CMB International Global Markets | Equity Research | Initiation

# CTGR Group (600905 CH)

## Green power giant forges ahead

China Three Gorges Renewables (CTGR) is one of the pioneers among new energy power operators. The Company is a subsidiary of CTG, whose actively develops wind and solar power. CTGR plans to achieve a newly installed capacity of 5,000 MW in solar and wind power in 2023, with installation progress expected to accelerate in 2H23. We anticipate that lower upstream costs may improve CTGR's IRR of the new energy projects. CTGR is also exploring the integration of multiple new energy to develop innovative projects and looking for further growth space. Currently, CTGR is trading at 17x FY23E PE. We assign CTGR with FY23E target PE of 20x and arrive at the target price of RMB 6.79/ share. Initiate with BUY.

- CTGR is one of the top players among new energy power operators. CTGR is a subsidiary of CTG that focuses on developing new energy with great financial resilience and advanced technology, including wind power and solar power, and other new energy such as pumped storage, and hydrogen energy. CTGR aims to achieve newly-added installed capacity of 5,000 MW for solar and wind power in 2023. Even though the installation progress was slightly slower in 1H23, we expect its installation progress will speed up in 2H23 to reach its installation target in 2023.
- CTGR has strong reserve projects that supports its rapid growth in new energy installation. Lower upstream costs of wind and solar power have led to higher IRR of the company's projects. By 2022, CTGR's project reserve exceeds 130mn kW. The newly-added identified project achieve 54.88mn kW, including 9.85mn kW of onshore wind power and 25.93mn kW of solar power. We believe abundant projects reserve will send great support for the further growth of CTGR's installed capacity. Additionally, based on mgmt.'s guided stable tariff assumption, CTGR's installation willingness will up in 2023 as the IRR of wind and solar power projects may up as the falling upstream cost.
- CTGR has several competitive advantages in the comparison of the new energy power operators under the "Big Five and Small Noble 4" Power **Group.** CTGR outperforms in revenue growth, net profit margin, solar power installed capacity, etc. We believe CTGR's new energy installed capacity and power generation will continue to perform well in 2023, due to upstream cost reduction and IRR increase trends, as well as the company's advanced cost control ability. As a result, we expect the company's revenue and net profit to maintain a strong growth momentum in 2023.
- We assign CTGR with FY23E target PE of 20x and arrive at the target price of RMB 6.79/ share, initiate with BUY. We expect CTGR's net profit to be RMB9.7bn, RMB11.79bn, and RMB14.44bn in 2023, 2024, and 2025, respectively, with EPS of RMB0.34, RMB0.41, and RMB0.50/share. Additionally, We estimate CTGR will achieve its installed capacity target of 5000MW for solar and wind power in 2023, based on the Company's cost control capabilities and rising IRR of the projects, and stable realized tariff for 2023. Currently, CTGR is trading at 17x FY23E PE. We assign CTGR with an FY23 target PE of 20x and arrive at the target price of RMB 6.79/ share. Initiate with BUY.

### Earnings Summary

| (YE 31 Dec)                   | FY21A           | FY22A   | FY23E   | FY24E    | FY25E    |
|-------------------------------|-----------------|---------|---------|----------|----------|
| Revenue (RMB mn)              | 15,484          | 23,812  | 28,682  | 33,444   | 38,601   |
| Net profit (RMB mn)           | 5,642.4         | 7,155.5 | 9,716.3 | 11,785.7 | 14,435.1 |
| EPS (Reported) (RMB)          | 0.23            | 0.25    | 0.34    | 0.41     | 0.50     |
| YoY growth (%)                | 26.3            | 9.7     | 35.8    | 21.3     | 22.5     |
| Consensus EPS (RMB)           | na              | 0.25    | 0.32    | 0.38     | 0.45     |
| ROE (%)                       | 10.1            | 9.7     | 11.9    | 12.9     | 13.9     |
| P/E(x)                        | 26.2            | 20.8    | 17.4    | 14.7     | 12.2     |
| P/B(x)                        | 2.3             | 2.0     | 1.8     | 1.7      | 1.5      |
| Source: Company data, Bloombe | rg, CMBIGM esti | mates   |         |          |          |



### BUY

### **Target Price** (Up/Downside

RMB 5.44

**RMB6.79** 

24%)

**Current Price** China Energy

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Jack Bai, CFA (852) 3900 0835 jackbai@cmbi.com.hk

### Stock Data

| Mkt Cap (RMB mn)         | 155,713    |
|--------------------------|------------|
| Avg 3 mths t/o (RMB mn)  | 457.54     |
| 52w High/Low (RMB)       | 6.47/ 5.17 |
| Total Issued Shares (mn) | 28,624     |
| Source: FactSet          |            |

### **Shareholding Structure**

| China Three Gorges Group | 48.9% |
|--------------------------|-------|
| Ducheng Weiye Group      | 3.5%  |
| Source: HKEx             |       |

### Share Performance

|                 | Absolute | Relative |
|-----------------|----------|----------|
| 1-mth           | 0.4%     | 1.5%     |
| 3-mth           | -2.9%    | 2.4%     |
| 6-mth           | -8.6%    | 0.0%     |
| Source: FactSet |          |          |

### 12-mth Price Performance



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### CTGR Group's company background

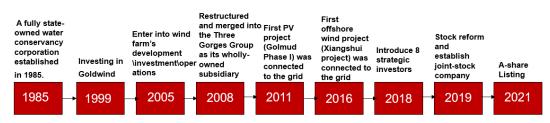
CTGR Group specializes in the development, investment, and operation of wind and solar energy. Its strategic goals are centered on developing into the pioneer of wind and solar power of China Three Gorges Group ("CTG") and leader in offshore wind power, and it is committed to achieving both outstanding scale and great efficiency. Additionally, CTGR implements a differentiated competition and cost-leading strategy, with the aim of becoming a world-class new energy power operator.

Currently, CTGR's operation covers 30 provinces, autonomous regions, and municipalities in China, and it ranks among the top tier of domestic new energy operators in terms of installed capacity and profitability.

CTGR has experienced rapid growth in wind and solar power installed capacity these years. Its total installed capacity for power generation projects has increased from 143,000kW in 2008 to 26,521,400kW in 2022, with a CAGR of 45.22%. In particular, wind power recorded accumulated installed capacity of 15,922,200 kW, solar power achieved 10,284,000kW, and hydropower recorded 215,200kW in 2022. CTGR's power generation has also increased significantly, with wind power generation increasing by 48.97% YoY to 33.95bn kWh and solar power increasing by 41.5% YoY to 13.44bn kWh. With the commissioning of projects under construction, the Company's installed capacity is expected to increase further.

### • CTGR's development history

### Figure 1: China Three Gorges New Energy's development process



Source: Company data, CMBIGM estimates

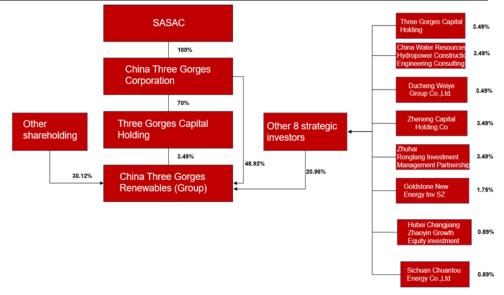
CTGR's predecessor was the China Water Resources Development Corporation(中国水利 实业开发总公司), which was established in 1985 and focused on the development of water conservancy and hydropower projects as well as urban water supply projects.

In 1999, CTGR entered the business of new energy by participating in the shareholding of Goldwind (a wind turbine manufacturer), and in 2005, it entered the development, investment, and operation of wind farms. In 2008, CTGR was restructured and merged into CTG as its wholly-owned subsidiary, responsible for the development and operation of the Three Gorges Group's new energy business. Since then, the Company has continued to explore the field of new energy, with the commissioning of its first solar project in 2011 and first offshore wind project in 2016. In 2018-2021, CTGR completed the three-step strategy of "introducing strategic investors, stock reform, and listing," entering a new stage of development.

In 2021, CTGR was listed on the SSE main board with one of the largest IPO in China's power industry in history.



### Figure 2: China Three Gorges New Energy's shareholding structure



Source: Company data, CMBIGM estimates

### CTGR's shareholding structure

By 2022, China Three Gorges Group (CTG) holds a controlling stake of over 49% in CTGR, with the actual controlling shareholder being the State-owned Assets Supervision and Administration Commission of the State Council (SASAC). In 2016, the Company set a vision to become a leading new energy operator. To realize this goal, the Company formulated a three-step strategy of "introducing strategic investors, stock reform, and listing."

CTGR's equity structure has undergone two significant changes. In 2018, the Company introduced eight strategic investors through capital increase and share expansion, which altered the equity structure from being wholly-owned by CTG to the strategic investor holding 30% shares. In 2021, the Company was listed on the SSE main board with 30% of the total shares issued. After the issuance, the CTG directly held 49% of the shares, while the eight strategic investors held 21% of the shares.

### CTGR is the strategic implementation arm of CTG's new energy business.

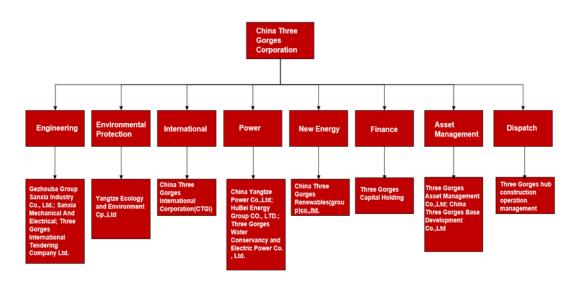
China Three Gorges Group (CTG) is the controlling shareholder of CTGR and is the world's largest operator of hydropower, and it is one of the largest clean energy groups of China as well. The Company's operation covers eight major areas and it has also facilitated the listing of its power subsidiaries, including Three Gorges Hydro Power, Hubei Energy, Yangtze Power, and Three Gorges Renewables, on the A-share markets.

By 2022, the attributable installed capacity of CTG has reached 124.71mn kW. This includes 78.25mn kW of domestic hydropower, which accounts for 62.74% of the total capacity. CTG generated power of a total of 3837.76bn kWh in 2022, up by 5.62% YoY.

Backed by the resources and technological advantages of China Three Gorges Group, CTGR is poised to become a leading player in the new energy industry.



### Figure 3: China Three Gorge's business

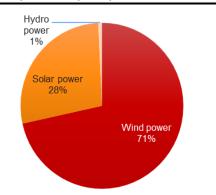


Source: Company data, CMBIGM estimates

CTG strongly supports the continuous development of its subsidiary, CTGR, which is expected to drive most of the CTG's new energy installation capacity growth. With a professional team experienced in offshore wind power, CTG has been able to develop domestic offshore wind power, and promotes collaborative innovation throughout the industry chain, leading to innovative achievements such as the world's first typhoon-resistant floating offshore wind turbine. CTGR's financial leverage is well-controlled, benefiting from CTG's improving capital strength and financing channels.

### **CTGR's business brief**

CTGR's main business is developing and operating wind and solar power generation. CTGR mainly aims to develop onshore wind power, solar power, and offshore wind power. As of 2022, CTGR's accumulated installed capacity is 26,421.4 MW, with wind and solar power accounting for 99%. CTGR's revenue mainly comes from wind and solar power, which accounted for 99% of the company's total revenue in 2022.



