



# Q1 2026 Results

April 23, 2026



# Forward looking statements

Certain statements in this Presentation (this "Presentation") of Keurig Dr Pepper Inc. (the "Company" or "KDP"), including statements relating to the Company's acquisition (the "Acquisition") of JDE Peet's, N.V. ("JDE Peet's"), the structured manufacturing JV with Apollo Management Holdings, L.P. (together with its affiliates, "Apollo") as the lead investor, in partnership with Kohlberg Kravis Roberts & Co., L.P. (together with its affiliates, "KKR") and Goldman Sachs Asset Management, L.P. and its affiliates (the "Structured JV"), the convertible preferred investment with KKR as the lead investor, along with Apollo and other institutional investors (the "Preferred Investment"), the combined business, the contemplated separation of the beverage and coffee portfolios (the "Separation"), future financial targets and results, anticipated leverage ratios, credit ratings and weighted average cost of capital and expected cost savings and synergies, may be considered "forward-looking statements" within the meaning of applicable securities laws and regulations. Forward-looking statements include those preceded by, followed by or that include the words "anticipate," "expect," "believe," "could," "continue," "ongoing," "forecast," "estimate," "intend," "may," "plan," "potential," "project," "should," "target," "will," "would" and similar words or phrases. These forward-looking statements speak only as of the date of this Presentation. These statements are based on the current expectations of our management and are not predictions of actual performance.

Although the Company believes that the assumptions upon which its forward-looking statements are based are reasonable, it can give no assurance that these forward-looking statements will prove to be correct. Forward-looking statements are subject to a number of risks and uncertainties, including the factors disclosed in our Annual Report on Form 10-K and subsequent filings with the SEC. Our actual financial performance could differ materially from the projections in the forward-looking statements due to a variety of factors, including, but not limited to, (i) the inherent uncertainty of estimates, forecasts and projections, (ii) global economic uncertainty or economic downturns, (iii) tariffs or the imposition of new tariffs, trade wars, barriers or restrictions, sanctions, geopolitical disturbances and conflicts, or threats of such actions and related uncertainty, (iv) the risk that our financial performance may be better or worse than anticipated, (v) risks related to the completion of the Separation in the anticipated timeframe or at all, (vi) our incurrence of significant debt or our entry into other funding alternatives, in each case, to fund the Acquisition, which may result in dilution to our stockholders or introduce complexity to our capital structure, (vii) additional risks associated with the Acquisition and those geographies, countries and associated governments where JDE Peet's currently operates, (viii) our ability to successfully integrate JDE Peet's into our business, or that such integration may be more difficult, time-consuming or costly than expected, (ix) constraints on management's attention to operating and growing our business during the execution of the integration of JDE Peet's and the Separation, (x) the potential downgrade of our credit ratings as a result of debt incurred and/or assumed in connection with the Acquisition and the Separation, (xi) the possibility of negative impacts on business relationships in connection with the Acquisition and the Separation, (xii) the risk that the Acquisition and the Separation may incur significant additional costs, (xiii) the risk of potential litigation and regulatory actions, and (xiv) the ability to achieve the anticipated strategic and financial benefits from the Separation, (xv) the other risks and uncertainties discussed in the Company's press releases and public filings. These risks and uncertainties, as well as others, are more fully discussed in the Company's filings with the Securities and Exchange Commission (the "SEC"), including our Annual Report on Form 10-K filed with the SEC on February 24, 2026. While the lists of risk factors presented here and in our public filings are considered representative, no such list should be considered to be a complete statement of all potential risks and uncertainties.

Any forward-looking statement made herein speaks only as of the date of this Presentation. The Company expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statements contained herein to reflect any change in the expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based, unless required by law.

