Deutsche Bank Research



Rating Buy

Asia China

Resources

Metals & Mining

Company Xiamen Tungsten

Reuters 600549.SS Bloomberg 600549 CG Exchange Ticker SHH 600549

Date 27 August 2018

Forecast Change

Price at 24 Aug 2018 (CNY)	13.48
Price target - 12mth (CNY)	26.70
52-week range (CNY)	36.24 - 13.47
HANG SENG INDEX	27,672

1H results missed on margin; but improving trajectory in terms of QoQ

Weak 1H due to fewer self-supplied raw materials, but improvement in the second Ω

Xiamen Tungsten published its first-half results with NPAT of RMB334m, reaching 35% and 38% of the DB/consensus whole-year estimates. The company's overall GPM was 18% in 1H18, down by 6ppt YoY. For tungsten products, the company used fewer self-produced raw materials and mainly consumed externally purchased materials (especially in 1Q), resulting in a lower margin despite a 43% tungsten concentrate price hike in 1H18 YoY. In addition, GPM of battery materials also declined as the company no longer had low price cobalt inventory as it did in 1H17. In terms of QoQ trajectory, GPM improved by 6ppt in the second quarter, mainly due to profit realized from self-mined concentrates. According to the company, tungsten self-sufficiency is expected to stay stable at 40-50% going forward.

To grow on ternary materials

The company has been actively expanding battery materials capacity, and we expect this segment to be the growth driver, largely supported by the promising development of the China EV market. According to the company, part of the 10ktpa Haicang project has started commissioning, and the 6ktkpa Sanming project is expected to complete equipment installment this year. We expect these two projects to contribute meaningful volume starting from 2019. In addition, Ningde project phase I of 10ktpa is scheduled to start equipment installment in 2H18, and we expect it to support ternary business growth from late 2019 onwards.

Valuation and risks

We lower our 2018/19E NPAT both by 14%/12% to reflect lower self-sufficiency of tungsten supply and also higher costs of battery materials. We thus revise down our target price by 14% for Xiamen Tungsten to RMB26.7. Our target price is based on a DCF methodology, with a WACC of 7.6%, terminal growth of 2%, Rf 3.9%, MRP 5.6% and beta of 1.2. We believe a terminal growth of 2% is fair to reflect growing ternary materials capacity, showing the secular growth. The stock is currently trading at 18x/13x 2018/19 DBe EPS, and we believe the valuation is not demanding and thus maintain our Buy rating. Risks include lower tungsten and rare earth price, lower margins in battery products, and project ramp-up delays.

Valuation & Risks

Sharon Ding

Research Analyst

+852-2203-5716

James Kan

Research Analyst +852-2203 6146

Key changes			
TP	31.20 to 26.70	\downarrow	-14.4%
Sales (FYE)	14,990 to 16,867	1	12.5%
Op prof margin (FYE)	12.5 to 9.5	\downarrow	-23.9%
Not profit (EVE)	042 5 to 904 6		14 60/

Source: Deutsche Bank Price/price relative



Performance (%)	1m	3m	12m
Absolute	-12.5	-39.6	-56.3
HANG SENG INDEX	-3.5	-10.0	0.6
Source: Deutsche Bank			
Key indicators (FY1)			

Source: Deutsche Bank	
Key indicators (FY1)	
ROE (%)	11.2
Net debt/equity (%)	57.1
Book value/share (CNY)	6.89
Price/book (x)	2.0
Net interest cover (x)	5.1
Operating profit margin (%)	9.5
Source: Deutsche Bank	

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Forecasts and ratios					
Year End Dec 31	2016A	2017A	2018E	2019E	2020E
Sales (CNYm)	8,528.4	14,188.3	16,867.4	20,601.0	21,373.1
EBITDA (CNYm)	1,100.0	1,996.8	2,312.1	2,983.7	3,248.2
EBIT(CNYm)	501	1,403	1,602	2,235	2,482
Reported EPS FD(CNY)	0.14	0.57	0.74	1.08	1.23
Reported NPAT (CNYm)	147.0	618.4	804.6	1,176.2	1,331.8
DB EPS growth (%)	_	320.3	29.6	46.2	13.2
DB EPS FD(CNY)	0.14	0.57	0.74	1.08	1.23
OLD DB EPS FD(CNY)	0.14	0.57	0.87	1.26	1.42
% Change	0.0%	0.0%	-14.6%	-14.0%	-13.6%
PER (x)	175.5	44.1	18.2	12.5	11.0
EV/EBITDA (x)	25.7	16.8	7.8	5.3	4.3
DPS (net) (CNY)	0.20	0.20	0.20	0.20	0.23
Yield (net) (%)	0.8	0.8	1.5	1.5	1.7
Source: Deutsche Bank estimates, company data					

