

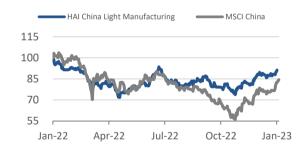
## 中国轻工业 China Light Manufacturing

## 周报:地产需求政策紧密落地,重视家居估值&盈利修复

Weekly Report: Real Estate Demand Policy Launched, Focused on the Valuation and Profitability Recovery of Home Furniture Sector

### 观点聚焦 Investment Focus

股票名称 评级 评级 股票名称 公牛集团 Outperform 劲嘉股份 Outperform 欧派家居 Outperform 志邦家居 Outperform 晨光文具 Outperform 江山欧派 Outperform 顾家家居 Outperform 明月镜片 Outperform 爱玛科技 Outperform 集友股份 Outperform 太阳纸业 Outperform 吉宏股份 Outperform 裕同科技 Outperform 金牌厨柜 Outperform Outperform 昇兴股份 居然之家 Outperform 九号公司 Outperform 齐心集团 Outperform 索菲亚 Outperform 王力安防 Outperform 红星美凯龙 Outperform 尚品宅配 Outperform 泉峰控股 Outperform 家联科技 Outperform 中顺洁柔 Outperform 久祺股份 Outperform 盈趣科技 Outperform 好菜客 Outperform 直临门 Outperform 永艺股份 Outperform 山鹰纸业 Outperform



资料来源: Factset, HTI

### **Related Reports**

周报:生活用纸龙头线上份额稳固,中顺洁柔发布激励计划(Weekly Report: The Online Market Shares of Life Paper Industry Leaders Maintained Stable, C&S Paper Launched Incentive Plan )(29 Dec 2022)

周报:终端消费有望迎来复苏,关注家居&文具龙头(Weekly Report: Terminal Demand would Recover, Attention on Home Furniture and Stationery Leaders ) (13 Dec 2022)

周报: 终端消费有望迎来复苏,关注文具龙头晨光股份(Weekly Report: Terminal Consumption would Recover, Focusing on Stationery Industry Leader M&G Stationery ) (6 Dec 2022) (Please see APPENDIX 1 for English summary)

- 地产政策力度持续加码,需求端有望企稳。1月5日,央行、银保监会发文,决定建立首套住房贷款利率政策动态调整机制。新建商品住宅销售价格环比和同比连续3个月均下降的城市,可阶段性维持、下调或取消当地首套住房贷款利率政策下限。
- 22 年 5 月 15 日, 央行、银保监会发布《关于调整差别化住房信贷政策有关问题的通知》提出,对于贷款购买普通自住房的居民家庭,首套住房商业性个人住房贷款利率下限调整为不低于相应期限贷款市场报价利率(LPR)减20 个基点。22 年 9 月 29 日,央行、银保监会发文,对于22 年 6-8 月新建商品住宅销售价格同比、环比均连续下降城市,在22 年底前阶段性放宽首套住房商业性个人住房贷款利率下限。本次政策直接授权符合条件城市可以自行决定首套房房贷利率下限,托底意愿明显。
- 住房和城乡建设部部长倪虹表示,"因城施策、精准施策,提振市场信心。对于购买第一套住房的要大力支持。首付比、首套利率该降的都要降下来。对于购买第二套住房的,要合理支持。以旧换新、以小换大、生育多子女家庭都要给予政策支持。对于购买三套以上住房的,原则上不支持,就是不给投机炒房者重新入市留有空间。同时,增加保障性租赁住房的供给和长租房市场的建设,让新市民、青年人能够更好地安居,让他们放开手脚为美好生活去奋斗。用力推进保交楼保民生保稳定工作。着力化解房企风险,提高住房建设标准,为房屋提供全生命周期安全保障。合力整治房地产市场秩序,让人民群众放心买房、放心租房"。
- 政策面持续回暖下,看好疫情挤压家居需求释放。22 年全国商品房销售延续弱势,新开工增速快速下行,施工增速缓慢下行。竣工增速有所企稳。22Q4 开始,保交楼政策持续发力,竣工增速有所企稳。根据海通房地产观点,考虑中央经济工作会议中明确提出"扎实做好保交楼、保民生、保稳定各项工作",判断后阶段各地监管将有望把"保交楼"工作落实到位,对竣工增速恢复会产生积极影响。
- 政策面持续回暖下,有助于地产竣工-销售逐步复苏向上。家居工程订单有望率先复苏,家居零售重线下服务,随着线下客流的逐步恢复,基本面拐点可期。重点关注头部家居公司欧派家居、顾家家居、喜临门、索菲亚、志邦家居、金牌厨柜、慕思股份、江山欧派、王力安防等。
- 风险提示:终端需求不及预期,行业竞争加剧,原材料成本持续增长,疫情反复风险。

郭庆龙 Qinglong Guo ql.guo@htisec.com 周梦轩 Mengxuan Zhou mx.zhou@htisec.com

本研究报告由海通国际分销,海通国际是由海通国际研究有限公司,海通证券印度私人有限公司,海通国际株式会社和海通国际证券集团其他各成员单位的证券研究团队所组成的全球品牌,海通国际证券集团各成员分别在其许可的司法管辖区内从事证券活动。关于海通国际的分析师证明,重要披露声明和免责声明,请参阅附录。(Please see appendix for English translation of the disclaimer)

## 1. 地产需求政策紧密落地,重视家居估值&盈利修复

地产政策力度持续加码,需求端有望企稳。1月5日,央行、银保监会发文,决定建立首套住房贷款利率政策动态调整机制。新建商品住宅销售价格环比和同比连续3个月均下降的城市,可阶段性维持、下调或取消当地首套住房贷款利率政策下限。

此前,22年5月15日,央行、银保监会发布《关于调整差别化住房信贷政策有关问题的通知》提出,对于贷款购买普通自住房的居民家庭,首套住房商业性个人住房贷款利率下限调整为不低于相应期限贷款市场报价利率(LPR)减20个基点。22年9月29日,央行、银保监会发文,对于22年6-8月新建商品住宅销售价格同比、环比均连续下降城市,在22年底前阶段性放宽首套住房商业性个人住房贷款利率下限。本次政策直接授权符合条件城市可以自行决定首套房房贷利率下限,托底意愿明显。

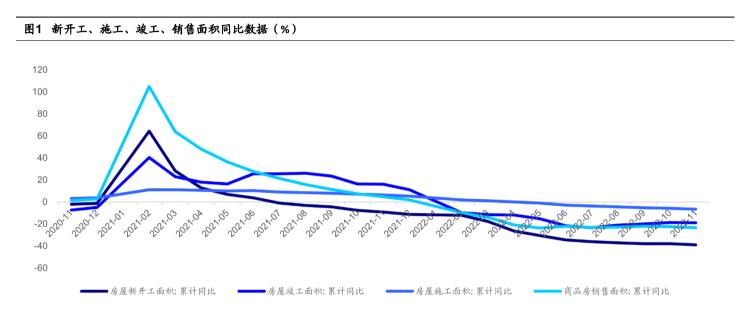
住房和城乡建设部部长倪虹表示,"因城施策、精准施策,提振市场信心。对于购买第一套住房的要大力支持。首付比、首套利率该降的都要降下来。对于购买第二套住房的,要合理支持。以旧换新、以小换大、生育多子女家庭都要给予政策支持。对于购买三套以上住房的,原则上不支持,就是不给投机炒房者重新入市留有空间。同时,增加保障性租赁住房的供给和长租房市场的建设,让新市民、青年人能够更好地安居,让他们放开手脚为美好生活去奋斗。用力推进保交楼保民生保稳定工作。着力化解房企风险,提高住房建设标准,为房屋提供全生命周期安全保障。合力整治房地产市场秩序,让人民群众放心买房、放心租房"。

