



Trimble Inc.



Dimensions

Fourth Quarter and Full Year 2025 Earnings Summary

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Forward-Looking Statements

Certain statements made in this presentation and any subsequent Q&A period are forward-looking statements, within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are made pursuant to the safe harbor provisions of the Securities Litigation Reform Act of 1995. These statements include expectations about our future financial and operational results and expectations regarding the execution, impact and potential of the Connect and Scale strategy. These forward-looking statements are subject to change, and actual results may materially differ due to certain risks and uncertainties. The Company's results may be adversely affected if the Company is unable to market, manufacture and ship new products, obtain new customers, effectively integrate new acquisitions or consummate divestitures in a timely manner, or get the benefits we are expecting from our joint ventures and partnerships, including with AGCO and Platform Science. The Company's results could also be negatively impacted due to weakness and deterioration in the U.S. and global macroeconomic outlook, including heightened trade tensions and related imposition of tariffs and export control restrictions between the U.S. and its trading partners; supply chain shortages and disruptions; slowing growth, inflationary pressures and fluctuations in interest rates, which may affect demand for our products and services, increase our costs and adversely affect our revenues and profitability; the pace at which our dealers work through their inventory; changes in our distribution channels; adverse geopolitical tensions and volatility and conflict in the political and economic environment and the direct and indirect impact on our business; fluctuations in foreign currency exchange rates; the pace we transition our business model towards a subscription model; the impact and risks of AI and AI-related developments; the impact of acquisitions or divestitures; and our ability to maintain effective internal controls over financial reporting, including our ability to remediate our material weaknesses in our internal controls over financial reporting. Any failure to achieve predicted results could negatively impact the Company's revenue, cash flow from operations, and other financial results. The Company's financial results will also depend on a number of other factors and risks detailed from time to time in reports filed with the SEC, including our quarterly reports on Form 10-Q and our annual report on Form 10-K. Undue reliance should not be placed on any forward-looking statement contained herein. These statements reflect the Company's position as of the date of this presentation. The Company expressly disclaims any undertaking to release publicly any updates or revisions to any statements to reflect any change in the Company's expectations or any change of events, conditions, or circumstances on which any such statement is based.

To help our investors understand our past financial performance and our future results, as well as our performance relative to competitors, we supplement the financial results that we provide in accordance with generally accepted accounting principles, or GAAP, with non-GAAP financial measures. The following pages contain non-GAAP measures including non-GAAP revenue, Adjusted EBITDA, free cash flow, non-GAAP operating income, non-GAAP gross margin, non-GAAP tax rate, non-GAAP net income, and non-GAAP diluted earnings per share. The specific non-GAAP measures, which we use along with a corresponding reconciliation to the nearest comparable GAAP measures, can be found on our website at <http://investor.trimble.com>.

Today's Agenda

- 01** Q4'25 and FY'25 Highlights
- 02** Q4'25 and FY'25 Financial Results
- 03** Segment Financial Results
- 04** FY'26 + Q1'26 Financial Outlook



Rob Painter

President and Chief
Executive Officer



Phil Sawarynski

Chief Financial
Officer





Financial Highlights

Fourth Quarter of 2025

As-Reported

Revenue

\$970M

Above high-end
of guidance
+4% organic⁽³⁾

ARR

\$2,392M

+14% organic
Within guidance

Non-GAAP EPS⁽¹⁾

\$1.00

Above high-end
of guidance

As-Adjusted⁽²⁾

Revenue

As-Adjusted⁽²⁾

\$970M

+16% organic⁽³⁾
(+9% ex Jan 1)⁽⁴⁾

ARR

As-Adjusted⁽²⁾

\$2,392M

+14% organic⁽³⁾

Adjusted EBITDA

As-Adjusted⁽²⁾

\$325M

33.5% margin

Fiscal Year of 2025

As-Reported

Revenue

\$3,587⁽¹⁾

Above high-end
of guidance
+6% organic⁽³⁾

ARR

\$2,392M

+14% organic
Within guidance

Non-GAAP EPS⁽¹⁾

\$3.13

Above high-end
of guidance

As-Adjusted⁽²⁾

Revenue

As-Adjusted⁽²⁾

\$3,565

+10% organic⁽³⁾

ARR

As-Adjusted⁽²⁾

\$2,392M

+14% organic⁽³⁾

Adjusted EBITDA

As-Adjusted⁽²⁾

\$1,046M

29.3% margin

1. See <http://investor.trimble.com> for a reconciliation to the appropriate GAAP measure.

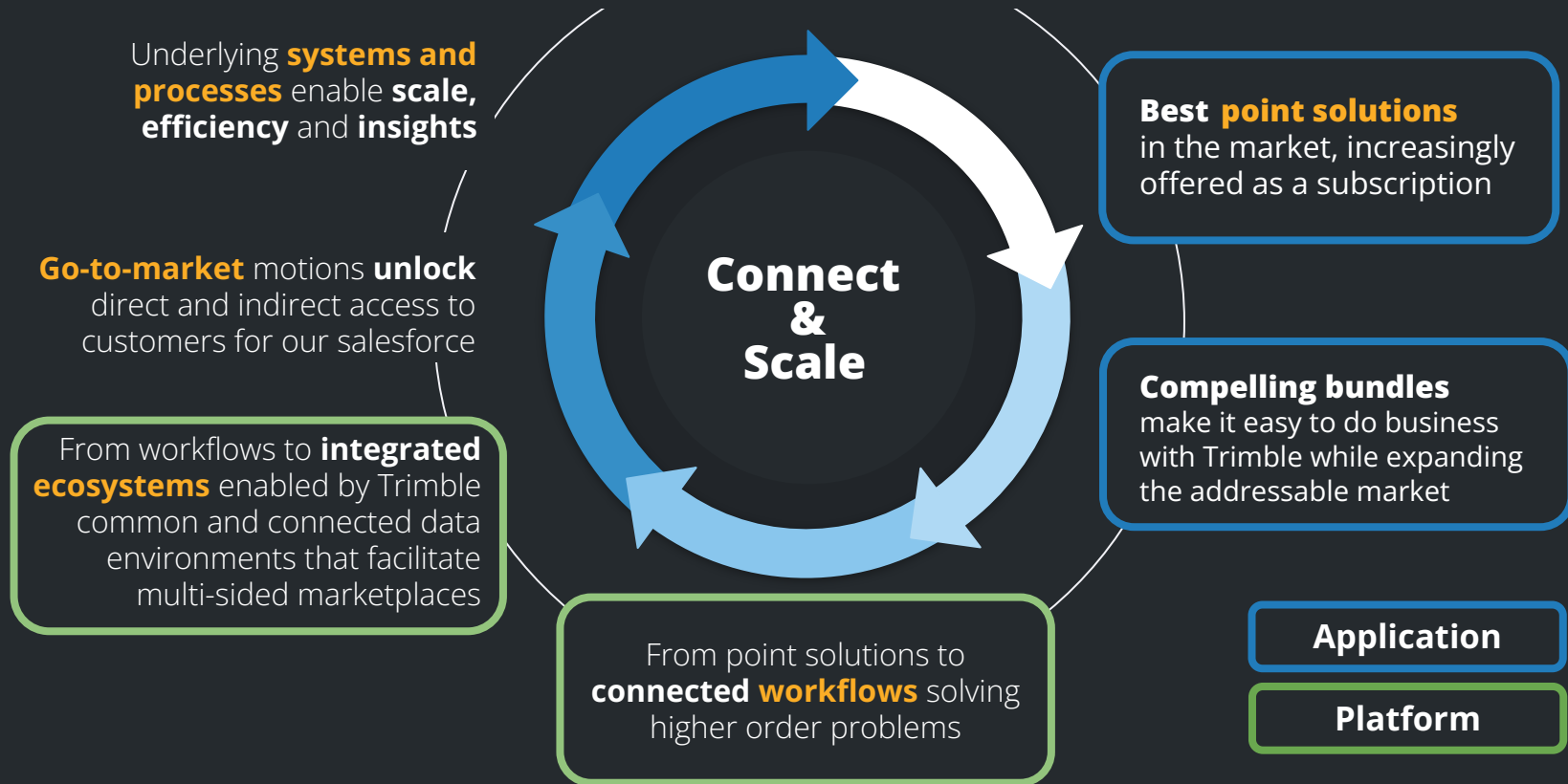
2. As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024. Trimble had 53 weeks in fiscal 2024, compared to 52 weeks in most fiscal years. The as-adjusted numbers provide comparative information for fiscal 2025 organic growth.

