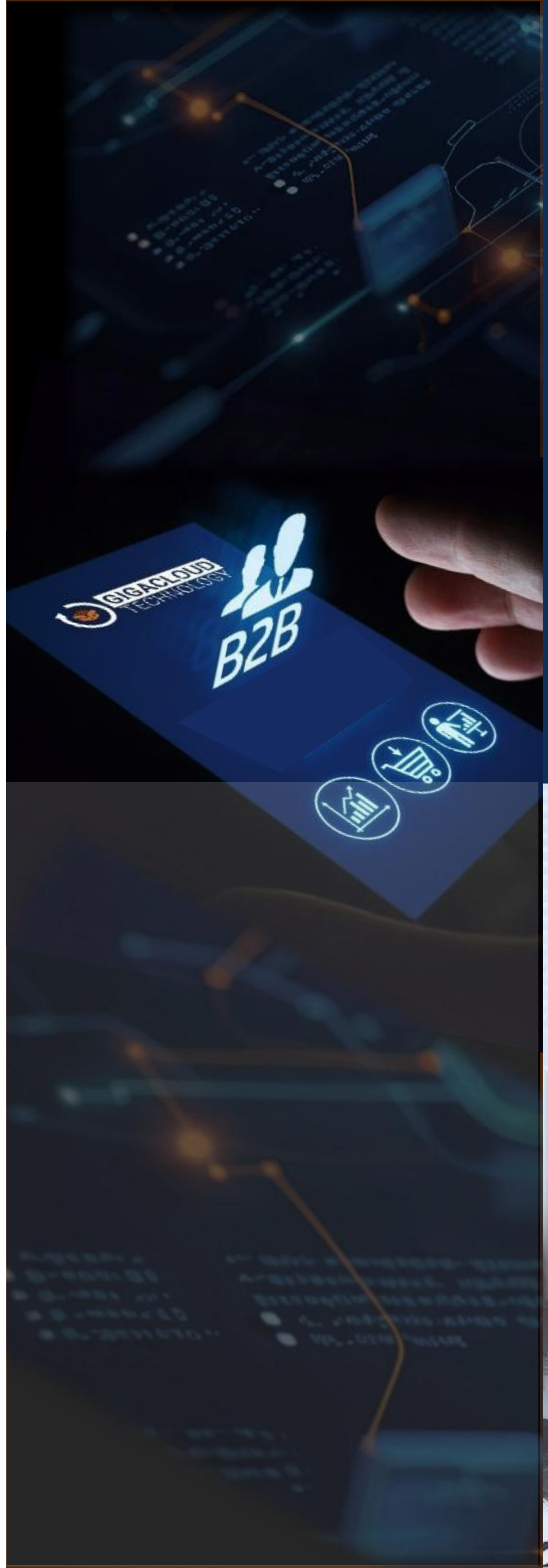
GIGACLOUD TECHNOLOGY | GCT NasdaqListed



Q3’2025 Investor Presentation

November 2025

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Our Mission Statement

GIGACLOUD TECHNOLOGY (NASDAQ: GCT) IS A PIONEER OF THE GLOBAL B2B MARKETPLACE FOR LARGE PARCEL MERCHANDISE THAT IS REINVENTING THE SUPPLY CHAIN AND TRANSFORMING THE WAY WHOLESALE BUYERS AND SELLERS CONNECT AND TRANSACT

Our GigaCloud B2B Marketplace seamlessly connects suppliers and resellers across the globe in real time

Our History

2010–Present

2010
Launched our first ecommerce store on Rakuten

Officially entering the Japanese market

2012
Official entry into the U.K. Market

2013
Official entry into the U.S. market

2017
Official entry into the German market

2019
Launched Gigab2b.com

2022
IPO on Nasdaq

Opened our Malaysia office

2023
Acquisitions of

NOBLE HOUSE
HOME FURNISHINGS LLC

wondersign

2024
Russell 2000 Inclusion

2024
Forbes' #1 America's Most Successful Small-Cap Company

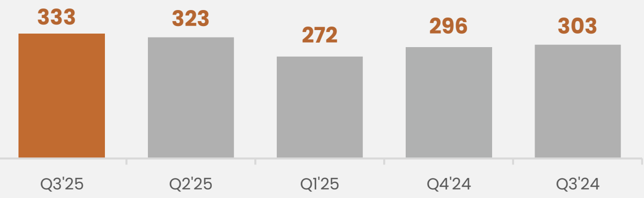
Forbes
AMERICA'S
MOST SUCCESSFUL SMALL COMPANIES
2025