表1 地产政绩		÷ 4 5 4	
日期	部门/会议	文件名称	主要内容
22.05.15	央行、银保监 会	《关于调整差别化 住房信贷政策有关 问题的通知》	<ol> <li>对于贷款购买普通自住房的居民家庭,首套住房商业性个人住房贷款利率下限调整为不低于相应期限贷款市场报价利率减20个基点,二套住房商业性个人住房贷款利率政策下限按现行规定执行。</li> <li>在全国统一的贷款利率下限基础上,人民银行、银保监会各派出机构按照"因城施策"的原则,指导各省级市场利率定价自律机制,根据辖区内各城市房地产市场形势变化及城市政府调控要求,自主确定辖区内各城市首套和二套住房商业性个人住房贷款利率加点下限。</li> </ol>
22.09.29	央行、银保监 会	《关于阶段性调整 差别化住房信贷政 策的通知》	<ol> <li>对于 2022 年 6-8 月份新建商品住宅销售价格环比、同比均连续下降的城市,在 2022 年底前,阶段性放宽首套住房商业性个人住房贷款利率下限。二套住房商业性个人住房贷款利率政策下限按现行规定执行。</li> <li>按照"因城施策"原则,符合上述条件的城市政府可根据当地房地产市场形势变化及调控要求,自主决定阶段性维持、下调或取消当地首套住房商业性个人住房贷款利率下限,人民银行、银保监会派出机构指导省级市场利率定价自律机制配合实施。</li> </ol>
22.12.15	第五轮中国 - 欧 盟工商领袖和前 高官对话		刘鹤副总理指出,对于明年中国经济实现整体性好转,我们极有信心。房地产是国民经济的支柱产业,针对当前出现的下行风险,我们已出台一些政策,正在考虑新的举措,努力改善行业的资产负债状况,引导市场预期和信心回暖。未来一个时期,中国城镇化仍处于较快发展阶段,有足够需求空间为房地产业稳定发展提供支撑。
22.12.15-16	2022 年中央经 济工作会议		<ol> <li>有效防范化解重大经济金融风险。要确保房地产市场平稳发展。</li> <li>扎实做好保交楼、保民生、保稳定各项工作,满足行业合理融资需求,推动行业重组并购,有效防范化解优质头部房企风险,改善资产负债状况,同时要坚决依法打击违法犯罪行为。</li> <li>要因城施策,支持刚性和改善性住房需求,解决好新市民、青年人等住房问题,探索长租房市场建设。</li> <li>要坚持房子是用来住的、不是用来炒的定位,推动房地产业向新发展模式平稳过渡。</li> </ol>
23.01.05	住房和城乡建设部		据央视新闻报道,住房和城乡建设部部长倪虹表示,"因城施策、精准施策,提振市场信心。  1) 首先问题要找得准,目标要瞄得准,政策要用得准,这样的话我们才能够精准落实好中央经济工作会议精神,精准满足人民群众对美好生活的向往。因城施策、精准施策,提振市场信心。  2) 对于购买第一套住房的要大力支持。首付比、首套利率该降的都要降下来。  3) 对于购买第二套住房的,要合理支持。以旧换新、以小换大、生育多子女家庭都要给予政策支持。  4) 对于购买三套以上住房的,原则上不支持,就是不给投机炒房者重新入市留有空间。  5) 增加保障性租赁住房的供给和长租房市场的建设,让新市民、青年人能够更好地安居,让他们放开手脚为美好生活去奋斗。  6) 用力推进保交楼保民生保稳定工作。着力化解房企风险,提高住房建设标准,为房屋提供全生命周期安全保障。合力整治房地产市场秩序,让人民群众放心买房、放心租房。
23.01.05	央行、银保监 会	《关于建立新发放 首套住房个人住房 贷款利率政策动态 调整长效机制的通 知》	<ol> <li>自 2022 年第四季度起,各城市政府可于每季度末月,以上季度末月至本季度第二个月为评估期,对当地新建商品住宅销售价格变化情况进行动态评估。</li> <li>对于评估期内新建商品住宅销售价格环比和同比连续 3 个月均下降的城市,阶段性放宽首套住房商业性个人住房贷款利率下限。地方政府按照因城施策原则,可自主决定自下一个季度起,阶段性维持、下调或取消当地首套住房商业性个人住房贷款利率下限。人民银行分支机构、银保监会派出机构指导省级市场利率定价自律机制配合实施。</li> <li>对于采取阶段性下调或取消当地首套住房商业性个人住房贷款利率下限的城市,如果后续评估期内新建商品住宅销售价格环比和同比连续 3 个月均上涨,应自下一个季度起,恢复执行全国统一的首套住房商业性个人住房贷款利率下限。</li> <li>其他情形和二套住房商业性个人住房贷款利率政策下限按现行规定执行。</li> </ol>

3

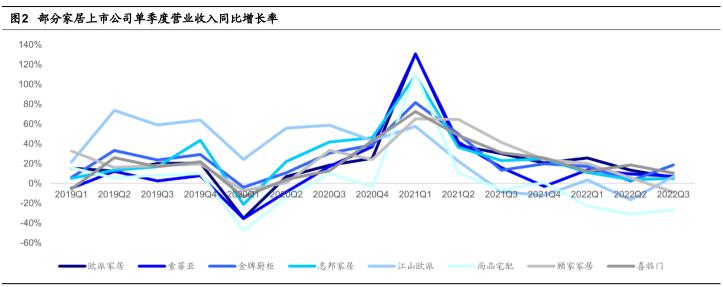
资料来源:中国政府网、中国人民银行、光明网、新华社、HTI

政策面持续回暖下,看好疫情挤压家居需求释放。22 年全国商品房销售延续弱势,新开工增速快速下行,施工增速缓慢下行。竣工增速有所企稳。22Q4 开始,保交楼政策持续发力,竣工增速有所企稳。根据海通房地产观点,考虑中央经济工作会议中明确提出"扎实做好保交楼、保民生、保稳定各项工作",判断后阶段各地监管将有望把"保交楼"工作落实到位,对竣工增速恢复会产生积极影响。



资料来源: Wind, HTI

政策面持续回暖下,有助于地产竣工-销售逐步复苏向上。家居工程订单有望率先复苏,家居零售重线下服务,随着线下客流的逐步恢复,基本面拐点可期。重点 关注头部家居公司欧派家居、顾家家居、喜临门、索菲亚、志邦家居、金牌厨柜、 慕思股份、江山欧派、王力安防等。



资料来源: Wind, HTI

表2 轻工重点公司盈利预测									
			净利润 (亿元)		YOY		PE (倍)		
证券代码	公司名称	市值 ( 亿 元 )	2022E	2023E	2024E	2023E	2024E	2023E	2024E
603833.SH	欧派家居	756.0	28.0	32.9	38.8	17.60%	17.90%	23.0	19.5
603816.SH	顾家家居	367.5	19.3	22.3	26.5	15.95%	18.74%	16.5	13.9
603008.SH	喜临门	125.1	6.3	8.0	9.9	25.99%	24.15%	15.7	12.6
001323.SZ	慕思股份	144.0	7.3	8.8	10.4	19.75%	18.36%	16.5	13.9
002572.SZ	索菲亚	185.7	12.3	14.7	17.2	19.36%	17.59%	12.7	10.8
603180.SH	金牌厨柜	48.2	3.8	4.6	5.5	21.79%	20.39%	10.5	8.7
603801.SH	志邦家居	93.2	5.5	6.5	7.5	17.48%	16.62%	14.4	12.4
1999.HK	敏华控股	333.5	25.2	29.0	33.4	14.83%	15.17%	11.5	10.0
605268.SH	王力安防	46.2	1.6	2.7	3.6	65.56%	34.23%	17.4	12.9
603208.SH	江山欧派	88.5	2.2	4.4	5.3	94.31%	21.44%	20.3	16.7
300616.SZ	尚品宅配	44.3	1.4	2.4	2.9	70.69%	21.50%	18.4	15.2
001322.SZ	箭牌家居	175.3	7.0	9.0	11.0	28.55%	22.91%	19.5	15.9

资料来源: Wind, HTI

注: 以 2023 年 1 月 6 日收盘市值为准,采用万得一致预测

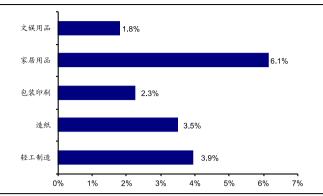
# 2. 本周(230102-230108) 板块走势平稳,家居用品板块表现强劲

- 本周(230102-230108)轻工制造行业指数上涨 3.95%,上证综指上涨 2.21%。 在各子板块中,家居用品板块表现最好,上涨 6.15%,文娱用品板块表现较弱,上涨 1.80%。
- 年初至今(230101-230108), 轻工制造行业上涨 3.95%, 上证综指上涨 2.21%。在各子板块中,家居用品板块表现最好,上涨 6.15%, 文娱用品板块表现较弱,上涨 1.80%。

### 图1 轻工行业本周(230102-230108)涨跌幅

### 

图2 轻工行业 23 年至今 (230101-230108) 涨跌幅

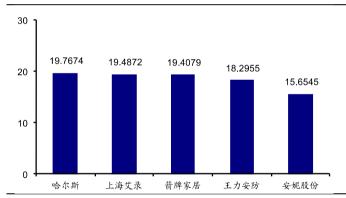


资料来源: Wind, HTI

资料来源: Wind, HTI

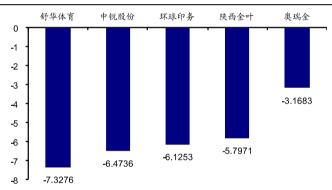
■ 本周(230102-230108) 轻工制造行业涨幅前五为哈尔斯(19.77%)、上海艾录(19.49%)、箭牌家居(19.41%)、王力安防(18.30%)、安妮股份(15.65%); 跌幅前五为舒华体育(-7.33%)、中锐股份(-6.47%)、环球印务(-6.13%)、陕西金叶(-5.80%)、奥瑞金(-3.17%)。

