



Q3 2025 Results

Conference call and webcast for investors and analysts

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This presentation includes U.S. generally accepted accounting principles ("GAAP") and non-GAAP financial measures. Reconciliations between these two measures are provided in the appendix to this presentation.

Some of the clinical data in this presentation relating to BeOne's investigational drug candidates is from preclinical studies or early phase, single-arm clinical trials. When such data or data from later stage trials are presented in relation to other investigational or marketed drug products, the presentation and discussion are not based on head-to-head trials between BeOne's investigational drug candidates and other products unless specified in the trial protocol. BeOne is still conducting preclinical studies and clinical trials and, as additional patients are enrolled and evaluated, data on BeOne's investigational drug candidates may change.

Definitive conclusions cannot be drawn from cross-trial comparisons or anticipated data as they may be confounded by various factors and should be interpreted with caution. Safety and efficacy have not been established for unapproved products or uses.



Agenda

1 **Welcome, safe harbor, and agenda**

Dan Maller
Head of Investor Relations

2 **CEO business update**

John V. Oyler
Co-Founder, Chairman and CEO

3 **Financial results**

Aaron Rosenberg
Chief Financial Officer

4 **R&D and pipeline progress**

Lai Wang, Ph.D.
Global Head of R&D

5 **Q&A**

BeOne Management Team



CEO business update

John V. Oyler
Co-Founder, Chairman and CEO



Q3 2025: strong execution across key focus areas



Financial and commercial highlights

Revenue

- \$1.4B, +41%

Earnings per ADS¹

- GAAP: \$1.09
- Non-GAAP²: \$2.65

Cash flows

- Operating: \$403M
- Free cash flow²: \$354M

BRUKINSA

- Sustained BTKi leadership in the U.S. and now globally

Sonrotoclax

- FDA breakthrough designation (RR MCL)



Pipeline highlights

Key data presentations

- 47 ASH abstracts highlighting BeOne leadership in B-cell malignancies

Phase 3 updates

- BTK CDAC H2H trial vs. pirtobrutinib
- New trial of ZS vs. AV in TN CLL to be initiated
- CDK4i 1L in 1H '26 (no longer pursuing 2L)

Clinical POC – Q3 updates

- Achieved POC for GPC3-41BB, PRMT5i and IRAK-4 CDAC (tissue PD)

% Change represents Q3 2025 vs. Q3 2024

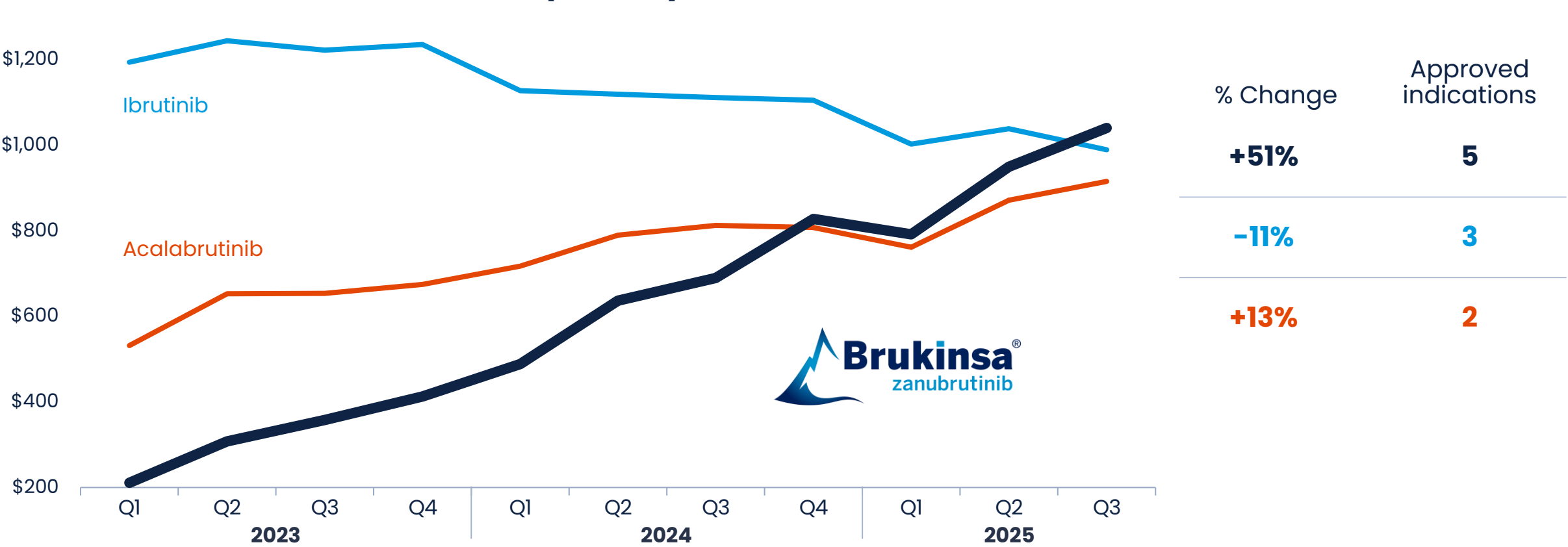
¹ Diluted Earnings per ADS is presented. Basic Earnings per ADS for Q3 2025 was \$1.13 (GAAP) and \$2.76 (Non-GAAP)

² Non-GAAP Earnings per ADS is a financial measure that excludes from the corresponding GAAP measure costs related to share-based compensation, impairment of equity investments, depreciation and amortization expense. Free cash flow is a financial measure of cash flow that deducts capital expenditures from cash flows from operations. A reconciliation of these Non-GAAP measures to the comparable GAAP measure for Q3 2025 is included in the Appendix to this presentation



BRUKINSA is now the global BTKi leader

Global cBTKi quarterly revenue (\$M)



% Change represents Q3 2025 vs. Q3 2024
Source: Companies' public filings
U.S. BRUKINSA approved indications: CLL, WM, MCL, MZL and FL
U.S. Acalabrutinib approved indications: CLL and MCL
U.S. Ibrutinib approved indications: CLL, WM and chronic graft versus host disease (cGVHD)

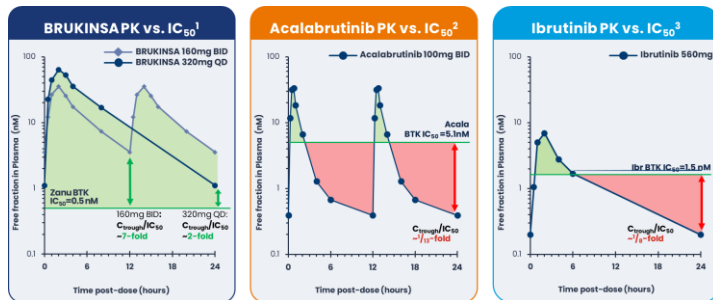


BRUKINSA has cemented itself as a best-in-class medicine on the back of deep and growing breadth of evidence

