月

			一	1 正 八 個 万
			2025	2024
			2025年	2024年
			RMB'000	RMB'000
			人民幣千元	
		A. ( .		人民幣千元
		Note	(Unaudited)	(Unaudited)
		附註	(未經審核)	(未經審核)
Davisson	收益	_	12.076.276	4 5 5 7 0 2 1
Revenue		5	13,876,276	4,557,831
Cost of sales	銷售成本	6	(4,115,212)	(1,638,726)
Gross profit	毛利		9,761,064	2,919,105
Distribution and selling expenses	經銷及銷售開支	6	(3,192,590)	(1,353,206)
General and administrative expenses	一般及行政開支	6	(770,405)	(434,410)
Provision for impairment losses on financial	金融資產減值虧損撥備			
assets			(746)	(2,589)
Other income	其他收入	7	67,232	31,586
Other gains/(losses)-net	其他收益/(虧損)-淨額	8	179,186	(34,069)
Operating profit	經營溢利		6,043,741	1,126,417
Finance income	財務收入	9	93,870	105,993
Finance expenses	財務開支	9	(28,364)	(22,218)
Finance income-net	財務收入-淨額	9	65,506	83,775
Share of profit of investments accounted for	分佔使用權益法入賬的投資溢利			
using the equity method		16	47,625	18,246
Profit before income tax	除所得税前溢利		6,156,872	1,228,438
Tome seriore income tax	1977119 0033320 13		0,130,072	1,220,130
Income tax expense	所得税開支	10	(1,475,159)	(264,296)
Profit for the period	期內溢利		4,681,713	964,142
Dorft footbook and all the State of the	以工体作物表类型。			
Profit for the period attributable to:	以下應佔期內溢利:		4 = 7 4 2 4 2	004.000
Owners of the Company	本公司擁有人		4,574,368	921,333
Non-controlling interests	非控股權益		107,345	42,809
			4,681,713	964,142
			.,301,713	201,112

#### INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

中期簡明綜合損益及其他全面收益表

# Six months ended 30 June 截至6月30日止六個月

			2025	2024
			2025年	2024年
			RMB'000	RMB'000
			人民幣千元	人民幣千元
		Note	(Unaudited)	(Unaudited)
		附註	(未經審核)	(未經審核)
Other comprehensive (loss)/income	其他全面(虧損)/收益			
Items that may be reclassified to profit or loss				
- Currency translation differences	- 貨幣換算差額		31,511	2,368
currency translation americances	XIIIXATEM		3.73.1.	2,300
Items that will not be reclassified to	將不會重新分類至損益的項目			
profit or loss				
– Currency translation differences	- 貨幣換算差額		(54,847)	103,338
Other comprehensive (loss)/income for the	e 期內其他全面(虧損)/收益,			
period, net of tax	除税後		(23,336)	105,706
Total comprehensive income for the	期內全面收益總額			
Total comprehensive income for the period	期內全面收益總額		4,658,377	1,069,848
period			4,658,377	1,069,848
period  Total comprehensive income for the	期內全面收益總額 以下應佔期內全面收益總額:		4,658,377	1,069,848
Total comprehensive income for the period attributable to:	以下應佔期內全面收益總額:			
Total comprehensive income for the period attributable to:  - Owners of the Company	以下應佔期內全面收益總額: 一本公司擁有人		4,545,123	1,026,682
Total comprehensive income for the period attributable to:	以下應佔期內全面收益總額:			1,026,682
Total comprehensive income for the period attributable to:  - Owners of the Company	以下應佔期內全面收益總額: 一本公司擁有人		4,545,123 113,254	1,026,682 43,166
period  Total comprehensive income for the period attributable to:  - Owners of the Company	以下應佔期內全面收益總額: 一本公司擁有人		4,545,123	1,026,682 43,166
Total comprehensive income for the period attributable to:  - Owners of the Company - Non-controlling interests	以下應佔期內全面收益總額: 一本公司擁有人 一非控股權益		4,545,123 113,254	1,026,682 43,166
period  Total comprehensive income for the period attributable to:  - Owners of the Company - Non-controlling interests  Earnings per share for profit attributable	以下應佔期內全面收益總額: 一本公司擁有人		4,545,123 113,254	1,026,682 43,166
Total comprehensive income for the period attributable to:  - Owners of the Company - Non-controlling interests	以下應佔期內全面收益總額: 一本公司擁有人 一非控股權益	12	4,545,123 113,254	1,069,848 1,026,682 43,166 1,069,848

The above interim condensed consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

以上中期簡明綜合損益及其他全面收益表應與 隨附附註一併閱讀。

# INTERIM CONDENSED CONSOLIDATED BALANCE SHEET 中期簡明綜合資產負債表

Total equity 總權	<b>益</b>	14,429,574	10,884,639
the Company Non-controlling interests in equity 非控	股權益	14,184,042 245,532	10,683,505 201,134
• •	≒司擁有人應佔權益	14 194 043	10 402 505
Retained earnings 保留	3盈利	10,969,312	6,402,105
	<b>居備</b>	3,213,856	4,280,527
	份獎勵計劃持有的股份 20	(8)	(9)
Share capital 股本		882	882
Equity 權益			
Total assets 總資	<u>產</u>	21,356,679	14,870,672
Total current assets 總流	動資產	17,850,582	12,236,081
Cash and cash equivalents 現金	· 及現金等價物 	11,922,694	6,109,017
	Z期存款	1,843,017	3,511,143
,	為期三個月以上及一年以內的		
	 !制現金	79,994	25,649
or loss	(十)11   八)11   (1)   12   13   14   15   15   15   15   15   15   15	11,393	11,434
· ·	↑款項及其他應收款項 17 △平值計入損益的金融資產	748,214	576,594
Inventories 存貨		2,273,691	1,524,521
	應收款項 18	971,579	477,723
	資產		
Total non-current assets 總非	流動資產	3,506,097	2,634,591
Defenred income (ax assets	<b>ニノ川   寸 インレ   具 /</b> 生	333,432	147,029
	款項及其他應收款項	127,886 333,432	136,563
or loss Propayments and other receivables 類伝	#款項及其他應收款項 4.4 #款項及其他應收款項 17	421,934	411,880
9 1	等平值計入損益的金融資產	404.05	444.000
method	16	107,024	136,783
9	]權益法入賬的投資	.,555,775	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
9	· 真	1,366,773	927,558
	· · · · · · · · · · · · · · · · · · ·	207,473	739,378 135,400
	<b>፤動資產</b> :、廠房及設備 <i>13</i>	941,575	720 270
Assets 資產	•		
	附註	(未經審核)	(經審核)
	Note	(Unaudited)	(Audited)
		人民幣千元	人民幣千元
		8月30日 RMB'000	RMB'000
		於2025年 6月30日	於2024年 12月31日
		2025	2024
		30 June	31 December

# INTERIM CONDENSED CONSOLIDATED BALANCE SHEET 中期簡明綜合資產負債表

			As at 30 June 2025 於2025年 6月30日	As at 31 December 2024 於2024年 12月31日
			RMB'000	RMB'000
			人民幣千元	人民幣千元
		Note	(Unaudited)	(Audited)
		附註	(未經審核)	(經審核)
Liabilities	負債			
Liabilities	A IX			
Non-current liabilities	非流動負債			
License fees payables	應付授權費	23	7,647	14,536
Lease liabilities	租賃負債	15	996,260	601,469
Total non-current liabilities	總非流動負債		1,003,907	616,005
Current liabilities	流動負債			
Trade payables	貿易應付款項	22	1,627,664	1,010,109
License fees payables	應付授權費	23	546,245	341,835
Other payables	其他應付款項	24	1,445,057	904,274
Contract liabilities	合約負債	25	855,216	188,577
Lease liabilities	租賃負債	15	414,939	363,092
Current income tax liabilities	即期所得税負債		1,034,077	562,141
Total current liabilities	總流動負債		5,923,198	3,370,028
Total liabilities	總負債		6,927,105	3,986,033
Total equity and liabilities	總權益及負債		21,356,679	14,870,672

The above interim condensed consolidated balance sheet should be read in conjunction with the accompanying notes.

以上中期簡明綜合資產負債表應與隨附附註一 併閱讀。

The interim condensed consolidated financial information on pages 53 to 114 was approved and authorised for issue by the Board of Directors on 19 August 2025 and was signed on its behalf by:

第53頁至第114頁的中期簡明綜合財務資料於 2025年8月19日獲董事會批准及授權刊發,並由 下列董事代表簽署:

Executive Director & Chairman 執行董事及主席

**Executive Director** 執行董事

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF **CHANGES IN EQUITY**

中期簡明綜合權益變動表

						Unaudited 未經審核			
					to owners of t 公司擁有人應				
			Share capital	Share held for share award	Other	Retained		Non- controlling	
			(Note 19)	scheme 就股份獎勵	reserves	earnings	Subtotal	interests	Total
		Note 附註	股本 (附註19) RMB'000 人民幣千元	計劃持有 的股份 RMB'000 人民幣千元	其他儲備 RMB'000 人民幣千元	保留盈利 RMB'000 人民幣千元	小計 RMB'000 人民幣千元	非控股權益 RMB'000 人民幣千元	合計 RMB'000 人民幣千元
		777	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7						
Balance at 1 January 2025	於2025年1月1日的結餘		882	(9)	4,280,527	6,402,105	10,683,505	201,134	10,884,639
Comprehensive income	全面收益								
Profit for the period	期內溢利		-	-	-	4,574,368	4,574,368	107,345	4,681,713
Other comprehensive	其他全面(虧損)/收益								
(loss)/income	貨幣換算差額				(20.245)		(20.245)	F 000	(22.226)
Currency translation difference	貝币揆昇左似		-	-	(29,245)		(29,245)	5,909	(23,336)
Total comprehensive	全面(虧損)/收益總額								
(loss)/income			-		(29,245)	4,574,368	4,545,123	113,254	4,658,377
Transaction with owners	與擁有人的交易								
Profit appropriation to statutory	溢利撥入法定儲備								
reserves	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		_	_	7,161	(7,161)	_	_	_
Capital injection from	非控股權益注資				, .	(, , ,			
non-controlling interests		28(a)	_	-	-	-	_	33,663	33,663
Acquisition of non-controlling	收購附屬公司非控股權益								
interests on subsidiaries		28	-	-	10,785	-	10,785	(57,545)	(46,760)
Dividends declared	宣派股息	11	-	-	(1,083,288)	-	(1,083,288)	-	(1,083,288)
Dividends paid to a non-controlling	支付非控股股東股息								
shareholder		28(a)	-	-	-	-	-	(44,974)	(44,974)
Shares vested under the share	根據股份獎勵計劃歸屬的股份								
award scheme		20	-	1	(1)	-	-	-	-
Share-based compensation expenses	以股份為基礎的報酬開支	21	-		27,917	_	27,917	-	27,917
Total transaction with owners	與擁有人的交易總額		-	1	(1,037,426)	(7,161)	(1,044,586)	(68,856)	(1,113,442)
Balance at 30 June 2025	於2025年6月30日的結餘		882	(8)	3,213,856	10,969,312	14,184,042	245,532	14,429,574

#### INTERIM CONDENSED CONSOLIDATED STATEMENTS OF **CHANGES IN EQUITY**

中期簡明綜合權益變動表

	Unaudited 未經審核								
				Attributable	e to owners of th	ne Company			
					本公司擁有人應 <sup>4</sup>				
				Share held				-	
			Share	for share				Non-	
			capital	award	Other	Retained		controlling	
			(Note 19)	scheme	reserves	earnings	Subtotal	interests	Total
				就股份獎勵					
			股本	計劃持有					
			(附註19)	的股份	其他儲備	保留盈利	小計	非控股權益	合計
		Note	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
	,	附註	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Balance at 1 January 2024	於2024年1月1日的結餘		885	(12)	4,438,448	3,330,606	7,769,927	10,455	7,780,382
Comprehensive income	全面收益								
Profit for the period	期內溢利		-	-	-	921,333	921,333	42,809	964,142
Other comprehensive income	其他全面收益								
Currency translation difference	貨幣換算差額				105,349		105,349	357	105,706
Total comprehensive income	全面收益總額		_	_	105,349	921,333	1,026,682	43,166	1,069,848
Transaction with owners	與擁有人的交易								
Purchase of own shares	購回自身股份		-	-	(78,031)	-	(78,031)	-	(78,031)
Cancellation of shares	註銷股份		(3)	-	3	-	-	-	-
Profit appropriation to statutory	溢利撥入法定儲備								
reserves			-		12,836	(12,836)		-	-
Dividends declared	宣派股息	11	-	-	(373,025)	-	(373,025)	-	(373,025)
Shares vested under the share	根據股份獎勵計劃歸屬的股份								
award scheme		20	-	1	(1)	-	-	-	-
Share-based compensation expenses	以股份為基礎的報酬開支	21	_	_	53,483	_	53,483	_	53,483
Total transaction with owners	與擁有人的交易總額		(3)	1	(384,735)	(12,836)	(397,573)	-	(397,573)
Balance at 30 June 2024	於2024年6月30日的結餘		882	(11)	4,159,062	4,239,103	8,399,036	53,621	8,452,657

The above interim condensed consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

