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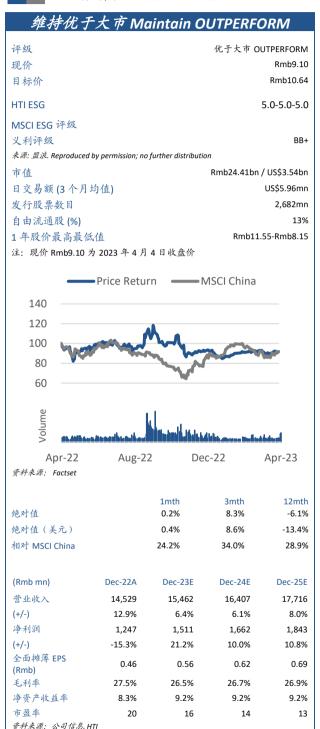


安迪苏 Bluestar Adisseo (600299 CH)

22 年归母净利润同比下降 15.29%,看好南京二期项目投产带来高成长 22 Net Profit -15% YoY & Nanjing Phase II to Support High Growth

观,

观点聚焦 Investment Focus



(Please see APPENDIX 1 for English summary)

- 安迪苏公布 2022 年年度报告。2022 年公司实现营业收入 145.29 亿元,同比上升 12.90%;实现归母净利润 12.47 亿元, 同比下降 15.29%。
- 2022 年收入增长主要系南京液体蛋氨酸工厂二期项目顺利投产,以及特种产品业务持续增长,利润下降主要系受原材料价格、能源价格上涨影响。1)分产品营业收入来看,功能性产品、特种产品、其他产品 2022 年营业收入同比分别增长 14%、5%、38%至 103.37、33.22、8.70 亿元; 2)分产品毛利率来看,功能性产品、特种产品、其他产品 2022 年毛利率同比分别减少 7、2、15 个百分点至 23%、47%、5%; 3)销售、管理(含研发)、财务费用率 2022 年同比变化-1.29pct、-0.19pct、1.04pct 至 8.01%、4.82%、1.17%,合计三项费用率下降 0.44pct 至 14.00%。
- 公司新投产产能丰富,增强竞争实力与市场领先地位。1)蛋氨酸业务方面, 2022年9月15日,新增18万吨产能的南京液体蛋氨酸工厂二期项目(BANC2)成功开车并爬坡顺利。截至2022年末,南京生产平台的总产能已达到35万吨,成为全球规模最大,最具成本竞争力的液体蛋氨酸生产平台之一。2)安迪苏与恺勒司成立的合资公司恺迪苏,为中国和东南亚的水产养殖业开发创新斐康蛋白,促使安迪苏进入具有较大发展潜力的替代蛋白新领域。恺迪苏重庆工厂是全球首个斐康®创新蛋白产品规模化生产单元项目,项目建设已于2022年底前完成。
- 创新型产品与外部并购支持特种产品板块持续高增长。公司积极探索创新性产品,开发特种产品业务,作为公司第二支柱。安迪苏于 2022 年 12 月宣布签署收购 Nor-Feed,加快实施特种产品增长战略,尤其对于采用独特差异化的技术,以经济安全且可持续的方式提供解决方案方面有着重要促进作用。该收购已于 2023 年 2 月 23 日完成,这一新产品系列带来的协同效益将在 2023 年及以后逐渐展现。整合后的纽蔼迪和 FRAmelco 在产品组合、动物品类以及目标市场等各方面均与公司具有互补性,市场、产品和运营方面的协同效应随之发展。
- **盈利预测与投资评级**。由于蛋氨酸价格下滑我们下调公司业绩。我们预计 2023-2025 年公司 EPS 分别为 0.56(-22%)、0.62(-18%)、0.69元(新增)。参考同行业可比公司估值,我们给予 2023年 19倍 PE,对应目标价为 10.64元(上次目标价12.60元,基于 21年 21倍 PE,-16%),维持"优于大市"评级。
- 风险提示。在建产能投放进度不达预期,蛋氨酸、维生素等产品价格波动、原材料价格波动。

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盈利假设:

- 1) 主要产品价格假设: a. 蛋氨酸: 我们预计蛋氨酸 2023-2025 年价格均为 1.71 万元/吨; b. 维生素: 我们预计维生素 2023-2025 年价格均为 13.00 万元/吨。
- 2) 主要产品销量假设: a. 蛋氨酸: 根据 2022 年年报,新增 18 万吨产能的南京液体蛋氨酸工厂二期项目(BANC2)已于 2022 年 9 月 15 日成功投产并爬坡顺利。据此我们预计蛋氨酸 2023-2025 年销量分别为 59.50、60.90、62.30 万吨; b. 维生素: 我们预计维生素 2023-2025 年销量分别为 3588、3588、3680 吨。