Differentiated design

Greater **potency** and **selectivity**

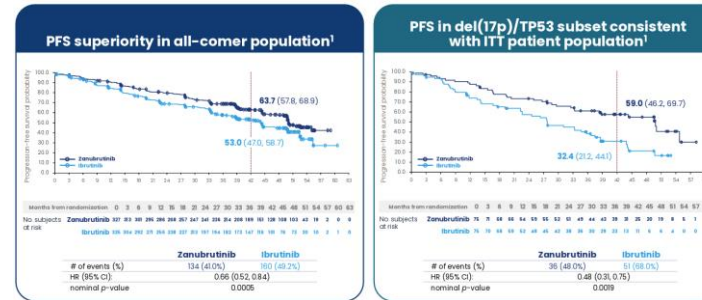
The **ONLY cBTKi** that sustainably inhibits BTK throughout the day¹



Differentiated clinical data

The **ONLY BTKi** to show PFS superiority over another in a head-to-head trial

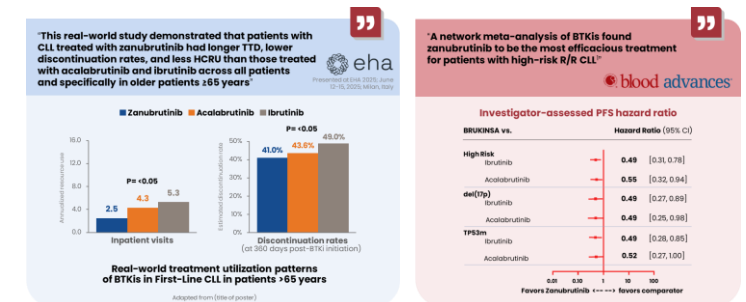
Robust and **durable** long-term CR, ORR and PFS data regardless of patient risk factors



Differentiated in the market

Real world evidence recognized by leading CLL KOLs

Sustained BTKi leadership in the U.S. and now globally with the MOST approved indications



¹ Clinical significance of non-clinical data has not been established
Definitive conclusions cannot be drawn from cross-trial comparisons



BRUKINSA long-term data at ASH further expands best-in-class body of evidence



To be
presented
at **67th ASH
annual
meeting
and
exposition
2025**

Sequoia Arm A/B¹ 1L CLL

Sustained long-term superiority over BR
at 72 months with PFS of 74% vs. 32% (HR=.28)

Alpine LTE¹ 2L+ CLL

Unparalleled median PFS reported for a BTKi
in 2L CLL, including in high-risk del(17p) patients

Sequoia Arm C¹ 1L CLL (high-risk)

Robust and durable long-term outcomes in largest
dedicated cohort of TN CLL patients with del(17p)

Sequoia Arm D² 1L CLL (high-risk) ZV

Compelling benefit in high-risk patients
(PFS of 87% at 42 months) highlighted by inclusion
of ZV in NCCN guidelines as preferred treatment

¹ Tam et al. ASH 2025

² Shadan et al. ASH 2025

Definitive conclusions cannot be drawn from cross-trial comparisons



Ideal fixed-duration treatment regimen must meet the following criteria

1

Deep response

As measured by uMRD at time of discontinuation

2

Sustained PFS

Comparable to BTKi continuous therapy

3

Safety

Minimal added infection risk over continuous BTKi

4

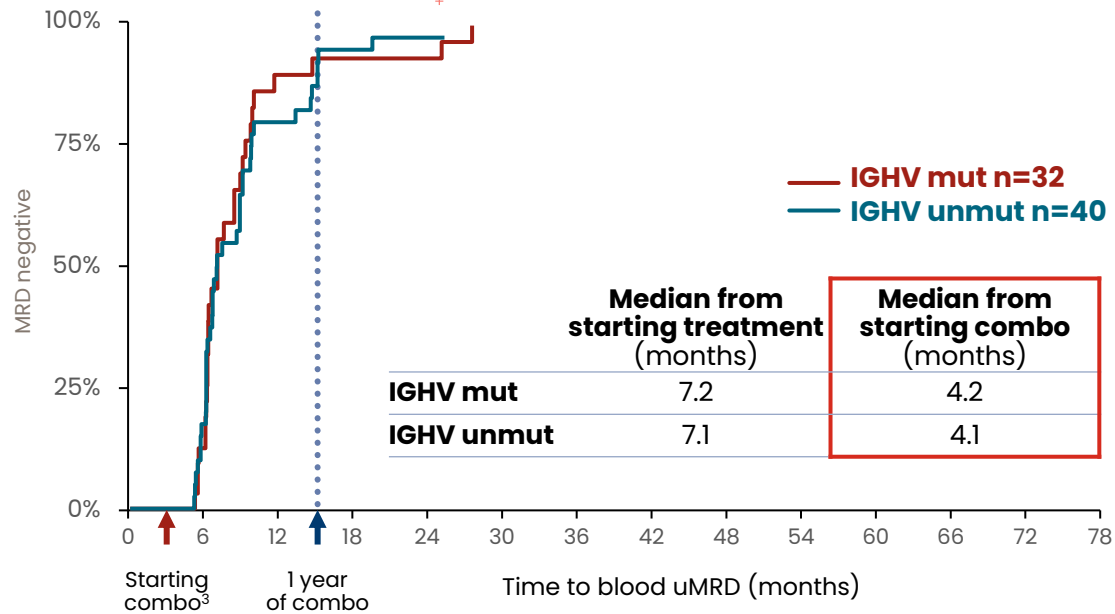
Convenience

Feasible for broad community adoption

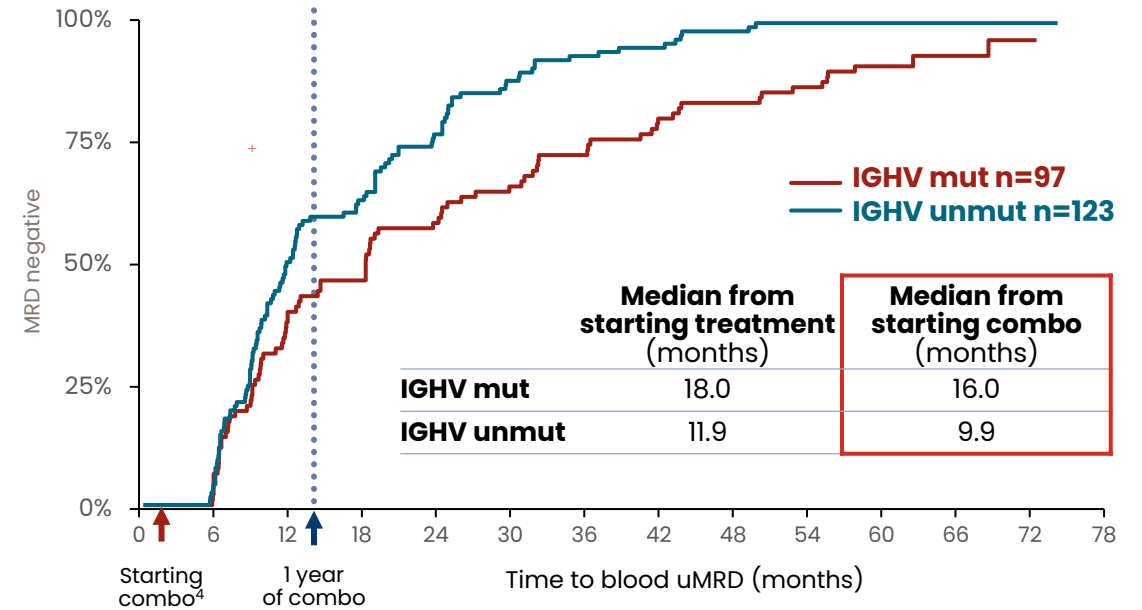


ZS induced best-in-class uMRD rates in the shortest time

ZS (BGB-11417-101)¹



IV (FLAIR study)²



Previously presented at R&D Day 2025
Update to be presented at ASH 2025

¹ Internal data, DCO: 01MAR2025

² Munir, EHA 2025

³ Combo regimen start 3 months after lead-in

⁴ Combo regimen start 2 months after lead-in

Definitive conclusions cannot be drawn from cross-trial comparisons



BeOne is the only company with potentially best-in-class assets across three foundational CLL MoAs



