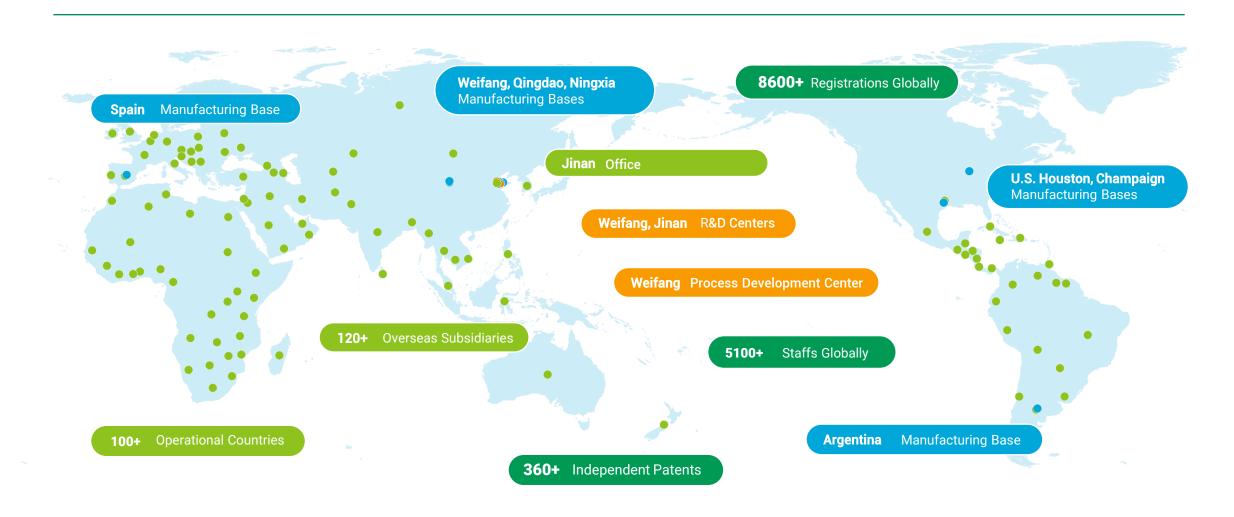


2025 Q3 Report



Rainbow Global



Manufacturing

Subsidiary /

R&D Centers

Industry Overview

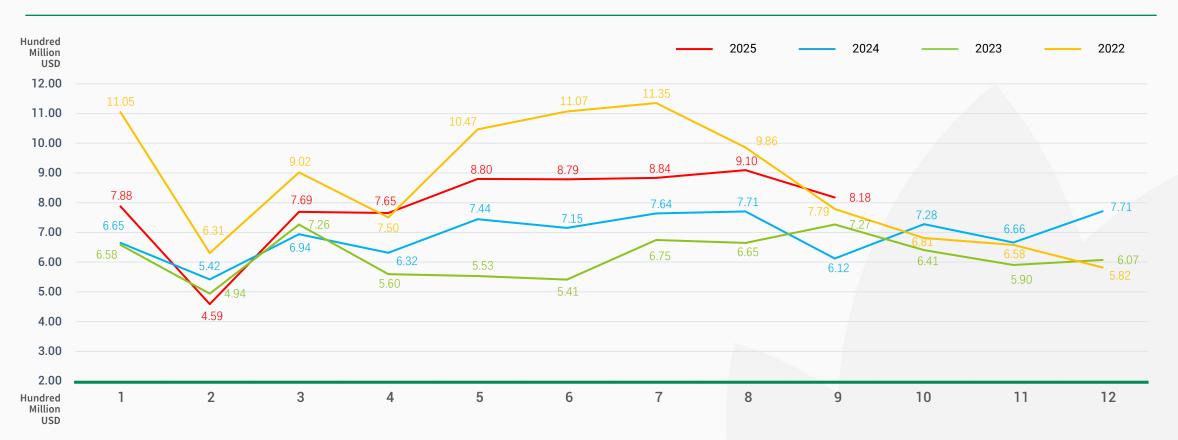
Export Volume Trends of Products Under China HS Code 3808



- Q1-Q3 2025: Total export volume increased by 20.91% YoY.
- Q3 2025: Total export volume increased by 28.69% YoY.

Industry Overview

Export Value Trends of Products Under China HS Code 3808



- Q1-Q3 2025: Total export value increases by 16.48% YoY.
- Q3 2025: Total export value increased by 21.61% YoY.

Industry Overview

Export Unit Price Trends of Products Under China HS Code 3808



• Q1-Q3 2025: Monthly average export unit price decreased from \$ 2.87/kg in January to \$ 2.96/kg in September.