表1 安迪苏分业务盈利预测				
项目	2022	2023E	2024E	2025E
总收入 (百万元)	14529.02	15462.41	16406.69	17715.66
总成本 (百万元)	10531.75	11368.37	12029.18	12953.96
总毛利 (百万元)	3997.27	4094.04	4377.51	4761.71
总毛利率	27.51%	26.48%	26.68%	26.88%
功能性产品				
收入 (百万元)	10336.74	10676.82	10916.22	11180.96
成本 (百万元)	7942.51	8413.31	8574.93	8782.97
毛利 (百万元)	2394.24	2263.51	2341.29	2397.99
毛利率	23.16%	21.20%	21.45%	21.45%
特种产品				
收入(百万元)	3321.81	3653.99	4019.38	4622.29
成本 (百万元)	1763.02	1936.61	2130.27	2449.82
毛利 (百万元)	1558.79	1717.37	1889.11	2172.48
毛利率	46.93%	47.00%	47.00%	47.00%
其他产品				
收入 (百万元)	870.46	1131.60	1471.09	1912.41
成本 (百万元)	826.22	1018.44	1323.98	1721.17
毛利 (百万元)	44.24	113.16	147.11	191.24
毛利率	5.08%	10.00%	10.00%	10.00%

资料来源: WIND, 公司 2022 年年报, 海通国际

表 2 安迪苏可比公司估值表								
公司名称	股票代码	股价(元) —	EPS(元/股)			PE (倍)		
公司石孙	双示代码		2021	2022E	2023E	2021	2022E	2023E
新和成	002001.SZ	18.01	1.68	1.32	1.62	10.72	13.69	11.12
生物股份	600201.SH	11.97	0.34	0.27	0.42	35.21	44.33	28.50
	平均值		1.01	0.79	1.02	22.96	29.01	19.81