3. Organic growth rates exclude the impact of foreign currency translation, M&A and divestitures.

4. Historical as-adjusted results removed January 1 term license renewal revenue from Q4'24. To facilitate a comparison to Q4'25, the organic growth ex Jan 1 also removes January 1 term license renewal revenue from Q4'25. There is no impact on the full year organic growth, because as-adjusted FY'24 results included January 1 term license renewals in Q1'24.



Connect & Scale is an Application and Platform Strategy





Trimble Model Transformation

OUR STRATEGY IS **COMPOUNDING FINANCIAL RETURNS**

| KEY STATISTICS | | |
|------------------------------------|--------|----------|
| | 2020 | 2025 |
| ARR | \$1.3B | \$2.4B |
| Revenue | \$3.2B | \$3.6B |
| Recurring revenue % of total | 40% | 65% |
| SW/services/recurring % of revenue | 58% | 79% |
| Non-GAAP gross margin % | 59% | 72% |
| Non-GAAP operating margin % | 23% | 28% |
| Adjusted EBITDA % of revenue | 25% | 29% |
| Net working capital % of revenue | <0% | Negative |

Since 2020:

23 Divestitures

13 Acquisitions

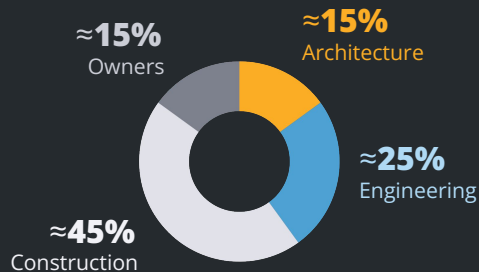
≈+14% Organic
ARR CAGR

≈+400 bps
Adjusted
EBITDA %

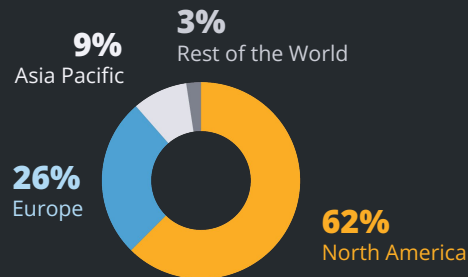


AECO at a Glance

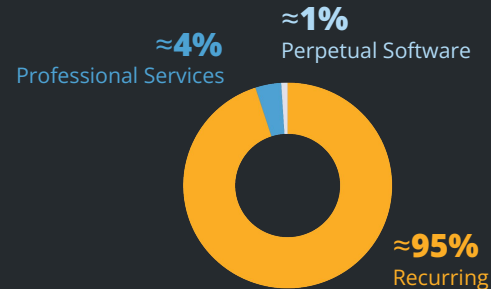
2025 REVENUE BY **BUSINESS TYPE**



2025 REVENUE BY **GEOGRAPHY**



2025 REVENUE BY **TYPE**



GROWTH PROFILE (2025)

- Organic ARR growth % greater than mid-teens for 26 consecutive quarters
- Mid-teens ACV bookings growth %

GROWTH DRIVERS

- Cross-Sell / upsell
- Data, platform & integrated workflows
- New Logo and whitespace expansion
- Growing partner & developer ecosystem
- Programmatic & Strategic M&A

SEGMENT FINANCIALS (2025)^(1,2)

- Revenue: \$1.5B (+16% as-adjusted organic growth)
- ARR: \$1.475B (+16% as-adjusted organic growth)
- GM%: 84%
- Operating Margin: 34%

1. As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024. Trimble had 53 weeks in fiscal 2024, compared to 52 weeks in most fiscal years. The as-adjusted numbers provide comparative information for fiscal 2025 organic growth.

2. Organic growth rates exclude the impact of foreign currency translation, M&A and divestitures.



AECO Selected Highlights

2025 Represented a year of progression

≈110%

Net Retention

(LTM, Core Commercial Customers)⁽¹⁾

4.7M projects in
Trimble Connect
(up **18%** Y:Y)

1.1M Sketchup paid
customers

>70% of ACV
bookings with
existing customers

\$206M net new ARR
\$4:\$1 net new ARR to
increase in S&M
expense

18%
Growth in customers
with more than
3 Products

26 consecutive
quarters of mid teens
or higher ARR growth

≈20%
of customers
use >1 product

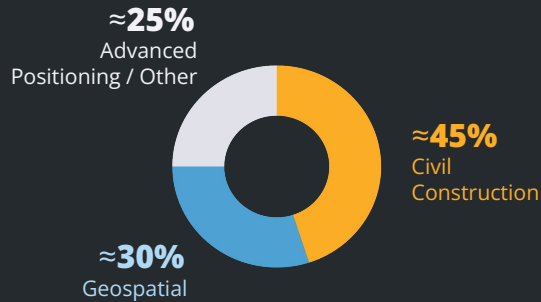
1. Core commercial customers excludes the SketchUp business.