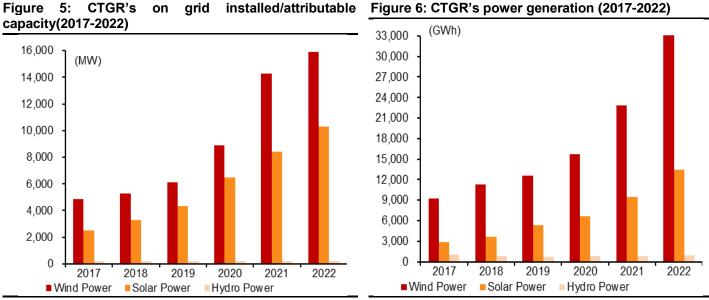
### Figure 4: CTGR's revenue composition (2022)

Source: Company data, CMBIGM estimates



### Rapid growth of new energy business

In 2022, CTGR's total installed capacity reached 26,521.4MW, including 15,922.22MW of wind power and 10,284.40MW of solar power. The Company's power generation reached 48.35bn kWh, up by 46.21% YoY, with wind power generating 33.95bn kWh and solar power generating 13.44bn kWh. Among them, the electricity traded in the power market was 19.09bn kWh, accounting for 40.58% of the total on-grid electricity.

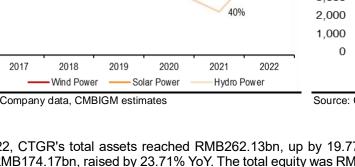


Source: Company data, CMBIGM estimates

Source: Company data, CMBIGM estimates

During 2017-2022, CTGR' revenue lifted from RMB6.78bn to RMB23.81bn, and the growth CAGR was 29%. The gross profit remained stable with an improving trend. The decrease in construction costs under the influence of declining subsidies for wind and solar projects was the main driving force behind the Company's gross margin improvement.

For net profit in 2017-2022, the amount boosted from RMB2.43bn to RMB7.16bn, with a CAGR of 24%. In 2022, CTGR's revenue was RMB23.81bn, up by 45.04% YoY. Operating costs were up by 51.39% YoY to RMB9.91bn. The total net profit recorded RMB7.16bn, up by 26.8% YoY.



54%

45%

58% 56%

46%

65%

60%

55%

50%

45%

40%

35%

30%

### Figure 7: CTGR's gross profit

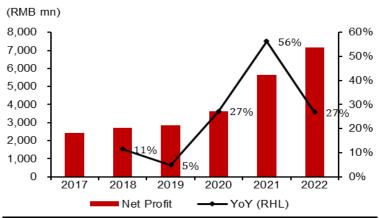
54%

51%

59%

55%

### Figure 8: CTGR's net profit (2017-2022)



Source: Company data, CMBIGM estimates

Source: Company data, CMBIGM estimates

By 2022, CTGR's total assets reached RMB262.13bn, up by 19.77% YoY. Total liabilities were RMB174.17bn, raised by 23.71% YoY. The total equity was RMB87.96bn, up by 12.59% YoY.

56%

62%

53%

52%

Figure 9: CTGR's wind and solar power revenue

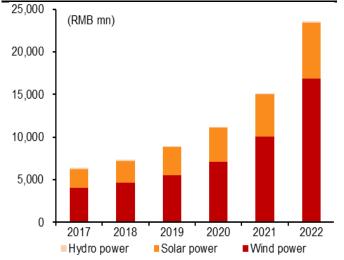
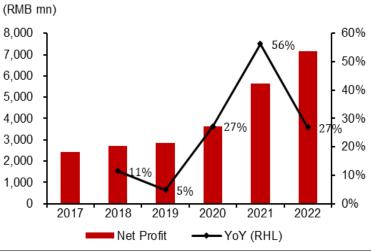


Figure 10: CTGR's net profit (2017-2022)



Source: Company data, CMBIGM estimates

Source: Company data, CMBIGM estimates

Despite stable profits, CTGR's ROE has been diluted by previous capital increases. From 2017 to 2022, the Company's ROE fluctuated between around 7% to 10%. The drop in ROE from 2018-2019 was mainly due to the expansion of equity funds through the introduction of strategic investors. However, the ROE rebounded to 10.2% in 2021 after the economic benefits of investment projects were realized. In 2022, CTGR's ROE slightly dropped back to 9.8%, down 0.4% YoY due to a decrease in net profit margin.



# 10.22%

At the end of 2022, the Company's net debt recorded RMB93.23bn, up by 23% YoY. Debtasset ratio slightly dropped from 41% to 40%. Additionally, CTGR achieved 414 net account receivable days in 2022, which improved 36 days compared to last year.

Operating cash flow increased by 91.05% to RMB16.87bn, mainly due to higher subsidy return for new energy projects. Net cash outflow from investing activities decreased to RMB29.79bn, mainly due to reduced investment in offshore wind power and increased investment in onshore wind power and photovoltaic projects.

## Industry Analysis

18,000

16,000

14,000

12,000 10,000

8,000

6,000

4,000

(ten thous kW)

4438

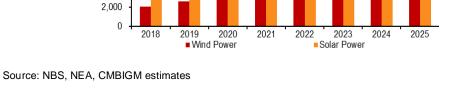
205

Source: Company data, BBG,CMBIGM estimates

#### National energy policy targets to support the future high-speed growth of the wind power and solar power generation industry

In 2022, China's cumulative installed wind power capacity reached 37GW, with a CAGR of 16.17% from 2016 to 2022. The wind and solar power installation plans for different regions in China during the 14th Five-Year Plan period are clear. We estimate China's wind power installed capacity to reach 620mn kW by 2025, with a CAGR of 17% from 2021 to 2025.

Figure 13: Newly-added wind power and solar power installed capacity in China (2018-25E)



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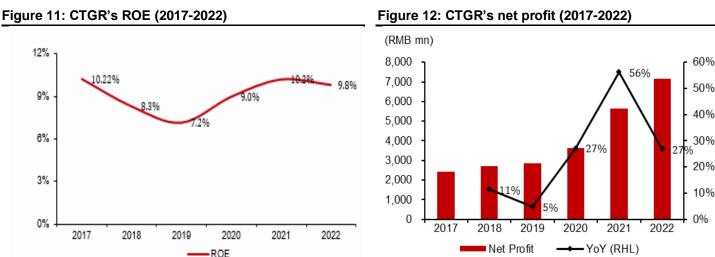
7148

3005

2579

875

According to the data of Wind Daily and NEA, in 2022, wind power bidding exceeded 103.27 GW in China, and newly-added installed capacity of wind power achieved 37 GW.



Source: Company data, CMBIGM estimates

15932

886

13854

770

12047

6700

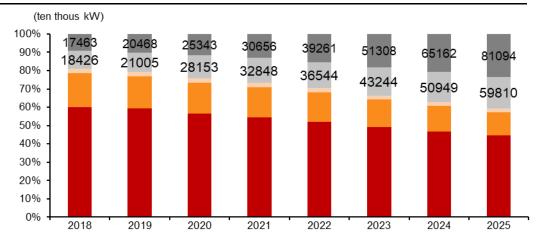
8605

369





Most of the bidding capacity are expected to be grid-connected in 2023, resulting in an estimated 67 GW of newly-added installed capacity and an increase of around 81% YoY. Thus, in 2023, we predict the cumulative installed wind power capacity to be around 432 GW in China. Additionally, the newly-added installed wind power capacity in 2024 and 2025 will be up by 15% YoY and reach 77 GW and 89 GW respectively, with a predicted cumulative installed wind power capacity of 509 GW and 598 GW, maintaining around 20% YoY growth each year.





Solar Power = Wind Power = Nuclear Power = Water Power = Thermal Power

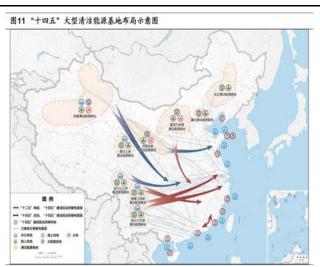
Source: NBS, NEA, CMBIGM estimates

For solar power, China's solar power installed capacity was 392 GW in 2022, and the solar bidding capacity for 2022 was about 155 GW. Based on the views of CPIA, China's conservative prediction for newly-added installed capacity of solar power in 2023 will be 95GW, and the optimistic prediction will be 120 GW. Meanwhile, according to data from the NEA, the newly-added installed capacity of solar power in 1Q23 was 33.66 GW, up by 154.81% YoY. As of Apr 2023, domestic PV component bids have exceeded approximately 82 GW.

Thus, we are positive that the newly-added installed capacity of solar power in 2023 may reach 120 GW, with a total accumulative installed capacity of 513 GW for the year. Additionally, solar power will continue to maintain high growth in 2024 and 2025, and we estimate cumulative solar power installed capacity will reach 652 GW and 811 GW. By 2025, the cumulative installed capacity of wind and solar power will reach 1,409 GW, exceeding the national 14th Five-Year Plan target of 1,200 GW.



# Figure 15: Layout of large-scale clean energy bases during the "14<sup>th</sup> Five-Year Plan" (2018-25E)



Source: NBS, NEA

 Technological innovation in the wind power industry will further reduce the cost of wind power operation

China's wind power industry is undergoing technological innovation during these years, and new technologies will further reduce the cost of wind power. Currently, technological innovation in the wind power industry is mainly focused on three areas: first, advances in wind turbine technology, including large-scale, high-efficiency, intelligent, and modular turbines. Additionally, improvements in wind farm operation and maintenance management technology, including digitization, intelligence, autonomy, and integration; and third, optimization of wind farm layout and design, including site selection, wind farm layout, wind farm integration, and multi-energy complementarity.

### Policy support for the solar power industry and energy storage

The solar power industry has also received policy support, and policy dividends will drive rapid development of the solar market. In recent years, the National Energy Administration issued a notice on solar power generation development, proposing a series of policy measures, including increasing support for photovoltaic poverty alleviation, promoting the construction of solar power+ energy storage projects, and accelerating the construction of photovoltaic poverty alleviation demonstration power stations, providing strong policy guarantees for the development of the solar power industry.

Overall, the new energy power generation industry in China is in a phase of rapid development, with abundant resource reserves, strong policy support, continuous technological improvement, and broad market prospects.

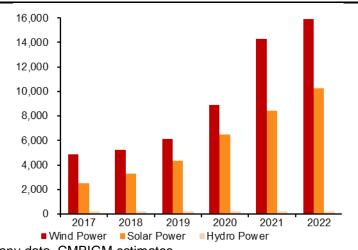
In the future, wind power generation and photovoltaic power generation will continue to be the main forms of new energy power generation. At the same time, to better promote the development of new energy power generation, it is also necessary to strengthen grid construction and research on energy storage technologies, and improve the consumption capacity and stability of new energy power generation.

# Abundant project reserves to support continue growth in CTGR's electricity generation

CTGR has a large projects reserve and plans to increase wind and solar power by at least 5mn kW annually during the "14th Five-Year Plan" period. The Company aims to achieve



a total installed capacity of 50mn kW with a CAGR of 26%. In 2022, the Company added over 54mn kW of resources and have abundant project resource reserves. CTGR's mature development and operation experience, high-quality projects, and wide distribution of resources give CTGR strong potential for expansion.