Q3 2025 Operational Review

Operational Review of Our Four Strategic Growth Pillars

Increased To C Business

TO C revenue rose from 37.73% in the first three quarters of 2024 to 41.39% in the same period of 2025, while gross margin improved from 29.37% to 30.88%.

Increased Insecticide & Fungicide Business

Insecticide & fungicide revenue increased from 25.46% in the first three quarters of 2024 to 28.64% during the same period in 2025.

Increased EU & NA Business

EU & North American operations increased from 8.53% in the first three quarters of 2024 to 11.35% during the same period in 2025.

Rainbow Bio Business Acceleration

Rainbow Bio has expanded operations across new markets in Africa, Asia, and the Americas while deepening its presence in existing regions.

^{*} EU: European Union

^{*} NA: North America

Q1-Q3 2025 Financial Performance Analysis (YoY)

Unit:	RMB	(¥	,
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Currency RMB	Q1-Q3 2025	Q1-Q3 2024	% ▲	Note
Sales Revenue	10,911,452,781.83	9,785,195,972.58	11.51%	Stable growth across all business segments.
Gross Margin (%)	22.08%	20.36%	172bps	YoY gross margin rate improvement for both Model A/B and Model C businesses.
EBITDA	1,409,677,857.04	1,214,482,864.94	16.07%	Higher gross margin rate drives YoY EBITDA growth.
EBITDA Profit (%)	12.92%	12.41%	51bps	
Net Profit Attributable to the Owner of Parent	889,733,619.13	341,563,969.19	160.49%	 Revenue growth with gross margin rate enhancement. Increased financial expenses & hedging gains.
Net Operating Cash Flow	1,740,314,337.78	459,081,421.38	279.09%	Improved payment collection.

Q1-Q3 2025 Financial Performance Analysis (YoY)

Unit: RMB	(¥	,
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Currency RMB	Q1-Q3 2025	Q1-Q3 2024	% ▲	Note
Selling & Distribution Expenses	541,276,149.24	423,513,169.91	27.81%	Higher sales expenses mainly stemmed from increased overseas payroll, export credit insurance and professional service fees.
General & Administrative Expenses	401,415,429.92	347,669,755.50	15.46%	Mainly from higher overseas payroll and depreciation/amortization.
R&D Expenses	133,772,534.32	125,724,753.40	6.40%	Primarily due to increased R&D investment.

Q3 2025 Financial Performance Analysis (YoY)

Unit:	RMB	(¥	,
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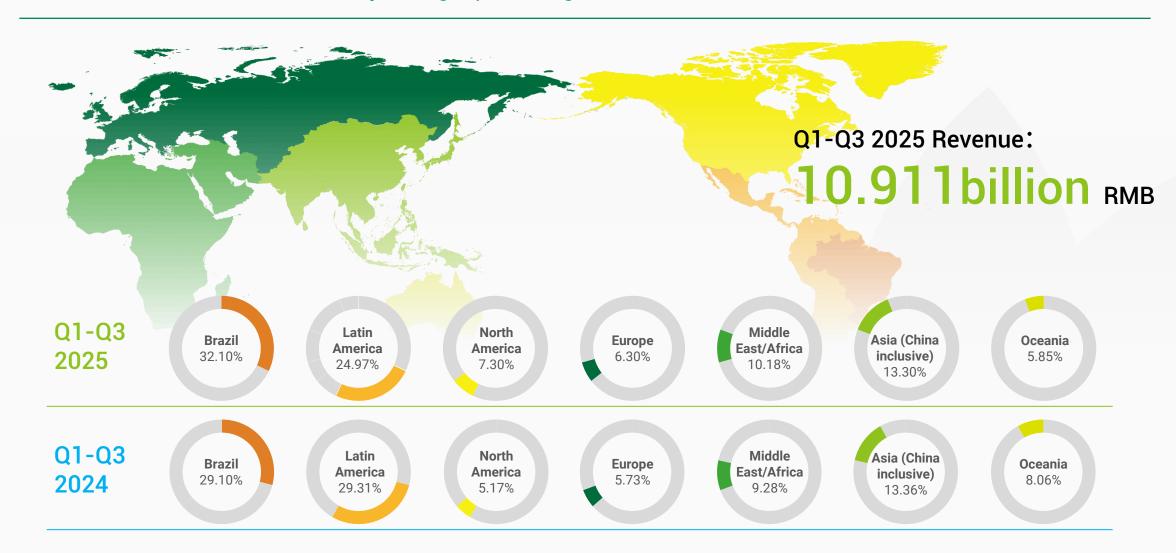
Currency RMB	Q3 2025	Q3 2024	% △	Note
Sales Revenue	4,380,677,448.62	4,103,439,313.2	6.76%	Stable growth across all business segments.
Gross Margin (%)	23.08%	20.56%	252bps	YoY gross margin rate improvement for both Model A/B and Model C businesses.
EBITDA	594,267,382.45	514,247,915.29	15.56%	Higher gross margin rate drives YoY EBITDA growth.
EBITDA Profit (%)	13.57%	12.53%	104bps	
Net Profit Attributable to the Owner of Parent	334,130,258.84	159,769,717.17	109.13%	Revenue growth with gross margin rate enhancement.
Net Operating Cash Flow	847,132,095.62	597,832,636.16	41.70%	Improved payment collection.