## Non-GAAP Metrics

This Presentation includes adjusted operating income, adjusted operating margin, adjusted EPS, free cash flow and other non-GAAP measures, which differ from results using U.S. Generally Accepted Accounting Principles ("GAAP"). These non-GAAP financial measures should be considered as supplements to the GAAP reported measures, should not be considered replacements for, or superior to, the GAAP measures and may not be directly comparable to similar measures used by other companies in the Company's industry, as other companies may define such measures differently. Non-GAAP financial measures typically exclude certain charges, including one-time costs that are not expected to occur routinely in future periods. The Company uses non-GAAP financial measures internally to focus management on performance excluding these special charges to gauge our business operating performance. While the Company believes these non-GAAP measures provide shareholders with additional insight into operating performance, the non-GAAP measures presented herein are not measurements of financial performance under GAAP, and should not be considered as alternatives to, and should only be considered together with, the Company's or JDE Peet's, as applicable, financial results in accordance with GAAP and the IFRS Accounting Standards, as issued by the International Accounting Standards Board (the "IFRS Accounting Standards"), as applicable. Further, the non-GAAP financials measures relating to the Company and JDE Peet's may not be directly comparable as the Company's financial information is prepared under GAAP and JDE Peet's financial information is prepared under the IFRS Accounting Standards. Management believes that non-GAAP financial measures are frequently used by analysts and investors in their evaluation of companies, and its continued inclusion provides consistency in financial reporting and enables analysts and investors to perform meaningful comparisons of past, present and future operating results. The non-GAAP information presented is unaudited and provided for illustrative purposes only, and audited results could differ materially. The Company does not provide reconciliations of forward-looking non-GAAP measures to GAAP measures, due to the inability to predict the amount and timing of impacts outside of the Company's control on certain items, such as non-cash gains or losses resulting from mark-to-market adjustments of derivative instruments, among others, which could be material. See Appendix for additional information regarding non-GAAP financial measures.

## Industry & Market Data

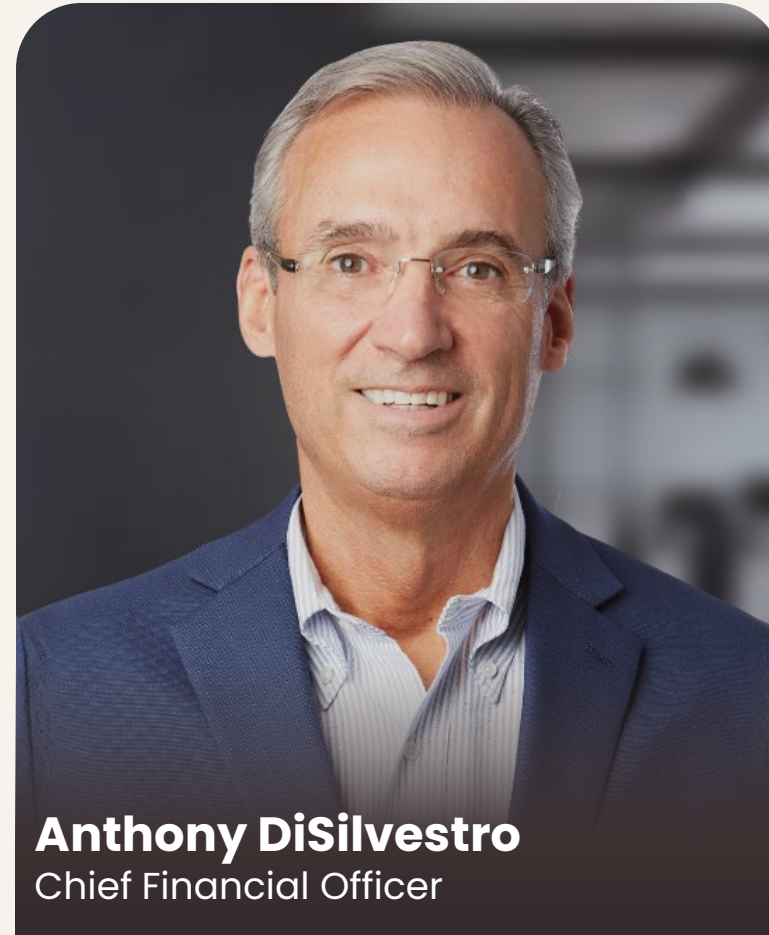
This Presentation also contains estimates and information concerning our industry, including market position, market size, and growth rates of the markets in which the Company participates, that are based on industry publications and reports. This information involves a number of assumptions and limitations, and you are cautioned not to give undue weight to these estimates. The Company has not independently verified the accuracy or completeness of the data contained in these industry publications and reports. The industry in which the Company operates is subject to a high degree of uncertainty and risk due to variety of factors. These and other factors could cause results to differ materially from those expressed in these publications and reports.