### Figure 16: CTGR's installed capacity (2017-2022)

Source: Company data, CMBIGM estimates

### Peers comparision and CTGR's competitive advantages

Figure 17: Comparison table of the new energy operators under the new "Big Five and Small Noble 4" power generation groups (2022)

| Power<br>generation<br>group                        | Ticker    | Company<br>name                             | Wind<br>Power | Solar  | Therma | Others | Accumul<br>ated<br>installed<br>capacity | ΥοΥ   | Power<br>generation-<br>2022(MWh) | YoY    | Wind<br>Power |            | Therma<br>I Power | Revenue(<br>RMB0.1bn | YoY     | Net profit<br>attributable to<br>parent<br>conpany(RMB<br>0.1bn) | YoY            |
|---|-----------|---|---------------|--------|--------|--------|--|-------|-----------------------------------|--------|---------------|------------|-------------------|----------------------|---------|--|----------------|
| China Three<br>Gorges<br>Corporation                |           | China Three<br>Gorges Renew<br>ables        | 15,922        | 10,284 | Fower  | 315    | 26,521                                   | 16.0% | 48,350,000                        | 46.2%  | 2262          | ei<br>1410 | TFOWE             | 238.12               | 45.0%   | 71.55  | 11.1%          |
| CHN Energy  | 001289    | China<br>Longyuan<br>Power Group            | 23,138        |        | 858    | 2,850  | 26,846                                   | 17.0% | 70,633,024                        | 11.6%  | 2286          |            | 5639              | 398.62               | -0.025% | 49.03  | -32.0%         |
| State Power<br>Investment<br>Corporation            | 2380 HK   | China Power<br>International<br>Development | 5,684         | 6,074  | 13,085 | 4,546  | 29,334                                   | 17.5% | 112,942,437                       | 7.6%   | 2098          | 1622       | 4683              | 436.89               | 23.1%   | 26.48  | NA             |
| China<br>Huaneng<br>Group                           | 502111    | Huaneng<br>Power<br>International           | 33,168        |        | 94,060 |        | 127,228                                  | 7.2%  | 451,070,000                       | -1.4%  |               |            | 4228              | 2,467.00             | 20.3%   | (-80.26)   | NA             |
| China<br>Huadian<br>Corporation                     |           | Huadian Power<br>International              |               |        | 43,700 | 11,054 | 54,754                                   | 0.5%  | 220,932,000                       | 0.5%   |               |            | 4508              | 1,070.59             | 2.3%    | 1.00   | Turnaro<br>und |
| China Datang  |           | China Datang<br>Corp                        | 12,688        | 1,500  |        |        | 14,193                                   | 8.5%  | 28,787,000                        | 10.0%  | 2262          | 1414       |                   | 124.99               | 5.3%    | 34.85  | 71.6%          |
| Corporation   | 601991 CH | Datang Intl<br>Power                        | 5,417         | 2,789  | 47,514 |        | 71,024                                   |       | 246,930,000                       | -4.4%  |               |            |                   | 1,168.28             | 14.9%   | -4.10  | -95.5%         |
| State<br>Development<br>& Investment<br>Corp., Ltd. | 600886 CH | SDIC Power                                  | 1,654         | 2,949  | 11,881 | 21,280 | 37,764                                   | 4.0%  | 50,591,000                        | -14.3% | 2070          | 1353       | 4262              | 504.89               | 15.4%   | 40.70  | 65.7%          |
| China<br>Resources                                  | 836 HK    | CR Power                                    | 17,004        |        | 35,577 |        | 52,581                                   | 10.0% | 231,877,000                       | 4.2%   | 2398          | 1510       | 4731              | 1033(HKD)            | 14.3%   | 70.42(HKD)   | 229.0%         |
| General<br>Nuclear<br>Power Group                   | 1811 HK   | CGN New Energ                               | 4,419         | 1,187  |        | 1,821  | 8,987                                    | 6.9%  | 19,189,700                        | 5.7%   | 2284          | 1414       | 5018              | 24.3(USD)            | 37.0%   | 1.95(USD)  | -20.0%         |

Source: Company data, CMBIGM estimates



Figure 18: Comparison table of the new energy operators under the new "Big Five and Small Noble 4" power generation groups (2022)

|   |           |   |            |         |         |       |       |       | Asset<br>to debt | Gross<br>profit | Net    |
|---|-----------|---|------------|---------|---------|-------|-------|-------|------------------|-----------------|--------|
| Power generation  |           | Company                                     | Marketcap( |         |         | ROE%- | EPS-  | BPS-  | ratio%           | %               | margin |
| group   | Ticker    | name  | mn)-latest | PE-2022 | PB-2022 | 2022  | 2022  | 2022  | 2022             | 2022            | %-2022 |
| China Three<br>Gorges<br>Corporation                            | 600905 CH | China Three<br>Gorges Renew<br>ables        | 155,713    | 22.0    | 2.1     | 9.81  | 0.25  | 2.69  | 66.44            | 58.40           | 35.2   |
|   | 916 HK    | China                                       | 135,542    | 22.6    | 1.1     | 7.81  | 0.59  | 7.56  | 64.28            |                 |        |
| CHN Energy  | 001289 CH | Longyuan<br>Power Group                     | 124,647    | 14.4    | 1.1     | 7.74  | 0.58  | 7.61  | 64.07            | 34.43           | 15.29  |
| State Power<br>Investment<br>Corporation                        | 2380 HK   | China Power<br>International<br>Development | 36,616     | 14.4    | 0.8     | 6.40  | 0.22  | 3.80  | 67.56            | 45.11           | 6.15   |
| China Huaneng   | 902HK     | Huaneng<br>Power                            | 127,715    | 13.3    | 0.4     | -7.02 | -0.65 | 7.37  | 73.58            | 3.04            | -4.09  |
| Group   | 600011 CH | International                               | 117,449    | NA      | 0.4     | -6.91 | -0.61 | 2.96  | 74.82            | 0.04            | 4.00   |
| China Huadian   | 1071 HK   | Huadian Power                               | 60,107     | NA      | 0.8     | -0.05 | -0.09 | 3.84  | 67.80            | 0.43            | -0.6   |
| Corporation   | 600027 CH | International                               | 55,275     | NA      | 0.8     | 0.16  | -0.08 | 3.64  | 68.45            | 0.43            | -0.0   |
| China Datang  | 1798 HK   | China Datang<br>Corp                        | 18,548     | NA      | 1.9     | 12.14 | 0.40  | 2.18  | 64.87            | 99.51           | 31.13  |
| Corporation   | 601991 CH | Datang Intl<br>Power                        | 47,703     | 5.1     | 0.7     | -0.66 | -0.10 | 1.50  | 74.98            | 7.12            | -0.75  |
| State<br>Development &<br>Investment Corp.,<br>Ltd. (SDIC)Group | 600886 CH | SDIC Power                                  | 97,575     | NA      | 1.7     | 7.70  | 0.52  | 6.55  | 63.75            | 32.04           | 15.21  |
| China Resources<br>Holdings                                     | 836 HK    | CR Power                                    | 82,259     | 20.8    | 0.9     | 8.25  | 1.46  | 17.10 | 64.52            | -1.15           | 7.31   |
| China General<br>Nuclear Power<br>Group                         | 1811 HK   | CGN New Energ                               | 9,697      | 10.9    | 1.1     | 14.58 | 0.05  | 0.32  | 82.02            | 47.44           | 8.82   |

Source: Company data, CMBIGM estimates

We compared the main layouts of electricity operators in the new energy sector under the latest "Big Five and Small Noble 4" power generation groups. Based on the data of 2022, we found that CTGR has several outstanding advantages as follows:

1) In 2022, CTGR's photovoltaic installed capacity was the highest among the listed peers of "Big Five and Small Noble 4" power generation groups. In the future, CTGR will continue to focus on developing photovoltaic installations.

The target for the newly-added photovoltaic and wind power installed capacity of CTGR in 2023 is 5,000 MW. Photovoltaic installed capacity will make up the majority of this target, with a planned ratio of around 6:4 between photovoltaic and wind power. Additionally, the upstream cost of the photovoltaic industry chain has decreased, which has partially reduced construction costs and helped to improve the overall IRR of photovoltaic projects. Therefore, the company's willingness to invest in photovoltaic installations will up, enabling it to achieve or even exceed the photovoltaic installed capacity targets.

Due to longer procurement cycles, the installations in 1H23 were delayed. It is expected that new energy installation will accelerate in the 2H23.

2) In 2022, CTGR's power generation increased significantly, which was due to the increase in wind and solar power installations and higher-than-national-average utilization hours.

In 2022, CTGR's power generation increased by 46.2% YoY to 48.35mn MWh, which was the highest among the peers we listed. The company's power generation in 1H23 is relatively optimistic. In Jun 2023, CTGR's power generation had increased by 14.71% to 28.09bn kWh. From Jan to May, power generation and utilization hours were slightly higher than the national average. With the improvement of wind resources, it is expected that wind power generation will continue to improve.



# 3) In 2022, CTGR's revenue increased by 45%YoY, and its net profit attributable to shareholders ranked among the top listed peers of the new energy electricity operators.

CTGR's revenue increased by 45% YoY in 2022, and its net profit attributable to parent company was up by 11.07% to RMB 7.155bn. The company's results growth was mainly due to the commissioning of new projects, an increase in total installed capacity, and an upward in power generation and grid-connected electricity.

In particular, CTGR's revenue growth rate was among the highest of comparable companies. Although CTGR's gross profit margin and net margin decreased slightly in 2022, but the data maintained a leading position among comparable companies. The net profit attributable to shareholders was also among the highest among listed peers, which was mainly attributed to the company's good cost control capabilities, technological progress, and excellent resource acquisition capabilities.

Additionally, we believe that the company can maintain outstanding revenue and net profit, as well as good gross profit margin and net margin. The related growth can be driven by :1) CTGR's clear target for new installations in 2023; 2)sufficient approved and reserved projects; 3) a significant decrease in upstream costs for photovoltaics and wind power; 4) a great incentive scheme;

# 4) CTGR's installation progress in 1H23 was slightly slower and its stock price has been stagnant, with its valuation partially falling. We expect its new energy installations to accelerate in 2H23, and the stock price to rebound.

In 2022, CTGR recorded a P/E of 21.7x and a P/B of 1.9x. Its overall valuation was slightly higher than its peers, and its EPS were lower than those of leading new energy companies such as China Longyuan and Huaneng Renewables. Therefore, we regard CTGR's profit and valuation attractiveness as still need to be improved. According to the company's announcement of Jun 2023, CTGR's progress in 1H23 is slightly slower, and its stock price has been stagnant, with its valuation partially falling. We expect installations to accelerate in 2H23, and the stock price to rebound.

# 5) CTGR is a leader in offshore wind power generation, with advanced technology and stable future development.

As one of the earliest central enterprises to develop offshore wind power in China, the CTGR has nearly 5mn kW of offshore wind power capacity that is already connected to the grid, ranking first in China. The large-scale development of offshore wind power is a strategic focus for the company, with advanced technology and experience in this field.

In addition, CTGR has a number of offshore wind power projects in the pipeline and has received support from the government for the development of offshore wind power. We believe that CTGR's leadership in offshore wind power generation will be beneficial to its long-term development.

