

# 1<sup>st</sup> Quarter 2026 Results

## 1<sup>st</sup> Quarter 2026 Sales

\$24.1B

Worldwide increased ▲  
9.9%

Excluding the impact of  
translational currency  
Stelara impacted results by ~ (540) basis points

Worldwide increased ▲  
6.4%<sup>1</sup>

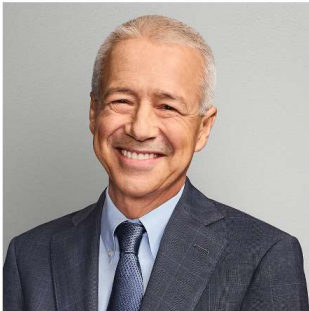
Diluted earnings  
per share (EPS)

\$2.14

## Adjusted diluted earnings per share<sup>1</sup>

\$2.70

Worldwide decreased ▼  
(2.5)%



**Joaquin Duato**  
Chairman & Chief  
Executive Officer  
Johnson & Johnson

“ Johnson & Johnson had a strong start to 2026 and is delivering on its promise for a year of accelerated growth and impact. The depth and strength of our portfolio and pipeline is unrivaled and our relentless focus on innovation delivered multiple game-changing approvals this quarter, including ICOTYDE in the U.S. for moderate to severe plaque psoriasis and VARIPULSE Pro in Europe. These advancements have the potential to transform patient outcomes and create sustainable, long-term value for shareholders. ”

\$15.4  
billion

## Worldwide Innovative Medicine sales

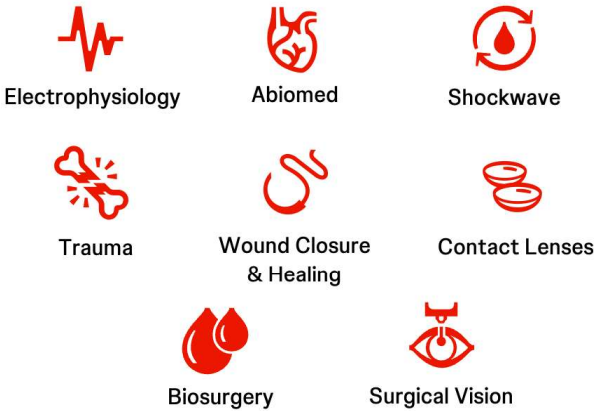
Innovative Medicine worldwide reported sales increased 11.2% or 7.4% operationally<sup>2</sup>. Stelara impacted results<sup>2</sup> by ~ (920) basis points. Primary operational drivers:



\$8.6  
billion

## Worldwide MedTech sales

MedTech worldwide reported sales increased 7.7% or 4.6% operationally<sup>2</sup>. Primary operational drivers:



For full financial data, non-GAAP reconciliations and cautionary statements, please refer to Johnson & Johnson's earnings release issued on April 14, 2026 available at <https://www.investor.jnj.com/financials/quarterly-results/default.aspx>

<sup>1</sup> Non-GAAP financial measure; non-GAAP financial measures should not be considered replacements for, and should be read together with, the most comparable GAAP financial measures.

<sup>2</sup> Non-GAAP measure; excludes the impact of translational currency.

Note: Values may be rounded

Caution Concerning Forward-Looking Statements: This document contains "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995 regarding future operating and financial performance. You are cautioned not to rely on these forward-looking statements, which are based on current expectations of future events. For important information about the risks and uncertainties that could cause actual results to vary materially from the assumptions, expectations, and projections expressed in any forward-looking statements, review the "Note to Investors Concerning Forward-Looking Statements" included in the Johnson & Johnson earnings release issued on April 14, 2026 as well as the most recently filed Johnson & Johnson Reports on Forms 10-K and 10-Q. Johnson & Johnson does not undertake to update any forward-looking statement as a result of new information or future events or developments.

# 1<sup>st</sup> Quarter 2026 Earnings Call

April 14, 2026

# Cautionary note on Forward-looking statements

This presentation contains “forward-looking statements” as defined in the Private Securities Litigation Reform Act of 1995 regarding, among other things: future operating and financial performance, product development, and market position and business strategy. The viewer is cautioned not to rely on these forward-looking statements. These statements are based on current expectations of future events. If underlying assumptions prove inaccurate or known or unknown risks or uncertainties materialize, actual results could vary materially from the expectations and projections of Johnson & Johnson. Risks and uncertainties include, but are not limited to: economic factors, such as interest rate and currency exchange rate fluctuations or changes to applicable laws and regulations; competition, including technological advances, new products and patents attained by competitors; challenges inherent in new product research and development, including uncertainty of clinical success and obtaining regulatory approvals; uncertainty of commercial success for new and existing products; challenges to patents; the impact of patent expirations; the ability of the Company to successfully execute strategic plans, including restructuring plans; the impact of business combinations and divestitures; manufacturing difficulties or delays, internally or within the supply chain; product efficacy or safety concerns resulting in product recalls or regulatory action; significant adverse litigation or government action, including related to product liability claims; changes to applicable laws and regulations, including tax laws and global health care reforms; trends toward health care cost containment; changes in behavior and spending patterns of purchasers of health care products and services; financial instability of international economies and legal systems and sovereign risk; increased scrutiny of the health care industry by government agencies; and the Company's ability to successfully separate the Company's Orthopaedics business and realize the anticipated benefits from the planned separation. A further list and descriptions of these risks, uncertainties and other factors can be found in Johnson & Johnson's most recent Annual Report on Form 10-K, including in the sections captioned “Cautionary Note Regarding Forward-Looking Statements” and “Item 1A. Risk Factors,” and in Johnson & Johnson's subsequent Quarterly Reports on Form 10-Q and other filings with the Securities and Exchange Commission. Copies of these filings are available online at [www.sec.gov](http://www.sec.gov), [www.jnj.com](http://www.jnj.com), [investor.jnj.com](http://investor.jnj.com), or on request from Johnson & Johnson. Any forward-looking statement made in this release speaks only as of the date of this release. Johnson & Johnson does not undertake to update any forward-looking statement as a result of new information or future events or developments.

# Cautionary note on Non-GAAP financial measures

This presentation refers to certain non-GAAP financial measures. These non-GAAP financial measures should not be considered replacements for, and should be read together with, the most comparable GAAP financial measures.

A reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures can be found in the accompanying financial schedules of the earnings release and the Investor Relations section of the Company's website.

# Strategic partnerships, collaborations & licensing arrangements

During the course of this presentation, we will discuss a number of products and compounds developed in collaboration with strategic partners or licensed from other companies. The following is an acknowledgement of those relationships:

|              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|--------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Oncology     | IMBRUVICA developed in collaboration and co-marketed in the U.S. with Pharmacyclics, LLC, an AbbVie company; ZYTIGA licensed from BTG International Ltd.; VELCADE developed in collaboration with Millennium: The Takeda Oncology Company; DARZALEX and DARZALEX FASPRO licensed from Genmab A/S; BALVERSA licensed and discovered in collaboration with Astex Pharmaceuticals, Inc.; ERLEADA licensed from Regents of California and Memorial Sloan Kettering; CARVYKTI licensed and developed in collaboration with Legend Biotech USA Inc. and Legend Biotech Ireland Limited; AKEEGA licensed from TESARO, Inc., an oncology-focused business within GSK, and from BTG International Ltd.; RYBREVAANT developed under license with Genmab A/S; LAZCLUZE licensed from Yuhan Corporation; DuoBody platform licensed from Genmab A/S relates to several bispecific antibody programs; OMT animal platform licensed from OMT Inc. relates to several antibody programs; ENHANZE platform licensed from Halozyme Therapeutics, Inc.; bleximenib R&D co-funding agreement with Blackstone Life Sciences |
| Immunology   | REMICADE and SIMPONI/ SIMPONI ARIA marketing partners are Schering-Plough (Ireland) Company, a subsidiary of Merck & Co., Inc. and Mitsubishi Tanabe Pharma Corporation; TREMFYA discovered using MorphoSys AG antibody technology; ICOTYDE was discovered through a collaboration with Protagonist Therapeutics – Janssen retains exclusive rights to develop and commercialize for a broad range of indications; JNJ-4804 R&D co-funding agreement with Royalty Pharma plc                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Neuroscience | INVEGA SUSTENNA/ XEPLION/ INVEGA TRINZA/ TREVICTA/ INVEGA HAFYERA/ BYANLII are subject to a technology license agreement from Alkermes Pharma Ireland Limited, and RISPERDAL CONSTA developed in collaboration with Alkermes, Inc.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Other        | PREZCOBIX / REZOLSTA fixed-dose combination, SYMTUZA and ODEFSEY developed in collaboration with Gilead Sciences, Inc., and JULUCA and CABENUVA developed in collaboration with ViiV Healthcare UK., INVOKANA/ INVOKAMET/ VOKANAMET/ INVOKAMET XR fixed-dose combination licensed from Mitsubishi Tanabe Pharma Corporation; XARELTO co-developed with Bayer HealthCare AG; PROCIT/ EPREX licensed from Amgen Inc.; UPTRAVI license and supply agreement with Nippon Shinyaku (co-promotion in Japan), and OPSUMIT co-promotion agreement with Nippon Shinyaku in Japan                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