27 August 2018 Metals & Mining

Xiamen Tungsten



Model updated: 26 August 2018
Running the numbers Asia
China
Metals & Mining

Xiamen Tungsten

Reuters: 600549.SS Bloomberg: 600549 CG

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Price (24 Aug 18)	CNY 13.48
Target Price	CNY 26.70
52 Week range	CNY 13.47 - 36.24
Market cap (m)	CNYm 11,215

Company Profile

Xiamen Tungsten, a leader in cemented carbide industry in China, principally engages in mining, smelting and processing tungsten, molybdenum and rare earth products. Xiamen Tungsten produces battery and operates in real estate development and management as well.









Sharon Ding

+852 2203 5716 sharon.ding@db.com

Fiscal year end 31-Dec	2015	2016	2017	2018E	2019E	2020E
Financial Summary						
DB EPS (CNY)	-0.69	0.14	0.57 0.57	0.74	1.08	1.23 1.23
Reported EPS (CNY) DPS (CNY)	-0.69 0.20	0.14 0.20	0.57	0.74 0.20	1.08 0.20	0.23
BVPS (CNY)	6.1	6.0	6.3	6.9	7.8	8.8
Weighted average shares (m) Average market cap (CNYm)	1,082 25,567	1,082 25,804	1,087 27,351	1,087 11,215	1,087 11,215	1,087 11,215
Enterprise value (CNYm)	28,632	28,302	33,607	17,954	15,899	13,971
Valuation Metrics						
P/E (DB) (x)	nm	175.5	44.1	18.2	12.5	11.0
P/E (Reported) (x) P/BV (x)	nm 3.07	175.5 3.67	44.1 4.06	18.2 1.96	12.5 1.73	11.0 1.53
FCF Yield (%)	nm	3.6	nm	2.7	21.0	20.4
Dividend Yield (%) EV/Sales (x)	0.8 3.7	0.8 3.3	0.8 2.4	1.5 1.1	1.5 0.8	1.7 0.7
EV/EBITDA (x)	46.6	25.7	16.8	7.8	5.3	4.3
EV/EBIT (x)	629.3	56.5	24.0	11.2	7.1	5.6
Income Statement (CNYm)						
Sales revenue Gross profit	7,755 1,581	8,528 2,094	14,188 3,509	16,867 3,915	20,601 4,838	21,373 5,065
EBITDA	615	1,100	1,997	2,312	2,984	3,248
Depreciation Amortisation	569 0	599 0	594 0	711 0	749 0	766 0
EBIT	46	501	1,403	1,602	2,235	2,482
Net interest income(expense) Associates/affiliates	-209 -32	-208 -34	-231 49	-311 0	-306 0	-269 0
Exceptionals/extraordinaries	0	0	0 -29	0	0	0
Other pre-tax income/(expense) Profit before tax	-343 -538	166 425	-29 1,191	175 1,465	214 2,142	212 2,426
Income tax expense	39 85	125 152	257 316	316 345	462 504	523 571
Minorities Other post-tax income/(expense)	0	0	0	345 0	0	0
Net profit	-662	147	618	805	1,176	1,332
DB adjustments (including dilution) DB Net profit	0 -662	0 147	0 618	0 805	0 1,176	0 1,332
Cash Flow (CNYm)						
Cash flow from operations	-1,263	1,206	-930	890	3,583	3,284
Net Capex Free cash flow	-586 -1,849	-265 941	-797 -1,727	-500 390	-500 3,083	-300 2,984
Equity raised/(bought back)	0	0	0	0	0	0
Dividends paid Net inc/(dec) in borrowings	-621 2,674	-582 2,224	-650 3,391	-529 0	-524 0	-486 0
Other investing/financing cash flows	-831	-1,995	-1,200	0	0	0
Net cash flow Change in working capital	-626 0	588 0	-186 0	-138 0	2,559 0	2,498 0
Balance Sheet (CNYm)						
Cash and other liquid assets	431	1,041	984	846	3,406	5,904
Tangible fixed assets	5,596	5,838	5,847	5,676	5,465	5,035
Goodwill/intangible assets Associates/investments	767 723	726 670	773 986	733 986	696 986	660 986
Other assets	8,471	7,224	10,260	11,997	11,574	11,333
Total assets Interest bearing debt	15,987 2,618	15,500 2,580	18,851 6,375	20,238 6,375	22,126 6,375	23,917 6,375
Other liabilities	5,134	4,802	3,728	4,183	4,608	4,714
Total liabilities Shareholders' equity	7,752 6,636	7,382 6,489	10,103 6,896	10,558 7,484	10,983 8,443	11,089 9,557
Minorities	1,599	1,628	1,851	2,196	2,700	3,271
Total shareholders' equity Net debt	8,235 2,188	8,117 1,539	8,748 5,391	9,680 5,529	11,143 2,970	12,828 471
Key Company Metrics						
Sales growth (%)	nm	10.0	66.4	18.9	22.1	3.7
	na 7.9	na 12.9				13.2 15.2
EBIT Margin (%)	0.6	5.9	9.9	9.5	10.8	11.6
	nm -9.4	147.1 2.2	35.1 9.2	27.0 11.2	18.5 14.8	18.5 14.8
Capex/sales (%)	7.6	3.8	5.6	3.0	2.4	1.4
Sales growth (%) DB EPS growth (%) EBITDA Margin (%) EBIT Margin (%) Payout ratio (%) ROE (%) Capex/sales (%) Capex/depreciation (x)	na 7.9 0.6 nm -9.4	na 12.9 5.9 147.1 2.2	320.3 14.1 9.9 35.1 9.2	29.6 13.7 9.5 27.0 11.2	46.2 14.5 10.8 18.5 14.8	1 1 1