资料来源: WIND,海通国际,股价为 2023 年 4 月 3 日收盘价,每股收益均为 WIND 一致预期。



财务报表分析和预测

主要财务指标	2022	2023E	2024E	2025E	利润表 (百万元)	2022	2023E	2024E	2025E
毎股指标(元)					营业总收入	14529	15462	16407	17716
每股收益	0.46	0.56	0.62	0.69	营业成本	10532	11368	12029	12954
每股净资产	5.57	6.13	6.75	7.44	毛利率%	27.5%	26.5%	26.7%	26.9%
每股经营现金流	0.64	0.86	0.92	0.98	营业税金及附加	45	46	49	53
每股股利	0.00	0.00	0.00	0.00	营业税金率%	0.3%	0.3%	0.3%	0.3%
价值评估(倍)					营业费用	1163	1237	1313	1417
P/E	19.25	15.88	14.44	13.03	营业费用率%	8.0%	8.0%	8.0%	8.0%
P/B	1.61	1.46	1.33	1.20	管理费用	700	618	656	709
P/S	1.65	1.55	1.46	1.35	管理费用率%	4.8%	4.0%	4.0%	4.0%
EV/EBITDA	8.95	8.58	7.69	6.85	EBIT	1652	1852	1995	2189
股息率%	0.0%	0.0%	0.0%	0.0%	财务费用	169	24	-19	-47
盈利能力指标(%)					财务费用率%	1.2%	0.2%	-0.1%	-0.3%
毛利率	27.5%	26.5%	26.7%	26.9%	资产减值损失	-93	0	0	0
净利润率	8.6%	9.8%	10.1%	10.4%	投资收益	-10	0	0	0
净资产收益率	8.3%	9.2%	9.2%	9.2%	营业利润	1503	1828	2015	2237
资产回报率	5.8%	7.0%	7.2%	7.4%	营业外收支	38	35	35	35
投资回报率	7.8%	8.7%	8.7%	8.7%	利润总额	1541	1863	2050	2272
盈利增长(%)	7.070	0.7,0	0.770	0.7,0	EBITDA	2976	2761	2954	3219
营业收入增长率	12.9%	6.4%	6.1%	8.0%	所得税	291	352	387	429
EBIT 增长率	-23.3%	12.1%	7.7%	9.7%	有效所得税率%	18.9%	18.9%	18.9%	18.9%
净利润增长率	-15.3%	21.2%	10.0%	10.8%	少数股东损益	3	0	0	0
偿债能力指标	13.570	21.2/0	10.070	10.070	归属母公司所有者净利润	1247	1511	1662	1843
资产负债率	29.9%	23.4%	21.2%	20.2%		1247	1311	1002	1043
流动比率	1.60	1.99	2.31	20.2%					
速动比率	0.77	0.94	1.26	1.34		2022	2023E	2024E	2025E
现金比率			0.53	0.65	货币资金	796	1069	1748	2319
	0.21	0.32	0.53	0.65	应收账款及应收票据	1966	2071	2213	
经营效率指标	47.66	47.00	47.00	47.00	应收账叔及应收票据 存货				2413
应收账款周转天数 存货周转天数	47.66	47.00	47.00	47.00		2371	2681	2665	3092
	75.27	80.00	80.00	80.00	其它流动资产	968	807	992	838
总资产周转率	0.69	0.72	0.74	0.74	流动资产合计	6102	6629	7617	8662
固定资产周转率	1.83	1.75	1.95	2.14	长期股权投资	276	276	276	276
					固定资产	9158	8554	8259	8293
					在建工程	517	712	1548	2484
					无形资产	2065	2065	2065	2065
现金流量表 (百万元)	2022	2023E	2024E	2025E	非流动资产合计	15242	14852	15393	16363
净利润	1247	1511	1662	1843	资产总计	21343	21481	23011	25026
少数股东损益	3	0	0	0	短期借款	850	250	50	50
非现金支出	1421	909	959	1030	应付票据及应付账款	1537	1621	1721	1878
非经营收益	108	13	-22	-30	预收账款	0	0	0	0
营运资金变动	-1050	-128	-142	-221	其它流动负债	1421	1464	1532	1626
经营活动现金流	1729	2306	2457	2621	流动负债合计	3808	3335	3302	3554
资产	-1531	-465	-1465	-1965	长期借款	844	44	44	44
投资	-24	0	0	0	其它长期负债	1739	1639	1539	1459
其他	-246	-20	0	0	非流动负债合计	2582	1682	1582	1502
投资活动现金流	-1801	-485	-1465	-1965	负债总计	6391	5017	4884	5057
债权募资	1010	-1500	-300	-80	实收资本	2682	2682	2682	2682
股权募资	0	0	0	0	归属于母公司所有者权益	14934	16445	18107	19950
其他	-2173	-48	-13	-5	少数股东权益	19	19	19	19
融资活动现金流	-1164	-1548	-313	-85	负债和所有者权益合计	21343	21481	23011	25026
现金净流量	-1318	273	679	571					

备注: (1)表中计算估值指标的收盘价日期为(2022年04月01日); (2)以上各表均为简表

资料来源:公司年报(2021),海通国际



APPENDIX 1

Summary

- Adisseo announces the 2022 annual report. In 2022, the company achieved a revenue of 14.529 billion, an increase of 12.90% year-on-year; The net profit attributable to the parent company was 1.247 billion, a year-on-year decrease of 15.29%.
- The revenue growth in 2022 is mainly due to the smooth operation of the second phase project of the Nanjing Liquid Methionine Factory, as well as the continuous growth of the special product business. The decrease in profits is mainly affected by the increase in raw material prices and energy prices. 1) From the perspective of product revenue, the operating revenue of functional products, special products, and other products in 2022 increased by 14%, 5%, and 38% year-on-year, respectively, to 103.37, 3.322, and 870 million; 2) From the perspective of product gross profit margin, the gross profit margin of functional products, special products, and other products in 2022 decreased by 7, 2, and 15 percentage points year-on-year to 23%, 47%, and 5% respectively; 3) The year-on-year changes in sales, management (including research and development), and financial expense ratios in 2022 were -1.29 pct, -0.19 pct, and 1.04 pct to 8.01%, 4.82%, and 1.17%, with a total decrease of 0.44 pct to 14.00%.
- The company's new production capacity is abundant, enhancing its competitive strength and market leading position. 1) In terms of methionine business, on September 15, 2022, the second phase project of the Nanjing Liquid Methionine Factory (BANC2) with an additional production capacity of 180000 tons was successfully launched and successfully climbed the slope. As of the end of 2022, the total production capacity of the Nanjing production platform has reached 350000 tons, making it one of the largest and most cost-effective liquid methionine production platforms in the world. 2) The joint venture company established by Adisseo and Keller, KaiDiSu, has developed innovative FeiKang protein for the aquaculture industry in China and Southeast Asia, which has also led Adisseo to successfully enter a new field of alternative protein with great development potential. Kaidi Su Chongqing factory is the world's first Ficon ® The large-scale production unit project of innovative protein products has been completed by the end of 2022.
- Innovative products and external mergers and acquisitions support sustained high growth in the special product sector. The company actively explores innovative products and develops special product businesses as its second pillar. Adisseo announced the signing of the acquisition of Nor-Feed in December 2022, accelerating the implementation of a special product growth strategy, particularly in promoting the adoption of unique differentiated technologies to provide solutions in an economically safe and sustainable manner. The acquisition was completed on February 23, 2023, and the synergies brought by this new product line will gradually be demonstrated in 2023 and beyond. After integration, Newaidi and FRAmelco have complementarity with the company in various aspects such as product portfolio, animal categories, and target markets, leading to the development of synergies in market, product, and operational aspects.
- Earnings forecast and investment rating. Due to the decline in methionine prices, we have lowered our company's performance. We expect the company's EPS to be RMB0.56 (-22%), 0.62 (-18%), and 0.69 (new) from 2023 to 2025, respectively. Referring to the valuation of comparable companies in the same industry, we offer a TP of RMB10.64 for FY23 at 19x PE (the previous TP was RMB12.60 on 21x PE of FY21, -16%). We maintain an "OUTPERFORM" rating.
- Risks. The progress of the production capacity under construction does not meet expectations; the prices of methionine, vitamins and other products fluctuate sharply; the prices of raw materials fluctuate; macroeconomic downturn.

