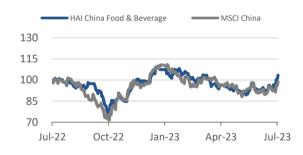


中国食品饮料 China Food & Beverage

HTI 重点白酒品牌价格跟踪: 飞天整箱、散瓶上涨,多数白酒批价持稳 Maotai Full Case and Loose Bottle Prices Rose, Prices of Most Brands Were Stable

观点聚焦 Investment Focus

股票名称 评级 股票名称 评级 贵州茅台 Outperform 百润股份 Outperform 五粮液 Outperform 汤臣倍健 Outperform 泸州老窖 Outperform 金龙鱼 Outperform 山西汾酒 Outperform 珠江啤酒 Outperform 洋河股份 Outperform 千禾味业 Outperform 古井贡酒 Neutral 张裕 A Outperform 青岛啤酒 Outperform 盐津铺子 Outperform 今世缘 Outperform 新乳业 Outperform 东鹏饮料 Outperform 金徽酒 Outperform Outperform 迎驾贡酒 Outperform 伊力特 Outperform 会得酒业 Outperform 恒顺醋业 重庆啤酒 Outperform 妙可蓝多 Outperform 口子窖 Outperform Outperform 立高食品 Outperform 水井坊 Outperform 华致酒行 酒鬼酒 Outperform 古越龙山 Outperform 燕京啤酒 Neutral 承德震震 Outperform



资料来源: Factset, HTI

Related Reports

HTI 重点白酒品牌价格跟踪:多数白酒价盘呈现边际回落(Most Prices of Baijiu Marginally Fell Back) (24 Jul 2023)

HTI 重点白酒品牌价格跟踪: 飞天鏊箱、散瓶涨跌不一,内参批价大幅回升(Maotai full Case and Loose Bottle Prices Fluctuated, and the Wholesale Price of Neican Rebounded) (17 Jul 2023)

茅台、习酒、郎酒、国台、珍酒+李渡、酒鬼酒调研报告(Intensive Research Report on Moutai, Xi Liquor, Lang Liquor, Guotai, Zhenjiu + Lidu, and Jiugui Liquor) (12 Jul 2023) (Please see APPENDIX 1 for English summary)

据多家酒业媒体报道,近日白酒批发价格如下:

贵州茅台: 本周(7月24日至7月31日),飞天整箱、散瓶和茅台1935批价为2945/2740/1030元,较上周+25/+20元/持平,较上月+50/+20元/持平。中长期来看,今年年初以来飞天整箱、散瓶和茅台1935批价+45/+40/-100元,较去年同期-185/-20/-310元。

五粮液:本周八代普五批价为935元,较上周持平,较上月-8元。中长期来看,年初以来八代普五批价-8元,较去年同期-23元。

泸州老窖: 本周国窖 1573 批价为 880 元,较上周持平,较上月-10元。中长期来看,今年年初以来国窖 1573 批价-20元,较去年同期-20元。

山西汾酒: 本周复兴版、青花 20 批价为 780/340 元,较上周持平/+5 元,较上月持平/+5 元。中长期来看,今年年初以来复兴版、青花 20 批价-25/-10 元,较去年同期-35/-20 元。

洋河股份: 本周 M6+、M3 水晶版、天之蓝批价为 580/405/288 元,较上周持平/持平/持平,较上月-20/持平/-8 元。中长期来看,今年年初以来 M6+、M3 水晶版、天之蓝批价-40/-20/-8 元,较去年同期-50/-17/-17 元。

古井页酒: 本周古 20、古 16、古 8 批价为 470/320/195 元, 较上周持平/持平/持平, 较上月持平/持平/-5 元。中长期来看, 今年年初以来古 20、古 16、古 8 批价-15/持平/-20 元, 较去年同期-20/+12/-15 元。

本周重点白酒公司公告及行业要闻:

山西汾酒上半年预计实现营收 190.1 亿元: 7月 24 日,公司发布 2023 年上半年经营情况公告,预计营收 190.11 亿元左右,同比增长 23.98%左右;净利润 67.75 亿元左右,同比增长 35.15%左右。(酒说微信公众号)

今世缘上半年预计实现营收 59.7 亿元: 7月 27日,公司发布 2023 年上半年主要经营数据公,预计营收 59.70 亿元左右,同比增长 28.46%左右;预计归属干上市公司股东的净利润 20.50 亿元左右,同比增长 26.70%左右。(微酒微信公众号)

水井坊公布 2023 年半年报: 7月 28日,公司发布 2023 年半年度报告,实现营业收入 15.27亿元,同比下降 26.38%,实现归母净利润 2.03亿元,同比下降 45.15%,基本每股收益为 0.42元/股。(微酒微信公众号)

贵州上半年规上白酒产量出炉: 7月29日,2023 中国白酒技术创新论坛在贵阳举行。今年上半年,全省181家规模以上白酒企业完成产量14.1万千升,实现工业增加值增速13.5%,拉动规上工业增长3.8个百分点。(云酒头条微信公众号)