# Agenda

1. Business Update
2. Results & Outlook
3. Q&A



# Conference call participants



# Business Update

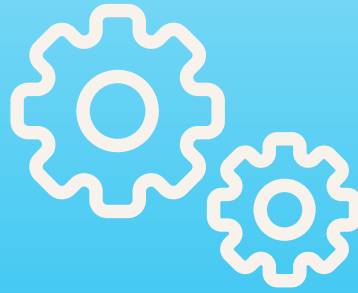
**Tim Cofer**

Chief Executive Officer

# Solid start to the year



**Q1 results  
slightly ahead  
of expectations**



**Steady progress on  
transformation  
initiatives**



**On track to  
deliver 2026  
commitments**

# Separation to establish two advantaged pure-plays

**Beverage Co.**



**Strong and self-sustaining organic growth**



**Advantaged portfolio and route-to-market**



**Strategic optionality**



**Entrepreneurial culture**



**Global Coffee Co.**



**Steady and resilient growth and cash flow**



**Power in brands, system, and global reach**



**Combined revenue and cost opportunities**



**Deep and focused coffee expertise**



# Interim operating model to support execution & readiness



**TIM COFER**  
CEO, KDP  
Future CEO, Beverage Co.



**RAFA OLIVEIRA**  
Future CEO, Global Coffee Co.

# Q1 2026 highlights

- **Net sales growth of 8%,** led by U.S. Refreshment Beverages and International
- **Balanced growth drivers,** with positive net price and volume/mix contributions
- **EPS decline vs. prior year, as expected,** due to cost phasing and lapping a year-ago gain
- **Visibility to strengthening go-forward EPS growth,** reflecting legacy KDP acceleration & JDE Peet's accretion