	BRUKINSA (BTKi)	Sonrotoclax (BCL2i)	BTK-CDAC (Degradar)
Differentiated design	✓ Best-in-class	✓ Potentially best-in-class	✓ Potentially best-in-class/ first-in-class
Utility	✓ Broadest label and efficacy regardless of risk status	✓ Potential broad feasibility of use	✓ Broadest mutation coverage ¹
Market opportunity	✓ U.S. and global leadership	✓ Potential to unlock the BCL2 class	✓ Provide new options for patients in R/R setting

¹ Growth inhibition was assessed by CTG (CellTiter-Glo) assay at day 5 in TMD-8 cells
Clinical significance of non-clinical data has not been established





Development
“global super-highway”



Significant near-term milestones: 2025 – 2026

✓ achieved

H1 2025

Sonro – 1st registrational filings (R/R CLL and R/R MCL) China ✓

BTK CDAC – CaDAnCe 302 (R/R CLL) Ph 3 initiation ✓

Clinical PoC: CDK4i ✓ B7-H4 ADC ✓

H2 2025

Clinical PoC: GPC3x4-1BB ✓ PRMT5i ✓ IRAK-4 – Tissue PD ✓

BTK CDAC – CaDAnCe 304 – H2H vs. pirtro (R/R CLL) Ph 3 initiation ✓

Sonro (R/R MCL) pivotal data presentation (ASH 2025)

Sonro – 1st U.S. filing (R/R MCL)

BRUKINSA – MANGROVE (TN MCL) Ph 3 data readout
(moved from H2 2025 due to slower event accrual)

BTK CDAC – Ph 2 readout (R/R CLL) – potentially pivotal

2026

CDK4i (1L HR+/HER2- BC) – Ph 3 initiation *(no longer pursuing 2L)*

ZS vs. AV (TN CLL) Ph 3 initiation

Solid tumor program updates at medical conference(s)

4

**Pivotal data readouts
and filings**

20+

Phase 3 trials

10+

POC data readouts

~10

NMEs enter the clinic/year
including at least 3 heme molecules



Financial results

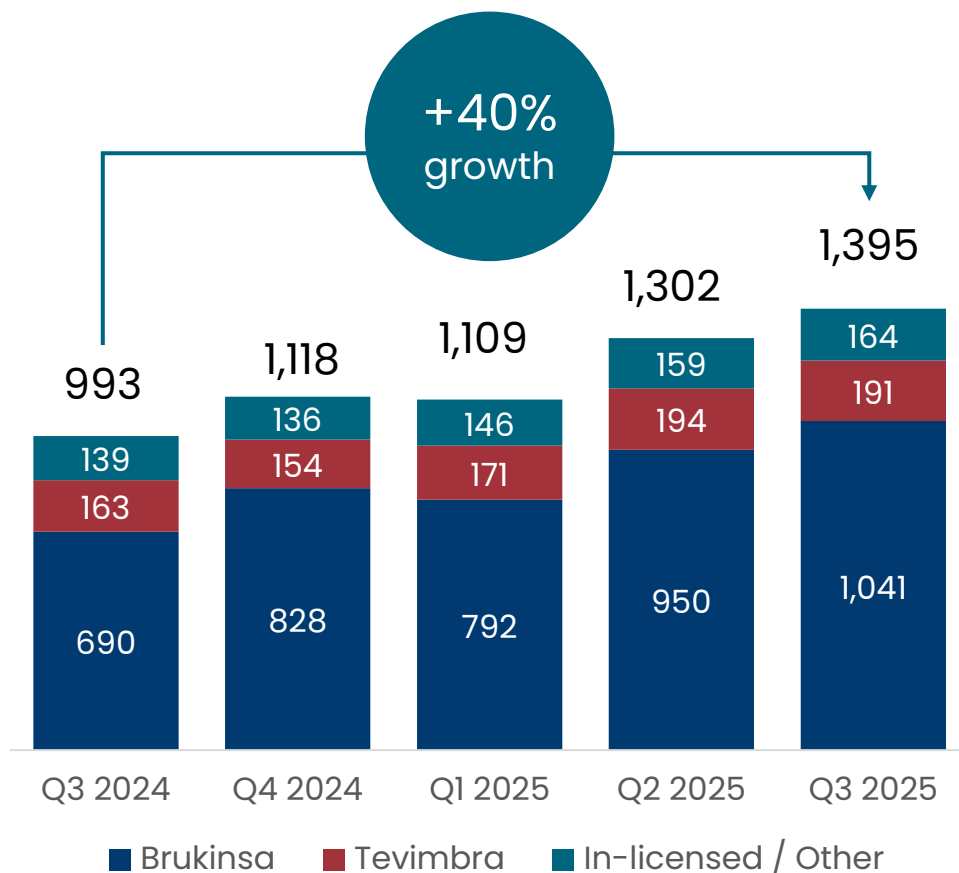
Aaron Rosenberg
Chief Financial Officer



Q3 2025: product revenue composition

\$ in millions (Q3 2025)

Product revenue



Commentary

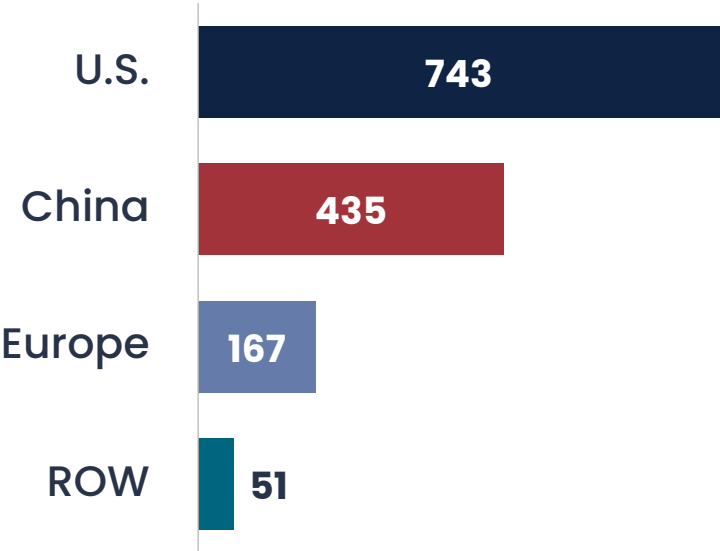
- **BRUKINSA:** +51%
 - Sustained BTK leadership in the U.S.
 - Overtook ibrutinib in Q3 as the global leader
 - Strong underlying demand growth while maximizing value share
- **TEVIMBRA:** +17%
 - Continued China leadership
- **In-licensed:** +17%
 - Amgen portfolio growth of 31%