# Agenda

- 1 CEO Remarks
- 2 Sales performance and earnings review
- 3 Capital allocation and guidance update
- 4 Q&A



**Joaquin Duato**  
Chairman and  
Chief Executive Officer



**Joseph J. Wolk**  
Executive Vice President,  
Chief Financial Officer



**Jennifer Taubert**  
Executive Vice President,  
Worldwide Chairman,  
Innovative Medicine



**John Reed**  
Executive Vice President,  
Innovative Medicine, R&D



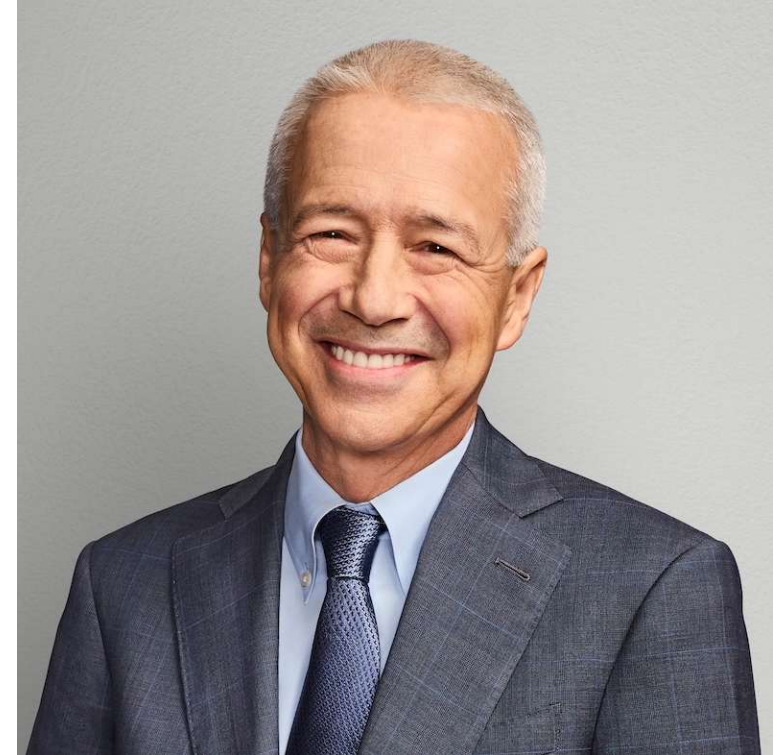
**Tim Schmid**  
Executive Vice President,  
Worldwide Chairman,  
MedTech



**Darren Snellgrove**  
Vice President,  
Investor Relations

# Joaquin Duato

Chairman and Chief Executive Officer

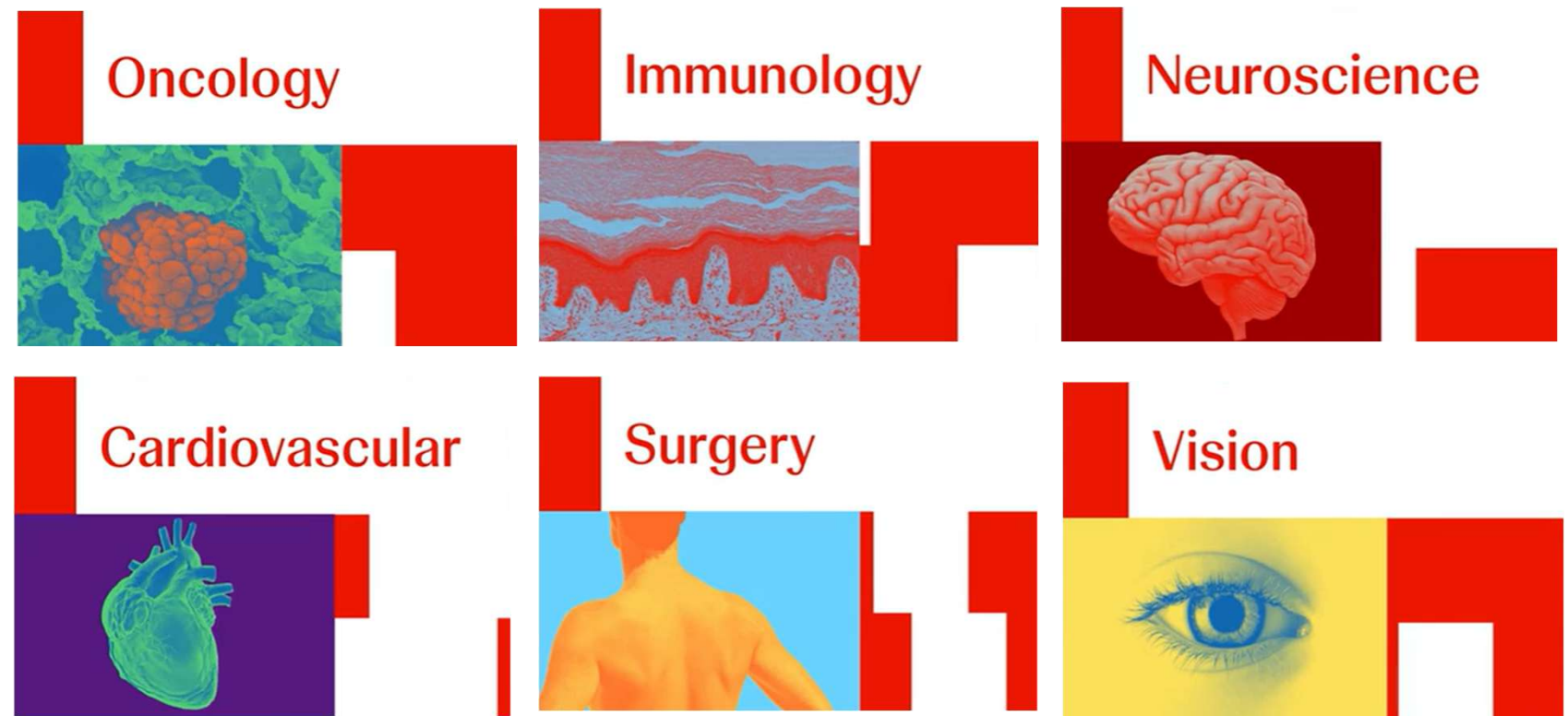


# Q1 Earnings Summary

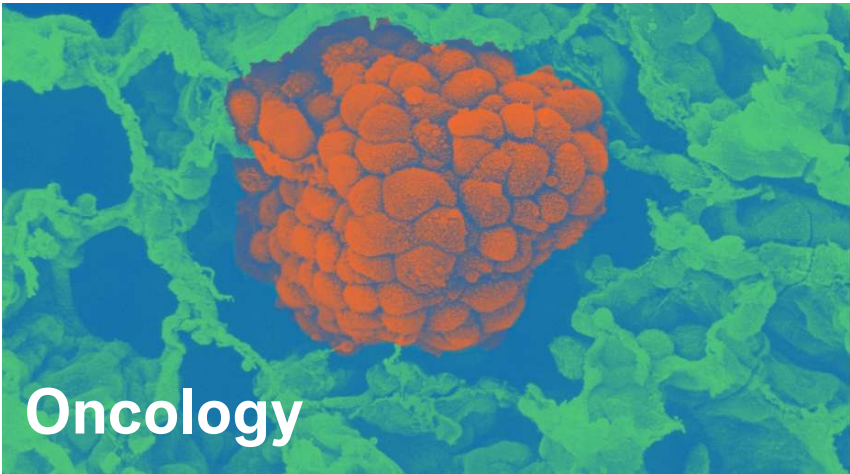
6.4%

operational sales  
growth<sup>1,2</sup>

## Six key businesses driving growth



# Innovative Medicine: 7.4% operational sales growth<sup>1,2</sup>





**Akeega**<sup>®</sup>  
(niraparib/abiraterone acetate)  
100mg/500mg tablets + 50mg/500mg tablets



**Balversa**<sup>™</sup>  
(erdafitinib) tablets



**CARVYKTI**<sup>®</sup>  
(ciltacabtagene autoleucel)  
CD19 CAR T-cell therapy



**DARZALEX Faspro**<sup>®</sup>  
(daratumumab and hyaluronidase-fihj)  
Injection for subcutaneous use: 1.120/100mg/100mg/mL