# U.S. Refreshment Beverages

Q1 Segment Highlights



**Robust top- & bottom-line growth**



**Solid trends in core CSD business**



**Continued momentum in energy & sports hydration**



# U.S. Coffee

Q1 Segment Highlights



**Healthy coffee category & Keurig ecosystem trends**



**Impacts from temporary cost pressures**



**Continued investment behind long-term growth initiatives**



# International

Q1 Segment Highlights



**Strong pricing-led sales growth**



**Resilient consumer demand with good share trends across key categories**



**Impacts from inflation and investment spending**



# Key objectives for 2026



**Deliver  
low-double-digit  
EPS growth<sup>1</sup>**



**Unlock initial  
JDE Peet's  
combination benefits**



**Prepare pure play  
companies for  
standalone success**

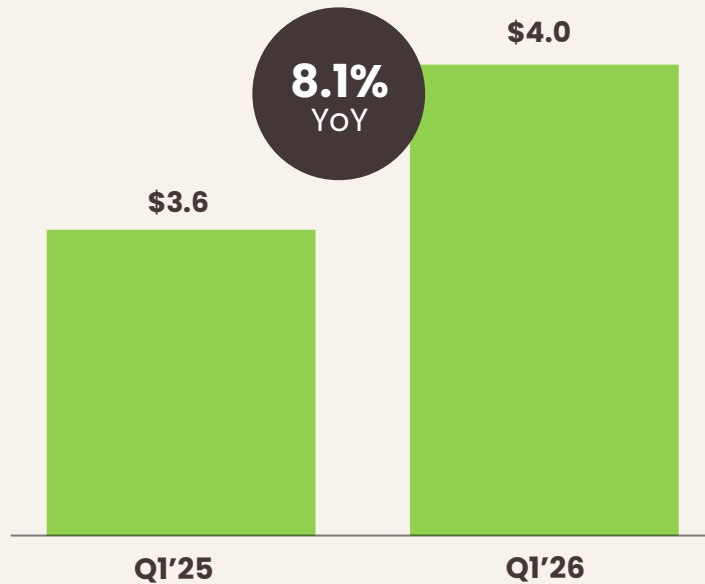
# Results & Outlook

**Anthony DiSilvestro**  
Chief Financial Officer

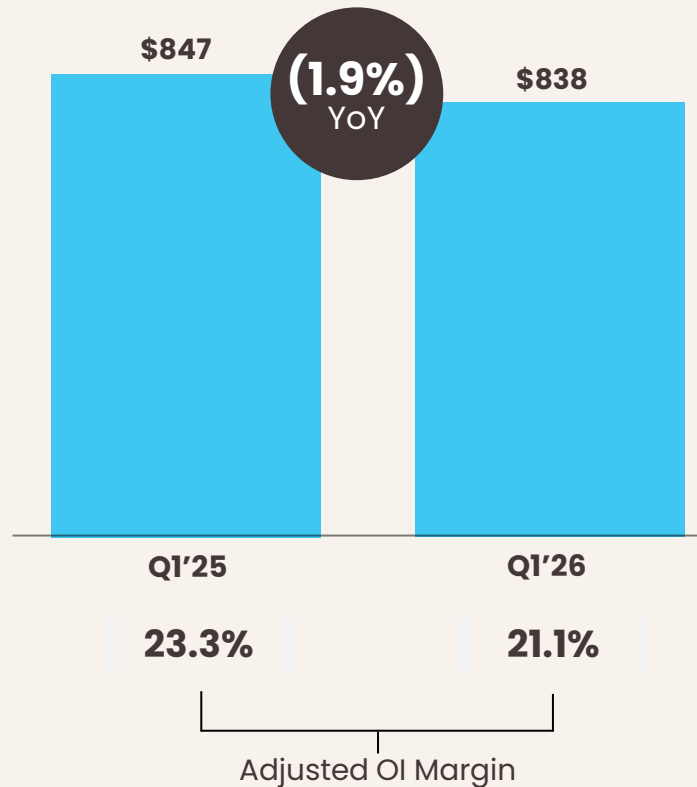
# Q1 2026 consolidated results

Constant currency

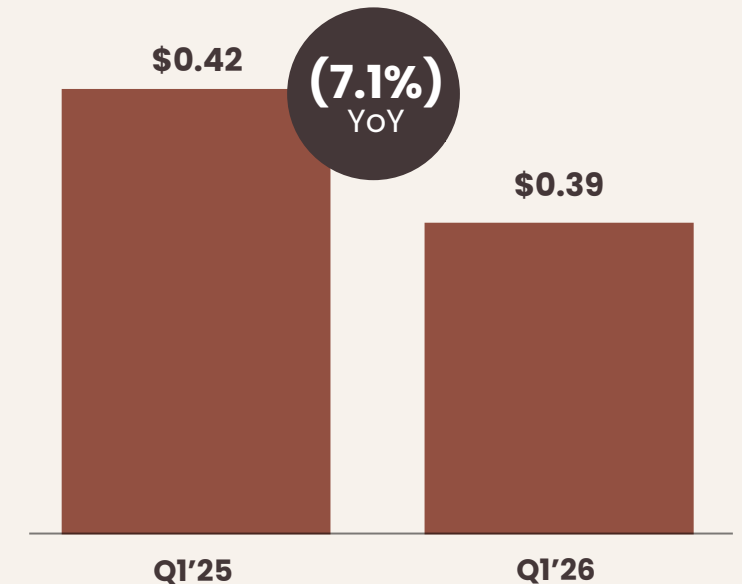
## NET SALES (\$B)



## ADJ. OPERATING INCOME (\$M)



## ADJUSTED EPS (\$ PER SHARE)



# U.S. Refreshment Beverages

	Q1 2026	Change
Net Sales	<b>\$2.6B</b>	<b>11.9%</b>
Adjusted Operating Income	<b>\$742M</b>	<b>9.8%</b>
Adjusted Operating Margin	<b>28.5%</b>	<b>(0.6pts)</b>