Q3 2025 Financial Performance Analysis (YoY)

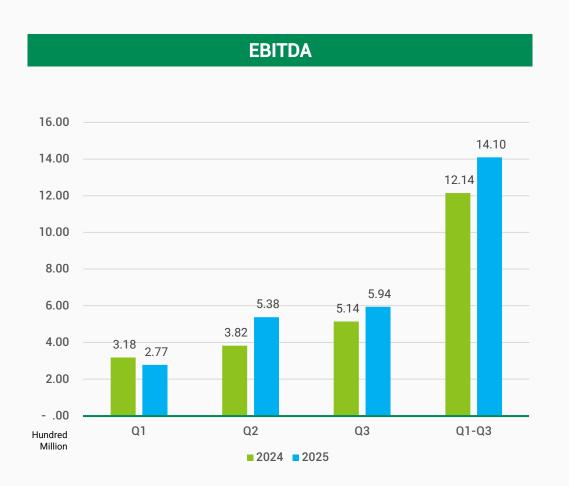
Unit: RMB (¥	`
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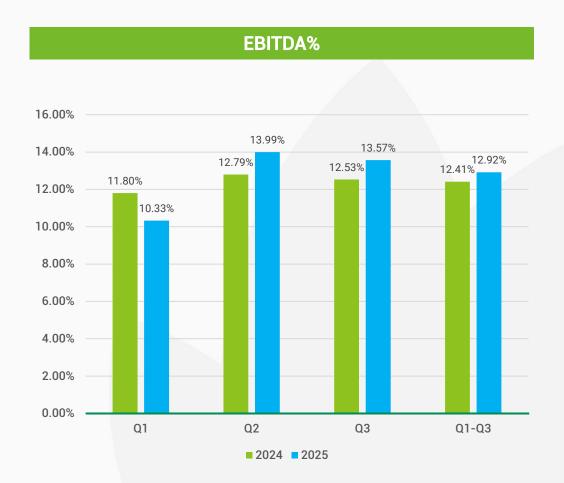
Currency RMB	Q3 2025	Q3 2024	% ▲	Note
Selling & Distribution Expenses	200,431,556.18	155,794,042.76	28.65%	Higher sales expenses mainly stemmed from increased overseas payroll and export credit insurance.
General & Administrative Expenses	148,272,592.23	135,257,536.76	9.62%	Primarily due to increased depreciation/amortization and IT expenses during the period.
R&D Expenses	50,344,221.33	53,882,633.26	-6.57%	