风险提示: 宏观经济下行, 消费复苏不及预期, 调研数据偏差

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表1 重点白酒公司批价一览

31/7/2023	产品	批价(元)	周涨幅	月涨幅	年初至今涨幅	年涨幅
	飞天53°(整)	2945	25	50	45	-185
	飞天53°(散)	2740	20	20	40	-20
茅台	茅台精品53°	3300	-50	-50	130	-280
, -	王子普王53°	255	0	0	15	26
	茅台1935	1030	0	0	-100	-310
	第八代普五52°	935	0	-8	-8	-23
五粮液	交杯 52°	1300	-50	-50	-130	-55
	1618 52°	925	0	-5	-15	-18
泸州老窖	国窖157352°	880	0	-10	-20	-20
17 71 72 18	窖龄6052°	225	0	-5	-25	-20
山西汾酒	青花30复兴版	780	0	0	-25	-35
	青花2053°	340	5	5	-10	-20
	梦之蓝M6+52°	580	0	-20	-40	-50
洋河股份	梦之蓝水晶版52°	405	0	0	-20	-17
	天之蓝52°	288	0	-8	-8	-17
	海之蓝52°	120	0	-10	-10	-13
今世缘	国缘四开 42°	360	-10	-20	-40	-70
,	国缘对开 42°	205	-5	-5	-50	-55
	古2052°	470	0	0	-15	-20
古井贡酒	古1650°	320	0	0	0	12
5 /1 X 14	古845°	195	0	-5	-20	-15
	古550°	110	0	0	-5	5
	口 20 41°	270	0	-30	-45	-50
口子客	口 10 41°	200	0	-20	-25	-13
	口 6 41°	95	0	-5	-10	-5
舍得酒业	品味舍得 52°	310	-10	-20	-25	-15
酒鬼酒	内参 52°	765	0	15	5	-55
	红坛 52°	310	0	-5 -	10	25
水井坊	井台 52°	410	0	-5 -	20	-20
珍酒李渡	臻酿八号 52°	275	0	-5	-30 20	-35
罗眉宇渡	珍十五53° 窖藏198853°	350	0	0		5
刁相	告臧198853° 青花郎2053°	475	0	0	-15	-75
郎酒国台	有化即2053° 红花郎1553°	850 470	0	-10	-10	-50
	红化即1553° 国台15年53°	_	0	-10	-10	-25 25
	国台15平53° 国台国标1553°	630 300	-30 0	-35 -20	-20 5	-25 -5
剑南春	西百国标1553° 水晶剑 52°	365	0	-20 -5	-30	
到 南 春 金沙酒业	水晶剑 52° 摘要 53°	540	0	-5 0	-30 10	-35 -10
金沙伯里 次糾並沥. 沥			し ・	北 L 去 八 习		-10

资料来源:酒价参考,今日酒价, wind, HTI,按照上市公司、非上市公司排序



2023/02/21

图1 本周飞天整箱、散瓶批价上涨 25/20 元 5000 4500 4000 3500 3000 2500 2000 1500 1000 2020/02/16 2021/02/16 2022/02/16 2023/02/16 ——飞天53°(散) _____飞天53°(整) ╾ 茅台精品53°

图2 本周第八代普五、国客 1573、青花郎 20 均持平 1100 1000 900 800 700

2022/02/21

■第八代普五52° ■■■ 国窖1573 52° ■■ 青花郎20 53°

资料来源:酒价参考,今日酒价, wind, HTI

资料来源: 酒价参考, 今日酒价, wind, HTI

2021/02/21

图3 本周五粮液交杯批价下跌50元

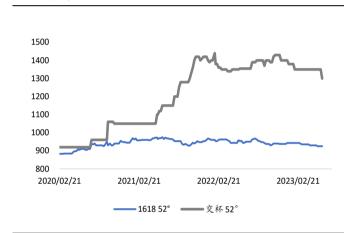


图4 本周茅台 1935 批价表现平稳

2020/02/21



资料来源:酒价参考,今日酒价, wind, HTI

资料来源:酒价参考,今日酒价,wind,HTI

图5 本周青花 30 复兴版、内参批价均持平

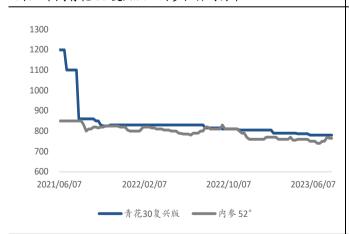
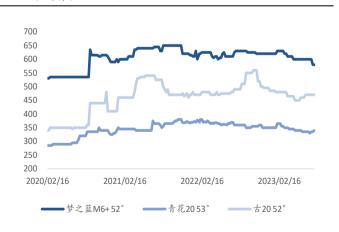