- Net sales increased 11.9%, with volume/mix adding 7.2% and net price realization contributing 4.7%
- Sales growth led by CSDs, energy, and sports hydration
- Operating income growth driven by net sales gains and productivity, partially offset by inflation and higher marketing



# U.S. Coffee

	Q1 2026	Change
Net Sales	<b>\$857M</b>	<b>(2.3%)</b>
Adjusted Operating Income	<b>\$199M</b>	<b>(21.3%)</b>
Adjusted Operating Margin	<b>23.2%</b>	<b>(5.6pts)</b>

- Net sales declined (2.3%), with a volume/mix decrease of (8.2%), partially offset by net price realization of 5.9%
- Volume/mix decline driven by price elasticity and trade inventory adjustments
- Operating income decline driven by cost pressures, pod shipment decrease, and higher marketing, partially offset by pricing and productivity



# International

	Q1 2026	Change
Net Sales	<b>\$520M</b>	<b>8.5%</b>
Adjusted Operating Income	<b>\$87M</b>	<b>(15.1%)</b>
Adjusted Operating Margin	<b>16.7%</b>	<b>(4.7pts)</b>

- Net sales increased 8.5%, with net price realization adding 9.2%, partially offset by a volume/mix decline of (0.7%)
- Sales growth led by Peñafiel and K-Cup pods
- Operating income decline driven by cost pressures, including the Mexico beverage tax, and higher marketing, partially offset by pricing and productivity



# Balance sheet and cash flow



## Committed to strong balance sheet and investment grade ratings

*For KDP and future Beverage Co. and  
Global Coffee Co.*

## Key Takeaways

**Resilient, optimized post-deal capital structure:** ~4.5x post-deal leverage<sup>1</sup>

**Strong cash generation:** ~\$2.5B in expected '26 free cash flow (including JDEP), up from \$1.5B in '25

**Focus on continued debt paydown:** cash flow as primary driver, but also evaluating non-core asset monetization opportunities