OUR FINANCIALS

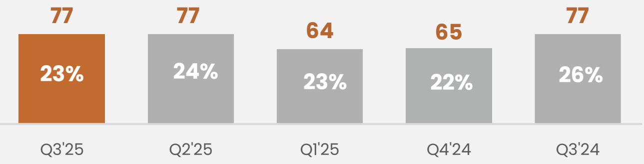
GigaCloud At A Glance

OUR FINANCIALS ($M)

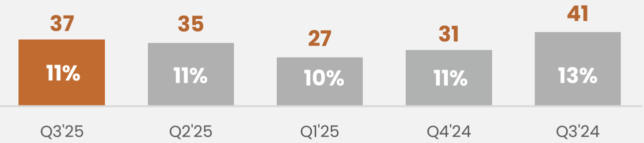
Total Revenues
$333M / 10%
Revenue / YoY Growth
Q3'24 to Q3'25



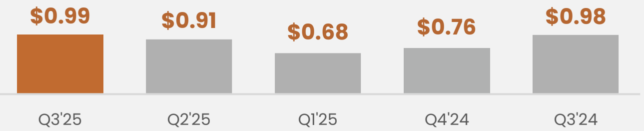
Gross Profit & Margin
$77M / (0.4)%
Gross Profit / YoY Growth
Q3'24 to Q3'25



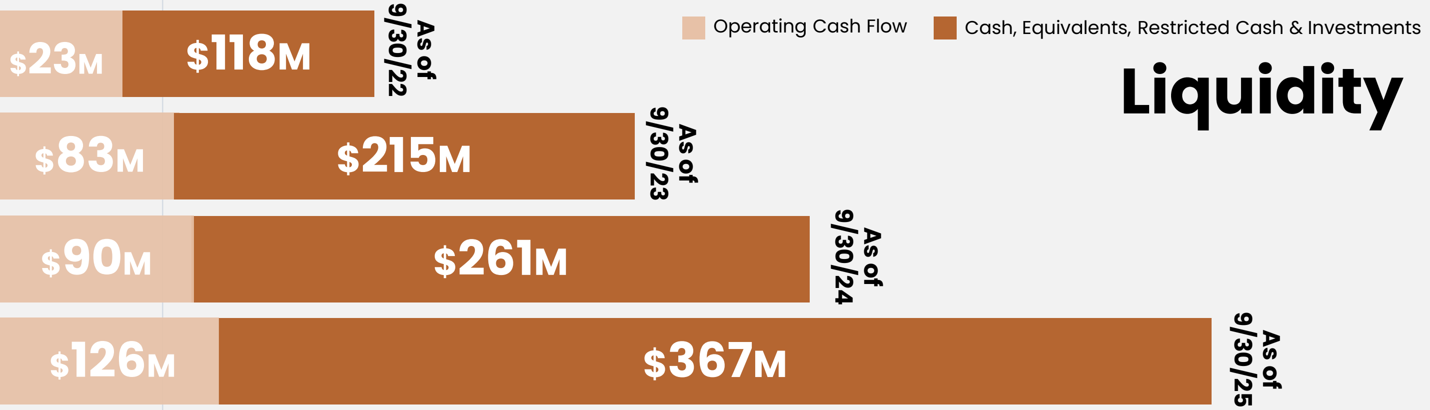
Net Income & Margin
$37M / (9)%
Net Income / YoY Growth
Q3'24 to Q3'25