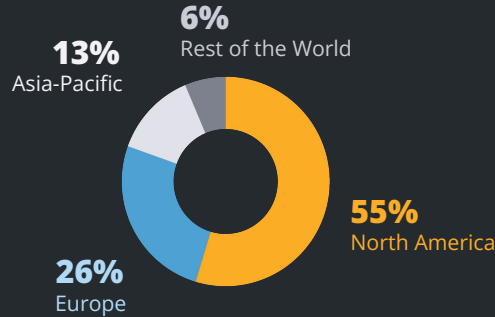
Field Systems at a Glance

Field Systems is a highly differentiated, high margin business leveraging Trimble's unique capabilities

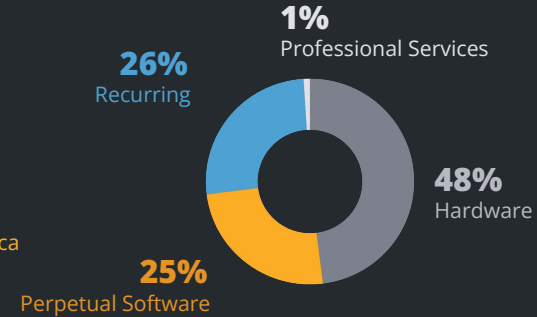
2025 REVENUE BY BUSINESS TYPE



2025 REVENUE BY GEOGRAPHY



2025 REVENUE BY TYPE



SEGMENT FINANCIALS (2025)^(1,2)

- Revenue: \$1.54B
(+5% as-adjusted organic growth)
- ARR: \$409M
(+20% as-adjusted organic growth)
- GM%: 59%
- Operating Margin: 31%

2025 KPIs

20%
ARR Growth

Accelerating
growth in new
points of
distribution

>20%
growth in Trimble
Catalyst
subscription users

≈50%
New logos won
with machine
control as a
service offering

1. As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024. Trimble had 53 weeks in fiscal 2024, compared to 52 weeks in most fiscal years. The as-adjusted numbers provide comparative information for fiscal 2025 organic growth.

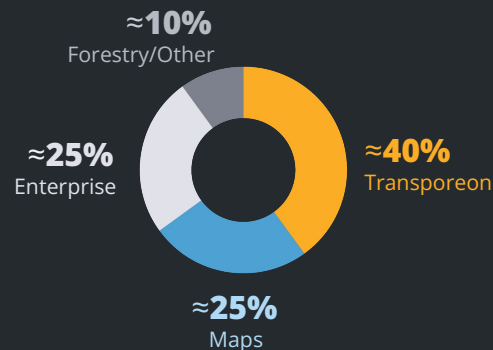
2. Organic growth rates exclude the impact of foreign currency translation, M&A and divestitures.



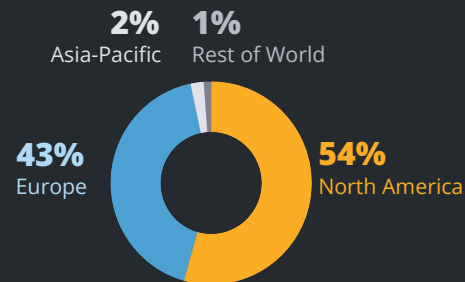
Transportation & Logistics at a Glance

T&L is a recurring revenue, geographically diverse business with significant cross-sell and expansion opportunity

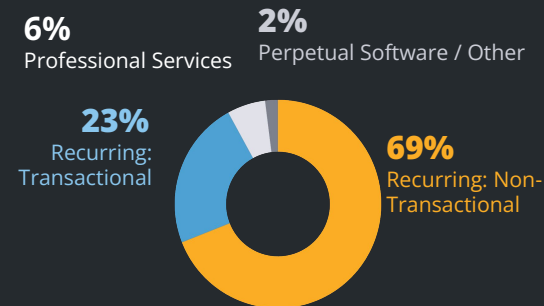
2025 REVENUE BY **BUSINESS** ⁽¹⁾



2025 REVENUE BY **GEOGRAPHY**



2025 REVENUE BY **TYPE**



SEGMENT FINANCIALS (2025)^(1,2)

- Revenue: \$527M
(+5% as-adjusted organic growth)
- ARR: \$508M
(+7% as-adjusted organic growth)
- GM%: 75%
- Operating Margin: 23%

2025 KPIs

Transporeon
Carriers and LSPs
connected
+10K

Transporeon
>€1M ARR
customers
+11%

Enterprise/Maps
>\$100k ARR
customers
+17%

Enterprise/Maps
>\$1M ARR
customers
+>50%

1. As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024. Trimble had 53 weeks in fiscal 2024, compared to 52 weeks in most fiscal years. The as-adjusted numbers provide comparative information for fiscal 2025 organic growth.

2. Organic growth rates exclude the impact of foreign currency translation, M&A and divestitures.



Q4'25 and FY'25 Summary

| FOURTH QUARTER AND FISCAL YEAR, AS-ADJUSTED ^(1,2) | | | | |
|--|---------|---|---------|--------------|
| (\$M) | Q4'25 | YoY | FY'25 | YoY |
| Revenue | \$970 | +16% organic (+9% ex Jan 1) ⁽³⁾ | \$3,565 | +10% organic |
| ARR | \$2,392 | +14% organic | \$2,392 | +14% organic |
| Non-GAAP Gross Margin | 74.6% | +290 bps | 71.7% | +150 bps |
| Non-GAAP Operating Income Margin | 32.3% | +620 bps | 27.7% | +180 bps |
| Adjusted EBITDA Margin | 33.5% | +570 bps | 29.3% | +150 bps |

Highlights / Drivers

- Q4'25 organic revenue and ARR growth were ahead of expectations, driven by strong software and recurring revenue growth
- Non-GAAP gross margin and operating margin expansion driven by improved revenue mix and operating leverage
- Q4'25 included ≈\$60M of January 1 term license renewals, benefitting Y:Y operating and EBITDA margins by ≈+400 bp

1. As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.

2. Organic growth rates exclude the impact of foreign currency translation, M&A and divestitures. See Appendix for a reconciliation to the appropriate GAAP measure.

3. Historical as-adjusted results removed January 1 term license renewal revenue from Q4'24. To facilitate a comparable comparison to Q4'25, the organic growth ex Jan 1 also removes January 1 term license renewal revenue from Q4'25. There is no impact on the full year organic growth, because as-adjusted FY24 results included January 1 term license renewals in Q1'24.