### 图3 行业本周 (230102-230108) 涨幅前 5 (%)



资料来源: Wind, HTI

## 图4 行业本周(230102-230108)跌幅前5(%)



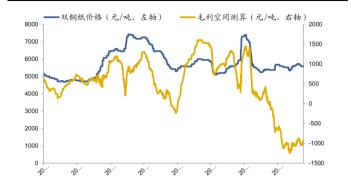
资料来源:Wind,HTI

## 3. 行业基本数据

### (一)造纸行业数据

■ 木袋: 本周针叶浆内盘 7392 元/吨,较上周上涨 23 元/吨;外盘 931 美元/吨,较上周持平;阔叶浆内盘 6401 元/吨,较上周下跌 45 元/吨;外盘 839 美元/吨,较上周持平;俗机浆 5433 元/吨,较上周持平。国内外价差(国内-国外)针叶浆为 1010 元/吨,阔叶浆为 648 元/吨。废纸:本周国废黄板纸 1819 元/吨,较上周下跌 102 元/吨。机制纸:双铜纸标杆价格 5590 元/吨,较上周持平;毛利空间-941 元/吨,较上周上涨 89 元/吨。双胶纸标杆价格 6650 元/吨,较上周下跌 13 元/吨;毛利空间-386 元/吨,较上周上涨 44 元/吨。白卡纸标杆价格 5210 元/吨,较上周持平;毛利空间-725 元/吨,较上周上涨 8 元/吨。箱板纸标杆价格 4425 元/吨,较上周持平;毛利空间 615 元/吨,较上周上涨 101 元/吨。瓦楞纸标杆价格 3263 元/吨,较上周上涨 4 元/吨;白板纸标杆价格 4468 元/吨,较上周持平;生活用纸标杆价格 7858 元/吨,较上周下跌 17 元/吨;新闻纸标杆价格 5960 元/吨,较上周持平。

### 图5 双铜纸价格及毛利空间测算



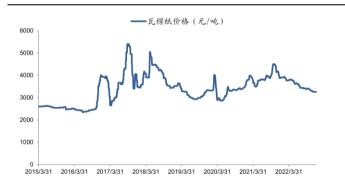
资料来源:卓创资讯,HTI测算

### 图7 白卡纸价格及毛利空间测算



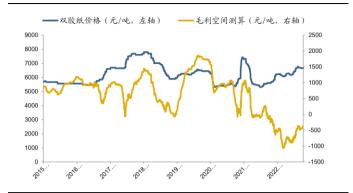
资料来源:卓创资讯,HTI测算

### 图9 瓦楞纸标杆价格



资料来源:卓创资讯,HTI

### 图6 双胶纸价格及毛利空间测算



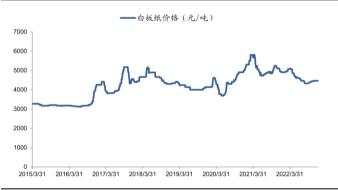
资料来源:卓创资讯,HTI测算

### 图8 箱板纸价格及毛利空间测算



资料来源:卓创资讯,HTI测算

### 图10 白板纸标杆价格



资料来源:卓创资讯,HTI

### 图11 生活用纸标杆价格

### 

资料来源:卓创资讯,HTI

### 图13针叶浆市场价、国际价



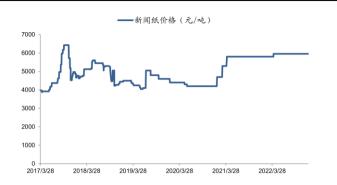
资料来源: Wind, 卓创资讯, HTI

### 图15本色浆市场价、国际价



资料来源: Wind, 卓创资讯, HTI 测算

### 图12 新闻纸标杆价格



资料来源:卓创资讯, HTI

### 图14 阔叶浆市场价、国际价



资料来源: Wind, 卓创资讯, HTI

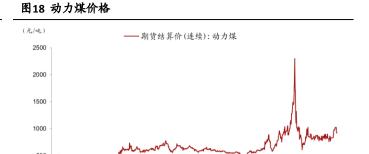
### 图16 化机浆市场价、国际价



资料来源: Wind, 卓创资讯, HTI 测算

2022/10/2

## 



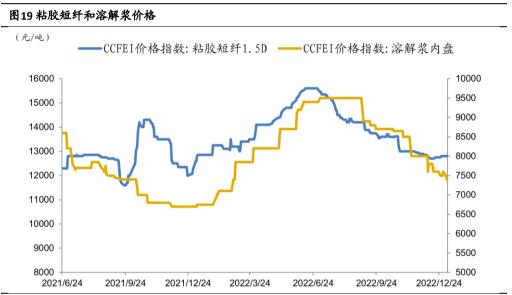
2018/10/24

2020/10/24

资料来源: Wind, 卓创资讯, HTI 测算

资料来源: Wind, HTI

2014/10/24



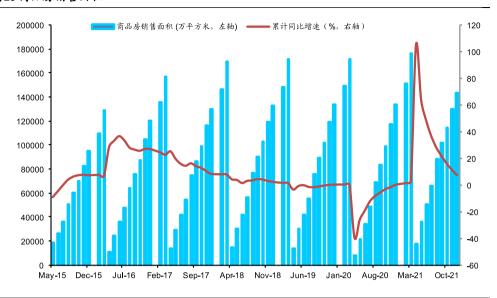
2016/10/24

### 资料来源: Wind, HTI

## (二) 家具行业数据

■ 2022 年 11 月, 商品房销售面积 1.01 亿平方米, 同比下跌 33.3%, 环比上涨 3.21%。

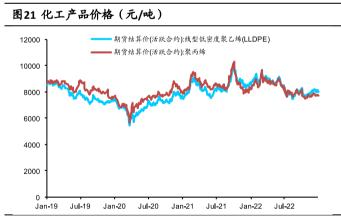
### 图20商品房销售面积



资料来源: Wind, HTI

## (三)印刷包装行业数据

- 截至 1 月 6 日,聚乙烯期货结算价 8015 元/吨,较前一周价格下跌 0.80%,聚 丙烯期货结算价 7685 元/吨,较前一周下跌 0.56%。截至 1 月 6 日,WTI 原油期 货结算价 73.77 美元/桶,较前一周下跌 5.91%,Brent 原油期货结算价 78.57 美元/桶,较前一周下跌 4.49%。
- 金属包装原材料方面,截至 1 月 6 日数据,LME 铝现货结算价 2242.50 美元/吨,较前一周价格下跌 5.4%。



资料来源: Wind, HTI

### 图22 原油价格(美元/桶)



资料来源: Wind, HTI

### 

## 4. 公司重要公告及行业新闻

### (一)公司公告

- (1)山鷹国际: 2023年1月6日,公司发布《2022年12月经营数据快报》。山鹰国际控股股份公司 2022年12月主要板块销量数据为: 12月销量板块,国内造纸销量为 57.00 万吨,同比上涨 5.97%;包装销量为 1.78 亿平方米,同比下跌 13.09%。12 月均价板块,国内造纸均价为 3391.18 元/吨,同比下跌19.27%;包装均价为 3.47元/平方米,同比下跌 9.64%。1 至 12 月销量板块,国内造纸销量为 597.52 万吨,同比上涨 2.66%;包装销量为 21.36 亿平方米,同比上涨 4.70%。1 至 12 月均价板块,国内造纸均价为 3749.20元/吨,同比下跌6.77%;包装均价为 3.79元/平方米,同比上涨 4.42%。
- (2) 奥瑞金: 2023 年 1 月 3 日,公司发布《关于公司客户中国红牛与泰国天丝诉讼进展的提示性公告》。公司向公司客户红牛维他命饮料有限公司(下称"中国红牛")进行了征询。中国红牛确认其收到广东省深圳前海合作区人民法院民事判决书(2019)粤 0391 民初 725 号,并认为,根据该判决书只有其有权在中国境内生产、销售红牛饮料,其他方均不得在中国境内生产或承包给其它公司生产或销售红牛饮料同类产品。此判决从法律上确认了其在协议合作期 50年内享有独家生产、销售红牛饮料的权利。同时请奥瑞金依法安排与其双方合作有关的诉讼工作,继续与其保持业务协同,按《战略合作协议》及其他签订的购货合同约定,配合其业务拓展,履行红牛饮料产品金属罐供货及饮料灌装等合同义务。
- (3)美凯龙: 2023年1月5日,公司发布《截至2022年12月31日止商场数量的提示性公告》。截至2022年12月31日,红星美凯龙家居集团股份有限公司(以下简称"公司")经营了94家自营商场,284家委管商场,通过战略合作经营8家家居商场,此外,公司以特许经营方式授权57家特许经营家居建材项目,共包括476家家居建材店/产业街。
- (4)美凯龙: 2023 年 1 月 7 日,公司发布《关于筹划控制权变更的停牌公告》。2023 年 1 月 6 日,红星美凯龙家居集团股份有限公司(以下简称"公司")收到公司控股股东红星美凯龙控股集团有限公司(以下简称"红星控股")的通知,红星控股正在筹划股权转让事宜,或涉及公司控制权变更。鉴于该事项正在商洽,尚存在不确定性,为保证公平信息披露,维护投资者利益,避免