Q3 2025: diversified revenue mix and growth across all markets

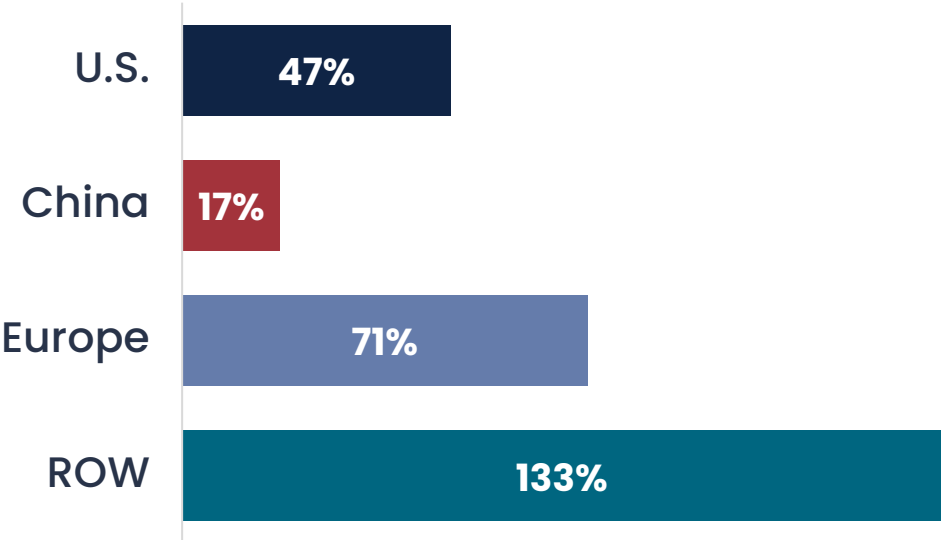
\$ in millions (Q3 2025)

Product revenue mix



Growth % (Q3 2025)

Product revenue growth



Growth % represents Q3 2025 vs. Q3 2024



Q3 2025: reported profit and loss (GAAP)

<i>\$ in millions (except per ADS)</i>	Q3 2025	Q3 2024	\$ Change	% Change
<i>Product revenue</i>	1,395	993	402	40
<i>Other revenue</i>	17	8	9	112
Total revenue	1,412	1,002	410	41
Gross margin %	86%	83%		
Total operating expenses	1,053	951	102	11
<i>R&D</i>	524	496	28	6
<i>SG&A</i>	529	455	74	16
Income (loss) from operations	163	(120)	283	236
Net income (loss)	125	(121)	246	203
Earnings (loss) per ADS (GAAP) – basic	\$1.13	\$(1.15)	2.28	198
Earnings (loss) per ADS (GAAP) – diluted	\$1.09	\$(1.15)	2.24	195



Q3 2025: adjusted profit and loss (non-GAAP)

<i>\$ in millions (except per ADS)</i>	Q3 2025	Q3 2024	\$ Change	% Change
<i>Product revenue</i>	1,395	993	402	40
<i>Other revenue</i>	17	8	9	112
Total revenue	1,412	1,002	410	41
Gross margin %	86%	85%		
Total operating expenses	880	786	94	12
<i>R&D</i>	446	405	41	10
<i>SG&A</i>	434	381	53	14
Adjusted income from operations¹	341	66	275	417
Adjusted net income	304	52	252	485
Adjusted earnings per ADS (Non-GAAP)¹ – basic	\$2.76	\$0.49	2.27	463
Adjusted earnings per ADS (Non-GAAP)¹ – diluted	\$2.65	\$0.48	2.17	452

¹ Adjusted income (loss) from operations and Adjusted earnings (loss) per ADS are non-GAAP financial measures that excludes from the corresponding GAAP measure costs related to share-based compensation, depreciation and amortization expense
A reconciliation of this non-GAAP measure to the comparable GAAP measure is included in the Appendix to this presentation



Prioritizing balance sheet strength as a sustainable competitive advantage

Q3 updates

- ✦ Monetized IMDELLTRA global royalty at attractive rates while retaining potential upside
- ✦ Free cash flow generation accelerated to \$354 Million in Q3 2025
- ✦ Ending cash and cash equivalents of \$4.1 Billion

Enabling effective deployment of growth capital and strategic flexibility



Updated full year 2025 financial guidance

	Prior FY 2025 guidance ¹	Current FY 2025 guidance ¹	FY 2025 commentary
Total revenue	\$5.0 – \$5.3B	\$5.1 – \$5.3B	• U.S. BRUKINSA leadership expansion • Increasing global growth in EU/ROW • Assumes 9/30/2025 foreign exchange rates
GAAP operating expenses (R&D and SG&A)	\$4.1 – \$4.4B	\$4.1 – \$4.3B	• Disciplined investment for growth with meaningful operating leverage • Non-GAAP reconciling items follow historical approach and tracks overall expense growth²
GAAP gross margin %	Mid to high-80% range	Unchanged	• Accelerated cost of goods efficiencies and benefits from product mix • Includes estimated impact from announced tariff policies
GAAP operating income	Positive FY 2025	Unchanged	
Cash flow metric	Positive FY 2025 free cash flow	Unchanged	• Free cash flow defined as GAAP cash flow from operations minus capital expenditures

¹ Does not assume any potential new, material business development activity or unusual/non-recurring items

² Non-GAAP Operating Expenses is a financial measure that excludes from the corresponding GAAP measure costs related to share-based compensation, depreciation and amortization expense. Free cash flow is a financial measure of cash flow that deducts capital expenditures from cash flows from operations. A reconciliation of these Non-GAAP measures to the comparable GAAP measure for Q3 2025 is included in the Appendix to this presentation



R&D and pipeline progress

Lai Wang, Ph.D.
Global Head of R&D



Significant recent progress across BeOne's growing pipeline

Hematology oncology

- ✦ 47 abstracts accepted for presentation at the 67th American Society of Hematology Annual Meeting and Exposition (ASH)
- ✦ BRUKINSA tablet formulation - U.S. launch and EU approval
- ✦ Sonrotoclax R/R MCL breakthrough therapy designation by the U.S. FDA
- ✦ Phase 3 for BTK CDAC vs. pirtobrutinib initiated
- ✦ Potential pivotal Phase 2 for BTK CDAC in R/R WM initiated

Solid tumor

- ✦ TEVIMBRA EU approval for neoadjuvant/adjuvant early-stage NSCLC
- ✦ POCs achieved - CDK4i, B7-H4 ADC, PRMT5i and GPC3x4-1BB
- ✦ 1L BC Phase 3 for CDK4i to start in H1 2026

Non-oncology

- ✦ IRAK4 CDAC achieved over 95% IRAK4 degradation in skin tissue in healthy volunteers
- ✦ IRAK4 CDAC Phase 2 FSE for rheumatoid arthritis



BeOne is delivering clinical POC at exceptional speed and efficiency

16

New molecules into the clinic in last 24 months

4

Molecules have achieved POC in 2025, supportive of pivotal study planning

13

Molecules completed preclinical¹ in 2024 and 2025 at a median of 10 months

>170

Dose escalation cohorts in 2024 and 2025 enrolled with a median time of 7 weeks

¹ Preclinical – first toxicity study dose to FIH FSE



We are accelerating the following solid tumor programs based on evolving clinical data