上述中期簡明綜合權益變動表應與隨附附註一 併閱讀。

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF **CASH FLOWS**

# 中期簡明綜合現金流量表

# Six months ended 30 June 截至6月30日止六個月

Cash flows from operating activities 經營活動產生的現金流量 Cash generated from operations 經營所得現金 Interest received 已收利息 Income tax paid 已付所得税	Note 附註	2025 2025年 RMB'000 人民幣千元 (Unaudited) (未經審核) 6,975,420 191,679 (1,189,626)	2024 2024年 RMB'000 人民幣千元 (Unaudited) (未經審核) 1,908,029 191,283 (194,041)
Cash generated from operations 經營所得現金 Interest received 已收利息 Income tax paid 已付所得税		RMB'000 人民幣千元 (Unaudited) (未經審核) 6,975,420 191,679	RMB'000 人民幣千元 (Unaudited) (未經審核) 1,908,029 191,283
Cash generated from operations 經營所得現金 Interest received 已收利息 Income tax paid 已付所得税		人民幣千元 (Unaudited) (未經審核) 6,975,420 191,679	人民幣千元 (Unaudited) (未經審核) 1,908,029 191,283
Cash generated from operations 經營所得現金 Interest received 已收利息 Income tax paid 已付所得税		(Unaudited) (未經審核) 6,975,420 191,679	(Unaudited) (未經審核) 1,908,029 191,283
Cash generated from operations 經營所得現金 Interest received 已收利息 Income tax paid 已付所得税		(未經審核) 6,975,420 191,679	(未經審核) 1,908,029 191,283
Cash generated from operations 經營所得現金 Interest received 已收利息 Income tax paid 已付所得税	附註	6,975,420 191,679	1,908,029 191,283
Cash generated from operations 經營所得現金 Interest received 已收利息 Income tax paid 已付所得税		191,679	191,283
Cash generated from operations 經營所得現金 Interest received 已收利息 Income tax paid 已付所得税		191,679	191,283
Interest received 已收利息 Income tax paid 已付所得税		191,679	191,283
Income tax paid 已付所得税			
·		(1)122,023,	(12.1/2.1.7)
Net cash generated from 經營活動所得現金淨額			
operating activities		5,977,473	1,905,271
operating activities		2,277,170	1,700,271
Cash flows from investing activities 投資活動產生的現金流量			
Purchases of property, plant and equipment 購買物業、廠房及設備		(353,623)	(157,858)
Purchases of intangible assets 購買無形資產		(20,900)	(28,587)
Net inflow of cash arising from acquisition 收購附屬公司所產生的現金流入淨			
of a subsidiary 額	27	65,995	_
Increase in financial assets at fair value 按公平值計入損益的金融資產增加			
through profit or loss	4.4	(3,092,500)	(946,588)
Proceeds from disposal of financial assets at   處置按公平值計入損益的金融資產			
fair value through profit or loss 所得款項	4.4	3,106,184	956,534
Dividends received from joint ventures 收到合營企業股息		-	15,623
Proceeds from disposal of property, plant and 出售物業、廠房及設備及無形資產			
equipment and intangible assets 所得款項		5,373	2,240
Placement of term deposits with initial term   存入初步為期三個月以上及一年以			
over three months and within one year     內的定期存款		(3,946,911)	(3,534,913)
Redemption of term deposits with initial term 贖回初步為期三個月以上及一年以			
over three months and within one year 内的定期存款		5,470,472	4,027,140
Net cash generated from investing activities 投資活動產生的現金淨額		1,234,090	333,591

#### INTERIM CONDENSED CONSOLIDATED STATEMENTS OF **CASH FLOWS**

中期簡明綜合現金流量表

# Six months ended 30 June 截至6月30日止六個月

			<b>四</b>	L TT / 1   1 / 1
			2025	2024
			2025年	2024年
			RMB'000	RMB'000
			人民幣千元	人民幣千元
		Note	(Unaudited)	(Unaudited)
		附註	(未經審核)	(未經審核)
Cash flows from financing activities	融資活動產生的現金流量			
Payment of lease liabilities	租賃負債付款	15	(263,592)	(249,860)
Repayment of borrowing	償還借款		-	(15,058)
Capital injection from non-controlling	非控股權益的注資			
interests		28(a)	33,663	_
Acquisition of non-controlling interests	收購附屬公司非控股權益			
on subsidiaries		28	(46,760)	_
Dividends paid	已付股息	11	(1,083,288)	(373,025)
Dividends paid to a non-controlling	已付予非控股股東股息			
shareholder		28(a)	(44,974)	_
Payments for purchase of own shares	購買自身股份付款	19	-	(78,031)
Net cash used in from financing activities	融資活動所用現金淨額		(1,404,951)	(715,974)
Net increase in cash and cash equivalents	現金及現金等價物增加淨額		5,806,612	1,522,888
Cash and cash equivalents at beginning	期初的現金及現金等價物			
of the period			6,109,017	2,077,927
Exchange gains on cash and cash equivalents	現金及現金等價物的匯兑收益		7,065	7,859
Cash and cash equivalents at	期末的現金及現金等價物			
end of the period			11,922,694	3,608,674

The above interim condensed consolidated statement of cash flows should be read in conjunction with the accompanying notes.

以上中期簡明綜合現金流量表應與隨附附註一 併閱讀。

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

# 中期簡明綜合財務資料附註

#### 1 GENERAL INFORMATION

Pop Mart International Group Limited (the "Company") was incorporated in the Cayman Islands on 9 May 2019 as an exempted company with limited liability under the Companies Law (Cap. 22, Law 3 of 1961 as consolidated and revised) of the Cayman Islands. The address of the Company's registered office is PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands.

The Company is an investment holding company. The Company and its subsidiaries (together, the "Group") are principally engaged in the product design and development and sale of pop toys in the People's Republic of China, including the regions of Hong Kong, Macau and Taiwan of the People's Republic of China (the "PRC") and certain overseas countries and regions. The ultimate holding company of the Company is GWF Holding Limited (formerly known as Grant Wang Holding Limited), which is controlled by Mr. Wang Ning and his spouse, Ms. Yang Tao.

The Company's shares have been listed on the Main Board of The Stock Exchange of Hong Kong Limited ("Hong Kong Stock Exchange") since 11 December 2020 (the "Listing date").

This interim condensed consolidated financial information is presented in Renminbi ("RMB"), unless otherwise stated. This interim condensed consolidated financial information was approved for issue by the board of directors of the Company on 19 August 2025.

This interim condensed consolidated financial information for the six months ended 30 June 2025 has not been audited.

# 1 一般資料

泡泡瑪特國際集團有限公司(「本公司」)於 2019年5月9日根據開曼群島公司法第22章 (1961年第3號法例,經綜合及修訂)在開 曼群島註冊成立為獲豁免有限公司。本公 司註冊辦事處的地址為PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands °

本公司為投資控股公司。本公司及其附屬 公司(統稱「本集團」)主要於中華人民共和 國,包括中華人民共和國香港、澳門及台 灣地區(「中國」)及若干海外國家及地區從 事潮流玩具的產品設計與開發及銷售。本 公司的最終控股公司為GWF Holding Limited (前稱為Grant Wang Holding Limited),後者 由王寧先生及其配偶楊濤女士控制。

本公司股份自2020年12月11日(「上市日 期」) 起於香港聯合交易所有限公司(「香港 聯交所」)主板上市。

除非另有説明,否則本中期簡明綜合財務 資料以人民幣(「人民幣」)呈列。本中期簡 明綜合財務資料已於2025年8月19日經本公 司董事會批准刊發。

本截至2025年6月30日止六個月的中期簡明 綜合財務資料尚未經審核。

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED **FINANCIAL INFORMATION**

中期簡明綜合財務資料附註

#### **2 BASIS OF PREPARATION**

This interim condensed consolidated financial information for the six months ended 30 June 2025 has been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34").

The interim condensed consolidated financial information does not include all of the notes normally included in annual consolidated financial statements. Accordingly, this interim condensed consolidated financial information is to be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2024, which have been prepared in accordance with IFRS Accounting Standards.

#### 2.1 Accounting policies

The accounting policies applied to the preparation of this interim condensed consolidated financial information are consistent with those applied in the annual financial statements for the year ended 31 December 2024, except for the adoption of amended standards as set out below:

#### Amended standards adopted by the Group

The Group has applied the following amendments for the first time from 1 January 2025:

Amendments to IAS 21 Lack of Exchangeability 國際會計準則第21號修訂 缺乏可兑換性

The amendments listed above did not have any impact on the amounts recognised in prior periods and are not expected to significantly affect the current or future periods.

# 2 編製基準

本截至2025年6月30日止六個月中期簡明綜 合財務資料乃根據國際會計準則第34號「中 期財務報告」(「國際會計準則第34號」)編 製。

中期簡明綜合財務資料並不包括通常載於 全年綜合財務報表的所有附註。因此,本 中期簡明綜合財務資料應與本集團根據國 際財務報告會計準則編製的截至2024年12 月31日止年度的全年綜合財務報表一併閱 讀。

#### 2.1 會計政策

編製本中期簡明綜合財務資料所採用 的會計政策與截至2024年12月31日止 年度的年度財務報表所採用的會計政 策一致,惟採納以下載列的經修訂準 則除外:

#### 本集團採納的經修訂準則

本集團自2025年1月1日起首次應用以 下修訂:

上文列示的修訂並未對過往期間確認 的金額產生任何影響,且預期不會對 當期或未來期間產生任何重大影響。

#### 2 BASIS OF PREPARATION (Continued)

#### 2.1 Accounting policies (Continued)

New or amended accounting standards and annual improvements not yet adopted

Certain new or amended accounting standards and annual improvements have been published but are not mandatory for reporting period commencing 1 January 2025 and have not been early adopted by the Group.

# 2 編製基準(續)

#### 2.1 會計政策(續)

尚未獲採納的新訂或經修訂會計 準則及年度改進

若干新訂或經修訂會計準則及年度改 進已經頒佈,但並不對自2025年1月1 日起的報告期間強制生效,且並無獲 本集團提早採納。

#### **Effective date** Amendments and interpretations 修訂及詮釋 生效日期 Amendments to IFRS 9 and IFRS 7 Amendments to the Classification and 1 January 2026 Measurement of Financial Instruments 國際財務報告準則第9號及國際 金融工具分類及計量的修訂 2026年1月1日 財務報告準則第7號的修訂本 Amendments to IFRS 9 and IFRS 7 Amendments to the Contracts Referencing 1 January 2026 Nature-dependent Electricity 國際財務報告準則第9號及國際 關於依賴自然能源生產電力的合約的修訂 2026年1月1日 財務報告準則第7號的修訂本 Annual improvements Annual improvements to IFRS Accounting 1 January 2026 Standards - Volume 11 年度改進 國際財務報告會計準則的年度改進 - 第11卷 2026年1月1日 IFRS 18 Presentation and Disclosure in Financial Statements 1 January 2027 國際財務報告準則第18號 財務報表的呈列和披露 2027年1月1日 IFRS 19 Subsidiaries without Public Accountability: Disclosures 1 January 2027 國際財務報告準則第19號 非公共受託責任附屬公司的披露 2027年1月1日

These new or amended accounting standards and annual improvements are not expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions, except that the adoption of IFRS 18 upon its effective date is expected to have certain pervasive impact on the presentation and disclosures of the Group's consolidated financial statements as described in the Group's annual consolidated financial statements for the year ended 31 December 2024.

預期該等新訂或經修訂會計準則及年 度改進不會對本集團於當前或未來報 告期間以及可預見的未來交易產生重 大影響,惟如本集團截至2024年12 月31日止年度的年度綜合財務報表所 述,自國際財務報告準則第18號生效 日期起採納該準則預計將對本集團綜 合財務報表的呈列及披露產生若干普 **編影響**。

#### 3 CRITICAL ESTIMATES AND JUDGEMENTS

The preparation of interim condensed consolidated financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

# 3 關鍵估計及判斷

編製中期簡明綜合財務資料需要管理層作 出判斷、估計及假設,該等判斷、估計及 假設影響會計政策的應用以及資產及負 債、收入及開支的報告金額。實際結果可 能與估計不同。

#### 3 CRITICAL ESTIMATES AND JUDGEMENTS

#### (Continued)

In preparing this interim condensed consolidated financial information, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the consolidated financial statements for the year ended 31 December 2024.

#### 4 FINANCIAL RISK MANAGEMENT

#### 4.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and cash flow and fair value interest rate risk), credit risk and liquidity risk.

The interim condensed consolidated financial information does not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 31 December 2024.

There have been no material changes in the risk management policies since 31 December 2024.

#### 4.2 Credit risk

Credit risk is the risk of suffering financial loss, should any of the Group's customers/clients or counterparties fail to fulfil their contractual obligations to the Group. Credit risk of the Group arises mainly from exposure of trade receivables and other receivables raised by the subsidiaries engaged in operating activities.

The Group adopts the "expected credit loss" model on its impairment assessment of debt instruments which are measured at amortised cost, in accordance with the provisions of IFRS 9 "Financial Instrument".

As at 30 June 2025, the Group has cash and cash equivalents, restricted cash and term deposits with initial term over three months and within one year of RMB13,845,705,000. Substantially all of these bank deposits are deposited in state-owned or reputable domestic and international commercial banks which are all highcredit-quality financial institutions without significant credit risk.