Diluted EPS
$0.99 / 1%
Diluted EPS / YoY Growth
Q3'24 to Q3'25



Liquidity



Liquidity figures represent the nine months ended 9/30 of each year

OUR SCALE

$1.5B
GigaCloud Marketplace GMV
LTM ended 9/30/25

21%
GigaCloud Marketplace GMV Growth
Year-over-Year

$790M
3P Seller GigaCloud Marketplace GMV
LTM ended 9/30/25

24%
3P GigaCloud Marketplace GMV Growth
Year-over-Year

OUR REACH

1,232
Active 3P Sellers
LTM ended 9/30/25

17%
Active Seller Growth
Year-over-Year

11,419
Active Buyers
LTM ended 9/30/25

34%
Active Buyer Growth
Year-over-Year

~$130k
Active Buyer Spend
LTM ended 9/30/25

Our Capital Allocation

$41M

Gross Proceeds Raised in IPO

$87M

Acquisitions of Noble House & Wonder

$16M

in Class A shares repurchased under 2025 authorization

2022	2023	2024	2025

in Class A shares repurchased under 2023 authorization

$2M

in Class A shares repurchased under 2024 authorization

$69M

OUR BUSINESS MODEL

Nature of the Furniture Industry

Non-standard

Countless styles, sizes, and colors create a vast product universe

Big & Bulky

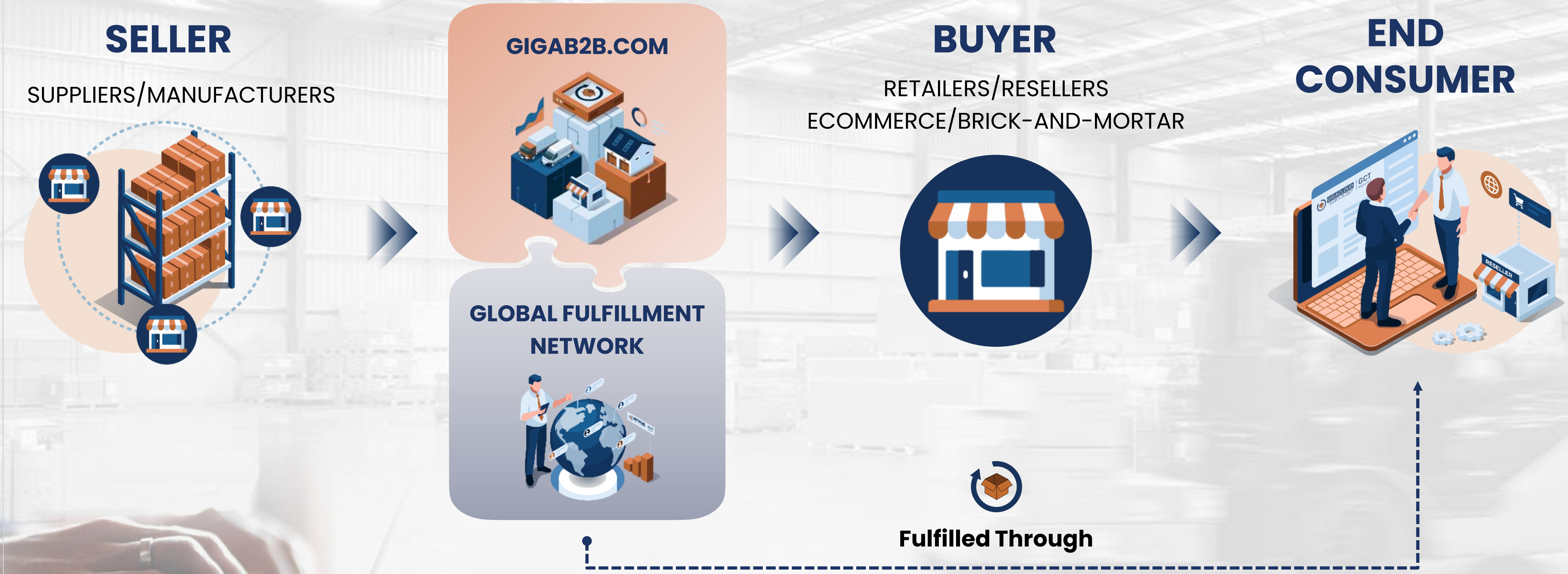
Furniture is big, bulky, and costly to ship and store

Fragmented Market

Numerous players and diverse sales channels create a complex environment

What is SFR®?

Supplier Fulfilled Retailing® (SFR®): Transforming wholesale trade through reorganizing the supply chain and redefining key roles for a risk- and efficiency-optimized B2B ecosystem.



SFR® in Action

Enabling suppliers and retailers to scale through a global, end-to-end commerce infrastructure.

Seller Lists Products

- Once SKUs are physically received at Giga's fulfillment centers, they are uploaded to GigaB2B.com for sale

Buyer Discovers Products

- Browse by style, download specs and images
- Order showroom samples for display

Buyer Displays on 2C Channels

- Integrated into buyer storefront

End Consumer Places Order

- Purchase made through buyer's storefront
- Buyer places the order on GigaB2B.com after making a sale

GigaCloud Fulfills Directly

- Giga ships from 36 global fulfillment centers directly to end consumer

Why SFR®?

12

TRADITIONALLY

MANUFACTURER	IMPROTER & DISTRIBUTOR	RETAILER
• Low margins in a competitive landscape	• High inventory risk from fragmented channels • Complex supply chain requires manual coordination	• Limited display space and inflexibility to consumer demand • High inventory risk from fragmented channels • Pricing difficulties & margin uncertainty

Complex Multi-stop Supply Chain With High Fulfillment / Storage Costs

SFR®

A Smarter Supply Chain

- **Advanced-Tech-Enabled Load Balancing Cloud Network**
- **Reduced Inventory Risk**
- **Endless Aisle**

- **Direct to End Consumer**
- **Nationwide Flat Rate - Easy Margin Planning**
- **End-to-End Managed Fulfillment**

Why Partners Choose GigaCloud?

FLEXIBLE

Plug in where it fits. Sourcing, fulfillment, or sales. Nothing is locked in.