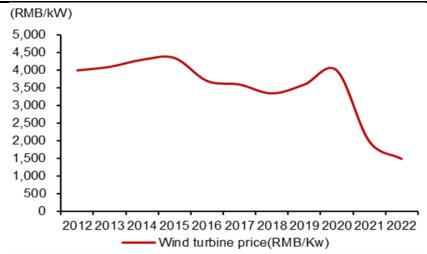
## Lower upstream costs lead to higher IRR of the wind farm project and solar power project, prompting CTGR's investment willingness

The wind power industry in China has entered the Grid Parity Era since 2021, leading to a reduction in upstream costs and a decline in wind turbine prices. According to Wind Power Headlines, the highest price for onshore wind turbines reached RMB4,200/kW in mid-2020 and fell to the lowest at RMB1,150/kW in Feb 2023, dropping by -73%. Therefore, lower upstream costs have resulted in an increase in the IRR of wind power projects, making more projects suitable for investment by CTGR. As a result, CTGR is expected to show a



higher willingness to invest in wind power installation in 2023.





Source: Wind, CMBIGM estimates

### Figure 20: Onshore wind power tariff policies

| I Resources Area | II Resources Area                            | III Resources Area  | IV Resources Area  | Embodiment   |
|------------------|--|---|--|--|
| 0.51             | 0.54   | 0.58  | 0.61   | Benchmark  |
| 0.49             | 0.52   | 0.56  | 0.61   | Benchmark  |
| 0.47             | 0.50   | 0.54  | 0.60   | Benchmark  |
| 0.40             | 0.45   | 0.49  | 0.57   | Benchmark  |
| 0.34             | 0.39   | 0.43  | 0.52   | Benchmark  |
| 0.34             | 0.39   | 0.43  | 0.52   | Bid  |
| 0.29             | 0.34   | 0.38  | 0.47   | Bid  |
|                  | Gric   | l Parity  |  | Grid Party   |
|                  | 0.51<br>0.49<br>0.47<br>0.40<br>0.34<br>0.34 | $\begin{array}{cccc} 0.51 & 0.54 \\ 0.49 & 0.52 \\ 0.47 & 0.50 \\ 0.40 & 0.45 \\ 0.34 & 0.39 \\ 0.34 & 0.39 \\ 0.29 & 0.34 \end{array}$ | 0.510.540.580.490.520.560.470.500.540.400.450.490.340.390.430.340.390.43 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |

Source: NDRC, CMBIGM estimates

The optimization of the industrial chain in the wind power sector reduces cost and increases efficiency, which drives the long-term growth in IRR of the onshore wind power project. For example, if the average tariff (incl-tax) for the project is RMB0.45/kWh, the construction cost of a 100MW onshore wind power project falls from RMB4,500/kWh to RMB4,000/kWh, the IRR of the project will increase from 11% to 14.3%. Additionally, if the construction cost decreases further to RMB3,800/kWh, the IRR will increase to 15.5%.

### Figure 21: Sensitivity analysis of IRR (onshore wind power project)

|                         |      | capital cost (RMB/watt) |     |     |     |     |  |  |  |
|-------------------------|------|-------------------------|-----|-----|-----|-----|--|--|--|
|                         |      | 3.5                     | 4.0 | 4.5 | 5.0 | 5.5 |  |  |  |
|                         | 0.35 | 9%                      | 7%  | 4%  | 2%  | 1%  |  |  |  |
|                         | 0.40 | 14%                     | 11% | 8%  | 6%  | 4%  |  |  |  |
| Tariff (RMB, Incl. VAT) | 0.45 | 18%                     | 14% | 11% | 9%  | 7%  |  |  |  |
|                         | 0.50 | 22%                     | 18% | 15% | 12% | 10% |  |  |  |
|                         | 0.55 | 26%                     | 21% | 18% | 15% | 13% |  |  |  |

Source: CMBIGM estimates

\*Assuming utilization hours of 2000

As the IRR for wind farm projects increases thanks to lower upstream costs, more projects will meet CTGR's investment criteria IRR. Therefore, a higher IRR of the wind power project is likely to boost CTGR Power's investment willingness in newly-added wind power installations.

For solar farm, given the upstream cost continues to drop, we believe the IRR of wind farm projects will further boost. Recently, the lowest reported price for solar module components



reached a historical low of RMB1.18/W, according to the latest group procurement. In light of CTGR's focus on increasing photovoltaic installed capacity in 2023, we believe the company can easily achieve and exceed its new energy's newly-added installed capacity targets for 2023. As a result, the new project's IRR of CTGR is expected to further increase.

### Figure 22: Sensitivity analysis of IRR (solar power project)

|                       |      | capital cost (RMB/watt) |     |     |     |     |  |  |  |
|-----------------------|------|-------------------------|-----|-----|-----|-----|--|--|--|
|                       |      | 2.5                     | 3.0 | 3.5 | 4.0 | 4.5 |  |  |  |
|                       | 0.50 | 26%                     | 20% | 16% | 13% | 10% |  |  |  |
|                       | 0.45 | 21%                     | 16% | 12% | 9%  | 7%  |  |  |  |
| Tariff (RMB, ex. VAT) | 0.40 | 16%                     | 11% | 8%  | 6%  | 3%  |  |  |  |
|                       | 0.35 | 10%                     | 7%  | 4%  | 1%  | -1% |  |  |  |
|                       | 0.30 | 5%                      | 1%  | -2% | -4% | -7% |  |  |  |

Assuming utilization hours of 1300

Source: Company data, CMBIGM estimates

Lower upstream costs in the short to medium term are expected to benefit the IRR of new energy projects of CTGR. Continuous technological progress may also create opportunities for IRR improvement. Otherwise, changes in the non-technical costs of local governments will need to be monitored to comprehensively measure project's IRR as well.

Additionally, CTGR's accelerated deployment of wind and solar power installed capacity, as well as active deployment of energy storage, is expected to benefit the stability of wind and photovoltaic power generation. However, configuring energy storage may increase construction costs and put some pressure on the project's IRR. Therefore, overall changes in IRR should be considered comprehensively.

### The improvement of power generation and average utilization hours

Due to the rapid increase in wind power and solar installed capacity, China's wind power and solar power generation have grown significantly. The average utilization hours of gridconnected wind and solar power equipment showed an overall upward trend, mainly due to the significant improvement in the wind and solar power curtailment rate.

# Figure 23: China's wind and solar power generation(2013-2022)

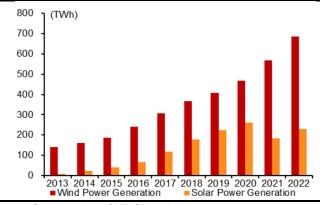
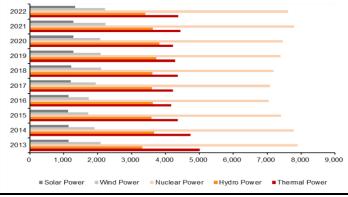


Figure 24: China's utilization hours of main power (2013-2022)



### CTGR's on-grid tariff tend to be stable

### Tariff policies change and trend

Tariff of onshore wind power and solar power have remained stable after the on-grid parity, while local subsidies for offshore wind still exist, but still take time to realize grid parity.

China's wind and solar power industries have undergone three stages of pricing from 2009

Source: Company data, CMBIGM estimates

Source: Company data, CMBIGM estimates



to the present: benchmark pricing (2009-2018), guided pricing (2019-2020), and grid-parity pricing (2021 onwards). During the benchmark pricing stage, new energy projects received a fixed electricity price with excess payments above the local coal benchmark price as subsidies. During the guided pricing stage, on-grid electricity prices were determined by market competition but could not exceed the guided price in the resource area.

Since 2021, wind and photovoltaic projects in China have been enter the cusp of grid parity, with the on-grid electricity price set according to the local coal benchmark price. The on-grid tariff of onshore wind power and solar power tend to be rebound and stable in 2023.

For offshore wind power, the Chinese government has announced the gradual cancellation of national subsidies for offshore wind power and the implementation of local subsidies, promoting healthy development and competitiveness of the industry. Although it presents challenges, the policy provides opportunities for the industry, and offshore wind power is expected to gradually achieve grid parity in the future.

### Figure 25: Tariff policies (onshore wind power project and offshore wind power project)

|                 | Offs   | hore Wind Pow                               | er Projects Tariff Polici                   | es                                      |                                 |  |  |  |  |  |  |
|-----------------|--|---|---|---|---------------------------------|--|--|--|--|--|--|
| Project Ap      | prove Time   | 2018  | 2019  | 2020                                    | 2021                            | 2022                                   |  |  |  |  |  |
| Grid Conne      | ection Time  | Fixed Feed-in                               | Tneder Price under<br>Price Cellings        | Tender Price<br>under Price<br>Cellings | Grid<br>Parity(Pr<br>ovincial   | Grid<br>Parity(Pr<br>ovincial<br>Coal- |  |  |  |  |  |
| COD by Dec 2021 | Formula<br>Rate(RMB/kWh)   | 0.78,0.85                                   | <0.52,<0.8                                  | <0.47,<0.75                             | Coal<br>fired                   | fired                                  |  |  |  |  |  |
| COD since 2022  | Formula  | Dur   | Power<br>Price                              | Power<br>Price)                         |                                 |  |  |  |  |  |  |
|                 | OOD Since 2022         Rate(RMB/kWh)         Provincial Coal-fired Power Price         Price <thp< td=""></thp<> |   |   |   |                                 |  |  |  |  |  |  |
| (Right)Project  |  | 2016-2017                                   | 2018  | 2019                                    | 2020                            | 2021                                   |  |  |  |  |  |
|                 | onnection Time   | 2010 2011                                   | 2010  | 2010                                    | 2020                            | 2021                                   |  |  |  |  |  |
|                 | Formula<br>Rate(RMB/kWh)   |   | ariffs( Encourage voluntary<br>grid-parity) | Tender Pric                             |                                 | Grid<br>Parity(Pr                      |  |  |  |  |  |
| COD since 2022  | Formula  | 0.47,0.5,0.56,0.6<br>1                      | 0.4,0.45,0.49,0.57                          | <0.34,<0.39,<<br>0.43,<0.52             | <0.29,<0<br>.34,<0.3<br>8,<0.48 | ovincial<br>Coal-<br>fired             |  |  |  |  |  |
| COD since 2022  | Rate(RMB/kWh)<br>Formula<br>Rate(RMB/kWh)  | Grid<br>Parity(Provincia<br>Coal-fired Powe | ( COAL-TIREA POWER PRICE)                   | Grid Parity(F<br>Coal-fired Pov         |                                 | Power<br>Price)                        |  |  |  |  |  |

Source: NEA, NDRC, MoF Policy, Energy Iceberg, BBG CMBIGM estimates

### Figure 26: Tariff policies (solar power)

|                 |                | Mounted PV P          | rojects Tariff Policies              |   |   |                                     |  |
|-----------------|----------------|-----------------------|--------------------------------------|---|---|-------------------------------------|--|
| (Right)Project  | Approve Time   | 2018(5.31)            | 2018(5.31-2019(05)                   | 2019(5.12)                              | 2020                                    | 2021                                |  |
| (Below)Grid Co  | onnection Time |                       |                                      |   |   |                                     |  |
| COD by Dec 2021 | Formula        | Fixed Feed-in Tariffs | Fixed Feed-in Tariffs                | Cellings(Encou                          | • •                                     |                                     |  |
| Rate(RMB/kWh)   |                | 0.55,0.64,0.75        | 0.5,0.6,0.7                          | grid-p                                  |   |                                     |  |
| COD since 2022  | Formula        |                       | Fixed Feed-in Tariffs                | <0.34,<0.39,<<br>0.43,<0.52             | <0.29,<0.34,<<br>0.38,<0.48             | Grid<br>Parity(Provin<br>cial Coal- |  |
|                 | Rate(RMB/kWh)  |                       | 0.5,0.6,0.7                          | N                                       | IA                                      | fired Power                         |  |
| COD since 2022  | Formula        | NA                    | Tender Price under<br>Price Cellings | Tender Price<br>under Price<br>Cellings | Tender Price<br>under Price<br>Cellings | Price)                              |  |
|                 | Rate(RMB/kWh)  |                       | <0.4,<0.45,<0.55                     | <0.4,<0.45,<0<br>.56                    | TBD(<0.35,0.<br>4,0.5)                  |                                     |  |



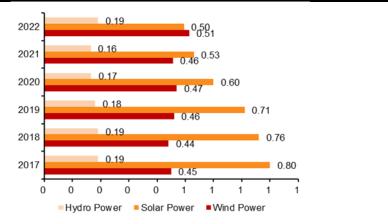
Source: NEA, NDRC, MoF Policy, Energy Iceberg, BBG, CMBIGM estimates

# Grid parity lowers overall electricity prices in 2021, while the tariff tend to be stable in 2023 as CTGR's mgmt.'s guidance

The downslope in subsidies and the promotion of grid-parity pricing have led to a general decline in the CTGR's tariff, particularly in solar power. From 2017 to 2022, the Company's integrated average on-grid tariff had a CAGR of -1.9%. Among them, wind power had an average CAGR of 2.68%, photovoltaic power had an average CAGR of -9.15%, and hydropower had a flat average CAGR.