**Erleada**<sup>®</sup>  
(apalutamide)  
60mg tablets / 240mg tablet



**imbruvica**<sup>®</sup>  
(ibrutinib)



**inlexzo**<sup>™</sup>  
gemcitabine intravesical system



**RYBREVANT Faspro**<sup>™</sup> + **LAZCLUZE**<sup>™</sup>  
(amivantamab and hyaluronidase) (buzitinib)  
Subcutaneous injection 1.000 mg/10000 units / 1.240 mg/10000 units Tablets 120mg/100mg



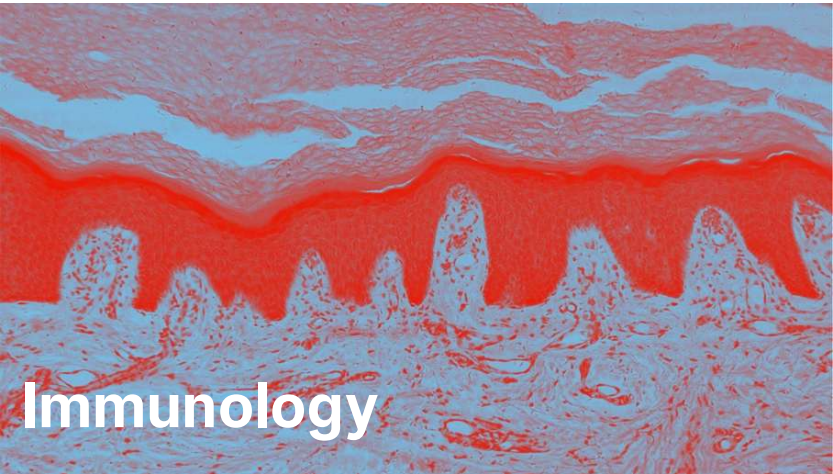
**TALVEY**<sup>™</sup>  
(talquetamab-tgvs)  
Injection for subcutaneous use: 2 mg/mL and 40 mg/mL



**TECVAYLI**<sup>™</sup>  
(teclistamab)



**Zytiga**<sup>®</sup>  
abiraterone acetate





**ICOTYDE**<sup>™</sup>  
(icotrokinra) tablets



**Tremfya**<sup>®</sup>  
(guselkumab)



**imaavy**<sup>™</sup>  
(nipocalimab-aahu)



**Simponi**<sup>®</sup>  
golimumab



**Simponi ARIA**<sup>®</sup>  
golimumab for infusion



**Remicade**<sup>®</sup>  
INFLIXIMAB



**Stelara**<sup>®</sup>  
(ustekinumab)





**CAPLYTA**<sup>®</sup>  
(lumateperone) capsules  
42 mg



**INVEGA SUSTENNA**<sup>®</sup>  
paliperidone palmitate  
extended-release injectable suspension



**INVEGA TRINZA**<sup>®</sup>  
paliperidone palmitate  
273 mg, 410 mg, 546 mg, 819 mg  
extended-release injectable suspension



**Spravato**<sup>™</sup>  
(esketamine)   
nasal spray



**INVEGA HAFYERA**<sup>™</sup>  
paliperidone palmitate  
1092mg, 1560mg  
extended-release injectable suspension

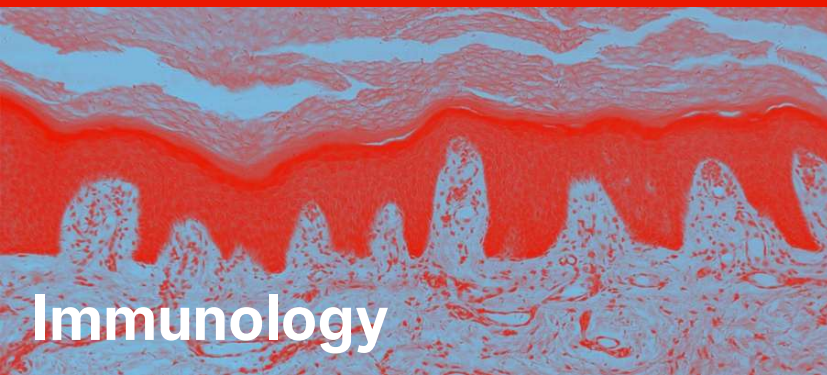
J&J

<sup>1</sup> Non-GAAP measure; excludes the impact of translational currency; see reconciliation schedules on the Investor Relations section of the [company's website](#)

<sup>2</sup> Includes an approximate (920) basis point headwind from STELARA

Note: Includes existing products and planned future launches

# ICOTYDE™ U.S. FDA approval brings new option for first-line systemic treatment of plaque psoriasis

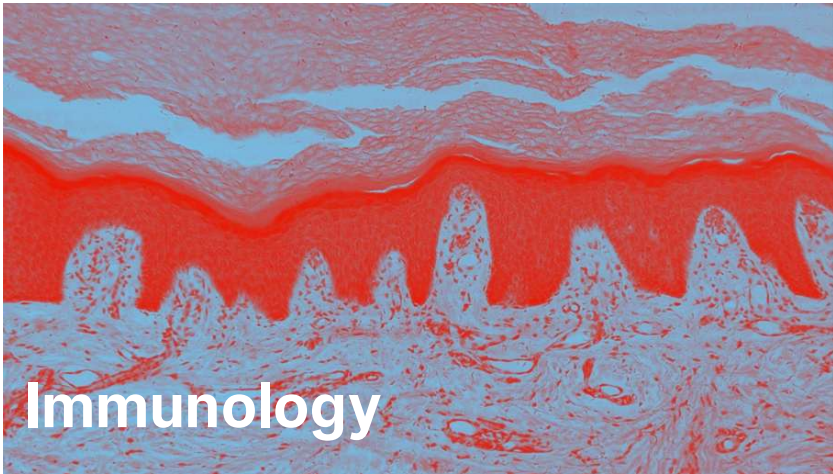
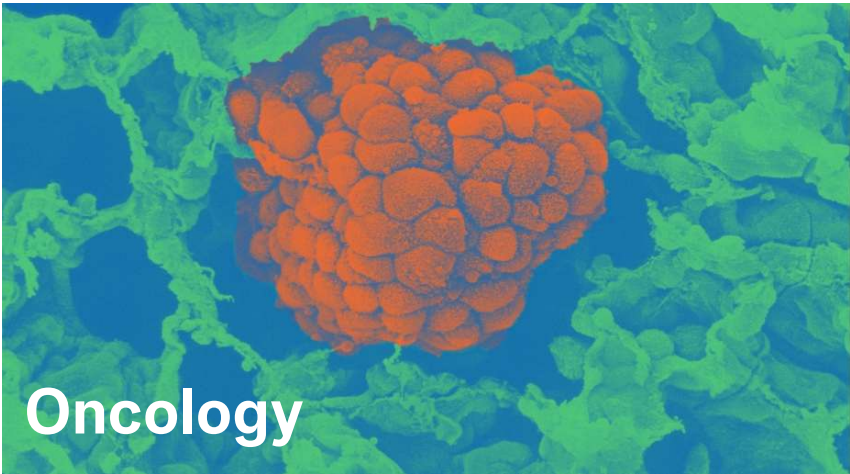