Balance Sheet and Cash Flow

Full Year Cash Flow

| (\$M) | 2025 | 2024 |
|-------------------------------|-------|-------|
| Operating Cash Flow | \$386 | \$531 |
| Capital Expenditures | \$25 | \$34 |
| Free Cash Flow ⁽²⁾ | \$361 | \$498 |

2025 operating and free cash flow were impacted by a \$277M cash tax payment for a gain on sale related to the Agriculture divestiture as well as approximately \$30M divestiture related costs

Balance Sheet

| (\$M) | Q4'25 Actual |
|--|--------------|
| Cash and Equivalents | \$253 |
| Total Debt | \$1,392 |
| Net Debt | \$1,139 |
| TTM As-Adjusted EBITDA ⁽¹⁾ | \$1,046 |
| Net Debt / TTM As-Adjusted EBITDA ⁽¹⁾ | 1.1x |
| NWC % of Revenue | <0% |

1. As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.

2. Free cash flow refers to cash flow from operating activities minus capital expenditures.



AECO

(Architects, Engineers, Construction, Owners)

FOURTH QUARTER AND FISCAL YEAR, AS-ADJUSTED^(1,2)

| (\$M) | Q4'25 | YoY | FY'25 | YoY |
|-------------------------|---------|--|---------|--------------|
| Revenue | \$454 | +32% organic (+15% ex Jan 1) ⁽³⁾ | \$1,499 | +16% organic |
| ARR | \$1,475 | +16% organic | \$1,475 | +16% organic |
| Operating Income Margin | 44.1% | +1,290 bps | 34.2% | +300 bps |

**Scaled \$1.5B ARR
business, operated at
"Rule of 50"⁽⁴⁾ in FY'25**

"I want one point of truth, I want to have one business management **platform** from estimating, to time and material billing, to collecting data from the guys in the field, project management."

– MEP Contractor

Highlights / Drivers

- Revenue, ARR, and operating margin ahead of expectations
- +16% organic ARR growth; strong bookings growth continues in Trimble Construction One and cross-sell offerings
- Full year margin expansion a result of revenue growth, gross margin expansion related to increased scale, and leverage on operating expenses
- Q425 included ≈\$60M of January 1 term license renewals, benefitting Y:Y operating margins by ≈+800 bp

1. As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.

2. Organic growth rates exclude the impact of foreign currency translation, M&A and divestitures. See Appendix for a reconciliation to the appropriate GAAP measure.

3. Historical as-adjusted results removed January 1 term license renewal revenue from Q4'24. To facilitate a comparable comparison to Q4'25, the organic growth ex Jan 1 also removes January 1 term license renewal revenue from Q4'25. There is no impact on the full year organic growth, because as-adjusted FY24 results included January 1 term license renewals in Q124.

4. "Rule of" = organic ARR growth + operating income margin %.



Field Systems

FOURTH QUARTER AND FISCAL YEAR, AS-ADJUSTED^(1,2)

| (\$M) | Q4'25 | YoY | FY'25 | YoY |
|-------------------------|-------|--------------|---------|--------------|
| Revenue | \$379 | +4% organic | \$1,539 | +5% organic |
| ARR | \$409 | +20% organic | \$409 | +20% organic |
| Operating Income Margin | 30.0% | -110 bps | 31.1% | +100 bps |

**Software/services/
recurring revenue
greater than 50% of
segment revenue**

"We're moving dirt, almost four times as much as we did 15 years ago, and we're more profitable because of technology, despite increased labor, fuel and material costs. I don't know how we would have done this without technology—and now there's peace of mind knowing that our team has the most current systems with Trimble's WorksPlus subscriptions."

– North American Contractor

Highlights / Drivers

- Revenue continued to outperform, driven by strong growth in Civil Construction and growth in Geospatial, driven by demand in road construction, solar, manufacturing, and data center projects
- ARR growth driven by strength in subscription offerings (WorksPlus machine control offering, Positioning Services and Trimble Business Center) and extended warranties
- Margin expansion for the year driven by increased recurring revenue mix

1. As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), and the 53rd week of fiscal 2024. Trimble had 53 weeks in fiscal 2024, compared to 52 weeks in most fiscal years. The as-adjusted numbers provide comparative information for fiscal 2025 organic growth.

2. Organic growth rates exclude the impact of foreign currency translation, M&A and divestitures.
See Appendix for a reconciliation to the appropriate GAAP measure.



Transportation & Logistics

FOURTH QUARTER AND FISCAL YEAR, AS-ADJUSTED^(1,2)

| (\$M) | Q4'25 | YoY | FY'25 | YoY |
|-------------------------|-------|-------------|-------|-------------|
| Revenue | \$136 | +4% organic | \$527 | +5% organic |
| ARR | \$508 | +7% organic | \$508 | +7% organic |
| Operating Income Margin | 22.9% | -130 bps | 22.9% | -120 bps |

>90%
Recurring
revenue

"We've seen amazing improvements in speed and reliability and just an overall better driver experience. We've just begun fully rolling out the technology to our operations and the improvements so far have been dramatic. We're excited to continue to move forward and expand our relationship with Trimble.

– T&L Customer

Highlights / Drivers

- As-adjusted results exclude Mobility which was divested on February 8, 2025
- 7% organic ARR growth; Maps, Transporeon and Forestry were primary drivers of growth
- Strong bookings for Autonomous Procurement and Autonomous Quotation (AI driven products)
- Operating margins for the year impacted by stranded costs related to Mobility divestiture

1. As-adjusted figures exclude the financial results from the mobility business (divested in Q1'25), and the 53rd week of fiscal 2024. Trimble had 53 weeks in fiscal 2024, compared to 52 weeks in most fiscal years. The as-adjusted numbers provide comparative information for fiscal 2025 organic growth.

2. Organic growth rates exclude the impact of foreign currency translation, M&A and divestitures. See Appendix for a reconciliation to the appropriate GAAP measure.



Full Year 2026 Outlook

| | FY'26 |
|---------------------------|----------------------------|
| Organic ARR Growth | +12% to +14% |
| Revenue | \$3.81 to \$3.91B |
| Total Growth | +6% to +9% |
| Organic Growth | +6% to +9% |
| Non-GAAP Operating Margin | 27.8% to 28.6% |
| Adj. EBITDA Margin | 29.4% to 30.2% |
| Non-GAAP EPS | \$3.42 to \$3.62 |
| Free cash flow | ≈1X Non-GAAP Net Income |

FY'26 Outlook Notes

- Strong organic growth expected to continue in FY26 with continued progression towards \$3B ARR, \$4B revenue, 30% EBITDA margins by 2027
- Operating margins driven by continued gross margin expansion
- Free cash flow expected to be up significantly Y:Y
- Net interest expense ≈\$70M, avg. shares of 239M, tax rate of 17.5%

See earnings supplement for detailed assumptions for guidance.