In 2022, CTGR's overall on-grid electricity price (ex-taxes) reached RMB0.5/kWh, an increase of 0.54%YoY (based on FY22 financial report adjustment from RMB0.4705/W in FY21 financial report to RMB0.4994/W). Wind power increased by 12.6% YoY to RMB0.51 /kWh, photovoltaic power decreased by 6.6% YoY to RMB0.50 /kWh, and hydropower increased by 15.4% YoY on average.

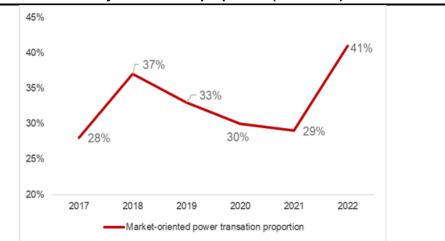
### Figure 27: CTGR's tariff (2017-2022)



Source: Company data, CMBIGM estimates

In 2022, CTGR participated in market-oriented electricity transactions in 19 provinces and regions, with a trading volume of 19.087bn kWh, accounting for 40.58% of the on-grid electricity transaction volume. The proportion of market electricity sales has increased and is expected to continue to rise.

Figure 28: CTGR's electricity transactions proportion (2017-2022)



Source: Company data, CMBIGM estimates

For new energy's executive tariff, new energy projects have been executing market-



oriented transaction prices with some discount compared to the approved tariff. However, with the increase of grid parity projects and the emergence of a tight supply-demand balance in electricity, the discount on tariff has gradually decreased over the years.

Assuming a grid-connected electricity price of RMB0.45/kWh (based on the national benchmark coal-fired electricity price) for new grid-parity projects, we estimate the CTGR realized tariff to be RMB0.514, RMB0.501, and RMB0.484 /kWh from 2023 to 2025

In 2022, CTGR actively participated in carbon reduction asset, green energy, and green certificate trading, locking in an additional revenue of over RMB280mn. CTGR signed its first ten-year green energy trading agreement as well. We believe that the scale of green energy trading will continue to expand, bringing potential performance growth from the green energy premium.

### Figure 29: CTGR's tariff summarize (2017-2022)

|             | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|-------------|------|------|------|------|------|------|
| Wind Power  | 0.45 | 0.44 | 0.46 | 0.47 | 0.46 | 0.51 |
| Solar Power | 0.80 | 0.76 | 0.71 | 0.60 | 0.53 | 0.50 |
| Hydro Power | 0.19 | 0.19 | 0.18 | 0.17 | 0.16 | 0.19 |

Source: Company data, CMBIGM estimates

# The improved subsidy return and great incentive mechanism of CTGR

### Expected improved progress in subsidy disbursement

CTGR's new energy subsidy funds mainly come from special funds and the China central treasury, with low possibility of being unable to recover. However, the accumulation of subsidies may pressure the Company's cash flow. If the subsidy receipts accelerate, it will benefit the Company's financial expense savings and new installed capacity investment.

### Incentive mechanism flexibility is expected to enhance business expansion enthusiasm and attention to market value management

CTGR granted restricted shares at a discount to incentive objects in 2021, with a performance assessment requirement of achieving a revenue CAGR of at least 15.0%, 16.5%, and 18.0% from 2022 to 2024. While the equity incentive will increase management expenses, it is expected to enhance business expansion and market value management.

## **CTGR's business expansion**

### CTGR's Stable Operation, Accelerated Installation Expansion

### (I) Offshore Wind Power

The Company firmly implements the "Offshore Wind Power Leader" strategy, vigorously promotes preliminary work in Guangdong, Fujian, Jiangsu, Liaoning, Shandong, and other places, and constantly consolidates the advantages of large-scale development of offshore wind power.

In 2022, the Company persisted in playing its differentiation advantages, and added 2.15mn kW of offshore wind power resources. Shanghai, Hainan, and Tianjin successively achieved "zero" breakthrough, and the coastal area layout covered a wider area. By 2022, CTGR's offshore wind power grid-connected installed capacity totaled 4,875,200kW. The first marine ranch and integrated demonstration project of parity offshore wind power in Shandong, the Changyi project (300,000kW), achieved full capacity grid connection within six months of going offshore, and the Muping offshore wind power project in Shandong (300,000kW) started construction.



In terms of technology, in recent years, CTGR has actively explored offshore wind power technology innovation and implemented a batch of high-quality offshore wind power projects, as follows:

| Figure 30: China Three Gorge's onshore wind power expansion | Figure 30: | China Three | Gorge's on | shore wind p | power e | xpansion |
|---|------------|-------------|------------|--------------|---------|----------|
|---|------------|-------------|------------|--------------|---------|----------|

| Offshore Wind Power Projects  | Discription   |
|---|---|
| Jiangsu Xiangshui Offshore Wind Farm  | China's first near-shore offshore wind power project  |
| Shanghai East Sea Bridge Offshore Wind<br>Farm  | China's first commercially operated offshore wind power project; built the first<br>220 kV offshore booster station and laid the first 220 kV offshore cable in China,<br>playing a positive demonstration role in China's wind power development into<br>deep blue waters  |
| Dalian Zhuanghe Offshore Wind Farm  | The first approved and under construction offshore wind power project in<br>Northeast China; successfully installed China's first 6.45 MW low-temperature<br>large-diameter direct-drive offshore wind turbine, accumulating valuable<br>experience for exploring new technologies for offshore wind power<br>development in the cold sea areas of northern China |
| Jiangsu Dafeng H8-2 Offshore Wind Farm  | China's offshore wind farm with the farthest distance from shore; created the record for the longest distance and largest diameter of AC submarine cable application in China   |
| Jiangsu Rudong Offshore Wind Farm   | China's first flexible DC transmission project for offshore wind power  |
| Yangxi Sha Ba Offshore Wind Farm  | The first successful application of large-diameter single-pile foundation offshore<br>wind power project in the Guangdong sea area of Three Gorges New Energy   |
| Nanao Yangdong Offshore Wind Farm   | The first composite foundation bearing capacity test of underwater compacted<br>sand piles under the conditions of the farthest sea area, the deepest water<br>depth, and the largest load in China   |
| Changyi Marine Ranch and Three Gorges<br>300 MW Offshore Wind Power Integration<br>Test Demonstration Project | The first offshore wind power project in China to integrate with a marine ranch   |
| Fuzhou Xinghua Bay Offshore Wind Power<br>Test Field  | The world's first high-power offshore wind power test field   |
| National Offshore Wind Power Technology<br>Center   | The world's first high-power offshore wind turbine prototype test project,<br>realizing the competition of large-capacity units from eight wind turbine<br>manufacturers at the offshore wind power "Olympic Games" at home and<br>abroad   |
| Yangjiang Offshore Wind Farm  | China's first offshore wind power project with a capacity of one million<br>kilowatts, the largest offshore wind farm in Asia, and the largest offshore<br>booster station in Asia; created many "firsts" in the use of wind turbine<br>foundation forms  |

Source: Company data, CMBIGM estimates

### (II) Onshore Wind Power

CTGR is promoting onshore wind power development, focusing on ultra-high-voltage transmission and large-scale projects. The Company has onshore wind power projects in 25 provinces, including the largest project in China and Asia in Inner Mongolia. The Company completed the first megawatt-level wind power project at high altitude in Xitieshan, Qinghai, and the Qingshui Baituo wind farm in Gansu supports clean energy and poverty alleviation.

### (III) Solar Power

CTGR actively explores new models for the development of photovoltaic power generation, and promotes the construction of distributed photovoltaic power generation. As of the end of 2022, the Company's photovoltaic power generation capacity reached 2,326,300kW, and it has been installed in 30 provinces, autonomous regions, and municipalities across the country, including Tibet and Xinjiang. The Company has also actively developed photovoltaic poverty alleviation projects, and has won praise from the government and society for its contribution to poverty alleviation and rural revitalization.

### (IV) Hydropower

CTGR continues to promote the development of hydropower, and strives to make full use of the advantages of clean energy and flexible regulation. As of the end of 2022, the



company's hydropower installed capacity totaled 111,703,200 kW, and it has built more than 30 large-scale hydropower bases in China, including the Three Gorges Dam, the Xiluodu Dam, and the Xiangjiaba Dam.

### (V) Energy Storage

The Company actively explores new energy storage technologies and promotes the development of energy storage projects. As of the end of 2022, the Company's energy storage installed capacity totaled 1,824,800 kW, and it has built a number of energy storage demonstration projects across the country, including the Zhangbei Energy Storage Project in Hebei Province, the Shenzhen Bantian Energy Storage Project in Guangdong Province, and the Jiangsu Taixing Comprehensive Energy Storage Demonstration Project.

Overall, the Company's stable operation and accelerated installation capacity expansion in the renewable energy sector demonstrates its commitment to promoting clean energy and sustainable development.

### **Financial analysis and valuation**

### Better proportion of new energy subsidies to account receivable, expected further subsidies return will improve company's profit

CTGR provisions impairment of renewable energy subsidies under conservative assumptions, which affects current profit. Accounts receivable for new energy subsidies accounts for 92.8% of the total, which show slight improvement. The Company has set aside RMB 560mn in bad debt reserves for subsidy receivables, which may increase the Company's net profit and operating cash flow if the subsidies are returned and the bad debt provision is less than the book balance of the reserve.

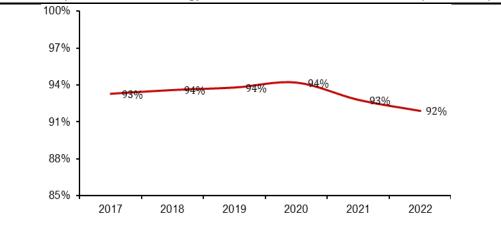


Figure 31: Proportion of new energy subsidies to accounts receivable (2017-2022)

- Proportion of new energy subsidies to accounts receivable

Source: Company data, CMBIGM estimates

- Profit forecast key assumptions
- (1) Installed capacity: According to the company's guidance, it is expected that the annual wind and solar power installed capacity will increase by no less than 5mn kW during the "14th Five-Year Plan" period. Based on the projects of the under-construction and approved. We expect that the total installed capacity in 2023-2025 will reach 31,421MW, 37,421MW, and 44,221mn kW, respectively.