### 3 關鍵估計及判斷(續)

在編製本中期簡明綜合財務資料時,管理 層在應用本集團會計政策時作出的重大判 斷及估計不確定性的主要來源與截至2024 年12月31日止年度綜合財務報表所應用者 相同。

# 4 財務風險管理

# 4.1 財務風險因素

本集團的活動使其面臨各種財務風 險:市場風險(包括外匯風險、現金流 量及公平值利率風險)、信貸風險及流 動資金風險。

中期簡明綜合財務資料並不包括年度 財務報表要求的所有財務風險管理資 料及披露,應與本集團截至2024年12 月31日 | 上年度全年財務報表一併閱讀。

自2024年12月31日起,風險管理政策 並無重大變動。

#### 4.2 信貸風險

信貸風險指若本集團的顧客/客戶或 交易對手未能履行其對本集團的合約 青仟而蒙受財務損失的風險。本集團 的信用風險主要來自於從事經營活動 的附屬公司之貿易應收款項及其他應 收款項。

本集團按照國際財務報告準則第9號 「金融工具」的條文,對以攤銷成本計 量的債務工具減值評估採用「預期信貸 虧損」模型。

於2025年6月30日,本集團現金及現金 等價物、受限制現金及初步為期三個 月以上及一年以內的定期存款為人民 幣13,845,705,000元。該等銀行存款的 絕大部分均存放於國有銀行或聲譽良 好的國內及國際商業銀行,該等金融 機構均為信用質量良好且並無重大信 貸風險的金融機構。

# 4 FINANCIAL RISK MANAGEMENT (Continued)

#### 4.3 Liquidity risk

The table below analyses the Group's financial liabilities (which does not include non-financial liabilities) that will be settled into relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

# 4 財務風險管理(續)

# 4.3 流動資金風險

下表分析本集團按報告期末至合約到 期日的剩餘期間的相關到期組別將結 付的金融負債(不包括非金融負債)。 下表披露金額乃合約非貼現現金流 量。由於貼現的影響並不重大,故於 十二個月內到期的結餘相等於賬面結 餘。

			Between	Between		Total	
		Less than	1 and 2	2 and 5	More than	contractual	Carrying
		1 year	years	years	5 years	cash flows	amount
				•	•	合約現金	
		少於1年	1至2年	2至5年	5年以上	流量總額	賬面值
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
As at 30 June 2025	於2025年6月30日						
(Unaudited)	(未經審核)						
Trade payables	貿易應付款項	1,627,664	-	-	-	1,627,664	1,627,664
License fees payables	應付授權費	546,245	4,569	1,736	2,924	555,474	553,892
Other payables	其他應付款項(不						
(excluding wages,	包括工資、薪金						
salaries and other	及其他僱員福利						
employee benefit	及應付税項)						
and tax payables)		1,041,874	-	-	-	1,041,874	1,041,874
Lease liabilities	租賃負債	467,083	333,884	424,488	348,905	1,574,360	1,411,199
Total	總計	3,682,866	338,453	426,224	351,829	4,799,372	4,634,629
						1	
As at 31 December 2024	於2024年12月31日						
(Audited)	(經審核)						
Trade payables	貿易應付款項	1,010,109			-	1,010,109	1,010,109
License fees payables	應付授權費	341,835	13,285	3,460	728	359,308	356,371
Other payables	其他應付款項(不						
(excluding wages,	包括工資、薪金						
salaries and other	及其他僱員福利						
employee benefit	及應付税項)						
and tax payables)		599,866	_	_	-	599,866	599,866
Lease liabilities	租賃負債	400,547	261,186	296,108	107,139	1,064,980	964,561
Total	總計	2,352,357	274,471	299,568	107,867	3,034,263	2,930,907

# 4 FINANCIAL RISK MANAGEMENT (Continued)

#### 4.4 Fair value estimation

#### (i) Fair value hierarchy

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are recognised and measured at fair value in the interim condensed consolidated financial information. To provide an indication about the reliability of the inputs used in determining fair value, the Group has classified its financial instruments into the three levels prescribed under the accounting standards. An explanation of each level follows underneath the table.

# 4 財務風險管理(續)

# 4.4 公平值估計

#### (i) 公平值層級

本節闡釋釐定本中期簡明綜合財務 資料內按公平值確認及計量的金融 工具之公平值時所作判斷及估計。 為得出釐定公平值所用輸入數據的 可靠性指標,本集團已根據會計準 則規定將其金融工具分類為三層。 各層級之説明如下表所示。

		Level 1 層級1 RMB'000 人民幣千元	Level 2 層級2 RMB'000 人民幣千元	Level 3 層級3 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
As at 30 June 2025 (Unaudited)	於2025年6月30日 (未經審核)				
Financial assets at fair value	按公平值計入損益				
through profit or loss	的金融資產				
– Investment in associates	- 按公平值計入				
measured at fair value	損益的聯營				
through profit or loss	公司投資	_	-	138,104	138,104
<ul> <li>Other unlisted investments</li> </ul>	- 其他非上市				
	投資	_	-	31,334	31,334
– Private equity fund	- 私募股權基金				
investments	投資	_	-	252,496	252,496
<ul> <li>Listed equity securities-</li> </ul>	一上市股本				
stock	證券-股票	11,393	-	_	11,393
		11,393	_	421,934	433,327

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION 中期簡明綜合財務資料附註

# 4 FINANCIAL RISK MANAGEMENT (Continued)

# 4 財務風險管理(續)

# **4.4 Fair value estimation** (Continued)

# 4.4 公平值估計(續)

(i) Fair value hierarchy (Continued)

(i) 公平值層級(續)

		Level 1 層級1 RMB'000 人民幣千元	Level 2 層級2 RMB'000 人民幣千元	Level 3 層級3 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
As at 31 December 2024 (Audited) Financial assets at fair value through profit or loss – Investment in associates	於2024年12月31日 (經審核) 按公平值計入損益 的金融資產 一按公平值計入				
measured at fair value through profit or loss	損益的聯營 公司投資	_	-	189,222	189,222
– Other unlisted investments	- 其他非上市 投資	_	_	41,597	41,597
<ul> <li>Private equity fund investments</li> </ul>	- 私募股權基金 投資	_	-	181,061	181,061
<ul><li>Listed equity securities- stock</li></ul>	一上市股本 證券 一股票	11,434	_	_	11,434
		11,434	-	411,880	423,314

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

中期簡明綜合財務資料附註

# 4 FINANCIAL RISK MANAGEMENT (Continued)

#### 4.4 Fair value estimation (Continued)

#### (i) Fair value hierarchy (Continued)

The Group analyses the financial instruments carried at fair value by valuation method. The different levels have been defined as follow:

Level 1: The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and equity securities) is based on quoted market prices at the end of the reporting period. The guoted market price used for financial assets held by the Group is the current bid price. These instruments are included in Level 1.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3. This is the case for investment in associates measured at fair value through profit or loss, other unlisted investment and private equity fund investments. Further details of the Group's financial assets that are measure at fair value using Level 3 inputs are given in Note 4.4(ii) and Note 4.4(iii) below.

# 4 財務風險管理(續)

#### 4.4 公平值估計(續)

#### (i) 公平值層級(續)

本集團採用估值方法分析以公平值 列賬的金融工具。不同層級的定義 如下:

層級1:在活躍市場買賣的金融工 具(如公開交易之衍生工具及股本 證券)之公平值乃基於報告期末的 市場報價。本集團持有的金融資產 使用的市場報價為當前買入價。該 等工具列入層級1中。

層級2: 並非於活躍市場買賣的金 融工具(如場外衍生工具)之公平 值乃採用估值技術釐定,該等估值 技術盡量使用可觀察市場數據而極 少依賴於實體的特定估計。倘計算 工具之公平值所需的全部重大輸入 數據均為可觀察數據,則該工具列 入層級2中。

層級3:如一項或多項重大輸入數 據並非根據可觀察市場數據得出, 則該工具列入層級3中。按公平值 計量且其變動計入損益的聯營公司 投資、其他非上市投資及私募股權 基金投資屬該等情況。有關本集團 使用層級3輸入值以公平值計量的 金融資產的進一步詳情載列於下文 附註4.4(ii)及附註4.4(iii)。

# 中期簡明綜合財務資料附註

# 4 FINANCIAL RISK MANAGEMENT (Continued)

#### **4.4 Fair value estimation** (Continued)

# (ii) Fair value measurements using significant unobservable inputs (Level 3)

There were no transfers between the levels of fair value hierarchy during the current reporting period.

The following table presents the changes in level 3 items for the six months ended 30 June 2025 and 30 June 2024:

# 4 財務風險管理(續)

# 4.4 公平值估計(續)

# (ii) 使用重大不可觀察輸入數據 進行公平值計量(層級3)

本報告期內並未出現不同公平值層 級之間的轉移。

下表列報層級3項目於截至2025年 6月30日及2024年6月30日 止六個 月的變動:

				Unaudited 未經審核		
		Investment in associates measured at fair value through profit or loss 安公平值	Other unlisted investments	Private equity fund investments	Wealth Management Products	Total
		計入損益 計量的聯營 公司投資 RMB′000 人民幣千元	其他 非上市投資 RMB'000 人民幣千元	私募股權 基金投資 RMB'000 人民幣千元	理財產品 RMB'000 人民幣千元	總計 RMB′000 人民幣千元
Opening balance at 1 January 2025  Acquisitions Disposals Change in fair value	於2025年1月1日的 期初結餘 收購 出售 公平值變動	189,222 - - (51,118)	41,597 - - (10,263)	181,061 12,500 (989) 59,924	3,080,000 (3,105,195) 25,195	411,880 3,092,500 (3,106,184) 23,738
Closing balance at 30 June 2025	於2025年6月30日 的期末結餘	138,104	31,334	252,496	-	421,934
* includes unrealised (losses)/gains recognised in profit or loss attributable to balances held at the end of the reporting period	* 包括於損益中確認 的報告期末持有 結餘應佔未變現 (虧損)/ 收益	(51,118)	(10,263)	59,924	-	(1,457)
Opening balance at 1 January 2024  Acquisitions Disposals Change in fair value	於2024年1月1日的 期初結餘 收購 出售 公平值變動	227,477 - - (39,286)	48,133 - - 3,572	196,159 - (716) (5,367)	946,588 (955,818) 9,230	471,769 946,588 (956,534) (31,851)
Closing balance at 30 June 2024	於2024年6月30日 的期末結餘	188,191	51,705	190,076	-	429,972
* includes unrealised (losses)/gains recognised in profit or loss attributable to balances held at the end of the reporting period	* 包括於損益中確認 的報告期末持有 結餘應佔未變現 (虧損)/收益	(39,286)	3,572	(5,367)	-	(41,081)

#### 4 FINANCIAL RISK MANAGEMENT (Continued)

#### **4.4 Fair value estimation** (Continued)

# (iii) Valuation techniques, inputs and relationships to fair value

The valuation of the level 3 instruments mainly included investments in associates measured at fair value through profit or loss, other unlisted investments, and private equity fund investments. As these instruments are not traded in an active market, their fair values have been determined by using various applicable valuation techniques, including discounted cash flows and market approach etc.

# 4 財務風險管理(續)

# 4.4 公平值估計(續)

# (iii) 估值技術、輸入數據及與公 平值的關係

層級3之估值工具主要包括按公平 值計入損益計量的聯營公司投資、 其他非上市投資及私募股權基金投 資。由於該等工具並無於活躍市場 進行買賣,其公平值透過採用多種 可適用估值技術(包括貼現現金流 量法及市場法等) 釐定。

	Fair value 公平值					Range of inputs 輸入數據範圍	
Description 描述	As at 30 June 2025 (Unaudited) 於2025年 6月30日 (未經審核) RMB'000 人民幣千元	As at 31 December 2024 (Audited) 於2024年 12月31日 (經審核) RMB'000 人民幣千元	Valuation Techniques 估值方法	Significant unobservable inputs 重大不可觀察輸入數據	As at 30 June 2025 於2025年 6月30日	As at 31 December 2024 於2024年 12月31日	Relationship of unobservable inputs to fair value 不可觀察輸入數據與 公平值的關係
Investments in associates measured at fair value through profit or loss 按公平值計入損益計量的 聯營公司的投資	127,376	178,649	Market approach (a) 市場法(a)	Price to sales ("PS")、 Enterprise value to sales (EVS)、Discount for lack of marketability ("DLOM") 市銷率、企業價值與銷售 額比率、缺乏適銷性的 折讓率	PS: 0.37-3.85 EV/S: 0.42-3.45 DLOM: 19.0%-35.0% 市錯率: 0.37-3.85 企業價值與銷售額比率: 0.42-3.45 缺乏適銷性的折讓率: 19.0%-35.0%	PS: 0.69-2.56 EV/S: 0.44-3.22 DLOM: 20.0%-40.0% 市銷率: 0.69-2.56 企業價值與銷售額比率: 0.44-3.22 缺乏適銷性的折讓率: 20.0%-40.0%	The higher the PS or EW/S, the higher the fair value 市銷率或企業價值與銷售 額比率越高,公平值 越高  The higher the DLOM, the lower the fair value 缺乏適銷性的折讓率越 高,公平值越低

# 4 FINANCIAL RISK MANAGEMENT (Continued)

# **4.4 Fair value estimation** (Continued)

(iii) Valuation techniques, inputs and relationships to fair value (Continued)

# 4 財務風險管理(續)

# 4.4 公平值估計(續)

(iii) 估值技術、輸入數據及與公 平值的關係(續)

	Fair value 公平值				Range of inputs 輸入數據範圍			
Description 描述	As at 30 June 2025 (Unaudited) 於2025年 6月30日 (未經審核) RMB'000 人民幣千元	As at 31 December 2024 (Audited) 於2024年 12月31日 (經審核) RMB'000 人民幣千元	Valuation Techniques 估值方法	Significant unobservable inputs 重大不可觀察輸入數據	As at 30 June 2025 於2025年 6月30日	As at 31 December 2024 於2024年 12月31日	Relationship of unobservable inputs to fair value 不可觀察輸入數據與 公平值的關係	
				Weighted average cost of capital ("WACC") 加權平均資本成本	18.00%	18.00%	The higher the WACC, the lower the fair value 加權平均資本成本越高, 公平值越低	
	10,728	10,573	Income approach (b) 收益法(b)	Terminal growth rate 終期增長率	2.00%	2.00%	The higher the revenue growth rate or the terminal growth rate, the higher the fair value 收入增長率或終期增長率 越高,公平值越高	
				Revenue growth rate 收入增長率	2.0%-38.1%	6.8%-38.1%		
Subtotal 小計	138,104	189,222						

中期簡明綜合財務資料附註

## 4 FINANCIAL RISK MANAGEMENT (Continued)

## 4 財務風險管理(續)

#### **4.4 Fair value estimation** (Continued)

## 4.4 公平值估計(續)

(iii) Valuation techniques, inputs and relationships to fair value (Continued)

(iii) 估值技術、輸入數據及與公 平值的關係(續)

		value 平值				Range of inputs 輸入數據範圍	
Description 描述	As at 30 June 2025 (Unaudited) 於2025年 6月30日 (未經審核) RMB'000 人民幣千元	As at 31 December 2024 (Audited) 於2024年 12月31日 (經審核) RMB'000 人民幣千元	Valuation Techniques 估值方法	Significant unobservable inputs 重大不可觀察輸入數據	As at 30 June 2025 於2025年 6月30日	As at 31 December 2024 於2024年 12月31日	Relationship of unobservable inputs to fair value 不可觀察輸入數據與 公平值的關係
Other unlisted investments 其他非上市投資	31,334	41,597	Market approach (a) 市場法(a)	PS、DLOM 市銷率、缺乏適銷性的折 譲率	PS: 1.01-1.39 DLOM: 18%-19% 市錯率: 1.01-1.39 缺乏適銷性的折讓率: 18%-19%	PS: 0.69-1.47 DLOM: 15%-25% 市銷率:0.69-1.47 缺乏適銷性的折讓率: 15%-25%	The higher the PS, the higher the fair value 市銷率越高,公平值越高 The higher the DLOM, the lower the fair value 缺乏適銷性的折讓率越高,公平值越低
Private equity fund investments 私募股權基金投資	252,496	181,061	Net asset value (c) 資產淨值(c)	N/A 不適用	N/A 不適用	N/A 不適用	N/A 不適用

#### 中期簡明綜合財務資料附註

#### 4 FINANCIAL RISK MANAGEMENT (Continued)

#### **4.4 Fair value estimation** (Continued)

- (iii) Valuation techniques, inputs and relationships to fair value (Continued)
  - (a) The fair values of certain investments in associates measured at fair value through profit or loss and other unlisted investment are determined by using the market approach and the combination of observable and unobservable inputs include market multiples and discount for lack of marketability.
  - (b) The fair value of investment in an associate measured at fair value through profit or loss is determined by using the discounted cash flow method and unobservable inputs mainly include assumptions of expected future cash flows and discount rate.
  - (c) The Group determines the fair valuation of its private equity fund investments as at 30 June 2025 and 31 December 2024 based on the net asset values of the private equity funds with underlying assets and liabilities measured at fair value as reported by the general partners of the funds.