**First and only IL-23R targeted oral peptide to deliver complete skin clearance and favorable safety profile in a once-daily pill**

- ✓ Preferred first line systemic treatment for patients 12 and older with moderate to severe plaque psoriasis
- ✓ No mandatory TB test or lab monitoring
- ✓ Full launch occurred immediately on approval
- ✓ Potential to revolutionize how psoriatic disease is treated



# Innovative Medicine: 7.4% operational sales growth<sup>1,2</sup>





**Akeega**<sup>®</sup>  
(niraparib/abiraterone acetate)  
100mg/500mg tablets • 50mg/500mg tablets



**Balversa**<sup>™</sup>  
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CD19 CAR T-cell therapy



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**inlexzo**<sup>™</sup>  
gemcitabine intravesical system



**RYBREVANT Faspro**<sup>™</sup>  
(amivantamab and hyaluronidase)  
Subcutaneous injection: 1,000 mg/200,000 units, 1,200 mg/200,000 units



**LAZCLUZE**<sup>™</sup>  
(lazertinib)  
tablets / 240mg/480mg



**TALVEY**<sup>™</sup>  
(talquetamab-tgvs)  
Injection for subcutaneous use: 2 mg/mL and 40 mg/mL



**TECVAYLI**<sup>™</sup>  
(teclistamab)



**Zytiga**<sup>®</sup>  
abiraterone acetate



**ICOTYDE**<sup>™</sup>  
(icotrokinra) tablets



**Tremfya**<sup>®</sup>  
(guselkumab)



**imaavy**<sup>™</sup>  
(nipocalimab-aahu)



**Simponi**<sup>®</sup>  
golimumab



**Simponi ARIA**<sup>®</sup>  
golimumab for infusion



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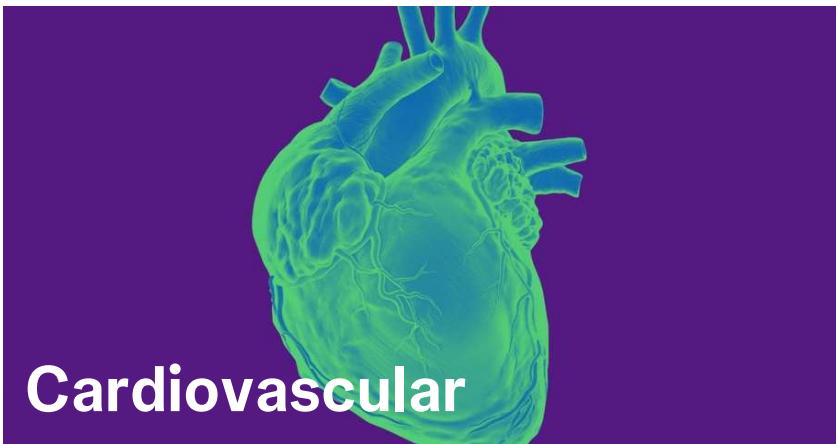
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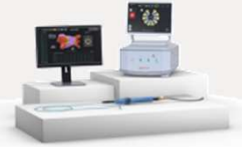
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<sup>2</sup> Includes an approximate (920) basis point headwind from STELARA

Note: Includes existing products and planned future launches

# MedTech: 4.6% operational sales growth<sup>1</sup>





**VARIPULSE™ Platform**



**Dual Energy THERMOCOOL  
SMARTTOUCH™ SF Catheter**



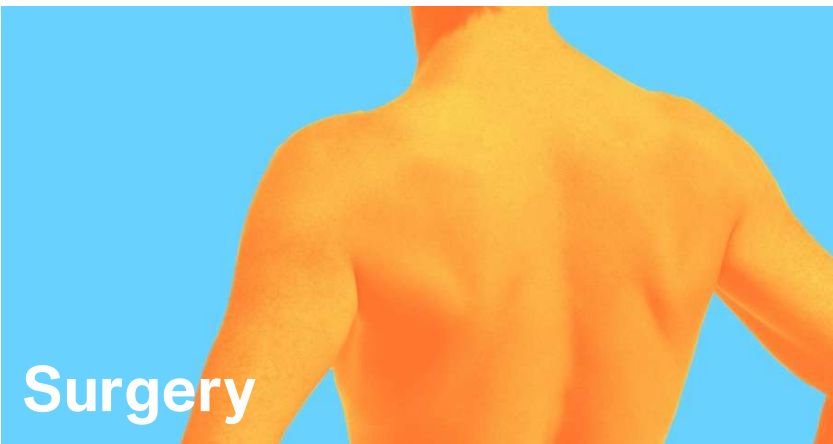
**Shockwave Intravascular  
Lithotripsy System**



**Impella® Heart  
Pump Technology**



**OMNYPULSE™  
Catheter**





**ETHICON™ 4000  
Surgical Stapler**



**MONARCH™  
Platform**



**OTTAVA™  
Robotic  
Surgical  
System**





**ACUVUE® OASYS 1-Day Family**



**TECNIS Odyssey™**



**TECNIS PureSee™**

**J&J** <sup>1</sup> Non-GAAP measure; excludes the impact of translational currency; see reconciliation schedules on the Investor Relations section of the [company's website](#)  
Note: Includes existing products and planned future launches

2026 will be a year  
of accelerated impact and  
growth

# Darren Snellgrove

Vice President,  
Investor Relations

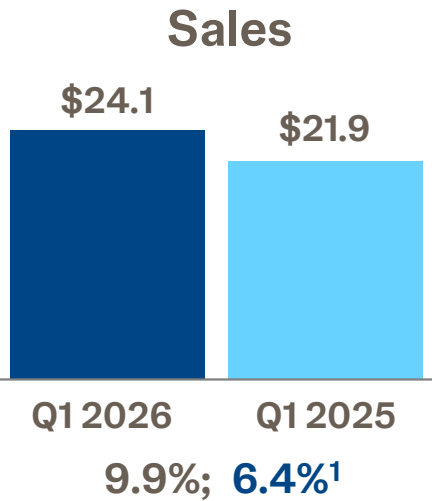


# 1<sup>st</sup> Quarter 2026 sales

| Dollars in billions<br>Regional sales results | Q1 2026 | Q1 2025 | % Change |                          |
|-----------------------------------------------|---------|---------|----------|--------------------------|
|                                               |         |         | Reported | Operational <sup>1</sup> |
| U.S.                                          | \$13.3  | \$12.3  | 8.3%     | 8.3%                     |
| Europe                                        | 5.8     | 5.1     | 14.5     | 2.7                      |
| Western Hemisphere<br>(ex U.S.)               | 1.3     | 1.2     | 10.8     | 2.5                      |
| Asia-Pacific, Africa                          | 3.6     | 3.3     | 8.5      | 6.1                      |
| International                                 | 10.7    | 9.6     | 11.9     | 3.9                      |
| Worldwide (WW)                                | \$24.1  | \$21.9  | 9.9%     | 6.4%                     |

# 1<sup>st</sup> Quarter 2026 financial highlights

Dollars in billions, except EPS  
Reported %; Operational %<sup>1</sup>



**J&J** <sup>1</sup> Non-GAAP measure; excludes the impact of translational currency; see reconciliation schedules on the Investor Relations section of the [company's website](#)

<sup>2</sup> Non-GAAP measure; excludes intangible amortization expense and special items; see reconciliation schedules on the Investor Relations section of the [company's website](#)