公司股价异常波动,根据《上海证券交易所上市公司自律监管指引第 4 号——停复牌》、《上市公司股票停复牌规则》等相关规定,经向上海证券交易所申请,公司股票(股票代码:601828,股票简称:美凯龙)自 2023 年 1 月 9 日 (星期一)上午开市起连续停牌,预计停牌时间不超过两个交易日。

■ (5)上海艾录: 2023 年 1 月 3 日,公司发布《向不特定对象发行可转换公司债券预案》。本次发行证券的种类为可转换为公司 A 股股票的公司债券。该可转换公司债券及未来转换的公司 A 股股票将在深圳证券交易所上市。根据相关法律法规规定并结合公司财务状况和投资计划,本次公开发行可转换公司债券拟募集资金总额为不超过人民币 5 亿元(含 5 亿元)。具体发行规模提请公司股东大会授权公司董事会或董事会授权人士在上述额度范围内确定。本次发行的可转换公司债券的期限为自发行之日起六年。

### (二)行业新闻

- 近期人民币汇率有所升值,加之美元报价小幅下降,纸浆进口成本下降。现货方面,1月4日供需双方继续博弈,国际纸浆外盘近期下调趋势明显,近期纸浆进口量环比增加,对纸浆市场支撑有限。国内现货市场部分区域货源相对紧俏,业者报盘居高运行,市场交投重心偏高震荡。下游原纸厂家需求延续刚需,部分原纸企业产能利用率维持中低位水平,采购基本维持清淡为主,对纸浆市场支撑有限。库存方面,截止2022年12月29日,中国纸浆主流港口样本库存量:156.6万吨,较上期下降4.9万吨,环比下降3.0%,库存量在上周期去库后再次呈现去库的状态。(纸业网)
- 近期全球最大纸浆生产商和出口商巴西企业 Suzano 宣布下调其桉树纸浆在中国的售价,这也是 2021 年底以来的首次下调。(纸业网援引证券时报)

### (三)解禁限售股份情况

### 表3 解禁限售情况

证券代码	证券简称	限售解禁日期	本期解禁数量 (百万股)	总股本 (百万股)	流通A股 (百万股)	解禁后流 通股占比	解禁股份性质
870204.BJ	沪江材料	2023-01-18	32.1	48.4	48.4	100%	首发原股东限售股份
300640.SZ	德艺文创	2023-01-20	27.1	312.5	228.9	73%	定向增发机构配售股份
603195.SH	公牛集团	2023-02-06	524.6	601.1	599.1	100%	首发原股东限售股份
301296.SZ	新巨丰	2023-03-02	3.8	420.0	63.0	15%	首发一般股份,首发机构配售股份
603221.SH	爱丽家居	2023-03-23	172.0	240.0	232.7	97%	首发原股东限售股份
301227.SZ	森鹰窗业	2023-03-27	1.2	94.8	22.2	23%	首发一般股份,首发机构配售股份

资料来源: Wind, HTI

## 5. 风险提示

终端需求不及预期,行业竞争加剧,原材料成本持续增长,疫情反复风险。



### **APPENDIX 1**

### Summary

- The central bank and the CBRC continued to promote the real estate industry policy: Firstly, establish the first dynamic adjustment mechanism of housing loan interest rate policy; Secondly, adjust differentiated housing credit policies; Thirdly, directly authorize eligible cities to determine the lower limit of the interest rate of the first housing loan.
- With the continuous improvement of policy, we are optimistic of the release of household demand impacted by pandemic. From
  the fourth quarter of 2022, the policy of guaranteeing the delivery of buildings continued to impact and the growth rate of
  completion was stable.
- With the gradual recovery of offline customer traffic, we suggest to focus on leading home furniture companies, such as Oppein Home Group, Jason Furniture Hangzhou, Xilinmen Furniture, Suofeiya Home Collection, ZBOM Home Collection, Goldenhome Living, De Rucci Healthy Sleep, Jiangshan Oupai Door Industry and Wangli Security & Surveillance Product, etc.
- Risks: the terminal demand below expectations, the intensification of industry competition, the continual price increase of raw materials, and the risk of pandemic resurgence.



### 附录 APPENDIX

### 重要信息披露

本研究报告由海通国际分销,海通国际是由海通国际研究有限公司(HTIRL),Haitong Securities India Private Limited (HSIPL),Haitong International Japan K.K. (HTIJKK)和海通国际证券有限公司(HTISCL)的证券研究团队所组成的全球品牌,海通国际证券集团(HTISG)各成员分别在其许可的司法管辖区内从事证券活动。

### IMPORTANT DISCLOSURES

This research report is distributed by Haitong International, a global brand name for the equity research teams of Haitong International Research Limited ("HTIRL"), Haitong Securities India Private Limited ("HSIPL"), Haitong International Japan K.K. ("HTIJKK"), Haitong International Securities Company Limited ("HTISCL"), and any other members within the Haitong International Securities Group of Companies ("HTISG"), each authorized to engage in securities activities in its respective jurisdiction.

### HTIRL 分析师认证 Analyst Certification:

我, 郭庆龙,在此保证(i)本研究报告中的意见准确反映了我们对本研究中提及的任何或所有目标公司或上市公司的个人观点,并且(ii)我的报酬中没有任何部分与本研究报告中表达的具体建议或观点直接或间接相关;及就此报告中所讨论目标公司的证券,我们(包括我们的家属)在其中均不持有任何财务利益。I, Qinglong Guo, certify that (i) the views expressed in this research report accurately reflect my personal views about any or all of the subject companies or issuers referred to in this research and (ii) no part of my compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this research report; and that I (including members of my household) have no financial interest in the security or securities of the subject companies discussed.

我,周梦轩,在此保证(i)本研究报告中的意见准确反映了我们对本研究中提及的任何或所有目标公司或上市公司的个人观点,并且(ii)我的报酬中没有任何部分与本研究报告中表达的具体建议或观点直接或间接相关;及就此报告中所讨论目标公司的证券,我们(包括我们的家属)在其中均不持有任何财务利益。I, Mengxuan Zhou, certify that (i) the views expressed in this research report accurately reflect my personal views about any or all of the subject companies or issuers referred to in this research and (ii) no part of my compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this research report; and that I (including members of my household) have no financial interest in the security or securities of the subject companies discussed.

### 利益冲突披露 Conflict of Interest Disclosures

海通国际及其某些关联公司可从事投资银行业务和/或对本研究中的特定股票或公司进行做市或持有自营头寸。就本研究报告而言,以下是有关该等关系的披露事项(以下披露不能保 证及时无遗漏,如需了解及时全面信息,请发邮件至 ERD-Disclosure@htisec.com)

HTI and some of its affiliates may engage in investment banking and / or serve as a market maker or hold proprietary trading positions of certain stocks or companies in this research report. As far as this research report is concerned, the following are the disclosure matters related to such relationship (As the following disclosure does not ensure timeliness and completeness, please send an email to ERD-Disclosure@htisec.com if timely and comprehensive information is needed).

海通证券股份有限公司和/或其子公司(统称"海通")在过去 12 个月内参与了 603899.CH and 601828.CH 的投资银行项目。投资银行项目包括: 1、海通担任上市前辅导机构、保荐人或 主承销商的首次公开发行项目; 2、海通作为保荐人、主承销商或财务顾问的股权或债务再融资项目; 3、海通作为主经纪商的新三板上市、目标配售和并购项目。

Haitong Securities Co., Ltd. and/or its subsidiaries (collectively, the "Haitong") have a role in investment banking projects of 603899.CH and 601828.CH within the past 12 months. The investment banking projects include 1. IPO projects in which Haitong acted as pre-listing tutor, sponsor, or lead-underwriter; 2. equity or debt refinancing projects of 603899.CH and 601828.CH for which Haitong acted as sponsor, lead-underwriter or financial advisor; 3. listing by introduction in the new three board, target placement, M&A projects in which Haitong acted as lead-brokerage firm.

作为回报,海通拥有 603816.CH 一类普通股证券的 1%或以上。

The Haitong beneficially owns 1% or more of a class of common equity securities of 603816.CH.