1

CDK4i (BGB-43395)
P3 in 1L breast cancer (H1 2026)

Strong emerging efficacy and safety data in 1L BC;
later line development de-prioritized

2

B7-H4 ADC (BG-C9074)

Dose escalation completed with dose optimization
underway in ovarian, breast and endometrial cancer

3

PRMT5i (BGB-58067)

Compelling safety and efficacy supports **acceleration**
to 1L lung and pancreatic cancer

4

GPC3x4-1BB bsAb (BGB-B2033)

First-in-class GPC3-targeting T-cell activator
with durable responses in heavily pre-treated HCC



We continue to execute and prioritize other solid tumor assets

Promising

CEA-ADC, EGFR-cMET-cMET TsAb,
FGFR2b ADC

Still exploring

CDK2i, EGFR-CDAC, Pan-KRASI

Realigning

B7-H3 ADC, Pro-IL15

R&D strategy

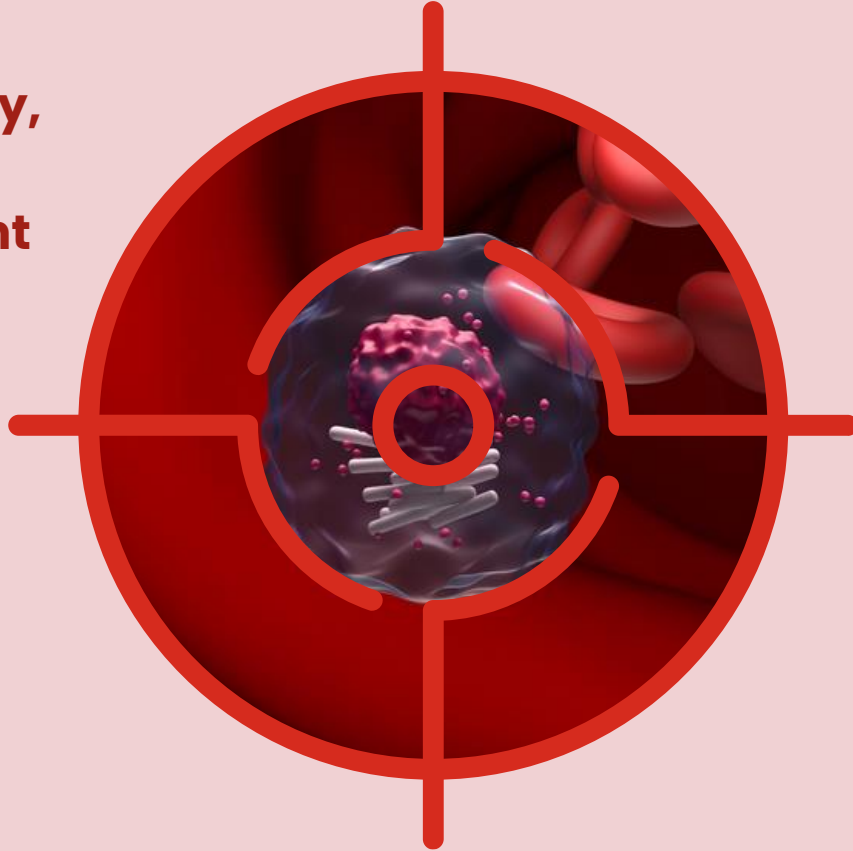
Create globally competitive
molecules with leading science
and execute
Fast-to-POC

Advance only most
promising assets
into late-stage
development



Sonrotoclax: potentially best-in-class BCL2 inhibitor continues to progress for patient impact

**Better potency,
better selectivity,
and potentially
more convenient
to use**



- ✦ Filing for R/R MCL is ongoing globally¹
- ✦ Doubling down in TN CLL
 - P3 with ZS vs. VO fully enrolled
 - P3 ZS vs. AV starting in H1 2026 to establish ZS as the best oral combo FD regimen in TN CLL
- ✦ Plan to initiate a P3 in 2L+ multiple myeloma in 2026 with a sonro-based triplet

¹ Submitted and accepted in China, global filings anticipated in 2H25
Clinical significance of preclinical data has not been established. Definitive conclusions cannot be drawn from cross-trial comparisons



Sonrotoclax: deep clinical responses in heavily pretreated patients with MCL and CLL

Sonro's differentiated design may translate into better outcomes for patients



ASH abstract

Reference data

RR MCL

	Sonrotoclax¹	Venetoclax (Eyre et al.) ³
N	103	20
Population	post BTKi, post aCD20	Post BTKi
Median prior lines	3	3
Dose	320 mg	Up to 1200 mg (3x approved dose)
ORR	53%	53%
mPFS	6.5 months	3.2 months
mDOR	15.8 months	8.1 months

Sonro achieved deep target engagement and favorable durability outcomes despite the lower dose (~4x less)



ASH abstract

Reference data

RR CLL

	Sonrotoclax²	Venetoclax (Jones JA et al.) ⁴
N	100	91
Population	post BTKi, post CI	Post BTKi
Median prior lines	2	4
Dose	320 mg	400 mg
ORR	76%	65%
CR	19%	9%
Safety Gr 3+ Neutropenia	33%	51%
Thrombocytopenia	11%	29%

At similar doses, sonro's differentiated preclinical potency and selectivity may translate to higher and deeper clinical responses, with favorable safety

¹ Wang M. et al. ASH 2025

² Yi S. et al. ASH 2025

³ Eyre et al. Haematologica 2019

⁴ Jones JA et al. Lancet 2018

Clinical significance of preclinical data has not been established. Definitive conclusions cannot be drawn from cross-trial comparisons



Our BIC BTKi + potentially BIC BCL2i combination has the promise of being the best-in-class fixed-duration regimen

We are optimizing ramp-up scheduling for sonro and are optimistic that for vast majority of patients (>90%), only one clinic visit would be required for sonro ramp-up after zanu lead-in

Population	ZS ASH abstract¹	VO (CLL13)²	VO (CLL14)³	IV (GLOW)⁴	IV (CAPTIVATE FD)^{5,6}	AV (AMPLIFY)⁷
	All comers	Fit	Unfit	Unfit	All comers <70y	Fit
uMRD	92%	87%	76%	55%	77%	34%
36-month PFS rate	100% (30mo)	88%	82%	77%	90%	77%
Grade3+ TEAEs	52.3%*	83.1%	78.8%	75.5%	NA	53.6%
TEAE leading to death	0%	3.9%	2.4%	6.6%	NA	5.5%
Median follow up (months)	27	39	40	46	39	41



¹ Tam et al, ASH 2025; 320mg cohort, MRD assessed at 48 wks after the combination at the target dose. *Internal data, not disclosed in the ASH 2025 abstract