USAGE-BASED

Pay as you go. No upfront commitment or inventory risk.

EFFICIENCY THROUGH COMPETITION

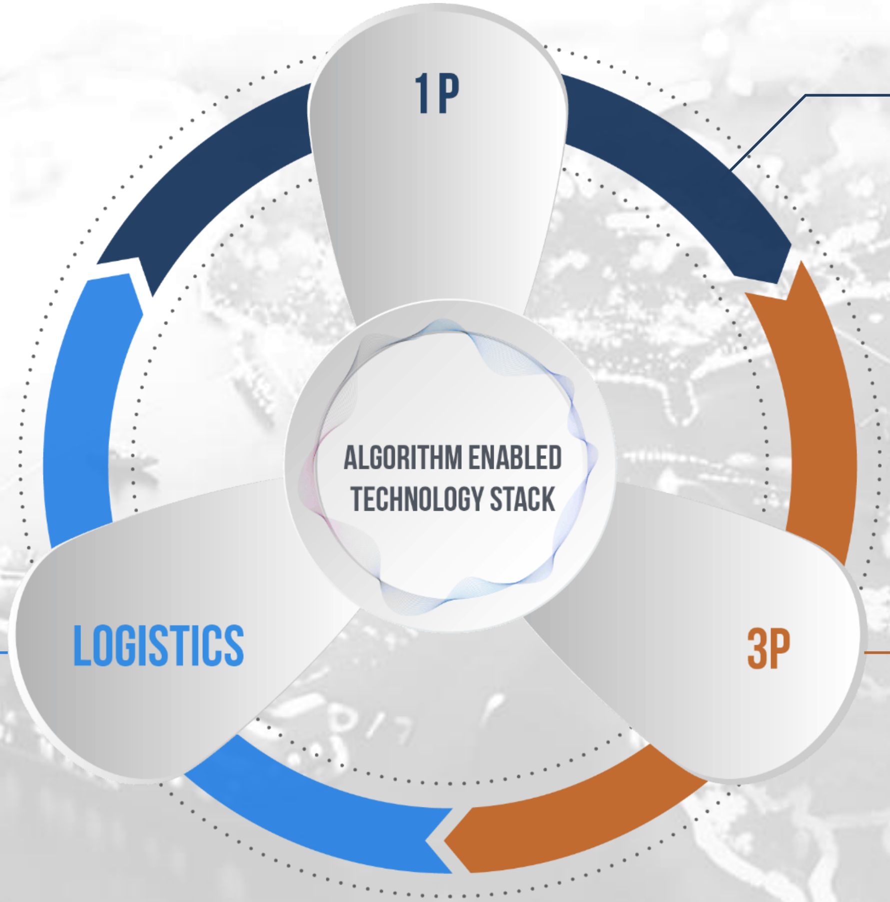
Compete in real time. Compare and choose the best price, product, and service.

EMPOWERED

Doubling down on what you do best. We will handle the rest.

THE GIGACLOUD CYCLE

1P, 3P, and Logistics



Revenue generated from sale of GigaCloud inventory

Infrastructure supporting 1P & 3P businesses; providing efficient fulfillment solutions