603899.CH及 601828.CH 目前或过去 12 个月内是海通的投资银行业务客户。

603899.CH and 601828.CH are/were an investment bank clients of Haitong currently or within the past 12 months.

成都川渝太阳纸业销售有限公司及 红星美凯龙控股集团有限公司目前或过去 12 个月内是海通的客户。海通向客户提供非投资银行业务的证券相关业务服务。

成都川渝太阳纸业销售有限公司 and 红星美凯龙控股集团有限公司 are/were a client of Haitong currently or within the past 12 months. The client has been provided for non-investment-banking securities-related services.

安徽华骐环保科技股份有限公司目前或过去 12 个月内是海通的客户。海通向客户提供非证券业务服务。

安徽华骐环保科技股份有限公司 is/was a client of Haitong currently or within the past 12 months. The client has been provided for non-securities services.

海通预计将(或者有意向)在未来三个月内从 601828.CH 获得投资银行服务报酬。

Haitong expects to receive, or intends to seek, compensation for investment banking services in the next three months from 601828.CH.

海通在过去的 12 个月中从红星美凯龙控股集团有限公司 及 安徽华骐环保科技股份有限公司获得除投资银行服务以外之产品或服务的报酬。

Haitong has received compensation in the past 12 months for products or services other than investment banking from 红星美凯龙控股集团有限公司 and 安徽华骐环保科技股份有限公司.



### 评级定义 (从 2020 年 7 月 1 日开始执行):

海通国际(以下简称"HTI")采用相对评级系统来为投资者推荐我们覆盖的公司:优于大市、中性或弱于大市。投资者应仔细阅读 HTI 的评级定义。并且 HTI 发布分析师观点的完整信息,投资者应仔细阅读全文而非仅看评级。在任何情况下,分析师的评级和研究都不能作为投资建议。投资者的买卖股票的决策应基于各自情况(比如投资者的现有持仓)以及其他因素。

### 分析师股票评级

**优于大市**,未来 12-18 个月内预期相对基准指数涨幅在 10%以上,基准定义如 下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

**弱于大市**,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如 下

各地股票基准指数: 日本 – TOPIX, 韩国 – KOSPI, 台湾 – TAIEX, 印度 – Nifty100, 美国 – SP500; 其他所有中国概念股 – MSCI China.

### Ratings Definitions (from 1 Jul 2020):

Haitong International uses a relative rating system using Outperform, Neutral, or Underperform for recommending the stocks we cover to investors. Investors should carefully read the definitions of all ratings used in Haitong International Research. In addition, since Haitong International Research contains more complete information concerning the analyst's views, investors should carefully read Haitong International Research, in its entirety, and not infer the contents from the rating alone. In any case, ratings (or research) should not be used or relied upon as investment advice. An investor's decision to buy or sell a stock should depend on individual circumstances (such as the investor's existing holdings) and other considerations.

### **Analyst Stock Ratings**

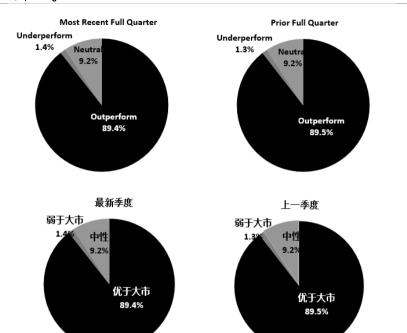
**Outperform:** The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

**Neutral:** The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

**Underperform:** The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan – TOPIX, Korea – KOSPI, Taiwan – TAIEX, India – Nifty100, US – SP500; for all other China-concept stocks – MSCI China.

### 评级分布 Rating Distribution



### 截至 2022 年 9 月 30 日海通国际股票研究评级分布

	优于大市	中性	弱于大市	
		(持有)		
海通国际股票研究覆盖率	89.4%	9.2%	1.4%	
投资银行客户*	5.5%	6.8%	4.5%	

\*在每个评级类别里投资银行客户所占的百分比。

上述分布中的买入,中性和卖出分别对应我们当前优于大市,中性和落后大市评级。

只有根据 FINRA/NYSE 的评级分布规则,我们才将中性评级划入持有这一类别。请注意在上表中不包含非评级的股票。

### 此前的评级系统定义(直至2020年6月30日):

买入,未来12-18个月内预期相对基准指数涨幅在10%以上,基准定义如下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

卖出,未来12-18个月内预期相对基准指数跌幅在10%以上,基准定义如下



各地股票基准指数: 日本-TOPIX, 韩国-KOSPI, 台湾-TAIEX, 印度-Nifty100; 其他所有中国概念股-MSCI China.

### Haitong International Equity Research Ratings Distribution, as of Sep 30, 2022

	Outperform	Neutral	Underperform	
		(hold)		
HTI Equity Research Coverage	89.4%	9.2%	1.4%	
IB clients*	5.5%	6.8%	4.5%	

<sup>\*</sup>Percentage of investment banking clients in each rating category.

BUY, Neutral, and SELL in the above distribution correspond to our current ratings of Outperform, Neutral, and Underperform.

For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category. Please note that stocks with an NR designation are not included in the table above.

### Previous rating system definitions (until 30 Jun 2020):

BUY: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

**NEUTRAL:** The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

**SELL**: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan - TOPIX, Korea - KOSPI, Taiwan - TAIEX, India - Nifty100; for all other China-concept stocks - MSCI China.

**海通国际非评级研究:**海通国际发布计量、筛选或短篇报告,并在报告中根据估值和其他指标对股票进行排名,或者基于可能的估值倍数提出建议价格。这种排名或建议价格并非为 了进行股票评级、提出目标价格或进行基本面估值,而仅供参考使用。

Haitong International Non-Rated Research: Haitong International publishes quantitative, screening or short reports which may rank stocks according to valuation and other metrics or may suggest prices based on possible valuation multiples. Such rankings or suggested prices do not purport to be stock ratings or target prices or fundamental values and are for information only.

**海通国际 A 股覆盖:** 海通国际可能会就沪港通及深港通的中国 A 股进行覆盖及评级。海通证券(600837.CH),海通国际于上海的母公司,也会于中国发布中国 A 股的研究报告。但 是,海通国际使用与海通证券不同的评级系统、所以海通国际与海通证券的中国 A 股评级可能有所不同。

Haitong International Coverage of A-Shares: Haitong International may cover and rate A-Shares that are subject to the Hong Kong Stock Connect scheme with Shanghai and Shenzhen. Haitong Securities (HS; 600837 CH), the ultimate parent company of HTISG based in Shanghai, covers and publishes research on these same A-Shares for distribution in mainland China. However, the rating system employed by HS differs from that used by HTI and as a result there may be a difference in the HTI and HS ratings for the same A-share stocks.

**海通国际优质 100 A 股(Q100)指数:** 海通国际 Q100 指数是一个包括 100 支由海通证券覆盖的优质中国 A 股的计量产品。这些股票是通过基于质量的筛选过程,并结合对海通证券 A 股团队自下而上的研究。海通国际每季对 Q100 指数成分作出复审。

Haitong International Quality 100 A-share (Q100) Index: HTI's Q100 Index is a quant product that consists of 100 of the highest-quality A-shares under coverage at HS in Shanghai. These stocks are carefully selected through a quality-based screening process in combination with a review of the HS A-share team's bottom-up research. The Q100 constituent companies are reviewed quarterly.

MSCI ESG 评级免责声明条款: 尽管海通国际的信息供货商(包括但不限于 MSCI ESG Research LLC 及其联属公司(「ESG 方」)从其认为可靠的来源获取信息(「信息」), ESG 方均不担保或保证此处任何数据的原创性,准确性和/或完整性,并明确表示不作出任何明示或默示的担保,包括可商售性和针对特定目的的适用性。该信息只能供阁下内部使用,不得以任何形式复制或重新传播,并不得用作任何金融工具、产品或指数的基础或组成部分。此外,信息本质上不能用于判断购买或出售何种证券, 或何时购买或出售该证券。即使已被告知可能造成的损害, ESG 方均不承担与此处任何资料有关的任何错误或遗漏所引起的任何责任,也不对任何直接、间接、特殊、惩罚性、附带性或任何其他损害赔偿(包括利润损失)承担任何责任。

MSCI ESG Disclaimer: Although Haitong International's information providers, including without limitation, MSCI ESG Research LLC and its affiliates (the "ESG Parties"), obtain information (the "Information") from sources they consider reliable, none of the ESG Parties warrants or guarantees the originality, accuracy and/or completeness, of any data herein and expressly disclaim all express or implied warranties, including those of merchantability and fitness for a particular purpose. The Information may only be used for your internal use, may not be reproduced or redisseminated in any form and may not be used as a basis for, or a component of, any financial instruments or products or indices. Further, none of the Information can in and of itself be used to determine which securities to buy or sell or when to buy or sell them. None of the ESG Parties shall have any liability for any errors or omissions in connection with any data herein, or any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages.