# 2026 outlook

## Net Sales Growth (Constant FX)



**\$25.9–\$26.4B**

*4–6% legacy KDP growth (const. FX)*

*\$8.5–\$8.7B JDE Peet's net sales<sup>1</sup>*

## Adjusted EPS Growth (Constant FX)



**Low–Double–Digit%**

*4–6% legacy KDP growth (const. FX)*

*+6–7pts JDE Peet's contribution<sup>1</sup>*

**~1pt FX tailwind**

*Top-line and EPS benefit to legacy KDP growth<sup>2</sup>*

## Other Items

**\$1.13–1.16B** Interest Expense



**~22%** Tax Rate

**~1.37B** Diluted Shares Outstanding

**~190M** Pre-Tax Coffee JV Cost

**Convertible Preferred Cost as Greater of:**

**~\$53M** Quarterly Preferred Dividend<sup>3</sup>

or

**~8%** Proportionate Share of Earnings<sup>3</sup>



# Closing Remarks

**Tim Cofer**  
Chief Executive Officer



# Questions & Answers



# Appendix

# KDP

# Reconciliations of GAAP to non-GAAP information

<i>(in millions, except %)</i>	Gross profit	Gross margin	Income from operations	Operating margin
<b>First Quarter of 2026</b>				
Reported	\$ 2,098	52.8 %	\$ 756	19.0 %
Items Affecting Comparability:				
Productivity	1		14	
Mark-to-market	(23)		(92)	
Amortization of intangibles	—		37	
Stock compensation	—		5	
Non-routine legal matters	—		4	
Restructuring - 2023 CEO Succession and Associated Realignment	—		1	
Restructuring - Network Optimization	4		23	
Acquisition, integration, and financing costs - Acquisition of JDE Peet's and Spin of Global Coffee Co.	6		88	
Integration of acquisitions, excluding JDE Peet's	—		2	
Adjusted	<u>\$ 2,086</u>	52.5 %	<u>\$ 838</u>	21.1 %
Impact of foreign currency		— %		0.1 %
Constant currency adjusted		52.5 %		21.2 %
<b>First Quarter of 2025</b>				
Reported	\$ 1,985	54.6 %	\$ 801	22.0 %
Items Affecting Comparability:				
Productivity	25		32	
Mark-to-market	(39)		(43)	
Amortization of intangibles	—		34	
Stock compensation	—		2	
Non-routine legal matters	—		3	
Restructuring - 2023 CEO Succession and Associated Realignment	—		(1)	
Restructuring - Network Optimization	1		2	
Integration of acquisitions, excluding JDE Peet's	—		3	
Inventory step-up	15		15	
Transaction costs	—		(1)	
Adjusted	<u>\$ 1,987</u>	54.7 %	<u>\$ 847</u>	23.3 %

# Reconciliations of GAAP to non-GAAP information

<i>(in millions, except % and per share data)</i>	Interest expense, net	Other expense (income), net	Income before provision for income taxes	Provision for income taxes	Effective tax rate	Net income	Diluted earnings per share
<b>First Quarter of 2026</b>							
Reported	\$ 281	\$ 118	\$ 357	\$ 87	24.4 %	\$ 270	\$ 0.20
Items Affecting Comparability:							
Productivity	—	—	14	3		11	0.01
Mark-to-market	(1)	—	(91)	(3)		(88)	(0.06)
Amortization of intangibles	—	—	37	7		30	0.02
Stock compensation	—	—	5	1		4	—
Amortization of fair value debt adjustment	(3)	—	3	1		2	—
Non-routine legal matters	—	—	4	1		3	—
Restructuring - 2023 CEO Succession and Associated Realignment	—	—	1	—		1	—
Restructuring - Network Optimization	—	—	23	4		19	0.01
Acquisition, integration, and financing costs - Acquisition of JDE Peet's and Spin of Global Coffee Co.	(99)	(111)	298	37		261	0.19
Change in mandatory redemption liability for GHOST	—	(24)	24	5		19	0.01
Integration of acquisitions, excluding JDE Peet's	—	—	2	—		2	—
Adjusted	<u>\$ 178</u>	<u>\$ (17)</u>	<u>\$ 677</u>	<u>\$ 143</u>	21.1 %	<u>\$ 534</u>	<u>\$ 0.39</u>
Impact of foreign currency					(0.1)%		
Constant currency adjusted					21.0 %		

# Reconciliations of GAAP to non-GAAP information

<i>(in millions, except % and per share data)</i>	Interest expense, net	Other expense (income), net	Income before provision for income taxes	Provision for income taxes	Effective tax rate	Net income	Diluted earnings per share
<b>First Quarter of 2025</b>							
Reported	\$ 148	\$ (7)	\$ 660	\$ 143	21.7 %	\$ 517	\$ 0.38
Items Affecting Comparability:							
Productivity	—	—	32	6		26	0.02
Mark-to-market	23	(32)	(34)	(1)		(33)	(0.02)
Amortization of intangibles	—	—	34	6		28	0.02
Stock compensation	—	—	2	—		2	—
Amortization of fair value of debt adjustment	(4)	—	4	1		3	—
Non-routine legal matters	—	—	3	—		3	—
Restructuring - 2023 CEO Succession and Associated Realignment	—	—	(1)	—		(1)	—
Restructuring - Network Optimization	—	—	2	—		2	—
Change in mandatory redemption liability for GHOST	—	(11)	11	2		9	0.01
Integration of acquisitions, excluding JDE Peet's	—	—	3	1		2	—
Inventory step-up	—	—	15	2		13	0.01
Transaction costs	—	—	(1)	—		(1)	—
Change in deferred tax liabilities related to goodwill and other intangible assets	—	—	—	2		(2)	—
Adjusted	<u>\$ 167</u>	<u>\$ (50)</u>	<u>\$ 730</u>	<u>\$ 162</u>	22.2 %	<u>\$ 568</u>	<u>\$ 0.42</u>
Change - adjusted	6.6 %					(6.0)%	(7.1)%
Impact of foreign currency	0.6 %					(0.9)%	— %
Change - Constant currency adjusted	7.2 %					(6.9)%	(7.1)%