#### 4 財務風險管理(續)

#### 4.4 公平值估計(續)

- (iii) 估值技術、輸入數據及與公 平值的關係(續)
  - (a) 按公平值計入損益的聯營公司 的若干投資及其他非上市投資 的公平值乃使用市場法釐定, 可觀察及不可觀察輸入數據包 括市場倍數及缺乏市場流通性 的折讓。
  - (b) 按公平值計入損益的聯營公司 投資的公平值乃使用貼現現金 流量法釐定,而不可觀察輸入 數據主要包括對預期未來現金 流量及貼現率的假設。
  - (c) 本集團根據基金普通合夥人所 匯報的私募股權基金資產淨值 以及按公平值計量之相關資產 及負債,釐定其私募股權基金 投資於2025年6月30日及2024 年12月31日的公平值。

#### 5 SEGMENT AND REVENUE INFORMATION

The Group is principally engaged in brand development, design and sales of toys in the PRC and certain overseas countries and regions. The chief operating decision makers ("CODM", being the executive directors of the Group) reviews the Group's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports.

In line with the Group's organizational upgrades during the six months ended 30 June 2025, certain measures in relation to the financial performance of the PRC operations (the "PRC operations") and overseas operations (the "Overseas operations", which refers to countries and regions other than the Mainland China, Hong Kong, Macau and Taiwan) are reported to the CODM on a separate basis. As a result, there has been a change in the composition of the reportable segments of the Group during the current reporting period and the comparative segment and revenue information for the six months ended 30 June 2024 has been re-presented to conform with the current presentation. As at 30 June 2025 and for the period then ended, the Group had two reportable segments:

- The PRC operations; and
- The Overseas operations.

The CODM assesses the performance of the operating segments mainly based on revenue and segment results. The revenue from external customers reported to CODM is measured as segment revenue, which is the revenue derived from customers in each segment. Segment results represent the operating profit earned by each segment excluding certain unallocated items which mainly include certain expenses attributable to certain corporate functional centres and backoffice functions of the Group.

There were no separate segment assets and segment liabilities information provided to the CODM as CODM does not use this information to allocate resources to or evaluate the performance of the operating segments.

The segment results and other items included in the interim condensed consolidated statement of profit or loss and other comprehensive income provided to the CODM for the reportable segments for the period ended 30 June 2025 and 2024, respectively are as follows:

## 5 分部及收益資料

本集團主要於中國及若干海外國家及地區 從事玩具的品牌開發、設計及銷售。主要 經營決策者(「主要經營決策者」,為本集團 執行董事)審閱本集團的內部報告,以評估 表現及分配資源。管理層根據該等報告釐 定經營分部。

根據本集團於截至2025年6月30日止六個月 的組織架構升級,若干與中國業務(「中國 業務」)及海外業務(「海外業務」,指除中國 內地、港澳台以外的國家地區) 財務表現有 關的評價已向主要經營決策者逐一匯報。 因此,本集團於本報告期間的可呈報分部 組成已發生變動,且截至2024年6月30日止 六個月的比較分部及收益資料已重新列示 以符合當前列報方式。於2025年6月30日及 截至該日 上期間,本集團擁有兩個可呈報 分部:

- 中國業務;及
- 海外業務。

主要經營決策者主要根據收入及分部業績 來評估經營分部的表現。向主要經營決策 者呈報的外部客戶收入,作為分部收入計 量,即各分部來自客戶的收入。分部業績 指各分部所賺取的經營溢利,不計及若干 未分配項目,主要包括本集團若干企業職 能中心和後台職能應佔若干開支。

由於主要經營決策者並不使用分部資產及 分部負債資料以分配資源予經營分部或評 估其表現,故並無向主要經營決策者單獨 提供此資料。

向主要經營決策者提供的截至2025年及 2024年6月30日止期間之可呈報分部的分部 業績以及中期簡明綜合損益及其他全面收 益表中載列的其他項目分別如下:

#### 5 分部及收益資料(續) 5 SEGMENT AND REVENUE INFORMATION

(Continued)

				што/130			
			2025			2024	
			2025年			2024年	
			RMB'000			RMB'000	
			人民幣千元			人民幣千元	
		The PRC	The Overseas		The PRC	The Overseas	
		operations	operations	Total	operations	operations	Total
		中國業務	海外業務	總計	中國業務	海外業務	總計
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)	(未經審核)	(未經審核)	(未經審核)	(未經審核)
Revenue from external customers	來自外部客戶的收入	8,282,812	5,593,464	13,876,276	3,521,231	1,036,600	4,557,831
Segment results	分部業績	4,049,193	2,469,468	6,518,661	1,262,004	350,899	1,612,903
Unallocated expenses and other	未分配費用及其他收益/						
gains/losses	虧損			(474,920)			(486,486)
Finance income-net	財務收入-淨額			65,506			83,775
Share of profit of investments	分佔使用權益法入賬的投						
accounted for using the equity	資溢利						
method				47,625			18,246
Profit before income tax	除所得税前溢利			6,156,872			1,228,438
	公伯以田十			(4.475.450)			(264,206)
Income tax expense	所得税開支			(1,475,159)			(264,296)
Profit for the period	期內溢利			4,681,713			964,142
Tronctor the period	701 L 3 TW 1.3			4,001,713			301,112
Significant non-cash expenses	重大非現金開支						
Depreciation on property, plant and	物業、廠房及設備折舊						
equipment		143,592	33,979	177,571	137,108	10,048	147,156
Depreciation of right-of-use assets	使用權資產折舊	179,215	74,969	254,184	188,758	24,983	213,741
Amortisation of intangible assets	無形資產攤銷	66,535	11,102	77,637	47,801	5,937	53,738

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## 5 SEGMENT AND REVENUE INFORMATION

#### (Continued)

As at 30 June 2025 and 31 December 2024, information about the Group's non-current assets (other than financial assets at fair value through profit or loss and deferred income tax assets) which is presented based on geographical location of the assets, is as follow:

## 5 分部及收益資料(續)

於2025年6月30日及2024年12月31日,有關 本集團的非流動資產(按公平值計入損益的 金融資產及遞延所得税資產除外)的資料按 資產地理位置呈列如下:

			1
		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
The PRC operations	中國業務	1,853,138	1,653,212
The Overseas operations	海外業務	897,593	422,470

#### 5 分部及收益資料(續) 5 SEGMENT AND REVENUE INFORMATION

(Continued)

Breakdown of revenue by business lines is as follows:

按業務線劃分的收益明細如下:

## Six months ended 30 June 截至6月30日止六個月

		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Revenue from the PRC operations	來自中國業務的收益		
Revenue from retail store sales	零售店銷售收益	4,405,948	2,004,054
Revenue from online sales	線上銷售收益	2,937,255	940,718
Revenue from roboshop sales	機器人商店銷售收益	678,298	337,575
Revenue from wholesales and others	批發及其他收益	261,311	238,884
Subtotal	小計 	8,282,812	3,521,231
Revenue from the Overseas operations	來自海外業務的收益		
Revenue from retail store sales	零售店銷售收益	2,502,062	613,082
Revenue from online sales	線上銷售收益	2,560,742	240,490
Revenue from roboshop sales	機器人商店銷售收益	142,443	30,582
Revenue from wholesales and others	批發及其他收益	388,217	152,446
Subtotal	小計	5,593,464	1,036,600
Total	總計	13,876,276	4,557,831

During the six months ended 30 June 2025 and 2024, no revenue derived from transactions with a single customer represent 10% or more of the Group's total revenue.

截至2025年及2024年6月30日止六個月,並 無由單一客戶的交易產生的收益佔本集團 總收益10%或以上。

中期簡明綜合財務資料附註

## **6 EXPENSES BY NATURE**

## 6 按性質劃分的開支

		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Cost of inventories included in cost of sales	計入銷售成本的存貨成本	3,272,871	1,282,095
Employee benefit expenses	僱員福利開支	992,685	657,748
Transportation and logistics expenses	運輸及物流開支	784,667	121,931
Commissions and E-commerce platform service	佣金及電商平台服務費		
charges		642,451	206,785
Expenses relating to short-term leases and variable	未計入租賃負債的與短期租賃及		
leases not included in lease liabilities (Note 15)	可變租賃有關的開支(附註15)	513,331	162,848
Design and license fees	設計及授權費	451,171	192,352
Advertising and marketing expenses	廣告及營銷開支	400,899	198,592
Depreciation of right-of-use assets (Note 15)	使用權資產折舊(附註15)	254,184	213,741
Depreciation on property, plant and equipment	物業、廠房及設備折舊(附註13)		
(Note 13)		177,571	147,156
Taxes and surcharges	税金及附加費	142,314	45,243
Amortisation of intangible assets (Note 14)	無形資產攤銷(附註14)	77,637	53,738
Impairment of inventory	存貨減值	4,302	1,185
Auditor's remuneration	核數師酬金	1,700	1,500
Others	其他	362,424	141,428
Total	總計	8,078,207	3,426,342

## 7 OTHER INCOME

## 7 其他收入

#### Six months ended 30 June 裁五6月30日止六個日

		截至6月30	截至6月30日止六個月		
		2025	2024		
		2025年	2024年		
		RMB'000	RMB'000		
		人民幣千元	人民幣千元		
		(Unaudited)	(Unaudited)		
		(未經審核)	(未經審核)		
Government grants (i)	政府補貼(i)	37,810	10,301		
Income from license fee and other services	授權費及其他服務收入	25,769	18,949		
Others	其他	3,653	2,336		
Total	總計	67,232	31,586		

<sup>(</sup>i) The amounts represent government grants related to income which are received from the local government for the contribution to the local economic growth. There are no unfulfilled conditions or contingencies relating to these grants.

## 8 OTHER GAINS/(LOSSES) - NET

## 8 其他收益/(虧損)-淨額

		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Changes in fair value of financial instruments at	按公平值計入損益的金融工具的		
fair value through profit or loss	公平值變動	23,696	(33,305)
Exchange gain or loss	匯兑收益或虧損	120,130	(9,868)
Gain on remeasuring existing 50% interests in a	業務合併時重新計量於前合營企業		
former joint venture upon business combination	現有50%權益的收益(附註27)		
(Note 27)		42,165	-
Donation	捐贈	(3,351)	(131)
Others	其他	(3,454)	9,235
Total	總計	179,186	(34,069)

<sup>(</sup>i) 有關金額指政府補貼,與對當地經濟增長作 出貢獻而自當地政府收到的收入有關。概無 與該等補貼有關的未達成條件或或有事件。

## 9 FINANCE INCOME - NET

## 9 財務收入 - 淨額

#### Six months ended 30 June 截至6月30日止六個月

	似至6月30日止八個月		
		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Finance income	財務收入		
– Interest income on cash and bank deposits	- 現金及銀行存款利息收入	93,870	105,993
Finance expenses	財務開支		
– Interest expenses on lease liabilities (Note 15)	- 租賃負債利息開支(附註15)	(28,275)	(19,766)
– Others	一其他	(89)	(2,452)
		(28,364)	(22,218)
Finance income -net	財務收入-淨額	65,506	83,775

#### **10 INCOME TAX EXPENSE**

## 10 所得税開支

#### Six months ended 30 June 截至6月30日止六個月

		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Current income tax	即期所得税	1,661,562	275,915
Deferred income tax credit	遞延所得税抵免	(186,403)	(11,619)
Income tax expense	所得税開支	1,475,159	264,296

Income tax expense is recognised based on management's estimate of the weighted average effective annual income tax rate expected for the full financial year. The estimated average annual tax rate used for the six months ended 30 June 2025 is approximately 24.0% (six months ended 30 June 2024: 21.5%).

所得税開支根據管理層對整個財政年度預 期的加權平均實際年度所得税率的估計確 認。截至2025年6月30日止六個月的估計平 均年税率約為24.0%(截至2024年6月30日止 六個月:21.5%)。

#### 11 DIVIDENDS

During the six months ended 30 June 2025, the total dividends paid amounted to RMB1,083,288,000 or RMB81.46 cents per share (six months ended 30 June 2024: RMB373,025,000 or RMB28.21 cents per share), which are net of the dividend of RMB10,834,000 (six months ended 30 June 2024: RMB4.763.000) attributable to the shares held for the Post-IPO share award scheme (the "Share Award Scheme").

The Board did not recommend the payment of an interim dividend for the six months ended 30 June 2025.

#### 12 EARNINGS PER SHARE

#### (a) Basic earnings per share

Basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of ordinary shares in issue less shares held for Share Award Scheme and shares repurchased by the Company for cancellation during the six months ended 30 June 2025 and 2024.