- (2) Utilization hours: Wind and solar resources are easily affected by climatic conditions. We assume that the utilization hours of onshore wind, photovoltaic, and hydropower for the CTGR will be 2,065, 1,348, and 4,250 hours in 2023. We assume that the utilization hours of onshore wind power will increase by 1% YoY in 2024, the utilization hours of photovoltaic will up by 3% YoY, and the utilization hours of hydropower will remain unchanged.
- (3) Tariff: We calculate the wind and solar power grid tariff for the Company in 2023-2025 based on the weighted average price of subsidies and trading prices. We assume that the subsidy policies for wind and solar power will remain stable during the forecast period, and the proportion of subsidies in the grid price will gradually decrease. Overall, we assume that the market electricity prices will remain stable compared with last year.
- (4) Cost of generation: We assume that the cost of wind and solar power generation for the Company will continue to decrease due to technological advancement and lower upstream costs. For 2023, we estimate that the cost of wind power generation will decrease by 4% YoY, and the cost of solar power generation will decrease by 6% YoY.
- (5) **Revenue growth**: We assume that the Company's revenue CAGR will reach 16.8% during the forecast period, driven by the continuous expansion of installed capacity and the improvement of grid parity.



### Figure 32: Key assumption table

| Power                                  | 2022   | 2023E  | 2024E  | 2025E  | 2026   |
|--|--------|--------|--------|--------|--------|
| Revenue-RMB mn                         | 16,886 | 18,874 | 21,296 | 23,682 | 27,020 |
| YoY %                                  | 68%    | 12%    | 13%    | 11%    | 14%    |
| Total attributed installed capacity-MW | 15,922 | 17,922 | 20,422 | 23,422 | 27,022 |
| YoY %                                  | 12%    | 13%    | 14%    | 15%    | 15%    |
| Newly-added installed capcaity-MW      | 1,653  | 2,000  | 2,500  | 3,000  | 3,600  |
| YoY%                                   | -69%   | 21%    | 25%    | 20%    | 20%    |
| offshore wind                          | 300    | 360.00 | 450.00 | 600.00 | 720.00 |
| % of wind                              | 18%    | 18%    | 18%    | 20%    | 20%    |
| Effective utilization hours            | 2,065  | 2,065  | 2,086  | 2,106  | 2,127  |
| YoY %                                  | 33%    | 0%     | 1%     | 1%     | 1%     |
| Grid parity power generation-GWh       | 32,878 | 37,008 | 42,592 | 49,337 | 57,489 |
| YoY%                                   | 49%    | 13%    | 15%    | 16%    | 17%    |
| Average tariff (RMB/kWh)               | 0.51   | 0.51   | 0.50   | 0.48   | 0.4    |
| COGs-RMB mn                            | 6,494  | 7,793  | 8,962  | 10,306 | 12,367 |
| YoY %                                  | 63%    | 20%    | 15%    | 15%    | 20%    |
| r Power                                |        |        |        |        |        |
| Revenue-RMB mn                         | 6,535  | 9,309  | 11,649 | 14,420 | 16,589 |
| YoY %                                  | 32%    | 42%    | 25%    | 24%    | 15%    |
| Total attributed installed capacity-MW | 10,284 | 13,284 | 16,784 | 20,584 | 23,584 |
| YoY %                                  | 22%    | 29%    | 26%    | 23%    | 15%    |
| Newly-added installed capcaity-MW      | 1,872  | 3,000  | 3,500  | 3,800  | 3,000  |
| YoY %                                  | -2%    | 60%    | 17%    | 9%     | -21%   |
| Effective utilization hours            | 1,283  | 1,348  | 1,388  | 1,430  | 1,465  |
| YoY%                                   | 16%    | 5%     | 3%     | 3%     | 3%     |
| Grid parity power generation-GWh       | 13,199 | 17,902 | 23,297 | 29,429 | 34,561 |
| YoY %                                  | 41.67% | 35.63% | 30.14% | 26.32% | 17.44% |
| Average tariff                         | 0.50   | 0.52   | 0.50   | 0.49   | 0.4    |
| COGs-RMB mn                            | 3,085  | 3,857  | 4,358  | 4,924  | 5,417  |
| YoY %                                  | 19%    | 25%    | 13%    | 13%    | 10%    |
| ro Power                               |        |        |        |        |        |
| Revenue-RMB mn                         | 174    | 174    | 174    | 174    | 17-    |
| YoY %                                  | 36%    | 0%     | 0%     | 0%     | 0%     |
| Total attributed installed capacity-MW | 215    | 215    | 215    | 215    | 215    |
| YoY %                                  | 0%     | 0%     | 0%     | 0%     | 0%     |
| Effective utilization hours            | 4,250  | 4,250  | 4,250  | 4,250  | 4,250  |
| YoY %                                  | 18%    | 0%     | 0%     | 0%     | 0%     |
| Grid parity power generation-GWh       | 913.38 | 915    | 915    | 915    | 91     |
| YoY %                                  | 18%    |        | 2.0    | 2.12   |        |
| Average tariff                         | 0.19   | 0.19   | 0.19   | 0.19   | 0.19   |
| COGs-RMB mn                            | 83     | 76     | 76     | 76     | 76     |

Source: Company data, CMBIGM estimates

We estimate CTGR's net profit attributable to shareholders to be RMB9.7bn, RMB11.79bn, and RMB14.44bn in 2023, 2024, and 2025, respectively, with EPS of RMB0.34, RMB0.41, and RMB0.50/share.

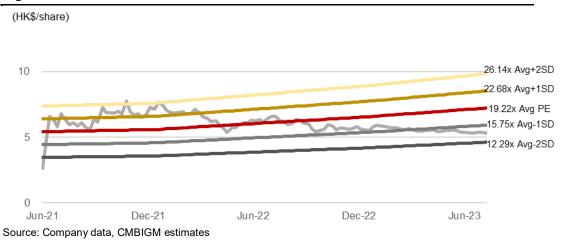
Currently, CTGR is trading at 17x FY23E PE, which was lower than its peer China Longyuan (001289 CH) 22x FY23E PE. For CTGR, its valuation was 22.59x for FY22 PE. Thus, we regard CTGR's valuation should be re-rated and close to its peer China Longyuan's valuation as they both are the leading new energy operators with strong background of state-owned parent company and solid new energy installed capacity.

For CTGR, it has the growth potential in 2023 as follows: 1) speed up new energy installation as the higher IRR of the projects with lower upstream cost, as we estimated solar power newly-added capacity will up by 60%YoY to 3000MW and wind power newly-added installed capacity will up by 21%YoY to 2000MW in 2023; 2) robust on-grid tariff management capability and active green power trading enable CTGR to stabilize its overall on-grid tariff and we expected the on-grid tariff of 2023 will reach RMB0.5/W; 3) we also predicted further lower upstream cost to boost the GPM from 58% in 2022 to 59%,59%,60% in 2023-25E; 4)continually stable and attractive dividend payout ratio;

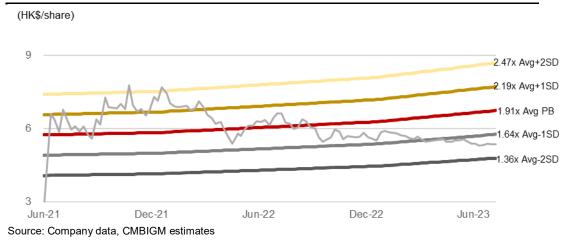


Summing up, we assign CTGR with an FY23 target PE of 20x, which close to the valuation of China Longyuan(001289 CH) 22x for FY23E, and arrive at the target price of RMB 6.79/ share. Initiate with BUY rating.

### Figure 33: CTGR's PE band



### Figure 34: CTGR's PB band



#### Figure 35: Peer's table (A/H-share) Closing Mkt cap EPS 23-25E PBR PER Price Company Ticker (RMB) (RMBmn) 23E 24E 25E CAGR 23E 24F 23E 24E 25F CHINA THREE GO-A 600905 CH 17.44 14.74 12.22 5.44 155713.20 0.31 0.37 0.45 19.4% 1.83 1.65 1.45 CHINA LONGYUAN-A 001289 CH 124646.57 0.93 21.65 20.22 1.10 1.27 16.4% 18.37 15.98 2.23 2.02 1.83 HUANENG POWER-A 600011 CH 8.95 117448.67 0.78 0.88 1.05 16.1% 11.47 10.16 8.51 1.18 1.15 0.99 HUADIAN POWER-A 600027 CH 5.84 55274.86 0.56 0.68 0.78 17.5% 10.37 8.56 7.52 0.99 0.92 0.83 DATANG INTL PO-A 601991 CH 3 20 47703 25 0.20 0.28 0.34 32.0% 16 41 11.64 941 0.91 0.85 0 79 SDIC POWER HOL-A 600886 CH 13.09 0.86 1.08 97575.21 0.97 12.2% 15.22 13 44 12 10 1.66 1 55 1.43 Average 15.4 12.8 11.0 1.5 1.4 1.2 Closing Mkt cap FPS 23-25E PFR PBR Price Company CHINA LONGYUAN-H Ticker (HK\$) (HK\$mn) 23 CAGR 251 25 E 916 HK 5.22 135542.27 0.94 1.30 17.5% 6.02 0.62 7.39 1.13 7.21 0.77 0.69 CHINA POWER INTE 2380 HK 2.96 36615.65 0.31 0.42 0.54 32.9% 8.92 6.45 5.05 na na na HUANENG POWER-H 127715.18 902 HK 4.40 0.65 0.74 0.90 18.2% 6.25 5.51 4.48 0.65 0.60 0.48 HUADIAN POWER-H 1071 HK 3.53 60106.59 0.80 19.7% 4.75 0.44 0.56 0.68 5.84 4.07 0.57 0.53 CHINA DATANG C-H 1798 CH 2.55 18547.94 0.38 0.43 0.51 15.7% 6.20 5.47 4.63 0.93 0.80 0.69 CHINA RES POWER 836 CH 17.10 82258.59 2.41 2.87 3.32 17.3% 7.10 5.96 5.15 0.89 0.81 0.73 CGN NEW ENERGY H 1811 CH 2 26 9697.26 0.05 0.06 0.07 13.5% 5 58 4 68 4 33 0.81 0.71 0.63 Average 6.7 5.5 4.7 0.8 0.7 0.6