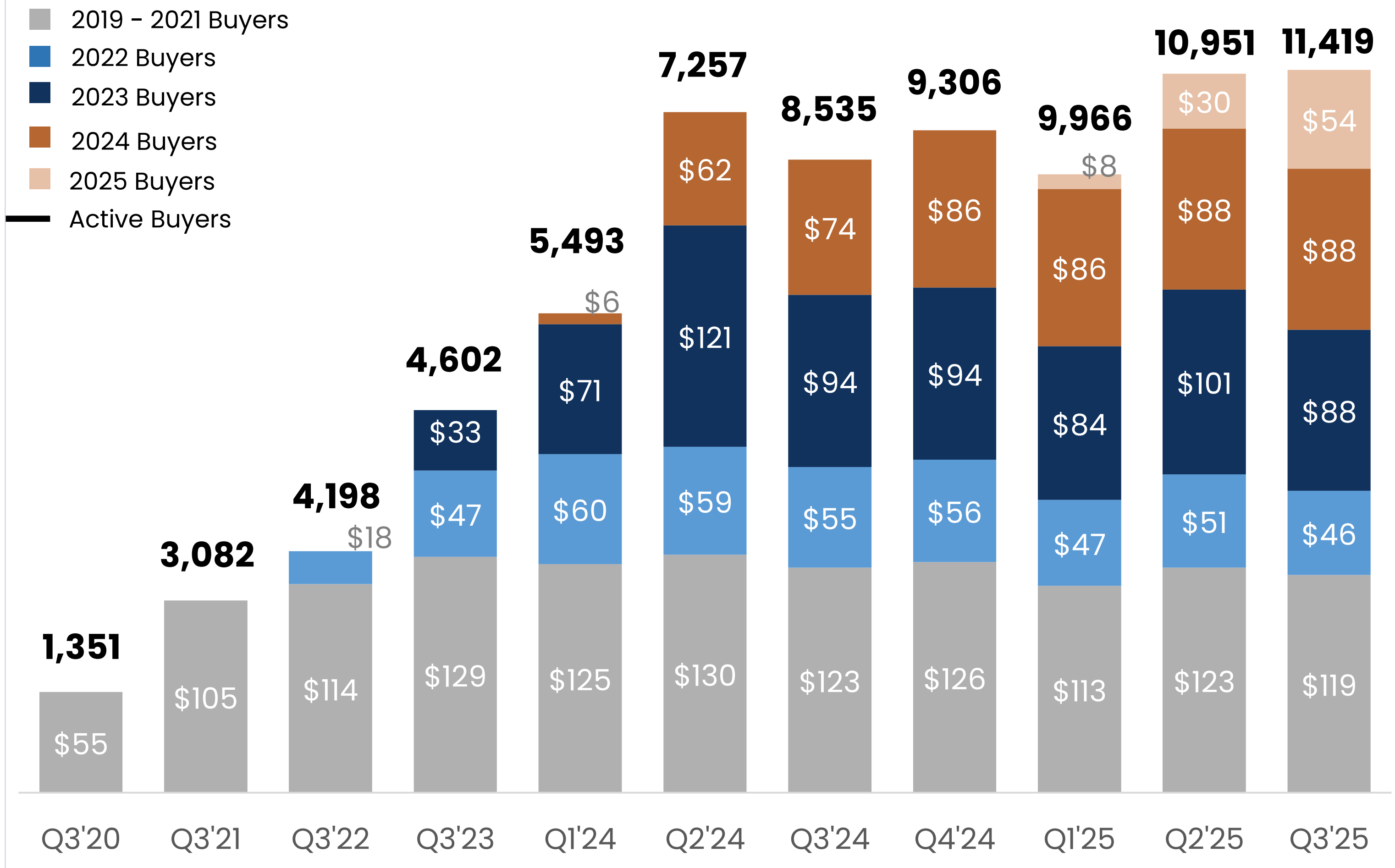
Revenue generated from services through facilitation of transactions between sellers and buyers

GigaCloud Marketplace GMV = Total gross merchandise value of transactions ordered through GigaCloud Marketplace, including 3P and 1P, before deducting value added tax, goods and services tax, shipping charges paid by buyers to sellers, and refunds

OUR MARKETPLACE

Attractive Active Buyer Trends

Active Buyer Spend (GMV) in GigaCloud Marketplace (USD$ in millions)



Buyers represent the group of buyers who first purchased products through the GigaCloud Marketplace in a given year
Active Buyers shows the total number of buyers who have made at least one purchase in our GigaCloud Marketplace in the last twelve months
Source: Company