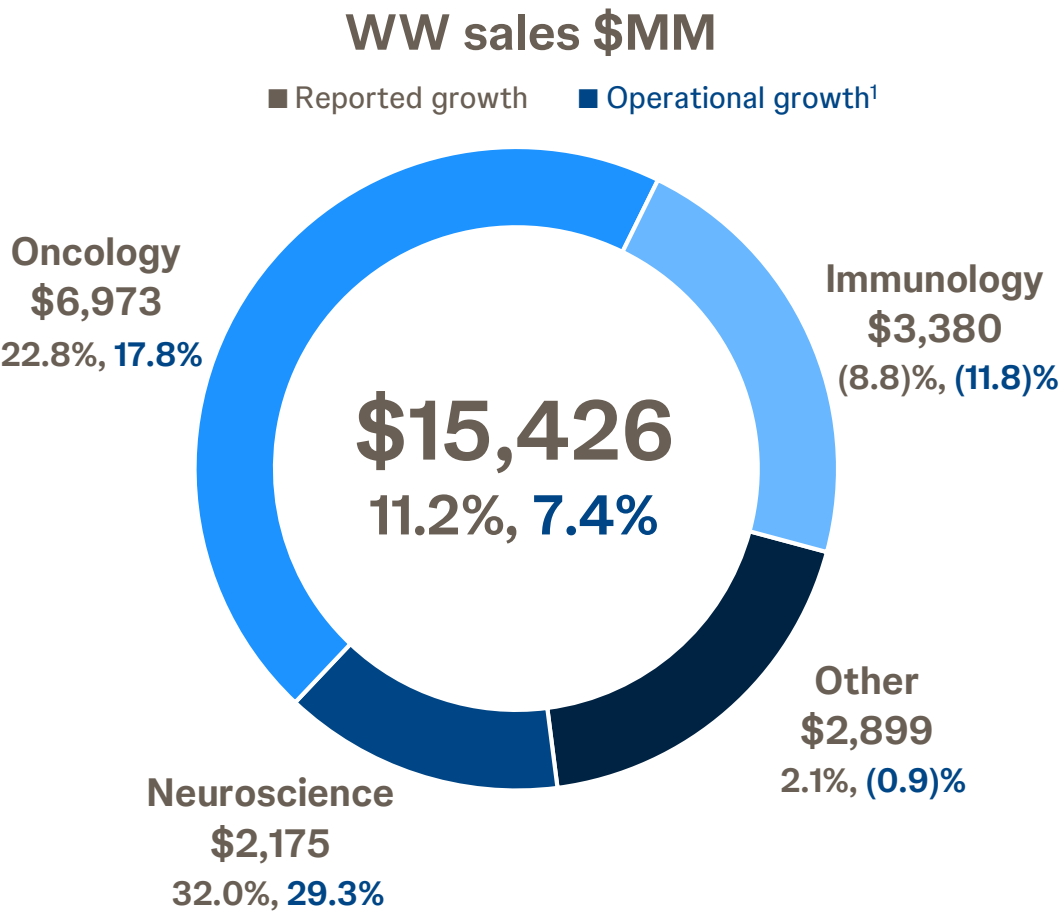
# Innovative Medicine highlights – 1<sup>st</sup> quarter 2026

Strong operational growth<sup>1</sup> of 7.4% driven primarily by Oncology and Neuroscience

Stelara impacted results<sup>1</sup> by ~(920) basis points

Reported: WW 11.2%, U.S. 9.6%, Int'l 13.4%

Operational<sup>1</sup>: WW 7.4%, U.S. 9.6%, Int'l 4.3%



## Key drivers of operational performance<sup>1</sup>

|              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|--------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Oncology     | <ul style="list-style-type: none"><li>DARZALEX increase primarily driven by strong share gains and market growth, partially offset by inventory dynamics</li><li>CARVYKTI increase driven by share gains and continued site expansion</li><li>TECVAYLI growth driven by launch uptake and share gains from expansion in the community setting and recent U.S. TECVAYLI + DARZALEX FASPRO approval</li><li>TALVEY growth driven by share gains from expansion in the community setting</li><li>RYBREVANT/LAZCLUZE growth driven by launch uptake and share gains</li><li>ERLEADA increase driven by continued share gains in mCSPC and market growth</li><li>IMBRUVICA decrease driven by share loss due to continued competitive pressure and unfavorable patient mix</li></ul> |
| Immunology   | <ul style="list-style-type: none"><li>TREMFYA growth due to share gains across all indications with significant IBD launch momentum and market growth</li><li>SIMPONI/SIMPONI ARIA and REMICADE decrease driven by share loss, biosimilar competition, and unfavorable patient mix, partially offset by market growth</li><li>STELARA decline driven by the impact of biosimilar competition, increasing adoption of novel classes, and unfavorable patient mix</li></ul>                                                                                                                                                                                                                                                                                                       |
| Neuroscience | <ul style="list-style-type: none"><li>SPRAVATO growth driven by continued increased physician and patient demand</li><li>CAPLYTA driven by strong continued momentum in the aMDD launch</li><li>INVEGA SUSTENNA / XEPLION / INVEGA TRINZA / TREVICTA increase primarily driven by favorable patient mix</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Other        | <ul style="list-style-type: none"><li>UPTRAVI increase driven by market and share growth, partially offset by inventory dynamics</li><li>OPSUMIT/OPSYNVI growth driven by share gains, market growth, and favorable patient mix</li><li>PREZISTA / PREZCOBIX / REZOLSTA / SYMTUZA increase driven by favorable patient mix</li><li>XARELTO decrease driven by continued share erosion</li></ul>                                                                                                                                                                                                                                                                                                                                                                                 |

Adjusted operational sales<sup>2</sup>: WW: 5.6%, U.S. 6.3%, Int'l 4.5%

J&J <sup>1</sup> Non-GAAP measure; excludes the impact of translational currency; see reconciliation schedules on the Investor Relations section of the [company's website](#)

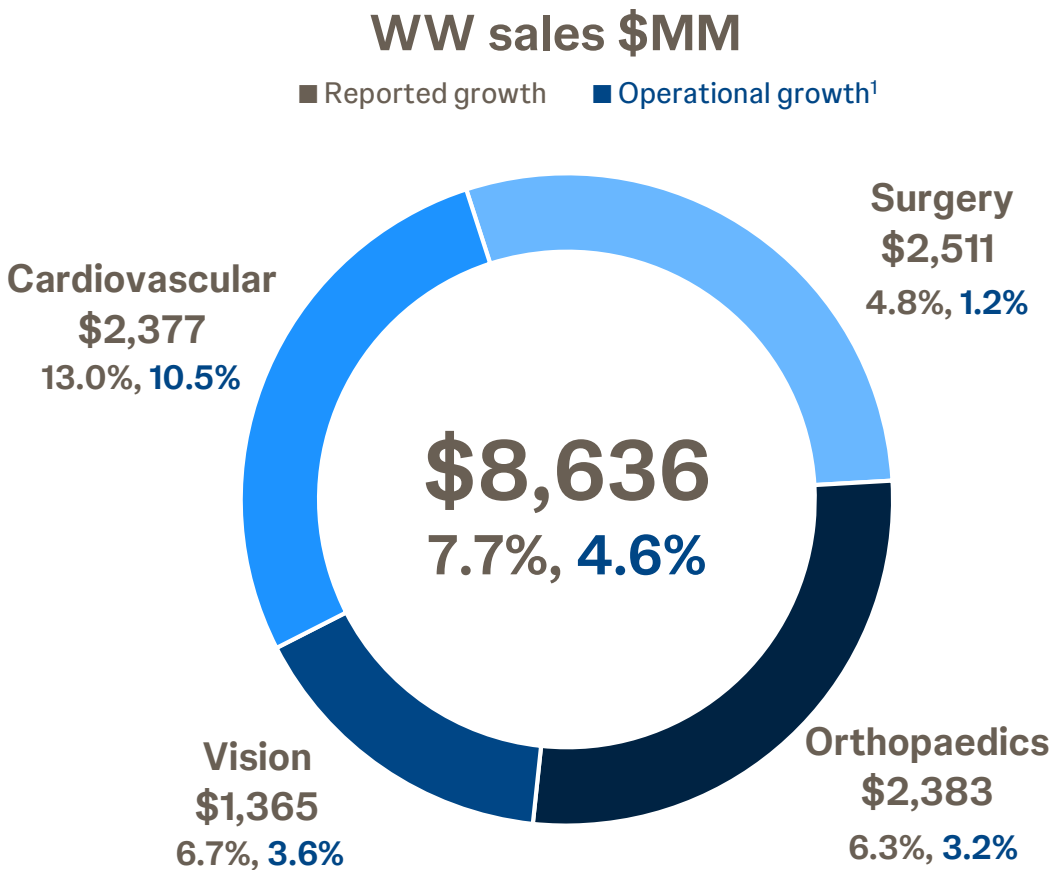
<sup>2</sup> Non-GAAP measure; excludes acquisitions and divestitures and translational currency; see reconciliation schedules on the Investor Relations section of the [company's website](#)