### 盟浪义利 (FIN-ESG) 数据通免责声明条款:在使用盟浪义利 (FIN-ESG) 数据之前,请务必仔细阅读本条款并同意本声明:

第一条义利(FIN-ESG)数据系由盟浪可持续数字科技有限责任公司(以下简称"本公司")基于合法取得的公开信息评估而成,本公司对信息的准确性及完整性不作任何保证。对公司的评估结果仅供参考,并不构成对任何个人或机构投资建议,也不能作为任何个人或机构购买、出售或持有相关金融产品的依据。本公司不对任何个人或机构投资者因使用本数据表述的评估结果造成的任何直接或间接损失负责。

第二条 盟浪并不因收到此评估数据而将收件人视为客户,收件人使用此数据时应根据自身实际情况作出自我独立判断。本数据所载内容反映的是盟浪在最初发布本数据日期当日的判 断,盟浪有权在不发出通知的情况下更新、修订与发出其他与本数据所载内容不一致或有不同结论的数据。除非另行说明,本数据(如财务业绩数据等)仅代表过往表现,过往的业 绩表现不作为日后回报的预测。

第三条 本数据版权归本公司所有,本公司依法保留各项权利。未经本公司事先书面许可授权,任何个人或机构不得将本数据中的评估结果用于任何营利性目的,不得对本数据进行修改、复制、编译、汇编、再次编辑、改编、删减、缩写、节选、发行、出租、展览、表演、放映、广播、信息网络传播、摄制、增加图标及说明等,否则因此给盟浪或其他第三方造成损失的,由用户承担相应的赔偿责任,盟浪不承担责任。



第四条 如本免责声明未约定,而盟浪网站平台载明的其他协议内容(如《盟浪网站用户注册协议》《盟浪网用户服务(含认证)协议》《盟浪网隐私政策》等)有约定的,则按其他 协议的约定执行:若本免责声明与其他协议约定存在冲突或不一致的,则以本免责声明约定为准。

SusallWave FIN-ESG Data Service Disclaimer: Please read these terms and conditions below carefully and confirm your agreement and acceptance with these terms before using SusallWave FIN-ESG Data Service.

- 1. FIN-ESG Data is produced by SusallWave Digital Technology Co., Ltd. (In short, SusallWave)'s assessment based on legal publicly accessible information. SusallWave shall not be responsible for any accuracy and completeness of the information. The assessment result is for reference only. It is not for any investment advice for any individual or institution and not for basis of purchasing, selling or holding any relative financial products. We will not be liable for any direct or indirect loss of any individual or institution as a result of using SusallWave FIN-ESG Data.
- 2. SusallWave do not consider recipients as customers for receiving these data. When using the data, recipients shall make your own independent judgment according to your practical individual status. The contents of the data reflect the judgment of us only on the release day. We have right to update and amend the data and release other data that contains inconsistent contents or different conclusions without notification. Unless expressly stated, the data (e.g., financial performance data) represents past performance only and the past performance cannot be viewed as the prediction of future return.
- 3. The copyright of this data belongs to SusallWave, and we reserve all rights in accordance with the law. Without the prior written permission of our company, none of individual or institution can use these data for any profitable purpose. Besides, none of individual or institution can take actions such as amendment, replication, translation, compilation, re-editing, adaption, deletion, abbreviation, excerpts, issuance, rent, exhibition, performance, projection, broadcast, information network transmission, shooting, adding icons and instructions. If any loss of SusallWave or any third-party is caused by those actions, users shall bear the corresponding compensation liability. SusallWave shall not be responsible for any loss.
- 4. If any term is not contained in this disclaimer but written in other agreements on our website (e.g. *User Registration Protocol of SusallWave Website, User Service (including authentication)*Agreement of SusallWave Website, Privacy Policy of Susallwave Website), it should be executed according to other agreements. If there is any difference between this disclaim and other agreements, this disclaimer shall be applied.

### 重要免责声明:

**非印度证券的研究报告:**本报告由海通国际证券集团有限公司("HTISGL")的全资附属公司海通国际研究有限公司("HTIRL")发行,该公司是根据香港证券及期货条例(第 571 章)持 有第 4 类受规管活动(就证券提供意见)的持牌法团。该研究报告在 HTISGL 的全资附属公司 Haitong International (Japan) K.K.("HTIJKK")的协助下发行,HTIJKK 是由日本关东财务局监 管为投资顾问。

**印度证券的研究报告:** 本报告由从事证券交易、投资银行及证券分析及受 Securities and Exchange Board of India("SEBI")监管的 Haitong Securities India Private Limited("HTSIPL")所发 行,包括制作及发布涵盖 BSE Limited("BSE")和 National Stock Exchange of India Limited("NSE")上市公司(统称为「印度交易所」)的研究报告。HTSIPL 于 2016 年 12 月 22 日被收购 并成为海通国际证券集团有限公司("HTISG")的一部分。

所有研究报告均以海通国际为名作为全球品牌,经许可由海通国际证券股份有限公司及/或海通国际证券集团的其他成员在其司法管辖区发布。

本文件所载信息和观点已被编译或源自可靠来源,但 HTIRL、HTISCL 或任何其他属于海通国际证券集团有限公司("HTISG")的成员对其准确性、完整性和正确性不做任何明示或暗示的声明或保证。本文件中所有观点均截至本报告日期,如有更改,恕不另行通知。本文件仅供参考使用。文件中提及的任何公司或其股票的说明并非意图展示完整的内容,本文件并非/不应被解释为对证券买卖的明示或暗示地出价或征价。在某些司法管辖区,本文件中提及的证券可能无法进行买卖。如果投资产品以投资者本国货币以外的币种进行计价,则汇率变化可能会对投资产生不利影响。过去的表现并不一定代表将来的结果。某些特定交易,包括设计金融衍生工具的,有产生重大风险的可能性,因此并不适合所有的投资者。您还应认识到本文件中的建议并非为您量身定制。分析师并未考虑到您自身的财务情况,如您的财务状况和风险偏好。因此您必须自行分析并在适用的情况下咨询自己的法律、税收、会计、金融和其他方面的专业顾问,以期在投资之前评估该项建议是否适合于您。若由于使用本文件所载的材料而产生任何直接或间接的损失,HTISG 及其董事、雇员或代理人对此均不承担任何责任。

除对本文内容承担责任的分析师除外,HTISG 及我们的关联公司、高级管理人员、董事和雇员,均可不时作为主事人就本文件所述的任何证券或衍生品持有长仓或短仓以及进行买卖。 HTISG 的销售员、交易员和其他专业人士均可向 HTISG 的相关客户和公司提供与本文件所述意见相反的口头或书面市场评论意见或交易策略。HTISG 可做出与本文件所述建议或意见不 一致的投资决策。但 HTIRL 没有义务来确保本文件的收件人了解到该等交易决定、思路或建议。

请访问海通国际网站 www.equities.htisec.com,查阅更多有关海通国际为预防和避免利益冲突设立的组织和行政安排的内容信息。

**非美国分析师披露信息:** 本项研究首页上列明的海通国际分析师并未在 FINRA 进行注册或者取得相应的资格,并且不受美国 FINRA 有关与本项研究目标公司进行沟通、公开露面和自营证券交易的第 2241 条规则之限制。

### IMPORTANT DISCLAIMER

For research reports on non-Indian securities: The research report is issued by Haitong International Research Limited ("HTIRL"), a wholly owned subsidiary of Haitong International Securities Group Limited ("HTISGL") and a licensed corporation to carry on Type 4 regulated activity (advising on securities) for the purpose of the Securities and Futures Ordinance (Cap. 571) of Hong Kong, with the assistance of Haitong International (Japan) K.K. ("HTIJKK"), a wholly owned subsidiary of HTISGL and which is regulated as an Investment Adviser by the Kanto Finance Bureau of Japan.

For research reports on Indian securities: The research report is issued by Haitong Securities India Private Limited ("HSIPL"), an Indian company and a Securities and Exchange Board of India ("SEBI") registered Stock Broker, Merchant Banker and Research Analyst that, inter alia, produces and distributes research reports covering listed entities on the BSE Limited ("BSE") and the National Stock Exchange of India Limited ("NSE") (collectively referred to as "Indian Exchanges"). HSIPL was acquired and became part of the Haitong International Securities Group of Companies ("HTISG") on 22 December 2016.

All the research reports are globally branded under the name Haitong International and approved for distribution by Haitong International Securities Company Limited ("HTISCL") and/or any other members within HTISG in their respective jurisdictions.