² CLL13 - Eichorst et al., NEJM, 2023

³ Al-Sawaf et al., Blood 2020

⁴ GLOW - Niemann et al., Lancet, 2023, estimated PFS value for all patients

⁵ Tam et al, Blood 2022

⁶ CAPTIVATE-Allan, CCR, 2023

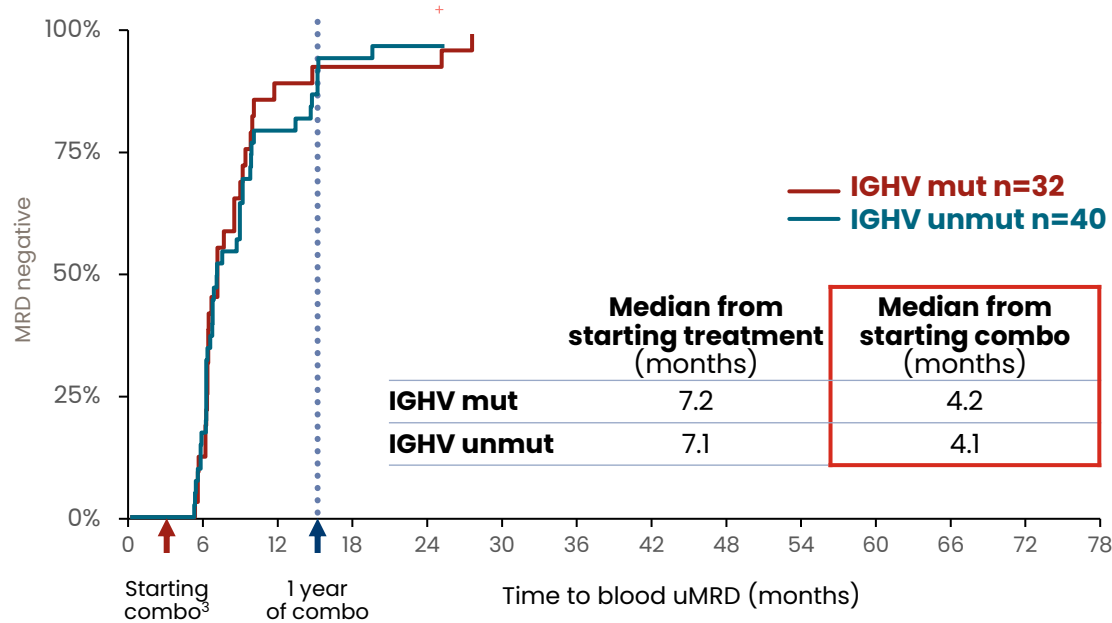
⁷ Brown et al., NEJM 2025

Definitive conclusions cannot be drawn from cross-trial comparisons

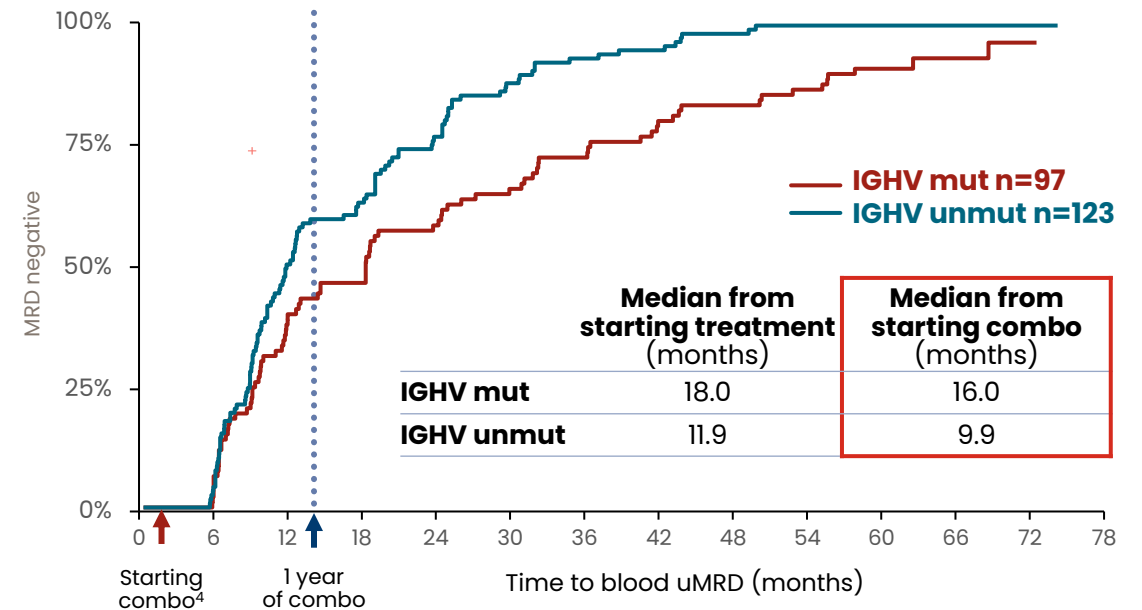


ZS induced best-in-class uMRD rates in the shortest time

ZS (BGB-11417-101)¹



IV (FLAIR study)²



Previously presented at R&D Day 2025
Update to be presented at ASH 2025

¹ Internal data, DCO: 01MAR2025

² Munir, EHA 2025

³ Combo regimen start 3 months after lead-in

⁴ Combo regimen start 2 months after lead-in

Definitive conclusions cannot be drawn from cross-trial comparisons



BTK CDAC: potential first-in-class and best-in-class BTK degrader

Most advanced BTK degrader with complete BTK degradation, broad mutant coverage, strong efficacy, and favorable safety

- ✦ P3 H2H vs. pirtobrutinib initiated
- ✦ Potential AA data readout for R/R CLL in H1 2026
- ✦ Fixed duration with sonro ongoing with goal to start P3 in R/R CLL
- ✦ Potentially pivotal P2 in WM initiated



BTK CDAC with further updates at ASH 2025: encouraging PFS and durability data

BGB-16673 continues to demonstrate potential first-in-class and best-in-class profile



ASH Abstract

Reference Data

RR CLL	BGB-16673 ¹	Pirtobrutinib ²
N	66	119
Median prior lines	4	3
BTKi+BCL2i exposed	82%	50%
ORR	86.4%	65%/69% ⁵
PFS	12 months-79%	Median-14 months

In heavily pretreated patients, BGB-16673 has demonstrated a **tolerable safety profile and robust responses**. The durability data continues to strengthen our confidence in a broad CLL program



ASH Abstract

BGB-16673	Richter transformation ³	WM ⁴
N	21	42
Median prior lines	3	3
ORR	52.4%	83.3%
CR/VGPR	CR-9.5%	VGPR-26.2%

Beyond CLL, a growing body of evidence in both aggressive and indolent B-cell malignancies demonstrate a **potential for a best-in-class BTK degrader profile**