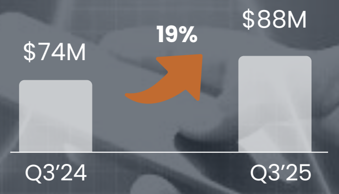
Q3 2025 KEY STATISTICS

11,419
Active Buyers

$~130k
Spend per Active Buyer

KEY BUYER TRENDS

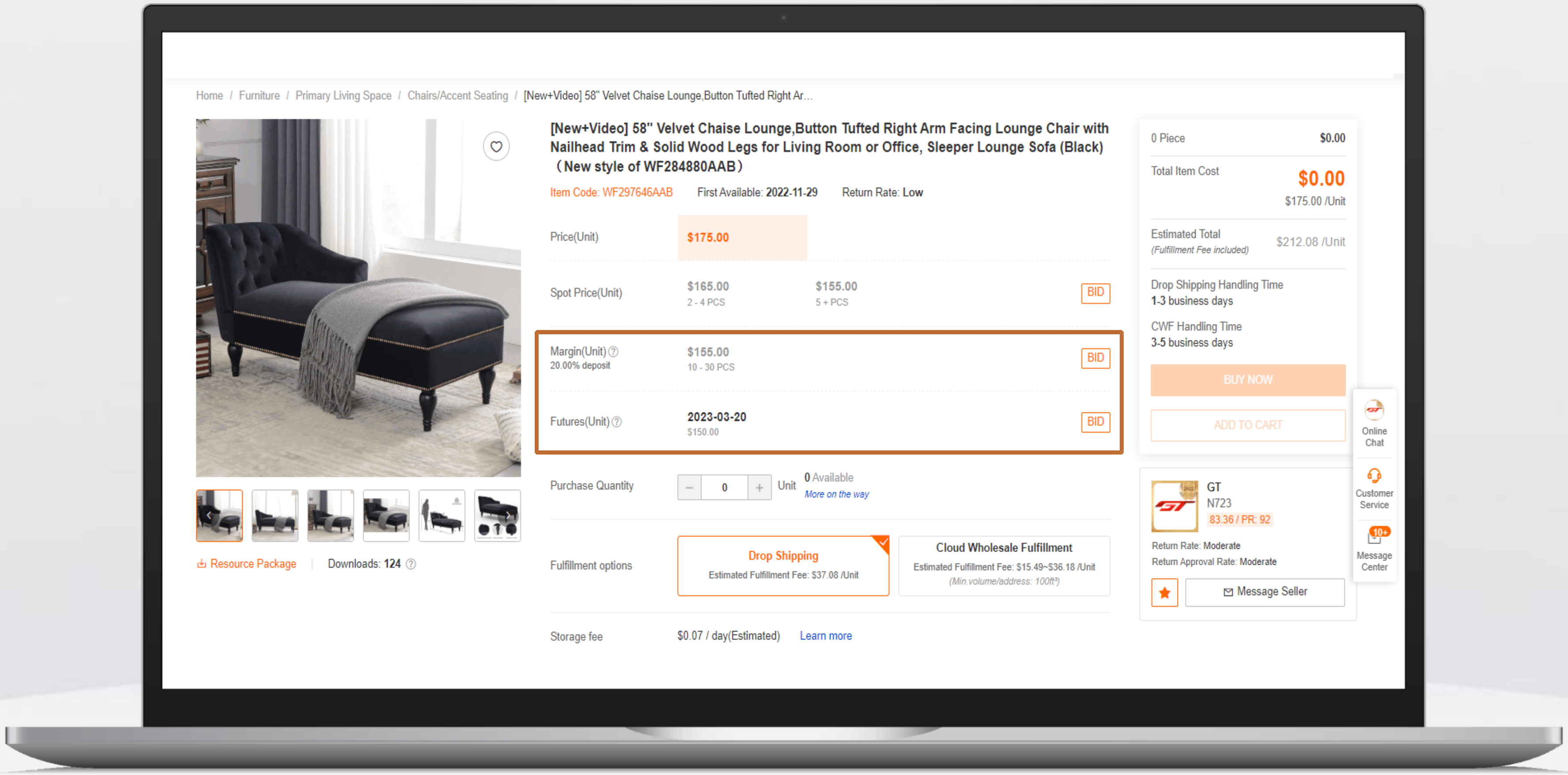
01 Buyers who joined in 2024 increased spend from $74M in Q3’24 to $88M in Q3’25



02 Sustained momentum in buyer spending and engagement through expansion of service offerings and enhancement of logistics capabilities

03 Continued growth in active buyer base, driven by customer referrals and word-of-mouth

Flexible Tools to Facilitate Transactions



Simple Transactions

Direct Fulfilment

GigaCloud fulfills product directly from a Company facility to the end consumer, without need for buyers to warehouse or handle any aspect of fulfillment

Complex Transactions

- Rebate
- Spot Price
- Margin Transaction
- Margin Transaction for Future Goods

Expansive Product Categories

- Grilling Tools
- Garden Décor
- Patio Furniture
- Outdoor Power
- Outdoor Heating

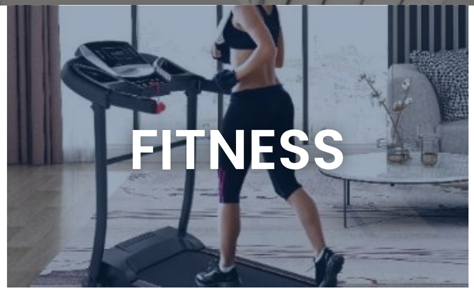
- Car Tires
- Mobility Aids
- Folding Bikes
- Car Accessories
- Electric Scooters

- Trampolines
- Play Structures
- Bouncy Castles
- Basketball Hoops
- Kids' Ride-On Toys

- Ovens
- Ice Makers
- Dehumidifiers
- Washing Machines
- Dishwashers & Dryers

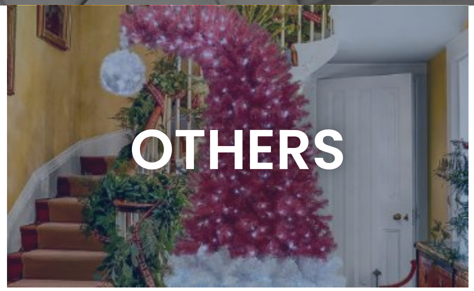
50,000+ SKUs and Growing

- Lounge & Dining
- Bedroom
- Kitchen
- Office



- Home Gym Equipment
- Weightlifting Gear
- Swimming Gear
- Outdoor Gear

- Sauna Rooms
- Plumbing
- Bathtub
- Stool
- Sinks



- Travel Accessories
- Home Decoration
- Christmas Trees
- Home Lighting
- Pet Supplies