Full Year 2026 Segment Details

FY'26 Segment Details and Outlook⁽¹⁾

| | AECO | FIELD SYSTEMS | T&L |
|------------------------------|---------------------------|-----------------------------|--|
| Revenue | ≈\$1.7B (FY'25=\$1.5B) | ≈\$1.59B (FY'25=\$1.54B) | ≈\$565M (FY'25=\$527M) ⁽¹⁾ |
| Organic revenue growth Y/Y % | +Low/mid-teens % | +LSD/MSD % | +MSD % |
| Organic ARR growth Y/Y % | +Mid-teens % | +Low/mid-teens % | +HSD % |
| Operating income margin % | ≈35% | ≈31% | ≈24% |

Note: Figures shown represent the midpoint of the guidance ranges.

(1) As-adjusted figures exclude the financial results from the mobility business (divested in Q1'25)



Q1'26 Outlook

| | Q1'26 |
|---------------------------|--|
| Organic ARR Growth | +12% to +14% (as-adjusted) ⁽¹⁾ |
| Revenue | \$893M to \$918M |
| Total Growth | 6% to 9% |
| Organic Growth | 7% to 10% (as-adjusted) ⁽¹⁾ |
| Non-GAAP Operating Margin | 24.5% to 25.3% |
| Adj. EBITDA Margin | 26.2% to 27.0% |
| Non-GAAP EPS | \$0.69 to \$0.74 |

1. As-adjusted figures exclude the financial results from the mobility business (divested in Q1'25).

Q1'26 Outlook Notes

- Net interest expense ~\$19M
- Avg. share count of 239M
- Tax rate of 17.5%

Appendix & Reconciliations



Historical segment financials (as-reported)

| Revenue (\$MMs) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|----------------------------|--------------|--------------|--------------|--------------|----------------|--------------|--------------|--------------|--------------|----------------|--------------|--------------|--------------|--------------|----------------|
| AECO | \$288 | \$264 | \$270 | \$289 | \$1,111 | \$339 | \$300 | \$306 | \$414 | \$1,359 | \$335 | \$350 | \$358 | \$454 | \$1,499 |
| Field Systems | 480 | 541 | 495 | 452 | 1,968 | 419 | 379 | 375 | 363 | 1,536 | 359 | 393 | 409 | 379 | 1,539 |
| Transportation & Logistics | 147 | 189 | 192 | 192 | 720 | 195 | 192 | 195 | 207 | 789 | 146 | 133 | 134 | 136 | 549 |
| TOTAL | \$915 | \$994 | \$957 | \$932 | \$3,799 | \$953 | \$871 | \$876 | \$983 | \$3,683 | \$841 | \$876 | \$901 | \$970 | \$3,587 |

| Operating Income (\$MMs) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| AECO | \$95 | \$62 | \$78 | \$93 | \$329 | \$127 | \$79 | \$89 | \$169 | \$464 | \$92 | \$106 | \$114 | \$200 | \$512 |
| Field Systems | 137 | 176 | 165 | 125 | 603 | 98 | 110 | 124 | 110 | 442 | 107 | 121 | 137 | 114 | 478 |
| Transportation & Logistics | 20 | 27 | 34 | 38 | 118 | 36 | 36 | 41 | 42 | 155 | 26 | 29 | 35 | 31 | 121 |
| Unallocated Corporate | (27) | (34) | (25) | (30) | (116) | (27) | (30) | (29) | (37) | (123) | (26) | (33) | (31) | (32) | (123) |
| TOTAL | \$226 | \$231 | \$251 | \$227 | \$935 | \$234 | \$194 | \$225 | \$284 | \$937 | \$198 | \$223 | \$254 | \$313 | \$988 |

| Operating Income Margin % | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| AECO | 33.1% | 23.6% | 28.9% | 32.4% | 29.6% | 37.4% | 26.4% | 29.1% | 40.8% | 34.1% | 27.3% | 30.4% | 31.8% | 44.1% | 34.2% |
| Field Systems | 28.6% | 32.5% | 33.3% | 27.7% | 30.7% | 23.4% | 28.9% | 33.0% | 30.4% | 28.8% | 29.7% | 30.8% | 33.4% | 30.0% | 31.1% |
| Transportation & Logistics | 13.8% | 14.1% | 17.5% | 19.6% | 16.4% | 18.6% | 18.7% | 21.0% | 20.3% | 19.7% | 17.9% | 21.6% | 25.8% | 22.9% | 21.9% |
| TOTAL | 24.7% | 23.2% | 26.2% | 24.3% | 24.6% | 24.6% | 22.3% | 25.7% | 28.8% | 25.4% | 23.6% | 25.4% | 28.2% | 32.3% | 27.5% |

Note: Figures may vary due to rounding.



Historical revenue growth metrics (as-reported)

| AECO | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Organic | 17% | 15% | 15% | 14% | 15% | 18% | 14% | 13% | 43% | 22% | 0% | 16% | 17% | 8% | 10% |
| Acquisitions | 5% | 6% | 4% | 1% | 4% | 0% | 0% | 1% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| Divestitures | 0% | -1% | -1% | -1% | -1% | -1% | -1% | -1% | -1% | -1% | 0% | 0% | 0% | 0% | 0% |
| Foreign Currency | -3% | -1% | 1% | 1% | 0% | +1% | 0% | 1% | 1% | 1% | -1% | 1% | 0% | 2% | 0% |
| TOTAL | 19% | 19% | 19% | 15% | 18% | 18% | 13% | 14% | 43% | 22% | -1% | 17% | 17% | 10% | 10% |

| Field Systems | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|------------------|-------------|------------|------------|------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|-----------|-----------|-----------|
| Organic | -11% | -3% | -5% | -2% | -6% | -12% | -6% | -2% | 3% | -4% | 5% | 3% | 8% | 3% | 5% |
| Acquisitions | 0% | 0% | 0% | 0% | 0% | 0% | 2% | 2% | 2% | 1% | 2% | 0% | 0% | 0% | 1% |
| Divestitures | -7% | -3% | 0% | -1% | -3% | -1% | -26% | -24% | -25% | -19% | -21% | 0% | 0% | 0% | -6% |
| Foreign Currency | -1% | 0% | 0% | 1% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 1% | 1% | 1% | 0% |
| TOTAL | -19% | -6% | -5% | -2% | -9% | -13% | -30% | -24% | -20% | -22% | -14% | 4% | 9% | 4% | 0% |