# Reconciliations of GAAP to non-GAAP information

<i>(in millions, except %)</i>	U.S. Refreshment Beverages	U.S. Coffee	International	Unallocated corporate costs	Total
<b>First Quarter of 2026</b>					
Reported - Income from Operations	\$ 721	\$ 160	\$ 85	\$ (210)	\$ 756
Items Affecting Comparability:					
Productivity	—	1	—	13	14
Mark-to-market	—	—	—	(92)	(92)
Amortization of intangibles	12	23	2	—	37
Stock compensation	—	—	—	5	5
Non-routine legal matters	—	—	—	4	4
Restructuring - 2023 CEO Succession and Associated Realignment	—	—	—	1	1
Restructuring - Network Optimization	7	15	—	1	23
Acquisition, integration, and financing costs - Acquisition of JDE Peet's and Spin of Global Coffee Co.	—	—	—	88	88
Integration of acquisitions, excluding JDE Peet's	2	—	—	—	2
Adjusted - Income from Operations	<u>\$ 742</u>	<u>\$ 199</u>	<u>\$ 87</u>	<u>\$ (190)</u>	<u>\$ 838</u>
<b>First Quarter of 2025</b>					
Reported - Income from Operations	\$ 654	\$ 202	\$ 90	\$ (145)	\$ 801
Items Affecting Comparability:					
Productivity	—	25	—	7	32
Mark-to-market	—	—	—	(43)	(43)
Amortization of intangibles	7	24	3	—	34
Stock compensation	—	—	—	2	2
Non-routine legal matters	—	—	—	3	3
Restructuring - 2023 CEO Succession and Associated Realignment	—	—	—	(1)	(1)
Restructuring - Network Optimization	—	2	—	—	2
Integration of acquisitions, excluding JDE Peet's	—	—	—	3	3
Inventory step-up	15	—	—	—	15
Transaction costs	—	—	—	(1)	(1)
Adjusted - Income from Operations	<u>\$ 676</u>	<u>\$ 253</u>	<u>\$ 93</u>	<u>\$ (175)</u>	<u>\$ 847</u>
Change - adjusted	9.8 %	(21.3)%	(6.5)%	8.6 %	(1.1)%
Impact of foreign currency	— %	— %	(8.6)%	(0.6)%	(0.8)%
Change - constant currency adjusted	<u>9.8 %</u>	<u>(21.3)%</u>	<u>(15.1)%</u>	<u>8.0 %</u>	<u>(1.9)%</u>

# Reconciliations of GAAP to non-GAAP information

	Reported	Impact of Foreign Currency	Constant Currency
<b>First Quarter of 2026</b>			
<b>Change in net sales</b>			
U.S. Refreshment Beverages	11.9 %	— %	11.9 %
U.S. Coffee	(2.3)	—	(2.3)
International	19.5	(11.0)	8.5
<b>Total change in net sales</b>	<b>9.4</b>	<b>(1.3)</b>	<b>8.1</b>

	Reported	Items Affecting Comparability	Adjusted	Impact of Foreign Currency	Constant Currency Adjusted
<b>First Quarter of 2026</b>					
<b>Operating margin</b>					
U.S. Refreshment Beverages	27.7 %	0.8 %	28.5 %	— %	28.5 %
U.S. Coffee	18.7	4.5	23.2	—	23.2
International	16.3	0.4	16.7	—	16.7
<b>Total operating margin</b>	<b>19.0</b>	<b>2.1</b>	<b>21.1</b>	<b>0.1</b>	<b>21.2</b>

	Reported	Items Affecting Comparability	Adjusted
<b>First Quarter of 2025</b>			
<b>Operating margin</b>			
U.S. Refreshment Beverages	28.2 %	0.9 %	29.1 %
U.S. Coffee	23.0	5.8	28.8
International	20.7	0.7	21.4
<b>Total operating margin</b>	<b>22.0</b>	<b>1.3</b>	<b>23.3</b>