## 11 股息

截至2025年6月30日止六個月,派付的股息 總額為人民幣1,083,288,000元或每股人民幣 81.46分(截至2024年6月30日止六個月:人 民幣373,025,000元或每股人民幣28.21分), 扣除就首次公開發售後股份獎勵計劃(「股 份獎勵計劃」)持有的股份應佔股息人民幣 10.834.000元(截至2024年6月30日止六個 月:人民幣4,763,000元)。

董事會不建議派付截至2025年6月30日止六 個月的中期股息。

#### 12 每股盈利

#### (a) 每股基本盈利

每股基本盈利按截至2025年及2024年6月30 日止六個月,本公司擁有人應佔溢利除以 已發行普通股加權平均數減就股份獎勵計 劃持有的股份和本公司購回以註銷的股份 之差計算。

	2025 2025年 (Unaudited) (未經審核)	2024 2024年 (Unaudited) (未經審核)
Profit attributable to owners of the Company (RMB'000)  Weighted average number of ordinary shares in issue less shares held for Share Award Scheme and shares repurchased by the Company for  A 公司擁有人應佔溢利(人民幣千元)  已發行普通股加權平均數減就股份獎  勵計劃持有的股份和本公司購回以 註銷的股份之差(千股)	4,574,368	921,333
cancellation (in thousands)	1,329,096	1,325,920
Basic earnings per share (expressed in RMB cents 每股基本盈利(以每股人民幣分表示) per share)	344.17	69.49

#### 12 EARNINGS PER SHARE (Continued)

#### (b) Dilute earnings per share

The calculation of diluted earnings per share for the six months ended 30 June 2025 is set out below:

#### 12 每股盈利(續)

## (b) 每股攤薄盈利

截至2025年6月30日止六個月每股攤薄盈利 的計算載列如下:

#### Six months ended 30 June 截至6月30日止六個月

		2025 2025年 (Unaudited) (未經審核)	2024 2024年 (Unaudited) (未經審核)
Profit attributable to owners of the Company (RMB'000)	本公司擁有人應佔溢利 (人民幣千元)	4,574,368	921,333
Profit used to determine diluted earnings per share (RMB'000)	用於釐定每股攤薄盈利的溢利 (人民幣千元)	4,574,368	921,333
Weighted average number of ordinary shares in issue less shares held for Share Award Scheme and shares repurchased by the Company for cancellation (in thousands)  Adjustment for  - Restricted Shares granted and assumed vested (in thousands)	獎勵計劃持有的股份和本公司購回	1,329,096 4,721	1,325,920 5,181
Weighted average number of shares for diluted earnings per shares (in thousands)	每股攤薄盈利股份加權平均數 (千股)	1,333,817	1,331,101
Diluted earnings per share (expressed in RMB cents per share)	每股攤薄盈利 (以每股人民幣分表示)	342.95	69.22

For the six months ended 30 June 2025 and 2024, diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company's potentially dilutive ordinary shares comprised shares which may be granted and assumed vested under the Share Award Scheme. A calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average market price of the Company's ordinary shares during the reporting period) based on the monetary value of the subscription rights attached to the outstanding shares granted under the Share Award Scheme (defined as the "Restricted Shares"). The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the Restricted Shares.

截至2025年及2024年6月30日止六個月, 每股攤薄盈利乃以假設所有具潛在攤薄影 響的普通股獲轉換後調整發行在外普通股 的加權平均數計算。本公司具潛在攤薄影 響的普通股包含根據股份獎勵計劃已授出 及假設已歸屬的股份。就股份獎勵計劃而 言,計算時乃根據股份獎勵計劃項下授予 的發行在外股份(「受限制股份」)所附認購 權的貨幣價值,釐定可按公平值(按本公司 普通股股份於報告期內平均市價釐定)購買 的股份數目。根據上述方法計得的股數與 假設行使受限制股份而應已發行的股數進 行比較。

## 13 PROPERTY, PLANT AND EQUIPMENT

## 13 物業、廠房及設備

		Unaudited 未經審核					
		Roboshop		Equipment	Leasehold	Construction-	
		machines	Moulds	and others	improvement	in-progress	Total
		機器人					
		商店售貨機	模具	設備及其他	租賃裝修	在建工程	總計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
A + 1	2025年1日1日						
As at 1 January 2025	2025年1月1日	114 000	212 722	05.261	020.027	27.001	1 260 111
Cost	成本	114,989	212,733	85,261	920,037	27,091	1,360,111
Accumulated depreciation	累計折舊	(80,294)	(77,817)	(36,941)	(425,681)		(620,733)
Net book amount		34,695	134,916	48,320	494,356	27,091	739,378
Net book amount		34,093	134,910	40,320	494,330	27,091	739,370
Six months ended	截至2025年6月30日止六						
30 June 2025	個月						
Opening net book amount	期初賬面淨值	34,695	134,916	48,320	494,356	27,091	739,378
Acquisition of a subsidiary	收購附屬公司(附註27)						·
(Note 27)		_	_	5,090	120	_	5,210
Additions	添置	5,518	85,622	15,671	80,078	191,204	378,093
Transfers	轉讓	_	_	_	136,200	(136,200)	_
Depreciation charge (Note 6)	折舊費用(附註6)	(7,686)	(72,010)	(19,882)	(77,993)	-	(177,571)
Disposal	出售	_	(6)	(1,292)	(4,523)	_	(5,821)
Currency translation difference	貨幣換算差額	114	6	646	1,520	_	2,286
Closing net book amount	期末賬面淨值	32,641	148,528	48,553	629,758	82,095	941,575
As at 30 June 2025	於2025年6月30日						
Cost	成本	122,323	263,929	108,503	946,129	82,095	1,522,979
Accumulated depreciation	累計折舊	(89,682)	(115,401)	(59,950)	(316,371)	-	(581,404)
Net book amount	賬面淨值	32,641	148,528	48,553	629,758	82,095	941,575

中期簡明綜合財務資料附註

## 13 PROPERTY, PLANT AND EQUIPMENT (Continued)

## 13 物業、廠房及設備(續)

Unaudited

	-			未經	審核		
		Roboshop		Equipment	Leasehold	Construction-	
		machines	Moulds	and others	improvement	in-progress	Total
		機器人					
		商店售貨機	模具	設備及其他	租賃裝修	在建工程	總計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
As at 1 January 2024	於2024年1月1日						
Cost	成本	106,487	271,580	58,409	777,071	471	1,214,018
Accumulated depreciation	累計折舊	(63,185)	(152,773)	(25,134)	(319,648)	_	(560,740
Not be all amount	賬面淨值	42.202	110.007	22.275	457 422	471	<b>(</b> 52 270
Net book amount	版山净但	43,302	118,807	33,275	457,423	471	653,278
Six months ended	截至2024年6月30日止六						
30 June 2024	個月						
Opening net book amount	期初賬面淨值	43,302	118,807	33,275	457,423	471	653,278
Additions	添置	3,536	52,609	12,272	49,670	2,848	120,935
Depreciation charge (Note 6)	折舊費用(附註6)	(10,179)	(64,834)	(6,603)	(65,540)	-	(147,156
Disposal	出售	(369)	-	(1,706)	(159)	-	(2,234
Currency translation difference	貨幣換算差額	272		1,461	527		2,260
Closing net book amount	期末賬面淨值	36,562	106,582	38,699	441,921	3,319	627,083
As at 30 June 2024	於2024年6月30日						
	成本	100 427	76E E00	60 0 AO	024 000	2 210	1 272 245
Cost Accumulated depreciation	累計折舊	108,437 (71,875)	265,580 (158,998)	69,849 (31,150)	826,080 (384,159)	3,319	1,273,265 (646,182
Accumulated depreciation	<b>糸川辺</b> 笛	(/1,0/3)	(130,388)	(31,130)	(304,139)		(040,182
Net book amount	賬面淨值	36,562	106,582	38,699	441,921	3,319	627,083

## 13 PROPERTY, PLANT AND EQUIPMENT (Continued)

## (a) Depreciation of property, plant and equipment has been charged to the interim condensed consolidated statements of profit or loss and other comprehensive income as follows:

## 13 物業、廠房及設備(續)

(a) 物業、廠房及設備折舊已自中期簡明 綜合損益及其他全面收益表扣除,如 下所示:

			H == 1 1 1 1 7 3
		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
	'		
Cost of sales	銷售成本	72,010	64,834
Distribution and selling expenses	經銷及銷售開支	98,301	78,783
General and administrative expenses	一般及行政開支	7,260	3,539
		177,571	147,156

中期簡明綜合財務資料附註

## **14 INTANGIBLE ASSETS**

## 14 無形資產

				Unaudited		
				未經審核		
		Licensed IPs				
		(Note a)	IP rights	Software	Goodwill	Total
		授權IP	J			
		(附註a)	IP產權	軟件	商譽	總計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
At 1 January 2025	於2025年1月1日					
Cost	成本	355,188	26,942	34,350	94	416,574
Accumulated amortisation	累計攤銷	(237,957)	(17,051)	(26,166)	-	(281,174)
Closing net book amount	期末賬面淨值	117,231	9,891	8,184	94	135,400
				'	-	
Year ended 30 June 2025	截至2025年6月30日止年度					
Opening net book amount	期初賬面淨值	117,231	9,891	8,184	94	135,400
Acquisition of a subsidiary (Note 27)	收購附屬公司(附註27)	_	_	_	71,319	71,319
Additions	添置	71,931	783	5,204	_	77,918
Amortisation charge (Note 6)	攤銷費用(附註6)	(72,191)	(779)	(4,667)	-	(77,637)
Currency translation difference	貨幣換算差額	33	-	(46)	486	473
Closing net book amount	期末賬面淨值	117,004	9,895	8,675	71,899	207,473
At 30 June 2025	於2025年6月30日					
Cost	成本	236,376	22,164	39,385	71,899	369,824
Accumulated amortisation	累計攤銷	(119,372)	(12,269)	(30,710)		(162,351)
Closing net book amount	期末賬面淨值	117,004	9,895	8,675	71,899	207,473

## 14 INTANGIBLE ASSETS (Continued)

## 14 無形資產(續)

				Unaudited 未經審核		
		Licensed IPs		THE HIM		
		(Note a) 授權IP	IP rights	Software	Goodwill	Total
		(附註a)	IP產權	軟件	商譽	總計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
At 1 January 2024	於2024年1月1日					
Cost	成本	326,801	24,442	28,288	103	379,634
Accumulated amortisation	累計攤銷	(232,774)	(15,614)	(15,358)		(263,746)
Closing net book amount	期末賬面淨值	94,027	8,828	12,930	103	115,888
Year ended 30 June 2024	截至2024年6月30日止年度					
Opening net book amount	期初賬面淨值	94,027	8,828	12,930	103	115,888
Additions	添置	54,856	1,000	4,504	-	60,360
Amortisation charge (Note 6)	攤銷費用(附註6)	(47,490)	(717)	(5,531)	- (4)	(53,738)
Currency translation difference	貨幣換算差額	488	(3)	144	(4)	625
Closing net book amount	期末賬面淨值	101,881	9,108	12,047	99	123,135
At 30 June 2024	於2024年6月30日					
Cost	成本	275,865	25,442	33,011	99	334,417
Accumulated amortisation	累計攤銷	(173,984)	(16,334)	(20,964)	_	(211,282)
Closing net book amount	期末賬面淨值	101,881	9,108	12,047	99	123,135

中期簡明綜合財務資料附註

#### **14 INTANGIBLE ASSETS** (Continued)

#### Notes:

- (a) The amounts represent the exclusive and non-exclusive license rights obtained by the Group in accordance with the respective license agreements. Upon initial recognition, the Licensed IPs are recognised at the present values of the fixed minimum payments with the corresponding amounts recognised as license fees payables (Note 23).
- (b) Amortisation of intangible assets has been charged to the interim condensed consolidated statement of profit or loss and other comprehensive income as follows:

## 14 無形資產(續)

#### 附註:

- (a) 有關金額指本集團根據有關授權協議取得的 獨家及非獨家授權。於初步確認後,授權IP 按固定最低付款的現值確認,相應金額確認 為應付授權費(附註23)。
- (b) 無形資產攤銷已自中期簡明綜合損益及其他 全面收益表扣除,如下所示:

		<b>電</b> X	截至6月30日止八個月		
			2025	2024	
			2025年	2024年	
		Ri	MB'000	RMB'000	
		人民	幣千元	人民幣千元	
		(Una	udited)	(Unaudited)	
		(未約	巠審核)	(未經審核)	
	'				
Cost of sales	銷售成本		72,970	48,207	
General and administrative expenses	一般及行政開支		4,667	5,531	
			77,637	53,738	

## **15 LEASES**

## 15 租賃

The note provides information for leases where the Group is a leasee.

附註載列本集團為承租人的租賃資料。

## (a) Amounts recognised in balance sheet relating to leases:

## (a) 資產負債表內確認與租賃有關的金 額:

		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Right-of-use assets	使用權資產		
Offices and warehouses	辦公室及倉庫	112,455	92,645
Retail stores	零售店	1,178,781	754,605
POP LAND	泡泡瑪特城市樂園	75,537	80,308
		1,366,773	927,558
Lease liabilities	租賃負債		
Current	流動	414,939	363,092
Non-current	非流動	996,260	601,469
		1,411,199	964,561

中期簡明綜合財務資料附註

## 15 LEASES (Continued)

## (a) Amounts recognised in balance sheet relating to leases: (Continued)

Movements on the Group's right-of-use assets are as follow:

## 15 租賃(續)

(a) 資產負債表內確認與租賃有關的金 額:(續)

本集團使用權資產的變動如下:

			口工八個刀
		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
At 1 January	於1月1日		
Cost	成本	1,491,115	1,235,890
Accumulated depreciation and impairment	累計折舊及減值	(563,557)	(509,837)
Opening net book amount	期初賬面淨值	927,558	726,053
Six months ended 30 June	截至6月30日止六個月		
Opening net book amount	期初賬面淨值	927,558	726,053
Acquisition of a subsidiary (Note 27)	收購附屬公司(附註27)	33,628	_
Additions	添置	649,899	334,100
Depreciation charge	折舊費用	(254,184)	(213,741)
Lease termination	租賃終止	(4,715)	(57,044)
Currency translation difference	貨幣換算差額	14,587	
Closing net book amount	期末賬面淨值	1,366,773	789,368
			_
At 30 June	於6月30日		
Cost	成本	2,076,501	1,323,328
Accumulated depreciation and impairment	累計折舊及減值	(709,728)	(533,960)
Closing net book amount	期末賬面淨值	1,366,773	789,368