Note: Values may be rounded

# MedTech highlights – 1<sup>st</sup> quarter 2026

*Solid operational growth<sup>1</sup> of 4.6% due to commercial execution and innovation*

**Reported:** WW 7.7%, U.S. 5.9%, Int'l 9.7%  
**Operational<sup>1</sup>:** WW 4.6%, U.S. 5.9%, Int'l 3.2%



| Key drivers of operational performance <sup>1</sup> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|-----------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Cardiovascular                                      | <ul style="list-style-type: none"><li>• <b>Electrophysiology:</b> Increase driven by procedure growth, commercial execution, new product performance (VARIPULSE, TRUPULSE, NUVISION and CRYSTAL), and OUS inventory dynamics, partially offset by competitive pressures in PFA</li><li>• <b>Abiomed:</b> Double digit growth driven by continued strong adoption of Impella 5.5 and Impella CP</li><li>• <b>Shockwave:</b> Double digit growth driven by strong adoption of Coronary and Peripheral portfolios and new product launches (JAVELIN &amp; E8)</li></ul>                                                                                                                                                                 |
| Surgery                                             | <ul style="list-style-type: none"><li>• <b>Advanced:</b><ul style="list-style-type: none"><li>• <b>Biosurgery:</b> ~ +5% growth driven by continued strength of the portfolio and commercial execution, partially offset by the impact of the surgery transformation program and VBP in China</li><li>• <b>Endocutters:</b> ~ -3% due to competitive pressures and VBP in China</li><li>• <b>Energy:</b> ~ +2% increase driven by new product launches, partially offset by VBP in China</li></ul></li><li>• <b>General:</b> Increase primarily due to technology penetration and upgrades within our differentiated Wound Closure portfolio (Barbed &amp; PLUS Sutures) and market expansion, offset by OUS tender timing</li></ul> |
| Vision                                              | <ul style="list-style-type: none"><li>• <b>Contact Lenses/Other:</b> Increase driven by strong performance of the ACUVUE OASYS 1-Day family of products and strategic price actions, partially offset by inventory dynamics OUS</li><li>• <b>Surgical:</b> Growth driven by strength of recent product innovations, robust demand for premium IOLs, and strong commercial execution, partially offset by competitive pressures in the U.S.</li></ul>                                                                                                                                                                                                                                                                                 |
| Orthopaedics                                        | <p><b>Growth across all platforms primarily driven by new product launches and strong commercial execution:</b></p> <ul style="list-style-type: none"><li>• <b>Hips:</b> Increase driven by new product launches (EMPHASYS)</li><li>• <b>Knees:</b> Increase driven by strength of the ATTUNE portfolio, in part driven by pull through related to the VELYS Robotic assisted solutions</li><li>• <b>Trauma:</b> Growth driven by recently launched products (VOLT)</li><li>• <b>Spine, Sports &amp; Other:</b> New product innovations (TriAltis) and growth in shoulders, offset by competitive pressures and inventory dynamics</li></ul>                                                                                         |

**Adjusted operational sales<sup>2</sup>: WW 4.7%, U.S. 6.1%, Int'l 3.2%**

J&J

<sup>1</sup> Non-GAAP measure; excludes the impact of translational currency; see reconciliation schedules on the Investor Relations section of the [company's website](#)

<sup>2</sup> Non-GAAP measure; excludes acquisitions and divestitures and translational currency; see reconciliation schedules on the Investor Relations section of the [company's website](#)

Note: Values may be rounded

# Condensed consolidated statement of earnings

## 1<sup>st</sup> Quarter 2026

(Unaudited; Dollar and shares in millions except per share figures)

|                                                                            | 2026     |            | 2025     |            | % Increase<br>(Decrease) |
|----------------------------------------------------------------------------|----------|------------|----------|------------|--------------------------|
|                                                                            | Amount   | % to Sales | Amount   | % to Sales |                          |
| Sales to customers                                                         | \$24,062 | 100.0      | \$21,893 | 100.0      | 9.9                      |
| Cost of products sold                                                      | 8,106    | 33.7       | 7,357    | 33.6       | 10.2                     |
| Gross Profit                                                               | 15,956   | 66.3       | 14,536   | 66.4       | 9.8                      |
| Selling, marketing and administrative expenses                             | 6,034    | 25.1       | 5,112    | 23.3       | 18.0                     |
| Research and development expense                                           | 3,527    | 14.7       | 3,225    | 14.7       | 9.4                      |
| In-process research and development impairments                            | 36       | 0.1        | -        | -          |                          |
| Interest (income) expense, net                                             | 43       | 0.2        | (128)    | (0.6)      |                          |
| Other (income) expense, net                                                | 294      | 1.2        | (7,321)  | (33.4)     |                          |
| Restructuring                                                              | 32       | 0.1        | 17       | 0.1        |                          |
| Earnings before provision for taxes on income                              | 5,990    | 24.9       | 13,631   | 62.3       | (56.1)                   |
| Provision for taxes on income                                              | 755      | 3.1        | 2,632    | 12.1       | (71.3)                   |
| Net Earnings                                                               | \$5,235  | 21.8       | \$10,999 | 50.2       | (52.4)                   |
| Net earnings per share (Diluted)                                           | \$2.14   |            | \$4.54   |            | (52.9)                   |
| Average shares outstanding (Diluted)                                       | 2,445.2  |            | 2,423.8  |            |                          |
| Effective tax rate                                                         | 12.6%    |            | 19.3%    |            |                          |
| Adjusted earnings before provision for taxes and net earnings <sup>1</sup> |          |            |          |            |                          |
| Earnings before provision for taxes on income                              | \$7,821  | 32.5       | \$8,011  | 36.6       | (2.4)                    |
| Net earnings                                                               | \$6,614  | 27.5       | \$6,706  | 30.6       | (1.4)                    |
| Net earnings per share (Diluted)                                           | \$2.70   |            | \$2.77   |            | (2.5)                    |
| Effective tax rate                                                         | 15.4%    |            | 16.3%    |            |                          |

**J&J** <sup>1</sup> Non-GAAP measure; excludes intangible amortization expense and special items; see reconciliation schedules on the Investor Relations section of the [company's website](#)

# Adjusted earnings before provision for taxes on income by segment

## 1<sup>st</sup> Quarter 2026

(Unaudited; Dollar in millions)

### Innovative Medicine

|                                                 | 2026     |            | 2025     |            | % Increase<br>(Decrease) |
|-------------------------------------------------|----------|------------|----------|------------|--------------------------|
|                                                 | Amount   | % to Sales | Amount   | % to Sales |                          |
| Sales to customers                              | \$15,426 | 100.0      | \$13,873 | 100.0      | 11.2                     |
| Cost of products sold                           | 3,617    | 23.4       | 3,371    | 24.3       | 7.3                      |
| Gross Profit                                    | \$11,809 | 76.6       | 10,502   | 75.7       | 12.4                     |
| Selling, marketing and administrative expenses  | 2,918    | 18.9       | 2,261    | 16.3       | 29.1                     |
| Research and development expense                | 2,813    | 18.2       | 2,548    | 18.4       | 10.4                     |
| Other segment items <sup>1</sup>                | (43)     | (0.2)      | (204)    | (1.5)      |                          |
| Adjusted segment income before tax <sup>2</sup> | \$6,121  | 39.7       | 5,897    | 42.5       | 3.8                      |

### MedTech

|                                                 | 2026    |            | 2025   |            | % Increase<br>(Decrease) |
|-------------------------------------------------|---------|------------|--------|------------|--------------------------|
|                                                 | Amount  | % to Sales | Amount | % to Sales |                          |
| Sales to customers                              | \$8,636 | 100.0      | 8,020  | 100.0      | 7.7                      |
| Cost of products sold                           | 3,192   | 37.0       | 2,795  | 34.8       | 14.2                     |
| Gross Profit                                    | \$5,444 | 63.0       | 5,225  | 65.2       | 4.2                      |
| Selling, marketing and administrative expenses  | 2,906   | 33.6       | 2,656  | 33.1       | 9.4                      |
| Research and development expense                | 714     | 8.3        | 671    | 8.4        | 6.4                      |
| Other segment items <sup>1</sup>                | (98)    | (1.2)      | (182)  | (2.2)      |                          |
| Adjusted segment income before tax <sup>2</sup> | \$1,922 | 22.3       | 2,080  | 25.9       | (7.6)                    |