附录 APPENDIX

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优于大市,未来 12-18 个月内预期相对基准指数涨幅在 10%以上,基准定义如 下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

弱于大市,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如下

各地股票基准指数: 日本 – TOPIX, 韩国 – KOSPI, 台湾 – TAIEX, 印度 – Nifty100, 美国 – SP500; 其他所有中国概念股 – MSCI China.

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Analyst Stock Ratings

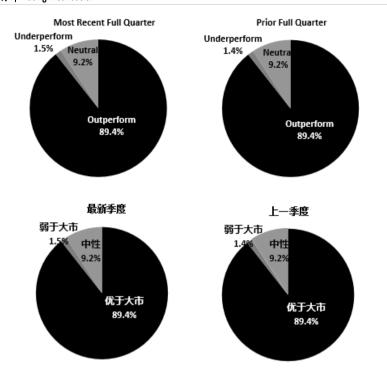
Outperform: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

Neutral: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

Underperform: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan – TOPIX, Korea – KOSPI, Taiwan – TAIEX, India – Nifty100, US – SP500; for all other China-concept stocks – MSCI China.

评级分布 Rating Distribution



截至 2022 年 12 月 31 日海通国际股票研究评级分布

	优于大市	中性	弱于大市	
		(持有)		
海通国际股票研究覆盖率	89.4%	9.2%	1.5%	
投资银行客户*	5.2%	7.3%	8.3%	

^{*}在每个评级类别里投资银行客户所占的百分比。

上述分布中的买入,中性和卖出分别对应我们当前优于大市,中性和落后大市评级。

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此前的评级系统定义(直至2020年6月30日):

买入, 未来 12-18 个月内预期相对基准指数涨幅在 10%以上, 基准定义如下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

卖出,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如下

各地股票基准指数: 日本 – TOPIX, 韩国 – KOSPI, 台湾 – TAIEX, 印度 – Nifty100; 其他所有中国概念股 – MSCI China.



Haitong International Equity Research Ratings Distribution, as of Dec 31, 2022

	Outperform	Neutral	Underperform
		(hold)	
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IB clients*	5.2%	7.3%	8.3%

^{*}Percentage of investment banking clients in each rating category.

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SELL: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

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Recommendation Chart

Bluestar Adisseo - 600299 CH



- 1. 13 Apr 2020 OUTPERFORM at 12.66 target 14.7.
- 2. 14 Apr 2020 OUTPERFORM at 12.66 target 14.7.
- 3. 4 Aug 2020 OUTPERFORM at 15.65 target 16.2.
- 4. 7 Aug 2020 OUTPERFORM at 14.23 target 16.2.
- 5. 12 Apr 2021 OUTPERFORM at 12.73 target 18.63.
- 6. 3 Aug 2021 OUTPERFORM at 11.09 target 13.23.
- 7. 4 Apr 2022 OUTPERFORM at 9.87 target 12.6.

Source: Company data Bloomberg, HTI estimates