¹ Ahn I. et al ASH 2025

² Sharman J. et al JCO 2025

³ Thompson M. et al ASH 2025

⁴ Tam C. et al ASH 2025

⁵ Investigator/IRC Assessed

Definitive conclusions cannot be drawn from cross-trial comparisons

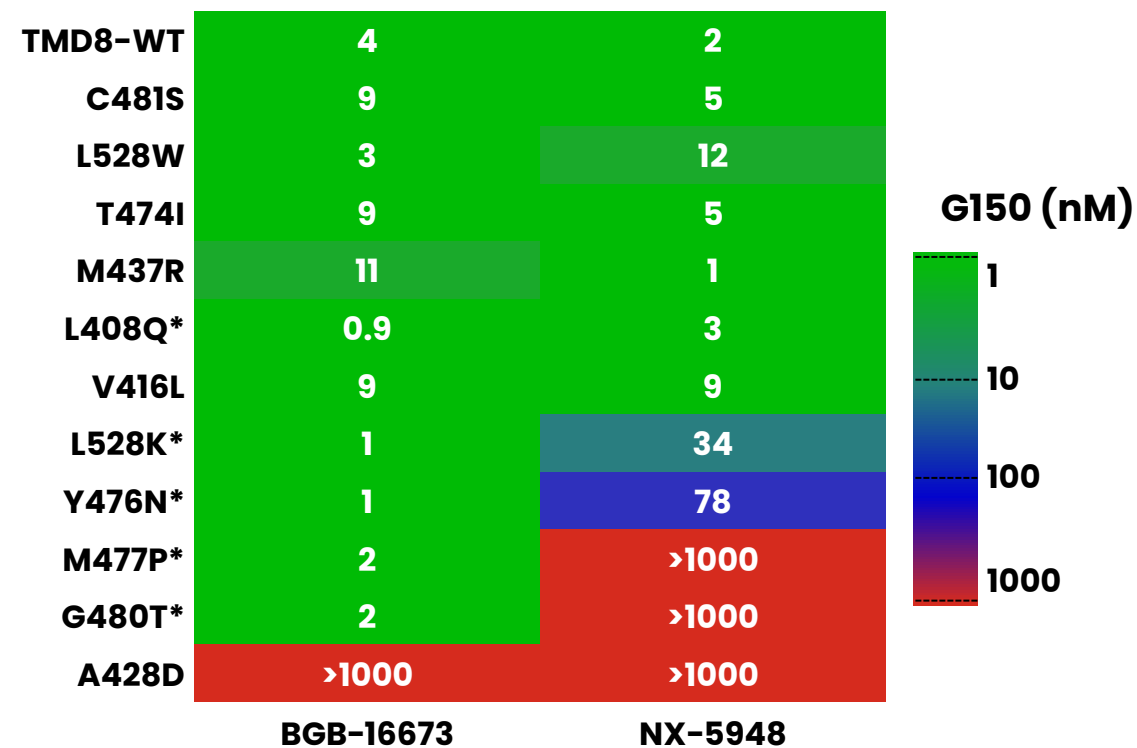


BGB-16673 combines wild-type potency with best-in-class BTK mutant coverage

BGB-16673 and NX-5948 showed similar BTK degradation in whole blood and B cells¹

BTK degradation		BGB-16673	NX-5948
Human whole blood	DC50 (nM)	4.2	5.9
	DC90 (nM)	26.3	25.4
Human B cells in whole blood	DC50 (nM)	13.6	11.7
	DC90 (nM)	38.0	24.4

BGB-16673 showed broadest BTK mutation coverage²



BTK, Bruton's tyrosine kinase; WT, wildtype; GI50, 50% growth inhibition; DC50, 50% BTK degradation; DC90, 90% BTK degradation

¹ Degradation in human whole blood was assessed at 24 hours by ELISA; degradation in human whole blood B cells was assessed at 24 hours by flow cytometry, gated on CD20+ B cells

² Growth inhibition was assessed by CTG (CellTiter-Glo) assay at day 5 in TMD-8 cells

*Highlights mutants generated by CRISPR knock-in; others including WT were generated by lentivirus transduction



Key late-stage catalysts 2025–2026 of BeOne's growing innovative pipeline

✓ achieved ●● planned

Asset	Catalyst	H1 2025	H2 2025	H1 2026	H2 2026
BRUKINSA	MANGROVE (TN MCL) Ph3 – PFS interim analysis (moved from 2H 2025 due to slower event accrual)			●	
Sonrotoclax	R/R MCL Ph2 data – US and EU AA submissions ¹		●		
	R/R CLL and R/R MCL Ph2 – CN AA approval			●	
	CELESTIAL-RRMCL (302) Ph3 initiation (+BRUKINSA)	✓			
	CELESTIAL-RRCLL (303) Ph3 initiation (+anti-CD20)	✓			
	CELESTIAL-TN CLL (304) (+BRUKINSA) vs. AV Ph3 initiation			●	
	CELESTIAL – MM Ph3 initiation				●
BTK CDAC	CaDAnCe-302 R/R CLL vs. Investigator's Choice (IR/BR/VR) Ph3 initiation	✓			
	CaDAnCe-304 R/R CLL H2H vs. pirtobrutinib Ph3 initiation		✓		
	CaDAnCe-101 R/R CLL Ph2 data readout – potentially pivotal			●	
TEVIMBRA	1L NPC EU approval		✓		
	Neo/adj NSCLC EU approval		✓		
	1L GC subcutaneous formulation Ph3 initiation		✓		
	1L GC JP approval			●	
CDK4i (BGB-43395)	1L HR+/HER2- mBC Ph3 initiation (no longer pursuing 2L)			●	
Zanidatamab² +	HERIZON-GEA-01 1L HER2+ GEA Ph3 readout (+TEVIMBRA)		●		

¹ CN submission in H1 2025 complete, global submission in H2 2025 in process

² Zymeworks/Jazz collaboration



Key early-stage catalysts in 2025–2026 of BeOne's growing innovative pipeline

✓ achieved ● planned

Asset	Catalyst	H1 2025	H2 2025	H1 2026	H2 2026
BGB-43395	CDK4i	POC Data	✓		
BG-C9074	B7-H4 ADC ¹	POC Data	✓		
BGB-58067	PRMT5i	POC Data	✓		
BGB-B2033	GPC3x41BB	POC Data	✓		
BGB-45035	IRAK4 CDAC	POC Data*	✓		
BG-C477	CEA ADC	POC Data	●		
BG-C137	FGFR2b ADC - (moved from H2 '25)	POC Data		●	
BGB-53038	Pan-KRASI - (moved from H2 '25)	POC Data		●	
BG-60366	EGFR CDAC - (moved from H2 '25)	POC Data		●	
BGB-68501	CDK2i ² - (moved from H2 '25)	POC Data		●	
BGB-B2033/BG-89894	PRMT5i + MAT2Ai ³ combination	POC Data			●
BG-T187	EGFRxMETxMET TsAb	POC Data			●

¹ DualityBio collaboration

² Ensem collaboration

³ CSPC collaboration

* Tissue PD



John V. Oyler

Co-Founder,
Chairman and CEO

Xiaobin Wu, Ph.D.

President and
Chief Operating Officer



Aaron Rosenberg

Chief Financial Officer

Lai Wang, Ph.D.

Global Head
of R&D

Matt Shaulis

General Manager,
North America

Mark Lanasa, M.D.