The information and opinions contained in this research report have been compiled or arrived at from sources believed to be reliable and in good faith but no representation or warranty, express or



implied, is made by HTIRL, HTISCL, HSIPL, HTIJKK or any other members within HTISG from which this research report may be received, as to their accuracy, completeness or correctness. All opinions expressed herein are as of the date of this research report and are subject to change without notice. This research report is for information purpose only. Descriptions of any companies or their securities mentioned herein are not intended to be complete and this research report is not, and should not be construed expressly or impliedly as, an offer to buy or sell securities. The securities referred to in this research report may not be eligible for purchase or sale in some jurisdictions. If an investment product is denominated in a currency other than an investor's home currency, a change in exchange rates may adversely affect the investment. Past performance is not necessarily indicative of future results. Certain transactions, including those involving derivatives, give rise to substantial risk and are not suitable for all investors. You should also bear in mind that recommendations in this research report are not tailor-made for you. The analyst has not taken into account your unique financial circumstances, such as your financial situation and risk appetite. You must, therefore, analyze and should, where applicable, consult your own legal, tax, accounting, financial and other professional advisers to evaluate whether the recommendations suits you before investment. Neither HTISG nor any of its directors, employees or agents accepts any liability whatsoever for any direct or consequential loss arising from any use of the materials contained in this research report.

HTISG and our affiliates, officers, directors, and employees, excluding the analysts responsible for the content of this document, will from time to time have long or short positions in, act as principal in, and buy or sell, the securities or derivatives, if any, referred to in this research report. Sales, traders, and other professionals of HTISG may provide oral or written market commentary or trading strategies to the relevant clients and the companies within HTISG that reflect opinions that are contrary to the opinions expressed in this research report. HTISG may make investment decisions that are inconsistent with the recommendations or views expressed in this research report. HTI is under no obligation to ensure that such other trading decisions, ideas or recommendations are brought to the attention of any recipient of this research report.

Please refer to HTI's website <u>www.equities.htisec.com</u> for further information on HTI's organizational and administrative arrangements set up for the prevention and avoidance of conflicts of interest with respect to Research.

**Non U.S. Analyst Disclosure:** The HTI analyst(s) listed on the cover of this Research is (are) not registered or qualified as a research analyst with FINRA and are not subject to U.S. FINRA Rule 2241 restrictions on communications with companies that are the subject of the Research; public appearances; and trading securities by a research analyst.

### 分发和地区通知:

除非下文另有规定,否则任何希望讨论本报告或者就本项研究中讨论的任何证券进行任何交易的收件人均应联系其所在国家或地区的海通国际销售人员。

**香港投资者的通知事项:**海通国际证券股份有限公司("HTISCL")负责分发该研究报告,HTISCL 是在香港有权实施第 1 类受规管活动(从事证券交易)的持牌公司。该研究报告并不构成 《证券及期货条例》(香港法例第 571 章)(以下简称"SFO")所界定的要约邀请,证券要约或公众要约。本研究报告仅提供给 SFO 所界定的"专业投资者"。本研究报告未经过证券及 期货事务监察委员会的审查。您不应仅根据本研究报告中所载的信息做出投资决定。本研究报告的收件人就研究报告中产生或与之相关的任何事宜请联系 HTISCL 销售人员。

美国投资者的通知事项: 本研究报告由 HTIRL,HSIPL 或 HTIJKK 编写。 HTIRL,HSIPL,HTIJKK 以及任何非 HTISG 美国联营公司,均未在美国注册,因此不受美国关于研究报告编制和研究分析人员独立性规定的约束。本研究报告提供给依照 1934 年"美国证券交易法"第 15a-6 条规定的豁免注册的「美国主要机构投资者」("Major U.S. Institutional Investor")和「机构投资者」("U.S. Institutional Investors")。在向美国机构投资者分发研究报告时,Haitong International Securities (USA) Inc. ("HTI USA")将对报告的内容负责。任何收到本研究报告的美国投资者,希望根据本研究报告提供的信息进行任何证券或相关金融工具买卖的交易,只能通过 HTI USA。HTI USA 位于 340 Madison Avenue, 12th Floor, New York, NY 10173,电话(212)351-6050。HTI USA 是在美国于 U.S. Securities and Exchange Commission("SEC")注册的经纪商,也是 Financial Industry Regulatory Authority, Inc. ("FINRA")的成员。HTIUSA 不负责编写本研究报告,也不负责其中包含的分析。在任何情况下,收到本研究报告的任何美国投资者,不得直接与分析师直接联系,也不得通过 HSIPL,HTIRL 或 HTIJKK 直接进行买卖证券或相关金融工具的交易。本研究报告中出现的 HSIPL,HTIRL 或 HTIJKK 分析师没有注册或具备 FINRA 的研究分析师资格,因此可能不受 FINRA 第 2241 条规定的与目标公司的交流,公开霉面和分析师账户持有的交易证券等限制。投资本研究报告中讨论的任何非美国证券或相关金融工具(包括 ADR)可能存在一定风险。非美国发行的证券可能没有注册,或不受美国法规的约束。有关非美国证券或相关金融工具的信息可能有限制。外国公司可能不受审计和汇报的标准以及与美国境内生效相符的监管要求。本研究报告中以美元以外的其他货币计价的任何证券或相关金融工具的投资或收益的价值受汇率波动的影响,可能对该等证券或相关金融工具的价值或收入产生正面或负面影响。美国收件人的所有问询请联系:

Haitong International Securities (USA) Inc.

340 Madison Avenue, 12th Floor

New York, NY 10173

联系人电话: (212) 351 6050

### **DISTRIBUTION AND REGIONAL NOTICES**

Except as otherwise indicated below, any Recipient wishing to discuss this research report or effect any transaction in any security discussed in HTI's research should contact the Haitong International salesperson in their own country or region.

Notice to Hong Kong investors: The research report is distributed by Haitong International Securities Company Limited ("HTISCL"), which is a licensed corporation to carry on Type 1 regulated activity (dealing in securities) in Hong Kong. This research report does not constitute a solicitation or an offer of securities or an invitation to the public within the meaning of the SFO. This research report is only to be circulated to "Professional Investors" as defined in the SFO. This research report has not been reviewed by the Securities and Futures Commission. You should not make investment decisions solely on the basis of the information contained in this research report. Recipients of this research report are to contact HTISCL salespersons in respect of any matters arising from, or in connection with, the research report.

Notice to U.S. investors: As described above, this research report was prepared by HTIRL, HSIPL or HTIJKK. Neither HTIRL, HSIPL, HTIJKK, nor any of the non U.S. HTISG affiliates is registered in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" and "U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended. When distributing research reports to "U.S. institutional investors," HTI USA will accept the responsibilities for the content of the reports. Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through Haitong International Securities (USA) Inc. ("HTI USA"), located at 340 Madison Avenue, 12th Floor, New York, NY 10173, USA; telephone (212) 351 6050. HTI USA is a broker-dealer registered in the U.S. with the U.S. Securities and Exchange Commission (the "SEC") and a member of the Financial Industry Regulatory Authority, Inc. ("FINRA"). HTI USA is not responsible for the preparation of this research report nor for the



analysis contained therein. Under no circumstances should any U.S. recipient of this research report contact the analyst directly or effect any transaction to buy or sell securities or related financial instruments directly through HSIPL, HTIRL or HTIJKK. The HSIPL, HTIRL or HTIJKK analyst(s) whose name appears in this research report is not registered or qualified as a research analyst with FINRA and, therefore, may not be subject to FINRA Rule 2241 restrictions on communications with a subject company, public appearances and trading securities held by a research analyst account. Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to U.S. regulations. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the U.S. The value of any investment or income from any securities or related financial instruments discussed in this research report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments. All inquiries by U.S. recipients should be directed to:

Haitong International Securities (USA) Inc.