## 15 LEASES (Continued)

## 15 租賃(續)

#### (b) Amounts recognised in profit or loss relating to leases:

## (b) 損益表內確認與租賃有關的金額:

## Six months ended 30 June 截至6月30日止六個月

		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Depreciation charge of right-of-use assets	使用權資產折舊費用		
Offices and warehouses	辦公室及倉庫	26,831	32,548
Retail stores	零售店	222,582	176,441
POP LAND	泡泡瑪特城市樂園	4,771	4,752
		254,184	213,741
Interest expenses (Note 9)	利息開支(附註9)	28,275	19,766
Expense relating to short-term leases and variable	並非計入租賃負債之短期租賃及可變		
lease not included in lease liabilities (included	租賃相關開支(計入經銷及銷售開		
in distribution and selling expenses) (Note 6)	支)(附註6)	513,331	162,848

## (c) Amounts recognised in cash flow relating to leases:

## (c) 現金流量內確認與租賃有關的金額:

		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
The cash outflow for leases as operating activities	租賃作為經營活動之現金流出	433,149	145,337
The cash outflow for leases as financing activities	租賃作為融資活動之現金流出	263,592	249,860

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## 16 INVESTMENTS ACCOUNTED FOR USING THE **EQUITY METHOD**

## 16 使用權益法入賬的投資

The carrying amount of equity-accounted investments has changed as follows in the six months ended 30 June 2025 and 2024:

使用權益法入賬的投資賬面值於截至2025 年及2024年6月30日止六個月變動如下:

## As at 30 June 於6月30日

			1
		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Opening balance	期初餘額	136,783	107,001
Share of profit for the period	分佔期內溢利	47,625	18,246
Dividends from joint ventures	來自合營企業的股息	_	(15,623)
Transfer to a subsidiary (Note 27)	轉入一間附屬公司(附註27)	(74,527)	_
Currency translation difference	貨幣換算差額	(2,857)	3,304
Ending balance	期末餘額	107,024	112,928

## 17 PREPAYMENTS AND OTHER RECEIVABLES

## 17 預付款項及其他應收款項

		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Deposits for lease	租賃按金	332,478	282,842
Recoverable value-added tax and other taxes	可收回增值税及其他税項	172,799	85,748
Prepayments for inventories	預付存貨款項	124,830	97,218
Prepayments for design fees	預付設計費款項	48,194	100,578
Prepayments for short-term leases and property	預付短期租賃及物業管理費款項		
management fees		43,653	28,663
Prepayments for advertising and marketing	預付廣告及市場費		
expense		39,741	24,369
Prepayments for property, plant and equipment	預付物業、廠房及設備款項	15,468	10,449
Staff advances and other payments for employees	僱員預付款及其他僱員付款	13,647	16,705
Prepayments for incorporation of a subsidiary	預付一間附屬公司註冊成立款項	11,978	_
Others	其他	73,312	66,585
		876,100	713,157
Lancourant and athermalisable	減:預付款項及其他		
Less: prepayments and other receivables – non-current portion	减.預刊款項及其他 應收款項 - 非流動部分		
Deposits for lease	租賃按金	(100,440)	(126,114)
Prepayment for property, plant and equipment	預付物業、廠房及設備款項	(15,468)	(10,449)
Prepayment for property, plant and equipment  Prepayments for incorporation of a subsidiary	預付一間附屬公司註冊成立款項	(11,978)	(10,449)
repayments for incorporation of a substituting	13.13   同四周以刊出版外次	(11,576)	
		(127,886)	(136,563)
Prepayments and other assets-current portion	拽付款項及其他貸產 一流動部分	748,214	576,594

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#### **18 TRADE RECEIVABLES**

## 18 貿易應收款項

			]
		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Trade receivables (a)	貿易應收款項(a)		
– Third parties	- 第三方	969,945	442,605
– Related parties (Note 29 (e))	- 關聯方(附註29 (e))	12,468	44,033
Subtotal	小計	982,413	486,638
Less: provision for impairment (b)	減:減值撥備(b)	(10,834)	(8,915)
Total trade receivables	貿易應收款項總額	971,579	477,723

- (a) For trade receivables from retail store sales, roboshop sales and online sales, the amounts are usually settled in cash, by credit/ debit cards or through online payment platforms. For wholesale transactions, trade receivables are settled within the credit terms as agreed in sales contracts. The majority of these wholesalers are with credit terms of 30 to 90 days. Certain customers with good history and long-term relationship are extended preferential credit terms of up to 180 days.
- (a) 就來自零售店銷售、機器人商店銷售 及線上銷售的貿易應收款項而言,該 等款項通常以現金、信用卡/借記卡 或通過線上支付平台結算。就批發交 易而言,貿易應收款項於銷售合約協 定的信貸期內結算。大部分該等批發 商的信貸期為30至90天。擁有良好歷 史及長期關係的若干客戶獲授最多180 天的延長優惠信貸期。

## **18 TRADE RECEIVABLES** (Continued)

#### (a) (Continued)

An aging analysis of the trade receivables based on invoice date is as follows:

## 18 貿易應收款項(續)

#### (a) *(續)*

按發票日期的貿易應收款項的賬齡分 析如下:

			1
		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
	'		
Within 3 months	3個月以內	905,163	472,557
3 months to 6 months	3個月至6個月	70,351	9,752
Over 6 months	6個月以上	6,899	4,329
Total	總計	982,413	486,638

(b) The Group applies the IFRS 9 simplified approach to measure expected credit losses which use a lifetime expected loss allowance for all trade receivables.

Movements in impairment of trade receivables is as follows:

(b) 本集團採用國際財務報告準則第9號簡 化方法計量預期信貸虧損,該方法對 所有貿易應收款項使用全期預期虧損 撥備。

貿易應收款項的減值撥備變動如下:

			]
		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
As at 1 January	於1月1日	8,915	7,319
Provision for impairment	貿易應收款項減值撥備		
allowance of trade receivables		1,919	2,019
As at 30 June	於6月30日	10,834	9,338

#### 19 SHARE CAPITAL AND TREASURY SHARES

## 19 股本及庫存股

Authorised:	法定:	Number of ordinary shares 普通股數目	Nominal value of ordinary shares 普通股面值 USD'000 千美元
Ordinary shares of US\$0.0001 each On 1 January 2024, 30 June 2024, 31 December 2024 and 30 June 2025	每股普通股0.0001美元 於2024年1月1日、2024年6月30日、 2024年12月31日及2025年6月30日	5,000,000,000	500

#### Issued and fully paid ordinary shares:

#### 已發行及繳足普通股:

		Number of ordinary shares	Nominal value of ordinary shares	Nominal value of ordinary shares	Number of treasury shares	Carrying value of treasury shares
		普通股數目	普通股面值 USD'000	普通股面值 RMB'000	庫存股數目	庫存股賬面值 RMB'000
			千美元	人民幣千元		人民幣千元
	'					
At 1 January 2024	於2024年1月1日	1,348,243,150	136	885	(600,000)	(10,468)
Purchase of own shares (i)	購買自身股份(i)	-	-	-	(4,700,000)	(78,031)
Cancellation of repurchased shares (ii)	註銷購回之股份(ii)	(5,300,000)	(1)	(3)	5,300,000	88,499
At 30 June 2024, 1 January 2025 and 30 June 2025	於2024年6月30日、2025年 1月1日及2025年6月30日	1,342,943,150	135	882	-	-

- (i) During the six months ended 30 June 2024, the Company acquired 4,700,000 ordinary shares of the Company through purchases on the open market. The total amount paid to acquire the shares during the period was HKD85,827,000 (equivalent to approximately RMB78,031,000). The highest price per share and the lowest per share paid for such repurchases during the current reporting period are HK\$17.00 and HK\$19.96, respectively.
- (ii) During the six months ended 30 June 2024, the Company cancelled 5,300,000 repurchased shares. As a result, the Company recognised a debit to share capital of USD530 (equivalent to RMB3,766), a debit to share premium of RMB88,495,000 and a credit to treasury shares of RMB88,499,000.
- (i) 於截至2024年6月30日止六個月,本公司透 過公開市場購買購入4,700,000股本公司普 通股。期內為購入股份而支付的總金額為 85,827,000港元(相當於約人民幣78,031,000 元)。於本報告期間,就該等購回所支付的 最高每股價格及最低每股價格分別為17.00 港元及19.96港元。
- (ii) 於截至2024年6月30日止六個月,本公司註 銷5,300,000股購回之股份。因此,本公司 確認股本支銷530美元(相當於人民幣3,766 元)、股份溢價支銷人民幣88,495,000元及庫 存股入賬人民幣88,499,000元。

## 20 SHARES HELD FOR SHARE AWARD SCHEME

## 20 就股份獎勵計劃持有的股份

			1		1
				As at	As at
		As at	As at	30 June	31 December
		30 June	31 December	2025	2024
		2025	2024	(Unaudited)	(Audited)
				於2025年	於2024年
		於2025年	於2024年	6月30日	12月31日
		6月30日	12月31日	(未經審核)	(經審核)
		Shares	Shares	RMB	RMB
		股份	股份	人民幣元	人民幣元
Shares held for share award scheme	就股份獎勵計劃所持每股				
of US\$0.0001 each	0.0001美元的股份	12,905,437	14,781,511	8,282	9,374

These shares are held by the Group's Share Award Trust for the purpose of issuing shares under the Group's Share Award Scheme (see Note 21 for further information).

本集團的股份獎勵信託持有的該等股份目 的為根據本集團的股份獎勵計劃發行股份 (進一步詳情見附註21)。

		Unaudited 未經審核	
Details 詳情		Number of shares 股份數目	RMB 人民幣元
Balance at 1 January 2025 Shares vested under share award scheme (Note 21)	於2025年1月1日的結餘 根據股份獎勵計劃歸屬的股份 (附註21)	14,781,511	9,374
Balance at 30 June 2025	於2025年6月30日的結餘	12,905,437	8,282

		Unaudited	
		未經審核	亥
		Number of	
Details		shares	RMB
詳情		股份數目	人民幣元
Balance at 1 January 2024	於2024年1月1日的結餘	18,384,576	11,936
Shares vested under share award scheme	根據股份獎勵計劃歸屬的股份		
(Note 21)	(附註21)	(1,771,411)	(1,259)
Balance at 30 June 2024	於2024年6月30日的結餘	16,613,165	10,677

#### 21 SHARE-BASED COMPENSATION

The Company adopted the Share Award Scheme on 24 July 2020 with a duration of 10 years commencing from the adoption date. The objective of the Share Award Scheme is to align the interests of selected participants with those of the Group and to encourage and retain selected participants to make contributions to the long-term growth and profits of the Group.

Under the Share Award Scheme, Pop Mart Partner Limited (the "Share Award Trust") was established in British Virgin Islands on 7 May 2020. As the financial and operational policies of the Share Award Trust are governed by the Group, and the Group benefits from the Share Award Trust's activities, the Share Award Trust is consolidated in the Group's financial statements as a special purpose entity.

The aggregate number of RSU will not exceed 10% shares without shareholders' approval subject to an annual limit of 5% of the total number of issued shares as at the date of adoption.

On 24 July 2020, the board of directors of the Company approved to issue 2,442,873 ordinary shares of the Company to the Share Award Trust for nil consideration in relation to Share Award Scheme. The above issuance of shares was completed on 28 July 2020, and the RSU held by the Share Award Trust was recorded as "Shares held for Share Award Scheme" and deducted from equity until the RSU are vested or cancelled. The number of shares under the Share Award Scheme have been changed to 24,428,730 after the capitalisation issue on 11 December 2020.

Pursuant to the Share Award Scheme, the Group has granted RSUs to selected participants which include employees of the Group, certain third-party vendors and one service provider with various vesting schedules and conditions as described below. Once the vesting conditions of the respective RSUs are met, the RSU are considered duly and validly issued to the selected participants at nil consideration, and free of restrictions on transfer.

#### 21 以股份為基礎的報酬

本公司於2020年7月24日採納股份獎勵計 劃,自採納日期起計為期10年。股份獎勵 計劃之目的乃使選定參與者的利益與本集 團利益保持一致,鼓勵及挽留選定參與者 為本集團長遠增長及溢利作出貢獻。

根據股份獎勵計劃, Pop Mart Partner Limited (「股份獎勵信託」)於2020年5月7日 在英屬維京群島成立。由於股份獎勵信託 的財務及運營政策受本集團管理,且本集 **厚從股份獎勵信託的活動中受益,故股份** 獎勵信託於本集團財務報表綜合入賬為特 殊目的實體。

在未經股東批准下,受限制股份單位數目 合共不得超過10%的股份, 並受於採納日期 已發行股份總數5%的年度限額規限。

於2020年7月24日,本公司董事會批准以零 代價向股份獎勵信託發行2,442,873股本公司 普通股,用於股份獎勵計劃的相關事宜。 上述股份發行已於2020年7月28日完成,股 份獎勵信託持有的受限制股份單位將列賬 為「就股份獎勵計劃持有的股份」,並從權 益中扣除,直至受限制股份單位歸屬或註 銷。於2020年12月11日資本化發行後,股 份獎勵計劃下的股份數量已變為24,428,730 股。

根據股份獎勵計劃,本集團向選定參與者 (包括本集團僱員、若干第三方供應商及一 名服務提供者)授出受限制股份單位,並附 有下文所述的各種歸屬時間表及條件。各 受限制股份單位的歸屬條件一經達致,受 限制股份單位將被視為按無代價正式及有 效發行予選定參與者,且概無轉讓限制。

#### 21 SHARE-BASED COMPENSATION (Continued)

The above granted RSUs have various vesting schedules including:

- Certain RSUs shall be fully vested immediately on the grant date;
- Certain RSUs shall vest in a single tranche on the 78th or the 90th day following the grant date;
- Certain RSUs have vesting schedules of approximately 300 days, with 50% of granted RSUs vested on the 90th day following the grant date, and the remaining 50% of granted RSUs vested upon the maturity of the entire vesting period;
- Certain RSUs have vesting schedules of 3 years, with 25% of granted RSUs vested immediately on the grant date, and the remaining 75% of granted RSUs vested in 3 equal installments over the vesting period of 3 years; and
- The rest of the RSUs generally have vesting schedules ranging from 3 to 4 years, and the granted RSUs shall vest in 3 or 4 batches during the respective vesting periods.