| Transportation & Logistics | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|----------------------------|------------|------------|------------|------------|------------|------------|-----------|-----------|-----------|------------|-------------|-------------|-------------|-------------|-------------|
| Organic | 1% | 6% | 9% | 2% | 4% | 4% | 3% | 3% | 9% | 5% | 1% | 5% | 3% | -1% | 2% |
| Acquisitions | 0% | 27% | 29% | 30% | 21% | 29% | 0% | 0% | 0% | 6% | 2% | 2% | 2% | 2% | 2% |
| Divestitures | -5% | -3% | -1% | 0% | -2% | -1% | -1% | -1% | 0% | -1% | -26% | -39% | -37% | -37% | -35% |
| Foreign Currency | -1% | 0% | 1% | 1% | 0% | 0% | 0% | 0% | -1% | 0% | -2% | 1% | 1% | 2% | 1% |
| TOTAL | -5% | 30% | 38% | 33% | 23% | 32% | 2% | 2% | 8% | 10% | -25% | -31% | -31% | -34% | -30% |

| Total Trimble | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|------------------|------------|-----------|-----------|-----------|-----------|-----------|-------------|------------|-----------|------------|-------------|-----------|-----------|------------|------------|
| Organic | -3% | 3% | 2% | 3% | 1% | 0% | 1% | 3% | 17% | 5% | 2% | 8% | 10% | 4% | 6% |
| Acquisitions | 1% | 6% | 6% | 5% | 4% | 5% | 1% | 1% | 1% | 2% | 1% | 1% | 0% | 0% | 1% |
| Divestitures | -5% | -3% | -1% | -1% | -2% | -1% | -14% | -13% | -13% | -10% | -14% | -9% | -8% | -7% | -10% |
| Foreign Currency | -1% | 0% | 1% | 1% | 0% | 0% | 0% | 0% | 0% | 0% | -1% | 1% | 1% | 2% | 1% |
| TOTAL | -8% | 6% | 8% | 9% | 3% | 4% | -12% | -9% | 5% | -3% | -12% | 1% | 3% | -1% | -3% |

Note: Figures may vary due to rounding.



Historical ARR growth metrics (as-reported)

| ARR (\$MMs) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 |
|----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| AECO | \$924 | \$985 | \$1,022 | \$1,067 | \$1,094 | \$1,164 | \$1,210 | \$1,269 | \$1,294 | \$1,360 | \$1,423 | \$1,475 |
| Field Systems | 273 | 283 | 290 | 289 | 304 | 308 | 328 | 341 | 358 | 358 | 386 | 409 |
| Transportation & Logistics | 451 | 614 | 624 | 626 | 631 | 641 | 649 | 649 | 525 | 492 | 501 | 508 |
| Total | \$1,648 | \$1,883 | \$1,935 | \$1,982 | \$2,029 | \$2,113 | \$2,187 | \$2,258 | \$2,176 | \$2,210 | \$2,310 | \$2,392 |

| Organic ARR Growth % | Q1-23 | Q2-23 | Q3-23 | Q4-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 |
|----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| AECO | 19% | 19% | 18% | 17% | 18% | 18% | 18% | 18% | 19% | 16% | 17% | 16% |
| Field Systems | 12% | 12% | 12% | 12% | 13% | 16% | 18% | 21% | 24% | 17% | 18% | 20% |
| Transportation & Logistics | 4% | 5% | 5% | 4% | 4% | 6% | 5% | 5% | 4% | 5% | 5% | 7% |
| Total | 13% | 14% | 13% | 13% | 13% | 14% | 14% | 14% | 15% | 13% | 14% | 14% |

Note: Figures may vary due to rounding.



Historical segment financials (as-adjusted)

| Agriculture (\$MMs) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue | \$146 | \$134 | \$119 | \$110 | \$508 | \$85 | NA | NA | NA | \$85 | NA | NA | NA | NA | \$0 |
| Operating Income | 56 | 42 | 40 | 33 | 171 | 8 | NA | NA | NA | 8 | NA | NA | NA | NA | 0 |
| Operating Margin | 38.3% | 31.5% | 33.8% | 29.8% | 33.6% | 9.8% | NA | NA | NA | 9.8% | NA | NA | NA | NA | 0.0% |

| Mobility (\$MMs) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue | \$77 | \$76 | \$80 | \$76 | \$310 | \$79 | \$74 | \$73 | \$72 | \$298 | \$23 | NA | NA | NA | \$23 |
| Operating Income | 8 | 5 | 8 | 7 | 28 | 9 | 9 | 10 | 8 | 35 | 0 | NA | NA | NA | 0 |
| Operating Margin | 10.2% | 7.0% | 9.9% | 9.3% | 9.1% | 11.2% | 12.1% | 13.2% | 10.8% | 11.8% | 0.0% | NA | NA | NA | 0.0% |

| 53rd Week (\$MMs) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|-------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue | NA | NA | NA | NA | NA | NA | NA | NA | \$90 | \$90 | NA | NA | NA | NA | \$0 |
| Operating Income | NA | NA | NA | NA | NA | NA | NA | NA | 62 | 62 | NA | NA | NA | NA | 0 |
| Operating Margin | NA | NA | NA | NA | NA | NA | NA | NA | 68.5% | 68.5% | NA | NA | NA | NA | 0.0% |

| Total Adjustments (\$MMs) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|---------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue | \$223 | \$210 | \$199 | \$186 | \$818 | \$164 | \$74 | \$73 | \$163 | \$474 | \$23 | NA | NA | NA | \$23 |
| Operating Income | 64 | 47 | 48 | 40 | 199 | 17 | 9 | 10 | 70 | 105 | 0 | NA | NA | NA | 0 |
| Operating Margin | 28.6% | 22.6% | 24.2% | 21.4% | 24.3% | 10.5% | 12.1% | 13.2% | 42.9% | 22.3% | 0.0% | NA | NA | NA | 0.0% |

Note: As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.

Note: Figures may vary due to rounding.