### Enterprise

|                                         | 2026    |            | 2025    |            | % Increase<br>(Decrease) |
|-----------------------------------------|---------|------------|---------|------------|--------------------------|
|                                         | Amount  | % to Sales | Amount  | % to Sales |                          |
| Adjusted income before tax <sup>2</sup> | \$7,821 | 32.5       | \$8,011 | 36.6       | (2.4)                    |

<sup>1</sup> Includes other Income and Expense

<sup>2</sup> Non-GAAP measure; excludes intangible amortization expense and special items; see reconciliation schedules on the Investor Relations section of the [company's website](#)

Note: For expenses not allocated to segments, see reconciliation schedules on the Investor Relations section of the [company's website](#)

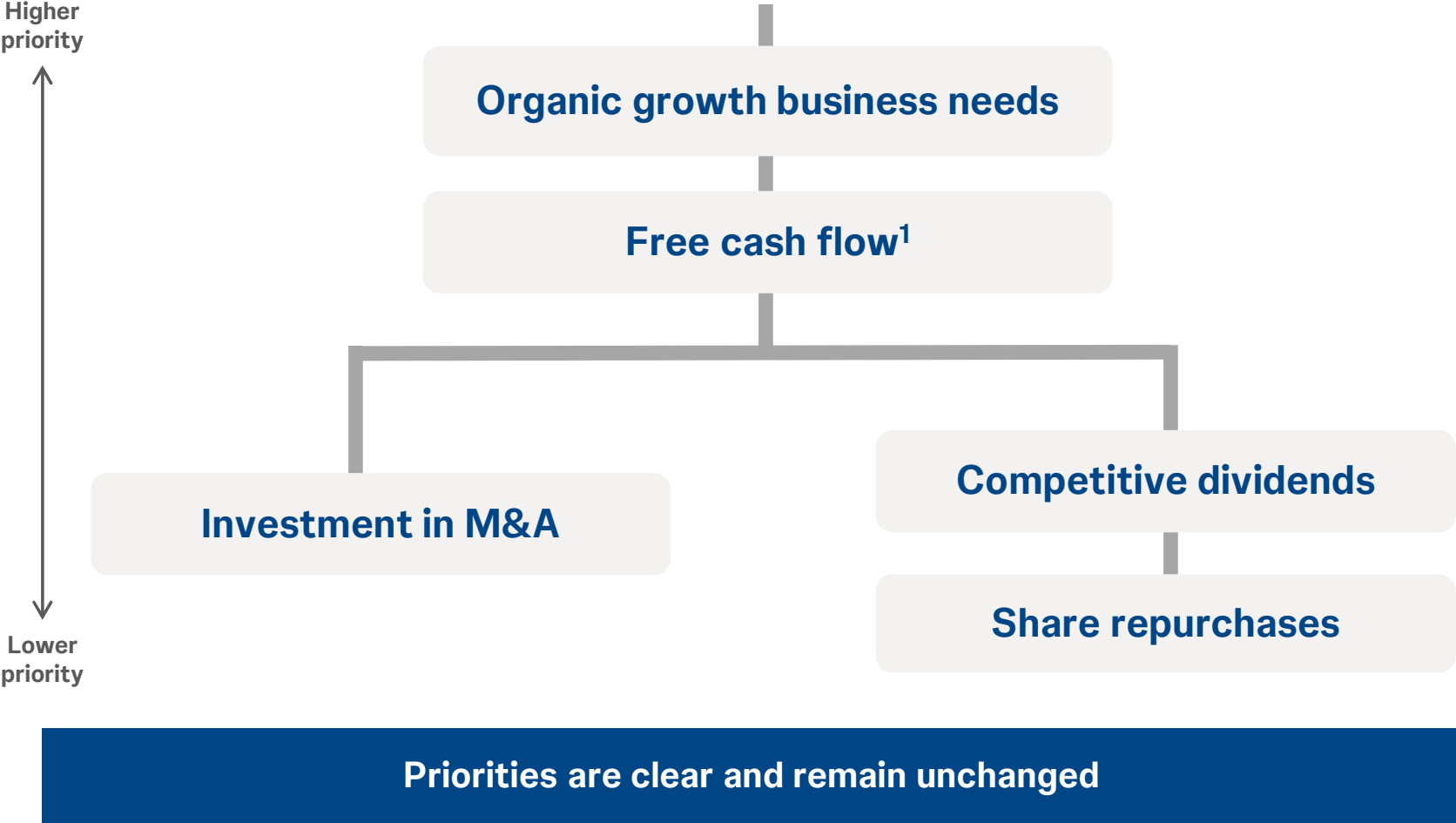
# Joseph J. Wolk

Executive Vice President,  
Chief Financial Officer



# Capital allocation strategy

## Capital allocation



<sup>1</sup> Non-GAAP measure; defined as cash flow from operating activities, less additions to property, plant and equipment  
<sup>2</sup> Estimated as of April 14, 2026. Cash flow from operations, the most directly comparable GAAP financial measure, will be included in subsequent SEC filings

| Dollars in billions            | Q1 2026  |
|--------------------------------|----------|
| Cash and marketable securities | \$22.1   |
| Debt                           | (\$55.0) |
| Net debt                       | (\$32.9) |
| Free cash flow <sup>1,2</sup>  | ~\$1.5   |

Note: Values may be rounded

|                                          |
|------------------------------------------|
| Q1 2026:                                 |
| \$3.5B invested in R&D                   |
| \$3.1B in dividends paid to shareholders |

Note: Values may be rounded

# 2026 P&L guidance

*Operational<sup>2</sup> sales guidance of 6.4% and adjusted operational EPS<sup>2,4</sup> at 5.7% (midpoints)*

|                                                  | April 2026                         | January 2026                       | Comments                                                                         |
|--------------------------------------------------|------------------------------------|------------------------------------|----------------------------------------------------------------------------------|
| Adjusted operational sales <sup>1,2</sup>        | 5.6% - 6.6%                        | 5.4% - 6.4%                        | Increasing midpoint to 6.1%                                                      |
| Operational sales <sup>2</sup>                   | \$99.7B - \$100.7B<br>5.9% - 6.9%  | \$99.5B - \$100.5B<br>5.7% - 6.7%  | Increasing midpoint by \$0.2B to 6.4%                                            |
| Estimated reported sales <sup>3</sup>            | \$100.3B - \$101.3B<br>6.5% - 7.5% | \$100.0B - \$101.0B<br>6.2% - 7.2% | Increasing midpoint by \$0.3B to 7.0%<br>Incremental FX impact of \$0.1B or 0.1% |
| Adjusted pre-tax operating margin <sup>4,5</sup> | Increase of at least 50 bps        | Increase of at least 50 bps        | Maintaining                                                                      |
| Net other income <sup>4</sup>                    | \$1.0 - \$1.2 billion              | \$1.0 - \$1.2 billion              | Maintaining                                                                      |
| Net interest expense / (income)                  | \$300 - \$400 million              | \$300 - \$400 million              | Maintaining                                                                      |
| Effective tax rate <sup>4</sup>                  | 17.5% - 18.5%                      | 17.5% - 18.5%                      | Maintaining                                                                      |
| Adjusted EPS (operational) <sup>2,4</sup>        | \$11.30 - \$11.50<br>4.7% - 6.7%   | \$11.28 - \$11.48<br>4.5% - 6.5%   | Increasing midpoint by \$0.02 to 5.7%                                            |
| Adjusted EPS (reported) <sup>3,4</sup>           | \$11.45 - \$11.65<br>6.1% - 8.1%   | \$11.43 - \$11.63<br>5.9% - 7.9%   | Increasing midpoint by \$0.02 to 7.1%<br>Maintaining FX impact of \$0.15 or 1.4% |