340 Madison Avenue, 12th Floor

New York, NY 10173

Attn: Sales Desk at (212) 351 6050

**中华人民共和国的通知事项:**在中华人民共和国(下称"中国",就本报告目的而言,不包括香港特别行政区、澳门特别行政区和台湾)只有根据适用的中国法律法规而收到该材料的人 员方可使用该材料。并且根据相关法律法规,该材料中的信息并不构成"在中国从事生产、经营活动"。本文件在中国并不构成相关证券的公共发售或认购。无论根据法律规定或其他任 何规定,在取得中国政府所有的批准或许可之前,任何法人或自然人均不得直接或间接地购买本材料中的任何证券或任何实益权益。接收本文件的人员须遵守上述限制性规定。

**加拿大投资者的通知事项:** 在任何情况下该等材料均不得被解释为在任何加拿大的司法管辖区内出售证券的要约或认购证券的要约邀请。本材料中所述证券在加拿大的任何要约或出售行为均只能在豁免向有关加拿大证券监管机构提交招股说明书的前提下由 Haitong International Securities (USA) Inc. ("HTI USA") 予以实施,该公司是一家根据 National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations ("NI 31-103") 的规定得到 「国际交易商豁免」("International Dealer Exemption")的交易商,位于艾伯塔省、不列颠哥伦比亚省、安大略省和魁北克省。在加拿大,该等材料在任何情况下均不得被解释为任何证券的招股说明书、发行备忘录、广告或公开发行。加拿大的任何证券委员会或类似的监管机构均未审查或以任何方式批准该等材料、其中所载的信息或所述证券的优点,任何与此相反的声明即属违法。在收到该等材料时,每个加拿大的收件人均将被视为属于National Instrument 45-106 Prospectus Exemptions 第 1.1 节或者 Securities Act (Ontario)第 73.3(1)节所规定的「认可投资者」("Accredited Investor"),或者在适用情况下 National Instrument 31-103 第 1.1 节所规定的「许可投资者」("Permitted Investor")。

**新加坡投资者的通知事项:**本研究报告由 Haitong International Securities (Singapore) Pte Ltd ("HTISSPL") [公司注册编号 201311400G] 于新加坡提供。HTISSPL 是符合《财务顾问法》(第 110 章)("FAA")定义的豁免财务顾问,可(a)提供关于证券,集体投资计划的部分,交易所衍生品合约和场外衍生品合约的建议(b)发行或公布有关证券、交易所衍生品合约和场外衍生品合约的研究分析或研究报告。本研究报告仅提供给符合《证券及期货法》(第 289 章)第 4A 条项下规定的机构投资者。对于因本研究报告而产生的或与之相关的任何问题,本研究报告的收件人应通过以下信息与HTISSPL 联系:

Haitong International Securities (Singapore) Pte. Ltd

50 Raffles Place, #33-03 Singapore Land Tower, Singapore 048623

电话: (65) 6536 1920

**日本投资者的通知事项:**本研究报告由海通国际证券有限公司所发布,旨在分发给从事投资管理的金融服务提供商或注册金融机构(根据日本金融机构和交易法("FIEL"))第 61 (1)条,第 17-11 (1)条的执行及相关条款)。

**英国及欧盟投资者的通知事项:** 本报告由从事投资顾问的 Haitong International Securities Company Limited 所发布,本报告只面向有投资相关经验的专业客户发布。任何投资或与本报告相关的投资行为只面对此类专业客户。没有投资经验或相关投资经验的客户不得依赖本报告。Haitong International Securities Company Limited 的分支机构的净长期或短期金融权益可能超过本研究报告中提及的实体已发行股本总额的 0.5%。特别提醒有些英文报告有可能此前已经通过中文或其它语言完成发布。

**澳大利亚投资者的通知事项:** Haitong International Securities (Singapore) Pte Ltd, Haitong International Securities Company Limited 和 Haitong International Securities (UK) Limited 分别根据澳大利亚证券和投资委员会(以下简称"ASIC")公司(废除及过度性)文书第 2016/396 号规章在澳大利亚分发本项研究,该等规章免除了根据 2001 年《公司法》在澳大利亚为批发客户提供金融服务时海通国际需持有澳大利亚金融服务许可的要求。ASIC 的规章副本可在以下网站获取: www.legislation.gov.au。海通国际提供的金融服务受外国法律法规规定的管制,该等法律与在澳大利亚所适用的法律存在差异。

**印度投资者的通知事项:** 本报告由从事证券交易、投资银行及证券分析及受 Securities and Exchange Board of India("SEBI")监管的 Haitong Securities India Private Limited("HTSIPL")所发布,包括制作及发布涵盖 BSE Limited("BSE")和 National Stock Exchange of India Limited("NSE")(统称为 Γ 印度交易所 」)研究报告。

本项研究仅供收件人使用,未经海通国际的书面同意不得予以复制和再次分发。

版权所有:海通国际证券集团有限公司 2019 年。保留所有权利。

People's Republic of China (PRC): In the PRC, the research report is directed for the sole use of those who receive the research report in accordance with the applicable PRC laws and regulations. Further, the information on the research report does not constitute "production and business activities in the PRC" under relevant PRC laws. This research report does not constitute a public offer of the security, whether by sale or subscription, in the PRC. Further, no legal or natural persons of the PRC may directly or indirectly purchase any of the security or any beneficial interest therein without obtaining all prior PRC government approvals or licenses that are required, whether statutorily or otherwise. Persons who come into possession of this research are required to observe these restrictions.

Notice to Canadian Investors: Under no circumstances is this research report to be construed as an offer to sell securities or as a solicitation of an offer to buy securities in any jurisdiction of Canada. Any offer or sale of the securities described herein in Canada will be made only under an exemption from the requirements to file a prospectus with the relevant Canadian securities regulators and only by Haitong International Securities (USA) Inc., a dealer relying on the "international dealer exemption" under National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations ("NI 31-103") in Alberta, British Columbia, Ontario and Quebec. This research report is not, and under no circumstances should be construed as, a prospectus, an offering



memorandum, an advertisement or a public offering of any securities in Canada. No securities commission or similar regulatory authority in Canada has reviewed or in any way passed upon this research report, the information contained herein or the merits of the securities described herein and any representation to the contrary is an offence. Upon receipt of this research report, each Canadian recipient will be deemed to have represented that the investor is an "accredited investor" as such term is defined in section 1.1 of National Instrument 45-106 Prospectus Exemptions or, in Ontario, in section 73.3(1) of the Securities Act (Ontario), as applicable, and a "permitted client" as such term is defined in section 1.1 of NI 31-103, respectively.

Notice to Singapore investors: This research report is provided in Singapore by or through Haitong International Securities (Singapore) Pte Ltd ("HTISSPL") [Co Reg No 201311400G. HTISSPL is an Exempt Financial Adviser under the Financial Advisers Act (Cap. 110) ("FAA") to (a) advise on securities, units in a collective investment scheme, exchange-traded derivatives contracts and over-the-counter derivatives contracts and (b) issue or promulgate research analyses or research reports on securities, exchange-traded derivatives contracts and over-the-counter derivatives contracts and over-the-counter derivatives contracts and over-the-counter derivatives contracts. This research report is only provided to institutional investors, within the meaning of Section 4A of the Securities and Futures Act (Cap. 289). Recipients of this research report are to contact HTISSPL via the details below in respect of any matters arising from, or in connection with, the research report:

Haitong International Securities (Singapore) Pte. Ltd.

10 Collyer Quay, #19-01 - #19-05 Ocean Financial Centre, Singapore 049315

Telephone: (65) 6536 1920

Notice to Japanese investors: This research report is distributed by Haitong International Securities Company Limited and intended to be distributed to Financial Services Providers or Registered Financial Institutions engaged in investment management (as defined in the Japan Financial Instruments and Exchange Act ("FIEL") Art. 61(1), Order for Enforcement of FIEL Art. 17-11(1), and related articles).

**Notice to UK and European Union investors:** This research report is distributed by Haitong International Securities Company Limited. This research is directed at persons having professional experience in matters relating to investments. Any investment or investment activity to which this research relates is available only to such persons or will be engaged in only with such persons. Persons who do not have professional experience in matters relating to investments should not rely on this research. Haitong International Securities Company Limited's affiliates may have a net long or short financial interest in excess of 0.5% of the total issued share capital of the entities mentioned in this research report. Please be aware that any report in English may have been published previously in Chinese or another language.

Notice to Australian investors: The research report is distributed in Australia by Haitong International Securities (Singapore) Pte Ltd, Haitong International Securities Company Limited, and Haitong International Securities (UK) Limited in reliance on ASIC Corporations (Repeal and Transitional) Instrument 2016/396, which exempts those HTISG entities from the requirement to hold an Australian financial services license under the Corporations Act 2001 in respect of the financial services it provides to wholesale clients in Australia. A copy of the ASIC Class Orders may be obtained at the following website, www.legislation.gov.au. Financial services provided by Haitong International Securities (Singapore) Pte Ltd, Haitong International Securities Company Limited, and Haitong International Securities (UK) Limited are regulated under foreign laws and regulatory requirements, which are different from the laws applying in Australia.

Notice to Indian investors: The research report is distributed by Haitong Securities India Private Limited ("HSIPL"), an Indian company and a Securities and Exchange Board of India ("SEBI") registered Stock Broker, Merchant Banker and Research Analyst that, inter alia, produces and distributes research reports covering listed entities on the BSE Limited ("BSE") and the National Stock Exchange of India Limited ("NSE") (collectively referred to as "Indian Exchanges").

This research report is intended for the recipients only and may not be reproduced or redistributed without the written consent of an authorized signatory of HTISG.

Copyright: Haitong International Securities Group Limited 2019. All rights reserved.

http://equities.htisec.com/x/legal.html