Historical segment financials (as-adjusted)

| Revenue (as-adjusted) (\$MMs) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|-------------------------------|--------------|--------------|--------------|--------------|----------------|--------------|--------------|--------------|--------------|----------------|--------------|--------------|--------------|--------------|----------------|
| AECO | \$288 | \$264 | \$270 | \$289 | \$1,111 | \$339 | \$300 | \$306 | \$338 | \$1,283 | \$335 | \$350 | \$358 | \$454 | \$1,499 |
| Field Systems | 334 | 407 | 376 | 342 | 1,460 | 334 | 379 | 375 | 359 | 1,447 | 359 | 393 | 409 | 379 | 1,539 |
| Transportation & Logistics | 70 | 112 | 113 | 115 | 410 | 116 | 117 | 122 | 123 | 479 | 123 | 133 | 134 | 136 | 527 |
| TOTAL | \$692 | \$784 | \$759 | \$746 | \$2,981 | \$790 | \$796 | \$803 | \$821 | \$3,210 | \$818 | \$876 | \$901 | \$970 | \$3,565 |

| Operating Income (as-adjusted) (\$MMs) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| AECO | \$95 | \$62 | \$78 | \$93 | \$329 | \$127 | \$79 | \$89 | \$105 | \$400 | \$92 | \$106 | \$114 | \$200 | \$512 |
| Field Systems | 81 | 134 | 125 | 92 | 432 | 90 | 110 | 124 | 112 | 436 | 107 | 121 | 137 | 114 | 478 |
| Transportation & Logistics | 12 | 21 | 26 | 30 | 90 | 27 | 27 | 31 | 30 | 116 | 26 | 29 | 35 | 31 | 121 |
| Unallocated Corporate | (27) | (34) | (25) | (30) | (116) | (27) | (30) | (29) | (34) | (120) | (26) | (33) | (31) | (32) | (123) |
| TOTAL | \$162 | \$184 | \$203 | \$187 | \$736 | \$217 | \$185 | \$215 | \$214 | \$832 | \$198 | \$223 | \$254 | \$313 | \$988 |

| Operating Income Margin % (as-adjusted) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| AECO | 33.1% | 23.6% | 28.9% | 32.4% | 29.6% | 37.4% | 26.4% | 29.1% | 31.2% | 31.2% | 27.3% | 30.4% | 31.8% | 44.1% | 34.2% |
| Field Systems | 24.4% | 32.9% | 33.1% | 27.0% | 29.6% | 26.9% | 28.9% | 33.0% | 31.2% | 30.1% | 29.7% | 30.8% | 33.4% | 30.0% | 31.1% |
| Transportation & Logistics | 17.8% | 18.9% | 22.9% | 26.4% | 21.9% | 23.6% | 23.0% | 25.7% | 24.2% | 24.1% | 21.2% | 21.5% | 25.8% | 22.9% | 22.9% |
| TOTAL | 23.4% | 23.4% | 26.7% | 25.0% | 24.7% | 27.5% | 23.3% | 26.8% | 26.1% | 25.9% | 24.2% | 25.4% | 28.2% | 32.3% | 27.7% |

Note: As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.

Note: Figures may vary due to rounding.



Historical revenue growth metrics (as-adjusted)

| AECO (as-adjusted) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|--------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Organic | 17% | 15% | 15% | 14% | 15% | 18% | 14% | 13% | 17% | 16% | 0% | 16% | 17% | 32% | 16% |
| Acquisitions | 5% | 6% | 4% | 1% | 4% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| Divestitures | -1% | -1% | -1% | -1% | -1% | -1% | -1% | -1% | -1% | -1% | 0% | 0% | 0% | 0% | 0% |
| Foreign Currency | -3% | -1% | 1% | 1% | 0% | 0% | 0% | 0% | 0% | 0% | -1% | 1% | 1% | 2% | 1% |
| TOTAL | 19% | 19% | 19% | 15% | 18% | 18% | 13% | 14% | 17% | 16% | -1% | 17% | 17% | 34% | 17% |

| Field Systems (as-adjusted) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|-----------------------------|-------------|------------|------------|-----------|------------|-----------|------------|------------|-----------|------------|-----------|-----------|-----------|-----------|-----------|
| Organic | -10% | 0% | -3% | 2% | -3% | 1% | -8% | -2% | 2% | -2% | 6% | 3% | 8% | 4% | 5% |
| Acquisitions | 0% | 0% | 0% | 0% | 0% | 0% | 3% | 2% | 4% | 2% | 3% | 0% | 0% | 0% | 1% |
| Divestitures | -10% | -4% | -1% | -2% | -4% | -1% | -1% | -1% | -1% | -1% | -1% | 0% | 0% | 0% | 0% |
| Foreign Currency | -1% | 0% | 1% | 1% | 0% | 0% | 0% | 0% | 0% | 0% | -1% | 1% | 1% | 1% | 1% |
| TOTAL | -21% | -4% | -2% | 1% | -7% | 0% | -7% | -1% | 5% | -1% | 8% | 4% | 9% | 6% | 6% |

| Transportation & Logistics (as-adjusted) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|--|------------|------------|------------|------------|------------|------------|-----------|-----------|-----------|------------|-----------|------------|------------|------------|------------|
| Organic | 4% | 6% | 8% | 5% | 6% | 7% | 7% | 10% | 8% | 8% | 5% | 8% | 4% | 4% | 5% |
| Acquisitions | 0% | 56% | 61% | 62% | 44% | 62% | 0% | 0% | 0% | 11% | 3% | 3% | 3% | 3% | 3% |
| Divestitures | -9% | -7% | -3% | -2% | -5% | -3% | -2% | -1% | -1% | -1% | 0% | 0% | 0% | 0% | 0% |
| Foreign Currency | -1% | -1% | 1% | 1% | 0% | 0% | -1% | 0% | -1% | 0% | -2% | 2% | 3% | 4% | 2% |
| TOTAL | -7% | 55% | 67% | 66% | 44% | 66% | 4% | 8% | 7% | 17% | 6% | 13% | 10% | 11% | 10% |

| Total Trimble (as-adjusted) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|-----------------------------|------------|-----------|------------|------------|-----------|------------|-----------|-----------|------------|-----------|-----------|------------|------------|------------|------------|
| Organic | 0% | 5% | 4% | 7% | 4% | 8% | 1% | 5% | 9% | 6% | 3% | 9% | 11% | 16% | 10% |
| Acquisitions | 2% | 7% | 7% | 7% | 6% | 6% | 1% | 1% | 2% | 3% | 2% | 0% | 0% | 0% | 1% |
| Divestitures | -7% | -3% | -1% | -1% | -3% | -1% | -1% | -1% | -1% | -1% | 0% | 0% | 0% | 0% | 0% |
| Foreign Currency | -2% | 0% | 1% | 1% | 0% | 0% | 0% | 0% | 0% | 0% | -1% | 1% | 1% | 2% | 1% |
| TOTAL | -7% | 9% | 12% | 13% | 6% | 14% | 2% | 6% | 10% | 8% | 4% | 10% | 12% | 18% | 11% |

Note: As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.

Note: Figures may vary due to rounding.