Chief Medical Officer,
Solid Tumors



Appendix



Reconciliation and calculation of non-GAAP financial measures

Reconciliation to adjusted income from operations

<i>\$ in millions</i>	Three months ended September 30, 2025	Three months ended September 30, 2024
GAAP income (loss) from operations	163	(120)
Plus: Share-based compensation	141	115
Plus: Depreciation expense	36	70
Plus: Amortization expense	1	1
Adjusted income from operations	341	66



Reconciliation and calculation of non-GAAP financial measures

Reconciliation to adjusted net income

<i>\$ in millions</i>	Three months ended September 30, 2025	Three months ended September 30, 2024
GAAP net income (loss)	125	(121)
Plus: Share-based compensation	141	115
Plus: Depreciation expense	36	70
Plus: Amortization expense	1	1
Plus: Impairment of equity investments	19	—
Plus: Discrete tax items	(1)	1
Plus: Income tax effect of non-GAAP adjustments	(17)	(14)
Adjusted net income	304	52



Reconciliation and calculation of non-GAAP financial measures

Reconciliation to adjusted EPS per ADS – basic

	Three months ended September 30, 2025	Three months ended September 30, 2024
GAAP EPS per ADS – basic	1.13	(1.15)
Plus: Share-based compensation	1.28	1.08
Plus: Depreciation expense	0.32	0.66
Plus: Amortization expense	0.01	0.01
Plus: Impairment of equity investments	0.17	—
Plus: Discrete tax items	(0.01)	0.01
Plus: Income tax effect of non-GAAP adjustments	(0.15)	(0.13)
Adjusted EPS per ADS – basic	\$2.76	\$0.49



Reconciliation and calculation of non-GAAP financial measures

Reconciliation to adjusted EPS per ADS – diluted

	Three months ended September 30, 2025	Three months ended September 30, 2024
GAAP EPS per ADS – diluted ¹	1.09	(1.12)
Plus: Share-based compensation	1.23	1.06
Plus: Depreciation expense	0.31	0.65
Plus: Amortization expense	0.01	0.01
Plus: Impairment of equity investments	0.16	—
Plus: Discrete tax items	(0.01)	0.01
Plus: Income tax effect of non-GAAP adjustments	(0.15)	(0.13)
Adjusted EPS per ADS – diluted	\$2.65	\$0.48

¹ For the third quarter of 2024, GAAP diluted loss per ADS includes \$0.03 loss per ADS attributable to the dilutive ADS outstanding for purposes of this reconciliation. As the Company was in a GAAP net loss position no diluted weighted average shares outstanding were calculated for US GAAP purposes



Reconciliation and calculation of non-GAAP financial measures

Reconciliation to free cash flow

<i>\$ in millions</i>	Three months ended September 30, 2025	Three months ended September 30, 2024
Net cash provided by operating activities (GAAP)	403	188
Less: Purchases of property, plant and equipment	(48)	(134)
Free cash flow	354	55



Acronyms: A–G

1L 1st-line
2L 2nd-line

A

AA Accelerated Approval
ADC Antibody Drug Conjugate
AML Acute Myeloid Leukemia
AML/MDS Acute Myeloid Leukemia (AML) / Myelodysplastic Syndromes (MDS)
ASCO American Society of Clinical Oncology
ASH American Society of Hematology
AV Acalabrutinib + venetoclax
AVO Acalabrutinib + venetoclax + obinutuzumab

B

BID Twice Daily
BITE Bi-specific T-cell engager
BR Bendamustine, rituximab

C

CaDAnCe-101 Study: Preliminary Efficacy and Safety of the BTK Degradar BGB-16673 in R/R Indolent NHL
cBTKi Covalent Bruton's tyrosine kinase inhibitor
CDAC Chimeric Degradation Activation Compound
cHL Classical Hodgkins Lymphoma
CI Confidence Interval
CIT Chemoimmunotherapy
CLL Chronic Lymphocytic Leukemia
CLL/SL Chronic Lymphocytic Leukemia/Small Lymphocytic Leukemia
CN China
COVID-19 Coronavirus Disease 2019
CSPC (Collaboration) CSPC Zhongqi Pharmaceutical Technology
CRC Colorectal Cancer
CRO Contract Research Organization

CRR Complete Response Rate

D

DLBCL Diffuse Large B-cell Lymphoma

E

EGFRmut EGFR Mutation
EOT End of Treatment
EMEA Europe, the Middle East and Africa
ES-SCLC Extensive Stage Small Cell Lung Cancer
ESCC Esophageal Squamous Cell Carcinoma
EU European Union

F

FCR Fludarabine, cyclophosphamide, rituximab
FDA U.S. Food and Drug Administration
FL Follicular Lymphoma
FMI Foundation Medicine Inc.
FULV Fulvestrant
FY Full Year

G

GAAP Generally Accepted Accounting Principles
GC Gastric Cancer
GEA Gastroesophageal Adenocarcinoma
GI Gastrointestinal
GLP Good Laboratory Practice
GYN Gynecological



Acronyms: H-P

H

H2H	Head-to-Head
HEME	Hematology
HNSCC	Head & Neck Squamous Cell Carcinoma
hPBMC	Human Peripheral Blood Mononuclear Cells
HR	Hazard Ratio
HSPC	Human Hematopoietic Stem/Progenitor Cell

I

IC50	Half Maximal Inhibitory Concentration
IRA	Inflation Reduction Act
IRC	Independent Review Committee
ITT	Intent To Treat

J

JCO	Journal of Clinical Oncology
JP	Japan

K

L

LatAM	Latin America
LC	Lung Cancer
LoE	Loss of Exclusivity
LS-SCLC	Limited Stage Small Cell Lung Cancer

M

MAD	Multiple Ascending Dose
mBC	Metastatic Breast Cancer
MCL	Mantel Cell Lymphoma
mCRPC	Metastatic Castration Resistant Prostate cancer

mg

Milligrams

MM

Multiple Myeloma

MoA

Mechanism of Action

MSS-CRC

Microsatellite Stable Colorectal Cancer

MZL

Marginal Zone Lymphoma

N

NDA

New Drug Application

NEJM

New England Journal of Medicine

Neo/adj

Neoadjuvant/Adjuvant

NME

New Molecular Entity

NPC

Nasopharyngeal Carcinoma

NPS

New Patient Share

NSCLC

Non Small Cell Lung Cancer

O

OS

Overall Survival

P

P&L

Profit and Loss

PBMC

Peripheral Blood Mononuclear Cells

PD

Progressive Disease

PFS

Progression Free Survival

Ph1

Phase 1

Ph2

Phase 2

Ph3

Phase 3

pMN

Primary Membranous Nephropathy

PoC

Proof of Concept



Acronyms: Q-Z

Q

Q1	First Quarter
Q2	Second Quarter
Q3	Third Quarter
Q4	Fourth Quarter
QD	Once Daily

R

R&D	Research and Development
ROI	Return on Investment
ROW	Rest of World
R/R	Relapsed/Refractory
R/R cHL	Relapsed/Refractory Classical Hodgkin lymphoma (cHL)

S

SAD	Single Ascending Dose
SCLC	Small Cell Lung Cancer
SD	Specialty Distributor
SoC	Standard of Care
SP	Specialty Pharmacy

T

TA	Therapy Area
TCE	T-cell engager
TLR	Toll Like Receptor

TLS

Tumor Lysis Syndrome

TN

Treatment Naïve

TN CLL

Treatment Naïve Chronic Lymphocytic Leukemia

TN MCL

Treatment Naïve Mantel Cell Lymphoma

TsAb

Trispecific Antibody

U

UBC

Urinary / Bladder Cancer

uIGHV

Unmutated immunoglobulin heavy chain variable region

uMRD

Undetectable Minimal Residual Disease

U.S.

United States of America

V

VI

Venetoclax + ibrutinib

VO

Venetoclax + obinutuzumab

W

WM

Waldenström's Macroglobulinemia

X

XmAb®

XmAb® is a registered trademark of Xencor, Inc.

Y

Z

Z

Zanubrutinib

ZS

Zanubrutinib + sonrotoclax