图6 本周青花 20 批价上涨 5 元

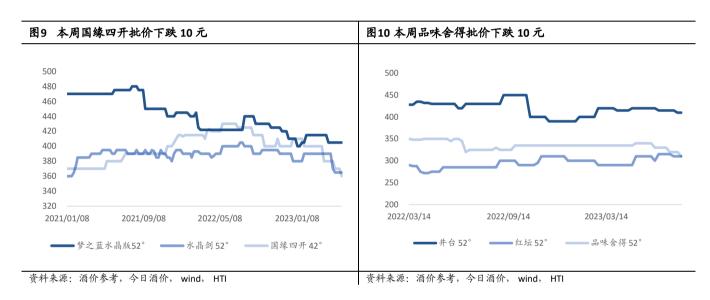


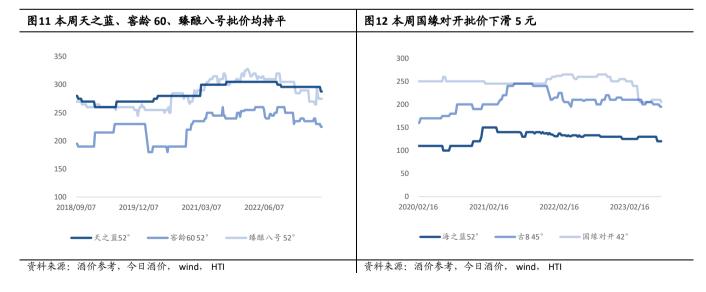
资料来源:酒价参考,今日酒价, wind, HTI

资料来源:酒价参考,今日酒价,wind,HTI

3

图7 本周窖藏 1988、红花郎 15、摘要批价均持平 图8 本周珍十五、国台国标 15 批价均持平 700 370 650 350 600 550 330 500 310 450 400 290 350 270 300 2020/02/21 2021/02/21 2022/02/21 2023/02/21 250 2022/03/14 2022/09/14 2023/03/14 珍十五53° —— 国台国标1553° ● 客藏1988 53° 红花郎15 53° 摘要 53° 资料来源:酒价参考,今日酒价, wind, HTI 资料来源: 酒价参考, 今日酒价, wind, HTI





APPENDIX 1

Summary

Kweichow Maotai: During this week (from July 24th to July 31st), the wholesale prices of Moutai full case, Moutai loose bottle, and Moutai 1935 were at 2945/2740/1030 yuan, which were +25/+20 yuan/flat compared with last week, +50/+20 yuan/flat compared with last month. In the medium to long term, the wholesale prices of Moutai full case, Moutai loose bottle, and Moutai 1935 have been +45/+40/-100 yuan from the beginning of the year, which were -185/-20/-310 yuan yoy.

Wuliangye: During this week, the wholesale price of PuWu was 935 yuan, which was flat compared with last week, and -8 yuan compared with last month. In the medium to long term, the wholesale price of PuWu has has been -8 yuan from the beginning of this year, which was -23 yuan yoy.

Luzhou Laojiao: During this week, the wholesale price of GuoJiao 1573 was 880 yuan, which was flat compared with last week and -10 yuan compared with last month. In the medium to long term, the wholesale price of GuoJiao 1573 has been -20 yuan from the beginning of this year, which was -20 yuan yoy.

Risks: Macroeconomic downturn, lower than expected consumer recovery, and biased research data.



附录 APPENDIX

重要信息披露

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优于大市,未来 12-18 个月内预期相对基准指数涨幅在 10%以上,基准定义如下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

弱于大市,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如 下

各地股票基准指数:日本 – TOPIX, 韩国 – KOSPI, 台湾 – TAIEX, 印度 – Nifty100, 美国 – SP500; 其他所有中国概念股 – MSCI China.

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Analyst Stock Ratings

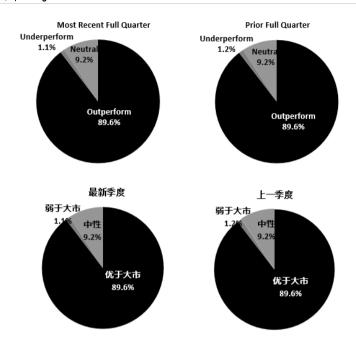
Outperform: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

Neutral: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

Underperform: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan – TOPIX, Korea – KOSPI, Taiwan – TAIEX, India – Nifty100, US – SP500; for all other China-concept stocks – MSCI China.

评级分布 Rating Distribution



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	优于大市	中性	弱于大市
		(持有)	
海通国际股票研究覆盖率	89.6%	9.2%	1.1%
投资银行客户*	4.7%	5.6%	10.0%

*在每个评级类别里投资银行客户所占的百分比。

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买入,未来12-18个月内预期相对基准指数涨幅在10%以上,基准定义如下

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	Outperform	Neutral	Underperform
		(hold)	
HTI Equity Research Coverage	89.6%	9.2%	1.1%
IB clients*	4.7%	5.6%	10.0%

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