Historical ARR growth metrics (as-adjusted)

| ARR (\$MMs) | Q1-23 | Q2-23 | Q3-23 | Q4-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 |
|----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| AECO | \$924 | \$985 | \$1,022 | \$1,067 | \$1,094 | \$1,164 | \$1,210 | \$1,269 | \$1,294 | \$1,360 | \$1,423 | \$1,475 |
| Field Systems | 255 | 266 | 274 | 281 | 288 | 308 | 328 | 341 | 358 | 358 | 386 | 409 |
| Transportation & Logistics | 242 | 405 | 411 | 420 | 425 | 435 | 444 | 446 | 459 | 492 | 501 | 508 |
| Total | \$1,421 | \$1,656 | \$1,707 | \$1,768 | \$1,807 | \$1,908 | \$1,981 | \$2,056 | \$2,111 | \$2,210 | \$2,310 | \$2,392 |

| Organic ARR Growth % | Q1-23 | Q2-23 | Q3-23 | Q4-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 |
|----------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| AECO | 19% | 19% | 18% | 17% | 18% | 18% | 18% | 18% | 19% | 16% | 17% | 16% |
| Field Systems | 12% | 12% | 13% | 15% | 14% | 17% | 19% | 21% | 25% | 17% | 18% | 20% |
| Transportation & Logistics | 7% | 9% | 7% | 7% | 10% | 9% | 9% | 8% | 7% | 8% | 7% | 7% |
| Total | 15% | 16% | 15% | 15% | 16% | 16% | 16% | 16% | 17% | 14% | 15% | 14% |

Note: As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.

Note: Figures may vary due to rounding.



As-adjusted reconciliation

| \$ in MM\$ | Q1-23 | Q2-23 | Q3-23 | Q4-23 | FY-23 | Q1-24 | Q2-24 | Q3-24 | Q4-24 | FY-24 | Q1-25 | Q2-25 | Q3-25 | Q4-25 | FY-25 |
|---|-------|-------|-------|-------|---------|-------|-------|-------|-------|---------|-------|-------|-------|-------|---------|
| Revenue, As-Reported | \$915 | \$994 | \$957 | \$932 | \$3,799 | \$953 | \$871 | \$876 | \$983 | \$3,683 | \$841 | \$876 | \$901 | \$970 | \$3,587 |
| Less: Agriculture | (146) | (134) | (119) | (110) | (508) | (85) | NA | NA | NA | (85) | NA | NA | NA | NA | 0 |
| Less: Mobility | (77) | (76) | (80) | (76) | (310) | (79) | (74) | (73) | (72) | (298) | (23) | NA | NA | NA | (23) |
| Less: 53rd Week | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (90) | (90) | NA | NA | NA | NA | 0 |
| Revenue, As-Adjusted | \$692 | \$784 | \$759 | \$746 | \$2,981 | \$790 | \$796 | \$803 | \$821 | \$3,210 | \$818 | \$876 | \$901 | \$970 | \$3,565 |
| GAAP Operating Income, As-Reported | \$137 | \$94 | \$121 | \$97 | \$449 | \$109 | \$62 | \$117 | \$174 | \$461 | \$98 | \$128 | \$151 | \$216 | \$592 |
| Add: Amort. of purchased intangible assets | 35 | 62 | 59 | 57 | 212 | 55 | 54 | 45 | 45 | 199 | 42 | 43 | 44 | 44 | 172 |
| Add: Acquisition / divestiture items | 7 | 27 | 22 | 17 | 72 | 24 | 34 | 17 | 6 | 82 | 9 | 3 | 1 | 6 | 19 |
| Add: Stock-based comp. / deferred comp. | 35 | 42 | 38 | 36 | 151 | 39 | 38 | 38 | 49 | 164 | 38 | 41 | 37 | 37 | 151 |
| Add: Restructuring and other costs | 12 | 7 | 11 | 20 | 50 | 8 | 6 | 8 | 11 | 32 | 12 | 8 | 22 | 11 | 54 |
| Non-GAAP Operating Income, As-Reported | \$226 | \$231 | \$251 | \$227 | \$935 | \$234 | \$194 | \$225 | \$284 | \$937 | \$198 | \$223 | \$254 | \$313 | \$988 |
| Less: Agriculture Non-GAAP Operating Income | (56) | (42) | (40) | (33) | (171) | (8) | NA | NA | NA | (8) | 0 | NA | NA | NA | 0 |
| Less: Mobility Non-GAAP Operating Income | (8) | (5) | (8) | (7) | (28) | (9) | (9) | (10) | (8) | (35) | 0 | NA | NA | NA | 0 |
| Less: 53rd Week Non-GAAP Operating Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (62) | (62) | 0 | NA | NA | NA | 0 |
| Non-GAAP Operating Income, As-Adjusted | \$162 | \$184 | \$203 | \$187 | \$736 | \$217 | \$185 | \$215 | \$214 | \$832 | \$198 | \$223 | \$254 | \$313 | \$988 |
| Non-GAAP Operating Income, As-Reported | \$226 | \$231 | \$251 | \$227 | \$935 | \$234 | \$194 | \$225 | \$284 | \$937 | \$198 | \$223 | \$254 | \$313 | \$988 |
| Add: Depreciation & cloud computing amort. | 11 | 12 | 12 | 11 | 47 | 11 | 12 | 12 | 15 | 49 | 12 | 12 | 12 | 12 | 49 |
| Add: Equity Method Income | 11 | 8 | 5 | 4 | 28 | 6 | 8 | 1 | 0 | 14 | 2 | 5 | 3 | 0 | 9 |
| Adjusted EBITDA, As-Reported | \$249 | \$251 | \$268 | \$241 | \$1,010 | \$251 | \$214 | \$237 | \$298 | \$1,000 | \$212 | \$240 | \$269 | \$325 | \$1,046 |
| Less: Agriculture EBITDA | (57) | (43) | (41) | (33) | (174) | (8) | NA | NA | NA | (8) | 0 | NA | NA | NA | 0 |
| Less: Mobility EBITDA | (8) | (6) | (8) | (8) | (30) | (10) | (10) | (10) | (8) | (37) | 0 | NA | NA | NA | 0 |
| Less: 53rd Week EBITDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (62) | (62) | 0 | NA | NA | NA | 0 |
| Adjusted EBITDA, As-Adjusted | \$184 | \$203 | \$219 | \$201 | \$806 | \$233 | \$204 | \$227 | \$228 | \$893 | \$212 | \$240 | \$269 | \$325 | \$1,046 |

Note: Non-GAAP measures, which we use along with a corresponding reconciliation to the nearest comparable GAAP measures, can be found on our website at <http://investor.trimble.com>.

Note: As-adjusted figures exclude the financial results from the agriculture business (divested in Q2'24), mobility business (divested in Q1'25), and the 53rd week of fiscal 2024.

Note: Figures may vary due to rounding.