1.0

26.6

0.5

1.3

Source: Company data, Deutsche Bank estimates

Capex/depreciation (x)

Net debt/equity (%) Net interest cover (x) 0.4 3.7 9.2



Appendix 1

Important Disclosures

*Other information available upon request

Disclosure checklist			-
Company	Ticker	Recent price*	Disclosure
Xiamen Tungsten	600549.SS	13.48 (CNY) 24 Aug 2018	NA

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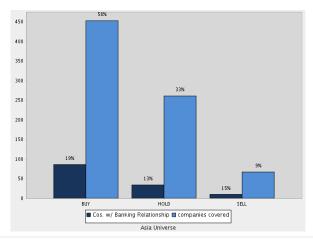
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David Folkerts-Landau

Group Chief Economist and Global Head of Research

Pam Finelli Global Chief Operating Officer Research Michael Spencer Head of APAC Research Global Head of Economics Steve Pollard Head of Americas Research Global Head of Equity Research

Anthony Klarman Global Head of Debt Research Kinner Lakhani Head of EMEA Equity Research Dave Clark Head of APAC Equity Research

Andreas Neubauer Head of Research - Germany

Spyros Mesomeris Global Head of Quantitative and QIS Research

International Production Locations

Deutsche Bank AG

Deutsche Bank Place

Level 16

Corner of Hunter & Phillip Streets

Sydney, NSW 2000 Australia

Tel: (61) 2 8258 1234

Deutsche Bank AG Mainzer Landstrasse 11-17

60329 Frankfurt am Main

Germany Tel: (49) 69 910 00 Deutsche Bank AG

Filiale Hongkong International Commerce Centre, 1 Austin Road West, Kowloon,

Hong Kong

Tel: (852) 2203 8888

Deutsche Securities Inc.

2-11-1 Nagatacho Sanno Park Tower Chiyoda-ku, Tokyo 100-6171

Japan

Tel: (81) 3 5156 6770

Deutsche Bank AG London

1 Great Winchester Street London EC2N 2EQ United Kingdom Tel: (44) 20 7545 8000 Deutsche Bank Securities Inc.

60 Wall Street New York, NY 10005 United States of America Tel: (1) 212 250 2500