SOFTWARE: Tech-Driven Operations

Data-driven Tech Stack Accelerates Operational Efficiency

Advanced Tech Empowered Software Framework

HARDWARE: End-to-End Fulfillment Capabilities

Supplier

Reseller

End Consumers

Delivery of goods

Cloud storage: Virtual warehousing solution for manufacturers
Cloud delivery: Direct fulfillment to end consumer with single flat rate option

Last mile delivery

Bulky Merchandise Delivery

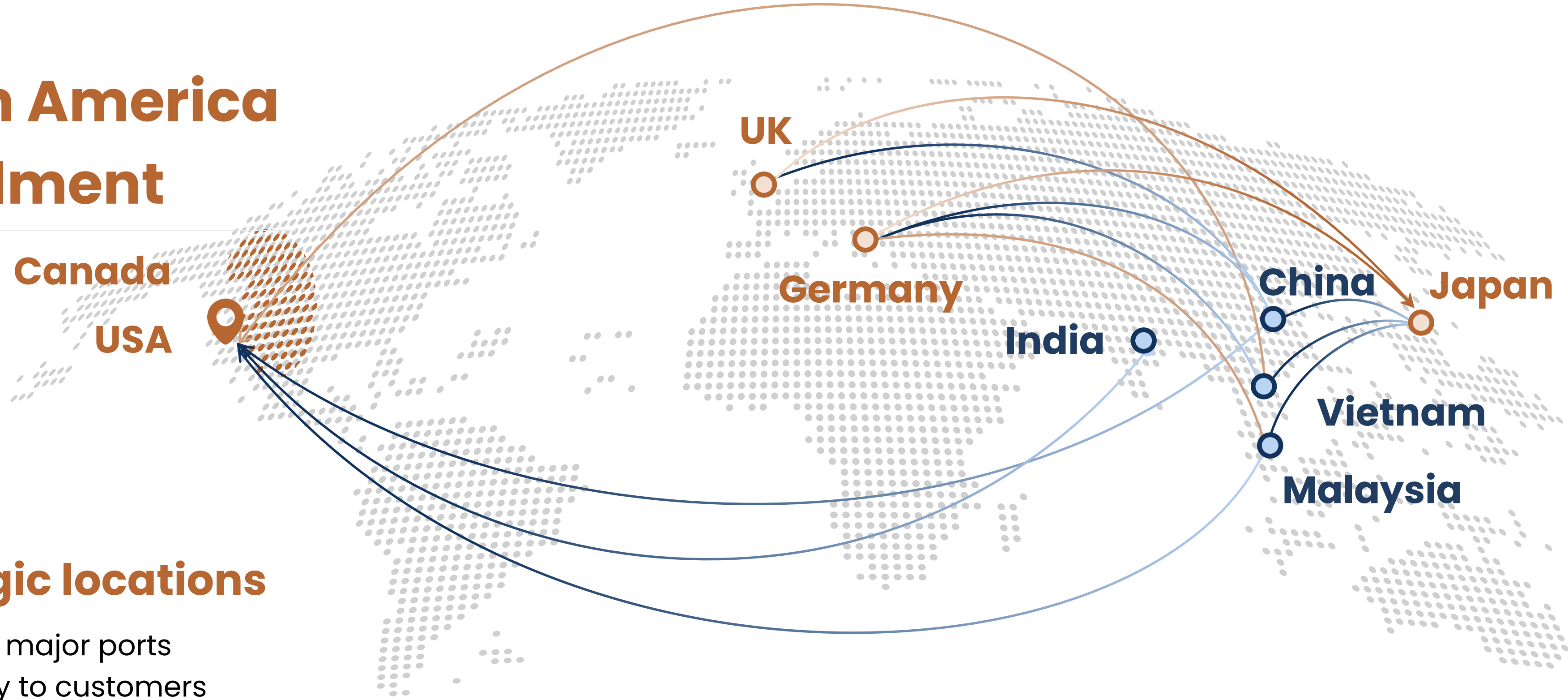
≥150 lbs items weighing over 150 lbs

installation services for end consumers

3 Days Empowered to reach >90% of customers in lower 48 states within 3 days on average

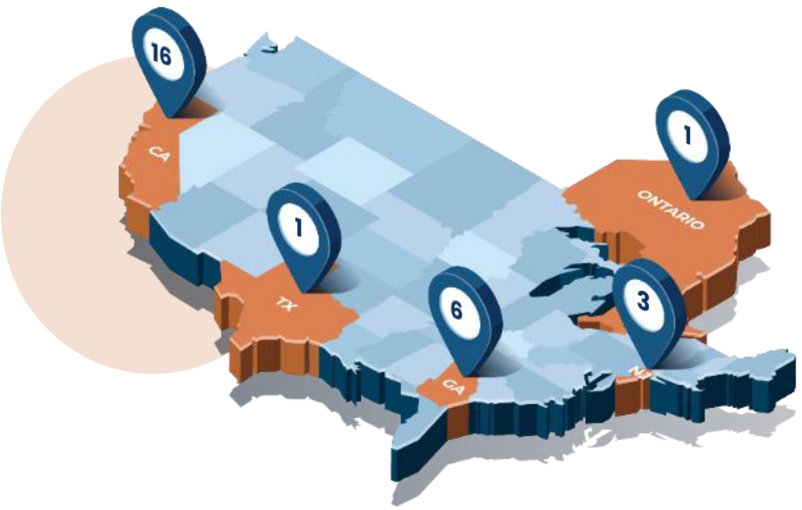