Source: Company data, CMBIGM estimates





## **Financial Summary**

| INCOME STATEMENT   | 2020A   | 2021A   | 2022A   | 2023E  | 2024E   | 2025E   |
|--|---|---|---|--|---|---|
| YE 31 Dec (RMB mn)   |   |   |   |  |   |   |
| Revenue  | 11,315  | 15,484  | 23,812  | 28,682   | 33,444  | 38,601  |
| Cost of goods sold   | (4,788)   | (6,440)   | (9,906)   | (11,894)   | (13,565)  | (15,475)  |
| Gross profit   | 6,527   | 9,044   | 13,906  | 16,788   | 19,879  | 23,126  |
| Operating expenses   | (662)   | (1,139)   | (1,576)   | (2,043)  | (2,362)   | (2,513)   |
| SG&A expense   | (557)   | (1,007)   | (1,406)   | (1,864)  | (2,174)   | (2,316)   |
| Others   | (105)   | (133)   | (170)   | (179)  | (188)   | (197)   |
| Operating profit   | 5,866   | 7,904   | 12,330  | 14,745   | 17,518  | 20,613  |
| Other income   | 21  | (3)   | 241   | 0  | 0   | 0   |
| Other expense  | (18)  | (145)   | (148)   | 0  | 0   | 0   |
| Investment gain/loss   | 52  | 580   | (181)   | (100)  | (100)   | (100)   |
| Share of (losses)/profits of associates/JV   | 455   | 1,150   | 1,289   | 1,289  | 1,000   | 1,000   |
| EBITDA   | 9,853   | 13,094  | 20,207  | 24,682   | 28,381  | 32,787  |
| Depreciation   | 3,907   | 5,113   | 7,636   | 9,697  | 10,623  | 11,933  |
| Other amortisation   | 81  | 77  | 241   | 241  | 241   | 241   |
| EBIT   | 5,866   | 7,904   | 12,330  | 14,745   | 17,518  | 20,613  |
| Interest income  | 38  | 175   | 223   | 264  | 560   | 533   |
| Interest expense   | (2,129)   | (3,020)   | (4,074)   | (4,779)  | (5,052)   | (4,799)   |
| Net Interest income/(expense)  | (2,091)   | (2,844)   | (3,987)   | (4,515)  | (4,491)   | (4,266)   |
| Foreign exchange gain/loss   | 0   | 0   | 0   | 0  | 0   | 0   |
| Other income/expense   | 21  | (3)   | 241   | 0  | 0   | 0   |
| Others   | 490   | 1,582   | 485   | 1,189  | 900   | 900   |
| Pre-tax profit   | 4,286   | 6,640   | 9,069   | 11,418   | 13,926  | 17,246  |
| Income tax   | (344)   | (554)   | (686)   | (971)  | (1,253)   | (1,725)   |
| After tax profit   | 3,941   | 6,086   | 8,383   | 10,448   | 12,673  | 15,522  |
| Minority interest  | (330)   | (444)   | (1,227)   | (731)  | (887)   | (1,087)   |
| Net profit   | 3,611   | 5,642   | 7,155   | 9,716  | 11,786  | 14,435  |
|  |   |   |   |  |   |   |
| BALANCE SHEET  | 2020A   | 2021A   | 2022A   | 2023E  | 2024E   | 2025E   |
| BALANCE SHEET<br>YE 31 Dec (RMB mn)  | 2020A   | 2021A   | 2022A   | 2023E  | 2024E   | 2025E   |
|  | 2020A<br>21,044   | 2021A<br>33,728   | <b>2022A</b><br>42,804  | 2023E  | 2024E<br>61,406   | 2025E<br>54,058   |
| YE 31 Dec (RMB mn)   |   |   |   |  |   |   |
| YE 31 Dec (RMB mn)<br>Current assets   | 21,044  | 33,728  | 42,804  | 59,089   | 61,406  | 54,058  |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents   | <b>21,044</b><br>1,851  | <b>33,728</b><br>13,207   | <b>42,804</b><br>10,566   | <b>59,089</b><br>22,420  | <b>61,406</b><br>21,319   | <b>54,058</b><br>11,738   |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables  | <b>21,044</b><br>1,851<br>12,362  | <b>33,728</b><br>13,207<br>19,088   | <b>42,804</b><br>10,566<br>27,007   | <b>59,089</b><br>22,420<br>31,433  | <b>61,406</b><br>21,319<br>34,818   | <b>54,058</b><br>11,738<br>37,015   |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories   | <b>21,044</b><br>1,851<br>12,362<br>79  | <b>33,728</b><br>13,207<br>19,088<br>131  | <b>42,804</b><br>10,566<br>27,007<br>222  | <b>59,089</b><br>22,420<br>31,433<br>228   | <b>61,406</b><br>21,319<br>34,818<br>260  | <b>54,058</b><br>11,738<br>37,015<br>297  |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets   | <b>21,044</b><br>1,851<br>12,362<br>79<br>6,751   | <b>33,728</b><br>13,207<br>19,088<br>131<br>1,302   | <b>42,804</b><br>10,566<br>27,007<br>222<br>5,009   | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009  | <b>61,406</b><br>21,319<br>34,818<br>260<br>5,009   | <b>54,058</b><br>11,738<br>37,015<br>297<br>5,009   |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E   | <b>21,044</b><br>1,851<br>12,362<br>79<br>6,751<br>67,030   | <b>33,728</b><br>13,207<br>19,088<br>131<br>1,302<br>87,864   | <b>42,804</b><br>10,566<br>27,007<br>222<br>5,009<br>138,354  | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747   | <b>61,406</b><br>21,319<br>34,818<br>260<br>5,009<br>161,959  | <b>54,058</b><br>11,738<br>37,015<br>297<br>5,009<br>176,892  |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles  | <b>21,044</b><br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871  | <b>33,728</b><br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738  | <b>42,804</b><br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139   | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898  | <b>61,406</b><br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658   | <b>54,058</b><br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417   |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets  | <b>21,044</b><br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632  | <b>33,728</b><br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520  | <b>42,804</b><br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830   | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019  | <b>61,406</b><br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919   | <b>54,058</b><br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819   |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets  | <b>21,044</b><br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br><b>142,576</b><br><b>30,244</b>   | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393  | 42,804<br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br>262,127<br>47,155   | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b>  | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br>305,942<br>44,536   | <b>54,058</b><br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br><b>43,438</b>  |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings  | <b>21,044</b><br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br><b>142,576</b><br><b>30,244</b><br>7,821  | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524   | <b>42,804</b><br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br><b>262,127</b><br><b>47,155</b><br>4,340   | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340  | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br>305,942<br>44,536<br>4,340  | <b>54,058</b><br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br><b>43,438</b><br>4,340   |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings<br>Account payables  | <b>21,044</b><br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br><b>142,576</b><br><b>30,244</b><br>7,821<br>12,508  | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524<br>21,874   | <b>42,804</b><br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br><b>262,127</b><br><b>47,155</b><br>4,340<br>24,916   | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340<br>22,811  | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br><b>305,942</b><br>44,536<br>4,340<br>22,298   | <b>54,058</b><br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br><b>43,438</b><br>4,340<br>21,199   |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings<br>Account payables<br>Other current liabilities   | <b>21,044</b><br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br><b>142,576</b><br><b>30,244</b><br>7,821<br>12,508<br>9,915   | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524<br>21,874<br>10,995   | 42,804<br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br>262,127<br>47,155<br>4,340<br>24,916<br>17,899  | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340<br>22,811<br>17,899  | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br>305,942<br>44,536<br>4,340<br>22,298<br>17,899  | <b>54,058</b><br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br><b>43,438</b><br>4,340<br>21,199<br>17,899   |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings<br>Account payables<br>Other current liabilities<br>Non-current liabilities  | 21,044<br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br>142,576<br>30,244<br>7,821<br>12,508<br>9,915<br>65,897  | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524<br>21,874<br>10,995<br>102,390  | 42,804<br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br>262,127<br>47,155<br>4,340<br>24,916<br>17,899<br>127,013   | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340<br>22,811<br>17,899<br><b>147,013</b>  | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br><b>305,942</b><br>44,536<br>4,340<br>22,298<br>17,899<br>152,013  | <b>54,058</b><br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br><b>43,438</b><br>4,340<br>21,199<br>17,899<br><b>147,013</b>   |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings<br>Account payables<br>Other current liabilities<br>Non-current liabilities<br>Long-term borrowings  | 21,044<br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br>142,576<br>30,244<br>7,821<br>12,508<br>9,915<br>65,897<br>52,698  | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524<br>21,874<br>10,995<br>102,390<br>83,677  | 42,804<br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br>262,127<br>47,155<br>4,340<br>24,916<br>17,899<br>127,013<br>99,456   | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340<br>22,811<br>17,899<br><b>147,013</b><br>119,456   | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br><b>305,942</b><br>44,536<br>4,340<br>22,298<br>17,899<br>152,013<br>124,456   | <b>54,058</b><br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br><b>43,438</b><br>4,340<br>21,199<br>17,899<br><b>147,013</b><br>119,456  |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings<br>Account payables<br>Other current liabilities<br>Non-current liabilities  | 21,044<br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br>142,576<br>30,244<br>7,821<br>12,508<br>9,915<br>65,897  | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524<br>21,874<br>10,995<br>102,390  | 42,804<br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br>262,127<br>47,155<br>4,340<br>24,916<br>17,899<br>127,013   | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340<br>22,811<br>17,899<br><b>147,013</b>  | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br><b>305,942</b><br>44,536<br>4,340<br>22,298<br>17,899<br>152,013  | <b>54,058</b><br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br><b>43,438</b><br>4,340<br>21,199<br>17,899<br><b>147,013</b>   |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings<br>Account payables<br>Other current liabilities<br>Non-current liabilities<br>Long-term borrowings<br>Other non-current liabilities<br>Total liabilities  | 21,044<br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br>142,576<br>30,244<br>7,821<br>12,508<br>9,915<br>65,897<br>52,698<br>13,198<br>96,141  | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524<br>21,874<br>10,995<br>102,390<br>83,677<br>18,713<br>140,783                                     | 42,804<br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br>262,127<br>47,155<br>4,340<br>24,916<br>17,899<br>127,013<br>99,456<br>27,557<br>174,168                                      | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340<br>22,811<br>17,899<br><b>147,013</b><br>119,456<br>27,557<br><b>192,062</b>   | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br>305,942<br>44,536<br>4,340<br>22,298<br>17,899<br>152,013<br>124,456<br>27,557<br>196,549   | 54,058<br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br>43,438<br>4,340<br>21,199<br>17,899<br>147,013<br>119,456<br>27,557<br>190,451  |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings<br>Account payables<br>Other current liabilities<br>Non-current liabilities<br>Long-term borrowings<br>Other non-current liabilities<br>Total liabilities<br>Share capital   | <b>21,044</b><br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br><b>142,576</b><br><b>30,244</b><br>7,821<br>12,508<br>9,915<br><b>65,897</b><br>52,698<br>13,198<br><b>96,141</b><br>29,781 | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524<br>21,874<br>10,995<br>102,390<br>83,677<br>18,713<br>140,783                                     | 42,804<br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br><b>262,127</b><br>47,155<br>4,340<br>24,916<br>17,899<br>127,013<br>99,456<br>27,557<br>174,168                               | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340<br>22,811<br>17,899<br><b>147,013</b><br>119,456<br>27,557<br><b>192,062</b><br>52,221                                     | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br>305,942<br>44,536<br>4,340<br>22,298<br>17,899<br>152,013<br>124,456<br>27,557<br>196,549<br>52,221                               | 54,058<br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br>43,438<br>4,340<br>21,199<br>17,899<br>147,013<br>119,456<br>27,557<br>190,451<br>52,221                                |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings<br>Account payables<br>Other current liabilities<br>Non-current liabilities<br>Long-term borrowings<br>Other non-current liabilities<br>Total liabilities<br>Share capital<br>Retained earnings  | 21,044<br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br>142,576<br>30,244<br>7,821<br>12,508<br>9,915<br>65,897<br>52,698<br>13,198<br>96,141<br>29,781<br>12,002                          | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524<br>21,874<br>10,995<br>102,390<br>83,677<br>18,713<br>140,783<br>52,429<br>17,661                 | 42,804<br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br><b>262,127</b><br>47,155<br>4,340<br>24,916<br>17,899<br>127,013<br>99,456<br>27,557<br>174,168<br>52,221<br>189              | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340<br>22,811<br>17,899<br><b>147,013</b><br>119,456<br>27,557<br><b>192,062</b><br>52,221<br>9,189                            | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br>305,942<br>44,536<br>4,340<br>22,298<br>17,899<br>152,013<br>124,456<br>27,557<br>196,549<br>52,221<br>20,004                     | 54,058<br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br>43,438<br>4,340<br>21,199<br>17,899<br>147,013<br>119,456<br>27,557<br>190,451<br>52,221<br>33,260                      |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings<br>Account payables<br>Other current liabilities<br>Non-current liabilities<br>Long-term borrowings<br>Other non-current liabilities<br>Total liabilities<br>Share capital<br>Retained earnings<br>Other reserves                              | 21,044<br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br>142,576<br>30,244<br>7,821<br>12,508<br>9,915<br>65,897<br>52,698<br>13,198<br>96,141<br>29,781<br>12,002<br>130                   | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524<br>21,874<br>10,995<br>102,390<br>83,677<br>18,713<br>140,783<br>52,429<br>17,661<br>90           | 42,804<br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br><b>262,127</b><br>47,155<br>4,340<br>24,916<br>17,899<br>127,013<br>99,456<br>27,557<br>174,168<br>52,221<br>189<br>24,804    | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340<br>22,811<br>17,899<br><b>147,013</b><br>119,456<br>27,557<br><b>192,062</b><br>52,221<br>9,189<br>24,804                  | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br>305,942<br>44,536<br>4,340<br>22,298<br>17,899<br>152,013<br>124,456<br>27,557<br>196,549<br>52,221<br>20,004<br>24,804           | 54,058<br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br>43,438<br>4,340<br>21,199<br>17,899<br>147,013<br>119,456<br>27,557<br>190,451<br>52,221<br>33,260<br>24,804            |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings<br>Account payables<br>Other current liabilities<br>Non-current liabilities<br>Long-term borrowings<br>Other non-current liabilities<br>Total liabilities<br>Share capital<br>Retained earnings<br>Other reserves<br>Total shareholders equity | 21,044<br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br>142,576<br>30,244<br>7,821<br>12,508<br>9,915<br>65,897<br>52,698<br>13,198<br>96,141<br>29,781<br>12,002<br>130<br>41,913         | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524<br>21,874<br>10,995<br>102,390<br>83,677<br>18,713<br>140,783<br>52,429<br>17,661<br>90<br>70,180 | 42,804<br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br><b>262,127</b><br>47,155<br>4,340<br>24,916<br>17,899<br>127,013<br>99,456<br>27,557<br>174,168<br>52,221<br>189              | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340<br>22,811<br>17,899<br><b>147,013</b><br>119,456<br>27,557<br><b>192,062</b><br>52,221<br>9,189<br>24,804<br><b>86,052</b> | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br>305,942<br>44,536<br>4,340<br>22,298<br>17,899<br>152,013<br>124,456<br>27,557<br>196,549<br>52,221<br>20,004<br>24,804<br>96,866 | 54,058<br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br>43,438<br>4,340<br>21,199<br>17,899<br>147,013<br>119,456<br>27,557<br>190,451<br>52,221<br>33,260<br>24,804<br>110,122 |
| YE 31 Dec (RMB mn)<br>Current assets<br>Cash & equivalents<br>Account receivables<br>Inventories<br>Other current assets<br>PP&E<br>Intangibles<br>Other non-current assets<br>Total assets<br>Current liabilities<br>Short-term borrowings<br>Account payables<br>Other current liabilities<br>Non-current liabilities<br>Long-term borrowings<br>Other non-current liabilities<br>Total liabilities<br>Share capital<br>Retained earnings<br>Other reserves                              | 21,044<br>1,851<br>12,362<br>79<br>6,751<br>67,030<br>1,871<br>52,632<br>142,576<br>30,244<br>7,821<br>12,508<br>9,915<br>65,897<br>52,698<br>13,198<br>96,141<br>29,781<br>12,002<br>130                   | 33,728<br>13,207<br>19,088<br>131<br>1,302<br>87,864<br>1,738<br>95,520<br>218,850<br>38,393<br>5,524<br>21,874<br>10,995<br>102,390<br>83,677<br>18,713<br>140,783<br>52,429<br>17,661<br>90           | 42,804<br>10,566<br>27,007<br>222<br>5,009<br>138,354<br>5,139<br>75,830<br>262,127<br>47,155<br>4,340<br>24,916<br>17,899<br>127,013<br>99,456<br>27,557<br>174,168<br>52,221<br>189<br>24,804<br>77,051 | <b>59,089</b><br>22,420<br>31,433<br>228<br>5,009<br>148,747<br>4,898<br>77,019<br><b>289,754</b><br><b>45,049</b><br>4,340<br>22,811<br>17,899<br><b>147,013</b><br>119,456<br>27,557<br><b>192,062</b><br>52,221<br>9,189<br>24,804                  | 61,406<br>21,319<br>34,818<br>260<br>5,009<br>161,959<br>4,658<br>77,919<br>305,942<br>44,536<br>4,340<br>22,298<br>17,899<br>152,013<br>124,456<br>27,557<br>196,549<br>52,221<br>20,004<br>24,804           | 54,058<br>11,738<br>37,015<br>297<br>5,009<br>176,892<br>4,417<br>78,819<br><b>314,186</b><br>43,438<br>4,340<br>21,199<br>17,899<br>147,013<br>119,456<br>27,557<br>190,451<br>52,221<br>33,260<br>24,804            |