## 21 以股份為基礎的報酬(續)

上述已授出受限制股份單位歸屬時間表各 有不同,包括:

- 若干受限制股份單位於授出日期即時 全面歸屬;
- 若干受限制股份單位於授出日期後第 78日或第90日以單一批次歸屬;
- 若干受限制股份單位的歸屬時間表約 為300日,當中50%已授出受限制股份 單位於授出日期後第90日歸屬,而餘 下50%已授出受限制股份單位則於整個 歸屬期到期時歸屬;
- 若干受限制股份單位的歸屬時間表3 年,當中25%已授出受限制股份單位於 授出日期即時歸屬,而餘下75%已授出 受限制股份單位則於3年的歸屬期內分 三期等額歸屬;及
- 餘下受限制股份單位的歸屬時間表一 般介乎3至4年,而已授出受限制股份 單位於各歸屬期內分3至4批次歸屬。

#### 21 SHARE-BASED COMPENSATION (Continued)

Evaluations are made as of each reporting period to assess the likelihood of vesting conditions being met. Share-based compensation expenses are then adjusted to reflect the revision of original estimates.

Movements in the number of RSUs granted and related fair value are as follows:

## 21 以股份為基礎的報酬(續)

為評估達成歸屬條件的可能性,截至每個 報告期均會進行評估。以股份為基礎的報 酬開支其後將予以調整,以反映原有估計 的修訂。

已授出受限制股份單位數目及相關公平值 變動如下:

#### Six months ended 30 June 截至6月30日止六個月

		202	5	202	24	
		2025	年	2024	年	
		Weighted		Weighted		
		average		average		
		fair value	Number of	fair value	Number of	
		(per share)	RSUs	(per share)	RSUs	
		加權平均	受限制股份	加權平均	受限制股份	
		公平值(每股)	單位數目	公平值(每股)	單位數目	
		RMB	Thousands	RMB	Thousands	
		人民幣	千份	人民幣	千份	
					_	
As at 1 January	於1月1日	24.18	7,213	24.63	10,609	
Granted	已授出	104.34	562	27.34	573	
Vested (Note 20)	已歸屬(附註20)	25.82	(1,876)	28.33	(1,771)	
Forfeited	已沒收	27.28	(537)	27.83	(296)	
As at 30 June	於6月30日	31.70	5,362	23.98	9,115	

There were no RSUs which expired during the six months ended 30 June 2025 and 2024.

The fair value of the granted RSUs was calculated based on the market price of the Company's shares at the respective grant date.

截至2025年及2024年6月30日止六個月,概 無受限制股份單位已逾期。

已授出受限制股份單位的公平值乃根據本 公司股份於各自授出日期的市價計算。

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#### 21 SHARE-BASED COMPENSATION (Continued)

For the RSUs granted to employees and service provider, as the Group will receive services of these employees and service provider in exchange for the grant of RSUs, share-based compensation expenses in respect of the services received is to be recognised as expenses over the vesting period. The total amount to be expensed is determined by the fair value of the RSUs and taking into account the number of RSUs that are expected to be vested. The total expenses charged to profit or loss for RSUs granted to the Group's employees and service provider under the Share Award Scheme are RMB27,917,000 during the six months ended 30 June 2025 (six months ended 30 June 2024: RMB53,483,000).

The Group granted some RSUs via the RSU Trust to certain third-party vendors as part of consideration of purchased assets, which have been fully vested immediately on the respective grant date. The above transactions are accounted for as share-based payment transactions, under which the fair value of the RSUs are recognised as part of the original cost of purchased assets. As of 30 June 2025, total amounts recognised assets for RSUs granted to the Group's third-party vendors under the Share Award Scheme are RMB13,325,000 (31 December 2024: RMB13.325.000).

#### 21 以股份為基礎的報酬(續)

就授予僱員及服務提供者的受限制股份單 位而言,由於本集團將授出受限制股份單 位以換取該等僱員及服務提供者的服務, 有關已接收服務的以股份為基礎的報酬開 支將於歸屬期確認為開支。將予支銷的總 金額按受限制股份單位的公平值釐定,且 已考慮預期將歸屬的受限制股份單位數 目。截至2025年6月30日 | 广六個月,根據股 份獎勵計劃就向本集團僱員及服務提供者 授出的受限制股份單位自損益扣除的開支 總額為人民幣27,917,000元(截至2024年6月 30日止六個月:人民幣53.483.000元)。

本集團透過受限制股份單位信託向若干第 三方供應商授出部分受限制股份單位,作 為收購資產的部分代價,且於各自授出日 期隨即悉數歸屬。上述交易入賬為以股份 為基礎的付款交易,據此,受限制股份單 位的公平值確認為收購資產的部分成本原 值。截至2025年6月30日,根據股份獎勵 計劃向本集團第三方供應商授出的受限制 股份單位確認為資產的總金額為人民幣 13.325.000元(2024年12月31日:人民幣 13,325,000元)。

## **22 TRADE PAYABLES**

## 22 貿易應付款項

			]
		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Merchandise payables	商品應付款項	1,627,664	1,010,109

The credit terms of merchandise payables granted by the suppliers are usually current to 180 days. As at 30 June 2025 and 31 December 2024, the aging analysis of the merchandise payables based on invoice date were as follow:

供應商授予的商品應付款項的信貸期通常 為即期至180天。於2025年6月30日及2024 年12月31日,基於發票日期的商品應付款 項的賬齡分析如下:

			1 .
		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Within 30 days	30天以內	1,520,105	589,043
30 to 90 days	30至90天	45,435	370,583
90 to 180 days	90至180天	22,698	18,452
Over 180 days	180天以上	39,426	32,031
		1,627,664	1,010,109

## 23 LICENSE FEES PAYABLES

## 23 應付授權費

			]
		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
License fees payables	應付授權費	553,892	356,371
Less: non-current portion	減:非即期部分	(7,647)	(14,536)
Current portion	即期部分	546,245	341,835

As disclosed in Note 14(a), the Group entered into various license agreements with artists to obtain exclusive and non-exclusive Licensed IPs. Pursuant to the license agreements, fixed minimum payments are payable in tranches during the contracted term while variable payments that depend on sales are payable in the period in which the condition that triggers those payments occurs.

Analysis of license fees payables:

如附註14(a)所披露,本集團與藝術家訂立 若干授權協議,以取得獨家及非獨家授權 IP。根據該等授權協議,固定最低付款須於 合約期內分期支付而基於銷量的可變付款 須於觸發該等付款的條件發生的期間內支 付。

#### 應付授權費分析:

			1
		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
1-2 year	1至2年	4,096	11,703
2-5 year	2至5年	1,422	2,382
More than 5 years	5年以上	2,129	451
Non-current	非即期	7,647	14,536
Current	即期	546,245	341,835

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## **24 OTHER PAYABLES**

## 24 其他應付款項

			, .
		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Transportation and logistics expenses	運輸及物流開支	335,533	150,117
Accrued sales and marketing expenses	應計銷售及市場推廣開支	250,667	167,458
Wages, salaries and other employee benefits	工資、薪金及其他僱員福利	241,217	214,847
Payable for leasehold improvement	應付租賃裝修款項	174,359	144,870
Other tax payables	其他應付税項	161,966	89,561
Payables for short-term and variable rental	應付短期及可變租金開支款項		
expense		155,828	60,656
Consideration payable for business combination	業務合併應付代價(附註27)		
(Note 27)		33,503	_
Deposits payable	應付押金	22,107	7,867
Advance received from non-controlling interest	就注資一間非全資附屬公司向非控股		
in relation to capital injection in a non-wholly	權益收取的墊款(附註28(a))		
owned subsidiary (Note 28(a))		_	17,705
Others	其他	69,877	51,193
	· · · –		
Total	總計	1,445,057	904,274

## **25 CONTRACT LIABILITIES**

## 25 合約負債

			1
		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
	'		
Online sales	線上銷售	633,339	102,525
Customer loyalty programme	客戶忠誠度計劃	177,802	63,444
Wholesales	批發	30,247	11,000
License income	授權收入	13,828	11,608
		855,216	188,577

<sup>(</sup>i) The increase in contract liabilities as at 30 June 2025 was mainly due to the increase in advances received from online sales and the increase of fair value of the consideration received allocated to customer loyalty programme, mainly as a result of the increase in revenue during the current reporting period.

#### **26 COMMITMENTS**

## 26 承諾

	As at	As at
	30 June	31 December
	2025	2024
	於2025年	於2024年
	6月30日	12月31日
	RMB'000	RMB'000
	人民幣千元	人民幣千元
	(Unaudited)	(Audited)
	(未經審核)	(經審核)
Contractual but not provided for 已訂約但未撥像	<b></b>	
– Acquiring investments measured at fair — — 收購按公 <sup>工</sup>	P值計入損益 P值計入值 P值計入值 P值計入值 P值計入值 P值計入值 P值計入值 P值計入值 P值計入值 P值	
value through profit or loss 計量的技	28,500	41,000
– Property, plant and equipment – 物業、廠局	<b>56,237</b>	1,301
	84,737	42,301

<sup>(</sup>i) 於2025年6月30日,合約負債的增加,主要是由 於從線上銷售所收到的預收款項增加,以及分配 至客戶忠誠度計劃的已收代價的公平值增加(主 要是由於本報告期內收入增加)。

#### **27 BUSINESS COMBINATION**

#### (a) Summary of acquisition

On 11 June 2025 (the "Acquisition Date"), the Group acquired 50% equity interests of Pop Mart South Asia Pte. Ltd. ("Pop Mart South Asia", a joint venture of the Group which is incorporated in Singapore and engaged in the sale of pop toys in Singapore) for a total consideration of SGD20,000,000 (equivalent to approximately RMB111,678,000) (the "Acquisition").

The Group recognised a gain of approximately RMB42,165,000 as a result of remeasuring at fair value of its 50% equity interests in Pop Mart South Asia held before the Acquisition (Note 8). Upon completion of the Acquisition, Pop Mart South Asia becomes a wholly-owned subsidiary of the Group.

Details of the purchase consideration, the net assets acquired and goodwill are as follows:

## 27 業務合併

## (a) 收購概要

於2025年6月11日(「收購日期」),本集團以 總代價20,000,000新加坡元(相當於約人民 幣111,678,000元) 收購Pop Mart South Asia Pte. Ltd.(「Pop Mart South Asia」,一家於新 加坡註冊成立並於新加坡從事潮流玩具銷 售的本集團合營企業)50%股權(「收購事 項|)。

本集團因按公平值重新計量於收購事項前 已持有的Pop Mart South Asia的50%股權而 確認收益約人民幣42,165,000元(附註8)。 收購事項完成後,Pop Mart South Asia成為 本集團的全資附屬公司。

有關收購代價、所收購資產淨值及商譽之 詳情如下:

> RMB'000 人民幣千元

現有50%權益的公平值	116,692
於收購日期Pop Mart South Asia	
收購事項應付代價(附註24)	33,503
已付現金代價	78,175
收購代價(參閱下文(b)):	
	已付現金代價 收購事項應付代價(附註24) 於收購日期Pop Mart South Asia

#### 27 BUSINESS COMBINATION (Continued)

#### (a) Summary of acquisition (Continued)

The provisional fair value of net identifiable assets acquired at the Acquisition Date and the goodwill arose from the Acquisition are as follows:

## 27 業務合併(續)

#### (a) 收購概要(續)

於收購日期,收購所得可識別資產淨值的 臨時公平值及因收購事項產生的商譽如下:

> Unaudited provisional fair value 未經審核 臨時公平值 RMB'000 人民幣千元

> > 157,051

71,319

Cash and cash equivalents	現金及現金等價物	144,170
Trade receivables	貿易應收款項	10,461
Inventories	存貨	37,239
Prepayments and other receivables	預付款項及其他應收款項	5,656
Property, plant and equipment	物業、廠房及設備	5,210
Right-of-use assets	使用權資產	33,628
Trade payables	貿易應付款項	(31,188)
Other payables	其他應付款項	(13,032)
Contract liabilities	合約負債	(741)
Lease liabilities	租賃負債	(34,352)

Net assets acquired 收購所得資產淨值 228,370

加:商譽

收購所得可識別資產淨值

The goodwill is attributable to the workforce and an increase in market share. It will not be deductible for tax purposes.

#### (i) Acquired receivables

Net identifiable assets acquired

Add: goodwill

The fair value of acquired trade receivables is RMB10,461,000. The gross contractual amount for trade receivables due is RMB10,847,000, with a loss allowance of RMB386,000 recognised on acquisition.

商譽乃歸因於勞動力及市場份額提升。該 商譽不可用於税務扣減。

#### (i) 收購所得應收款項

收購所得貿易應收款項的公平值為人 民幣10,461,000元。到期貿易應收款項 的合約總額為人民幣10,847,000元,於 收購時已確認虧損撥備人民幣386,000 元。

#### 27 BUSINESS COMBINATION (Continued)

#### (a) Summary of acquisition (Continued)

#### (ii) Revenue and profit contribution

Pop Mart South Asia contributed revenues of RMB12,526,000 and net profit of RMB4,211,000 to the Group for the period from the Acquisition Date to 30 June 2025.

Had Pop Mart South Asia been consolidated from 1 January 2025, the interim condensed consolidated statement of profit or loss and other comprehensive income for the period ended 30 June 2025 would show pro-forma revenue of RMB13,980,324,000 and profit of RMB4,728,959,000, which are calculated by aggregating the financial information of Pop Mart South Asia and the Group and after intra-group eliminations.

#### (iii) Acquisition-related costs

Acquisition-related costs of RMB740,000 are included in administrative expenses in the interim condensed consolidated statement of profit or loss and other comprehensive income and in operating cash flows in the interim condensed consolidated statements of cash flows.