Q1-Q3 2025 Revenue Status by Geographic Segment

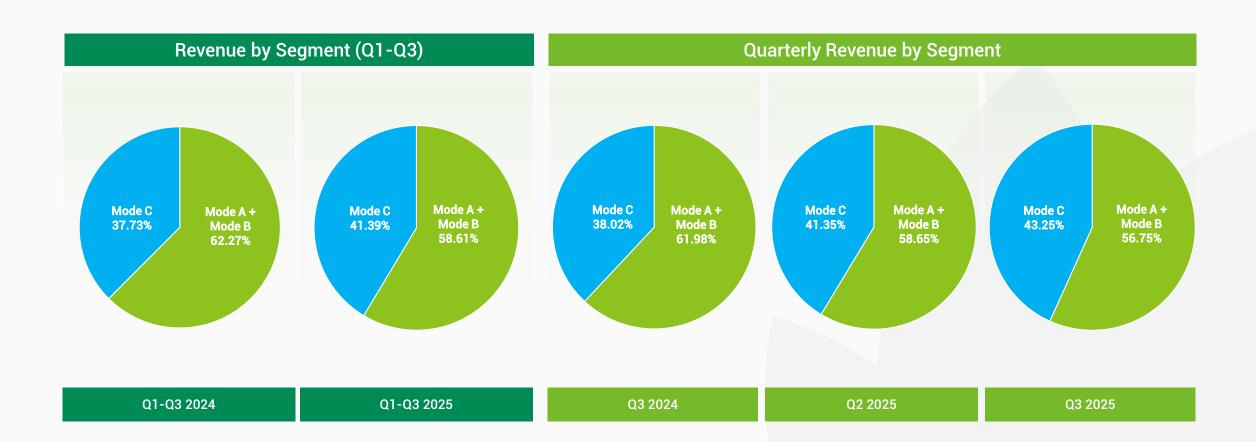


Quarterly EBITDA & EBITDA% Comparison

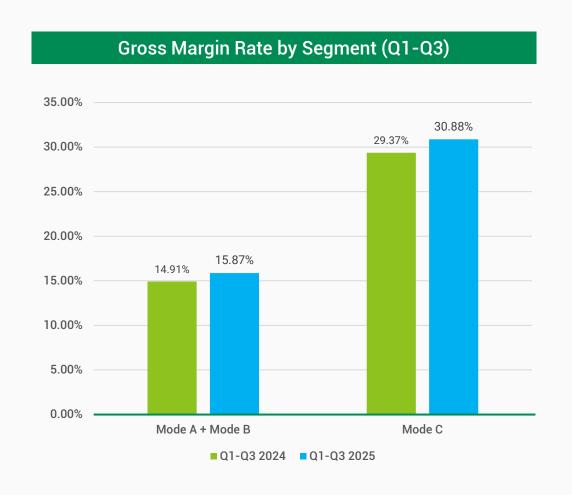


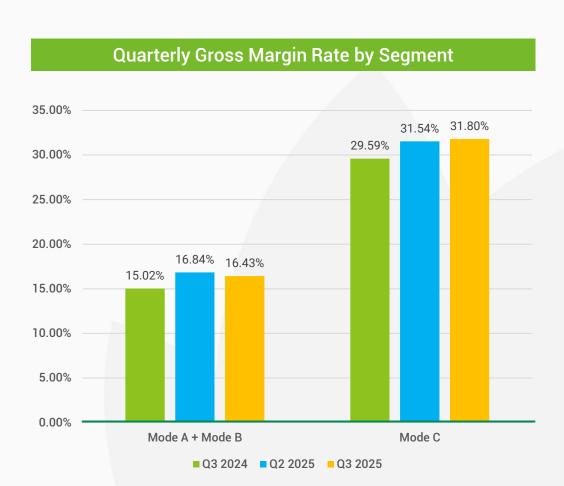


Revenue Share by Segment (YoY)

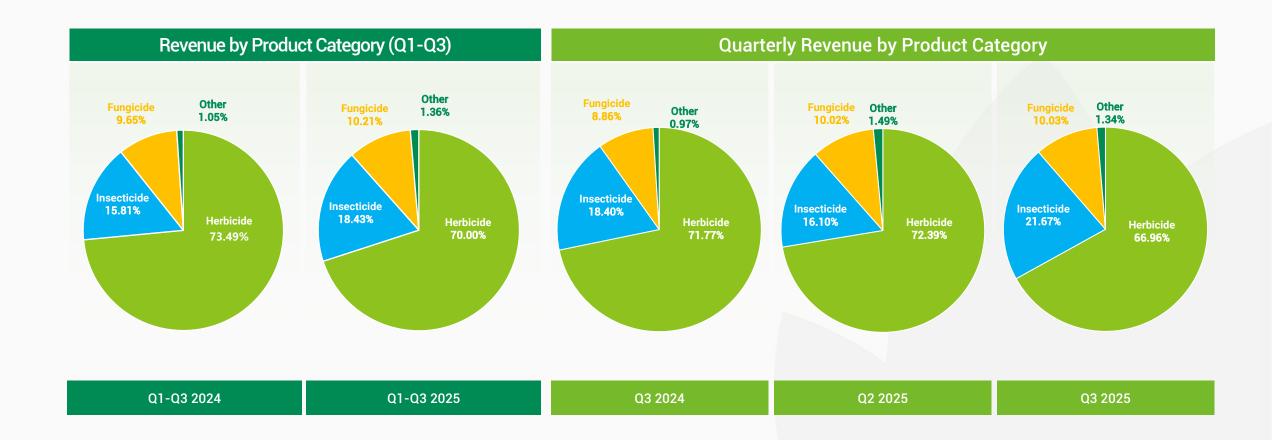


Gross Margin Rate Comparison by Segment





Revenue by Product Category



Gross Margin Rate Comparison by Product Category