Our Presence

North America Fulfillment



Strategic locations

- Close to major ports
- Proximity to customers
- Shortened delivery time to end consumer



Key operating centers

- Los Angeles, CA
- Savannah, GA
- Cranbury, NJ
- Grand Prairie, TX

Global Reach

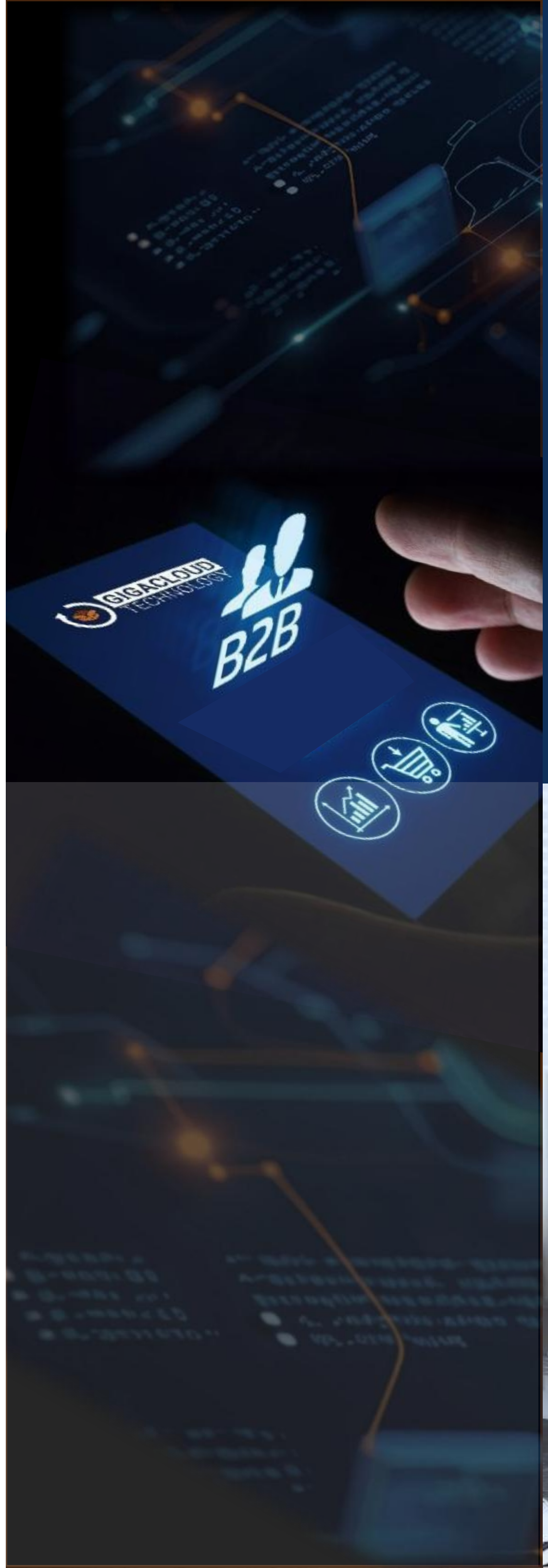
UK	1 fulfillment center	2 ports of destination
Germany	6 fulfillment centers	4 ports of destination
Japan	3 fulfillment centers	1 port of destination
USA	26 fulfillment centers	7 ports of destination
Canada	1 fulfillment center	2 ports of destination

Global Sourcing

Vietnam
Malaysia
India
China

GIGACLOUD TECHNOLOGY

GCT NasdaqListed



Thank You