#### (b) Purchase considerations – cash inflow:

## 27 業務合併(續)

#### (a) 收購概要(續)

#### (ii) 收益及溢利貢獻

自收購日期至2025年6月30日期間, Pop Mart South Asia為本集團貢獻收 入人民幣12,526,000元及純利人民幣 4.211.000元。

若Pop Mart South Asia自2025年1月1 日起已併入本集團,截至2025年6月 30日止期間的中期簡明綜合損益及 其他全面收益表將列示備考收益人 民幣13,980,324,000元及溢利人民幣 4,728,959,000元,該等金額乃經匯總 Pop Mart South Asia與本集團的財務資 料並進行集團內部抵銷後計算得出。

#### (iii) 收購相關成本

收購相關成本人民幣740,000元已計入 中期簡明綜合損益及其他全面收益表 的行政開支以及中期簡明現金流量表 的經營活動現金流量。

#### (b) 收購代價 - 現金流入:

		2025 2025年 RMB′000 人民幣千元
Cash outflow, net of cash acquired	現金流出・扣除收購現金	
	TD A / \\ /BE	
Cash consideration	現金代價	78,175
Less: balances acquired	減:收購所得結餘	
Cash and cash equivalents	現金及現金等價物	(144,170)
Net inflow of cash – investing activities	現金流入淨額 - 投資活動	(65,995)

## 28 CHANGES IN OWNERSHIP INTERESTS IN SUBSIDIARIES WITHOUT CHANGE OF CONTROL

## (a) Acquisition of additional interest in Pop Mart (Thailand) Company Limited

Pursuant to the shareholders' resolution of POP MART (THAILAND) COMPANY LIMITED ("Pop Mart Thailand", a non-wholly owned subsidiary of the Company) dated 4 November 2024, the Group and one of the non-controlling shareholders agreed to inject additional capital of THB114.84 million and THB83.16 million in Pop Mart Thailand, respectively. The capital injection was completed in March 2025, upon which the capital of Pop Mart Thailand had increased from THB42 million to THB240 million, and the Group's ownership interest in Pop Mart Thailand had increased from 49% to 56.425%.

At the same time, following the completion of the capital injection, the Group purchased 1.575% ownership interest in Pop Mart Thailand from one of the non-controlling shareholders in March 2025, for a purchase consideration of THB4.08 million (equivalent to approximately RMB0.87 million). The carrying amount of the 1.575% non-controlling interests in Pop Mart Thailand on the date of acquisition was THB178.11 million (equivalent to approximately RMB37.98 million). The Group recognised a decrease in non-controlling interests of RMB37.98 million and a increase in equity attributable to owners of the Company of RMB37.11 million, respectively. Upon completion of the share purchase, the Group's ownership interest in Pop Mart Thailand had increased from 56.425% to 58%.

## 28 未改變控制權的附屬公司擁有 權權益變動

#### (a) 收購Pop Mart (Thailand) Company Limited額外權益

根據POP MART (THAILAND) COMPANY LIMITED(「Pop Mart Thailand」,本公司非全 資附屬公司)於2024年11月4日通過的股東 決議案,本集團與一名非控股股東分別同 意向Pop Mart Thailand增注額外資本114.84 百萬泰銖及83.16百萬泰銖。注資於2025年 3月完成,Pop Mart Thailand的資本由此從 42百萬泰銖增加至240百萬泰銖,本集團於 Pop Mart Thailand的擁有權權益由49%增加 至56.425%。

與此同時,完成注資後,本集團於2025年3 月向一名非控股股東購買Pop Mart Thailand 之1.575%擁有權權益,購買代價為4.08百萬 泰銖(相當於約人民幣0.87百萬元)。收購當 日Pop Mart Thailand之1.575%非控股權益的 賬面值為178.11百萬泰銖(相當於約人民幣 37.98百萬元)。本集團分別確認非控股權益 減少人民幣37.98百萬元及本公司擁有人應 佔權益增加人民幣37.11百萬元。股份收購 完成後,本集團於Pop Mart Thailand的擁有 權權益由56.425%增加至58%。

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## 28 CHANGES IN OWNERSHIP INTERESTS IN SUBSIDIARIES WITHOUT CHANGE OF CONTROL

(Continued)

## (a) Acquisition of additional interest in Pop Mart (Thailand) Company Limited (Continued)

In June 2025, the Group and the non-controlling shareholder of Pop Mart Thailand injected additional capital of THB97.44 million and THB70.56 million in Pop Mart Thailand, respectively. Upon the completion of capital injection, the capital of Pop Mart Thailand had increased from THB240 million to THB408 million, and the Group's ownership interest in Pop Mart Thailand remained at 58%.

During the six months ended 30 June 2025, capital injection from non-controlling interest recorded in the interim condensed consolidated statement of changes in equity amounted to an aggregate amount of THB153.72 million (equivalent to approximately RMB33.66 million).

During the six months ended 30 June 2025, Pop Mart Thailand has declared dividends in an aggregated amount of THB488 million (equivalent to approximately RMB105.44 million), among which THB204.96 million (equivalent to approximately RMB44.97 million) was distributed to the non-controlling shareholder of Pop Mart Thailand.

## 28 未改變控制權的附屬公司擁有 權權益變動(續)

## (a) 收購Pop Mart (Thailand) Company Limited額外權益(續)

於2025年6月,本集團與Pop Mart Thailand 的一名非控股股東分別同意向Pop Mart Thailand增注額外資本97.44百萬泰銖及 70.56百萬泰銖。注資完成後,Pop Mart Thailand的資本由240百萬泰銖增加至408百 萬泰銖,本集團於Pop Mart Thailand的擁有 權權益仍為58%。

截至2025年6月30日止六個月,於中期簡明 綜合權益變動表入賬的非控股權益注資總 額為153.72百萬泰銖(相當於約人民幣33.66 百萬元)。

截至2025年6月30日止六個月, Pop Mart Thailand已宣派股息合計488百萬泰銖(相當 於約人民幣105.44百萬元),其中204.96百 萬泰銖(相當於約人民幣44.97百萬元)已分 派予Pop Mart Thailand的非控股股東。

## 28 CHANGES IN OWNERSHIP INTERESTS IN SUBSIDIARIES WITHOUT CHANGE OF CONTROL

(Continued)

#### (b) Acquisition of additional interest in Pop Mart Japan INC.

In March 2025, the Group acquired an aggregate 40% equity interest in Pop Mart Japan INC. ("Pop Mart Japan") from the non-controlling shareholder, for a purchase consideration of JPY960.00 million (equivalent to approximately RMB45.89 million). The carrying amount of the non-controlling interests in Pop Mart Japan on the date of acquisition was JPY409.40 million (equivalent to approximately RMB19.57 million). The Group recognised a decrease in non-controlling interests of RMB19.57 million and a decrease in equity attributable to owners of the Company of RMB26.32 million. Upon completion of the share purchase, Pop Mart Japan becomes a wholly-owned subsidiary of the Group.

#### 29 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability, directly or indirectly, control the other party or exercise significant influence over the other party in making financial and operation decisions. Parties are also considered to be related if they are subject to common control. Members of key management of the Group and their close family members are also considered as related parties.

Save as disclosed elsewhere in this interim condensed consolidated financial information, the Group has the following significant related transactions which were carried out in the ordinary course of the Group's business and were determined based on mutually agreed terms.

All the transaction with related parties were conducted in accordance with the terms of contracts entered into between the Group and the related parties.

## 28 未改變控制權的附屬公司擁有 權權益變動(續)

#### (b) 收購Pop Mart Japan INC.額外權益

於2025年3月,本集團向非控股股東收購 Pop Mart Japan INC. (「Pop Mart Japan」) 合計 40%股權,購買代價為960.00百萬日圓(相 當於約人民幣45.89百萬元)。收購當日Pop Mart Japan之非控股權益的賬面值為409.40 百萬日圓(相當於約人民幣19.57百萬元)。 本集團確認非控股權益減少人民幣19.57百 萬元及本公司擁有人應佔權益減少人民幣 26.32百萬元。股份購買完成後,Pop Mart Japan成為本集團的全資附屬公司。

#### 29 關聯方交易

若一方有能力直接或間接控制另一方,或 在作出財務及經營決策時對另一方發揮重 大影響,即視為有關聯。倘所涉各方受共 同控制,則亦視為有關聯。本集團的主要 管理層成員及其近親成員亦被視為關聯方。

除本中期簡明綜合財務資料其他章節所披 露者外,本集團亦有以下重大關聯交易, 該等交易乃於本集團日常業務過程中進 行, 並按共同商定的條款釐定。

與關聯方的所有交易均按照本集團與關聯 方訂立的合約條款進行。

## 29 RELATED PARTY TRANSACTIONS (Continued)

## Significant transactions with related parties:

(a) Sales of goods to

## 29 關聯方交易(續)

## 與關聯方進行的重大交易:

(a) 銷售商品予

Six months ended 30 June 截至6月30日止六個日

		截至6月30日止八個月	
		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Joint ventures	合營企業	76,486	92,435
Associates	聯營公司	-	9,150
	,	76,486	101,585

(b) Purchase of goods from

## (b) 購買商品自

		2025	2024
		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Associates	聯營公司	1,519,722	377,497

## **29 RELATED PARTY TRANSACTIONS** (Continued)

## Significant transactions with related parties: (Continued)

(c) Purchase of services from

## 29 關聯方交易(續)

## 與關聯方進行的重大交易:(續)

#### (c) 獲得服務自

## Six months ended 30 June

截至6月30日」	止六個月
----------	------

	2025	2024
	2025年	2024年
	RMB'000	RMB'000
	人民幣千元	人民幣千元
	(Unaudited)	(Unaudited)
	(未經審核)	(未經審核)
		_
Associates 聯營公司	61,120	28,434

#### (d) Key management compensation

## (d) 關鍵管理人員薪酬

		2025	2024
		2025	2024
		2025年	2024年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Salaries and other benefits	薪金及其他福利	6,336	5,472
Contributions to retirement benefits schemes	退休福利計劃供款	194	221
Bonus	花紅	530	785
Share-based compensation expenses	以股份為基礎的報酬開支	4,142	6,635
		11,202	13,113

## **29 RELATED PARTY TRANSACTIONS** (Continued)

## Significant transactions with related parties: (Continued)

(e) Significant period-end/year-end balances with related parties:

## 29 關聯方交易(續)

## 與關聯方進行的重大交易:(續)

(e) 與關聯方的重大期末/年結日結 餘:

•			1
		As at	As at
		30 June	31 December
		2025	2024
		於2025年	於2024年
		6月30日	12月31日
		RMB'000	RMB'000
		人民幣千元	人民幣千元
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
Trade receivables	貿易應收款項		
Joint ventures	合營企業	12,468	44,024
Associates	聯營公司	-	9
Other receivables	其他應收款項		
A joint venture	合營企業	207	629
Prepayments	預付款項		
An associate	聯營公司	9,513	196
Trade payables	貿易應付款項		
Associates	聯營公司	480,734	327,029
License fees payables	應付授權費		
Associates	聯營公司	88,479	14,712

## **DEFINITION**

"Asia Pacific" other Asian and Oceanian countries and regions except the PRC

「亞太」 中國以外的其他亞洲及大洋洲國家和地區

"Audit Committee" the audit committee of the Board

「審核委員會」 董事會審核委員會

"Board" the board of Directors

「董事會」 董事會

Pop Mart International Group Limited (泡泡瑪特國際集團有限公司), an exempted company "Company", "we", "Pop Mart"

> incorporated in the Cayman Islands on 9 May 2019 with limited liability, with its Shares initially listed on the Main Board of the Stock Exchange on 11 December 2020 (stock code: 9992)

「本公司」、「我們」、「泡泡瑪特」 泡泡瑪特國際集團有限公司,一家於2019年5月9日根據開曼群島法律註冊成立的獲豁免

有限公司,其股份於2020年12月11日首次在聯交所主板上市(股份代號:9992)

"Director(s)" the director(s) of the Company

「董事」 本公司董事

"Group" the Company, its subsidiaries and consolidated affiliated entities from time to time

「本集團」 本公司及其不時的附屬公司及綜合聯屬實體

"HKD" or "HK\$" Hong Kong dollars, the lawful currency of Hong Kong

「港元」 香港的法定貨幣港元

"Hong Kong" the Hong Kong Special Administrative Region of the People's Republic of China

「香港」 中華人民共和國香港特別行政區

"Listing Rules" the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as

amended from time to time

「上市規則」 香港聯合交易所有限公司證券上市規則(經不時修訂)

"Mainland China" the People's Republic of China, excluding Hong Kong, Macau and Taiwan regions

「中國內地」 中華人民共和國,不包括香港、澳門及台灣地區

"Post-IPO Share Award Scheme" the Post-IPO share award scheme adopted by the Company on 24 July 2020 and amended on

17 May 2023

「首次公開發售後股份獎勵計劃」 本公司於2020年7月24日採納及於2023年5月17日修訂的首次公開發售後股份獎勵計劃

"PRC" the People's Republic of China, including the regions of Hong Kong, Macau and Taiwan of the

People's Republic of China

「中國」 中華人民共和國,包括中華人民共和國香港、澳門及台灣

#### **DEFINITION**

釋義

"Prospectus" the prospectus of the Company dated 1 December 2020

「招股章程」 本公司日期為2020年12月1日的招股章程

"Reporting Period" six months ended 30 June 2025 「報告期」 截至2025年6月30日止六個月

"RMB" or "Renminbi" Renminbi, the lawful currency of China

「人民幣」 中國法定貨幣人民幣

"Scheme Limit" the limit on grant(s) of share option(s) and/or award(s) over new Shares under all share

schemes of the Company approved by Shareholders

「計劃限額| 經股東批准的本公司所有股份計劃授出的購股權及/或新股份獎勵的限額

"Service Provider Sublimit" a sublimit under the Scheme Limit for share options and/or awards over new shares of the

Company under all share schemes adopted by the Company granted to the Service Providers

「服務提供者分項限額| 根據本公司採納的所有股份計劃項下的購股權及/或本公司新股份獎勵的計劃限額而授

予服務提供者的分項限額

"SFO" the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended

from time to time

「《證券及期貨條例》」 香港法例第571章《證券及期貨條例》,經不時修訂

"Share(s)" ordinary share(s) of nominal value of US\$0.0001 each in the capital of the Company

「股份」 本公司股本中每股面值0.0001美元的普通股

"Shareholder(s)" shareholder(s) of the Company

「股東 | 本公司股東

"Stock Exchange" The Stock Exchange of Hong Kong Limited

「聯交所」 香港聯合交易所有限公司

"Trustee" Trident Trust Company (HK) Limited, which was appointed as the trustee of the Post-IPO Share

Award Scheme on 24 July 2020

「受託人」 恒泰信託(香港)有限公司,於2020年7月24日獲委任為首次公開發售後股份獎勵計劃的受

託人

"USD" or "US\$" U.S. dollars, the lawful currency of the United States

「美元」 美國的法定貨幣美元

"%" percent [%] 百分比

# POP MART

泡泡瑪特國際集團有限公司 POP MART INTERNATIONAL GROUP LIMITED