<sup>1</sup> Non-GAAP measure; excludes acquisitions and divestitures  
<sup>2</sup> Non-GAAP measure; excludes the impact of translational currency  
<sup>3</sup> Calculated using Euro Average Rate: April 2026 = \$1.17 and January 2026 = \$ 1.17  
Note: Values may be rounded

<sup>4</sup> Non-GAAP measure; excludes intangible amortization expense and special items  
<sup>5</sup> Sales less: COGS, SM&A and R&D expenses

# Phasing Considerations

*Anticipate fairly consistent operational<sup>1</sup> sales growth in the first and second half; 53<sup>rd</sup> week impacts the second half*

## Innovative Medicine

- Expect more pronounced impact from newly launched products as the year progresses
- Anticipate generic competition for OPSUMIT (second half in U.S.) and SIMPONI (first half in EU; potentially second half in U.S.)
- Expect impact of voluntary agreement with the U.S. government to be evenly distributed throughout the year

## MedTech

- Expect continued acceleration of newly launched products as the year progresses with normalized seasonality
- Surgery Transformation sales headwinds expected to increase through the year
- Anticipate additional rounds of VBP in China throughout the year, heavier in the second half of the year

## P&L

- Expect heavier investment in the first half of the year
- Intra-Cellular benefit laps in Q2
- Anticipate higher earnings per share growth in the second half of the year compared to the first half

# Anticipated 2026 milestones<sup>1</sup> driving long-term value creation

## Innovative Medicine

ICOTYDE in PsO

TECVAYLI + DARZALEX in RRMM

TREMFYA in PsA SD

TECVAYLI in RRMM

INLEXZO in HR NMIBC

nipocalimab in WAIHA and SLE

CAPLYTA in bipolar mania

JNJ-4804

ERLEADA in LPC & HRPC

## MedTech

OTTAVA

ETHIZIA

STSF Dual Energy Catheter

C2 Aero Catheters

TECNIS PureSee IOL

ATTUNE Hinge

VOLT

MONARCH Urology

VARIPULSE Pro

# Save the Date

**Johnson & Johnson**

## Enterprise Business Review

Tuesday, December 8, 2026

**Innovative  
Medicine**

Oncology



Immunology



Neuroscience



**MedTech**

Surgery



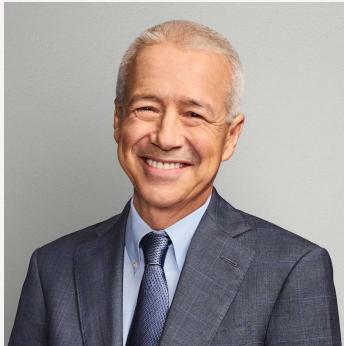
Cardiovascular



Vision



# Q&A



**Joaquin Duato**  
Chairman and  
Chief Executive Officer



**Jennifer Taubert**  
Executive Vice President,  
Worldwide Chairman,  
Innovative Medicine



**Tim Schmid**  
Executive Vice President,  
Worldwide Chairman,  
MedTech



**Joseph J. Wolk**  
Executive Vice President,  
Chief Financial Officer



**John Reed**  
Executive Vice President,  
Innovative Medicine, R&D



**Darren Snellgrove**  
Vice President,  
Investor Relations

**Johnson & Johnson**

# Johnson & Johnson Innovative Medicine Pipeline

## Key Events in 2026\*

| POTENTIAL APPROVALS US/EU |                                                                                                  | PLANNED SUBMISSIONS US/EU                                     |                                                                                                                                      | POTENTIAL CLINICAL DATA PRESENTATIONS¹                           |                                                                                                                                |                                                                      |
|---------------------------|--------------------------------------------------------------------------------------------------|---------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|
|                           |                                                                                                  |                                                               |                                                                                                                                      | Phase III                                                        |                                                                                                                                | Phase I/ II                                                          |
| US                        | TREMFYA (guselkumab)<br>Psoriatic Arthritis Structural Damage (APEX)                             | ✓ US nipocalimab<br>Warm Autoimmune Hemolytic Anemia (ENERGY) | US ERLEADA (apalutamide)<br>EU Localized Prostate Cancer (ATLAS)                                                                     | ✓ ICOTYDE (icotrokinra)<br>Psoriasis (ICONIC-ADVANCE 1&2 Update) | ERLEADA (apalutamide)<br>Localized Prostate Cancer (ATLAS)                                                                     | JNJ-4804 Co-antibody Therapy<br>Ulcerative Colitis (DUET-UC)         |
| ✓ US<br>EU                | ICOTYDE (icotrokinra)<br>Psoriasis (ICONIC)                                                      | US CAPLYTA (lumateperone)<br>Bipolar Mania                    | US ERLEADA (apalutamide)<br>EU High Risk Prostate Cancer (PROTEUS)                                                                   | ICOTYDE (icotrokinra)<br>Psoriasis (ICONIC-ASCEND)               | ERLEADA (apalutamide)<br>High Risk Prostate Cancer (PROTEUS)                                                                   | JNJ-4804 Co-antibody Therapy<br>Crohn's Disease (DUET-CD)            |
| EU                        | AKEEGA (niraparib/abiraterone)<br>M1 Metastatic Castration-Sensitive Prostate Cancer (AMPLITUDE) |                                                               | US bleximenib<br>Relapsed Refractory Acute Myeloid Leukemia (cAMeLot-1)                                                              | icotrokinra<br>Psoriatic Arthritis (ICONIC-PsA)                  | TALVEY (talquetamab)<br>Relapsed Refractory Multiple Myeloma A-CD38 Naïve (MonumenTAL-3)                                       | JNJ-4804 Co-antibody Therapy<br>Psoriatic Arthritis (AFFINITY)       |
| ✓ US                      | DARZALEX (daratumumab)<br>Frontline multiple myeloma transplant ineligible (CEPHEUS)             |                                                               | ✓ US TALVEY (talquetamab)<br>✓ EU Relapsed Refractory Multiple Myeloma A-CD38 Naïve (MonumenTAL-3)                                   | ICOTYDE (icotrokinra)<br>Psoriasis (ICONIC-TOTAL Update)         | TECVAYLI (teclistamab)<br>Relapsed Refractory Multiple Myeloma CD38 exposed (MajesTEC-9)                                       | nipocalimab<br>Systemic Lupus Erythematosus (JASMINE)                |
| ✓ US<br>EU                | TECVAYLI (teclistamab)<br>Multiple Myeloma 1-3PLs (MajesTEC-3)                                   |                                                               | ✓ US TECVAYLI (teclistamab)<br>✓ EU Relapsed Refractory Multiple Myeloma CD38 exposed (MajesTEC-9)                                   | CAPLYTA (lumateperone)<br>Bipolar Mania (ITI-007-452)            | INLEXZO (gemcitabine intravesical delivery system)<br>High Risk Non Muscle Invasive Bladder Cancer BCG Experienced (SunRISe-5) | bleximenib<br>Relapsed Refractory Acute Myeloid Leukemia (cAMeLot-1) |
| EU                        | TECVAYLI (teclistamab)<br>Relapsed Refractory Multiple Myeloma CD38 exposed (MajesTEC-9)         |                                                               | ✓ EU TECVAYLI (teclistamab)<br>Multiple Myeloma 1-3PLs (MajesTEC-3)                                                                  | nipocalimab<br>Warm Autoimmune Hemolytic Anemia (ENERGY)         |                                                                                                                                | JNJ-1887 sCD59<br>Geographic Atrophy (PARASOL)                       |
|                           |                                                                                                  |                                                               | US INLEXZO (gemcitabine intravesical delivery system)<br>EU High Risk Non Muscle Invasive Bladder Cancer BCG Experienced (SunRISe-5) |                                                                  |                                                                                                                                |                                                                      |



1. In order to be on key events clinical presentation, data must be presented at a major medical meeting.

\*This is not a fully exhaustive list of all pipeline programs and assets. The pipeline includes assets currently progressing through clinical trials as well as those under review by regulatory bodies. Inclusion in the pipeline is based on the current status of these programs and assets and does not guarantee continued investment. This information is as of April 14, 2026 to the best of the Company's knowledge. Johnson & Johnson assumes no obligation to update this information.

 = Achieved