| CASH FLOW                                | 2020A    | 2021A    | 2022A    | 2023E    | 2024E    | 2025E    |
|--|----------|----------|----------|----------|----------|----------|
| YE 31 Dec (RMB mn)                       |          |          |          |          |          |          |
| Operating                                |          |          |          |          |          |          |
| Profit before taxation                   | 3,611    | 5,642    | 7,155    | 9,716    | 11,786   | 14,435   |
| Depreciation & amortization              | 3,988    | 5,190    | 7,877    | 9,938    | 10,864   | 12,174   |
| Change in working capital                | (662)    | (3,941)  | (3,249)  | (6,537)  | (3,931)  | (3,332)  |
| Others                                   | 2,040    | 1,926    | 5,088    | (457)    | (13)     | 187      |
| Net cash from operations                 | 8,976    | 8,818    | 16,871   | 12,660   | 18,706   | 23,464   |
| Investing                                |          |          |          |          |          |          |
| Capital expenditure                      | (25,456) | (29,906) | (27,731) | (20,090) | (23,835) | (26,866) |
| Acquisition of subsidiaries/ investments | (1,928)  | (2,251)  | (1,608)  | 0        | 0        | 0        |
| Others                                   | (687)    | (2,740)  | (452)    | 0        | 0        | 0        |
| Net cash from investing                  | (28,072) | (34,897) | (29,790) | (20,090) | (23,835) | (26,866) |
| Financing                                |          |          |          |          |          |          |
| Dividend paid                            | (2,610)  | (4,973)  | (4,922)  | (716)    | (972)    | (1,179)  |
| Net borrowings                           | 22,330   | 28,682   | 14,595   | 20,000   | 5,000    | (5,000)  |
| Others                                   | (2,879)  | 13,537   | 600      | 0        | 0        | 0        |
| Net cash from financing                  | 16,841   | 37,246   | 10,273   | 19,284   | 4,028    | (6,179)  |
| Net change in cash                       |          |          |          |          |          |          |
| Exchange difference                      | 0        | 4        | 5        | 0        | 0        | 0        |
| Others                                   | (2,255)  | 11,166   | (2,646)  | 11,854   | (1,101)  | (9,581)  |
| Cash at the end of the year              | (2,255)  | 11,170   | (2,642)  | 11,854   | (1,101)  | (9,581)  |
| GROWTH                                   | 2020A    | 2021A    | 2022A    | 2023E    | 2024E    | 2025E    |
| YE 31 Dec                                |          |          |          |          |          |          |
| Revenue                                  | 26.3%    | 36.8%    | 53.8%    | 20.5%    | 16.6%    | 15.4%    |
| Gross profit                             | 28.4%    | 38.6%    | 53.8%    | 20.7%    | 18.4%    | 16.3%    |
| Operating profit                         | 28.0%    | 34.8%    | 56.0%    | 19.6%    | 18.8%    | 17.7%    |
| EBITDA                                   | 26.3%    | 32.9%    | 54.3%    | 22.1%    | 15.0%    | 15.5%    |
| EBIT                                     | 28.0%    | 34.8%    | 56.0%    | 19.6%    | 18.8%    | 17.7%    |
| Net profit                               | 27.2%    | 56.3%    | 26.8%    | 35.8%    | 21.3%    | 22.5%    |
| PROFITABILITY                            | 2020A    | 2021A    | 2022A    | 2023E    | 2024E    | 2025E    |
| YE 31 Dec                                |          |          |          |          |          |          |
| Gross profit margin                      | 57.7%    | 58.4%    | 58.4%    | 58.5%    | 59.4%    | 59.9%    |
| Operating margin                         | 51.8%    | 51.0%    | 51.8%    | 51.4%    | 52.4%    | 53.4%    |
| EBITDA margin                            | 87.1%    | 84.6%    | 84.9%    | 86.1%    | 84.9%    | 84.9%    |
| Return on equity (ROE)                   | 9.0%     | 10.1%    | 9.7%     | 11.9%    | 12.9%    | 13.9%    |
| GEARING/LIQUIDITY/ACTIVITIES             | 2020A    | 2021A    | 2022A    | 2023E    | 2024E    | 2025E    |
| YE 31 Dec                                |          |          |          |          |          |          |
| Current ratio (x)                        | 0.7      | 0.9      | 0.9      | 1.3      | 1.4      | 1.2      |
| Receivable turnover days                 | 398.8    | 449.9    | 414.0    | 400.0    | 380.0    | 350.0    |
| Inventory turnover days                  | 6.0      | 7.4      | 8.2      | 7.0      | 7.0      | 7.0      |
| Payable turnover days                    | 953.6    | 1,239.7  | 918.1    | 700.0    | 600.0    | 500.0    |
| VALUATION                                | 2020A    | 2021A    | 2022A    | 2023E    | 2024E    | 2025E    |
| VE 24 Dec                                | LOLON    |          |          | TOTOL    |          | TOFOL    |

YE 31 Dec

Source: Company data, CMBIGM estimates. Note: The calculation of net cash includes financial assets.



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| SELL           | : Stock with potential loss of over 10% over next 12 months                               |
| NOT RATED      | : Stock is not rated by CMBIGM  |
|                | : Industry expected to outperform the relevant broad market benchmark over next 12 months |

 MARKET-PERFORM
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 UNDERPERFORM
 Industry expected to underperform the relevant broad market benchmark over next 12 months

 Industry expected to underperform the relevant broad market benchmark over next 12 months

 Industry expected to underperform the relevant broad market benchmark over next 12 months

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