# Reconciliations of GAAP to non-GAAP information

<i>(in millions, except for ratio)</i>	Last Twelve Months
<b>Net income</b>	\$ 1,832
Interest expense, net	887
Provision for income taxes	552
Depreciation expense	463
Other amortization	171
Amortization of intangibles	141
<b>EBITDA</b>	<b>4,046</b>
<b>Items affecting comparability:</b>	
Productivity	140
Mark-to-market	(120)
Stock compensation	16
Non-routine legal matters	22
Restructuring - 2023 CEO Succession and Associated Realignment	3
Restructuring - Network Optimization	74
Impairment of intangible assets	78
Acquisition, integration, and financing costs - Acquisition of JDE Peet's and Spin of Global Coffee Co.	319
Change in mandatory redemption liability for GHOST	227
Integration of acquisitions, excluding JDE Peet's	39
Inventory step-up	2
Transaction costs, excluding JDE Peet's	5
<b>Adjusted EBITDA</b>	<b>\$ 4,851</b>
	<b>March 31, 2026</b>
<b>Principal amounts of:</b>	
Commercial paper notes	\$ 2,189
Senior unsecured notes	20,067
Delayed draw term loan	3,626
<b>Total principal amounts</b>	<b>25,882</b>
Less:	
Cash and cash equivalents	898
Certain restricted cash and cash equivalents <sup>(1)</sup>	17,800
<b>Total principal amounts less cash and cash equivalents</b>	<b>\$ 7,184</b>
<b>March 31, 2026 Management Leverage Ratio</b>	<b>1.5</b>

(1) Reflects cash legally segregated to be utilized for the completion of the JDE Peet's Acquisition, which occurred on April 1, 2026.

# Reconciliations of GAAP to non-GAAP information

<i>(In millions)</i>	Second Quarter of 2025	Third Quarter of 2025	Fourth Quarter of 2025	First Quarter of 2026	Last Twelve Months
<b>Net income</b>	\$ 547	\$ 662	\$ 353	\$ 270	\$ 1,832
Interest expense, net	180	188	238	281	887
Provision for income taxes	171	190	104	87	552
Depreciation expense	111	119	119	114	463
Other amortization	40	54	43	34	171
Amortization of intangibles	34	33	37	37	141
<b>EBITDA</b>	\$ 1,083	\$ 1,246	\$ 894	\$ 823	\$ 4,046
<b>Items affecting comparability:</b>					
Productivity	\$ 40	\$ 31	\$ 56	\$ 13	\$ 140
Mark-to-market	(6)	(40)	18	(92)	(120)
Stock compensation	4	4	3	5	16
Non-routine legal matters	5	9	4	4	22
Restructuring - 2023 CEO Succession and Associated Realignment	1	—	1	1	3
Restructuring - Network Optimization	10	26	15	23	74
Impairment of intangible assets	—	—	78	—	78
Acquisition, integration, and financing costs - Acquisition of JDE Peet's and Spin of Global Coffee Co.	—	(15)	135	199	319
Change in mandatory redemption liability for GHOST	29	20	154	24	227
Integration of acquisitions, excluding JDE Peet's	28	4	5	2	39
Inventory step-up	2	—	—	—	2
Transaction costs, excluding JDE Peet's	5	—	—	—	5
<b>Adjusted EBITDA</b>	<u>\$ 1,201</u>	<u>\$ 1,285</u>	<u>\$ 1,363</u>	<u>\$ 1,002</u>	<u>\$ 4,851</u>

# Reconciliations of GAAP to non-GAAP information

<i>(in millions)</i>	First Quarter	
	2026	2025
<b>Net cash provided by operating activities</b>	\$ 281	\$ 209
Purchases of property, plant, and equipment	(116)	(120)
Proceeds from sales of property, plant, and equipment	19	13
<b>Free Cash Flow</b>	<u>\$ 184</u>	<u>\$ 102</u>